

BrightonSoup CIO

Report & Financial Statements for the Year Ended 31st March 2023

Charity Number: 1162898



Bringing people and ideas together
to create positive change in our community.



Report & Financial Statements
For the Year Ended 31st March 2023

Reference and Administrative Information

Charity Name: BrightonSoup

Registration No: 1162898

Trustees:	Matt Brabner	<i>Chair</i>
	Will Anjos	<i>Secretary</i>
	Peter Rostron	<i>Treasurer</i>
	Caroline O'Kane	
	Angel Anjos	<i>Resigned June 2022</i>
	Olivia Canham	<i>Appointed September 2022</i>

Registered Address: 113 Queens Road
Brighton & Hove City
East Sussex
BN1 3XG

Bankers: The Co-operative Bank plc
PO Box 101
1 Balloon Street
Manchester
M60 4EP

Structure, Governance and Management

The charity was founded in April 2015.

The initial trustees were taken from those involved in the beginning of the organisation. New Trustees are appointed by the existing Trustees and serve a **three**-year term after which they may put themselves forward for re-appointment. The Constitution allows for a maximum of **12** Trustees. On Appointment new trustees are given a copy of the foundation constitution, the charity committee guidance, and a copy of the last years accounts.

At regular trustees' meetings, the trustees agree the broad strategy and areas of activity of the charity, including consideration of investment, reserves, risk management policies and performance.

The day-to-day administrations are handled by the trustees and volunteers.

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Trustee Remuneration

As trustees, we were aware that certain areas of the organisation needed improving. We identified a series of tasks that we wanted to complete to achieve that. At the top of the list was a more comprehensive funding plan to increase business contributions to the project donations funds, as well as making us less reliant on grant funding. We also wanted to put in place a proper volunteer recruitment and supervision process, improve our risk assessment and safeguarding procedures, ensure our policies were updated, and develop a marketing plan to help us achieve our objectives.

We felt this was beyond our ordinary trustee roles and need to recruit a Project Consultant to take on the tasks. During these discussions we identified one of our trustees with professional skills that made them suitable for the role. This was discussed in detail, and we objectively felt that while we favour an open process of recruitment, we did not believe we could improve on the arrangement by an experienced trustee familiar with the organisation to complete the work.

As this would involve remunerating a trustee, we paid particular attention to clause 6.2 (b) of section 185 of the Charities Act. Which states that there are exceptions under certain circumstances where this may be done - if the following four conditions are met:

- 1) We had a written agreement.
- 2) That the other trustees discussed the role/arrangement without the benefitting trustee being present and concluded that offering the work to the experienced trustee was objectively in the best interests of the charity.
- 3) The arrangement was put in place at a time when only a minority of trustees received this kind of benefit.
- 4) It is not prohibited by constitution.

No other trustees received remuneration and our constitution had no such prohibition, so we took steps to ensure the first two conditions were met.

This work has now been completed.

Objectives and Activities

**Bringing people and ideas together
to create positive change in our community.**

The object of the CIO is to further such charitable purposes (charitable under English law) for the benefit of the public or for the benefit of the community as the trustees see fit from time to time in Brighton and Hove City.

BrightonSoup started in 2015, hosting community funding events that bring local people and projects together to raise funding, awareness, and support. Using a model developed in Detroit, USA, it's a uniquely social, interactive community setting, hosted almost entirely by volunteers: chefs donate food, entertainers perform, and trustees/volunteers put it all together: meet projects, provide support and training for them to present at the event.

Guests pay £5 or more to listen to 4 presentations, ask questions, chat with pitchers/guests over a meal, and then vote for their favourite project. Winners get all the ticket money and guest donations. We are lucky to have an anonymous business sponsor who tops up the prize fund, so winners get more, and the other projects take home a small contribution.

Our events are not simply about money, but the community support projects get when local people become aware of what they are doing and want to help. Guests often report wanting to get involved, they make additional direct donations, offer equipment, materials, use of a venue, and volunteer - providing professional skills like training, or just turning up and helping. That's the true impact of these events, and it comes from getting local people together and giving them real opportunities to get in involved.

Our work benefits: community projects and those they support, often those needing the most help; guests who feel more connected to their community and are inspired to get involved; and volunteers who feel positive about helping their community. In the current economic crisis, many feel isolated, disconnected, and anxious, and projects struggle to find resources. We foster connections and collaboration by people sharing ideas over a meal, and empowering people to bring about positive change.

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It is no understatement to say that the BrightonSoup could not operate without the support of our volunteers. We are amazed at how many people are willing to get involved.

- *The chefs that freely provide the delicious food, and guests that bring their own food and drink to share.*
- *The musicians and speakers that give their time to entertain.*
- *That come along on the day to help set-up and decorate the room.*
- *Those that help and serve people, make drinks, wash up, clean up, and put everything back at the end of the evening.*
- *Those that help run BrightonSoup.*

We owe a huge debt of gratitude to all our volunteers. Those that support us now, and all of those that have helped throughout our 8 years.

Achievements and Performance

In our 8th year, we fully returned to live events, hosting four in this period. We sold over 390 tickets, raising over £3,000 in tickets and donations, and a further £2,480 in business donations for a project fund of over £5,500.

We had 46 project applications and selected 16 to present at the four events. The four that won the public vote at the events shared over £4,200, with the runners up receiving a further £1,323. Most projects at the events also received direct donations and offers of support from guests, including equipment, training, professional advice, use of space, and volunteers to help.

The other 30 projects received good levels of feedback and signposting from committee members for local networking support opportunities. All were encouraged to apply again.

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Events

June 2022 – BS25

Lucy Jeffries won the vote and **£1,200** in donations for **Harriet's Press**, who have offer people without access to affordable laundry services, a free wash and dry, a hot drink and access to creative activities. The funding was to buy a bigger, eco-efficient machine to replace the existing domestic ones, to double the loads they can offer each week.

The runners up received **£164**.

Sept 2022 - BS26

Shelley Bennett from **Pelican Parcels** and won the vote and **£1,000** in donations for their **Good Night Sleep Project** – which collects and donates pre-loved beds to children and families that desperately need them. They had given out 100 beds to children in the 4 months prior to our event - nearly 1 every day.

The runners up received **£259**.

Dec 2022 - BS27

Callum Chapman from **Chomp** won the vote and **£1,071** in donations for its creative lunch club for low-income families during the school holidays. Where families engage in a fun, imaginative art activity and enjoy a free communal nutritious meal together.

The runners up received **£600** (£200 each).

March 2022 - BS28

Mr Venus, of **NoAgEnDeR**, won the vote and **£928** in donations for their gender-neutral musical theatre collective to purchase essential equipment for their performances. Performers share their experiences and struggles of living outside the mainstream relating the exclusion, discrimination, abuse, and marginalisation due to gender identity and non-binary status.

The runners up received **£300** (£100 each).

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Impact

We measure our impact by informal conversations, online surveys, short paper forms, and targeted, in-depth conversations. Evidence shows our work benefits the community projects and those they support; guests feel more connected to their community, and volunteers feel positive about being involved.

We also consider the success of our sold-out events and evaluating the diverse range of projects that come to us for support – and recognising the impact they have on their communities.

The projects

“We won, so were thrilled to receive a cheque for £1k! Someone who won a raffle prize has donated those items to us for the charity. We also had an offer to support with our social media, which is needed, and meetings are currently progressing on that front.”

“One donation was made post-event and one member was connected to the one of the venues we are linked with and told me to reach out to see if they could offer any financial support. We also received numerous offers of support such as offers to volunteer as stewards at the event.”

The Attendees

“Feeling the strong sense of connection at the event is a fantastic experience, especially at a time when society feels so fractured.”

“Yes, there was a lot of chat on our table with other guests that we didn’t know, it was good to talk to the projects after their pitches as they came around the room telling people at the tables more about their projects.”

“The whole event is so unique, the soup is fantastic, I will definitely come back to hear about more community projects.”

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Financial Review

Income

During this period, we received income of **£23,857**.

We received **£11,857** in donations:

- **£3,234** in business donations and event raffles to BrightonSoup.
- **£5,523** in from event tickets, guest donations, and business sponsorship which was allocated to the winning projects in this period.
- **£3,100** in business sponsorship ring-fenced for prize funds at future events. Ensures a £1K prize fund for winning projects as well as smaller donations for the runners-up at each event.

We also received **£12,000** in grants:

- **£10,000** from Enjoolata Foundation UK (April 2022 and March 2023) towards a Project Consultant, and then a part-time Project Manager.
- **£2,000** the Brighton & Hove City Council's Communities Fund.

Costs

Excluding the donations of **£5,523** given to projects, our costs for the year were **£9,956**:

- Our largest cost was **£7,665** for the Project Consultant.
- Other costs included **£1,217** for equipment - a laptop for the Project Consultant and new event display panels.
- Event costs were **£306**.

Balance Sheet

The balance sheet stands at **£14,004**, of which **£9,741** is ring fenced for project prize funds, a Project Manager, and running costs.

We have unrestricted reserves of **£4,263**.

Declaration

The trustees declare that they have approved the trustees' report above.

Signed on behalf of the charity's trustees by

A handwritten signature in black ink, appearing to read "W. Anjos".

Will Anjos
Chair

31st January 2023

Profit and Loss

BrightonSoup

Date Range: Apr 01, 2022 to Mar 31, 2023



ACCOUNTS

Apr 01, 2022
to Mar 31, 2023

Income	
BSoup - Amazon Smile	£16.14
BSoup - Business Donations	£2,002.80
BSoup - Event Raffles	£1,214.63
BSoup - Grants	£12,000.00
Project - Business Donations	£4,882.00
Project - Event Donations	£38.85
Project - Event Tickets	£2,739.14
Project - Personal Donations	£963.43
Sales Discounts	-£0.45
Total Income	£23,856.54
Cost of Goods Sold	
Event - Equipment Hire	£7.25
Event - Food & Drink	£119.95
Event - Printing	£22.94
Event - Prize Funds for Projects	£5,522.97
Event - Refreshments (Projects/Volunteers)	£93.95
Event - Sundry Expenses	£62.15
Total Cost of Goods Sold	£5,829.21

Gross Profit	£18,027.33
As a percentage of Total Income	75.57%

Operating Expenses	
Equipment	£1,216.88
IT & Website	£149.95
Insurances	£96.00
Meeting Costs	£75.60
Office Supplies	£24.08
Professional Fees	£7,664.88
Refreshments / Subsistence	£49.45
Sundry Expenses	£2.30
Training & Subscriptions	£360.17
Travel & Parking	£10.30
Total Operating Expenses	£9,649.61

Net Profit	£8,377.72
As a percentage of Total Income	35.12%

Balance Sheet

BrightonSoup

As of Mar 31, 2023



ACCOUNTS		Mar 31, 2023
Assets		
Cash and Bank		
Bank Account		£15,625.55
Total Cash and Bank		£15,625.55
Other Current Assets		
Accounts Receivable		£371.94
Total Other Current Assets		£371.94
Long-term Assets		
Total Long-term Assets		£0.00
Total Assets		£15,997.49
Liabilities		
Current Liabilities		
Accounts Payable		£1,993.80
Total Current Liabilities		£1,993.80
Long-term Liabilities		
Total Long-term Liabilities		£0.00
Total Liabilities		£1,993.80

Equity	
Retained Earnings	
Profit for all prior years	£5,625.97
Profit between Apr 1, 2022 and Mar 31, 2023	£8,377.72
Total Retained Earnings	£14,003.69
Total Equity	£14,003.69

BrightonSoup

Financial Statement Breakdown - Year to 31st March 2023

31st March 2023		Ring Fenced for Projects		Ring Fenced for BrightonSoup				
Income	BSoup	Event	M McCabe	TNL Fund	BHCC	SCF	Enjoolata	Totals
Balance b/f	1,029.56	-		956.83	329.58	3,310.00	-	5,625.97
BSoup - Amazon Smile	16.14							16.14
BSoup - Business Donations	2,002.80							2,002.80
BSoup - Event Donations								-
BSoup - Event Raffle	1,214.63							1,214.63
BSoup - Grants					2,000.00		10,000.00	12,000.00
BSoup - Personal Donations								-
BSoup - Ticket Processing Fees								-
Gift Aid								-
Project - Business Donations		1,782.00	3,100.00					4,882.00
Project - Event Donations		38.85						38.85
Project - Event Tickets		2,739.14						2,739.14
Project - Match Funding								-
Project - Personal Donations		963.43						963.43
Sundry		0.45						0.45
Total Income	3,233.57	5,522.97	3,100.00	-	2,000.00	-	10,000.00	23,856.54
Direct Costs	BSoup	Event	M McCabe	TNL Fund	BHCC	SCF	Enjoolata	Totals
Event - Decorations								-
Event - Equipment Hire				7.25				7.25
Event - Food & Drink				119.95				119.95
Event - Funds for Projects		5,522.97						5,522.97
Event - Refreshments (Projects/Volunteers)				93.95				93.95
Event - Payment Processing Fees								-
Event - Printing				22.94				22.94
Event - Sundry Expenses				62.15				62.15
Event - Training								-
Event - Venue Hire								-
Total Direct Costs	-	5,522.97	-	306.24	-	-	-	5,829.21
Operating Surplus	3,233.57	-	3,100.00	-	2,000.00	-	10,000.00	18,027.33
Overheads	BSoup	Event	M McCabe	TNL Fund	BHCC	SCF	Enjoolata	Totals
Admin Costs								-
Advertising & Promotion								-
Equipment					666.88		550.00	1,216.88
Equipment Hire								-
Equipment Storage Rent								-
IT & website					149.95			149.95
Insurances					96.00			96.00
Meeting Costs					75.60			75.60
Office Supplies					24.08			24.08
Payment Processing Fees								-
Printing								-
Professional Fees						3,310.00	4,354.88	7,664.88
Refreshments / Subsistence					49.45			49.45
Sundry Expenses					2.30			2.30
Training & Subscriptions					360.17			360.17
Travel & Parking					10.30			10.30
Total Overheads	-	-	-	-	1,434.73	3,310.00	4,904.88	9,649.61
Total Costs	-	5,522.97	-	306.24	1,434.73	3,310.00	4,904.88	15,478.82
Closing Balance for Year	3,233.57	-	3,100.00	-	565.27	-	5,095.12	8,377.72
Balance Sheet @ 31st March 2023	4,263.13	-	3,100.00	650.59	894.85	-	5,095.12	14,003.69