

**ROYAL NAVAL SAILING ASSOCIATION**  
**ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2020**

# ROYAL NAVAL SAILING ASSOCIATION

## LEGAL AND ADMINISTRATIVE INFORMATION

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<b>Trustees</b>	P R Davies	
	M Fox	(Appointed 30 April 2020)
	C R Gardner	(Appointed 13 January 2020)
	K Jay	(Appointed 30 April 2020)
	G Jenkins	(Appointed 20 November 2020)
	S R Lister	
	G P Marshall	
	W P Shirley	
<b>Charity number</b>	1183562	
<b>Principal address</b>	Haslar Marina 10 Haslar Road Gosport PO12 1NU	
<b>Independent examiner</b>	Frances Wilde FCCA DChA Warner Wilde Chartered Certified Accountants 4 Marigold Drive Bisley Surrey GU24 9SF	
<b>Bankers</b>	Barclays Bank Plc Leicester Leicestershire LE87 2BB	

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# ROYAL NAVAL SAILING ASSOCIATION

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# ROYAL NAVAL SAILING ASSOCIATION

## TRUSTEES' REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2020

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The trustees present their report and financial statements for the year ended 31 December 2020.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to 25 of the financial statements and comply with the charity's governing document, the Charities Act 2011 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)".

#### Objectives and activities

The charity's object is to promote the efficiency of the Royal Navy by:

- the provision of facilities and activities for the sport of sailing to improve health and physical fitness and to promote esprit de corps of serving personnel;
- promoting the Royal Navy by supporting participation of members of the naval cadet forces.

RNSA provides public benefit by assisting service personnel to perform their roles within the Armed Forces of the Crown more effectively. It does this by providing and supporting sporting activities. This assistance enables service personnel to better face the challenges and danger associated with military service by developing and maintaining teamwork, skills, fitness, confidence, character, spirit and attitude, and improved morale. Through this work, the charity promotes the efficiency of the Armed Forces of the Crown by enhancing the Royal Navy's capability to undertake the roles demanded of it including the defence of the United Kingdom and its interests.

RNSA has continued to deliver sailing opportunities where this was permitted under the Covid-19 regulations, it has used its first year as a CIO to put the appropriate governance in place and in writing a 5 year strategy has set an exciting direction of travel that will underpin its Object.

We confirm that we have paid due regard to the Charity Commission for England and Wales's guidance on public benefit when deciding what activities the charity should undertake.

#### Achievements and performance

RNSA delivers the sport of sailing for the Royal Navy across the core disciplines of yachting, dinghies and windsurfing each of which are headed up by a volunteer 'Rear Commodore'. Sailing is offered for all skill levels and every effort is made to ensure it is accessible to Royal Navy personnel, whatever their background. Grassroots sailing is a key focus, from which development pathways are provided for those who wish to progress to more competitive levels.

2020 was RNSA's first year as a CIO and the impact of Covid-19 related restrictions added an additional challenge. Set against this backdrop the Trustees held extraordinary meetings that focused purely on the threat posed by Covid-19 and developed a strategy that looked to 'protect the charity, build resilience and prepare for the future'. The Board recognised that with most of the output activity suspended, the charity needed to ensure it sustained the support of members and was ready to seize fresh opportunities as they emerged in line with the easing of lockdown related restrictions. Critical to this was the effective use of risk assessments, clear communication and maintaining strong relationships with all our partners and stakeholders. The importance of staying connected with the RNSA community and keeping the prospect of sailing alive was a priority. The use of webinars with high profile guests, electronic newsletters, a new Facebook group, quizzes, regular emails and the annual RNSA Journal all helped sustain this important aspect of RNSA life.

# ROYAL NAVAL SAILING ASSOCIATION

## TRUSTEES' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2020

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Working within the government and Royal Navy Covid restrictions, RNSA took every opportunity to support sailing activities and examples include: a well-received windsurfing training camp at Portland that included both introductory and intermediate levels as well as some foiling, a hugely successful Fusion single-handed dinghy regional regatta culminating in a RNSA final and some basic training in the Solent for the new SB20 sports boat.

The opportunity to mature RNSA's governance was not missed and the Board ensured that all the core policies were in place ready to support operational delivery as soon as it was permitted. As part of this a new strategy was drafted, RNSA 2025, and this contains a wide range of targets and measurable deliverables designed to drive the charity forward. At the strategic level, an important Memorandum of Understanding was signed with the Royal Navy and this will prove hugely beneficial as RNSA looks to step up its output as part of the new strategy work.

RNSA benefits from a wide range of volunteers who give up their personal time to help to deliver our object and promote the charity. Many have been or continue to be beneficiaries themselves. The Trustees are particularly grateful for their dedication, commitment and energy. The Trustees are also hugely grateful for the members who via their subscriptions donate the financial backbone that allows the charity to thrive and in simple terms 'get sailors sailing'. Finally, the role of the small team of paid staff is recognised and their hard work, innovation, flexibility and support to the Board in this transitional year was an essential component to completing the year in a strong operational position. Furthermore, the work of the Executive team to ensure business continuity in the most unusual and unexpected circumstances was impressive.

Whilst the actual delivery of sailing to beneficiaries (the serving men and women of the Royal Navy) was severely curtailed, there was a huge amount of work undertaken to ensure RNSA was well placed to survive the impact of the pandemic and positioned to start 2021 with the right offer to its beneficiaries. The purchase of a yacht to specifically support grassroots yachting will sit well with the more technical yacht that has served RNSA well for a number of years. The fleet of dinghies and windsurfers are all in good state and relatively new.

#### Financial review

The charity's principal source of income is through membership subscriptions from those who are either still serving or now no longer serving in the Royal Navy and the Maritime Reserves. Royal Naval Charities also contribute to capital expenditure and equipment purchases and to some overheads, training camps, grassroots events and foreign sport tours. Further diversification of income is part of ongoing strategy work.

As part of the process of establishing itself as a CIO, RNSA received a donation £1.2m from its founding organisation. This is a mixture of assets, investments and cash. The assets are key output enablers to deliver activity and the investments provide a 2 year operating reserve and some income.

2020 was an unusual year for two reasons, firstly due to the donation from old RNSA £1.240k and secondly due the restricted output due to the Covid pandemic. Thus the overall surplus of £1.263k would only have been £22k without the donation and if all budgeted activity had been undertaken this small surplus would have become a deficit. Whilst RNSA continues to manage balanced operating budgets in year, it is the high asset base, funded by RN grants and enabling much of our delivery, that triggers a large annual depreciation charge £85k. In any year it is the performance of the investments that has the capacity to either improve a surplus or push a surplus into deficit. Our investments performed relatively well in 2020 delivering an income of £7.8k, but investment markets generally suffered a significant downturn due to the pandemic in the first quarter of 2020.

# ROYAL NAVAL SAILING ASSOCIATION

## TRUSTEES' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2020

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The impact of Covid represented financial risk due to the potential of reduced income from subscriptions, donations and Naval charity support. Thanks to careful management, innovative ideas and clear messaging, this was mitigated. The operating budget spend was less than planned due to the forced reduction in activity. This surplus will be used to overcome the post Covid challenge and regenerate output and impact for beneficiaries.

The trustees have assessed the major risks to which the charity is exposed and are satisfied that systems are in place to mitigate them. These have been largely around the operational commitment of the Royal Navy reducing the availability of sailors to undertake sport and the impact of Covid-19 on both income and output. Sensible mitigations are in place and are expected to enable the regeneration plans for 2021 and beyond.

#### Reserves Policy

It is the policy of the charity that unrestricted funds which have not been designated for a specific use should be maintained at a level equivalent to one to two year's expenditure. The trustees consider that reserves at this level will ensure that, in the event of a significant drop in funding, they will be able to continue the charity's current activities while consideration is given to ways in which additional funds may be raised. This level of reserve has been maintained throughout the year.

Investment activities are managed in line with the requirements of the Trustee Act 2000. The Trustees appointed Brooks Macdonald Asset Management Limited as investment managers. RNSA's investment policy is a low-medium risk approach for maintaining capital and generating a modest income.

#### Structure, governance and management

The charity is a Charitable Incorporated Organisation

The trustees who served during the year and up to the date of signature of the financial statements were:

P R Davies

M Fox

C R Gardner

K Jay

G Jenkins

S R Lister

C G Loughran

G P Marshall

W P Shirley

(Appointed 30 April 2020)

(Appointed 13 January 2020)

(Appointed 30 April 2020)

(Appointed 20 November 2020)

(Resigned 19 February 2021)

Trustees are appointed by the Board following an interview with the Chairman and CEO and supportive recommendations. The Board looks for diversity, a mix of skills, the engagement of participants and a blend of the right skills. Enthusiasm for the Charity's purpose and identity is key.

As the CIO concludes its first year, the Trustees note that they have taken steps to broaden the make-up of the Board and are keen to include a further 'participant trustee'. Succession planning is factored into thinking as the organisation continues to develop in maturity and confidence. The Trustees are supported by a CEO and small executive team, who draw on the support of the lead volunteers via an Executive Board.

The trustees' report was approved by the Board of Trustees.



P R Davies

Chair of the Board of Trustees

Dated: 23/10/21



# ROYAL NAVAL SAILING ASSOCIATION

## INDEPENDENT EXAMINER'S REPORT

### TO THE TRUSTEES OF ROYAL NAVAL SAILING ASSOCIATION

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I report to the trustees on my examination of the financial statements of Royal Naval Sailing Association (the charity) for the year ended 31 December 2020.

#### Responsibilities and basis of report

As the trustees of the charity you are responsible for the preparation of the financial statements in accordance with the requirements of the Charities Act 2011 (the 2011 Act).

I report in respect of my examination of the charity's financial statements carried out under section 145 of the 2011 Act. In carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

#### Independent examiner's statement

Since the charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of Association of Chartered Certified Accountants, which is one of the listed bodies.

An Independent Examination has taken place instead of an audit (Regulation 31(f)) by virtue of a dispensation granted 28 May 2021.

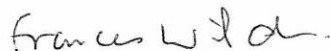
Your attention is drawn to the fact that the charity has prepared financial statements in accordance with Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) in preference to the Accounting and Reporting by Charities: Statement of Recommended Practice issued on 1 April 2005 which is referred to in the extant regulations but has now been withdrawn.

I understand that this has been done in order for financial statements to provide a true and fair view in accordance with Generally Accepted Accounting Practice effective for reporting periods beginning on or after 1 January 2015.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- 1 accounting records were not kept in respect of the charity as required by section 130 of the 2011 Act; or
- 2 the financial statements do not accord with those records; or
- 3 the financial statements do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.



Frances Wilde FCCA DChA

Warner Wilde  
Chartered Certified Accountants  
4 Marigold Drive  
Bisley  
Surrey  
GU24 9SF

Dated: 25 October 2021

# ROYAL NAVAL SAILING ASSOCIATION

## STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2020

		Unrestricted funds general 2020 £	Unrestricted funds designated 2020 £	Restricted funds 2020 £	Total 2020
	Notes				
<b><u>Income and endowments from:</u></b>					
Donations and legacies	3	900,596	-	588,306	1,488,902
Charitable activities	4	5,964	6,071	-	12,035
Other trading activities	5	21,647	-	-	21,647
Investments	6	7,827	-	-	7,827
Other income	7	29,960	-	-	29,960
<b>Total income</b>		<b>965,994</b>	<b>6,071</b>	<b>588,306</b>	<b>1,560,371</b>
<b><u>Expenditure on:</u></b>					
Raising funds	8	21,633	-	-	21,633
Charitable activities	9	240,574	-	57,377	297,951
Other	14	(171)	-	-	(171)
<b>Total resources expended</b>		<b>262,036</b>	<b>-</b>	<b>57,377</b>	<b>319,413</b>
Net gains/(losses) on investments	15	22,310	-	-	22,310
<b>Net movement in funds</b>		<b>726,268</b>	<b>6,071</b>	<b>530,929</b>	<b>1,263,268</b>
Fund balances at 1 January 2020		-	-	-	-
<b>Fund balances at 31 December 2020</b>		<b>726,268</b>	<b>6,071</b>	<b>530,929</b>	<b>1,263,268</b>

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.




# ROYAL NAVAL SAILING ASSOCIATION

## BALANCE SHEET

AS AT 31 DECEMBER 2020

	Notes	2020 £	£
<b>Fixed assets</b>			
Tangible assets	16		551,618
Investments	17		530,979
			<u>1,082,597</u>
<b>Current assets</b>			
Stocks	18	28,106	
Debtors	19	23,366	
Cash at bank and in hand		151,767	
		<u>203,239</u>	
<b>Creditors: amounts falling due within one year</b>	20	(22,568)	
Net current assets			<u>180,671</u>
<b>Total assets less current liabilities</b>			<u><u>1,263,268</u></u>
<b>Income funds</b>			
Restricted funds	21		530,929
<u>Unrestricted funds</u>			
Designated funds	22	6,071	
General unrestricted funds		726,268	
		<u></u>	<u>732,339</u>
			<u><u>1,263,268</u></u>

The financial statements were approved by the Trustees on 15/10/21

  
P R Davies  
Trustee

# ROYAL NAVAL SAILING ASSOCIATION

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2020

	Notes	2020 £	£
<b>Cash flows from operating activities</b>			
Cash generated from/(absorbed by) operations	25		227,190
<b>Investing activities</b>			
Purchase of tangible fixed assets		(87,694)	
Proceeds on disposal of tangible fixed assets		4,500	
Purchase of investments		115	
Proceeds on disposal of investments		(171)	
Interest received		7,827	
<b>Net cash used in investing activities</b>			(75,423)
<b>Net cash used in financing activities</b>			-
<b>Net increase in cash and cash equivalents</b>			151,767
Cash and cash equivalents at beginning of year			-
<b>Cash and cash equivalents at end of year</b>			<u>151,767</u>

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

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### 1 Accounting policies

#### Charity information

Royal Naval Sailing Association is a Charitable Incorporated Association.

#### 1.1 Accounting convention

The financial statements have been prepared in accordance with the charity's governing document, the Charities Act 2011 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)". The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a true and fair view. This departure has involved following the Statement of Recommended Practice for charities applying FRS 102 rather than the version of the Statement of Recommended Practice which is referred to in the Regulations but which has since been withdrawn.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### 1.2 Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

Endowment funds are subject to specific conditions by donors that the capital must be maintained by the charity.

#### 1.4 Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

##### 1.5 Expenditure

Liabilities and the resulting expenditure are recognised when either a legal or constructive obligation is recognised.

##### 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Dinghies	25% first year, then 10% on cost (legacy dinghies 10% on cost)
Boards	25% first year, then 10% on cost (legacy boards 10% on cost)
Equipment	3 year straight line
Yachts	10% Reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in net income/(expenditure) for the year.

##### 1.7 Fixed asset investments

Fixed asset investments are initially measured at transaction price excluding transaction costs, and are subsequently measured at fair value at each reporting date. Changes in fair value are recognised in net income/(expenditure) for the year. Transaction costs are expensed as incurred.

##### 1.8 Impairment of fixed assets

At each reporting end date, the charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

##### 1.9 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition. Items held for distribution at no or nominal consideration are measured the lower of replacement cost and cost.

Net realisable value is the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

##### 1.10 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

##### 1.11 Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **Basic financial assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

##### **Basic financial liabilities**

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

##### **Derecognition of financial liabilities**

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

##### 1.12 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2020

### 3 Donations and legacies

	Unrestricted funds general 2020 £	Restricted funds 2020 £	Total 2020 £
Donations and gifts	660,065	587,198	1,247,263
Grants receivable	33,000	1,108	34,108
Membership fees	206,221	-	206,221
Donated goods and services	1,310	-	1,310
	<u>900,596</u>	<u>588,306</u>	<u>1,488,902</u>
<b>Donations and gifts</b>			
Royal Naval Sailing Association (unincorporated organisation)	653,175	587,198	1,240,373
RNSA - Portsmouth Branch	5,145	-	5,145
Other	1,745	-	1,745
	<u>660,065</u>	<u>587,198</u>	<u>1,247,263</u>

The majority of the donations came from the previous entity when it ceased on 31 December 2019. All of the assets and liabilities were transferred. The restricted element of the donation is boats, dinghies and boards purchased in the previous entity by way of grants.

Donated goods and services comprise dinghy and yachting equipment, provided by the Sports Equipment Grant (SEG). Corresponding amounts are included within SEG equipment expenditure (see note 8).

#### Grants receivable for core activities

Gosport Borough Council (Covid 19)	25,000	-	25,000
RNSCB	8,000	-	8,000
RNSCB (SEG)	-	1,108	1,108
	<u>33,000</u>	<u>1,108</u>	<u>34,108</u>



# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

### 4 Charitable activities

	Operating Income	Dinghies	Windsurfing	Sailing Development	Total 2020
	2020	2020	2020	2020	
	£	£	£	£	£
Sales within charitable activities	704	300	70	4,890	5,964
Other income	-	-	1,770	4,301	6,071
	<u>704</u>	<u>300</u>	<u>1,840</u>	<u>9,191</u>	<u>12,035</u>
Analysis by fund					
Unrestricted funds - general	704	300	70	4,890	5,964
Unrestricted funds - designated	-	-	1,770	4,301	6,071
	<u>704</u>	<u>300</u>	<u>1,840</u>	<u>9,191</u>	<u>12,035</u>

### 5 Other trading activities

	Unrestricted funds general 2020 £
Sponsorships and social lotteries	600
Sales of clothing and courses	21,047
Other trading activities	<u>21,647</u>

### 6 Investments

	Unrestricted funds general 2020 £
Investment income	7,643
Interest receivable	184
	<u>7,827</u>

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2020

### 7 Other income

	Unrestricted funds general 2020 £
Other income	27
RNSA Moorings recharged costs and licence fees	25,292
Insurance commissions	3,453
Journal advertising income	1,188
	<u>29,960</u>

An analysis of the RNSA Moorings income is shown in note 24.

### 8 Raising funds

	Unrestricted funds general 2020 £
<u>Fundraising and publicity</u>	
Advertising	319
<u>Trading costs</u>	
Other trading activities	15,497
Investment management	5,817
	<u>21,633</u>

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

### 9 Charitable activities

	Operating Costs 2020 £	Dinghies 2020 £	Yachting 2020 £	Windsurfing 2020 £	Sailing Development 2020 £	Total 2020 £
Staff costs	109,524	-	-	-	-	109,524
Depreciation and impairment	85,667	-	-	-	-	85,667
Rent	13,595	-	-	-	-	13,595
Journal costs	15,321	-	-	-	-	15,321
Telephone and internet	1,429	-	-	-	-	1,429
Computer and website	10,568	-	-	-	-	10,568
Utilities	1,340	-	-	-	-	1,340
Printing, postage and stationery	4,580	-	-	-	-	4,580
SEG equipment	-	746	563	-	-	1,309
Events	579	-	173	-	-	752
Subscriptions and Affiliation Fees	-	-	-	-	2,700	2,700
Sailing output	-	1,224	206	1,996	-	3,426
Boat Insurance	-	1,720	2,758	473	3,385	8,336
Boat running costs	-	2,706	5,837	-	583	9,126
	<u>242,603</u>	<u>6,396</u>	<u>9,537</u>	<u>2,469</u>	<u>6,668</u>	<u>267,673</u>
Share of support costs (see note 11)	10,076	-	-	-	-	10,076
Share of governance costs (see note 11)	20,202	-	-	-	-	20,202
	<u>272,881</u>	<u>6,396</u>	<u>9,537</u>	<u>2,469</u>	<u>6,668</u>	<u>297,951</u>
<b>Analysis by fund</b>						
Unrestricted funds - general	215,504	6,396	9,537	2,469	6,668	240,574
Restricted funds	57,377	-	-	-	-	57,377
	<u>272,881</u>	<u>6,396</u>	<u>9,537</u>	<u>2,469</u>	<u>6,668</u>	<u>297,951</u>

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 10 Description of charitable activities

##### Operating Costs

Running costs of the charity, specifically all the costs relating to maintaining income, enabling output and running the RNSA website.

##### Dinghies

Dinghies offers sailing opportunities at all levels to take part in taster sessions, training camps, inter-service events, match racing and foreign tours. RNSA owns a sports boat - SB20 that runs out of the Hamble and is used to introduce new sailors and train up helms for local and National and occasional international events. There are also opportunities to campaign your own boat and support for race entry fees.

##### Yachting

Yachting covers a broad range of activities from the grassroots level training sessions to entry in the biennial Fastnet and other offshore races, National, European and international events including the Services Offshore Race. RNSA owns 3 yachts, 2 in Portsmouth and one in Plymouth which regularly take sailors of all levels.

##### Windsurfing

Windsurfing offers entry level courses, training and inter-service events, training camps and foreign tours. RNSA owns a range of windsurfing boards and kit which can be hired on a seasonal basis.

##### Sailing Development

Sailing Development reaches out across all disciplines and includes Project Sailing (a fund used to deliver sailing particularly at the grassroots level and to expand into new opportunities), the Royal Naval Sailing centre support costs, the RNSA rib running costs, RYA affiliation fees and branch events aimed at supporting Naval Sailing.

#### 11 Support costs

	Support costs	Governance costs	2020
	£	£	£
Office expenses	1,547	-	1,547
Insurance	4,413	-	4,413
Bank and other financial charges	3,630	-	3,630
Sundry expenses	486	-	486
Legal and professional	-	35	35
Accountancy	-	1,860	1,860
Meeting and travel costs	-	136	136
Independent Examination fees	-	2,160	2,160
Constitutional change costs	-	16,011	16,011
	<u>10,076</u>	<u>20,202</u>	<u>30,278</u>
Analysed between			
Charitable activities	<u>10,076</u>	<u>20,202</u>	<u>30,278</u>

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2020

### 12 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year except as disclosed in note 24.

### 13 Employees

#### Number of employees

The average monthly number of employees during the year was:

2020  
Number

3

#### Employment costs

2020  
£

Wages and salaries

105,373

Social security costs

4,151

109,524

### 14 Other

Unrestricted  
funds  
general  
2020

Net profit on disposal of investments

(171)

(171)

### 15 Net gains/(losses) on investments

Unrestricted  
funds  
general  
2020  
£

Revaluation of investments

22,310

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2020

### 16 Tangible fixed assets

	Dinghies £	Boards £	Equipment £	Yachts £	Total £
<b>Cost</b>					
Additions	460,022	53,600	1,108	127,054	641,784
Disposals	(4,500)	-	-	-	(4,500)
At 31 December 2020	455,522	53,600	1,108	127,054	637,284
<b>Depreciation and impairment</b>					
Depreciation charged in the year	53,732	5,360	369	26,205	85,666
At 31 December 2020	53,732	5,360	369	26,205	85,666
<b>Carrying amount</b>					
At 31 December 2020	401,790	48,240	739	100,849	551,618

### 17 Fixed asset investments

	Listed investments £
<b>Cost or valuation</b>	
At 1 January 2020	-
Additions	506,556
Valuation changes	22,310
Income	7,759
Disposals	171
At 31 December 2020	536,796
<b>Impairment</b>	
At 1 January 2020	-
Expenditure	5,817
At 31 December 2020	5,817
<b>Carrying amount</b>	
At 31 December 2020	530,979

### 18 Stocks

	2020 £
Finished goods and goods for resale	28,106



# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

### 19 Debtors

	2020 £
Amounts falling due within one year:	
Trade debtors	3,657
Other debtors	10,887
Prepayments and accrued income	8,822
	<u>23,366</u>

### 20 Creditors: amounts falling due within one year

	2020 £
Other taxation and social security	4,455
Trade creditors	1,971
Other creditors	908
Accruals and deferred income	15,234
	<u>22,568</u>

### 21 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

	Balance at 1 January 2020	Movement in funds		Balance at 31 December 2020
	£	Incoming resources £	Resources expended £	£
RNSA (old entity) grants	-	587,198	(57,008)	530,190
Sports equipment grant (SEG)	-	1,108	(369)	739
	<u>-</u>	<u>588,306</u>	<u>(57,377)</u>	<u>530,929</u>

#### RNSA (old entity)

Various grants received by RNSA (old entity) from RN Charities and Samuel Woodcock Memorial Trust for the purchase of boats and dinghies. Donated to RNSA CIO on 01.01.20

#### SEG

Grants received from Royal Navy Sports Control Board (RNSCB), specifically to help maintain equipment levels.

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 22 Designated funds

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes:

	Balance at 1 January 2020	Movement in funds Incoming resources	Balance at 31 December 2020
	£	£	£
Boat replacement fund	-	4,301	4,301
Windsurfing fund reserve	-	1,770	1,770
	-	6,071	6,071

#### 23 Analysis of net assets between funds

	Unrestricted funds 2020 £	Designated funds 2020 £	Restricted funds 2020 £	Total 2020 £
Fund balances at 31 December 2020 are represented by:				
Tangible assets	20,689	-	530,929	551,618
Investments	530,979	-	-	530,979
Current assets/(liabilities)	174,600	6,071	-	180,671
	726,268	6,071	530,929	1,263,268

#### 24 Related party transactions

##### Remuneration of key management personnel

The remuneration of key management personnel is as follows.

	2020 £
Aggregate compensation	89,133

##### Transactions with related parties

During the year the charity entered into the following transactions with related parties:

One trustee received reimbursement of expenses during the year of £82.

# ROYAL NAVAL SAILING ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2020

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<b>24</b>	<b>Related party transactions</b>	<b>(Continued)</b>
	RNSA Moorings Limited paid the following costs to RNSA:	
	Shared Costs Recharged	£ 9,015
	Moorings Licence Fee	£ 5,000
	CEO time costs recharged	£11,277
	RNSA was owed £5,672 from RNSA Moorings at the balance sheet date.	
<b>25</b>	<b>Cash generated from operations</b>	<b>2020</b>
		<b>£</b>
	Surplus for the year	1,263,268
	Adjustments for:	
	Investment income recognised in statement of financial activities	(7,827)
	Non cash gift in kind	(1,096,354)
	Investment non trading income and expenditure	(1,941)
	Fair value gains and losses on investments	(22,310)
	Depreciation and impairment of tangible fixed assets	85,667
	Movements in working capital:	
	(Increase) in stocks	(524)
	Decrease in debtors	22,923
	(Decrease) in creditors	(15,712)
	<b>Cash generated from/(absorbed by) operations</b>	<b>227,190</b>
<b>26</b>	<b>Analysis of changes in net funds/(debt)</b>	
	The charity had no debt during the year.	

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