

THE CORNERSTONE TRUST

England & Wales · Charity number 507105

Details

Other names THE CORNERSTONE CHRISTIAN BOOKSHOP

Status Registered

Legal form Other

Registered 1978-01-14

Register [View on the Charity Commission register](#)

Contact

Address 9 Kipling Avenue
High Harrington
Workington
CA14 4NF

Phone 07305 067780

Email margken09@btinternet.com

Website www.cornerstonecbswhitehaven.co.uk

Activities

Objects: ADVANCEMENT OF THE CHRISTIAN RELIGION IN THE AREA OF WHITEHAVEN AND WEST CUMBRIA

Activities: The charity runs a Christian bookshop with books, bibles, bible notes, Christian artifacts etc. on sale.

Classification

- **How:** Provides Buildings/facilities/open Space, Provides Services
- **What:** Religious Activities
- **Who:** Children/young People, Elderly/old People, People With Disabilities, The General Public/mankind

Geography

- **Area of benefit:** WHITEHAVEN AND WEST CUMBRIA
- Cumbria

Finances

Period end	Income	Expenditure	Assets	Employees
2025-03-31	£33,675	£33,205	-	-
2024-03-31	£31,959	£32,111	-	-
2023-03-31	£32,656	£35,944	-	-
2022-03-31	£32,978	£47,172	-	-
2021-03-31	£41,632	£30,477	-	-

Trustees

Name	Role	Appointed
REV Gary Brown	Chair	2014-03-12
Ken Frazer		2014-04-01
Rev FERGUS TOM PEARSON WI		2012-12-24
Rev Robert Jackson		2016-05-05
Suzanne Cooper		2017-09-05

THE CORNERSTONE TRUST

England & Wales - Charity number 507105

Accounts

The Cornerstone Trust

Annual Accounts for Year ended
31 March 2025

Company Registration Number 507105

THE CORNERSTONE TRUST

Annual Accounts for the year ended 31 March 2025

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THE CORNERSTONE TRUST

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Legal and Administrative Information

Governing Instrument

Declaration of Trust dated 11 November 1977
Charity Registration Number 507105

Name of Trustees

Rev. Gary Brown
Rev. Fergus Pearson
Mr Ken Frazer
Mrs Suzanne Cooper

Committee and Officers

Rev. Gary Brown	Chairman
Rev. Fergus Pearson	Secretary
Mrs Suzanne Cooper	Trustee
Mr Ken Frazer	Treasurer
Mr Colin Campbell	Business Manager

Address of Trust

5 Church Street
Whitehaven
Cumbria
CA28 7AY

Advisors

Bankers : Barclays Bank Plc
30 Main Street
Cockermouth
Cumbria
CA139LQ

Solicitors : Brockbank, Curwen, Cain & Hall
44 Duke Street
Whitehaven
Cumbria
CA28 7RT

Independent Examiner : Ian Scott BA (Hons), FCA, DChA
Saint & Co
Chartered Accountants
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

The Trustees' Report for the year ended 31 March 2025

The Trustees are pleased to present their report, together with the audited financial statements for the year ended 31 March 2025. The financial statements have been prepared on the accounting policies set out in note 1 to the financial statements and comply with the Charity's constitution, applicable law and the requirements of the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011 and administrative information set out on the previous page, forms part of this report.

The principal activity of the Trust is to operate a Christian Bookshop in Whitehaven with the objective of encouraging the advancement of the Christian faith in West Cumbria. The Trustees are appointed by a resolution of the meeting of Trustees in accordance with the Declaration of Trust and shall not be less than four nor more than six in number.

During the past year, the Trust has continued to make available through the Bookshop and website, a wide range of Christian literature to both Cumbria and Nationwide. It provides a comprehensive range of bibles, bible study aids, Christian teaching and devotional books, biography and fiction. Although the website has given us the ability to reach a wider audience, the past year has been disappointing from a sales point of view. The Business Manager is currently being tasked with seeking improvements on the website, in the hope that it becomes more appealing and easier to use. In addition, the shop stocks greetings cards, compact discs, DVD's, children's books and suitable giftware.

The staff of the shop provide help and advice on the literature and materials available to those seeking information on the Christian faith. A conscious effort is made to provide a caring, personal service to all customers. The Bookshop is now staffed purely by volunteers, and Margaret Frazer now manages the Bookshop as a volunteer, and Caroline still volunteers one day each week in the Bookshop. The opening hours are 10am to 2pm Monday to Saturday, except Wednesday which is now 10am to 1pm.

The Trustees report that the distribution of Christian literature through the Bookshop and website has continued, with a turnover of £28,941.00, an increase of 2.2% over the previous year. The gross profit was 34.8% of turnover and administrative expenses 50.8% of turnover. The trading loss for the year of £3,542.00 is mainly due to not achieving the turnover required to break even, which on our current cost base is approximately £41,000.00 per annum. Another contributory factor is that costs increased by 8%, mainly due to a 20% increase on website charges and increases in telephone, rates, gas and electricity charges. Our Business manager has been tasked to find out if there is a more efficient and cheaper provider for our website.

We are still striving to achieve more business in the coming year from our website, together with a greater response from our churches. The website represented 8.1% of turnover in 2023/2024 and increased to 13.4% in 2024/2025. We are looking to increase website sales in the future, to nearer 20% of turnover. Both website and church response are imperative if the Bookshop is to survive.

There were unrealised investment gains of £584.00 (in 2024 this was a loss of £133.00).

Friends of Cornerstone continued to support the Bookshop with donations of £3,374.00 for the year. The Trust account also benefitted from payment of Gift Aid claimed for the last year, which amounts to £430.00. We will continue to promote Friends of Cornerstone and target increases during 2025/2026.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aim and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The Trustees consider the Board of the Trustees and the shop manager as comprising the key management personnel of the charity in charge of directing and controlling the charity and running and operating the charity on a day to day basis. All trustees give up their time freely and no trustee remuneration was paid in the year. Details of trustee expenses and related party transactions are disclosed in Note 3 to the Accounts.

The pay of the charity's manager is reviewed annually and assessed in accordance with average earnings. The remuneration is also bench-marked with charities of a similar size and activity to ensure that the remuneration set is fair and not out of line with that generally paid for similar roles.

Reserves policy

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to about twelve months unrestricted expenditure plus an allowance for any forecast shortfall on project expenditure. This provides sufficient funds to cover management and administration and support costs. At 31st March 2025, the charity had reserves of £58,942.

Risk Management

The Trustees have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen the risks.

The Trustees' Report for the year ended 31 March 2025

Statement of Trustees' Responsibilities

The Charities Act 2011 together with the Trust Deed, require the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Trust as at the balance sheet date and of its financial activities for the year then ended. In preparing those financial statements, the Trustees are required to

- i) select suitable accounting policies and then apply them consistently;
- ii) make judgements and estimates that are reasonable and prudent;
- iii) state whether the policies adopted are in accordance with the appropriate SORP on accounting by Charities and the Accounting Regulations and with applicable accounting standards, subject to any material departures disclosed and explained;
- iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Trust will continue in business.


The Trustees are responsible for keeping proper books of account such as are necessary to give a true and fair view of the Trust's state of affairs and to explain its financial transactions. The Trustees must also establish and maintain a satisfactory system of control of its books of account, its cash holdings and all its receipts and remittances, and hence are responsible for safeguarding the assets and taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charity's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Gary Brown

Signed by the following on the 15th day of January 2025



..... Reverend Gary Brown, Chairman

THE CORNERSTONE TRUST

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**INDEPENDENT EXAMINERS REPORT TO
THE TRUSTES OF THE CORNERSTONE TRUST**

YEAR ENDED 31 MARCH 2025

I report on the accounts of the charity for the year ended 31 March 2025 set out on pages 6 to 16.

Respective Responsibilities of Trustees and Independent Examiner

The charity's trustees are responsible for the preparation of the accounts. The charities trustees consider that an audit is not required for this year (under section 144 (2) of the Charities Act 2011 (the 2011 Act), and that an independent exam is needed.

It is my responsibility to :

- examine the accounts (under section 145(1)(a) of the 2011 Act);
- to follow the procedures laid down in the General Directions given by the Charity Commission (under section 145(5) of the 2011 Act); and
- to state whether particular matters have come to my attention.

Basis of Independent Examiners Statement

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on whether the accounts present a "true and fair view".

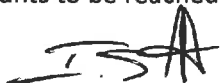
Independent Examiner's Statement

In connection with my examination, no matter has come to my attention:

(1) which gives me reasonable cause to believe that in any material respect the trustees have not met the requirements to ensure that:

- proper accounting records are kept (in accordance with sections 130 and 131 of the Act); and
- accounts are prepared which agree with the accounting records and comply with the accounting requirements of the Act; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



Ian Scott BA (Hons) FCA DChA
Saint & Co Chartered Accountants
Independent Examiner
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

Dated 16/1/2026

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Statement of Financial Activities for the year ended 31 March 2025

<u>Notes</u>	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total 2025</u>	<u>Total 2024</u>
	£	£	£	£	£
<u>Incoming Resources</u>					
Incoming resources from generated funds:					
Voluntary income	3,804	-	-	3,804	3,153
Activities for generating funds:					
Bookshop Rent Receivable	-	-	-	-	-
Income from Trading Activities 2	-	28,941	-	28,941	28,315
Investment Income & Interest:					
Interest N/S Income Bond Grants	-	-	-	-	-
Interest on Bank Account	-	-	-	-	-
Investment Re-distribution	-	-	695	695	624
Total Incoming Resources	3,804	28,941	695	33,440	32,092
<u>Resources Expended</u>					
Costs of generating funds:					
Expenditure from Trading Activities	-	32,483	-	32,483	31,380
Building Maintenance	-	-	-	-	-
Depreciation	400	-	-	400	400
Insurance	322	-	-	322	331
Investment Re-distribution	-	-	-	-	-
Gifts	-	-	-	-	-
Total Resources Expended	722	32,483	-	33,205	32,111
<u>Net Incoming Resources before other recognised gains and losses</u>	3,082	(3,542)	695	235	(19)
Unrealised Gains/(Losses)	-	-	584	584	(133)
Transfer between Funds:					
<u>Net movement in Funds:</u>	3,082	(3,542)	1,279	819	(152)
<u>Reconciliation of funds:</u>					
Fund Balances brought forward at 1 April 2024	69,022	(42,797)	31,898	58,123	58,275
Fund Balances carried forward at 31 March 2025	72,104	(46,339)	33,177	58,942	58,123

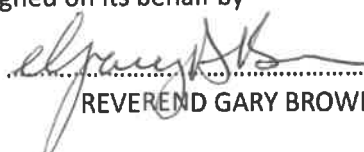
There were no gains or losses in the year to 31 March 2025 other than those included above.
All incoming resources and resources expended derive from continuing activities.

THE CORNERSTONE TRUST

Statement of Financial Position as at 31 March 2025

	<u>Notes</u>	<u>Total</u> <u>2025</u> £	<u>Total</u> <u>2024</u> £
FIXED ASSETS			
Tangible Fixed Assets	5	9,600	10,000
Investments	6	<u>13,177</u>	<u>11,898</u>
		22,777	21,898
CURRENT ASSETS			
Stocks	9	29,083	28,148
Debtors	10	60,941	59,159
Investments		-	-
Cash at Bank and in Hand	11	<u>10,645</u>	<u>11,913</u>
		100,669	99,220
CREDITORS – amounts falling due within one year	12	<u>64,504</u>	<u>62,995</u>
NET CURRENT ASSETS		36,165	36,225
NET ASSETS		<u>58,942</u>	<u>58,123</u>
CAPITAL FUNDS			
Recoupment Fund	8	13,177	11,898
Endowment Fund	8	<u>20,000</u>	<u>20,000</u>
		33,177	31,898
INCOME FUNDS			
Unrestricted - Trust General Fund		72,104	69,022
Restricted - Bookshop Accumulated Fund		<u>(46,339)</u>	<u>(42,797)</u>
		25,765	26,225
		<u>58,942</u>	<u>58,123</u>

Approved by the Board of Trustees on the 15th day of January 2026
and signed on its behalf by

 Trustee
REVEREND GARY BROWN

The notes on pages 8 to 16 form part of these accounts.

Notes forming part of the Accounts for the year ended 31 March 2025

1. GENERAL INFORMATION

The charity is registered in England and Wales and is unincorporated. The address of the principal office is The Cornerstone Trust, 5 Church Street, Whitehaven, CA28 7AY.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with FRS 102. The Financial Reporting Standard applicable in the UK and the Republic of Ireland, the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP FRS 102) and the Charities Act 2011.

3. ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure. The financial statements are prepared in sterling, which is the functional currency of the entity. The trust meets the definition of a public benefit entity under FRS 102.

Going concern

There are no material uncertainties about the charity's ability to continue.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account (other than those held for investment purposes).

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Fund Accounting:

General funds are unrestricted which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income and gains are allocated to the appropriate fund.

Incoming resources:

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received.

Donations in a form other than cash have been ignored in the accounts unless they are considered significant when they would be introduced into the accounts at the estimated current value.

Resources expended:

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Costs in respect of generating funds relate to those costs incurred to purchase goods for resale for the bookshop and operating costs of the shop. Management and administration costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

Income Recognition:

Investment income, including notational dividends on accumulation shares and bank interest is included in the Statement of Financial Activities when it is received.

Value Added Tax:

The Trust is not registered for VAT.

Turnover:

Turnover comprises the selling price of goods sold and after deducting any church, school or book agents' discounts.

Bookshop Profit:

The profits of the bookshop shown in the accounts under Trading Activities are retained for the development of the Bookshop. Currently, no rent is charged on the Bookshop. No taxation is payable as profits are utilised for the objectives of the charity.

Fixed Assets and Depreciation:

Fixed Assets are stated at valuation or cost less depreciation.

Depreciation is calculated on the written down value each year at the following rates:-

Freehold Property	2% straight line
Bookshop Display Units and Bookshop	15%
Catering Equipment, Kitchen Equipment, Hardware and Crockery, Bookshop Cassette Player and Office Equipment	20%
Other Fixed Assets	25%
Computer	33%

Building Valuation:

The building is stated at market value at 31 March 1981. The valuation was undertaken by Tiffen King Nicholson, Chartered Surveyors. The property is depreciated at 2% per annum straight line.

Bookshop Stock Valuation:

The Bookshop stock has been valued at the lower of the cost and net realisable value.

2) **NET INCOME FROM TRADING ACTIVITIES**

Cornerstone Christian Bookshop

Profit and Loss Account

	<u>2025</u>	<u>2024</u>
Turnover	28,941	28,315
Cost of Sales	<u>18,874</u>	<u>18,367</u>
Gross Profit 35.1 % (2023 : 33.7%)	<u>10,067</u>	<u>9,948</u>

Administrative Expenditure:

Salary	6,160	5,760
Website Charges	1,375	1,140
Pension Costs	-	-
Printing and Stationery	72	97
Postages and Return Carriage	453	373
Telephone	988	768
Repairs and Renewals	161	196
Xero Fees (Accountancy package)	343	315
Rates & Water Charges	767	649
Lighting and Heating	963	778
Cleaning	56	47
Depreciation	-	-
Insurance	322	331
Audit & Accountancy Fees	1,803	1,806
Bank Charges & Interest plus Credit Card	390	570
Training Costs	-	-
Travelling Expenses	36	60
EPOS System	576	576
Refreshments	167	147
Miscellaneous Expenses	<u>55</u>	<u>-</u>
	14,687	13,613
Miscellaneous Income CAP rent	600	600
Donations	478	-
Grants	-	-
Net Profit/Loss for the year	<u>(3,542)</u>	<u>(3,065)</u>

All incoming resources from operating activities relate to activities in furtherance of the Charity's objects.

Notes forming part of the Accounts for the year ended 31 March 2025 (continued)

3) EMPLOYEE'S REMUNERATION

The Bookshop Manager's role is now on a voluntary basis, like all other staff and officers. There is no remuneration except travelling expenses where this is warranted. A Christmas function was held for the voluntary Bookshop staff in 2024 to thank them for their support during extremely difficult times.

The Business Manager continued to receive a salary based on 40 hours per month.

4) PURCHASE ANALYSIS

	Cost Price		Selling Price	
	2025	2024	2025	2024
Books and Bibles	13,086	12,541	20,141	19,292
Recorded Stationery and Crafts	3,134	2,441	4,344	3,580
Cards and Posters	2,638	3,328	4,440	5,386
Stamps & Vouchers	<u>16</u>	<u>57</u>	<u>16</u>	<u>57</u>
	<u>18,874</u>	<u>18,367</u>	<u>28,941</u>	<u>28,315</u>

5) TANGIBLE FIXED ASSETS

Trust General and Endowment Funds:	Land and Buildings £	Catering Equipment £	Domestic Equipment £	Total £
Cost:				
Balance at 1 April 2024	20,000	1,011	1,784	22,795
Additions	-	-	-	-
 Balance at 31 March 2025	<hr/> 20,000	<hr/> 1,011	<hr/> 1,784	<hr/> 22,795
 Accumulated Depreciation:				
Balance at 1 April 2024	10,000	1,011	1,784	12,795
Charge for year	400	-	-	400
 Balance at 31 March 2025	<hr/> 10,400	<hr/> 1,011	<hr/> 1,784	<hr/> 13,195
 Net Book Value 2025	<hr/> 9,600	<hr/> -	<hr/> -	<hr/> 9,600
 Net Book Value 2024	<hr/> 10,000	<hr/> -	<hr/> -	<hr/> 10,000

Notes forming part of the Accounts for the year ended 31 March 2025 (continued)

5) **TANGIBLE FIXED ASSETS (continued)**

Bookshop Fund:	Display Units £	Office Equipment £	Computer Equipment £	Total £
Cost				
Balance at 1 April 2024	1,217	1,417	552	3,186
Additions	-	-	-	-
	<u>1,217</u>	<u>1,417</u>	<u>552</u>	<u>3,186</u>
Balance at 31 March 2025				
Accumulated Depreciation:				
Balance at 1 April 2024	1,217	1,417	552	3,186
Charge for year	-	-	-	-
	<u>1,217</u>	<u>1,417</u>	<u>552</u>	<u>3,186</u>
Balance at 31 March 2025				
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Book Value 2025				
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Book Value 2024				
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Net Book Value 2025				<u>9,600</u>
Net Book Value 2024				<u>10,000</u>

6) **FIXED ASSET INVESTMENT**

Investment Share Dividends

The Notional Dividend on the Accumulated Shares has been used to increase the amount available for investment in the portfolio thereby increasing the value of the Fund and Accumulation Shares.

The Notional Dividends received during the year were as follows:

	<u>2025</u> £	<u>2024</u> £
Charinco Accumulation Shares	-	-
Charifund Accumulation Shares	<u>695</u>	<u>624</u>

Notes forming part of the Accounts for the year ended 31 March 2025 (continued)

6) **FIXED ASSET INVESTMENT (continued)**

Permanent Endowment Funds

A permanent endowment was established by the purchase of the original buildings of 5 and 6 Church Street, Whitehaven on 11 November 1977.

When 6 Church Street was sold the remaining building was represented by a sum of £20,000 held as part of the General Fund. This amount has now been transferred to a Permanent Endowment Fund so that the amount can be properly identified as being a proportion of the Trust's funds which cannot be disposed of and which are to be treated as a permanent endowment.

The arrangements made to preserve the funds represented by the sale of 6 Church Street are covered by the Recoupment order described more fully below.

Terms of Recoupment Order

The Recoupment Fund relates to the capital sum which is required to stand as a Capital Investment in order to preserve the original endowment following the sale of No. 6 Church Street.

Statement of Investments represented by the Recoupment Fund

<u>Units</u>	<u>Cost</u>	<u>Market Value</u>
	£	£
471.899 Merrill Lynch: Charinco Accumulation Shares	4,278	-
175.000 M & G Securities: Charifund Accumulation Shares	<u>4,278</u>	<u>13,177</u>
	<u>£8,556</u>	<u>13,177</u>

Notes forming part of the Accounts for the year ended 31 March 2025 (continued)

Statement of Fixed Asset Investments

	<u>2025</u>	<u>2024</u>
	<u>£</u>	<u>£</u>
Market Value 1 April 2024	11,898	11,407
Dividends Reinvested	695	624
Net Unrealised Investment	-	-
Gains/(Losses)	584	(133)
Funds Redistributed	-	-
Withdrawals	-	-
Market Value 31 March 2025	<u>13,177</u>	<u>11,898</u>
Historical Cost at 31 March 2025	<u>4,278</u>	<u>4,278</u>

7) **ANALYSIS OF NET ASSETS BY FUNDS**

	<u>Unrestricted</u>	<u>Restricted</u>	<u>Endowment</u>	<u>Total</u>
	<u>Funds</u>	<u>Funds</u>	<u>Funds</u>	<u>Funds</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Fund Balances at 31 March 2025				
are represented by:				
Tangible Fixed Assets	(10,400)	-	20,000	9,600
Investments	-	-	13,177	13,177
	<u>(10,400)</u>	-	<u>33,177</u>	<u>22,777</u>
Current Assets				
Stock	-	29,083	-	29,083
Debtors	60,692	249	-	60,941
Investments	-	-	-	-
Cash at Bank and in Hand	7,941	2,704	-	10,645
	<u>68,633</u>	<u>32,036</u>	-	<u>100,669</u>
Current Liabilities	-	64,504	-	64,504
Transfers between Fund	-	-	-	-
Total Net Assets	<u>58,233</u>	<u>(32,468)</u>	<u>33,177</u>	<u>58,942</u>

Notes forming part of the Accounts for the year ended 31 March 2025 (continued)

8) **ENDOWMENT FUNDS ANALYSIS**

	Balance	MOVEMENT OF FUNDS				Balance
	31 March 2024	Dividends	Gains/ Losses	Re-dist.	With drawals	31 March 2025
	£	£	£	£	£	£
Permanent Endowment Fund	20,000	-	-	-	-	20,000
Recoupment Fund	11,898	695	584	-	-	13,177
	<u>31,898</u>	<u>695</u>	<u>584</u>	<u>-</u>		<u>33,177</u>

9) **STOCK**

	<u>2025</u>	<u>2024</u>
	£	£
Books and Bibles	18,118	17,323
Tapes, Videos and Compact Discs	249	323
Crafts	4,814	4,818
Cards	5,902	5,684
Stamps	-	-
	<u>29,083</u>	<u>28,148</u>

10) **DEBTORS**

	<u>2025</u>	<u>2024</u>
	£	£
Trust Accounts		
Due from HMRC	430	465
Due from the Bookshop	60,262	58,262
	<u>60,692</u>	<u>58,727</u>
Bookshop Account		
Trade Debtors	155	218
Prepayments	-	-
Accounts Receivable	94	214
	<u>249</u>	<u>432</u>
Total	<u>60,941</u>	<u>59,159</u>

Notes forming part of the Accounts for the year ended 31 March 2025 (continued)

11) CASH AT BANK AND IN HAND

	<u>2025</u>	<u>2024</u>
	£	£
Bookshop		
Cash at Bank	2,494	5,315
Cash Float	60	60
Cash in Hand	-	-
Petty Cash	<u>150</u>	<u>101</u>
	2,704	5,476
Trust	<u>7,941</u>	<u>6,437</u>
Total	<u>10,645</u>	<u>11,913</u>

12) LIABILITIES – AMOUNTS FALLING DUE WITHIN ONE YEAR

	<u>2025</u>	<u>2024</u>
	£	£
Trust Account		
Accruals	-	-
Bookshop Account		
Trade Creditors	2,255	2,745
Sundry Creditors	187	187
Inland Revenue	312	288
Due to the Trust	60,262	58,262
Accruals	<u>1,488</u>	<u>1,513</u>
	64,504	62,995
Total	<u>64,504</u>	<u>62,995</u>

13) COMMITMENTS

At 31 March 2025 there were no contracted commitments for capital expenditure.

THE CORNERSTONE TRUST

England & Wales - Charity number 507105

Accounts

The Cornerstone Trust, 5 Church Street, Whitehaven, Cumbria.

Financial Statements for year ended 31 March 2024

Charity Registration Number 507105

THE CORNERSTONE TRUST

Annual Accounts for the year ended 31 March 2024

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THE CORNERSTONE TRUST

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Legal and Administrative Information

Governing Instrument

Declaration of Trust dated 11 November 1977
Charity Registration Number 507105

Name of Trustees

Rev. Gary Brown
Rev. Fergus Pearson
Mr Ken Frazer
Mrs Suzanne Cooper

Committee and Officers

Rev. Gary Brown	Chairman
Rev. Fergus Pearson	Secretary
Mrs Suzanne Cooper	Trustee
Mr Ken Frazer	Treasurer
Mr Colin Campbell	Business Manager

Address of Trust

5 Church Street
Whitehaven
Cumbria
CA28 7AY

Advisors

Bankers : Barclays Bank Plc
30 Main Street
Cockermouth
Cumbria
CA139LQ

Solicitors : Brockbank, Curwen, Cain & Hall
44 Duke Street
Whitehaven
Cumbria
CA28 7RT

Independent Examiner : Ian Scott BA (Hons), FCA, DChA
Saint & Co
Chartered Accountants
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

The Trustees' Report for the year ended 31 March 2024

The Trustees are pleased to present their report, together with the audited financial statements for the year ended 31 March 2024. The financial statements have been prepared on the accounting policies set out in note 1 to the financial statements and comply with the Charity's constitution, applicable law and the requirements of the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011 and administrative information set out on the previous page, forms part of this report.

The principal activity of the Trust is to operate a Christian Bookshop in Whitehaven with the objective of encouraging the advancement of the Christian faith in West Cumbria. The Trustees are appointed by a resolution of the meeting of Trustees in accordance with the Declaration of Trust and shall not be less than four nor more than six in number.

During the past year, the Trust has continued to make available through the Bookshop and website, a wide range of Christian literature to both Cumbria and Nationwide. It provides a comprehensive range of bibles, bible study aids, Christian teaching and devotional books, biography and fiction. Although the website has given us the ability to reach a wider audience, the past year has been disappointing from a sales point of view. The Business Manager is currently being tasked with seeking improvements on the website, in the hope that it becomes more appealing and easier to use. In addition, the shop stocks greetings cards, compact discs, DVD's, children's books and suitable giftware.

The staff of the shop provide help and advice on the literature and materials available to those seeking information on the Christian faith. A conscious effort is made to provide a caring, personal service to all customers. The Bookshop is now staffed purely by volunteers, and Margaret Frazer now manages the Bookshop as a volunteer, and Caroline still volunteers one day each week in the Bookshop. The opening hours are 10am to 2pm Monday to Saturday, except Wednesday which is now 10am to 1pm.

The Trustees report that the distribution of Christian literature through the Bookshop and website has continued, with a turnover of £28,315.00, a decrease of 1.1% over the previous year. The gross profit was 35.1% of turnover and administrative expenses 46% of turnover. The trading loss for the year of £3,065.00 is mainly due to not achieving the turnover required to break even, which on our current cost base is approximately £38,000.00 per annum.

We are still striving to achieve more business in the coming year from our website, together with a greater response from our churches. The website represented 5.4% of turnover in 2022/2023 and increased to 8.1% in 2023/2024. We are looking to increase website sales in the future, to nearer 15% of turnover. Both website and church response are imperative if the Bookshop is to survive.

There were unrealised investment losses of £133.00 (in 2023 this was a loss of £823.00).

Friends of Cornerstone continued to support the Bookshop with donations of £2,688.00 for the year. The Trust account also benefitted from payment of Gift Aid claimed for the last year, which amounts to £465.00. We will continue to promote Friends of Cornerstone and target increases during 2024/2025.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aim and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The Trustees consider the Board of the Trustees and the shop manager as comprising the key management personnel of the charity in charge of directing and controlling the charity and running and operating the charity on a day to day basis. All trustees give up their time freely and no trustee remuneration was paid in the year. Details of trustee expenses and related party transactions are disclosed in Note 3 to the Accounts.

The pay of the charity's manager is reviewed annually and assessed in accordance with average earnings. The remuneration is also bench-marked with charities of a similar size and activity to ensure that the remuneration set is fair and not out of line with that generally paid for similar roles.

Reserves policy

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to about twelve months unrestricted expenditure plus an allowance for any forecast shortfall on project expenditure. This provides sufficient funds to cover management and administration and support costs. At 31st March 2024, the charity had reserves of £58,123.

Risk Management

The Trustees have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen the risks.

The Trustees' Report for the year ended 31 March 2024

Statement of Trustees' Responsibilities

The Charities Act 2011 together with the Trust Deed, require the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Trust as at the balance sheet date and of its financial activities for the year then ended. In preparing those financial statements, the Trustees are required to

- i) select suitable accounting policies and then apply them consistently;
- ii) make judgements and estimates that are reasonable and prudent;
- iii) state whether the policies adopted are in accordance with the appropriate SORP on accounting by Charities and the Accounting Regulations and with applicable accounting standards, subject to any material departures disclosed and explained;
- iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Trust will continue in business.

The Trustees are responsible for keeping proper books of account such as are necessary to give a true and fair view of the Trust's state of affairs and to explain its financial transactions. The Trustees must also establish and maintain a satisfactory system of control of its books of account, its cash holdings and all its receipts and remittances, and hence are responsible for safeguarding the assets and taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charity's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Gary Brown

Signed by the following on the 18th day of January 2025

..... Reverend Gary Brown, Chairman

**INDEPENDENT EXAMINERS REPORT TO
THE TRUSTES OF THE CORNERSTONE TRUST**

YEAR ENDED 31 MARCH 2024

I report on the accounts of the charity for the year ended 31 March 2024 set out on pages 6 to 16.

Respective Responsibilities of Trustees and Independent Examiner

The charity's trustees are responsible for the preparation of the accounts. The charities trustees consider that an audit is not required for this year (under section 144 (2) of the Charities Act 2011 (the 2011 Act), and that an independent exam is needed.

It is my responsibility to :

- examine the accounts (under section 145(1)(a) of the 2011 Act);
- to follow the procedures laid down in the General Directions given by the Charity Commission (under section 145(5) of the 2011 Act); and
- to state whether particular matters have come to my attention.

Basis of Independent Examiners Statement

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on whether the accounts present a "true and fair view".

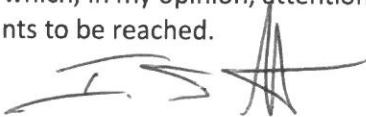
Independent Examiner's Statement

In connection with my examination, no matter has come to my attention:

(1) which gives me reasonable cause to believe that in any material respect the trustees have not met the requirements to ensure that:

- proper accounting records are kept (in accordance with sections 130 and 131 of the Act); and
- accounts are prepared which agree with the accounting records and comply with the accounting requirements of the Act; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



Ian Scott BA (Hons) FCA DChA
Saint & Co Chartered Accountants
Independent Examiner
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

Dated 20/1/2025

Statement of Financial Activities for the year ended 31 March 2024

<u>Notes</u>	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total 2024</u>	<u>Total 2023</u>
	£	£	£	£	£
<u>Incoming Resources</u>					
Incoming resources from generated funds:					
Voluntary income	3,153	-	-	3,153	3,442
Activities for generating funds:					
Bookshop Rent Receivable	-	-	-	-	-
Income from Trading Activities 2	-	28,315	-	28,315	28,618
Investment Income & Interest:					
Interest N/S Income Bond Grants	-	-	-	-	7,000
Interest on Bank Account	-	-	-	-	-
Investment Re-distribution	-	-	624	624	596
Total Incoming Resources	3,153	28,315	624	32,092	39,656
<u>Resources Expended</u>					
Costs of generating funds:					
Expenditure from Trad.Activ.2	-	31,380	-	31,380	34,413
Building Maintenance	-	-	-	-	-
Depreciation	400	-	-	400	400
Insurance	331	-	-	331	308
Investment Re-distribution	-	-	-	-	7,000
Gifts	-	-	-	-	-
Total Resources Expended	731	31,380	-	32,111	42,121
<u>Net Incoming Resources before other recognised gains and losses</u>	2,422	(3,065)	624	(19)	(2,465)
Unrealised Gains/(Losses)	-	-	(133)	(133)	(823)
Transfer between Funds:					
<u>Net movement in Funds:</u>	2,422	(3,065)	491	(152)	(3,288)
Reconciliation of funds:					
Fund Balances brought forward at 1 April 2023	66,600	(39,732)	31,407	58,275	61,563
Fund Balances carried forward at 31 March 2024	69,022	(42,797)	31,898	58,123	58,275

There were no gains or losses in the year to 31 March 2024 other than those included above.
All incoming resources and resources expended derive from continuing activities.

THE CORNERSTONE TRUST

Statement of Financial Position as at 31 March 2024

	<u>Notes</u>	<u>Total 2024</u> £	<u>Total 2023</u> £
FIXED ASSETS			
Tangible Fixed Assets	5	10,000	10,400
Investments	6	<u>11,898</u>	<u>11,407</u>
		21,898	21,807
CURRENT ASSETS			
Stocks	9	28,148	28,980
Debtors	10	59,159	56,171
Investments		-	-
Cash at Bank and in Hand	11	<u>11,913</u>	<u>11,496</u>
		99,220	96,647
CREDITORS – amounts falling due within one year	12	62,995	60,179
NET CURRENT ASSETS		36,225	36,468
NET ASSETS		<u>58,123</u>	<u>58,275</u>
CAPITAL FUNDS			
Recoupment Fund	8	11,898	11,407
Endowment Fund	8	<u>20,000</u>	<u>20,000</u>
		31,898	31,407
INCOME FUNDS			
Restricted - Trust General Fund		69,022	66,600
Restricted - Bookshop Accumulated Fund		<u>(42,797)</u>	<u>(39,732)</u>
		26,225	26,868
		<u>58,123</u>	<u>58,275</u>

Approved by the Board of Trustees on the 18 day of January 2025
and signed on its behalf by


..... Trustee
REVEREND GARY BROWN

The notes on pages 8 to 16 form part of these accounts.

Notes forming part of the Accounts for the year ended 31 March 2024

1. GENERAL INFORMATION

The charity is registered in England and Wales and is unincorporated. The address of the principal office is The Cornerstone Trust, 5 Church Street, Whitehaven, CA28 7AY.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with FRS 102. The Financial Reporting Standard applicable in the UK and the Republic of Ireland, the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP FRS 102) and the Charities Act 2011.

3. ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure. The financial statements are prepared in sterling, which is the functional currency of the entity. The trust meets the definition of a public benefit entity under FRS 102.

Going concern

There are no material uncertainties about the charity's ability to continue.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account (other than those held for investment purposes).

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Fund Accounting:

General funds are unrestricted which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income and gains are allocated to the appropriate fund.

Incoming resources:

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received.

Donations in a form other than cash have been ignored in the accounts unless they are considered significant when they would be introduced into the accounts at the estimated current value.

Resources expended:

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Costs in respect of generating funds relate to those costs incurred to purchase goods for resale for the bookshop and operating costs of the shop. Management and administration costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

Income Recognition:

Investment income, including notational dividends on accumulation shares and bank interest is included in the Statement of Financial Activities when it is received.

Value Added Tax:

The Trust is not registered for VAT.

Turnover:

Turnover comprises the selling price of goods sold and after deducting any church, school or book agents' discounts.

Bookshop Profit:

The profits of the bookshop shown in the accounts under Trading Activities are retained for the development of the Bookshop. Currently, no rent is charged on the Bookshop. No taxation is payable as profits are utilised for the objectives of the charity.

Fixed Assets and Depreciation:

Fixed Assets are stated at valuation or cost less depreciation.

Depreciation is calculated on the written down value each year at the following rates:-

Freehold Property	2% straight line
Bookshop Display Units and Bookshop	15%
Catering Equipment, Kitchen Equipment, Hardware and Crockery, Bookshop Cassette Player and Office Equipment	20%
Other Fixed Assets	25%
Computer	33%

Building Valuation:

The building is stated at market value at 31 March 1981. The valuation was undertaken by Tiffen King Nicholson, Chartered Surveyors. The property is depreciated at 2% per annum straight line.

Bookshop Stock Valuation:

The Bookshop stock has been valued at the lower of the cost and net realisable value.

2) **NET INCOME FROM TRADING ACTIVITIES**

Cornerstone Christian Bookshop

Profit and Loss Account

	<u>2024</u>	<u>2023</u>
Turnover	28,315	28,618
Cost of Sales	18,367	18,967
 Gross Profit 35.1 % (2023 : 33.7%)	 9,948	 9,651

Administrative Expenditure:

Salary	5,760	8,101
Website Charges	1,140	1,018
Pension Costs	-	37
Printing and Stationery	97	17
Postages and Return Carriage	373	326
Telephone	768	1,009
Repairs and Renewals	196	347
Xero Fees (Accountancy package)	315	293
Rates & Water Charges	649	704
Lighting and Heating	778	778
Cleaning	47	59
Depreciation	-	15
Insurance	331	308
Audit & Accountancy Fees	1,806	1,806
Bank Charges & Interest plus Credit Card	570	390
Training Costs	-	-
Travelling Expenses	60	-
EPOS System	576	576
Refreshments	147	189
Miscellaneous Expenses	-	73
	13,613	16,046
Miscellaneous Income CAP rent	600	600
Furlough	-	-
Grants	-	-
 Net Profit/Loss for the year	 <u>(3,065)</u>	 <u>(5,795)</u>

All incoming resources from operating activities relate to activities in furtherance of the Charity's objects.

Notes forming part of the Accounts for the year ended 31 March 2024 (continued)

3) EMPLOYEE'S REMUNERATION

The Bookshop Manager's role is now on a voluntary basis, like all other staff and officers. There is no remuneration except travelling expenses where this is warranted. A Christmas function was held for the voluntary Bookshop staff in 2023 to thank them for their support during extremely difficult times.

The Business Manager continued to receive a salary based on 40 hours per month.

4) PURCHASE ANALYSIS

	Cost Price		Selling Price	
	2024	2023	2024	2023
Books and Bibles	12,541	12,210	19,292	17,838
Recorded Stationery and Crafts	2,441	2,929	3,580	4,666
Cards and Posters	3,328	3,623	5,386	5,909
Stamps & Vouchers	<u>57</u>	<u>205</u>	<u>57</u>	<u>205</u>
	<u>18,367</u>	<u>18,967</u>	<u>28,315</u>	<u>28,618</u>

5) TANGIBLE FIXED ASSETS

Trust General and Endowment Funds:	Land and Buildings £	Catering Equipment £	Domestic Equipment £	Total £
Cost:				
Balance at 1 April 2023	20,000	1,011	1,784	22,795
Additions	-	-	-	-
Balance at 31 March 2024	<u>20,000</u>	<u>1,011</u>	<u>1,784</u>	<u>22,795</u>
Accumulated Depreciation:				
Balance at 1 April 2023	9,600	1,011	1,784	12,395
Charge for year	400	-	-	400
Balance at 31 March 2024	<u>10,000</u>	<u>1,011</u>	<u>1,784</u>	<u>12,795</u>
Net Book Value 2024	<u>10,000</u>	<u>-</u>	<u>-</u>	<u>10,000</u>
Net Book Value 2023	<u>10,400</u>	<u>-</u>	<u>-</u>	<u>10,400</u>

Notes forming part of the Accounts for the year ended 31 March 2024 (continued)

5) **TANGIBLE FIXED ASSETS (continued)**

Bookshop Fund:	Display Units £	Office Equipment £	Computer Equipment £	Total £
Cost				
Balance at 1 April 2023	1,217	1,417	552	3,186
Additions	-	-	-	-
Balance at 31 March 2024	1,217	1,417	552	3,186
Accumulated Depreciation:				
Balance at 1 April 2023	1,217	1,417	552	3,186
Charge for year	-	-	-	-
Balance at 31 March 2024	1,217	1,417	552	3,186
Net Book Value 2024	-	-	-	-
Net Book Value 2023	-	-	-	-
Total Net Book Value 2024				<u>10,000</u>
Net Book Value 2023				<u>10,400</u>

6) **FIXED ASSET INVESTMENT**

Investment Share Dividends

The Notional Dividend on the Accumulated Shares has been used to increase the amount available for investment in the portfolio thereby increasing the value of the Fund and Accumulation Shares.

The Notional Dividends received during the year were as follows:

	<u>2024</u> £	<u>2023</u> £
Charinco Accumulation Shares	-	-
Charifund Accumulation Shares	<u>624</u>	<u>596</u>

Notes forming part of the Accounts for the year ended 31 March 2024 (continued)

6) **FIXED ASSET INVESTMENT (continued)**

Permanent Endowment Funds

A permanent endowment was established by the purchase of the original buildings of 5 and 6 Church Street, Whitehaven on 11 November 1977.

When 6 Church Street was sold the remaining building was represented by a sum of £20,000 held as part of the General Fund. This amount has now been transferred to a Permanent Endowment Fund so that the amount can be properly identified as being a proportion of the Trust's funds which cannot be disposed of and which are to be treated as a permanent endowment.

The arrangements made to preserve the funds represented by the sale of 6 Church Street are covered by the Recoupment order described more fully below.

Terms of Recoupment Order

The Recoupment Fund relates to the capital sum which is required to stand as a Capital Investment in order to preserve the original endowment following the sale of No. 6 Church Street.

Statement of Investments represented by the Recoupment Fund

<u>Units</u>	<u>Cost</u>	<u>Market Value</u>
	£	£
471.899 Merrill Lynch: Charinco Accumulation Shares	4,278	-
175.000 M & G Securities: Charifund Accumulation Shares	<u>4,278</u>	<u>11,898</u>
	<u>£8,556</u>	<u>11,898</u>

Notes forming part of the Accounts for the year ended 31 March 2024 (continued)

Statement of Fixed Asset Investments

	<u>2024</u>	<u>2023</u>
	<u>£</u>	<u>£</u>
Market Value 1 April 2023	11,407	18,634
Dividends Reinvested	624	596
Net Unrealised Investment	-	-
Gains/(Losses)	(133)	(823)
Funds Redistributed	-	-
Withdrawals	<u>-</u>	<u>(7,000)</u>
Market Value 31 March 2024	<u>11,898</u>	<u>11,407</u>
Historical Cost at 31 March 2024	<u>4,278</u>	<u>4,278</u>

7) **ANALYSIS OF NET ASSETS BY FUNDS**

	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total Funds</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Fund Balances at 31 March 2024 are represented by:				
Tangible Fixed Assets	(10,000)	-	20,000	10,000
Investments	<u>-</u>	<u>-</u>	<u>11,898</u>	<u>11,898</u>
	(10,000)	-	31,898	21,898
Current Assets				
Stock	-	28,148	-	28,148
Debtors	58,727	432	-	59,159
Investments	-	-	-	-
Cash at Bank and in Hand	<u>6,437</u>	<u>5,476</u>	<u>-</u>	<u>11,913</u>
	<u>65,164</u>	<u>34,056</u>	<u>-</u>	<u>99,220</u>
Current Liabilities	-	62,995	-	62,995
Transfers between Fund	-	-	-	-
Total Net Assets	<u>55,164</u>	<u>(28,939)</u>	<u>31,898</u>	<u>58,123</u>

Notes forming part of the Accounts for the year ended 31 March 2024 (continued)

8) ENDOWMENT FUNDS ANALYSIS

	Balance	MOVEMENT OF FUNDS				Balance
	31 March 2023	Dividends	Gains/ Losses	Re-dist.	With drawals	31 March 2024
	£	£	£	£	£	£
Permanent Endowment Fund	20,000	-	-	-	-	20,000
Recoupment Fund	11,407	624	(133)	-	-	11,898
	<u>31,407</u>	<u>624</u>	<u>(133)</u>	<u>-</u>		<u>31,898</u>

9) STOCK

	2024	2023
	£	£
Books and Bibles	17,323	18,064
Tapes, Videos and Compact Discs	323	540
Crafts	4,818	4,117
Cards	5,684	6,259
Stamps	-	-
	<u>28,148</u>	<u>28,980</u>

10) DEBTORS

Trust Accounts	2024	2023
	£	£
Due from HMRC	465	465
Due from the Bookshop	58,262	55,262
	<u>58,727</u>	<u>55,727</u>
Bookshop Account		
Trade Debtors	218	444
Prepayments	-	-
Accounts Receivable	214	-
	<u>432</u>	<u>444</u>
Total	<u>59,159</u>	<u>56,171</u>

Notes forming part of the Accounts for the year ended 31 March 2024 (continued)

11) CASH AT BANK AND IN HAND

Bookshop	<u>2024</u>	<u>2023</u>
	£	£
Cash at Bank	5,315	4,681
Cash Float	60	60
Cash in Hand	-	-
Petty Cash	<u>101</u>	<u>150</u>
	<u>5,476</u>	<u>4,891</u>
Trust	<u>6,437</u>	<u>6,605</u>
Total	<u>11,913</u>	<u>11,496</u>

12) LIABILITIES – AMOUNTS FALLING DUE WITHIN ONE YEAR

Trust Account	<u>2024</u>	<u>2023</u>
	£	£
Accruals	-	-
Bookshop Account		
Trade Creditors	2,745	2,932
Sundry Creditors	187	216
Inland Revenue	288	288
Due to the Trust	58,262	55,262
Accruals	<u>1,513</u>	<u>1,481</u>
Total	<u>62,995</u>	<u>60,179</u>

13) COMMITMENTS

At 31 March 2024 there were no contracted commitments for capital expenditure.

THE CORNERSTONE TRUST

England & Wales - Charity number 507105

Accounts

The Cornerstone Trust

Annual Accounts for Year ended
31 March 2023

Company Registration Number 507105

CHARITY COMMISSION
FIRST CONTACT

21 DEC 2023

ACCOUNTS
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THE CORNERSTONE TRUST

Annual Accounts for the year ended 31 March 2023

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THE CORNERSTONE TRUST

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Legal and Administrative Information

Governing Instrument

Declaration of Trust dated 11 November 1977
Charity Registration Number 507105

Name of Trustees

Rev. Gary Brown
Rev. Fergus Pearson
Mr Ken Frazer
Rev. Robert Jackson
Mrs Suzanne Cooper

Committee and Officers

(Resigned Jan 2023)

Rev. Gary Brown
Rev. Fergus Pearson
Rev. Robert Jackson
Mrs Suzanne Cooper

Chairman
Secretary
Trustee

(Resigned Aug 2022)

Ms Caroline Lowman
Mr Ken Frazer
Mr Colin Campbell

Trustee
Bookshop Manager
Treasurer
Business Manager

Address of Trust

5 Church Street
Whitehaven
Cumbria
CA28 7AY

Advisors

Bankers : Barclays Bank Plc
30 Main Street
Cockermouth
Cumbria
CA139LQ

Solicitors : Brockbank, Curwen, Cain & Hall
44 Duke Street
Whitehaven
Cumbria
CA28 7RT

Independent Examiner : Ian Scott BA (Hons), FCA, DChA
Saint & Co
Chartered Accountants
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

The Trustees' Report for the year ended 31 March 2023

The Trustees are pleased to present their report, together with the audited financial statements for the year ended 31 March 2023. The financial statements have been prepared on the accounting policies set out in note 1 to the financial statements and comply with the Charity's constitution, applicable law and the requirements of the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011 and administrative information set out on the previous page, forms part of this report.

The principal activity of the Trust is to operate a Christian Bookshop in Whitehaven with the objective of encouraging the advancement of the Christian faith in West Cumbria. The Trustees are appointed by a resolution of the meeting of Trustees in accordance with the Declaration of Trust and shall not be less than four nor more than six in number.

During the past year, the Trust has continued to make available through the Bookshop and website, a wide range of Christian literature to both Cumbria and Nationwide. It provides a comprehensive range of bibles, bible study aids, Christian teaching and devotional books, biography and fiction. Although the website has given us the ability to reach a wider audience, the past year has been disappointing from a sales point of view. The Business Manager is currently being tasked with seeking improvements on the website, in the hope that it becomes more appealing and easier to use. In addition, the shop stocks greetings cards, compact discs, DVD's, children's books and suitable giftware.

The staff of the shop provide help and advice on the literature and materials available to those seeking information on the Christian faith. A conscious effort is made to provide a caring, personal service to all customers. The Bookshop is now staffed purely by volunteers, since the part-time Manager, Caroline Lowman, resigned her post at the end of August. Margaret Frazer now manages the Bookshop as a volunteer, and Caroline still volunteers one day each week in the Bookshop. The opening hours are 10am to 2pm Monday to Saturday.

The Trustees report that the distribution of Christian literature through the Bookshop and website has continued, with a turnover of £28,618.00, an increase of 7.2% over the previous year. The gross profit was 33.7% of turnover and administrative expenses 54% of turnover. The trading loss for the year of £5,795.00 is mainly due to not achieving the turnover required to break even, which on our current cost base is approximately £40,000.00 per annum.

We are still hoping for a lot more business in the coming year from our website, together with a greater response from our churches. Both of these are imperative if the Bookshop is to survive.

There were unrealised investment losses of £823.00 (in 2022 this was a gain of £1,345.00).

There was a right-down of old book and gift stock amounting to £1,400.00 in the year.

Friends of Cornerstone continued to support the Bookshop with donations of £2,977.00 for the year. The Trust account also benefitted from payment of Gift Aid claimed for the last year, which amounts to £465.00. We will continue to promote Friends of Cornerstone and target increases during 2023/2024.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aim and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The Trustees consider the Board of the Trustees and the shop manager as comprising the key management personnel of the charity in charge of directing and controlling the charity and running and operating the charity on a day to day basis. All trustees give up their time freely and no trustee remuneration was paid in the year. Details of trustee expenses and related party transactions are disclosed in Note 3 to the Accounts.

The pay of the charity's manager is reviewed annually and assessed in accordance with average earnings. The remuneration is also bench-marked with charities of a similar size and activity to ensure that the remuneration set is fair and not out of line with that generally paid for similar roles.

Reserves policy

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to about twelve months unrestricted expenditure plus an allowance for any forecast shortfall on project expenditure. This provides sufficient funds to cover management and administration and support costs. At 31st March 2023, the charity had reserves of £58,434.

Risk Management

The Trustees have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen the risks.

The Trustees' Report for the year ended 31 March 2023

Statement of Trustees' Responsibilities

The Charities Act 2011 together with the Trust Deed, require the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Trust as at the balance sheet date and of its financial activities for the year then ended. In preparing those financial statements, the Trustees are required to

- i) select suitable accounting policies and then apply them consistently;
- ii) make judgements and estimates that are reasonable and prudent;
- iii) state whether the policies adopted are in accordance with the appropriate SORP on accounting by Charities and the Accounting Regulations and with applicable accounting standards, subject to any material departures disclosed and explained;
- iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Trust will continue in business.

The Trustees are responsible for keeping proper books of account such as are necessary to give a true and fair view of the Trust's state of affairs and to explain its financial transactions. The Trustees must also establish and maintain a satisfactory system of control of its books of account, its cash holdings and all its receipts and remittances, and hence are responsible for safeguarding the assets and taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charity's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Gary Brown

Signed by the following on the 14th day of December 2023

..... Reverend Gary Brown, Chairman

**INDEPENDENT EXAMINERS REPORT TO
THE TRUSTES OF THE CORNERSTONE TRUST**

YEAR ENDED 31 MARCH 2023

I report on the accounts of the charity for the year ended 31 March 2023 set out on pages 6 to 16.

Respective Responsibilities of Trustees and Independent Examiner

The charity's trustees are responsible for the preparation of the accounts. The charities trustees consider that an audit is not required for this year (under section 144 (2) of the Charities Act 2011 (the 2011 Act), and that an independent exam is needed.

It is my responsibility to :

- examine the accounts (under section 145(1)(a) of the 2011 Act);
- to follow the procedures laid down in the General Directions given by the Charity Commission (under section 145(5) of the 2011 Act); and
- to state whether particular matters have come to my attention.

Basis of Independent Examiners Statement

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on whether the accounts present a "true and fair view".

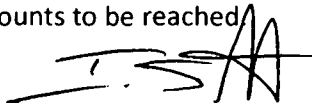
Independent Examiner's Statement

In connection with my examination, no matter has come to my attention:

(1) which gives me reasonable cause to believe that in any material respect the trustees have not met the requirements to ensure that:

- proper accounting records are kept (in accordance with sections 130 and 131 of the Act); and
- accounts are prepared which agree with the accounting records and comply with the accounting requirements of the Act; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached



Ian Scott BA (Hons) FCA DChA
Saint & Co Chartered Accountants
Independent Examiner
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

Dated 14/12/2023

THE CORNERSTONE TRUST

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Statement of Financial Activities for the year ended 31 March 2023

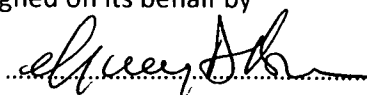
<u>Notes</u>	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total 2023</u>	<u>Total 2022</u>
	£	£	£	£	£
<u>Incoming Resources</u>					
Incoming resources from generated funds:					
Voluntary income	3,442	-	-	3,442	3,619
Activities for generating funds:					
Bookshop Rent Receivable	-	-	-	-	-
Income from Trading Activities 2	-	28,618	-	28,618	26,692
Investment Income & Interest:	7,000	-	-	7,000	-
Interest N/S Income Bond Grants	-	-	-	-	2,667
Interest on Bank Account Investment Re-distribution	-	-	596	596	742
Total Incoming Resources	10,442	28,618	596	39,656	33,720
<u>Resources Expended</u>					
Costs of generating funds:					
Expenditure from Trad.Activ.2	-	34,413	-	34,413	45,630
Building Maintenance	-	-	-	-	786
Depreciation	400	-	-	400	400
Insurance	308	-	-	308	356
Investment Re-distribution	-	-	7,000	7,000	-
Gifts	-	-	-	-	-
Total Resources Expended	708	34,413	7,000	42,121	47,172
<u>Net Incoming Resources before other recognised gains and losses</u>	9,734	(5,795)	(6,404)	(2,465)	(13,452)
Unrealised Gains/(Losses)	-	-	(823)	(823)	1,345
Transfer between Funds:					
<u>Net movement in Funds:</u>	9,734	(5,795)	(7,227)	(3,288)	(12,107)
<u>Reconciliation of funds:</u>					
Fund Balances brought forward at 1 April 2022	56,866	(33,937)	38,634	61,563	73,670
Fund Balances carried forward at 31 March 2023	66,600	(39,732)	31,407	58,275	61,563

There were no gains or losses in the year to 31 March 2023 other than those included above.
All incoming resources and resources expended derive from continuing activities.

Statement of Financial Position as at 31 March 2023

	<u>Notes</u>	<u>Total 2023</u> £	<u>Total 2022</u> £
FIXED ASSETS			
Tangible Fixed Assets	5	10,400	10,815
Investments	6	<u>11,407</u>	<u>18,634</u>
		21,807	29,449
 CURRENT ASSETS			
Stocks	9	28,980	31,697
Debtors	10	56,171	56,419
Investments		-	-
Cash at Bank and in Hand	11	<u>11,496</u>	<u>9,364</u>
		96,647	97,480
CREDITORS – amounts falling due within one year	12	60,020	65,366
 NET CURRENT ASSETS		 36,627	 32,114
 NET ASSETS		 <u>58,434</u>	 <u>61,563</u>
 CAPITAL FUNDS			
Recoupment Fund	8	11,407	18,634
Endowment Fund	8	<u>20,000</u>	<u>20,000</u>
		31,407	38,634
 INCOME FUNDS			
Restricted - Trust General Fund		66,600	56,866
Restricted - Bookshop Accumulated Fund		<u>(39,732)</u>	<u>(33,937)</u>
		26,868	22,929
		<u>58,275</u>	<u>61,563</u>

Approved by the Board of Trustees on the 14th day of December 2023
and signed on its behalf by

 Trustee
REVEREND GARY BROWN

The notes on pages 8 to 16 form part of these accounts.

Notes forming part of the Accounts for the year ended 31 March 2023

1. GENERAL INFORMATION

The charity is registered in England and Wales and is unincorporated. The address of the principal office is The Cornerstone Trust, 5 Church Street, Whitehaven, CA28 7AY.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with FRS 102. The Financial Reporting Standard applicable in the UK and the Republic of Ireland, the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP FRS 102) and the Charities Act 2011.

3. ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure. The financial statements are prepared in sterling, which is the functional currency of the entity. The trust meets the definition of a public benefit entity under FRS 102.

Going concern

There are no material uncertainties about the charity's ability to continue.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account (other than those held for investment purposes).

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Fund Accounting:

General funds are unrestricted which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income and gains are allocated to the appropriate fund.

Incoming resources:

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received.

Donations in a form other than cash have been ignored in the accounts unless they are considered significant when they would be introduced into the accounts at the estimated current value.

Resources expended:

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Costs in respect of generating funds relate to those costs incurred to purchase goods for resale for the bookshop and operating costs of the shop. Management and administration costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

Income Recognition:

Investment income, including notational dividends on accumulation shares and bank interest is included in the Statement of Financial Activities when it is received.

Value Added Tax:

The Trust is not registered for VAT.

Turnover:

Turnover comprises the selling price of goods sold and after deducting any church, school or book agents' discounts.

Bookshop Profit:

The profits of the bookshop shown in the accounts under Trading Activities are retained for the development of the Bookshop. Currently, no rent is charged on the Bookshop. No taxation is payable as profits are utilised for the objectives of the charity.

Fixed Assets and Depreciation:

Fixed Assets are stated at valuation or cost less depreciation.

Depreciation is calculated on the written down value each year at the following rates:-

Freehold Property	2% straight line
Bookshop Display Units and Bookshop	15%
Catering Equipment, Kitchen Equipment, Hardware and Crockery, Bookshop Cassette Player and Office Equipment	20%
Other Fixed Assets	25%
Computer	33%

Building Valuation:

The building is stated at market value at 31 March 1981. The valuation was undertaken by Tiffen King Nicholson, Chartered Surveyors. The property is depreciated at 2% per annum straight line.

Bookshop Stock Valuation:

The Bookshop stock has been valued at the lower of the cost and net realisable value.

2) **NET INCOME FROM TRADING ACTIVITIES**

Cornerstone Christian Bookshop

Profit and Loss Account

	<u>2023</u>	<u>2022</u>
Turnover	28,618	26,692
Cost of Sales	18,967	17,486
 Gross Profit 33.7 % (2022 : 34.5%)	 9,651	 9,206

Administrative Expenditure:

Salary	8,101	21,512
Website Charges	1,018	762
Pension Costs	37	486
Printing and Stationery	17	56
Postages and Return Carriage	326	174
Telephone	1,009	531
Repairs and Renewals	347	181
Xero Fees (Accountancy package)	293	270
Rates & Water Charges	704	267
Lighting and Heating	778	1,382
Cleaning	59	108
Depreciation	15	25
Insurance	308	356
Audit & Accountancy Fees	1,806	2,040
Bank Charges & Interest plus Credit Card	390	627
Training Costs	-	199
Travelling Expenses	-	-
EPOS System	576	432
Refreshments	189	223
Miscellaneous Expenses	<u>73</u>	<u>23</u>
	16,046	29,654
Miscellaneous Income CAP rent	600	600
Furlough	-	910
Grants	-	2,667
 Net Profit/Loss for the year	 <u>(5,795)</u>	 <u>(16,271)</u>

All incoming resources from operating activities relate to activities in furtherance of the Charity's objects.

Notes forming part of the Accounts for the year ended 31 March 2023 (continued)

3) EMPLOYEE'S REMUNERATION

The Bookshop Manager reduced her hours to 40 per month from May 2022 until her resignation in August 2022. All other staff and officers give their time on a voluntary basis without any remuneration except travelling expenses where this is warranted. A Christmas function was held for the voluntary Bookshop staff in 2022 to thank them for their support during difficult times.

The Business Manager continued to receive a salary based on 40 hours per month.

4) PURCHASE ANALYSIS

	Cost Price		Selling Price	
	2023	2022	2023	2022
Books and Bibles	12,210	10,260	17,838	16,062
Recorded Stationery and Crafts	2,929	2,898	4,666	3,621
Cards and Posters	3,623	4,153	5,909	6,834
Stamps & Vouchers	<u>205</u>	<u>175</u>	<u>205</u>	<u>175</u>
	<u>18,967</u>	<u>17,486</u>	<u>28,618</u>	<u>26,692</u>

5) TANGIBLE FIXED ASSETS

Trust General and Endowment Funds:	Land and Buildings £	Catering Equipment £	Domestic Equipment £	Total £
Cost:				
Balance at 1 April 2022	20,000	1,011	1,784	22,795
Additions	-	-	-	-
 Balance at 31 March 2023	<hr/> 20,000	<hr/> 1,011	<hr/> 1,784	<hr/> 22,795
 Accumulated Depreciation:				
Balance at 1 April 2022	9,200	1,011	1,784	11,995
Charge for year	400	-	-	400
 Balance at 31 March 2023	<hr/> 9,600	<hr/> 1,011	<hr/> 1,784	<hr/> 12,395
 Net Book Value 2023	<hr/> 10,400	<hr/> -	<hr/> -	<hr/> 10,400
 Net Book Value 2022	<hr/> 10,800	<hr/> -	<hr/> -	<hr/> 10,800

Notes forming part of the Accounts for the year ended 31 March 2023 (continued)

5) **TANGIBLE FIXED ASSETS (continued)**

Bookshop Fund:	Display Units £	Office Equipment £	Computer Equipment £	Total £
Cost				
Balance at 1 April 2022	1,217	1,417	552	3,186
Additions	-	-	-	-
Balance at 31 March 2023	<u>1,217</u>	<u>1,417</u>	<u>552</u>	<u>3,186</u>
Accumulated Depreciation:				
Balance at 1 April 2022	1,205	1,414	552	3,171
Charge for year	12	3	-	15
Balance at 31 March 2023	<u>1,217</u>	<u>1,417</u>	<u>552</u>	<u>3,186</u>
Net Book Value 2023	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Book Value 2022	<u>12</u>	<u>3</u>	<u>-</u>	<u>15</u>
Total Net Book Value 2023				<u>10,400</u>
Net Book Value 2022				<u>10,815</u>

6) **FIXED ASSET INVESTMENT**

Investment Share Dividends

The Notional Dividend on the Accumulated Shares has been used to increase the amount available for investment in the portfolio thereby increasing the value of the Fund and Accumulation Shares.

The Notional Dividends received during the year were as follows:

	<u>2023</u> £	<u>2022</u> £
Charifund Accumulation Shares	<u>596</u>	<u>742</u>

Notes forming part of the Accounts for the year ended 31 March 2023 (continued)

6) **FIXED ASSET INVESTMENT (continued)**

Permanent Endowment Funds

A permanent endowment was established by the purchase of the original buildings of 5 and 6 Church Street, Whitehaven on 11 November 1977.

When 6 Church Street was sold the remaining building was represented by a sum of £20,000 held as part of the General Fund. This amount has now been transferred to a Permanent Endowment Fund so that the amount can be properly identified as being a proportion of the Trust's funds which cannot be disposed of and which are to be treated as a permanent endowment.

The arrangements made to preserve the funds represented by the sale of 6 Church Street are covered by the Recoupment order described more fully below.

Terms of Recoupment Order

The Recoupment Fund relates to the capital sum which is required to stand as a Capital Investment in order to preserve the original endowment following the sale of No. 6 Church Street.

Statement of Investments represented by the Recoupment Fund

<u>Units</u>		<u>Cost</u>	<u>Market Value</u>
		£	£
	Merrill Lynch:		
471.899	Charinco Accumulation Shares	4,278	-
	M & G Securities:		
175.000	Charifund Accumulation Shares	<u>4,278</u>	<u>11,407</u>
		<u>£8,556</u>	<u>18,634</u>

Notes forming part of the Accounts for the year ended 31 March 2023 (continued)

Statement of Fixed Asset Investments

	<u>2023</u>	<u>2022</u>
	<u>£</u>	<u>£</u>
Market Value 1 April 2022	18,634	16,547
Dividends Reinvested	596	742
Net Unrealised Investment	-	-
Gains/(Losses)	(823)	1,345
Funds Redistributed	-	-
Withdrawals	<u>(7,000)</u>	<u>-</u>
Market Value 31 March 2023	<u>11,407</u>	<u>18,634</u>
Historical Cost at 31 March 2023	<u>4,278</u>	<u>4,278</u>

7) ANALYSIS OF NET ASSETS BY FUNDS

	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total Funds</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Fund Balances at 31 March 2023 are represented by:				
Tangible Fixed Assets	(9,600)	-	20,000	10,400
Investments	-	-	<u>11,407</u>	<u>11,407</u>
	<u>(9,600)</u>	-	31,407	21,807
 Current Assets				
Stock	-	28,980	-	28,980
Debtors	55,727	444	-	56,171
Investments	-	-	-	-
Cash at Bank and in Hand	<u>6,605</u>	<u>4,891</u>	-	<u>11,496</u>
	<u>62,332</u>	<u>34,315</u>	-	<u>96,647</u>
Current Liabilities	-	60,020	-	60,020
Transfers between Fund	-	-	-	-
 Total Net Assets	 <u>52,732</u>	 <u>(25,705)</u>	 <u>31,407</u>	 <u>58,434</u>

Notes forming part of the Accounts for the year ended 31 March 2023 (continued)

8) ENDOWMENT FUNDS ANALYSIS

	Balance	MOVEMENT OF FUNDS				Balance
	31 March <u>2022</u>	Dividends	Gains/ Losses	Re-dist.	With drawals	31 March <u>2023</u>
	£	£	£	£	£	£
Permanent Endowment Fund	20,000	-	-	-	-	20,000
Recoupment Fund	<u>18,634</u>	596	(823)	-	(7,000)	<u>11,407</u>
	<u>38,634</u>	<u>596</u>	<u>(823)</u>	<u>-</u>	<u>(7,000)</u>	<u>31,407</u>

9) STOCK

	<u>2023</u>	<u>2022</u>
	£	£
Books and Bibles	18,064	20,092
Tapes, Videos and Compact Discs	540	862
Crafts	4,117	4,502
Cards	6,259	6,241
Stamps	-	-
	<u>28,980</u>	<u>31,697</u>

10) DEBTORS

Trust Accounts	<u>2023</u>	<u>2022</u>
	£	£
Due from HMRC	465	434
Due from the Bookshop	<u>55,262</u>	<u>55,262</u>
	<u>55,727</u>	<u>55,696</u>
Bookshop Account		
Trade Debtors	444	723
Prepayments	-	-
Accounts Receivable	-	-
	<u>444</u>	<u>723</u>
Total	<u>56,171</u>	<u>56,419</u>

Notes forming part of the Accounts for the year ended 31 March 2023 (continued)

11) CASH AT BANK AND IN HAND

Bookshop	<u>2023</u>	<u>2022</u>
	£	£
Cash at Bank	4,681	5,682
Cash Float	60	30
Cash in Hand	-	-
Petty Cash	<u>150</u>	<u>150</u>
	<u>4,891</u>	<u>5,862</u>
 Trust	 <u>6,605</u>	 <u>3,502</u>
 Total	 <u>11,496</u>	 <u>9,364</u>

12) LIABILITIES – AMOUNTS FALLING DUE WITHIN ONE YEAR

Trust Account	<u>2023</u>	<u>2022</u>
	£	£
Accruals	-	-
 Bookshop Account		
Trade Creditors	2,932	5,892
Sundry Creditors	57	48
Inland Revenue	288	882
Due to the Trust	55,262	55,262
Accruals	<u>1,481</u>	<u>3,282</u>
 Total	 <u>60,020</u>	 <u>65,366</u>

13) COMMITMENTS

At 31 March 2023 there were no contracted commitments for capital expenditure.

THE CORNERSTONE TRUST

England & Wales - Charity number 507105

Accounts

The Cornerstone Trust, 5 Church Street, Whitehaven, Cumbria.

Financial Statements for year ended 31 March 2022

Charity Registration Number: 507105

CHARITY COMMISSION
FIRST CONTACT

15 DEC 2022

ACCOUNTS
RECEIVED

THE CORNERSTONE TRUST

Annual Accounts for the year ended 31 March 2022

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THE CORNERSTONE TRUST

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Legal and Administrative Information

Governing Instrument

Declaration of Trust dated 11 November 1977
Charity Registration Number 507105

Name of Trustees

Rev. Gary Brown
Rev. Fergus Pearson
Mr Ken Frazer
Rev. Robert Jackson
Mrs Suzanne Cooper

Committee and Officers

Rev. Gary Brown	Chairman
Rev. Fergus Pearson	Secretary
Rev. Robert Jackson	Trustee
Mrs Suzanne Cooper	Trustee
Ms Caroline Lowman	Bookshop Manager
Mr Ken Frazer	Treasurer
Mr Colin Campbell (June 2021)	Business Manager

Address of Trust

5 Church Street
Whitehaven
Cumbria
CA28 7AY

Advisors

Bankers : Barclays Bank Plc
30 Main Street
Cockermouth
Cumbria
CA139LQ

Solicitors : Brockbank, Curwen, Cain & Hall
44 Duke Street
Whitehaven
Cumbria
CA28 7RT

Auditors : Saint & Co
Chartered Accountants &
Registered Auditors
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

THE CORNERSTONE TRUST

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The Trustees' Report for the year ended 31 March 2022

The Trustees are pleased to present their report, together with the audited financial statements for the year ended 31 March 2022. The financial statements have been prepared on the accounting policies set out in note 1 to the financial statements and comply with the Charity's constitution, applicable law and the requirements of the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011 and administrative information set out on the previous page, forms part of this report.

The principal activity of the Trust is to operate a Christian Bookshop in Whitehaven with the objective of encouraging the advancement of the Christian faith in West Cumbria. The Trustees are appointed by a resolution of the meeting of Trustees in accordance with the Declaration of Trust and shall not be less than four nor more than six in number.

During a difficult year post COVID 19, the Trust has continued to make available through the Bookshop and the recent website; set up by our new Business Manager, a wide range of Christian literature to Whitehaven and now nationwide. It provides a comprehensive range of bibles, bible study aids, Christian teaching and devotional books, biography and fiction. The addition of the website has given us the ability to reach a wider audience and to continually introduce new releases. In addition, the shop stocks greeting cards, compact discs, DVDs, children's books and suitable giftware. However, due to the restrictions, bookstalls were only re-introduced later in the financial year.

The staff of the shop provides help and advice on the literature and materials available to those seeking information on the Christian faith. A conscious effort is made to provide a caring personal service to all customers.

The Bookshop is staffed by a part-time Manager who is supported by a team of trained voluntary assistants who serve in the shop Monday to Saturday.

The Trustees report that the distribution of Christian literature through the Bookshop and website has continued with a turnover of £26,692, an increase of 97.4% over the previous year. The gross profit was 34.5% of turnover and administrative expenses of 107.1% of turnover. A trading loss for the year of £16,271 is mainly due to additional salary costs for the Business Manager, and website charges, as well as a significant reduction in grants (last year profits of £11,155).

There were unrealised investment gains of £1,345 (2021 this was a gain of £3,106).

The radical changes to the business in 2021/2022, consisting of a Business Manager and website have, as yet, not produced the extra business anticipated. Hence the financial outlay has meant the business taking a substantial hit during the year. As a result of this, the Chairman of Trustees has written to all churches in Cumbria, asking for their support in using the bookshop and website, in order for us to keep our presence as a Christian Bookshop in Whitehaven.

Friends of Cornerstone continued to support the bookshop with donations of £3,185 for the year. The Trust Account also benefitted from payment of Gift Aid claimed for the last year, which resulted in receipt of £434. We will continue to promote Friends of Cornerstone and target an increase during 2022/2023.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aim and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The Trustees consider the Board of the Trustees and the shop manager as comprising the key management personnel of the charity in charge of directing and controlling the charity and running and operating the charity on a day to day basis. All trustees give up their time freely and no trustee remuneration was paid in the year. Details of trustee expenses and related party transactions are disclosed in Note 3 to the Accounts.

The pay of the charity's manager is reviewed annually and assessed in accordance with average earnings. The remuneration is also bench-marked with charities of a similar size and activity to ensure that the remuneration set is fair and not out of line with that generally paid for similar roles.

Reserves policy

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to about twelve months unrestricted expenditure plus an allowance for any forecast shortfall on project expenditure. This provides sufficient funds to cover management and administration and support costs. At 31st March 2021, the charity had reserves of £61,563.

Risk Management

The Trustees have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen the risks.

THE CORNERSTONE TRUST

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The Trustees' Report for the year ended 31 March 2022

Statement of Trustees' Responsibilities

The Charities Act 2011 together with the Trust Deed, require the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Trust as at the balance sheet date and of its financial activities for the year then ended. In preparing those financial statements, the Trustees are required to

- i) select suitable accounting policies and then apply them consistently;
- ii) make judgements and estimates that are reasonable and prudent;
- iii) state whether the policies adopted are in accordance with the appropriate SORP on accounting by Charities and the Accounting Regulations and with applicable accounting standards, subject to any material departures disclosed and explained;
- iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Trust will continue in business.

The Trustees are responsible for keeping proper books of account such as are necessary to give a true and fair view of the Trust's state of affairs and to explain its financial transactions. The Trustees must also establish and maintain a satisfactory system of control of its books of account, its cash holdings and all its receipts and remittances, and hence are responsible for safeguarding the assets and taking reasonable steps for the prevention and detection of fraud and other irregularities.

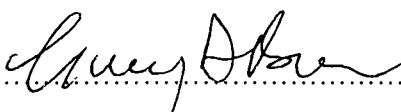
In so far as the trustees are aware:

there is no relevant audit information of which the charity's auditors are unaware; and

the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Gary Brown

Signed by the following on the 2nd day of December 2022

 Reverend Gary Brown, Chairman.

THE CORNERSTONE TRUST

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**INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF THE
CORNERSTONE TRUST**

YEAR ENDED 31 MARCH 2022

I report on the accounts of the charity for the year ended 31 March 2022 set out on pages 6 to 16.

Respective Responsibilities Of Trustees And Independent Examiner

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year (under section 144(2) of the Charities Act 2011 (the 2011 Act), and that an independent examination is needed.

It is my responsibility to:

- examine the accounts (under section 145(1)(a) of the 2011 Act);
- to follow the procedures laid down in the General Directions given by the Charity Commission (under section 145(5) of the 2011 Act); and
- to state whether particular matters have come to my attention.

Basis Of Independent Examiner's Statement

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on whether the accounts present a 'true and fair view'.

Independent Examiner's Statement

In connection with my examination, no matter has come to my attention:

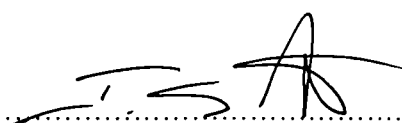
(1) which gives me reasonable cause to believe that in any material respect the trustees have not met the requirements to ensure that:

- proper accounting records are kept (in accordance with sections 130 and 131 of the Act); and
- accounts are prepared which agree with the accounting records and comply with the accounting requirements of the Act; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Ian Scott BA (Hons) FCA DChA
Saint & Co Chartered Accountants
Independent Examiner
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

Signature



Dated 7/12/2022

THE CORNERSTONE TRUST

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Statement of Financial Activities for the year ended 31 March 2022

<u>Notes</u>	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total 2022</u>	<u>Total 2021</u>
	£	£	£	£	£
<u>Incoming Resources</u>					
Incoming resources from generated funds:					
Voluntary income	3,619	-	5,334	5,334	5,334
Activities for generating funds:					
Bookshop Rent Receivable					
Income from Trading Activities 2	-	26,692	-	13,523	13,523
Investment Income & Interest:					
Interest N/S Income Bond					
Grants	-	2,667	-	2,667	20,169
Interest on Bank Account				-	-
Investment Re-distribution	-	-	742	742	688
Total Incoming Resources	3,619	29,359	742	33,720	39,714
<u>Resources Expended</u>					
Costs of generating funds:					
Expenditure from Trad.Activ.2	-	4,5630	-	45,630	22,537
Building Maintenance	786	-	-	786	-
Depreciation	400	-	-	400	400
Insurance	356	-	-	356	352
Investment Re-distribution	-	-	-	-	-
Gifts	-	-	-	-	-
Total Resources Expended	1,542	45,630	-	47,172	22,389
<u>Net Incoming Resources before other recognised gains and losses</u>					
Unrealised Gains/(Losses) on Investment Assets	2,077	(16,271)	742	(13,452)	16,425
Transfer between Funds:	-	-	1,345	1,345	3,106
<u>Net movement in Funds:</u>	6,077	(20,271)	2,087	(12,107)	19,531
<u>Reconciliation of funds:</u>					
Fund Balances brought forward at 1 April 2021	50,789	(13,666)	36,547	73,670	54,139
Fund Balances carried forward at 31 March 2022	56,866	(33,937)	38,634	61,563	73,670

There were no gains or losses in the year to 31 March 2022 other than those included above.
All incoming resources and resources expended derive from continuing activities.

THE CORNERSTONE TRUST

Statement of Financial Position as at 31 March 2022

	<u>Notes</u>	<u>Total 2022</u> £	<u>Total 2021</u> £
FIXED ASSETS			
Tangible Fixed Assets	5	10,815	11,240
Investments	6	<u>18,634</u>	<u>16,547</u>
		29,449	27,787
CURRENT ASSETS			
Stocks	9	31,697	24,224
Debtors	10	56,419	48,836
Investments		-	-
Cash at Bank and in Hand	11	<u>9,364</u>	<u>24,285</u>
		97,480	97,345
CREDITORS – amounts falling due within one year	12	65,366	51,462
NET CURRENT ASSETS		32,114	45,883
		—————	—————
NET ASSETS		61,563	73,670
		=====	=====
CAPITAL FUNDS			
Recoupment Fund	8	18,634	16,547
Endowment Fund	8	<u>20,000</u>	<u>20,000</u>
		38,634	36,547
INCOME FUNDS			
Restricted - Trust General Fund		56,866	50,789
Restricted - Bookshop Accumulated Fund		<u>(33,937)</u>	<u>(13,666)</u>
		22,929	37,123
		—————	—————
		61,563	73,670
		=====	=====

Approved by the Board of Trustees on the 2nd day of December 2022
and signed on its behalf by


..... Trustee
REVEREND GARY BROWN

The notes on pages 8 to 16 form part of these accounts.

Notes forming part of the Accounts for the year ended 31 March 2022

1. GENERAL INFORMATION

The charity is registered in England and Wales and is unincorporated. The address of the principal office is The Cornerstone Trust, 5 Church Street, Whitehaven, CA28 7AY.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with FRS 102. The Financial Reporting Standard applicable in the UK and the Republic of Ireland, the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP FRS 102) and the Charities Act 2011.

3. ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure. The financial statements are prepared in sterling, which is the functional currency of the entity. The trust meets the definition of a public benefit entity under FRS 102.

Going concern

There are no material uncertainties about the charity's ability to continue.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account (other than those held for investment purposes).

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Fund Accounting:

General funds are unrestricted which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

THE CORNERSTONE TRUST

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Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income and gains are allocated to the appropriate fund.

Incoming resources:

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received.

Donations in a form other than cash have been ignored in the accounts unless they are considered significant when they would be introduced into the accounts at the estimated current value.

Resources expended:

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Costs in respect of generating funds relate to those costs incurred to purchase goods for resale for the bookshop and operating costs of the shop. Management and administration costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

Income Recognition:

Investment income, including notational dividends on accumulation shares and bank interest is included in the Statement of Financial Activities when it is received.

Value Added Tax:

The Trust is not registered for VAT.

Turnover:

Turnover comprises the selling price of goods sold and after deducting any church, school or book agents' discounts.

Bookshop Profit:

The profits of the bookshop shown in the accounts under Trading Activities are retained for the development of the Bookshop. Currently, no rent is charged on the Bookshop. No taxation is payable as profits are utilised for the objectives of the charity.

Fixed Assets and Depreciation:

Fixed Assets are stated at valuation or cost less depreciation.

Depreciation is calculated on the written down value each year at the following rates:-

Freehold Property	2% straight line
Bookshop Display Units and Bookshop	15%
Catering Equipment, Kitchen Equipment, Hardware and Crockery, Bookshop Cassette Player and Office Equipment	20%
Other Fixed Assets	25%
Computer	33%

THE CORNERSTONE TRUST

Building Valuation:

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The building is stated at market value at 31 March 1981. The valuation was undertaken by Tiffen King Nicholson, Chartered Surveyors. The property is depreciated at 2% per annum straight line.

Bookshop Stock Valuation:

The Bookshop stock has been valued at the lower of the cost and net realisable value.

2) NET INCOME FROM TRADING ACTIVITIES

Cornerstone Christian Bookshop

Profit and Loss Account

	<u>2022</u>	<u>2021</u>
Turnover	26,692	13,523
Cost of Sales	17,486	8,678
Gross Profit	9,206	4,845

34.5 % (2021 : 35.8%)

Administrative Expenditure:

Salary	21,512	14,926
Pension Costs	486	634
Website Charges	762	-
Printing and Stationery -	56	-
Postages and Return Carriage	174	70
Telephone	531	900
Repairs and Renewals	181	644
Xero Fees (Accountancy package)	270	94
Rates & Water Charges	267	264
Lighting and Heating	1,382	1,257
Cleaning	108	95
Depreciation	25	25
Insurance	356	352
Audit & Accountancy Fees	2,040	2,007
Bank Charges & Interest plus Credit Card	627	494
Training Costs	199	-
Travelling Expenses	-	-
EPOS System	432	-
Refreshments	223	-
Miscellaneous Expenses	<u>23</u>	<u>37</u>
	29,654	21,799
Miscellaneous Income		
CAP rent	600	600
Furlough	910	7,340
Grants	2,667	20,169
Net Profit for the year	<u>(16,271)</u>	<u>11,155</u>

All incoming resources from operating activities relate to activities in furtherance of the Charity's objects.

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2022 (continued)

3) EMPLOYEE'S REMUNERATION

The Bookshop Manager received a salary based upon 112 hours per four week period. The employment contract provides for additional hours worked without pay when required for the efficient running of the Bookshop, although exceptional circumstances allow additional payment. All other staff and officers give their time on a voluntary basis without any remuneration except travelling expenses where this is warranted. Following the relaxation of COVID restrictions, a Christmas function was held for the voluntary Bookshop staff in 2021.

The Business Manager received a salary based on 40 hours per month, following an initial 420 hours for the first three months. These hours were needed to set up suppliers, and provide the necessary details for the website.

4) PURCHASE ANALYSIS

	Cost Price		Selling Price	
	2022	2021	2022	2021
Books and Bibles	10,260	4,678	16,062	7,585
Recorded Stationery and Crafts	2,898	1,700	3,621	2,581
Cards and Posters	4,153	2,050	6,834	3,197
Stamps & Vouchers	<u>175</u>	<u>160</u>	<u>175</u>	<u>160</u>
	<u>17,486</u>	<u>8,678</u>	<u>26,692</u>	<u>13,523</u>

5) TANGIBLE FIXED ASSETS

Trust General and Endowment Funds:	Land and Buildings £	Catering Equipment £	Domestic Equipment £	Total £
Cost:				
Balance at 1 April 2021	20,000	1,011	1,784	22,795
Additions	-	-	-	-
Balance at 31 March 2022	<u>20,000</u>	<u>1,011</u>	<u>1,784</u>	<u>22,795</u>
Accumulated Depreciation:				
Balance at 1 April 2021	8,800	1,011	1,784	11,595
Charge for year	400	-	-	400
Balance at 31 March 2022	<u>9,200</u>	<u>1,011</u>	<u>1,784</u>	<u>11,995</u>
Net Book Value 2022	<u>10,800</u>	<u>-</u>	<u>-</u>	<u>10,800</u>
Net Book Value 2021	<u>11,200</u>	<u>-</u>	<u>-</u>	<u>11,200</u>

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2022 (continued)

5) **TANGIBLE FIXED ASSETS** (continued)

Bookshop Fund:	Display Units £	Office Equipment £	Computer Equipment £	Total £
Cost				
Balance at 1 April 2021	1,217	1,417	552	3,186
Additions	-	-	-	-
Balance at 31 March 2022	<u>1,217</u>	<u>1,417</u>	<u>552</u>	<u>3,186</u>
Accumulated Depreciation:				
Balance at 1 April 2021	1,191	1,403	552	3,146
Charge for year	14	11	-	25
Balance at 31 March 2022	<u>1,205</u>	<u>1,414</u>	<u>552</u>	<u>3,171</u>
Net Book Value 2022	<u>12</u>	<u>3</u>	<u>-</u>	<u>15</u>
Net Book Value 2021	<u>26</u>	<u>14</u>	<u>-</u>	<u>40</u>
Total Net Book Value 2022				<u>10,815</u>
Net Book Value 2021				<u>11,240</u>

6) **FIXED ASSET INVESTMENT**

Investment Share Dividends

The Notional Dividend on the Accumulated Shares has been used to increase the amount available for investment in the portfolio thereby increasing the value of the Fund and Accumulation Shares.

The Notional Dividends received during the year were as follows:

	<u>2022</u> £	<u>2021</u> £
Charinco Accumulation Shares – cashed April 2013	-	-
Charifund Accumulation Shares	<u>742</u>	<u>688</u>

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2022 continued)

6) FIXED ASSET INVESTMENT (continued)

Permanent Endowment Funds

A permanent endowment was established by the purchase of the original buildings of 5 and 6 Church Street, Whitehaven on 11 November 1977.

When 6 Church Street was sold the remaining building was represented by a sum of £20,000 held as part of the General Fund. This amount has now been transferred to a Permanent Endowment Fund so that the amount can be properly identified as being a proportion of the Trust's funds which cannot be disposed of and which are to be treated as a permanent endowment.

The arrangements made to preserve the funds represented by the sale of 6 Church Street are covered by the Recoupment order described more fully below.

Terms of Recoupment Order

The Recoupment Fund relates to the capital sum which is required to stand as a Capital Investment in order to preserve the original endowment following the sale of No. 6 Church Street.

Statement of Investments represented by the Recoupment Fund

<u>Units</u>	<u>Cost</u> £	<u>Market Value</u> £
471.899 Merrill Lynch: Charinco Accumulation Shares	4,278	-
175.000 M & G Securities: Charifund Accumulation Shares	<u>4,278</u>	<u>18,634</u>
	<u>£8,556</u>	<u>16,547</u>

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2022 continued)

Statement of Fixed Asset Investments

	<u>2022</u>	<u>2021</u>
	<u>£</u>	<u>£</u>
Market Value 1 April 2021	16,547	12,753
Dividends Reinvested	742	688
Net Unrealised Investment	-	-
Gains/(Losses)	1,345	3,106
Funds Redistributed	-	-
Withdrawals	-	-
Market Value 31 March 2022	<u>18,634</u>	<u>16,547</u>
Historical Cost at 31 March 2022	<u>4,278</u>	<u>4,278</u>

7) **ANALYSIS OF NET ASSETS BY FUNDS**

	<u>Unrestricted</u>	<u>Restricted</u>	<u>Endowment</u>	<u>Total</u>
	<u>Funds</u>	<u>Funds</u>	<u>Funds</u>	<u>Funds</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Fund Balances at 31 March 2022				
are represented by:				
Tangible Fixed Assets	(9,200)	15	20,000	10,815
Investments			18,634	18,634
	<u>(9,200)</u>	<u>15</u>	<u>38,634</u>	<u>29,449</u>
Current Assets:				
Stock		31,697	-	31,697
Debtors	55,696	723	-	56,419
Investments	-	-	-	-
Cash at Bank and in Hand	3,502	5,862	-	9,364
	<u>59,198</u>	<u>38,282</u>	<u>-</u>	<u>97,480</u>
Current Liabilities	-	65,366	-	65,366
Transfers between Fund	4,000	(4,000)	-	-
Total Net Assets	<u>53,998</u>	<u>(31,069)</u>	<u>38,634</u>	<u>61,563</u>

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2022 (continued)

8) **ENDOWMENT FUNDS ANALYSIS**

	Balance	MOVEMENT OF FUNDS			Balance
	31 March <u>2021</u>	Dividends	Gains/ Losses	Re-dist. With	31 March <u>2022</u>
	£	£	£	£	£
Permanent Endowment Fund	20,000				20,000
Recoupment Fund	16,547	742	1,345		18,634
	<u>36,547</u>	<u>742</u>	<u>1,345</u>		<u>38,634</u>

9) **STOCK**

	<u>2022</u>	<u>2021</u>
	£	£
Books and Bibles	20,092	11,471
Tapes, Videos and Compact Discs	862	994
Crafts	4,502	4,678
Cards	6,241	7,081
Stamps	-	-
	<u>31,697</u>	<u>24,224</u>

10) **DEBTORS**

Trust Accounts	<u>2022</u>	<u>2021</u>
	£	£
Due from HMRC	434	450
Due from the Bookshop	55,262	48,262
	<u>55,696</u>	<u>48,712</u>
Bookshop Account		
Trade Debtors	723	124
Prepayments	-	-
	<u>723</u>	<u>124</u>
Total	<u>56,419</u>	<u>48,836</u>

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2022 (continued)

11) **CASH AT BANK AND IN HAND**

Bookshop	<u>2022</u>	<u>2021</u>
	£	£
Cash at Bank	5,682	16,087
Cash Float	30	30
Cash in Hand	-	-
Petty Cash	<u>150</u>	<u>150</u>
	<u>5,862</u>	<u>16,267</u>
Trust	<u>3,502</u>	<u>8,018</u>
Total	<u>9,364</u>	<u>24,285</u>

12) **LIABILITIES – AMOUNTS FALLING DUE WITHIN ONE YEAR**

Trust Account	<u>2022</u>	<u>2021</u>
	£	£
Accruals	-	-
	-	-
	<u> </u>	<u> </u>
Bookshop Account		
Trade Creditors	5,892	816
Sundry Creditors	47	70
Inland Revenue	882	811
Due to the Trust	55,262	48,262
Accruals	3,282	1,503
Total	<u>65,365</u>	<u>51,462</u>

13) **COMMITMENTS**

At 31 March 2022 there were no contracted commitments for capital expenditure.

THE CORNERSTONE TRUST

England & Wales - Charity number 507105

Accounts

The Cornerstone Trust, 5 Church Street, Whitehaven

Financial Statements for year ended 31 March 2021

Company Registration Number 507105

CHARITY COMMISSION

- 7 APR 2022

ACCOUNTS
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THE CORNERSTONE TRUST

Annual Accounts for the year ended 31 March 2021

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THE CORNERSTONE TRUST

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Legal and Administrative Information

Governing Instrument

Declaration of Trust dated 11 November 1977
Charity Registration Number 507105

Name of Trustees

Rev. Gary Brown
Rev. Fergus Pearson
Mr Ken Frazer
Rev. Robert Jackson
Mrs Suzanne Cooper

Committee and Officers

Rev. Gary Brown	Chairman
Rev. Fergus Pearson	Secretary
Rev. Robert Jackson	Trustee
Mrs Suzanne Cooper	Trustee
Ms Caroline Lowman	Bookshop Manager
Mr Ken Frazer	Treasurer

Address of Trust

5 Church Street
Whitehaven
Cumbria
CA28 7AY

Advisors

Bankers : Barclays Bank Plc
30 Main Street
Cockermouth
Cumbria
CA139LQ

Solicitors : Brockbank, Curwen, Cain & Hall
44 Duke Street
Whitehaven
Cumbria
CA28 7RT

Independent Examiner : Ian Scott BA (Hons), FCA, DChA
Saint & Co
Chartered Accountants
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

THE CORNERSTONE TRUST

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The Trustees' Report for the year ended 31 March 2021

The Trustees are pleased to present their report, together with the audited financial statements for the year ended 31 March 2021. The financial statements have been prepared on the accounting policies set out in note 1 to the financial statements and comply with the Charity's constitution, applicable law and the requirements of the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011 and administrative information set out on the previous page, forms part of this report.

The principal activity of the Trust is to operate a Christian Bookshop in Whitehaven with the objective of encouraging the advancement of the Christian faith in West Cumbria. The Trustees are appointed by a resolution of the meeting of Trustees in accordance with the Declaration of Trust and shall not be less than four nor more than six in number.

During a difficult year due to COVID 19, the Trust has continued to make available through the Bookshop, when possible, a wide range of Christian literature to Whitehaven and the neighbouring area of West Cumbria. It provided a comprehensive range of bibles, bible study aids, Christian teaching and devotional books, biography and fiction. In addition, the shop stocks greeting cards, compact discs, DVDs, children's books and suitable giftware. However, COVID 19 has meant that the shop has been closed for a large part of the Financial Year and we have been unable to hold Bookstalls due to the restrictions.

The staff of the shop provides help and advice on the literature and materials available to those seeking information on the Christian faith. A conscious effort is made to provide a caring personal service to all customers.

The Bookshop is staffed by a part-time Manager who is supported by a team of trained voluntary assistants who serve in the shop Monday to Saturday.

The Trustees report that the distribution of Christian literature through the Bookshop has continued with a turnover of £13,523 a decrease of 59.8% over the previous year. The profit was 35.8% of turnover and administrative expenses of 106.9% of turnover. A trading profit for the year of £11,155 mainly due to Grants of £20,169 (last year loss of £7,876) is reported for the year.

There were unrealised investment gains of £3,106 (2020 this was a loss of £3,577).

The Trustees are planning radical changes to the business, which will be developed during the 2021/2022 financial year. This is to try and achieve viability in the retail market, and has been made possible by the Grants received during lockdown.

Friends of Cornerstone continued to support the bookshop with donations of £2,913 for the year. The Trust Account also benefitted from payment of Gift Aid claimed for the last four years. This resulted in a receipt of £2,562. We will continue to promote Friends of Cornerstone and target an increase during 2021/2022.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aim and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The Trustees consider the Board of the Trustees and the shop manager as comprising the key management personnel of the charity in charge of directing and controlling the charity and running and operating the charity on a day to day basis. All trustees give up their time freely and no trustee remuneration was paid in the year. Details of trustee expenses and related party transactions are disclosed in Note 3 to the Accounts.

The pay of the charity's manager is reviewed annually and assessed in accordance with average earnings. The remuneration is also bench-marked with charities of a similar size and activity to ensure that the remuneration set is fair and not out of line with that generally paid for similar roles.

Reserves policy

It is the policy of the charity to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to about twelve months unrestricted expenditure plus an allowance for any forecast shortfall on project expenditure. This provides sufficient funds to cover management and administration and support costs. At 31st March 2021, the charity had reserves of £73,670

Risk Management

The Trustees have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen the risks.

THE CORNERSTONE TRUST

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The Trustees' Report for the year ended 31 March 2021

Statement of Trustees' Responsibilities

The Charities Act 2011 together with the Trust Deed, require the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Trust as at the balance sheet date and of its financial activities for the year then ended. In preparing those financial statements, the Trustees are required to

- i) select suitable accounting policies and then apply them consistently;
- ii) make judgements and estimates that are reasonable and prudent;
- iii) state whether the policies adopted are in accordance with the appropriate SORP on accounting by Charities and the Accounting Regulations and with applicable accounting standards, subject to any material departures disclosed and explained;
- iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Trust will continue in business.

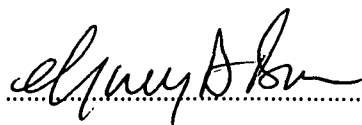
The Trustees are responsible for keeping proper books of account such as are necessary to give a true and fair view of the Trust's state of affairs and to explain its financial transactions. The Trustees must also establish and maintain a satisfactory system of control of its books of account, its cash holdings and all its receipts and remittances, and hence are responsible for safeguarding the assets and taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charity's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Gary Brown

Signed by the following on the 29th day of *March* 2022



..... Reverend Gary Brown, Chairman.

THE CORNERSTONE TRUST

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**INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF THE
CORNERSTONE TRUST**

YEAR ENDED 31 MARCH 2021

I report on the accounts of the charity for the year ended 31 March 2021 set out on pages 6 to 16.

Respective Responsibilities Of Trustees And Independent Examiner

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year (under section 144(2) of the Charities Act 2011 (the 2011 Act), and that an independent examination is needed.

It is my responsibility to:

- examine the accounts (under section 145(1)(a) of the 2011 Act);
- to follow the procedures laid down in the General Directions given by the Charity Commission (under section 145(5) of the 2011 Act); and
- to state whether particular matters have come to my attention.

Basis Of Independent Examiner's Statement

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on whether the accounts present a 'true and fair view'.

Independent Examiner's Statement

In connection with my examination, no matter has come to my attention:

(1) which gives me reasonable cause to believe that in any material respect the trustees have not met the requirements to ensure that:

- proper accounting records are kept (in accordance with sections 130 and 131 of the Act); and
- accounts are prepared which agree with the accounting records and comply with the accounting requirements of the Act; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Ian Scott BA (Hons) FCA DChA
Saint & Co Chartered Accountants
Independent Examiner
12/13 Church Street
Whitehaven
Cumbria
CA28 7AY

Signature 

Dated 29/3/2022

THE CORNERSTONE TRUST

Statement of Financial Activities for the year ended 31 March 2021

<u>Notes</u>	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Endowment Funds</u>	<u>Total 2021</u>	<u>Total 2020</u>
	£	£	£	£	£
<u>Incoming Resources</u>					
Incoming resources from generated funds:					
Voluntary income	5,334	-	-	5,334	3,090
Activities for generating funds:					
Bookshop Rent Receivable					
Income from Trading Activities 2	-	13,523	-	13,523	33,656
Investment Income & Interest:					
Interest N/S Income Bond					
Grants	-	20,169	-	20,169	-
Interest on Bank Account					
Investment Re-distribution	-	-	688	688	2,962
Total Incoming Resources	5,334	33,692	688	39,714	39,708
<u>Resources Expended</u>					
Costs of generating funds:					
Expenditure from Trad.Activ.2	-	22,537	-	22,537	41,532
Building Maintenance	-	-	-	-	1,109
Depreciation	400	-	-	400	400
Insurance	352	-	-	352	341
Investment Re-distribution	-	-	-	-	2,000
Gifts	-	-	-	-	-
Total Resources Expended	752	22,537		23,289	45,382
<u>Net Incoming Resources before other recognised gains and losses</u>					
Unrealised Gains/(Losses) on Investment Assets	4,582	11,155	688	16,425	(5,674)
Transfer between Funds	-	-	3,106	3,106	(3,577)
	3,000	(3,000)	-	-	-
<u>Net movement in Funds</u>	7,582	8,155	3,794	19,531	(9,251)
<u>Reconciliation of funds</u>					
Fund Balances brought forward at 1 April 2020	43,207	(21,821)	32,753	54,139	63,390
Fund Balances carried forward at 31 March 2021	50,789	(13,666)	36,547	73,670	54,139

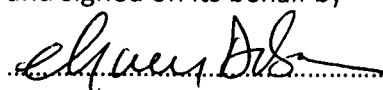
There were no gains or losses in the year to 31 March 2021 other than those included above.
All incoming resources and resources expended derive from continuing activities.

THE CORNERSTONE TRUST

Statement of Financial Position as at 31 March 2021

	<u>Notes</u>	<u>Total 2021</u> £	<u>Total 2020</u> £
FIXED ASSETS			
Tangible Fixed Assets	5	11,240	11,665
Investments	6	<u>16,547</u>	<u>12,753</u>
		27,787	24,418
 CURRENT ASSETS			
Stocks	9	24,224	23,466
Debtors	10	48,836	45,651
Investments		-	-
Cash at Bank and in Hand	11	<u>24,285</u>	<u>8,735</u>
		97,345	77,852
CREDITORS – amounts falling due within one year	12	51,462	48,131
NET CURRENT ASSETS		45,883	29,721
		-----	-----
NET ASSETS		73,670	54,139
		=====	=====
CAPITAL FUNDS			
Recoupment Fund	8	16,547	12,753
Endowment Fund	8	<u>20,000</u>	<u>20,000</u>
		36,547	32,753
 INCOME FUNDS			
Restricted - Trust General Fund		50,789	43,207
Restricted - Bookshop Accumulated Fund		(13,666)	(21,821)
		37,123	21,386
		-----	-----
		73,670	54,139
		=====	=====

Approved by the Board of Trustees on the 29th day of March 2022
and signed on its behalf by

 Trustee
REVEREND GARY BROWN

The notes on pages 8 to 16 form part of these accounts.

Notes forming part of the Accounts for the year ended 31 March 2021

1. GENERAL INFORMATION

The charity is registered in England and Wales and is unincorporated. The address of the principal office is The Cornerstone Trust, 5 Church Street, Whitehaven, CA28 7AY.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in compliance with FRS 102. The Financial Reporting Standard applicable in the UK and the Republic of Ireland, the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP FRS 102) and the Charities Act 2011.

3. ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure. The financial statements are prepared in sterling, which is the functional currency of the entity. The trust meets the definition of a public benefit entity under FRS 102.

Transition to FRS 102

The entity transitioned from previous UK GAAP to FRS 102 as at 1 April 2015. Details of how FRS 102 has affected the reported financial position and financial performance is given in note 14.

Going concern

There are no material uncertainties about the charity's ability to continue.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account (other than those held for investment purposes).

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Fund Accounting:

General funds are unrestricted which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

THE CORNERSTONE TRUST

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Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income and gains are allocated to the appropriate fund.

Incoming resources:

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received.

Donations in a form other than cash have been ignored in the accounts unless they are considered significant when they would be introduced into the accounts at the estimated current value.

Resources expended:

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Costs in respect of generating funds relate to those costs incurred to purchase goods for resale for the bookshop and operating costs of the shop. Management and administration costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

Income Recognition:

Investment income, including notational dividends on accumulation shares and bank interest is included in the Statement of Financial Activities when it is received.

Value Added Tax:

The Trust is not registered for VAT.

Turnover:

Turnover comprises the selling price of goods sold and after deducting any church, school or book agents' discounts.

Bookshop Profit:

The profits of the bookshop shown in the accounts under Trading Activities are retained for the development of the Bookshop. Currently, no rent is charged on the Bookshop. No taxation is payable as profits are utilised for the objectives of the charity.

Fixed Assets and Depreciation:

Fixed Assets are stated at valuation or cost less depreciation.

Depreciation is calculated on the written down value each year at the following rates:-

Freehold Property	2% straight line
Bookshop Display Units and Bookshop	15%
Catering Equipment, Kitchen Equipment, Hardware and Crockery, Bookshop Cassette Player and Office Equipment	20%
Other Fixed Assets	25%
Computer	33%

THE CORNERSTONE TRUST

Building Valuation:

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The building is stated at market value at 31 March 1981. The valuation was undertaken by Tiffen King Nicholson, Chartered Surveyors. The property is depreciated at 2% per annum straight line.

Bookshop Stock Valuation:

The Bookshop stock has been valued at the lower of the cost and net realisable value.

2) NET INCOME FROM TRADING ACTIVITIES

Cornerstone Christian Bookshop

Profit and Loss Account

	<u>2021</u>	<u>2020</u>
Turnover	13,523	33,656
Cost of Sales	8,678	21,786
Gross Profit	4,845	11,870
	35.8 % (2020 : 35.3%)	

Administrative Expenditure:

Salary	14,926	14324
Wages	-	-
Pension Costs	634	578
Printing and Stationery	-	38
Postages and Return Carriage	70	135
Telephone	900	897
Repairs and Renewals	644	210
Xero Fees (Accountancy package)	94	-
Rates & Water Charges	264	472
Lighting and Heating	1,257	1,091
Cleaning	95	181
Depreciation	25	24
Insurance	352	340
Audit & Accountancy Fees	2,007	1,155
Bank Charges & Interest plus Credit Card	494	617
Training Costs	-	215
Travelling Expenses	-	-
Advertising and Brochures	-	-
Refreshments	-	58
Miscellaneous Expenses	<u>37</u>	<u>11</u>
	21,799	20,346
Miscellaneous Income		
CAP rent	600	600
Furlough	7,340	-
Grants	20,169	-
Net Profit for the year	<u><u>11,155</u></u>	<u><u>(7,876)</u></u>

All incoming resources from operating activities relate to activities in furtherance of the Charity's objects.

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2021 (continued)

3) EMPLOYEE'S REMUNERATION

The Bookshop Manager received a salary based upon 112 hours per four week period. The employment contract provides for additional hours worked without pay when required for the efficient running of the Bookshop, although exceptional circumstances allow additional payment. All other staff and officers give their time on a voluntary basis without any remuneration except travelling expenses where this is warranted. A Christmas function is usually held for the voluntary Bookshop staff, but unfortunately due to COVID 19, this was not possible this year.

The COVID 19 virus had a huge effect on shop opening times and customers and Cornerstone had to adjust to Government guidelines.

The introduction of 80% salary furlough payments by the Government, together with the added 20% of salary paid from the Trust, allowed Cornerstone to pay Caroline her full salary.

4) PURCHASE ANALYSIS

	Cost Price		Selling Price	
	2021	2020	2021	2020
Books and Bibles	4,768	12,992	7,585	20,455
Recorded Stationery and Crafts	1,700	4,093	2,581	5,912
Cards and Posters	2,050	4,146	3,197	6,734
Stamps & Vouchers	<u>160</u>	<u>555</u>	<u>160</u>	<u>555</u>
	<u>8,678</u>	<u>21,786</u>	<u>13,523</u>	<u>33,656</u>

5) TANGIBLE FIXED ASSETS

Trust General and Endowment Funds:	Land and Buildings £	Catering Equipment £	Domestic Equipment £	Total £
Cost:				
Balance at 1 April 2020	20,000	1,011	1,784	22,795
Additions	-	-	-	-
 Balance at 31 March 2021	 20,000	 1,011	 1,784	 22,795
Accumulated Depreciation:				
Balance at 1 April 2020	8,400	1,011	1,784	11,195
Charge for year	400	-	-	400
 Balance at 31 March 2021	 8,800			 11,595
 Net Book Value 2021	 11,200	 -	 -	 11,200
 Net Book Value 2020	 11,600	 -	 -	 11,600

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Notes forming part of the Accounts for the year ended 31 March 2021 (continued)

5) TANGIBLE FIXED ASSETS (continued)

Bookshop Fund:	Display Units £	Office Equipment £	Computer Equipment £	Total £
Cost				
Balance at 1 April 2020	1,217	1,417	552	3,186
Additions	-	-	-	-
Balance at 31 March 2021	<u>1,217</u>	<u>1,417</u>	<u>552</u>	<u>3,186</u>
Accumulated Depreciation:				
Balance at 1 April 2020	1,177	1,392	552	3,121
Charge for year	14	11	-	25
Balance at 31 March 2021	<u>1,191</u>	<u>1,403</u>	<u>552</u>	<u>3,146</u>
Net Book Value 2021	<u>26</u>	<u>14</u>	<u>-</u>	<u>40</u>
Net Book Value 2020	<u>40</u>	<u>25</u>	<u>-</u>	<u>65</u>
Total Net Book Value 2021				<u><u>11,240</u></u>
Net Book Value 2020				<u><u>11,665</u></u>

6) FIXED ASSET INVESTMENT

Investment Share Dividends

The Notional Dividend on the Accumulated Shares has been used to increase the amount available for investment in the portfolio thereby increasing the value of the Fund and Accumulation Shares.

The Notional Dividends received during the year were as follows:

	<u>2021</u> £	<u>2019</u> £
Charinco Accumulation Shares – cashed April 2013	-	-
Charifund Accumulation Shares	<u>688</u>	<u>962</u>

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2021 continued)

6) FIXED ASSET INVESTMENT (continued)

Permanent Endowment Funds

A permanent endowment was established by the purchase of the original buildings of 5 and 6 Church Street, Whitehaven on 11 November 1977.

When 6 Church Street was sold the remaining building was represented by a sum of £20,000 held as part of the General Fund. This amount has now been transferred to a Permanent Endowment Fund so that the amount can be properly identified as being a proportion of the Trust's funds which cannot be disposed of and which are to be treated as a permanent endowment.

The arrangements made to preserve the funds represented by the sale of 6 Church Street are covered by the Recoupment order described more fully below.

Terms of Recoupment Order

The Recoupment Fund relates to the capital sum which is required to stand as a Capital Investment in order to preserve the original endowment following the sale of No. 6 Church Street.

Statement of Investments represented by the Recoupment Fund

<u>Units</u>		<u>Cost</u> £	<u>Market Value</u> £
471.899	Merrill Lynch: Charinco Accumulation Shares	4,278	-
175.000	M & G Securities: Charifund Accumulation Shares	<u>4,278</u>	<u>16,547</u>
		<u>£8,556</u>	<u>16,547</u>

THE CORNERSTONE TRUST

Notes forming part of the Accounts for the year ended 31 March 2021 continued)

Statement of Fixed Asset Investments

	<u>2021</u>	<u>2020</u>
	£	£
Market Value 1 April 2020	12,753	17,368
Dividends Reinvested	688	962
Net Unrealised Investment	-	-
Gains/(Losses)	3,106	(3,577)
Funds Redistributed	-	-
Withdrawals	-	(2,000)
Market Value 31 March 2021	<u>16,547</u>	<u>12,753</u>
Historical Cost at 31 March 2021	<u>4,278</u>	<u>4,278</u>

7) **ANALYSIS OF NET ASSETS BY FUNDS**

	<u>Unrestricted</u>	<u>Restricted</u>	<u>Endowment</u>	<u>Total</u>
	<u>Funds</u>	<u>Funds</u>	<u>Funds</u>	<u>Funds</u>
	£	£	£	£
Fund Balances at 31 March 2021 are represented by:				
Tangible Fixed Assets	(8,800)	40	20,000	11,240
Investments			16,547	16,547
	<u>(8,800)</u>	40	<u>36,547</u>	<u>27,787</u>
Current Assets:				
Stock	-	24,224	-	24,224
Debtors	48,712	124	-	48,836
Investments	-	-	-	-
Cash at Bank and in Hand	<u>8,018</u>	<u>16,267</u>	-	<u>24,285</u>
	56,730	40,615	-	97,345
Current Liabilities	-	51,462	-	51,462
Transfers between Fund	3,000	(3,000)	-	-
Total Net Assets	<u>50,930</u>	<u>(13,807)</u>	<u>36,547</u>	<u>73,670</u>

THE CORNERSTONE TRUST

Notes forming part of the Accounts for the year ended 31 March 2021 (continued)

8) **ENDOWMENT FUNDS ANALYSIS**

	Balance	MOVEMENT OF FUNDS				Balance
	31 March 2020	Dividends	Gains/ Losses	Re-dist.	With drawals	31 March 2021
	£	£	£	£	£	£
Permanent Endowment Fund	20,000					20,000
Recoupment Fund	12,753	688	3,106			16,547
	<u>32,753</u>	<u>688</u>	<u>3,106</u>			<u>36,547</u>

9) **STOCK**

	<u>2021</u>	<u>2020</u>
	£	£
Books and Bibles	11,471	10,660
Tapes, Videos and Compact Discs	994	1,039
Crafts	4,678	4,720
Cards	7,081	7,047
Stamps	—	—
	<u>24,224</u>	<u>23,466</u>
	=====	=====

10) **DEBTORS**

Trust Accounts	<u>2021</u>	<u>2020</u>
	£	£
Due from HMRC	450	-
Due from the Bookshop	48,262	45,262
	<u>48,712</u>	<u>45,262</u>
	=====	=====
Bookshop Account		
Trade Debtors	124	389
Prepayments	-	-
	<u>124</u>	<u>389</u>
	=====	=====
Total	<u>48,836</u>	<u>45,651</u>
	=====	=====

THE CORNERSTONE TRUST

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Notes forming part of the Accounts for the year ended 31 March 2021 (continued)

11) **CASH AT BANK AND IN HAND**

Bookshop	<u>2021</u>	<u>2020</u>
	£	£
Cash at Bank	16,087	2,210
Cash Float	30	30
Cash in Hand	-	-
Petty Cash	<u>150</u>	<u>150</u>
	<u>16,267</u>	<u>2,390</u>
Trust	<u>8,018</u>	<u>6,345</u>
Total	<u>24,285</u>	<u>8,735</u>
	=====	=====

12) **LIABILITIES – AMOUNTS FALLING DUE WITHIN ONE YEAR**

Trust Account	<u>2021</u>	<u>2020</u>
	£	£
Accruals	-	-
	-	-
	=====	=====
Bookshop Account		
Trade Creditors	816	870
Sundry Creditors	70	-
Inland Revenue	811	825
Due to the Trust	48,262	45,262
Accruals	1,503	1,174
	<u>51,462</u>	<u>48,131</u>
Total	<u>51,462</u>	<u>48,131</u>
	=====	=====

13) **COMMITMENTS**

At 31 March 2021 there were no contracted commitments for capital expenditure.