



# Willow Green

Willow Green Trustees Annual Report

Year Ending 3<sup>rd</sup> April 2023

## **Our aims, which are unchanged from the previous year**

Willow Green is a Charitable Incorporated Organisation (CIO) registered with the Charities Commission, with Registered Charity Number 1173796. The purpose of the CIO is 'to empower young people with special educational needs and disabilities, through the delivery of practical and skill based programmes, that will enable them to participate fully in society as independent, mature and responsible individuals.'

Currently, in order to achieve and develop socially, emotionally and economically after age 18, the young people of Warrington with special educational needs and disabilities have to move or travel out of the area. This means being away from their surroundings, families and support networks. It can lead to great distress as a result of the upset to the routine of the young person and those around them as well as often being at great expense to both the local authority and local families.

Willow Green aims to create a familiar, supportive and local environment which will further the lives of young people with SEND through high quality, bespoke development programmes based on their individual needs. The programmes will provide a foundation for lifelong learning and wellbeing. They will focus on essential and transferrable, work, economic, social and life skills which will enable increased independence and self-determination.

Willow Green will have the individual and their specific requirements at the centre, taking into account parental views. The service will aim to develop progress and reassure the young person by supporting their participation, volunteering and employment possibilities and liaise with partner agencies to offer the beneficiary a place within their organisation. The goal will then be to progress this into a long-term relationship allowing the young person to reach their maximum potential.

## **Our Achievements during Academic Year 2022/23**

During this period we supported 8 learners on our Supported Internship Programme, 9 on our Work Skills programme, and 17 on our Adult Social Care programmes.

Feedback from our learners continues to be very positive and their attitudes have been fantastic throughout the year; our learners have met the high expectations that both they and the teaching staff have set. We have had no exclusions or incidents of bullying.

For the academic year 2022/23 we had 5 leavers from the Education funded programmes, of which:

- 2 left with City & Guilds Entry Level 3 in Employability Skills.
- 1 left with City & Guilds Level 1 in Employability Skills.
- 1 left the programme early to access adult day services.
- 1 left to transfer to an alternative post 16 education provider.

Of those who were successful in completing their planned educational programme 67% progressed into paid work or volunteering roles.

The staffing model for Willow Green for the 2022/23 academic year was:

- Business Manager directly employed by Willow Green.
- Supported Internship Tutor and Curriculum and Quality Lead seconded from Green Lane School.
- Tutors, Learning Support Assistants, Therapy Assistant, Job Coaches, and Administrator employed via Agency.



## **Our Finances for Period Ending 3<sup>rd</sup> April 2023**

Revenues for the year total £444,157, with £433,661 earned through the Education funded programmes.

The revenue for the Supported Internship and Work Skills programmes comes via the contract with the LEA and the Education Skills Funding Agency (through Post-19 High Needs Funding). The revenue for the Preparation for Adulthood programme is provided by Adult Social Care budgets.

The funding for the 2022/23 Adult Social Care programme places has been the subject of negotiation with the Local Authority, specifically on the level of 1-2-1 support provided to each learner, and as of January 2024 this had not been resolved. As a result, the revenue due to Willow Green for these places is not included in the accounts receivable for the period ending 3<sup>rd</sup> April 2023. This will be corrected in the next annual report.

For the period ending 3<sup>rd</sup> April 2023 the total cost of the provision (i.e. both the education and social care programmes) was £311,493 and the net operating surplus for Willow Green was £132,663. This surplus will be used to fund future accommodation and to invest in equipment and resources for our learners.

## **Future Plans**

Following the success of our programmes we are looking to continue to grow to meet the needs of the cohort of students into academic year 2024/25 and beyond.

In September 2022 we moved into larger premises at St Werburghs Development Centre which will meet our needs until the end of 2023/24.

As of January 2024 we are still in negotiation with the Local Authority for additional space within our current setting to support the growth of the provision to meet the needs of the future cohort for 2024/25. We are also looking externally at privately rented spaces which could meet our needs.

Willow Green has a full complement of Trustees and a Business Manager in post. From September 2023 the Curriculum and Quality Lead, Tutors, Learning Support Assistants, Job Coaches, Therapy Assistant, and Administrator were also brought in as direct employees of Willow Green. To further enhance our governance and operational structure we have recruited a Head of Learning, who will be in post from February 2024, to be responsible for the day to day delivery of the Education and Adult Social Care funded programmes.

# Balance Sheet

## Willow Green CIO

As of Apr 03, 2023



Willow Green

### ACCOUNTS

Apr 03, 2023

Assets	
<b>Cash and Bank</b>	
Cash on Hand	£245,686.58
<b>Total Cash and Bank</b>	<b>£245,686.58</b>
<b>Other Current Assets</b>	
Accounts Receivable	£236,251.23
<b>Total Other Current Assets</b>	<b>£236,251.23</b>
<b>Long-term Assets</b>	
<b>Total Long-term Assets</b>	<b>£0.00</b>
<b>Total Assets</b>	<b>£481,937.81</b>
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	£223,303.85
<b>Total Current Liabilities</b>	<b>£223,303.85</b>
<b>Long-term Liabilities</b>	
<b>Total Long-term Liabilities</b>	<b>£0.00</b>
<b>Total Liabilities</b>	<b>£223,303.85</b>

Equity	
Retained Earnings	
Profit for all prior years	£125,970.69
Profit between Apr 4, 2022 and Apr 3, 2023	£132,663.27
<b>Total Retained Earnings</b>	<b>£258,633.96</b>
<b>Total Equity</b>	<b>£258,633.96</b>



# Profit and Loss

## Willow Green CIO

Date Range: Apr 03, 2022 to Apr 03, 2023



Apr 03, 2022  
to Apr 03, 2023

### ACCOUNTS

<b>Income</b>	
Sales	£444,157.11
<b>Total Income</b>	<b>£444,157.11</b>
<b>Total Cost of Goods Sold</b>	
	<b>£0.00</b>
<b>Gross Profit</b>	
As a percentage of Total Income	100.00%
<b>Operating Expenses</b>	
Accounting Fees	£165.00
Computer – Internet	£10,861.76
Office Supplies	£16,834.66
Payroll – Salary & Wages	£202,371.00
Professional Fees	£11,510.55
Rent Expense	£62,850.87
Repairs & Maintenance	£6,900.00
<b>Total Operating Expenses</b>	<b>£311,493.84</b>

**Net Profit**

As a percentage of Total Income

**£132,663.27****29.87%**



Section A

Independent Examiner's Report

Report to the trustees/  
members of

Willow Green CIO

On accounts for the year  
ended

3<sup>rd</sup> April 2023

Charity no  
(if any)

1173796

Set out on pages

N/A

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 03/04/2023

Responsibilities and  
basis of report

As the charity trustees of the Trust, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent  
examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention (~~other than that disclosed below \*~~) in connection with the examination which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Act or
- the accounts do not accord with the accounting records

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

*\* Please delete the words in the brackets if they do not apply.*

Signed:

Date:

13/01/2024

Name:

Debbie Monk, Norbreck Ltd

Relevant professional  
qualification(s) or body  
(if any):

MAAT

Address:

107 Norbreck Close, Great Sankey, Warrington, Cheshire, WA5 2SJ



Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.

N/A