

## **Will to Give – Chair’s Report**

My report covers a relatively short period, with the timing of our AGM’s being brought into line with our financial year and 2022-23’s delayed AGM having only taking place late last year.

Following the period of disruption associated with the Covid pandemic and the departure of several key committee members, Will to Give has had to both rebuild our committee and re-focus on our key activities.

The past seven months has been a time of consolidation and significant progress for Will to Give. In that time, we have established a new sub-committee structure, focused on our key business areas, and are now making solid progress in each area.

The new committees have brought more of our members into planning and developing the work of Will to Give, generating renewed energy and significantly increasing our engagement both with our members and with partner bodies.

During the period of this report we have established a new and positive relationship with the Law Society. We have contributed an article on legacy giving in The Writ and reached an agreement to jointly organise a workshop for solicitors in September as part of our legacy week. This will attract CPD points for solicitors and should provide us with an opportunity to promote legacy giving to a key sector.

We have also established a relationship with Remember, the national legacy charity. After some helpful meetings we have developed a Memorandum of Understanding (MOU) regarding our respective roles and have agreed to work together on a collaborative basis. This will open the way to us drawing on some of their training and other materials and for us both to share information and intelligence. A very positive development.

On the professional side, we have developed a system to acknowledge the good work of solicitors’ practices in promoting legacy giving, with attractive Certificates which will acknowledge and celebrate their success. These will be framed and suitable for hanging in solicitors’ offices, where they champion legacy giving.

We are also printing a card with a QR code for solicitors, which will bring them straight to the Will to Give website pages covering details of our member organisations. This should help them to direct clients to a suitable charity where clients seek advice on potential legacy beneficiaries.

On the financial side, whilst the financial position remains challenging for all charities, Will to Give’s finances are relatively healthy. Whilst we experienced

a net deficit of £2,337 in-year, our end-of-year position remains solid, with £30,429 in our account.

Overall, I believe that we have made good progress during the period and look forward a very positive agenda developing for the coming year; a year in which we should see greater engagement with our membership and the wider charity sector and renewed connections with the legal profession.

Brian Grzymek MBE