

ENJOY EAST LoTHIAN LIMITED
(A company limited by guarantee)
Report and Financial Statements
For the year ended 31 March 2025
Company number – SC356338
Charity number – SC040527

ENJOY EAST LoTHIAN LIMITED

Financial Statements

For the year ended 31 March 2025

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Trustees' Report

For the year ended 31 March 2025

JOINT INTRODUCTION BY THE CHAIR AND CHIEF EXECUTIVE

We are delighted to present the 2024/25 Annual Report for Enjoy East Lothian Ltd (enjoyleisure).

As the charitable health, wellbeing and leisure trust of East Lothian, our commitment to making our community a healthier and more prosperous place for everyone to live and visit is even stronger today than it was at our foundation in 2009. We continue to play an important role, alongside all our partners, in enriching the lives of the communities we serve; and we understand that providing access to leisure facilities continues to be more vital than ever for our local communities in order to support their physical and mental health and wellbeing.

The 2024/25 financial year has been challenging in many ways for Enjoy, but we are delighted to see increasing visitor numbers to our sites, despite the continued closure of the swimming pool at the Loch Centre and our Trampolining Room and Squash Courts at North Berwick due to RAAC issues. Whilst the COVID pandemic is now 3-4 years in the past, we do still feel the impact that it brought and so do our customers. Ongoing cost-of-living issues continue to mean high costs for the supplies we need to effectively run the business and has meant a year of price increases for our customers. The new government have also introduced additional financial pressures that we will need to budget for in 2025/26 relating to above-inflation increases in the minimum wage and additional National Insurance costs for Employers.

Our strong partnership with East Lothian Council continues to ensure that Enjoy is able to deliver the services that our communities need and want. Local area group and community impact funding has seen significant investment into installing a new pool pod at Musselburgh and a material contribution to repairs required to the wave machine at Dunbar Leisure Pool during 2025. Through some excellent work with many other bodies within the region, both public and private, additional funding has been secured for swimming equipment and bleed control kits as well as funding provided for lifeguard qualifications to be offered to a handful of applicants free of charge. The Athletics track at Meadowmill was replaced during 2024 giving East Lothian a venue with accreditation to host events and potential for possibly hosting national events in the future.

Our partnership with East Lothian Council remains in place until 2031. Our partnership supports Enjoy's drive forward to provide affordable access to sport and leisure with an emphasis on customer safety and service. East Lothian Council faces many of the same financial issues as other public sector organisations nationally and their support to us has proven invaluable to Enjoy during 2024/25. However, Enjoy wasn't immune from the secondary impact of East Lothian Council's financial pressures, as we experienced a £100,000 reduction in our annual contract payment for the 2024/25 financial year.

Sadly, a tough decision was made in March 2025 to shut our café's to the public. This was an extremely difficult decision for us to take and we fully recognise the benefit that our café's provided to the communities of East Lothian within our sport centres. However, financially, the café's had been making losses year-upon-year and a full review of the business model was required to secure financial and governance viability going forward. We will be sad to say goodbye to all the staff involved in working at the café's when our doors finally close in August 2025.

We report in the following pages our achievements over the financial year 2024/25 which we are proud to have accomplished despite the considerable challenges presented to us this year. The success of enjoy since it was established over 15 years ago has demonstrated that we are an innovative and adaptable organisation.

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We would like to take this opportunity to thank all our colleagues throughout enjoy, who have endured another challenging and uncertain year with grace and strength. We also wish to extend our gratitude to our loyal customers, who have supported enjoy through the difficulties over the last few years.



Miller Mathieson
Chair of Enjoy East Lothian Ltd (enjoyleisure)



Bill Axon
Chief Executive

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Trustees' Report

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The Trustees are pleased to present their annual report (including their strategic report) and audited financial statements for the year ended 31 March 2025.

OBJECTIVES AND ACTIVITIES

The primary objective of **enjoy**leisure, as East Lothian's charitable health, well-being and leisure trust, is to improve lives by inspiring active living. It is our mission to enrich the physical and mental wellbeing of our communities, by putting people at the heart of everything we do:

- We provide opportunities for people of all ages to enjoy recreational facilities in East Lothian, with the objective of improving their conditions of life.
- We develop and create our own recreational coached activity programmes to create development pathways for both competitive and non-competitive athletes.
- We contribute to advancing the wellbeing of the inhabitants of and visitors to East Lothian through our wide ranging fitness class activity programme, Bodyworks Gyms, and Swimming Pool programmes.
- We provide local residents on low income or disability benefits the opportunity to engage in physical activity at concessionary rates.
- We provide a Macmillan Move More programme for the benefit of individuals living with and beyond cancer in East Lothian to engage in gentle exercise and movement classes, providing physical, social, emotional, and mental wellbeing support for those who need it.
- We provide a long-term conditions Physical Activity Referral Scheme (PARS), Parkinson's referral classes and provide support to the Mid & East Lothian Drugs and Alcohol Partnership (MELDAP). This is achieved through specialist classes and gym provision via our dedicated Health and Wellbeing team.
- We have strong links with local schools providing access for both public and private educational facilities, so children of all ages and abilities are able to engage in sporting activities.
- We provide sports halls, dance studios, pitches, and pavilions for local sports clubs and community organisations to host their training sessions, competitions, matches, dance rehearsals, theatre productions, and community meetings.

Enjoy East Lothian Limited (**enjoy**) was set up to manage and develop all East Lothian Council's indoor and outdoor leisure facilities for the benefit of the communities within East Lothian. Our corporate objective is to bring a business-focused approach to the management of leisure services with surpluses generated retained and reinvested in service, activity, and facility improvement.

enjoy's existence is for the sole purpose of providing superior sporting, leisure, and fitness facilities at affordable prices. We do this in partnership with East Lothian Council, and work to ensure the communities of East Lothian reap the long-term benefits of high quality facilities and equitable opportunities for participation. We are committed, along with our partners, to continuing to improve our facilities by making them sustainable, accessible, and equipped to the highest standard.

As a Leisure Trust one of our main responsibilities and commitments is to ensure wherever possible that all our facilities are both affordable and accessible to all individuals and groups. We uphold this commitment by continuing to keep our prices competitive and by providing a number of membership and discounted access schemes to promote frequent use at beneficial rates. The 'Access to Leisure' scheme, a joint initiative with East Lothian Council, continues to provide significantly reduced admission rates off-peak for East Lothian residents on low incomes, in receipt of benefits, or enrolled in health programmes. Our services and facilities are based in all the major towns in East Lothian and the vast majority are accessible by public transport. This provides the majority of residents the opportunity to gain access to sports facilities within a short time of leaving their own front door.

TRUSTEES' STRATEGIC REPORT

2024/25 ACHIEVEMENTS AND PERFORMANCE

One of our biggest challenges during 2024/25 was to ensure the ongoing financial viability of Enjoy now and many years into the future. Our overarching strategic plan is to ensure that we have as close to a balanced budget as possible, which will allow us to then invest into improving the services we offer. Obstacles are continually being presented to us, not least the significant additional costs that increases in minimum wage and employer National Insurance costs will present. We also needed to review the ongoing financial losses that the café's within our sport centres were incurring.

The decision to close the café's was taken in March 2025 and was a very difficult decision to make as we know that they support the sport centres as community hubs and a place to meet friends over a coffee. Unfortunately, there have been continued financial losses for many years, significantly so since COVID hit in 2020. After this, our costs significantly increased but the usage of our facilities and the income generated sadly did not match this pace of cost increase.

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We continue to work closely with our partners and colleagues in East Lothian Council to ensure that the current and future financial pressures that we face are fully visible and that we work together to ensure that we continue offering our current level of services across the county. Our strategy includes an aim to at least maintain, but ideally grow, our reserves so that we have a bedrock of financial stability underpinning the business. The next few years will be challenging with the policy decisions the new government have already introduced for 2025/26 onwards adding financial pressures to the business that will require difficult decisions to be made by the management team.

Year in Review

The Pool at the Loch Centre continued to remain closed during the whole of 2024/25. Initially being closed in early 2023, as a result essential maintenance and inspection works being carried out, during 2024/25 East Lothian Council earmarked £5m of capital funding to secure major refurbishment works at the centre. This work will see the re-opening of the pool during 2027 but will mean a period of additional closure during 2026-2027. Resident swimming clubs, Tranent ASC and ELST, both continue to utilise pool time at Musselburgh and Aubigny Sports Centres.

RAAC (reinforced autoclaved aerated concrete) continues to be an issue at North Berwick Sports Centre where a partial closure of the centre has been in place since July 2023, resulting in the Squash Courts and Trampolining Room remaining inaccessible. The precise timeline and costs for repairs at North Berwick still remains uncertain as we enter 2025/26 but is expected to have a significant cost attached.

Dunbar Leisure Pool is the only asset that Enjoy owns and isn't a part of the East Lothian Council estate. During 2024/25 a significant level of structural works were identified by ongoing inspection regimes that will need remedial action over the next 12-24 months. Around a third of these works relates to our wave machine, which will be replaced during the summer of 2025, but will cost around £100k to deliver. A significant amount of funding, £50k, has been provided by the Community Intervention Fund to part-fund these works, for which Enjoy are extremely grateful.

Health partnerships set up over the last few years continue to thrive, for example with Parkinson's UK and Mid & East Lothian Drugs and Alcohol Partnership (MELDAP). New schemes were added during 2024/25 further supporting our communities in their healthy lifestyle planning, but crucially continuing to deliver long-term benefits to our partners within East Lothian Council and the NHS.

Staffing and recruitment issues continued to affect the service and remains a pattern that has been exacerbated since the COVID pandemic of 2020. However, the position is more positive than it was last year and we have seen fewer vacancies. Continued use of designated fast-tracking recruitment processes has continued to assist us.

Our staff pay structures are an area where we have also suffered significantly during the COVID years. Our ability to pay staff increases was severely limited with no income coming into the business for a prolonged period. As a result, our pay structure is now tied inextricably to the National Minimum Wage (NMW). We paid an increase to staff amounting to 4.95% during 2024/25. We remain financially unable to pay the Real Living Wage (RLW), which sits at £12.60/hour. The rate of pay for NMW at 1st April 2025 will be £12.21/hour (a 6.7% increase) and we predict annual increases to be applied by the government over the next 3-4 financial years of around 5% annually.

2024/25 saw a much more stable Senior Management Team in place. Both the Sports Development Manager and Health and Wellbeing Manager posts saw new employees in post by April 2024 and there has been no movement in management team positions since.

Visitor Statistics

Visitor numbers in 24/25 grew versus the visitor numbers in 2023/24. This is attributable to two main areas; firstly a slight relenting of the cost-of-living crisis with economy-wide inflation sitting at an average of 2.5% over 2024/25, a return to levels last seen in the summer of 2021. Early indications for 2025/26 are that this rate will be increasing and this will affect our customers personal budgets if this eventually transpires. Secondly, after the introduction of new Leisure Management software in May 2023, we have made significant strides in improving the accuracy of recorded visitor numbers to sites where electronic access is required, and also to those where it is not (e.g. football pitches etc.)

Please note the below table which sets out the visitor statistics for 2024/25 in more detail as well as a summary of recent year statistics too:

	2021/22	2022/23	2023/24	2024/25
Total Visitor Numbers	750,000	933,500	781,000	996,800
Sports Centres Customers	512,799	765,600	685,000	836,000
Golf Courses	68,117	48,900	48,400	52,817

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In relation to Golf visitors, the Winterfield Golf Course has been transferred to the Winterfield Golf Club, from Enjoy management, with effect 1st April 2025. This has been achieved under the Community Empowerment Act 2015, which allows East Lothian Council to implement a 'community asset transfer' from the Council to a community group or organisation. Future year Golf visitor numbers will reduce accordingly for 2025/26 onwards as a result of this transfer.

Success Stories

Despite the challenges, **enjoy** made strides to improve its business, services, and activities. Our achievements for 2024/25 are highlighted below:

Facility Operations & Transformations

Enjoy has continued to deal with two major building work issues at Loch Centre and North Berwick Sports Centre. The Loch Centre pool closed in January 2023 due to concerns over the roofing structure. East Lothian Council have £5.5m in their capital programme for significant refurbishment and modernisation of the Loch Centre, with works looking set to commence sometime in mid-2026. In the interim, the Loch Centre continues to operate without a swimming pool and is a 'dry' site but remains a vital community hub.

The issues around RAAC at the North Berwick Sports Centre remain unresolved, with initial repair estimates now significantly higher than originally projected. At present, there remains no immediate plan to commence those works from East Lothian Council and no capital funding has been earmarked. This continues to mean that the Squash Court, Trampolining Room and male dry-side showers at North Berwick remain out of commission.

Other significant works during the year saw week-long closures at Aubigny Sports Centre and Dunbar Leisure Pool during 2024 for hot water works and 'wet-side' tiling and repair issues. There was also a significant power cut at Musselburgh in February 2025 that caused immediate problems at the centre, but also subsequent problems within the pool due to reheating when the power came back on.

Whilst not a building issue, Musselburgh's soft play area was shut from September 2024 to March 2025 due to a necessary refurbishment of the facility. We undertook deep cleans and invested additional funds into the area whilst adding additional seating facilities and play equipment.

We continued to have recruitment challenges in specific areas of activity, such as swimming and gymnastics teachers, although the overall situation during 2024/25 was much more positive than the previous year. From a budgetary perspective, we are required to hold back the equivalent of 1.5 full time equivalent Leisure Assistant posts at each centre, and we have overall achieved that in 24/25, but with some sport centres suffering more than others. For example, Dunbar Leisure Pool has had more difficulty recruiting to vacancies during 2024/25 and other sites have been overall more successful. Our close work with Direct Partners and Pathways to Leisure employment programme have aided us immensely.

A long-serving Service Manager retired during 2024 and we also saw the resignation of a temporary Service Manager in early 2024/25. Some internal movements were also included in a round of changes in Service Manager postings. As such we had two Assistant Service Manager vacancies which were filled, one internally and one externally.

ECOLABS cleaning materials and dispensing devices (controlled dosage) were rolled-out across our centres in 2024, with additional paper products from Tork being procured. The latter restricts the usage of paper towels to a sheet at a time, with a view to reduce both wastage and cost across our sites. Pool Chemicals were tendered and a revised arrangement with the incumbent supplier was agreed in principle pending finalisation of contracts. This will save us around £15k per annum, assuming unit price and volumes remain constant.

A huge decision taken by the Senior Management Team and Enjoy Board was to confirm that after many years of dedicated service to our Sport Centres, the café's would close. This was announced in March 2025 and the café's will finally close their doors in August 2025. Unfortunately, this has meant staff being made redundant, but we were in the extremely difficult position of continued financial losses being subsidised by the Charity. Our future business model will see additional vending machines incorporating a wider range of products being implemented across all sites, but crucially at the 4 sites where café's were operational.

The Wallyford Learning Campus 3G pitches were operated by Enjoy until July 2024, when East Lothian Council moved the management of these facilities over to a commercial entity.

The extension to the gym at Aubigny sports centre was under construction during 2024 with the new gym being open to members and the public from February 2025. The official opening will occur in April 2025. The new facility has been very well received by our visitors and has had the bonus of generating new and additional membership income for Enjoy. A

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well-managed and collaborative project with East Lothian Council, using Housing Developer contributions required under house-building regulations, has seen this visionary project become a reality for the public of East Lothian.

We have trialled and implemented a revised method of purchasing and selling items for the public to purchase in relation to swimming costumes, goggles and equipment. Previously, Enjoy purchased items directly, at our own expense and then sold them on to customers. Under the new model of operating the supplier will visit our sites to determine the products that are best to sell, and these products remain under their ownership until they are sold, when Enjoy takes the income. We are then billed for sold items. This is beneficial for us as it means retail decisions are taken out of our hands when this isn't our area of expertise. All centres, except Dunbar, were live with this new way of working by 31st March 2025, with Dunbar earmarked for moving over by summer 2025.

Some excellent work in partnership with East Lothian Council ensured that the running track at Meadowmill was opened and fully operational. This new and improved running track is approved and certified at TrackMark Level 1 meaning an ability to host events, with possible TrackMark Level 2 accreditation in the future to potentially host national events.

We have commenced a project to review and update our uniform across the Enjoy teams, to reinvigorate the look of the uniforms being worn, and to link into the ongoing work around brand improvement being undertaken by the marketing team.

Sports Development

- The previous postholder left Enjoy in February 2024 and the new Sports Development Manager commenced on 1st April 2024;
- Averaging around 2,300 children a week receiving Swimming Lessons and 450 for Gymnastics Lessons, we continue to provide physical education and life-saving skills to the children of East Lothian;
- We have developed, and continue to do so, strategies to reduce swimming lesson waiting lists whilst seeking solutions to ongoing teacher recruitment issues. Recruitment of both swimming and gymnastics teachers has proven extremely challenging during 2024/25;
- Our Sports Development Officer continues to develop relationships with ELC's Active Business Unit and other partners to provide coaching programmes and other activities within school holidays covering a variety of sports;
- We have established a temporary post within the team to develop and improve our annual training programme in terms of professional competence and accreditation. This post will also improve our ability to recruit Leisure Assistants and train staff to become qualified in their NPLQ. Further, there will be an element of income generation as it relates to any external training given;
- Trialling of a Rookie Lifeguard programme at North Berwick sports centre;
- The team successfully managed the transition of our recreational trampolining programme to Two Foot Higher during 2024/25;
- Specialist ASN swimming sessions developed and delivered for our customers with specific ASN needs;

Future Sports Development Plans

- Increase ASN and disability sport programmes across our sites;
- Increase swim and gymnastic lesson capacity through improvement of the current IT systems supporting the administration of them;
- Continue working with Head of Business Development to apply for funding to support sports provisions;
- Continued partnership building with governing bodies and other charities to look to expand our sports offering for the community;
- Focussing on the recruitment of qualified and non-qualified coaches to deliver sports sessions across all sites.

Health and Wellbeing

After the previous Health and Wellbeing Manager was successful in securing the Head of Operations position, a new postholder was appointed and in the role by mid-April 2024;

- Over the course of 2024/25 over 470 referrals were made to the team, with 51% of those referrals continuing to engage with physical activity through Enjoy membership schemes and pay-as-you-go options after the conclusion of their support programme with us. Our key aim is to support those referred to us via the most appropriate physical activities suitable to the individual;
- Various referral pathways are in place, continued from previous years, now as an East Lothian-wide physical activity referral scheme. The development of the Macmillan Move More programme and the Parkinson's programme are now all under the health and wellbeing banner;
- We continue to collaborate with our partners in the NHS, looking at areas around supporting the East Lothian rehabilitation pathway, weight management and Parkinson's. We run around 18 group sessions per week across the county supporting each of these areas of activity;

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- We are supported by income streams from partners to facilitate the continuance of many of our schemes, with funding received from the NHS, Mid and East Lothian Drug and Alcohol Partnership (MELD), Parkinson's UK and MacMillan Cancer Support. The funding we receive is invested in ensuring we deliver these highly-valued programmes;
- We seek regular feedback from our customers to ensure that we remain on the right track and that we are offering the value that we strive towards. Many of the comments we get are extraordinary and highlight the immense impact the various schemes we deliver can benefit the public of East Lothian;
- We successfully started a new MELD gym support class from Aubigny Sports centre, now offering two sessions per week;
- We have continued to build relationships throughout East Lothian with regular catch ups with NHS health promotions team and Ageing Well to develop smoother transitions between referrals and sign posting to local activities;
- We have showcased our activity to East Lothian Council, and other partners, at events held at Meadowmill during 2024/25, seeking to shine a light on the work we are undertaking as well as the benefit it brings across the community. Our desire is to ensure that all partners involved in Health and Wellbeing within East Lothian are working towards common goals, but with a concurrent acceptance that these are long-term plans, with discernible benefits delivered over decades rather than months and years;
- We joined the national 'Once For Scotland' group to bring strength to Scotland wider physical activity referral programme data;
- We supported another student through their third year Sports Rehabilitation placement with multiple lined up for next year which give the opportunity for people to see the difference between learning and real-life rehabilitation;
- The team supports the internal community within Enjoy by delivering the Health and Wellbeing Steering Group where we offer physical and mental health advice, signpost employment support tools and lifestyle coaching, to name a few.

Business Development

The year under review has seen sustained progress in developing strategic partnerships, securing grant funding and exploring new income streams.

During the financial year, corporate partnership activity continued to expand, with many businesses benefitting from corporate memberships. Our ongoing collaboration with the Fitness Education Academy has provided members with access to qualified personal trainers, while generating rental income from the use of gym space.

Grant funding of over £100,000 was secured during the year. This includes £50,000 from the East Lothian Community Intervention Fund towards essential repairs to the wave machine at Dunbar Leisure Pool, and over £25,000 for the installation of a Pool Pod at Musselburgh Sports Centre, improving accessibility for customers with disabilities or mobility challenges.

Additional funding was also received from a range of local partners, including:

- **Dunbar Community Council, Safer Deposits Scotland, and the Dunbar Area Partnership** – for swimming lesson equipment, first aid supplies and traumatic bleed control kits;
- **North Berwick Common Good Fund** – towards the cost of goal posts at Recreation Park;
- **EDF Terness** – to fund NPLQ training for two trainees; and
- **Miller Homes** – for swimming equipment.

All funds are allocated to clearly defined projects in consultation with the respective funders.

Alongside funding achievements, operational changes were also planned to address areas of the business requiring additional focus to improve service delivery. As part of ongoing operational reviews, significant preparatory work was undertaken in anticipation of the planned **closure of Enjoy cafés** in August 2025. This included a comprehensive review of current catering operations, detailed financial analysis of performance trends and market research into alternative service models.

Other Initiatives Completed During the Year

- **InPost Lockers** – not progressed following a detailed assessment of suitability.
- **Soft Play Memberships** – launched following a successful trial, offering monthly and annual packages.
- **Junior Swim Memberships** – introduced for children completing the Learn to Swim programme.

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Future Business Development

Our corporate engagement strategy continues to deliver benefits, strengthening partnerships that both enhance membership stability and reinforce our position within corporate and community contexts. Discussions are underway with a major corporate partner to deliver tailored health, wellbeing, sport and fitness programmes. This initiative is being developed in collaboration with Health & Wellbeing and Sport Development teams, with detailed costing and commercial positioning in progress. The model is intended for future scaling to other employers with similar objectives.

Other planned future initiatives include:

- Maintaining a proactive grant stewardship programme, ensuring regular funder updates and targeted applications for new opportunities;
- Implementing sector-specific external mystery shopping to inform continuous improvement in customer service;
- Transitioning to an enhanced vending model following café closures; and
- Launching our sports lottery initiative, which retains 50% of ticket sales through a dedicated platform, providing a cost-free income stream aligned with our strategy to diversify revenue sources.

These activities, alongside planned initiatives, place Enjoy in a stronger position to maintain service delivery, support community engagement and work towards greater financial stability.

Marketing and Communications

2024/25 has been a year of significant development and progress, aided by a Marketing and Communications Manager who has been in post for the full year after 6 months of instability during 2023/24. Several new developments and workstreams have been developed and the benefits to Enjoy are starting to bear fruit. Our work here is both outward (customer) facing and internal (employee) facing, supporting the strategic programmes of improvement that we are engaging in.

A key piece of work we have been developing is around the Enjoy Brand and how we position ourselves within our communities. This is not limited to items such as logo's and colours but also how we interact with our communities, how we deliver physical education and how we collaborate with our partners. To support us in this journey we commissioned a marketing agency during 2024 to work on our brand, values and a delivery plan. Delivery on this plan remains underway as we enter 2025/26 but some aspects have been delivered and improvements will be noticed at some of our season and golf facilities in terms of signage and branding.

Key to developing our brand is ensuring that we have a renewed focus on customer retention. Statistics indicate that our attrition rate is higher than we would like, with most cancellations we receive being due to inactivity on customer memberships. We are highly conscious of the ongoing cost-of-living crises and that our customers have less money in their pocket now than in previous years and try to encourage retention and new custom via our competitive pricing plans and offers. With cancellations, however, we can positively report that new memberships continue to outpace cancellations and our overall membership numbers grew in 2024/25.

We experienced a spike in new memberships at the end of 2024/25 due to the new Aubigny Gym Extension opening its doors in late February 2025 (official opening in April 2025). The jump in members from Dec'24 to Mar'25 was around 500 new members, a good number of which is attributable to the new and revamped gym within Aubigny sports centre.

Internal and external communications have been improved to now incorporate a monthly customer and member newsletter (Enjoy Insights) and a weekly internal magazine called The Huddle. Both these communication tools have been well received and well accessed and continues to ensure that we remain open and transparent about what is happening within Enjoy. Our regular Connections meetings with staff at our 6 main centres secure regular contact and conversations with our staff on issues that affect them personally.

We have had some significant events during 2024/25 that we have posted onto Social Media channels. Aubigny Sports Centre celebrated its 50th anniversary, with Enjoy offering 50pence swims for a day to mark the occasion!

The Aubigny Gym Extension was under construction during 2024/25 and opened to the public in February 2025. Regular updates on its progress was shared along the way on our media channels.

Future Developments - Marketing and Communications

- Continue to work on the implementation of our rebranding, social media and marketing strategy;
- Focus on the improvement and expansion of communication channels for our customers, members and colleagues;

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- Ensure that marketing and communications campaigns are based on data to optimise their success;
- Development and expansion of our member retention programme;
- Expansion of our partnership with Les Mills fitness around our website, class names and virtual class options on a trial basis; and
- Optimising the use of management information from our Leisure Management software tool

People

We have had a successfully year in implementing new and important policies and delivering training to our staff. Our new Neurodiversity and Dignity at Work policies alongside Equality and Diversity training for all managers ensures that our managers have the appropriate awareness and tools in their armoury to deal with these important issues in the workplace.

We continue to operate our Leadership Development Programme with an additional five members of our team in the cohort for this year, with their project presentation being a research paper and proposal to introduce a probationary period for all new employees supported by a new induction programme. This programme continues to give staff the appropriate development to become future leaders of Enjoy.

Recruitment challenges remain for the business but were not as impactful as they were in previous years. Vacancies were felt in a more pronounced fashion at Dunbar Leisure Pool during 2024/25 than at other centres but that impact was reducing as we approach the end of the year. All centres retain the requirement to hold the equivalent of 1.5 full time equivalent vacancies as a budgetary measure, and this was broadly met in 2024/25, but in itself does cause operational issues for us. We had new colleagues employed via the New Pathways to Work in Leisure programme via our work with Direct Partners and East Lothian Works.

A significant business decision was announced in March 2025 confirming that the café's at Aubigny Sports Centre, Dunbar Leisure Pool, the Loch Centre and Musselburgh Sports Centre will be closing in August 2025. This was a very difficult decision but was made due to ongoing financial losses over several years resulting in the charity subsidising the café's. Staff will be made redundant as a result, although every effort will be made to deploy affected staff into leisure posts within the business and direct support for individuals' in achieving their exit strategies.

Our headcount is under ongoing review as we actively ensure relief members of staff are removed after a certain period of time. This saw quite high reductions at the end of 2023/24, and for 2024/25 our headcount stands at around 271 at the 31st March 2025, of which 148 were permanent staff and 123 were relief colleagues.

Annual colleague survey. We continue to survey colleagues, and we were pleased that the completion rate had increased on the previous year with a 12% uplift. Areas such as communication had improved and colleagues' awareness to health and safety. Managers have received details on their individual centre surveys and are reviewing areas of opportunity with their teams.

Training & Development

- Enjoy continued to focus heavily on training and development with colleagues, accessing funding through the Apprenticeship Levy and continuing to fund training ourselves. However, the funding accessible via the Apprenticeship Levy stopped in late 2023 after 6 years;
- During the year enjoy enrolled 5 members of staff in a Leadership Programme, supported by Edinburgh College. The members of staff studied 7 modules and completed a project looking at introducing probationary periods and a dedicated induction programme. Their projects were presented to Senior Management Team and the Chair of the Board in February 2025; and
- Our continued partnership with Direct Partners, who assist in offering modern apprenticeship training and qualifications to young colleagues across our centres has been focussing on our "Pathway to Leisure" programme. This is a funded programme to assist young people to get into leisure. The funding covers a period of training and also the cost of completing an NPLQ course. At the end of the programme, we guarantee participants an interview for vacancies we have. We are proud that we been able to offer Leisure Assistant positions to 9 young people.

HR Developments

- Our recruitment portal is live and this is allowing us to respond quickly to vacancies that we have. Plans are ongoing to extend this to the onboarding portal, this is expected to be live 2025;
- Continue building the learning and development strategy that enhances our team's capabilities to support recovery, growth and succession through the Enjoy Leisure Leadership Development Programme; and
- Support Operations to deliver sector leading service and standards through the feedback of customer surveys from visiting centres

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Governance

- The Directors would like to thank the Board for the attendance, enthusiasm, detailed reporting, and engagement over 2024/25, with overall attendance of 80% throughout the year, as we continue to develop the organisation.
- The three Sub-Committee's (Finance & Risk, People, and Business Development) met regularly throughout the financial year, and oversight from these Committees has been exemplary.

PREPARATIONS FOR 2025/26

We have detailed in the above paragraphs financial concerns we have over the coming few years. These impact us here at Enjoy, but also our key partners at East Lothian Council, the NHS etc. as well as our customers. The new government has introduced policies that have added significant financial pressures to our longer-term financial strategy and we have concerns that the cost-of-living crisis may actually worsen after a period of recovery during 2024-25, with indications that inflation is on the rise. These factors collectively need careful consideration as we navigate this fragile economic landscape.

We will continue to work with our primary partner, East Lothian Council, to ensure we are delivering the services expected of us and that we have regular and robust discussions around the levels of funding that we are provided. However, we are acutely aware that the impact of a potentially re-emerging cost-of-living crisis and the financial pressures being imposed by the new Government mean that Local Authority finances are being squeezed continuously too.

As part of the 2025/26 annual funding payment made to Enjoy by East Lothian Council, we will see a £200,000 increase in the annual payment. Whilst this increase is welcomed by Enjoy, this injection of funding has been provided by East Lothian Council to recompense Enjoy for the removal of Winterfield Golf Course from the management of Enjoy. As detailed earlier in this report, the Winterfield Golf Course has been transferred to the Winterfield Golf Club under a Community Asset Transfer. The additional £200,000 from East Lothian Council will recompense most of the net income Enjoy would have otherwise expected to achieve.

There remain ongoing additional cost pressures for **enjoy** via inflationary increases in the costs of supplies and services. Additionally, the national minimum wage will rise to £12.21 in April 2025, and we fully expect similar increases of at least 5% to be implemented by the government annually over the upcoming few years. This increase in wage costs will need to be reflected at other pay scales within our structure to ensure that we retain a sustainable pay structure that supports our operational needs. We will ensure that our ability to be a 'Real Living Wage (RLW)' employer are continually held under review. This is a longer-term strategic desire of Enjoy, which under our current plan we would like to see fully implemented by 2029. However, our ability to achieve it will be inextricably linked to economic factors outside of our control.

The continued closure of the Loch Centre swimming pool in Tranent will continue into 2025/26, however works will commence on-site in April / May 2026. This will result in a year-long closure of the whole site, but then in June 2027 the entire centre will re-open inclusive of the swimming pool. This is fantastic news for the residents of Tranent, and the whole of East Lothian, with the Council investing over £5million into refurbishing the centre.

Plans for Future Periods

New and ongoing initiatives include:

Strategic Developments

- A continued focus on the challenges **enjoy** is facing (supply issues, energy cost increases, and cost of living impacting membership numbers);
- Creation of new strategic corporate objectives in line with the new Funding Agreement;
- Continuing to utilise the functionality within the recently implemented systems for Leisure Management and HR;
- Continuing to diversify income streams in conjunction with Business Development, streamline funding application processes, and improve service and modernise its approach; and
- A holistic overview of the operations of the business to identify potential income generation opportunities and efficiency savings.

Service Delivery Developments

- Further development expansion of the existing Get in the Swim and Gymnastics Coaching Programmes;
- Consideration of the creation of other Children's Coaching Programmes and Frameworks, including athletics, tennis, badminton, and multi-sports;
- Develop the offering of online and virtual classes; and

ENJOY EAST LoTHIAN LIMITED

Trustees' Report

For the year ended 31 March 2025

- Transforming the pricing structure to encourage consistency of approach between venues and sports, with benchmarking and an understanding of our cost base underpinning **enjoy**'s charging policies.

IT Developments

- Continue to identify and implement additional functionality inherent within the Legend Leisure Management software system. Embracing the 'modernisation' project that Legend are undertaking and embedding any and all resultant improvements into every part of our business; Our key focus here will be on improving the customer experience and journey, accessibility to our services and facilities and using the information that is stored;
- Create a digital strategy for **enjoy**leisure to streamline and improve connectivity across IT systems;
- Work with East Lothian Council IT colleagues to ensure that the use of TEAMS, and the many opportunities it gives to businesses, is developed and cascaded throughout the **enjoy**;
- Upgrade the current finance system to the most current version available and capitalize on this with business improvement, reporting improvement and wider processes efficiencies;
- Improve the network and WiFi connectivity and reliability available within our sport centres; and
- Look at areas of development such as virtual class delivery and 'smart tile' access options, to name but two, that will improve customer attraction, retention and generate additional income to invest into the next project.

Finance Developments

- Upgrade the finance system and reporting capabilities in order to provide Management with valuable data and insights, including the potential use of a KPI dashboard;
- Integration of Finance data and Leisure Management data to produce regular and informative analyses for Senior Management Team and Centre Managers;
- Review, update and publish Finance Policies;
- Continue to review compliance with finance policies in terms of VAT, cash control, asset recording and all other relevant processes;
- Continue to review spending and VAT activities to leverage contractual opportunities available to us via procurement frameworks and seek opportunities for reducing our VAT liabilities wherever possible;
- Making use of current and beneficial banking investment rates to ensure that our surplus cash is working for us productively; and
- Financial management training for all senior managers within the organization.

SUMMARY

The **Enjoy** management team and wider Board have clear strategic aims to deliver service improvements, reduce costs and grow income over the coming years, but there is a recognition by all that we are subject to macro-level economic pressures that could affect our plans. We have detailed budgets with various scenario-planning undertaken so we can prepare in advance risk mitigations and aspire to securing our current levels of service delivery. We will continue to work very closely with our partners and colleagues at East Lothian Council to achieve this.

The Board would like to acknowledge and thank all colleagues within **enjoy** for their continued support, commitment, and the shared emphasis placed on delivering a welcoming and safe environment for customers and colleagues over the past 12 months.

FINANCIAL REVIEW

Total income for the charitable group for the financial year was £7,082,861. The charity's income from direct funding was £1,776,662. Income from the charity's activities was £4,800,455, an increase of £233,424 on 2023/24.

Expenditure on charitable activities for the year was £7,088,830, excluding defined benefit pension scheme adjustments.

The trading subsidiary's loss for the year is £77,802 down from a loss of £73,785 in 2023/24.

Net expenditure for the group for the year is £140,812 (2024: net income of £72,936).

At 31 March 2025 the FRS 102 valuation of the pension scheme resulted in a net pension asset of £nil which is recognised in the Balance Sheet. The valuation has resulted in an actuarial loss of £253,000 being recognised in the Statement of Financial Activities in the year. The balance on the pension fund will change annually according to economic conditions and the Trustees will keep the position under review.

Dunbar Leisure Pool, which is wholly owned by **enjoy**, was last revalued as at 31 March 2025. The building and land are revalued at least every 5 years in line with insurance requirements.

ENJOY EAST LoTHIAN LIMITED

Trustees' Report

For the year ended 31 March 2025

There were no significant one-off items of expenditure charged to the statement of financial activities in either 2024/25 or 2023/24. All costs incurred were in support of the key objectives of **enjoy**.

The 2025/26 financial year will bring new and continued financial challenges for **enjoy**. We have concerns that the relenting of the cost-of-living crisis over the last 12-24 months will start to re-appear during 2025/26 and impact our customers finances as well as the cost of our key supplies and services. The new Government have implemented policies that will add significant financial pressures on our budgets, and we await future year budget announcements to be able to fully assess the impact. Our financial planning will ensure that we have full visibility of any current and future risks and that we are able to respond appropriately. Additional funding will be requested from East Lothian Council to aid with the reduction of financial pressures on Enjoy.

In light of these risks, the Directors have assessed **enjoy**'s viability as a going concern, and our ongoing financial sustainability. We believe, based on our forecasting and cashflow modelling over the next 18 months and the committed support of our partners at East Lothian Council, that **enjoy** is a going concern and that while our reserves will be significantly reduced we will have sufficient cash balances to sustain our ongoing operational costs.

Principal Funding Sources

Enjoy received a management service fee of £1,776,662 (2024: £1,873,579) from East Lothian Council in the year ended 31 March 2025.

Investment Policy

The charitable company had no funds held on short-term deposits during the year to 31 March 2025. The Board will invest any excess funds as and when it benefits the company and indeed there are plans to do so during the 2025/26 financial year.

Reserves Policy

It is the intention of the Board to accumulate a reserves fund to provide some protection and mitigate against future economic conditions. Monies equating to the amount determined in **enjoy**'s reserves policy will be set aside for this purpose.

- **General funds** are unrestricted funds available for use at the discretion of the Trustees in furtherance of the general objectives of the company, which have not been designated for any other purpose.
- **Designated funds** are unrestricted funds set-aside for a specific purpose, which will be utilised during the next and future accounting periods against specific expenditure for asset improvement. It is the intention of the Board to set aside specific reserves for future capital work to Dunbar Leisure Pool.
- **Restricted funds** are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the company for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim of each restricted fund is set out in the notes to the financial statements. The balance of restricted funds as at 31 March 2025 is £128,249 (2024: £70,195).

Risk Management

The key risks that the charitable company is exposed to are identified in the risk register, together with actions to minimise these risks. The risk register is reviewed by the Finance and Risk Committee and ultimately the Board. The risk register records financial, strategic and operational risks.

The Board will assess and record the major risks to which the company is exposed, in particular those related to the operations and finances of the company and will be satisfied systems are in place to mitigate those risks. Workshops will be held during 2025/26 for members of the Board and Senior Managers to revise the current risk register in line with best practice.

Ongoing challenges with regards the continuing levels of public funding being available to local authorities remains a major uncertainty and therefore a significant risk to the ongoing success of Enjoy East Lothian Limited. The ability of our main partners to sustain contract payment levels and their capacity to maintain and improve current building stock are both subjects that will continue to be a topic of dialogue between relevant parties to ensure any actions required in maintaining service delivery are fully considered. We also need to ensure that policy decisions being made by the new Government are fully costed and budgeted for as part of our financial planning processes

ENJOY EAST LoTHIAN LIMITED

Trustees' Report

For the year ended 31 March 2025

STRUCTURE, GOVERNANCE AND MANAGEMENT

The company has charitable status under sections 466 to 493 Corporation Tax Act 2010. The Scottish Charity Number is SC040527.

Enjoy East Lothian Limited (**enjoy**) is a company limited by guarantee, governed by its memorandum and articles of association and does not have any share capital. The charitable company was incorporated on 10 March 2009 and commenced trading on 1 October 2009. Each Trustee has undertaken to contribute an amount not exceeding one pound towards any deficit arising in the event of the charitable company being wound up. The charitable company is a not for profit distributing organisation and any surplus generated, other than that required to keep the reserves at the agreed level, is available to reinvest in the charitable company to maintain and improve the service.

Enjoy East Lothian Limited has one wholly owned trading subsidiary, Enjoy East Lothian Trading Limited, the principal activity of which is the operation of cafes.

Organisational Structure

The Board meets regularly with Trustees and Senior Management present. Decisions are taken to set the overall strategy for the business as well as to monitor its activities.

There are currently three Sub-Committees of the Board dealing with specific areas of the business. Each Sub-Committee meets quarterly.

- The Finance and Risk Sub-Committee assists the Board with issues in relation to Governance, Scrutiny, and Policy in the areas of Finance, Audit, IT, Legal, Admin, and Procurement, reviewing the suitability and effectiveness of the company's financial management and internal controls.
- The People Sub-Committee reviews policies and procedures regarding HR matters and acts as the Appeals Panel for the company's discipline and grievance procedure.
- The Business Development Sub-Committee reviews ongoing and planned projects and workstreams designed to diversify and improve income flow into the business whilst simultaneously supporting organisational needs and those of our key partners.

Senior Management is charged with the task of implementing these decisions.

Recruitment and Appointment of Board Members

enjoy's Board is currently comprised of twelve Trustees. Eight are co-opted from the local community and four are nominated elected members of East Lothian Council.

The Trustees who served during the year and up until the date of this report are noted on page 16. Trustees are not remunerated but are able to claim reasonable expenses incurred in the performance of their duties.

A mechanism will be developed for the removal of enjoyleisure Trustees who do not attend Board meetings for an extended period without a satisfactory explanation; bringing it in line with the current mechanism for Enjoy Trading.

Trustee Induction and Training

Induction training for Trustees and Non-Executive Directors was undertaken prior to business commencement. An induction pack has been developed for Trustees covering the strategic and operational issues affecting the company. The ongoing training needs of Trustees will continue to be reviewed by the Board.

Corporate Governance

The Board is committed to demonstrate good Corporate Governance and compliance with the Nolan recommendations in this respect. To this end it has established a Finance and Risk Committee that works to a pre-determined Audit Plan based around these principles. This Sub-Committee monitors and considers the company's compliance and records its findings through the Finance and Risk Sub-Committee minutes which are then reported to the full Board of Trustees.

Indemnity Insurance

In accordance with the Companies Act, the charitable company confirms that it has in place a Directors and Officers Insurance Policy.

ENJOY EAST LOTHIAN LIMITED

Trustees' Report

For the year ended 31 March 2025

Equal Opportunities Policy

The company is committed to providing a working environment in which employees are able to realise their full potential and to contribute to its business success. To this end the company is determined to make all efforts to prevent discrimination or other unfair treatment against any of its employees, potential employees, or users of its services, regardless of race, colour, nationality, ethnic or national origin, religion or belief, disability, Trade Union membership or non-membership, sex, sexual orientation or marital status, age, being a part-time or fixed term worker, or having an offending background that does not create risk to vulnerable people. This is a key employment value to which all employees are expected to give their support.

The company's policies for recruitment, selection, training, development, and promotion are designed to ensure that no job applicant or employee receives less favourable treatment on these grounds. The company expects its employees to support this commitment and to assist in its realisation in all possible ways. Specifically, the company aims to ensure that no employee or candidate is subject to unlawful discrimination, either directly or indirectly, on the grounds of gender, race (including colour, nationality or ethnic origin), sexual orientation, marital status, part time status, religion or belief, disability, or age. This commitment applies to all aspects of employment, including recruitment and selection, advertisements, job descriptions, interview, and selection procedures. This policy also covers training, promotion and career development opportunities, terms and conditions of employment, access to employment related benefits and facilities, grievance handling, the application of disciplinary procedures, and selection for redundancy.

Employee Information

The company maintained over the period up to date records and statistics on all Human Resource matters and provided this information to a number of agencies for monitoring purposes.

TRUSTEES' ATTENDANCE AT BOARD MEETINGS

From 1 April 2024 to 31 March 2025.

	27/05/2024	26/08/2024	25/11/2024	17/02/2025	24/02/2025	%Attendance
Miller Mathieson (Chair)	P	P	P	P	P	100%
Lesley Sutherland (Vice-Chair)	P	A	P	P	P	80%
Stuart Combe	P	P	P	P	P	100%
David Latimer	P	A	P	P	P	80%
Lynne Livesey	A	P	P	P	P	80%
Christopher Lawson	P	P	A	P	P	80%
Colin McGinn	P	A	P	P	P	80%
John McMillan	P	P	P	P	P	100%
Lee-Anne Menzies	A	A	A	P	P	40%
Brooke Ritchie	P	A	A	P	P	60%
Dr. Jonathan Turvill	P	P	P	A	A	60%
Stephanie Williamson	P	P	P	P	P	100%
Total Trustee Attendance	83%	58%	75%	92%	92%	80%

Apologies	A
Present	P
Not Due to Attend	-

ENJOY EAST LoTHIAN LIMITED

Trustees' Report

For the year ended 31 March 2025

REFERENCE AND ADMINISTRATIVE DETAILS

Charity registration number: SC040527
Company registration number: SC356338

Trustees

The Trustees of the charity (who are also the Directors of the charity for the purposes of company law) who held office during the year were as follows:

Miller Mathieson (Chair)
Lesley Sutherland (Vice-Chair)
Christopher Lawson
Colin McGinn
John McMillan
Lee-Anne Menzies
Brooke Ritchie
David Latimer
Stuart Combe
Lynne Livesey
Stephanie Williamson
Dr. Jonathan Turvill (resigned 31 July 2025)

Secretary

Bill Axon

Bankers

Bank of Scotland plc
44 Court Street
Haddington
EH41 3NP

Solicitors

Shepherd & Wedderburn WS
155 St. Vincent Street
Glasgow
Lanarkshire
G2 5NR

Registered Office

Musselburgh Sports Centre
101 Newbigging
Musselburgh
East Lothian
EH21 7AS

Auditors

Azets Audit Services
Quay 2
139 Fountainbridge
Edinburgh
EH3 9QG

Senior Management Team

Bill Axon	Chief Executive
Audrey Murray	Head of Business Development
Paul Davis	Head of Operations and Transformation (appointed March 2024)
Colin Sturrock	Head of HR and People Development
Robert Fennessy	Head of Finance
Brian Bogie	Operation Compliance Manager

ENJOY EAST LoTHIAN LIMITED

Trustees' Report

For the year ended 31 March 2025

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The Trustees (who are also Directors of Enjoy East Lothian Limited for purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the group and the company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping proper and adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, and Regulations 8 and 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements may differ from legislation in other jurisdictions.

In so far as the Trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditors

The auditor, Azets Audit Services, have expressed their willingness to continue in office as auditor and will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

The Trustee's Report (incorporating the Trustee's Strategic Report) was approved by the Board, in their capacity as Company Directors, and authorised for issue on 06/03/2026 ~~2025~~ and signed on its behalf by:



Miller Mathieson
Chair

ENJOY EAST LOTHIAN LIMITED

Independent Auditor's Report to the Members and Trustees of Enjoy East Lothian Limited

For the year ended 31 March 2025

Opinion

We have audited the financial statements of Enjoy East Lothian Limited (the 'parent charitable company') and its subsidiary (the group) for the year ended 31 March 2025 which comprise the Group and Parent Charitable Company Statement of Financial Activities (incorporating the Income and Expenditure Account), the Group and Parent Charitable Company Balance Sheet, the Parent and Group Statement of Cash Flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2025 and of the group's and parent charitable company's income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's or the parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our Auditor's Report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

ENJOY EAST LOTHIAN LIMITED

Independent Auditor's Report to the Members and Trustees of Enjoy East Lothian Limited

For the year ended 31 March 2025

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report (incorporating the Strategic Report), which includes the Directors' Report and the Strategic Report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report included within the Trustees' Report (incorporating the Strategic Report) have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report (incorporating the Strategic Report).

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) require us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of the trustees

As explained more fully in the trustees' responsibilities statement set out on page 17, the trustees (who are the directors for the purposes of company law and trustees for the purposes of charity law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities is available on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's Report.

ENJOY EAST LoTHIAN LIMITED

Independent Auditor's Report to the Members and Trustees of Enjoy East Lothian Limited

For the year ended 31 March 2025

The extent to which the audit was considered capable of detecting irregularities including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above and on the FRC's website, to detect material misstatements in respect of irregularities, including fraud.

We obtain and update our understanding of the group and the parent charitable company, their activities, their control environment, and likely future developments, including in relation to the legal and regulatory framework applicable and how the group and the parent charitable company are complying with that framework. Based on this understanding, we

identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. This includes consideration of the risk of acts by the group and the parent charitable company that were contrary to applicable laws and regulations, including fraud.

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the group and the parent charitable company through discussions with trustees and other management, and from our commercial knowledge and experience of the charity sector;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the group and the parent charitable company, including the Companies Act 2006, taxation legislation and data protection, anti-bribery, environmental and health and safety legislation;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence; and
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- reading the minutes of meetings of those charged with governance;
- enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with relevant regulators and the group's legal advisors.

We assessed the susceptibility of the financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

ENJOY EAST LOTHIAN LIMITED

Independent Auditor's Report to the Members and Trustees of Enjoy East Lothian Limited

For the year ended 31 March 2025

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Use of our report

This report is made solely to the parent charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's trustees, as a body, in accordance with regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Our audit work has been undertaken so that we might state to the parent charitable company's members, as a body, and the charitable company's trustees, as a body, those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the parent charitable company, the parent charitable company's members, as a body, and the parent charitable company's trustees, as a body, for our audit work, for this report, or for the opinions we have formed.

Azets Audit Services

Sally Cheeney, Senior Statutory Auditor

For and on behalf of Azets Audit Services, Statutory Auditor

Chartered Accountants

Azets Audit Services is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

Quay 2

139 Fountainbridge

Edinburgh

EH3 9QG

10 March 2026

ENJOY EAST LOTHIAN LIMITED

Group Statement of Financial Activity

For the year ended 31 March 2025

Notes	Unrestricted Funds designated Funds £	Unrestricted Funds Pension Fund £	Unrestricted Funds Revaluation Fund £	Total Unrestricted Funds £	Restricted Funds £	Year to 31 March 2025 £	Year to 31 March 2024 £
Incoming and endowments from:							
<i>Donations and legacies</i>							
Voluntary income	32,609	-	-	32,609	90,094	122,703	155,932
<i>Charitable activities</i>							
Membership fees	2,127,241	-	-	2,127,241	-	2,127,241	1,945,571
Services	2,673,214	-	-	2,673,214	-	2,673,214	2,621,460
Management service fee	1,776,662	-	-	1,776,662	-	1,776,662	1,873,579
<i>Other trading activities</i>							
Trading subsidiary	378,959	-	-	378,959	-	378,959	372,789
<i>Investments</i>							
Investment income	4,082	-	-	4,082	-	4,082	4,656
Total	6,992,767	-	-	6,992,767	90,094	7,082,861	6,973,987
Expenditure on:							
<i>Charitable activities</i>							
Membership services	(6,983,790)	(73,000)	-	(7,056,790)	(32,040)	(7,088,830)	(6,726,821)
<i>Other</i>							
Trading Subsidiary	(460,843)	-	-	(460,843)	-	(460,843)	(451,230)
Net interest defined benefit scheme	-	326,000	-	326,000	-	326,000	277,000
Total	(7,444,633)	253,000	-	(7,191,633)	(32,040)	(7,223,673)	(6,901,051)
Net income/(expenditure)	(451,866)	253,000	-	(198,866)	58,054	(140,812)	72,936
Other recognised gains/(losses):							
Actuarial (losses) on defined benefit pension schemes	-	(253,000)	-	(253,000)	-	(253,000)	(663,000)
Gains/(losses) on revaluation of fixed assets	-	-	1,659,494	1,659,494	-	1,659,494	-
Net movement in funds	(451,866)	-	1,659,494	1,207,628	58,054	1,265,682	(590,064)
Reconciliation of funds:							
Total funds brought forward	3,620,825	-	3,583,914	7,204,739	70,195	7,274,934	7,864,998
Fund balances carried forward	3,168,959	-	5,243,408	8,412,367	128,249	8,540,616	7,274,934

All activities of the group relate to continuing activities.

The notes on pages 27 to 43 form part of these financial statements

ENJOY EAST LOTHIAN LIMITED

Charity Statement of Financial Activity

For the year ended 31 March 2025

Notes	Unrestricted Funds-Non designated Funds £	Unrestricted Funds Pension Fund £	Unrestricted Funds Revaluation Fund £	Total Unrestricted Funds £	Restricted Funds £	Year to 31 March 2025 £	Year to 31 March 2024 £
Incoming and endowments from:							
<i>Donations and legacies</i>							
Voluntary income	32,609	-	-	32,609	90,094	122,703	155,932
<i>Charitable activities</i>							
Membership fees	2,127,241	-	-	2,127,241	-	2,127,241	1,945,571
Services	2,673,214	-	-	2,673,214	-	2,673,214	2,621,460
Management service fee	1,776,662	-	-	1,776,662	-	1,776,662	1,873,579
Total	6,609,726	-	-	6,609,726	90,094	6,699,820	6,596,542
Expenditure on:							
<i>Charitable activities</i>							
- Membership services	(6,983,790)	(73,000)	-	(7,056,790)	(32,040)	(7,088,830)	(6,726,821)
Other	-	326,000	-	326,000	-	326,000	277,000
Net interest defined benefit scheme	(6,983,790)	253,000	-	(6,730,790)	(32,040)	(6,762,830)	(6,449,821)
Total	(374,064)	253,000	-	(121,064)	58,054	(63,010)	146,721
Net income/(expenditure)							
Other recognised gains/(losses):							
Actuarial (losses) on defined benefit pension schemes	-	(253,000)	-	(253,000)	-	(253,000)	(663,000)
Gains/(losses) on revaluation of fixed assets	-	-	1,659,494	1,659,494	-	1,659,494	-
Net movement in funds	(374,064)	-	1,659,494	1,285,430	58,054	1,343,484	(516,279)
Reconciliation of funds:							
Total funds brought forward	3,824,822	-	3,583,914	7,408,736	70,195	7,478,931	7,995,210
Fund balances carried forward	3,450,758	-	5,243,408	8,694,166	128,249	8,822,415	7,478,931

All activities of the group relate to continuing activities.

The notes on pages 27 to 43 form part of these financial statements

ENJOY EAST LOTHIAN LIMITED

Group and Charity Balance Sheet

As at 31 March 2025

	Notes	Group		Charity	
		2025 £	2024 £	2025 £	2024 £
Fixed Assets					
Tangible fixed assets	12	7,449,542	6,069,289	7,449,542	6,069,289
Current assets					
Stock	13	46,843	78,865	34,672	66,694
Debtors	14	214,593	181,801	827,577	453,274
Cash at bank and in hand		1,457,310	1,634,367	1,114,294	1,550,654
		<u>1,718,746</u>	<u>1,895,033</u>	<u>1,976,543</u>	<u>2,070,622</u>
Creditors: Amounts falling due within one year	15	<u>(627,672)</u>	<u>(689,388)</u>	<u>(603,670)</u>	<u>(660,980)</u>
Net current assets		<u>1,091,074</u>	<u>1,205,645</u>	<u>1,372,873</u>	<u>1,409,642</u>
Total assets less current liabilities excluding retirement benefit scheme		<u>8,540,616</u>	<u>7,274,934</u>	<u>8,822,415</u>	<u>7,478,931</u>
Retirement benefit scheme (deficit)/asset	11	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net assets including retirement benefit scheme asset/(deficit)		<u><u>8,540,616</u></u>	<u><u>7,274,934</u></u>	<u><u>8,822,415</u></u>	<u><u>7,478,931</u></u>
Funds	17				
Unrestricted funds		3,168,959	3,620,825	3,450,758	3,824,822
Unrestricted- Revaluation Reserve		5,243,408	3,583,914	5,243,408	3,583,914
Unrestricted- Pension Reserve		-	-	-	-
Restricted funds		<u>128,249</u>	<u>70,195</u>	<u>128,249</u>	<u>70,195</u>
Total funds		<u><u>8,540,616</u></u>	<u><u>7,274,934</u></u>	<u><u>8,822,415</u></u>	<u><u>7,478,931</u></u>

The financial statements were authorised for issue by the Board on 06/03/2026 2025-


 Miller Mathieson Chair


 Bill Axon Secretary

Registered Company number – SC356338

The notes on pages 27 to 43 form part of these financial statements

ENJOY EAST LOTHIAN LIMITED

Group Cash Flow Statement

For the year ended 31 March 2025

	Notes	Group 2025 £	2024 £
Cash flows from operating activities:			
Net cash provided by/(used in) operating activities	18	(104,222)	(1,985)
Net cash flows from investing activities:			
Purchase of property, plant and equipment		(72,835)	(123,331)
Net cash provided by/(used in) investing activities		(72,835)	(123,331)
Change in cash and cash equivalent in the reporting period		(177,057)	(125,316)
Cash at the beginning of the reporting period		1,634,367	1,759,683
Cash at the end of the reporting period		<u>1,457,310</u>	<u>1,634,367</u>

Analysis of changes in net debt

Group	At 1 April 2024 £	Cash Flows £	At 31 March 2025 £
Cash at bank and in hand	1,634,367	(177,057)	1,457,310
Total Funds	<u>1,634,367</u>	<u>(177,057)</u>	<u>1,457,310</u>

The notes on pages 27 to 43 form part of these financial statements

ENJOY EAST LoTHIAN LIMITED

Charity Cash Flow Statement

For the year ended 31 March 2025

	Notes	Charity	
		2025 £	2024 £
Cash flows from operating activities:			
Net cash provided by/(used in) operating activities	18	(363,525)	155,508
Net cash flows from investing activities:			
Purchase of property, plant and equipment		(72,835)	(123,331)
Net cash provided by/(used in) investing activities		(72,835)	(123,331)
Change in cash and cash equivalent in the reporting period		(436,360)	32,177
Cash at the beginning of the reporting period		1,550,654	1,518,477
Cash at the end of the reporting period		1,114,294	1,550,654

Analysis of changes in net debt

Charity	At 1 April 2024 £	Cash Flows £	At 31 March 2025 £
Cash at bank and in hand	1,550,654	(436,360)	1,114,294
Total Funds	1,550,654	(436,360)	1,114,294

The notes on pages 27 to 43 form part of these financial statements

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

1. General Information

The charitable company is a United Kingdom company limited by guarantee. It is both incorporated and domiciled in Scotland.

2. Accounting Policies

Accounting convention

The financial statements have been prepared in accordance with the Financial Reporting Standard 102, as issued by the Financial Reporting Council (effective 1 January 2018), the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" and the Companies Act 2006. They are prepared on the historical cost basis, as modified by the revaluation of fixed assets.

The company meets the definition of a public benefit entity under FRS 102 and has taken advantage of paragraph 3(3) of schedule 4 of the Companies Act and adapted the Companies Act formats to reflect the special nature of the charity's activities.

The financial statements are presented in pounds sterling (GBP) as that is the currency in which the Company's transactions are denominated. Monetary amounts in these financial statements are rounding to the nearest £.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies.

The following principal accounting policies have been applied:

Going concern

The trustees have assessed **enjoy**'s viability as a going concern, and believe that **enjoy** is a going concern, based on our forecasts and cashflow modelling over the next 18 months and the committed support of our partners at East Lothian Council.

The trustees are of the opinion that the charity can continue to meet its obligations as they fall due for the foreseeable future. The trustees note the loss before other gains and losses incurred during the 2024/25 financial year and will seek continued assurances from **enjoy** that plans are in place to actively reduce the financial risks the organisation is exposed to. As a consequence, the trustees have prepared the financial statements under the going concern basis.

The current funding agreement with East Lothian Council is in place until 31 March 2026.

Incoming resources

Membership subscriptions and income from sport & physical activity is recognised in the period in which the charitable company is entitled to receipt and the amount can be measured with reasonable certainty. Income is deferred only when the charitable company has to fulfil conditions before becoming entitled to it.

Management fees and other incoming resources, including donations with no conditions attached, are recognised in the year to which they relate.

Investment income is recognised in the year in which it is receivable.

Assets given for occupational use by the charity as gifts in kind are recognised as incoming resources and within the relevant fixed asset category of the balance sheet when receivable.

Government grants are recognised in the period in which they relate.

Resources expended

Resources expended are recognised when a legal or constructive obligation arises. Where possible, expenditure has been charged direct to charitable expenditure or governance costs. Where this is not possible, the expenditure has been allocated on the basis of time spent by staff on each activity;

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

- Charitable expenditure comprises costs incurred by the charitable company in the delivery of its activities and services.
- Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charitable company and include costs linked to the strategic management of the charitable company.

Fixed assets

Tangible fixed assets costing more than £500 are capitalised and included at cost or valuation where appropriate. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost on a straight-line basis over their expected useful economic lives as follows:

Land	N/A
Freehold buildings	10-30 years
Plant and machinery	5-7 years
Furniture and equipment (inc. sports and IT equipment)	3-5 years

All classes of tangible fixed assets are included at cost, except land and freehold buildings, which are included at valuation and revalued every five years, based on independent surveyor's reports.

Stock

Stocks are valued at the lower of cost and net realisable value in the ordinary course of activities.

Net realisable value is based on estimated selling price less further costs to completion and disposal.

Financial assets and financial liabilities

Financial instruments are recognised in the Statement of Financial Activities when the Company becomes a party to the contractual provisions of the instrument. Financial instruments are initially measured at transaction price unless the arrangement constitutes a financing transaction which includes transaction costs for financial instruments not subsequently measured at fair value. Subsequent to initial recognition, they are accounted for as set out below. A financing transaction is measured at the present value of the future payment discounted at the market rate of interest for similar debt instrument.

Financial instruments are classified as either 'basic' or 'other' in accordance with Chapter 11 of FRS 102.

At the end of each reporting period, basic financial instruments are measured at amortised cost using the effective rate method. All financial instruments not classified as basic are measured at fair value at the end of the reporting period with the resulting changes recognised in income or expenditure. Where the fair value cannot be reliably measured, they are recognised at cost less impairment.

Financial assets are derecognised when the contractual rights to the cash flows from assets expire, or when the Company has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised only once the liability has been extinguished through discharge, cancellation or expiry.

Pensions

The charitable company is an admitted body of the Lothian Pension Fund. The assets of the scheme are held in external funds managed by professional investment managers.

In accordance with 'FRS 102 – Retirement Benefits', the operating and financing costs of pension and post retirement schemes (determined by a qualified actuary) are recognised separately in the Statement of Financial Activities (incorporating the Income and Expenditure account). Service costs are systematically spread over the service lives of the employees and financing costs are recognised in the period in which they arise.

The differences between the actual and expected returns on assets during the year and changes in the actuarial assumptions are also recognised in the Statement of Financial Activities.

VAT

The charitable company is partially exempt from VAT. Irrecoverable VAT is charged to the Statement of Financial Activities as an expense. The charitable company's trading subsidiary is subject to VAT in the same way as any commercial organisation.

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

Funds

Restricted funds are those which have been given to the Company for use in accordance with the wishes of the donors for specific projects.

Surplus revenue funds held within unrestricted funds are carried forward to meet the cost of future activities of both a capital and revenue nature. Commitments for specific activities and needs in the future are dealt with by making allocations to designated funds.

Leases

Operating lease rentals are charged to the Statement of Financial Activities on a straight line basis over the term of the lease.

Taxation

The company has charitable status and is therefore exempt from taxation under sections 466 to 493 Corporation Tax Act 2010. The charitable company's trading subsidiary is subject to corporation tax in the same way as any commercial organisation.

Consolidation

The financial statements consolidate the results of the charity and its wholly owned subsidiary Enjoy East Lothian Trading Limited (Company number SC441392) on a line by line basis. The charity, together with Enjoy East Lothian Trading Limited comprises the group.

3. Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing the financial statements, management is required to make estimates and assumptions which affect reported income, expenses, assets, and liabilities. Use of available information and application of judgement are inherent in the formation of estimates, together with past experience and expectations of future events that are believed to be reasonable under the circumstances. Actual results in the future could differ from such estimates.

The directors are satisfied that the accounting policies are appropriate and applied consistently. Key sources of estimation have been applied to the depreciation rates, actuarial pension valuations, accruals and provisions. The depreciation rates have been deemed to be appropriate for the class of asset. The market rate of interest used has been reviewed and has been deemed to be appropriate.

ENJOY EAST LOTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

4. Comparative statement of financial activities and income and expenditure account (as restated)

Group	Notes	Unrestricted Funds-Non designated Funds £	Unrestricted Funds Pension Fund £	Unrestricted Funds Revaluation Fund £	Total Unrestricted Funds £	Restricted Funds £	Year to 31 March 2024 £
Incoming and endowments from:							
<i>Donations and legacies</i>							
Voluntary income	5	11,572	-	-	11,572	144,360	155,932
<i>Charitable activities</i>							
Membership fees		1,945,571	-	-	1,945,571	-	1,945,571
Services	6	2,621,460	-	-	2,621,460	-	2,621,460
Management service fee		1,873,579	-	-	1,873,579	-	1,873,579
<i>Other trading activities</i>							
Trading subsidiary	22	372,789	-	-	372,789	-	372,789
<i>Investments</i>							
Investment income		4,656	-	-	4,656	-	4,656
Total		6,829,627	-	-	6,829,627	144,360	6,973,987
Expenditure on:							
<i>Charitable activities</i>							
Membership services	8	(6,561,563)	(73,000)	-	(6,634,563)	(92,258)	(6,726,821)
<i>Other</i>							
Trading Subsidiary	22	(451,230)	-	-	(451,230)	-	(451,230)
Net interest defined benefit scheme	11	-	277,000	-	277,000	-	277,000
Total		(7,012,793)	204,000	-	(6,808,793)	(92,258)	(6,901,051)
Net income/(expenditure)		(183,166)	204,000	-	20,834	52,102	72,936
Other recognised gains/(losses):							
Actuarial gains/(losses) on defined benefit pension schemes	11	-	(663,000)	-	(663,000)	-	(663,000)
Net movement in funds		(183,166)	(459,000)	-	(642,166)	52,102	(590,064)
Reconciliation of funds:							
Total funds brought forward		3,803,991	459,000	3,583,914	7,846,905	18,093	7,864,998
Fund balances carried forward		3,620,825	-	3,583,914	7,204,739	70,195	7,274,934

ENJOY EAST LOTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

Comparative statement of financial activities and income and expenditure account (as restated) (continued)

Charity	Notes	Unrestricted Funds-Non designated Funds £	Unrestricted Funds Pension Fund £	Unrestricted Funds Revaluation Fund £	Total Unrestricted Funds £	Restricted Funds £	Year to 31 March 2024 £
Incoming and endowments from:							
<i>Donations and legacies</i>							
Voluntary income	5	11,572	-	-	11,572	144,360	155,932
<i>Charitable activities</i>							
Membership fees		1,945,571	-	-	1,945,571	-	1,945,571
Services		2,621,460	-	-	2,621,460	-	2,621,460
Management service fee	6	1,873,579	-	-	1,873,579	-	1,873,579
Total		6,452,182	-	-	6,452,182	144,360	6,596,542
Expenditure on:							
<i>Charitable activities</i>							
- Membership services	8	(6,561,563)	(73,000)	-	(6,634,563)	(92,258)	(6,726,821)
<i>Other</i>							
Net interest defined benefit scheme	11	-	277,000	-	277,000	-	277,000
Total		(6,561,563)	204,000	-	(6,357,563)	(92,258)	(6,449,821)
Net income/(expenditure)		(109,381)	204,000	-	94,619	52,102	146,721
Other recognised gains/(losses):							
Actuarial gains/(losses) on defined benefit pension schemes	11	-	(663,000)	-	(663,000)	-	(663,000)
Net movement in funds		(109,381)	(459,000)	-	(568,381)	52,102	(516,279)
Reconciliation of funds:							
Total funds brought forward		3,934,203	459,000	3,583,914	7,977,117	18,093	7,995,210
Fund balances carried forward		3,824,822	-	3,583,914	7,408,736	70,195	7,478,931

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

5. Voluntary income

Group and Charity	2025 £	2024 £
Grant income	102,280	149,460
Non business Incomes	20,423	6,472
	<u>122,703</u>	<u>155,932</u>

6. Income from sales, fees and charges

Income is attributable to sporting activity fees and other sales. In addition, a management service fee of £1,776,662 (2024: £1,873,579) was received by the group from East Lothian Council for the year.

7. Investment Expenditure

	2025 £	2024 £
Net interest defined benefit pension scheme	<u>(326,000)</u>	<u>(277,000)</u>

8. Charitable activities – membership services

Group and Charity	2025 £	2024 £
Employee related costs	4,156,648	3,976,708
Defined benefit scheme adjustments	73,000	73,000
Property costs	1,605,142	1,457,466
Supplies and services	1,064,157	970,461
Support services	145,688	176,530
Bank charges	15,457	41,046
Governance costs - Audit and other professional fees	28,738	26,297
Governance costs - Trustee indemnity insurance	-	5,313
	<u>7,088,830</u>	<u>6,726,821</u>

Support services include the cost of insurance, advertising, professional fees and the provision of IT, payroll, HR and facilities support by East Lothian Council. None of these amounts are individually material.

9. Staff Costs and Numbers

	Group		Charity	
	2025 £	2024 £	2025 £	2024 £
Wages and salaries	3,594,964	3,432,097	3,439,423	3,284,091
Social security costs	205,913	201,597	199,696	195,738
Other pension costs	489,573	474,563	469,988	454,743
Defined benefit scheme adjustments	73,000	73,000	73,000	73,000
	<u>4,363,450</u>	<u>4,181,257</u>	<u>4,182,107</u>	<u>4,007,572</u>

Employees earning more than £60,000 in the year:

	Group		Charity	
	2025 Number	2024 Number	2025 Number	2024 Number
£70,000 - £80,000	-	1	-	1
£80,000 - £90,000	1	-	1	-

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

9. Staff Costs and Numbers (continued)

The senior management team comprised of 7 staff members during the year, for the year to 31 March 2025; the Chief Executive (also the Group secretary) and senior managers received a total remuneration and benefits cost of £417,298 (2024: £470,968). During the year no Trustee received any remuneration (2024: None). No Trustee received reimbursement of expenses in the year (2024: None).

The average number of employees within the group during the period was made up as follows:

	2025 Number	2024 Number
Head office	22	18
Facilities	264	331
	286	349

10. Net incoming resources - Group

	2025 £	2024 £
The net incoming resources are stated after charging:		
Auditors' remuneration (including expenses) - for audit	28,000	26,500
- for other services	2,000	2,000
Hire of other assets – operating leases	905	4,269

11. Retirement benefit scheme – Group and Charity

The group pension cost charge for the year, made up of pensions contributions and defined benefit scheme adjustments amounted to £562,573 (2024: £547,563). The charge for the charity amounted to £542,988 (2024: £527,743).

The charity is an admitted body of the Lothian Pension Fund. The Superannuation Fund is a defined benefit scheme into which employee' and employer's contributions, and interest and dividends from investments are paid and from which pensions, lump sums and superannuation benefits are paid out. Employees' contributions are fixed by statute and employer's basic contributions are assessed every three years by an actuary and are fixed to ensure the fund remains solvent and, in a position, to meet its future liabilities. The actuarial method used is known as Projected Unit Credit Method. The last actuarial valuation was at 31 March 2025 and following this valuation employer's contributions were set at 16.6% for the years ended 31 March 2025. Employer's contributions for group for the year to 31 March 2025 amounted to £489,000 (2024: £497,000).

The pension scheme was transferred to the charitable company with effect from 1 October 2009, at which date the actuarial valuation showed a liability of £220,000. Under the Transfer Agreement entered into between Enjoy East Lothian Limited and East Lothian Council, the Council have undertaken to guarantee the pension scheme should the liability crystallise and insufficient funds be held by Enjoy East Lothian Limited to settle their obligation.

In accordance with Chapter 28 of FRS 102 (Employee benefits) a valuation of the fund was carried out at 31 March 2025, by Hymans Robertson, independent actuaries. Hymans Robertson calculated the pension assets and liabilities as at 31 March 2025 by rolling forward its full actuarial valuation dated 31 March 2023, allowing for the changes in financial assumptions as prescribed under FRS 102.

The estimated group employer contributions for the year to 31 March 2025 are £489,000.

Main assumptions

	31 March 2025 % per annum	31 March 2024 % per annum
Inflation / Pension Increase Rate	2.75%	2.75%
Salary Increase Rate	3.45%	3.25%
Discount Rate	5.80%	4.85%

The return on the fund in market value terms for the period to 31 March 2025 was estimated based on actual fund returns as provided by the administering authority and index returns where necessary.

ENJOY EAST LOTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

11. Retirement benefit scheme – Group and Charity (continued)

Mortality

Life expectancy is based on the Fund's Vita Curves with improvements in line with the CMI 2023 model, with a 15% weighting of 2023 (and 2022) data, standard smoothing (Sk7), initial adjustment of 0.25% and a long term rate of improvement of 1.5% p.a. Based on these assumptions, the average future life expectancies at age 65 are summarised below for both males and females:

	Males	Females
Current Pensioners	19.5 years	23.1 years
Future Pensioners	20.3 years	24.6 years

Major categories of plan assets as a percentage of total plan assets

The estimated split of assets as at 31 March 2025 is as shown below:

	31 March 2025	31 March 2024
	%	%
Equities	69%	72%
Bonds	20%	17%
Property	9%	8%
Cash	2%	3%

Changes in the Fair Value of Plan Assets, Defined Benefit Obligation and Net Liability for year end 31 March 2025

	Assets £	Obligations £	Net asset / (liability) £
Opening Position as at 31 March 2024	21,302,000	(14,530,000)	6,772,000
Impact of net asset ceiling adjustment	(6,772,000)	-	(6,772,000)
Opening Position as at 31 March 2024	14,530,000	(14,530,000)	-
Current service cost	-	(562,000)	(562,000)
Past service Cost	-	-	-
Total Service Cost	-	(562,000)	(562,000)
Interest income on plan assets	1,040,000	-	1,040,000
Interest cost on defined benefit obligation	-	(714,000)	(714,000)
Total net interest	1,040,000	(714,000)	326,000
Total defined benefit cost recognised in Profit or (Loss)	1,040,000	(1,276,000)	(236,000)
<i>Cash flows</i>			
Plan participants' contributions	164,000	(164,000)	-
Employer contributions	489,000		489,000
Benefits paid	(332,000)	332,000	-
Expected closing position	15,891,000	(15,638,000)	253,000
<i>Remeasurements</i>			
Changes in financial assumptions	-	2,862,000	2,862,000
Changes in demographic assumptions	-	22,000	22,000
Other experience	-	128,000	128,000
Return on assets excluding amounts included in net interest	(1,302,000)	-	(1,302,000)
Total remeasurements recognised in Other Comprehensive Income	(1,302,000)	3,012,000	1,710,000
Impact of net asset ceiling adjustment	(1,963,000)	-	(1,963,000)
Closing position as at 31 March 2025	12,626,000	(12,626,000)	-

ENJOY EAST LOTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

An asset ceiling has been applied which restricts the actuarial loss to £253,000 (2024: £663,000) and restricts the pension asset to £nil.

12. Fixed assets

Group and Charity fixed assets

	Land and buildings	Plant and machinery	Furniture and equipment	Total
Cost or valuation	£	£	£	£
At 1 April 2024	6,757,855	153,839	799,093	7,710,787
Additions	3,919	582	68,334	72,835
Revaluation	517,741	-	-	517,741
Disposals	-	-	-	-
At 31 March 2025	7,279,515	154,421	867,427	8,301,363
Depreciation				
At 1 April 2024	856,141	137,583	647,774	1,641,498
Charge for year	285,612	6,197	60,267	352,076
Revaluation	(1,141,753)	-	-	(1,141,753)
Disposals	-	-	-	-
At 31 March 2025	-	143,780	708,041	851,821
Net book value				
At 31 March 2025	7,279,515	10,641	159,386	7,449,542
At 31 March 2024	5,901,714	16,256	151,319	6,069,289

The charitable company's land and buildings at Dunbar were revalued at 31 March 2025 by DVS Property Specialists, a commercial arm of the Valuation Office Agency (VOA), on the depreciated replacement cost basis. The Trustees are not aware of any material changes since this valuation.

If the property had not been revalued, it would be included on the historical cost basis at the following amounts:

	2025 £	2024 £
Cost	4,340,076	4,336,157
Depreciation	(1,683,120)	(1,487,447)
	2,656,956	2,848,710

13. Stocks

	Group		Charity	
	2025 £	2024 £	2025 £	2024 £
Finished goods and goods for resale	46,843	78,865	34,672	66,694
	46,843	78,865	34,672	66,694

14. Debtors

	Group		Charity	
	2025 £	2024 £	2025 £	2024 £
Trade debtors	128,148	122,114	111,688	122,114
Prepayments and accrued income	86,445	59,687	91,759	59,574
Balance due from trading subsidiary	-	-	624,130	271,586
	214,593	181,801	827,577	453,274

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

15. Creditors

	Group		Charity	
	2025	2024	2025	2024
	£	£	£	£
Trade creditors	169,189	36,842	168,294	34,214
Balance due to East Lothian Council	66,084	40,418	66,084	40,418
Other taxes and social security	46,206	40,354	46,206	40,354
Accruals and deferred income	204,097	406,526	181,747	380,746
Other creditors	47,004	48,418	47,005	48,418
VAT	95,092	116,830	94,334	116,830
	627,672	689,388	603,670	660,980

16. Share Capital

The charitable company is limited by guarantees of £1 per Director and has no share capital. At 31 March 2025 there were twelve Directors (2024: twelve).

17. Reserves

Group Reserves	Balance at 31 Mar 2024	Incoming Resources	Resources Expended	Other Gain/ Loss	Balance at 31 Mar 2025
Funds	£	£	£	£	£
Unrestricted					
Non designated	3,620,825	6,992,767	(7,444,633)	-	3,168,959
Revaluation reserve	3,583,914	-	-	1,659,494	5,243,408
Pension reserve	-	-	253,000	(253,000)	-
Total unrestricted	7,204,739	6,992,767	(7,191,633)	1,406,494	8,412,367
Restricted					
Old Course Putting Green Installation	7,800	-	-	-	7,800
Musselburgh Common Good	-	25,478	(3,879)	-	21,599
Miller Homes	-	400	(400)	-	-
Dunbar Community Council	-	1,936	(1,936)	-	-
Gymnastics Equipment	31	-	(31)	-	-
Throwing Cage (47%)	17,154	-	(4,975)	-	12,179
Throwing Cage (50%)	18,404	-	(5,338)	-	13,066
Pool Pods Installation	23,566	-	(6,286)	-	17,280
Dunbar Harbour Trust	1,500	-	(1,500)	-	-
Exercise Support Programme	1,740	-	(1,740)	-	-
NHS Weight Management	-	8,817	(2,492)	-	6,325
MacMillan	-	2,863	(2,863)	-	-
East Lothian Community Intervention Fund	-	50,000	-	-	50,000
EDF Torness	-	600	(600)	-	-
	70,195	90,094	(32,040)	-	128,249
Total funds	7,274,934	7,082,861	(7,223,673)	1,406,494	8,540,616

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

17. Reserves (continued)

Group Reserves	Balance at 31 Mar 2023 £	Incoming Resources £	Resources Expended £	Other Gain/ Loss £	Balance at 31 Mar 2024 £
Funds					
Unrestricted					
Non designated	3,803,991	6,829,627	(7,012,793)	-	3,620,825
Revaluation reserve	3,583,914	-	-	-	3,583,914
Pension reserve	459,000	-	204,000	(663,000)	-
Total unrestricted	7,846,905	6,829,627	(6,808,793)	(663,000)	7,204,739
Restricted					
Old Course Putting Green Installation	7,800	-	-	-	7,800
MacMillan Move More Project	-	30,699	(30,699)	-	-
ELC Young Carer Scheme	-	10,000	(10,000)	-	-
Exercise Referral	5,885	29,227	(35,112)	-	-
Gymnastics Equipment	31	-	-	-	31
Throwing Cage (47%)	-	19,900	(2,746)	-	17,154
Throwing Cage (50%)	-	21,350	(2,946)	-	18,404
Pool Pods Installation	-	29,657	(6,091)	-	23,566
Soutar Trust	-	527	(527)	-	-
Dunbar Harbour Trust	1,500	-	-	-	1,500
Exercise Support Programme	1,740	-	-	-	1,740
Police Scotland	500	-	(500)	-	-
Parkinson's UK	637	3,000	(3,637)	-	-
	18,093	144,360	(92,258)	-	70,195
Total funds	7,864,998	6,973,987	(6,901,051)	(663,000)	7,274,934
Charity reserves					
Funds					
Unrestricted					
Non designated	3,824,822	6,609,726	(6,983,790)	-	3,450,758
Revaluation reserve	3,583,914	-	-	1,659,494	5,243,408
Pension reserve	-	-	253,000	(253,000)	-
Total unrestricted	7,408,736	6,609,726	(6,730,790)	1,406,494	8,694,166
Restricted					
Old Course Putting Green Installation	7,800	-	-	-	7,800
Musselburgh Common Good	-	25,478	(3,879)	-	21,599
Miller Homes	-	400	(400)	-	-
Dunbar Community Council	-	1,936	(1,936)	-	-
Gymnastics Equipment	31	-	(31)	-	-
Throwing Cage (47%)	17,154	-	(4,975)	-	12,179
Throwing Cage (50%)	18,404	-	(5,338)	-	13,066
Pool Pods Installation	23,566	-	(6,286)	-	17,280
Dunbar Harbour Trust	1,500	-	(1,500)	-	-
Exercise Support Programme	1,740	-	(1,740)	-	-
NHS Weight Management	-	8,817	(2,492)	-	6,325
MacMillan	-	2,863	(2,863)	-	-
East Lothian Community Intervention Fund	-	50,000	-	-	50,000
EDF Torness	-	600	(600)	-	-
	70,195	90,094	(32,040)	-	128,249
Total funds	7,478,931	6,699,820	(6,762,830)	1,406,494	8,822,415

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

17. Reserves (continued)

Charity reserves	Balance at 31 Mar 2023 £	Incoming Resources £	Resources Expended £	Other Gain/ Loss £	Balance at 31 Mar 2024 £
Funds					
Unrestricted					
Non designated	3,934,203	6,492,881	(6,602,262)	-	3,824,822
Revaluation reserve	3,583,914	-	-	-	3,583,914
Pension reserve	459,000	-	204,000	(663,000)	-
Total unrestricted	7,977,117	6,492,881	(6,398,262)	(663,000)	7,408,736
Restricted					
Old Course Putting Green Installation	7,800	-	-	-	7,800
Exercise Referral	5,885	29,227	(35,112)	-	-
Gymnastics Equipment	31	-	-	-	31
Throwing Cage (47%)	-	19,900	(2,746)	-	17,154
Throwing Cage (50%)	-	21,350	(2,946)	-	18,404
Pool Pods Installation	-	29,657	(6,091)	-	23,566
Soutar Trust	-	527	(527)	-	-
Dunbar Harbour Trust	1,500	-	-	-	1,500
Exercise Support Programme	1,740	-	-	-	1,740
Police Scotland	500	-	(500)	-	-
Parkinson's UK	637	3,000	(3,637)	-	-
	18,093	103,661	(51,559)	-	70,195
Total funds	7,995,210	6,596,542	(6,449,821)	(663,000)	7,478,931

Old Course Putting Green Installation: These funds were made available from East Lothian Council (ELC) to create a putting green at the Musselburgh Old Golf Course, managed by enjoy.

Exercise Referral: East Lammermuir Community Council funding to fund training of coaches in an exercise referral qualification.

Gymnastics Equipment: Community Benefit Funding via the Gordon Fraser Charitable Trust for the purchase of an gymnastics equipment for the benefit of the East Lothian's children.

Soutar Trust: Money received to purchase Pickelball equipment.

Throwing Cage (47%): Partial funding provided for the installation of a throwing cage by Grantscape.

Throwing Cage (50%): Partial funding provided for the installation of a throwing cage by Valencia Communities Fund.

Pool Pods Installation: North Berwick Trust grant provided for accessibility improvements and maintenance of the pools at Dunbar Leisure Centre.

Dunbar Community Trust: Funds made available to fund two pool platforms.

Dunbar Harbour Trust: The Harbour Trust agreed to fund 50% of the cost of repairing the Harbour Wall, which sits within Enjoy's ownership of Dunbar Leisure Centre.

EDF Energy: As a large employer obtaining corporate memberships, EDF offered £1000 which is being used to fund 4 NPLQ qualifications.

Exercise Support Programme: Funding provided by Mid & East Lothian Drugs & Alcohol Support Group to carry out an exercise support programmes

Police Scotland: Funds provided to hire pitches to reduce antisocial behaviour over period of time.

Parkinson's UK: Funding provided to conduct a 12-week exercise programme for those with Parkinson's.

Musselburgh Common Good: Funding to install a Pool Pod at Musselburgh Sports Centre. Includes full purchase, install, delivery and 1 year maintenance - 'resources expended' relates to the revenue element only - in this case, non-Capital costs and then annual depreciation costs.

Miller Homes: Funding from Miller Homes Community Fund approved for swim equipment.

Dunbar Community Council: Funding for bleed control kits.

East Lothian Community Intervention Fund: Wave Machine at Dunbar requiring circa £100k of repairs - this is a £50k contribution towards this cost.

EDF Torness: Funding from EDF Communication and Community Team to part-fund provision of NPLQ courses.

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

17. Reserves (continued)

Analysis of net assets between funds

For the year ended 31 March 2025

Group funds	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds £
Fixed assets	2,096,823	5,243,408	114,124	7,454,355
Net current assets	1,072,136	-	14,125	1,086,261
Retirement benefit scheme deficit	-	-	-	-
	3,168,959	5,243,408	128,249	8,540,616

Charity funds	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds £
Fixed assets	2,092,010	5,243,408	114,124	7,449,542
Net current assets	1,358,748	-	14,125	1,372,873
Retirement benefit scheme deficit	-	-	-	-
	3,450,758	5,243,408	128,249	8,822,415

For the year ended 31 March 2024

Group funds	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds £
Fixed assets	2,426,251	3,583,914	59,124	6,069,289
Net current assets	1,194,574	-	11,071	1,205,645
Retirement benefit scheme deficit	-	-	-	-
	3,620,825	3,583,914	70,195	7,274,934

Charity funds	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds £
Fixed assets	2,426,251	3,583,914	59,124	6,069,289
Net current assets	1,398,571	-	11,071	1,409,642
Retirement benefit scheme deficit	-	-	-	-
	3,824,822	3,583,914	70,195	7,478,931

ENJOY EAST LOTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

18. Reconciliation of net incoming resources to net cash inflow from operating activities

Group	2025 £	2024 £
Net incoming/(outgoing) resources	(140,812)	72,936
Depreciation on tangible fixed assets	352,076	344,787
Decrease/(increase) in stocks	32,022	1,848
(Increase)/decrease in debtors	(32,795)	(3,170)
(Decrease)/increase in creditors	(61,713)	(214,386)
Defined benefit pension scheme realised movement	(253,000)	(204,000)
Net cash inflow/(outflow) from operating activities	(104,222)	(1,985)

Charity	2025 £	2024 £
Net incoming/(outgoing) resources	(63,010)	146,721
Depreciation on tangible fixed assets	352,076	344,787
Decrease/(increase) in stocks	32,022	2,655
Decrease/(increase) in debtors	(374,301)	73,810
(Decrease)/increase in creditors	(57,312)	(208,465)
Defined benefit pension scheme realised movement	(253,000)	(204,000)
Net cash inflow/(outflow) from operating activities	(363,525)	155,508

19. Operating lease commitments

The annual commitments under operating leases and fixed term rentals are analysed according to the year in which the lease expires as follows:

Group and Charity	2025 Other £	2024 Other £
Operating lease – within one year	3,115	4,269
Operating lease – between two and five years	6,250	9,250
Operating lease – more than five years	-	-
	9,365	13,519

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

20. Capital commitments

Amounts contracted for but not provided in the financial statements are as follows:

Group and Charity	2025 £	2024 £
Acquisition of tangible fixed assets	187,362	-
Funded by:		
Grants	50,000	-
Private finance	-	-
Reserves	137,362	-
	<u>187,362</u>	<u>-</u>

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

21. Subsidiary undertakings and basis of consolidation

The group accounts include the accounts of Enjoy East Lothian Limited and its wholly owned subsidiary Enjoy East Lothian Trading Limited ('the subsidiary'). The principal activity the subsidiary is the operation of cafes. The subsidiary is a private company limited by shares and has called up share capital of £1. The subsidiary has a 31 March year end and is registered in Scotland.

During the year, the subsidiary did not make a Gift Aid payment to the Company (2024: £nil). Its overall result for the year after taxation was a loss of £77,802 (2024: £73,785).

Exemption has been taken under FRS 102 section 33: 'Related Party Disclosures paragraph 33.1A from disclosing group related transactions as the entire share capital and voting rights of all subsidiaries are held within the group.

22. Income from subsidiary trading activities

The subsidiary's trading results for the year, as extracted from the financial statements, are summarised below. Full audited accounts are filed with Companies House.

	2025 £	2024 £
Turnover	378,959	372,789
Cost of sales	(164,711)	(159,316)
Gross profit	214,248	213,473
Administrative expenses	(296,132)	(291,914)
Operating loss	(81,884)	(78,441)
Interest receivable	4,082	4,656
Taxation	-	-
Loss for the financial year	(77,802)	(73,785)

23. Members Interests

Due to the nature of the charitable company's operations and composition of its Board, being comprised of individuals, and representatives from the public sector, community, and commercial organisations, it is inevitable that transactions will take place with companies and organisations in which a member of Enjoy East Lothian Limited has an interest.

The charitable company works in partnership with East Lothian Council with which transactions have been undertaken during the year. The following is a list of members of the Board (Committee of Management) who held potentially connected positions during the year.

Table showing potential for Trustee's Connected Interests:

Enjoy Trustee	Company	Occupation	Date Joined	Date Resigned
John McMillan	East Lothian Council	Councillor	15 May 2012	
Colin McGinn	East Lothian Council	Councillor	4 May 2018	
Lee-Anne Menzies	East Lothian Council	Councillor	24 May 2022	
Brooke Ritchie	East Lothian Council	Councillor	24 May 2022	

ENJOY EAST LoTHIAN LIMITED

Notes to the financial statements

For the year ended 31 March 2025

24. Post balance sheet events

A decision was made in March 2025 to shut the café to the public. Although we fully recognise the benefit that our café's provided to the communities of East Lothian within our sport centres, financially, the café had been making losses year-upon-year and a full review of the business model was required to secure financial and governance viability going forward. We will be sad to say goodbye to all the staff involved in working at the café when our doors finally close in August 2025.

There were no other post balance sheet events for the year ended 31 March 2025.

25. Non audit services

In common with many other businesses of our size and nature we used our auditors to assist with the preparation of the financial statements.