



TRUSTEES' ANNUAL REPORT FOR THE PERIOD FOR THE PERIOD 1 APRIL 2021 TO 31 MARCH 2022

1. Reference and administration details

Charity name: The Visually Impaired Sailing Association of Great Britain (VISA-GB)

Registered charity number: 1178077

Charity's principal address: 9 Goldwell Drive, Newbury, RG14 1HZ

Patron: Pip Hare

2. Names of the charity trustees who manage the charity

Trustee name	Office (if any)	Dates acted if not for whole year	Name of person (or body) entitled to appoint trustee (if any)
Anilkumar Kanani	Chairman	Resigned October 21	
Dee Jones	Chair	Appointed January 22	
Sue Hogge	Vice Chair and Membership Manager		
Anilkumar Kanani	Volunteers Manager	January 22	
Alan McKee			
Tim Sandford	Cruising Co-ordinator		
Eddie Kitchen			
Stuart Curl	Treasurer	Appointed January 22	
Lorraine Dodge	Marketing Manager		
Dee Jones			

3. Description of the charity's trusts

Type of governing document: CIO - ASSOCIATION Registered 24 Apr 2018

How the charity is constituted: Association

Trustee selection methods: Appointed by one member or Trustee recommending an individual for the role of Trustee with an endorsement by second member or Trustee

4. Charity's objectives and activities

Our main objective is to provide opportunities for blind and visually impaired people to participate in offshore sailing as part of a full crew member with the aim of improving their lives through empowerment, encouragement, and confidence building.

5. The Charity's people

The Charity is run by blind and partially sighted sailing enthusiasts to help others to enjoy the freedom of sailing.

Between them the Charity's current Trustees have over 40,000 nautical miles and 75 years of sailing experience under their belt sailing in both local and international waters,



with trips that include cruising for beginners, racing such as the Fastnet, Cowes Week and crossing oceans making them well qualified in the support and development of sailing programmes to benefit other visually impaired adults. The Trustees also have a wealth of experience running businesses and working in the private and public sectors.

6. Achievements and performance

We experienced a very active 12 months and were delighted to reinstate some of the trips postponed due to COVID. Trips held at the start of the year were still subject to restrictions which meant crew numbers were down. The Royal Escape Race (4), Round The Island(4), Sea Vision (32), Scotland (19)

The Trustees would like to say thank our members, volunteers, the skippers, minute takers for their support. The wonders of technology, emails and zoom, also helped us to keep in touch. They all help Visa-gb keep on sailing.

During the year we focused on rebuilding our sailing activities which had been on hold due to Covid. Time was spent making sure we had the right protocols in place to manage the ongoing threat of Covid so all participants felt as safe and secure as possible.

Achievements include:

- Increasing membership & volunteers. We have continued to increase our membership and volunteers over the year through increased marketing activity.
- We delivered **64 sailing days** in 2021 around the UK.
- Benefitting **59 visually impaired adults**.
- Demonstrating ability over disability.
- Improving confidence and self-belief.
- Engaging with more clubs & associations.
- Building a sustainable organisation.

Our achievements are best expressed by our visually impaired sailors:

'Sailing with Visa-gb is like nothing else, it's very special. Your sight loss is not seen as a barrier and the sighted crew are absolutely great at explaining and letting you have as much hands on experience as possible the patience is outstanding and they are great company too, '. Diane . (Royal Escape Charter 2021)

6. Financial review

The Charity is a non-profit making organisation and does not intend to hold large reserves but sufficient to be able to plan and announce in advance a number of events every year. Membership of Visa-gb is free but members may be required to contribute for the cost of their participation at events we deliver. They are also free to make donations if they wish.

Financial Year 2021-22

The Accounts for 2021-22 have been prepared and in summary show:

- An income of £19,886 and an expense of £23,135 leading to a deficit of £3,245.
- Income – this included £5,562 Lottery Grant, £3,000 Maven Wealth, £2,000 Strategic Solutions, £7,082 Crew Payments, Charity Shop £1,000



- Expense – this included £15,592 Yacht Charter, £3,178 Food, £1,874 Fuel and Berthing, Volunteer travel £617 and Overheads £1,874
- The overhead costs have increased on prior year primarily due to increased insurance costs. The overhead costs included Insurance £874, RYA affiliation £260 and IT £165.
- The cash balance on 31 March 2022 is £18,673

Given income is less than £25,000 then the accounts will not require a “review” by a third party accountant.

7. Declaration

The Trustees declare that they have approved this Annual Report and the Annual Accounts prepared by the former Treasurer.

Signed on behalf of the charity’s trustees

Signature(s):

Full name(s): Dee Jones

Position: **Chairman**, Visa-gb

Date: November 2022

THE VISUALLY IMPAIRED SAILING ASSOCIATION
STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 MARCH 2022

	2022		2021	
	£	£	£	£
INCOMING RESOURCES				
Incoming resources from generated funds				
Receipts				
Donations	12,774.86		5,000.00	
Sailing payments	<u>7,082.22</u>		<u>1,495.00</u>	
		19,857.08		6,495.00
Activities for generating funds				
Fundraising				
Other (incl. refund yacht charter deposit 2021 only)		28.75		4,236.42
TOTAL INCOMING RESOURCES		<u>19,885.83</u>		<u>10,731.42</u>
RESOURCES EXPENDED				
Costs of generating funds				
Fundraising and publicity				
Charitable activities				
Travel (incl Volunteers)	616.72			
Charter fee	15,592.25		1,075.00	
Membership fee	260.00			
Fuel/Berth	1,873.57			
Insurance	874.00		142.00	
Computer & Software	165.17		359.88	
Crew cost (food)	3,178.37			
Promotional video			3,935.68	
Sundry Expenses			61.00	
Refunds of crew sailing payments (2021 only)			1,200.00	
Other	574.66			
		<u>23,134.74</u>		<u>6,773.56</u>
Carried forward		<u>(3,248.91)</u>		<u>3,957.86</u>