

Signal

**YATELEY INDUSTRIES FOR THE DISABLED LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 MARCH 2023**

**Company Registration Number: 00448920
Charity Registration Number: 229571**

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

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FOREWORD BY THE CHAIR OF TRUSTEES

The 2022/23 financial year was a transitional and transformative year for Yateley Industries. We began the year in an interim period between CEOs. Our Management Team and Trustee Board went above and beyond in their work running the organisation whilst we were without a CEO. Sheldon McMullan joined as our new CEO in August 2022 and began an ambitious programme to review all aspects of the Charity and make it the best it can be. In a short space of time, the positive impact on the physical environment at Yateley and development of the business has been palpable and the Board are excited to support Sheldon's future vision for the organisation.

Jo Mandeville and Glen Bagley both retired from the factory in early 2023. We thank them for their long service and wish them well in their new adventure. This presented an opportunity to restructure the management team to a more lean and agile one, from which to continue to rebuild.

Throughout the course of this financial year, Robert Cousins stepped down as a Trustee. Robert supported Yateley Industries before becoming a Trustee, during his tenure as Trustee and continues to help the Charity since stepping down. We are grateful for all his many forms of contribution.

The Finance Committee has spent significant time securing new long-term financing to secure the Charity's future. We are delighted to be working with the Aeonian Foundation, who share our passion to ensure Yateley Industries is a thriving community providing a nurturing and inspiring living and working environment for our residents and staff.

At time of writing, the Charity finally stands on the brink of agreeing the Deficit Repair Plan for the pension scheme with the Pension Regulator. It has taken considerable effort and cost to reach this point. Whilst the plan itself will mean Yateley continues to repay for some years to come an immediate benefit will be a reduction in effort and cost of running the scheme. Longer term, we will seek an alternative solution to running what is a small, closed scheme which is disproportionately expensive but, in the meantime, it is good to have the immediate issues finally addressed.

It has been gratifying to see the profile of Yateley Industries growing. From opportunities for our CEO to speak at local organisations and network with like-minded organisations to volunteers coming to site to help improve the environment, we are delighted the charity is engaged in and engaging the local community. Our new website and social media presence now wonderfully reflect our ethos and ambitions and allow us to share the wonderful activities taking place.

As we move further away from the pandemic years, we see now more than ever that our small community can be better served by welcoming in the wider community and we too can provide vital services for them. It remains challenging to try to achieve so much, with so few personnel but we are gradually adding new staff and service by service, we are becoming stronger and attracting more interest and support from old and new stakeholders alike.

As I began this statement, this really has been a transformative year for Yateley Industries. We are grateful for the support from the many people who are involved with the Charity, we could not do what we do without you. We are looking forward to sharing more and more positive stories as Yateley Industries continues this exciting next phase of growth and development.



Sarah Beckwith
Chair of Trustees

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

DIRECTORS' / TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2023

OBJECTIVES AND ACTIVITIES

The objects for which the Association is established as set out in the Articles of Association are the relief of those in need because of long term health conditions or disability by (but without prejudice to the generality of the foregoing) providing vocational training, employment and / or accommodation.

The Board's vision (agreed in 2020) for the charity is for Yateley to be "A thriving, sustainable and valued community creating living, learning and working opportunities for disabled people within wider society".

The main activities undertaken by Yateley Industries for the Disabled Ltd ("Yateley Industries" / "the Charity") are as follows:

Residential Accommodation – Provision of residential accommodation for up to 47 people with disabilities in a mixture of one and two storey buildings on the Yateley Industries site.

Factory – Our mission statement for the factory is to sustain and increase the opportunities for people with disabilities in rewarding employment, with an occupation that enables a disabled person to contribute to society through work. In order to fulfil this aspect of our mission the charity also undertakes activities in the following areas:

- a) **Work and work-based training** - provided to enable our disabled colleagues to undertake meaningful mainstream employment (in individual cases where disability permits), through progression. Where mainstream progression is not an option, chances of internal progression are maximised. Training is undertaken in the specific areas of factory production and retail.
- b) **Access to Work** – The Government provides grants and support for those who are disabled or have a physical or mental health condition that makes it hard for them to do their jobs. Customers receive support from coaches and reasonable adjustments from their employers to ensure they are not disadvantaged in work. Yateley Industries had two coaches providing this support service but one retired and the other left for a full-time role elsewhere. The model is a good one and plans are in place to bring this service back but more local to our headquarters in North Hampshire. We aim to restart in the second half of 23/24.
- c) **Social life and behaviour** - to achieve true integration into mainstream society disabled people must possess the social skills that are an essential part of everyday life. To this end, Yateley Industries encourages all our disabled customers and residents to join in with social activities. All the disabled people at Yateley Industries are expected, and have the right, to live independently.
- d) **Oil Collection and Delivery** - We work with local organisations to support them in the collection of old oil and to deliver new cooking oil. The oil is recycled on site and provides additional skills and work to some of our staff.

Helping Hands Charity Shop – Our charity shop on High Street, Hartley Wintney raises awareness of Yateley Industries in the local area and engages the community in donating to the shop. The charity shop market is a crowded one and making it a financially viable service that helps support the operations of the charity is challenging, which is why we are reviewing its operations.

Community Pantry - Supported by Hampshire County Council and Hart Council the pantry supports individuals who are facing financial difficulties. People can access fresh, frozen and ambient food for a small membership fee each visit. We now have in excess of 550 members and it has received excellent feedback from members and other support organisations. We are delighted to be further supporting the local community and anticipate the pantry will provide future work and training opportunities for Yateley Industries.

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Community Hub – Building on the success of the Community Pantry, we are developing plans for a Community Hub. This will serve as a vibrant and inclusive space, fostering connections, nourishment, and growth. Our Community Café will offer a delightful culinary experience, where visitors can enjoy freshly brewed coffee and indulge in homemade treats while engaging in lively conversations. New versatile Community Spaces will be available for hire, accommodating various needs such as gatherings, training sessions and professional meetings. Lastly, our Community Allotment invites individuals to reconnect with nature, fostering a sense of nurturing and sustainable practices. We also gratefully accept donations of fruits and vegetables for our Community Pantry from community growers.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

DIRECTORS' / TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2023

ACHIEVEMENTS AND PERFORMANCE

Summary of those directly benefiting from Yateley Industries activities:

Total employees	67	
Employees on TESS	54	
Local authority funded staff	18	
Access to Work customers	0	
Volunteers	21	
Residents	33	
Community Pantry Members	554	at end of March 23.

Occupancy of the residential buildings has increased to 80% as we continue to deal with the exodus during the pandemic. We have to be very careful in adding the right characters into our wonderful community and this takes time. We hope that the reintroduction of free twice daily social activities through our Community Programme Manager function will make the prospect of living at YI more appealing to new residents and their parents/carers.

Yateley Industries receives funding from the Department of Work and Pensions (DWP). The rate for TESS workplaces has since the year end been increased from £5,000 to £5,505 per place per annum. Yateley Industries is one of ten organisations involved with the Proof of Concept for the DWP Access to Work Plus (AtW+) which will eventually replace TESS. This pilot was paused until June 23, when we hope to recruit new staff and eventually transfer existing TESS staff over to AtW+ towards the end of 2024. We are actively involved in shaping the future of this concept, as Yateley Industries' business is reliant on these payments to be able to cover the wages paid to employees.

The Access to Work coach service, delivering in work support has been paused while we take stock and plan a way forward. It is very much in line with the aims of the charity to support people with disabilities into meaningful employment and forms a large part of creating a pathway through our services, into 'mainstream employment' and ensures that disabled people do not all have to work in specialist services.

During the year, Jo Higginbotham was promoted to Operations Manager and now oversees the Factory, the Estate and the Pantry. Ashley Burford has been promoted to Deputy Factory Manager and Alex Stewart to Pantry Manager to assist Jo with developing these services. Mandy Anderson is now solely focused on improving the financial performance of the charity shop, Helping Hands.

Within the factory, the major activities undertaken by Yateley employees include packaging products such as soaps, signage, hardware and now luxury hampers. Production at the factory has continued to increase and we are planning to recruit a new Deputy Factory Manager, so that we can open later and also on weekends, in order to help more disabled people into employment and also cope with the increased demand from our customers and the need to generate more income for us. Tordoffs, the luxury hamper company have also joined other customers by proudly stating that they work with us on/in their products.

We have a few regular volunteers that support the Charity. Many of these work in the Community Pantry, but we are also working closely with many corporate groups via Community Matters Partnership Project (CMPP) who link corporates to charities to fulfil CSR objectives. These activities have helped us tidy the grounds, repaint the community spaces and transform the factory into a bright and vibrant space.

We are delighted that our new website launched in February 2023. This project has been ongoing for several years and is the culmination of significant work by Trustees and the Management Team. It is an important tool for Yateley Industries, now far better reflecting who we are, what we do and our future aspirations for the charity. We are grateful to James Davidson for designing and hosting the website.

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The Community Pantry has been a huge success in a number of ways. Almost 600 local families are now members of this service and on days of operation, we regularly see up to 50 families in a day. The Pantry has opened up new avenues for funding, volunteering and also external agency partnership. The overwhelming message from the wider community is that they would like to see Yateley Industries regain its place as a centre of the community and so that is where the idea for the Community Hub has come from. We are developing a Community Café, a Community Allotment and Community Spaces available for hire, as well as hosting social activities for our staff and residents. The spaces also lend themselves to allowing us to generate significant income through paid for activities e.g. hand block printing classes.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

DIRECTORS' / TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2023

FINANCIAL REVIEW

The report confirms that the financial statements:

- Have been prepared in accordance with the accounting policies set out in notes to the financial statements;
- Comply with the charity's governing document;
- The Companies Act 2006; and
- Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic (the "Charities SORP")

The Trustees confirm that they have had regard to the Charity Commission's guidance on public benefit.

Financial Position

Overall turnover for the Charity was flat for the year, which was a tremendous achievement considering no repetition of some £63,000 of Coronavirus job retention income, and a two-thirds reduction in third-party rental income following the discontinuation of the restaurant. In addition, third party Access to Work activity stopped halfway through the year, resulting in a near half reduction in revenues from the previous year.

TESG receipts from the DWP reduced 14% due to a lower average number of employees. Meanwhile, Local Authority charges raised increased 17%. Although there were fewer employees, Workshop sales increased 41%, including Biodiesel revenues which increased 44%.

Within Rents and charges receivable, rental income from accommodation recovered by 1%, despite no improvement in the number of voids. Fundraising increased 50% thanks to grants from a new highly supportive Foundation. The Community Pantry saw sales up 109%, a reflection of the increase in people needing help with their household bills. The Community Pantry is supported by a Local Authority grant to enable it to thrive.

Overall, the Gross Margin increased 4.9%, despite the lack of Coronavirus revenue, as the Workshop moved from breakeven to a contribution, and the contributions from Fundraising and Accommodation increased.

Central costs, excluding Pension payments, declined 13%, which has led to an increase in Operating Profit before Pension contributions and Interest of 88%. Cash Pension payments continued at £120,000, but interest payments on the Reliance Bank loan increased 27% due to the rapid increase in interest rates during the year.

The Trustees are just in the process of completing a long-term financing arrangement with The Aeonian Foundation. This was established by its founder Andy Pegg to support local charities by providing Grants and long-term loans at highly preferential rates. We will therefore be able to reduce the Charity's cost of borrowing.

The charity continues to make additional contributions towards the pension scheme deficit and paid £120,000 to the pension scheme in the year. The scheme has at last been brought fully up to date in terms of historic issues and we are on the point of reaching agreement to a 10-year Deficit Repair plan with the Scheme Trustees, advisors and The Pension Regulator. This will effectively "normalise" the scheme in the eyes of the regulator and enable focus to switch to raising the funds to meet the agreed future contributions. The most recent scheme valuation shows a reduced level of pension deficit driven mainly by increased interest rates.

The former CEO continues to owe the pension scheme approximately £35,000 from the confiscation order made against him in 2020.

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DIRECTORS' / TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2023

Investment policy

The Memorandum and Articles of Association governs and provides the framework within which the Charity makes its investment decisions.

The Trustees recognise that returns on investment are currently very low so that investment is not a prime objective. Repaying our loan and pension deficits is the priority for the Charity to ensure its future sustainability.

Reserves policy

Yateley Industries has a reserves policy to enable the charity to meet the good practice standards of the Charity Commission Guidance CC19 "Charity Reserves and Building Resilience". The reserves are held to cover fluctuations that may arise in projected operating income and/or expenditure and the need to wind down the Company in an orderly fashion (should the need arise). The acceptable range of reserves is set annually during the financial forecasting and budgeting process and approved by the Board. The reserves are monitored by the Management Team and reported quarterly to the Board.

Funding Sources

The Trustees are grateful to those who have contributed financially to Yateley Industries in many ways throughout the year. These contributions are essential to keep the Charity running.

Third Party Funding - Yateley Industries reason for existing is to help disabled people, and for that reason it can only operate with substantial third-party funding. TESC/ATW funding from DWP amounted to £308,919 and Local Authority funding amounted to £237,916

Grants – We have received several grants during the financial year. Some of these have been for core funding which is essential to the organisation. Other grants have been received which include support in purchasing PPE which has been essential this year and for estate improvements.

Legacies - A way to support us is to remember Yateley Industries in wills. A solicitor can advise on a form of words for a bequest.

Online Shopping – Donations for Yateley Industries can now be raised by those shopping through easyfundraising.org.uk/causes/yateley-industries-for-the-disabled-limited/.

Subscriptions - We would like to take this opportunity to thank all Members of the Association for their annual subscriptions, and our many other supporters who have contributed to the charity over the past year. Currently the Association has 40 members.

Donations - All donations, whether cash gifts or gifts in kind, however small, and whatever form are always most welcome. Online donations can be made on the Yateley Industries website:

<https://www.yateleyindustries.org/> or on Yateley Industries' Justgiving page:
<https://www.justgiving.com/yateleyindustries>.

Donations can be enhanced via Gift Aid in certain circumstances. The Finance Office is happy to provide details on request.

The Association wishes to record its gratitude to the following Charitable Trusts, companies, groups and individuals who have made donations to the Charity in the year:

D Martin donation
Donation - Berks Healthcare TF
Donation from N Polydorou (calendars)
Phoenix Probus Club
S Searle

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ShareGift
Yateley Motor Spares
Alasdair Liddle
Amazon Smile
Go Cardless - C Gibb
Hart Lottery
Hartley Wintney WI
Just Giving
ME Building Services
Paypal Giving Fund
S Meddour - donation
Sir Jeremiah Colman Trust
Aeonian Foundation
Hart Rotary Club
R Cousins re floor
SODA
Neil Blackley – regular donor
Carolyn Gibb – donation
A Fillingham - pantry donation
Arts Educational School raffle
Co-op Community Fund
Costco - donation
Hart Voluntary Ltd
Melinda Gane - donation
MJ & HM Rees - donation
Mrs Kirby - donation
Our House Church
Pantry donation - Lucas Close residents
Pantry donation - M Scally
Sandhurst Methodist Church donation
Sheldon McMullan – running challenges
St Peter's Church donation
Waitrose donation (pantry)
Westfields Infants - donation
WISH - pantry donation
Yateley Morris Men - donation
Yateley Road Races
Yateley Walking Group
Yateley WI - donation

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**DIRECTORS' / TRUSTEES' REPORT
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PLANS FOR FUTURE PERIODS

The recruitment of a Sheldon McMullan as our new CEO has served as a catalyst for a review of all areas of the charity's operations, focusing on those that best serve our core purpose and how these can be developed in the future.

2023 marks 100 years since our founder Jessie Brown MBE first dreamt of creating Yateley Industries. In his research of our creation and history and through extensive networking locally, Sheldon has set about his plan to reimagine and reinvigorate what he sees as a 'live, work and play' organisation. He has begun by making our accommodation and physical spaces as attractive and inviting as they can be. In addition to this, he has transformed the factory and improved operational conditions and output. Plans are afoot to extend opening hours and increase the current customer base to enable us to create more jobs for disabled people and generate more income. Finally, with the creation of the Community Hub, there will be social enrichment activities for the staff and residents to allow them to develop their whole selves.

Key future activities contributing to these plans include:

- Ensuring the charity continues to have the capacity to repay its loan and pension deficit commitments.
- Execution of the 10-year plan which includes developing the fund-raising capability of the charity. Grant funding will enable the recruitment of a suitably skilled team to join the charity in Summer 2023.
- Continued engagement with Local Authorities and Central Government to maintain appropriate sources of funding including the Proof of Concept for EESG.
- Further developing new business for the factory and relaunch of Access to Work coaching to increase employment opportunities.
- Promotion of Yateley Industries' public image via the new website and social media strategy encouraging knowledge of and engagement in the charity's activities.
- Development of the hall spaces within the Factory building into a Community Hub, serving multiple purposes of providing employment/training and social opportunities for the charity's beneficiaries, service to the local community and generating income via hires.

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DIRECTORS' / TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2023

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Document

The organisation is a charitable company limited by guarantee, incorporated on 31 January 1948 and registered as a charity on 14 October 1963. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

Recruitment and Appointment of Trustees

The Directors of the company are also charity Trustees for the purposes of charity law. Under the requirements of the Memorandum and Articles of Association one third of the Trustees must retire by rotation and stand for re-election at each AGM.

Members of the company must be over the age of 18. There are currently 40 members. The fees for membership of the company are currently set at £10 minimum per annum.

All Members are entitled to nominate Trustees prior to the first scheduled Trustees' meeting before a forthcoming AGM. This is to enable the candidate to be formally introduced to the other Trustees and for the Company Secretary to alert the potential Trustee to the responsibilities and workload entailed.

Trustee Induction and Training

The existing Trustees can appoint any Member of the Association. They are co-opted until the next AGM when they stand for formal election.

All Trustees must accept the responsibilities and the necessary work that is intrinsic to the position. They are required to sign a declaration and agreement outlining these requirements prior to acceptance to the Board.

New Trustees are expected to undertake orientation and training that may be identified as key to the performance of their role. Yateley has an onboarding process for new Trustees to brief them of their legal obligations under charity and company law, the content and the meaning of the Memorandum and Articles of Association, the recent financial performance of the Charity and its future business objectives. Trustees are encouraged to take part in the day-to-day activities of the residents and customers to enable them to appreciate the needs of the staff and residents at Yateley.

Risk Management

The Trustees have a risk management strategy which comprises;

- ☐ A business continuity plan with key risks identified and mitigation strategies, which is reviewed at least annually or as often as necessary.
- ☐ The establishment of systems and procedures to mitigate those risks identified in the plan.
- ☐ The implementation of procedures designed to minimise any potential impact on the Charity should those risks materialise. One of the highest risks to the Charity is the uncertainty with regards to continued Central Government and Local Authority funding. Our CEO will continue to maintain dialogue with key parties to minimise this risk.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**DIRECTORS' / TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

Organisational Structure

The Charity is run by the Trustees, who meet at least quarterly, and they are aware that they have ultimate responsibility for the Charity and make decisions collectively. The Board has appointed three sub-committees to assist in overseeing priority areas which are: Finance, Internal Affairs and External Affairs.

A salaried CEO is appointed by the Trustees to manage the day-to-day tactical operations of the Charity. To facilitate effective operations, the CEO has full delegated authority, within terms of delegation approved by the Trustees, for all operational matters including finance management and employment. The remuneration of the CEO is set by the Board with reference to the pay of similar positions in similar companies/charities. The CEO makes recommendations to the board on the structure of the management team and the remuneration of the Charity's other key management personnel.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**DIRECTORS' / TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

REFERENCE AND ADMINISTRATIVE DETAILS

The following have been involved with the administration of Yateley during the 2022/23 financial year:

Directors/Trustees

Michael Steel
Sarah Beckwith
Mark Allen
Carolyn Gibb
Robert Cousins (resigned 13 May 2022)
Edward Brunel-Cohen
Philip Southwell
Lucy de'Lemos
Neil Blackley

Company Secretary

Carolyn Gibb

CEO

Sheldon McMullan (appointed 5 August 2022)

Auditors

Chamberlains Accountancy, Elm House, Tanshire Park, Elstead, Godalming, Surrey, GU8 6LB.

Solicitors

Knights PLC, Midland House, West Way, Botley, Oxford, OX2 0PH

Banking Services

Barclays Bank Plc, 1 Churchill Place, London E14 5HP
Reliance Bank Limited, 23-24 Lovat Lane, London, EC3R 8EB

Pension Scheme

Dalriada Trustees Limited are the Trustees of the Yateley Industries pension scheme.

Registered Office

Mill Lane
Yateley
Hampshire
GU46 7TF

Company Registration Number

448920

Registered Charity Number

229571

Charity Website

www.yateleyindustries.org

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

DIRECTORS' / TRUSTEES' REPORT
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STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also the directors for the purpose of company law) are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under that law the trustees must prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period.

In preparing these financial statements, the trustees are required to:

- a) select suitable accounting policies and then apply them consistently;
- b) observe the methods and principles in the Charities SORP;
- c) make judgments and accounting estimates that are reasonable and prudent;
- d) state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- e) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue to operate.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees confirm that so far as they are aware, there is no relevant audit information (as defined by section 418(3) of the Companies Act 2006) of which the charitable company's auditors are unaware. They have taken all the steps that they ought to have taken as trustees in order to make themselves aware of any relevant audit information and to establish that the charitable company's auditors are aware of that information.

Approved by the Board of Trustees on and signed on its behalf by

Signed ...  ...

Date ... 28/07/23 ...

Sarah Beckwith (Chair)

**INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

OPINION

We have audited the financial statements of Yateley Industries for the Disabled Limited (the 'charitable company') for the year ended 31 March 2023 which comprise the Statement of Financial Activities, the Balance Sheet, the Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

CONCLUSIONS RELATING TO GOING CONCERN

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the entity's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

OTHER INFORMATION

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

**INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

We have nothing to report in this regard.

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

RESPONSIBILITIES OF TRUSTEES

As explained more fully in the Statement of Trustees Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is considered to be reasonable in view of our audit work and the evidence obtained as described above.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our Auditor's Report.

USE OF OUR REPORT

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Paul Chamberlain (Senior Statutory Auditor)
for and on behalf of Chamberlains Statutory Auditors
and Chartered Accountants
Elm House, Tanshire Park
Shackleford Road, Elstead
Godalming
Surrey
GU8 6LB

Date: 2 August 2023

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 MARCH 2023

	Notes	Unrestricted general funds	Unrestricted designated funds	Restricted funds	Total funds	Total funds
		2023	2023	2023	2023	2022
		£	£	£	£	£
INCOMING RESOURCES						
Incoming resources from charitable activities	5	781,914	-	-	781,914	804,640
Incoming resources from other trading activities	6	187,902	-	-	187,902	142,204
Incoming resources from donations and legacies	7	96,374	-	-	96,374	118,740
TOTAL INCOMING RESOURCES		1,066,190	-	-	1,066,190	1,065,584
RESOURCES EXPENDED						
Expenditure on raising funds	8	224,705	-	-	224,705	204,429
Expenditure on charitable activities	9	792,253	-	-	792,253	847,863
Expenditure on defined benefit schemes	20	165,000	-	-	165,000	110,000
TOTAL RESOURCES EXPENDED		1,181,958	-	-	1,181,958	1,162,292
NET INCOME/ (EXPENDITURE)		(115,768)	-	-	(115,768)	(96,708)
Reallocation of depreciation charges between funds		30,291	(30,059)	(232)	-	-
OTHER RECOGNISED GAINS/(LOSSES)						
Actuarial gains/ (losses) on defined benefit schemes	20	339,000	-	-	339,000	341,000
Other income relating to defined benefit schemes	20	-	-	-	-	252,000
NET MOVEMENT IN FUNDS		253,523	(30,059)	(232)	223,232	496,292
RECONCILIATION OF FUNDS						
Total funds brought forward		(1,293,573)	2,739,336	41,658	1,487,421	991,129
Total funds carried forward		(1,040,050)	2,709,277	41,426	1,710,653	1,487,421

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derives from continuing activities (2022: all continuing activities).

All income received in 2023 related to unrestricted funds (2022: all unrestricted funds).

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

BALANCE SHEET AS AT 31 MARCH 2023


	Notes	2023 £	2022 £
FIXED ASSETS			
Tangible assets	11	<u>3,619,361</u>	<u>3,662,013</u>
		3,619,361	3,662,013
CURRENT ASSETS			
Stock	12	4,606	4,609
Debtors	13	97,566	57,249
Cash at bank and in hand		<u>217,967</u>	<u>304,457</u>
		320,139	366,315
CREDITORS: Amounts falling due within one year	14	(98,791)	(98,858)
NET CURRENT ASSETS		221,348	267,457
TOTAL ASSETS LESS CURRENT LIABILITIES		3,840,709	3,929,470
CREDITORS: Amounts falling due after more than one year	16	(854,056)	(872,049)
NET ASSETS EXCLUDING PENSION LIABILITY		<u>2,986,653</u>	<u>3,057,421</u>
Defined benefit pension scheme liability	20	(1,276,000)	(1,570,000)
TOTAL NET ASSETS	24	<u><u>1,710,653</u></u>	<u><u>1,487,421</u></u>
FUNDS OF THE CHARITY			
RESTRICTED FUNDS	21	41,426	41,658
UNRESTRICTED FUNDS			
Designated funds:	22		
Revaluation reserve		2,200,768	2,224,157
Designated funds		<u>508,509</u>	<u>515,179</u>
		2,709,277	2,739,336
Unrestricted general funds	23	<u>(1,040,050)</u>	<u>(1,293,573)</u>
TOTAL UNRESTRICTED FUNDS		1,669,227	1,445,763
TOTAL FUNDS		<u><u>1,710,653</u></u>	<u><u>1,487,421</u></u>

These accounts have been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and in accordance with the provisions of FRS 102.

These accounts were approved by the Board on

and signed on its behalf by the following:


MARK ALLEN


EDWARD BRUNEL-COHEN

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 MARCH 2023

	Notes	2023 £	2022 £
Net cash flow from operating activities	27	(10,067)	(17,766)
Cash flows from investing activities			
Purchases of fixed assets		(1,963)	(1,265)
Net cash from investing activities		<u>(1,963)</u>	<u>(1,265)</u>
Cash flows from financing activities			
Repayment of borrowings		(74,460)	(74,460)
Net cash from financing activities		<u>(74,460)</u>	<u>(74,460)</u>
Net increase/ (decrease) in cash and cash equivalents		(86,490)	(93,491)
Cash and cash equivalents at beginning of year		304,457	397,948
Cash and cash equivalents at end of year		<u><u>217,967</u></u>	<u><u>304,457</u></u>
Cash and cash equivalents comprise:			
Cash at bank and in hand		217,967	304,457
Bank overdrafts		-	-
		<u><u>217,967</u></u>	<u><u>304,457</u></u>

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023**

1 GENERAL INFORMATION

Yateley Industries for the Disabled Limited is a charitable company, limited by guarantee and incorporated in England and Wales. Its registered office is:

Mill Lane
Yateley
Hampshire
GU46 7TF

The financial statements are presented in Sterling, which is the functional currency of the company, and monetary amounts are rounded to the nearest pound.

2 STATEMENT OF ACCOUNTING POLICIES

Basis of preparation of financial statements

These financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) - Charities SORP (FRS 102); the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102); and the Companies Act 2006.

Yateley Industries for the Disabled Limited meets the definition of a public benefit entity under FRS 102.

Going concern

The Trustees have considered going concern and are of the opinion that the charity will continue to operate beyond 12 months of these financial statements being approved. The Trustees therefore consider the going concern basis to be appropriate. If the going concern basis was not appropriate, adjustments would have to be made to reduce the value of assets to their recoverable amounts, to provide for additional liabilities that might arise and to reclassify fixed assets as current assets.

Revenue recognition

Incoming resources are derived from activities of the charity and are stated net of trade discounts and VAT.

Rents receivable represent the rents payable by the disabled tenants, and is received mainly in the form of housing benefits. Rental income is also received from private tenants.

Income received by way of donations, legacies, gifts and contributions towards employment and residential costs is included in the statement of financial activities in the year in which it is receivable.

Grants receivable are included in the year in which the offer is conveyed by the charity except in those cases where the offer has conditions, such grants being recognised as income when the conditions attaching are fulfilled. Grants offered subject to conditions which have not been met at the year end are not included in the financial statements.

Charity shop sales represents the value of donated goods sold in the charity shop.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

2 STATEMENT OF ACCOUNTING POLICIES - continued

Tangible fixed assets

Fixed assets, other than land and buildings, are carried at cost less accumulated depreciation and accumulated impairment losses.

Land and buildings includes the freehold factory and bungalows which are carried at their revalued amounts, being fair value at the date of valuation less subsequent depreciation and impairment losses. Revaluations are performed by professional qualified valuers with sufficient regularity to ensure that the carrying amounts do not differ materially from those that would be determined using fair values at the end of each reporting period. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amounts of the asset and the net amount is restated to the revalued amount of the asset.

Any revaluation increase and/or decrease in the carrying amount of freehold property is recognised in the statement of financial activities and included in a revaluation reserve in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit and loss, in which case the increase is credited to profit and loss to the extent of the decrease previously expended. Due to the nature of the property the revaluation reserve is included within the designated funds.

Depreciation has been provided at the following rates so as to write off the cost or valuation of the asset less their residual value over their estimated useful lives:

Freehold factory premises	1% straight line basis per annum
Freehold bungalows	1% straight line basis per annum
Factory equipment and motor vehicles	Four to eight years straight line basis
Restaurant furniture and equipment	Four to eight years straight line basis
Fixtures and fittings	10% reducing balance basis per annum
Charity shop furniture and equipment	Four to eight years straight line basis

On disposal, the difference between the net disposal proceeds and the carrying amount of the item sold is recognised in the profit and loss account, and included within governance costs.

All fixed asset additions purchased for continuing use within the charity are capitalised.

Leases

Rentals applicable to operating leases where substantially all of benefits and risks of ownership remain with the lessor are charged against profit on a straight line basis over the lease term.

Payments received under operating leases are recognised as income over the lease term on a straight line basis.

2 STATEMENT OF ACCOUNTING POLICIES - continued

Stock

Stock has been valued at the lower of cost and estimated selling price less cost to complete and sell, after making due allowance for obsolete and slow-moving items. Cost comprises the cost of goods purchased valued on a standard cost basis.

Debtors

Short term debtors are measured at transaction price, less impairment.

Creditors

Short term trade creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and subsequently at amortised cost.

Taxation

The charitable status of the organisation has been confirmed and the company is not liable to corporation tax on its surplus or gains to the extent that they are applied for charitable purposes.

Financial instruments

The company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Financial assets are measured at cost and are assessed at the end of each reporting period for objective evidence of impairment. Where objective evidence of impairment is found, an impairment loss is recognised in profit and loss.

The impairment loss for financial assets measured at cost is measured as the difference between an asset's carrying amount and the best estimate, which is an approximation, of the amount the company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is an enforceable right to set off the recognised amount and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Loan commitments entered into by the company are measured at cost, less any impairment.

2 STATEMENT OF ACCOUNTING POLICIES - continued

Borrowing costs

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

Pension fund arrangements

The most recent estimated valuation of the scheme was undertaken by Broadstone Consultants and Actuaries Limited as at 31 March 2023 and has reported a net deficit of £1,276,000. The movement in the year has been recognised within other comprehensive income in the statement of financial activities.

In addition to the above, the company also operates a defined contribution pension scheme under auto-enrolment rules. The amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the amount payable in the year. Differences between contributions payable and contribution actually paid in the year are shown as either accruals or prepayments in the balance sheet.

Resources expended

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation to pay for such expenditure.

Resources are expended in the furtherance of the charity's objectives.

General overhead costs are apportioned depending on the type of expense in the most appropriate way according to the various cost centres.

Fund accounting

Funds held by the charity are:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the directors/trustees.

Designated funds - these are funds that are set aside by the directors/trustees out of unrestricted general funds for specific future purposes or projects.

Restricted funds - Restricted funds received are to be used for specifically nominated expenditure by the donor and are credited to income in the year in which they are received. Where amounts are not specifically allocated against expenditure in that year the balance is deferred and added to the balance brought forward on the restricted funds and is used in subsequent years in line with the restrictions placed by the donor.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023**

3 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

No significant accounting estimates and judgements have had to be made by the directors in preparing these financial statements.

4 STAFF COSTS

2023 Number	2022 Number
----------------	----------------

Average number of persons employed by the company, including directors, during the year:

Production	62	66
Sales and distribution	3	3
Administration and management	7	9
	<u>72</u>	<u>78</u>

2023 £	2022 £
-----------	-----------

Staff costs incurred during the year in respect of these employees were:

Wages and salaries	636,214	675,219
Employers NI	14,302	19,014
Pension costs	4,096	4,299
	<u>654,612</u>	<u>698,532</u>

Operating costs of defined benefit pension schemes are disclosed in Note 20.

No employees received emoluments exceeding £60,000 (2022: emoluments of 1 member of staff within the range of £60,000- £69,999) not including retirement benefits.

The key management personnel of the charity comprise the trustees and the Chief Executive Officer. The total remuneration of key management personnel during the year was £49,140 (2022: £69,002).

During the year, none of the trustees have been remunerated via the charity's payroll scheme and no trustees' expenses occurred.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023**

5	INCOME FROM CHARITABLE ACTIVITIES	2023	2022
		£	£
	Rent and charges receivable	235,079	242,144
	Charges raised against local authorities:		
	Bracknell Town Council	29,673	20,093
	Wokingham Borough Council	20,957	12,334
	Hampshire County Council	154,731	141,734
	Somerset County Council	14,585	13,689
	North Yorkshire County Council	17,970	14,722
	TESG/ Access to Work grants receivable	308,919	359,924
		<u>781,914</u>	<u>804,640</u>
6	INCOME FROM OTHER TRADING ACTIVITIES	2023	2022
		£	£
	Workshop	138,166	98,056
	Charity shop	29,505	34,477
	Community pantry	20,231	9,671
		<u>187,902</u>	<u>142,204</u>
7	INCOME FROM DONATIONS AND LEGACIES	2023	2022
		£	£
	Coronavirus Job Rentention Scheme & Grants	-	62,943
	Fundraising	58,766	39,127
	Community pantry	37,608	16,670
		<u>96,374</u>	<u>118,740</u>

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

8 EXPENDITURE ON RAISING FUNDS

	Workshop £	Charity Shop £	Fundraising activities £	Community pantry £	2023 Total £	2022 Total £
Production costs	68,712	-	-	-	68,712	49,997
Salaries	8,602	22,580	-	16,653	47,835	48,015
Premises costs	15,696	12,561	-	-	28,257	33,227
General expenses	10,352	1,946	106	17,453	29,857	23,117
Depreciation & amortisation	9,585	-	-	-	9,585	11,813
Support costs	23,007	4,746	9,452	3,254	40,459	38,260
	<u>135,954</u>	<u>41,833</u>	<u>9,558</u>	<u>37,360</u>	<u>224,705</u>	<u>204,429</u>

Included in the above are total operating lease payments recognised as an expense amounting to £10,800.

9 EXPENDITURE ON CHARITABLE ACTIVITIES

	Costs in generating rental income £	Charges against local authorities £	TESG/ Access to Work £	2023 Total £	2022 Total £
Salaries	40,430	204,373	264,404	509,207	520,113
Premises costs	48,983	-	-	48,983	51,173
General expenses	21,742	-	1,035	22,777	48,532
Depreciation & amortisation	35,030	-	-	35,030	35,242
Interest	50,484	-	-	50,484	39,631
Support costs	37,813	38,269	49,690	125,772	153,172
	<u>234,482</u>	<u>242,642</u>	<u>315,129</u>	<u>792,253</u>	<u>847,863</u>

Interest payable relates to a bank loan as detailed in Note 16.

10 ALLOCATION OF SUPPORT COSTS

Support and overhead costs are allocated between fundraising activities and charitable activities.

Governance costs are those support costs which relate to the strategic and day to day management of the charity.

Costs have been apportioned directly to the applicable income stream, where practicable. All other costs have been apportioned on the basis of income proportion.

	Raising funds £	Charitable activities £	2023 Total £	2022 Total £
Legal & professional charges	2,552	8,090	10,642	14,735
Audit & accountancy	2,422	7,678	10,100	9,750
Governance	<u>4,974</u>	<u>15,768</u>	<u>20,742</u>	<u>24,485</u>
Financial administration & other	12,086	35,833	47,919	36,543
Salaries & related costs	23,399	74,171	97,570	130,404
TOTAL	<u>40,459</u>	<u>125,772</u>	<u>166,231</u>	<u>191,432</u>

All support costs have been allocated to unrestricted funds (2022: unrestricted).

Audit and accountancy costs include £4,200 in respect of the statutory audit and £5,900 in respect of other accountancy services.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

11	TANGIBLE ASSETS	Freehold factory £	Freehold bungalows £	Factory equipment & motor vehicles £	Restaurant furniture & equipment £	Fixtures & fittings £	Charity shop furniture & equipment £	Total £
	Cost or valuation							
	At 1 April 2022	584,001	3,343,852	240,688	24,295	74,694	1,467	4,268,957
	Additions	-	-	1,413	-	550	-	1,963
	At 31 March 2023	584,001	3,343,852	242,101	24,295	75,244	1,467	4,270,960
	Accumulated depreciation							
	At 1 April 2022	51,521	238,184	233,014	23,915	58,883	1,467	606,984
	Charge for year	5,840	33,439	3,650	95	1,591	-	44,615
	At 31 March 2023	57,361	271,623	236,664	24,010	60,474	1,467	651,599
	Net book value							
	At 1 April 2022	532,480	3,105,668	7,674	380	15,811	-	3,662,013
	At 31 March 2023	526,640	3,072,229	5,437	285	14,770	-	3,619,361

Notes:

- The above assets are all used for direct charitable purposes including the land on which the buildings are situated which was endowed for specific purposes in 1952.
- The cost of the fixed assets represents the gross cost to the company.
- The freehold bungalows and extension consist of 43 units.
- The freehold factory premises includes a workshop, restaurant and ancillary office accommodation. An independent valuation of the factory, restaurant and residential accommodation was completed on 16 May 2019 by Lambert Smith Hampton and concluded the fair value of the site was £3,760,000. The historical cost of the freehold premises was £1,624,532.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

12 STOCK

	2023 £	2022 £
Raw materials	4,606	4,609
	<u>4,606</u>	<u>4,609</u>

13 DEBTORS

	2023 £	2022 £
Trade debtors	31,418	21,533
Other debtors	53,924	13,813
Prepayments and accrued income	12,224	21,903
	<u>97,566</u>	<u>57,249</u>

All amounts included above are receivable within one year of the balance sheet date.

14 CREDITORS: amounts falling due within one year

	2023 £	2022 £
Banks loans and overdrafts	25,941	37,543
Trade creditors	37,118	28,567
Taxation and social security	3,199	9,701
Accruals and deferred income	32,533	15,347
Other creditors	-	7,700
	<u>98,791</u>	<u>98,858</u>

Included within trade creditors are amounts which may be the subject of retention of title clauses.

15 DEFERRED INCOME

Included in accruals and deferred income (Note 14) is deferred income of £2,139 (2022 - £2,903). Deferred income relates to amounts received in advance in respect of receivable leases and grants from local authorities.

	£
Balance as at 1 April 2022	2,903
Amount released to incoming resources from generated funds	(2,903)
Amount deferred in year	2,139
Balance as at 31 March 2023	<u>2,139</u>

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

16 CREDITORS: amounts falling due after more than one year

	2023	2022
	£	£
Bank loans and overdrafts	854,056	872,049
	<u>854,056</u>	<u>872,049</u>

The charity has a loan agreement with Reliance Bank of £997,000 which has been fully drawn. The loan agreement is over a 20 year period and carries an annual interest rate of 3.5% above the Bank's Sterling Business Rate. At 31 March 2023, the outstanding loan balance was £879,997 (2022 - £909,592).

Included in the amounts falling due after more than one year are the following amounts which are due in more than five years:

	2023	2022
	£	£
Bank loans and overdrafts	<u>727,811</u>	<u>706,252</u>

Analysis of creditors falling due after more than five years:

	2023	2022
	£	£
Aggregate of instalments which fall due for repayment after five years:		
Bank loans and overdrafts	<u>727,811</u>	<u>706,252</u>

17 SECURED DEBTS

The bank loans and overdrafts, totalling £879,997 (2022 - £909,592), are secured by a first charge over the entity's freehold property, which has a carrying value of £3,598,869.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023**

18 OPERATING LEASES

Amounts falling due under operating leases:

	2023 £	2022 £
Expiring in less than one year	10,800	10,800
Expiring in two to five years	10,800	21,600
Expiring in more than five years	-	-
	<u>21,600</u>	<u>32,400</u>

19 RECEIVABLE LEASES

There are amounts receivable from disabled and private tenants in the freehold properties held by the charity amounting to approximately £200,000 per annum.

20 PENSION COMMITMENTS

The company operated a pension scheme providing benefits based on final pensionable pay, which is now closed to further pension contributions, but will continue to provide payouts to eligible employees in the scheme. The assets of the scheme are held separately from those of the company, being invested by Dalriada Trustees Limited as the pension scheme trustees. Dalriada Trustees Limited were appointed as the pension scheme trustees on 29 August 2013. As the supporting employer, the company makes payments to the scheme where necessary to meet any deficits in the fund.

The most recent valuation was performed for the year ended 31 March 2023. This valuation has determined that there was a net pension deficit at 31 March 2023 of £1,276,000. The deficit for the year ended 31 March 2022 was £1,570,000. The movement in the year has been recorded in the statement of financial activities accordingly.

The company also makes contributions to a defined contribution scheme with NEST to meet their auto-enrolment responsibilities. Contributions payable in the year are charged to the profit and loss accounts. At the end of the year, a balance of £984 was due to the scheme.

PRINCIPAL ACTUARIAL ASSUMPTIONS

	2023	2022
Discount rate	4.75%	2.95%
Inflation (RPI)	3.05%	3.35%
Inflation (CPI)	2.05%	2.35%
Revaluation in deferment	2.05%	2.35%
Pension increases RPI (3,5)	3.05%	3.35%
Pension increases Fixed 3	3.00%	3.00%
Mortality:		
Base table	S3PXA	S3PXA
Allowance for future improvements	CMI 2021 [0.5%]	CMI 2020 [0.5%]
	2023 £	2022 £
Present value of defined benefit obligation	1,775,000	2,090,000
Fair value of plan assets	(499,000)	(520,000)
Net defined benefit liability	<u>1,276,000</u>	<u>1,570,000</u>

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

20 PENSION COMMITMENTS - continued

COMPOSITION OF PLAN ASSETS

	2023 £	2022 £
Equities	201,000	212,000
Cash	298,000	308,000
Total plan assets	<u>499,000</u>	<u>520,000</u>

AMOUNTS RECOGNISED IN THE STATEMENT OF FINANCIAL ACTIVITIES

	2023 £	2022 £
<i>Included in administrative costs</i>		
Expenses paid	120,000	64,000
	<u>120,000</u>	<u>64,000</u>
<i>Included in finance costs</i>		
Interest on net liability	45,000	46,000
	<u>45,000</u>	<u>46,000</u>
<i>Analysis of actuarial gain included in other comprehensive income</i>		
Actual return on plan assets less interest	12,000	21,000
Experience losses on liabilities	(28,000)	225,000
Change in assumptions	355,000	95,000
	<u>339,000</u>	<u>341,000</u>

CHANGES IN FAIR VALUE OF PLAN ASSETS

	2023 £	2022 £
Opening fair value of plan assets	520,000	224,000
Employer contributions	120,000	120,000
Other income*	-	252,000
Benefits paid	(48,000)	(41,000)
Expenses paid	(120,000)	(64,000)
Interest income	15,000	8,000
Remeasurement losses on assets	12,000	21,000
	<u>499,000</u>	<u>520,000</u>

* Other income of £252,000 relating to the defined benefit scheme was received as compensation for irregularities in earlier years.

CHANGES IN PRESENT VALUE OF DEFINED BENEFIT OBLIGATION

	2023 £	2022 £
Opening defined benefit obligation	2,090,000	2,397,000
Interest cost	60,000	54,000
Benefits paid	(48,000)	(41,000)
Remeasurement (gains)/ losses on defined benefit obligation	(327,000)	(320,000)
	<u>1,775,000</u>	<u>2,090,000</u>

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

21 RESTRICTED FUNDS

	2023 £	2022 £
At 1 April 2022	41,658	41,890
Charges allocated	(232)	(232)
At 31 March 2023	<u>41,426</u>	<u>41,658</u>

Restricted income funds consist of the surplus of donations received towards the purchase of new plant and equipment and expenditure on freehold improvements less the annual charge for depreciation in respect of those assets purchased.

22 DESIGNATED FUNDS

	Balance 1 April 2022 £	Movement in resources - outgoing £	Balance 31 March 2023 £
REVALUATION RESERVE			
Freehold factory premises	398,010	(4,158)	393,852
Freehold bungalows	1,826,147	(19,231)	1,806,916
	<u>2,224,157</u>	<u>(23,389)</u>	<u>2,200,768</u>
DESIGNATED FUNDS			
Freehold factory premises	106,109	(1,479)	104,630
Freehold bungalows	409,070	(5,191)	403,879
	<u>515,179</u>	<u>(6,670)</u>	<u>508,509</u>
TOTAL DESIGNATED FUNDS	<u>2,739,336</u>	<u>(30,059)</u>	<u>2,709,277</u>

Designated funds consist of the initial gift of the land to the charity, together with subsequent expenditure on the construction, extension and subsequent modernisation of the factory and bungalows.

The designated funds are amortised in accordance with the depreciation policy attaching to the asset they were used for.

The freehold property was independently revalued on 29 November 2016 and 16 May 2019, with the increase in value attributed to a revaluation reserve in the designated funds.

23 UNRESTRICTED GENERAL FUNDS

	2023 £	2022 £
At 1 April 2022	(1,293,573)	(1,820,156)
Surplus/ (deficit) of income over expenditure for the year	253,523	526,583
At 31 March 2023	<u>(1,040,050)</u>	<u>(1,293,573)</u>

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

24 ANALYSIS OF NET ASSETS BETWEEN FUNDS

Fund balances at 31 March 2023 represented by:

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total funds £
Fixed assets	868,658	2,709,277	41,426	3,619,361
Current assets	320,139	-	-	320,139
Current liabilities	(98,791)	-	-	(98,791)
Liabilities due after more than one year	(2,130,056)	-	-	(2,130,056)
	<u>(1,040,050)</u>	<u>2,709,277</u>	<u>41,426</u>	<u>1,710,653</u>

25 STATEMENT OF FINANCIAL ACTIVITIES- COMPARATIVE FIGURES BY FUND-TYPE

	Unrestricted general funds £	Unrestricted designated funds £	Restricted funds £	Total funds 2022 £
INCOMING RESOURCES				
Incoming resources from charitable activities	804,640	-	-	804,640
Incoming resources from other trading activities	142,204	-	-	142,204
Incoming resources from donations and legacies	118,740	-	-	118,740
TOTAL INCOMING RESOURCES	<u>1,065,584</u>	<u>-</u>	<u>-</u>	<u>1,065,584</u>
RESOURCES EXPENDED				
Expenditure on raising funds	204,429	-	-	204,429
Expenditure on charitable activities	847,863	-	-	847,863
Expenditure on defined benefit schemes	110,000	-	-	110,000
TOTAL RESOURCES EXPENDED	<u>1,162,292</u>	<u>-</u>	<u>-</u>	<u>1,162,292</u>
NET INCOME/ (EXPENDITURE)	<u>(96,708)</u>	<u>-</u>	<u>-</u>	<u>(96,708)</u>
Reallocation of depreciation charges between funds	30,291	(30,059)	(232)	-
OTHER RECOGNISED GAINS/ (LOSSES)				
Actuarial losses on defined benefit plans	341,000	-	-	341,000
Other income relating to defined benefit schemes	252,000	-	-	252,000
NET MOVEMENT IN FUNDS	<u>526,583</u>	<u>(30,059)</u>	<u>(232)</u>	<u>496,292</u>
Total funds at 1 April 2021	(1,820,156)	2,769,395	41,890	991,129
Total funds at 31 March 2022	<u>(1,293,573)</u>	<u>2,739,336</u>	<u>41,658</u>	<u>1,487,421</u>

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2023

26 RECONCILIATION OF NET INCOME/ (EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2023 £	2022 £
Net income/ (expenditure) for the year	(115,768)	(96,708)
Adjustments for:		
Depreciation	44,615	47,055
Interest	50,484	39,631
Net pension expense	45,000	(10,000)
(Increase)/ decrease in stocks	3	2,470
(Increase)/ decrease in debtors	(40,317)	5,639
Increase/ (decrease) in creditors	5,916	(5,853)
	<u>(10,067)</u>	<u>(17,766)</u>

27 ANALYSIS OF CHANGES IN NET DEBT

	At 1 April 2022 £	Cash flows £	Other non-cash changes £	At 31 March 2023 £
Cash and cash equivalents				
Cash	304,457	(86,490)	-	217,967
	<u>304,457</u>	<u>(86,490)</u>	<u>-</u>	<u>217,967</u>
Borrowings				
Debt due within one year	(37,543)	36,160	(24,558)	(25,941)
Debt due after one year	(872,049)	38,300	(20,307)	(854,056)
	<u>(909,592)</u>	<u>74,460</u>	<u>(44,865)</u>	<u>(879,997)</u>
	<u>(605,135)</u>	<u>(12,030)</u>	<u>(44,865)</u>	<u>(662,030)</u>

28 RELATED PARTY TRANSACTIONS

The company is limited by guarantee and accordingly there is no one controlling party of the company.
There were no transactions with related parties during the year.

No trustee or other person related to the charity had any personal interest in any contract or transaction entered into by the charity during the year.

29 FINANCIAL COMMITMENTS

The company operated a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company, being invested by Dalriada Trustees Limited as the pension scheme trustees. The latest valuation conducted as at 31 March 2023 has reported a deficit of £1,276,000 which has been recognised in the accounts. As the sponsoring employer, Yateley Industries for the Disabled Limited is liable to cover the deficit on the pension fund. Dalriada Trustees Limited and the company are working with the Pension Regulator to agree an affordable recovery plan for the scheme.