

WILLOW GREEN

England & Wales · Charity number 1173796

Details

Status Registered

Legal form CIO

Registered 2017-07-12

Register [View on the Charity Commission register](#)

Contact

Address Willow Green
St. Werburghs Development Centre
Irwell Road
Warrington
WA4 6DQ

Phone 01925698519

Activities

Objects: THE ADVANCEMENT IN LIFE OF YOUNG PEOPLE WITH SPECIAL EDUCATIONAL NEEDS AND DISABILITIES THROUGH THE DELIVERY OF PRACTICAL AND SKILL BASED PROGRAMMES THAT WILL ENABLE THEM TO PARTICIPATE FULLY IN SOCIETY AS INDEPENDENT, MATURE AND RESPONSIBLE INDIVIDUALS.

Activities: Willow Green is a training provision for learners with additional needs from age 19

Classification

- **How:** Provides Services, Provides Advocacy/advice/information
- **What:** General Charitable Purposes
- **Who:** Children/young People, People With Disabilities

Geography

- Warrington

Finances

Period end	Income	Expenditure	Assets	Employees
2024-04-03	£938,107	£822,002	£78,282	21
2023-04-03	£444,157	£311,493	-	-
2022-04-03	£196,642	£166,949	-	-
2021-04-03	£92,725	£93,221	-	-
2020-04-03	£136,070	£64,298	-	-

Trustees

Name	Role	Appointed
MATTHEW LEDGARD	Chair	2017-02-16
James Sharpe		2025-06-04
Nicola Carpmail		2025-12-03
Paul King		2024-11-06
Sarah Hill		2025-06-04

WILLOW GREEN

England & Wales - Charity number 1173796

Accounts



Willow Green

Willow Green Trustees Annual Report

Year Ending 3rd April 2024

Our aims, which are unchanged from the previous year

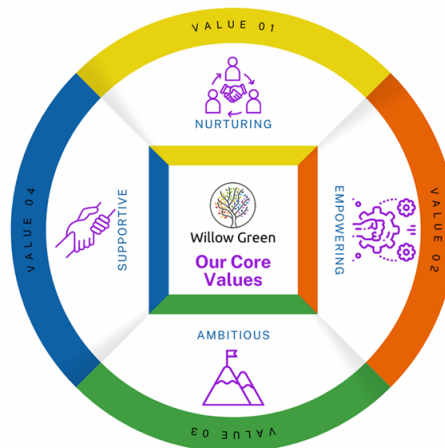
Willow Green is a Charitable Incorporated Organisation (CIO) registered with the Charities Commission, with Registered Charity Number 1173796. The purpose of the CIO is to “to empower young people with special educational needs and disabilities, through the delivery of practical and skill based programmes, that will enable them to participate fully in society as independent, mature and responsible individuals.”

Currently, in order to achieve and develop socially, emotionally and economically after age 18, the young people of Warrington with special educational needs and disabilities have to move or travel out of the area. This means being away from their surroundings, families and support networks. It can lead to great distress as a result of the upset to the routine of the young person and those around them as well as often being at great expense to both the local authority and local families.

Willow Green aims to create a familiar, supportive and local environment which will further the lives of young people with SEND through high quality, bespoke development programmes based on their individual needs. The programmes will provide a foundation for lifelong learning and wellbeing. They will focus on essential and transferrable work, economic, social and life skills which will enable increased independence and self-determination.

Willow Green puts the individual and their specific requirements at the heart of our provision. We develop our learners by supporting their participation, volunteering and employment possibilities and liaising with partner agencies to offer our learners a place within their organisation. We want to enable our learners to reach their maximum potential.

Our Values



We provide a nurturing environment where learners feel cared for and respected. Our team encourage our learners to be kind and caring towards each other and role-model this behaviour themselves.

Our staff team inspire our learners to be stronger and more confident young adults. We share our determination to succeed and encourage our learners to be ambitious in their choices. We empower our learners by providing them with the tools needed to pursue these choices and control their own future.

Willow Green is a supportive, encouraging and inclusive college environment where we all share and celebrate in one another's success.

Our ambition

Is for all our learners at Willow Green to develop the skills and knowledge needed to progress towards employment and reach their maximum potential.

Impact

When learners leave Willow Green they will have gained experience, knowledge and skills needed to achieve their goals and succeed in the working world. They will know more, remember more, and be able to apply more, meaning that they can do and achieve more. We will enable our learners to learn, think and act more independently.

Our Achievements during Academic Year 2023/24

For the academic year 2023/24 we provided 38 places in total, with:

- 6 learners on the Supported Internship programme (Education).
- 7 learners on the Work Skills programme (Education).
- 25 learners on the Adult Social Care programmes.

For the academic year 2023/24 we had 19 leavers who achieved the following qualifications:

- City & Guilds Employability Skills Level 1 Certificate x 5
- City & Guilds Employability Skills Level 1 Extended Certificate x 1
- City & Guilds Employability Skills Entry Level 3 x 4
- City & Guilds Employability Skills Entry Level 2 x 3

Of the 6 Supported Interns who left Willow Green:

- 1 is now in paid work (full-time).
- 1 is now in paid work (part-time).
- 1 has moved onto our Adult Social Care programme.
- The remaining 3 are all in voluntary work placement (unpaid).

Those leaving the work skills programme (education funded) have transitioned onto supported internship programmes (2 learners) and the other 5 have moved onto adult social care day services.

Feedback from our learners continues to be very positive and their attitudes have been fantastic throughout the year; our learners have met the high expectations that both they and the teaching staff have set. We have had no exclusions or incidents of bullying.

We are continuing to implement our Improvement Plan which focusses on the quality of our provision. We have made significant progress over this academic year which has been recognised by our external quality assurance partners.

Staffing

We made a number of changes to staffing structure for the 2023/24 academic year to support the continued improvement of both our Education and Adult Social Care programmes. We recruited a Head of Learning who is responsible for the quality of the delivery of all of our programmes, as well as an experienced qualified teacher to deliver our Education-funded programmes. We have continued to bolster our team by directly employing our Learning Support Assistants to reduce our reliance on Agency staff.

Staff follow a robust Continuous Professional Development (CPD) programme enabling them to meet the developing needs of our learners and to improve their own pedagogical practice. A detailed monitoring and quality assurance cycle ensures that high-standard, quality-first teaching is maintained with further development and training being provided for teachers/ tutors where identified.

Trustees

We plan to recruit additional Trustees in the coming year to provide more direct support for promotion and marketing, and for developing relationships and placement opportunities with employers.

Our Finances for Period Ending 3rd April 2024

Revenues for the year total £938,107.

£623,471 was earned through the Education programmes (Supported Internship and Work Skills programmes) funded via contracts with local authorities and the Education Skills Funding Agency (through Post-19 High Needs Funding).

£313,166 was earned through the Adult Social Care programmes. Many of the clients supported through this funding also receive 1:1 additional funding support which is why the revenue is so high for such a small cohort.

The total cost of the provision for the financial year (i.e. both the education and social care programmes) was £822,002 and the net operating surplus for Willow Green was £116,105. This surplus will be used to fund future accommodation and to invest in equipment and resources for our learners.

Future Plans

Following the success of our programmes we are looking to continue to grow to meet the needs of the cohort of students into academic year 2025/26 and beyond. There is a national push to increase the number of Supported Interns enrolled on programmes and as such we have amended our provision offer to take account of the increasing support needs of this cohort.

In the longer term we are still in need of larger premises with a number of options open to us which are being assessed. Plans currently involve the investigation of moving all Willow Green programmes to a newly refurbished site within the town which would become a shared site with the local special 6th form college but this will not be ready until January 2026 at the earliest.

We are also exploring running the provision over 2 separate sites to create greater separation between the Education and Adult Social Care programmes as well as address the issues with lack of space at St Werburghs Development Centre.

Balance Sheet - As at 03 April 2024

Assets

<i>Fixed Assets</i>	0
<i>Total Fixed Assets</i>	0
<i>Cash in Bank</i>	<i>333,808</i>
Total Current Assets	333,808

Total Assets	333,808
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Liabilities

Total Current Liabilities	<i>255,525</i>
<i>Future Liabilities</i>	<i>0</i>
Total Future Liabilities	0

Total Liabilities	255,525
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Total Net Assets	78,282
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Equity

<i>Net Profit / Loss (prior year(s))</i>	<i>258,634</i>
<i>Net Profit / Loss (current year)</i>	<i>116,105</i>

TOTAL EQUITY	£374,739
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**Profit and Loss – As at 03 April 2024**

Income	£
<i>Sales - Services</i>	936,423
<i>Donations</i>	55
<i>Learner Lunches</i>	1,629
Total Income	938,107
Gross Profit /(Loss)	938,107
Operating Expenses	
<i>Payroll - Salary & Wages</i>	604,017
<i>Rent</i>	156,282
<i>Office Stationery</i>	3,250
<i>Computer & Software</i>	9,785
<i>Consultancy & Professional Fees</i>	1,882
<i>Professional Fees</i>	12,313
<i>Curriculum & Subscriptions</i>	31,978
<i>Equipment</i>	2,080
<i>Training Costs</i>	356
<i>Bank Charges</i>	60
Total Operating Expenses	822,002
Net Profit /(Loss)	116,105



Section A

Independent Examiner's Report

**Report to the trustees/
members of** Willow Green
CIO

**On accounts for the year
ended** 3rd April 2024 **Charity no
(if any)** 1173796

Set out on pages N/A

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 03/04/2024

**Responsibilities and
basis of report**

As the charity trustees of the Trust, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent
examiner's statement**

I have completed my examination. I confirm that no material matters have come to my attention (~~other than that disclosed below *~~) in connection with the examination which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Act or
- the accounts do not accord with the accounting records

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

** Please delete the words in the brackets if they do not apply.*

Signed: 

Date: 27/01/2025

Name: Debbie Monk, Norbreck Ltd

**Relevant professional
qualification(s) or body
(if any):**

MAAT

Address: 107 Norbreck Close, Great Sankey, Warrington, Cheshire, WA5 2SJ

Section B**Disclosure**

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.

N/A

WILLOW GREEN

England & Wales - Charity number 1173796

Accounts



Willow Green

Willow Green Trustees Annual Report

Year Ending 3rd April 2023

Our aims, which are unchanged from the previous year

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Willow Green will have the individual and their specific requirements at the centre, taking into account parental views. The service will aim to develop progress and reassure the young person by supporting their participation, volunteering and employment possibilities and liaise with partner agencies to offer the beneficiary a place within their organisation. The goal will then be to progress this into a long-term relationship allowing the young person to reach their maximum potential.

Our Achievements during Academic Year 2022/23

During this period we supported 8 learners on our Supported Internship Programme, 9 on our Work Skills programme, and 17 on our Adult Social Care programmes.

Feedback from our learners continues to be very positive and their attitudes have been fantastic throughout the year; our learners have met the high expectations that both they and the teaching staff have set. We have had no exclusions or incidents of bullying.

For the academic year 2022/23 we had 5 leavers from the Education funded programmes, of which:

- 2 left with City & Guilds Entry Level 3 in Employability Skills.
- 1 left with City & Guilds Level 1 in Employability Skills.
- 1 left the programme early to access adult day services.
- 1 left to transfer to an alternative post 16 education provider.

Of those who were successful in completing their planned educational programme 67% progressed into paid work or volunteering roles.

The staffing model for Willow Green for the 2022/23 academic year was:

- Business Manager directly employed by Willow Green.
- Supported Internship Tutor and Curriculum and Quality Lead seconded from Green Lane School.
- Tutors, Learning Support Assistants, Therapy Assistant, Job Coaches, and Administrator employed via Agency.

Our Finances for Period Ending 3rd April 2023

Revenues for the year total £444,157, with £433,661 earned through the Education funded programmes.

The revenue for the Supported Internship and Work Skills programmes comes via the contract with the LEA and the Education Skills Funding Agency (through Post-19 High Needs Funding). The revenue for the Preparation for Adulthood programme is provided by Adult Social Care budgets.

The funding for the 2022/23 Adult Social Care programme places has been the subject of negotiation with the Local Authority, specifically on the level of 1-2-1 support provided to each learner, and as of January 2024 this had not been resolved. As a result, the revenue due to Willow Green for these places is not included in the accounts receivable for the period ending 3rd April 2023. This will be corrected in the next annual report.

For the period ending 3rd April 2023 the total cost of the provision (i.e. both the education and social care programmes) was £311,493 and the net operating surplus for Willow Green was £132,663. This surplus will be used to fund future accommodation and to invest in equipment and resources for our learners.

Future Plans

Following the success of our programmes we are looking to continue to grow to meet the needs of the cohort of students into academic year 2024/25 and beyond.

In September 2022 we moved into larger premises at St Werburghs Development Centre which will meet our needs until the end of 2023/24.

As of January 2024 we are still in negotiation with the Local Authority for additional space within our current setting to support the growth of the provision to meet the needs of the future cohort for 2024/25. We are also looking externally at privately rented spaces which could meet our needs.

Willow Green has a full complement of Trustees and a Business Manager in post. From September 2023 the Curriculum and Quality Lead, Tutors, Learning Support Assistants, Job Coaches, Therapy Assistant, and Administrator were also brought in as direct employees of Willow Green. To further enhance our governance and operational structure we have recruited a Head of Learning, who will be in post from February 2024, to be responsible for the day to day delivery of the Education and Adult Social Care funded programmes.

Balance Sheet

Willow Green CIO

As of Apr 03, 2023



Willow Green

ACCOUNTS

Apr 03, 2023

Assets	
Cash and Bank	
Cash on Hand	£245,686.58
Total Cash and Bank	£245,686.58
Other Current Assets	
Accounts Receivable	£236,251.23
Total Other Current Assets	£236,251.23
Long-term Assets	
Total Long-term Assets	£0.00
Total Assets	£481,937.81
Liabilities	
Current Liabilities	
Accounts Payable	£223,303.85
Total Current Liabilities	£223,303.85
Long-term Liabilities	
Total Long-term Liabilities	£0.00
Total Liabilities	£223,303.85

Equity	
Retained Earnings	
Profit for all prior years	£125,970.69
Profit between Apr 4, 2022 and Apr 3, 2023	£132,663.27
Total Retained Earnings	£258,633.96
Total Equity	£258,633.96

Profit and Loss

Willow Green CIO

Date Range: Apr 03, 2022 to Apr 03, 2023



Apr 03, 2022
to Apr 03, 2023

ACCOUNTS

Income	
Sales	£444,157.11
Total Income	£444,157.11
Total Cost of Goods Sold	
	£0.00
Gross Profit	
As a percentage of Total Income	100.00%
Operating Expenses	
Accounting Fees	£165.00
Computer – Internet	£10,861.76
Office Supplies	£16,834.66
Payroll – Salary & Wages	£202,371.00
Professional Fees	£11,510.55
Rent Expense	£62,850.87
Repairs & Maintenance	£6,900.00
Total Operating Expenses	£311,493.84

Net Profit

As a percentage of Total Income

£132,663.27

29.87%



Section A

Independent Examiner's Report

**Report to the trustees/
members of**

Willow Green CIO

**On accounts for the year
ended**

3rd April 2023

**Charity no
(if any)**

1173796

Set out on pages

N/A

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 03/04/2023

**Responsibilities and
basis of report**

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**Independent
examiner's statement**

I have completed my examination. I confirm that no material matters have come to my attention (~~other than that disclosed below*~~) in connection with the examination which gives me cause to believe that in, any material respect:

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** Please delete the words in the brackets if they do not apply.*

Signed:

Date:

13/01/2024

Name:

Debbie Monk, Norbreck Ltd

**Relevant professional
qualification(s) or body
(if any):**

MAAT

Address:

107 Norbreck Close, Great Sankey, Warrington, Cheshire, WA5 2SJ

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.

N/A

WILLOW GREEN

England & Wales - Charity number 1173796

Accounts



Willow Green

Willow Green Trustees Annual Report

Year Ending 3rd April 2022

Our aims, which are unchanged from the previous year

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Currently, in order to achieve and develop socially, emotionally and economically after age 19, the young people of Warrington with special educational needs and disabilities have to move or travel out of the area. This means being away from their surroundings, families and support networks. It can lead to great distress as a result of the upset to the routine of the young person and those around them as well as often being at great expense to both the local authority and local families.

Willow Green aims to create a familiar, supportive and local environment which will further the lives of young people with SEND through high quality, bespoke development programmes based on their individual needs. The programmes will provide a foundation for lifelong learning and wellbeing. They will focus on essential and transferrable, work, economic, social and life skills which will enable increased independence and self-determination.

Willow Green will have the individual and their specific requirements at the centre, taking into account parental views. The service will aim to develop progress and reassure the young person by supporting their participation, volunteering and employment possibilities and liaise with partner agencies to offer the beneficiary a place within their organisation. The goal will then be to progress this into a long-term relationship allowing the young person to reach their maximum potential.

Our Achievements during 2021/22

During this period we supported 10 learners via our Supported Internship Programme and 4 on our Work Skills programme. We also secured funding for a total of 17 places for the 2022-23 academic year, starting September 2022, through the LEA Post 19 High Needs Funding.

Feedback from our learners has been very positive and their attitudes have been fantastic throughout the year; our learners have met the high expectations that both they and the teaching staff have set. We have had no exclusions or incidents of bullying.

For the academic year 2021/22 we had 10 leavers, of which:

- 1 left with Entry Level 3 Functional English.
- 9 left with Level 1 Functional English.
- 9 left with Level 1 Functional Maths.
- 10 left with City & Guilds Level 1 in Employability Skills.

All learners were successful in completing all aspects of their planned educational goals with 90% progressing into paid work or volunteering roles.

To support the learners on the programme during 2021-22, and to prepare for the 2022-23 academic year for which 17 learners are transitioning to Willow Green, we are increasing the teaching and support staff from 9 people to have the following compliment of staff:

- Business Manager x 1
- Curriculum and Quality Lead x 1
- Engagement Lead / Tutor x1
- Employability Skills Tutor x1
- Work Skills Tutor x1

- Life Skills Tutor x1
- Therapy Assistant x1
- Learning Support Assistants x 4* for Employability Skills, Work Skills, Preparation for Adulthood and Life Skills programmes.
- Administrator x 1

*Subject to individual assessment of needs and may increase to accommodate.

In addition to the Supported Internship and Work Skills programmes, during this academic year (2021-22) Willow Green has continued to operate the Preparation for Adulthood Programme, which has again been well received by our 10 learners and has continued to be funded by Adult Social Care.

Our Finances for Financial Year 2021/22

Revenues for the year total £196,642, with £173,637 earned through the Education funded programmes. The total cost of the provision (i.e. both the internship and work skills programmes) during this period was £166,949.

The revenue for the Supported Internship and Work Skills programmes comes through the contract with the Local Education Authority (LEA) and the Education Skills Funding Agency (through Post-19 High Needs Funding). The revenue for the Preparation for Adulthood programme is provided by Adult Social Care budgets.

For the financial year 2021/22 the net operating surplus for Willow Green was £29,692. This surplus was allocated to be used towards the refurbishment costs of the new accommodation for the next academic year, starting September 2022.

At the end of the financial year 2021/22 Willow Green had £242,836 of cash. Accounts payable totalled £163,134 and accounts receivable totalled £63,164.

Future Plans

Following the success of all three programmes during 2021-22 we are continuing with our plan to grow to meet the needs of a new cohort of learners starting in September 2022. The accommodation at Woolston Learning Village that we have used to date was sufficient for Willow Green's programmes through the 2021-22 academic year, however they were not big enough for the larger cohort of learners due in September 2022. Also, irrespective of our growth plans, the LEA notified us that the accommodation would not be available for us to continue to use in 2022-23 due to the space being utilised by Green Lane School.

As a result we identified new premises for our provision and negotiated a lease arrangement with the landlord for September 2022. However, the LEA did not accept our funding request that included the lease costs for this new accommodation, instead working with us to find alternative accommodation within an existing Council property. This resulted in Willow Green moving into St Werburgh's community hub in September 2022.

Throughout 2021-22 Willow Green has had the Board of Trustees and the Business Manager in place to ensure that the business operates on a day to day basis and has the governance and operational structure it needs. For the upcoming year, the focus of the Board of Trustees and Business Manager will be establishing Willow Green at the new accommodation at St Werburgh's whilst maintaining the safety and quality of the provision for our learners.

Balance Sheet

Willow Green CIO - 1173796

ACCOUNTS	As of 3 April 2018	As of 3 April 2019	As of 3 April 2020	As of 3 April 2021	As of 3 April 2022
Assets					
Cash and Bank	£0	£30,122	£84,163	£201,826	£242,836
Total Cash and Bank	£0	£30,122	£84,163	£201,826	£242,836
Other Current Assets		£0			
Accounts Receivable	£18,842	£43,644	£129,218	£4,468	£63,164
Total Other Current Assets	£18,842	£43,644	£129,218	£4,468	63164
Total Assets	£18,842	£43,644	£129,218	£4,468	£63,164
Liabilities					
Current Liabilities					
Accounts Payable	£0	£15,721	£84,091	£93,121	£163,134
Total Current Liabilities	£0	£15,721	£84,091	£93,121	£163,134
Total Liabilities	£0	£15,721	£84,091	£93,121	£163,134
Total Equity	£18,842	£58,045	£129,290	£113,174	£142,866

Prepared by Claire Perrins 28 January 2023

Profit and Loss

Willow Green CIO - 1173796

ACCOUNTS	As of 3 April 2018	As of 3 April 2019	As of 3 April 2020	As of April 2021	As of April 2022
Income					
Sales	£18,842	£61,205	£133,435	£92,725	£196,642
Total Income	£18,842	£61,205	£133,435	£92,725	£196,642
Gross Profit	£18,842	£61,205	£133,435	£92,725	£196,642
Operating Expenses					
Payroll – Salary & Wages	£0	£15,621	£83,991	£93,121	£166,849
Professional Fees	£0	£100	£100	£100	£100
Total Operating Expenses	£0	£15,721	£84,091	£93,221	£166,949
Net Profit		£18,842	£49,344	-£496	£29,692

Prepared by Claire Perrins 28 January 2023



Section A

Independent Examiner's Report

Report to the trustees/
members of

Willow Green CIO

On accounts for the year
ended

3rd April 2022

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Debbie Monk, Norbreck Ltd

Relevant professional
qualification(s) or body
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Year ending 3rd April 2021

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Currently, in order to achieve and develop socially, emotionally and economically after age 19, the young people of Warrington with special educational needs and disabilities have to move or travel out of the area. This means being away from their surroundings, families and support networks. It can lead to great distress as a result of the upset to the routine of the young person and those around them as well as often being at great expense to both the local authority and local families.

Willow Green aims to create a familiar, supportive and local environment which will further the lives of young people with SEND through high quality, bespoke development programmes based on their individual needs. The programmes will provide a foundation for lifelong learning and wellbeing. They will focus on essential and transferrable, work, economic, social and life skills which will enable increased independence and self-determination.

Willow Green will have the individual and their specific requirements at the centre, taking into account parental views. The service will aim to develop progress and reassure the young person by supporting their participation, volunteering and employment possibilities and liaise with partner agencies to offer the beneficiary a place within their organisation. The goal will then be to progress this into a long-term relationship allowing the young person to reach their maximum potential.

Our Achievements during 2020/21

During this period Willow Green were able to support 10 additional learners onto the Supported Internship Programme and secured funding and placements for a total of 10 places for the upcoming academic year, starting September 2021, through the LEA Post 19 High Needs Funding.

Feedback from our students has been very positive and their attitudes have been fantastic throughout the year; our students have met the high expectations that both they and the teaching staff have set. We have had no exclusions or incidents of bullying.

For the academic year 2020/21 our students achieved:

- Entry Level 3 Functional English (1 student).
- Entry Level 3 Functional Maths (3 students).
- Level 1 Functional English (9 students).
- Level 1 Functional Maths (7 students).
- City & Guilds Level 1 in Employability Skills (10 students).

All students were successful in completing all aspects of their planned educational goals.

To support the students currently on the programme, and prepare for the next academic year (2021/22) for which 16 students are enrolled, we have increased the teaching and support staff and now have the following compliment of staff:

- Business Manager x 1.
- Lead Teacher x 1.
- Tutor x 1 for Supported Internship Programme.
- Tutor x 1 for Preparation for Adulthood Programme.
- Teaching Assistants x 5 for Supported Internship, Work Skills Programme and Preparation for Adulthood Programme.

In addition to this we also have a part time member of staff providing administrative support.

In addition to the Supported Internship Programme, this year Willow Green has continued to operate the Work Skills Programme and the Preparation for Adulthood Programme, which has again been well received by our students and has continued to be funded by Education and Social Care funding.

Our Finances for 2020/21

Revenues for the year total £92,725. The revenue for the Supported Internship Programme and Work Skills Programme comes entirely from the contract with the LEA (through Post-19 High Needs Funding). The revenue for the Preparation for Adulthood Programme is provided by the families of the students attending the programme through a mixture of private funding and direct payments.

The total cost of the provision (i.e. both the internship and work skills programmes) during this period was £93,221.

For the financial year 2020/21 the net operating surplus for Willow Green was -£496. This figure (and the revenue figure of £92,725) is lower than anticipated due to the revenue for Term 3 of the 2019/20 academic year valued at £37023, being processed on the 1st April 2020 rather than the end of April 2020. This resulted in the revenue being accounted for in 2019/20 rather than 2020/21 when it was anticipated.

At the end of the financial year 2020/21 Willow Green had £201,826 of cash. Accounts payable totalled £93,121 and accounts receivable totalled £4,468.

Future Plans

Following the success of all three programmes (Supported Internship Programme, Work Skills Programme, Preparation for Adulthood Programme) we are looking to continue to grow meet the needs of the cohort of students.

We are working with the Local Authority and Green Lane School to prepare for the next academic year, with challenges around space available on campus and the extension of secondments to be worked through. Willow Green has a full complement of Trustees and business manager in post operate the provision on a day to day basis and provide Willow Green with the governance and operational structure it needs.

Balance Sheet

Willow Green CIO 1173796

ACCOUNTS	As of April 03, 2018	As of April 03, 2019	As of April 03, 2020	As of April 03, 2021
<u>Assets</u>				
Cash and Bank		-		
Cash on Hand		£30,122	£84,163	£201,826
Total Cash and Bank	£0	£30,122	£84,163	£201,826
Other Current Assets				£0
Accounts Receivable	£18,842	£43,644	£129,218	£4,468
Total Other Current Assets	£18,842	£43,644	£129,218	£4,468
Long-term Assets				
Total Long-term Assets	£0	£0	£0	£0
Total Assets	£18,842	£73,766	£213,381	£206,294
<u>Liabilities</u>				
Current Liabilities				
Accounts Payable	£0	£15,721	£84,091	£93,121
Total Current Liabilities	£0	£15,721	£84,091	£93,121
Long-term Liabilities				
Total Long-term Liabilities	£0	£0	£0	£0
Total Liabilities	£0	£15,721	£84,091	£93,121
<u>Equity</u>				
Total Equity	£18,842	£58,045	£129,291	£113,174

Prepared by Claire Perrins 1 February 2022

Profit and Loss

Willow Green CIO 1173796

ACCOUNTS	As of April 03, 2018	As of April 03, 2019	As of April 03, 2020	As of April 03, 2021	
<u>Income</u>					
Sales	£18,842	£61,205	£133,435	£92,725	
Total Income	£18,842	£61,205	£133,435	£92,725	
Total Cost of Goods Sold	£0	£0	£0	£0	
Gross Profit	£18,842	£61,205	£133,435	£92,725	
<u>Operating Expenses</u>					
Payroll – Salary & Wages					
Professional Fees	£0	£15,721	£84,091	£93,221	
Total Operating Expenses	£0	£15,721	£84,091	£93,221	
Net Profit	£18,842	£45,484	£49,344	-£496	£113,174

Prepared by Claire Perrins 1 February 2022



Section A

Independent Examiner's Report

Report to the trustees/
members of

Willow Green CIO

On accounts for the year
ended

3rd April 2021

Charity no
(if any)

1173796

Set out on pages

N/A

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 03/04/2021

Responsibilities and
basis of report

As the charity trustees of the Trust, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent
examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention (~~other than that disclosed below~~*) in connection with the examination which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Act or
- the accounts do not accord with the accounting records

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

* Please delete the words in the brackets if they do not apply.

Signed:

Date:

31/01/2022

Name:

Debbie Monk, Norbreck Ltd

Relevant professional
qualification(s) or body
(if any):

MAAT

Address:

107 Norbreck Close, Great Sankey, Warrington, Cheshire, WA5 2SJ

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.

N/A

WILLOW GREEN

England & Wales - Charity number 1173796

Accounts

Willow Green Trustees Annual Report – Year ending 3rd April 2020

Our Aims, which are unchanged from the previous year

Willow Green is a Charitable Incorporated Organisation (CIO) registered with the Charities Commission, with Registered Charity Number 1173796. The purpose of the CIO is to “to empower young people with special educational needs and disabilities, through the delivery of practical and skill based programmes, that will enable them to participate fully in society as independent, mature and responsible individuals.”

Currently, in order to achieve and develop socially, emotionally and economically after age 19, the young people of Warrington with special educational needs and disabilities have to move or travel out of the area. This means being away from their surroundings, families and support networks. It can lead to great distress as a result of the upset to the routine of the young person and those around them as well as often being at great expense to both the local authority and local families.

Willow Green aims to create a familiar, supportive and local environment which will further the lives of young people with SEND through high quality, bespoke development programmes based on their individual needs. The programmes will provide a foundation for lifelong learning and wellbeing. They will focus on essential and transferrable, work, economic, social and life skills which will enable increased independence and self-determination.

Willow Green will have the individual and their specific requirements at the centre, taking into account parental views. The service will aim to develop progress and reassure the young person by supporting their participation, volunteering and employment possibilities and liaise with partner agencies to offer the beneficiary a place within their organisation. The goal will then be to progress this into a long-term relationship allowing the young person to reach their maximum potential.

Our Achievements during 2019/20

During this period Willow Green (through Green Lane School) were able to support 11 additional learners onto the Supported Internship Programme and secured funding and placements for a total of 10 places for the upcoming academic year, starting September 2020, through the LEA Post 19 High Needs Funding.

Feedback from our students has been very positive and their attitudes have been fantastic throughout the year; our students have met the high expectations that both they and the teaching staff have set. We have had no exclusions or incidents of bullying.

For the academic year 2019/20 we had 11 leavers, of which:

- 4 left with Entry Level 3 Functional English
- 7 left with Level 1 Functional English.
- 7 left with Level 1 Functional Maths.
- 11 left with City & Guilds Level 1 in Employability Skills.

All students were successful in completing all aspects of their planned educational goals.

To support the students currently on the programme, and prepare for the next academic year for which 10 students are enrolled, we have increased the teaching and support staff and now have the following compliment of staff:

- Lead Teacher x 1
- Tutor x 1 for Supported Internship Programme
- Teaching Assistants x 3 for Supported Internship / Work Skills Programme
- Teaching Assistants x 3 for Friday Work Skills Programme

In addition to this we also have a part time member of staff providing administrative support.

In addition to the Supported Internship Programme, this year Willow Green has continued to operate the Friday Work Skills Programme from New Town House in Warrington, which has again been well received by our students and has continued to be funded by the families of the students on the provision.

Our Finances for 2019/20

Revenues for the year total £136,070, with £121,585 earned through the Supported Internship Programme and £14,485 from the Friday Work Skills Programme. The revenue for the Supported Internship Programme comes entirely from the contract with the LEA (through Post-19 High Needs Funding). The revenue for the Friday Work Skills Programme is provided by the families of the students attending the programme through a mixture of private funding and direct payments.

The total cost of the provision (i.e. both the internship and work skills programmes) during this period was £64,298. Willow Green is currently awaiting Green Lane School to invoice the amounts due to them, total sum of £112,896 for services provided to date.

For the financial year 2019/20 the net operating surplus for Willow Green was £75,987. This surplus was higher than forecast due to costs incurred during the year being lower than anticipated, as a result of:

- Reuse of existing equipment and gifting / loan of equipment resulted in lower than expected purchases of new equipment.
- External support for website development and production of marketing materials was not taken forward in this period.
- The appointment of the full-time job coach was only made part-way through the year and the recruitment of the business manager was not completed in the 2019/20 year.
- We managed to source external funding for staff training requirements.
- Free software was used to meet accounting and educational requirements rather than using licenced software packages.

At the end of the financial year 2019/20 Willow Green had £84,163 of cash. Accounts payable totalled £112,896 and accounts receivable totalled £136,069.

Future Plans

Following the success and growth of the Supported Internship Programme we plan to develop Willow Green's provision to include a 5 day per week Work Skills Programme starting from September 2020. This will cater for the needs of learners who are not ready for the Supported Internship Programme and would otherwise have to travel outside of the borough to access education provision.

To deliver the continued operation and expansion of the provision, including securing additional funding, it was recognised that additional support was needed in both the governance and operation of Willow Green. Discussions with prospective Trustees were held during 2019-20 and in October 2020 6 new Trustees officially joined Willow Green. We then brought in a business manager to operate the provision on a day to day basis, giving Willow Green the governance and operational structure it needs to provide the provision today and set us up for future growth and success.

Balance Sheet

Willow Green CIO

1173796

ACCOUNTS	As of 3 April 2018	As of 3 April 2019	As of 3 April 2020
<u>Assets</u>			
Cash and Bank	£0	£30,182	£84,163
Total Cash and Bank	£0	£30,182	£84,163
Other Current Assets			£0
Accounts Receivable	£18,842	£43,584	£136,070
Total Other Current Assets	£18,842	£43,584	£136,070
Total Assets	£18,842	£73,766	£220,233
<u>Liabilities</u>			
Current Liabilities			
Accounts Payable	£14,433	£48,608	£112,896
Total Current Liabilities	£14,433	£48,608	£112,896
<u>Equity</u>			
Retained Earnings	£0	£4,409	£25,158
Year end profit	£4,409	£20,749	£82,178
Total Equity	£4,409	£25,158	£107,336

Prepared by Claire Perrins 28 January 2021

Profit and Loss

Willow Green CIO 1173796

ACCOUNTS	As of 3 April 2018	As of 3 April 2019	As of 3 April 2020	
<u>Income</u>				
Sales	£18,842.01	£61,204.67	£137,831.29	
Donations			£2,455	
Total Income	£18,842.01	£61,204.67	£140,286.29	
Gross Profit	£18,842.01	£61,204.67	£140,286.29	
<u>Operating Expenses</u>				
Advertising & Promotion	£29.00	£1,080.00	£0.00	
Office Supplies	£980.00	£753.00	£1,200.00	
Payroll – Salary & Wages	£5,705.00	£26,093.00	£51,564.53	
Professional Fees	£292.00	£208.00	£100.00	
Rent Expense	£5,297.00	£4,477.00	£6,000.00	
Telephone – Land Line	£117.00	£109.00	£120.00	
Travel Expense	£35.00	£40.00	£1,313.95	
Utilities	£1,978.00	£1,415.00	£4,000.00	
Total Operating Expenses	£14,433.00	£34,175.00	£64,298.48	
Net Profit	£4,409.01	£27,029.67	£75,987.81	£107,426.49

Prepared by Claire Perrins 28
January 2021



Section A

Independent Examiner's Report

Report to the trustees/
members of

Willow Green CIO

On accounts for the year
ended

3rd April 2020

Charity no
(if any)

1173796

Set out on pages

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I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 03/04/2020

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I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent
examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention (~~other than that disclosed below~~*) in connection with the examination which gives me cause to believe that in, any material respect:

- accounting records were not kept in accordance with section 130 of the Act or
- the accounts do not accord with the accounting records

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in order to enable a proper understanding of the accounts to be reached.

* Please delete the words in the brackets if they do not apply.

Signed:

Date:

29/01/2021

Name:

Debbie Monk, Norbreck Ltd

Relevant professional
qualification(s) or body
(if any):

MAAT

Address:

107 Norbreck Close, Great Sankey, Warrington, Cheshire, WA5 2SJ

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.

N/A