

Enderby Lawn Tennis Club

Trustees Annual Report and Annual Statement of Accounts
for period 1st September 2023 to 31st August 2024



Trustees as of 31st August 2024

Stephen Ince (Chair)
Eamonn Canavan (Treasurer & Secretary)
Matt Webber (Marketing and Communications Officer)
Rob Kilby (Trustee)
Alice O’Gorman (Welfare Officer)

Trustees who retired during the year

No trustees resigned during the year. Eamonn Canavan and Matt Webber will be retiring by rotation as required by the constitution, and being eligible, will be standing for re-election.

Structure

Enderby Lawn Tennis Club (ELTC) is a membership based Charitable Incorporated Organisation (CIO). ELTC was founded in 1937 and became a CIO on 9th July 2019. ELTC is a Lawn Tennis Association registered venue.

ELTC is run entirely by volunteers and is managed by its trustees. Trustees are appointed in accordance with the club’s Charitable Incorporated Organisation (CIO) constitution.

Activities and Objectives

The object of ELTC is the promotion of community participation in healthy recreation for the benefit of the inhabitants of Enderby and the surrounding district by the provision of facilities for playing tennis.

ELTC operates and maintains three floodlit savannah courts. The club has a membership of ~90 adults and has a junior section of ~70 children and offers a range of membership types to encourage participation. Pay and play is available for the public.

The pay and play facility offered to the public encourages people to try tennis and enables those who do not wish to become members to have access to the tennis courts. The club provides an online court booking system and access to the courts is via a PIN number issued at the time of booking. Floodlights are also available for use and automatically switch on for bookings. This online system was introduced in 2021 and it has made it easier to get onto the courts, so more people are using the courts and gaining health and enjoyment benefits from playing tennis.

ELTC provide a series of free tennis lessons for pupils at a SEND school and provides free tennis sessions for adults with learning disabilities.

The club has the services of a self-employed LTA registered coach who provides coaching for juniors and adults. This enables anyone interested in advancing their tennis skills to have access to expert tuition.

Tennis is a sport for every age and children from the age of four and adults up to the age of 90 regularly use the club's facilities. It has been shown that tennis provides a lot of health benefits, both mental and physical. The availability of the facilities for tennis in Enderby enables its residents and those in the surrounding areas to have access to these health benefits. Members can participate in club social play sessions, club tournaments and coaching sessions. There are also opportunities to play in inter club matches for men, women, and mixed teams and in various age categories.

The club participates in the LTA Play initiative to encourage more people to play tennis. The club also does extensive local promotion of the online booking facilities for Pay & Play users.

Funding

£13k of the club's £24k income for 2023/24 is derived from membership fees. Other income is from items such as grants £3.4k, pay and play fees £3.4k, match fees £1.2k, floodlight fees £0.9k, etc. A full set of the club's accounts is provided below.

Achievements

A list of achievements is available in the last section of this report. These include running tennis coaching sessions for a special education needs school and maintaining our LTA registered venue status.

Looking Forward

The disability tennis initiative will be further developed using the experience gained to date. ELTC is working with Bright Ideas for Tennis, the LTA and Tennis Leicestershire to continue the provision of disability tennis. ELTC is also working with Enderby Parish Council to offer 5 free tennis court bookings a month to Enderby residents and with Danemill Primary School to re-introduce tennis sessions for pupils.

ELTC is closely monitoring the status of the courts and will be doing a major rejuvenation of the courts in October 2024 at a cost of ~£12,000.

Address

Enderby Lawn Tennis Club
Mill Lane
Enderby
Leicester
LE19 4LX

Charity Registration Number 1184329

Accounts review for year ending 31 August 2024

The accounts are prepared on a receipts and payments basis.

2023/24 had net income of £7,546.

£5,773 of the net income is transferred to the Sinking Fund.

Income £23,770 – The main income items were: -

Membership income of £12,924 was £1,857 up on last year.

Pay & Play fees of £3,451 were £697 up on last year. The average Pay & Play fees over the three years before the introduction of the new gate system was just under £600 a year. The introduction of the online booking and the Smart Access Gate has increased pay and play use by over 575% compared to years prior to the new gate system.

Floodlight income of £902, whilst down by £166 on last year, still shows a significant increase on previous years. The smart gate system automatically switches on the floodlights at designated times and the charge is collected when the booking is made. This automation means the public can use all the courts all year round from 8am to 10 pm, something which we could not do before.

Grants totalling £3,195 were received from several sources. We are grateful to the LTA, Blaby District Council, Bentley Life Chances, and the Florence Turner Trust

A fundraising event raised £358, the event was facilitated by Cosby Yarn Bomb who provided a hall to run a café for a day during the Yarn Bomb event.

Members who play in club teams paid match fees of £1,189 to cover costs of league entry fees, balls and floodlights. Members who invite guests paid £210 in guest fees.

ELTC participate in the Love Blaby Lottery, which is run by Blaby District Council. This year it raised £309.

One ball machine was sold, raising £450.

Expenses £16,223 – The main expenses were: -

- Development project £5,866 - LED floodlight conversion. This is the remainder of the cost of the LED installation which was largely completed in the previous financial year. The total cost of the installation over the two financial years was £26,031.
- Court maintenance £1,683 - There were five sweeps in the year, their total cost was £1,650, a cost of £330 per sweep. £33 was spent on fence wire.
- Tennis Balls £1,278 – the club purchases the balls for use at club social sessions and club matches. Used balls are also provided for Pay & Play users who do not have their own balls.
- Insurance of £911 covers the property of ELTC. The insurance covers the clubhouse, the tennis courts, the chain link fences, and the floodlights. (Note – ELTC obtains public and employer liability insurance via the LTA Venue Registration process.)
- LTA Fees of £840. This consists of £405 for LTA Registered Venue fees which provides public liability insurance and gives access to the ClubSpark online booking system and the LTA support and advice. The remaining £435 is for match fees for the summer and winter leagues.

- Community coaching cost of £718 represents the fees paid to the coach who runs the SEND sessions. The coach is supported by volunteers at the sessions.
- Smart Gate Fee £751 –annual charge for the maintenance and operation of the Smart Access Gate.
- Rent of £750 as per the lease which has a start date is April 2020 and is for 35 years. Rent is subject to review every seven years.
- Electricity cost £653. ELTC have a fixed price contract until of 15.41p/kWh until 27.12.24. The charge increases to 21.62p/kWh from 28.12.24 for 3 years. The standing charge increases from 33.18p per day to 79.78p per day.
- Payment Processor Fees £507 – the online booking system uses Stripe, and the online membership system uses Stripe and GoCardless to process transactions.
- Clubhouse maintenance of £450 – included £184 on installing a hand dryer and £240 on installing a new stopcock system.
- Floodlight maintenance cost £385 – mainly £278 installation of floodlight photocell and £111 investigating faults.

ELTC Reserves and Sinking Fund

The ELTC Reserves represent funds available to cover emergency expenditure and to enable ELTC to continue to operate for up to two years if ELTC income streams were severely disrupted. A copy of the Reserves Policy is available on the club website – click [here](#).

The sinking fund is money that ELTC has set aside to maintain the tennis courts, fencing and floodlights. If there is any shortfall in the sinking fund ability to pay for the refurbishment, it will need to be made up from other sources.

ELTC Funds	Actual 2023/24	Budget 2023/24	Budget Vs Actual + = beneficial	Prior Year Vs Actual + = beneficial	Cash Basis 2022/23
ELTC Reserves					
Opening Balance	28,916	28,916	-	4,370	24,546
One Off Income			-	-	-
Net Income / (Loss)	1,773	(5,823)	7,596	(2,597)	4,370
Closing Balance	30,690	23,093	7,596	1,773	28,916
Sinking Fund					
Opening Balance	57,908	57,908	-	5,773	52,135
Movement	5,773	5,773	-	-	5,773
Closing Balance	63,681	63,681	-	5,773	57,908
Total Funds	94,371	86,774	7,596	7,546	86,824

Statement of Assets and Liabilities	As at 30.08.24
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Cash funds	94,371
Other monetary assets	Nil
Investment assets	Nil
Assets retained for own use	
Pavilion, tennis courts, floodlights, fencing, ball machine	
Liabilities	Nil

Note - All values are rounded to the nearest £ for reporting purposes and as a result totals may display small discrepancies.

ELTC Income

Membership Income	Actual 2023/24	Budget 2023/24	Budget Vs Actual + = beneficial	Prior Year Vs Actual + = beneficial	Cash Basis 2022/23
Adult	10,627	10,200	427	1,170	9,457
Junior	2,297	1,700	597	687	1,610
Total Membership Income	12,924	11,900	1,024	1,857	11,067
Other Income					
Pay & Play Fees	3,451	3,200	251	697	2,754
Visitor Fees	210	200	10	(28)	238
Match Fees	1,189	900	289	267	922
Floodlights	902	1,000	(99)	(166)	1,068
Ball Machine	492	-	492	492	-
Blaby Lottery	309	300	9	(26)	335
Club Tournament	-	-	-	-	-
Grant	1,575	-	1,575	(22,425)	24,000
Grant - Disability Tennis	1,620	250	1,370	820	800
Coach	-	250	(250)	(250)	250
Fundraising Events	358	-	358	(686)	1,044
Donations	50	-	50	5	45
Tennis Balls Sale	105	-	105	105	-
Club Kit	-	-	-	(87)	87
Other Income	50	-	50	50	-
Interest 95 Day	198	-	198	198	-
Interest	337	2,000	(1,663)	167	171
Total Other Income	10,846	8,100	2,746	(20,867)	31,712
Total Income	23,770	20,000	3,770	(19,009)	42,779

Note - All values are rounded to the nearest £ for reporting purposes and as a result totals may display small discrepancies.

ELTC Expenditure

	Actual		Budget Vs		Prior Year Vs	Cash Basis
	2023/24	Budget 2023/24	Actual	Actual		
Expenses			+ = beneficial	+ = beneficial		2022/23
Court Maintenance	1,683	2,000	317	2,121		3,804
Grounds Maintenance	280	1,000	720	(143)		137
Floodlight Maintenance	385	600	215	(26)		358
Clubhouse Maintenance	450	600	150	472		921
Electricity	653	1,000	347	401		1,055
Rent	750	750	-	-		750
Tennis Balls	1,278	1,100	(178)	(321)		957
Smart Gate Fee	751	850	99	162		914
LTA Fees	840	850	10	(73)		767
Insurance	911	750	(161)	(260)		651
Payment Processor Fees	507	550	43	(56)		451
Club Equipment	167	500	333	(67)		100
Bin collection & cleaning	222	350	128	19		241
Club Tournament	161	200	39	(64)		97
Water Rates	220	250	30	-		220
Club Development	111	400	289	(111)		-
Promotion	-	400	400	10		10
Community coaching	718	1,200	483	(168)		550
Coach Membership referrals	120	-	(120)	(120)		-
Groceries / Cleaning	40	100	60	22		62
Website	100	100	0	(15)		85
Medical Supplies	(78)	100	178	291		213
Stationery	-	50	50	-		-
Meetings	42	50	8	(42)		-
Disability Tennis	19	100	81	45		64
Sundry	31	200	169	32		63
Development Projects	5,866	6,000	134	14,300		20,166
Total Expenses	16,223	20,050	3,827	16,412		32,636
Income/(Expense) pre Sink Fund	7,546	(50)	7,596	(2,597)		10,143
Sinking Fund	4,440	4,440	-	-		4,440
Court Rejuvenation	1,333	1,333	-	-		1,333
Total Sinking Funds	5,773	5,773	-	-		5,773
Net Income / (Expense)	1,773	(5,823)	7,596	(2,597)		4,370

Note - All values are rounded to the nearest £ for reporting purposes and as a result totals may display small discrepancies.



ELTC Achievements

LTA Club of the Year Award 2023	ELTC were awarded the Leicestershire Club of the Year award in February 2023. The award was presented by Greg Rudeski in recognition of the clubs "Tennis for Everyone" vision and the work done by the club with adults with learning difficulties, children with special education needs and children from the local primary school. Our vision has also resulted in making pay and play more accessible, including providing tennis rackets and balls for free for people who do not have the equipment.
LED Floodlights 2023	Installed LED floodlights which meet the LTA 500 lux standards. The LED lights use almost 50% less energy, require less maintenance, and are longer lasting. Funding for part of the cost was received from SUEZ Communities Trust and Blaby District Council.
SEN (Special Education Needs) Tennis coaching 2023 and 2024	Worked with Bright Ideas for Tennis to introduce tennis coaching for a SEND school. Funding received from Bright Ideas for Tennis, the LTA, and Tennis Leicestershire. The deputy head of the school reported that the sessions are of great benefit for the well-being and self-confidence of the students.
Defibrillator cabinet installed 2023	An external defibrillator cabinet, provided by the Joe Humphries Memorial Trust, was installed. This means that the club defibrillator is available for pay and play users as well as members. It is available 24/7 and is registered on the BHF Circuit so members of the public can be directed to it in an emergency.
Disability Tennis / Social Prescribing 2021 and ongoing	In 2021 worked with Blaby District Council Social Prescribing Team to develop social prescribing to improve wellbeing, both physically and mentally. In 2022 transitioned to disability tennis for adults with learning difficulties and work with Enderby Adult Education Centre. Initial funding was received from Sport England.
Lease renewal 2022	35-year lease agreed with King George V Playing Fields Enderby charity. Signed lease documents submitted to the Land Registry in Jan 2022. Lease start date is 1 April 2020. The lease negotiations took several years due to the charitable status of the KGVPF which meant the Charity Commission had to be consulted.
Free racket and tennis ball loan	To encourage more people to try tennis ELTC introduced



ELTC Achievements

	free racket and tennis ball loan. The aim is to enable people who may not be able to afford rackets to get the physical and mental health of playing tennis.
Danemill Primary School Tennis Classes - 2017 to 2022	The free tennis coaching sessions for Danemill Primary School have been running for many years and the children really enjoy the sessions. The sessions are run over a ten-week period each summer term.
Other achievements	First club in Leicestershire to install Smart Access Gate integrated with online booking system, it increases the court time available to Pay & Play users by 4,000 hours a year.