

**YATELEY INDUSTRIES FOR THE DISABLED LIMITED  
(A COMPANY LIMITED BY GUARANTEE)**

**FINANCIAL STATEMENTS  
FOR THE YEAR ENDED  
31 MARCH 2021**

Company Registration Number: 00448920  
Charity Registration Number: 229571

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

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**DIRECTORS' / TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2021**

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**FOREWORD BY THE VICE-CHAIR OF TRUSTEES**

It gives me great pleasure to be able to write these words on behalf of the Board of Trustees to provide a very high-level overview of the year and how Yateley Industries for the Disabled has risen to the unprecedented challenges presented by the global pandemic.

It has again been a year of considerable challenge brought about by Covid-19 and I am grateful to all of our staff, residents and supporters for the way in which Yateley Industries has managed through lockdowns, tiered restrictions, testing obligations and the business ramifications of the pandemic. I am delighted that the number of confirmed cases was so small and that we have been able to bring staff back to work safely. Thanks to careful stewardship by our CEO, Sam Peplow the Charity has benefitted financially from the receipt of grants and furlough allowances, which has allowed us to increase our reserves thus improving our financial resilience. Sam and her team have worked above and beyond the call of duty to ensure customer orders were fulfilled and the factory business has delivered very pleasing results given the circumstances.

Naturally, the additional challenges presented by Covid-19 has affected our ability to progress some of the significant legacy issues with which my fellow Trustees and I continue to grapple but there has been some important progress. As anticipated in last years' report, the transfer of the Cricketers has now concluded, which represents an important break for Yateley Industries from its troubled past. Following the conviction of the ex-CEO, the court made an order in favour of the pension scheme of nearly £287,000 in September 2020. Whilst this by no means fully repairs the substantial deficit it is an important first step along the way.

In October, the Board held an offsite Strategy Day, which was an opportunity for all Trustees to come together and develop ideas and a vision for Yateley's future. Our agreed mission statement is set out later and we have developed actions to take forward which we believe will help us to deliver our mission. Our first development to enhance our position within Yateley locally has been to develop a community pantry to help local people which will be described more later.

The pension scheme continues to weigh heavy and takes a considerable level of focus. As noted, funds have been received and the Charity has fully met its commitments to increased levels of contributions as agreed with the Trustees. Our focus remains agreeing a repayment plan with them and discussions are continuing. The overall deficit picture has slightly deteriorated relative to last year, due to a combination of asset write-offs plus lower future interest rates increasing the value of the liabilities. We still have a large hole to fill but crucially, we believe we have some options to help and I regard the core business as being fundamentally sound and delivering the promised higher contributions.

Finally, I am very grateful to all of my fellow trustees for their continued support, effort and good humour. The past year has seen two members of the Board (Roy O'Shaughnessy and Maria Thomas) deciding not to seek re-election at the Annual General Meeting in 2020. The Board were delighted to welcome Edward Brunel-Cohen in November 2020 and further rotation of Board members is expected. Recruitment of a new chair is on-going but recruitment activity has been affected by the pandemic so at time of writing we have yet to make an appointment.

Finally, I would like to once again extend my appreciation to all who make Yateley Industries what it is – the contributions from members, staff, residents volunteers and supporters are all invaluable and serve to remind all of us of the importance of organisations like Yateley Industries and the positive contribution we are making to society.

**Mark Allen**  
**Vice-Chair of Trustees**



DIRECTORS' / TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2021

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**OBJECTIVES AND ACTIVITIES**

The objects for which the Association is established as set out in the Articles of Association are the relief of those in need because of long term health conditions or disability by (but without prejudice to the generality of the foregoing) providing vocational training, employment and / or accommodation.

At a Strategy day in September 2020 the board reviewed the Charities Vision and changed this to "A thriving, sustainable and valued community creating living, learning and working opportunities for disabled people within wider society"

The main activities undertaken by Yateley Industries for the Disabled Ltd ("Yateley Industries" / "the Charity") are as follows:

**Residential Accommodation** – Provision of residential accommodation for up to 45 people with disabilities in a mixture of one and two storey buildings on the Yateley Industries site.

**Factory** – Our mission statement for the factory is to sustain and increase the opportunities for people with disabilities in rewarding employment, with an occupation that enables a disabled person to contribute to society through work. In order to fulfil this aspect of our mission the charity also undertakes activities in the following areas:

- a) **Work and work-based training** - provided to enable our disabled colleagues to undertake meaningful mainstream employment (in individual cases where disability permits), through progression. Where mainstream progression is not an option, chances of internal progression are maximised. Training is undertaken in the specific areas of factory production and retail.
- b) **Social life and behaviour** - to achieve true integration into mainstream society disabled people must possess the social skills that are an essential part of everyday life. To this end Yateley Industries, encourage all our disabled customers and residents to join in with social activities. All the disabled people at Yateley Industries are expected, and have the right, to live independently.
- c) **Oil Collection and Delivery** - We work with local organisations to support them in the collection of old oil and to deliver new cooking oil. The oil is recycled on site and provides additional skills and work to some of our staff.
- d) **Access to Work** – The Government provides grants and support for those who are disabled or have a physical or mental health condition that makes it hard for them to do their jobs. Customers receive support from coaches and reasonable adjustments from their employers to ensure they are not disadvantaged in work. Yateley Industries has two coaches providing this support service.

**Helping Hands Charity Shop** – Retail sales from the charity shop on High Street, Hartley Wintney contribute to the income of the Charity. It raises awareness of Yateley Industries in the local area and engages the community in donating to the shop.

**The Cricketers Public House** – Located close to the Yateley Industries site, the lease of this establishment was acquired by the previous board in 2015, purportedly to contribute financially to Yateley's income streams. The current Trustee Board was aware of the Charity Commissions guidelines on public benefit and that ownership of The Cricketers public house did not fit with these requirements. The transfer of the public house was completed in August 2020.

**Community Pantry** – In March of 2021 we opened a new initiative which is a community pantry. Supported by Hampshire County Council and Hart Council the pantry supports individuals who are facing financial difficulties. People can access fresh, frozen and ambient food for a small membership fee each week. We now have nearly 60 members which is growing weekly and it has received excellent feedback from members and other support organisations. We are delighted to be further



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supporting the local community and anticipate the pantry will provide future work and training opportunities for Yateley Industries.

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**ACHIEVEMENTS AND PERFORMANCE**

Summary of those directly benefiting from Yateley Industries activities:

|                              |    |
|------------------------------|----|
| Total employees              | 82 |
| Employees on TESG            | 66 |
| Local authority funded staff | 20 |
| Access to Work customers     | 9  |
| Volunteers                   | 16 |
| Residents                    | 34 |

Occupancy of the residential buildings has reduced down to 76% and this has been substantially due to Covid which has prevented us from increasing our occupancy during this financial year. We anticipate this increasing again going forwards.

During the year electrical safety tests were undertaken together with resulting electrical remedial works. Additional improvements to the buildings and estate have included installing thumb turns on doors.

Yateley Industries receives funding from the Department of Work and Pensions (DWP). The rate for TESG workplaces is £5000 per place per annum. Yateley Industries has been selected as one of ten organisations involved with the Proof of Concept for the DWP's Extra Employment Support Grant (EESG), which will eventually replace TESG. This has however been delayed due to Covid and TESG has been extended for a further year to April 2022. The proof of concept is expected to be ongoing throughout the next financial year. We are delighted to be involved in and contribute to shaping the future of this concept, as these schemes make a significant contribution to Yateley Industries' business.

We have two Access to Work coaches, who deliver job coach in work support and provides another income stream for Yateley in keeping with the aims of the charity to support people with disabilities into meaningful employment. We are currently supporting nine customers and the Trustees have received feedback that Access to Work has been instrumental in assisting clients to remain in employment. Our Access to Work coaches were an important support system for Yateley Industries' employees during periods of furlough over the course of this financial year.

Within the factory, the major activities undertaken by Yateley employees include packaging products such as soaps, signage and hardware. The factory had to close several times during the financial year due to the Covid pandemic. The management team worked tirelessly to protect our staff members with appropriate use of the furlough scheme, comprehensive safety measures and provision of Personal Protective Equipment (PPE), whilst ensuring we could continue to serve our existing customers. Our staff members have coped exceptionally well with an incredibly difficult situation of uncertainty and change throughout the pandemic and ensured the factory has been able to continue to operate safely and effectively whenever permitted and appropriate. We are extremely grateful to organisations providing grants and PPE during this time and to our loyal customers for working collaboratively with us during this challenging time.

One of our customers, Ethical Supplies, has also promoted the work undertaken by Yateley Industries on their packaging, which we appreciate and wish to reiterate our thanks for this support.

Further business development had to be put on hold due to Covid-19. It is hoped these developments will result in a full pipeline and increased revenue during the next financial year, once the Covid-19 crisis is over.

A comprehensive business plan was developed by the new manager of the Helping Hands charity shop, which aims to improve wide-ranging working practices and drive increased profitability.

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Unfortunately, due to Covid the shop has been closed for a large amount of this financial year. The shop has benefitted from government grants available during this period.

The positive difference that Yateley Industries makes to its residents and employees is evident from talking to those who live and work on site.

We have a few regular volunteers that support the Charity. Many of these work in Helping Hands, our charity shop and our new initiative the Community Pantry. We also have a volunteer working in the factory alongside staff who find work more challenging. This helps them to keep focus and develops their skills. Our factory volunteer Steve comes from industry and is retired and gets great benefit himself in volunteering for Yateley Industries.



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**FINANCIAL REVIEW**

**Financial Position**

Income decreased by approximated £265,744/ 15%.  
Expenditure decreased by £640,960 / 36%

The finances of the Charity in this financial year were inevitably impacted by Covid-19. The factory had to shut down several times during lockdowns and our customers were also impacted, resulting in lower turnover in the factory. The occupancy levels in the accommodation were also down due to the pandemic. Yateley Industries was able to take advantage of various government support schemes and grants throughout the year, which enabled us to keep our staff employed, safe and supported during this challenging period. Due to this combination of factors, the financial year saw an overall surplus to the Charity. The transfer of the Cricketers had an impact on these figures (lowering both income and expenditure). A formal reserves policy has also been introduced, which requires the Charity to have 6 months of liquid assets to enable the Charity to continue in the event of impact on incoming resources (see below). We are currently building our reserves to this level.

The Trustees are still dealing with substantial issues resulting from the systematic mismanagement of the charity by the then CEO and board prior to November 2017.

An informal repayment plan has been agreed with Dalriada with respect to paying back the pension deficit. Work is ongoing to agree a formal repayment plan.

The former CEO, Patrick McLarry, was prosecuted by The Pensions Regulator and was sentenced to five years imprisonment in February 2020 for defrauding the Yateley Pension Scheme. A hearing for the repatriation of funds stolen took place in September 2020 and the Pension Scheme was awarded £286,852.03.

**Investment policy**

The Memorandum and Articles of Association governs and provides the framework within which the Charity makes its investment decisions.

The Trustees recognise that returns on investment are currently very low so that investment is not a prime objective. Repaying our loan and pension deficits is the priority for the Charity to ensure its future sustainability.

**Reserves policy**

Yateley Industries has a reserves policy to enable the charity to meet the good practice standards of the Charity Commission Guidance CC19 "Charity Reserves and Building Resilience". The reserves are held to cover fluctuations that may arise in projected operating income and/or expenditure and the need to wind down the Company in an orderly fashion (should the need arise). The acceptable range of reserves is set annually during the financial forecasting and budgeting process and approved by the Board. The reserves are monitored by the Management Team and reported quarterly to the Board.

**Funding Sources**

The Trustees are grateful to those who have contributed financially to Yateley Industries in many ways throughout the year. These contributions are essential to keep the Charity running.

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**Third Party Funding** - Yateley Industries reason for existing is to help disabled people, and for that reason it can only operate with substantial third party funding. TESC/ATW funding from DWP amounted to £351,755 and Local Authority funding amounted to £205,180

**Grants** – We have received several grants during the financial year. Some of these have been for core funding which is essential to the organisation. Other grants have been received which include support in purchasing PPE which has been essential this year and for estate improvements.

**Legacies** - A way to support us is to remember Yateley Industries in wills. A solicitor can advise on a form of words for a bequest.

**Online Shopping** – Donations for Yateley Industries can now be raised by those shopping through Amazon (at no cost to the person shopping) by choosing Yateley Industries as their beneficiary: [www.smile.amazon.co.uk](http://www.smile.amazon.co.uk).

**Subscriptions** - We would like to take this opportunity to thank all Members of the Association for their annual subscriptions, and our many other supporters who have contributed to the charity over the past year. Currently the Association has 38 members.

**Donations** - All donations, whether cash gifts or gifts in kind, however small, and whatever form are always most welcome. Online donations can be made on Yateley Industries' Just Giving page: <https://www.justgiving.com/yateleyindustries>

Donations can be enhanced via Gift Aid in certain circumstances. The Finance Office is happy to provide details on request.

The Association wishes to record its gratitude to the following Charitable Trusts, companies, groups and individuals who have made donations to the Charity in the year:

Amazon Smile  
Baily Thomas  
Bernard Sunley Foundation  
B & Q Foundation  
Bruce Wake Trust  
CAF donation  
Edward Gostlin Foundation  
Fleet Lions  
Groundwork UK  
Hampshire CC  
Hart Lottery  
Hart Rotary Club  
Hart Voluntary  
HIWCF  
Misselbrook Trust  
Paypal Giving Fund  
Police & Crime Commission  
Rushmoor BC  
Rushmoor Rotary Club  
Screwfix  
Sir Jeremiah Colman Trust  
Surrey Community Fund  
Waitrose Yateley  
Will Charitable Trust  
Yateley Bowling Club  
Yateley Cobbler

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**PLANS FOR FUTURE PERIODS**

During the year the Coronavirus pandemic has a huge impact on society and this led to closure of the shop and factory several times during the year. Ongoing support has been provided throughout the year to staff and residents with many staff being furloughed for long periods of time throughout the year. The Charity has received all available grants which have been made available by Government.

Apart from the inevitable disruption caused by Covid, the day-to-day finances of the Charity are stable. The Board conducted a full strategic review during the year to explore all avenues in respect of raising appropriate capital to repay the pension deficit resulting from the activities of the pre-November 2017 CEO and board. A strategy plan has been completed and is monitored quarterly at board meetings.

The Board are focussing on building the long-term sustainability of the Charity in order for it to continue to deliver its important objectives.

Key future activities include:

- The Charity needs to repay its loan and pension deficit commitments. Once a new Chair of Trustees has been identified, the board will explore whether developing a large-scale fundraising strategy is feasible.
- Continued engagement with Local Authorities and Central Government to maintain appropriate sources of funding including the Proof of Concept for EESG.
- Developing new business for the factory and Access to Work coaching.
- Promotion of Yateley Industries' public image via a new website and social media strategy. Media coverage surrounding The Pension Regulator's prosecution of Patrick McLarry has previously assisted with this objective and contributed to fundraising and business development objectives. Further media pieces will be considered as appropriate.



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**STRUCTURE, GOVERNANCE AND MANAGEMENT**

**Governing Document**

The organisation is a charitable company limited by guarantee, incorporated on 31 January 1948 and registered as a charity on 14 October 1963. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

**Recruitment and Appointment of Trustees**

The Directors of the company are also charity Trustees for the purposes of charity law. Under the requirements of the Memorandum and Articles of Association one third of the Trustees must retire by rotation and stand for re-election at each AGM.

Yateley Industries holds its AGMs annually and the proposed date of the next AGM is 16<sup>th</sup> November 2021.

Members of the company must be over the age of 18. There are currently 38 members. The fees for membership of the company are currently set at £10 minimum per annum.

If a new supporter decides to become a Member of the Limited Company there is now a process of interview where the CEO will fully explain the responsibilities and possible liabilities of Membership of the company to allow them to make an informed decision as to whether they wish to make that commitment. The Board will then judge what the potential new member can bring to Yateley Industries and its people.

All Members are invited to nominate Trustees prior to the first scheduled Trustees' meeting before a forthcoming AGM. This is to enable the candidate to be formally introduced to the other Trustees and for the Company Secretary to alert the potential Trustee to the responsibilities and workload entailed.

Roy O'Shaughnessy took over as Chair of the Board in November 2017 at the height of the crisis Yateley experienced. Having led the Board through a full investigation of the situation and actions to bring the Charity back from the brink of collapse to financial stability, Roy decided to retire at the November 2020 AGM. The Board are extremely grateful for Roy's service to Yateley and are now actively seeking a new Chair. Our Vice Chair, Mark Allen, serves as acting Chair whilst this process is ongoing.

**Trustee Induction and Training**

The existing Trustees can appoint any Member of the Association. They are co-opted until the next AGM when they stand for formal election.

All Trustees must accept the responsibilities and the necessary work that is intrinsic to the position. They are required to sign a declaration and agreement outlining these requirements prior to acceptance to the Board.

New Trustees are expected to undertake orientation and training that may be identified as key to the performance of their role. Yateley has an onboarding process for new Trustees to brief them of their legal obligations under charity and company law, the content and the meaning of the Memorandum and Articles of Association, the recent financial performance of the Charity and its future business objectives. Trustees are encouraged to take part in the day to day activities of the residents and customers to enable them to appreciate the needs of disabled people. This has been less possible this year due to the restrictions imposed by the Covid pandemic, but the Trustees look forward to visiting Yateley again more frequently in the next financial year.

**DIRECTORS' / TRUSTEES' REPORT  
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**Risk Management**

The Trustees have a risk management strategy which comprises of;

- A business continuity plan with risk matrix and mitigation strategies, which is reviewed at least annually or as often as necessary.
- The establishment of systems and procedures to mitigate those risks identified in the plan.
- The implementation of procedures designed to minimise any potential impact on the Charity should those risks materialise.

A review of our financial control procedures was conducted during the year.

One of the highest risks to the Charity is the uncertainty with regards to continued Central Government and Local Authority funding. Our CEO is actively engaged with key parties to maintain dialogue and minimise this risk.

**Organisational Structure**

The Charity is run by the Trustees, who meet at least quarterly and they are aware that they have ultimate responsibility for the Charity and make decisions collectively. Sub-committees are formed on a "needs basis" to cover such matters as: Estate Management, IT, Business and Risk Planning and any other significant issues that may occur.

A salaried CEO is appointed by the Trustees to manage the day to day tactical operations of the Charity. To facilitate effective operations, the CEO has full delegated authority, within terms of delegation approved by the Trustees, for all operational matters including finance management and employment. The remuneration of the CEO is set by the Board with reference to the pay of similar positions in similar companies/charities. The CEO makes recommendations to the board on the remuneration of the Charity's other key management personnel.

# **YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **DIRECTORS' / TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2021**

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### **REFERENCE AND ADMINISTRATIVE DETAILS**

The following have been involved with the administration of Yateley during the 2020/21 financial year and/ or are Directors/ Trustees at the date of these financial statements being approved:

#### **Directors/Trustees**

Roy O'Shaughnessy (Chair) (appointed 3<sup>rd</sup> November 2017, resigned 17<sup>th</sup> November 2020)

Maria Thomas (appointed 3<sup>rd</sup> November 2017, resigned 17<sup>th</sup> November 2020)

Michael Steel (appointed 3<sup>rd</sup> November 2017)

Dean Fieldus (appointed 19<sup>th</sup> December 2018)

Sarah Beckwith (appointed 19<sup>th</sup> December 2018)

Mark Allen (appointed 16<sup>th</sup> April 2019)

Linda Matthews (appointed 18<sup>th</sup> February 2020, resigned 18<sup>th</sup> May 2021)

Carolyn Gibb (appointed 19<sup>th</sup> May 2020)

Robert Cousins (appointed 19<sup>th</sup> May 2020)

Edward Brunel-Cohen (appointed 30<sup>th</sup> November 2020)

Philip Southwell (appointed 2<sup>nd</sup> June 2021)

#### **Company Secretary**

Maria Thomas (appointed 12<sup>th</sup> June 2018, resigned 19<sup>th</sup> May 2020)

Sarah Beckwith (appointed 19<sup>th</sup> May 2020)

#### **CEO**

Sam Peplow (appointed 1<sup>st</sup> January 2020)

#### **Auditors**

Chamberlains Accountancy, Elm House, Tanshire Park, Elstead, Godalming, Surrey, GU8 6LB.

#### **Solicitors**

Brabners LLP, Horton House, Exchange Flags, Liverpool, L2 3YL

Downs Solicitors LLP, 156 High Street, Dorking, Surrey, RH4 1BQ.

#### **Banking Services**

Barclays Bank Plc, 1 Churchill Place, London E14 5HP

Reliance Bank Limited, 23-24 Lovat Lane, London, EC3R 8EB

#### **Pension Scheme**

Dalriada Trustees Limited are the Trustees of the Yateley Industries pension scheme.

#### **Registered Office**

Mill Lane

Yateley

Hampshire

GU46 7TF

#### **Company Registration Number**

448920

#### **Registered Charity Number**

229571



**DIRECTORS' / TRUSTEES' REPORT  
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**STATEMENT OF TRUSTEES' RESPONSIBILITIES**

Company law requires the Directors / Trustees to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the charitable company and of the surplus or deficit of the company for that period. In preparing those financial statements, the Directors / Trustees are required to:

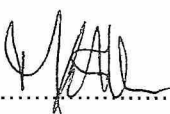
- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue on that basis.

The Directors / Trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as the Directors / Trustees are aware, there is no relevant audit information of which the auditors are unaware. The Directors / Trustees have taken all the steps that they ought to have taken in order to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

This report has been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities (SORP) FRS102 and in accordance with the special provisions of Part 15 of the Companies Act 2006, applicable to small companies.

Approved by the Board of Trustees on and signed on its behalf by

Signed .....

Date ...1/10/2021

**INDEPENDENT AUDITOR'S REPORT  
FOR THE YEAR ENDED 31 MARCH 2021**

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**OPINION**

We have audited the financial statements of Yateley Industries for the Disabled Limited (the 'charitable company') for the year ended 31 March 2021 which comprise the Statement of Financial Activities, the Balance Sheet, the Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2021 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**CONCLUSIONS RELATING TO GOING CONCERN**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, we draw your attention to the going concern section detailed in note 2 of the financial statements.

**OTHER INFORMATION**

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the

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financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

**MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

**RESPONSIBILITIES OF TRUSTEES**

As explained more fully in the Statement of Trustees Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

**OUR RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a



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material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors.

**USE OF OUR REPORT**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Paul Chamberlain (Senior Statutory Auditor)  
for and on behalf of Chamberlains Statutory Auditors  
and Chartered Accountants  
Elm House, Tanshire Park  
Shackleford Road, Elstead  
Godalming  
Surrey  
GU8 6LB

Date: 19 October 2021

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

STATEMENT OF FINANCIAL ACTIVITIES  
FOR THE YEAR ENDED 31 MARCH 2021

|  | Notes | Unrestricted<br>general<br>funds | Unrestricted<br>designated<br>funds | Restricted<br>funds | Total funds<br>2021 | Total funds<br>2020 |
|--|-------|----------------------------------|-------------------------------------|---------------------|---------------------|---------------------|
|  |       | 2021                             | 2021                                | 2021                | 2021                | 2020                |
|  |       | £                                | £                                   | £                   | £                   | £                   |
| <b>INCOMING RESOURCES</b>                            |       |                                  |                                     |                     |                     |                     |
| Incoming resources from charitable activities        | 6     | 827,934                          | -                                   | -                   | 827,934             | 964,179             |
| Incoming resources from other trading activities     | 7     | 89,212                           | -                                   | -                   | 89,212              | 737,912             |
| Incoming resources from donations and legacies       | 8     | 495,034                          | -                                   | -                   | 495,034             | 29,034              |
| Incoming resources from investments                  |       | -                                | -                                   | -                   | -                   | 50                  |
| Incoming resources from other income                 | 4     | 53,251                           | -                                   | -                   | 53,251              | -                   |
| <b>TOTAL INCOMING RESOURCES</b>                      |       | <b>1,465,431</b>                 | <b>-</b>                            | <b>-</b>            | <b>1,465,431</b>    | <b>1,731,175</b>    |
| <b>RESOURCES EXPENDED</b>                            |       |                                  |                                     |                     |                     |                     |
| Expenditure on raising funds                         | 9     | 229,010                          | -                                   | -                   | 229,010             | 822,126             |
| Expenditure on charitable activities                 | 10    | 791,915                          | -                                   | -                   | 791,915             | 839,582             |
| Expenditure on defined benefit schemes               | 21    | 140,000                          | -                                   | -                   | 140,000             | 140,000             |
| Expenditure on investments                           |       | -                                | -                                   | -                   | -                   | 177                 |
| <b>TOTAL RESOURCES EXPENDED</b>                      |       | <b>1,160,925</b>                 | <b>-</b>                            | <b>-</b>            | <b>1,160,925</b>    | <b>1,801,885</b>    |
| <b>NET INCOME/ (EXPENDITURE)</b>                     |       | <b>304,506</b>                   | <b>-</b>                            | <b>-</b>            | <b>304,506</b>      | <b>(70,710)</b>     |
| Reallocation of depreciation charges between funds   |       | 42,871                           | (30,059)                            | (12,812)            | -                   | -                   |
| <b>OTHER RECOGNISED GAINS/(LOSSES)</b>               |       |                                  |                                     |                     |                     |                     |
| Actuarial (losses)/ gains on defined benefit schemes | 21    | (59,000)                         | -                                   | -                   | (59,000)            | 12,000              |
| <b>NET MOVEMENT IN FUNDS</b>                         |       | <b>288,377</b>                   | <b>(30,059)</b>                     | <b>(12,812)</b>     | <b>245,506</b>      | <b>(58,710)</b>     |
| <b>RECONCILIATION OF FUNDS</b>                       |       |                                  |                                     |                     |                     |                     |
| Total funds brought forward                          |       | (2,108,533)                      | 2,799,454                           | 54,702              | 745,623             | 804,333             |
| Total funds carried forward                          |       | (1,820,156)                      | 2,769,395                           | 41,890              | 991,129             | 745,623             |

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derives from continuing activities, with the exception of £53,251 income and £38,521 expenditure relating to the Cricketers pub which was discontinued during the year (Note 4).

All income received in 2021 related to unrestricted funds (2020: all unrestricted funds).


YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)


BALANCE SHEET AS AT 31 MARCH 2021

|  | Notes | 2021<br>£          | 2020<br>£          |
|--|-------|--------------------|--------------------|
| <b>FIXED ASSETS</b>  |       |                    |                    |
| Tangible assets  | 12    | <u>3,707,803</u>   | <u>3,746,886</u>   |
|  |       | 3,707,803          | 3,746,886          |
| <b>CURRENT ASSETS</b>  |       |                    |                    |
| Stock  | 13    | 7,079              | 12,609             |
| Debtors  | 14    | 62,888             | 116,056            |
| Cash at bank and in hand                                       |       | <u>397,948</u>     | <u>68,136</u>      |
|  |       | 467,915            | 196,801            |
| <b>CREDITORS: Amounts falling due within one year</b>          | 15    | (103,609)          | (127,634)          |
| <b>NET CURRENT ASSETS</b>                                      |       | 364,306            | 69,167             |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>                   |       | 4,072,109          | 3,816,053          |
| <b>CREDITORS: Amounts falling due after more than one year</b> | 17    | (907,980)          | (976,430)          |
| <b>PENSION LIABILITY</b>                                       | 21    | (2,173,000)        | (2,094,000)        |
| <b>NET ASSETS</b>  |       | <u>991,129</u>     | <u>745,623</u>     |
| <b>FUNDS OF THE CHARITY</b>                                    |       |                    |                    |
| <b>RESTRICTED FUNDS</b>  | 22    | 41,890             | 54,702             |
| <b>UNRESTRICTED FUNDS</b>                                      |       |                    |                    |
| Designated funds:  | 23    |                    |                    |
| Revaluation reserve  |       | 2,247,546          | 2,270,935          |
| Designated funds   |       | <u>521,849</u>     | <u>528,519</u>     |
|  |       | 2,769,395          | 2,799,454          |
| Unrestricted general funds                                     | 24    | <u>(1,820,156)</u> | <u>(2,108,533)</u> |
| <b>TOTAL UNRESTRICTED FUNDS</b>                                |       | 949,239            | 690,921            |
| <b>TOTAL FUNDS</b>   |       | <u>991,129</u>     | <u>745,623</u>     |

These accounts have been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and in accordance with the provisions of FRS 102.

These accounts were approved by the Board on 11/10/2021 and signed on its behalf by the following:

  
MARK ALLEN

  
EDWARD BRUNEL-COHEN



YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 31 MARCH 2021

|   | Notes | 2021<br>£ | 2020<br>£ |
|---|-------|-----------|-----------|
| Net cash flow from operating activities               | 27    | 392,946   | (138,679) |
| Cash flows from investing activities                  |       |           |           |
| Proceeds from sale of fixed assets                    |       | -         | -         |
| Proceeds from sale of investments                     |       | -         | 827       |
| Purchases of fixed assets                             |       | (7,639)   | (8,787)   |
| Net cash from investing activities                    |       | (7,639)   | (7,960)   |
| Cash flows from financing activities                  |       |           |           |
| Repayment of borrowings                               |       | (55,495)  | (72,558)  |
| New borrowings  |       | -         | 279,032   |
| Net cash from financing activities                    |       | (55,495)  | 206,474   |
| Net Increase/ (decrease) in cash and cash equivalents |       | 329,812   | 59,835    |
| Cash and cash equivalents at beginning of year        |       | 68,136    | 8,301     |
| Cash and cash equivalents at end of year              |       | 397,948   | 68,136    |
| Cash and cash equivalents comprise:                   |       |           |           |
| Cash at bank and in hand                              |       | 397,948   | 68,136    |
| Bank overdrafts                                       |       | -         | -         |
|   |       | 397,948   | 68,136    |

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

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**1 GENERAL INFORMATION**

Yateley Industries for the Disabled Limited is a charitable company, limited by guarantee and incorporated in England and Wales. Its registered office is:

Mill Lane  
Yateley  
Hampshire  
GU46 7TF

The financial statements are presented in Sterling, which is the functional currency of the company.

**2 STATEMENT OF ACCOUNTING POLICIES**

**Basis of preparation of financial statements**

These financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) - Charities SORP (FRS 102); the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102); and the Companies Act 2006.

Yateley Industries for the Disabled Limited meets the definition of a public benefit entity under FRS 102.

**Going concern**

The Trustees have considered going concern and are of the opinion that the charity will continue to operate beyond 12 months of these financial statements being approved. The Trustees therefore consider the going concern basis to be appropriate. If the going concern basis was not appropriate, adjustments would have to be made to reduce the value of assets to their recoverable amounts, to provide for additional liabilities that might arise and to reclassify fixed assets as current assets.

**Revenue recognition**

Incoming resources are derived from activities of the charity and are stated net of trade discounts and VAT.

Rents receivable represent the rents payable by the disabled tenants, and is received mainly in the form of housing benefits. Rental income is also received from private tenants. Restaurant rent receivable relates to commercial rent received from renting a proportion of the premises to LaGalleria (local restaurant).

Income received by way of donations, legacies, gifts and contributions towards employment and residential costs is included in the statement of financial activities in the year in which it is receivable.

Grants receivable are included in the year in which the offer is conveyed by the charity except in those cases where the offer has conditions, such grants being recognised as income when the conditions attaching are fulfilled. Grants offered subject to conditions which have not been met at the year end are not included in the financial statements.

Cricketers income relates to the sale of food and drink at The Cricketers public house in Hartley Wintney, stated net of VAT.

Charity shop sales represents the value of donated goods sold in the charity shop, and also commissions received by way of selling goods for Genesis Art and SODA stated net of VAT.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

2 STATEMENT OF ACCOUNTING POLICIES - continued

Tangible fixed assets

Fixed assets, other than land and buildings, are carried at cost less accumulated depreciation and accumulated impairment losses.

Land and buildings includes the freehold factory and bungalows which are carried at their revalued amounts, being fair value at the date of valuation less subsequent depreciation and impairment losses. Revaluations are performed by professional qualified valuers with sufficient regularity to ensure that the carrying amounts do not differ materially from those that would be determined using fair values at the end of each reporting period. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amounts of the asset and the net amount is restated to the revalued amount of the asset.

Any revaluation increase and/or decrease in the carrying amount of freehold property is recognised in the statement of financial activities and included in a revaluation reserve in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit and loss, in which case the increase is credited to profit and loss to the extent of the decrease previously expended. Due to the nature of the property the revaluation reserve is included within the designated funds.

Depreciation has been provided at the following rates so as to write off the cost or valuation of the asset less their residual value over their estimated useful lives:

|                                      |  |
|--------------------------------------|--|
| Freehold factory premises            | 1% straight line basis per annum                   |
| Freehold bungalows                   | 1% straight line basis per annum                   |
| Freehold improvements                | Not depreciated while in the course of development |
| Factory equipment and motor vehicles | Four to eight years straight line basis            |
| Restaurant furniture and equipment   | Four to eight years straight line basis            |
| Fixtures and fittings                | 10% reducing balance basis per annum               |
| Charity shop furniture and equipment | Four to eight years straight line basis            |

On disposal, the difference between the net disposal proceeds and the carrying amount of the item sold is recognised in the profit and loss account, and included within governance costs.

All fixed asset additions purchased for continuing use within the charity are capitalised.

Leases

Rentals applicable to operating leases where substantially all of benefits and risks of ownership remain with the lessor are charged against profit on a straight line basis over the lease term.

Payments received under operating leases are recognised as income over the lease term on a straight line basis.



2 STATEMENT OF ACCOUNTING POLICIES - continued

Stock

Stock has been valued at the lower of cost and estimated selling price less cost to complete and sell, after making due allowance for obsolete and slow-moving items. Cost comprises the cost of goods purchased valued on a standard cost basis.

Debtors

Short term debtors are measured at transaction price, less impairment.

Creditors

Short term trade creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and subsequently at amortised cost.

Taxation

The charitable status of the organisation has been confirmed and the company is not liable to corporation tax on its surplus or gains to the extent that they are applied for charitable purposes.

Financial Instruments

The company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Financial assets are measured at cost and are assessed at the end of each reporting period for objective evidence of impairment. Where objective evidence of impairment is found, an impairment loss is recognised in profit and loss.

The impairment loss for financial assets measured at cost is measured as the difference between an asset's carrying amount and the best estimate, which is an approximation, of the amount the company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is an enforceable right to set off the recognised amount and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Loan commitments entered into by the company are measured at cost, less any impairment.

2 STATEMENT OF ACCOUNTING POLICIES - continued

**Borrowing costs**

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

**Pension fund arrangements**

The most recent estimated valuation of the scheme was undertaken by Broadstone Consultants and Actuaries Limited as at 31 March 2021 and has reported a net deficit of £2,173,000. The movement in the year has been recognised within other comprehensive income in the statement of financial activities.

In addition to the above, the company also operates a defined contribution pension scheme under auto-enrolment rules. The amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the amount payable in the year. Differences between contributions payable and contribution actually paid in the year are shown as either accruals or prepayments in the balance sheet.

**Resources expended**

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation to pay for such expenditure.

Resources are expended in the furtherance of the charity's objectives.

General overhead costs are apportioned depending on the type of expense in the most appropriate way according to the various cost centres.

**Fund accounting**

Funds held by the charity are:

**Unrestricted general funds** - these are funds which can be used in accordance with the charitable objects at the discretion of the directors/trustees.

**Designated funds** - these are funds that are set aside by the directors/trustees out of unrestricted general funds for specific future purposes or projects.

**Restricted funds** - Restricted funds received are to be used for specifically nominated expenditure by the donor and are credited to income in the year in which they are received. Where amounts are not specifically allocated against expenditure in that year the balance is deferred and added to the balance brought forward on the restricted funds and is used in subsequent years in line with the restrictions placed by the donor.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

3 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

No significant accounting estimates and judgements have had to be made by the directors in preparing these financial statements.

4 DISCONTINUED OPERATIONS

The lease for the Cricketers public house was transferred on 10 August 2020.

The income and expenditure incurred during the year ending 31 March 2021 was as follows:

|  | 2021<br>£     | 2020<br>£       |
|--|---------------|-----------------|
| Incoming resources                         |               |                 |
| Incoming resources from trading activities | -             | 587,530         |
| Incoming resources from other income       | 53,251        | -               |
|  | <u>53,251</u> | <u>587,530</u>  |
| Resources expended                         |               |                 |
| Direct costs                               | 3,463         | 293,353         |
| Salaries                                   | 24,168        | 201,547         |
| Premises costs                             | 9,478         | 76,199          |
| General expenses                           | 1,412         | 28,619          |
| Support costs                              | -             | 78,515          |
|  | <u>38,521</u> | <u>678,233</u>  |
| NET INCOME/(EXPENDITURE)                   | <u>14,730</u> | <u>(90,703)</u> |

5 STAFF COSTS

Average number of persons employed by the company, including directors, during the year:

|                               | 2021<br>Number | 2020<br>Number |
|-------------------------------|----------------|----------------|
| Production                    | 70             | 72             |
| Sales and distribution        | 5              | 15             |
| Administration and management | 10             | 11             |
|                               | <u>85</u>      | <u>98</u>      |

|  | 2021<br>£      | 2020<br>£      |
|--|----------------|----------------|
| Staff costs incurred during the year in respect of these employees were: |                |                |
| Wages and salaries   | 660,336        | 895,773        |
| Social security costs  | 19,622         | 22,400         |
|  | <u>679,958</u> | <u>918,173</u> |

There were no employees earning over £60,000 per annum (2020 - Nil).

During the year, none of the trustees have been remunerated via the charity's payroll scheme.



YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

|   |   |                |                |
|---|---|----------------|----------------|
| 6 | INCOME FROM CHARITABLE ACTIVITIES         | 2021<br>£      | 2020<br>£      |
|   | Rent and charges receivable               | 270,999        | 285,161        |
|   | Charges raised against local authorities: |                |                |
|   | Bracknell Town Council                    | 16,846         | 27,916         |
|   | Wokingham Borough Council                 | 17,617         | 21,140         |
|   | Hampshire County Council                  | 141,775        | 172,397        |
|   | Somerset County Council                   | 13,558         | 13,258         |
|   | North Yorkshire County Council            | 15,384         | 17,160         |
|   | TESG/ Access to Work grants receivable    | 351,755        | 427,147        |
|   |   | <u>827,934</u> | <u>964,179</u> |
| 7 | INCOME FROM OTHER TRADING ACTIVITIES      | 2021<br>£      | 2020<br>£      |
|   | Workshop                                  | 80,250         | 119,675        |
|   | Charity shop                              | 8,962          | 30,707         |
|   | Cricketers                                | -              | 587,530        |
|   |   | <u>89,212</u>  | <u>737,912</u> |
| 8 | INCOME FROM DONATIONS AND LEGACIES        | 2021<br>£      | 2020<br>£      |
|   | Coronavirus Job Retention Scheme & Grants | 380,110        | -              |
|   | Fundraising                               | 89,530         | 29,034         |
|   | Community pantry                          | 25,394         | -              |
|   |   | <u>495,034</u> | <u>29,034</u>  |

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

## 9 EXPENDITURE ON RAISING FUNDS

|                             | Workshop<br>£  | Cricketers<br>£ | Charity Shop<br>£ | Fundraising<br>activities<br>£ | Community<br>pantry<br>£ | 2021<br>Total<br>£ | 2020<br>Total<br>£ |
|-----------------------------|----------------|-----------------|-------------------|--------------------------------|--------------------------|--------------------|--------------------|
| Production costs            | 40,055         | 3,463           | -                 | -                              | -                        | 43,518             | 342,792            |
| Salaries                    | 16,036         | 24,168          | 17,477            | 18,746                         | -                        | 76,427             | 216,444            |
| Premises costs              | 18,986         | 9,478           | 11,339            | -                              | -                        | 39,803             | 107,473            |
| General expenses            | 11,035         | 1,412           | 6,231             | -                              | 4,208                    | 22,886             | 45,739             |
| Depreciation & amortisation | 11,335         | -               | 43                | -                              | -                        | 11,378             | 11,066             |
| Support costs               | 15,551         | -               | 1,769             | 17,678                         | -                        | 34,998             | 98,612             |
|                             | <u>112,998</u> | <u>38,521</u>   | <u>36,859</u>     | <u>36,424</u>                  | <u>4,208</u>             | <u>229,010</u>     | <u>822,126</u>     |

## 10 EXPENDITURE ON CHARITABLE ACTIVITIES

|                             | Costs in<br>generating<br>rental income<br>£ | Charges<br>against<br>local authorities<br>£ | TESG/<br>Access to Work<br>£ | 2021<br>Total<br>£ | 2020<br>Total<br>£ |
|-----------------------------|--|--|------------------------------|--------------------|--------------------|
| Salaries                    | 11,303                                       | 156,495                                      | 296,319                      | 464,117            | 567,783            |
| Premises costs              | 56,879                                       | -  | -                            | 56,879             | 46,641             |
| General expenses            | 31,217                                       | -  | -                            | 31,217             | 13,223             |
| Depreciation & amortisation | 35,344                                       | -  | -                            | 35,344             | 35,451             |
| Interest                    | 40,881                                       | -  | -                            | 40,881             | 47,635             |
| Support costs               | 53,509                                       | 40,513                                       | 69,455                       | 163,477            | 128,849            |
|                             | <u>229,133</u>                               | <u>197,008</u>                               | <u>365,774</u>               | <u>791,915</u>     | <u>839,582</u>     |

## 11 ALLOCATION OF SUPPORT COSTS

Support and overhead costs are allocated between fundraising activities and charitable activities.

Governance costs are those support costs which relate to the strategic and day to day management of the charity.

Costs have been apportioned directly to the applicable income stream, where practicable. All other costs have been apportioned on the basis of income proportion.

|                              | Raising funds<br>£ | Charitable<br>activities<br>£ | 2021<br>Total<br>£ | 2020<br>Total<br>£ |
|------------------------------|--------------------|-------------------------------|--------------------|--------------------|
| Legal & professional charges | 2,311              | 10,709                        | 13,020             | 14,633             |
| Audit & accountancy          | 2,362              | 10,938                        | 13,300             | 21,900             |
| Governance                   | 4,673              | 21,647                        | 26,320             | 36,533             |
| Financial administration     | 4,785              | 23,531                        | 28,316             | 37,217             |
| Salaries & related costs     | 25,540             | 118,299                       | 143,839            | 153,711            |
| TOTAL                        | <u>34,998</u>      | <u>163,477</u>                | <u>198,475</u>     | <u>227,461</u>     |

All support costs have been allocated to unrestricted funds (2020: unrestricted).

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

12 TANGIBLE ASSETS

|                                 | Freehold<br>factory<br>£ | Freehold<br>bungalows<br>£ | Leasehold<br>cost &<br>improvements<br>£ | Equipment at<br>leasehold<br>premises<br>£ | Factory<br>equipment &<br>motor vehicles<br>£ | Restaurant<br>furniture &<br>equipment<br>£ | Fixtures &<br>fittings<br>£ | Charity<br>shop<br>furniture &<br>equipment<br>£ | Total<br>£ |
|---------------------------------|--------------------------|----------------------------|--|--|---|---|-----------------------------|--|------------|
| <b>Cost or valuation</b>        |                          |                            |  |  |   |   |                             |  |            |
| At 1 April 2020                 | 584,001                  | 3,343,852                  | 26,177                                   | 48,165                                     | 237,654                                       | 24,295                                      | 73,824                      | 1,467  | 4,334,435  |
| Additions                       | -                        | -                          | -  | -  | 6,976   | -   | 583                         | -  | 7,639      |
| Disposals                       | -                        | -                          | (26,177)                                 | (48,165)                                   | -   | -   | -                           | -  | (74,342)   |
| At 31 March 2021                | 584,001                  | 3,343,852                  | -  | -  | 239,630                                       | 24,295                                      | 74,407                      | 1,467  | 4,267,732  |
| <b>Accumulated depreciation</b> |                          |                            |  |  |   |   |                             |  |            |
| At 1 April 2020                 | 35,841                   | 171,306                    | 26,177                                   | 48,165                                     | 221,842                                       | 23,619                                      | 55,175                      | 1,424  | 587,540    |
| Charge for year                 | 5,840                    | 33,439                     | -  | -  | 5,326   | 169   | 1,905                       | 43   | 46,722     |
| Disposals                       | -                        | -                          | (26,177)                                 | (48,165)                                   | -   | -   | -                           | -  | (74,342)   |
| At 31 March 2021                | 45,681                   | 204,745                    | -  | -  | 227,168                                       | 23,788                                      | 57,080                      | 1,467  | 559,929    |
| <b>Net book value</b>           |                          |                            |  |  |   |   |                             |  |            |
| At 1 April 2020                 | 548,160                  | 3,172,546                  | -  | -  | 10,812  | 676   | 18,649                      | 43   | 3,746,895  |
| At 31 March 2021                | 538,320                  | 3,139,107                  | -  | -  | 12,462  | 507   | 17,407                      | -  | 3,707,809  |

Notes:

- The above assets are all used for direct charitable purposes including the land on which the buildings are situated which was endowed for specific purposes in 1952.
- The cost of the fixed assets represents the gross cost to the company.
- The freehold bungalows and extension consist of 43 units.
- The freehold factory premises includes a workshop, restaurant and ancillary office accommodation. An independent valuation of the factory, restaurant and residential accommodation was completed on 16 May 2019 by Lambert Smith Hampton and concluded the fair value of the site was £3,760,000. The historical cost of the freehold premises was £1,624,532.
- The leasehold costs related to The Cricketers and the improvements to extend the property.

NOTES TO THE FINANCIAL STATEMENTS  
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|    |                            |              |               |
|----|----------------------------|--------------|---------------|
| 13 | STOCK                      | 2021<br>£    | 2020<br>£     |
|    | Raw materials              | 7,079        | 7,079         |
|    | Goods purchased for resale | -            | 5,530         |
|    |                            | <u>7,079</u> | <u>12,609</u> |

|    |                                |               |                |
|----|--------------------------------|---------------|----------------|
| 14 | DEBTORS                        | 2021<br>£     | 2020<br>£      |
|    | Trade debtors                  | 18,521        | 25,534         |
|    | Other debtors                  | 24,989        | 64,413         |
|    | Prepayments and accrued income | 19,378        | 26,109         |
|    |                                | <u>62,888</u> | <u>116,056</u> |

All amounts included above are receivable within one year of the balance sheet date.

|    |  |                |                |
|----|--|----------------|----------------|
| 15 | CREDITORS: amounts falling due within one year | 2021<br>£      | 2020<br>£      |
|    | Banks loans and overdrafts                     | 36,160         | 35,575         |
|    | Trade creditors                                | 30,520         | 44,932         |
|    | Other taxation and social security             | 13,102         | 18,638         |
|    | Accruals and deferred income                   | 16,127         | 17,621         |
|    | Other creditors                                | 7,700          | 10,868         |
|    |  | <u>103,609</u> | <u>127,634</u> |

Included within trade creditors are amounts which may be the subject of retention of title clauses.

|    |  |
|----|--|
| 16 | DEFERRED INCOME  |
|    | Included in accruals and deferred income (Note 15) is deferred income of £1,185 (2020 - £2,355). Deferred income relates to amounts received in advance in respect of receivable leases. |

|  |              |
|--|--------------|
|  | £            |
| Balance as at 1 April 2020                                 | 2,355        |
| Amount released to incoming resources from generated funds | (2,355)      |
| Amount deferred in year                                    | 1,185        |
| Balance as at 31 March 2021                                | <u>1,185</u> |



YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
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17 CREDITORS: amounts falling due after more than one year

|                           | 2021<br>£      | 2020<br>£      |
|---------------------------|----------------|----------------|
| Bank loans and overdrafts | 907,980        | 923,179        |
| Other creditors           | -              | 53,251         |
|                           | <u>907,980</u> | <u>976,430</u> |

The charity has a loan agreement with Reliance Bank of £997,000 which has been fully drawn. The loan agreement is over a 20 year period and carries an annual interest rate of 3.5% above the Bank's Sterling Business Rate. At 31 March 2021, the outstanding loan balance was £944,140 (2020 - £958,754).

Included in the amounts falling due after more than one year are the following amounts which are due in more than five years:

|                           | 2021<br>£      | 2020<br>£      |
|---------------------------|----------------|----------------|
| Bank loans and overdrafts | <u>748,286</u> | <u>766,067</u> |

Analysis of creditors falling due after more than five years:

|   | 2021<br>£      | 2020<br>£      |
|---|----------------|----------------|
| Aggregate of instalments which fall due for repayment after five years: |                |                |
| Bank loans and overdrafts   | <u>748,286</u> | <u>766,067</u> |

18 SECURED DEBTS

The bank loans and overdrafts, totalling £944,140 (2020 - £958,754), are secured by a first charge over the entity's freehold property, which has a carrying value of £3,677,427.

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
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19 OPERATING LEASES

Amounts falling due under operating leases:

|                                  | 2021<br>£     | 2020<br>£      |
|----------------------------------|---------------|----------------|
| Expiring in less than one year   | 11,486        | 54,080         |
| Expiring in two to five years    | -             | 170,686        |
| Expiring in more than five years | -             | -              |
|                                  | <u>11,486</u> | <u>224,766</u> |

20 RECEIVABLE LEASES

Amounts receivable under operating leases

|                                  | 2021<br>£      | 2020<br>£      |
|----------------------------------|----------------|----------------|
| Expiring in less than one year   | 22,620         | 18,000         |
| Expiring in two to five years    | 90,480         | 72,000         |
| Expiring in more than five years | 339,300        | 270,000        |
|                                  | <u>452,400</u> | <u>360,000</u> |

Receivable leasing arrangements relate to commercial rent from the restaurant.

In addition to the amounts detailed above, there are amounts receivable from disabled and private tenants in the freehold properties held by the charity amounting to approximately £200,000 per annum.

21 PENSION COMMITMENTS

The company operated a pension scheme providing benefits based on final pensionable pay, which is now closed to further pension contributions, but will continue to provide payouts to eligible employees in the scheme. The assets of the scheme are held separately from those of the company, being invested by Dalriada Trustees Limited as the pension scheme trustees. Dalriada Trustees Limited were appointed as the pension scheme trustees on 29 August 2013 and prior to their appointment, Verdeplanet Limited were the pension scheme trustees. As the supporting employer, the company makes payments to the scheme where necessary to meet any deficits in the fund.

The most recent valuation was performed for the year ended 31 March 2021. This valuation has determined that there was a net pension deficit at 31 March 2021 of £2,173,000. The deficit for the year ended 31 March 2020 was £2,094,000. The movement in the year has been recorded in the statement of financial activities accordingly.

The company also makes contributions to a defined contribution scheme with NEST to meet their auto-enrolment responsibilities. Contributions payable in the year are charged to the profit and loss accounts. At the end of the year, a balance of £1,035 was due to the scheme.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

## 21 PENSION COMMITMENTS - continued

## PRINCIPAL ACTUARIAL ASSUMPTIONS

|                                   | 2021            | 2020            |
|-----------------------------------|-----------------|-----------------|
| Discount rate                     | 2.25%           | 2.40%           |
| Inflation (RPI)                   | 3.00%           | 2.80%           |
| Inflation (CPI)                   | 2.00%           | 1.80%           |
| Revaluation in deferment          | 2.00%           | 1.80%           |
| Pension increases RPI (3,5)       | 3.00%           | 3.00%           |
| Pension increases Fixed 3         | 3.00%           | 3.00%           |
| Mortality:                        |                 |                 |
| Base table                        | S2PXA           | S2PXA           |
| Allowance for future improvements | CMI 2019 (0.5%) | CMI 2019 (0.5%) |

|   | 2021<br>£        | 2020<br>£        |
|---|------------------|------------------|
| Present value of defined benefit obligation | 2,397,000        | 2,325,000        |
| Fair value of plan assets                   | (224,000)        | (231,000)        |
| Net defined benefit liability               | <u>2,173,000</u> | <u>2,094,000</u> |

## COMPOSITION OF PLAN ASSETS

|                   | 2021<br>£      | 2020<br>£      |
|-------------------|----------------|----------------|
| Equities          | 159,000        | 195,000        |
| Cash              | 65,000         | (14,000)       |
| Other             | -              | 50,000         |
| Total plan assets | <u>224,000</u> | <u>231,000</u> |

## AMOUNTS RECOGNISED IN THE STATEMENT OF FINANCIAL ACTIVITIES

|  | 2021<br>£       | 2020<br>£     |
|--|-----------------|---------------|
| <i>Included in administrative costs</i>                                  |                 |               |
| Expenses paid  | 90,000          | 88,000        |
|  | <u>90,000</u>   | <u>88,000</u> |
| <i>Included in finance costs</i>   |                 |               |
| Interest on net liability  | 50,000          | 57,000        |
|  | <u>50,000</u>   | <u>57,000</u> |
| <i>Analysis of actuarial gain included in other comprehensive income</i> |                 |               |
| Actual return on plan assets less interest                               | (17,000)        | (47,000)      |
| Experience losses on liabilities   | 23,000          | 11,000        |
| Change in assumptions  | (70,000)        | 48,000        |
|  | <u>(59,000)</u> | <u>12,000</u> |

## CHANGES IN FAIR VALUE OF PLAN ASSETS

|                                   | 2021<br>£      | 2020<br>£      |
|-----------------------------------|----------------|----------------|
| Opening fair value of plan assets | 231,000        | 311,000        |
| Employer contributions            | 120,000        | 80,000         |
| Benefits paid                     | (31,000)       | (32,000)       |
| Expenses paid                     | (90,000)       | (88,000)       |
| Interest income                   | 5,000          | 7,000          |
| Remeasurement losses on assets    | (17,000)       | (47,000)       |
|                                   | <u>224,000</u> | <u>231,000</u> |

## CHANGES IN PRESENT VALUE OF DEFINED BENEFIT OBLIGATION

|   | 2021<br>£        | 2020<br>£        |
|---|------------------|------------------|
| Opening defined benefit obligation                          | 2,325,000        | 2,357,000        |
| Interest cost   | 56,000           | 59,000           |
| Benefits paid   | (31,000)         | (32,000)         |
| Remeasurement losses/ (gains) on defined benefit obligation | 47,000           | (59,000)         |
|   | <u>2,397,000</u> | <u>2,325,000</u> |

YATELEY INDUSTRIES FOR THE DISABLED LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS  
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22 RESTRICTED FUNDS

|                   | 2021<br>£     | 2020<br>£     |
|-------------------|---------------|---------------|
| At 1 April 2020   | 54,702        | 54,834        |
| Charges allocated | (12,812)      | (132)         |
| At 31 March 2021  | <u>41,890</u> | <u>54,702</u> |

Restricted income funds consist of the surplus of donations received towards the purchase of new plant and equipment and expenditure on freehold improvements less the annual charge for depreciation in respect of those assets purchased.

23 DESIGNATED FUNDS

|                               | Balance<br>1 April<br>2020<br>£ | Movement in<br>resources<br>- outgoing<br>£ | Balance<br>31 March<br>2021<br>£ |
|-------------------------------|---------------------------------|---|----------------------------------|
| <b>REVALUATION RESERVE</b>    |                                 |   |                                  |
| Freehold factory premises     | 406,326                         | (4,158)                                     | 402,168                          |
| Freehold bungalows            | 1,864,609                       | (19,231)                                    | 1,845,378                        |
|                               | <u>2,270,935</u>                | <u>(23,389)</u>                             | <u>2,247,546</u>                 |
| <b>DESIGNATED FUNDS</b>       |                                 |   |                                  |
| Freehold factory premises     | 109,067                         | (1,479)                                     | 107,588                          |
| Freehold bungalows            | 419,452                         | (5,191)                                     | 414,261                          |
|                               | <u>528,519</u>                  | <u>(6,670)</u>                              | <u>521,849</u>                   |
| <b>TOTAL DESIGNATED FUNDS</b> | <u>2,799,454</u>                | <u>(30,059)</u>                             | <u>2,769,395</u>                 |

Designated funds consist of the initial gift of the land to the charity, together with subsequent expenditure on the construction, extension and subsequent modernisation of the factory and bungalows.

The designated funds are amortised in accordance with the depreciation policy attaching to the asset they were used for.

The freehold property was independently revalued on 29 November 2016 and 16 May 2019, with the increase in value attributed to a revaluation reserve in the designated funds.

24 UNRESTRICTED GENERAL FUNDS

|  | 2021<br>£          | 2020<br>£          |
|--|--------------------|--------------------|
| At 1 April 2020  | (2,108,533)        | (2,080,014)        |
| Surplus/ (deficit) of income over expenditure for the year | 288,377            | (28,519)           |
| At 31 March 2021   | <u>(1,820,156)</u> | <u>(2,108,533)</u> |



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2021

## 25 ANALYSIS OF NET ASSETS BETWEEN FUNDS

Fund balances at 31 March 2021 represented by:

|  | Unrestricted<br>general<br>funds<br>£ | Unrestricted<br>designated<br>funds<br>£ | Restricted<br>funds<br>£ | Total<br>funds<br>£ |
|--|---------------------------------------|--|--------------------------|---------------------|
| Fixed assets                             | 896,518                               | 2,769,395                                | 41,890                   | 3,707,803           |
| Current assets                           | 467,915                               | -  | -                        | 467,915             |
| Current liabilities                      | (103,609)                             | -  | -                        | (103,609)           |
| Liabilities due after more than one year | (3,080,980)                           | -  | -                        | (3,080,980)         |
|  | <u>(1,820,156)</u>                    | <u>2,769,395</u>                         | <u>41,890</u>            | <u>991,129</u>      |

## 26 STATEMENT OF FINANCIAL ACTIVITIES- COMPARATIVE FIGURES BY FUND-TYPE

|   | Unrestricted<br>general<br>funds<br>£ | Unrestricted<br>designated<br>funds<br>£ | Restricted<br>funds<br>£ | Total<br>funds 2020<br>£ |
|---|---------------------------------------|--|--------------------------|--------------------------|
| <b>INCOMING RESOURCES</b>                                 |                                       |  |                          |                          |
| Incoming resources from charitable activities             | 964,179                               | -  | -                        | 964,179                  |
| Incoming resources from other trading activities          | 737,912                               | -  | -                        | 737,912                  |
| Incoming resources from donations and legacies            | 29,034                                | -  | -                        | 29,034                   |
| Incoming resources from investments                       | 50                                    | -  | -                        | 50                       |
| <b>Total incoming resources</b>                           | <u>1,731,175</u>                      | <u>-</u>                                 | <u>-</u>                 | <u>1,731,175</u>         |
| <b>RESOURCES EXPENDED</b>                                 |                                       |  |                          |                          |
| Expenditure on raising funds                              | 822,126                               | -  | -                        | 822,126                  |
| Expenditure on charitable activities                      | 839,582                               | -  | -                        | 839,582                  |
| Expenditure on defined benefit schemes                    | 140,000                               | -  | -                        | 140,000                  |
| Expenditure on investments                                | 177                                   | -  | -                        | 177                      |
| <b>Total resources expended</b>                           | <u>1,801,885</u>                      | <u>-</u>                                 | <u>-</u>                 | <u>1,801,885</u>         |
| <b>Net incoming resources before transfers</b>            | <u>(70,710)</u>                       | <u>-</u>                                 | <u>-</u>                 | <u>(70,710)</u>          |
| <b>Reallocation of depreciation charges between funds</b> | <u>30,191</u>                         | <u>(30,059)</u>                          | <u>(132)</u>             | <u>-</u>                 |
| <b>Other comprehensive income</b>                         |                                       |  |                          |                          |
| Actuarial losses on defined benefit plans                 | 12,000                                | -  | -                        | 12,000                   |
| <b>Net movement in funds for the year</b>                 | <u>(28,519)</u>                       | <u>(30,059)</u>                          | <u>(132)</u>             | <u>(58,710)</u>          |
| <b>Total funds at 1 April 2019</b>                        | <u>(2,080,014)</u>                    | <u>2,829,513</u>                         | <u>54,834</u>            | <u>804,333</u>           |
| <b>Total funds at 31 March 2020</b>                       | <u>(2,108,533)</u>                    | <u>2,799,454</u>                         | <u>54,702</u>            | <u>745,623</u>           |

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27 RECONCILIATION OF NET INCOME/ (EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES

|  | 2021<br>£      | 2020<br>£        |
|--|----------------|------------------|
| Net income/ (expenditure) for the year | 304,506        | (70,710)         |
| Adjustments for:                       |                |                  |
| Depreciation                           | 46,722         | 46,517           |
| Interest                               | 40,881         | 47,635           |
| Net pension expense                    | 20,000         | 60,000           |
| (Gains)/ Losses on investments         | -              | 177              |
| Dividends from investments             | -              | (50)             |
| Loss/ (profit) on sale of fixed assets | -              | 4,015            |
| (Increase)/ decrease in stocks         | 5,530          | 9,867            |
| (Increase)/ decrease in debtors        | 53,168         | (48,353)         |
| Increase/ (decrease) in creditors      | (77,861)       | (187,777)        |
|  | <u>392,946</u> | <u>(138,678)</u> |

28 RELATED PARTY TRANSACTIONS

The company is limited by guarantee and accordingly there is no one controlling party of the company. There were no transactions with related parties during the year.

No trustee or other person related to the charity had any personal interest in any contract or transaction entered into by the charity during the year.

29 FINANCIAL COMMITMENTS

The company operated a pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the company, being invested by Dalriada Trustees Limited as the pension scheme trustees. The latest valuation conducted as at 31 March 2021 has reported a deficit of £2,173,000 which has been recognised in the accounts. As the sponsoring employer, Yateley Industries for the Disabled Limited is liable to cover the deficit on the pension fund. Dalriada Trustees Limited and the company are working with the Pension Regulator to agree an affordable recovery plan for the scheme.

