

REGISTERED COMPANY NUMBER: 00661108 (England and Wales)
REGISTERED CHARITY NUMBER: 224579

DAVID PAWSON PUBLISHING LIMITED
UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2021

HPCA Limited
Chartered Accountants
Station House
Connaught Road
Brookwood
Woking
Surrey
GU24 0ER

DAVID PAWSON PUBLISHING LIMITED

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for the year ended 31 March 2021

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DAVID PAWSON PUBLISHING LIMITED

REPORT OF THE TRUSTEES **for the year ended 31 March 2021**

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2021. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The principle objectives of the charity are the production, supply and distribution of bible teaching material.

Significant activities

The principal activities of the charity have evolved from the production and sale of audio cassettes, to producing and distributing compact discs, and DVDs, from a variety of Christian writers and speakers to, in more recent times, publishing an extensive range of books with a particular focus on the works of the late Reverend David Pawson MA BSc. This material is supplied to customers worldwide. Whilst production of physical media has reduced significantly, Anchor has successfully evolved into the digital era, with online streaming services including audio and video programmes and most recently the launch of a free online book reader.

Public benefit

The directors have complied with their duty in section 17 of the Charities Act 2011 to have due regard to the Charity Commission's guidance on public benefit.

ACHIEVEMENT AND PERFORMANCE

Charitable activities

The major focus in 2020/21 continued to be the work to digitise the extensive library of speakers' sermons, whilst fulfilling online orders for physical media such as books, CDs, DVDs and USB memory sticks. A number of new titles have been added to the lists of books published in 2021.

The change in business model in 2011, moving from the commercial sales of physical media to a "free to download" online streaming service continues to suppress income. Income has switched from sales of physical media to voluntary donations and royalties from digital sales, including Amazon Books/Kindle and numerous International Book Publishers.

FINANCIAL REVIEW

Financial position

The company is reporting a surplus of £47,018 (2020: surplus of £250,491) for the year to 31 March 2021. The surplus represents an increase in donations and trading income compared to last year. The surplus includes property valuation gains of £7,000 (2020: £241,213).

The change in business model in 2011, moving from the commercial sales of media to "free to download" continues to suppress income, but the company is now seeing a gradually increasing income from digital sales, including Amazon Books/Kindle eBooks, and Royalties from International Publishers for which Anchor has the book rights.

The company continues to hold a sufficient level of funds to continue its charitable activities in line with the current strategy. The company holds freehold property whose market value is meaningfully in excess of its book value. further details of this are given in the notes to the financial statements.

Reserves policy

The Trustees have considered the levels of reserves and consider them to be appropriate.

FUTURE PLANS

Working in conjunction with the David Pawson Teaching Trust the company plans to continue the work in digitising its existing library of material with a view to increasing the availability of this material for free streaming/download.

DAVID PAWSON PUBLISHING LIMITED

REPORT OF THE TRUSTEES **for the year ended 31 March 2021**

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The charity is constituted as a company limited by guarantee, with the amount of the guarantee restricted to a maximum of £1 per member. The company is governed by its memorandum and articles of association. The governance and running of the charity is the responsibility of the trustees who also form the board of directors of the company. The trustees usually meet twice a year.

Organisational structure

The charity was historically based in Ashford, Kent. In 2020 the warehouse and office were officially closed and sold, with plans to exit this site completely during 2021 once a suitable buyer is found for the remaining property in Kennington, Ashford. The charity has successfully transferred all activities to the office in Reading that deals with order fulfilment and all charitable activities. Day to day operations of the charity are supported by a team of volunteers assisted by one full time and three part time employees. During 2020/2021 the Company registered a change of name from Anchor Recordings Ltd to David Pawson Publishing Ltd to reflect the nature and focus of the business.

Related parties

During 2010 the company became the trading arm of the David Pawson Teaching Trust, a UK charity whose principal aim is the distribution of David Pawson's teaching material. The company is now deemed to be under the control of the David Pawson Teaching Trust (charity number 01112737), which has the right to appoint a majority of the trustees. Further details of the relationship with that charity are given in the notes to the financial statements.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

00661108 (England and Wales)

Registered Charity number

224579

Registered office

Station House
Connaught Road
Brookwood
WOKING
Surrey
GU24 0ER

Trustees

S C Dally Company Director
Reverend A Dinnie Minister Of Religion
D T Rebbettes Company Director

Company Secretary

Reverend A Dinnie

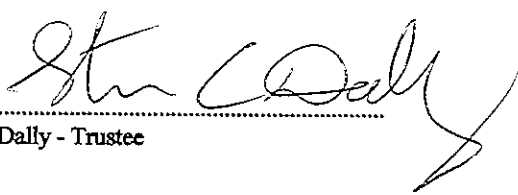
Independent Examiner

L Redman
FCCA
HPCA Limited
Chartered Accountants
Station House
Connaught Road
Brookwood
Woking
Surrey
GU24 0ER

Approved by order of the board of trustees on 14/12/2021 and signed on its behalf by:

DAVID PAWSON PUBLISHING LIMITED

REPORT OF THE TRUSTEES
for the year ended 31 March 2021


.....
S C Dally - Trustee

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF
DAVID PAWSON PUBLISHING LIMITED

Independent examiner's report to the trustees of David Pawson Publishing Limited ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2021.

Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



L Redman
FCCA
HPCA Limited
Chartered Accountants
Station House
Connaught Road
Brookwood
Woking
Surrey
GU24 0ER

Date: 4 December 2021

DAVID PAWSON PUBLISHING LIMITED

STATEMENT OF FINANCIAL ACTIVITIES
(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT)
for the year ended 31 March 2021

	Notes	Unrestricted fund £	Restricted fund £	2021 Total funds £	2020 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies		124,116	-	124,116	46,435
Charitable activities					
Incoming resources from charitable activities		88,559	-	88,559	54,939
Investment income	2	5,967	-	5,967	8,636
Total		218,642	-	218,642	110,010
EXPENDITURE ON					
Raising funds		15,630	-	15,630	6,098
Charitable activities					
Direct charity activities		66,675	-	66,675	44,889
Support costs		95,319	-	95,319	49,745
Other		1,000	-	1,000	-
Total		178,624	-	178,624	100,732
Net gains on investments		7,000	-	7,000	241,213
NET INCOME		47,018	-	47,018	250,491
RECONCILIATION OF FUNDS					
Total funds brought forward		495,902	-	495,902	245,411
TOTAL FUNDS CARRIED FORWARD		542,920	-	542,920	495,902

The notes form part of these financial statements

DAVID PAWSON PUBLISHING LIMITED

BALANCE SHEET

31 March 2021

	Notes	Unrestricted fund £	Restricted fund £	2021 Total funds £	2020 Total funds £
FIXED ASSETS					
Tangible assets	7	12,234	-	12,234	10,450
Investment property	8	272,000	-	272,000	432,000
		<u>284,234</u>	<u>-</u>	<u>284,234</u>	<u>442,450</u>
CURRENT ASSETS					
Stocks	9	2,351	-	2,351	2,731
Debtors	10	17,222	-	17,222	13,700
Cash at bank and in hand		276,865	-	276,865	44,569
		<u>296,438</u>	<u>-</u>	<u>296,438</u>	<u>61,000</u>
CREDITORS					
Amounts falling due within one year	11	(37,752)	-	(37,752)	(7,548)
NET CURRENT ASSETS		<u>258,686</u>	<u>-</u>	<u>258,686</u>	<u>53,452</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>542,920</u>	<u>-</u>	<u>542,920</u>	<u>495,902</u>
NET ASSETS		<u>542,920</u>	<u>-</u>	<u>542,920</u>	<u>495,902</u>
FUNDS	12				
Unrestricted funds				542,920	495,902
TOTAL FUNDS				<u>542,920</u>	<u>495,902</u>

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2021.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2021 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

The notes form part of these financial statements

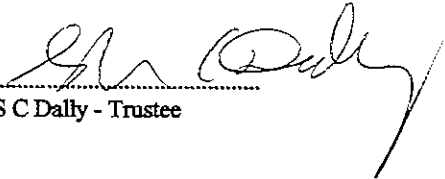
DAVID PAWSON PUBLISHING LIMITED

BALANCE SHEET - continued

31 March 2021

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 4/12/21 and were signed on its behalf by:


S C Dally - Trustee

The notes form part of these financial statements

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2021

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

More specifically royalty income includes what is received in the year together with what is receivable for the year and can be estimated with reasonable accuracy.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Tangible fixed assets

The charity owns a property comprising a small shop and flat, both of which are currently generating rental income, and are classified as investment property. The combined valuation of these properties at the year-end was £272,000.

Investment property

Investment properties are shown at their most recent valuation.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued
for the year ended 31 March 2021

2. INVESTMENT INCOME

	2021	2020
	£	£
Rents received	5,604	8,238
Shop/Flat Electric and Gas	347	378
Interest receivable - trading	16	20
	<u>5,967</u>	<u>8,636</u>

3. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2021	2020
	£	£
Depreciation - owned assets	4,759	3,821
Deficit on disposal of fixed assets	1,000	-
	<u>5,759</u>	<u>3,821</u>

4. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31st March 2021, nor for the year ended 31st March 2020. However, the company paid £30,000 to a company controlled by a trustee for services relating to the sale of investment properties, the subsequent relocation of the company's operations, and to the digitising of the company's recordings.

Trustees' expenses

One of the trustees had travel and subsistence expenses reimbursed totalling £1,167

5. STAFF COSTS

The average monthly number of employees during the year was as follows:

	2021	2020
	4	4
Sales, distribution & administration	<u>4</u>	<u>4</u>

No employees received emoluments in excess of £60,000.

4

6. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Restricted fund £	Total funds £
INCOME AND ENDOWMENTS FROM			
Donations and legacies	46,435	-	46,435
Charitable activities			
Incoming resources from charitable activities	54,939	-	54,939
Investment income	8,636	-	8,636
Total	<u>110,010</u>	<u>-</u>	<u>110,010</u>

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued
for the year ended 31 March 2021

6. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES - continued			
	Unrestricted fund £	Restricted fund £	Total funds £
EXPENDITURE ON			
Raising funds	6,098	-	6,098
Charitable activities			
Direct charity activities	44,889	-	44,889
Support costs	49,745	-	49,745
Total	100,732	-	100,732
Net gains on investments	241,213	-	241,213
NET INCOME	250,491	-	250,491
Transfers between funds	5,992	(5,992)	-
Net movement in funds	256,483	(5,992)	250,491
RECONCILIATION OF FUNDS			
Total funds brought forward	239,419	5,992	245,411
TOTAL FUNDS CARRIED FORWARD	495,902	-	495,902
7. TANGIBLE FIXED ASSETS			
	Fixtures and fittings £	Office equipment £	Totals £
COST			
At 1 April 2020	108,662	12,844	121,506
Additions	-	6,543	6,543
At 31 March 2021	108,662	19,387	128,049
DEPRECIATION			
At 1 April 2020	104,464	6,592	111,056
Charge for year	624	4,135	4,759
At 31 March 2021	105,088	10,727	115,815
NET BOOK VALUE			
At 31 March 2021	3,574	8,660	12,234
At 31 March 2020	4,198	6,252	10,450

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued
for the year ended 31 March 2021

8. INVESTMENT PROPERTY

	£
FAIR VALUE	
At 1 April 2020	432,000
Disposals	(167,000)
Revaluation	7,000
	<hr/>
At 31 March 2021	272,000
	<hr/>
NET BOOK VALUE	
At 31 March 2021	272,000
	<hr/>
At 31 March 2020	432,000
	<hr/>

Fair value at 31 March 2021 is represented by:

	£
Valuation in 2019	157,594
Valuation in 2020	100,000
Valuation in 2021	7,000
Cost	7,406
	<hr/>
	272,000
	<hr/>

9. STOCKS

	2021	2020
	£	£
Stocks	2,351	2,731
	<hr/>	<hr/>

10. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2021	2020
	£	£
Trade debtors	959	651
Other debtors	2,296	2,337
Prepayments and accrued income	13,967	10,712
	<hr/>	<hr/>
	17,222	13,700
	<hr/>	<hr/>

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued
for the year ended 31 March 2021

11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2021 £	2020 £
Trade creditors	1	1
Other creditors	19,833	2,912
Accrued expenses	17,918	4,635
	<u>37,752</u>	<u>7,548</u>

12. MOVEMENT IN FUNDS

	At 1.4.20 £	Net movement in funds £	At 31.3.21 £
Unrestricted funds			
General fund	495,902	47,018	542,920
	<u>495,902</u>	<u>47,018</u>	<u>542,920</u>
TOTAL FUNDS	<u>495,902</u>	<u>47,018</u>	<u>542,920</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Gains and losses £	Movement in funds £
Unrestricted funds				
General fund	218,642	(178,624)	7,000	47,018
	<u>218,642</u>	<u>(178,624)</u>	<u>7,000</u>	<u>47,018</u>
TOTAL FUNDS	<u>218,642</u>	<u>(178,624)</u>	<u>7,000</u>	<u>47,018</u>

Comparatives for movement in funds

	At 1.4.19 £	Net movement in funds £	Transfers between funds £	At 31.3.20 £
Unrestricted funds				
General fund	239,419	250,491	5,992	495,902
Restricted funds				
David Pawson Teaching Fund	5,992	-	(5,992)	-
	<u>245,411</u>	<u>250,491</u>	<u>-</u>	<u>495,902</u>
TOTAL FUNDS	<u>245,411</u>	<u>250,491</u>	<u>-</u>	<u>495,902</u>

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued
for the year ended 31 March 2021

12. MOVEMENT IN FUNDS - continued

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Gains and losses £	Movement in funds £
Unrestricted funds				
General fund	110,010	(100,732)	241,213	250,491
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL FUNDS	<u>110,010</u>	<u>(100,732)</u>	<u>241,213</u>	<u>250,491</u>

A current year 12 months and prior year 12 months combined position is as follows:

	At 1.4.19 £	Net movement in funds £	Transfers between funds £	At 31.3.21 £
Unrestricted funds				
General fund	239,419	297,509	5,992	542,920
Restricted funds				
David Pawson Teaching Fund	5,992	-	(5,992)	-
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL FUNDS	<u>245,411</u>	<u>297,509</u>	<u>-</u>	<u>542,920</u>

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Gains and losses £	Movement in funds £
Unrestricted funds				
General fund	328,652	(279,356)	248,213	297,509
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL FUNDS	<u>328,652</u>	<u>(279,356)</u>	<u>248,213</u>	<u>297,509</u>

DAVID PAWSON PUBLISHING LIMITED

NOTES TO THE FINANCIAL STATEMENTS - continued
for the year ended 31 March 2021

13. RELATED PARTY DISCLOSURES

The company is a significant channel of distribution for the works of David Pawson, whose written and other materials are distributed by The David Pawson Teaching Trust (DPTT) (charity no 1112737). Following a resolution passed in June 2013, DPTT has the right to appoint a majority of the directors of the company and the two entities are managed on a coordinated basis.

The company recharges costs incurred for distributing products on behalf of DPTT and also pays the Trust for any royalties due to David Pawson £11,246 (2020: £7,787). At the balance sheet date the company owed £17,390 to DPTT (2020 was owed: £1,146). This amount is being included within "Other creditors" (2020: "Other debtors").

DPTT met the company's accountancy costs and Independent Examination fees up to 2019. It has now been agreed that DPTT will make an annual contribution to the company to contribute towards its costs. The total paid in the year was £91,667 (2020: £37,500).

14. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is the David Pawson Teaching Trust, which, following a resolution passed in June 2013, now has the right to appoint a majority of the directors of the company.

DAVID PAWSON PUBLISHING LIMITED

DETAILED STATEMENT OF FINANCIAL ACTIVITIES

for the year ended 31 March 2021

	2021 £	2020 £
INCOME AND ENDOWMENTS		
Donations and legacies		
Donations	123,071	47,221
Gift aid	1,045	(786)
	<hr/> 124,116	<hr/> 46,435
Investment income		
Rents received	5,604	8,238
Shop/Flat Electric and Gas	347	378
Interest receivable - trading	16	20
	<hr/> 5,967	<hr/> 8,636
Charitable activities		
Trading Income	88,559	54,939
	<hr/>	<hr/>
Total incoming resources	218,642	110,010
 EXPENDITURE		
Raising donations and legacies		
Rates and water	2,013	1,238
Light and heat	494	2,143
Premises Expenses	13,123	1,650
Depreciation	-	948
	<hr/> 15,630	<hr/> 5,979
Other trading activities		
Bad debts	-	119
Charitable activities		
Wages	33,304	31,889
Pensions	600	600
Postage and Carriage	5,373	3,212
Royalties	11,246	7,787
Book/dvd production costs	26,045	11,727
Opening Stock	2,731	4,500
Purchases	8,231	11,924
Closing Stock	(2,351)	(2,731)
Office equipment	386	280
Rent	7,848	1,962
	<hr/> 93,413	<hr/> 71,150
Other		
Loss on sale of tangible fixed assets	1,000	-

This page does not form part of the statutory financial statements

DAVID PAWSON PUBLISHING LIMITED

DETAILED STATEMENT OF FINANCIAL ACTIVITIES

for the year ended 31 March 2021

	2021 £	2020 £
Support costs		
Management		
Insurance	1,240	1,031
Telephone	385	877
Sundries	5,088	3,120
Computer support services	9,493	4,787
Equipment maintenance	170	283
Exchange rate variances	(2)	-
Computer equipment	4,759	2,873
Bank interest	1,952	994
	<hr/> 23,085	<hr/> 13,965
 Governance costs		
Annual Accounts & Independent Examination	8,134	3,930
Legal and professional fees	37,362	5,589
	<hr/> 45,496	<hr/> 9,519
 Total resources expended	<hr/> 178,624	<hr/> 100,732
 Net income	<hr/> <hr/> 40,018	<hr/> <hr/> 9,278

This page does not form part of the statutory financial statements