

Bulky Bob's

(A Company Limited by Guarantee)

Annual Report and Financial Statements

Year Ended

31 March 2023

Registered Number 09948123

Registered in England and Wales

Charity Number 1167068

Bulky Bob's

Report and financial statements for the year ended 31 March 2023

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Bulky Bob's

Company information for the year ended 31 March 2023

Company Number	09948123 (England and Wales)
Charity Number	1167068
Directors	E Bichard J Vernon J Hines N Spruyt
Secretary	C Williamson
Chief Executive	S Doran
Registered office	12-14 Atlantic Way Brunswick Business Park Liverpool L3 4BE
Bankers	Natwest Bank Union Street Chester CH1 1UA
Auditors	Crowe U.K. LLP The Lexicon Mount Street Manchester M2 5NT
Solicitors	Brabners Horton House Exchange Flags Liverpool L2 3YL

Bulky Bob's

Directors' report for the year ended 31 March 2023

The directors, who are also trustees for the purposes of charity law, present their report and financial statements for the year ended 31 March 2023.

Our aims, objectives and activities

Purposes and Aims

Bulky Bob's was incorporated on 12 January 2016 as Bulky Bob's 2015 and was registered as a charity on 12 May 2016 (charity number 1167068).

- The charity's purposes as set out in the objects contained in the company's memorandum of association are:
- The protection and preservation of the environment for the public benefit by (but not limited to):
 - The promotion of waste reduction, re-use reclamation, recycling, use of recycled products and the use of surplus;
 - Advancing the education of the public about all aspects of waste generation, waste management and waste recycling; and
 - The relief of financial hardship by the recycling and provision of furniture, clothes and other household items.
- The relief of unemployment for the benefit of the public in such ways as may be thought fit, including assistance to find employment;
- To advance education and relieve need by providing or assisting in the provision of training and by providing guidance for such people as are in need calculated to enable them to earn their own living; and
- Any other charitable purpose which shall be selected by the Trustees in their absolute discretion from time to time.

Ensuring our work delivers our aims

Our trustees review the aims, objectives and activities each year.

We refer to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The focus of our work

Bulky Bob's has contracts with Local Authorities for the collection of bulky household waste from the general public. Wherever possible, furniture collected through this service is refurbished and is either sold at a low price or donated to people who need it in order to relieve furniture poverty. In addition, Bulky Bob's provides salaried training and development opportunities in logistics to formerly long-term unemployed people or people on relatively low income.

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

Our aims, objectives and activities (*continued*)

How our activities deliver public benefit

The charitable activities of Bulky Bob's focus on the promotion of waste reduction and recycling by running bulky household waste collection services and by ensuring that furniture collected is refurbished and then either sold at a low price or donated to people who need it in order to help relieve furniture poverty. In addition, Bulky Bob's provides training and education to formerly long-term unemployed people or people on relatively low income.

Who used and benefited from our services

During the year, the charity provided bulky household waste collection services to residents in Liverpool and Oldham. In addition, bed bases and mattresses were refurbished before being sold at a low price or donated to people who need them.

Achievements and Performance

Despite the cessation of the Bulky Bob's contract for the collection, recycling and reuse of bulky household furniture in Liverpool ending on 7 November 2022, which reduced income by 37%, this was partially offset by increased income in Oldham by 12%.

We were successful in February 2023 with a tender in Oldham that combined the Bulky Bob's contract for the collection, recycling and reuse of bulky household furniture with the Local Welfare Provision, increasing our activity as we head into FY23/24 to be able to provide more pre-loved furniture to people in the area under the Local Welfare Provision scheme.

Financial Review

The deficit in the year ended 31 March 2023 was £2,405 (2022 - £10,295 surplus) after a bad debt provision of £7,271.63 in relation to a debt over 180 days old for which we continue to pursue. Included in this position is a donation of £305,000 (2022 - £210,000) from Furniture Resource Centre Limited, the sole member of the charity.

Going Concern

The trustees have reviewed the financial projections for the charity and also considered the availability of resources from Furniture Resource Centre Limited, a charity which is the sole member of Bulky Bob's and have concluded that it is appropriate to prepare the accounts on a going concern basis.

Furniture Resource Centre Limited has confirmed its intention to provide any necessary financial support to the charity for a period of at least 12 months from the approval of the financial statements.

Principal Risks

The risks to which the charity is exposed are reviewed and rated every quarter with actions to mitigate these risks continually being evaluated. The key risks faced by the charity include:

Risk	Mitigation
Reduction in spend by Councils due to the challenging financials	<ul style="list-style-type: none">• Improved credit control processes to ensure customers pay within terms
Availability of pre-loved furniture decreases through contract changes or loss of contracts that provide pre-loved furniture	<ul style="list-style-type: none">• Identification of alternative sources of pre-loved furniture• Continued development of innovative ideas to refurbish pre-loved furniture e.g. mattress cleaning machine• Work with Local Authority customers to develop services that utilise pre-loved furniture to address furniture poverty

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

The directors are satisfied that reasonable steps have been taken to identify all risks to which the charity is exposed and that action has been taken to mitigate these risks where necessary.

Plans for the Future

Bulky Bob's contract for the collection, recycling and reuse of bulky household furniture in Liverpool ended on 7 November 2022 and so the service ended on that date. This service was loss-making and so the loss of this contract does not adversely affect the profitability of the charity but it will reduce the availability of furniture for reuse and so alternative ways of obtaining suitable furniture are being explored.

The charity will continue to perform bulky household waste collection services in other Local Authority areas and will look at innovative ways of reusing as much of the collected furniture as possible.

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

Our aims, objectives and activities (*continued*)

Principal Funding sources

The principal funding sources are contract income from the provision of bulky household waste collection services and also recycling income.

Investment powers and policy

The charity has the power to invest monies not immediately required in investments, securities or property as may be thought fit.

Reserves policy

The trustees have considered the level of free reserves (those funds not tied up in fixed assets and restricted funds) required by the charity and consider these to be at least six months' operational expenditure, which amounts to £600,000. In the Trustees' view, this level of reserves should provide adequate financial stability and enable the charity to continue to meet its charitable objectives for the foreseeable future.

In arriving at this figure, the Trustees have considered potential future changes in income streams and likely future cash flow requirements. The Trustees will continue to monitor the Reserves Policy at least annually in Trustee meetings.

The charity only has free reserves of £151,503 at 31 March 2023, which is £441,225 short of the required target of £600,000. In order to increase the amount of free reserves held, the trustees are looking at ways of improving the profitability of the charity.

As at 31 March 2023, the charity holds restricted reserves of £Nil (2022 - £Nil) and total reserves of £151,503 (2022 - £153,908).

Grants and Donations

During the prior year, grants were received from the Government's Kickstart scheme.

In addition, donations of £305,000 (2022 - £210,000) were received from Furniture Resource Centre Limited (the sole member of the charity).

The trustees would like to thank these organisations for their support during the year.

Fundraising

The charity did not actively fundraise from individuals during the year but did engage with charitable funding organisations and the Government for the receipt of charitable grants. The charity has not signed up for any voluntary fundraising standard or schemes and no complaints regarding fundraising were received.

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

Structure, Governance and Management

Governing Document

Bulky Bob's is a company limited by guarantee and does not have any share capital. It was incorporated on 12 January 2016 and registered as a charity on 12 May 2016 (charity number 1167068). The company is governed by its Memorandum and Articles of Association dated 18 January 2016.

Trustees

The directors of the charitable company (the charity) are its trustees for the purpose of charity law and throughout this report are collectively referred to as directors. The directors serving throughout the year are set out on page 1.

The directors are appointed by the members at the Annual General Meeting but can be co-opted by the Board, pending election, in the intervening period. Before being co-opted on to the Board, prospective Trustees are invited to attend trustee meetings as an observer in order to learn more about the charity and to meet the other trustees. During this induction process, meetings with the Chair of Trustees and senior management team will take place in order to clarify the role of the trustee and they will also have the opportunity to meet other staff by visiting different parts of the business.

Trustee training takes place whenever training needs are identified.

A Scheme of Delegation has been agreed between the trustees and the senior management team and this details which decisions the senior management team are authorised to take themselves and which decisions need to be referred to the trustees. Decisions can be taken by trustees either in trustee meetings or by e-mail if a decision is required in a more timely manner than waiting for the next trustee meeting.

All of the directors give their time voluntarily and received no benefits from the charity. Any expenses reclaimed from the charity are shown in note 7 to the accounts.

The directors who served during the year and up to the date of signing the accounts were:

E Bichard
J Vernon
J Hines
N Spruyt (appointed 31 May 2023)
L Dixon (resigned 24 May 2022)
N Wilson (resigned 7 December 2022)
A Rowan (resigned 31 May 2023)
J Nichols (resigned 27 July 2023)
E Leach (resigned 19 November 2023)

Related Parties

Furniture Resource Centre Limited (charity number 700731) is the sole member of the charity. Furniture Resource Centre Limited's aims are to improve the lives of economically disadvantaged and socially excluded people through the provision of good quality furniture to improve living conditions and through the recruitment and training of long term unemployed individuals or individuals on relatively low income in order to assist them with finding sustainable employment.

Bulky Bob's For Business is a charity which has Furniture Resource Centre Limited as its sole member. This charity provides an office and commercial waste collection service and provides training and development opportunities to formerly long-term unemployed people or people on relatively low income.

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

Pay and Remuneration

Salaries of key management personnel are determined by the Remuneration Committee, having regard for the average salary rates for similar jobs externally. Salaries for all posts are reviewed by the trustees from time to time by performing a benchmarking exercise against the average salary rates for similar jobs externally. An external consultancy firm is used to provide this external salary information.

Structure, Governance and Management

Code of Governance Statement

The board continue to work towards fully adopting the Charity Commission Code of Governance with those areas for improvement identified following an internal and external review. The following is a summary of those areas of compliance against the Code along with areas for improvement.

- **Organisational Purpose**

The charity quantifies the social value generated from its activities in order to ensure that this is as intended. The objects of the charity were last reviewed in 2023. Work is ongoing in relation to the sustainability of the charity's income base.

- **Leadership**

The charity has a very strong values culture with the board regularly seeing evidence as to how well this values culture is integrated in the group. Board discussions focus on strategic issues with the role of the board being a 'critical friend' when providing feedback to staff, with staff encouraged to bring issues to the board for discussion. The board has a good understanding of current group structure and why this is important, having previously received expert advice from a charity lawyer. Terms of reference for all committees were updated in 2021 along with job descriptions for the role of chair and trustee. Whilst regular meetings take place between the Chair and CEO, formal appraisals are also being introduced. Attendance of trustees at the various meetings is monitored and is good with all trustees attending a majority of the meetings.

- **Integrity**

The board ensures that the charity operates ethically and with integrity at all times, are keen to use the Charity Commission Code of Governance as a tool to assist with improving governance in the charity and have also adopted the Nolan Principles as a code of conduct. The board manage conflicts of interest well and have agreed a formal Conflict of Interest Policy. In addition, a register of interests is maintained for all trustees and senior staff.

- **Decision Making, Risk and Control**

A Scheme of Delegation has been agreed between the board, committees and senior staff, which was last reviewed in 2021. Key policies and procedures are circulated to the board annually along with recommendations for changes. The board actively monitors performance against a range of targets and a risk matrix is maintained, which is reviewed by trustees at least twice a year. A meeting takes place each year between at least one trustee and the auditors with no staff present in order to obtain honest feedback following the conclusion of the annual financial audit.

Directors' responsibilities statement

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

Structure, Governance and Management

Code of Governance Statement

- **Board Effectiveness**

The board meets five times a year with further committee meetings also taking place. Each board meeting has a theme with the themes being finance (discussing and agreeing the annual financial and social value budget), people, social value and commercial. Other agenda items are discussed at these meetings but the theme allows for greater time to discuss that particular topic. The fifth annual board meeting has a varied agenda, which is agreed in advance. Ways of monitoring the effectiveness of the board are to be discussed. Discussions take place with potential new trustees in order to ensure that they understand the time commitment necessary and they are then invited to attend two meetings as an observer before being invited to join the board if they wish to. A third of trustees retire by rotation every three years and there is no maximum length of office although this is currently being reviewed with a maximum length of office being considered for introduction. A programme of learning and development for trustees is not currently in place but is to be discussed with a suitable programme then implemented.

- **Diversity**

A skills matrix has been produced which identified gaps for trustees in certain areas. Suitable trustees have been recruited with applications for trustees from diverse backgrounds encouraged. The board do not currently have any specific diversity objectives but this is to be considered by the board.

- **Openness and Accountability**

Stakeholders have been identified with their feedback sought as part of the production of the annual impact report. This feedback is reviewed by the board and ways of increasing this range of feedback are to be investigated. The salaries of all staff are agreed by the Remuneration Committee and are set using an external consultant to provide benchmark data showing the salaries of similar roles regionally.

Qualifying directors' indemnity provisions

The group headed by Furniture Resource Centre held qualifying professional indemnity insurance during the year for the benefit of one or more directors in a form and scope detailed within the Companies Act 2006.

Disclosure of Information to Auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- So far as the directors are aware, there is no relevant audit information of which the charity's auditor is unaware; and
- The directors have taken all the steps that ought to have been taken as directors in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Small Companies' Exemption

In preparing this Directors' report, advantage has been taken of the small companies' exemption.

Auditor

The auditor, Crowe U.K. LLP, will be proposed for reappointment in accordance with Section 485 of the Companies Act 2006. Crowe U.K. LLP have expressed their willingness to continue in office.

Bulky Bob's

Directors' report for the year ended 31 March 2023 (*continued*)

Statement as to disclosure of information to auditor

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information (as defined by the Companies Act 2006) of which the auditor is unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

Approval

This Directors' Report was approved by order of the Board on 20th December 2023



C Williamson

Secretary

Date: 20th December 2023

Bulky Bob's

Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Bulky Bob's

Independent auditor's report to members of Bulky Bob's

Opinion

We have audited the financial statements of Bulky Bob's ('the charitable company') for the year ended 31 March 2023 which comprise the Statement of Financial Activities, Balance Sheet, Cash Flow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2023 and of its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information contained within the annual report. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion based on the work undertaken in the course of our audit

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report have been prepared in accordance with applicable legal requirements.

Bulky Bob's

Independent auditor's report to members of Bulky Bob's (continued)

Matters on which we are required to report by exception

In light of the knowledge and understanding of the charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the directors' report included within the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the trustees' directors' report and from the requirement to prepare a strategic report.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 11, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Details of the extent to which the audit was considered capable of detecting irregularities, including fraud and non-compliance with laws and regulations are set out below.

Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We identified and assessed the risks of material misstatement of the financial statements from irregularities, whether due to fraud or error, and discussed these between our audit team members. We then designed and performed audit procedures responsive to those risks, including obtaining audit evidence sufficient and appropriate to provide a basis for our opinion.

We obtained an understanding of the legal and regulatory frameworks within which the charitable company operates, focusing on those laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements. The laws and regulations we considered in this context were the Companies Act 2006, the Charities Act 2011 together with the Charities SORP (FRS 102). We assessed the required compliance with these laws and regulations as part of our audit procedures on the related financial statement items.

Bulky Bob's

Independent auditor's report to members of Bulky Bob's (continued)

In addition, we considered provisions of other laws and regulations that do not have a direct effect on the financial statements but compliance with which might be fundamental to the charitable company's ability to operate or to avoid a material penalty. We also considered the opportunities and incentives that may exist within the charitable company for fraud. The laws and regulations we considered in this context for the UK operations were Health & Safety and Waste Carriers Regulations.

Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Trustees and other management and inspection of regulatory and legal correspondence, if any.

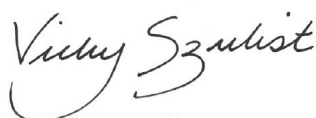
We identified the greatest risk of material impact on the financial statements from irregularities, including fraud, to be within the recognition of income, the managements use of going concern assumption and the override of controls by management. Our audit procedures to respond to these risks included sample testing of income to supporting document to evidence existence and completeness, enquiries of management about their own identification and assessment of the risks of irregularities, sample testing on the posting of journals, reviewing accounting estimates for biases, reviewing regulatory correspondence with the Charity Commission, reading minutes of meetings of those charged with governance and review of the managements forecasts and the assumptions use for the going concern basis.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations (irregularities) is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. In addition, as with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Vicky Szulist
Senior Statutory Auditor
For and on behalf of
Crowe U.K. LLP
Statutory Auditor
The Lexicon
Mount Street
Manchester
M2 5NT

Date: 21st December 2023

Bulky Bob's

Statement of financial activities for the year ended 31 March 2023

	Note	Unrestricted funds 2023 £	Restricted funds 2023 £	Total funds 2023 £	Total funds 2022 £
Income and endowments from:					
Donations and legacies	2	305,000	-	305,000	256,366
Charitable activities:			-		
Provision of bulky household waste collection and recycling services		699,343	-	699,343	882,862
Mattress recycling		21,962	-	21,962	31,359
Bed base refurbishment		27,930	-	27,930	49,233
Other income		2,997	-	2,997	1,673
Total charitable activities		752,232	-	752,232	965,127
Total		1,057,232	-	1,057,232	1,221,493
Expenditure on:					
Charitable activities:					
Provision of bulky household waste collection and recycling services		879,342	-	879,342	1,020,343
Mattress recycling		108,722	-	108,722	102,022
Bed base refurbishment		71,377	-	71,377	88,754
Other expenditure		196	-	196	79
Total charitable activities	3	1,059,637	-	1,059,637	1,211,198
Total resources expended		1,059,637	-	1,059,637	1,211,198
Net resources before transfers		(2,405)	-	(2,405)	10,295
Net (outgoing)/incoming resources		(2,405)	-	(2,405)	10,295
Balance brought forward at 1 April		153,908	-	153,908	143,613
Balances carried forward at 31 March		151,503	-	151,503	153,908

The notes on pages 18 to 30 form part of these financial statements.

Bulky Bob's

Balance sheet as at 31 March 2023

Company Registration Number 09948123
Charity Registration Number 1167068

	Note	2023 £	2023 £	2022 £	2022 £
Fixed assets					
Tangible assets	9		20,260		34,598
Current assets					
Stock	10	4,167		3,635	
Debtors: amounts falling due within one year	11	155,482		275,152	
Cash at bank and in hand		53,532		29,173	
		<u>220,453</u>		<u>307,960</u>	
Creditors: amounts falling due within one year	12	<u>(81,938)</u>		<u>(188,650)</u>	
Net current assets			<u>131,243</u>		<u>119,310</u>
Net assets			<u>151,503</u>		<u>153,908</u>
Funds					
Unrestricted			151,503		153,908
Restricted			-		-
Total funds	15		<u>151,503</u>		<u>153,908</u>

The financial statements were approved by the Board of Directors and authorised for issue on 20th December 2023 and signed on their behalf by:



N Spruyt
Chair

The notes on pages 18 to 30 form part of these financial statements.

Bulky Bob's

Cash flow statement for the year ended 31 March 2023

	Note	2023 £	2022 £
Cash flows from operating activities:			
Inflow/outflow from operations	20	28,120	(28,175)
Net cash inflow/(outflow) from operating activities		28,120	(28,175)
Cash flows from investing activities:			
(Purchase of) fixed assets		(3,761)	(4,023)
Net cash inflow/(outflow) from investing activities		(3,761)	(4,023)
Increase/(decrease) in cash and cash equivalents in the year		24,359	(32,198)
Cash and cash equivalents at the beginning of the year		29,173	61,371
Cash and cash equivalents at the end of the year		53,532	29,173

The charity has no external debt and so does not produce a net debt reconciliation.

The notes on pages 18 to 30 form part of these financial statements.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023

1 Accounting policies

a) General Information

Bulky Bob's is a private charitable company limited by guarantee, incorporated in England and Wales under the Companies Act 2006 and the Charities Act 2011. The address of the registered office is shown on the company information page. The nature of the company's operating and financial activities are outlined in the Directors' Report.

b) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Statement of Recommended Practice: "Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland" (The Charities SORP 2nd Edition) and the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006 and the Charities Act 2011.

The trustees confirm that the charity meets the definition of a public benefit entity under FRS 102.

The financial statements are prepared in pounds sterling, which is the functional currency of the charity, and are rounded to the nearest £.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the accounting policies (see accounting policy (l)).

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

c) Going concern

The charity commenced trading on 1 April 2017 when the contracts, assets and liabilities of Bulky Bob's Limited were transferred to it at book value. The financial position on pages 15 to 30 demonstrates that the charity is operating within its available cash funds and has net current assets at the year end. The trustees believe the charity is well placed to manage its business risk despite the difficult economic climate. After reviewing financial projections for the charity, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. The trustees have concluded that it is appropriate to prepare the accounts on a going concern basis.

Furniture Resource Centre Limited has confirmed its intention to provide any necessary financial support to the charity for a period of at least 12 months from the approval of the financial statements.

d) Incoming resources

Voluntary income and donations are included in income when there is entitlement, probability of receipt, and the amount can be measured with sufficient reliability, unless the donor has specified that certain pre-conditions must be fulfilled before use. In these cases amounts received are recognised in the relevant period or when the pre-conditions have been met and until then treated as deferred income. Donations and grants for particular purposes are included as income in restricted funds.

All other income is accounted for on an accruals basis when the charity is legally entitled to receipt.

Income from charitable activities includes income received under contract, which is recognised as the related goods and services are provided.

Income from grants receivable which support people development is credited to the income and expenditure account in the period to which the grants relate.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

1 Accounting policies (*continued*)

e) Resources expended

Resources expended are included in the Statement of Financial Activities on an accruals basis. Expenditure is directly attributable to specific activities and has been included in those cost categories.

Charitable activities include expenditure associated with the provision of bulky household waste collection services, logistics services and other recycling services to Local Authorities and other customers. Also included are the costs of providing training programmes to socially excluded individuals. These include both the direct costs and support costs relating to those activities.

Governance costs include those incurred in the governance of the charity and its assets and are primarily associated with constitutional and statutory requirements.

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources. Staff costs, governance and general office costs are apportioned based on income. People development costs and ICT costs are allocated from Furniture Resource Centre Limited based on staff numbers and number of PCs respectively. Leadership and finance costs are also allocated from Furniture Resource Centre Limited and reflect the actual cost of the time spent by certain staff members.

f) Irrecoverable VAT

Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

g) Operating leases

Where the charity is a lessee, rentals applicable to operating leases, where substantially all of the benefits and risks of ownership remain with the lessor, are included in 'resources expended' on a straight line basis over the term of the lease.

h) Tangible fixed assets and depreciation

Tangible fixed assets for use by the group are stated at cost less depreciation subject to impairment review in accordance with FRS 102.

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Improvements to leasehold property	-	10% on cost
Plant and machinery	-	10%-25% on cost
Fixtures, fittings and equipment	-	25% on cost
Computer equipment	-	20%-33% on cost

i) Pension costs

The charity operates a defined contribution pension scheme which all employees are eligible to join. The assets of the scheme are held separately from those of the company in an independently administered fund.

Contributions in respect of the charity's Group Personal Pension Plan are included in 'resources expended' for the year in which they are payable to the scheme.

j) Funds structure

The charity's funds consist of unrestricted and restricted amounts. The charity may use unrestricted amounts at its discretion. Restricted funds represent income contributions which are restricted to a particular purpose, in accordance with the donor's wishes.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

1 Accounting policies (*continued*)

k) Financial instruments

Financial assets and financial liabilities are recognised when the charity becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are initially measured at transaction price (including transaction costs). The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

l) Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these financial statements, the directors have made the following judgements:

- Determine whether leases entered into by the charity as lessee are operating leases or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have transferred from the lessor to the lessee on a lease by lease basis.
- Determine whether there are indicators of impairment of the charity's tangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future performance of the asset.
- Determine an appropriate cost allocation methodology for support costs. Support costs have been allocated between activities on the basis of income generated.
-

Other key sources of estimation uncertainty:

- Tangible fixed assets are depreciated over their useful lives taking into account residual lives, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending upon a number of factors. In assessing asset lives, factors such as technological innovation, product life cycles and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.
- Debtors are provided against when there is objective evidence that the debt will not be recoverable.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

2 Donations and legacies

	Unrestricted funds £	Restricted funds £	Total 2023 £	Unrestricted funds £	Restricted funds £	Total 2022 £
Furniture Resource Centre Limited	305,000	-	305,000	210,000	-	210,000
Coronavirus Job Retention Scheme Grant	-	-	-	5,964	-	5,964
Kickstart Grant	-	-	-	-	40,402	40,402
Total donations and legacies	305,000	-	305,000	215,964	40,402	256,366

3 Charitable activities

	Direct costs £	Support £	Total 2023 £	Direct costs £	Support £	Total 2022 £
Provision of bulky household collection and recycling services	765,275	114,067	879,342	896,344	123,999	1,020,343
Mattress recycling	100,487	8,235	108,722	95,370	6,652	102,022
Bed base refurbishment	58,693	12,684	71,377	77,317	11,437	88,754
Other	-	196	196	-	79	79
Total charitable activities	924,455	135,182	1,059,637	1,069,031	142,167	1,211,198

The charity had expenditure in the year of £1,059,637 (2022 - £1,211,198) of which £1,059,637 (2022 - £1,170,796) was unrestricted and £Nil (2022 - £40,402) was restricted.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (continued)

4 Direct costs

	Provision of bulky Household waste Recycling services £	Mattress recycling £	Bed base refurbishment £	Total 2023 £
Cost of sales	-	1,460	13,682	15,142
Disposal cost	89,409	14,813	-	104,222
Staff costs	370,809	27,161	26,514	424,484
Vehicle costs	152,434	668	41	153,143
Property costs	82,245	24,793	16,529	123,567
Depreciation	10,125	1,768	368	12,261
Other costs	60,253	29,824	1,559	91,636
	<u>765,275</u>	<u>100,487</u>	<u>58,693</u>	<u>924,455</u>

	Provision of bulky Household waste Recycling services £	Mattress recycling £	Bed base refurbishment £	Total 2022 £
Cost of sales	-	1,636	15,830	17,466
Disposal cost	79,908	8,928	-	88,836
Staff costs	484,924	43,147	47,123	575,194
Vehicle costs	170,729	-	-	170,729
Property costs	35,194	10,356	10,356	55,906
Depreciation	13,322	2,904	368	16,594
Other costs	112,267	28,399	3,640	144,306
	<u>896,344</u>	<u>95,370</u>	<u>77,317</u>	<u>1,069,031</u>

5 Allocation of support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources (see note 2).

	Provision of bulky Household waste Recycling services £	Mattress recycling £	Bed base refurbishment £	Other £	Total 2023 £
Staff costs	14,829	466	592	64	15,951
Governance	5,811	182	232	25	6,250
People development	27,090	4,872	4,466	-	36,428
Leadership, Finance and IT	41,349	1,930	6,396	-	49,675
General office	24,988	785	998	107	26,878
	<u>114,067</u>	<u>8,235</u>	<u>12,414</u>	<u>167</u>	<u>135,182</u>

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

5 Allocation of support costs (*continued*)

	Provision of bulky Household waste Recycling services £	Mattress recycling £	Bed base refurbishment £	Other £	Total 2022 £
Staff costs	25,867	919	1,443	49	28,278
Governance	2,744	97	153	5	2,999
People development	28,206	4,264	1,777	-	34,247
Leadership, Finance and IT	54,142	909	7,337	-	62,388
General office	13,040	463	727	25	14,255
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
	123,999	6,652	11,437	79	142,167
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>

Governance costs

	2023 £	2022 £
Audit	3,000	3,000
Accountancy	3,250	-
	<hr/>	<hr/>
	6,250	3,000
	<hr/>	<hr/>

6 Analysis of staff costs and the cost of key management personnel

	2023 £	2022 £
Staff costs:		
Wages and salaries	396,775	554,571
Social Security costs	30,250	33,587
Pension costs	13,380	15,312
	<hr/>	<hr/>
	440,405	603,470
	<hr/>	<hr/>

No employees had emoluments (excluding pension contributions) of more than £60,000 in the year (2022 - £60,000).

The key management personnel of the charity are the trustees. The Chief Executive and other senior managers are employed by Furniture Resource Centre Limited with appropriate recharges made to the charity for their time.

The total employee cost of the key management personnel was £Nil (2022 - £Nil).

During the year, redundancy costs of £10,399 (2022 - £5,512) were paid by the charity, of which £Nil (2022 - £Nil) was outstanding at year end.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

6 Staff costs (*continued*)

The average number of employees analysed by function, was:

	2023 Number	2022 Number
Collection, recycling and reuse of unwanted furniture	19	22
Retail for Furniture Resource Centre Limited	1	1
	<hr/>	<hr/>
	20	23
	<hr/>	<hr/>

7 Trustee remuneration and related party transactions

No travel costs were reimbursed to trustees during the year (2022 - £Nil).

No trustee or other person related to the charity had any personal interest in any contract or transaction entered into by the charity during the year (2022 - £Nil).

8 Net incoming resources for the year

	2023 £	2022 £
This is stated after charging:		
Auditors' remuneration: Audit services	3,000	3,000
Depreciation	8,026	16,594
Loss on disposal of fixed assets	-	52
Operating lease rentals	198,725	168,246
	<hr/>	<hr/>

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

9 Tangible fixed assets

	Improvements to leasehold property £	Plant and machinery £	Fixtures, fittings and equipment £	Computer equipment £	Total £
<i>Cost</i>					
At 1 April 2022	18,612	56,922	15,543	3,993	95,070
Additions	1,175	-	2,586	-	3,761
Disposals	(4,638)	(1,826)	(2,955)	(880)	(10,299)
At 31 March 2023	15,149	55,096	15,174	3,113	88,532
<i>Depreciation</i>					
At 1 April 2022	6,232	41,628	9,506	3,106	60,472
Charge for the year	1,829	6,727	3,054	653	12,263
Disposals	(825)	(1,098)	(1,660)	(880)	(4,463)
At 31 March 2023	7,236	47,257	10,900	2,879	68,272
<i>Net book value</i>					
At 31 March 2023	7,913	7,839	4,274	234	20,260
At 31 March 2022	12,380	15,294	6,037	887	34,598

All tangible fixed assets are used for or to support charitable purposes

10 Stock

	2023 £	2022 £
Stock of raw materials	4,167	3,635

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

11 Debtors

	2023 £	2022 £
Trade debtors	132,916	233,711
Prepayments and accrued income	9,025	31,590
Amount owed by Bulky Bob's For Business	7,903	2,562
Amount owed by Furniture Resource Centre Limited	-	4,951
Other debtors	5,638	2,338
	<hr/>	<hr/>
	162,754	275,152
	<hr/>	<hr/>

12 Creditors: amounts falling due within one year

	2023 £	2022 £
Trade creditors	30,510	31,380
Amount owed to Furniture Resource Centre Limited	11,705	-
Other taxes and social security	3,329	37,564
Accruals and deferred income	34,718	115,966
Other creditors	1,676	3,740
	<hr/>	<hr/>
	81,938	188,650
	<hr/>	<hr/>

Amounts owed to group companies are interest free and repayable on demand.

13 Deferred income

Deferred income comprises income received in advance of delivery of service or provision of training.

	Charity £
Balance at 1 April 2022	93,713
Amount released to incoming resources	(93,713)
	<hr/>
Balance at 31 March 2023	-
	<hr/>

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

14 Restricted funds

	Balance at 1 April 2022 £	Movement in resources		Balance at 31 March 2023 £
		Incoming £	Outgoing £	
Unrestricted	153,908	1,057,232	1,059,637	151,503

There were no restricted funds in the year ended 31 March 2023.

	Balance at 1 April 2021 £	Movement in resources		Balance at 31 March 2022 £
		Incoming £	Outgoing £	
Restricted: Kickstart grant	-	40,402	(40,402)	-
Unrestricted	143,613	1,181,091	(1,170,796)	153,908
	143,613	1,221,493	(1,211,198)	153,908

The kickstart grant represents funds received and used for funding for staff development and training.

15 Analysis of net assets between funds

	Fixed assets £	Net current assets £	2023 Total £	Fixed assets £	Net current assets £	2022 Total £
Unrestricted funds	20,260	131,243	151,503	34,598	119,310	153,908
Restricted funds	-	-	-	-	-	-
Net assets	20,260	131,243	151,503	34,598	119,310	153,908

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (continued)

16 Operating lease commitments

At 31 March 2023, the commitments under non-cancellable operating leases are as follows:

Charity	Land and buildings £	Other £	Total 2023 £	Land and buildings £	Other £	Total 2022 £
Expiry within:						
Under one year	43,155	-	43,155	47,995	25,443	73,438
Two to five years	10,789	-	10,789	52,385	3,194	55,579
	<u>53,944</u>	<u>-</u>	<u>53,944</u>	<u>100,380</u>	<u>28,637</u>	<u>129,017</u>

17 Pension commitments

The charity operates a defined contribution pension scheme which all employees are eligible to join. The assets of the scheme are held separately from those of the charity in an independently administered fund. Contributions are paid based upon the recommendations of a qualified actuary. The annual contributions under this scheme were £13,380 (2022 - £15,312) and contributions amounting to £1,376 (2022 - £3,145) were payable to the fund at 31 March 2023 and are included in creditors.

18 Related parties

In the year ended 31 March 2023, the following transactions took place between Bulky Bob's and Furniture Resource Centre Limited, a charity which is the sole member of Bulky Bob's 2015.

Transactions from Furniture Resource Centre Limited to Bulky Bob's:

- Recharge for staff costs: £20,242 (2022 - £65,082)
- Recharge for shared services: £79,520 (2022 - £118,776)
- Recharge for premises costs: £86,973 (2022 - £21,593)
- Recharge for logistics costs: £51,204 (2022 - £61,256)
- Recharge for general costs: £37,300 (2022 - £62,917)
- Recharge for staff training costs: £6,329 (2022 - £1,705)
- Donation: £305,000 (2022 - £374,000)
- Transfer of refurbished bed bases - £41,655 (2022 - £Nil)

Transactions from Bulky Bob's to Furniture Resource Centre Limited:

- Recharge for staff costs: £116,121 (2022 - £102,397)
- Recharge for logistics services: £9,390 (2022 - £4,699)
- Recharge for general costs: £34,481 (2022 - £118,750)
- Recharge for premises costs: £Nil (2022 - £25)
- Sale of fixed assets: £Nil (2022 - £5,250)
- Mattress machine income: £27,828 (2022 - £27,828)

The amount owed by Furniture Resource Centre Limited to Bulky Bob's at 31 March 2023 was £Nil (2022 - £4,951). The amount owed by Bulky Bob's to Furniture Resource Centre Limited at 31 March 2023 was £11,705 (2022 - £Nil).

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (*continued*)

18 Related parties (*continued*)

In the year ended 31 March 2023, the following transactions took place between Bulky Bob's and Bulky Bob's For Business, a charity for which Furniture Resource Centre Limited is also its sole member.

Transactions from Bulky Bob's to Bulky Bob's For Business:

- Recharge for staff costs: £22,764 (2022 - £23,532)
- Recharge for logistics costs: £11,234 (2022 - £7,302)
- Recharge for general costs: £11,130 (2022 - £13,015)

Transactions from Bulky Bob's For Business to Bulky Bob's:

- Recharge for logistics services: £Nil (2022 - £1,318)
- Recharge for general costs: £866 (2022 - £1,167)

The amount owed by Bulky Bob's For Business to Bulky Bob's at 31 March 2023 was £7,903 (2022 - £2,562).

19 Capital commitments

There were no capital commitments at 31 March 2023 (2022 - £Nil).

20 Reconciliation of net incoming resources to net cash flow from operating activities

	2023 £	2022 £
Net incoming resources for the year	(2,405)	10,295
Depreciation	12,263	16,594
Loss on disposal of fixed assets	5,836	52
(Increase) in stock	(532)	(235)
Decrease/(increase) in debtors	119,670	(117,162)
(Decrease)/increase in creditors	(106,712)	62,281
(Reduction in cash) from operations	28,120	(28,175)

21 Parent Company

The immediate and ultimate parent company is Furniture Resource Centre Limited, which is registered in England and Wales and has registered address of Atlantic Way, Brunswick Business Park, Liverpool, L3 4BE. It is also a charity (registered charity number 700731, company number 02296329). Copies of the financial statements are publicly available and can be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ. The parent company exercises control via the right to appoint and remove directors. The principal purposes and activities of Furniture Resource Centre Limited are as follows:

- To relieve, either generally or individually, persons who are in conditions of need, hardship, or distress by the provision of furniture and other household accessories calculated to reduce the need, hardship, or distress of such persons;
- To promote any charitable purpose for the benefit of the public and in particular the advancement of education and training, the relief of poverty, distress and sickness and charitable purposes connected with the improvement of the environment; and
- To advance education and relieve need by providing or assisting in the provision of training and by providing guidance for such people as are in need, calculated to enable them to earn their own living.

Bulky Bob's

Notes forming part of the financial statements for the year ended 31 March 2023 (continued)

22 Comparative information

	Unrestricted Funds 2022 £	Restricted Funds 2022 £	Total Funds 2022 £
Income and endowments from:			
Donations and legacies	215,964	40,402	256,366
Charitable activities:			
Provision of bulky household waste collection and recycling services	882,862	-	882,862
Mattress recycling	31,359	-	31,359
Bed base refurbishment	49,233	-	49,233
Other income	1,673	-	1,673
	<hr/>	<hr/>	<hr/>
Total charitable activities	965,127	-	965,127
	<hr/>	<hr/>	<hr/>
Total	1,181,091	40,402	1,221,493
	<hr/>	<hr/>	<hr/>
Expenditure on:			
Charitable activities:			
Provision of bulky household waste collection and recycling services	979,941	40,402	1,020,343
Mattress recycling	102,022	-	102,022
Bed base refurbishment	88,754	-	88,754
Other expenditure	79	-	79
	<hr/>	<hr/>	<hr/>
Total charitable activities	1,170,796	40,402	1,211,198
	<hr/>	<hr/>	<hr/>
Total resources expended	1,170,796	40,402	1,211,198
	<hr/>	<hr/>	<hr/>
Net resources before transfers	10,295	-	10,295
	<hr/>	<hr/>	<hr/>
Net incoming resources	10,295	-	10,295
	<hr/>	<hr/>	<hr/>
Balance brought forward at 1 April	143,613	-	143,613
	<hr/>	<hr/>	<hr/>
Balances carried forward at 31 March	153,908	-	153,908
	<hr/>	<hr/>	<hr/>