

A photograph of four children of diverse backgrounds sitting in a wooded area with fallen leaves. A large red triangle is overlaid on the left side of the image, containing the report title and logo.

# Testlands CIO Annual Trustee Report

The logo consists of three concentric red circles of varying thicknesses, creating a stylized circular emblem.

Testlands

## Summary

The Testlands Board of Trustees present their end of year report and accounts for the year ended 31st December 2022 and confirm they comply with the requirements of the Charities Act 2011, the trust deed and the Charities SORP (FRS 102).

### ADDRESS

Testlands Hub  
Green Lane  
SOUTHAMPTON  
SO9 16FQ

[www.testlands.com](http://www.testlands.com)



**TO FURTHER OR  
BENEFIT THE RESIDENTS  
OF SOUTHAMPTON AND  
THE NEIGHBOURHOOD.**

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## Testlands CIO Report from the Board of Trustees for the year ended 31st December 2022.



The Testlands Board of Trustees present their end of year report and accounts for the year ended 31st December 2022 and confirm they comply with the requirements of the Charities Act 2011, the trust deed and the Charities SORP (FRS 102).

**Charity Name:** Testlands  
**Registration Number:** 1195023

**Registered Office Address:**  
Testlands Hub  
Green Lane  
SOUTHAMPTON  
SO16 9FQ

**Board of Trustees (as of 31st December 2022):**  
Luke Newman (Chair)  
Joseph John Crook  
Mark Bigwood

**Accountants -** Sort Your Accounts Hampshire Ltd, 87 The Hundred, Romsey, Hampshire SO51 8BZ UK







# REPORT FROM THE BOARD OF TRUSTEES

**Introduction:** The Board of Trustees is pleased to report significant achievements and progress during the year, marked by increased community engagement, successful project completions, and financial growth, despite facing challenges such as market shifts and competition.

**Achievements and Performance:** We've seen remarkable increases in audience interaction and footfall, positively impacting our community. Key successes include the expansion of childcare and health-related projects, leading to reduced inactivity rates and enhanced community engagement. Additionally, the introduction of new educational facilities and gym equipment has greatly benefited the community.

**Strategic Goals and Progress:** The primary strategic goal was to establish Testlands CIO as a pivotal charity within local community infrastructure. This goal has been substantially achieved, as evidenced by high foot traffic and positive community feedback at our Green Lane Wellbeing Hub.

**Programmes and Services:** Our primary services have centred around the Green Lane Wellbeing Hub, offering family support, warm spaces, wellbeing memberships, and opportunities for children and young people.

**Beneficiary Feedback:** The feedback from our beneficiaries has been overwhelmingly positive, with many expressing gratitude for the opportunities and support provided, which have led to increased confidence and improved socio-economic circumstances.

**Challenges and Resilience:** The year also presented challenges, particularly in adapting to the COVID-19 pandemic and economic uncertainties. We've responded with agility, implementing remote work policies, aligning our services with customer needs, and pursuing financial stability through strategic partnerships and diversification.

**Future Outlook:** The Board remains committed to sustainability and growth, emphasising sustainable practices, strategic partnerships, and regular business strategy reviews. We will continue to focus on diversity, inclusion, and community engagement to enhance our impact and ensure long-term success.

# MILESTONES

01

**Significant Achievements and Progress:** The Board reports a year of increased community engagement, successful project completions, and financial growth amidst market challenges.

02

**Enhanced Community Interaction and Projects:** Notable achievements include expanded childcare and health projects, new educational facilities, and gym equipment, enhancing community engagement.

03

**Strategic Goal Achievement:** Testlands CIO has successfully established itself as a key charity in the local community, evident from high foot traffic and positive feedback at the Green Lane Wellbeing Hub.

04

**Positive Beneficiary Feedback:** Beneficiaries overwhelmingly appreciate the opportunities and support provided, leading to their increased confidence and improved socio-economic circumstances.

05

**Response to Challenges and Future Outlook:** Despite challenges from the COVID-19 pandemic and economic uncertainties, the organisation adapted effectively and remains committed to sustainable growth, diversity, and community engagement.

# FINANCIAL REVIEW

For more information on Testlands' financial position please see the full accounts in the financial statements section of this document (*section 5*).

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## **1. Financial Performance Overview:**

Testlands CIO reported a turnover of £96,682 with no cost of sales, resulting in a gross profit of the same amount. Administrative expenses amounted to £81,536, leading to an operating profit of £15,146. The net profit for the financial year was also £15,146, indicating a healthy financial status for the year.

## **2. Assets and Liabilities:**

The statement of financial position shows total current assets of £38,268, with cash at bank and in hand being a significant portion (£27,861). The total liabilities amounted to £22,122, resulting in net current assets of £15,146. This indicates a solid financial position with a good balance of assets over liabilities.

## **3. Sustainability and Future Financial Planning:**

The financial statements reflect a stable financial position, with a positive net asset balance indicating sustainability. The organisation's ability to generate a profit in its first year of operation suggests a promising outlook for future financial stability and growth.





# STRUCTURE, GOVERNANCE, AND MANAGEMENT

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## **Governing Document and Legal Status**

Testlands CIO operates as a registered charity under the Charity Commission, committed to making a significant difference in the lives of children, young people, and vulnerable adults in Southampton. The charity's governance and activities are guided by its commitment to uphold the highest professional standards in all interactions, ensuring the welfare and safety of the individuals it serves.

## **Organisational Structure**

The organisation's structure is designed to effectively deliver its wide range of services. Testlands CIO's operational framework includes the Green Lane Wellbeing Hub, which is a central aspect of its service delivery, offering a variety of programmes and activities aimed at improving wellbeing, health, and education in the community.

## **Programmes and Services**

**Wellbeing Opportunities:** Testlands CIO offers extensive wellbeing services, including fitness and health classes, youth clubs, and educational programmes. Classes at the Wellbeing Hub, such as Funky Fit Boxing, Zumba, and Spin, cater to diverse community needs, promoting health and fitness for all ages.

**Youth Engagement:** The organisation places a strong emphasis on youth engagement, with tailored activities designed to foster improved health, confidence, and positive life choices. Collaborations with local sports clubs and training gyms further enhance these opportunities.

**Education and Learning:** Education and learning are integral to Testlands CIO, with various programmes and clubs providing valuable learning experiences for children and young people.

## **Partnerships and Collaborations**

**Local Partnerships:** Testlands CIO collaborates with Southampton City Council and local sports clubs, fostering strong community ties and enhancing its service offerings. These partnerships are pivotal in supporting and executing various initiatives.

**The Beckmead Trust Partnership:** A key partnership with The Beckmead Trust underscores the organisation's commitment to providing world-class physical education and diverse opportunities for personal and career development in the community.



## Facilities and Event Management

**Facility Hire and Event Hosting:** The organisation offers facilities for a range of events, including children's parties, corporate events, and special occasions, further contributing to its community engagement and revenue generation.

## Governance and Management

**Board of Trustees:** The Board of Trustees plays a crucial role in overseeing the strategic direction and governance of Testlands CIO. The board ensures compliance with legal and regulatory requirements while guiding the charity towards achieving its mission and objectives.

**Staff and Volunteer Involvement:** The effective running of programmes and services is supported by dedicated staff and

volunteers, who are essential to the day-to-day operations and success of the organisation.

## Risk Management and Compliance

Testlands CIO has established policies and procedures to manage risks effectively and ensure compliance with statutory regulations. Regular reviews of these policies ensure the organisation's activities align with its mission and legal obligations.

## Future Plans and Development

As Testlands CIO looks to the future, it aims to continue expanding its services and impact. This includes enhancing its educational programmes, expanding wellbeing initiatives, and strengthening partnerships to better serve the community's needs.



**Emotional Wellbeing:** focuses on nurturing mental health and resilience, enabling individuals to manage emotions and cope with life's challenges effectively.

**Financial Wellbeing:** emphasises financial security and knowledge, empowering people to make informed financial decisions and achieve economic stability.

**Environmental Wellbeing:** It involves creating and maintaining a sustainable, healthy environment that supports the physical and mental health of the community.

**Physical Wellbeing:** This pillar is dedicated to promoting physical health through exercise, nutrition, and lifestyle choices that enhance overall bodily health and fitness.

# FINANCIAL STATEMENT

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## Statement of Financial Activities

**Income and Expenditure:** For the year ended 31st December 2022, Testlands CIO reported a total income of £96,682. This income was generated entirely from the charity's operations, as there were no reported costs of sales. Administrative expenses for the year totalled £81,536. The net result of these figures was an operating profit of £15,146.

**Net Movement in Funds:** The net movement in funds for the year was also £15,146, reflecting the net profit generated from the charity's activities.

## Balance Sheet

**Assets:** The total current assets at the year-end were £38,268, primarily comprising cash at bank and in hand (£27,861). The balance sheet shows no fixed assets.

**Liabilities:** Total liabilities amounted to £22,122, leading to net current assets of £16,146. This figure also represents the net assets of the charity at the end of the year.

## Notes to the Financial Statements

**Accounting Policies:** The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention.

**Cash Flow:** The organisation maintained a healthy cash flow position, evident from the cash at bank and in hand.

**Reserves Policy:** The policy ensures that the charity maintains sufficient reserves to cover its operational costs and unforeseen expenses. The reserves at the year-end are indicative of the charity's financial health and ability to sustain its activities.

**Compliance with Charitable Activities:** The trustees confirm that the financial activities of Testlands CIO have been carried out in line with its charitable objectives.



CIO registration number: **CE025279**  
**Charity Registration Number: 1195023**

**TESTLANDS**  
**UNAUDITED FINANCIAL STATEMENTS**  
**For the year ended 31 December 2022**

# TESTLANDS

## Unaudited Financial Statements Year ended 31 December 2022

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# TESTLANDS

Professional Advisers Year ended  
31 December 2022

Registered office

Testlands Hub  
Green Lane  
Southampton  
SO16 9FQ

Accountant

Sort Your Accounts Hampshire Ltd  
87 The Hundred  
Romsey  
Hampshire  
SO51 8BZ  
United Kingdom

Trustees Year ended 31 December  
2022

Chair

Luke Newman

Trustee

Joseph Crook

Trustee

Mark Bigwood

# TESTLANDS

## Report to the board of trustees on the preparation of the unaudited statutory financial statements of TESTLANDS

Year ended 31 December 2022

As described on the statement of financial position, Trustees of TESTLANDS are responsible for the preparation of the financial statements for the year ended 31 December 2022, which comprise the income statement, statement of financial position and related notes.

You consider that the CIO is exempt from an audit as it's income is less than £1m

In accordance with your instructions I have compiled these unaudited financial statements in order to assist you to fulfil your statutory responsibilities, from the accounting records and from information and explanations supplied to me.

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Sort Your Accounts Hampshire Ltd

87 The Hundred  
Romsey  
Hampshire  
SO51 8BZ  
United Ki

# TESTLANDS

## Income Statement

Year ended 31 December 2022

	2022
	£
<b>Turnover</b>	96,682
Cost of sales	0
<b>Gross profit</b>	<hr/> 96,682
Distribution costs	0
Administrative expenses	(81,536)
<b>Operating Profit</b>	<hr/> 15,146
Interest payable and similar expenses	0
<b>Profit before tax</b>	<hr/> 15,146
Tax on (loss)/profit	-
<b>Profit for the financial year</b>	<hr/> 15,146

The CIO has no other recognised items of income or expense other than the results for the year as set out above.



# TESTLANDS

## Statement of Financial Position

31 December 2022

	Note	2022 £
<b>Fixed assets</b>		
Tangible assets	5	1,189
<b>Current assets</b>		
Stocks		0
Debtors	6	9,218
Cash at bank and in hand		27,861
		<hr/> 38,268
<b>Creditors: amounts falling due within one year</b>	7	<hr/> 22,122
<b>Net current assets</b>		<hr/> 15,146
<b>Total assets less current liabilities</b>		<hr/> 15,146
		<hr/> <hr/>
<b>Capital and reserves</b>		
Called up share capital		
Profit and loss account		15,146
<b>Shareholders funds</b>		<hr/> 15,146
		<hr/> <hr/>

For the year ending 31 December 2022, the CIO was entitled to exemption from audit as it's income in under £1m.


The trustees have not required the CIO to obtain an audit of these Financial Statements.

# TESTLANDS

## Statement of Financial Position (continued)

31 December 2022

These financial statements were approved by the board of trustees and authorised for issue on 15 September 2023, and are signed on behalf of the board by:

A handwritten signature in black ink, consisting of a large, stylized 'L' followed by a horizontal line.

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Signed: Luke Newman, Chair

# TESTLANDS

## Notes to the Financial Statements

Year ended 31 December 2022

### 1 General information

The CIO is a Charitable Incorporated Organisation and is registered with the Charity Commission. The address of the registered office Testlands Hub, Green Lane, Southampton

### 2 Accounting policies

#### BASIS OF PREPARATION

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND KEY ACCOUNTING ESTIMATES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### GOING CONCERN

The CIO has made a profit after tax for the year ended 31st December 2022 of £15,146 in its first trading year.. The trustees regularly review performance, working to implement improvement plans to ensure the future success of the CIO. The accounts have been prepared on the going concern basis and the trustees confirm that they are satisfied that the CIO has adequate resources to continue as a going concern for the foreseeable future.

#### REVENUE RECOGNITION

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the CIO's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts. The CIO recognises revenue when: The amount of revenue can be reliably measured; it is probable that future economic benefits will flow to the entity; and specific criteria have been met for each of the CIO's activities.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.



# TESTLANDS

## Notes to the Financial Statements (continued)

Year ended 31 December 2022

### TANGIBLE ASSETS

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant and machinery	25% straight line
Fixtures and fittings	25% straight line
Office equipment	25% straight line

### TRADE DEBTORS

Trade debtors are amounts due from customers services performed in the ordinary course of business. Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the CIO will not be able to collect all amounts due according to the original terms of the receivables.

### TRADE CREDITORS

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the CIO does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities. Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

### DEFINED CONTRIBUTION PENSION PLAN

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the CIO has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. Contributions to defined contribution plans are recognised as an employee

# TESTLANDS

## Notes to the Financial Statements (continued)

### Year ended 31 December 2022

benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

#### LEASES

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

#### DIVIDENDS

Dividend distribution to the CIO's shareholders is recognised as a liability in the financial statements in the reporting period in which the dividends are declared. There are no dividends payable as Charitable Organisation.

# TESTLANDS

## Notes to the Financial Statements (continued)

Year ended 31 December 2022

### 3 Tangible assets

	Fixtures and Fittings. £
<b>Cost</b>	
At 1 July 2021	
Additions	1,189
At 31 December 2022	1,189
<b>Depreciation</b>	
At 1 January 2022	-
Charge	-
At 31 December 2022	-
<b>Carrying amount</b>	
At 31 December 2022	1,189
At 31 December 2021	1,189

### 4 Debtors

	2022 £
Trade debtors	9,218
Other debtors	-
	-
	9,218



# TESTLANDS

## Notes to the Financial Statements (continued)

Year ended 31 December 2022

### 5 Creditors: amounts falling due within one year

	2022
	£
Trade creditors	8,253
Other creditors	14,869
	<hr/>
	22,122
	<hr/>





**FOR MORE INFORMATION ON TESTLANDS CIO  
HEAD TO THE CHARITIES COMMISSION WEBSITE**  
[register-of-charities.charitycommission.gov.uk](http://register-of-charities.charitycommission.gov.uk)

[www.testlands.com](http://www.testlands.com)