



Annual Report 2020

Registered Charity Name: The Trust for Sing for Pleasure
Charity Registration Number: 270384
Principal Office: c/o Bolton Music Service
Meer Hall, Meerhall Street
Bolton
BL1 2QT

Trustees:

Miles Wallis-Clarke (Chair)
Sarah Tenant-Flowers
Lynda Parker
Katharine Pinfold
David Jones
Catherine Beddison

Accountant:

Ian Hampson

Management Team:

Manvinder Rattan	Chief Executive and Head of Conductor Training
Nick Graham	Head of Finance and Operations
Ula Weber	Head of Events
Don Gillthorpe	Head of Publications
Katy Cooper	Head of Marketing

The Board of Trustees had only one change in 2020:

- Jane Hampson was re-elected as a Trustee

The Management Team also had some changes in 2019:

Katy Cooper became Head of Marketing

2020 was dominated by the global pandemic.

The Board met in person once during the year in January during the biannual staff and Trustees conference in Lancaster. As the pandemic restricted meeting in person Zoom meetings were held on four occasions. These were largely focused on the pandemic and it's impact on Sing for Pleasure:

- Courses including the Summer School were cancelled - this was ongoing throughout the year as the situation was unpredictable and there was always hope that events would be able to run in the future.
- Plans for the launching of the new website
- Plans for the webinar series that ran online during lockdown
- Plans for the online Summer School

Aims of Sing for Pleasure

Sing for Pleasure is a charity that aims to encourage people of all ages to enjoy singing and conducting. It delivers programmes, events and publications that develop choral and musicianship skills aimed specifically at singers, conductors and teachers. The comprehensive programme of activity for 2019 is covered in the Management Team report.

Principal Funding Sources

Membership fees and income from events and publications provide income to the charity. The charity continues to receive support from the John Lewis Partnership to support bursaries for those working with primary aged children, participating in vocal leadership and conducting courses, and children's singing courses. Donations from other organisations, trusts and individuals support the Young Conducting Scholarship programme.

Investment and Reserves Policy

The charity has a small amount invested in a Charity Equity Fund which increased in value in 2019. The Trustees ensure that the reserves of the charity are sufficient to cover the cost of its major event the annual Summer School.

Links with A Coeur Joie

Links with A Coeur Joie Internationale continue.

Miles Wallis-Clarke

Chair of the Board of Trustees

September 2021

SING FOR PLEASURE (INCLUDING REGIONS)
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR TO 31 DECEMBER 2020

	2020					2019
	<u>INCOME</u>	<u>GRANT FUNDING</u>	<u>BURSARIES</u>	<u>EXPENSES</u>	<u>NET</u>	
EVENTS						
Childrens Events	0.00	0.00	0.00	0.00	0.00	342.66
Community Showcase	0.00	0.00	0.00	0.00	0.00	3454.13
Workshops	420.00	0.00	0.00	-274.85	145.15	264.90
Virtual Choral Conference	6530.00	0.00	0.00	-6140.91	389.09	0.00
Webinars	6565.00	0.00	0.00	-3015.00	3550.00	0.00
5 day London	1060.00	0.00	0.00	-502.06	557.94	2989.65
5 day Glasgow	720.00	0.00	0.00	-329.36	390.64	0.00
London	10780.00	840.00	1610.00	-11682.77	1547.23	5006.85
Birmingham	0.00	0.00	0.00	0.00	0.00	-74.24
Summer school	0.00	0.00	0.00	0.00	0.00	2154.07
GEMS Uganda	0.00	0.00	0.00	0.00	0.00	31.94
Bolton	0.00	0.00	0.00	0.00	0.00	1351.85
VLTP 2019	0.00	0.00	0.00	0.00	0.00	1419.10
VLTP 2018	0.00	0.00	0.00	0.00	0.00	-2282.35
	<hr/> 26075.00	<hr/> 840.00	<hr/> 1610.00	<hr/> -21944.95	<hr/> 6580.05	<hr/> 14658.56
Shop	Income			8469.13		19064.13
	Costs			-5066.67		-14616.54
	Stock Increase			4357.40		7330.68
	Postage & Carriage			-694.00		-1035.32
	Rent			-1460.40		-1450.20
				<hr/>	<hr/> 5605.46	<hr/> 9292.75
Membership Fees					8969.25	8162.99
Donations received					3617.40	6042.61
Unallocated Grants and Fundraising income					20676.57	-5985.00
Investment income					279.63	864.04
					<hr/> 45728.36	<hr/> 33035.95
Management Honorariums				0.00		1500.00
Training				0.00		1127.46
Scholar travel and tuition bursaries				0.00		1593.20
Insurance				1060.48		1050.70
Management meeting costs				791.29		3239.42
Staff Conference				4530.40		0.00
Vocalise				0.00		1284.99
Website expenses				111.07		472.74
Website redevelopment Costs				10168.55		0.00
Marketing Events & Advertising				3016.88		4497.67
Office Stationery				295.84		582.00
Consultancy fees - Fundraising C Sindall				5100.00		7200.00
Bank charges				1793.44		2852.37
Bad Debt Provision - GEMS Uganda				0.00		-5511.91
Covid cancelled events cost (net)				321.49		0.00
Sundry expenses				35.00		356.50
				<hr/>	<hr/> 27224.44	<hr/> 20245.14
Surplus for the Year					<hr/> 18503.92	<hr/> 12790.81
(Loss)/Gain on Value of investments					-2904.55	788.63
TOTAL Surplus for the Year					<hr/> 15599.37	<hr/> 13579.44

SING FOR PLEASURE (INCLUDING REGIONS)
BALANCE SHEET AS AT 31 DECEMBER 2020

	2020	2019
INVESTMENTS		
Schroders Charity Inv Fund - at valuation	15177.78	18082.33
CURRENT ASSETS		
Stock	32467.28	28109.88
Sundry debtors	1060.00	7361.91
Prepaid expenses	19964.80	1738.35
Cash at bank	57152.32	61580.57
	<u>110644.40</u>	<u>98790.71</u>
CURRENT LIABILITIES		
Income received in advance	0.00	4895.00
Creditors & Accruals	2121.05	3876.28
	<u>2121.05</u>	<u>8771.28</u>
NET CURRENT ASSETS	108523.35	90019.43
	<u>123701.13</u>	<u>108101.76</u>
CAPITAL AND RESERVES		
Reserves brought forward	108101.76	94522.32
(Deficit)/Surplus for the Year	15599.37	13579.44
Reserves carried forward	<u>123701.13</u>	<u>108101.76</u>

SING FOR PLEASURE (INCLUDING REGIONS)
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR TO 31 DECEMBER 2020

Notes

- 1** There is an increase in the surplus for the year - £15599 (2019 - £13579)
- There is UNDERSTANDABLY decrease in SFP turnover in the year - £68,647 (2019 - £181,139)
- Events cancelled due to Covid incurred some costs and some income donations - net cost to SFP in the year was £321.49.
- Investment valuation loss - £2905 (2019 - gain £788) n.B. £2345 of this loss had been recovered by the 19/6/2021.

- 2** Publications margin has increased dramatically - this is believed to be as a result of inaccurate stock figures in the past.

NOTE The stock figure at 31/12/2020 is ESTIMATED

Postage and carriage now shown as a cost of sale.

Previous years figures are :

	<u>Turnover</u>	<u>Gross Profit</u>	<u>Gross profit %</u>
2016	12761	1815	14.2%
2017	17561	11584	66.0%
2018	19059	9309	48.8%
2019	19064	9293	48.7%
2020	8469	5606	66.2%

3 Prepayments

Keele 2020 Summer school deposit	10622.80 - since refunded
Sienna trip deposit	1500.00
Sienna trip balance	7740.00
BAME workshop expenses c/fwd	102.00
	<u>19964.80</u>

SING FOR PLEASURE

EVENTS BREAKDOWN

	2020					2019				
	INCOME	BURSARIES	GRANT FUNDING	EXPENSES	NET	INCOME	BURSARIE	GRANT FUNDING	EXPENSES	NET
Childrens Events	0.00	0.00			0.00	2250.00	3000.00		-4907.34	342.66
Community Showcase	0.00				0.00	10545.00			-7090.87	3454.13
Workshops	420.00			-274.85	145.15	2671.00			-2406.10	264.90
Virtual Choral Conference	6530.00			-6140.91	389.09					
Webinars	6565.00			-3015.00	3550.00					
5 day London	1060.00	0.00		-502.06	557.94	7039.00	640.00		-4689.35	2989.65
5 day Glasgow	720.00			-329.36	390.64					
London	10780.00	1610.00	840.00	-11682.77	1547.23	13655.00	1810.00	1200.00	-11658.15	5006.85
Birmingham	0.00	0.00	0.00		0.00	3590.00	500.00	1200.00	-5364.24	-74.24
Summer school	0.00	0.00	0.00		0.00	72485.00	8290.00	6560.00	-85180.93	2154.07
Foreign Events	0.00				0.00	2897.83			-2865.89	31.94
Bolton	0.00	0.00	0.00		0.00	6982.00	760.00	800.00	-7190.15	1351.85
VLTP 2019	0.00				0.00	5130.00			-3710.90	1419.10
VLTP 2018	0.00				0.00	1850.00			-4132.35	-2282.35
	26075.00	1610.00	840.00	-21944.95	6580.05	129094.83	15000.00	9760.00	-139196.27	14658.56

Bursary Fund allocations

	2020	2019	2018	2017	2016	2015	2014	2013	2012
Children's events		3000.00	3000.00	3590.00	3320.00	500.00		1000.00	3000.00
GM Hub Schools Prom							1000.00		
5 DAY		640.00	320.00	1280.00		300.00	900.00	1750.00	1375.00
LONDON	1610.00	1810.00	1930.00	1410.00	1680.00	1565.00	825.00	480.00	500.00
Summer school		8290.00	8450.00	7630.00	9060.00	8290.00	9750.00	8400.00	5100.00
BOLTON		760.00	670.00	1090.00	940.00	1470.00	1200.00	900.00	200.00
BIRMINGHAM		500.00	630.00			375.00	225.00	120.00	
Gifted & Talented						2500.00	2000.00	2000.00	
Allocated Bursaries	1610.00	15000.00	15000.00	15000.00	15000.00	15000.00	15900.00	14650.00	10175.00
Unallocated	13390.00	0.00	0.00	0.00	0.00	0.00	0.00	-4650.00	4825.00
Bursary Funds Received	15000.00	15000.00	15000.00	15000.00	15000.00	15000.00	15900.00	10000.00	15000.00

EVENTS BREAKDOWN - contd

<u>Event Grant Funding</u>	2020	2019	2018	2017	2016	2015	2014	2013
Received				300.00	600.00	6380.00	8950.00	14445.00
Internal Funding Allocation				0.00	0.00	0.00	0.00	0.00
Summer school		6560.00	3550.00					
London	840.00	1200.00	800.00					
Birmingham		1200.00	800.00					
Bolton		800.00	1200.00					
Prior Year b/fwd		0.00	0.00	0.00	1100.00	1265.00	3380.00	0.00
Current year c/fwd		0.00	0.00	0.00	0.00	-1100.00	-1265.00	-3380.00
Allocated funding	840.00	9760.00	6350.00	300.00	1700.00	6545.00	11065.00	11065.00

<u>Donations</u>	2020	2019	2018	2017	2016
Summer Shool donations				1020.00	1628.81
Other donations	3617.40	6042.61	1923.69	1765.08	5770.38
	3617.40	6042.61	1923.69	2785.08	7399.19

<u>Unallocated Grant Funding</u>	2020	2019	2018	2017	2016
CAF		2375.00			
UOR		1050.00			
Fidelio			3000.00		
Kleinwort Hambros			2650.00		
D'Oyly Carte	2750.00		3000.00		
Neil Webster	2626.57	350.00	300.00		
1961 Committee	2750.00				
Harold Hyam Wingate Grant					2515.00
Angus Allnat Foundation				1590.00	
Sylvia Waddilove Foundation				2500.00	
Hope Pilkington Trust				1000.00	
	8126.57	3775.00	8950.00	5090.00	2515.00
Internal Funding Allocation	-840.00	-9760.00	-6350.00	0.00	0.00
	7286.57	-5985.00	2600.00	5090.00	2515.00

SING FOR PLEASURE

Turnover	2020	2019	2018	2017	2016	2015
EVENTS	26075.00	129094.8	116421.15	127726.91	111918.14	74503.20
Shop	8469.13	19064.13	19059.00	17561.67	12760.49	11256.90
Membership Fees	8969.25	8162.99	7414.00	7149.00	7146.00	7909.00
Donations received	3617.40	6042.61	1923.69	2785.08	7399.19	1385.28
Allocated grant Funding	840.00	9760	6350.00	300.00	1700.00	6545.00
Unallocated Grants and Fundraising income	5676.57	-5985	2600.00	5090.00	2515.00	7775.00
JLP Bursaries	15000.00	15000	15000.00	15000.00	15000.00	9760.00
	68647.35	181139.6	168767.84	175612.66	158438.82	119134.38

Independent Examiner's Report to the Trustees of 'The Trust For Sing for Pleasure'

I report on the financial statements for the year ended 31 December 2020, which comprise the statement of financial activities, statement of financial position, statement of cash flows and the related notes.

Respective responsibilities of trustees and examiner

The trustees are responsible for the preparation of the financial statements. The trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the 2011 Act;
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act; and
- to state whether particular matters have come to my attention.

Basis of independent examiner's report

My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the next statement.

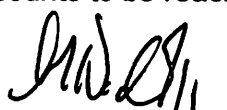
Independent examiner's statement

In connection with my examination, no matter has come to my attention:

(1) which gives me reasonable cause to believe that in any material respect the requirements:

- to keep accounting records in accordance with section 130 of the 2011 Act, and
- to prepare accounts which accord with the accounting records and comply with the accounting requirements of the 2011 Act have not been met, or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



Andrew M Nicholls FCA

42 Holmeswood Park,
Rossendale,
Lancs.
BB4 6HZ.

19th July 2021

The Trust For Sing For Pleasure : Unaudited Financial Statements

Year ended 31 December 2020

Statement of Financial Activities

Charity Registration Number 270384

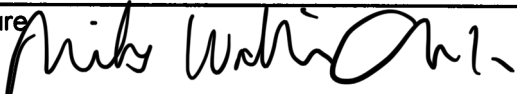
		Unrestricted Funds			
		National General	Designated	Total 2020	Total 2019
		£	£	£	£
		Notes			
Incoming resources					
Events	4	28,525	-	28,525	153,855
Publications		8,469	-	8,469	19,064
Membership subscriptions		8,969	-	8,969	8,163
Other income		-	-	-	-
<i>Incoming resources from charitable activities</i>		45,963	-	45,963	181,082
Investment income		280	-	280	864
Grants and donations	5	24,294	-	24,294	58
<i>Incoming resources from generated funds</i>		24,574	-	24,574	922
<i>Total incoming resources</i>		70,537	-	70,537	182,004
Resources expended					
Events	4	21,945	-	21,945	139,196
Publications		2,864	-	2,864	9,771
Membership newsletters, mailings, administration		26,164	-	26,164	19,194
<i>Charitable activities</i>		50,973	-	50,973	168,162
Governance costs		1,060	-	1,060	1,051
<i>Total resources expended</i>		52,033	-	52,033	169,213
<i>Net incoming/outgoing resources</i>		18,504	-	18,504	12,791
Gains/losses on investment assets		(2,905)	-	(2,905)	789
<i>Net movement in funds</i>		15,599	-	15,599	13,579
Total funds brought forward		108,102	-	108,102	94,522
<i>Total funds carried forward</i>		123,701	-	123,701	108,102

Statement of Financial Position

		Notes	2020	2019
			£	£
Fixed assets				
Tangible assets	6		-	-
Investments	7		15,178	18,082
<i>Total fixed assets</i>			15,178	18,082
Current assets				
Stock			32,467	28,110
Debtors	8		21,025	9,100
Cash at bank and in hand	9		57,152	61,581
<i>Total current assets</i>			110,644	98,791
Liabilities				
Creditors: amounts falling due within one year	10		2,121	8,771
<i>Net current assets</i>			108,523	90,019
<i>Total assets less current liabilities</i>			123,701	108,102
Funds				
General unrestricted funds	11		123,701	108,102
Designated unrestricted funds			-	-
<i>Total funds</i>			123,701	108,102

These financial statements were approved by the board of trustees and authorised for issue on the

Signed on behalf of all the trustees

Signature		Name	Miles Wallis-Clarke	Trustee
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The Trust For Sing For Pleasure : Unaudited Financial Statements
Year ended 31 December 2020

Statement of Cash Flows

	2020	2019
	£	£
Cash flows from operating activities		
Net income	18,504	12,791
<i>Adjustments for :</i>		
Depreciation of tangible fixed assets	0	0
Dividends and interest from investments	(280)	(864)
<i>Changes in :</i>		
Stocks	(4,357)	(7,331)
Trade and other debtors	(11,925)	(4,308)
Trade and other creditors	(6,650)	716
Cash generated from operations	<u>-4,708</u>	<u>1,004</u>
Net cash from operating activities	<u><u>-4,708</u></u>	<u><u>1,004</u></u>
Cash flows from investing activities		
Dividends and interest from investments	280	864
Purchase of tangible assets	0	0
Net cash used in investing activities	<u>280</u>	<u>864</u>
Net increase in cash and cash equivalents	-4,428	1,868
Cash and equivalents at beginning of year	61,581	59,713
Cash and equivalents at end of year	<u><u>57,152</u></u>	<u><u>61,581</u></u>

The Trust For Sing For Pleasure : Unaudited Financial Statements
Year ended 31 December 2020

Notes to the Financial Statements

1 General information

The charity is a registered charity in England and Wales and is unincorporated. The address of the principal office is c/o Bolton Music Service, Mere Hall, Merehall Street, Bolton BL1 2QT.

2 Basis of preparation

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland', the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011.

3 Accounting policies

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities measured at fair value through income and expenditure.

Going concern

There are no material uncertainties about the charity's ability to continue.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Fund accounting

General Unrestricted Funds are available for use at the discretion of the trustees to further any of the charity's purposes.

Designated funds are unrestricted funds earmarked by the trustees for particular future project or commitment.

The Trust For Sing For Pleasure : Unaudited Financial Statements
Year ended 31 December 2020

Notes to the Financial Statements

3 Accounting policies (continued)

Incoming resources

Sales income is accounted for on the basis of invoices raised for goods and services provided. Subscriptions and donations are included when received. Donations or grants intended to support a particular activity are included within the income of that activity.

All incoming resources are included in the statement of financial activities when entitlement has passed to the charity; it is probable that the economic benefits associated with the transaction will flow to the charity and the amount can be reliably measured. The following specific policies are applied to particular categories of income:

- income from donations or grants is recognised when there is evidence of entitlement to the gift, receipt is probable and its amount can be measured reliably.
- legacy income is recognised when receipt is probable and entitlement is established.
- income from donated goods is measured at the fair value of the goods unless this is impractical to measure reliably, in which case the value is derived from the cost to the donor or the estimated resale value. Donated facilities and services are recognised in the accounts when received if the value can be reliably measured. No amounts are included for the contribution of general volunteers.
- income from contracts for the supply of services is recognised with the delivery of the contracted service. This is classified as unrestricted funds unless there is a contractual requirement for it to be spent on a particular purpose and returned if unspent, in which case it may be regarded as restricted.

Resources expended

Expenditure is recognised on an accruals basis as a liability is incurred. Expenditure includes any VAT which cannot be fully recovered.

Tangible assets and investments

Fixed assets (excluding investments) are stated at cost less accumulated depreciation. The costs of minor additions or those costing below £1,000 are not capitalised.

Investments held as fixed assets are revalued at mid-market value at the balance sheet date and the gain or loss is taken to the Statement of Financial Activities.

Stocks

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the stock to its present location and condition.

4 Events	2020			2019		
	Income	Costs	Net	Income	Costs	Net
National	28,525	21,945	6,580	153,855	139,196	14,659
Total	28,525	21,945	6,580	153,855	139,196	14,659

National events income includes Bursary Allocations from The John Lewis Partnership Bursaries Grant of £1,610. (2019 - £15,000) and Grant Funding of £840. (2019 - £9,760)

The Trust For Sing For Pleasure : Unaudited Financial Statements
Year ended 31 December 2020

Notes to the Financial Statements

5 Restricted grants and donations

	2020	2019
John Lewis Partnership - Bursaries Grant	15,000	15,000
1961 Committee	2,750	-
D'Oyly Carte	2,750	-
Donations	6,244	9,817
	<u>26,744</u>	<u>24,817</u>

6 Tangible assets

	Balance 1.1.20	Additions/ (Disposals)	Depreciation for year	Balance 31.12.20
All Tangible Assets are fully depreciated.	-	-	-	-

7 Fixed asset investments

	Balance 1.1.20	Purchases/ (Sales)	Movement in year	Balance 31.12.20
(at market value)				
Schroders Charity Equity Fund	18,083	-	(2,905)	15,178

8 Debtors

	2020	2019
Trade debtors and prepayments	21,025	9,100
	<u>21,025</u>	<u>9,100</u>

9 Cash at Bank and in hand

	2020	2019
National Current account	57,152	61,581
	<u>57,152</u>	<u>61,581</u>

The Trust For Sing For Pleasure : Unaudited Financial Statements
Year ended 31 December 2020

Notes to the Financial Statements

10	Creditors	2020	2019
	Accruals & deferred income	2,121	8,771
		<u>2,121</u>	<u>8,771</u>

11	General unrestricted funds	Balance 1.1.20	Movement in year	Balance 31.12.20
	National fund	108,102	15,599	123,701
		<u>108,102</u>	<u>15,599</u>	<u>123,701</u>

It is the view of the Trustees that a minimum General Unrestricted fund of £60,000 should be held to meet any contingency demands on the Trust.

12 Staff costs

There were no employed members of staff during the year. (2019: nil).

13 Trustee remuneration and expenses

No remuneration or other benefits from employment with the charity or a related entity were received by the trustees.

14 Independent examination fees

There were no fees paid in the year to the Independent Examiner (2019: £nil).