

Charity Registered Number:
223473

OUTREACH UK

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2023

OUTREACH UK
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2023

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REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2023

CHARITY INFORMATION

Status	A charity founded by its constitution in 1874 as The Christian Colportage Association and registered as a charity on 7 December 1963. On 13 March 1991 a special resolution was passed to change its name to Home Evangelism. On the 16th July 2008, by Resolution in the Minutes, the name of the Organisation was changed to Outreach UK. This was approved by the Charity Commission on 28th April 2009.		
Governing document:	The charity was established and is governed under a constitution adopted on 24 February 1874 and amended on 19 September 1990.		
Charity number:	223473		
Registered office and operational address:	255 Kings Road, Firswood, Manchester M16 0JD		
Honorary officers:	S Piggott	Chairman	
Principal staff	T Dickerson	National Field Director	
Bankers:	National Westminster Bank plc 50 High Street Egham Surrey TW20 9EU		
Independent Examiner:	D Pearce Pearce Accounts Ltd 58 Sermon Drive Swanley Kent BR8 7HT		
Solicitors:	Leland Swaby Clarke & Norris 209/211 South Street Romford Essex RM1 1QL		
Investment advisors:	Trinity Wealth Management Cedar Court 6c Parkway Porters Wood St Albans Herts. AL3 6P		

OUTREACH UK
TRUSTEES' REPORT
FOR THE YEAR ENDED 31ST MARCH 2023

The Council present their report and the audited financial statements for the year ended 31 March 2023.

The financial statements have been prepared on the accounting policies set out in note 1 to the financial statements and comply with the charity's trust deed, applicable law and the requirements of the Statement of Recommended Practice - Accounting and Reporting by Charities (SORP 2005).

Structure, governance & management

The Organisation is an unincorporated charity registered as a charity on 7 December 1963.

The Mission is governed, at present, by a Council consisting of five Christians drawn from Protestant denominations and Independent Church fellowships and it meets three times a year. Since the commencement of the COVID 19 pandemic, Council has been conducting these meetings using 'Zoom' technology, and for the time being intends to continue to do so, in order to overcome the problem of excessive travelling distances for some members. Albeit, it was possible to hold one 'face to face' meeting during the year. It continues to be the intention of those presently serving to recruit new members to the Council, as and when appropriate, to strengthen its representation.

Potential Council Members are recommended, and are interviewed, often being invited to attend a meeting as a guest. If then prepared to serve, and their appointment agreed by the existing Members, they are invited to serve indefinitely. When looking for new appointees, consideration is given to the 'balance of skills' within the Council. The current Council has members with a range of managerial and church leadership experience, and also includes two with the experience of OUK associate evangelists. However, further support is sought from new members with accounting/treasury backgrounds. Churchmanship ranges from Baptist to Independent Evangelical and reflects the evangelical stance of the Mission.

The policies that govern the working of the Mission are agreed at Council and minuted at its meetings. However, the day to day management is devolved to the National Field Director, who is supported by an office structure involving an Administration Officer, and separate Finance Officer. Regular reports are presented, by these officers, to the Council meetings and suggestions and difficulties are discussed. The National Field Director is responsible for communicating the decisions of the Council to all evangelists and to respond to any difficulties they may have. In the main he also works as the interface with other Christian organisations and is responsible for publicity and advertising. The Administration & Finance Officers are responsible for the general financial and administrative running of the mission. The Council members also provide practical support by taking responsibility for assigned topics such as supporter liaison, finance and publicity. The Mission has increasingly developed a strong network of volunteer Associate Evangelists who work part-time overall under the guidance of the National Field Director, but with the continuing expansion of the work, an Area Field Officer, based in Manchester oversees a number of volunteer Associate Evangelists in Northern England and North Wales; while a second Area Field Officer oversees volunteer Associate Evangelists in the Midlands and East Anglia areas.

The Council of Outreach UK is grateful to God for His provision over the past year, both in financial terms and in new associate personnel joining the Mission. Our prayer is to see the work further expand so that a greater number of persons may be reached with the Gospel of the Lord Jesus Christ through the work of our associate evangelists.

Achievements and performance

During the year up to 31 March 2023, as indicated above, the Mission continued the policy not to employ any full-time evangelists, but continued to contract two Area Field Officers on a part-time, self-employed basis to assist the National Field Director in identifying and overseeing Associate Evangelists in England and Wales.

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TRUSTEES' REPORT

FOR THE YEAR ENDED 31ST MARCH 2023

Associate Evangelists, often along with the National Field Director or Area Field Officers, have again been working with churches in outreach programmes, often helping in the training of individuals within the local churches who are keen to be involved in personal evangelism. With this in mind, the flexible training resource entitled 'Casting your Nets', has continued. This has become a partnership with the Good News newspaper and Pocket Testament League in providing evangelistic literature for those who have received training through this initiative to use in one-to-one evangelistic witness in their local communities. Also, the Mission has a partnership with the Good News for Everyone Association (formerly Gideons UK), and has been enabled to provide training in one-to-one evangelism for GNFE members.

Some designated gifts are received direct by Head Office, and are forwarded to the relevant evangelists. Central donations, including legacies, have enabled the Mission to continue its work over the year.

The Associate Evangelists Team was established in 1997 to enable volunteers to work in conjunction with local churches in various areas of the country, each one giving at least twelve hours per month in one-to-one evangelism. They receive literature and training from the National Field Director and/or Area Field Officer and also senior Associate evangelists. There were, around sixty five associate evangelists working during the year.

During the past year the Mission purchased gospels, Scripture portions, Christian literature, especially Good News Newspapers and DVDs for sale and free distribution to the various contacts made through visitation.

The official magazine of Outreach UK is called "Outreach", and is produced periodically through the year. It contains feature articles of general interest concerning the Mission as well as reports from the evangelists in the field. Meanwhile, a monthly 'Prayer Diary' is also produced for Mission supporters who have expressed a desire to pray daily for the evangelists and general needs of the work. This is initially sent out by email, and copies are made locally by some churches for further distribution. The diary continues to be well received and used for faithful prayer. Meanwhile, an 'internal' WhatsApp account provides opportunity for the evangelists to share prayer requests and encouragement to each other on a day-to-day basis. The Mission also provides a website where articles and information are recorded for use by interested parties. The website continues to be a fruitful route for reaching new Associate Evangelists.

Public Benefit

Outreach UK is a non-denominational Christian mission committed to working alongside Protestant churches who are seeking to serve their local communities through the practical expression of their faith as well as by making opportunity for those who are interested, from any racial or ethnic group, or any social strata, to find out the beliefs and practices of a Christian church. We do this in a variety of ways that we believe are encompassed in the guidance given by Government and the Charity Commission to enable us to say that the charity's aims and objectives are for the public benefit.

Some of the ways we undertake the Aims and Objectives of the Organisation are here listed – these have been effected to a greater or lesser degree over this year, as opportunities have arisen :-

- Working with local churches to provide opportunity for any interested person to explore the beliefs and teaching of the Christian faith

- Carrying out, as a practical expression of religious beliefs, other activities (such as visitation to those ill, bereaved, lonely/shut in or disabled)

- Contributing to the spiritual and moral education of children through work in schools that supports the National Curriculum

- Contributing to good mental and physical and spiritual health; fostering composure in the face of ill health; providing comfort to the bereaved;

- Visiting in retirement & nursing homes, those unable to attend a place of worship

- Opening up multi-ethnic and multi-racial workshops to share the basis of the Christian religion with people of other faiths or persuasions who have an interest in what Christianity is about

OUTREACH UK
TRUSTEES' REPORT
FOR THE YEAR ENDED 31ST MARCH 2023

Financial Review

The Mission relies heavily on donations, covenanted gifts and legacies to enable the work to continue. The Council continues to explore support from other trusts with an interest in the core objectives of the Mission and is supported by unpaid professional expertise in this respect.

Investment policy

Although over the past year income has been somewhat reduced, any suitable surplus funds that may become available would be invested based on advice from an Independent Financial Advisor. The portfolio is reviewed periodically by the trustees in consultation with the IFA.

Reserves

The Mission is reliant on voluntary donations to meet its commitments in the support of its work. As local giving has consistently fallen short of the cost of running the Mission, the charity needs reserves to make good this annual shortfall.

Free reserves (that is those funds not tied up in tangible fixed assets, and designated or restricted funds) have been accumulated in the past primarily from the sale of freehold properties, no longer required for the use of the charity or its employees, and capital growth from the subsequent investments.

Risk

The Council has continued to review all identifiable risks to the Organisation, during the year, to enable a strategy to be put into place to monitor continuously the most apparent and potentially damaging risks. A review of all insurance cover, financial policy, personnel appointments and ongoing management is done via the regular periodic Council meetings. The Council believes that through this strategy it will minimise those risks which are potentially most damaging, and control, as far as possible, any lesser potentially damaging risk elements identified.

Statement of responsibilities of the Council

Law applicable to charities in England and Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the period and of its financial position at the end of the period. In preparing financial statements giving a true and fair view, the trustees should follow best practice and:

- Select suitable accounting policies and then apply them consistently
- Make judgements and estimates that are reasonable and prudent
- State whether applicable accounting standards and statements of recommended practice have been followed, subject to any departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The Council are responsible for keeping accounting records which disclose with reasonable accuracy the financial position of the charity and which enable them to ensure that the financial statements comply with the Charities Act 2011. The Council are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

OUTREACH UK
TRUSTEES' REPORT
FOR THE YEAR ENDED 31ST MARCH 2023

Members of the Council

Members of the Council who served as charity trustees during the year and up to the date of this report were as follows:

Steve Piggott	Chairman
Stuart Beadle	
Mike Mellor	
Derek Clark	
Mark Watts	

Members of the Council have no beneficial interest in the charity.

Approved by the Council on 18th October 2023 and signed on its behalf by



S Piggott
Chairman

INDEPENDENT EXAMINERS' REPORT TO THE TRUSTEES OF

OUTREACH UK

FOR THE YEAR ENDED 31ST MARCH 2023

I have examined the financial statements on pages 6 to 13. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

Respective responsibilities of the trustees and examiner

The Trustees' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Trustees Responsibilities. The charity's Trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the 2011 Act
- to follow the procedures laid down in the General Directions given by the Charities Commissioner under section 145(5)(b) of the 2011 Act; and
- to state whether particular matters have come to my attention.

Basis of opinion

My examination was carried out in accordance with the General Directions given by the Charity Commissioner. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and the seeking of explanations from you as trustee concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and, consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

- which gives me reasonable cause to believe that, in any material respect, the requirements:
 - (a) to keep accounting records in accordance with section 130 of the 2011 Act; and
 - (b) to prepare accounts which accord with the accounting records to comply with the accounting requirements of the 2011 Act;
 have not been met; or
- to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

.....

D Pearce
Pearce Accounts Limited
Chartered Certified Accountants
58 Sermon Drive
Swanley
Kent BR8 7HT

Dated: 19 October 2023

OUTREACH UK
STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31ST MARCH 2023

				2023	2022
	Note	Endowment £	Restricted £	Unrestricted £	Total £
Incoming resources					
<i>Incoming resources from generated funds</i>					
Voluntary income		-	-	166,017	166,017
Activities for generating funds				5,000	5,000
Investment income				8,420	8,420
<i>Incoming resources from charitable activities</i>				-	-
Evangelistic Ministry		-	510	404	914
Sales of literature		-	-	511	511
Other incoming resources		-	-	592	592
Total incoming resources		-	510	180,944	181,454
Resources expended					
<i>Costs of generating funds:</i>					
Costs of generating voluntary income		-	-	19,573	19,573
<i>Charitable activities</i>					
Evangelistic Ministry		-	420	79,779	80,199
Purchases of literature		-	-	14,717	14,717
<i>Governance</i>				816	816
Total resources expended	3	-	420	114,885	115,305
Net incoming/(outgoing) resources before transfers		-	90	66,059	66,149
Gross transfers between funds		-	-	-	-
Net outgoing resources before other recognised gains and losses		-	90	66,059	66,149
Gains/(losses) on investments		(4,438)			(4,438)
Net movement in funds		(4,438)	90	66,059	61,711
Reconciliation of funds					
Total funds brought forward		118,385	1,214	98,151	217,750
Total funds carried forward	11	113,947	1,304	164,210	279,461

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above. Movements in funds are disclosed in Note 11 to the financial statements.

OUTREACH UK
BALANCE SHEET
AS AT 31ST MARCH 2023

	Note	£	2023 £	2022 £
Fixed Assets				
Tangible fixed assets	6		307	340
Investments	7		113,947	118,385
			114,254	118,725
Current assets				
Debtors and prepayments	8	5,139		5,348
Cash at bank and in hand		162,805		96,148
		167,944		101,496
Creditors: Amounts falling due within one year	9	2,737		2,471
Net current assets			165,207	99,025
Net assets	10		279,461	217,750
Funds	11			
Endowment			113,947	118,385
Restricted funds			1,304	1,214
Unrestricted funds			164,210	98,151
Total funds			279,461	217,750

Approved by the Council on 18th October 2023 and signed on its behalf by



S Piggott
Chairman

OUTREACH UK

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2023

1. ACCOUNTING POLICIES

a) Basis of accounting

The accounts have been prepared in accordance with the Statement of Recommended Practice Accounting for and reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS102)), the Charities Act 2011 and the Companies Act 2006.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy or note.

Voluntary income is received by way of donations and gifts and is included in full in the statement of financial activities when receivable. Donated goods and services and gifts in kind are not included unless they represent goods or services which would have otherwise been purchased, in which case they are valued and brought in as income and the appropriate expenditure.

b) Public benefit entity

The charitable company meets the definition of a public benefit entity under FRS 102.

c) Income from legacies

Income from legacies is accounted for on a receivable basis, and is recognised in full in the financial statements in the period in which probate is granted and where the amount receivable can be reliably measured.

d) Restricted funds policy

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.

e) Designated funds

Designated funds are unrestricted funds earmarked by the Trustees for a particular purpose. A new fund called the 'Enabling Ministries Fund' was established by a transfer from General Funds to provide financial support to freelance evangelists who have committed to work with Outreach UK in meeting its charitable objectives. The freelance evangelists have their own independent Trusts and grants are made to these from time to time at the discretion of the Council of Outreach UK. The funds received by transfer from another charity in a previous year have been designated by Council as a "development fund" and will be used to fund short term placements with the Mission from college students interested in investigating personal evangelism as a possible calling. Council will offer funds on an individual basis to interested parties. The fund may also be used to help support others in investigating 'evangelism' as 'work'.

f) Unrestricted funds

Unrestricted funds are donations and other incoming resources received or generated for the charitable purposes.

g) Endowment fund

The endowment fund was established in 2000/01 after the transfer of assets from an independent charity. The assets are to be treated as a permanent endowment with the income to be used for general purposes of the charity.

h) Allocation of expenses

Staff costs and overhead expenses are allocated to activities on the basis of staff time spent on those activities.

i) Fundraising costs

Fundraising and publicity costs relate to the costs incurred by the charity in inducing others to make voluntary contributions to it.

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2023

Accounting policies (continued)

j) Resources expended

Resources expended are recognised in the period in which they are incurred. Resources expended include attributable VAT which cannot be recovered. Resources expended are allocated to the particular activity where the cost relates directly to that activity. However, the cost of overall direction and administration of each activity, comprising the salary and overhead costs of the central function, is apportioned on the following basis which are an estimate, based on staff time, of the amount attributable to each activity.

Fundraising & publicity	50%
Evangelistic Ministry	50%

Governance costs are the costs associated with the governance arrangements of the charity. These costs are associated with the constitutional and statutory requirements and include any costs associated with the strategic management of the charity's activities.

k) Depreciation of tangible assets

Depreciation is provided on all tangible fixed assets, other than land, at rates calculated to write off the cost of each asset over its expected useful life. The straight line depreciation rates in use are as follows:

Fixtures & fittings	15%
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Depreciation costs are allocated to activities on the basis of the use of the related assets in those activities. Items are capitalised where the purchase price exceeds £1,000.

l) Pension scheme

The charity contributes to a group personal pension scheme and to various personal pensions schemes brought into the Mission by employees from previous employments. The assets of the scheme are held separately from those of the charity in an independently administered fund. The pension cost charge represents contributions payable by the charity to the fund scheme. The charity has no liability under the scheme other than for the payment of those contributions.

m) Investment income

Investment income has been included on an accruals basis

n) Market value

Investments have been stated at market value. Investment gains and losses, both realised and unrealised, are disclosed in the statement of financial activities.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2023

2. DIRECT CHARITABLE EXPENDITURE

	Fundraising & publicity £	Evangelistic ministry £	Purchases of literature £	Governance Costs £	Support Costs £	2023 Total £	2022 Total £
Staff costs (note 3)	4,464	38,562	-	-	-	43,026	41,999
Staff training	-	-	-	-	-	-	-
Evangelists' expenses including motor expenses, travel and subsistence etc.	-	9,165	-	-	-	9,165	12,100
Self employed evangelists	-	32,472	-	-	8,528	41,000	31,680
Literature purchases	-	-	14,717	-	-	14,717	11,946
Advertising and publicity	1,275	-	-	-	-	1,275	678
Conference expenses	-	-	-	-	-	-	-
Office and establishment expenses	-	-	-	-	4,741	4,741	6,900
Office expenses	-	-	-	-	-	-	-
Bank charges	-	-	-	-	565	565	568
Professional fees	-	-	-	816	-	816	900
Other costs	-	-	-	-	-	-	-
	<u>5,739</u>	<u>80,199</u>	<u>14,717</u>	<u>816</u>	<u>13,834</u>	<u>115,305</u>	<u>106,771</u>
Governance costs	408	408	-	(816)	-	-	-
Support costs	6,917	6,917	-	-	(13,834)	-	-
Total charitable expenditure	<u>13,064</u>	<u>87,524</u>	<u>14,717</u>	<u>-</u>	<u>-</u>	<u>115,305</u>	<u>106,771</u>

3. STAFF COSTS

	£ 2023	£ 2022
Staff costs during the period:		
Salaries and wages	39,721	38,697
Pension costs	<u>3,305</u>	<u>3,302</u>
	<u>43,026</u>	<u>41,999</u>

OUTREACH UK
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2023

The average number of employees during the period was:

	2023	2022
Evangelism	1.0	1.0
Support and administration	1.0	1.0

4. TRUSTEE REMUNERATION AND EXPENSES

No Council member or person with a family or business connection with a Council member received any remuneration either directly or indirectly from the Mission during this year.

5. TAXATION

The charity is exempt from corporation tax as all its income is charitable and is applied for charitable purposes.

6. TANGIBLE FIXED ASSETS

	Furniture, fittings & equipment £	Totals £
COST		
At 1 April 2022	<u>47,885</u>	<u>47,885</u>
At 31 March 2023	<u>47,885</u>	<u>47,885</u>
DEPRECIATION		
At 1 April 2022	47,544	47,544
Charge for the year	<u>34</u>	<u>34</u>
At 31 March 2023	<u>47,578</u>	<u>47,578</u>
NET BOOK VALUE		
At 31 March 2023	<u><u>307</u></u>	<u><u>307</u></u>
At 31 March 2022	<u><u>340</u></u>	<u><u>340</u></u>

All tangible fixed assets are used for direct charitable purposes.

7. FIXED ASSET INVESTMENTS

	£
Market value	
At 1 April 2022	118,385
Disposals	-
Additions in year	-
Net gains/(losses) in year	<u>(4,438)</u>
At 31 March 2023	<u><u>113,947</u></u>

OUTREACH UK
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2023

8. DEBTORS	£	£
Gift aid	4,630	3,056
PAYE debtor	-	1,397
Prepayments and accrued income	<u>509</u>	<u>895</u>
	<u>5,139</u>	<u>5,348</u>
9. CREDITORS: Amounts falling due within one year	£	£
Trade creditors	-	37
PAYE	576	-
Accruals	<u>2,161</u>	<u>2,434</u>
	<u>2,737</u>	<u>2,471</u>

10. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Tangible fixed assets	Investments	Current assets	Current liabilities	Total funds
	£	£	£	£	£
Endowment fund	-	113,947	-	-	113,947
Restricted funds	-	-	1,304	-	1,304
Unrestricted funds	<u>307</u>	<u>-</u>	<u>166,640</u>	<u>(2,737)</u>	<u>164,210</u>
	<u>307</u>	<u>113,947</u>	<u>167,944</u>	<u>(2,737)</u>	<u>279,461</u>

OUTREACH UK
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2023

11. MOVEMENT IN FUNDS

	At 1 April 2022 £	Incoming resources £	Outgoing resources £	Transfers and gains/losses £	At 31 March 2023 £
Districts:					
Exeter	10	360	(300)	-	70
Dorset	30	150	(120)	-	60
More 2 Life	1,174			-	1,174
Total restricted funds	1,214	510	(420)	-	1,304
Endowment funds					
Mathew Mowson Proctor Fund	118,385	-	-	(4,438)	113,947
Designated funds					
Development project	41,848	-	-	-	41,848
Enabling Ministries Fund	15,538	-	-	-	15,538
General fund	40,765	180,944	(114,885)	-	106,824
Total unrestricted funds	98,151	180,944	(114,885)	-	164,210
Total funds	217,750	181,454	(115,305)	(4,438)	279,461

Purpose of funds

The Enabling Ministries Fund is a designated fund set aside by the Trustees to assist freelance evangelists associated with the organisation. The Development Project - represents funds transferred to the mission from another charity that has been wound up and closed. The Trustees of Outreach UK have set this money aside to provide for the partial funding of bible college students who wish to spend time with the mission to find out about and work in an environment of personal evangelism. Several bible colleges have been approached to consider sending students on placement or recommended work experience with Outreach UK – this has yet to happen.

The Matthew Mowson Proctor Fund was established in 2000/01 after the transfer of assets from an independent charity held in that name. The assets are to be treated as a permanent endowment with the income to be used for general purposes of the charity.