

Purley Bury Tennis Club

Charity Number 1176144

Trustees' Report for The Charity Commission

Year End 2021

1. Objectives and Activities

1.1. Objectives

The object of the Charity is: the promotion of community participation in healthy recreation, in particular by the provision of facilities for the playing of tennis.

1.2. Main Activities

Purley Bury Tennis Club is a Registered Charity (number 1176144) with modern tennis facilities. PBTC Social Limited is a wholly owned subsidiary that runs the Club bar.

The Club welcomes new members of all ages, all abilities and all levels of play, and offers:

1. Five floodlit tennis courts
2. Social and competitive tennis
3. A thriving Junior and Young Adult section led by Mark Love - Aegon National Coach of the Year 2015 and Surrey Development Coach of the Year 2016 - and his MDL Coaching team
4. Weekly term-time coaching sessions using LTA-qualified coaches provided free to all disabled people, regardless of their age or skills
5. Grant-funded free sessions for over-50s wishing to play tennis for medical reasons
6. A spacious and comfortable clubhouse and bar
7. A regular series of Adult and Junior social events
8. A range of membership packages
9. Competitive playing opportunities for both Adults and Juniors with team competitions and individual events
10. A table tennis table is available in the top building for members' use

The Club has a 21-year lease from the Landlord, which began on 5 June 2019, giving security of tenure for the foreseeable future.

- 1.3. All Trustees are aware of the guidance issued by the Charity Commission with regard to Public Benefit and have adhered to the guidance throughout the year.

2. Achievements and Performance

Summary

- The start of 2021 was difficult for the Club in view of the COVID 19 pandemic, with periods of lockdown and limitations on play from January to March. Despite this, the Club was able to continue with its disability tennis coaching sessions each Friday, which created a great community feeling for all involved. Once our courts were allowed to re-open, we were not short of people wanting to play tennis again or take up the game. This has resulted in very busy courts and a great buzz around the tennis club.
- Revenue from subscriptions increased from £19,578 to £21,641.
- The Club obtained the following grants:
 - £4,000 from the Childwick Trust for our disability tennis coaching sessions
 - £1,000 from the Barchester Trust
 - £720 from the Hedley Foundation
 - COVID-19 support: £18,288
- £662 was spent on maintenance.
- Overall, the Club had an operating surplus of £12,591 before any grants or donations and prior to general maintenance.
- At the end of the year the Club had net assets of £98,318, of which £8,762 were restricted monies.
- A new mixed session for men and ladies of all standards has been introduced on a Friday morning from midday, and a third rota session for Full Adult members has been introduced on a Monday evening.
- The Club held a Senior Tournament in the Summer.
- MDL Coaching continued to support the Junior section with sessions for all ages and standards. It has increased the number of groups and added new coaches to the team to keep up with demand. The older Juniors were encouraged to join in Adults match practice and Adult sessions once they had reached the required standard
- MDL Coaching and its team of volunteers continued to develop its free Disability tennis sessions for both children and adults. MDL Coaching was awarded Disability Club of the Year for Surrey for the second year running, for its achievements in continuing to deliver the Disability tennis sessions at the Club despite the restrictions.

3. Vision

Our vision is that Purley Bury Tennis Club will be recognised as a good place to play tennis in Croydon, where members feel a strong sense of pride and belonging, and they participate to ensure the continued success of the club.

4. Volunteering Ethos

Purley Bury Tennis Club, the Charity and PBTC Social Ltd are run *by* the members *for* the members and for the Community in Croydon. It is expected that members contribute what they can, when they can, to the successful running of the Club.

5. Membership

This membership year, with a new start date of 1st April, coincided with the end of lockdown, so the season began with a great enthusiasm to get back to tennis.

Having had another period of no tennis due to lockdown that fell in the previous membership year, the Full Adult membership was once again offered at the reduced rate of £150, but was required to be paid promptly in order to enter the tournament that once again was being held in the summer months, as normal. We offered a three-month trial membership of £75 for new members to encourage people to take up tennis following the lockdown, while continuing the Family special offer that had been so successful in the previous year.

As we are always looking to come up with new relevant promotions to attract new members during the membership year, we celebrated the success of Emma Radacanu and offered a reduced Full Adult membership of £50 from September to March, and once again offered a special reduced rate of membership for the last two months of the year. We were glad that, as with previous years, our offers attracted new members to the club with 35 new adults across the different categories and five new juniors.

The club offers 'Rusty Rackets Play', which is a good-value membership with a session being held on Monday night. Following a review, we have decided that next season we will also offer an 'Off-Peak' membership as an interim stage, if needed, before Full membership. The club continues to be pleased at the flow that is now routinely happening from 'Parent' and 'Rusty Racket Play' members into Full memberships. We also seek to maintain the membership from students while at university and they are offered discounted membership to facilitate this.

The club continues to keep the Junior subscriptions low and offers a good-value membership to parents to enable them to play with their children. The club uses its close links with local schools to attract junior members and their parents.

We have a separate section for 'Disability Tennis' members, priced at the same level as 'Parent' membership (£35), and there is a regular free coaching session in the early evening on Friday.

Pro rata rates are available for new members who join part-way through the year.

Social membership was not offered because of the restricted use of the buildings. A local bridge club, who hire the club's bar area for three hours on Thursday evenings, resumed play, albeit with much lower participation, in October and November. They ceased play again in December due to concerns over increased Covid infection rates.

Although subscriptions were kept reduced for the second year running with the increase in membership numbers, especially the 'Full Adults', there was an increase of membership revenue from £19,578 to £21,641.

The Club has a website and a Facebook page and uses Twitter and WhatsApp groups to promote itself, and we may look to advertise again in local train stations and supermarkets.

	<i>2020/21 Actual</i>	<i>2021/22 Actual</i>
<i>Adults</i>	105	119
<i>Parents</i>	53	48
<i>Disability</i>	9	14
<i>Education</i>	13	8
<i>Honorary</i>	7	8
<i>Tots</i>	20	19
<i>Mini</i>	39	37
<i>Junior 11 to 18</i>	46	57
<i>Friends</i>	3	0
<i>Social (PBTC Social Ltd)</i>	0	0

6. The Tennis

The Club ran regular sessions for all members whenever possible in light of the COVID-19 restrictions:

- Social tennis for Full members on Sunday mornings, and five social tennis rotas, on Monday evenings, 1730-1900hrs, 1900-2030hrs and 2030-2200hrs, and Thursday evenings, 1900-2030hrs and 2030-2200hrs.
- Adult Improvers, 2030-2200hrs on Monday nights.

- Social tennis for ladies on Wednesday mornings and men on Thursday mornings for members of all standards. A new mixed session for men and ladies on a Friday morning from midday.
- Saturday singles roll-up took place on Saturday afternoons, from 1400hrs to 1700hrs.
- For Adults we offer one-to-one sessions and sessions for small groups, and also a Rusty Rackets session on a Monday evening, which is very popular, and a Friday morning session for intermediate/club standard players.
- The Club normally fields men's, ladies', mixed and veterans' teams in leagues. There have been no friendly matches against other local clubs since the summer of 2019. However, this is something we will be looking to start again this summer.
- Match practice evenings for the ladies' teams on Wednesday nights and the men's teams on Tuesday nights.
- Friday nights were fun nights for Juniors, including coaching, junior events and community sessions.
- MDL Coaching and its team of volunteers continued to develop the disability tennis sessions for both children and adults. Due to COVID and restrictions on numbers, the sessions were split into children and adult sessions and run as 2 x 45-minute sessions. These continued to take place on Friday evenings.
- 'Super Friday' continued whereby we managed to fill the courts from 0900hrs to 1930hrs with players of all ages and standards. This included FREE tennis coaching for people aged 50 years and over who were affected by lockdown. The session has grown despite the closures.
- In addition the Club saw a huge rise in the number of parents joining the tennis club to participate and play with their children, and a rise in adults looking to take up the game.
- MDL Coaching saw record numbers in attendance at its Holiday Tennis Camps.

7. Competition Programme

The Club held a Summer tournament for both Adults and Juniors, including a plate competition for adults.

For Juniors the club ran:

- Grade 6 Competitions at the weekend internally and externally
- LTA team tennis and LTA team trophy
- Road to Wimbledon
- Team Challenge Competition in coaching sessions

- Quorn Family Cup for parents and children
- Junior/Senior Events
- Davis Cup-style competitions

8. Coaching and Development

Adults

MDL Coaching offered coaching for adults on Monday nights for Rusty Rackets and on Friday mornings for Club members. In addition, we introduced a FREE over-50s coaching session on Friday lunchtime. These sessions were open to people in the local community. We have also taken on more coaches to keep up with demand for one-to-one lessons and small groups.

We are hoping to continue introducing more adults to tennis through our Rusty Rackets coaching programme.

Juniors

MDL Coaching offered courses for Juniors between 1600-1900hrs every weekday evening and 0900-1200hrs on Saturday morning during all three terms for each of the following groups:

Mini Tennis Red
 Mini Tennis Orange
 Mini Tennis Green
 Yellow (11-18 girls only)
 Yellow ball (11-14)
 Squad (under 16)
 Squad (under 18)
 Competition Squads

In relation to the talent pathway, MDL Coaching ran talent identification sessions to admit players to the MDL Competition Squads, but opened its doors to any player keen to play in competitions and represent Team MDL in competitions.

Talented Juniors were invited to Adult club team sessions as well to help develop their game.

MDL Coaching's school programme was put back into action. Numbers were not affected with more parents working from home and able to bring children to the Club. The sessions complement each other and the school programme is an important part of getting new players into tennis.

MDL Coaching ran Holiday Tennis Camps during all school holidays every morning from 0900hrs-1200hrs incorporating Mini Tennis & Fun, Fun Tennis & Team Games, Matchplay & Team Tennis, and these continued to grow in popularity. This encouraged more youngsters to join the coaching programme and the Club. Teen Tennis took place on Tuesday and Thursday afternoons to allow our older players to socialise away from the younger players.

Our Pay-and-Play Community Tennis sessions were well attended despite varying restrictions over the year.

Disability Tennis on a Friday was well attended not only by the participants but by the Junior and Adult member volunteers, who turned up, week in, week out, to lend support. It was hugely appreciated by the attendees and their parents. We have adapted the sessions in order to be COVID secure and even recruited new volunteers, which was great to see.

Considering the closures of the Club, we remain strong with both our Junior and our Adult coaching programmes.

9. Financial Review

Financial Position at Year End 2021

The CIO generated an operating surplus of £12,591 before any grants or donations and prior to general maintenance. Revenue from subscriptions grew from £19,578 to £21,641 as membership remained buoyant, but we were still unable to obtain sponsorship from local companies (£1.5k in 2019). However, our landlords waived half our rent (£3.7k) again.

The Club obtained the following grants:

- £4,000 from the Childwick Trust for our disability tennis coaching sessions
- £1,000 from the Barchester Trust
- £720 from the Hedley Foundation
- COVID-19 support: £18,288

PBTC Social Limited generated a surplus of £3,521 compared to £607 in 2020 as use of the bar resumed.

10. Reserves

At the end of the year the Club had net assets of £98,318, of which £8,762 were restricted funds.

11. Structure, Governance and Management

11.1 The Charity is constituted as a Charitable Incorporated Organisation (CIO).

11.2 The Club uses the “Association Model” provided by the Charities Commission as the basis of our written constitution.

11.3 Trustees are selected in accordance with the constitution.

11.4 The current Trustees are:

Robbie Watt	Chairman
John Davey	Secretary
Sarah Wilson	Membership Secretary
Mark Love	Head of Tennis
David Stantiall	Treasurer

12. Conclusion

The opportunity to take exercise by playing tennis has been embraced by the local community during the COVID-19 restrictions. The Club has supported this by offering attractive membership packages and keeping its facilities open whenever possible. As a result, the Club remains in a healthy financial position and is well placed to consolidate membership gains and exploit its improved facilities.

Independent examiner's report to the trustees of Purley Bury Tennis Club CIO

I report to the trustees on my examination of the accounts of the **Purley Bury Tennis Club CIO** for the year ended 31st December 2021.

Responsibilities and basis of report

As the charity trustees of the Purley Bury Tennis Club CIO you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ('the Act').

I report in respect of my examination of the Purley Bury Tennis Club CIO accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the Purley Bury Tennis Club CIO as required by section 130 of the Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Signed:



Name: D. Gregory B. Edwards, MBA B.Comm

Address: 28 Higher Drive, Purley, Surrey, CR8 2HE

Date: 26/04/2022

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