

Trustees' Report and Accounts unaudited for the year ended 21st February 2025

Saluto – The Speech Therapy Charity

Registered Charity Number: 1199419

www.saluto.org.uk



Saluto – The Speech Therapy Charity
Financial statements for the 12 month period ended 21st February 2025

Reference and administration details

Charity Registration Number	1199419
Registered Address	Saluto – The Speech Therapy Charity c/o The Bluecoat Upper Northgate Street Chester CH1 4EE
Bank	Virgin Money 40 St Vincent Place Glasgow G1 2HL
Trustees	David Williams Pippa Day Hannah Hawthorn Abim Akintolah Kath Hutchinson
Secretary	Sam Swash

1. Trustees' Report

The Trustees of Saluto – The Speech Therapy Charity – are pleased to present the Annual Report and Financial Statements. This report covers the period from **22nd February 2024 through to 21st February 2025**. This was a landmark year during which the charity delivered its first courses of Speech and Language Therapy.

Financially, the Saluto accounts show a surplus of £856.90 for this period.

2. Our Vision

Our vision is to remove the sense of isolation and internal entrapment for those with communication difficulties.

3. The Saluto Charity's Mission Statement

Our mission is to ease the sense of isolation and internal entrapment for those with communication difficulties through the following measures:

Speech improvement through therapy and exercises.

Augmentative and Alternative Communication (AAC) device provision.

Lobbying for the NHS to provide improved/longer-term SALT services.

Understanding, supporting and counselling those affected by communication difficulties.

Training and educating Speech and Language Therapy students and professionals.

Original research into techniques which yield better outcomes.

4. Structure, governance and management

The charity is a Charitable Incorporation Organisation ("CIO") which was registered with the Charity Commission on 23rd June 2022 and is governed by a constitution as a Foundation CIO.

New Trustees are recruited openly and receive a full induction to the charity to enable them to gain the required information to fulfil their role. This includes being sent a set of key documents.

An annual skills analysis ensures the Trustees offer a suitable range of knowledge and skills to support the charity.

Where a skills gap is identified we aim to seek Trustees to bridge this gap.

The Board will aim to adhere to the principles of the Charity Governance Code for Small Charities. This is an ongoing process, and we are working towards fulfilling all aspects of the code.

5. Public Benefit

For children who struggle with talking and understanding words, their whole lives are affected.

They are:

- **Six** times more likely to fail at English tests
- **Eleven** times less likely to pass maths exams.
- **Twice** as likely to have mental health problems
- **Twice** as likely to be unemployed as an adult.

But more than mere statistics, it is the unhappiness and sense of isolation that Saluto has been set up to tackle.

6. Impact Report

During the reporting period we delivered our first courses of Speech Therapy to children referred to us by an adoption charity and a school both of which are based in Chester.

Referring to the help received from Saluto, the school's Special Education Needs (SEN) coordinator said "Thank you so much for the courses of Speech Therapy for our children, they have benefitted from the sessions. The communication book the therapist made for 'Child A' is amazing. We really appreciate your support. Please let us know if you have the funding to offer any further sessions in the future."

Prior to the parliamentary debate entitled "Increase investment in Speech and Language Therapy" on 27th January, we lobbied the MP for Chester North and Neston, Samantha Dixon, and underlined the importance of Speech Therapy. Unfortunately, due to prior diary commitments, she was unable to attend the debate. However, she asked us to let her know if she could help Saluto in any way in the future. She said, "I can see how valuable the work you are doing is."

7. The Year Ahead

We have been in discussions with Down Syndrome Cheshire and Petty Pool Vocational College with a view to assisting some of the children and young people they support with their communication needs during our next reporting period.

8. Financial Summary

The Board of Trustees have no concerns about Saluto being able to continue as a going concern.

The Charity's Operating Strategy includes the following clauses:

1. The Charity will not take on projects if we don't have the resources to fulfil them
2. The Charity will not go into debt
3. The Charity will always have enough in reserve to cover 3 months' operating costs

The Trustees will continue to review this Operating Strategy as Saluto develops.

Outgoings in Financial Period

Outgoings totaled £2,811.37

We are very pleased to report that £2,010 of this was spent on Service Delivery.

The other expenditure was IT, Telecoms, Insurance and Bank Charges.

Income in Financial Period

Income totaled £3,668.27

This includes a £1,000 donation from Essar Oil and a £1,200 donation from Chester Business Club for which we are most grateful.

Status of Financial Period

Opening Balance @ 22nd February 2024 = £1,983.08

Closing Balance @ 21st February 2025 = £2,839.98

The Financial Period had a **Surplus** of **£856.90**