

Enderby Lawn Tennis Club

Trustees Annual Report and Annual Statement of Accounts
for period 1st September 2022 to 31st August 2023



Trustees as of 31st August 2023

Stephen Ince (Chair)
Eamonn Canavan (Treasurer & Secretary)
Matt Webber (Marketing and Communications Officer)
Rob Kilby (Welfare Officer)

Trustees who retired during the year

Geoff Kingsley-Mills
James Belmonte
Loraine Harris

Structure

Enderby Lawn Tennis Club (ELTC) is a membership based Charitable Incorporated Organisation (CIO). ELTC was founded in 1937 and became a CIO on 9th July 2019. ELTC is a Lawn Tennis Association registered venue.

ELTC is run entirely by volunteers and is managed by its trustees. Trustees are appointed in accordance with the club's Charitable Incorporated Organisation (CIO) constitution.

Activities and Objectives

The object of ELTC is the promotion of community participation in healthy recreation for the benefit of the inhabitants of Enderby and the surrounding district by the provision of facilities for playing tennis.

ELTC operates and maintains three floodlit savannah courts. The club has a membership of ~100 adults and has a junior section of ~66 children and offers a wide range of membership types to encourage participation. Pay and play is available for the public.

The pay and play facility offered to the public encourages people to try tennis and enables those who do not wish to become members to have access to the tennis courts. The club provides an online court booking system and access to the courts is via a PIN number issued at the time of booking. Floodlights are also available for use and automatically switch on for bookings. This online system was introduced in 2021 and it has made it easier to get onto the courts, so more people are using the courts and gaining health and enjoyment benefits from playing tennis.

ELTC provide a series of free tennis lessons for pupils at a SEN school and provides free disability tennis sessions. The club has the services of a self-employed LTA registered coach who provides coaching for juniors and adults. This enables anyone interested in advancing their tennis skills to have access to expert tuition.

Children from the age of four and adults up to the age of 90 regularly use the club's facilities. It has been shown that tennis provides a lot of health benefits, both mental and physical. The availability of the facilities for tennis in Enderby enables its residents and those in the surrounding areas to have

access to these health benefits. Members can participate in club social play sessions, club tournaments and coaching sessions. There are also opportunities to play in inter club matches for men, women, and mixed teams and in various age categories.

The club participates in the LTA Rally initiative to encourage more people to play tennis. The club also does extensive local promotion of the online booking facilities for Pay & Play users.

Funding

£11k of the club's £43k income for 2022/23 is derived from membership fees. Other income is from items such as one-off grants (£20k from SUEZ Community Trust for LED floodlighting, £0.8k for disability tennis, and £4k from Blaby District Council for LED floodlighting), pay and play fees £2.8k, match fees £0.9k, floodlight fees £1.1, etc. A full set of the club's accounts is provided below.

Achievements

A list of achievements is available in the last section of this report. These include running a tennis masterclass with Bright Ideas for Tennis, running tennis coaching sessions for a special education needs school, installing LED floodlights, and maintaining our LTA registered venue status.

Looking Forward

The disability tennis initiative will be further developed using the experience gained to date. ELTC is working with Bright Ideas for Tennis, the LTA and Tennis Leicestershire to continue the provision of disability tennis.

ELTC is closely monitoring the status of the courts and will be investigating options for replacement of the playing surface in the next couple of years.

Address

Enderby Lawn Tennis Club
Mill Lane
Enderby
Leicester
LE19 4LX

Charity Registration Number 1184329

Independent examiner's report to the trustees of Enderby Lawn Tennis Club

I report to the trustees on my examination of the accounts of Enderby Lawn Tennis Club (the Club) for the year ended 31 August 2023.

Responsibilities and basis of report

As the charity trustees of the Club, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ('the Act').

I report in respect of my examination of the Club's accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statements

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the Club as required by section 130 of the Act; or
2. the accounts do not accord with those records.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Neil Ford
38 Peers Way
Huncote
Leicester
LE9 3BT

20 May 2024

Accounts review for year ending 31 August 2023

The accounts are prepared on a receipts and payments basis.

2022/23 had net income of £4,370 after taking account of £5,773 being transferred to the Sinking Fund.

Income £42,779 – The main income items were: -

Membership income of £11,067 was £919 down on last year.

Pay & Play fees of £2,754 were almost the same as last year. The average Pay & Play fees over the three years before the introduction of the new gate system was just under £600 a year. The introduction of the online booking and the Smart Access Gate has increased pay and play use by over 450% compared to previous years.

Floodlight income of £1,068, whilst down by £772 on last year, still shows a significant increase on previous years. The new smart gate system automatically switches on the floodlights at designated times and the charge is collected when the booking is made. This automation means the public can use all the courts all year round from 8am to 10 pm, something which we could not do before.

Grants were received from a number of sources. SUEZ Communities Trust provided £20,000 and Blaby District Council provided £4,000 towards floodlights. £800 of funding for disability/SEN tennis was received from Bright Ideas for Tennis, the LTA and Tennis Leicestershire.

A fundraising event raised £1,044, of which £500 came from matched funding provided by Santander.

Expenses £32,636 – The main expenses were: -

- Development project £20,166 - LED floodlight conversion. A further £5,866 was due to be paid shortly after the year end.
- Court maintenance £3,804 - There were six sweeps in the year, their total cost was £1,980, a cost of £330 per sweep. A specialist intensive court surface clean cost £1,611, sand for court dressing cost £204 and £9 was spent on Velcro straps.
- Electricity cost of £1,055. ELTC have a fixed price contract until of 15.41p/kWh until 27.12.24.
- Rent of £750 as per the lease which has a start date is April 2020 and is for 35 years. Rent is subject to review every seven years.
- Clubhouse maintenance of £921- new LED lights in clubhouse and installation of defib cabinet cost £505. £197 for a new fridge and tabletops. £71 for new self-closing taps in the toilet. £111 for paint for clubhouse windows, door and benches. £38 for two new clubhouse bins and childproof locks.
- Floodlight maintenance cost £358 – mainly cost of removing old floodlight meters, installation of floodlight switches and amending circuits for new LED lights.
- Tennis Balls £957 – the club purchases the balls for use at club social sessions and club matches. Balls are also provided for Pay & Play users who do not have their own balls.
- LTA Fees of £767. This consists of £360 for LTA Registered Venue fees which provides public liability insurance and gives access to the ClubSpark online booking system and the LTA support and advice. £407 is for match fees for the summer and winter leagues.
- Smart Gate Fee £914 – made up of £722 annual charge for the maintenance and operation of the Smart Access Gate. £192 is for a call out due to a power surge.

- Insurance of £651 covers the property of ELTC. The insurance covers the clubhouse, the tennis courts, the chain link fences, and the floodlights. (Note – ELTC obtains public and employer liability insurance via the LTA Venue Registration process.)
- Payment Processor Fees £451 – the online booking system uses Stripe, and the online membership system uses Stripe and GoCardless to process transactions.

ELTC Reserves and Sinking Fund

The ELTC Reserves represent funds available to cover emergency expenditure and to enable ELTC to continue to operate for up to two years if ELTC income streams were severely disrupted.

The sinking fund is money that ELTC has set aside to maintain the facilities to a high standard; this covers the tennis courts, fencing and floodlights. When the time comes to replace these the money from the sinking fund will be used to pay for the new tennis courts etc. If there is any shortfall in the sinking fund ability to pay for the refurbishment, it will need to be made up from other sources.

ELTC Funds	Actual 2022/23	Budget 2022/23	Budget Vs Forecast + = beneficial	Prior Year Variance + = beneficial	Cash Basis 2021/22
ELTC Reserves					
Opening Balance	24,546	24,546	-	(707)	25,253
One Off Income			-	-	-
Net Income / (Loss)	4,370	(6,467)	10,838	5,078	(707)
Closing Balance	28,916	18,079	10,838	4,370	24,546
Sinking Fund					
Opening Balance	52,135	52,135	-	10,773	41,362
Movement	5,773	(2,227)	8,000	(5,000)	10,773
Closing Balance	57,908	49,908	8,000	5,773	52,135
Total Funds	86,824	67,986	18,838	10,143	76,681

Statement of Assets and Liabilities	As at 31.08.23
Cash funds	86,824
Other monetary assets	Nil
Investment assets	Nil
Assets retained for own use	
Pavilion, tennis courts, floodlights, fencing, ball machines	
Liabilities (Balance for floodlights)	5,866

Note - All values are rounded to the nearest £ for reporting purposes and as a result totals may display small discrepancies.

ELTC Income

	One-off income	
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Note - All

values are rounded to the nearest £ for reporting purposes and as a result totals may display small discrepancies.

ELTC Expenditure

Expenses	Actual 2022/23	Budget 2022/23	Budget Vs Forecast + = beneficial	Prior Year Variance + = beneficial	Cash Basis 2021/22
Court Maintenance	3,804	5,500	1,696	(1,959)	1,845
Grounds Maintenance	137	250	113	2,515	2,652
Floodlight Maintenance	358	1,000	642	530	888
Clubhouse Maintenance	921	600	(321)	(861)	60
Electricity	1,055	1,500	445	222	1,277
Rent	750	750	-	360	1,110
Tennis Balls	957	950	(7)	(107)	850
Smart Gate Fee	914	722	(192)	(192)	722
LTA Fees	767	820	53	(28)	739
Insurance	651	797	147	(16)	634
Payment Processor Fees	451	550	99	66	517
Club Equipment	100	500	400	302	403
Cleaning	241	350	109	66	307
Club Tournament	97	300	203	115	212
Water Rates	220	250	30	(50)	170
Club Development	-	400	400	148	148
Promotion	10	400	390	112	122
Community coaching	550	1,425	875	(300)	250
Groceries / Cleaning	62	100	38	(62)	-
Website	85	80	(5)	(15)	70
Medical Supplies	213	300	87	(172)	41
Stationery	-	50	50	-	-
Meetings	-	50	50	-	-
Disability Tennis	64	60	(4)	(29)	36
Sundry	63	200	137	11	73
Development Projects	20,166	28,000	7,834	(20,166)	-
Lease Renewal Fees	-	-	-	1,082	1,082
Total Expenses	32,636	45,904	13,269	(18,429)	14,206
Income/(Loss) pre Sinking Fund	10,143	(8,694)	18,838	78	10,066
Sinking Fund	4,440	4,440	-	5,000	9,440
Court Rejuvenation	1,333	1,333	-	-	1,333
Payments for refurbishment	-	(8,000)	8,000	-	-
Total Sinking Funds	5,773	(2,227)	8,000	5,000	10,773
Net Income / (Spend)	4,370	(6,467)	10,838	5,078	(707)

Note - All values are rounded to the nearest £ for reporting purposes and as a result totals may display small discrepancies.



ELTC Achievements

LTA Club of the Year Award 2023	ELTC were awarded the Leicestershire Club of the Year award in February 2023. The award was presented by Greg Rudeski in recognition of the clubs "Tennis for Everyone" vision and the work done by the club with adults with learning difficulties, children with special education needs and children from the local primary school. Our vision has also resulted in making pay and play more accessible, including providing tennis rackets and balls for free for people who do not have the equipment.
LED Floodlights 2023	Installed LED floodlights which meet the LTA 500 lux standards. The LED lights use almost 50% less energy, require less maintenance, and are longer lasting. Funding for part of the cost was received from SUEZ Communities Trust and Blaby District Council.
SEN (Special Education Needs) Tennis coaching 2023	Worked with Bright Ideas for Tennis to introduce tennis coaching for a SEN school. Funding received from Bright Ideas for Tennis, the LTA, and Tennis Leicestershire.
Defibrillator cabinet installed 2023	An external defibrillator cabinet, provided by the Joe Humphries Memorial Trust, was installed. This means that the club defibrillator is available for pay and play users as well as members. It is available 24/7 and is registered on the BHF Circuit so members of the public can be directed to it in an emergency.
Disability Tennis / Social Prescribing 2021 and ongoing	In 2021 worked with Blaby District Council Social Prescribing Team to develop social prescribing to improve wellbeing, both physically and mentally. In 2022 transitioned to disability tennis for adults with learning difficulties and work with Enderby Adult Education Centre. Funding received from Sport England.
Lease renewal 2022	35-year lease agreed with King George V Playing Fields Enderby charity. Signed lease documents submitted to the Land Registry in Jan 2022. Lease start date is 1 April 2020. The lease negotiations took a number of years due to the charitable status of the KGVPF which meant the Charity Commission had to be consulted.
Refugee support 2022	ELTC is providing free membership to refugees.
She Rallies 2022	To encourage more women and girls to try tennis ELTC organised a free She Rallies event in April 2022. The



ELTC Achievements

	<p>initiative was developed by Judy Murray with the Lawn Tennis Association and involved members attending specialist LTA training sessions. Almost 30 women and girls attended.</p>
Free racket and tennis ball loan 2022	<p>To encourage more people to try tennis ELTC introduced free racket and tennis ball loan. The aim is to enable people who may not be able to afford rackets to get the physical and mental health of playing tennis.</p>
Danemill Primary School Tennis Classes - 2017 to 2022	<p>The free tennis coaching sessions for Danemill Primary School have been running for many years and the children really enjoy the sessions. The sessions are run over a ten-week period each summer term.</p>
Other achievements	<p>First club in Leicestershire to install Smart Access Gate integrated with online booking system, it increases the court time available to Pay & Play users by 4,000 hours a year.</p>