



## **Ten Little Toes Trustees' Report 2021-2022.**

Prepared 10 January 2023.

This report pertains to the charity Ten Little Toes Baby Bank, Registered Charity Number 1184233, of The Old Post Office, Cowfold, West Sussex RH13 8BP.

Trustees: Joanna Petty (Chair), Paul Petty, Sara Beadle.

Ten Little Toes is a Charitable Incorporated Organisation. At the end of the financial year 2022, it is managed by a team of three trustees, one of whom are also responsible for the day-to-day running of the charity. It has a core team of active, regular volunteers who help manage the organisation. It uses ad hoc volunteers to help deliver and support its services where needed. The organisation is based at the home of our founder and continues to seek appropriate alternative premises. Ten Little Toes did not adopt any new trustees, but has been working on developing the core team to ensure sustainability in the coming year.

### *Activities and Objectives 2021-22*

Throughout 2021-22, Ten Little Toes has continued to support families experiencing hardship across Sussex. We have continued to expand the network of social workers and health professionals we support and now work on an exclusively referral only basis. This enables Ten Little Toes to focus on those with the greatest need and ensure the support reaches the correct places in a timely and efficient manner.

We have continued to provide bundles of baby and child supplies to families who were experiencing crisis or financial hardship due to a range of circumstances, including Covid-19 related hardship, homelessness, domestic abuse, mental and physical ill health, and a wide range of other causes. We have also ensured that every bundle has included essential hygiene products for the adults in the household to help alleviate hygiene poverty where possible.

We provided emergency bundles to families, including making deliveries where necessary, and we have continued to respond to emergency referrals where necessary.

During this year Ten Little Toes has worked hard on establishing consistent social media presence, which allows us to maintain the flow of donations and support for the charity. This engagement and reputation is core to the success of the charity and its ability to meet the needs of the community.

We have continued to address our fundraising strategy, and work with potential funding partners to ensure our sustainability. We have secured funding via grants as well as a consistent line of unrestricted funds via charitable giving. This continues to be a major focus for the coming years to ensure that our fundraising grows in line with the demand for our service. At the end of this financial year we are building

a fundraising strategy and timeline which will see us more focused on this in the coming period.

- *its achievements and performance, including reporting on its public benefit*

In 2021-22, Ten Little Toes supported 448 families via direct referral basis with an estimated in kind value of £165K. This is defined as the estimated cost of all items provided to families in need if these items had had to be provided new. While some of this value is real cost, in terms of new items which must be provided for health and hygiene purposes, the majority of this valuation is achieved via the donation of pre-loved goods. This supports an ethos of recycle and reuse where possible, saving good quality items from landfill. We have begun working with major suppliers to source replacement parts to refurbish baby equipment to ensure it is safe and in good condition for its next recipient.

50% of our referrals came from within the RH10/RH11 postcode areas, (Crawley) but referrals in general are spread across 32 postcode regions within the West Sussex area.

In 2021, Ten Little Toes ran a very successful christmas campaign, providing a full package of gifts for families who were referred to us by our network of professionals. ERach package consisted of a full selection of approximately 8 -10

small wrapped individual gifts for each child and adult within the family household.

- *a financial review including any debts and details of your reserves policy (if applicable)*

Ten Little Toes holds no debts and has no financial reserves at this point.

- *details of any funds held as a custodian trustee*

Ten Little Toes does not hold any funds as a custodian trustee.

	<b>Apr 2021</b>	<b>May 2021</b>	<b>Jun 2021</b>
<b>Income</b>			
<b>3100- Charitable Donation</b>			
<b>3101 - Grant HENDY</b>			
<b>3103 - Grant THREE OAKS</b>	5,000.00		
<b>3104 Grant OCTOPUS</b>			
<b>3110 - D.W. NYE LTD NYE</b>		1,000.00	
<b>Total 3100- Charitable Donation</b>	<b>£ 5,000.00</b>	<b>£ 1,000.00</b>	<b>£ 0.00</b>
<b>3200 - Unrestricted Donation PAYPAL etc</b>	612.69	226.56	19.50
<b>Total Income</b>	<b>£ 5,612.69</b>	<b>£ 1,226.56</b>	<b>£ 19.50</b>
<b>Total</b>	<b>£ 5,612.69</b>	<b>£ 1,226.56</b>	<b>£ 19.50</b>
<b>Expenditures</b>			
<b>5000 - Purchases of Items for Distribution</b>	840.64	857.12	1,802.76
<b>5103 - Computers &amp; IT Support</b>		99.00	
<b>5104 - Insurances</b>		373.98	
<b>5106 - Printing, Postage and Stationery</b>			
<b>5107 - Web Hosting &amp; Promotional</b>			
<b>5109 - Volunteers &amp; Staff Travel</b>	11.95	231.58	
<b>5110 - Rent &amp; Storages</b>	186.95		
<b>5112 - Other Office General Expenses</b>	298.08	247.75	59.97
<b>5114 - Cleaning Hygiene Expenses</b>			
<b>Total Expenditures</b>	<b>£ 1,337.62</b>	<b>£ 1,809.43</b>	<b>£ 1,862.73</b>
<b>Net Operating Income</b>	<b>£ 4,275.07</b>	<b>-£ 582.87</b>	<b>-£ 1,843.23</b>
<b>Net Income/(Expenditure)</b>	<b>£ 4,275.07</b>	<b>-£ 582.87</b>	<b>-£ 1,843.23</b>

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# on Little Toes Baby Bank Financial Activities by Month April 2021 - March 2022

Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022
					500.00	
£ 0.00	£ 0.00	£ 0.00	£ 0.00	£ 0.00	£ 500.00	£ 0.00
18.00	489.14	176.50	656.00	2,728.07	234.16	481.39
£ 18.00	£ 489.14	£ 176.50	£ 656.00	£ 2,728.07	£ 734.16	£ 481.39
£ 18.00	£ 489.14	£ 176.50	£ 656.00	£ 2,728.07	£ 734.16	£ 481.39
650.60	613.28	1,445.14	666.17	1,482.96	721.92	1,453.84
	276.00				10.00	31.19
101.53	25.98	87.46	87.80	52.59	26.90	171.88
				30.98		26.96
60.08	86.61	94.52	99.95	26.80	142.86	4.95
	107.70		228.63	63.38	162.97	
£ 812.21	£ 1,109.57	£ 1,627.12	£ 1,082.55	£ 1,656.71	£ 1,064.65	£ 1,688.82
-£ 794.21	-£ 620.43	-£ 1,450.62	-£ 426.55	£ 1,071.36	-£ 330.49	-£ 1,207.43
-£ 794.21	-£ 620.43	-£ 1,450.62	-£ 426.55	£ 1,071.36	-£ 330.49	-£ 1,207.43

Day, Jan 25, 2023 04:47:07 pm GMT0 - Accrual Basis

<b>Feb 2022</b>	<b>Mar 2022</b>	<b>Total</b>
		0.00
	1,056.00	1,056.00
		5,000.00
		500.00
		1,000.00
<b>£ 0.00</b>	<b>£ 1,056.00</b>	<b>£ 7,556.00</b>
30.00	147.30	5,819.31
<b>£ 30.00</b>	<b>£ 1,203.30</b>	<b>£ 13,375.31</b>
<b>£ 30.00</b>	<b>£ 1,203.30</b>	<b>£ 13,375.31</b>
1,186.60	865.41	12,586.44
22.45	14.95	136.40
		373.98
	57.65	57.65
		317.19
5.95	57.50	861.12
	8.19	253.08
17.08	156.96	1,295.61
		562.68
<b>£ 1,232.08</b>	<b>£ 1,160.66</b>	<b>£ 16,444.15</b>
<b>-£ 1,202.08</b>	<b>£ 42.64</b>	<b>-£ 3,068.84</b>
<b>-£ 1,202.08</b>	<b>£ 42.64</b>	<b>-£ 3,068.84</b>