

# **New-U Enterprises Ltd**

**Annual Report and Financial Statements  
For the year ended 30 November 2022**

**Company Registration Number: 11697528**

**Charity Number: 1186761**

**New-U Enterprises Limited**  
**Annual Report and Financial Statements**  
**For the year ended 30 November 2022**

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**New-U Enterprises Ltd  
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**Legal and administrative information**

**Company Registration Number:** 11697528

**Charity Number:** 1186761

**Charity's principal address:** 75 Castle Quarter  
Norwich  
Norfolk  
NR1 3DD

**Directors and trustees**

The directors of the charitable company (the charity) are its trustees for the purpose of charity law.  
The trustees and officers serving during the year and since the year end were as follows:

**Trustees:**

Simeon Archer	Chair
Louise Harriet Gardiner	
Rev Heather Cracknell	
Robert Bradley	
Julia Nix	

**Strategic Director:**

Sue Buffin

**Independent Examiner:**

D R Chilvers ACA FCCA  
For and on behalf of Johnson Holmes & Co.  
Chartered Accountants  
Towlers Court  
30A Elm Hill  
Norwich  
NR3 1HG

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**Report of the Trustees**

The trustees present their report and financial statements for the year ended 30 November 2022.

**Structure, governance and management**

New-U Enterprises Ltd is a charitable company limited by guarantee, incorporated at Companies House on 26 November 2018 and registered with the Charities Commission on 5 December 2019.

The names of the trustees are given on page 1. New trustees are appointed following interview. The Trustee Board is advised by a Steering Group which consists of the Strategic Director, Finance Lead, Operational staff representative, Further Education Representative, Volunteer Representative, customer representative and up to 3 participants.

**Objects and activities**

The charitable objects of New-U Enterprises Ltd are: -

1. The relief of unemployment for the public benefit in such ways as may be thought fit, including assistance to find employment.
2. To advance in life and help young people through providing support and activities which develop their skills and capabilities to enable them to participate in society as mature and responsible individuals.
3. The protection and preservation of the environment for public benefit by:
  - a) The promotion of textile waste reduction, re-use, re-cycling, use of recycled products and use of surplus
  - b) Advancing the education of the public about aspects of waste generation, waste management and waste recycling
  - c) The relief of financial hardship by recycling and provision of clothes and other household items

A summary of the main activities undertaken by New-U Enterprises Ltd to achieve its charitable objects are: -

- Individualised work experience placements and employability workshops for disadvantaged unemployed people, in particular those with low level mental health issues and/or challenging backgrounds or complex barriers to overcome.
- These work placements take place in our clothes and accessories swap shop, open to the general public.
- Reduction of textile waste and encouraging the general public to put quality, undamaged items of clothing and accessories back into circulation as wearable items.
- Upcycle workshops to educate the wider public on the benefits to the environment on re-purposing and re-using textiles.
- Provision of clothing for families in need.
- Provision of smart clothing for any occasion.

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**Report of the Trustees**

New-U Enterprises Ltd enlists the help of volunteers to help run our shops and events and to provide mentoring to those completing work experience placements and employability workshops. Often, the shop volunteers are former participants, and we strive to continue to enhance their skills and experience as they provide an invaluable source of support to our charity.

**Achievements and performance**

New-U Enterprises Ltd takes action to improve social mobility in unemployed people alongside environmental causes. We have a passion for reducing textile waste whilst developing skills and experiences with long term unemployed people with multiple barriers to overcome.

New-U Enterprises Ltd offers: -

- Individualised work placements in sustainable clothes swap-shops, honesty book library and upcycle workshops to improve skills and increase confidence
- Dedicated 121 support following a work experience placement from one of our trained Volunteer Mentors to achieve employability goals and next steps
- Free clothing to people in need, including individuals facing financial barriers to accessing appropriate wear for job interviews/formal occasions
- Upcycle workshops open to the general public to re-use clothing no longer suitable for wearing
- Pop up clothing swap events in communities to enable more people to contribute towards a more sustainable lifestyle

New-U Enterprises Ltd prides itself on being a warm, friendly, and welcoming space for service users and customers alike in North Norfolk and Central Norwich.

The shop in Castle Quarter Norwich was opened in 2018 and remains the central hub for all charitable activities.

In December 2021, a successful bid for funding from the UK Community Renewal Fund enabled the charity to open a second swap shop in North Norfolk for 9 months. The Cromer shop opened its doors to the public in January 2022 and remained open until December 2022 thanks to additional funding from the Big Lottery Climate Action Fund.

Work experience placements and mentoring were offered in Cromer in the same way as the Norwich shop. A total of 80 unemployed people (aged 18 to 24) across both sites were supported in this period with 20 taking up education or training places and 13 finding paid work. 40 participants gained a qualification in Employability Skills Development.

These two funding awards have strengthened the charity's financial reserves to protect the future of New-U Enterprises Ltd's core operations, allowing future diversification and innovation with partners.

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**Balance Sheet**

	<b>Note</b>	<b>2022 £</b>	<b>2021 £</b>
<b>Current assets</b>			
Debtors	11	48,110	175
Cash in hand and at bank		156,403	73,317
<b>Total current assets</b>		<b>204,513</b>	<b>73,492</b>
<b>Liabilities</b>			
Creditors falling due within one year	12	(15,063)	(5,207)
<b>Net current assets</b>		<b>189,450</b>	<b>68,285</b>
<b>Total net assets</b>		<b>189,450</b>	<b>68,285</b>
<b>Funds of the charity:</b>			
Unrestricted funds	13	189,450	68,285
Restricted funds		-	-
<b>Total Charity funds</b>		<b>189,450</b>	<b>68,285</b>

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with FRS102 SORP.

The financial statements were approved by the trustees and authorised for issue on 7/8/23 and are signed on their behalf by:

 7/8/23  
 Simeon Archer (Chair)

The notes on pages 8 to 13 form part of these accounts.

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**Report of the Trustees**

New-U Enterprises Ltd introduced a new pricing structure in July 2022 to strengthen the ambition to create more self-generated income. Although the number of items swapped into and out of the shops reduced by 20% in response to this necessary change, income within the shops rose by almost 100%.

Over 27,000 items of clothing and accessories were kept in circulation as wearable items in this reporting period. A further 2,000+ items were re-purposed within upcycle workshops led by New-U Enterprises Ltd, where members of the public can meet in a safe and warm space to create sustainable useful and interesting craft items.

New-U Enterprises Ltd works with support organisations to provide clothing for those in need, this includes a local hospital, prison and services supporting disadvantaged and vulnerable families and individuals.

New-U Enterprises Ltd's presence on the high street has doubled this year and has led to increased working within local communities. This greater geographical area has encouraged and empowered a far wider public to play their part in reducing textile waste.

**Financial review**

The charitable company's reserves at 30 November 2022 were £189,450. It is our policy is to have a minimum of 6 months running costs in reserves. We have achieved this during this reporting period, having approximately 10 months running costs in reserve.

The trustees declare that they have approved the trustees' report above.

Signed on behalf of the charity's trustees



.....  
Simeon Archer (Chair)

Date: 14-8-23

**New-U Enterprises Ltd  
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**Independent Examiner's Report**

**Independent Examiner's Report to the Trustees of New-U Enterprises Ltd**

I report to the charity trustees on my examination of the accounts of the charity for the year ended 30 November 2022 which are set out on pages 6 to 13.

**Responsibilities and basis of report**

As the charity trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

**Independent examiner's statement**

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination: or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities [applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)].

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

  
D R Chilvers ACA FCCA  
for and on behalf of Johnson Holmes & Co.  
Chartered Accountants  
Towlers Court, 30A Elm Hill, Norwich, NR3 1HG

Date: 14/8/23



**New-U Enterprises Ltd**  
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**Statement of Financial Activities**  
**(Including Income and Expenditure Account)**

	Note	Unrestricted Funds 2022 £	Restricted Funds 2022 £	Total Funds 2022 £	Total Funds 2021 £
<b>Income:</b>					
Donations and legacies	2	115,457	180,811	296,268	71,792
Charitable activities	3	39,834	-	39,834	13,946
<b>Total incoming resources (gross income in the year)</b>		<b>155,291</b>	<b>180,811</b>	<b>336,102</b>	<b>85,738</b>
<b>Expenditure:</b>					
Raising funds	6	-	2,953	2,953	86
Charitable activities	7	1,805	210,179	211,984	90,094
<b>Total expenditure in the year</b>		<b>1,805</b>	<b>213,132</b>	<b>214,937</b>	<b>90,180</b>
<b>Net income/(expenditure) before tax for the year</b>		<b>153,486</b>	<b>(32,321)</b>	<b>121,165</b>	<b>(4,442)</b>
Tax Payable		-	-	-	-
<b>Net income/(expenditure)</b>		<b>153,486</b>	<b>(32,321)</b>	<b>121,165</b>	<b>(4,442)</b>
Transfers between funds		(32,321)	32,321	-	-
Other gains/(losses)		-	-	-	-
<b>Net movement in funds</b>		<b>121,165</b>	<b>-</b>	<b>121,165</b>	<b>(4,442)</b>
<b>Reconciliation of funds</b>					
Total fund brought forward		68,285	-	68,285	72,727
Net movement in funds		121,165	-	121,165	(4,442)
<b>Total funds carried forward</b>		<b>189,450</b>	<b>-</b>	<b>189,450</b>	<b>68,285</b>

The statement of financial activities includes all gains and losses recognised in the year.  
All income and expenditure derive from continuing activities.  
The notes on pages 8 to 13 form part of these accounts.

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**Notes to the Financial Statements**

**1 Accounting policies**

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

**a) Basis of preparation**

The financial statements have been prepared in accordance with 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)' (SORP) (effective January 2015), and the 'Financial Reporting Standard applicable in the UK and Republic of Ireland' (FRS 102). They also comply with the reporting requirements of the Companies Act 2006 and the Charities Act 2011.

New-U Enterprises Ltd meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note.

**b) Preparation of the financial statements on a going concern basis**

It is acknowledged that the current economic climate continues to create a degree of uncertainty in the Third Sector and also in the retail sector, along with increased financial hardship due to cost of living pressures that potentially restrict fundraising opportunities. New-U Enterprises Ltd is however in a strong position to fulfil its primary aims and objectives as there are more young people who are even further away from work and therefore our forecasted financial projections, which include confirmed, substantial grants from funding bodies, maintains a healthy financial position and liquidity. This position, allied to a good level of unrestricted reserves to help support the financial position, means that New-U Enterprises Ltd remains a going concern under current operating conditions.

**c) Income recognition policies**

Items of income are recognised and included in the financial statements when all the following criteria are met:

- the charity has entitlement to the funds
- it is more likely than not that the trustees will receive the resources
- the monetary value can be measured with sufficient reliability.

**d) Government grants**

The charity has received government grants in the reporting period.

**e) Donated goods**

All clothing that the shop 'sells' on for points (or cash, occasionally) has been donated and has negligible realisable value due to the customary low value of items that have been donated. It is not reasonably practicable to measure its value and therefore is not classified as stock in hand under current assets.

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**Notes to the Financial Statements**

**e) Donated goods continued**

Shop fittings have been donated previously from the former leaseholder of the shop premises and are not recognised as assets on this basis. The fittings are largely purpose built for the shop premises and would remain with the lease, once the existing lease contract is terminated by either party.

Computer equipment and shop till technology has been donated previously by the former leaseholder of the shop premises, except for one laptop which was purchased second hand and has only negligible realisable value due to its age and condition.

**f) Expenditure and liabilities**

Liabilities are recognised where it is more likely than not that there is a legal or constructive obligation committing the charity to pay out resources and the amount of the obligation can be measured with reasonable certainty.

**g) Stocks and work in progress**

There is no certainty that any of the stock holds potential for transfer of economic benefits as it is there to be swapped, with the exception of a small proportion that is sold under jumble / sold in the shop as part of charitable activities.

**h) Debtors**

Debtors (including trade debtors and loans receivable) are measured on initial recognition at settlement amount after any trade discounts or amount advanced by the charity. Subsequently, they are measured at the cash or other consideration expected to be received.

**i) Creditors**

The charity has creditors which are measured at settlement amounts less any trade discounts.

**2 Income from donations**

	Unrestricted Funds 2022 £	Restricted Funds 2022 £	2022 £	2021 £
General grants provided by government (note 4)	7,218	-	7,218	51,002
Donations and gifts	21,803	-	21,803	-
General grants provided by funders (note 5)	86,436	180,811	267,247	20,790
<b>Total</b>	<b>115,457</b>	<b>180,811</b>	<b>296,268</b>	<b>71,792</b>

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**3 Income from charitable activities**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
Fundraising	1,048	-	1,048	876
Online sales	4,342	-	4,342	5,965
Shop sales	26,329	-	26,329	6,877
Other	8,115	-	8,115	228
<b>Total</b>	<b>39,834</b>	<b>-</b>	<b>39,834</b>	<b>13,946</b>

**4 Government grants**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
COVID local grants	-	-	-	32,715
Job Retention Scheme	-	-	-	10,722
Kickstart Employment Scheme	2,866	-	2,866	7,565
Young Persons Apprenticeship Scheme	2,402	-	2,402	-
Pathways Scheme	1,950	-	1,950	-
<b>Total</b>	<b>7,218</b>	<b>-</b>	<b>7,218</b>	<b>51,002</b>

**5 General grants**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
CRF	-	180,811	180,811	18,040
Virgin Media	-	-	-	1,000
Norfolk Community Fund	250	-	250	-
Big Lottery	86,186	-	86,186	-
Other	-	-	-	1,750
<b>Total</b>	<b>86,436</b>	<b>180,811</b>	<b>267,247</b>	<b>20,790</b>

**6 Donated goods, facilities and services**

New-U Enterprises Ltd holds one short term licence to occupy a unit in the Castle Quarter, Norwich without paying any rent or occupancy fees - these licences are not recognised as benefits in kind or amortised as expenditure in the SOFA. Only one month notice is required for either party.

There are unpaid volunteers who help in the shop and support young people and another who also prepares payroll and provides basic financial and admin support.

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**6 Expenditure on raising funds**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
Staging fundraising events	-	2,953	2,953	86
<b>Total</b>	<b>-</b>	<b>2,953</b>	<b>2,953</b>	<b>86</b>

**7 Expenditure on charitable activities**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
Staff salary costs (note 9)	1,805	132,383	134,188	81,286
Shop running costs	-	45,728	45,728	3,873
Other costs (including governance and support costs)	-	32,068	32,068	4,935
<b>Total</b>	<b>1,805</b>	<b>210,179</b>	<b>211,984</b>	<b>90,094</b>

**8 Governance and support costs**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
Independent examiner's fees	1,920	-	1,920	1,800
<b>Total</b>	<b>1,920</b>	<b>-</b>	<b>1,920</b>	<b>1,500</b>

**9 Staff costs**

	Unrestricted Funds 2022	Restricted Funds 2022	2022	2021
	£	£	£	£
Salaries and wages	1,805	120,422	122,227	74,792
Social security costs	-	9,669	9,669	5,122
Pension costs (defined contribution scheme)	-	2,292	2,292	1,372
<b>Total</b>	<b>1,805</b>	<b>132,383</b>	<b>134,188</b>	<b>81,286</b>

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**9 Staff costs continued**

The total amount paid to key management personnel (includes trustees and senior management) for their services to the charity during the year was £69,708 (2021: £47,057).

The average number of employees during the year was 8 (2021: 6).

**10 Defined contribution pension scheme**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
Amount of contributions recognised in the SOFA as an expense	2,292	1,372
<b>Total</b>	<b>2,292</b>	<b>1,372</b>

**11 Debtors**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
NEST overpayment	-	175
Pathway grant receivable	650	-
UK community renewal fund receivable	47,460	-
<b>Total</b>	<b>48,110</b>	<b>175</b>

**12 Creditors – amounts falling due within one year**

	<b>2022</b>	<b>2021</b>
	<b>£</b>	<b>£</b>
Accruals	1,920	1,500
Taxation and social security	4,113	3,707
Deferred income	9,030	-
<b>Total</b>	<b>15,063</b>	<b>5,207</b>

**Deferred income**

Certain income of the charity is contract income that is subject to performance-related conditions. Where the income is received in advance of delivering the goods and services required by those conditions, the income is accounted for as a liability and shown on the balance sheet as deferred income. Deferred income is released to income in the reporting period in which the performance-related or other conditions that limit recognition are met.

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**Notes to the Financial Statements**

**13 Analysis of charitable funds**

	Balance at 1 December 2021 £	Incoming resources £	Expenditure £	Transfers £	Balance at 30 November 2022 £
Unrestricted funds	68,285	155,291	(1,805)	(32,321)	189,450
Restricted funds	-	180,811	(213,132)	32,321	-
<b>Total funds</b>	<b>68,285</b>	<b>336,102</b>	<b>(214,937)</b>	<b>-</b>	<b>189,450</b>

<b>Name of unrestricted fund</b>	<b>Description, nature &amp; purpose of the fund</b>
General fund	The 'free reserves' within the charity.
National Lottery	Funding of the Climate Action Fund.
<b>Name of restricted fund</b>	<b>Description, nature &amp; purpose of the fund</b>
UK Community Renewal Fund	To support pilot programmes and test new approaches to support local economic growth.