

Charity Registration No. 1186731
Company Registration No. 06241076
England and Wales

YOH LTD

DIRECTORS' REPORT
and
EXAMINED FINANCIAL STATEMENTS
for the
YEAR ENDING 31st MARCH 2022

YOH

COMPANY INFORMATION

| | |
|--------------------------|--|
| Directors | Mr Akif Tosuner Mrs Serpil Sahin Ms Denise Bruce |
| Charity Number | 1186731 |
| Company Number | 06241076 Incorporated on 9 th May 2007 |
| Registered Office | 2-4 Phillipp Street Hackney London N1 5NU |
| Accountants | City Dockland Accountants 869 High Road Tottenham London N17 8EY |
| Service Address | 2-4 Phillipp Street Hackney London N1 5NU |

Table of Contents

| | |
|--|----------|
| DIRECTORS' REPORT | 1 |
| OBJECTIVES AND PURPOSE | 2 |
| THE YOH MODEL..... | 3 |
| REVIEW OF LAST YEAR'S OPERATIONS | 4 |
| <i>Education and Employment Bursaries.....</i> | <i>4</i> |
| <i>Personal and Capacity Development.....</i> | <i>5</i> |
| <i>Access Education, Employment or Training (positive pathways).....</i> | <i>6</i> |
| <i>Supporting people affected by Covid-19</i> | <i>6</i> |
| THE MEMBERS OF DIRECTORS AS AT 31 ST MARCH 2022 | 7 |
| RELATIONSHIPS BETWEEN THE CHARITY AND RELATED PARTIES, INCLUDING ITS SUBSIDIARIES | 7 |
| VOLUNTEERS | 7 |
| ACCOUNTANTS REPORT TO THE BOARD OF DIRECTORS ON THE ANNUAL ACCOUNTS OF YOH LTD FOR THE YEAR ENDED 31ST MARCH 2022..... | 8 |
| FINANCIAL STATEMENTS..... | 9 |
| STATEMENT OF FINANCIAL ACTIVITIES INCLUDING SUMMARY OF INCOME AND EXPENDITURE | 9 |
| BALANCE SHEET | 10 |
| NOTES..... | 11 |

DIRECTORS' REPORT

The trustees present their annual report and accounts for the year ended 31 March 2022. The board of trustees are satisfied with the performance of the charity during the year and the position at 31st March 2022 and consider that the charity is in a strong position to continue its activities during the coming year.

It has been a difficult year for our organisation as the demand for our service continued to increase at an unprecedented rate. Compounded by an almost three-fold increase in complex needs, it has been a challenge responding to these needs.

We have been fortunate to work with some great funders that were responsive to the needs of children and young people during these difficult times. Funders that have been particularly supportive include:

- UK Youth,
- Hackney Community Investment and Partnerships,
- The Department for Digital, Culture, Media and Sport,
- Hackney Holiday Activities and Food Programme,
- East End Community Foundation,
- Société Générale,
- Global Fund for Children,
- Metropolitan Thames Valley Housing, and,
- Woodward Charitable Trust.

We have also received both financial and in-kind support over the years from a close friend of our charity, Damian Derryhouse.

Without these supporters, it would have been impossible to respond to the needs we faced each day.

Financially, we have been able to further reduce our reliance on grants and individual funders. We have increased both the number of funders and developed our trading income.

Our grants have increased from £189k to £224k representing a 18% growth. Our trading income rocketed by 40% taking us from £33 to £47k.

Even with increased grant funding, we have managed to reduce our reliance on grants from 85% to 82%. This year's trading income against last years grant income would represent 25% of our income.

Overall, these figures have shown us that our sustainability policies are positively affecting our ability to offer continuity at a time when our sector is struggling to stay afloat.

However, we are still committed to working towards a model where our vital services are 100% self-funded.

These successes were achieved whilst only spending 2.7% of our income on fundraising activities.

Objectives and Purpose

YOH is a resident-led voluntary organisation that carries out detached and outreach work to engage children and young people aged 8-24, and particularly those that are marginalised, vulnerable and at-risk of social exclusion.

Through a range of developmental, educational, and recreational activities, YOH aims to develop aspirations, life-skills and confidence for local children and young people to pursue positive life ambitions and achieve economic independence. We deliver projects across numerous centres including radio station, business enterprise, mental health assessments and preventative work with young people on the periphery of joining a gang.

Our guiding objectives are:

- To relieve needs of young people through:
 - a) The provision of recreational and leisure time activities provided in the interest of social welfare, designed to improve their current lifestyle.
 - b) Providing support and activities, which develop their skills to enable them to participate in society as positive and responsible individuals.
 - c) Awarding scholarships, maintenance allowances or grants that support access to education that would otherwise be unreachable.
- The relief of financial hardship by providing services to develop capacity, increase opportunities and achieve financial independence.
- The promotion of equality and diversity for the public benefit by promoting activities that foster understanding between people from diverse backgrounds.
- To promote social inclusion for the public benefit by preventing people from becoming socially excluded, relieving the needs of those people who are socially excluded and assisting them to integrate into society.

Overall, it is our objective to ensure all children and young people have a real chance in life.

The YOH Model

"Children and young people are different, so we take the time to understand each person's needs and support them to access a wide range of services, both internal and external"

Key Stages: Our '16-point checklist' to assess needs and track young people's journey

| | |
|---|--|
| Stand Up Shelter, Food, Safety and Communication | <p>At a very fundamental level, each child needs to feel safe, have access to nutritional food, have a place they can call home and the ability to communicate in English to a basic level. These are the fundamental building blocks. These are the basic needs for a child to be able to Stand Up.</p> <p>Common symptoms associated to a lack of these needs are aggression, looking unhealthy, stealing and selfishness.</p> |
| Speak Up Family, Friends, Social network, and Confidence | <p>Once a child has the basic needs to survive, these building blocks support a child's ability to interact with its environment. Feeling a sense of belonging and love is at the core of happiness and compassion – these are part of what makes us human. Understanding how society works and having the confidence to approach people supports a child's path to resilience and social integration.</p> <p>Also creating a social network, which may be family, friends, teachers, or local shops, supports a child's understanding of the environment and how to navigate through it.</p> <p>Common symptoms associated to a lack of these needs are shyness, gang membership, extremism, and unrealistic expectations</p> |
| Aspire Skills, Aspiration, Positivity and Control | <p>For a young person to earn a stake in society, they will need to develop an aspiration for something, which could be a motivation or admiration. This may start off as an interest in sport and lead to an aspiration in hospitality.</p> <p>A key part of this is exposure to opportunities so young people can find something they want to do. Gaining a sense of control and having a positive outlook are both important parts of ensuring this need develop in the right way. This is underpinned by a solid skill development</p> <p>Common symptoms associated to a lack of these needs are depression, use of drugs, persistent scepticism, extremism, and NEET (not in education, employment, or training)</p> |
| Achievement Education, Employment, Satisfaction and Leadership | <p>Gaining a sense of achievement is important at every stage of a young person's life. Although, education and employment are mainstream headline benchmarks for achievement, our research has shown that people respond to micro achievements that make up their character (e.g. punctuality, leadership, vocal, diplomatic). We need to acknowledge each unique achievement and ensure these are stacked correctly to build a positive role model with a real chance of success.</p> <p>Common symptoms associated to a lack of these needs are dropping out of EET (education, employment, or training), depression, state dependence, unhealthy lifestyle, illegal activity and loss of motivation.</p> |

Review of last year's operations

| Headline Performance Figures | 2021 - 22 | 2020 - 21 | % Change |
|--------------------------------------|-----------|-----------|----------|
| Beneficiaries | 4,412 | 1,697 | +159% |
| Affiliated to a gang | 1,073 | 511 | +109% |
| Not in education or employment | 1,591 | 698 | +128% |
| Support to re-engage after Covid-19 | 1,202 | - | - |
| Launched their own business | 19 | 13 | +46% |
| Received at least two accreditations | 1,374 | 509 | +170% |
| Bursaries | 193 | 32 | +503% |
| Accessed education or employment | 91.2% | 97.5% | -6% |
| Beneficiary enjoyment rating | 97.2% | 98.7% | -2% |

Education and Employment Bursaries

193 Bursaries to support access to education

Thanks to:

- **YOH Reserves**

We recognise that many young people have aspirations and would love to better themselves and give back to their community, but complicated financial barriers prevent them from accessing education and employment. Some of these young people have the academic achievements to access university but necessity to earn prevents them from applying. Others receive job offers but can not afford to maintain the requirements of the job such as clothing attire.

Bursaries helped young people overcome unfair hurdles that prevented them from achieving their aspirations and positively contributing to their society.

| |
|--|
| Detached Youth Work (street-based work) |
| Engaged 4,412 children and young people |
| <p>Thanks to:</p> <ul style="list-style-type: none"> - YOH Reserves - Société Générale (https://www.societegenerale.co.uk/en/about/corporate-social-responsibility) - East End Community Foundation (http://www.eastendcf.org) |
| <p>It is only by engaging those that are most in need, that we can make change in our communities. The alternative is supporting young people that are already engaged so we would just be another option. Young people that are not on anyone's radar are more likely to pose the biggest risks in our community so it would not make sense to focus on anyone but this group.</p> <p>Our detached youth workers engaged those young people by delivering sessions on estates where young people felt comfortable and developed enough trust to transition into sessions at one of our centres. These activities were naturally dynamic and unpredictable, so our team were trained to develop sessions and adjust risk assessments in real time. They were also deep-rooted in our communities so they were fully aware of community dynamics.</p> |

| |
|--|
| Personal and Capacity Development |
| 1,374 Received at least two accreditations |
| <p>Thanks to:</p> <ul style="list-style-type: none"> - Hackney Council Main Grants (https://hackney.gov.uk/community-grants) - Hackney HAF (https://education.hackney.gov.uk/content/holiday-activities-and-food-programme) - Metropolitan Thames Valley Housing (https://www.mtvh.co.uk/) |
| <p>Without developing social skills, people can come across as rude or unreliable. Sometimes, the families of young people are so used to having them around, that become a barrier for a young person. Therefore, we feel it is important to facilitate a platform where young people develop those vital soft skills.</p> <p>These activities were used to assess young people and develop personal skills. Furthermore, we delivered sessions to develop aspirations and build their capacity to begin their journey.</p> |

| |
|--|
| Access Education, Employment or Training (positive pathways) |
| 1,451 Entered employment or education |
| <p>Thanks to:</p> <ul style="list-style-type: none"> - YOH Reserves - Hackney Council Main Grants (https://hackney.gov.uk/community-grants) |
| <p>These activities involved supporting young people into sustainable education, employment, or training. This was usually after a young person has developed their skills and capacity. The activities we provided were split into three areas:</p> <p>Controlled experience</p> <p>Through internal work experience or with a partner, we exposed young people to real-life working environments. These placements were tolerant to common bad judgements, so we encouraged learning from mistakes.</p> <p>Education, employment, or training</p> <p>Provided support to access actual positions selected by young people. This included CV development, courses selection, job searching, references and Employment and Education Bursaries (above).</p> <p>Post EET support</p> <p>Once young people accessed their chosen pathway, there were various hurdles we helped young people overcome. Common hurdles were, parent dependency on young person doing the house chores, understanding line management, handling a bad day, getting on with colleagues, home routine and employment/employer rights.</p> |

| |
|--|
| Supporting people affected by Covid-19 |
| 1,202 people supported to re-engage |
| <p>Thanks to:</p> <ul style="list-style-type: none"> - Dept. for Digital, Culture, Media and Sport (https://www.gov.uk/government/organisations/department-for-digital-culture-media-sport) - Société Générale (https://www.societegenerale.co.uk/en/about/corporate-social-responsibility) - East End Community Foundation (http://www.eastendcf.org) - Woodward Charitable Trust (https://woodwardcharitabletrust.org.uk/) |
| <p>Thanks to these funders, we were able to reach people that were left vulnerable by the pandemic. We offered a range of services:</p> <ul style="list-style-type: none"> - Re-entering employment after losing their jobs - Provision of food, household essentials, sanitary towels and PPE - Door-to-door and telephone support with key-working, - Befriending services, - Helping people adjust to a 'new norm,' and, - Provision of education for those that have fallen behind. |

The members of Directors as at 31st March 2022

Akif Tosuner
Serpil Sahin
Denise Bruce

Relationships between the charity and related parties, including its subsidiaries

There is no known relationship between any funder and any member of our Board of Trustees.

Volunteers

Volunteers make a valuable contribution to the efficient running of the organisation and during the year, 17 volunteered to support our projects. There is a good volunteer placement scheme, support network and help for volunteers to develop their skills.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006

On behalf of the board and agreed on 1st September 2022

ATOSUNER

Akif Tosuner
Trustee

ACCOUNTANTS REPORT TO THE BOARD OF DIRECTORS ON THE ANNUAL ACCOUNTS OF YOH LTD FOR THE YEAR ENDED 31st MARCH 2022

To assist you to fulfil your duties under the Companies Act 2006, we have complied for your approval the financial statements of YOH for the year ended 31st March 2022 from the company's accounting records and from information and explanations you have given us. We have used the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102) as a basis for our reporting.

Respective responsibilities

It is your duty to ensure that YOH has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position, and loss of YOH. You consider that YOH is exempt from the statutory audit requirement for the year.

We have performed certain procedures in respect of the Company's accounts for the year ended 31st March 2022 (which comprise the Income and Expenditure Account, the Balance Sheet, and the related notes), made enquiries of the Company's directors and assessed accounting policies adopted by the directors, in order to gather sufficient evidence for our conclusion in this report.

Basis of independent examiner's statement

Our examination was carried out in accordance with general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair' view, and the report is limited to those matters set out in the statement below.

Independent Examiner's Statement

Based on our work, nothing has come to our attention to refute the directors' confirmation that in accordance with the Companies Act 2006 the accounts give a true and fair view of the state of the Company's affairs as at 31st March 2022 and of its income for the year then ended and have been properly prepared in accordance with the Financial Reporting Standard for Smaller Entities.

In connection with our examination, no matter has come to our attention

1. which gives us reasonable cause to believe that in, any material respect, the requirements:
 - to keep accounting records in accordance with section 41 of the 1993 Act; and
 - to prepare accounts which accord with the accounting records and comply with the accounting requirements of the 1993 Act have not been met; or
2. to which, in our opinion, attention should be drawn to enable a proper understanding of the accounts to be reached.



Cda
City Dockland
Accountants Ltd.

869 High Rd. Tottenham
London N17 8EY

☎ +44(0) 20 7249 8658
📠 +44(0) 7377 506 973
@ info@citydockland.com

YOH

Charity Registration No. 1186731

Company Registration No. 06241076

Financial Statements**Statement of financial activities including summary of income and expenditure**

For activities between

1st April 2021 and 31st March 2022

| Income | Note | Unrestricted | Restricted | Total | 2021 |
|-----------------------------------|-------------|---------------------|-------------------|----------------|----------------|
| Grants | 2.3 | 153,811 | 70,135 | 223,946 | 189,154 |
| Trading | 2.1 | 47,040 | | 47,040 | 33,455 |
| Donations | 2.2 | 576 | | 576 | 528 |
| Other | | 17 | | 17 | 14 |
| Total income | | 201,443 | 70,135 | 271,578 | 223,151 |
| Expenditure | 3 | | | | |
| Direct activities | | 79,819 | 154,565 | 234,384 | 181,313 |
| Raising funds | 4 | 7,440 | | 7,440 | 8,367 |
| Total expenditure | | 87,259 | 154,565 | 241,824 | 189,680 |
| Net income/(expenditure) | | 114,185 | (84,430) | 29,754 | 33,471 |
| Transfer between funds | | (84,430) | 84,430 | - | - |
| Net movement in funds | | 29,754 | - | 29,754 | 33,471 |
| Total funds brought forward | | 46,421 | - | 46,421 | 12,950 |
| Total fund carried forward | | 76,175 | - | 76,175 | 46,421 |

YOH

Charity Registration No. 1186731

Company Registration No. 06241076

Balance sheet

For activities between

1st April 2021 and 31st March 2022

| | Note | Unrestricted | Restricted | Total | 2021 |
|--|-------------|---------------------|-------------------|----------------|----------------|
| Fixed assets | 5 | | | | |
| Tangible assets | | 375 | - | 375 | 376 |
| Total fixed assets | | 375 | - | 375 | 376 |
| Current Assets | | | | | |
| Cash at bank and in hand | | 131,818 | - | 131,818 | 110,456 |
| Debtors | | 105,000 | - | 105,000 | - |
| Total current assets | | 236,818 | - | 236,818 | 110,456 |
| Creditors: amounts falling due within one year | 6 | 143,591 | - | 143,591 | (43,711) |
| Net current assets/(liabilities) | | 93,227 | - | 380,409 | 66,745 |
| Total assets less current liabilities | | 93,602 | - | 380,784 | 67,121 |
| Creditors: amounts falling due after one year | 7 | 17,427 | - | 17,427 | (20,700) |
| Total net assets or liabilities | | 76,175 | - | 76,175 | 46,421 |
| Funds of the Charity | | | | | |
| Unrestricted funds | 8 | 76,175 | - | 76,175 | 46,421 |
| Total funds of the Charity | | 76,175 | - | 76,175 | 46,421 |

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies. The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006. The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with FRS102 SORP.

Approved by the Board for issue on 1st September 2022

ATOSUNER

Trustee

YOH

Charity Registration No. 1186731

Company Registration No. 06241076

Notes

For accounts between

1st April 2021 and 31st March 2022**1.1 Basis for accounting**

These accounts have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant note(s) to these accounts.

The accounts have been prepared in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), and the Charities Act 2011.

The charity constitutes a public benefit entity as defined by FRS 102.

1.2 Going concern

The accounts have been prepared on a going concern basis. The charity has sufficient assets to continue for the foreseeable future. Furthermore, the charity has diversified its income making it less reliant on individual sources.

2 Income

There were three major sources of income:

| | |
|----------------|---------|
| Grants | 223,946 |
| Trading income | 47,040 |
| Donations | 576 |

2.1 Trading income

| | |
|-------------------|--------|
| Services provided | 47,040 |
|-------------------|--------|

2.2 Donations

| | |
|--|-----|
| Donations by local people and businesses | 576 |
|--|-----|

2.3 Restricted Grants

| | |
|--|--------|
| Hackney Community Investment and Partnerships | 42,638 |
| Hackney Holiday Activities and Food Programme | 8,130 |
| East End Community Foundation & Société Générale | 6,000 |
| Global Fund for Children | 5,000 |
| East End Community Foundation | 3,700 |
| Metropolitan Thames Valley | 3,167 |
| Woodward Charitable Trust | 1,500 |

Unrestricted Grants

| | |
|--|---------|
| UK Youth | 105,000 |
| The Department for Digital, Culture, Media and Sport | 27,500 |
| Government Grants | 21,311 |

3 Expenses

| | |
|--------------------------------|---------|
| Personnel and associated costs | 82,631 |
| Cost of activities | 148,405 |
| Premises and hall hire | 10,086 |
| Marketing | 702 |

4 Fundraising expenditure at 2.7%

5 Tangible fixed assets

Tangible fixed assets are measured at cost less accumulative depreciation and any accumulative impairment losses. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

| | |
|---|---------------------|
| Freehold buildings | over 50 years |
| Leasehold land and buildings | over the lease term |
| Plant and machinery | over 5 years |
| Fixtures, fittings, tools and equipment | over 5 years |

6 Current Creditors

As part of the charity's current projects, the following funds have been earmarked for delivering its outcomes:

| | |
|-------------------------|---------|
| UK Youth Thriving Minds | 105,000 |
| Youth Enterprise | 38,591 |

7 Other Creditors

The charity is using the Bounce Back Loan Scheme valued at £17,427 to develop its trading income.

8 Reserves

| | |
|--------------------------|--------|
| Surplus Brought forward | 46,421 |
| Surplus 2022 | 29,754 |
| Reserves Carried forward | 76,175 |