



Impact Initiatives

(A company limited by guarantee)

Annual Report and Financial Statements – 31 March 2023

IMPACT INITIATIVES
(Limited by Guarantee)

Financial Statements – 31 March 2023

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REFERENCE AND ADMINISTRATIVE DETAILS

TRUSTEES	Neil Moscrop (Chair) Anne Mari Barker-Davies (Appointed 09.02.23) Brendan Ward (Appointed 07.02.23) Callum Waddell (Appointed 13.10.22) Carly Bunker (Appointed 05.07.22) Cathy Bunker (Resigned 07.02.2023) David Ely (Appointed 07.02.23 & Resigned 12.05.2023) Janice Robinson (Appointed 07.02.23) Joseph Miller (Resigned 12.04.2022) Leo Jago Nick Leavey (Appointed 09.02.23) Ron Jenkins
	Shuvarthi Bhattacharjee (Appointed 05.07.22 & Resigned 12.05.23) Simon Knight DL
CHIEF EXECUTIVE OFFICER	Caroline Ridley
COMPANY SECRETARY	Emily Squires
REGISTERED OFFICE	69 Ship Street Brighton BN1 1NL
STATUTORY AUDITORS	TC Group The Courtyard Shoreham Road Upper Beeding Steyning West Sussex BN44 3TN
SOLICITORS	Knights Professional Services Limited 3 Neptune Square Edward Street Quarter Brighton BN2 OAT
MAIN BANKERS	Bank of Scotland First Floor 8 Lochside Avenue Edinburgh EH12 9DJ
CHARITY NUMBER	276669
COMPANY NUMBER	1402692

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Trustees Report For the Year Ended 31 March 2023

The Trustees are pleased to present their annual report together with the financial statements of the charity for the year ending 31 March 2023 which are also prepared to meet the requirement for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

CHAIR'S REPORT

Impact Initiatives was founded in 1978 through Brighton Free Church to resolve the social issues that Brighton and Hove communities were facing at the time. Our founders were a diverse collection of local groups and individuals who cared enough about community issues to come together and act against the injustices they saw on their doorstep. These issues included homelessness, unemployment and discrimination. Impact Initiatives founders stood up for the people who did not have a voice or who simply were not being heard.

Over the years Impact Initiatives has grown and evolved as an organisation, and now works independently, but what has never changed, is that we continue to provide a voice, hope and change for the people of Sussex who need it most. We recognise that it is possible for anyone to fall through the gaps but we are determined to find those gaps and lay down a safety-net.

Today Impact Initiatives manages services in Sussex for all ages; the services are all designed to bring people the support they need to live healthy and fulfilling lives through providing the right people at the right time, and through leading collaborative working to create and deliver services.

The current services cover two overarching strategic work areas:

- Children, Young People and Families
- Adults and Older People

This year, we have worked with over 10,500 people, which is an impressive increase of 42% vs the previous year. We continued with our strategy for business growth, with the merger with Safety Net taking place on 1st January 2023. We have been focused on continuing to support our service users to recover from the impact of the pandemic and we have also been supporting them through the cost of living crisis due to the added financial pressure that this has placed on them too.

At our year-end, our staff count stood at 112, marking a notable increase of 31% compared to the previous year. Within this total, 15 individuals were in full-time positions, while 97 worked part-time. The significant growth in our workforce can be attributed to several factors, including the merger with Safety Net, the strategic development of our central team structure, and the expansion of a new stopover house into West Sussex over the course of the year.

The merger with Safety Net played a pivotal role in shaping our year. Beyond the alignment of our services and collaboration, it served as a catalyst for bolstering our central team. This initiative led to the creation of new positions, most notably the Head of Business Development and the Communications and Marketing Officer. These additions enabled us to embark on a strategic

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For the Year Ended 31 March 2023

focus of income growth through diversification of our revenue streams. Notably, we were successful with our bid to Henry Smith for 3 years funding for advocacy work, and the expansion of our Stopover service into West Sussex.

A distinctive aspect of much of our work lies in its dependence on time-limited funding. While this presents risks in terms of competition for services when funding concludes, it also presents opportunities to bid for new work that aligns with our mission and allows for innovation in service development and delivery.

Our track record in sustaining services remains robust, with a particular emphasis on building our reserves to mitigate potential impacts of funding reductions. Given the interconnected nature of many of our services, changes in one area can have a ripple effect on others. The board of trustees views the loss of any of our services as a last resort, and as such, they have occasionally supported services from reserves in the short term while seeking alternative funding sources.

We remain confident that our ongoing efforts in expansion, collaborative partnerships with statutory and voluntary organisations, and engagement with local businesses, coupled with the continuous development of areas where we have earned a reputation to be exceptionally proud of, will ensure the continued success and prosperity of Impact Initiatives.

Neil Moscrop

Chair

OBJECTIVES AND ACTIVITIES

Summary of the objects of the charity as set out in our governing document

The objects for which Impact Initiatives is established are to promote any charitable purpose for the benefit of people in England, with a focus on the South East. This includes providing facilities for recreation or leisure time occupation which improve people's quality of life.

We do this through:

Children, Young People and Families Services

These services carry out vital work around Sussex to help children and young people in need. We provide safe spaces for them to live, learn and play. Children and young people can get advice and guidance, learn new skills such as cooking, managing money, develop strategies for managing anxiety and increase their self-confidence and esteem. The services are unique and innovative and often provide a break from extremely difficult lives, with adults who will truly listen and understand and so can help children and young people to create a positive future for themselves.

Adults' and Older People's Services

These services work to improve life for adults with disabilities and older people in Brighton and Hove and West Sussex.

Our services deliver essential support for adults with disabilities, bringing a clear voice and independence. We help people achieve independence through training, advocacy, one-to-one

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and group support. We provide specialist employment support and advocacy services which help people to be heard, find secure employment, and feel valued for their skills. We also support people on a low income to access food for themselves and their families.

Impact lead the City-wide Ageing Well service in Brighton and Hove sub-contracting to nine other organisations to provide wellbeing for older people through easy to access information, connections, activities and food.

OUR SERVICES AND WORK

The services provided during the year and included in this report are:

Children and Young People

Stopover - Supported housing for young women. We provide a safe place where young women can start to build their lives and work towards independence. This is across 10 houses which provide a pathway from high to low level support and includes two houses for young women with babies. We have recently opened our first house in West Sussex and plan to further expand in the next financial year

WASP - (Whitehawk After School Project) An After-School Club in Whitehawk which is recognised as one of the UK's more deprived areas. We provide play opportunities, positive adult role models and promotes active lifestyles and healthy eating.

YPC - (Young People's Centre) Our centre provides office and meeting space for statutory and voluntary sector organisations who support young people in Brighton and Hove. Our own Youth Work Team also deliver one-to-one and small group support for young people needing support and advice around their wellbeing and mental health. In addition, our online counselling and youth work teams who work across East Sussex are also based at the YPC.

Safety Net - work with Brighton and Hove children aged 8-14 and their families to help children feel safe in their homes, school and neighbourhood. The service provides one to one, small group and whole class workshops to help children feel safe, build confidence, self-esteem and resilience. Safety Net helps children to improve their ability to communicate assertively, deal with conflict, and build emotional literacy and resilience, whilst also developing skills and strategies to manage life's challenges. Safety Net also have a well-respected, paid for, training service which currently offers child safeguarding training courses to organisations.

Adults and older people

Advocacy Services - Provide a voice to adults with Asperger's, physical and learning disabilities acquired brain injury or sensory impairments. We do this through one-to-one advocacy, including for people with learning disabilities who are going through child care proceedings and by supporting self-advocacy groups.

Ageing Well - Impact provides leadership and overall management of a partnership of ten organisations developing and delivering information, support, advice and activities across Brighton and Hove. We also provide the Hop 50+ Cafe and a wide range of activities, two Single Points of Contact for enquiries regarding older people's services and support, (one specifically for people living with dementia), Outreach services, Nutrition advice and support and produce the annual Ageing Well Festival.

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Aspie Trainers - We support the Aspie Trainers service which delivers bespoke autism training from a first-person perspective to businesses, schools and charities.

Food Support - Developed to address needs arising during the Coronavirus pandemic but which have remained, we distribute funds and food, alongside support, to access food through delivery or other support services.

Workability - Provides individualised one-to-one support which helps people into or to retain training and employment. We work with people with physical or sensory impairments and acquired brain injury to identify their skills and find and maintain the right employment for them.

ACHIEVEMENTS AND PERFORMANCE

REVIEW OF THE YEAR

At the start of the year the Trustees and management undertook to:

- **Increase Communications**
To increase Impact's presence and drive awareness of our organisation and services. We would do this by recruiting for a comms team and also by reviewing our networks and ensuring presence at the right meetings.
- **Progress Merger Plan**
To progress merger talks with Safety Net and also seek out further opportunities including widening the geographical reach of specific services.
- **To further explore how we make best use of our assets and our approach to building unrestricted reserves**
Through ongoing development of our options on current use of our buildings to ensure we bring the best value possible to the organisation.
- **To ensure staff have the right support and maximise effectiveness**
Return where appropriate to regular face to face meetings and also investigate and secure appropriate office space.
- **To bring in additional expertise**
To build on the strengths of our current Board of Trustees and actively seek others to fill any gaps identified including recognising the need for diversity within the Board of Trustees. We also plan to recruit a Children and Young People's Service Manager.
- **Maximise our assets and unrestricted income**
This includes investigating the best use of our minibuses, review the pricing for our charged for services and look to further develop charged for services.

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How the year compared to the plans and aspirations?

Throughout the year, we remained focused on executing our business plan. We successfully completed the merger with Safety Net in January 2023. This merger not only enabled us to expand our reach in Children and Young People services but also offered an avenue for growing our unrestricted income through the training service. We are currently in the process of evaluating the potential of this training service.

Additionally, the merger provided us with an opportunity to bring in additional expertise and restructure the senior leadership and central team, to ensure the effective operation of our frontline services. This included the appointment of a Business Development team, which will enable us to generate additional unrestricted income and also bolster our presence, raise awareness, and expand our network. To enhance communication, we have also revamped our website to more accurately reflect our organisation's values and inclusive nature.

We've resumed face-to-face meetings when appropriate and devised a strategy to optimise our office space. This involves closing the Queens Road offices and maximising the utilisation of our YPC building, alongside space at Emmaus – the former base of Safety Net. This will result in overhead cost savings.

Our attention was also focused on broadening and diversifying our Trustee board, increasing the number of trustees from 6 to 12 and with this, covering key skill gaps including legal and financial expertise.

After careful evaluation of usage, we made the decision to sell one of our minibuses during the year while retaining an actively used one. We also reviewed our pricing for services, and the merger with Safety Net introduced the safeguarding training arm.

MAIN OR SIGNIFICANT ACHIEVEMENTS OF OUR SERVICE TEAMS

Children and Young People's services:

- Safety Net merger completed on 1st January, with no disruption to the beneficiaries or the quality of the work delivered. The teams have started to explore the opportunities and links between our different services and how we can utilise these to better respond to the needs of children across Brighton and Hove.
- Major building works were completed at the YPC increasing the positive and efficient environment. We have also reshaped the Youth Work delivery moving from 'Drop In' to focussed groups and activities. This 'reshaping' will enable us to link more closely with services providing mental health and wellbeing support for young people and will provide a positive platform for future developments.
- WASP ensured a smooth transition, continuing to offer high quality playwork, during the change in Service Manager and creation of the new Team Leader. The team also successfully implemented a new risk assessment and policies and procedures, ensuring that we are well-equipped to maintain our commitment to safety, excellence, and the well-being of the children we serve.
- Stopover opened house number ten in Worthing, West Sussex in December 2022 and starting building relationships with West Sussex County Council officers. Stopover has

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also continued to grow already strong relationships with Brighton and Hove officers by working closely together during times of extreme crisis and establish ourselves as a flexible provider, willing to support some of the hardest to reach young women in the county.

Adults and Older People

- The Advocacy service achieved all its KPIs across all the services. The team were awarded 3 years of funding to set up and develop the Henry Smith Project to provide support to parents with a learning disability going through Child Protection Services.
- Aspie Trainers recruited, trained and supported 10 new trainers who all obtained paid opportunities. Aspie trainers also gained an additional contract to provide autism training for West Sussex in 23/24 financial year.
- The Ageing Well Single Point of Contact successfully responded to the increased demand with a rise in general enquiry calls of 50%. Over 350 households received emergency food parcels and almost 500 households were given food vouchers. People's needs have also become more complex and we've seen an increase in the number of dementia related enquiries by 100%. The Ageing Well Festival boasted 113 events hosted by 49 different organisations and saw over 4,000 people participate.
- The HOP has had vibrant year with customers (old and new) coming back to the Hop in the post-COVID months – sold out Saturday afternoon music events twice a month have been a real highlight
- Workability referrals increased to pre-covid numbers with the team receiving 150 referrals this year. They supported 55 people to retain or gain employment, with each person working an average of 23 hours per week. The team also continued to grow positive links with employers and have delivered deaf awareness sessions to one employer who has employed 2 deaf clients.

OUR VOLUNTEER SUPPORT INCLUDED

Children and Young People:

- Working with children in the WASP after school sessions.
- Delivering accredited life skills courses to the young women at Stopover.
- Working as part of our Youth Champion Group at the YPC, supporting with housekeeping tasks and Youth Led Grant projects

Adults and older people:

- Volunteer advocates providing one-to-one support to ensure people to have a voice in issues including housing and work and supporting at advocacy surgeries.
- Shop for and deliver food to people in urgent need and unable to shop
- Providing Tech Buddy support and facilitating group activities for older people at Hop 50+
- Volunteering in the café at Hop 50+

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Other volunteer support

Informal volunteers and support provided by local businesses, helped us to fundraise; design marketing materials and build a bank of images to use to promote the organisation and provide events in the Ageing Well Festival.

Our Trustees worked over 400 hours through attending board and finance committee meetings, and external networking to raise the profile of the organisation and encourage new supporters. During the year the Trustees provided further support around the merger with Safety Net and governance relating to that.

POST YEAR END EVENTS

Impact ceased to provide Advocacy services in West Sussex from 30th September 2023. We were saddened and shocked on 30th June to hear that our contract with West Sussex County Council would not be further extended. We had been in conversations with West Sussex County Council about a reduction in funding for the service, but were not expecting it to be cut completely. As a result, there are some redundancy costs of £26,000 which have been paid from reserves in the 23/24 year.

FINANCIAL REVIEW

Income increased during the year to £2,666,805 from £2,502,702 in 2022/23. This increase can be attributed to the merge with Safety Net during the year, and a new stopover house opening in West Sussex. There was also a large increase in café and earned external income and a further grant awarded from Henry Smith for 3 years.

At the beginning of the 2022/23 year a deficit of £39,544 was forecast. The actual result was a deficit of £14,724. The Improvement during the year was largely due to extra grant income mentioned above, plus a reduction in the actual expenditure on utilities which was predicted at the start of the year, plus the result of other small grants and costs savings during the year.

At the beginning of the financial year 2023/24 a deficit of £24,971 was budgeted. This is based on confirmed income at the beginning of the year and a prudent budget for expenditure. However at the date of this audit report the deficit has increased, this is largely due to the redundancy costs in light of the end of the West Sussex advocacy contract, but also due to some voids in our new Stopover House in West Sussex whilst establishing ourselves as new housing providers in the area.

The charity remains active in its search for new funding and will consider working with partners without compromising its financial integrity. Rigorous cost control remains in place in all of our projects.

We have a clear plan for the future of the organisation including realistic development of services and new projects which meet the objectives of Impact Initiatives whilst support those of the city, district and county councils and trusts.

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Policy on reserves and reserves held

During the year the Trustees and SMT have reviewed the reserves policy and have made the decision to move away from the traditional 3 months running costs approach. The reserves policy is reviewed annually and is an integral part of the planning, budgeting and forecasting cycle.

The new approach is based on risk identification, identifying existing funds and reviewing the surplus/deficits expected for the following 3 years. This is reviewed in line with the extent that these income streams are reliable and controllable. And the potential risks of losing a service and associated costs are added to these figures. These are presented quarterly at the Trustees meetings and the level of reserves required determined at each meeting.

At the end of the financial year the level of reserves required using this method was £562,110

At the end of the year the free reserves, as defined by the Charity Commission, showed a surplus of £355,889. This figure is derived from the General unrestricted funds of £541,989 plus the mortgage on the property of £386,778, less the net book value of our assets, £572,878.

The strategy has been to build reserves by building unrestricted income through diversifying our income streams and fundraising along with making costs savings where possible. However, cost of living issues and utilities increases have made this more difficult than planned. The recruitment of a business development manager was key in addressing this issue and is still a priority going forward.

Going concern and cash flow

There is a small deficit this year and another one expected next year, but steps are being taken and funding opportunities being sought to improve the result as the year progresses, the Trustees are confident that going forward there will be a return to an operating surplus in the future.

Going concern has been reviewed in detail in light of the uncertainty relating to the cost of living crisis. Cashflow forecasts for longer periods are being reviewed on a regular basis. The key issue for the Trustees is cash flow and the ability of Impact Initiatives to continue to pay its liabilities as they fall due. The Trustees expect liabilities to be met as they arise. The position is reviewed on a month by month basis, and should this situation change, then the Trustees would take the appropriate steps. The Trustees are confident that the charity will remain a going concern for the foreseeable future, and these financial statements have therefore been prepared on a going concern basis.

PLANS FOR FUTURE PERIODS

Plans for the forthcoming year

The strategic plan will be implemented and will include developments in our existing services alongside new projects.

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Throughout 2023-2024 we will:

- **Develop the Business Strategy**
Including increasing collaborative working and further review and development of our income generating services which support our core work.
- **Preparation for Service Commissioning**
Our objective is to position ourselves strategically to secure these commissioned services successfully. This entails strengthening our partnerships and alliances to ensure effective service delivery.
- **Continue to explore ways of increasing our Unrestricted Reserves**
Exploring avenues for increasing our unrestricted reserves. We'll actively seek out fundraising opportunities and donations while also reassessing our fee-based services to maximise revenue.
- **We will continue to seek new opportunities and raise our profile**
This will include involve proactive networking efforts and developing a new communications strategy.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Legal Constitution

The charity was incorporated on 29 November 1978 as a company limited by guarantee and is governed by its Memorandum and Articles of Association. The charity is limited by guarantee and has no share capital.

The charity was registered with the Charity Commission on 30 April 1979 under registration number 276669. The charity changed its name from PACT Community Projects Ltd to Impact Initiatives with effect from 26 November 2002.

Organisational structure and how decisions are made

The CEO and Management Team (MT) conduct the day to day business of the charity, reporting quarterly to the Trustees. A number of Trustees assist the MT either directly or through both long- and short-term working groups.

The Central team provides back-office infrastructure support and management, ensuring our services deliver frontline support effectively and efficiently, and that they comply with their contractual and legal requirements and funders' needs.

We have a clear policy and procedure laying out how we manage financial risk and who is responsible for agreeing and signing off financial agreements.

Impact Initiatives Central Team provides management of and support for finance, information technology, human resources, administration, marketing and fundraising. This is a cost-effective

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way of the services having consistent professional support and enables them to focus on the service provision.

Governance

Impact Initiatives is a regional charity, with substantial legal and contractual liabilities, and needs to operate at a similar level of experience and efficiency as a complex commercial business. The board of Trustees is ultimately responsible for the organisation. Good governance demands that the Trustees set clear aims and objectives, establish priorities, safeguard the charity's assets and use them effectively and exclusively for the benefit of the organisation's beneficiaries.

The Board of Trustees consists of up to 18 individuals, appointed by the members in general meeting, and can include a chair and vice chair. The board of Trustees has the power to appoint individuals to the board either to fill a casual vacancy or as an addition to the board. Emergency decision procedures are in place, which always involve the chair plus a second trustee.

The Trustees have also adopted the Model Code of Conduct developed by The National Council of Voluntary Organisations.

The Trustees meet in full session every three months, providing clear direction and overview of the organisation's operation and compliance with agreed strategies and business plan. The finance committee, which all Trustees are invited to attend, meets as required. In addition, the chair meets regularly with the CEO.

The Trustees set out on page 1 have held office during the whole period from 1 April 2022 to the date of this report, unless otherwise stated. In accordance with the Articles of Association, one third of the Trustees retire annually and are eligible for re-election at the annual general meeting.

Each member has agreed to contribute £1. All Trustees are members.

Recruitment, induction and training of Trustees

Impact Initiatives Diversity and Inclusion policy applies to the recruitment of Trustees except where specialist knowledge or skills, or representation of a geographic area, has been identified to enhance the capacity of the board. In these circumstances' individuals with appropriate skills or background would be approached directly. We continue to work to encourage service users, or those with direct experience and understanding of the issues our service users face, to become Trustees. New Trustees are recommended for appointment by the chair and adopted subject to their appointment being confirmed at the annual general meeting. The board's performance is reviewed annually by the chair. Trustees are offered internal training and the opportunity to attend relevant seminars or presentations directed at the voluntary sector during the year. All are encouraged to attend the briefing by the Finance Manager and auditors and adoption of the annual accounts.

Key risks to Impact's business continuity are:

- Contracts ending and not being renewed
- Loss of key members of staff
- Loss of key sources of income
- Loss of a building through fire or other disaster
- Damage to the organisation's reputation

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We have a clear risk management policy and disaster recovery plans for the organisation and individual services which are reviewed annually. Any changes in the level of risk in any of these areas is approached and managed as set out below.

The Finance Committee is advised of any major risks to the organisation, the risk register is updated and presented to the board by the CEO each six months or more often as required. Where risks are identified a plan is agreed to minimise them and any necessary controls identified and put in place along with a monitoring process.

Potential new services and projects are risk assessed prior to committing to the submission of tender documentation or legally binding costs being incurred.

The Trustees' risk management strategy comprises of the following:

- A six-monthly review of the risks to the charity via the live Risk Register.
- The establishment of systems and procedures that will mitigate risks identified in the review.
- The implementation of procedures designed to minimise any potential risks to the charity should they materialise.
- Disaster recovery plans for all aspects of the organisation are reviewed at least annually and a policy is implemented across all services. Staff have been made aware of and understand their specific responsibilities.
- Contracted HR and Health and Safety expertise to oversee all aspects of these areas.
- Impact Initiatives continues to invest in health and safety training and has contractor's Health and Safety scheme (CHAS) accreditation for the whole organisation.

The Trustees recognise that systems can only provide reasonable assurance that major risks are being adequately managed.

Pay policy for senior staff

The board of directors, who are the charity's Trustees, and the Chief Executive Officer comprise the key management personnel of the charity in charge of directing and controlling, running and operating the charity on a day to day basis. All directors give of their time freely and no director received remuneration in the year. Details of directors' expenses and related party transactions are disclosed in note 12 to the accounts.

The pay of the senior staff is reviewed annually and normally increased in accordance with average earnings in the local voluntary sector.

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STATEMENT OF TRUSTEES' RESPONSIBILITIES

The law applicable to charitable companies in England and Wales requires the Trustees, who are also the directors of the charity, to prepare financial statements for each year which give a true and fair view of the state of the charity's financial activities during the year and of its financial position at the end of the year.

In preparing financial statements giving a true and fair view, the Trustees should follow best practice and:

- Select suitable accounting policies and then apply them consistently
- Make judgments and estimates that are reasonable and prudent
- State whether applicable United Kingdom accounting standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements and
- Prepare the financial statements on a going concern basis unless it is inappropriate to assume that the charity will continue in operation

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and which enable them to ensure that the financial statements comply with the Companies Act 2006 and the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

Each trustee has taken all steps that they ought to have taken in order to make themselves aware of any information relevant to the audit, establish that auditors are aware of that information and that there is no information relevant to the audit of which the charity company's auditors were unaware.

Public Benefit statement

The Trustees have reviewed the objectives and activities of the organisation against the Charity Commission's guidance on public benefit and are satisfied that the organisation meets the public benefit criteria.

Auditors

A resolution to reappoint TC Group will be proposed at the forthcoming Annual General Meeting. This report has been prepared in accordance with the small companies' regime of the Companies Act 2006.

Approved by the Trustees on 4.10.23, and signed on their behalf by Neil MOSCROP as chair.



N Moscrop (Chair)

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Auditors Report
For the Year Ended 31 March 2023

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF IMPACT INITIATIVES

We have audited the financial statements of Impact Initiatives (the 'charitable incorporated organisation') for the year ended 31 March 2023. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable incorporated organisation's affairs as at 31 March 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with the requirements of the Companies Act 2006.
- have been prepared in accordance with the requirements of the Charities Act 2011, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable incorporated organisation in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Trustees use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable incorporated organisation's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

Other information

The Trustees are responsible for the other information. The other information comprises the information included in the Trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

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In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Trustees' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable incorporated organisation and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the Trustees' responsibilities statement, the Trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charitable incorporated organisation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable incorporated organisation or to cease operations, or have no realistic alternative but to do so.

IMPACT INITIATIVES (Limited by Guarantee)

Auditors Report For the Year Ended 31 March 2023

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/Our-Work/Audit/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Auditors-responsibilities-for-audit/Description-of-auditors-responsibilities-for-audit.aspx>. This description forms part of our auditor's report.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Extent to which the audit was considered capable of detecting irregularities, including fraud

The objectives of our audit, in respect to fraud, are: to identify and assess the risks of material misstatement of the financial statements due to fraud; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud, through designing and implementing appropriate responses; and to respond appropriately to fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the entity and its management.

Our approach was as follows:

- We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general sector experience, and through discussion with the Trustees and other management (as required by auditing standards), and discussed with the Trustees and other management the policies and procedures regarding compliance with laws and regulations (see below);
- We identified the following areas as those most likely to have such an effect: health and safety; General Data Protection Regulation (GDPR); fraud; bribery and corruption, and employment law. Auditing standards limit the required audit procedures to enquiry of the Trustees and other management and inspection of regulatory and legal correspondence, if any. The identified actual or suspected non-compliance was not sufficiently significant to our audit to result in our response being identified as a key audit matter.
- We considered the legal and regulatory frameworks directly applicable to the financial statements reporting framework (FRS 102 and the Charities Act 2011) and the relevant tax compliance regulations in the UK;
- We considered the nature of the charity's operations, the control environment and financial performance.

IMPACT INITIATIVES
(Limited by Guarantee)

Auditors Report
For the Year Ended 31 March 2023

- We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit;
- We considered the procedures and controls that the charity has established to address risks identified, or that otherwise prevent, deter and detect fraud; and how senior management monitors those programmes and controls.

Based on this understanding we designed our audit procedures to identify non-compliance with such laws and regulations. Where the risk was considered to be higher, we performed audit procedures to address each identified fraud risk. These procedures included: testing manual journals; reviewing the financial statement disclosures and testing to supporting documentation; performing analytical procedures; and enquiring of management, and were designed to provide reasonable assurance that the financial statements were free from fraud or error.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations (irregularities) is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed.

TC Group

Mark Cummins FCCA (Senior Statutory Auditor)

For and on behalf of TC Group

Statutory Auditors

Office: Steyning

Dated: 24 October 2023

IMPACT INITIATIVES
(Limited by Guarantee)

Statement of Financial Activities (including Income and Expenditure Account)

For the Year Ended 31 March 2023

	Notes	Unrestricted	Restricted	2023 Total Funds	2022 Total Funds
		£	£	£	£
INCOME from:					
Voluntary income	4	26,956	93,652	120,608	98,833
Activities for raising funds	5	195,574	-	195,574	138,475
Charitable activities	6	2,268,446	80,661	2,349,107	2,265,373
Investment Income		952	-	952	21
Other Income		-	564	564	-
Total income		<u>2,491,928</u>	<u>174,877</u>	<u>2,666,805</u>	<u>2,502,702</u>
EXPENDITURE on:	7				
Raising funds		33,725	-	33,725	31,136
Charitable activities		<u>2,506,777</u>	<u>181,678</u>	<u>2,688,455</u>	<u>2,354,074</u>
Total expenditure		<u>2,540,502</u>	<u>181,678</u>	<u>2,722,180</u>	<u>2,385,210</u>
Transfer of Net Assets from Safety Net	26	-	40,651	40,651	-
Net income/(expenditure) and net movement in funds for the year		(48,574)	33,850	(14,724)	117,492
Reconciliation of funds					
Transfers		-	-	-	-
Total funds brought forward		<u>590,563</u>	<u>56,783</u>	<u>647,346</u>	<u>529,854</u>
Total funds carried forward	20	<u>541,989</u>	<u>90,633</u>	<u>632,622</u>	<u>647,346</u>

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

All activities are classified as continuing. There are no recognised gains or losses other than those reported on the Statement of Financial Activities

IMPACT INITIATIVES
(Limited by Guarantee)

Balance Sheet at 31 March 2023

	Notes		2023		2022
		£	£	£	£
FIXED ASSETS					
Tangible assets	15		572,878		605,428
CURRENT ASSETS					
Debtors	16	109,575		92,888	
Cash at bank		<u>503,718</u>		<u>471,930</u>	
		613,293		564,818	
CREDITORS Amounts falling due within one year	17	(175,516)		(137,153)	
NET CURRENT ASSETS			<u>437,777</u>		<u>427,665</u>
TOTAL ASSETS			<u>1,010,655</u>		<u>1,033,093</u>
CREDITORS Amounts falling due after one year	18		(378,033)		(385,747)
NET ASSETS			<u>632,622</u>		<u>647,346</u>
The funds of the charity:					
Unrestricted income funds	20		541,989		590,563
Restricted income funds	20		<u>90,633</u>		<u>56,783</u>
Total charity funds			<u>632,622</u>		<u>647,346</u>

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and constitute the annual accounts required by the Companies Act 2006 and are for circulation to the members of the charitable company.

The notes at pages 21 to 33 form part of these accounts

Approved by the Trustees on and signed on their behalf by;


4.10.23

N D Moscrop
Chair

IMPACT INITIATIVES
(Limited by Guarantee)

Company number 1402692

Statement of Cash Flows
For the year ended 31 March 2023

	Notes		2023		2022
			£		£
Net cash inflow/(outflow) from operating activities	24		<u>6,546</u>		<u>181,974</u>
Cash flows from investing activities					
Proceeds from sale of fixed asset		15,000		-	
Transfer of Net Assets from Safety Net		40,651		-	
Interest income		952		21	
Interest Paid		<u>(21,203)</u>		<u>(17,846)</u>	
Net cash provided by/ (used in) investing activities			35,400		(17,825)
Cash flows from financing activities					
Mortgage repayments		<u>(10,158)</u>		<u>(11,549)</u>	
Net cash provided by financing activities			<u>(10,158)</u>		<u>(11,549)</u>
Change in cash and cash equivalents in the year			<u>31,788</u>		<u>152,600</u>
Cash and cash equivalents at the beginning of the year			<u>471,930</u>		<u>319,330</u>
Cash and cash equivalents at the end of the year			<u>503,718</u>		<u>471,930</u>
Analysis of cash and cash equivalents		At 1 April 2022	Cash flow	Non-cash changes	At 31 March 2023
		£	£	£	£
Cash at bank and in hand		<u>471,930</u>	<u>31,788</u>	-	<u>503,718</u>

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

1 STATUTORY INFORMATION

Impact Initiatives is a charitable company, limited by guarantee, registered in England and Wales. The charitable company's registered number and registered office address can be found on the legal and administrative information page.

2 ACCOUNTING POLICIES

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

a) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2015) – Charities SORP (FRS102), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) and the Companies Act 2006.

Impact Initiatives meets the definition of a public benefit entity under FRS102. Assets and Liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about Impact Initiatives ability to continue as a going concern, this takes into account any known impact of the Covid 19 pandemic.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

b) Income recognition policies

Items of income are recognised and included in the accounts when all of the following criteria are met:

- The charity has entitlement to the funds;
- any performance conditions attached to the item(s) of income have been met or are fully within the control of the charity;
- there is sufficient certainty that receipt of the income is considered probable; and
- the amount can be measured reliably.

Income received in advance of the provision of a specified service is deferred until the criteria for income recognition are met (see note 19).

c) Critical accounting estimates and judgements

In the application of the charity's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised. The Trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

d) Donated services and facilities

Donated professional services and donated facilities are recognised as income when the charity has control over the item, any conditions associated with the donated item have been met, the receipt of economic benefit from the use by the charity of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102), the general volunteer time is not recognised and refer to the Trustees' annual report for more information about their contribution.

On receipt, donated professional services and donated facilities are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

e) Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the Bank.

f) Fund accounting

Unrestricted funds are available to spend on activities that further any of the purposes of charity. Designated funds are unrestricted funds of the charity which the Trustees have decided at their discretion to set aside to use for a specific purpose. Restricted funds are donations which the donor has specified are to be solely used for particular areas of the charity's work.

g) Expenditure

Expenditure is recognised on an accruals basis with the irrecoverable element of value added tax included within the item of expense to which it relates.

Costs of generating voluntary income include fundraising and publicity costs attributable to the raising of all voluntary income.

Fundraising trading: cost of goods sold and other costs include the cost of running the cafes at Hop50+.

Charitable activities costs include the direct and indirect running costs of the various projects.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the audit fees and costs linked to the strategic management of the charity.

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

Support costs represent the running costs of a central office to manage and administer the projects including the functions of general management, payroll and administration, budgeting and accounting, information technology and human resources. They are allocated across the categories of charitable expenditure and projects on a proportion of time spent upon them.

h) Tangible fixed assets

Individual fixed assets costing £1,000 or more are capitalised at cost and are depreciated over their estimated useful economic lives on a straight line basis as follows:

Asset Category	Annual rate
Freehold property	2%
Computer equipment	33.3%
Motor vehicles	10%

i) Operating leases

Rental costs under operating leases are charged to the Statement of Financial Activities on a straight line basis over the period of the lease.

j) Debtors

Trade and other debtors are recognised at the settlement amount due. Prepayments are valued at the amount prepaid.

k) Cash at bank and in hand

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

l) Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount.

m) Pension costs

Contributions payable to the company's pension schemes are charged to the Statement of Financial Activities in the period to which they relate (see note 23).

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

3 LEGAL STATUS OF THE CHARITY

The Charity is a company limited by guarantee and has no share capital. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the Charity. The authorised membership of the charity is 500. At 31 March 2023, the membership was 20 (2022 - 19).

The Charity is under the control of the Trustees.

4 VOLUNTARY INCOME

	Unrestricted	Restricted	2023 Total funds	2022 Total funds
	£	£	£	£
Donations	1,638	28,202	29,840	29,235
Grants	<u>25,318</u>	<u>65,450</u>	<u>90,768</u>	<u>69,598</u>
	<u>26,956</u>	<u>93,652</u>	<u>120,608</u>	<u>98,833</u>

The Charity benefits greatly from the involvement and enthusiastic support of its many volunteers, details of which are given in our annual report. In accordance with FRS 102 and the Charities SORP (FRS 102), the economic contribution of general volunteers is not recognised in the accounts.

5 ACTIVITIES FOR RAISING FUNDS

	Unrestricted	Restricted	2023 Total funds	2022 Total funds
	£	£	£	£
Accommodation and room hire	47,006	-	47,006	42,320
Fees for services	87,860	-	87,860	65,648
Catering receipts	60,708	-	60,708	25,302
Fundraising events	<u>-</u>	<u>-</u>	<u>-</u>	<u>5,205</u>
	<u>195,574</u>	<u>-</u>	<u>195,574</u>	<u>138,475</u>

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

6 INCOME FROM CHARITABLE ACTIVITIES

	2023 Total	2022 Total
	£	£
Age UK	-	6,250
Aldingbourne Trust	170,622	162,497
Brighton & Hove City Council	846,378	827,041
Childrens Social Work Services	-	-
Children in Need	38,069	34,733
Horsham District Council	-	2,500
London Leaning Consortium	11,648	8,731
Sussex Community Foundation	76,863	71,500
West Sussex County Council	259,646	251,829
NHS Sussex ICB	2,140	-
NHS East Sussex CCG	75,000	70,000
Pohwer	48,960	48,960
Housing Support	132,338	132,338
Rent and amenities	674,511	637,858
Client contributions	12,932	11,136
	<u>2,349,107</u>	<u>2,265,373</u>

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

7 ANALYSIS OF ACTIVITIES AND SUPPORT COSTS

	Staff Costs	Depreciation	Other Costs	2023 Total	2022 Total
	£	£	£	£	£
Costs of raising funds					
Voluntary income	-	-	12,308	12,308	13,038
Financing Costs	-	-	21,203	21,203	17,846
Fundraising trading	-	-	214	214	252
Total costs of generating funds	-	-	33,725	33,725	31,136
Charitable activities					
Activities undertaken directly	1,290,062	-	579,160	1,869,222	1,580,453
Payments to partners	-	-	436,437	436,437	432,286
Support costs	261,689	19,449	92,347	373,485	331,903
Total charitable activities	1,551,751	19,449	1,107,944	2,679,144	2,344,642
Governance costs	-	-	9,311	9,311	9,432
Total resources expended	1,551,751	19,449	1,150,980	2,722,180	2,385,210

Governance costs comprise audit & accountancy fees for the year together with AGM costs.

Payments to partners relates to payments made to partner organisations. The Ageing Well Contract is a collection of 8 charities who deliver older people services across Brighton & Hove including the HOP 50+. Impact Initiatives co-ordinates and manages the funding for these organisations. Other payments to partners relates to payments made out from the Sussex Community Foundation funding which Impact Initiatives manage the funding for.

8 SUPPORT COSTS

	Cost of raising funds	Charitable activities	Govern- ance Costs	2023 Total	2022 Total
	£	£	£	£	£
Human resources	3,242	257,552	895	261,689	219,604
Establishment costs	877	69,673	242	70,792	78,122
Office and administration	508	40,356	140	41,004	34,177
	4,627	367,581	1,277	373,485	331,903

All support costs are based on a project by project management review of estimated usage of central staff time.

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

9 NET INCOME/(EXPENDITURE) FOR THE YEAR

	2023 £	2022 £
This is stated after charging:		
Depreciation of tangible fixed assets	19,449	22,761
Auditors' remuneration	9,311	9,432
Amounts payable under operating leases, land and buildings	<u>282,752</u>	<u>263,650</u>

10 ANALYSIS OF STAFF COSTS AND TRUSTEE REMUNERATION AND EXPENSES

	2023 £	2022 £
Salaries	1,412,290	1,232,856
Social security costs	113,561	90,677
Pension contributions	<u>25,900</u>	<u>21,903</u>
	<u>1,551,751</u>	<u>1,345,436</u>

One employee received remuneration in excess of £60,000 (2022 - 1).

The total employment costs (including employers national insurance and pension contributions) of Senior Management was £82,360 (2021 - £73,996).

None of the Trustees received remuneration from the charity during the year (2022 – £nil). A total of £393 was paid to Trustees during the year as reimbursement of travel expenses (2022 – £71). No amounts were due to or from the Trustees at the balance sheet date (2022 - £nil).

11 STAFF NUMBERS

The average monthly head count was 101 staff (2022 - 90 staff) and the average monthly number of full-time equivalent employees (including casual and part-time staff) during the year were as follows:

	2023 Number	2022 Number
Administration	6	6
Project staff	<u>46</u>	<u>39</u>
	<u>52</u>	<u>45</u>

The charity participates in an insurance policy which protects the charity from loss arising from the negligence of its employees and indemnifies employees against the consequences of such negligence. The cost to the charity of this insurance was £12,074 (2022 - £10,445).

12 RELATED PARTY TRANSACTIONS

There were no related party transactions during the year to report.

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

13 GOVERNMENT GRANTS

Income from government grants comprises performance related grants made by local authorities to fund specific projects' activities. See note 6 for more information and to the amount and source of these grants.

During the year the charity received no funding through the Coronavirus Job Retention Scheme (2022-£2,150).

14 TAXATION

The charitable company is registered as a charity and most of its income falls within the exemptions under Part 11 of the Corporation Tax Act 2010. It does have some non-primary purpose trading income which falls above the small trading threshold and is liable to corporation tax on any profits made.

15 TANGIBLE FIXED ASSETS

	Freehold Property	Motor Vehicles	Computer Equipment	Bike 2 Work	Totals
	£	£	£	£	£
COST					
At April 1 2022	752,550	77,102	18,170	-	847,822
Additions	-	-	-	1,335	1,335
Disposals	-	(36,090)	(18,170)	-	(54,260)
At 31 March 2023	<u>752,550</u>	<u>41,012</u>	<u>-</u>	<u>1,335</u>	<u>794,897</u>
ACCUMULATED DEPRECIATION					
At April 1 2022	190,267	33,957	18,170	-	242,394
Charge for year	15,051	4,101	-	297	19,449
Disposals	-	(21,654)	(18,170)	-	(39,824)
At 31 March 2023	<u>205,318</u>	<u>16,404</u>	<u>-</u>	<u>297</u>	<u>222,019</u>
NET BOOK VALUES					
At 31 March 2023	<u>547,232</u>	<u>24,608</u>	<u>-</u>	<u>1,038</u>	<u>572,878</u>
At 31 March 2022	<u>562,283</u>	<u>43,145</u>	<u>-</u>	<u>-</u>	<u>605,428</u>

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

16 DEBTORS

	2023	2022
	£	£
Debtors	74,918	66,878
Other debtors	2,022	3,105
Prepayments	17,467	3,650
Accrued Income	<u>15,168</u>	<u>19,255</u>
	<u>109,575</u>	<u>92,888</u>

17 CREDITORS: Amounts falling due within one year

	2023	2022
	£	£
Deferred income (see note 19)	48,566	26,028
Creditors and accruals	77,587	55,956
VAT	10,316	8,081
Mortgage	8,745	11,549
Income tax and social security payments	<u>30,302</u>	<u>35,539</u>
	<u>175,516</u>	<u>137,153</u>

18 CREDITORS: Amounts falling due after one year

	2023	2022
	£	£
Mortgage – repayable within:		
1 to 2 years	8,745	12,018
2 to 5 years	30,811	39,378
Over 5 years	<u>338,477</u>	<u>334,351</u>
	<u>378,033</u>	<u>385,747</u>

On 19th July 2018 a charge was made against the YPC building on Ship Street for a mortgage to purchase the property in St Andrews Road. The mortgage was renegotiated during the year and was fixed at 7.05% for 5 years.

19 DEFERRED INCOME

The deferred income included in note 17 above is broken down as follows:

	2023
	£
Deferred income at 1 April 2022	26,028
Released in the year	(26,028)
Deferred in the year	<u>48,566</u>
Deferred income at 31 March 2023	<u>48,566</u>

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

20 ANALYSIS OF CHARITABLE FUNDS

Analysis of movements in unrestricted funds

	Balance at 1 April 2022	Incoming Resources	Outgoing Project Costs	Support Costs	Transfers	Balance at 31st March 2023
	£	£	£	£	£	£
General fund	576,299	19,243	(318,454)	261,879	(11,238)	527,729
Hop50+	-	101,062	(260,525)	(39,229)	198,692	-
Ageing Well	-	783,425	(548,846)	(22,625)	(211,954)	-
Food Access	-	48,302	(46,561)	(4,742)	3,001	-
Advocacy	-	266,667	(258,327)	(25,833)	17,493	-
Advocacy Brighton	-	48,960	(48,487)	(4,849)	4,376	-
Aspie Trainers	-	13,845	(5,149)	(2,441)	(6,255)	-
Workability West Sussex	-	170,623	(141,127)	(21,169)	(8,327)	-
Wasp	-	12,486	(12,994)	(11,035)	11,543	-
YPC	-	219,307	(205,042)	(25,471)	11,206	-
Stopover	-	808,008	(694,986)	(104,485)	(8,537)	-
	576,299	2,491,928	(2,540,498)	-	-	527,729
IT Replacement fund	9,294	-	(4)	-	-	9,290
Dilapidation fund	4,970	-	-	-	-	4,970
	590,563	2,491,928	(2,540,502)	-	-	541,989

The General fund is funded by income from the charity's projects. The Trustees have approved the transfer of the balance on each project's result to the General fund to reflect the ongoing reality of the charity's day to day funding. Details of these projects can be found in the Trustees' Annual Report starting on page 1.

The IT Replacement fund has been set up to upgrade hardware and software as required across the whole organisation.

The Dilapidations reserve has been set up to ensure the charity has the funds in place to meet our responsibilities of redecoration and cyclical repairs at the Stopover properties and for refurbishment work on the Ship Street building.

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

20 ANALYSIS OF CHARITABLE FUNDS – *continued*

Analysis of movements in restricted funds

	Balance at 1st April 2022	Incoming Re- sources	Outgoing Project Costs	Other Gains and Losses	Balance at 31 st March 2023
	£	£	£	£	£
Hop50+	-	3,207	(1,000)		2,207
Day Centre Fund	34,742	564	(4,101)		31,205
Aspie Trainers	7,617	11,648	(19,265)		-
Advocacy	-	58,300	(29,150)		29,150
Wasp	-	60,576	(60,576)		-
Safety Net	-	33,592	(54,786)	40,651	19,457
YPC	5,500	1,000	(6,500)		-
YPC Restoration Fund	8,924	2,500	(3,110)		8,314
Stopover	-	3,490	(3,190)	-	300
	<u>56,783</u>	<u>174,877</u>	<u>(181,678)</u>	<u>40,651</u>	<u>90,633</u>

Restricted funds are funds that can only be used for specific purposes within a particular service.

HOP50+ balance is made up of specific fundraising for the HOP 50+ Café and centre

The Day Centre Fund is minibuses which were donated by the Valerie Munday Trust for use in any of our day centre services.

The ASPIE Trainers comprises grant income from London learning consortium which was fully spent during the year

Stopover consist of donations during the year.

Advocacy is a grant from the Henry Smith Foundation spanning 3 years, the 2nd grant instalment fell on 31st March 2023 but is for the Apr-Set 2023 period.

The Wasp restricted fund consisted of a grant from Children in Need, funds received from City Academy, Whitehawk and £20,000 was kindly donated by Space Doctors a Hove based semiotics company. The remainder consists of fundraising or donations income.

The YPC Restoration Fund is a grant from Garfield Weston Memorial Fund which was awarded to renovate the building on Ship Street and subsequent fundraising specific for the building.

Safety Net comprises the total funds transferred at the merger date 31st December 2022 with all other income raised since that date for Safety Net.

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2022

21 ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted Funds	Restricted Funds	2023 Total	2022 Total
	£	£	£	£
Fund balances at 31 March 2023 are represented by:				
Tangible fixed assets	548,270	24,608	572,878	605,428
Net current assets/(liabilities)	(6,281)	66,025	59,744	41,918
	<u>541,989</u>	<u>90,633</u>	<u>632,622</u>	<u>647,346</u>

22 COMMITMENTS UNDER OPERATING LEASES

At 31 March 2022, the charity was committed to making the following payments:

	2023 £	2022 £
Operating leases which expire:		
Within one year	16,746	16,746
Between 2 and 5 years	<u>16,746</u>	<u>-</u>
	<u>33,492</u>	<u>16,746</u>

The charity has rental commitments on seven houses within its Stopover service. The contracts have a 6-month notice clause from each party. The figures above do not include these commitments.

23 PENSION COMMITMENTS

The charity operates a group of defined contribution schemes with funds assigned for individual members. The assets of these schemes are held separately from those of the charity in independently administered funds. The contributions payable at the year-end were £7,394 (2022 - £nil). Contributions paid during the year amounted to £62,743 (2022 - £64,412)

24 RECONCILIATION OF NET MOVEMENT IN FUNDS TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2023 £	2022 £
Net movement in funds	(14,724)	117,492
Add back depreciation charge	19,449	22,761
Deduct interest income shown in investing activities	(952)	(21)
Transfer of Net Assets from Safety Net	(40,651)	-
Profit on disposal of asset	546	-
(Increase)/decrease in debtors	(16,687)	4,792
Increase/(decrease) in creditors	38,362	19,104
Finance cost	<u>21,203</u>	<u>17,846</u>
Net cash used in operating activities	<u>6,547</u>	<u>181,974</u>

IMPACT INITIATIVES
(Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2023

25 ANALYSIS OF PRIOR YEAR STATEMENT OF FINANCIAL ACTIVITIES BY FUND

Statement of Financial Activities (including Income and Expenditure Account)

For the Year Ended 31 March 2022

	Notes	Unrestricted	Restricted	2022 Total Funds	2021 Total Funds
		£	£	£	£
INCOME from:					
Voluntary income	4	36,899	61,934	98,833	246,200
Activities for raising funds	5	137,565	910	138,475	69,990
Charitable activities	6	2,221,909	43,464	2,265,373	2,160,225
Investment Income		21	-	21	28
Total income		<u>2,396,394</u>	<u>106,308</u>	<u>2,502,702</u>	<u>2,476,443</u>
EXPENDITURE on:	7				
Raising funds		31,136	-	31,136	21,189
Charitable activities		<u>2,239,071</u>	<u>115,003</u>	<u>2,354,074</u>	<u>2,365,924</u>
Total expenditure		<u>2,270,207</u>	<u>115,003</u>	<u>2,385,210</u>	<u>2,387,113</u>
Net income/(expenditure) and net movement in funds for the year		126,187	(8,695)	117,492	89,330
Reconciliation of funds					
Transfers		-	-	-	-
Total funds brought forward		<u>464,376</u>	<u>65,478</u>	<u>529,854</u>	<u>440,524</u>
Total funds carried forward	20	<u>590,563</u>	<u>56,783</u>	<u>647,346</u>	<u>529,854</u>

26 MERGER WITH SAFETY NET

During the year Impact Initiatives merged with Safety Net (charity number 1108772). The net assets of Safety Net totalling £40,651 were transferred to Impact Initiatives and recognised through the Statement of Financial Activities on page 17. As part of the agreement, the funds transferred were to be restricted to the charitable activities of Safety Net, and therefore have been recognised in the SOFA as Restricted Funds.

