

Charity No: 1179016



Martin James  
FOUNDATION

# REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2021

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## REFERENCE AND ADMINISTRATIVE DETAILS

YEAR ENDED 30 JUNE 2021

### Legal Status

The Martin James Foundation is a registered charity No. 1179016 operating as a charitable incorporated organisation. There were 4 members as of 30 June 2021.

### Trustees

M J S Cockburn  
A Cockburn  
G Pick (resigned September 2020)  
A Kabagabo (appointed December 2020, resigned June 2021)  
C McKelvie (resigned July 2021)  
P D Riley (resigned July 2021)  
B Harvey (appointed December 2020, resigned July 2021)  
L Herd (appointed July 2021)  
C Harvey (appointed March 2022)  
M Heckel (appointed March 2022)

### Senior Management:

Peter McDermott – Martin James Foundation – Chief Executive Officer  
(resigned December 2020)  
Justin Rogers – Martin James Foundation – Chief Executive Officer  
(appointed January 2021, resigned May 2021)  
Daniel Croft – Martin James Foundation – Chief Executive Officer  
(appointed May 2021)

Daniel Croft – FosterTalk Limited – Chief Executive Officer  
(appointed November 2020)  
Steve Stockley – FosterTalk Limited – Chief Executive Officer  
(resigned October 2020)

Jamie Hodgson – Key Assets The Children's Services Provider  
(Australia) – Acting Executive Officer (appointed March 2020)  
Dianne Jackson – Key Assets The Children's Services Provider  
(Australia) – Executive Officer (appointed August 2020)

Kathryn Rock – Key Assets Newfoundland and Labrador Inc,  
Key Assets Ontario Inc. and Key Assets Nova Scotia Inc. – Chief  
Executive Officer (resigned May 2021)  
Margaret Bowen – Key Assets Newfoundland and Labrador Inc,  
Key Assets Ontario Inc. and Key Assets Nova Scotia Inc. – Interim Chief  
Executive Officer (appointed June 2021, contract expired March 2022)

Wayne Ferguson – Key Assets Foundation Limited – Chief  
Executive Officer

## Registered Office:

The Martin James Foundation  
Vicarage Court  
4 Vicarage Road  
Edgbaston  
Birmingham  
B15 3ES

## Auditors:

MHA MacIntyre Hudson  
Rutland House  
148 Edmund Street  
Birmingham  
B3 2FD

## Bankers:

HSBC UK Bank Plc  
P O Box 68  
130 New Street  
Birmingham  
B2 4JU

## Solicitors:

Bates Wells & Braithwaite London LLP  
10 Queen Street Place  
London  
EC4R 1BE

Mills and Reeve LLP  
74-84 Colmore Row  
Birmingham  
B3 2AB



I am incredibly proud of what The Martin James Foundation has achieved in 2020/21. The way in which our employees and partners rose above the challenges of the pandemic to continue delivering necessary support to children and families is utterly inspiring to me. While we needed to pivot several of our projects and plans, our impact has not been significantly affected by the pandemic, and that reflects the dedication that every member of our team has made to create more family-based futures for children around the world. So, for that, I thank you all.



As experienced by many individuals, COVID-19 imposed a new set of problems on children in care in 2021. Placements were delayed, resources were scarce, and many global initiatives were put on hold. Today there are approximately 8 million children living in orphanages with 80% of them having at least one living parent, and their progression towards a safer and more secure future was made uncertain. What's more, we saw an enormous number of children lose their parents and guardians to COVID-19.

I am proud to share in this report that MJF's support towards children, families, and communities was not hindered by the pandemic. Our varying teams across the globe worked tirelessly to ensure that vulnerable individuals were provided with the funding and resources they needed. In 2021 Our Key Assets and FosterTalk affiliates pinpointed and relieved concerns that were not only urgent, but unique to each nation and their response to the pandemic.

Of course, this could not have been achieved without our invaluable partners around the world. This report highlights how our relationships with these charities has strengthened in the last year as we've been able to further their work to accommodate unprecedented circumstances. For instance, Key Assets Canada received funding from the Canadian Red Cross to support children whose challenges were intensified by lengthy school closures. Our work with Arabian Medical Relief also shifted last year to speed up the delivery of home-based care programmes for parents of children in the Za'atari refugee camp in northern Jordan. These are just a few of the new initiatives that we introduced in 2021.

As a collective group, the Key Asset Affiliates supported 1,499 children, recruited 984 fostering households, and assisted 693 families through non-fostering services last year. The resources and funding that were available across MJF and the wider Martin James Network have allowed our reach to continue in a time in which it was most compromised. But perhaps the biggest takeaway from 2021 is the necessity of quickly adapting to ever-changing circumstances surrounding children in alternative care. We must be prepared for all eventualities and acknowledge that however hard we try, and the results we achieve, there are still more children in dire need of support.

This ethos will continue to be at the heart of MJF moving forward.

Today an estimated 8 million children live in orphanages, yet 80% of them have at least one living parent. Despite decades of research that demonstrate the damage that institutions such as orphanages cause to children's wellbeing and development, they continue to be used in many countries. We know family-based care has far better outcomes for children and we are committed to ensuring children have a chance to grow up and thrive in a safe and loving family.

The Martin James Foundation seeks to support families to stay together whenever possible and works to enable solutions that are in the best interests of children and young people for when this is not possible. The Foundation is comprised of a global network of affiliated organisations delivering charitable services for children, families and communities. This includes independent fostering agencies in Australia, Canada, Japan and New Zealand (Key Assets), and advice, practical guidance and independent support for both foster carers and fostering services in the UK (FosterTalk). We also use technical and financial resources generated throughout the Foundation to support partner organisations around the world to support children and families in those countries and contribute to the global efforts in deinstitutionalising care practices.

## Who we are

Our Key Assets affiliates are non-governmental, not-for-profit, non-religious service agencies seeking to achieve positive and lasting outcomes for children, families, and communities. All services conducted by these not-for-profit organisations are recognised as charitable activities in their countries of operation, and each organisation is registered with its respective national charity regulatory body and is required to work according to the legislation and protocols of those countries. While Key Assets' main work is in delivering foster care services, in recent years we have also built on our knowledge and experience of working with vulnerable children and families and diversified into disability and intensive family support services. We strive to develop an innovative range of services for children, young people and families and pride ourselves on a 'can do' approach, remaining flexible and responsive in our services.



**Key Assets Australia** was founded in 2007 and has grown significantly to provide a wide range of services to children, families and communities in New South Wales, Queensland, South Australia, Tasmania, Western Australia, Victoria and Norfolk Island. Key Assets Australia strives to continue its work developing innovative services and partnering with statutory bodies, foster carers, families and people with a disability to understand and meet their unique needs.

**Key Assets Canada** is a children's services provider with a commitment to improving outcomes for children and young people in Canada since 2007. Key Assets Canada supports and manages the recruitment and retention of foster carers across Ontario, Newfoundland and Labrador, and Nova Scotia. In addition to foster care services, Key Assets Canada also provides educational support and therapeutic services.

**Key Assets Japan<sup>1</sup>** was established in 2010 as a social enterprise underpinned by strong values and a commitment to improving outcomes for children and young people across the country. As of 2020, Key Assets Japan provided fostering support services in Osaka Prefecture, Tokyo, Saitama Prefecture, Fukuoka City, Kawasaki City, and Chiba City from their respective local governments and has made positive changes in each region.

**Key Assets New Zealand/Aotearoa** provides foster care and family support services for children and families in the Auckland, Hamilton and Christchurch regions. The organisation believes in a team approach to foster care and family support, working with carers and Oranga Tamariki, Ministry for Children to develop personalised supports that best fits the needs of service users.

<sup>1</sup> The organisation in Japan is linked to our network, however it falls outside of the Foundation's control therefore their financial returns are not included in this report.



**FosterTalk** provides advice, support and guidance on all aspects of foster care and works to ensure that foster carers in the UK receive the correct support and training to feel safeguarded in their role, from pre-approval stages through to retirement. Learning and development opportunities are provided for both foster carers and social workers with services devoted to supporting the team around the child to truly improve the welfare and opportunities all children and young people in care. FosterTalk also delivers Fosterline, a government-funded free helpline for all foster carers in England. FosterTalk is committed to improving and influencing where they can in order to improve the outcomes for every child and young person in the care system.

## Global Programmes

In addition to the charitable activities in the countries of our affiliate organisations, we also have a global programmes team, based in the UK, who collaborate with organisations, social workers, care professionals, and local communities in other countries who are working to develop and implement family-strengthening and alternative care support for children and families. Support is offered through a combination of technical assistance, funding, sharing of resources, and peer learning from social work professionals across the Foundation. Through this work, we seek to empower and influence local, national and global commitment to, and action on, preventing children from being separated from their families and being placed in orphanages. We do this through a mix of strategies including advocacy campaigns, research, practice development, generation of evidence and practice models, and pilot programmes to explore what contextually appropriate approaches to successful family-based care can look like. We also have a project in the UK to support care-experienced and disadvantaged young people to start their own businesses. Our EPIC initiative provides mentoring and funding support to enable young entrepreneurs to transform an idea into a business.

Together we represent an international network of over 800 foster care and other childcare practitioners, with over 30 years of collective experience of successful delivery of innovative, quality foster care and family strengthening services. The organisations within the Foundation share innovation and best practice through global Community of Practice sessions, and peer exchange to share learnings and to consider new services and ways of operating. This includes staff from affiliates supporting our global partners through practice-based online workshops, as well as collaboration between affiliates such as the rich learning and knowledge exchange opportunities through the First Nations Collaboration forum (Australia and New Zealand).

Together, these varied approaches and initiatives enable Martin James Foundation to work towards a world where children can grow up in safe and loving homes, not in institutions.



# MJF - KEY ACHIEVEMENTS



## Key Assets Australia

Supported **1,081**  
children and young  
people in their care

Offered support to  
**654**  
Carer Households

Assisted **693**  
families with  
non-fostering services

## Key Assets Canada

Delivered fostering  
placements for **248**  
children & young people

Supported  
**125**  
carer households

Reached **145**  
families with  
non-fostering services

## Key Assets New Zealand/Aotearoa

Delivered **114**  
foster care placements,  
focusing on children  
with complex needs

Supported  
**91**  
carer households

Assisted  
**6**  
families through  
non-placement services

## FosterTalk



Had **19,000**  
household memberships

Supporting over  
**36,000**  
foster carers

Continued to  
deliver the Fosterline  
Plus contract for the  
Department of Education,  
receiving between

**250 & 300**  
calls per month



## Martin James Foundation



Partnered with **11** partner organisations in Colombia, Croatia, Greece, India, Indonesia, Jordan, Latin America, Madagascar, Poland, and Thailand by offering a mix of technical support and funding to advance care reform and deinstitutionalisation.

Supported the Arabian Medical Relief to develop and implement home-based care programmes to deliver services to Syrian children in the Za'atari Refugee Camp during Covid-19 restrictions

*Funded a joint research project between the University of Bath and Thammasat University to explore children's experiences growing up in alternative care in Thailand*

Supported Harum to raise awareness on the importance of children growing up in families and not institutions through workshops with CSOs and a radio campaign.



# CONSOLIDATED FINANCIAL REVIEW

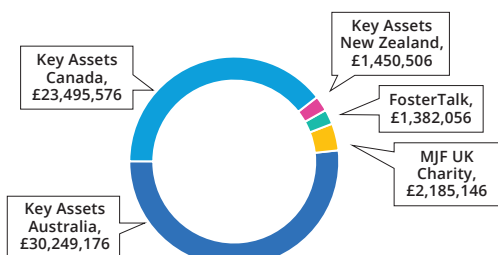
During the year, the not-for-profit affiliates that comprise the Martin James Foundation continued to perform well both operationally and financially with limited negative impact from COVID-19. Total consolidated income for the year was £57,577k of which £56,450k was generated by charitable activities through the provision of children's services and £968k is donations and legacies.

The figures in the graphs below are shown without consolidated adjustments relating to internal funding arrangements.

Income from charitable activities in Canada, Australia and New Zealand relates to the provision of children's services. This income is restricted by the government agencies who provide this funding.

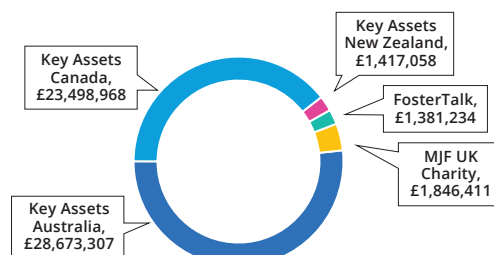
Charitable activities in Canada, Australia and New Zealand relate to the provision of children's services.

**Income by Affiliate**



■ Key Assets Australia ■ Key Assets Canada ■ Key Assets New Zealand  
■ FosterTalk ■ MJF UK Charity

**Expenditure by Affiliate**



■ Key Assets Australia ■ Key Assets Canada ■ Key Assets New Zealand  
■ FosterTalk ■ MJF UK Charity

Total consolidated expenditure for the year was £55,421k of which £55,391k was spent on charitable activities both direct and support.





# ACTIVITIES, ACHIEVEMENT & PERFORMANCE

## Charitable activities during 2020/21 - Affiliate organisations



This year, staff and carers from **Key Assets Australia** continued to make positive and lasting differences for 1,081 children and young people in their care, support to 654 carer households, and assistance to 693 families with non-fostering services. The organisation also focused on several national priority areas including First Nations cultural development, the provision of disability services, the development of a comprehensive national risk framework and the delivery of new IT systems including, a new Case and Carer Management system. Key Assets Australia also continued to invest in Virtual Reality (VR) technology which offers a different avenue for foster carers and others in the Key Care Teams to understand and experience interactions with vulnerable children and to assist in the prevention of placement breakdown. The technology allows the user to experience the impact of trauma, abuse and neglect through the eyes of the child which promotes accelerated learning and understanding of the needs of children in the care system.

During 2020/21, **Key Assets Canada** reinforced its work delivering high quality services with fostering placements for 248 children and young people, supporting 125 carer households, and reaching a further 145 families with non-fostering services. The organisation saw meaningful progress on a number of projects including the on-going success of the pilot project in Nova Scotia, significant accomplishments on the path to opening Newfoundland's Children and Youth Advocacy Centre and development and expansion of programs in Ontario beyond provincial borders to Nunavut. As in Australia, Key Assets Canada also began using VR technology designed for children's services and education to enhance recruitment of foster families and to help children in care by using immersive VR therapeutic supports. The teams aim to help educators, clinicians, foster and adoptive families, first responders and crisis support workers in assisting those who have experienced trauma by sharing knowledge through this innovative technology and helping them to understand the impacts of trauma and build empathy. Key Assets Canada received funding from the Canadian Red Cross (via the federal government's COVID-19 relief funding) to provide specialized tutoring services for learners with learning gaps and/or special needs whose challenges were exacerbated by the province's lengthy school closure.

# ACTIVITIES, ACHIEVEMENT & PERFORMANCE

## Charitable activities during 2020/21 - Affiliate organisations



During 2020/21 **Key Assets New Zealand/Aotearoa** maintained a focus on the delivery of foster care placements for children with complex needs, complemented by a new and successful pilot service supporting the transition of children from foster care back to their family. 114 children and young people were supported through foster placements during the year, 91 carer households were supported, and six other families were assisted through non-placement services. The organisation proudly celebrated the one-year anniversary of their development as a bi-cultural organisation 'ma te huruhuru ka rere te manu' translated this means 'adorn the bird with feathers that it may fly'. The continuous learning, whole of agency approach supports the commitment to uphold the mana of Te Tiriti O Waitangi to inform their bi-cultural journey, ever recognising what came before us to guide what lies ahead. The practice framework, called 'Mana Tiaki or Key to Care' was developed in collaboration with Key Assets Australia and the Parenting Research Centre and provides a systematic, evidence-informed and structured approach to developing family/carers capacity. This is achieved through the co-creation of learning projects and goal setting and forms part of the wider coaching and support provided.

During 2020/21, **FosterTalk** supported over 36,000 foster carers through its membership services. FosterTalk continued to deliver the Fosterline Plus contract, which recognised the greater level of support required for existing and prospective foster carers during the pandemic. The programme was initially extended for six months, however towards the end of the year, the Department of Education confirmed that FosterLine and FosterLine Plus would be extended for a further 18 months, with a new contract end date of September 2023. FosterTalk underwent a professional rebrand of its outward appearance and products/services. FISS, our independent allegation support service, was renamed as AST (Allegation Support Team) and launched as a separate

brand. With this change, there has been an increase in referrals and new fostering organisations using the service. A priority of FosterTalk has been to raise the profiles of foster carers and recognise their contribution to society and the lives of children throughout the UK. FosterTalk Awards launched this initiative, which was followed by an online campaign 'Faces of Foster Care' showcasing the contribution of foster carers. FosterTalk achieved several recognitions during the year including 'Foster Care Support Specialist' for the second year, 'Customer Service Excellence' award for the fourth year in a row, and a Cyber Essential award which highlighted the organisation's ability to maintain a good standard and service and safety within operational systems.

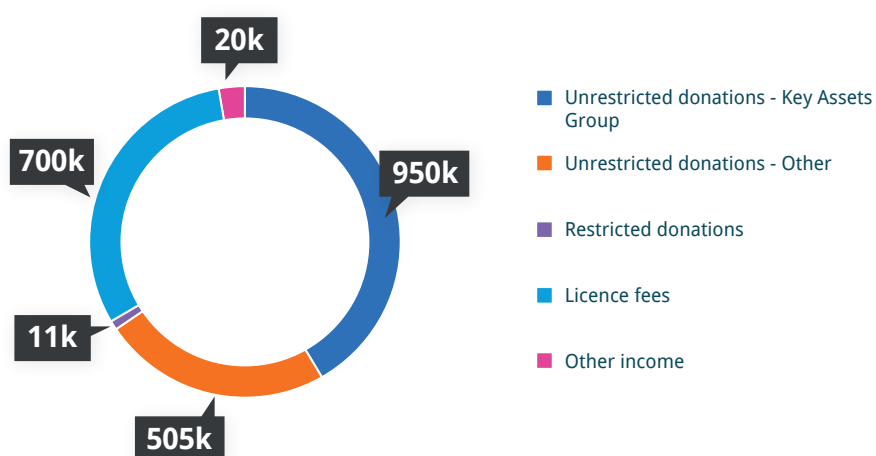
During the year, the **Key Assets** affiliates were looking after a total of 1,499 children through a total of 984 fostering households they recruited, assessed and supported. A further 693 families were supported with non-fostering services.

**FosterTalk** had over 19,000 household memberships during 2020/21 supporting over 36,000 foster carers across the UK. FosterLine received between 250 – 300 calls per month and the Allegations Support Team opened 446 cases.

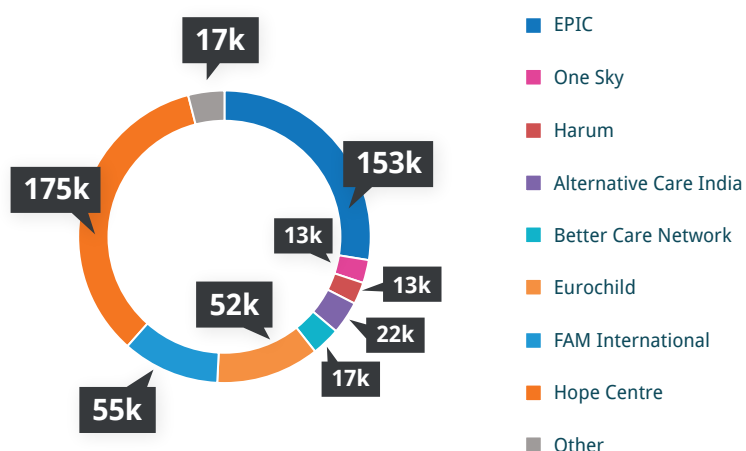
MJF UK Charity generated a surplus of £337k for the year ended June 2021. This has strengthened the net asset and reserves position at the year end.

Total income for the year ended June 2021 was £2,185k.

## Income



## Direct Project Spend



Total expenditure of £1,848k includes £517k of UK and international direct project spend (see strategic plan for details) and £1,329k of support and governance costs.

# ACTIVITIES, ACHIEVEMENT & PERFORMANCE

## Charitable activities during 2020/21 - Partner organisations



During FY 2020/21 MJF UK Charity collaborated with 11 partner organisations around the world on charitable projects relating to alternative care and deinstitutionalisation, as well as running the EPIC project for care leavers and disadvantaged young people in the UK.

### Colombia

During 2020/21, Martin James Foundation worked in partnership with **Lumos** to train social workers in Colombia to support the growth of foster care throughout the country. The project supported the Colombian Institute of Family Welfare (ICBF), their staff, foster families and foster home operators. During the pandemic the national government recruited professionals connected to ICBF to provide temporary foster placements. The government now expects regional offices to move forward with a fostering agenda and support the interim families and recruit new families. Staff from Key Assets Canada co-managed and contributed significantly to this project.

### Europe (including Croatia, Greece, Poland)

In 2020/21 we continued our partnership with **Eurochild**, a network of organisations across Europe that seeks to promote child rights and wellbeing. The partnership initially focused on advocacy and developing thematic position papers and shifted during the Covid-19 pandemic to monitor and track the impact of Covid-19 on child welfare and alternative care across Europe. In November 2020, Eurochild released a report entitled *"Growing up in lockdown: Europe's children in the age of COVID-19"* funded by Martin James Foundation.

The partnership also provided technical support and funding to three organisations in different European countries that are developing family-based care: **FICE Croatia**, **Roots Research Centre in Greece**, and the **Polish Foster Care Coalition**. Sessions delivered included training on alternative care for children's lawyers in Greece, a webinar aimed at experts from all over Croatia who work with children and youth in alternative care to increase the level of their professional competencies, and another on

alternative care directions and development in Poland with particular emphasis on the impact of the Covid pandemic on children in alternative care. Articles were published featuring the results of the technical assistance project in Greece, Croatia and Poland. Building on the work done within this project, the national partners will continue to address the needs of foster carers in Croatia, Greece and Poland by organising experts' webinars and providing targeted support. They have also been approached by the national authorities as for example Minors Prosecutors in Greece, District Centre for Family Support in Poland, and the Croatian Ombudsman for Children to cooperate on paving the way for continued collaborations towards deinstitutionalisation in Croatia, Greece and Poland.

Technical assistance and financial support was also provided to Eurochild's Children in Alternative Care (CiAC) group through a series of webinars and publications. Martin James Foundation also supported the German Child and Youth Welfare Forum held in May 2021.

### Global

The **Better Care Network** (BCN) is an interagency initiative that facilitates global information exchange and collaboration among organisations, governments, community groups, and individuals working to strengthen children's care and influence action for children without adequate family care. In December 2020, Martin James Foundation began a partnership with BCN to advance the deinstitutionalisation of children, promote alternative care including foster and kinship care, and to leverage the global family strengthening and international foster care practice of the Foundation to showcase and advance practitioner learning.

### India

The **Centre of Excellence in Alternative Care** (CEAC) in India was established in 2016 and aims to support the development of good quality alternative care for children. Martin James Foundation has provided CEAC a

# ACTIVITIES, ACHIEVEMENT & PERFORMANCE

## Charitable activities during 2020/21 - Partner organisations



mix of technical, material and financial support. During 2020, a pilot project was put on hold due to the Covid-19 crisis and the decision was reached to no longer fund the work of the centre; concluding payments were made during FY2020/21.

### Indonesia

In November 2020, Martin James Foundation started a partnership with the **Harum Family Centre** in eastern Java, Indonesia. The project aims to pilot foster care and demonstrate that this can be a safe and cost-effective form of alternative care for children. Harum is supporting fostering families and navigating challenges of first transitions of children back to birth family from foster care. During the first eight months of the project, the team has been working to raise awareness and understanding with a workshop for 20 participants from civil society organisations on the importance of children growing up in families and not institutions and a successful radio campaign to encourage people to become foster carers. People who then applied have been assessed and trained by Harum. Key Assets New Zealand supported this project with four staff engaged in the delivery of a series of practice-based online workshops with staff from Harum.

Support was also provided to an Indonesian network organisation, **Asuh Siaga**, to strengthen their capacity to support alternative care reform. Funding was provided to develop a programme of foster care trainings for network member organisations and government staff to implement five pilot foster care projects across Indonesia. Martin James Foundation staff also delivered training to 300 participants on lessons learned from countries who have started to shift from institutions to family-based care.

### Jordan

Martin James Foundation has been supporting **Arabian Medical Relief** (AMR) since 2016 to establish and run a rehabilitation service for Syrian children living in the Za'atari refugee camp in northern Jordan. The Hope Center delivers physical and psychological services for children with sessions including physical therapy, occupational therapy, psychosocial support and speech rehabilitation. AMR therapists involve the parents in

the treatments and teach them how to continue and reinforce the activities with their child at home. During 2020/21 Covid-19 restriction measures accelerated the development and implementation of AMR's home-based care programmes and staff at the Hope Center used technology to engage families and continue to deliver services with minimal disruption using video calls. The partnership will come to an end later in 2021, and in preparation, Martin James Foundation has been supporting AMR to transition to a new phase including collaboration on new fundraising initiatives.

### Latin America

In 2019, Martin James Foundation developed a partnership with **RELAF**, the Latin American Foster Care Network, intended to support the development of their advocacy and communications capacity. However, due to the pandemic, in 2020/21 the focus of the partnership shifted to responding to the worsening situation for children's welfare in the region. Martin James Foundation funding was pivoted away from advocacy work in order to establish a free crisis line for practitioners and policy actors to access up-to-date advice and support on ways to develop and deliver alternative care during the pandemic that are in the best interests of the children. RELAF provided a range of services from one-to-one sessions, to small or large webinar sessions to meet the identified need. Feedback was positive with the majority of users rating the service as very helpful. Requests were received from Mexico, Panama, Argentina, Chile and Peru and related to the desire to promote and support policy development on family-based care as well as ensuring the safety and rights of children in institutions.

### Madagascar

During 2020/21, the Martin James Foundation partnership with **FAMadagascar** continued. At the start of the pandemic, people who were homeless in Madagascar's capital city, Antananarivo, were accommodated in a government shelter during the lockdown restrictions. Pregnant women were among those in the shelter who



# ACTIVITIES, ACHIEVEMENT & PERFORMANCE

## Charitable activities during 2020/21 - Partner organisations



were particularly at-risk and needed to be housed and supported. During 2020/21 Martin James Foundation provided funding and resources for FAM to relocate the women out of the centre and into the community close to the maternity hospital. Martin James Foundation funded a social worker to support this work that includes establishing sustainable psychosocial support and income generating opportunities for the women. The project has successfully prevented these children from being separated from their families and being placed in orphanages.

FAM is also working with the Malagasy government to facilitate in-country kinship/foster care for children at risk. In February 2021, FAM signed a memorandum of understanding with the Government to develop a national foster care handbook and Martin James Foundation supported FAM with funds to recruit a national consultant who will map existing family-based care solutions throughout the country and contribute to drafting the guidelines for the handbook. Staff from FosterTalk supported FAM with peer exchange sessions.

### Thailand

Martin James Foundation has several programmes in Thailand. In December 2020, a partnership was launched with **Alternative Care Thailand (ACT)** which is a network of civil society groups working closely with UNICEF and the Division of Children and Youth in the Thai Government. Martin James Foundation supported ACT with funding to facilitate the network's meetings and their annual working retreat to review their action plan. Despite Covid restrictions, the group has been meeting monthly online, new members have joined, and work is being conducted to lobby the government on orphanage trafficking.

Another ongoing partnership in Thailand is with **One Sky Foundation** who provide support to children and families in a remote area along the Thai/Myanmar border. There is a proliferation of orphanages in the area and, with limited welfare provision for undocumented families, children are vulnerable to being placed in an institution. During 2020/21, Martin James Foundation provided funding to One Sky to support their family strengthening work which

plays a vital role in keeping children in their families and out of institutional care settings. A project to further develop One Sky's kinship work was started to enable support for children living with extended family. Staff from Key Assets Australia contributed to the project through online workshops to discuss case management and share learning from kinship work in each country. The families that OneSky work with rely on day-to-day employment in factories on the border but when these industries were closed due to Covid lockdown, families were facing extreme poverty and had a lack of food and provisions. Funding from Martin James Foundation allowed OneSky to respond to these needs by distributing needed supplies to the communities.

Elsewhere in Thailand, the Martin James Foundation's support of a research project conducted jointly between **University of Bath / Thammasat University** continued. The research seeks to explore children's experiences of alternative care through collecting and documenting the



# ACTIVITIES, ACHIEVEMENT & PERFORMANCE

## Charitable activities during 2020/21 - Partner organisations



experiences of children growing up without the care of parents in settings such as orphanages, residential schools and temples. A child rights perspective underpins this research, with the premise that research about children's lives needs to include children's voices. The project is using arts-based methods to gain understandings of what is like to grow up in care in Thailand. An article was published in July 2020 featuring initial findings from the research, and a literature scoping review was published in January 2021; further outputs will be released in 2022 once the project has completed.

### UK

**EPIC** (formerly EPIC Youth) is, a UK-based business mentoring programme engaging and enabling young people 16-25 years of age, who have experienced adversity

and/or the care of a local authority, to create and launch their own company. The scheme engages young entrepreneurs with individual and group mentoring, along with skills-based sessions on employability key business topics. During the period, mentoring support was offered by a pool of mentors across different industries within the Martin James Network, ensuring every young person within the programme had an individualised plan with wrap around support. EPIC also provided financial support to cover business start-up costs.

Lastly, support was given to several community organisations supporting young people within the area local to the offices of the Foundation including Beatfreeks, Girl Grind, and free@last.



### Future Plans

In the coming year, Martin James Foundation will continue to implement its strategy to deliver, empower and influence family-based alternative care for children around the world. Our **Key Assets** and **FosterTalk** affiliates will continue to provide quality services and advice for children, young people and families including foster care as well as trauma-informed therapeutic services. Work with Indigenous and First Nations communities in Australia, Canada and New Zealand will be ongoing to further develop culturally appropriate forms of support.

Through our collaborations with partner organisations, we will build on the progress made in developing family-based care solutions, including family-strengthening, kinship care, and foster care, to enable children to grow up in families and not in institutions. We are also developing a project to support children and families who were spontaneously reunited when orphanages were suddenly closed during Covid lockdowns. Finally, our **EPIC** mentoring programme plans to expand its reach to support more care-experienced young entrepreneurs to successfully turn their business ideas into reality.

# STRUCTURE, GOVERNANCE AND MANAGEMENT

## Governing document

The Martin James Foundation is a Charitable Incorporated Organisation incorporated on 2 July 2018. It is governed by its Constitution as last amended and dated 2 September 2019, and is a registered charity with the Charity Commission of England and Wales. The charity's registered address is Vicarage Court, 4 Vicarage Road, Edgbaston, Birmingham, B15 3ES. Our Charity Commission registration number is 1179016.

The governing document defines the objects of the charity as being 'the relief of those in need by reason of their poverty, financial hardship, youth, age, infirmity, physical or mental distress or suffering, social or economic circumstances (including as a result of war, natural disaster, trouble or catastrophe) either generally or individually amongst children, young people and families in the UK and worldwide'.

## Organisation

The Martin James Foundation's Board of Trustees, which can have up to 12 members, oversees the charity. The trustees meet at Board 4 times a year when they consider the strategic direction and governance of The Martin James Foundation. Trustees are responsible for setting strategy and are responsible in law for the running of the Foundation.

New trustees are identified through a recruitment process and appointed following eligibility checks at duly convened meetings for a period of three years after which they are eligible for re-election for a further three years. The Board has adopted formal procedures for the recruitment, selection, and induction of new trustees.

Following the appointment of new members, an induction programme is arranged which aims to give the individuals the information and tools they need to fulfil their legal obligations as well as to play an effective role on the Board. The induction involves reading material, visits to the offices as well as access to staff. During the term of office of trustees, opportunities for on-going training are offered either through specifically arranged sessions or less formally through recommended reading lists.

The Chief Executive Officer (CEO) and senior team are appointed by the Trustees to oversee the day-to-day operations of the charity and hold delegated authority for operational matters including finance and employment. The CEO and trustees meet on a monthly basis to discuss such matters.

## Remuneration statement

Pay and benefits for the CEO are determined by the Board. When deciding pay and benefits for the rest of the organisation, including the Executive team (except the CEO), salary survey information and other relevant data is used as a benchmark to compare against similar organisations in the voluntary sector. Key management salaries are decided upon appointment and reviewed on an annual basis in line with the organisation's Pay Policy.

## Related Parties

The Martin James Foundation and its overseas not-for-profit affiliates is part of the Martin James Network.

The Martin James Network is a diverse network of companies based in the United Kingdom and across Europe. Mr M J S Cockburn, the Chair of The Martin James Foundation, is director of each entity of the Martin James Network and is the ultimate controlling party in view of his controlling interest in the share capital of the individual entities. The below companies provide services to the Martin James Foundation and the wider not for profit affiliates:

Antser Tech Solutions Limited - IT support and services  
Martin James Group - management services  
Number One Park Limited - property rent  
Pengower Limited - IT services  
Tribera Limited - Marketing

Mr M J S Cockburn was a director of all the above companies during the period the services were provided.

Detailed related party transactions are disclosed in note 19 to the financial statements.

### Investment policy

The Martin James Foundation invests in order to further the charity's charitable aims, taking into consideration the environmental, social and governance aspects of the investments in line with our values.

The purpose of this policy is to ensure that The Martin James Foundation will:

- Make and divest investments in line with agreed parameters set by trustees;
- Ensure that funds are invested in a diversified set of funds in order to ensure a balance of returns and mitigation of risks, and protect the charity's invested funds;
- Achieve alignment of the investment policy and statements published in the annual report and accounts.

The objective for The Martin James Foundation's investments is to outperform cash without significantly increasing risk.

Cash holdings above the day to day needs of the organisation should be invested to generate a return to boost Unrestricted Funds.

All funds will be invested, monitored and recorded in accordance with the Charities SORP FRS102.

### Reserves policy

The reserves policy for The Martin James Foundation was finalised during the year with a threshold limit set at £150k. The policy was due to be reviewed and approved by the Board of Trustees at the October 2021 Board meeting and the balance as at year end was £193k.

#### Unrestricted Reserves: Core

In deciding a suitable level of unrestricted reserves required Martin James Foundation have chosen to designate an element of reserves to core expenditure. This reserve will ensure the UK charity can sustain operations for an agreed term, covering costs such as staff and office. Initially the level will be calculated for a minimum term with the intention to build the reserves up to a target that will be reviewed annually.

#### Unrestricted Reserves: Other

Other Unrestricted Funds may be used to deal with emergency situations or financial shocks. Martin James Foundation may choose to access reserves to meet the organisational needs for one-time, non-recurring expenses that will build long-term capacity, such as staff development, research and development, special projects or investment in infrastructure. Such Funds may also be transferred to fund specific projects, either supplementing or providing start-up funding for projects which are not fully funded by Restricted Funds.

A target reserve is yet to be agreed but will be maintained over and above the amount reserved for core expenditure.

### Restricted Reserves

Restricted Reserves consist of unspent funds received from donors for specific programmes; in the event that funds received are not due to be recognised as income, such funds will instead be recorded as Deferred Income and recognised as income in future periods.

Martin James Foundation will not hold a target for Restricted Funds and these funds are not included within reserves targets.

Each programme that is accounted for through Restricted Funds aims to remain within the income budget and to manage cash flow without the need for additional injection of funds. Expenditure should therefore always be limited to funds available.

### Group Reserves

Upon consolidation the subsidiaries reserves have been allocated fully to Restricted Funds. Although the Group have aligned goals and purpose the Charity is not entitled to use the Subsidiaries reserves freely to benefit its own operations.

Where deficit reserves have been inherited on acquisition, plans are in place to monitor and assist in bringing the Funds into a surplus position in the future.

### Cash Reserves

The Board have agreed to maintain cash reserves at a level where if the Charity was to cease all future commitments could be fulfilled. This level will be reviewed annually with the intention to build up on existing reserves without impacting charitable activities

### Grant making policy

The Martin James Foundation works in partnership with a number of organisations. Grants payable are made in line with strategic and business plans. We monitor grants operationally and financially throughout the term and particularly at the end of the grant. The annual planning process includes earmarking funding to be made available for grants in the following year. During FY 2020/21, a review was conducted of the grant process for partners including standardisation of documentation and procedures, due diligence on new partners, and increased frequency of project monitoring and review.

### Statement of public benefit

Trustees have paid due regard to the Charity Commission's public benefit guidance and are satisfied that the charity complies with the Charities Act 2011.



# FINANCIAL REVIEW

## Policies and procedures



The information given at the beginning of this Trustees' Report outlines in detail the Foundation's activities and achievements in working for the public benefit to improve the life opportunities of young people.

Overall, during the past year, 1,499 children were supported in foster care placements, and 693 families were supported through direct provision of family support services. Through our partnerships, the Foundation provided funding and support to 11 organisations. Within this support the Foundation also funded an academic partnership to undertake research and support wider, systems-level change.

### Approach to fundraising

Our fundraising work is undertaken by our employees we do not use professional fundraisers or commercial participants. Martin James Foundation registered with the Fundraising Regulator in April 2021 and works in line with the Code of Fundraising Practice and is committed to their Fundraising Promise.

The majority of Martin James Foundation's funds are raised through licence fees and private donations. The charity has a JustGiving page which collects donations from individuals. Funds are also received through our involvement with the local business network BNI Solihull and payroll donations via a salary sacrifice scheme (Give as you Earn) from staff within the Martin James Network. Our fundraising strategy includes plans to diversify sources of funding to support and expand charitable activities in the UK and around the world.

We closely monitor the quality of our fundraising work and review any related complaints from donors or members of the public. During FY 2020/21, we did not receive any complaints about our fundraising work.

### Trustees' assessment of going concern status

The Trustees have considered the risks facing the charity, the forecast of cash flows and the level of reserves and

are satisfied that Martin James Foundation will be able to meet all financial obligations as they fall due over the next 12 months following the audit and therefore conclude that the charity is a going concern.

The Board have reviewed the going concern principle of accounting as part of its annual review in light of the COVID-19 pandemic.

The spread of COVID-19 has severely impacted many local economies around the globe. In many countries, businesses are being forced to cease or limit operations for long or indefinite periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown.

Whilst the longer-term effects remain unclear Martin James Foundation and affiliates have successfully adapted to ensure this has not had a detrimental impact. The impact we have seen to date is static placement numbers with a reduction in costs, as a result of the limitations on travel.

Regular forecasting processes have taken into consideration the current climate and its potential impact on both income and expenditure. The Board has reasonable expectation that there are adequate resources and control mechanisms to continue in operational existence for the foreseeable future. As a result, the Board deems it suitable to continue reporting on the going concern basis.

# PRINCIPAL RISKS AND UNCERTAINTIES

## Risk management

The trustees and executive team believe that sound risk management is integral to good management and governance, and that risk management forms an integral part of Martin James Foundation's decision-making, and its strategic and operational planning.

In line with Charity Commission risk management guidance, the organisation maintains a Risk Management Policy and a risk register covering key strategic risks, which is updated at least twice a year and more frequently where the need arises, or the risks are more volatile. The register considers risks within the following categories:

- Operational
- Financial
- External
- Governance

Risks are assessed in terms of likelihood and potential impact. The risk register includes any relevant risk mitigation and actions required, and records the resulting retained risk. At each review, trustees consider the level of retained risk and decide whether this is acceptable. All new projects will include a consideration of the key risks involved.

Martin James Foundation reviews and monitors the effectiveness of the risk management framework regularly and updates it as required.

## Operational risks

The Key Assets not for profit affiliates have over 10 years' experience of managing social care risks which has enabled the development of robust policies, procedures and systems. These are continually reviewed to ensure that they are appropriate and provide mitigation against any new risks identified.

The main areas of focus are: safeguarding and child protection, regulatory compliance and inspection results, service provision, data protection, customer service, financial management and employee related matters.

## Financial risks

The Foundation's operations expose it to a variety of financial risks that include pressure on credit risk, liquidity risk, cash flow and interest rate risk and foreign exchange risk. The Foundation has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the group by monitoring levels of income, expenditure and liquidity.

## Credit risk

Almost all of the affiliates' partners are government agencies or government funded non-government agencies and as such this risk is relatively low.

## Foreign exchange risk

The group of affiliates do not trade between international subsidiaries but has a treasury management function to mitigate this risk. The currency risk of holding assets and liabilities in foreign currencies across the group is managed by partially matching foreign currency assets with foreign currency liabilities.

# STATEMENT OF TRUSTEES' RESPONSIBILITIES

The Trustees are responsible for preparing the Strategic Report, Trustees Report and the financial statements in accordance with applicable law and regulations.

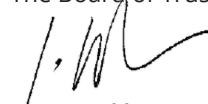
Charity law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under charity law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and charity and of the incoming resources and applicable resources, including the income and expenditure of the group and charity for that period.

In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and accounting estimates that are reasonable and prudent;
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Trustees approved this report on 29 April 2022



M J S Cockburn  
Chairman

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# INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES OF THE MARTIN JAMES FOUNDATION



## Opinion

We have audited the financial statements of The Martin James Foundation (the 'parent charity') and its subsidiaries (the 'group') for the year ended 30 June 2021 which comprise the consolidated statement of financial activities, the charity statement of financial activities, consolidated balance sheet, charity balance sheet, consolidated cash flow statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland) United Kingdom Generally Accepted Accounting Practice).

## In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charity's affairs as at 30 June 2021 and of the group's incoming resources and application of resources for the year then ended
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011.

## Basis of Opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charity in accordance with ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed; we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group or parent charity's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

## Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES OF THE MARTIN JAMES FOUNDATION



## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the trustees' report; or
- sufficient accounting records have not been kept; or
- the parent charity's financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees are responsible for the preparation of financial statements which give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and parent charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charity or to cease operations, or have not realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under Section 151 of the Charities Act 2011 and report in accordance with regulations made under Section 154 of that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error,

and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- Enquiry of management and those charged with governance around the actual and potential litigation and claims
- Performing audit work over the risk of management override of controls, including testing of large or otherwise unusual journal entries and other adjustments for appropriateness;
- Reviewing financial statement disclosures and testing



# INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES OF THE MARTIN JAMES FOUNDATION



to supporting documentation to assess compliance with the applicable laws and regulations;

- Review of legal and professional nominal accounts for indications of any actual or potential litigation;
- Review of accounting estimates for indications of management bias.
- Review of board minutes for evidence of any litigation or non-compliance with legislation
- Review of audit working papers of component auditors to determine the procedures undertaken by component auditors to assess the risk of and detect fraud, litigation and non-compliance with legislation.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website [www.frc.org.uk/auditorresponsibilities](http://www.frc.org.uk/auditorresponsibilities). This description forms part of our auditor's report.

## Use of our report

This report is made solely to the charity's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

*MHA MacIntyre Hudson*  
**MHA MacIntyre Hudson (Statutory Auditor)**  
**Birmingham, United Kingdom**

**Date:** 29 April 2022

*MHA MacIntyre Hudson is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.*

# MARTIN JAMES FOUNDATION

## CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES (Incorporating an Income and Expenditure Account)



### YEAR ENDED 30 JUNE 2021

	Notes	Restricted Funds	Unrestricted Funds	Year ended 30 June 2021 Total Funds	Six months ended 30 June 2020 Total Funds
		£'000	£'000	£'000	£'000
<b>Income and endowments from:</b>					
Donations and legacies	4	41	927	968	1,513
Charitable activities	5	56,450	-	56,450	25,413
Other trading income	6	79	59	138	117
Investments		13	-	13	22
Other		5	3	8	50
<b>Total income</b>		<b>56,588</b>	<b>989</b>	<b>57,577</b>	<b>27,115</b>
<b>Expenditure:</b>	7				
Raising funds			-	-	162
Charitable activities		54,978	413	55,391	24,810
Other		-	30	30	-
<b>Total expenditure</b>		<b>54,978</b>	<b>443</b>	<b>55,421</b>	<b>24,972</b>
<b>Net income before investment gains and losses</b>		<b>1,610</b>	<b>546</b>	<b>2,156</b>	<b>2,143</b>
Net (loss)/gain on investments		-	(2)	(2)	9
<b>Net income</b>		<b>1,610</b>	<b>544</b>	<b>2,154</b>	<b>2,152</b>
Other recognised gains/(losses)		(238)	-	(238)	250
<b>Net movement in funds</b>		<b>1,372</b>	<b>544</b>	<b>1,916</b>	<b>2,402</b>
Fund balances brought forward		4,593	(333)	4,260	1,858
<b>Fund balance carried forward</b>		<b>5,965</b>	<b>211</b>	<b>6,176</b>	<b>4,260</b>

All of the above results are derived from continuing activities.

All gains and losses in the year are included above.

The notes on pages 29 to 52 form part of these financial statements.

# MARTIN JAMES FOUNDATION

## CHARITY STATEMENT OF FINANCIAL ACTIVITIES (Incorporating an Income and Expenditure Account)



### YEAR ENDED 30 JUNE 2021

	Notes	Restricted Funds	Unrestricted Funds	Year ended 30 June 2021 Total Funds	Six months ended 30 June 2020 Total Funds
		£'000	£'000	£'000	£'000
<b>Income and endowments from:</b>					
Donations and legacies	4	11	1,454	1,465	1,482
Other trading income	6	-	717	717	416
Other		-	3	3	1
<b>Total income</b>		<b>11</b>	<b>2,174</b>	<b>2,185</b>	<b>1,899</b>
<b>Expenditure:</b>	7		-	-	
Charitable activities		8	1,810	1,818	1,117
Other			30	30	17
<b>Total expenditure</b>		<b>8</b>	<b>1,840</b>	<b>1,848</b>	<b>1,134</b>
<b>Net income before investment gains and losses</b>		<b>3</b>	<b>334</b>	<b>337</b>	<b>765</b>
Net gains on investments		-	-	-	-
<b>Net income/(Expenditure)</b>		<b>3</b>	<b>334</b>	<b>337</b>	<b>765</b>
Other recognised gains/(losses)		-	-	-	-
<b>Net movement in funds</b>		<b>3</b>	<b>334</b>	<b>337</b>	<b>765</b>
Fund balances brought forward		(3)	15	12	(753)
<b>Fund balances carried forward</b>		<b>-</b>	<b>349</b>	<b>349</b>	<b>12</b>

All of the above results are derived from continuing activities.

All gains and losses in the year are included above.

The notes on pages 29 to 52 form part of these financial statements.

### YEAR ENDED 30 JUNE 2021

		2021		2020	
	Notes	£'000	£'000	£'000	£'000
<b>Fixed assets</b>					
Intangible assets	11	430		493	
Tangible assets	12	3,424		3,263	
Investments		9		9	
			3,863		3,765
<b>Current assets</b>					
Debtors due within one year	14	3,479		3,358	
Debtors due after one year	14	113		-	
Cash at bank and in hand		8,045		7,423	
		11,637		10,781	
<b>Creditors: amounts falling due within one year</b>	15	(8,926)		(9,714)	
<b>Net current assets/(liabilities)</b>			2,711		1,067
<b>Total assets less current liabilities</b>			6,574		4,832
<b>Creditors: amounts falling due after more than one year</b>	16		(398)		(572)
<b>Net assets</b>			6,176		4,260
<b>Funds:</b>	17				
Unrestricted funds			211		(333)
Restricted funds			5,965		4,593
<b>Total Funds</b>			6,176		4,260

The financial statements were approved by the trustees on 29th April 2022 and signed on their behalf by:

  
Chairman

MJS Cockburn

The notes on pages 29 to 52 form part of these financial statements.

## YEAR ENDED 30 JUNE 2021

	Notes	2021		2020	
		£'000	£'000	£'000	£'000
<b>Fixed assets</b>					
Intangible assets	11	140		347	
Investments		-		-	
			140		347
<b>Current assets</b>					
Debtors due within one year	14	371		474	
Debtors due after one year	14	113		-	
Cash at bank and in hand		193		52	
		677		526	
<b>Creditors: amounts falling due within one year</b>	15	(468)		(861)	
<b>Net current assets/(liabilities)</b>			209		(335)
<b>Total assets less current liabilities</b>			349		12
<b>Creditors: amounts falling due after more than one year</b>	16		-		-
<b>Net assets</b>			349		12
<b>Funds:</b>	17				
Unrestricted funds			349		15
Restricted funds			-		(3)
<b>Total Funds</b>			349		12

The financial statements were approved by the trustees on 29th April 2022 and signed on their behalf by:

**Chairman**

MJS Cockburn

*The notes on pages 29 to 52 form part of these financial statements.*



# MARTIN JAMES FOUNDATION

## CONSOLIDATED CASH FLOW STATEMENT



### YEAR ENDED 30 JUNE 2021

	Notes	2021	2020
		£'000	£'000
<b>Net cash provided by/(used in) operating activities</b>	22	<b>1,533</b>	(641)
<b>Cash flows from investing activities</b>			
Interest paid		(32)	(14)
Interest received		45	31
Payments to acquire tangible and fixed assets		(851)	(317)
Payments to acquire intangible fixed assets		(3)	(8)
Payments to acquire investments		-	(9)
<b>Net cash provided by/(used in) investing activities</b>		<b>(841)</b>	(317)
<b>Cash flows from investing activities</b>			
Corporation tax paid		(28)	(16)
<b>Net cash used in taxation</b>		<b>(28)</b>	(16)
<b>Financing activities</b>			
Repayments of bank loans		(42)	(8)
<b>Net cash used in financing activities</b>		<b>(42)</b>	(8)
<b>Change in cash and cash equivalents in the reporting year</b>		<b>622</b>	(982)
Cash and cash equivalents at beginning of the reporting year		7,423	8,405
Cash and cash equivalents at the end of the reporting year	23	8,045	7,423

The Martin James Foundation uses the exemption conferred by section 1.12 of FRS102 in not preparing a separate cash flow statement for the charity as a separate entity.

The notes on pages 29 to 52 form part of these financial statements.

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 1. General Information

The Martin James Foundation is a charitable incorporated organisation, registration number CE014179 and registered with the Charity Commission with charity registration number 1179016. The registered office is shown on the Reference and Administrative details page.

### 2. Accounting Policies

#### a) Basis of preparation

The financial statements have been prepared under the historical cost convention. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice (SORP) applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)).

The functional currency of the group is pounds sterling.

These financial statements are prepared on a going concern basis. The trustees have taken into account the uncertainties caused by the COVID-19 pandemic and have concluded that, although operational difficulties have arisen in some jurisdictions, the group has not been significantly impacted financially. Forecasts have been produced which show that the group has sufficient liquid resources to be able to continue to operate for a period of at least 12 months from the date of approval of these financial statements and therefore these financial statements have been prepared on a going concern basis.

#### b) Basis of consolidation

The consolidated financial statements present the results of the charity and its own subsidiaries ("the Group") as if they form a single entity. Inter-company transactions and balances between group entities are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the consolidated balance sheet, the acquiree's

identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The difference between the fair value of the consideration and the fair value of the net assets acquired are shown as a donation in the consolidated statement of financial activities. The results of acquired operations are included in the consolidated statement of financial activities from the date on which control is obtained. They are deconsolidated from the date control ceases.

All of the entities included in the consolidated financial statements, are not for profit entities (overseas entities are registered as charities in their own jurisdiction). The entities across the Group are referred to as Affiliates. The Affiliates are deemed to be subsidiaries for UK accounting purposes due to the control exercised by the charity. Control arises where the charity is the sole member of the Affiliate in addition to the way in which it works closely with the Affiliate. The Affiliate has common goals and purpose, operationally reports its monthly finances to the charity and engages in regular CEO calls to encourage collaboration. Key decisions as to strategic direction are taken only with the agreement of the charity's trustees.

None of the subsidiary entities are permitted to transfer funds to the charity by way of dividend or other distribution of reserves by virtue of their respective constitutions and/or their charitable status in their particular jurisdiction and therefore treated as restricted funds within the Group.

#### c) Fund accounting

Unrestricted funds are fund which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designed for other purposes. This includes funds received under supply contracts which may be restricted as their purpose but cannot be classed as such due to their legal status.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors. The cost of administering such funds is charged against

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 2.Accounting Policies (continued)

each specific fund. The aim and use of each restricted fund are set out in note 17 to the financial statements.

Restricted funds in the consolidated balance sheet include funds held within the subsidiary organisations which can only be used to further the objectives of those subsidiaries and are restricted for use in the jurisdiction in which those organisations operate.

#### d) Incoming resources

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

Donation are included at the sooner of receipt of cash or when the group has received unconditional confirmation of entitlement and receipt is probable.

Franchise fees are included on an accruals basis in the period to which the fees relate.

Fees receivable in furtherance of the group's activities are included in the period the related service has been provided. Fees received in advance of entitlement from the provision of the service are deferred.

Grant income is accounted for on a receivable basis.

Income received in advance is deferred to future periods and released to the statement of financial activities in the period to which the income relates.

#### e) Resources expended

All expenditure is accounted for on an accruals basis under activity headings that aggregate all costs relating to that activity. Expenditure that has been incurred or is expected to result in the transfer of economic benefits relating to a service that has been provided is included as a liability.

Grant expenditure is recognised when an irrecoverable commitment is given to the recipient and there are no

remaining performance conditions that need to be met by the recipient where the likelihood of meeting those conditions is not considered probable.

Where possible costs have been allocated directly to the activity to which they relate and include direct staff and other costs in furthering the group's charitable objectives.

Support costs are those costs that are incurred by finance, human resources and administrative functions that enable the group's charitable income generating and governance activities to be undertaken. Those support costs which can be directly attributed to an activity have been allocated in full. Remaining support costs have been allocated to the charity's activities in proportion to the amount of staff time incurred in those activities.

Governance costs, which form part of support costs, are those costs which are incurred to enable the group to meet its governance and other legal obligations.

#### f) Tangible fixed assets and depreciation

Tangible fixed assets are stated at historical cost less accumulated depreciation. Depreciation is provided on all tangible fixed assets except freehold land at rates calculated to write off the cost of a straight-line basis over their expected useful economic lives as follows:

*Freeholding buildings* - over 20 to 50 years

*Leasehold improvements* - over the shorter of the lease term or 10 years

*Fixtures, fittings and office equipment* - over 4 years

*Computer equipment* - over 4 years

Expenditure is recognised as a fixed asset only if the economic life of the purchase can reasonably be expected to be at least as long as the depreciation period and purchase costs exceed £500.

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 2. Accounting Policies (continued)

#### g) Intangible assets and amortisation

Intangible assets are stated at historical cost less accumulated amortisation. Amortisation is provided on all intangible assets calculated to write off the cost on a straight line basis over the expected useful economic lives as follows:

Intellectual property	- over 10 years
Goodwill	- over 10 years

#### h) Goodwill

Goodwill represents the excess of the fair value of consideration paid on the acquisition of the assets and liabilities of a charitable organisation less the fair value of the net assets acquired.

#### i) Financial instruments

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Cash and cash equivalents are basic financial assets and include cash in hand, and deposits held at call with banks.

Basic financial liabilities, including trade and other payables, bank loans, other taxation and social security, and amounts due to fellow group and related undertakings are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts

The group only has basic financial instruments and has no financial instruments measured at fair value.

#### j) Pension costs

The pension costs for defined contribution benefit scheme are the contributions payable in the period.

#### k) Finance and operating leases

Rentals applicable to operating leases are charged in the SOFA over the period in which the cost is incurred. There are currently no assets purchased under finance leases.

#### l) Foreign currency transactions

Foreign currency transactions are translated into sterling at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Any differences are taken to the statement of financial activities.

Subsidiaries denominated in a foreign currency are translated into sterling using the average rate for items in the statement of financial activities, and the closing rate for items included in the balance sheet. Differences on retranslation of opening net assets and the statement of financial activities of the subsidiaries to the period end closing rate are included in the consolidated statement of financial activities.

### 3. Sources of estimation uncertainty

In the application of the group's accounting policies, the trustees are required to make judgments, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates are associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in that period of the revision and future periods.

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 3. Sources of estimation uncertainty (continued)

#### Critical judgments

The following judgments (apart from those involving estimations) have had the most significant effect on amounts recognised in the financial statements.

i ) To determine whether leases entered into by the company either as a lessor or a lessee are operating leases or finance leases depends on assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis.

ii ) To determine whether there are indicators of impairment of the company's tangible assets the factors taken into consideration include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit. Tangible fixed assets are depreciated over their useful lives. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives factors such as maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

#### Key Sources of Estimation Uncertainty

The key sources of estimation and uncertainty which have the highest risk of causing a material adjustment to the carrying amounts of assets and liabilities are:

i Useful lives of tangible and intangible fixed assets  
Management reviews the useful lives of property, plant and equipment on a regular basis. Any changes in estimates may affect the carrying amounts of the respective property, plant and equipment or intangible asset with a corresponding effect on the related depreciation charge.

ii Provision for bad debts

An allowance for bad debts is made when collection of the full amount is no longer probable. Bad debts are written off when identified. The trade receivables balance is assessed at the end of each reporting period whether there is objective evidence of impairment and recognises a bad debt allowance if such evidence arises.

iii Fair values of net assets of acquired subsidiaries

The determination of the fair values of net assets of acquired subsidiaries involves estimations of the fair value of tangible and intangible fixed assets, which include assumptions on market factors and the value in use of such assets. In determining value in use, assumptions are made on future cash flows, taking into account asset lives and residual values.



# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS



YEAR ENDED 30 JUNE 2021

### 4. Donations and legacies

Group	Restricted funds	Unrestricted funds	Total
<b>2021</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
Donations received	41	845	886
Gift aid	-	82	82
Total 2021	41	927	968
<b>2020</b>			
<i>Donations received</i>	73	1,440	1,513
<i>Total 2020</i>	73	1,440	1,513
	<b>Restricted funds</b>	<b>Unrestricted funds</b>	<b>Total</b>
<b>Charity</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>2021</b>			
Donations received	11	1,373	1,384
Gift aid	-	82	82
Total 2021	11	1,455	1,466
<b>2020</b>			
<i>Donations received</i>	42	1,440	1,482
<i>Total 2020</i>	42	1,440	1,482

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 5. Income from charitable activities

		Restricted funds	2021 Total
Group		£'000	£'000
MJF Projects		5	5
Fostering		48,087	48,087
Fostering professional services		1,894	1,894
Family support income		2,804	2,804
Disability income		2,257	2,257
Child protection		902	902
Clinical services / training		501	501
Start-up costs (fostering placements)		-	-
<b>Total 2021</b>		<b>56,450</b>	<b>56,450</b>

Included within income from charitable activities is income of £28,421k received from government bodies (both UK and overseas) under service level agreements for the provision of fostering related services. There are no unfulfilled conditions related to income recognised in this respect.

		Restricted funds	2020 Total
Group		£'000	£'000
MJF Projects		9	9
Fostering		22,237	22,237
Fostering professional services		596	596
Family support income		665	665
Disability income		1,228	1,228
Child protection		428	428
Clinical services / training		102	102
Start-up costs (fostering placements)		148	148
<b>Total 2020</b>		<b>25,413</b>	<b>25,413</b>

Included within income from charitable activities is income of £6,402k received from government bodies (both UK and overseas) under service level agreements for the provision of fostering related services. There are no unfulfilled conditions related to income recognised in this respect.

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS



YEAR ENDED 30 JUNE 2021

### 6. Income from other trading activities

Group 2021	Restricted funds	Unrestricted funds	Total
	£'000	£'000	£'000
Licence fees	-	43	43
Other income	79	16	95
<b>Total 2021</b>	<b>79</b>	<b>59</b>	<b>138</b>
<i>Group 2020</i>			
<i>Licence fees</i>	-	19	19
<i>Other income</i>	84	14	98
<b>Total 2020</b>	<b>84</b>	<b>33</b>	<b>117</b>

Charity 2021	Restricted funds	Unrestricted funds	Total
	£'000	£'000	£'000
Licence fees	-	717	717
<b>Total 2021</b>	<b>-</b>	<b>717</b>	<b>717</b>
<i>Charity 2020</i>			
<i>Licence fees</i>	-	416	416
<b>Total 2020</b>	<b>-</b>	<b>416</b>	<b>416</b>

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 7. Total resources expanded

Group 2021	Grant funding	Other direct costs	Allocated support costs	Total
	£'000	£'000	£'000	£'000
<b>Costs of raising funds</b>	-	-	-	-
<b>Costs of activities in furtherance of the charity's objects</b>				
MJF projects	-	517	562	1,079
Fostering	-	38,306	12,343	50,649
Other	-	2,701	962	3,663
<b>Total 2021</b>	-	41,524	13,867	55,391
<b>Group 2020</b>				
<i>Costs of raising funds</i>	-	162	-	162
<i>Costs of activities in furtherance of the charity's objects</i>				
<i>MJF projects</i>	186	200	390	776
<i>Fostering</i>	-	16,487	4,900	21,387
<i>Other</i>	-	2,019	628	2,647
<i>Total 2020</i>	186	18,706	5,918	24,810

Charity 2021	Grant funding	Other direct costs	Allocated support costs	Total
	£'000	£'000	£'000	£'000
<b>Costs of raising funds</b>	-	-	-	-
<b>Costs of activities in furtherance of the charity's objects</b>				
MJF projects	-	544	1,274	1,818
<b>Total 2021</b>	-	544	1,274	1,818
<b>Charity 2020</b>				
<i>MJF projects</i>	-	382	735	1,117
<i>Total 2020</i>	-	382	735	1,117

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 8. Support Costs

	Group 2021	Group 2020	Charity 2021	Charity 2020
	£'000	£'000	£'000	£'000
Support salaries	6,801	2,669	249	150
Premises costs	1,865	900	20	14
Depreciation and amortisation	524	259	738	346
Other support costs	4,449	1,945	244	179
Governance costs	228	145	43	46
	13,867	5,918	1,274	735
Other support costs include:				
Foreign exchange (gains)/losses	-	(1)	-	(1)
Group auditor remuneration – non-audit	6	3	6	3
Governance costs consists of:				
Group auditor's remuneration	34	28	34	28
Subsidiary auditors remuneration	78	41	-	-
Subsidiary auditors' remuneration – non-audit	12	1	-	-
Subsidiary directors' fees	45	-	-	-
Legal and professional	59	75	9	18
Total governance costs	228	145	43	46



# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 9. Staff Costs

	Group 2021	Group 2020	Charity 2021	Charity 2020
	£'000	£'000	£'000	£'000
Wages and salaries	27,162	12,310	415	200
Social security costs	1,683	502	46	24
Pension costs	1,282	871	20	9
<b>Total</b>	<b>30,127</b>	<b>13,683</b>	<b>481</b>	<b>233</b>
<b>Ex-gratia payments included above</b>	<b>4</b>	<b>7</b>	<b>4</b>	<b>-</b>

The number of employees whose emoluments amounted to over £60,000 per annum in the year was as follows:-

	Group 2021	Group 2020	Charity 2021	Charity 2020
	£'000	£'000	£'000	£'000
£60,000 - £69,999	19	12	-	-
£70,000 - £79,999	9	9	1	1
£80,000 - £89,999	6	6	-	-
£90,000 - £99,999	-	1	-	-
£100,000 - £109,999	2	5	-	-
£110,000 - £119,999	11	-	-	-
£120,000 - £129,999	1	-	1	-
£140,000 - £149,999	-	-	-	-
£170,000 - £179,999	-	1	-	1

46 (2020- 32) employees earning more than £60,000 in the year participated in recognised pension schemes to which contributions of £249,000 (2020 - £129,000) were paid during the year on their behalf.

The total employee benefits of the senior management team were £2,501,000 (2020- £1,481,000). The Key Management Personnel of the group are deemed to be the Senior management team detailed on the reference and administrative details page and the operational executives / managers at a regional level. At the year end there was accrued severance pay of £263,000 owing to former directors of one of the subsidiary undertakings.

The average number of employees analysed by function was:-	Group 2021	Group 2020	Charity 2021	Charity 2020
Direct charitable activities	628	484	7	7
Support and administration, including management	124	100	6	6
	<b>752</b>	<b>584</b>	<b>13</b>	<b>13</b>

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

### YEAR ENDED 30 JUNE 2021



#### 10. Trustee remuneration

None of the trustees received any remuneration or benefits in kind from the charity during the period. Expenses of £nil (2020 - £559) were reimbursed to the trustees (2020- 3 trustees) in respect of travel expenses.

#### 11. Intangible Fixed Assets

Group	Intellectual property	Goodwill	Total
	£'000	£'000	£'000
<b>Cost</b>			
At 30 June 2020	512	33	545
Foreign exchange differences	(7)	-	(7)
Additions	3	-	3
<b>At 30 June 2021</b>	<b>508</b>	<b>33</b>	<b>541</b>
<b>Amortisation</b>			
At 30 June 2020	52	-	52
Foreign exchange differences	(1)	-	(1)
Charged for the period	60	-	60
<b>At 30 June 2021</b>	<b>111</b>	<b>-</b>	<b>111</b>
<b>Net book value</b>			
<b>At 30 June 2021</b>	<b>397</b>	<b>33</b>	<b>430</b>
At 30 June 2021	460	33	493

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 11. Intangible Fixed Assets

Charity	Intellectual property	Patents and trademarks	Total
	£'000	£'000	£'000
At 30 June 2020	1,089	-	1,089
Additions	528	3	531
<b>At 30 June 2021</b>	<b>1,617</b>	<b>3</b>	<b>1,620</b>
<b>Amortisation</b>			
At 30 June 2020	742	-	742
Charged for the year	738	-	738
<b>At 30 June 2021</b>	<b>1,480</b>	<b>-</b>	<b>1,480</b>
<b>Net Book Value</b>	<b>137</b>	<b>3</b>	<b>140</b>
At 30 June 2020	347	-	347

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 12. Tangible fixed assets

Consolidated	Freehold property	Leasehold property	Fixtures, fittings and equipment	Other	Total
	£'000	£'000	£'000	£'000	£'000
<b>Cost</b>					
At 30 June 2020	2,247	493	793	7	3,540
Foreign exchange differences	(48)	(14)	(40)	-	(102)
Additions	161	305	385	-	851
Reclassification	(105)	(181)	383	(5)	92
Disposals	-	-	(198)	-	(198)
<b>At 30 June 2021</b>	<b>2,255</b>	<b>603</b>	<b>1,323</b>	<b>2</b>	<b>4,183</b>
<b>Depreciation</b>					
At 30 June 2020	54	120	102	1	277
Foreign exchange differences	(2)	(8)	(21)	-	(31)
Charged for the period	67	193	204	-	464
Reclassification	-	(34)	126	-	92
Eliminated on disposal	-	-	(43)	-	(43)
<b>At 30 June 2021</b>	<b>119</b>	<b>271</b>	<b>368</b>	<b>1</b>	<b>759</b>
<b>Net book value</b>					
<b>At 30 June 2021</b>	<b>2,136</b>	<b>332</b>	<b>955</b>	<b>1</b>	<b>3,424</b>
At 30 June 2020	2,193	373	691	6	3,263

The reclassification above includes reclassifications between categories of certain properties and assets in the subsidiary entities to ensure the analysis is consistent within each entity. In addition, an adjustment was made to accumulated cost and depreciation in relation to prior year asset disposals in certain subsidiary entities which had been acquired by the group at fair value.

#### Charity

The charity does not hold any tangible fixed assets.

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 13. Investments

Group		Total
	£'000	£'000
<b>Cost</b>		
At 30 June 2020 and 2021	9	9

#### Charity

The charity holds investments in subsidiary undertakings which were gifted to the charity, as detailed in note 24.

### 14. Debtors

	2021 Group	2020 Group	2021 Charity	2020 Charity
	£'000	£'000	£'000	£'000
<b>Amounts falling due within one year</b>				
Trade debtors	1,511	1,875	-	-
Other debtors	131	115	8	27
Amounts due from subsidiary undertakings	-	-	207	273
Amounts due from associated entities	150	514	9	38
Prepayments and accrued income	1,687	854	147	136
	3,479	3,358	371	474
<b>Amounts falling due after more than one year</b>				
Prepayments and accrued income	113	-	113	-



# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 15. Creditors

	2021 Group	2020 Group	2021 Charity	2020 Charity
	£'000	£'000	£'000	£'000
<b>Amounts falling due within one year</b>				
Bank loans and overdrafts	205	73	-	-
Trade creditors	584	580	18	17
Amounts owed to subsidiary undertakings	-	-	-	-
Amounts owed to associated entities	1,434	1,909	370	572
Other taxation and social security	1,395	1,620	9	57
Other creditors	47	138	2	5
Accruals and deferred income	5,261	5,394	69	210
	8,926	9,714	468	861
<b>Deferred income</b>	2021	2020	2021	2020
At 1 July 2020	2,695	5,302	-	-
Deferred in the year	1,970	2,695	-	-
Released in the year	(2,695)	(5,302)	-	-
<b>At 30 June 2021</b>	<b>1,970</b>	<b>2,695</b>	<b>-</b>	<b>-</b>

Deferred income for the group is in relation to core funding received in advance of £1,970k (2020 - £2,338k) and fostering professional membership income invoiced on an annual basis of £nil (2020 - £357k).

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 16. Creditors

	2021 Group	2020 Group	2021 Charity	2020 Charity
	£'000	£'000	£'000	£'000
<b>Amounts falling due after more than one year</b>				
Bank loans and overdrafts	<b>398</b>	<b>572</b>	-	-

Included within the figure above is £nil (2020 - £Nil) which is repayable after more than five years. The loan is secured on freehold property with a net book value of £1,145,271 (2020: £1,094,200)

### 17. Statement of Funds

Group 2021	Brought forward	Incoming resources	Resources expanded	Gains/(losses)	2021 Total
	£'000	£'000	£'000	£'000	£'000
<b>Unrestricted funds</b>	(333)	989	(443)	(2)	211
<b>Restricted funds</b>					
EPIC Youth	(3)	11	(8)	-	-
Subsidiaries	2,605	56,577	(54,970)	(238)	3,974
Pre-acquisition reserves	1,991	-	-	-	1,991
<b>Total Restricted funds</b>	4,593	56,588	(54,978)	(238)	5,965
<b>Total funds</b>	<b>4,260</b>	<b>57,577</b>	<b>(55,421)</b>	<b>(240)</b>	<b>6,176</b>

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 17. Statement of Funds (continued)

Group 2020	Brought forward	Incoming resources	Resources expended	Gains/(losses)	2020 Total
	£'000	£'000	£'000	£'000	£'000
Unrestricted Funds	(1,448)	1,473	(358)	-	(333)
Restricted Funds					
Hope Centre	2	45	(47)	-	-
EPIC	-	-	(3)	-	(3)
Subsidiaries	1,313	25,597	(24,555)	250	2,605
Pre-acquisition reserves	1,991	-	-	-	1,991
Total Restricted funds	3,306	25,642	(24,605)	250	4,593
Total funds	1,858	27,115	(24,963)	250	4,260

#### Restricted funds

**Hope Centre** – funds received have a donor restriction placed on them. Donations received can only be used as a contribution towards the medical costs of the centre.

**EPIC** - funds received have donor restrictions placed on them. Donations and fundraising are specific to the project.

**Subsidiaries** – funds within the subsidiary entities, the majority of which have charitable status, are held for similar but not identical purposes and must be applied within their relevant jurisdiction in accordance with their specific purposes.

Charity 2021	Brought forward	Incoming resources	Resources expended	Gains/(losses)	2021 Total
	£'000	£'000	£'000	£'000	£'000
Unrestricted funds	15	2,174	(1,840)	-	349
Restricted funds					
EPIC	(3)	11	(8)	-	-
Total restricted funds	(3)	11	(8)	-	-
Total funds	12	2,185	(1,848)	-	349

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 17. Statement of Funds (continued)

Charity 2020	Brought forward	Incoming Resources	Resources Expended	Gains/(losses)	2020 Total
	£'000	£'000	£'000	£'000	£'000
Unrestricted Funds	(755)	1,854	(1,084)	-	15
Restricted Funds					
Hope Centre	2	45	(47)	-	-
EPIC	-	-	(3)	-	(3)
Total Restricted Funds	2	45	(50)	-	(3)
Total Funds 2020	(753)	1,899	(1,134)	-	12

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 18. Analysis of Net Assets between Funds

Group	Fixed assets	Net current assets/(liabilities)	Creditors falling due after more than one year	2021 Total
	£'000	£'000	£'000	£'000
Unrestricted	-	211	-	211
Restricted	3,863	2,500	(398)	5,965
<b>Total</b>	<b>3,863</b>	<b>2,711</b>	<b>(398)</b>	<b>6,176</b>

Group 2020	Fixed Assets	Net Current Assets/(liabilities)	Creditors falling due after more than one year	2020 Total
	£'000	£'000	£'000	£'000
Unrestricted	-	(333)	-	(333)
Restricted	3,765	1,400	(572)	4,593
<b>Total</b>	<b>3,765</b>	<b>1,067</b>	<b>(572)</b>	<b>4,260</b>

Charity 2021	Fixed assets	Net current assets/(liabilities)	Creditors falling due after more than one year	2021 Total
	£'000	£'000	£'000	£'000
Unrestricted	140	209	-	349
Restricted	-	-	-	-
<b>Total</b>	<b>140</b>	<b>209</b>	<b>-</b>	<b>349</b>

Charity 2020	Fixed Assets	Net Current Assets/(liabilities)	Creditors falling due after more than one year	2020 Total
	£'000	£'000	£'000	£'000
Unrestricted	-	15	-	15
Restricted	-	(3)	-	(3)
<b>Total</b>	<b>-</b>	<b>12</b>	<b>-</b>	<b>12</b>

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 19. Related Party Transactions

During the period the group received the following income from related companies under common control.

	Donations received 2021	Fees received 2021	Donations received 2020	Fees received 2020
	£'000	£'000	£'000	£'000
Key Assets Group Limited	424	-	1,076	-
No 1 Park Limited	250	-	-	-
Key Assets Japan	-	43	-	19
Antser Holdings Limited	8	-	-	-
Martin James Group	23	-	-	-
Cream and Black LLP	-	15	-	33
	705	58	1,076	52

Balances due from related parties are shown in note 14.

In addition, the group and charity received unrestricted donations from M J Cockburn of £150,000 (2020 – restricted donations of £40,500 for the Hope Centre activities).

The group also had a debt due to Martin James Group of £100,000 which was forgiven in the period.

During the period the group incurred the following expenditure from related companies under common control.

	Charitable expenditure 2021	Charitable expenditure 2020
	£'000	£'000
Antser Tech Solutions	254	196
Key Assets Group Limited	263	84
Martin James Group Limited	350	89
Pengower Limited	132	134
Tibera Limited	39	51
Key Assets The Childrens Services Provider Limited	-	15
Key Assets (New Zealand) Limited	-	10
Intellect Business Services Ltd	39	-
Key Assets Canada Ltd (Canada)	-	232
Others less than £20k	14	27
	1233	606

Balances due from related parties are shown in note 15.

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 20. Commitments under operating activities

	Land and buildings	Other	2021 Total
	£'000	£'000	£'000
<b>Lease commitments falling due:</b>			
Within one year	912	569	1,481
Between two and five years	770	319	1,089
After more than five years	65	-	65
<b>Total 2021</b>	<b>1,747</b>	<b>888</b>	<b>2,635</b>

	Land and buildings	Other	2020 Total
	£'000	£'000	£'000
<b>Lease commitments falling due:</b>			
Within one year	1,246	641	1,887
Between two and five years	2,210	592	2,802
After more than five years	90	-	90
<b>Total 2020</b>	<b>3,546</b>	<b>1,233</b>	<b>4,779</b>

### 21. Legal and statutory information

The charity is a charitable incorporated organisation having no share capital.



# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS



YEAR ENDED 30 JUNE 2021

### 22. Reconciliation of net income for the period to net cash provided by operating activities

	2021	2020
	£'000	£'000
Net income/(expenditure) for the reporting period (as per the statement of financial activities)	2,153	2,152
Taxation	28	16
Net interest expense	(13)	(17)
Depreciation charges	464	240
Amortisation	60	19
Loss on disposal of tangible fixed assets	155	48
Decrease in debtors	(234)	(698)
Increase in creditors	(920)	(2,524)
Exchange differences on operating items	(160)	123
<b>Net cash (used in)/generated from operating activities</b>	<b>1,533</b>	<b>(641)</b>

### 23. Analysis of movement in net funds

2021	Brought forward	Cash flows	Non-cash changes	Carried forward
	£'000	£'000	£'000	£'000
Cash at bank and in hand	7,423	622	-	8,045
Debt due within one year	(73)	-	(132)	(205)
Debt due after more than one year	(572)	42	132	(398)
<b>Total Net Funds</b>	<b>6,778</b>	<b>664</b>	<b>-</b>	<b>7,442</b>

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 23. Analysis of movement in net funds (continued)

2020	Brought forward	Cash flows	Non-cash changes	Carried forward
	£'000	£'000	£'000	£'000
Cash at bank and in hand	8,405	(982)	-	7,423
Debt due within one year	(43)	-	(30)	(73)
Debt due after more than one year	(610)	8	30	(572)
<b>Total Net Funds</b>	<b>7,752</b>	<b>(974)</b>	<b>-</b>	<b>6,778</b>

### 24. Subsidiaries

The Martin James Foundation had six subsidiary undertakings at 30 June 2021:

	Date acquired	County of registration
Foster Talk Limited	1 October 2019	England & Wales – company number 06318354
Key Assets Foundation Limited	5 June 2019	New Zealand
Key Assets Ontario Inc	10 January 2019	Canada
Key Assets Newfoundland & Labrador Inc	3 December 2019	Canada
Key Assets Nova Scotia Inc	3 September 2019	Canada
Key Assets Children's Services Provider (Australia)	6 May 2019	Australia

*The Martin James Foundation is the sole member of the above entities.*

*The principal activity of all subsidiaries is the provision of foster care and children's services.*

*The results of each subsidiary are included in the statement of financial activities of the group.*

# MARTIN JAMES FOUNDATION

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2021



### 24. Subsidiaries (continued)

The entities' net assets and liabilities and income and expenditure were as follows:

2021	Foster Talk	Key Assets Foundation	Key Assets Ontario	Key Assets Newfoundland	Key Assets Nova Scotia	Key Assets Australia
	£'000	£'000	£'000	£'000	£'000	£'000
Assets	553	184	1120	3,087	146	10,072
Liabilities	(771)	(64)	(790)	(3,392)	(205)	(3,974)
Total net assets	(218)	120	330	(305)	(59)	6,098
Income	1,382	1,451	2,978	18,651	1,867	30,249
Expenditure	(1,381)	(1,417)	(2,876)	(18,656)	(1,967)	(28,673)
Exchange differences on retranslation	-	(4)	(3)	(5)	(1)	(236)
Net incoming resources	1	30	99	-	(99)	1,340

2020	Foster Talk	Key Assets Foundation	Key Assets Ontario	Key Assets Newfoundland	Key Assets Nova Scotia	Key Assets Australia
	£'000	£'000	£'000	£'000	£'000	£'000
Assets	746	149	1,222	3,628	176	8,642
Liabilities	(965)	(59)	(991)	(3,933)	(136)	(3,884)
Total net assets	(219)	90	231	(305)	40	4,758
Income	597	683	1,626	9,151	907	12,661
Expenditure	(637)	(651)	(1,515)	(8,944)	(866)	(11,971)
Exchange differences on retranslation	-	3	5	(6)	-	247
Net incoming resources	(40)	35	116	201	41	937