



CHARITY COMMISSION
FOR ENGLAND AND WALES

Trustees' Annual Report for the period

From 11th July 2021

Period start date To 10th July 2022

Period end date

Charity name: Barrow Domestic Appliances c.i.o.

Charity registration number: 1184374

Objectives and Activities

	SORP reference	
Summary of the purposes of the charity as set out in its governing document	Para 1.17	<p>(a) To promote for the benefit of the public in the area of Barrow-in-Furness, South and West Cumbria the preservation and protection of the environment by recycling unwanted domestic appliances and other household commodities.</p> <p>(b) The prevention or relief of poverty in Barrow-in-Furness, South and West Cumbria by:</p> <p>(i) The sale of recycled unwanted domestic appliances and other household commodities to people on low incomes, and;</p> <p>(ii) The provision of work placement, training and volunteering opportunities to economically disadvantaged people or people in poverty to assist them in returning to work or gaining employment.</p>
Summary of the main activities in relation to those purposes for the public benefit, in particular, the activities, projects or services identified in the accounts.	Para 1.17 and 1.19	<p>We receive donations of unwanted white goods and refurbish them and offer them for sale with a six month warranty. These items would otherwise go straight to scrap without any potential for reuse. Items which cannot be refurbished are stripped for usable spare parts and recycled.</p> <p>We record all collections, service documents, repairs and sales including the number of households assisted.</p> <p>We provide a low cost repair service with no call out fees. This provides a valuable service to the poorest sections of our community that would normally have to pay these fees on top of any work actually done.</p> <p>The sales of these goods are available to all members of the public regardless of income but chiefly to the poorest sections of the community.</p>

		<p>We give discounts on the sale price of at least 10% to anyone on any kind of state benefits or pensioners. We provide goods for a number of charitable organisations and local agencies including: Children and Adults Services, Love Barrow Families, Womens Matters, Humankind, Drug and Alcohol Concern, Victim Support and people moving on from homelessness. Free delivery is also given to people in the most deprived wards in the Barrow-in-Furness, South and West Cumbria area.</p> <p>In order to provide these services we have trained staff and use volunteers and placements for work experience and training.</p> <p>In regard to the benefits of the Charity we maintain full documentation of all the unwanted domestic appliances, from collection to refurbishment to eventual sale or recycling. In addition the documentation informs us of the geographical locations of all donations and sales, whether the beneficiaries are in receipt of any benefits (e.g. Universal Credit, State Pension, Disability benefits etc.). In addition information is recorded as to whether a client has been referred to us by a charitable Agency or local government – e.g. Children' and Adult Services, Victim Support etc.</p> <p>Environmental data is also collected in the form of tonnage diverted from landfill and the CO2 savings from our operations.</p>
Statement confirming whether the trustees have had regard to the guidance issued by the Charity Commission on public benefit	Para 1.18	All the Trustees have read and understand the requirements of the guidance from the Charity Commission and have regard to them.

Additional information (optional)

You may choose to include further statements where relevant about:

	SORP reference	
Policy on grant making	Para 1.38	
Policy on social investment including program related investment	Para 1.38	

Contribution made by volunteers	Para 1.38	
Other		

Achievements and Performance

	SORP reference																	
Summary of the main achievements of the charity, identifying the difference the charity's work has made to the circumstances of its beneficiaries and any wider benefits to society as a whole.	Para 1.20	<p>We have achieved the following during the period of this report:</p> <table><tr><td>Total Items collected:</td><td>1621</td></tr><tr><td>Total Items Reused:</td><td>936</td></tr><tr><td>Total Items Recycled:</td><td>685</td></tr></table> <table><tr><td>Total Tonnage:</td><td>71.4 Tonnes</td></tr><tr><td>Reuse Tonnage:</td><td>42.9 Tonnes</td></tr><tr><td>Recycled Tonnage:</td><td>28.5 Tonnes</td></tr></table> <p>All the above has been saved from landfill.</p> <p>Average rate of reuse: 57%</p> <p>Total Households assisted: 747</p> <p>Using the Reuse Networks recognized Reuse Impact Calculator this equates to:</p> <table><tr><td>Households savings of:</td><td>£225000</td></tr><tr><td>CO2 savings of:</td><td>43680 kg</td></tr></table> <p>Discounts given:</p> <p>550 households at an average of £14 = £7700</p> <p>Free delivery given to 800 households @ £10 = £8000 Total = <u>£15700</u></p> <p>Repairs undertaken: 400 at an average of £30 per repair. We only charge for the work done and for parts, there is no call out charge. Parts are often sourced from stock taken from machines that are to be recycled. These are refurbished prior to use.</p> <p>Around 60% of our sales came from referrals from Children and Adult Services, Love Barrow Families, Womens Matters, Humankind, Drug and Alcohol Concern,</p>	Total Items collected:	1621	Total Items Reused:	936	Total Items Recycled:	685	Total Tonnage:	71.4 Tonnes	Reuse Tonnage:	42.9 Tonnes	Recycled Tonnage:	28.5 Tonnes	Households savings of:	£225000	CO2 savings of:	43680 kg
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Households savings of:	£225000																	
CO2 savings of:	43680 kg																	

		<p>Victim Support</p> <p>We had 3 volunteers during the period in question. They have been vital in enabling us to deliver our services. While with us they have received and completed in house training.</p> <p>In addition we received 1 placement from the Building Better Opportunities Scheme. This was a scheme to assist the long term unemployed with employability skills and work experience. 60 hours of training was allocated to the trainee The placement went on to employment.</p>
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Additional information (optional)

You may choose to include further statements where relevant about:

Achievements against objectives set	Para 1.41	
Performance of fundraising activities against objectives set	Para 1.41	
Investment performance against objectives	Para 1.41	
Other		

Financial Review

Review of the charity's financial position at the end of the period	Para 1.21	The previous year accounts covered the main part of the COVID pandemic which devastated our income from our charitable activities. The current accounts show a healthy rise amounting to nearly double the previous year income. At the same time our expenditure only rose by 22%. However other movements of funds and creditors led to a deficit this year of £5,191 (as opposed to the previous year deficit of £13,293.
Statement explaining the policy for holding reserves stating why they are held	Para 1.22	Barrow Domestic Appliances does not have a reserves policy
Amount of reserves held	Para 1.22	
Reasons for holding zero reserves	Para 1.22	Cash in hand at the end of the year is held to continue paying direct debits etc., so as not to go into any overdraft situation.
Details of fund materially in deficit	Para 1.24	
Explanation of any uncertainties about the charity continuing as a going concern	Para 1.23	We have no uncertainties about continuing as a going concern

Additional information (optional)

You may choose to include further statements where relevant about:

The charity's principal sources of funds (including any fundraising)	Para 1.47	
Investment policy and objectives including any social investment policy adopted	Para 1.46	
A description of the principal risks facing the charity	Para 1.46	
Other		

Structure, Governance and Management

Description of charity's trusts:		
Type of governing document (trust deed, royal charter)	Para 1.25	Constitution
How is the charity constituted? (e.g. unincorporated association, CIO)	Para 1.25	Charitable Incorporated Organisation
Trustee selection methods including details of any constitutional provisions e.g. election to post or name of any person or body entitled to appoint one or more trustees	Para 1.25	Trustees are elected at the AGM. Any member of the charity can be elected by the members. Trustees must have skills & previous experience in the various sections of our work e.g. engineering, fundraising, finance, administration etc.

Additional information (optional)

You may choose to include further statements where relevant about:

Policies and procedures adopted for the induction and training of trustees	Para 1.51	
The charity's organisational structure and any wider network with which the charity works	Para 1.51	
Relationship with any related parties	Para 1.51	
Other		

Reference and Administrative details

Charity name	Barrow Domestic Appliances c.i.o.
Other name the charity uses	
Registered charity number	1184374
Charity's principal address	13 High Street Barrow-in-Furness Cumbria LA14 1SW

Names of the charity trustees who manage the charity

	Trustee name	Office (if any)	Dates acted if not for whole year	Name of person (or body) entitled to appoint trustee (if any)
1	Gail Simone Knopfel	Chair		
2	John Patrick Broadhurst			
3	Roy Instance			
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				

Corporate trustees – names of the directors at the date the report was approved

[illegible]

Name of trustees holding title to property belonging to the charity

[illegible]

Funds held as custodian trustees on behalf of others

Description of the assets held in this capacity	
Name and objects of the charity on whose behalf the assets are held and how this falls within the custodian charity's objects	
Details of arrangements for safe custody and segregation of such assets from the charity's own assets	

Additional information (optional)

Names and addresses of advisers (Optional information)

Type of adviser	Name	Address

Name of chief executive or names of senior staff members (Optional information)

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Exemptions from disclosure

Reason for non-disclosure of key personnel details

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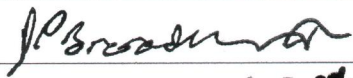

Other optional information

We moved to new larger premises in July of 2021. The premises were supplied by Cumbria County Council on a 25 year Lease at a peppercorn rent. These premises will allows us to expand our volunteer offer and to collect and service more equipment.

Declarations

The trustees declare that they have approved the trustees' report above.

Signed on behalf of the charity's trustees

Signature(s)		
Full name(s)	John Patrick Broadhurst	Roy Instance
Position (eg Secretary, Chair, etc)	Trustee	Trustee

Date 10th May 2022

Barrow Domestic Appliances CIO

Independent Examiner's Report to the Trustees of Barrow Domestic Appliances

I report on the accounts of the Trust for the year ended 31 July 2022, which are set out on page 2.

Respective Responsibilities of Trustees and Examiner

As the charity's Trustees you are responsible for the preparation of the accounts; you consider that the audit requirement of section 144(2) of the Charities Act 2011 (the Act) does not apply. It is my responsibility to state, on the basis of procedures specified in the General Directions given by the Charity Commissioners under section 145(5)(b) of the Act, whether particular matters have come to my attention.

Basis of Independent Examiners Report

My examination was carried out in accordance with the General Directions given by the Charity Commissioners. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanation from you as Trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently, I do not express an audit opinion on the view given by the accounts.

Independent Examiners Statement

In Connection with my examination, no matter has come to my attention:

1. Which gives me reasonable cause to believe that in any material respect the requirements
 - To keep accounting records in accordance with section 130 of the Act; and
 - To prepare accounts which agree with the accounting records and to comply with the accounting requirements of the Act have not been met, or
2. To which in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Lucy Piechura

Mrs L Piechura
TI Accountancy Ltd

74 Duke Street
Barrow in Furness
Cumbria
LA14 1RX

Income and Expenditure Account
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

	Notes	Total 2022 £	Total 2021 £
Income From	1		
Donations & legacies		0	0
Charitable activities		74691	31,473
Investments		0	0
Other		2064	8,166
Total		<u>76755</u>	<u>39,639</u>
Expenditure on	2		
Raising funds		8657	6,493
Charitable expenses		59996	49,504
Total		<u>68653</u>	<u>55,997</u>
Net movement in funds		8102	-16,358
Transfers between funds		0	0
Fund balances at 1 August 2021		-13,293	3,065
Fund balances at 31 July 2022		<u>-5191</u>	<u>-13,293</u>

Barrow Domestic Appliances
 Charitable Accountant
 17 Duke Street
 Barrow-in-Furness
 Cumbria
 LA4 7EX

TT Accountancy Ltd
 Mrs L. Jackson
 Charitable Accountant

Balance Sheet
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

	Notes	Total 2022 £	Total 2021 £
Fixed Assets			
Tangible assets	4	769	1,182
Total		769	1,182
Current Assets			
Debtors	5	4883	2,175
Cash in bank and in hand	6	7,587	8,544
Total		12470	10,719
Creditors			
One year	7	18,430	25,194
Total		18430	25,194
Net Current Assets		-5960	-14,475
Total assets less current liabilities		-5,191	-13,293

	Total 2022 £	Total 2021 £
Donations & legacies	0	0
Donations & gifts	0	0
Total	0	0
Charitable activities		
St John Ambulance	0	0
St John's Hosp	28,473	40,828
Other	1,887	1,887
Total	31,473	48,828
Investments		
Interest Income	0	0
Total	0	0
Other		
HMRC IRs	3,188	3,188
Total	3,188	3,188
Total Income	38,688	52,828

Analysis of Income
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

	Total 2022 £	Total 2021 £
Donations & legacies		
Donations & gifts	0	0
Total	0	0
Charitable activities		
Sir John Fisher	0	0
Sales	55804	26,473
Other	18887	5,000
Total	74691	31,473
Investments		
Interest income	0	0
Total	0	0
Other		
HMRC JRS	2064	8166
Total	2064	8166
Total Income	76,755	39,639

Balance Sheet			
Barrow Domestic Appliances			
For The Period Ending: 31/07/2022			
		Total 2022 £	Total 2021 £
Fixed Assets			
Tangible assets	4	1,183	1,183
Total		1,183	1,183
Current Assets			
Debtors	5	4,883	2,718
Cash in bank and in hand	6	7,587	8,544
Total		12,470	10,718
Creditors			
One year	7	18,430	28,134
Total		18,430	28,134
Net Current Assets		-6,960	-14,473
Total assets less current liabilities		-5,777	-13,293

Analysis of Expenditure
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

	Total 2022 £	Total 2021 £
Cost of sales		
Cost of sales	8657	6,493
Total	8657	6493
Charitable activities		
Wages	38153	27,042
Volunteers	2111	1,254
Pensions	551	265
Rent	450	7,910
Advertising	239	533
Bank Fees	1097	706
Stationery	523	583
Vehicle	4383	2,398
Entertaining	98	0
Professional Fees	2736	1,273
Telephone	1140	1,029
Utilities	4508	1,145
Repairs and Renewals	1103	1,574
Accountancy	1124	1,352
Insurance	1225	1,569
Depreciation	413	413
Other	142	458
Total	59996	49504
Total Expenditure	68,653	55,997

	2022	2021
Number of employees		
Charitable activities	4	3
Total	4	3
Employment Costs		
Wages and salaries	38153	27,042
Social security costs	0	0
Pension costs	551	265
Total	38704	27,307

There were no employees whose annual remuneration was £60,000 or more.

Tangible Fixed Assets
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

Cost	Freehold land & buildings	Other land & buildings	Plant, machinery & motor vehicles	Fixtures, fittings & equipment	Total
	£	£	£	£	£
At beginning of the year	0	0	6,119	2,283	8,402
Additions	0	0	0	0	0
Disposals	0	0	0	0	0
At the end of the year	0	0	6,119	2,283	8,402

Depreciation	Freehold land & buildings	Other land & buildings	Plant, machinery & motor vehicles	Fixtures, fittings & equipment	Total
	£	£	£	£	£
At beginning of the year	0	0	6,119	1,101	7,220
Additions	0	0	0	413	413
Disposals	0	0	0	0	0
At the end of the year	0	0	6,119	1,514	7,633
NBV at start of year	0	0	0	1,182	1,182
NBV at end of year	0	0	0	769	769

Stock
Trade Debtors
Prepayments
Total

Cost	Buildings	Other land & buildings	Plant, machinery & motor vehicles	2022 £	2021 £
At beginning of the year	0	0	0	4660	2,175
Additions	0	0	0	223	0
Disposals	0	0	0	0	0
At the end of the year	0	0	0	<u>4883</u>	<u>2,175</u>
At the end of the year	0	0	0	4883	2,175

Cash Held
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

	2022	2021
	£	£
Cash at bank & in hand	7,587	8,544
Total	7,587	8,544

Creditors
Barrow Domestic Appliances
For The Period Ending: 31/07/2022

	2022	2021
	£	£
Accruals	0	1,229
Loans	13,845	16,064
Net Wages	4,357	7,581
PAYE Tax	217	271
Pension	11	49
Total	18,430	25,194

Barrow Domestic Appliances CIC – Analysis of 2021/22

Gross Profit Margin was 89%, this was an increase on last year of 10%.

Labour to turnover ratio was 2x, this is quite low for a goods company. The healthy average is 6x.

Net Profit Margin was 11%, last year a Net Loss was made. There were the following differences in operating costs:

- Rent decreased by 17.6x
- Bank fees increased by 1.6x
- Vehicle costs increased by 1.8x
- Professional fees increased by 2.1x
- Utilities increased by 3.9x

Signed By

PAUL FITZPATRICK

Date Signed	2023-05-11 10:07:25
Email	paulfitzpatrick1958@hotmail.co.uk
Printed Name	Paul Fitzpatrick
IP Address	89.243.0.28
Browser User Agent	Mozilla/5.0 (Windows NT 10.0; Win64; x64; rv:109.0) Gecko/20100101 Firefox/112.0
Name of signatory	Paul Fitzpatrick

Barrow Domestic Appliances CIO

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