

**Report of the Trustees and
Receipts and Payments account
For the year ended 31 March 2023
for
MYLOR SAILABILITY**

**MYLOR SAILABILITY
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FOR THE YEAR ENDED 31 MARCH 2023**

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**MYLOR SAILABILITY
TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

The Trustees present their report and financial statements for the period ended 31 March 2023.

Objectives and activities

Sailors and power-boaters can gain Royal Yachting Association (RYA) achievement awards. The charity is purposely structured to be cost sensitive and therefore accessible to people from our communities in Cornwall. There are between eight and ten, one and a half hour sessions per week depending on the time of year. Since starting in 2014, the fees have remained the same, per session are currently £5 for under 18 years and £10 for over 18 years. Parents & carers fees are £5 per person. The pricing structure is set at this rate to remain inclusive to the community.

The charity continues to support people to fully engage with the running of their charity which would not only increase their own personal skills but enhance their own Curriculum Vitae. We currently have over eight volunteers helping with the practical sessions and other duties involved with administering the charity.

Aims and purposes

The primary aim of the charity is to make the sport of sailing & powerboating accessible for local people of all ages from 5 years and upwards with learning and physical disabilities. We are also dedicated to increase the proportion of all ages playing sport at least once a week. This is to get the local disabled community on the water and keep them there to maintain a healthier lifestyle. Living in Cornwall and surrounded by water, makes sailing a very popular sport. Traditionally this sport engages individuals from more affluent families and the aim of this charity is to make sailing more available to all, by providing it at a more affordable price.

Achievements and Performance and Public Benefit

Mylor Sailability Projects & Fleet information -

To meet our aims, Mylor Sailability has had the following projects in place -

Mylor Sailability sets out to raise awareness for the facility to as many disabled people as possible with various press releases in the local press, social media and open days. Tracey Boyne has continued to deliver a series of talks to a variety of sailing clubs and other small organisations, raising further awareness in the local community. We also have reviews on 'Euan's Guide' which is a TripAdvisor for people with extra access requirements. This has increased our private session bookings for those living and visiting Cornwall. Mylor Sailability continues to offer inclusive sailing and powerboating sessions for all ages. We do not have any age limits which reaches a wide span of people with physical and learning disabilities and impairments and also our terminally ill participants and their loved ones. During the talks led by Tracey Boyne to various organisations, including sailing clubs, and other small community run groups, the purpose is to raise awareness and highlight new support from individuals or donations of useful items to the charity.

Good Day Promise – Project

This project is for free of charge private sessions for the terminally ill and their loved ones to get on the water. This project has developed a great partnership with the Children's Hospice Southwest who have loved being able to get their families on the water. We had over 130 people on the water with this project this year. We would love to continue this project indefinitely. We are building further partnerships with other relevant departments at the hospitals and Disability agencies.

Anything is Possible – Project

Is the name of the new project for the Artemis 20 boat described on the next page. An adapted boat gifted to us. This Sip & Puff electronic technology allows a severely physically disabled person to be hoisted into a specially fabricated support boat.

HMS Go - Project

Help Mylor Sailability Go was launched at the beginning of 2017 to raise awareness, encourage volunteers and donations of any useful items. This project gives the opportunity for individuals to sign up to monthly donations with a direct debit scheme. Progress on further regular donators has been quite slow but this scheme will continue to stay in place. HMS Go will hopefully continue to grow steadily and help with creating a more sustainable facility. Due to the pandemic this slowed progress. Tracey Boyne continues to deliver talks around the county to raise awareness for Sailability and the HMS Go regular donators scheme.

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Fleet and equipment information -

The Wheelyboat 'Odyssey', continues to be a fantastic boat in the fleet, allowing larger groups to get on the water which is better for the social aspect and for sustainability of each session.

The Hawk 20 sailing keelboat has been sold, as it became surplus to our requirements although we still have use of this which has proved very useful.

Drascombe Longboat, a sailing keelboat taking up to 9 people. This was donated by another Sailability centre in Cornwall in March 2021, sadly due to the fact that they lost all their funding and had to close down.

Beneteau First 21.7 keelboat which will is a versatile boat with it's lifting keel and is for the more able of our participants and also for our racing teams. It is able to come alongside our pontoon at most states of tide.

Artemis 20 Sip & Puff boat – this fantastic electronic technology allows a person with disabilities to steer the boat by simply gently sucking or blowing on a tube which moves the rudder. The boat was gifted by The Miss Isle School of Sip and Puff on the Isle of Wight in spring 2023. There is some work to be carried out and general maintenance, then sea trials before we can take our first participants sailing. The boat would be towed out of the fairway with a support boat. An instructor will be onboard at all times, the participant's carer/s will be on the support boat close by.



Picture courtesy of Miss Isle Sip and Puff School

We are looking forward to taking our first participants as soon as the boat is ready, we are aiming for this summer 2023.

**MYLOR SAILABILITY
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FOR THE YEAR ENDED 31 MARCH 2023**

Rollaramp - After a lot of research and the help of another Sailability centre, we have found a specialised ramp to enable us to board wheelchair users on and off of the boat from our pontoon at any state of tide. The ramp is called a Rollaramp and this is a fantastic piece of equipment donated by a local resident Mr Charles Good of St Mawes, costing £1050.



During the summer holidays the public slipway can get extremely busy so this has enabled us to board at any state of tide and on our own pontoon without having to rely on the slipway.

**MYLOR SAILABILITY
TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

Further Updates –

Future projects including Race Teams, and other disability groups including Dementia, MS Society, Parkinsons and more will be developed this coming year to broaden the demographic of participants and truly encompass everybody in the community and further afield to giving them the opportunity to get on the water regularly.

The Race Teams will start out of Mylor Yacht Club on a Friday evening,. Mylor Sailability are honorary members of the club. We hope to build to multiple teams regularly racing each week between the months of April and September.

We continue to have an increasing amount of special education providers within schools that are attending our activities. Pencalenick School, Richard Lander School, amongst others. This has proven to be remarkably successful allowing children to gain certification and achievements. Some of this is funded by the Roseland Youth Sailing Trust.

Other News –

We will be holding our usual Charity Boat Jumble on the first Sunday of April each year. For 2023 this is the first time since 2019, pre-pandemic. We usually receive lots of donated items of boat goods which we can either use or sell.

During the season we manage to fill our collection pots at Mylor Sailability with donations from the customers of Mylor Sailing School, which includes kit hire.

Joint organising of music events with the fantastic Mylor Sessions group of local musicians is ongoing and always raises a good amount each year.

**MYLOR SAILABILITY
TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

General Information -

Although all administration is carried out by volunteers, Mylor Sailability requires funding support to assist with the costs of RYA Instructors, specialised equipment, safety equipment, insurance, maintenance and other small general running costs. Core costs such as rent, utilities, phones etc are given 'in kind' by Mylor Sailing School (detailed further below 'In-Kind Contributions').

Funding is met by a combination of subscription charges, Charity fund raising and commercial sponsorship. The charity also relies on collection pots, and small donations from members of the public.

The ongoing growing demand has further increased the number of disabled people able to participate and benefit from the Charity's aims taking advantage of the lower costs to participants. This is now evident as shown by the vast increase of participation throughout the years and it is paramount that further funding is raised to continue to meet demands.

Mylor Sailability continues to create significant partnerships working with the local disability agencies, trusts and schools, and other community groups in the targeted areas. To date, these include, The Royal Yachting Association's Sailability Charity, The Cornwall Sports Partnership, Scope, The Brandon Trust, The Merlin MS Centre, Spectrum Autism, Green Light Autism Care, Cornwall Accessible Activities Programs (CAAP), Children's Hospice South West, Various referrals from NHS departments and SEN within Schools plus many other local care centres and trusts all over Cornwall.

Mylor Sailability's ninth year has been full of more exciting news and activities, both challenging and fun. Young and old people have gained confidence, achieved awards and certification.

There have been many achievements from participants gaining more RYA Sailability Achievement Awards.

Challenges for the year to come –

Since the pandemic the demand for the facility is increasing enormously on a year on year basis. We have been really successful with donators and grants that pay for overheads, including direct costs and equipment replacement. We were successful in a grant application relating to 'Return to Sport' from Sport England to help get people back on the water. We also have other funding applications pending to cover all other costs and remain optimistic that we continue to be supported and funded by these fantastic organisations.

In house fund raising events remain in discussion. The previous dinner/dance events did not raise a huge amount of money for the time it takes to organise and many people still do not want to socialise at these kind of events due to covid. The Trustees are in discussion for different fund raising ideas.

Public benefit -

The Trustee's consider they have complied with their duty in Section 4 of Part 1 of the Charities Commission on public benefit.

**MYLOR SAILABILITY
TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

Financial Review -

Total receipts on unrestricted donations were £4,982 of which some funds had to be allocated to general direct costs of session which went towards the instructor and powerboat fuel costs each week. This includes The Shore Partnership of £3,000, HMS Go donations totalling £591 which is slightly up on last year, collection pots totalling £255 which is down but we think this is due to the fact that a lot less people now carry cash and general small donations totalling £1,136 which is considerably more than usual. This relates to a local accommodation provider donating every time someone stays with them with a disability and mentions Mylor Sailability, and some funeral collections from participants who have sadly passed away.

Restricted funds grant income was a total of £22,925 which is a big increase on last year. We were successful with the Clare Milne Trust grant of £8,000 towards overheads. The 2nd year payment of £5,000 from the Garfield Weston Foundation towards various sessions on the water. The Douglas Bader Foundation donated £2,000 towards session fees for amputees. The Bruce Wake Trust donated £1,125 towards on the water sessions. £5,750 was received from Sport England 'Covid 19 Return to Play' towards direct costs of instructor wages and boat fuel. Charles Good donated the funds of £1,050 to purchase a new ramp 'Rollaramp' which is a fantastic piece of equipment that enables us to board wheelchair users on and off of the Wheelyboat from the pontoon at any state of tide. We were gifted an adapted boat 'Missisle' described previously which has a value of approximately £5,000.

The Subscription Fees paid by each participant for their session was at a total of £11028 which is a huge increase on previous years. Some of this rise relates to more SEN departments from schools attending regularly.

This year has seen a more sustainable facility, and this is due to subscription fees of £11028, HMS Go donations of £591, a collection pot total of £255, in-house fund raising of £2125. That is a total of £14000 of almost guaranteed income. The Trustees also hope that the HMS Go project, will continue to improve steadily each year.

In-Kind Contributions -

Thanks go to:

The owners of Mylor Yacht Harbour, the Graffy family and their team for always supporting Mylor Sailability, with all aspects including complimentary boat lifts, boat and trailer storage, and generally helping us to offer the accessible facility, free rent on the accessible building and pontoon. The charity really couldn't operate without any of this help from the marina and the Graffy family.

Mylor Sessions that is run by local musician legends that organise music events to raise money for us every year.

The Wheelyboat Trust for all their ongoing support and advice.

The Royal Yachting Association Sailability for their ongoing support and advice.

Mr Roger Angell and his son Matthew Angell for their generosity with free boat repairs and maintenance and support, only charging for materials.

Tony from Pulse Fabrications in Penryn for his generosity with free repairs and support.

Mylor Sailing School give many items in-kind for the smooth running of the sailing and powerboating sessions, including various sailing dinghies and powerboats. Also, the use of the centre, workshop, pontoon, drying room and other general facilities.

Finally, to the many local members of the community who have supported Mylor Sailability either with concerts, selling teas and cakes, running up mountains, other various events, donating various small and necessary equipment and organising the collection pots thank you so much.

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TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

The Charity's Policy On Reserves -

It is Mylor Sailability policy to maintain a balance on unrestricted funds (if possible), which equates to at least three months unrestricted payments for operational direct costs.

As a small charity, reliant on public and charitable funding and susceptible to factors beyond the control of the organisation, the trustees recognise the need to keep reserves at a level which will give the organisation stability to enable it to continue to operate in the future. The actual minimum level of reserves required for peak months of between May and September, is £5,000 for any three month period during this time. The funds to be held in reserve are for the direct operational costs which includes instructors and powerboat fuel, less the session fees payable by the participants. As this is a seasonal activity, most of the grant applications are done in the winter months.

The comparisons from this year against last year are - restricted grants in this financial year were £27,925, a great increase on last years amount of £11,490. Un-restricted donations decreased this year from £15870 to £4,983. This is due to the Seasalt 3 year funding grant of £10,000 per year, finishing. The Subscription Fees paid by each participant for their session was at a total of £11,028 which is a huge increase from last year's £6,420. This shows the increase in participation and demand. The income from inhouse fund raising events is up from zero due to the post-pandemic effect to £2,125. Bank Interest remains low at £1.

Asset changes include, the sale of the Hawk 20 ft long Keelboat for £7,000 plus we have sold the donated Hawk 20 sailing boat to a local resident for the sum of £8000. Whilst we have added the donated Sip and Puff vessel at a cost of £5,000. There are no changes on the Powerboat assets.

Cash at bank was £35248 as at the end of the financial year. The funds at the end of the year are in-line with the target amount.

Structure, Governance and Management -

Mylor Sailability is a Charitable Incorporated Organisation (CIO), registered with the Charity Commission and governed by its constitution, adopted 12th October 2013. The members of the CIO are the charity trustees. Membership of the CIO cannot be transferred to anyone else. The affairs of the charity are managed by the trustees, who may exercise all the powers of the charity. The liability of each member to contribute to the assets of the CIO, in the event of the CIO winding up, is limited to a sum not exceeding £1. The trustees who served during the year are shown in this report.

Statement of Trustees' Responsibilities

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**MYLOR SAILABILITY
TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

Legal and Administrative Information

Charity Name — Mylor Sailability

Registered Charity Incorporated Organisation (CIO) Charity Number 1159984

Principal Address —

Mylor Sailability

Mylor Yacht Harbour

Mylor Churchtown

Falmouth

Cornwall

TR11 5UF

Nature of Governing Document:

Mylor Sailability Foundation Constitution

Trustees:

Miss Tracey Boyne — Secretary

Mr Euan Beattie — Chairman

Mr Jonathan Stevenson — Treasurer

Mr Tim Julian — Trustee

Mr Geoff Squib — Trustee

Independent Examiner:

Debbie Risborough

Chartered Certified Accountant

Cornwall CAS

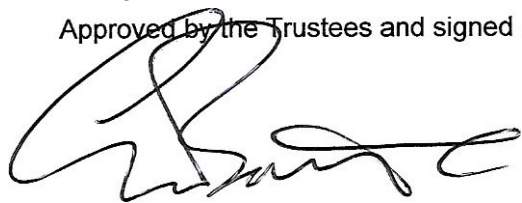
Bankers:

Barclays Bank Falmouth Branch

Cornwall

TR 1 3RD

Approved by the Trustees and signed on their behalf by:



Euan Beattie — Chairman

December 2023



Jonathan Stevenson - Treasurer

December 2023

**MYLOR SAILABILITY
INDEPENDENT EXAMINER'S REPORT
FOR THE YEAR ENDED 31 MARCH 2023**

I report on the accounts of the company for the year ended *31 March 2023*, which are set out on pages 10 to 11.

Respective responsibilities of trustees and examiner

The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the 2011 Act"). The trustees consider that an audit is not required for this year under section 144(2) of the 2011 Act and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act;
- follow the procedures laid down in the General Directions given by the Charity Commission under section 145 (5) (b) of the 2011 Act;
- and state whether particular matters have come to my attention.

Basis of independent examiner's report

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

- 1) which gives me reasonable cause to believe that in any material respect the requirements:
 - to keep accounting records in accordance with section 386 of the Companies Act 2006 and section 130 of the 2011 Act; and
 - to prepare accounts which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities have not been met;
- 2) or to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



.....
Debbie Risborough, Chartered Certified Accountant
Cornwall Community Accountancy Service
The Elms, 61 Green Lane,
Redruth, Cornwall TR15 1LS

30th January 2024
.....
Date:

**MYLOR SAILABILITY
RECEIPTS AND PAYMENTS ACCOUNT
FOR THE YEAR ENDED 31 MARCH 2023**

RECEIPTS	Unrestricted Funds £	Restricted Funds £	Year ended 31/03/2023 £	Year ended 31/03/2022 £
Donations	4,982	-	4,982	15,869
Donated goods	-	5,000	5,000	8,000
Grant income	-	22,925	22,925	10,000
Session fees	11,028	-	11,028	7,910
Inhouse Fund Raising Events	2,125	-	2,125	-
Uncategorised Income	-	-	-	320
Bank Interest	1	-	1	-
Proceeds on sale of fixed assets	15,000	-	15,000	-
TOTAL RECEIPTS	33,135	27,925	61,060	42,099
PAYMENTS				
Instructor Wages and Salaries	17,383	11,400	28,783	15,028
General Office Costs	-	139	139	485
Powerboat Fuel	3,002	2,476	5,478	2,825
Boat Moorings	168	1,000	1,168	448
Insurance	-	1,488	1,488	1,304
Accounting, legal and Professional	-	-	-	1,665
Repairs & Renewals (boats)	2,399	2,087	4,487	1,201
Equipment Repairs & Renewals	-	1,020	1,020	334
Staff Training	-	-	-	25
Travel	127	-	127	-
Capital Expenditure Sailing Boats	-	5,000	5,000	22,250
TOTAL PAYMENTS	23,079	24,610	47,690	45,565
CASH MOVEMENT	10,056	3,315	13,370	-3,466
OPENING BALANCES				
Current Accounts	19,205	-	19,205	8,925
Deposit Accounts	1,492	1,200	2,692	16,437
	20,697	1,200	21,897	25,362
CLOSING BALANCES				
Current Accounts	30,215	4,515	34,730	19,205
Deposit Accounts	537	-	537	2,692
	30,752	4,515	35,267	21,897

**MYLOR SAILABILITY
ASSETS AND LIABILITY STATEMENT AS
AT 31 MARCH 2023**

	Year ended 31/03/2023	Year ended 31/03/2022
	£	£
Non-current assets		
Building Costs	41,421	41,421
Powerboats	30,529	30,529
Sailing Boats	28,551	41,951
Other Assets	2,450	2,450
	<hr/>	<hr/>
Total non-current assets	102,951	116,351
	<hr/> <hr/>	<hr/> <hr/>
Current assets		
Cheque Account	34,729	19,205
Barclays Saver Account	357	2,530
Paypal Bank Account	181	162
	<hr/>	<hr/>
Total Bank and Cash	35,267	21,897
	<hr/> <hr/>	<hr/> <hr/>
Accounts receivable	-	-
	<hr/>	<hr/>
Total current assets	35,267	21,897
	<hr/> <hr/>	<hr/> <hr/>
Liabilities		
Accounts Payable	1,080	8,385
	<hr/>	<hr/>
	1,080	8,385
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