

# **SALFORD LADS & GIRLS CLUB**

## **Salford Lads and Girls Club Annual Report and Financial Statements**

1<sup>st</sup> September 2023 – 31<sup>st</sup> August 2024

*Charity Registration Number: 521315*

# Statement of Financial Activities (SoFA)

## Salford Lads' and Girls' Club

For the 12 month period to August 2024

		Restricted	Unrestricted		This year total	Last year total
	Note		Designated	General	YE24	YE23
<b>Income and endowments</b>						
Donations and legacies	5	-	-	66,991	66,991	49,077
Investment income		-	-	3,895	3,895	720
Other income		-	-	4,457	4,457	404
Income from charitable activities	4, 10					
'Core funding' grants		-	-	2,500	2,500	39,438
Grants for young people's activities		-	-	-	-	800
Subscriptions from young people's activities		-	-	2,137	2,137	2,109
Grants for community and heritage		72,626	-	-	72,626	-
Other trading activities						
Hire of facilities		-	-	27,451	27,451	15,481
Merchandise sales		-	-	91,713	91,713	53,380
<b>Total income and endowments</b>		<b>72,626</b>	<b>-</b>	<b>199,144</b>	<b>271,770</b>	<b>161,409</b>
<b>Expenditure</b>						
	1 (i)					
Expenditure on raising funds						
Fundraising costs		9,603	-	31,648	41,251	39,957
Goods purchased for resale		-	-	67,459	67,459	22,613
Expenditure on charitable activities						
Young people's activities		55,767	903	73,593	130,263	140,936
Community and heritage		36,248	602	11,753	48,603	58,863
Other expenditure		-	-	-	-	-
<b>Total expenditure</b>		<b>101,618</b>	<b>1,505</b>	<b>184,453</b>	<b>287,576</b>	<b>262,369</b>
<b>Net income/(expenditure) before gains and losses on investments</b>	-	<b>28,992</b>	<b>-</b>	<b>14,691</b>	<b>- 15,806</b>	<b>- 100,960</b>
Net gains/(losses) on investments		-	-	-	-	-
<b>Net income/(expenditure) for the year</b>	-	<b>28,992</b>	<b>-</b>	<b>14,691</b>	<b>- 15,806</b>	<b>- 100,960</b>
Transfers		-	-	-	-	-
Net gains/(losses) on revaluation of fixed assets		-	-	-	-	-
<b>Net movement in funds</b>		<b>- 28,992</b>	<b>- 1,505</b>	<b>14,691</b>	<b>- 15,806</b>	<b>- 100,960</b>
<b>Reconciliation of funds</b>						
Total funds brought forward		82,402	113,997	95,128	291,527	392,487
Total funds carried forward		53,410	112,492	109,819	275,721	291,527
					275,721	-
					-	-

## Balance Sheet

### Salford Lads' and Girls' Club

Management Accounts to 31.8.24

	Note	<b>31-Aug-24</b>	<b>31-Aug-23</b>
<b>Fixed Assets</b>			
Equipment, fixtures & fittings	12	144,263	122,280
Land & buildings		1,700,000	1,700,000
<b>Total Fixed Assets</b>		<b>1,844,263</b>	<b>1,822,280</b>
<b>Current Assets</b>			
Total cash at bank and in hand		141,532	154,427
Closing stock	14	11,059	14,991
Debtors Control Account	15	7,665	1,131
Prepayments	15	2,583	2,445
<b>Total Current Assets</b>		<b>162,839</b>	<b>172,994</b>
<b>Creditors: amounts falling due within one year</b>		<b>31,381</b>	<b>3,747</b>
<b>Net Current Assets/(Liabilities)</b>		<b>131,457</b>	<b>169,247</b>
<b>Total Assets less Current Liabilities</b>		<b>1,975,721</b>	<b>1,991,527</b>
<b>Net Assets</b>		<b>1,975,721</b>	<b>1,991,527</b>
<b>Funds</b>			
Endowments - land & property		1,700,000	1,700,000
Restricted funds		53,407	82,399
Unrestricted funds - designated		112,492	113,998
Unrestricted funds - general		109,822	95,130
<b>Total Funds</b>		<b>1,975,721</b>	<b>1,991,527</b>

## Independent examiner's report on the accounts

### Section A Independent Examiner's Report

**Report to the trustees/  
members of**

Charity Name  
Salford Lads' and Girls' Club

**On accounts for the year  
ended**

31 August 2024

**Charity no  
(if any)**

521315

**Set out on pages**

26-37

(remember to include the page numbers of additional sheets)

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended **31 / 08 / 2024**.

**Responsibilities and  
basis of report**

As the charity's trustees, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent  
examiner's statement**

The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of CIMA.

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination which gives me cause to believe that in, any material respect:

- the accounting records were not kept in accordance with section 130 of the Charities Act; or
- the accounts did not accord with the accounting records; or
- the accounts did not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

**Signed:** Joseph Connor ACMA

**Date:** 15/6/24

**Name:** Joseph Connor

**Relevant professional  
qualification(s) or body  
(if any):**

CIMA – Chartered Institute of Management Accountants.  
Membership No 8452275 – Associate Member

## Structure, Governance and Management

Salford Lads and Girls Club (Club) is an unincorporated charity governed by a Board of Trustees, currently comprising six members. Trustees are appointed and co-opted in accordance with the Club's governing document. The board meets regularly throughout the year to oversee strategic and financial matters and ensure the charity continues to meet its objectives.

Day-to-day management is delegated to the Senior Management Team, supported by a small team of part-time and sessional staff, as well as a dedicated network of volunteers. The charity is committed to strong governance, with policies in place covering safeguarding, financial management, data protection, health and safety and HR procedures.

In May 2024, the Club appointed its first Head of Youth to strengthen the strategic direction and quality of youth provision. Work also began on transitioning the organisation to Charitable Incorporated Organisation (CIO) status, which is expected to be completed in the next financial year to ensure greater legal protection and sustainability.

## Objectives and Activities

The charity exists to provide a safe, supportive, and inspiring space for children and young people aged 8-19 in Salford, with a particular focus on those facing disadvantage. It offers inclusive opportunities for social, emotional, physical, and creative development through structured youth work, sport, culture and heritage-based programmes.

In delivering public benefit, the trustees confirm they have complied with their duty under Section 17 of the Charities Act 2011 to have due regard to the guidance issued by the Charity Commission. All activities are designed to promote the well-being, development, and future opportunities of young people while also strengthening the local community.

## Achievements and Performance

During the 2023-24 financial year, the Club supported 300 young people through weekly youth club sessions and football programmes. Girls Club and Lads Club ran weekly throughout the year, with the New Barracks Co-Op Kids Club operating twice a week during term time. The Club also offered yoga and boxing sessions for adults.

In May 2024, young people attended the annual residential camp at Ormside Mill. The Club continued its creative partnerships through music workshops with Brighter Sounds and hosted a Youth Day show in August 2024. Visitors included youth groups from Blackpool and Detroit, as well as a university group from West Virginia.



Notably, 14-year-old musician John was given his first live performance opportunity with his band, 'The Heights', supported by two other emerging Manchester bands.

The Club hosted several cultural and heritage events, including gigs from KTNA and Corella, The Oscar Wilde talk by The Modernist, and a major Oasis-themed exhibition and record fair that attracted over 1,000 visitors. Community Markets, open days, and panels also drew strong engagement. A Christmas pantomime by Story Magic was attended



by 140 local families, and a photography exhibition by Peter Wright highlighted the Club's volunteers, accompanied by live music from 'Smiths on Strings'.

The Club strengthened its community ties through continued collaboration with Salford City FC, whose first team players modelled Club-branded merchandise, as well as Manchester Music Tours and city guides. Jonathan Schofield and Emma Fox brought cultural groups throughout the year. In December, the Club was honoured to host an international festival event by Chanel.

The Club operated regular open days on Wednesdays and Saturdays, welcoming former members, heritage visitors, and those tracing their family links to the city. The building was also used for photo shoots, meetings, and educational visits. A trustee fundraising workshop and a volunteer open evening were also held during the year.

Refurbishment works commenced in February 2024, following a successful award from the Youth Investment Fund grant, which supported long overdue improvements to the building. Although these works caused temporary disruption, they represent a significant step toward securing the Club's sustainability.



### Financial Review

The club reported a total income of £271,770 (2023: £161,409) and a total expenditure of £287,576 (2023: £262,369), resulting in a net deficit for the year of £15,806. This year-on-year increase in income reflects the success of fundraising and merchandise sales activities. However, expenditure also rose significantly during the year due to a combination of planned investments in building refurbishment, increased staff and operational costs, rising utility bills, and the need to maintain core services during a period of disruption. Additionally, delays in launching new income-generating initiatives and lower levels of grant funding further contributed to financial pressure.

The income included £66,991 from donations and legacies, £91,713 from merchandise sales, £27,451 from venue hire, and £72,626 in restricted grant funding. The largest grant was from the Youth Investment Fund, supporting capital improvements. Other funders included Factory International and Salford CVS Whose Art Whose Culture fund.

At year-end, the Club's total funds stood at £275,721, comprising £109,822 in general unrestricted funds, £112,492 in designated funds and £53,407 in restricted funds. The trustees maintain a reserve policy to hold sufficient free reserves

to cover between three and six months of core operating costs. While reserves fell below target during this year, remedial steps were underway by year-end, including a strategic fundraising review and a renewed focus on operational sustainability.

Staff costs totalled £69,000, with a further £63,000 paid to self-employed individuals. The Club continues to be a real living Wage employer.

### **Plans for Future Periods**

Looking ahead to 2024-25, the Club aims to:

- Complete refurbishment works
- Implement a revised staff and volunteer structure
- Develop and grow the Legacy Fund to support long-term unrestricted income.
- Increase income through venue hire and merchandise sales
- Expand outreach, youth and heritage programmes.
- Complete transition to CIO status.
- Strengthen the Club's operational infrastructure and fundraising capacity.

These plans are designed to ensure the Club's long-term sustainability and enhance its impact in serving young people and the wider community.

### **Approved by the Board of Trustees and signed on its behalf by:**

Anthony Groves  
Chair of Trustees  
Date: 23/06/2025

