

Company registration number 00183299 (England and Wales)
Charity registration number 250658 (England and Wales)

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE
TRUSTEES' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

Contents

	Page
Reference and Administrative Details of the Company, its Trustees and Advisers	1
Trustees' Report	2
Independent Auditors' Report on the Financial Statements	9 - 12
Consolidated Statement of Financial Activities	13
Consolidated Balance Sheet	14
Company Balance Sheet	15
Consolidated Statement of Cash Flows	16
Notes to the Financial Statements	17 - 35

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

REFERENCE AND ADMINISTRATIVE DETAILS OF THE COMPANY, ITS TRUSTEES AND ADVISORS

Trustees	C O'Hare - Chair G Tucker - Vice Chair A Birtwistle R Mashiter (resigned 28 September 2023) R Miemczyk (appointed 22 November 2022) G Rothwell (resigned 28 September 2023) P Hood S Gatenby C Hamlett
Officers	J Pellowe - President (deceased 2 July 2023) W T Docherty MBE - Vice-President The Lord Mayor of Manchester - Vice President The Bishop of Manchester - Vice-President
Company Number	00183299
Charity Number	250658
Registered Office	Liverpool Road Castlefield Manchester M3 4JR
Company Secretary	M Gandy
Chief Executive Officer	P Smith
Auditors	Mitchell Charlesworth (Audit) Limited 3 rd Floor 44 Peter Street Manchester M2 5GP
Bankers	Santander UK plc Bootle Branch Bridle Road Bootle Liverpool Merseyside L30 4GB
Solicitors:	Sharp Cross and Mann 13 York Street Heywood Lancashire OL10 4NN

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT

FOR THE YEAR ENDED 31 MARCH 2023

The Trustees would firstly like to record the very sad passing of John Pellowe who was the President of Manchester YMCA from 2016 to 2023 and who had held positions within the organisation for a total of 23 years. We recognise John's significant contribution in bringing about positive change for the people we work with during this period.

The Trustees (who are also directors of the company for the purposes of the Companies Act) present their Annual Report together with the audited consolidated financial statements of Manchester YMCA (the Charitable Company or Charity) and its subsidiary (the Group) for the year ended 31 March 2023. The Trustees confirm that the Annual Report and financial statements of the group and the charitable company comply with the current statutory requirements, the requirements of the charity and the group's governing document, and the provisions of the Statement of Recommended Practice (SORP), applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK (FRS 102, effective 1 January 2019).

Objectives and activities objects

The charity's objects as set out in the Memorandum of Association are:

- to encourage young people to lead a life based on Christian principles
- to set and maintain high standards in social and moral behaviour
- to provide for the spiritual, cultural, intellectual, physical, and social needs of its members
- to provide or assist in the provision, in the interests of social welfare, of facilities for recreation and other leisure time occupation for men and women with the object of improving their conditions of life
- to provide or assist in the provision of education for people of all ages and in particular young people, with the object of developing their physical, mental, or spiritual capacities

In setting objectives and planning for activities, the Trustees have given due consideration to general guidance published by the Charity Commission relating to public benefit, including the guidance "Public benefit: running a charity (PB2)".

Mission

The Board of Trustees have agreed the following Mission Statement for the Manchester YMCA:

"Through development of mind, body and spirit, we will create a community of all people, inspired to achieve their true potential".

Strategies for achieving objectives

The Charity has in place a range of strategic and operational policies which are reviewed regularly and approved by the Board. Our approach is to focus and develop the following areas:

- High quality provision of physical activities and customer care from our Sports and Fitness Centre (The Y Club).
- Advocating, via our Youth and Community Programmes, the needs of some of the most vulnerable and marginalised individuals within our community and supporting them to live healthy and more fulfilled lives.
- Maximising the return from our investment in our trading subsidiary, the Castlefield Hotel, in order to fund our charitable activities.

Activities undertaken to achieve objectives

The above objectives are largely achieved through two broad areas of work. The first is the Y Club which offers a range of activities to improve mental and physical wellbeing. These include individual and group programmes, exercise classes, fitness assessments and team sports. All are accessible and inclusive for people of all ages and abilities. The Y Club facilities include a swimming pool, sauna and steam room, 75-station gym, studio, Rugby Fives courts and a sports hall.

The second area of work is our Youth and Community programme which provides alternative education, a social prescribing service for adults and a mental health support programme for young people. Programmes are delivered in partnership with schools, social services and other third sector organisations within the boroughs of Manchester, Salford and Trafford. This is delivered from within the Castlefield Hotel.

Manchester YMCA is the sole beneficiary of a subsidiary company, the Castlefield Hotel Limited, which operates the Castlefield Hotel on the same site as the Y Club and is led by a Board of Directors to manage business activities and meet Company law requirements. The Castlefield Hotel provides all of its profits to support both of the above.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT [Continued]

FOR THE YEAR ENDED 31 MARCH 2023

Main activities undertaken to further the company's purposes for the public benefit

The Y Club

This year, the Y Club has provided a wide variety of leisure activities to its members, hotel guests, pay-as-you-go users, volunteers, staff, and others. Activities range from baby swimming and aqua fit in the pool, badminton to wrestling in the Sports Hall and Body Pump to Yoga in the studio. We began the year with 1,985 members and finished with 2,359.

Some of our sports provide opportunities for competitive play. This includes wrestling, basketball, Rugby Fives and volleyball. We also have YMCA Harriers who are based at the Y Club and also compete in regional and national events.

The Y Club and the YMCA has always been more than a leisure facility though and offers a sense of belonging to its members in the city. Members come from across Manchester and further afield, but we are seeing an increased number from the immediate vicinity, as the city centre continues to become more residential. We continue to support the Frank Cohen Centre for recovering alcoholics with members of the Centre visiting the Y Club on a regular basis to participate in leisure activities.

Youth and Community

Our **Alternative Education** programmes enable young people to compete on par with others, not only through gaining academically but also through becoming confident young people who can take their place in society. This provision is crucial to vulnerable young people and looked after children who require additional support to succeed in education and who otherwise would fall behind. We provide a trauma-informed approach which is delivered through tailor-made education packages aligned to individual education plans. In general, academic sessions are delivered 1-2-1 with sports sessions delivered in small groups.

For the 21/22 academic year, we finished with 8 students on our books receiving a total of 25 education days per week. For the start of the 22/23 academic year, we started with 10 students for a total of 28 days which we generally maintained through to March 23 but reaching a peak of 32 days in January. In order to deliver the programme to these increased numbers, we recruited three new teachers this year. The education programme is taught from our two glass classrooms in the hotel lobby area, but we also make use of the extensive sports facilities and the classroom on the first floor of the hotel.

To support these programmes, we have secured a further grant from the North West Young Peoples Development Fund (£15,000).

We also provide a weekly session for pupils from Chatsworth Futures which is a school supporting young people with SEND. The sessions form an '**Independent Living**' module helping people to develop life skills so that they can become active members of the community.

In addition to our own education programme, we have initiated a partnership with **YMCA Central**, who utilise a newly converted classroom adjacent to our gym, for the delivery of their BTEC in Physical Activity (Level II and III). This partnership has worked very well in its first year and should grow in 23/24 with increased student numbers. We are also a base for the delivery of **Y-Fit's PT training** and are used by **Abbey College** for their weekly PE lessons.

Champions for Change is a 'social prescribing' programme which supports people with poor health to adopt healthier lifestyles, including physical and mental health and nutrition. It is run jointly by the Youth and Community team and the Y Club. We have had 20 individuals referred to us through their GP or other public services and complete the programme. This has been funded by a grant of £10,000 from BeWell which finished in December 2022, and then continued through internal funding of £10,000.

Mental Health Champions Project is a collaboration with Salford Colleges and other partners such as Moorside High School and Salford University to co-produce and co-deliver mental health campaigns to young people aged 16 – 25. The campaigns have reached over 3,000 people and serve to break the stigma related to mental health, raise awareness of mental health and wellbeing, and provide information on support strategies and services. The programme has also recruited over 60 Youth Ambassadors. This has been funded by grants from Booths Charities (£10,000) and the National Lottery (£10,000) but is now sustained internally.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT [Continued]

FOR THE YEAR ENDED 31 MARCH 2023

Volunteers

Manchester YMCA encourages and supports the active involvement of its members volunteering to run classes, lead activities and participate in the governance of the Association. There are currently more than 25 individuals who give up their time and resources to further the work of the charity. Volunteering is seen as important as it creates opportunities for individuals to progress and can help develop new skills and confidence.

Manchester YMCA has a team of 7 volunteer chaplains who are on hand to serve members, guests, and staff as part of the family of the YMCA.

Achievements and performance

Key financial performance indicators

The Manchester YMCA monitors its key financial performance indicators and compares these against budgets, prior years, and benchmark figures where these are available.

	2022/23	(Covid affected) 2021/22	(Covid affected) 2020/21
	£'000	£'000	£'000
KPIs			
Total income	£2,851	£2,318	£995
Overall surplus/(deficit)	£325	£383	£(346)
Staff costs	£1,211	£945	£735
Hotel room occupancy rate	85%	72%	17%
Hotel revenue per available room (RevPar)	£61.68	£52.76	£8.00
Year-end Y Club members	2,359	1,985	1,817

Review of activities

It has been a very good year, consolidating the growth post-covid. All three departments have performed very well indeed.

Occupancy at the Hotel is at 85% which is very good. As can be seen it is significantly up on 21/22 but this latter year was covid-affected, only returning to full capacity in July 21. However, 85% average occupancy in any year is excellent. The RevPar rate (Revenue per available room) is also good at £61.68 but is an area where we will look to improve in 23/24. We have completed a full refresh of all hotel rooms this year to improve guest experience.

The Y Club has had an excellent year with membership up by over 370 people. We provide high quality facilities in a very accessible part of the city at an affordable price. The membership growth looks set to continue.

In addition to gym memberships, all our clubs are performing well with excellent participation levels for wrestling, basketball, volleyball, running club and Rugby Fives. We have hosted regional and national events for Rugby Fives this year.

Financial review overview

The results for the year are set out in the Statement of Financial Activities on page 13. Overall, the group made a surplus of £325k. Within this, the trading company, Castlefield Hotel Limited, made a trading surplus of £169k (page 22), This is £84k short of last year but that masks some considerable differences. Revenue was up from £1.3m to £1.6m but costs were also up from £1,054k to £1,444k. Wages are up by £173k to £603k and other significant increases can be seen in utilities (up by £31k), agents commission (£65k), insurance (£15k) and credit card charges (£18k).

The Y Club health and fitness facility generated a surplus of £96k compared to £81k in 21/22. This is derived from revenue of £875k (page 22), driven by very strong membership sales – more than £150k up on 21/22. Costs are up by £142k, principally from staff costs (up £63k), utilities (£42k) and insurance (£15k).

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT [Continued]

FOR THE YEAR ENDED 31 MARCH 2023

Financial review overview (cont'd)

Our Youth and Community work has generated revenue of £251k from the delivery of alternative education and other programmes which represents a growth of £110k which is excellent. Staff costs are also up significantly in order to deliver the extended services and are at £169k compared to £104k in 21/22.

Our YMCA revenues, which are principally from rental income (see notes 8 and 9) are in line with last year.

Please note that the sports clubs utilising the facilities of the Manchester YMCA each have their own constitution and are open to any person regardless of race, age, gender, sexual orientation, or ability. The Chair and Deputy Chair of the Board of Trustees and the Company Secretary are ex-officio members of each club committee. The income and expenses of these clubs have not been included in these financial statements as the Trustees consider that the Manchester YMCA does not exercise control of their activities.

Fundraising activities

The Manchester YMCA largely funds its activities from grants and via trading revenues generated from the Y Club and by its trading subsidiary, Castlefield Hotel Ltd. Fundraising activities are limited to infrequent sponsored events and legacy/will clinics. No third party or external fundraisers are utilised and there were no major fundraising initiatives during the year.

Going concern

The Trustees have continued to monitor the financial outlook for the organisation within the context of the cost-of-living crisis and escalation energy costs but balanced by Manchester's strong growth locally.

The Senior Management Team is stable, and all three strands of work are in a good place. Each department is recognised as delivering a really high quality service and there is no indication of decreasing demand heading into 2023/24.

Under the scenarios reviewed as part of the budgeting process, the Trustees are of the view that the charity has sufficient reserves to enable it to continue as a going concern for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements. Further details regarding the adoption of the going concern basis can be found in the accounting policies.

Reserves policy

Note 20 and 21 to the financial statements show the assets and liabilities attributable to the various types of funds and summarise the year's movement on each fund. The Board continues to keep the secured borrowings under review to ensure that they remain adequate to cover the group's working capital requirements.

The Charity has unrestricted reserves of £5.404m and no free reserves. This level of free reserves is common for many other charities that have significant reserves tied up in property and investments. The Trustees monitor the financial health of the charity by reference to the number of months expenditure that could be covered by the existing bank facilities. The aim is to have 2 months' worth of expenditure covered. At present the organisation has in excess of 6 months available.

Principal uncertainties and financial risk management

The Trustees have assessed and documented the major risks to which the Group and the company is exposed.

Covid continues to lurk in the background but the most likely source of negative impact upon our financial sustainability is from the cost-of-living crisis and a subsequent reduction in both hotel stays and gym memberships. The arrival of a new gym in the area would also have an impact but we believe this would be minimal and that any new gym would only be compensating for two nearby gyms which are closing.

A key element in the management of these financial risks is the preparation and review of monthly management accounts and active management of various cash/income sources and use of the charity's assets to ensure that sufficient working capital is available.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT [Continued]

FOR THE YEAR ENDED 31 MARCH 2023

Principal funding

The Charity derives its funding from the following sources: Y Club membership fees, gift aid payments from its subsidiary, commissioned services, legacies, donations, and grants.

Constitution

Manchester YMCA is registered as a charitable company limited by guarantee and constituted under a Memorandum of Association.

Organisational structure and decision making policies

The Directors of the company are also charity Trustees for the purposes of charity law. Directors are drawn from a variety of professional backgrounds relevant to the work of the organisation. The charity has a Board and sub-committee structure, and meetings take place on a bi-monthly and monthly basis respectively. Directors are appointed to serve for an initial term of up to three years and may be re-appointed for two further such terms of up to three years. No Director may serve more than nine consecutive years in office without taking leave of at least one year.

Trustees give their time voluntarily and receive no benefits from the charity. **Policy for the induction and training of Trustees**
Each new Trustee receives an induction to the charity which includes briefings on key responsibilities of new Trustees, the key aims and objectives of the charity, the structure and workings of the charity, the roles of its staff and volunteers, how the Board works, finance and health and safety issues.

Pay policy for key management personnel

The pay of senior staff is reviewed annually and normally increased in line with the prevailing inflation rates. Remuneration is benchmarked against pay levels in similar sized organisations run on a charitable basis.

Trustees' indemnities

The YMCA has in place the Forefront Charities and Non-Profit Organisations insurance to protect Trustees and officers from claims arising from negligent acts, errors or omissions occurring whilst on organisational business. The policy provides cover of up to £10m.

Plans for future period

As we head into 23/24, the organisation remains in a good place with the charity and its trading subsidiary both performing well. We expect this to continue. Manchester City Centre continues to attract investment into residential properties with nearly 100,000 people living in the City. This development is particularly acute in Deansgate and Castlefield and in adjoining Salford. This will increase in 23/24 and 24/25 with a further 15,000 people to be living in four new developments alone. This clearly increases our catchment population for all of our services but particularly for the Y Club.

Alongside this residential growth, the City is also increasing its attractiveness and capacity as a leisure/cultural destination with the recent opening of the Factory International and the upcoming opening of the 23,000 seater Co-op Live. The introduction of the 'hotel tax' should also – at least in theory – increase the visitor numbers with a stated objective to support growth in visitor numbers during traditionally quieter months.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT [Continued]

FOR THE YEAR ENDED 31 MARCH 2023

Plans for future period (cont'd)

In the **Y Club**, revenues will continue to be driven by memberships. We expect membership to increase by at least a further 180 this year which would take the total up to over 2,500. We will also be introducing a price increase to help us deal with the increases in energy costs while still investing in the improvement of our facilities. The planned improvements for 23/24 include:

- the installation of cubicles into the male and female changing rooms so that changing spaces are more comfortable for families and for those who want more privacy
- complete refresh of the studio with a new floor, lighting, decoration and sound system so that it can be adapted for the range of activities which take place in there
- improvement to the outdoor area so that it is more welcoming and greener for members, guests, and local residents
- replacement of gym equipment to meet member needs
- new website

Within the **Youth and Community** department, our focus is on consolidation rather than growth. We operate the work on a cost-neutral principle, but we do have capacity for growth if opportunities arise. There is certainly no sign of demand decreasing with the number of statemented pupils increasing year-on-year and our work with Manchester City Council now heading into its second year. Funding remains tight in the education sector and there is a risk that schools look to deliver their alternative provision in-house. We have developed preventative, outreach programmes to reduce our reliance on the 1-2-1 service.

The Board has allocated £10,000 for the continuation of a slimmed down social prescribing and mental health service and we aim to supplement this with grants and donations. Only grants secured are included in our forecasts which show a deficit of £19,000 for 23/24. This follows a surplus of £51k in 22/23, which included a £15,000 grant for activities to be delivered in 23/24.

Overall, we are confident that our forecasts across our operations are robust, realistic and represent something nearer to the worse case than best-case. There is no indication yet of any negative impact from the cost of living crises and though the energy market is still volatile, prices are no longer increasing as quickly as they were. With regard to the latter, we are planning to invest in solar energy which should generate around 25% of our energy needs.

Statement of trustees' responsibilities

The Trustees (who are also the directors of the Charitable Company for the purposes of company law) are responsible for preparing the Trustees' Report including the Strategic Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law, the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Charitable Company and of their incoming resources and application of resources, including their income and expenditure, for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently.
- observe the methods and principles of the Charities SORP (FRS 102);
- make judgements and accounting estimates that are reasonable and prudent.
- state whether applicable UK Accounting Standards (FRS 102) have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

TRUSTEES' REPORT [Continued]

FOR THE YEAR ENDED 31 MARCH 2023

Statement of trustees' responsibilities (cont'd)

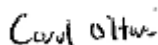
The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the Group and the Charitable Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and the Charitable Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and the Charitable Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

Each of the persons who are Trustees at the time when this Trustees' Report is approved has confirmed that:

- so far as that Trustee is aware, there is no relevant audit information of which the Group's auditors are unaware; and
- that Trustee has taken all the steps that ought to have been taken as a Trustee in order to be aware of any relevant audit information and to establish that the charitable group's auditors are aware of that information.

Approved by order of the members of the Board of Trustees on 04/12/2023 and signed on their behalf by:



C O'Hare
Chair

Date: 04/12/2023

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MANCHESTER YMCA

Opinion

We have audited the financial statements of Manchester YMCA (the 'parent charitable company') and its subsidiaries (the 'Group') for the year ended 31 March 2023 which comprise the Consolidated Statement of Financial Activities, the Consolidated Balance Sheet, the Company Balance Sheet, the Consolidated Statement of Cash Flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent charitable company's affairs as at 31 March 2023 and of the Group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's or the parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF MANCHESTER YMCA [Continued]

Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' Report thereon. The Trustees are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.
- the Trustees' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report.

We have nothing to report in respect of the following matters in relation to which Companies Act 2006 requires us to report to you if, in our opinion:

- the parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the Trustees' Responsibilities Statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the Group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF MANCHESTER YMCA [Continued]

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Extent to which the audit was considered capable of detecting irregularities including fraud

We identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and then design and perform audit procedures responsive to those risks, including obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion.

Identifying and assessing potential risks related to irregularities

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, we considered the following:

- the nature of the industry and sector, control environment and business performance.
- the company's own assessment of the risks that irregularities may occur either as a result of fraud or error.
- the results of our enquiries of management and members of the Board of Directors of their own identification and assessment of the risks of irregularities.
- any matters we identified having obtained and reviewed the company's documentation of their policies and procedures relating to:
- identifying, evaluating, and complying with laws and regulations and whether they were aware of any instances of non-compliance.
- detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected or alleged fraud.
- the internal controls established to mitigate risks of fraud or non-compliance with laws and regulations; and
- the matters discussed among the audit engagement team regarding how and where fraud might occur in the financial statements and any potential indicators of fraud.

As a result of these procedures, we considered the opportunities and incentives that may exist within the company for fraud and identified the greatest potential for fraud in the following area:

i) Recording of all cash income received, ii) Loss of stock, iii) Use of grant income. In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override and income recognition.

We also obtained an understanding of the legal and regulatory framework that the company operates in, focusing on provisions of those laws and regulations that had a direct effect on the determination of material amounts and disclosures in the financial statements. The key laws and regulations we considered in this context included Food Hygiene, Safeguarding, Health and Safety regulations and the UK Companies Act and Charities SORP.

In addition, we considered provisions of other laws and regulations that do not have a direct effect on the financial statements but compliance with which may be fundamental to the company's ability to operate or to avoid a material penalty, these included client data regulations.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF MANCHESTER YMCA [Continued]

Audit response to risks identified

As a result of performing the above, we identified i) Recording of all cash income received and ii) Loss of stock as the key audit matters related to the potential risk of fraud.

In addition to the above, our procedures to respond to risks identified included the following:

- reviewing the financial statement disclosures and testing to supporting documentation to assess compliance with relevant laws and regulations described above as having a direct effect on the financial statements;
- enquiring of management and members of the Board of Directors concerning actual and potential litigation and claims;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- reading minutes of meetings of those charged with governance and reviewing correspondence with relevant authorities where matters identified were significant; and
- in addressing the risk of fraud through management override of controls, testing the appropriateness of journal entries and other adjustments; assessing whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluating the business rationale of any significant transactions that are unusual or outside the normal course of business.
- Discuss and document procedures in place for the safeguarding of stock.
- Review procedures in place in connection with the counting and reconciliation of physical cash held each day.
- Carried out testing to confirm the use of grant income received in the year.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinions we have formed.



Alison Buckley (Senior Statutory Auditor)
For and on behalf of Mitchell Charlesworth (Audit) Limited
3rd Floor
44 Peter Street
Manchester
M2 5GP

Date: 04/12/2023

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
(INCORPORATING INCOME AND EXPENDITURE ACCOUNT)
FOR THE YEAR ENDED 31 MARCH 2023

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2023 £	Unrestricted Funds £	Restricted Funds £	Total Funds 2022 £
Income							
Grants and donations	5	6,440	40,325	46,765	108,142	-	108,142
<i>Income from charitable activities:</i>							
Operation of Y Club and Youth and Community programmes	6	928,944	207,346	1,136,290	702,862	140,637	843,499
<i>Income from other trading activities:</i>							
Commercial trading operations	7	1,608,128	-	1,608,128	1,306,537	-	1,306,537
Investment income	8	50,882	-	50,882	50,653	-	50,653
Other income	9	9,357	-	9,357	9,357	-	9,357
Total income		2,603,751	247,671	2,851,422	2,177,551	140,637	2,318,188
Expenditure							
<i>Costs of raising funds:</i>							
Commercial trading operations		(1,383,811)	-	(1,383,811)	(964,408)	-	(964,408)
<i>Expenditure on charitable activities:</i>							
Operation of Y Club and Youth and Community programmes	10	(915,011)	(227,667)	(1,142,678)	(848,549)	(121,965)	(970,514)
Total expenditure		(2,298,822)	(227,667)	(2,526,489)	(1,812,957)	(121,965)	(1,934,922)
Net income		304,929	20,004	324,933	364,594	18,672	383,266
Transfers between funds	20	(48,959)	48,959	-	(18,801)	18,801	-
Other recognised gains							
Gain on revaluation of fixed assets		174,791	-	174,791	-	-	-
Net movement of funds for the year		430,761	68,963	499,724	345,793	37,473	383,266
Reconciliation of funds							
Total funds brought forward		4,972,977	37,473	5,010,450	4,627,184	-	4,627,184
Total funds carried forward		5,403,738	106,436	5,510,174	4,972,977	37,473	5,010,450

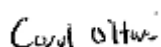
MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

CONSOLIDATED BALANCE SHEET
AS AT 31 MARCH 2023

		2023	2022
	Notes	£	£
Fixed assets			
Tangible assets	14	4,966,052	5,003,857
Investment property	15	670,000	495,209
		5,636,052	5,499,066
Current assets			
Stocks		10,441	10,352
Debtors	17	111,834	134,828
Cash at bank and in hand		314,273	274,443
		436,548	419,623
Creditors: amounts falling due within one year	18	(401,447)	(720,691)
Net current liabilities		35,101	(301,068)
Total assets less current liabilities		5,671,153	5,197,998
Creditors: amounts falling due after more than one year	19	(160,979)	(187,548)
Total net assets		5,510,174	5,010,450
Charity funds			
Restricted funds	20	106,436	37,473
Unrestricted funds	20	5,403,738	4,972,977
Total funds		5,510,174	5,010,450

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements were approved and authorised for issue by the Trustees and signed on their behalf by:



C O'Hare
Chair

Date: 04/12/2023

Company Registration No: 00183299

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

COMPANY BALANCE SHEET
AS AT 31 MARCH 2023

		2023		2022	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	14		4,966,052		5,003,857
Investment property	15		670,000		495,209
Investments	16		25,000		25,000
			<u>5,661,052</u>		<u>5,524,066</u>
Current assets					
Stocks		-		550	
Debtors	17	91,145		189,446	
Cash at bank and in hand		75,093		316	
		<u>166,238</u>		<u>190,312</u>	
Creditors: amounts falling due within one year	18	(216,919)		(578,453)	
Net current liabilities			<u>(50,681)</u>		<u>(388,141)</u>
Total assets less current liabilities			5,610,371		5,135,925
Creditors: amounts falling due after more than one year	19		(160,979)		(187,548)
Total net assets			<u>5,449,392</u>		<u>4,948,377</u>
Charity funds					
Restricted funds	20		106,436		37,473
Unrestricted funds	20		5,342,956		4,910,904
Total funds			<u>5,449,392</u>		<u>4,948,377</u>

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements were approved and authorised for issue by the Trustees and signed on their behalf by:

C O'Hare

C O'Hare
Chair

Date: 04/12/2023

Company Registration No: 00183299

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

CONSOLIDATED STATEMENT OF CASHFLOWS
FOR THE YEAR ENDED 31 MARCH 2023

		2023	2022
	Notes	£	£
Cash flows from operating activities			
Net cash received in operating activities	22	528,746	430,415
Cash flows from investing activities			
Dividends, interest, and rents from investments		60,239	60,010
Proceeds from the sale of tangible fixed assets		-	-
Purchase of tangible fixed assets		(133,148)	(157,499)
Net cash used in investing activities		(72,909)	(97,489)
Change in cash and cash equivalents in the year		455,837	332,926
Cash and cash equivalents at the beginning of the year		(141,564)	(474,490)
Cash and cash equivalents at the end of the year	23	314,273	(141,564)

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

1. General information

The Manchester YMCA is a private company limited by guarantee, incorporated in England & Wales, and a charity registered at the Charity Commission in England & Wales. The principal address is Liverpool Road, Castlefield, Manchester, M3 4JR.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with the Charities SORP (FRS 102) - Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Manchester YMCA meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The Consolidated Statement of Financial Activities (SOFA) and Consolidated Balance Sheet consolidate the financial statements of the Company and its subsidiary undertaking. The results of the subsidiary are consolidated on a line by line basis.

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Financial Activities in these financial statements.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

2.2 Going concern

The Trustees assess whether the use of going concern is appropriate, i.e., whether there are any material uncertainties related to events or conditions that may cast significant doubt on the ability of the charity to continue as a going concern. The Trustees make this assessment in respect of a period of one year from the date of approval of the financial statements. The Trustees consider the charity has sufficient reserves to enable it to continue as a going concern for the foreseeable future. For this reason, it continues to adopt the going concern basis in preparing the financial statements.

2.3 Income

All income is recognised once the Company has entitlement to the income, it is probable that the income will be received, and the amount of income receivable can be measured reliably.

Income from grants, whether capital or revenue grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received, and the amount can be measured reliably and is not deferred. Grants are deferred to future periods only when this is specified or agreed by the funder or other preconditions of the fund are not yet met.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

2. Accounting policies [Continued]

2.3 Income [Continued]

Income tax recoverable in relation to investment income is recognised at the time the investment income is receivable.

Other income is recognised in the period in which it is receivable and to the extent the goods have been provided or on completion of the service.

2.4 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Expenditure on raising funds includes all expenditure incurred by the Group to raise funds for its charitable purposes and includes costs of all fundraising activities events and non-charitable trading.

Expenditure on charitable activities is incurred on directly undertaking the activities which further the Group's objectives, as well as any associated support costs. All expenditure is inclusive of irrecoverable VAT.

2.5 Government grants

Government grants relating to tangible fixed assets are treated as deferred income and released to the Consolidated Statement of Financial Activities over the expected useful lives of the assets concerned.

2.6 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of cost and replacement cost, adjusted where applicable for any loss of service potential.

2.7 Tangible fixed assets and depreciation

Tangible fixed assets costing £1,000 or more are capitalised and recognised when future economic benefits are probable, and the cost or value of the asset can be measured reliably.

Tangible fixed assets are initially recognised at cost. After recognition, under the cost model, tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. All costs incurred to bring a tangible fixed asset into its intended working condition should be included in the measurement of cost.

Depreciation is charged so as to allocate the cost of tangible fixed assets less their residual value over their estimated useful lives.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

2. Accounting policies [Continued]

2.7 Tangible fixed assets and depreciation [Continued]

Depreciation is provided on the following basis:

Long-term leasehold property	- depreciated over the shorter of the useful life of the asset or the length of the lease
Plant and equipment	- 10 - 33.33%

2.8 Investments

Fixed asset investments are a form of financial instrument and are initially recognised at their transaction cost and subsequently measured at fair value at the Balance Sheet date, unless the value cannot be measured reliably in which case it is measured at cost less impairment. Investment gains and losses, whether realised or unrealised, are combined and presented as 'Gains/(Losses) on investments' in the Consolidated Statement of Financial Activities.

Investments in subsidiaries are valued at cost less provision for impairment.

2.9 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

2.10 Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

2.11 Liabilities and provisions

Liabilities are recognised when there is an obligation at the Balance Sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably.

Liabilities are recognised at the amount that the Company anticipates it will pay to settle the debt or the amount it has received as advanced payments for the goods or services it must provide.

Provisions are measured at the best estimate of the amounts required to settle the obligation. Where the effect of the time value of money is material, the provision is based on the present value of those amounts, discounted at the pre-tax discount rate that reflects the risks specific to the liability. The unwinding of the discount is recognised in the Consolidated Statement of Financial Activities as a finance cost.

2.12 Financial instruments

The Group only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

2. Accounting policies [Continued]

2.13 Pensions

The Group operates a defined contribution pension scheme, and the pension charge represents the amounts payable by the Group to the fund in respect of the year. In line with FRS 102 28.11 A, since the pension is included as a liability in the accounts, the resulting expense is recognised in the profit or loss.

The Manchester YMCA participated in a multi-employer defined benefit pension plan for employees of YMCAs in England, Scotland, and Wales, which was closed to new members and accruals on 30 April 2007. Due to insufficient information, the plan's actuary has advised that it is not possible to separately identify the assets and liabilities relating to the Manchester YMCA; therefore, the scheme is accounted for as a defined contribution scheme.

As described in note 25 The Manchester YMCA has a contractual obligation to make pension deficit payments of £31,258 per annum over the period to April 2029, accordingly this is shown as a liability in the accounts. In addition, the Manchester YMCA is required to contribute £4,824 per annum to the operating expenses of the Pension Plan and these costs are charged to the Statement of Financial Activities as made.

2.14 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Group and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Group for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income, gains and losses are allocated to the appropriate fund.

3. Judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

4. Financial performance of the charity

The consolidated financial statements include the results of the charity's wholly owned subsidiary which operates the Castlefield Hotel.

The summary financial performance of the charity alone is:

	2023	2022
	£	£
Income	1,303,894	1,070,851
Amount donated from subsidiary company	170,620	164,571
	<u>1,474,514</u>	<u>1,235,422</u>
Expenditure on charitable activities	(1,148,290)	(940,514)
Net expenditure	326,224	294,908
Gain on revaluation of fixed assets	174,791	-
Total funds brought forward	<u>4,948,377</u>	<u>4,653,469</u>
Total funds carried forward	<u>5,449,392</u>	<u>4,948,377</u>
Represented by:		
Restricted income funds	106,436	37,473
Unrestricted income funds	<u>5,342,956</u>	<u>4,910,904</u>
	<u>5,449,392</u>	<u>4,948,377</u>

5. Income from donations and grants

	Unrestricted Funds	Restricted Funds	Total Funds	Unrestricted Funds	Total Funds
	2023	2023	2023	2022	2022
	£	£	£	£	£
<i>Grants</i>					
Coronavirus Job Retention Scheme	-	-	-	18,712	18,712
Covid restart & support grants	-	-	-	82,000	82,000
North West Young Persons Development Trust		15,000	15,000		
Booth's Charities		20,325	20,325		
Big Life – Social Prescribing		5,000	5,000		
	<u>-</u>	<u>40,325</u>	<u>40,325</u>	<u>100,712</u>	<u>100,712</u>
<i>Donations</i>					
Donations received	6,440	-	6,440	7,430	7,430
	<u>6,440</u>	<u>40,325</u>	<u>46,765</u>	<u>108,142</u>	<u>108,142</u>

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

6. Income from charitable activities

	Unrestricted Funds £	Restricted Funds £	Total Funds 2023 £	Unrestricted Funds £	Restricted Funds £	Total Funds 2022 £
Y Club membership subscriptions	794,643	-	794,643	642,966	-	642,966
Other Y Club income	79,933	-	79,933	52,640	-	52,640
Youth & Community income	3,000	247,671	250,671	-	140,637	140,637
Other YMCA income	11,043		11,043	7,256	-	7,256
	<u>888,619</u>	<u>247,671</u>	<u>1,136,290</u>	<u>702,862</u>	<u>140,637</u>	<u>843,499</u>

7. Income earned from commercial trading activities

The wholly owned trading subsidiary Castlefield Hotel Limited is incorporated in England & Wales (company number 02357538). The company operates the Castlefield Hotel.

The summary of trading results and financial performance of the subsidiary alone is:

	2023 £	2022 £
Income	1,613,740	1,306,537
Cost of sales and administration costs	<u>(1,444,411)</u>	<u>(1,053,608)</u>
Net profit/(loss)	169,329	252,929
Amount gifted to the charity	<u>(170,620)</u>	<u>(164,571)</u>
Retained in subsidiary	<u>(1,291)</u>	<u>88,358</u>
The assets and liabilities of the subsidiary were:		
Current assets	290,356	332,095
Current liabilities	<u>(204,574)</u>	<u>(245,022)</u>
	<u>85,782</u>	<u>87,073</u>
Aggregate share capital and reserves	<u>85,782</u>	<u>87,073</u>

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

8. Investment income

	Unrestricted Funds £	Total Funds 2023 £	Unrestricted Funds £	Total Funds 2022 £
Rental income	50,882	50,882	50,653	50,653

9. Other incoming resources

	Unrestricted Funds £	Total Funds 2023 £	Unrestricted Funds £	Total Funds 2022 £
Mobile phone mast	9,357	9,357	9,357	9,357

10. Analysis of charitable expenditure current year

The charity undertakes direct charitable activities only and does not make grant payments.

	Y Club £	YMCA £	Youth & Community £	Total 2023 £
Staff costs	340,072	-	178,162	518,234
Office costs	24,008	559	1,803	26,370
Premises costs	37,755	12,728	(3,252)	47,231
Operating costs	23,992	30,485	12,884	67,361
Finance costs	3,001	(101)	-	2,900
Depreciation	116,038	51,500	-	167,538
Support costs	252,021	16,703	38,070	306,794
Governance costs	5,170	1,080	-	6,250
Total	802,058	112,954	227,667	1,142,678

Analysis of charitable expenditure prior year

	Y Club £	YMCA £	Youth & Community £	Total 2022 £
Staff costs	295,133	701	103,871	399,705
Office costs	34,121	9	1,206	35,336
Premises costs	20,119	3,331	299	23,749
Operating costs	20,117	46,108	16,520	82,745
Finance costs	3	(629)	-	(626)
Depreciation	104,029	51,500	69	155,598
Support costs	150,536	117,711	-	268,247
Governance costs	3,720	2,040	-	5,760
Total	627,778	220,771	121,965	970,514

Expenditure on charitable activities was £1,142,678 (2022: £970,514) of which £915,011 was unrestricted (2022: £848,549) and £227,667 restricted (2022: £121,965).

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

11. Analysis of support costs current year

The charity allocates its support costs as shown in the table below and then further apports those costs between the charitable activities undertaken (see note 10). Where practicable any support costs are directly attributed to the activity, where this is not possible it has been apportioned as noted below.

	Basis of allocation	Y Club £	YMCA £	Youth & Community £	Total 2023 £
Support costs					
Staff costs	Staff time	38,400	16,331	34,800	89,531
Office costs	Usage	26,587	-	-	26,587
Premises costs	Usage	137,837	-	3,270	141,107
Operating costs	Usage	40,705	-	-	40,705
Finance costs	Usage	5,077	372	-	5,449
Depreciation	Usage	3,415	-	-	3,415
		252,021	16,703	38,070	306,794
Governance costs					
Audit		5,170	1,080	-	6,250
Total		257,191	17,783	38,070	313,044

Analysis of support costs prior year

	Basis of allocation	Y Club £	YMCA £	Youth & Community £	Total 2022 £
Support costs					
Staff costs	Staff time	-	115,279	-	115,279
Office costs	Usage	8,011	-	-	8,011
Premises costs	Usage	106,375	-	-	106,375
Operating costs	Usage	23,546	-	-	23,546
Finance costs	Usage	5,976	2,432	-	8,408
Depreciation	Usage	6,628	-	-	6,628
		150,536	117,711	-	268,247
Governance costs					
Audit		3,720	2,040	-	5,760
Total		154,256	119,751	-	274,007

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

12. Auditors' remuneration			2023	2022
			£	£
Fees payable to the company's auditor for the audit of the group's annual accounts			8,450	8,000
Fees payable to the company's auditor in respect of all non-audit services not included above			2,175	1,750
			<u> </u>	<u> </u>
13 Analysis of staff costs, trustee remuneration and expenses				
	Group	Group	Company	Company
	2023	2022	2023	2022
	£	£	£	£
Wages and salaries	1,082,494	840,281	522,361	442,218
Social security costs	74,433	46,987	39,918	24,978
Contribution to defined contribution pension schemes	54,285	57,290	45,486	47,788
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	1,211,212	944,558	607,765	514,984
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
			Group	Group
The average headcount of persons employed by the company during the year was as follows:			2023	2022
			No.	No.
Personal development			18	14
Accommodation			22	18
Food and beverage			8	8
Administration			5	5
			<u> </u>	<u> </u>
			53	45
			<u> </u>	<u> </u>
			Group	Group
The average full time equivalent of persons employed by the company during the year was as follows:			2023	2022
			No.	No.
Personal development			15	11
Accommodation			16	11
Food and beverage			7	5
Administration			4	4
			<u> </u>	<u> </u>
			42	31
			<u> </u>	<u> </u>

No employee received remuneration amounting to more than £60,000 in either year.

The charity's trustees were not paid or received any other benefits from employment with the charity or its subsidiary in the year (2022: £Nil) neither were they reimbursed expenses during the year (2022: £Nil). No charity trustee received payment for professional or other services supplied to the charity (2022: £Nil).

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

14. Tangible fixed assets	Long-term Leasehold Property	Plant and Equipment	
Group and Company	£	£	Total £
Cost or valuation			
At 1 April 2022	5,343,100	2,394,214	7,737,314
Additions	-	133,148	133,148
Disposals	-	(674,744)	(674,744)
At 31 March 2023	5,343,100	1,852,618	7,195,718
Depreciation			
At 1 April 2022	656,941	2,076,516	2,733,457
Charge for the year	51,500	119,453	170,953
On disposals	-	(674,744)	(674,744)
At 31 March 2023	708,441	1,521,225	2,229,666
Net book value			
At 31 March 2023	4,634,659	331,393	4,966,052
At 31 March 2022	4,686,159	317,698	5,003,857
15. Investment property			Freehold Investment Property
Group			£
Valuation			
At 1 April 2022			495,209
Revaluations			174,791
At 31 March 2023			670,000
Company			
Valuation			
At 1 April 2022			495,209
Revaluations			174,791
At 31 March 2023			670,000

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

16. Fixed asset investments	Investments in Subsidiary Companies £
Company	
Cost or valuation	
At 1 April 2022	25,000
At 31 March 2023	25,000

The charity holds 25,000 shares of £1 each in its wholly owned trading subsidiary company Castlefield Hotel Limited which is incorporated in England & Wales. These are the only shares allotted, called up and fully paid. The activities and results of this company is summarised in note 7.

17. Debtors	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Due within one year				
Trade debtors	98,823	118,140	78,134	88,507
Other debtors	-	-	-	84,251
Prepayments and accrued income	13,011	16,688	13,011	16,688
	111,834	134,828	91,145	189,446
18. Creditors: amounts falling due within one year	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Bank overdrafts	-	416,007	-	416,007
Trade creditors	48,060	45,401	25,445	21,903
Amounts owed by group undertakings	-	-	20,046	18,533
Other taxation and social security	65,160	33,659	45,625	-
Other creditors	80,165	189,684	60,522	86,070
Accruals and deferred income	208,062	35,940	65,281	35,940
	401,447	720,691	216,919	578,453

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

18. Creditors: amounts falling due within one year [Continued]	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Deferred income at 1 April 2022	13,186	55,208	13,186	55,208
Resources deferred during the year	72,144	13,186	9,286	13,186
Amounts released from previous periods	(13,186)	(55,208)	(13,186)	(55,208)
	<u>72,144</u>	<u>13,186</u>	<u>9,286</u>	<u>13,186</u>

The bank overdraft is secured by a fixed charge over the land and buildings on the side east of Potato Wharf.

19. Creditors: amounts falling due after more than one year	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Pension	160,979	187,548	160,979	187,548
	<u>160,979</u>	<u>187,548</u>	<u>160,979</u>	<u>187,548</u>

The aggregate amount of liabilities repayable wholly or in part more than five years after the reporting date is:

	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Pension	32,195	62,516	32,195	62,516
	<u>32,195</u>	<u>62,516</u>	<u>32,195</u>	<u>62,516</u>

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

20. Statement of funds	Balance at 1 April 2022 £	Income £	Expenditure £	Transfers £	Balance at 31 March 2023 £
Current year Group					
Unrestricted funds					
General reserves	4,662,334	2,603,751	(2,298,822)	(48,959)	4,918,304
Revaluation reserves	310,643	174,791	-	-	485,434
	4,972,977	2,778,542	(2,298,822)	(48,959)	5,403,738
Restricted funds					
Magnus Mowat Bursary	9,819	7,325	(1,238)	-	15,906
One to One	-	210,346	(142,217)	-	68,129
Youthwork	-	25,000	(66,136)	41,136	-
Social Prescribing	1,274	5,000	(14,097)	7,823	-
Mental Health	3,149	-	-	-	3,149
Classrooms	23,231		(3,979)	-	19,252
	37,473	247,671	(227,667)	48,959	106,436
Total of funds	5,010,450	3,026,213	(2,526,489)	-	5,510,174

The transfers above represent the support of restricted projects from unrestricted funds when expenditure is in excess of income received in the year.

Current year Company	Balance at 1 April 2022 £	Income £	Expenditure £	Transfers £	Balance at 31 March 2023 £
Unrestricted funds					
General reserves	4,600,261	1,226,843	(920,623)	(48,959)	4,857,522
Revaluation reserves	310,643	174,791	-	-	485,434
	4,910,904	1,401,634	(920,623)	(48,959)	5,342,956
Restricted funds					
Magnus Mowat Bursary	9,819	7,325	(1,238)	-	15,906
One to One	-	210,346	(142,217)	-	68,129
Youthwork	-	25,000	(66,136)	41,136	-
Social Prescribing	1,274	5,000	(14,097)	7,823	-
Mental Health	3,149	-	-	-	3,149
Classrooms	23,231		(3,979)	-	19,252
	37,473	247,671	(227,667)	48,959	106,436
Total of funds	4,948,377	1,649,305	(1,148,290)	-	5,449,392

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

20. Statement of funds [Continued]

Magnus Mowat Bursary

A fund distributed by The Booths Charities for the benefit of young people from Salford.

One to One

Alternative Education enables young people to compete on a par with others, not only through gaining academically but also through becoming confident young people who can take their place in society. Funding is direct from schools and local education authorities.

Social Prescribing

Our Social Prescribing programme supports people with poor health to adopt healthier lifestyles, including physical and mental health and nutrition. We have had 20 individuals referred to us through their GP or other public services and complete the programme. This is financed by internal funding of £10,000.

Mental Health

This is a collaboration with Salford colleges and other educational partners to co-produce and co-deliver mental health campaigns to young people aged 16-25. The campaigns have reached over 3,000 people and has been funded by grants from Booths Charities (£10,000) for which we are extremely grateful. The programme has also been supported by income from YMCA shops and other donations.

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

20	Statement of funds [Continued]	Balance at 1 April 2021 £	Income £	Expenditure £	Transfers £	Balance at 31 March 2022 £
	Prior year Group					
	Unrestricted funds					
	General reserves	4,316,541	2,177,551	(1,812,957)	(18,801)	4,662,334
	Revaluation reserves	310,643	-	-	-	310,643
		4,627,184	2,177,551	(1,812,957)	(18,801)	4,972,977
	Restricted funds					
	One to One	-	9,837	(18)		9,819
	Youthwork	-	57,580	(75,054)	17,474	-
	Mental Health	-	25,000	(26,327)	1,327	-
		-	5,000	(3,726)	-	1,274
		-	19,920	(16,771)	-	3,149
		-	23,300	(69)	-	23,231
		-	140,637	(121,965)	18,801	37,473
	Total of funds	4,627,184	2,318,188	(1,934,922)	-	5,010,450
	Prior year Company					
	Unrestricted funds					
	General reserves	4,342,826	1,094,785	(804,149)	(33,201)	4,600,261
	Revaluation reserves	310,643	-	-	-	310,643
		4,653,469	1,094,785	(804,149)	(33,201)	4,910,904
	Restricted funds					
	Magnus Mowat Bursary	-	9,837	(18)		9,819
	One to One	-	57,580	(75,054)	17,474	-
	Youthwork	-	25,000	(40,727)	15,727	-
	Social Prescribing	-	5,000	(3,726)	-	1,274
	Mental Health	-	19,920	(16,771)	-	3,149
	Classrooms	-	23,300	(69)	-	23,231
		-	140,637	(136,365)	33,201	37,473
	Total of funds	4,653,469	1,235,422	(940,514)	-	4,948,377

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

21. Analysis of net assets between funds

	Restricted Funds 2023 £	Unrestricted Funds 2023 £	Total Funds 2023 £
Current year Group			
Tangible fixed assets	19,252	4,946,800	4,966,052
Investment property	-	670,000	670,000
Current assets	87,184	349,364	436,548
Creditors due within one year	-	(401,447)	(401,447)
Creditors due in more than one year	-	(160,979)	(160,979)
Total	106,436	5,403,738	5,510,174
	Restricted Funds 2023 £	Unrestricted Funds 2023 £	Total Funds 2023 £
Current year Company			
Tangible fixed assets	19,252	4,946,800	4,966,052
Investment property	-	670,000	670,000
Investments	-	25,000	25,000
Current assets	87,184	79,054	166,238
Creditors due within one year	-	(216,919)	(216,919)
Creditors due in more than one year	-	(160,979)	(160,979)
Total	106,436	5,342,956	5,449,392
	Restricted Funds 2023 £	Unrestricted Funds 2023 £	Total Funds 2023 £
Prior year Group			
Tangible fixed assets	17,366	4,986,491	5,003,857
Investment property	-	495,209	495,209
Current assets	20,107	399,516	419,623
Creditors due within one year	-	(720,691)	(720,691)
Creditors due in more than one year	-	(187,548)	(187,548)
Total	37,473	4,972,977	5,010,450

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

21.	Analysis of net assets between funds [Continued]	Restricted Funds 2023 £	Unrestricted Funds 2023 £	Total Funds 2023 £
	Prior year Company			
	Tangible fixed assets	17,366	4,986,491	5,003,857
	Investment property	-	495,209	495,209
	Investments	-	25,000	25,000
	Current assets	20,107	170,205	190,312
	Creditors due within one year	-	(578,453)	(578,453)
	Creditors due in more than one year	-	(187,548)	(187,548)
	Total	37,473	4,910,904	4,948,377
22.	Reconciliation of net movement in funds to net cash flow from operating activities		Group 2023 £	Group 2022 £
	Net income for the year (as per Statement of Financial Activities)		324,933	383,266
	Adjustments for:			
	Depreciation charges		170,953	162,226
	Dividends, interests, and rents from investments		(60,239)	(60,010)
	(Increase) in stocks		(89)	(5,203)
	Decrease / (Increase) in debtors		22,994	(67,407)
	Increase in creditors		70,194	17,543
	Net cash provided by/(used in) operating activities		528,746	430,415
23.	Analysis of cash and cash equivalents		Group 2023 £	Group 2022 £
	Cash in hand		314,273	274,443
	Overdraft and loans		-	(416,007)
	Total cash and cash equivalents		314,273	(141,564)

MANCHESTER YMCA

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2023

24. Analysis of changes in net debt	At 1 April 2022 £	Cash Flows £	At 31 March 2023 £
Cash at bank and in hand	274,443	40,280	314,723
Bank overdrafts repayable on demand	(416,007)	416,007	-
Debt due after 1 year	(187,548)	26,479	(160,979)
	<u>(329,112)</u>	<u>482,766</u>	<u>153,744</u>

25. Pension commitments

The group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £54,285 (2022: £57,290). Contributions totalling £3,231 (2022: £2,011) were payable to the fund at the balance sheet date and are included in creditors.

The Manchester YMCA participated in a contributory pension plan providing defined benefits based on final pensionable pay for employees of YMCAs in England, Scotland, and Wales. The assets of the YMCA Pension Plan are held separately from those of The Manchester YMCA and at the year-end these were invested in the Mercer Dynamic De-risking Solution, 62% matching portfolio and 38% in the growth portfolio and Schroder (property units only).

The most recent completed three year valuation was as of 1 May 2020. The assumptions used which have the most significant effect on the results of the valuation are those relating to the assumed rates of return on assets held before and after retirement of 2.59% and 1.09% respectively, the increase in pensions in payment of 2.99% (for RPI capped at 5% p.a.), and the average life expectancy from normal retirement age (of 65) for a current male pensioner of 22.0 years, female 24.4 years, and 23.7 years for a male pensioner, female 26.1 years, retiring in 20 years' time. The result of the valuation showed that the actuarial value of the assets was £146.1m, which represented 79% of the benefits that had accrued to members.

The Pension Plan was closed to new members and future service accrual with effect from 30 April 2007. With the removal of the salary linkage for benefits all employed deferred members became deferred members as from 1 May 2011.

The valuation prepared as 1 May 2020 showed that the YMCA Pension Plan had a deficit of £39 million. Manchester YMCA has been advised it needs to make monthly contributions of £2,683 from May 2023. This amount is based on the current actuarial assumptions (as outlined above) and may vary in the future as a result of actual performance of the Pension Plan. Agreed future deficit contributions have been discounted using a rate of 3% (2022: 3%). The current recovery period is 6 years commencing 1 May 2023.

26. Capital commitments	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Amounts contracted for but not provided in the financial statements:				
Acquisition of tangible fixed assets	9,164	3,054	9,164	3,054

MANCHESTER YMCA
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

27. Operating lease commitments

The company leases telephone equipment under a formal operating lease. The lease agreement terminates on 3 September 2027. At the reporting end date, the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group 2023 £	Group 2022 £	Company 2023 £	Company 2022 £
Within one year	2,196	980	2,196	980
Between two and five years	7,501	-	7,501	-
	<u>9,697</u>	<u>980</u>	<u>9,697</u>	<u>980</u>

28. Related party transactions

The company has not entered into any related party transactions during the year, nor are there any outstanding balances owing between related parties and the company as of 31 March 2023.

29. Controlling party

The company has no ultimate controlling party.