

**Report of the Trustees and  
Receipts and Payments account  
For the year ended 31 March 2022  
for  
MYLOR SAILABILITY**

**MYLOR SAILABILITY  
CONTENTS OF THE RECEIPTS AND PAYMENTS ACCOUNTS  
FOR THE YEAR ENDED 31 MARCH 2022**

	<b>Page</b>
Trustees' report	1 – 8
Independent examiners report	9
Receipts and payments	10
Assets and liabilities	11

**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

The Trustees present their report and financial statements for the period ended 31 March 2022.

**Objectives and activities**

Sailors and power-boaters can gain Royal Yachting Association (RYA) achievement awards. The charity is purposely structured to be cost sensitive and therefore accessible to people from our communities in Cornwall. There are between eight and ten, one and a half hour sessions per week depending on the time of year. Since starting in 2014, the fees have remained the same, per session are currently £5 for under 18 years and £10 for over 18 years. Parents & carers fees are £5 per person. The pricing structure is set at this rate to remain inclusive to the community.

The charity continues to support people to fully engage with the running of their charity which would not only increase their own personal skills but enhance their own Curriculum Vitae. We currently have over eight volunteers helping with the practical sessions and other duties involved with administering the charity.

**Aims and purposes**

The primary aim of the charity is to make the sport of sailing & powerboating accessible for local people of all ages from 5 years and upwards with learning and physical disabilities. We are also dedicated to increase the proportion of all ages playing sport at least once a week. This is to get the local disabled community on the water and keep them there to maintain a healthier lifestyle. Living in Cornwall and surrounded by water, makes sailing a very popular sport. Traditionally this sport engages individuals from more affluent families and the aim of this charity is to make sailing more available to all, by providing it at a more affordable price.

**Achievements and Performance and Public Benefit**

**Mylor Sailability Projects & Fleet information -**

To meet our aims, Mylor Sailability has had the following projects in place -

Mylor Sailability sets out to raise awareness for the facility to as many disabled people as possible with various press releases in the local press, social media and open days. Tracey Boyne has continued to deliver a series of talks to a variety of sailing clubs and other small organisations, raising further awareness in the local community. We also have reviews on 'Euan's Guide' which is a TripAdvisor for people with extra access requirements. This has increased our private session bookings for those living and visiting Cornwall. Mylor Sailability continues to offer inclusive sailing and powerboating sessions for ages 5 years and upwards to a wide span of people with physical and learning disabilities and impairments. During the talks led by Tracey Boyne to various organisations, including sailing clubs, and other small community run groups, this often highlights new support from individuals or donations of useful items to the charity.

**Good Day Promise – Project**

This is free of charge private sessions for the terminally ill and their loved ones to get on the water. This project launched late due to the pandemic and we have developed a great partnership with the Children's Hospice Southwest who have loved being able to get their families on the water. We had over 160 people on the water with this project this year. We would love to continue this project indefinitely. We are building further partnerships with other hospices and Disability Cornwall. The first amount of funding to kick start this project was £2500 from the Cornwall Community Foundation. We have since applied for further funding to secure the future of this project.

**Fleet information -**

The Wheelyboat 'Odyssey', continues to be a fantastic boat in the fleet, allowing larger groups to get on the water which is better for the social aspect and for sustainability of each session.

Hawk 20 sailing keelboat, an excellent boat which can take a total of 6 people, easy to board. This may become surplus to our needs once we get the Beneteau First 21.7 sailing boat, and we will look into selling this.

Drascombe Longboat, a sailing keelboat taking up to 9 people. This was donated by another Sailability centre in Cornwall in March 2021, sadly due to the fact that they lost all their funding and had to close down.

**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

We were excited to finally purchase the Beneteau First 21.7 keelboat which will be more versatile and meet all the needs of our participants. The purchase of this boat was delayed due to the pandemic. Fund raising started for this boat in 2019 and fortunately the funders were patient during the difficult times of the pandemic and then our difficulties of trying to source a boat which we finally found in Dartmouth for £14250. Boat prices had also increased during the pandemic, further funds were required to make up for this. These were grants in the previous tax year from, Sport England Toyota Parasport £4500, Peter Harrison Foundation £2000, Whirlwind Charitable Trust £2000. We had £13800 of funding grants towards the Beneteau 21.7, including the sale of the H Boat that sold for £5300. We were then lucky enough to be nominated by Cornish Cottages accommodation agency as one of the charities to receive a grant of £3000 which we used towards the balance of the boat. There were some adaptations to be made to the boat. Four local businesses kindly offered help and support to making this happen. Seaware Marine Supplies will kindly be supplying replacement ropes and rigging lines throughout the boat for free. Mylor Rigging will be replacing all the standing rigging which are new wires to hold the mast etc up, this will be charged at a cost price. SKB Sails in Penryn will be supplying a new main and genoa sail at a cost price. Mylor Yacht Harbour have offered to replace a keel fitting that must be changed every few years, free of charge. In total all of this work would have cost up to £6000.

We sailed the boat from Dartmouth to Mylor at the end of March 2022 with 4 crew including 1 Sailability participant. This was a fantastic passage, stopping at Plymouth overnight. We saw many dolphins and sea birds along the way.



Getting the sails on the boat and rigged ready to leave at first light out of Dartmouth



Leaving Dartmouth early morning

**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**



Our passage to Mylor



Safe arrival at Mylor Marina and a tired but very happy crew

**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

**Further Updates –**

This year, where many people remained in the UK for their holidays saw participant numbers increase, including private sessions from visitors. We saw almost 900 places taken on the water. Some people are struggling to get back to normal life after the effect of lockdowns. We are doing our best to encourage and support these people.

Future projects including Race Teams, and other disability groups including Dementia, MS Society, Parkinsons and more will be developed this coming year to broaden the demographic of participants and truly encompass everybody in the community and further afield to giving them the opportunity to get on the water regularly.

The Race Teams will start out of Mylor Yacht Club on a Friday evening, once adaptations to the Beneteau have been completed. Mylor Sailability are honorary members of the club. We hope to build to multiple teams regularly racing each week between the months of April and September.

We continue to have an increasing amount of special education providers within schools are attending our activities. Pencalenick School, Richard Lander School, amongst others. This has proven to be remarkably successful allowing children to gain certification and achievements. Some of this is funded by the Roseland Youth Sailing Trust.

**Project - 'HMS Go' –**

Help Mylor Sailability Go was launched at the beginning of 2017 to raise awareness, encourage volunteers and donations of any useful items. This project gives the opportunity for individuals to sign up to monthly donations with a direct debit scheme. Progress on further regular donators has been quite slow but this scheme will continue to stay in place. HMS Go will hopefully continue to grow steadily and help with creating a more sustainable facility. Due to the pandemic this will not be possible for the foreseeable future but we hope to resume when things calm down and events can take place again.

**Other News –**

Mylor Sailing School and Mylor Sailability applied for the Cornwall Tourism Awards, again for the 2021/2022 round. We won Gold in 2 categories this time for Cornwall, Access and Inclusivity and also Experience of the Year, we also won Winner of Winners. We are the only Cornish business to have won this twice. As at March 2022 we heard that we are also finalists in both these categories for the Southwest Tourism Awards. We went on to win Gold in both categories, the event was held in early April 2022. Then we received more fantastic news to say that we were finalists in both categories in the Visit England National Awards. These fantastic award achievements have raised so much awareness, for other users, growing our visiting customers extensively in the last year with further private sessions and therefore increasing the staff employability. It also raises awareness for future funders.

We do plan to hold the Charity Boat Jumble in early April 2022, the first time since 2019, pre-pandemic. We are already receiving donations of boat goods for this.

**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

**General Information -**

Although all administration is carried out by volunteers, Mylor Sailability requires funding support to assist with the costs of RYA Instructors, specialised equipment, safety equipment, insurance, maintenance and other small general running costs. Core costs such as rent, utilities, phones etc are given 'in kind' by Mylor Sailing School (detailed further below 'In-Kind Contributions').

Funding is met by a combination of subscription charges, Charity fund raising and commercial sponsorship. The charity also relies on collection pots, and small donations from members of the public.

The ongoing growing demand has further increased the number of disabled people able to participate and benefit from the Charity's aims taking advantage of the lower costs to participants. This is now evident as shown by the vast increase of participation throughout the years and it is paramount that further funding is raised to continue to meet demands.

Mylor Sailability continues to create significant partnerships working with the local disability agencies, trusts and schools, and other community groups in the targeted areas. To date, these include, The Royal Yachting Association's Sailability Charity, The Cornwall Sports Partnership, Scope, The Brandon Trust, The Merlin MS Centre, Spectrum Autism, Green Light Autism Care, Cornwall Accessible Activities Programs (CAAP), Children's Hospice South West, Various referrals from NHS departments and SEN within Schools plus many other local care centres and trusts between Penzance and Plymouth.

Mylor Sailability's eighth year has been full of more exciting news and activities, both challenging and fun. Young and old people have gained confidence, achieved awards and certification.

There have been many achievements from participants gaining more RYA Sailability Achievement Awards.

**Challenges for the year to come –**

With the pandemic still effecting many people, this has prevented many vulnerable people from returning to getting on the water this year, we have however introduced sailing and powerboating to lots of new people in the community and further afield. The charity will be financially sound as the largest costs are direct costs relating to session outgoings. We were successful in a grant application relating to 'Return to Sport' from Sport England to help get people back on the water. We also have other funding applications pending to cover all other costs and remain optimistic that the funders are not affected too much by the pandemic.

In house fund raising events remain on hold, including the dinner dance but we hope to resume a more formal dinner, dance event for 2023. This will have a small impact on the in-house fund raising amounts.

**Public benefit -**

The Trustee's consider they have complied with their duty in Section 4 of Part 1 of the Charities Commission on public benefit.



**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

**Financial Review -**

Total receipts on unrestricted donations were £15869 of which some funds had to be allocated to general direct costs of session which went towards the instructor and powerboat fuel costs each week. This includes The Shore Partnership of £3000, HMS Go donations totalling £553 which is slightly up on last year, collection pots totalling £1215. Seasalt Clothing gave the 3<sup>rd</sup> and final donation of £10,000, Mylor Sessions £500, and general small donations totalling £601.

Restricted funds grant income was a total of £11490 of which £6500 was received from Sport England 'Covid 19 Return to Play' towards direct costs of instructor wages and boat fuel. The restricted costs linked to this is £5300 for staff wages and £1200 for boat fuel.

The Roseland Youth Trust funded £1490 for the Pencalenick Special Education School for some regular participation and over 30 children attended private sessions gaining RYA certification. The restricted costs linked to Pencalenick were, Staff costs £1250 and boat and fuel costs of £240.

The Subscription Fees paid by each participant for their session was at a total of £6420 which is a substantial amount towards the direct costs of each session. This is an increase to the previous year's total of £1300 due to pandemic lockdowns.

This year has seen a more sustainable facility, and this is due to subscription fees of £6420, HMS Go donations of £553, and a great collection pot total of £1215. That is a total of £8188 of almost guaranteed income. The Trustees also hope that the HMS Go project, will continue to improve steadily each year.

**In-Kind Contributions -**

Thanks go to:

The owners of Mylor Yacht Harbour, the Graffy family and their team for always supporting Mylor Sailability, with all aspects including complimentary boat lifts, boat and trailer storage, marina use on low tides and generally helping us to offer the accessible facility, free rent on the accessible building and pontoon. The charity really couldn't operate without any of this help from the marina or the local community.

Mylor Sessions that is run by local musician legends that organise music events to raise money for us every year.

The Wheelyboat Trust for all their ongoing support and advice.

The Royal Yachting Association for their ongoing support and advice.

Mr Roger Angell and his son Matthew Angell for their generosity with free boat repairs and maintenance and support, only charging for materials.

Tony from Pulse Fabrications in Penryn for his generosity with free repairs and support.

Mylor Sailing School give many items in-kind for the smooth running of the sailing and powerboating sessions, including various sailing dinghies and powerboats. Also, the use of the centre, workshop, pontoon, drying room and other general facilities.

Finally, to the many local members of the community who have supported Mylor Sailability either with concerts, selling teas and cakes, running up mountains, other various events, donating various small and necessary equipment and organising the collection pots.



**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

**The Charity's Policy On Reserves -**

It is Mylor Sailability policy to maintain a balance on unrestricted funds (if possible), which equates to at least three months unrestricted payments for operational direct costs.

As a small charity, reliant on public and charitable funding and susceptible to factors beyond the control of the organisation, the trustees recognise the need to keep reserves at a level which will give the organisation stability to enable it to continue to operate in the future. The actual minimum level of reserves required for peak months of between May and September, is £5,000 for any three month period during this time. The funds to be held in reserve are for the direct operational costs which includes instructors and powerboat fuel, less the session fees payable by the participants. As this is a seasonal activity, most of the grant applications are done in the winter months.

The comparisons from this year against last year are radically affected by the pandemic and lockdown periods. Restricted grants in this financial year were £11490 a decrease from last years figures of £26800 but this is due to fund raising for the new Beneteau First 21.7 keelboat. Un-restricted donations increased this year from £1274 to £15840. The Subscription Fees paid by each participant for their session was at a total of £6420 up from the previous year of £1300. There was no income from inhouse fund raising events this year due to the pandemic. There was no bank interest. Direct costs for the year were £17852, down from last year's £6570. General costs for the year were £5462 up from last year's £2247.

Asset changes include, the purchase of the Beneteau First 21.7 sailing boat was £14250 but this was paid for by grants and asset sales. There was also a donation of a Hawk 20 sailing boat to the value of £8000. There are no changes on the Powerboat assets.

Cash at bank was £21896 as at the end of the financial year. The funds at the end of the year are in-line with the target amount.

**Structure, Governance and Management -**

Mylor Sailability is a Charitable Incorporated Organisation (CIO), registered with the Charity Commission and governed by its constitution, adopted 12<sup>th</sup> October 2013. The members of the CIO are the charity trustees. Membership of the CIO cannot be transferred to anyone else. The affairs of the charity are managed by the trustees, who may exercise all the powers of the charity. The liability of each member to contribute to the assets of the CIO, in the event of the CIO winding up, is limited to a sum not exceeding £1. The trustees who served during the year are shown in this report.

**Statement of Trustees' Responsibilities**

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**MYLOR SAILABILITY  
TRUSTEES' REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

Legal and Administrative Information

Charity Name — Mylor Sailability

Registered Charity Incorporated Organisation (CIO) Charity Number 1159984

Principal Address —

Mylor Sailability

Mylor Yacht Harbour

Mylor Churchtown

Falmouth

Cornwall

TR11 5UF

Nature of Governing Document:

Mylor Sailability Foundation Constitution

Trustees:

Miss Tracey Boyne — Secretary

Mr Euan Beattie — Chairman

Mr Jonathan Stevenson — Treasurer

Miss Sara Pugh — Trustee

Mr Geoff Squib — Trustee

Independent Examiner:

Debbie Risborough

Chartered Certified Accountant

Cornwall CAS

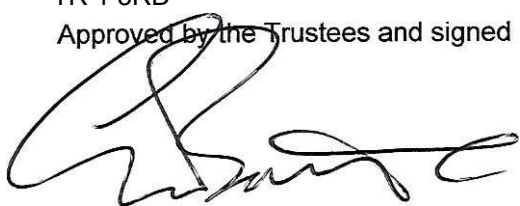
Bankers:

Barclays Bank Falmouth Branch

Cornwall

TR 1 3RD

Approved by the Trustees and signed on their behalf by:



Euan Beattie — Chairman

November 2022



Jonathan Stevenson - Treasurer

November 2022

**MYLOR SAILABILITY  
INDEPENDENT EXAMINER'S REPORT  
FOR THE YEAR ENDED 31 MARCH 2022**

I report on the accounts of the company for the year ended *31 March 2022*, which are set out on pages 10 to 11.

**Respective responsibilities of trustees and examiner**

The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the 2011 Act"). The trustees consider that an audit is not required for this year under section 144(2) of the 2011 Act and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act;
- follow the procedures laid down in the General Directions given by the Charity Commission under section 145 (5) (b) of the 2011 Act;
- and state whether particular matters have come to my attention.

**Basis of independent examiner's report**

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

**Independent examiner's statement**

In connection with my examination, no matter has come to my attention:

- 1) which gives me reasonable cause to believe that in any material respect the requirements:
  - o to keep accounting records in accordance with section 386 of the Companies Act 2006 and section 130 of the 2011 Act; and
  - o to prepare accounts which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities have not been met;
- 2) or to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



.....  
Debbie Risborough, Chartered Certified Accountant  
Cornwall Community Accountancy Service  
The Elms, 61 Green Lane,  
Redruth, Cornwall TR15 1LS

.....30th January 2023.....  
Date:

**MYLOR SAILABILITY  
RECEIPTS AND PAYMENTS ACCOUNT  
FOR THE YEAR ENDED 31 MARCH 2022**

<b>RECEIPTS</b>	<b>Unrestricted Funds £</b>	<b>Restricted Funds £</b>	<b>Year ended 31/03/2022 £</b>	<b>Year ended 31/03/2021 £</b>
Donations	15,869		15,869	1,274
Donated goods	8,000		8,000	12,800
Grant income		10,000	10,000	14,000
Session fees	6,420	1,490	7,910	1,300
Uncategorised Income	320		320	-
Bank Interest	1		1	-
<b>TOTAL RECEIPTS</b>	<b>30,610</b>	<b>11,490</b>	<b>42,100</b>	<b>29,374</b>
<b>PAYMENTS</b>				
Promotion and fund raising expenses	-		-	-
Instructor Wages	7,178	7,850	15,028	5,405
General Office Costs	485		485	-
Powerboat Fuel	1,385	1,440	2,825	1,165
Boat Moorings	448		448	954
Insurance	1,304		1,304	1,149
Accounting, legal and Professional	1,665		1,665	-
Repairs & Renewals (boats)	1,201		1,201	(193)
Equipment Repairs & Renewals	334		334	335
Staff Training	25		25	-
Asset Movements:				
Buildings and improvements			-	-
Sailing Boats	10,250	12,000	22,250	7,501
<b>TOTAL PAYMENTS</b>	<b>24,275</b>	<b>21,290</b>	<b>45,565</b>	<b>16,316</b>
<b>CASH MOVEMENT</b>	<b>6,335</b>	<b>-9,800</b>	<b>-3,465</b>	<b>13,058</b>
<b>OPENING BALANCES</b>				
Current Accounts	8,925		8,925	12,274
Deposit Accounts	5,437	11,000	16,437	30
	<b>14,362</b>	<b>11,000</b>	<b>25,362</b>	<b>12,304</b>
<b>CLOSING BALANCES</b>				
Current Accounts	19,205		19,205	8,925
Deposit Accounts	1,492	1,200	2,692	16,437
	<b>20,697</b>	<b>1,200</b>	<b>21,897</b>	<b>25,362</b>

**MYLOR SAILABILITY  
ASSETS AND LIABILITY STATEMENT OF  
AT 31 MARCH 2022**

	Year ended 31/03/2022	Year ended 31/03/2021
	£	£
<b>Fixed assets - shown at cost</b>		
Building Costs	41,421	41,421
Powerboats	30,529	30,529
Sailing Boats	41,951	19,701
Other Assets	2,450	2,450
	<hr/>	<hr/>
<b>Total non-current assets</b>	<b>116,351</b>	<b>94,101</b>
	<hr/>	<hr/>
<b>Current assets</b>		
Cheque Account	19,205	8,925
Barclays Saver Account	2,530	16,303
Paypal Bank Account	162	133
	<hr/>	<hr/>
<b>Total Bank and Cash</b>	<b>21,897</b>	<b>25,362</b>
	<hr/>	<hr/>
Accounts receivable	-	-
	<hr/>	<hr/>
<b>Total current assets</b>	<b>21,897</b>	<b>25,362</b>
	<hr/>	<hr/>
<b>Liabilities</b>		
Accounts Payable	8,385	485
	<hr/>	<hr/>
	<b>8,385</b>	<b>485</b>
	<hr/>	<hr/>