

TESTLANDS

England & Wales · Charity number 1195023

Details

Status Registered

Legal form CIO

Registered 2021-07-01

Register [View on the Charity Commission register](#)

Contact

Address Testlands Hub
Green Lane
Southampton
SO16 9FQ

Phone 02382026700

Email contactus@testlands.com

Website www.testlands.com

Activities

Objects: TO FURTHER OR BENEFIT THE RESIDENTS OF SOUTHAMPTON AND THE NEIGHBOURHOOD, WITHOUT DISTINCTION OF SEX, SEXUAL ORIENTATION, RACE OR OF POLITICAL, RELIGIOUS OR OTHER OPINIONS BY ASSOCIATING TOGETHER THE SAID RESIDENTS AND THE LOCAL AUTHORITIES, VOLUNTARY AND OTHER ORGANISATIONS IN A COMMON EFFORT TO ADVANCE EDUCATION AND TO PROVIDE FACILITIES IN THE INTERESTS OF SOCIAL WELFARE FOR RECREATION AND LEISURE TIME OCCUPATION WITH THE OBJECTIVE OF IMPROVING THE CONDITIONS OF LIFE FOR THE RESIDENTS.

Activities: TO FURTHER OR BENEFIT THE RESIDENTS OF SOUTHAMPTON AND THE NEIGHBOURHOOD, WITHOUT DISTINCTION OF SEX, SEXUAL ORIENTATION, RACE OR OF POLITICAL, RELIGIOUS OR OTHER OPINIONS BY ASSOCIATING TOGETHER THE SAID RESIDENTS AND THE LOCAL AUTHORITIES, VOLUNTARY AND OTHER ORGANISATIONS IN A COMMON EFFORT TO ADVANCE EDUCATION AND TO PROVIDE FACILITIES IN THE INTERESTS OF SOCIAL WELFARE

Classification

- **How:** Provides Buildings/facilities/open Space, Provides Services
- **What:** Recreation
- **Who:** The General Public/mankind

Geography

- Hampshire
- Southampton City

Finances

Period end	Income	Expenditure	Assets	Employees
2024-12-31	£1,693,931	£1,373,758	£540,192	8
2023-12-31	£446,983	£418,308	£218,279	25
2022-12-31	£96,682	£81,536	-	-

Trustees

Name	Role	Appointed
Samuel House		2025-01-01
Sara Merriman		2025-05-30
Simon John Gale		2025-05-30

TESTLANDS

England & Wales - Charity number 1195023

Accounts



BUILDING A BETTER FUTURE FOR SOUTHAMPTON

Annual Report
2024



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Welcome from Trustees

Luke and Joe, Insert Date Here

2024 has been a landmark year for Testlands. We have continued to grow our reach and deepen our role in supporting the wellbeing of communities across Southampton. Through our hubs, school programmes and targeted initiatives, we have delivered thousands of opportunities for young people and families to stay active, connected and supported.

This year marks the final phase of our current strategic cycle. As we look ahead, we are taking bold steps to shape the next chapter of Testlands' development – one that continues to support growth, ambition and community-led transformation. In 2025, we will be engaging widely with residents, partners and professionals to co-design a long-term strategic framework that reflects what Southampton needs most from Testlands in the years ahead.

Our commitment to Intelligent Regeneration remains central. It is the foundation of how we listen, learn and build services alongside the people who use them. We believe that the strongest solutions are those created with the voices of young people, families and neighbourhoods at the heart.

We want to extend our gratitude to everyone who has played a role in this year's achievements: our dedicated staff and volunteers, our practitioners and partners, and the many schools, families and organisations who place their trust in us. Your support enables us to deliver meaningful impact – and to keep striving for innovative ways to build a better future for Southampton.

On behalf of the Board of Trustees

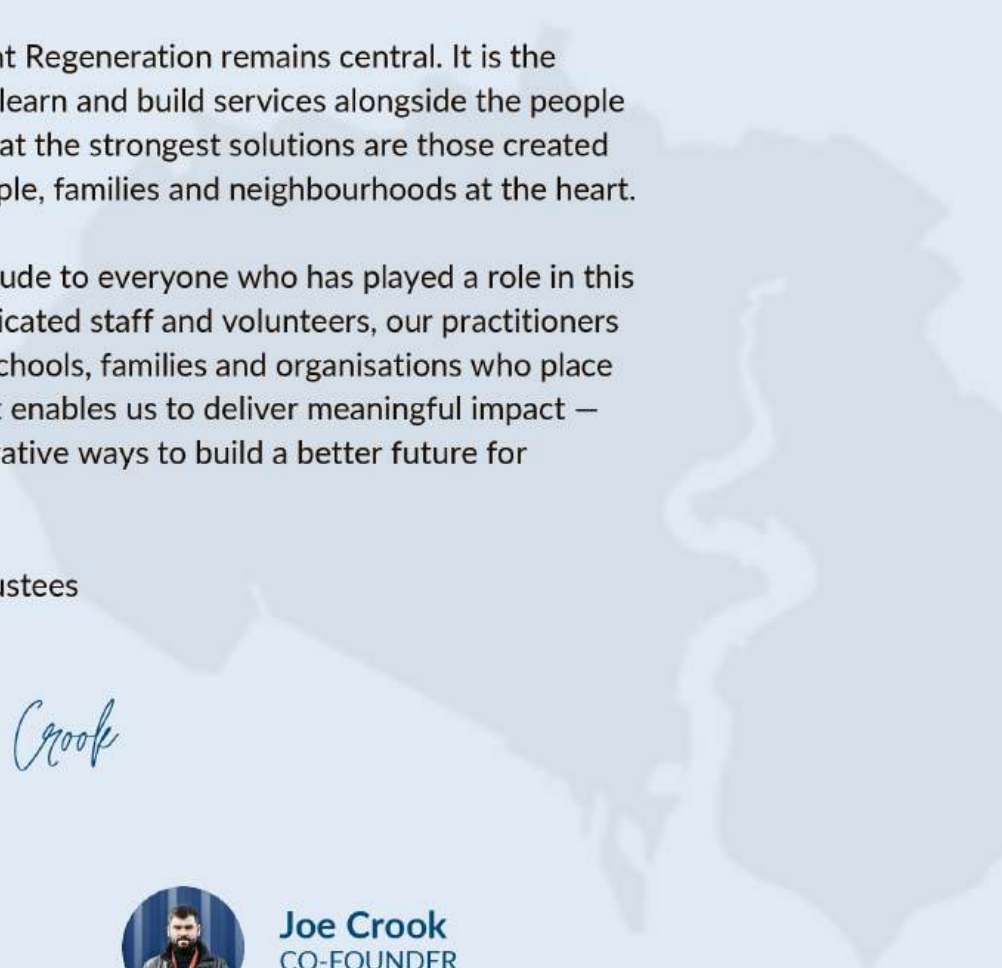


Luke Newman
CO-FOUNDER



Joe Crook
CO-FOUNDER

"We are shaping the next phase of Testlands' future with the communities we serve."



Executive Summary

2024 has been a defining year for Testlands. We strengthened our role in Southampton's wellbeing landscape, delivered major programmes across our communities, and prepared the foundations for the next chapter of our development. We move forward with confidence – informed by experience, connected to our communities, and ready to shape the future alongside them.

Our commitment to Intelligent Regeneration has enabled us to listen to what communities need and ensure that programmes are relevant, inclusive, and built on local strengths. In 2025, we will begin a wide-ranging engagement process with young people, families, partners and professionals to co-design a new long-term strategic framework for the city.

Alongside this strategic evolution, our operational impact has grown significantly. In 2024, we delivered over 80,000 direct wellbeing engagements, including more than 48,000 visits to our Green Lane Wellbeing Hub, 31,456 holiday club spaces for young people with additional needs, and 909 households supported to improve home energy efficiency. We also enabled 1,568 hours of youth-led social action, demonstrating the power of young people to lead change within their own communities.

We also strengthened our financial position in 2024, providing a secure foundation for sustainable growth as we plan ahead. This progress reflects the commitment of our staff, volunteers and partners – and the trust placed in us by the many residents who access our services. Together, we are building a stronger future for Southampton. “2024 strengthened our role in the city – and prepared us to design the future together with our communities.”



Who We Are

Testlands is a community-focused organisation dedicated to improving wellbeing across Southampton. We deliver inclusive activities, trusted support and opportunities that bring people together, build confidence and strengthen resilience.

Our Mission

To build a better future by enabling transformative wellbeing opportunities for our people and communities.

Our Purpose

We care for the wellbeing of our people and communities in Southampton.

How We Deliver

We use Intelligent Regeneration — our evidence-led model for listening to communities, understanding need and co-creating opportunities that make a meaningful difference in people's lives.

Our Five Wellbeing Pillars

Our programmes and services are built around five interconnected pillars:



Physical Wellbeing

Access to activity and movement



Mental Wellbeing

confidence, belonging and positive emotional health



Environmental Wellbeing

sustainable behaviours and places to thrive



Financial Wellbeing

Economic security and life stability



Cultural Wellbeing

Expression, creativity and celebrating identity

These pillars underpin every programme and help ensure that the support we provide is holistic, inclusive and driven by what matters most to local people.



Engagement & Impact

In 2024, Testlands delivered over 80,000 direct wellbeing engagements across Southampton, supporting young people, families and wider communities through our hubs, school programmes, youth leadership activity and sustainability initiatives.

Green Lane Wellbeing Hub

48,000+ engagements

Our flagship hub in Millbrook provided daily access to inclusive physical activity, social connection and community wellbeing support.

Holiday Clubs – Short Breaks Provision

31,456 inclusive wellbeing spaces

Needs-led respite and structured support for young people with additional needs, enabling confidence, friendships and positive routines outside school hours.

School-Based Wellbeing Weeks

Four primary schools engaged

Hundreds of pupils took part in full-week wellbeing programmes designed to build confidence, expression and resilience alongside peers.

Home Energy Advice – LEAD Project

909 households supported

Improving home comfort, cutting bills and helping families adopt more sustainable energy practices.

Youth Leadership – Wellbeing Champions Programme

1,568 hours of youth-led wellbeing activity

Young leaders planned and delivered sessions that promoted emotional wellbeing, community connection and positive role modelling.

More than 80,000 wellbeing engagements delivered in 2024, creating opportunity, belonging and resilience across Southampton.



CASE STUDY 1

Home Energy Advice (LEAD Project)

Pillar Alignment: Environmental and Financial Wellbeing

The Local Energy Advice Demonstrator project supported households to reduce energy bills, improve home comfort and increase awareness of sustainable living. Through personalised home visits, residents received practical advice based on thermal imaging surveys and tailored guidance.

Impact

- 909 households supported across Southampton
- Improved comfort and energy knowledge
- Lower bills and reduced heat loss in homes most at risk of fuel poverty

Participant story

A resident shared that they were anxious about rising costs and struggling to keep their home warm. After receiving advice and small-scale improvements, they reported greater comfort and confidence in managing their energy use.

This project showed that local, trusted engagement significantly increases participation and long-term behaviour change.

CASE STUDY 2

Wellbeing Champions Programme (#iwill Fund)

Pillar Alignment: Mental and Cultural Wellbeing

Young people aged 10 to 20 trained as Wellbeing Champions, developing leadership skills to design and deliver peer-based social action. Sessions focused on resilience, creativity and positive lifestyle choices.

Impact

- 1,568 hours of youth-led wellbeing activity
- Growth in confidence, communication and teamwork
- Greater peer support and community participation

Participant story

One young person said they felt unsure speaking in groups before joining, but now regularly helps run activities and supports others who are feeling anxious. Their increased confidence has had a positive impact both in and outside the programme.

This work demonstrated the value of youth voice and the importance of co-created activities in supporting emotional wellbeing.

Financial Highlights

2024 marked a year of major growth and strengthened financial sustainability for Testlands. Increased commissioned services and operational delivery enabled us to expand our reach while building a more secure financial foundation for the future.

Income and Expenditure

Total income: £1,693,942

Total expenditure: £1,373,760

Net income: £320,182

This year saw significant growth driven by expanded delivery across our wellbeing hubs, schools and community programmes.

Investment in Impact

76% of expenditure supported direct charitable activities

Staff investment: £888,016

Strengthening capacity, safeguarding and delivery quality.

Sustainable Growth

Reserves increased from £219,960 to £540,143

Supporting long-term resilience and responsible expansion.

Income Profile

93% through commissioned services and earned income

7% from grants and donations

This shift reflects our transition into a strong, commissioned wellbeing provider for the city.

Testlands is committed to responsible growth, ensuring that financial resources are continually directed to where they have the greatest impact on community wellbeing.

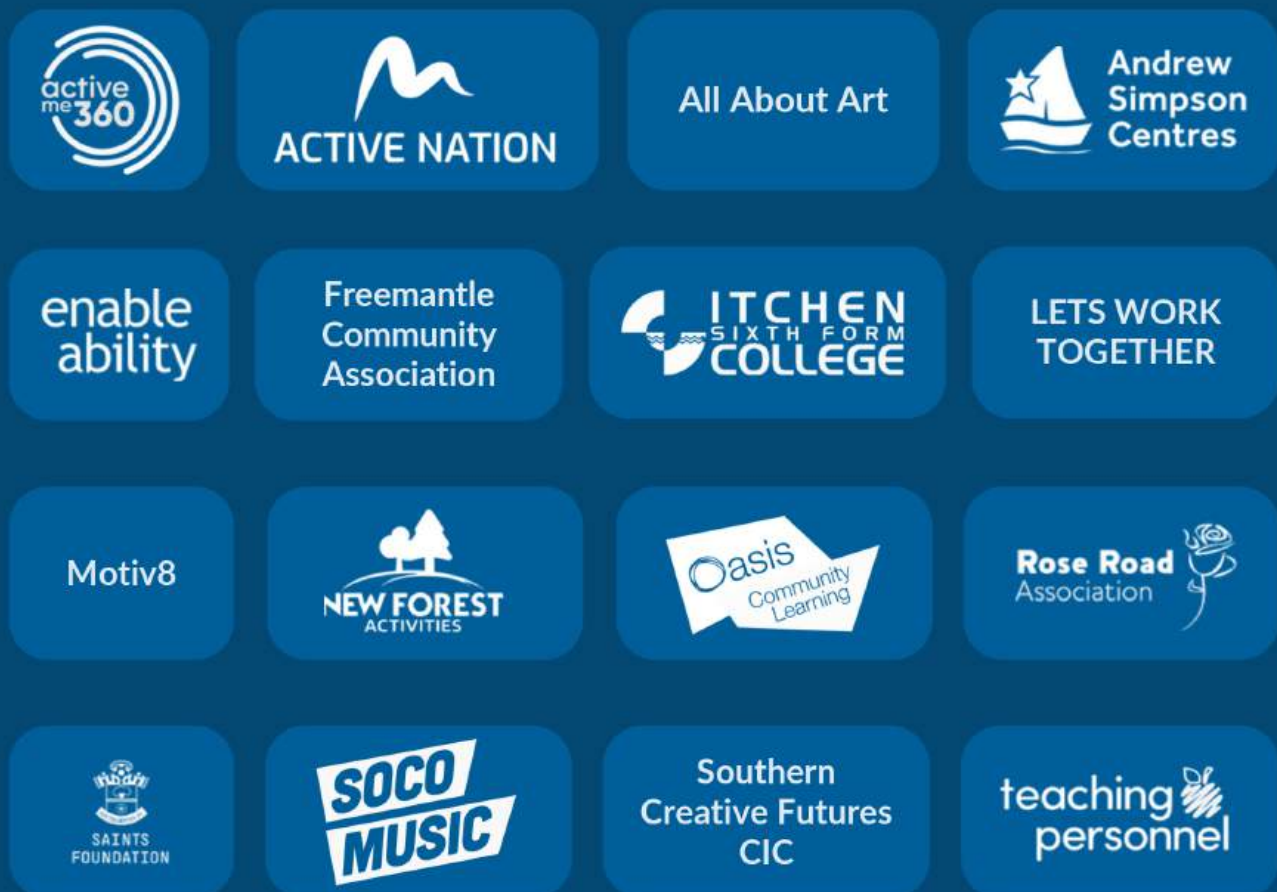


Community & Partnerships

Strong partnerships are central to Testlands' approach. By working collaboratively with organisations who share our commitment to improving wellbeing, we ensure that our programmes reach the people and communities who benefit most.

Delivery Partners

We are grateful to the organisations who worked alongside us to deliver high-quality and inclusive activities across our hubs and community settings:



These partnerships have expanded the breadth and richness of experiences available to young people and families.

Strategic Partners and Advocates

We are grateful to the organisations who worked alongside us to deliver high-quality and inclusive activities across our hubs and community settings:



Together, these partners help shape an integrated wellbeing ecosystem.

Schools and Learning Settings

During 2024, we delivered full-week wellbeing programmes in four primary schools. This enabled **hundreds of pupils** to explore creativity, confidence, teamwork and physical wellbeing in their familiar learning environments.

We thank every partner who contributed to our delivery and growth this year. We look forward to continuing these strong relationships as we shape the future of Testlands alongside our communities.





Governance, Leadership & Risk

Testlands CIO is a registered Charitable Incorporated Organisation, governed by a Board of Trustees responsible for the strategic direction, performance oversight and compliance of the charity.

The Board ensures that Testlands' activities deliver clear public benefit and reflect our values. Trustees provide leadership and accountability, overseeing financial management, safeguarding, operations and risk, while ensuring that Testlands continues to deliver high-quality support that responds to community needs.

Trustee Responsibilities

The Board is responsible for:

- Strategic decision-making and governance
- Ensuring effective financial controls and sustainability
- Monitoring safeguarding, inclusion and operational quality
- Managing legal and regulatory compliance
- Identifying, reviewing and mitigating organisational risks

Safeguarding and Data Protection

Safeguarding is central to all our work. All staff and volunteers undertake mandatory safeguarding training and follow robust procedures to ensure safe environments for young people and families. We process and store personal data in line with UK GDPR, maintaining secure systems supported by access controls and retention policies.

Risk Management

The Board maintains a risk register to identify, monitor and manage key organisational risks. In 2024, primary focus areas included:

- Funding stability and responsible growth
- Workforce capacity and recruitment
- Safeguarding standards and operational safety
- Data protection and cyber security

Responsible Growth

We are preparing for the development of our next long-term strategy. This will ensure that governance, community voice and evidence-based decision making remain strong as Testlands continues to expand its presence and impact across Southampton.

FUTURE PLANS

2024 has been a pivotal year for Testlands. As we successfully concluded the current phase of our development, we also laid strong foundations for the future. The next stage will see Testlands continue to expand operationally while working alongside communities to shape a long-term strategy that reflects the priorities of Southampton.

Co-designing Our Future

In 2025, we will launch a major engagement process with young people, families, schools, partners, and wider stakeholders to help define the next phase of Testlands' development. Their experiences and insight will guide our priorities and ensure Testlands continues to deliver what matters most in neighbourhoods across the city.

Growing Our Presence

We are committed to growing our delivery footprint through:

- Continued development of wellbeing hub provision
- Expanding delivery into more schools and education settings
- Strengthening programme pathways across the Five Wellbeing Pillars
- Securing multi-year funding and commissioning partnerships

This will enhance access, consistency and visibility of support for communities.

“As we grow, we will remain rooted in community voice – shaping services in partnership with the people who use them.”

A City-Led Ambition

Our approach is rooted in Intelligent Regeneration – ensuring that every decision is informed by the voices of the people who use our services. Together, we will design a future that continues to build connection, confidence, and opportunity across Southampton.





Acknowledgements

We want to express our sincere gratitude to everyone who has contributed to Testlands' work throughout 2024. The impact we make is only possible because of the shared commitment, passion and belief of the people and organisations who support us.

Our Volunteers

Thank you to the volunteers who generously give their time, energy and skills to help create welcoming, supportive and engaging environments across our hubs, schools and communities. Your contribution is invaluable.

Our Delivery Partners

To the organisations who have worked alongside us to deliver inclusive, high-quality opportunities – thank you for sharing your expertise and helping us reach those who benefit most.

Our Stakeholders and Supporters

Thank you to the local authorities, schools, funders and professionals who have collaborated with us to strengthen pathways, improve support and champion the wellbeing of young people and families across the city.

Our Communities

Above all, thank you to the children, young people and families who choose to spend their time with us – whether stepping into our hubs, joining a holiday club or contributing their voice to help influence the future. Your trust drives everything we do.

Together, we are building stronger, healthier and more connected communities in Southampton.

Compliance Statement

This Annual Report and the financial statements contained within have been prepared in accordance with the Charities Act 2011 and the Charities SORP (FRS 102).

The Trustees confirm that Testlands CIO continues to deliver clear public benefit in line with its charitable purposes and remains committed to transparency, accountability and strong governance across all areas of operation.

Version: 1.0

Published: ...

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www.testlands.com

contactus@testlands.com

Registered Charity No. 1195023

Testlands Wellbeing Hub,

Green Lane, Southampton, SO16 9FQ



Charity Registration Number : 1195023

TESTLANDS CIO

A CHARITABLE INCORPORATED ORGANISATION
FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2024

TESTLANDS CIO

LEGAL AND ADMINISTRATIVE INFORMATION

FOR THE YEAR ENDED 31 DECEMBER 2024

Trustees

Luke Newman

Joseph Crook

Mark Bigwood

1195023

Charity Number

Registered Office

Testlands Hub
Green Lane
SOUTHAMPTON
SO16 9FQ

TESTLANDS CIO

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FOR THE YEAR ENDED 31 DECEMBER 2024

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TESTLANDS CIO

TRUSTEES' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2024

The trustees present their annual report and financial statements for the year ended 31 December 2024 .

Trustees' report and financial statements

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 December 2024. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

Trustees

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Luke Newman
Joseph Crook
Mark Bigwood

Trustees' responsibilities statement

The trustees, who are also the directors of Charity For Testlands Cio for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the trustees and signed on its behalf by:

Luke Newman

Trustee

Date : 25 October 2025

TESTLANDS CIO

STATEMENT OF FINANCIAL ACTIVITIES

FOR THE YEAR ENDED 31 DECEMBER 2024

Recommended categories by activity	Notes	Unrestricted funds £	Total Funds 2024 £	Total Funds 2023 £
Income and endowments from:				
Donations and legacies	2	110,994.68	110,994.68	174,458.97
Charitable activities	3	1,582,947.18	1,582,947.18	446,982.14
Total		1,693,941.86	1,693,941.86	621,441.11
Expenditure on:				
Raising funds	4	226,391.81	226,391.81	15,909.39
Charitable activities	5	1,038,767.84	1,038,767.84	321,959.67
Other	7	108,600.06	108,600.06	78,757.60
Total		1,373,759.71	1,373,759.71	416,626.66
Net income		320,182.15	320,182.15	204,814.45
Net movement in funds		320,182.15	320,182.15	204,814.45
Reconciliation of funds:				
Total funds brought forward		219,960.45	219,960.45	15,146.00
Total funds carried forward		540,142.60	540,142.60	219,960.45

TESTLANDS CIO

BALANCE SHEET

FOR THE YEAR ENDED 31 DECEMBER 2024

Recommended categories by activity	Notes	Total Funds 2024 £	Total Funds 2023 £
Fixed assets			
Tangible assets	8	3,014.61	1,548.33
Total fixed assets		3,014.61	1,548.33
Current assets			
Debtors	9	594,324.96	109,058.56
Cash at bank and in hand	10	495.65	3,787.18
Total current assets		594,820.61	112,845.74
Creditors: amounts falling due within one year	11	57,642.54	51,139.79
Net current assets/(liabilities)		537,178.07	61,705.95
Total assets less current liabilities		540,192.68	63,254.28
Total net assets		540,192.68	219,960.45
Funds of the Charity			
Unrestricted funds	13	540,142.60	219,960.45
Restricted income funds	13	-	-
Endowment funds	13	-	-
Total funds		540,142.60	219,960.45

For the year ended 31 December 2024 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476.

The trustees acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.

These accounts have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the trustees on 25 October 2025 and signed on its behalf by:

Luke Newman

Trustee

Date : 25 October 2025

TESTLANDS CIO

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2024

1. Accounting Policies

The principal accounting policies adopted by the Charity, which is a public benefit entity, in the preparation of the accounts are as follows.

1.1 Basis of preparation

These accounts have been prepared under the historical cost convention, as modified by the inclusion of charitable properties and fixed asset investments and investment properties at valuation.

These accounts have been prepared in accordance with "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

These accounts are presented in pounds sterling and rounded to the nearest pound.

1.2 Going concern

The Trustees have prepared financial projections, taking into consideration the current economic conditions and have, at the time of approving these accounts, a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the accounts.

2. Income from Donations and Legacies

Analysis	Unrestricted funds	Total funds 2024	Total funds 2023
	£	£	£
General grants provided by Government/other charities	110,994.68	110,994.68	174,458.97
Total	110,994.68	110,994.68	174,458.97

3. Income from Charitable Activities

Analysis	Unrestricted funds	Total funds 2024	Total funds 2023
	£	£	£
Sale of service	1,582,947.18	1,582,947.18	446,982.14
Total	1,582,947.18	1,582,947.18	446,982.14

4. Expenditure on Raising Funds

Analysis	Total funds 2024	Total funds 2023
	£	£
Advertising, marketing, direct mail and publicity	60,952.89	5,117.45
Rent collection, property repairs and maintenance charges	165,438.92	9,525.76
Total	226,391.81	14,643.21
Support Costs	-	1,266.18
	226,391.81	15,909.39

5. Expenditure on Charitable Activities

	Total funds 2024	Total funds 2023
Analysis	£	£
Interest payable	6,000.00	-
Bank charges	4,556.73	5,543.98
Charity running cost	112,072.22	13,951.46
Printing and stationery	5,200.29	-
Wages and salaries	888,015.60	298,408.41
Total	1,015,844.84	317,903.85
Support Costs	22,923.00	4,055.82
	1,038,767.84	321,959.67

6. Support Costs

	Total funds 2024	Total funds 2023
Analysis	£	£
Support Costs		
Printing and stationery	-	2,532.36
Governance Costs		
Accountants fees	22,923.00	2,789.64
	22,923.00	5,322.00

7. Other Expenditure

	Unrestricted funds	Total funds 2024	Total funds 2023
Analysis	£	£	£
Depreciation Charge for the Year - Plant & Machinery	68.20	68.20	44.45
Depreciation Charge for the Year - Fixtures & Fittings	663.00	663.00	396.36
Depreciation Charge for the Year - Computer Equipment	654.90	654.90	-
Other Expenditure	107,213.96	107,213.96	78,316.79
Total	108,600.06	108,600.06	78,757.60

8. Tangible Fixed Assets

	Plant & Machinery	Fixtures & Fittings	Computer Equipment
	£	£	£
8.1 Cost or valuation			
At 01 January 2024	-	-	-
Additions	800.00	1,189.14	2,852.38
Disposals	-	-	-
Revaluations	-	-	-
Transfers	-	-	-
At 31 December 2024	800.00	1,189.14	2,852.38
8.2 Depreciation and impairments			
At 01 January 2024	-	-	-
Charge for the year	379.29	792.72	654.90
Disposals	-	-	-
Revaluations	-	-	-
Transfers	-	-	-
At 31 December 2024	379.29	792.72	654.90
8.3 Net book value			
At 01 January 2024	-	-	-
At 31 December 2024	420.71	396.42	2,197.48

9. Debtors: Amounts falling due within one year

	Total funds 2024	Total funds 2023
	£	£
Prepayments & accrued income	351,463.99	1,000.00
Trade debtors	242,860.97	108,058.56
Total	594,324.96	109,058.56

10. Cash at bank and in hand

	Total funds 2024	Total funds 2023
	£	£
Cash at bank and in hand	495.65	3,787.18
Total	495.65	3,787.18

11. Creditors: Amounts falling due within one year

	Total funds 2024	Total funds 2023
	£	£
Trade creditors	34,903.47	41,713.22
Taxation and social security	22,739.07	9,426.57
Total	57,642.54	51,139.79

12. Creditors: Amounts falling due after one year

	Total funds 2023
	£
Accruals and deferred income	(156,706.17)
Total	(156,706.17)

13. Charity funds

13.1 Details of material funds held and movements during the CURRENT reporting period

Fund names	Fund balances brought forward	Income	Expenditure	Transfers	Gains and losses	Fund balances carried forward
	£	£	£	£	£	£
Unrestricted funds						
	219,960.45	1,693,941.86	1,373,759.71	-	-	540,142.60
Total	219,960.45	1,693,941.86	1,373,759.71	-	-	540,142.60

13.2 Details of material funds held and movements during the PREVIOUS reporting period

Fund names	Fund balances brought forward	Income	Expenditure	Transfers	Gains and losses	Fund balances carried forward
	£	£	£	£	£	£
Unrestricted funds						
	15,146.00	621,441.11	416,626.66	-	-	219,960.45
Total	15,146.00	621,441.11	416,626.66	-	-	219,960.45

TESTLANDS

England & Wales - Charity number 1195023

Accounts



Testlands CIO

Report and Financial Statement
Year Ending 31st December 2023

Charity Number: 1195023

The CIO: Testlands

Executive Summary

In 2023, Testlands CIO made significant strides in building a brighter future for Southampton's communities. Guided by our mission to create transformative wellbeing opportunities, we expanded our programmes, deepened partnerships, and prioritised environmental, mental, financial, and physical wellbeing across all our services. Through key initiatives, such as the Short Breaks Project and Alternative Provision Pilot Project, we provided safe, supportive spaces for young people and families to thrive, addressing critical community needs with targeted, accessible support.

Financially, Testlands achieved a remarkable increase in income, reaching £621,441, enabling us to sustain and expand our impact. Our collaborations with local organisations—such as Southampton City Council and Theatre for Life—have strengthened our capacity to offer high-quality programmes and services, fostering resilience and empowering individuals. As we look ahead, our strategic priorities remain focused on sustainable growth, with a commitment to securing reserves and broadening the reach of our programmes to serve even more residents across Southampton.

Testlands' dedication to community wellbeing continues to drive our vision for a stronger, healthier Southampton, where everyone has the opportunity to thrive. We are grateful for the support of our partners, stakeholders, and volunteers, whose commitment and collaboration have been essential to our success.

Charity Name: Testlands

Registration Number: 1195023

Registered Office Address:

Testlands Hub
Green Lane
Southampton
SO16 9FQ

Website: www.testlands.com

Board of Trustees (as of 31st December 2023):

Luke Newman (Chair)
Joseph John Crook
Mark Bigwood

Accountants:

Sort Your Accounts Hampshire Ltd
87 The Hundred
Romsey, Hampshire
SO51 8BZ, UK

The Board of Trustees is pleased to present the 2023 Annual Report, marking another year of growth and positive impact for Testlands. Our mission to build a better future through wellbeing opportunities has guided us in expanding our programmes and partnerships, deepening our commitment to the Southampton community.

Chair's Report

Message from Luke Newman, Chair of Trustees

2023 has been transformative for Testlands CIO, filled with growth, innovation, and a deepening impact on the Southampton community. Through our four core pillars—Environmental, Financial, Mental, and Physical Wellbeing—we have expanded our reach and improved the lives of countless individuals, from young people to families and the elderly. These pillars guide every decision we make, ensuring that our efforts remain aligned with our mission to uplift and support the wellbeing of our community.

This year saw us launch the Short Breaks Project and Alternative Provision Pilot Project, offering targeted support that addresses pressing local needs. Our work in environmental sustainability advanced significantly with the LEAD Energy Project, which has introduced eco-friendly practices into our daily operations. These projects reflect our commitment to delivering both immediate and lasting public benefit.

I would like to thank our valued partners and dedicated volunteers, whose support has been instrumental in delivering impactful programmes. As we look to the future, I am confident that Testlands will continue to grow sustainably, ensuring that our resources are used effectively to build a resilient, inclusive community for all.

Our Purposes and Activities

Mission Statement

"Testlands' mission is to build a better future by enabling transformative wellbeing opportunities for our people and communities in Southampton."

Purpose Statement

"We are dedicated to caring for the wellbeing of our people and communities in Southampton, providing inclusive and impactful programmes that support holistic growth and resilience."

Objectives for Public Benefit

Environmental Wellbeing: To promote sustainability and environmental responsibility through initiatives like the LEAD Energy Project, which helps reduce our environmental footprint and educate the community on eco-friendly practices.

Financial Wellbeing: To offer financial resilience through community support services, ensuring families and individuals can access affordable, high-quality programmes that meet their needs.

Mental Wellbeing: To enhance mental health support for young people and vulnerable groups, offering programmes that provide a safe space to develop coping skills, confidence, and personal growth.

Physical Wellbeing: To encourage physical health and fitness through accessible recreational activities, youth sports, and holiday clubs that engage all ages and abilities in healthy lifestyle choices.

Key Achievements and Performance

2023 Programme Highlights

- *Wellbeing Champions Programme:* Expanded with new funding, this programme now reaches more young people across Southampton, providing vital mental health support during holiday clubs and at community events. The programme has received positive feedback, with participants reporting increased confidence and improved mental health.
- *Alternative Provision Pilot Project:* Launched in partnership with local schools, this initiative supports at-risk youth, reducing school exclusions and providing an alternative path to learning and personal development.
- *LEAD Energy Project:* An environmental initiative aimed at sustainability, focusing on energy-efficient practices within Testlands facilities and educating the community on reducing carbon footprints.

Impact on the Community

Through our programmes, we have reached hundreds of Southampton residents, creating safe spaces for engagement, learning, and support. Stakeholder surveys reflect high satisfaction levels, with many beneficiaries expressing gratitude for the mental and physical health resources provided by Testlands. These programmes not only meet immediate community needs but also foster long-term resilience and social cohesion.

Financial Review

Income and Expenditure Summary

Testlands CIO's financial performance in 2023 was marked by significant growth, with total income reaching £621,441, compared to £96,682 in the prior year. This

increase reflects our expanding programme reach, successful fundraising efforts, and diversified income sources.

Key Sources of Income

Community Services and Programmes: Hub and holiday club sales represented substantial portions of our income.

Grants and Funding: Support from local authorities and organisations enabled the development of new initiatives like the Wellbeing Champions Programme.

Reserves Policy and Future Financial Strategy

In line with our commitment to sustainability, Testlands is building six months of operational reserves by 2025. This approach strengthens our capacity to maintain operations and adapt to future funding challenges, ensuring our continued service to the community.

Financial Review: 2023 Overview and Year-on-Year Comparison

Financial Growth and Performance

In 2023, Testlands CIO experienced remarkable financial growth, with total income reaching £622,568.22—an increase of over 540% compared to the £96,682 reported in 2022. This significant boost underscores the charity's success in expanding its services, securing grants, and enhancing community participation.

Key Income Sources and Achievements

The primary income streams in 2023 included:

- **School Programmes and Holiday Clubs:** Consistently strong performance, reflecting deeper community engagement and increased service uptake.
- **Room Rentals and Facilities:** Steady revenue from facility hire, showcasing the importance of Testlands' infrastructure as a community resource.
- **Grants and One-Off Projects:** Significant contributions from grants supported the expansion and sustainability of key programmes.

Despite these increased costs, effective cost management allowed Testlands to maintain a positive net income of £107,613.11 for 2023, a significant leap from the £15,146 reported in 2022. This reflects the charity's strong financial health and efficient resource allocation.

Comparative Analysis: 2022 vs. 2023

The comparison highlights Testlands' substantial year-on-year progress:

- **Income Growth:** From £96,682 in 2022 to £622,568.22 in 2023, showing strategic advancements in programme offerings and funding acquisition.
- **Expenditure Scaling:** Increased spending aligned with service expansion, ensuring continued quality and outreach.
- **Net Income Improvement:** Net income growth from £15,146 to £107,613.11 demonstrates enhanced profitability and financial stability.

Investment in Sustainability

The significant net income provides a robust foundation for Testlands' plan to build operational reserves capable of sustaining six months of expenses by 2025. This strategic move reinforces long-term financial resilience and positions the charity to adapt to potential funding fluctuations in the future.

2023 Highlights and Financial Achievements

Diversified Revenue Streams: Successful integration of grants and new service income.

Community Engagement: High revenue from school and holiday programmes indicates solid community trust and participation.

Operational Investments: Increased spending on wages and infrastructure reflects Testlands' dedication to service quality and growth.

Outlook

As Testlands looks ahead to 2024, the focus remains on sustaining growth through diversified funding, continued community engagement, and strategic partnerships. These efforts will ensure that the organisation's four pillars of wellbeing continue to benefit the Southampton community.

Programme Summaries

Main Areas of Activity

Youth Services and Education: Our Alternative Provision, youth clubs and holiday clubs provide essential support for young people at risk of exclusion, addressing educational, emotional, and social needs within a structured environment.

Environmental Initiatives: The LEAD Energy Project highlights Testlands' commitment to sustainability by reducing energy use and implementing environmentally friendly practices.

Community Events: In 2023, Testlands hosted various community events at the Hub, engaging local families, elderly groups, and young people in activities that promote wellbeing and social cohesion.

Collaborations and Partnerships

Collaborations with schools, health organisations, and local authorities have expanded our programme capacity and strengthened our service quality. Partnerships with hyperlocal focuses such as the Millbrook Children and Young Peoples Group and the Millbrook Health and Wellbeing Group have been instrumental in addressing complex community challenges, such as mental health and youth violence.

Risk Management

Risk Management Strategy

Testlands employs a comprehensive risk management approach that considers operational, financial, and reputational risks. Our robust governance framework and proactive risk assessment practices ensure that we remain prepared to meet challenges effectively.

Major Risks Addressed

Data Privacy and Cybersecurity: We have implemented secure data practices, including regular audits and multi-factor authentication, to safeguard the privacy of our beneficiaries.

Staff Retention and Training: Investments in training and staff support have been prioritised to ensure programme quality and consistency.

Funding Stability: To mitigate funding volatility, Testlands is diversifying its income sources and aiming to build operational reserves.

Volunteer Contributions

Volunteer Involvement and Impact

In 2023, over 50 volunteers contributed to Testlands' mission, supporting activities across programme delivery, event management, and day-to-day operations. Their dedication has been invaluable, amplifying our reach and impact in the community.

Spotlight on Volunteers

Our volunteers not only bring energy and enthusiasm to our work but also embody the spirit of community service that defines Testlands. Their efforts make it possible to deliver our wide-ranging services to diverse community members.

Governance Structure and Trustee Contributions

Governance and Trustees' Roles

Led by Chair Luke Newman, Testlands' Trustees provided strategic direction in 2023. The board agreed that new expertise was required and that recruitment for new trustees would be a priority in 2024. Our trustees played an active role in programme oversight and risk management, ensuring that the charity's operations aligned with its mission.

Induction and Training

New Trustees will receive comprehensive orientation, including governance, risk management, and programme insights, ensuring that they are equipped to support Testlands' strategic goals.

Future Plans

2024 and Beyond

Testlands is poised for growth in 2024, with strategic priorities that include expanding our reach, enhancing our financial resilience, and deepening our environmental sustainability efforts. By continuing to invest in our community and pursue partnerships, we aim to create a lasting, positive impact that supports the holistic wellbeing of Southampton residents.

Key Objectives for 2024:

Expand Youth Services: Broaden the reach of mental health and physical wellbeing programmes for young people.

Build Financial Stability: Continue efforts to diversify income and secure operational reserves.

Enhance Sustainability: Further integrate eco-friendly practices across all programmes.

Testlands

Charity No. 1195023

Company No. CE025279

Trustees' Report and Unaudited Accounts

31 December 2023

	Pages
Trustees' Annual Report	-
Independent Examiner's Report	-

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the unaudited financial statements of the charity for the year ended 31 December 2023.

REFERENCE AND ADMINISTRATIVE DETAILS

Company No. CE025279

Charity No. 1195023

Registered Office

Testlands Hub
Green Lane
Southampton
SO16 9FQ

Directors and Trustees

The Directors of the charitable company are its Trustees for the purposes of charity law.

The following Directors and Trustees served during the year:

Joseph Crook
Luke Newman
Mark Bigwood

Accountants

Sort Your Accounts Hampshire Ltd
87 The Hundred
Romsey
SO51 8BZ

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 2006. The Trustees are also responsible for safeguarding the assets of the charity and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

The above report has been prepared in accordance with the provisions applicable to companies subject to the small companies regime as set out in Part 15 of the Companies Act 2006 and in accordance with the Charities SORP (FRS 102).

Signed on behalf of the board

Luke Newman
Trustee
31 December 2023

Testlands

Independent Examiners Report

Independent Examiner's Report to the trustees of Testlands

I report to the charity trustees on my examination of the financial statements of Testlands for the year ended 31 December 2023.

Responsibilities and basis of report

As the charity's trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006 ('the 2006 Act).

Having satisfied myself that the financial statements of the Charity are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's financial statements as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent examiner's statement

As the charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of , which is one of the listed bodies.

I have completed my examination. I can confirm that no material matters have come to my attention in connection with the examination giving me cause to believe:

- accounting records were not kept in accordance with section 386 of the 2006 Act ; or
- the financial statements do not accord with those records; or
- the financial statements do not comply with the accounting requirements under section 396 of the 2006 Act other than any requirement that the financial statements give a 'true and fair' view which is not a matter considered as part of an independent examination; or
- the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.

Sort Your Accounts Hampshire Ltd
87 The Hundred
Romsey

SO51 8BZ
31 December 2023

Testlands
Statement of Financial Activities
for the year ended 31 December 2023

	Notes	Unrestricted funds 2023 £	Total funds 2023 £	Total funds 2022 £
Income and endowments from:				
Other trading activities	4	621,441	621,441	96,682
Total		621,441	621,441	96,682
Expenditure on:				
Raising funds	5	44,182	44,182	-
Other	6	374,126	374,126	81,536
Total		418,308	418,308	81,536
Net gains on investments		-	-	-
Net income	7	203,133	203,133	15,146
Transfers between funds		-	-	-
Net income before other gains/(losses)		203,133	203,133	15,146
Other gains and losses				
Net movement in funds		203,133	203,133	15,146
Reconciliation of funds:				
Total funds brought forward		15,146	15,146	-
Total funds carried forward		218,279	218,279	15,146

Testlands
Summary Income and Expenditure Account
for the year ended 31 December 2023

	2023 £	2022 £
Income	621,441	96,682
Gross income for the year	<u>621,441</u>	<u>96,682</u>
Expenditure	411,672	81,536
Depreciation and charges for impairment of fixed assets	6,636	-
Total expenditure for the year	<u>418,308</u>	<u>81,536</u>
Net income before tax for the year	203,133	15,146
Net income for the year	<u><u>203,133</u></u>	<u><u>15,146</u></u>

Testlands
Balance Sheet
at 31 December 2023

Company No. CE025279	Notes	2023 £	2022 £
Fixed assets			
Tangible assets	9	1,549	1,189
		<u>1,549</u>	<u>1,189</u>
Current assets			
Debtors	10	265,764	9,218
Cash at bank and in hand		3,787	27,861
		<u>269,551</u>	<u>37,079</u>
Creditors: Amount falling due within one year	11	(52,821)	(23,122)
Net current assets		<u>216,730</u>	<u>13,957</u>
Total assets less current liabilities		<u>218,279</u>	<u>15,146</u>
Net assets excluding pension asset or liability		<u>218,279</u>	<u>15,146</u>
Total net assets		<u><u>218,279</u></u>	<u><u>15,146</u></u>
The funds of the charity			
Restricted funds	12		
Unrestricted funds	12		
General funds		218,279	15,146
		<u>218,279</u>	<u>15,146</u>
Reserves	12		
Total funds		<u><u>218,279</u></u>	<u><u>15,146</u></u>

These accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

For the year ended 31 December 2023 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.

Approved by the board on 31 December 2023

And signed on its behalf by:

Luke Newman
Trustee
31 December 2023

Testlands
Statement of Cash flows
for the year ended 31 December 2023

	2023 £	2022 £
Cash flows from operating activities		
Net income per Statement of Financial Activities	203,133	15,146
Adjustments for:		
Depreciation of property, plant and equipment	440	-
Increase in trade and other receivables	(256,546)	(9,218)
Increase in trade and other payables	29,699	23,122
Net cash (used in)/provided by operating activities	<u>(23,274)</u>	<u>29,050</u>
Cash flows from investing activities		
Payments for property, plant and equipment	(1,989)	(1,189)
Net cash used in investing activities	<u>(1,989)</u>	<u>(1,189)</u>
Net cash from financing activities	<u>-</u>	<u>-</u>
Net (decrease)/increase in cash and cash equivalents	(25,263)	27,861
Cash and cash equivalents at the beginning of the year	27,861	-
Cash and cash equivalents at the end of the year	<u>2,598</u>	<u>27,861</u>
Components of cash and cash equivalents		
Cash and bank balances	3,787	27,861
	<u>3,787</u>	<u>27,861</u>

1 Accounting policies

Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Change in basis of accounting or to previous accounts

There has been no change to the accounting policies (valuation rules and method of accounting) since last year and no changes have been made to accounts for previous years.

Fund accounting

Unrestricted funds These are available for use at the discretion of the trustees in furtherance of the general objects of the charity.

Designated funds These are unrestricted funds earmarked by the trustees for particular purposes.

Revaluation funds These are unrestricted funds which include a revaluation reserve representing the restatement of investment assets at their market values.

Restricted funds These are available for use subject to restrictions imposed by the donor or through terms of an appeal.

Income

Recognition of income Income is included in the Statement of Financial Activities (SoFA) when the charity becomes entitled to, and virtually certain to receive, the income and the amount of the income can be measured with sufficient reliability.

Income with related expenditure Where income has related expenditure the income and related expenditure is reported gross in the SoFA.

Donations and legacies Voluntary income received by way of grants, donations and gifts is included in the the SoFA when receivable and only when the Charity has unconditional entitlement to the income.

Tax reclaims on donations and gifts Income from tax reclaims is included in the SoFA at the same time as the gift/donation to which it relates.

Donated services and facilities These are only included in income (with an equivalent amount in expenditure) where the benefit to the Charity is reasonably quantifiable, measurable and material.

Volunteer help The value of any volunteer help received is not included in the accounts.

Investment income This is included in the accounts when receivable.

Gains/(losses) on revaluation of fixed assets This includes any gain or loss resulting from revaluing investments to market value at the end of the year.

Gains/(losses) on investment assets This includes any gain or loss on the sale of investments.

Testlands

Notes to the Accounts

Expenditure

Recognition of expenditure Expenditure is recognised on an accruals basis. Expenditure includes any VAT which cannot be fully recovered, and is reported as part of the expenditure to which it relates.

Expenditure on raising funds These comprise the costs associated with attracting voluntary income, fundraising trading costs and investment management costs.

Expenditure on charitable activities These comprise the costs incurred by the Charity in the delivery of its activities and services in the furtherance of its objects, including the making of grants and governance costs.

Grants payable All grant expenditure is accounted for on an actual paid basis plus an accrual for grants that have been approved by the trustees at the end of the year but not yet paid.

Governance costs These include those costs associated with meeting the constitutional and statutory requirements of the Charity, including any audit/independent examination fees, costs linked to the strategic management of the Charity, together with a share of other administration costs.

Other expenditure These are support costs not allocated to a particular activity.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Freehold investment property

Investment properties are measured initially at cost and subsequently at fair value at each balance sheet date and are not depreciated. All gains or losses are taken to the Statement of Financial Activities as they arise.

Stocks

Stock is included at the lower of cost or net realisable value. Donated items of stock are recognised at fair value which is the amount the charity would have been willing to pay for the items on the open market.

Trade and other debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. In the statement of financial position, bank overdrafts are shown within borrowings or current liabilities. In the Statement of Cash Flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the company's cash management.

Trade and other creditors

Short term creditors are measured at the transaction price. Other creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Testlands

Notes to the Accounts

Research and development

Expenditure on research and development is written off in the year in which it is incurred.

Foreign currencies

Monetary assets and liabilities denominated in currencies other than the functional currency of the charity are translated at the rates of exchange prevailing at the end of the reporting period.

Transactions in currencies other than the functional currency of the charity are recorded at the rate of exchange on the date that the transaction occurred.

All exchange differences are taken into account in arriving at net income/expenditure.

Leased assets

Where the charity enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease.

Leases which do not transfer substantially all the risks and rewards of ownership to charity are classified as operating leases.

Assets held under finance leases are initially recognised as assets of the charity at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet date as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the charity's policy on borrowing costs.

Assets held under finance leases are depreciated in the same way as owned assets.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis.

Pension costs

The charity operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payments obligations. The contributions are recognised as expenses when they fall due. Amounts not paid are shown in accruals in the balance sheet. The assets of the plan are held separately from the company in independently administered funds.

Receipt of donated goods, facilities and services

All donated goods, facilities and services received are recognised within incoming resources and expenditure at an estimate of the value to the charity.

2 Company status

The company is a private company limited by guarantee and consequently does not have share capital.

3 Statement of Financial Activities - prior year

	Unrestricted funds 2022 £	Total funds 2022 £
Income and endowments from:		
Other trading activities	96,682	96,682
Total	<u>96,682</u>	<u>96,682</u>
Expenditure on:		
Other	81,536	81,536
Total	<u>81,536</u>	<u>81,536</u>
Net income	<u>15,146</u>	<u>15,146</u>
Net income before other gains/(losses)	15,146	15,146
Other gains and losses:		
Net movement in funds	<u>15,146</u>	<u>15,146</u>
Reconciliation of funds:		
Total funds carried forward	<u><u>15,146</u></u>	<u><u>15,146</u></u>

4 Income from other trading activities

Unrestricted £	Total 2023 £	Total 2022 £
621,441	621,441	96,682
<u>621,441</u>	<u>621,441</u>	<u>96,682</u>

5 Expenditure on raising funds

	Unrestricted £	Total 2023 £	Total 2022 £
<i>Fundraising trading costs</i>	44,182	44,182	-
	<u>44,182</u>	<u>44,182</u>	<u>-</u>

6 Other expenditure

	Unrestricted	Total 2023	Total 2022
	£	£	£
Employee costs	302,627	302,627	81,536
Motor and travel costs	216	216	-
Premises costs	5,749	5,749	-
Amortisation, depreciation, impairment, profit/loss on disposal of fixed assets	6,636	6,636	-
General administrative costs	52,246	52,246	-
Legal and professional costs	6,652	6,652	-
	<u>374,126</u>	<u>374,126</u>	<u>81,536</u>

7 Net income before transfers

2023 2022

This is stated after charging: £ £

Depreciation of owned fixed assets 6,636 -

8 Staff costs

2023 2022

Salaries and wages 263,994 81,536

Social security costs 3,236 -

Pension costs 3,232 -

270,462 81,536

No employee received emoluments in excess of £60,000.

9 Tangible fixed assets

£ £ £

Cost or revaluation

Additions 800 1,189 1,989

At 31 December 2023 800 1,189 1,989

Depreciation and
impairment

Depreciation charge for the
year 44 396 440

At 31 December 2023 44 396 440

Net book values

At 31 December 2023 756 793 1,549

10 Debtors

2023 2022

£ £

Trade debtors 108,058 9,218

Prepayments and accrued income 157,706 -

265,764 9,218

Testlands

Notes to the Accounts

11 Creditors:

amounts falling due within one year

	2023	2022
	£	£
Trade creditors	41,713	23,122
Other taxes and social security	5,847	-
Other creditors	5,261	-
	<u>52,821</u>	<u>23,122</u>

12 Movement in funds

	At 1 January 2023	Incoming resources (including other gains/losses) £	Resources expended £	At 31 December 2023 £
Restricted funds:				
Unrestricted funds:				
General funds	15,146	621,441	(418,308)	218,279
	<u>15,146</u>	<u>621,441</u>	<u>(418,308)</u>	<u>218,279</u>

13 Analysis of net assets between funds

	Unrestricted funds £	Total £
Fixed assets	1,549	1,549
Net current assets	216,730	216,730
	<u>218,279</u>	<u>218,279</u>

14 Reconciliation of net debt

	At 1 January 2023 £	Cash flows £	At 31 December 2023 £
Cash and cash equivalents	27,861	(24,074)	3,787
	<u>27,861</u>	<u>(24,074)</u>	<u>3,787</u>
Net debt	<u>27,861</u>	<u>(24,074)</u>	<u>3,787</u>

15 Commitments

Operating lease commitments

Annual commitments under non-cancellable operating leases are as follows:

	2023	2023	2022	2022
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Operating leases with expiry date:				

Pension commitments

	2023	2022
	£	£
The pension cost charge to the company amounted to:	<u>3,232</u>	<u>-</u>

16 Related party disclosures

Controlling party

The company is limited by guarantee and has no share capital; thus no single party controls the company.

Testlands
Detailed Statement of Financial Activities
for the year ended 31 December 2023

	Unrestricted funds 2023 £	Total funds 2023 £	Total funds 2022 £
Income and endowments from:			
Other trading activities	621,441	621,441	96,682
	<u>621,441</u>	<u>621,441</u>	<u>96,682</u>
Total income and endowments	621,441	621,441	96,682
Expenditure on:			
Costs of other trading activities	44,182	44,182	-
	<u>44,182</u>	<u>44,182</u>	<u>-</u>
Total of expenditure on raising funds	44,182	44,182	-
Employee costs			
Salaries/wages	263,994	263,994	81,536
Employer's NIC	3,236	3,236	-
Pension costs	3,232	3,232	-
Staff entertainment	1,523	1,523	-
Staff welfare	1,869	1,869	-
Temporary staff	28,773	28,773	-
	<u>302,627</u>	<u>302,627</u>	<u>81,536</u>
Motor and travel costs			
Travel and subsistence	216	216	-
	<u>216</u>	<u>216</u>	<u>-</u>
Premises costs			
Premises cleaning	3,331	3,331	-
Premises insurances	2,418	2,418	-
	<u>5,749</u>	<u>5,749</u>	<u>-</u>
General administrative costs, including depreciation and amortisation			
Depreciation of land and buildings	6,195	6,195	-
Depreciation of	441	441	-
Bank charges	5,544	5,544	-
Equipment leasing and hire charges	1,416	1,416	-
Exchange rate (gain)/loss	28,310	28,310	-
Postage and couriers	2,532	2,532	-
Software, IT support and related costs	5,218	5,218	-
Sundry expenses	5,117	5,117	-

Testlands

Detailed Statement of Financial Activities

Telephone, fax and broadband	4,109	4,109	-
	<u>58,882</u>	<u>58,882</u>	<u>-</u>
Legal and professional costs			
Accountancy and bookkeeping	2,790	2,790	-
Other legal and professional costs	3,862	3,862	-
	<u>6,652</u>	<u>6,652</u>	<u>-</u>
Total of expenditure of other costs	<u>374,126</u>	<u>374,126</u>	<u>81,536</u>
Total expenditure	418,308	418,308	81,536
Net gains on investments	-	-	-
	<u>203,133</u>	<u>203,133</u>	<u>15,146</u>
Net income			
Net income before other gains/(losses)	203,133	203,133	15,146
Other Gains	-	-	-
	<u>203,133</u>	<u>203,133</u>	<u>15,146</u>
Net movement in funds			
Reconciliation of funds:			
Total funds brought forward	15,146	15,146	-
Total funds carried forward	<u>218,279</u>	<u>218,279</u>	<u>15,146</u>

TESTLANDS

England & Wales - Charity number 1195023

Accounts



Testlands CIO Annual Trustee Report



Summary

The Testlands Board of Trustees present their end of year report and accounts for the year ended 31st December 2022 and confirm they comply with the requirements of the Charities Act 2011, the trust deed and the Charities SORP (FRS 102).

ADDRESS

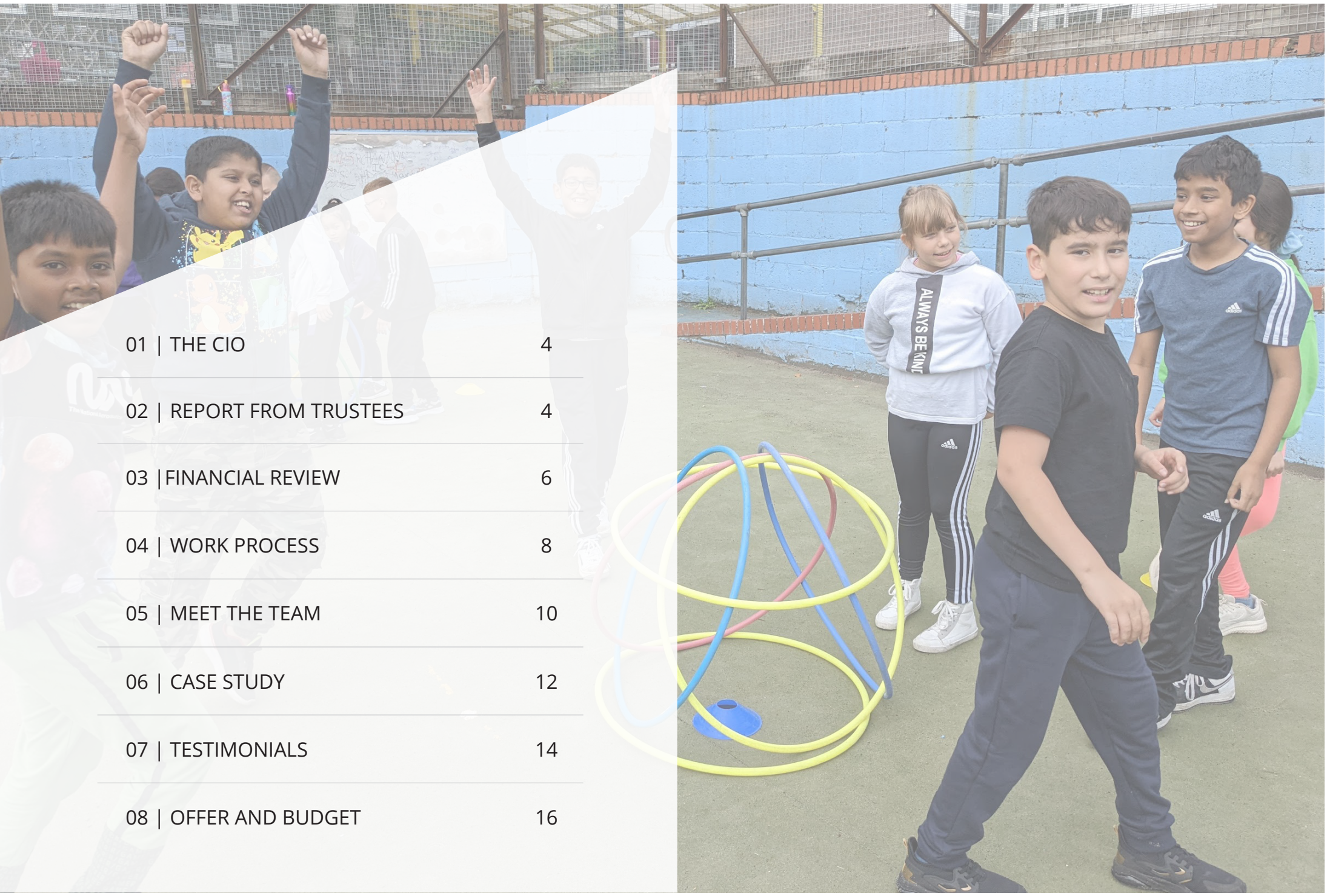
Testlands Hub
Green Lane
SOUTHAMPTON
SO9 16FQ

www.testlands.com



**TO FURTHER OR
BENEFIT THE RESIDENTS
OF SOUTHAMPTON AND
THE NEIGHBOURHOOD.**

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Testlands CIO Report from the Board of Trustees for the year ended 31st December 2022.

The Testlands Board of Trustees present their end of year report and accounts for the year ended 31st December 2022 and confirm they comply with the requirements of the Charities Act 2011, the trust deed and the Charities SORP (FRS 102).

Charity Name: Testlands
Registration Number: 1195023

Registered Office Address:
Testlands Hub
Green Lane
SOUTHAMPTON
SO16 9FQ

Board of Trustees (as of 31st December 2022):
Luke Newman (Chair)
Joseph John Crook
Mark Bigwood

Accountants - Sort Your Accounts Hampshire Ltd, 87 The Hundred, Romsey, Hampshire SO51 8BZ UK





REPORT FROM THE BOARD OF TRUSTEES

Introduction: The Board of Trustees is pleased to report significant achievements and progress during the year, marked by increased community engagement, successful project completions, and financial growth, despite facing challenges such as market shifts and competition.

Achievements and Performance: We've seen remarkable increases in audience interaction and footfall, positively impacting our community. Key successes include the expansion of childcare and health-related projects, leading to reduced inactivity rates and enhanced community engagement. Additionally, the introduction of new educational facilities and gym equipment has greatly benefited the community.

Strategic Goals and Progress: The primary strategic goal was to establish Testlands CIO as a pivotal charity within local community infrastructure. This goal has been substantially achieved, as evidenced by high foot traffic and positive community feedback at our Green Lane Wellbeing Hub.

Programmes and Services: Our primary services have centred around the Green Lane Wellbeing Hub, offering family support, warm spaces, wellbeing memberships, and opportunities for children and young people.

Beneficiary Feedback: The feedback from our beneficiaries has been overwhelmingly positive, with many expressing gratitude for the opportunities and support provided, which have led to increased confidence and improved socio-economic circumstances.

Challenges and Resilience: The year also presented challenges, particularly in adapting to the COVID-19 pandemic and economic uncertainties. We've responded with agility, implementing remote work policies, aligning our services with customer needs, and pursuing financial stability through strategic partnerships and diversification.

Future Outlook: The Board remains committed to sustainability and growth, emphasising sustainable practices, strategic partnerships, and regular business strategy reviews. We will continue to focus on diversity, inclusion, and community engagement to enhance our impact and ensure long-term success.

MILESTONES

01

Significant Achievements and Progress: The Board reports a year of increased community engagement, successful project completions, and financial growth amidst market challenges.

02

Enhanced Community Interaction and Projects: Notable achievements include expanded childcare and health projects, new educational facilities, and gym equipment, enhancing community engagement.

03

Strategic Goal Achievement: Testlands CIO has successfully established itself as a key charity in the local community, evident from high foot traffic and positive feedback at the Green Lane Wellbeing Hub.

04

Positive Beneficiary Feedback: Beneficiaries overwhelmingly appreciate the opportunities and support provided, leading to their increased confidence and improved socio-economic circumstances.

05

Response to Challenges and Future Outlook: Despite challenges from the COVID-19 pandemic and economic uncertainties, the organisation adapted effectively and remains committed to sustainable growth, diversity, and community engagement.

FINANCIAL REVIEW

For more information on Testlands' financial position please see the full accounts in the financial statements section of this document (*section 5*).

1. Financial Performance Overview:

Testlands CIO reported a turnover of £96,682 with no cost of sales, resulting in a gross profit of the same amount. Administrative expenses amounted to £81,536, leading to an operating profit of £15,146. The net profit for the financial year was also £15,146, indicating a healthy financial status for the year.

2. Assets and Liabilities:

The statement of financial position shows total current assets of £38,268, with cash at bank and in hand being a significant portion (£27,861). The total liabilities amounted to £22,122, resulting in net current assets of £15,146. This indicates a solid financial position with a good balance of assets over liabilities.

3. Sustainability and Future Financial Planning:

The financial statements reflect a stable financial position, with a positive net asset balance indicating sustainability. The organisation's ability to generate a profit in its first year of operation suggests a promising outlook for future financial stability and growth.



TESTLANDS.COM

STRUCTURE, GOVERNANCE, AND MANAGEMENT

Governing Document and Legal Status

Testlands CIO operates as a registered charity under the Charity Commission, committed to making a significant difference in the lives of children, young people, and vulnerable adults in Southampton. The charity's governance and activities are guided by its commitment to uphold the highest professional standards in all interactions, ensuring the welfare and safety of the individuals it serves.

Organisational Structure

The organisation's structure is designed to effectively deliver its wide range of services. Testlands CIO's operational framework includes the Green Lane Wellbeing Hub, which is a central aspect of its service delivery, offering a variety of programmes and activities aimed at improving wellbeing, health, and education in the community.

Programmes and Services

Wellbeing Opportunities: Testlands CIO offers extensive wellbeing services, including fitness and health classes, youth clubs, and educational programmes. Classes at the Wellbeing Hub, such as Funky Fit Boxing, Zumba, and Spin, cater to diverse community needs, promoting health and fitness for all ages.

Youth Engagement: The organisation places a strong emphasis on youth engagement, with tailored activities designed to foster improved health, confidence, and positive life choices. Collaborations with local sports clubs and training gyms further enhance these opportunities.

Education and Learning: Education and learning are integral to Testlands CIO, with various programmes and clubs providing valuable learning experiences for children and young people.

Partnerships and Collaborations

Local Partnerships: Testlands CIO collaborates with Southampton City Council and local sports clubs, fostering strong community ties and enhancing its service offerings. These partnerships are pivotal in supporting and executing various initiatives.

The Beckmead Trust Partnership: A key partnership with The Beckmead Trust underscores the organisation's commitment to providing world-class physical education and diverse opportunities for personal and career development in the community.

Facilities and Event Management

Facility Hire and Event Hosting: The organisation offers facilities for a range of events, including children's parties, corporate events, and special occasions, further contributing to its community engagement and revenue generation.

Governance and Management

Board of Trustees: The Board of Trustees plays a crucial role in overseeing the strategic direction and governance of Testlands CIO. The board ensures compliance with legal and regulatory requirements while guiding the charity towards achieving its mission and objectives.

Staff and Volunteer Involvement: The effective running of programmes and services is supported by dedicated staff and

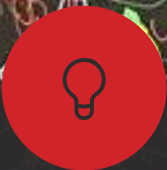
volunteers, who are essential to the day-to-day operations and success of the organisation.

Risk Management and Compliance

Testlands CIO has established policies and procedures to manage risks effectively and ensure compliance with statutory regulations. Regular reviews of these policies ensure the organisation's activities align with its mission and legal obligations.

Future Plans and Development

As Testlands CIO looks to the future, it aims to continue expanding its services and impact. This includes enhancing its educational programmes, expanding wellbeing initiatives, and strengthening partnerships to better serve the community's needs.



Emotional Wellbeing: focuses on nurturing mental health and resilience, enabling individuals to manage emotions and cope with life's challenges effectively.



Financial Wellbeing: emphasises financial security and knowledge, empowering people to make informed financial decisions and achieve economic stability.



Environmental Wellbeing: It involves creating and maintaining a sustainable, healthy environment that supports the physical and mental health of the community.



Physical Wellbeing: This pillar is dedicated to promoting physical health through exercise, nutrition, and lifestyle choices that enhance overall bodily health and fitness.

FINANCIAL STATEMENT

Statement of Financial Activities

Income and Expenditure: For the year ended 31st December 2022, Testlands CIO reported a total income of £96,682. This income was generated entirely from the charity's operations, as there were no reported costs of sales. Administrative expenses for the year totalled £81,536. The net result of these figures was an operating profit of £15,146.

Net Movement in Funds: The net movement in funds for the year was also £15,146, reflecting the net profit generated from the charity's activities.

Balance Sheet

Assets: The total current assets at the year-end were £38,268, primarily comprising cash at bank and in hand (£27,861). The balance sheet shows no fixed assets.

Liabilities: Total liabilities amounted to £22,122, leading to net current assets of £16,146. This figure also represents the net assets of the charity at the end of the year.

Notes to the Financial Statements

Accounting Policies: The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention.

Cash Flow: The organisation maintained a healthy cash flow position, evident from the cash at bank and in hand.

Reserves Policy: The policy ensures that the charity maintains sufficient reserves to cover its operational costs and unforeseen expenses. The reserves at the year-end are indicative of the charity's financial health and ability to sustain its activities.

Compliance with Charitable Activities: The trustees confirm that the financial activities of Testlands CIO have been carried out in line with its charitable objectives.

CIO registration number: **CE025279**
Charity Registration Number: **1195023**

TESTLANDS
UNAUDITED FINANCIAL STATEMENTS
For the year ended 31 December 2022

TESTLANDS

Unaudited Financial Statements Year ended 31 December 2022

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Professional Advisers & Trustees	1
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Income Statement	3
Statement of Financial Position	4
Notes to the Financial Statements	5 - 9

TESTLANDS

Professional Advisers Year ended
31 December 2022

Registered office

Testlands Hub
Green Lane
Southampton
SO16 9FQ

Accountant

Sort Your Accounts Hampshire Ltd
87 The Hundred
Romsey
Hampshire
SO51 8BZ
United Kingdom

Trustees Year ended 31 December
2022

Chair

Luke Newman

Trustee

Joseph Crook

Trustee

Mark Bigwood

TESTLANDS

Report to the board of trustees on the preparation of the unaudited statutory financial statements of TESTLANDS

Year ended 31 December 2022

As described on the statement of financial position, Trustees of TESTLANDS are responsible for the preparation of the financial statements for the year ended 31 December 2022, which comprise the income statement, statement of financial position and related notes.

You consider that the CIO is exempt from an audit as it's income is less than £1m

In accordance with your instructions I have compiled these unaudited financial statements in order to assist you to fulfil your statutory responsibilities, from the accounting records and from information and explanations supplied to me.

Sort Your Accounts Hampshire Ltd

87 The Hundred
Romsey
Hampshire
SO51 8BZ
United Ki

TESTLANDS

Income Statement

Year ended 31 December 2022

	2022
	£
Turnover	96,682
Cost of sales	0
Gross profit	<u>96,682</u>
Distribution costs	0
Administrative expenses	(81,536)
Operating Profit	<u>15,146</u>
Interest payable and similar expenses	0
Profit before tax	<u>15,146</u>
Tax on (loss)/profit	-
Profit for the financial year	<u>15,146</u>

The CIO has no other recognised items of income or expense other than the results for the year as set out above.

TESTLANDS

Statement of Financial Position

31 December 2022

	Note	2022 £
Fixed assets		
Tangible assets	5	1,189
Current assets		
Stocks		0
Debtors	6	9,218
Cash at bank and in hand		27,861
		<u>38,268</u>
Creditors: amounts falling due within one year	7	<u>22,122</u>
Net current assets		<u>15,146</u>
Total assets less current liabilities		<u>15,146</u>
Capital and reserves		
Called up share capital		
Profit and loss account		15,146
Shareholders funds		<u>15,146</u>

For the year ending 31 December 2022, the CIO was entitled to exemption from audit as its income is under £1m.

The trustees have not required the CIO to obtain an audit of these Financial Statements.

TESTLANDS

Statement of Financial Position (continued)

31 December 2022

These financial statements were approved by the board of trustees and authorised for issue on 15 September 2023, and are signed on behalf of the board by:

A handwritten signature in black ink, consisting of a large, stylized loop followed by a horizontal line extending to the right.

Signed: Luke Newman, Chair

TESTLANDS

Notes to the Financial Statements

Year ended 31 December 2022

1 General information

The CIO is a Charitable Incorporated Organisation and is registered with the Charity Commission. The address of the registered office Testlands Hub, Green Lane, Southampton

2 Accounting policies

BASIS OF PREPARATION

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND KEY ACCOUNTING ESTIMATES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

GOING CONCERN

The CIO has made a profit after tax for the year ended 31st December 2022 of £15,146 in its first trading year.. The trustees regularly review performance, working to implement improvement plans to ensure the future success of the CIO. The accounts have been prepared on the going concern basis and the trustees confirm that they are satisfied that the CIO has adequate resources to continue as a going concern for the foreseeable future.

REVENUE RECOGNITION

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the CIO's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts. The CIO recognises revenue when: The amount of revenue can be reliably measured; it is probable that future economic benefits will flow to the entity; and specific criteria have been met for each of the CIO's activities.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

TESTLANDS

Notes to the Financial Statements (continued)

Year ended 31 December 2022

TANGIBLE ASSETS

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant and machinery	25% straight line
Fixtures and fittings	25% straight line
Office equipment	25% straight line

TRADE DEBTORS

Trade debtors are amounts due from customers services performed in the ordinary course of business. Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the CIO will not be able to collect all amounts due according to the original terms of the receivables.

TRADE CREDITORS

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the CIO does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities. Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

DEFINED CONTRIBUTION PENSION PLAN

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the CIO has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. Contributions to defined contribution plans are recognised as an employee

TESTLANDS

Notes to the Financial Statements (continued)

Year ended 31 December 2022

benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

LEASES

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

DIVIDENDS

Dividend distribution to the CIO's shareholders is recognised as a liability in the financial statements in the reporting period in which the dividends are declared. There are no dividends payable as Charitable Organisation.

TESTLANDS

Notes to the Financial Statements (continued)

Year ended 31 December 2022

3 Tangible assets

	Fixtures and Fittings. £
Cost	
At 1 July 2021	
Additions	1,189
At 31 December 2022	<u>1,189</u>
Depreciation	
At 1 January 2022	-
Charge	-
At 31 December 2022	<u>-</u>
Carrying amount	
At 31 December 2022	<u>1,189</u>
At 31 December 2021	<u>1,189</u>

4 Debtors

	2022 £
Trade debtors	9,218
Other debtors	-
	-
	<u>9,218</u>

TESTLANDS

Notes to the Financial Statements (continued)

Year ended 31 December 2022

5 Creditors: amounts falling due within one year

	2022
	£
Trade creditors	8,253
Other creditors	14,869
	<hr/>
	22,122
	<hr/> <hr/>



**FOR MORE INFORMATION ON TESTLANDS CIO
HEAD TO THE CHARITIES COMMISSION WEBSITE
register-of-charities.charitycommission.gov.uk**

www.testlands.com