

THE FARM SAFETY FOUNDATION
TRUSTEES' ANNUAL REPORT & FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020

Company Registered Number: 08968381

Registered Charity Number: 1159000

THE FARM SAFETY FOUNDATION

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FOR THE YEAR ENDED 31 DECEMBER 2020

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THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2020

The Trustees, who are also the directors of the Foundation, submit and approve their annual report and the audited financial statements of The Farm Safety Foundation for the year ended 31 December 2020. The Financial Statements have been prepared in accordance and compliance with current statutory requirements, the requirements of the Foundation's governing document, The Companies Act 2006, The Statement of Recommended Practice applicable to charities in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) effective from 1 January 2019 and The Charities Act 2011.

REFERENCE AND ADMINISTRATIVE DETAILS

The Foundation was incorporated on 31 March 2014 to educate the public and raise awareness on farm and agricultural safety. The full name of the Foundation is The Farm Safety Foundation, and its governing document is its Articles of Association. The Foundation is a Company limited by guarantee and, as a registered charity, is exempt from using the word "limited" in its name. The Foundation's charity registration number is 1159000 and its Company registration number is 08968381.

The registered office and operation address is Tiddington Road, Stratford-upon-Avon, Warwickshire, England CV37 7BJ. The Secretary to the Trustees is Mrs. S. E. Johns. The names and addresses of the Foundation's advisers are:

Solicitors

Addleshaw Goddard LLP,
3 Sovereign Square,
Sovereign Street,
Leeds,
LS1 4ER

Independent Auditor

Deloitte LLP,
1 City Square
Leeds,
LS1 2AL

Bankers

Barclays Bank plc,
Market Cross,
Stratford-upon-Avon,
CV37 6AP

STRUCTURE, GOVERNANCE AND MANAGEMENT

The Trustees of the Foundation are also directors of the Foundation. All those that were in office during the year and up to the date of signing the financial statements, are listed below:

Ms. G. Fusco
Mr. C.J.F. Matts
Mr. J.A.E. Chapman
Mr. E.W. Ford
Mr. A.M. Naik

The above Trustees were appointed by The National Farmers Union Mutual Insurance Society Limited. The Trustees provide a mix of experience and knowledge including business skills, agricultural and insurance industry experience. It is believed that the mix of skills and experience is appropriate for the needs of the Foundation.

The Trustees will monitor the requirements of the Foundation as it develops and expands its activities. If the Trustees identify a requirement for additional skills or experience the Trustees will seek to recruit suitable candidates with such skills and experience to join the Trustees. The Trustees have the power to appoint further Trustees.

The day to day management of the Foundation is delegated to The National Farmers Union Mutual Insurance Society Limited ("NFU Mutual"), with a Farm Safety Specialist being appointed.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

New Trustees are provided with guidance on the role and duties of a Trustee; details of the Foundation's aims and objectives; and guidance to assist with the decision making process. Trustees are provided with regular updates and guidance on their role as a Trustee of the Foundation.

The Articles contain no specific restrictions on the way in which the Foundation can operate. The investment powers derived from the Articles include: power to invest in any manner after taking appropriate advice and having regard to the suitability of investments and the need for diversification; to delegate the management of investments to an organisation authorised under the Financial Services Act; and to arrange for title to investments to be held by a suitable custodian.

The National Farmers Union Mutual Insurance Society Limited has put in place deeds of indemnity for the benefit of the Directors and Company Secretary of The National Farmers Union Mutual Insurance Society Limited and of its associated Companies including The Farm Safety Foundation. The deeds of indemnity are qualifying third party indemnity provisions in accordance with the Companies Act 2006. These deeds of indemnity were in place throughout the year and continue to be in place at the date of this report.

RISK REVIEW

With the outbreak of the worldwide Coronavirus and substantial market fluctuations in 2020 there has been no impact on the Foundation's net assets, due to the nature and amount of investment assets held.

The Trustees are responsible for management of risk within the Foundation. The Trustees have made an assessment of the risks to which the Foundation is exposed, including operational and financial risks and have put in place a risk management framework, which documents controls that manage and reduce identified risks. This framework is regularly reviewed by the Trustees.

The key risk to the Foundation is the absence of the Farm Safety Specialist due to illness or resignation. This risk has been mitigated by the current Farm Safety Specialist reporting the Foundation's activities to NFUM's Head of Reputation who oversees the operational activities of the Foundation and reduces any key person dependencies.

GOING CONCERN

The Trustees have reviewed the Foundation's activities, financial position, principal risks and financial commentary as set out in the Trustees Report on pages 2 to 12 and its liquidity and operational resilience as part of the response to the outbreak of the worldwide Coronavirus. As a result of this review the Trustees consider that the Foundation has adequate resources and cash flow based upon its available funds, including receiving additional funding in early 2021, to continue in operational existence for at least 12 months from the date that the financial statements are approved. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

Further details of the NFUM Group response to the outbreak are shown in the NFUM Group Annual Report.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

OBJECTIVES

The objectives, as set out in the Articles of Association are;

- (a) to advance the education of the public in the subject of farm and agricultural safety;
- (b) to advance health and save lives through undertaking and supporting research into factors that contribute to farm and agricultural accidents and the most appropriate ways to reduce and mitigate these;
- (c) to advance health and save lives through working with manufacturers and suppliers of farm and agricultural equipment to improve the safety of such equipment and reduce farm and agricultural accidents;
- (d) to preserve and protect the mental and physical health of farm workers, dwellers, the rural community and all others affected by farming and agricultural accidents by providing facilities and support services;
- (e) to promote such other purposes that are charitable according to the laws of England and Wales and for the benefit of the public as may from time to time be determined by the Trustees.

The Foundation is overseen by a Board of five Trustees, which meet at least three times a year. The Trustees consider the proposed activity of the Foundation to ensure that it meets the objectives of the Foundation. The Foundation is supported by two full time members of staff, employed by a subsidiary of The National Farmers Union Mutual Insurance Society Limited, who carry out work for the Foundation. No Trustee receives any remuneration or expenses from the Foundation.

PUBLIC BENEFIT

The overall purpose of the Foundation's activities is to improve farm safety and reduce the number of farm and agricultural accidents. The Foundation's education and research activities are intended to improve awareness and understanding of the factors which contribute to farm accidents and injuries in order that risks can be avoided or mitigated. The Trustees have taken into account the Charity Commission guidance on Public Benefit.

The Foundation improves awareness and understanding of farm safety by undertaking educational programs and engagement campaigns that highlight the importance of farm safety and indicate where interested parties can access more detailed information on farm safety produced by other parties, predominately the UK Health and Safety Executive. The Foundation does not produce its own guidelines, advice or suggestions.

The Foundation's work with manufacturers and suppliers is intended to improve the safety of farm and agricultural equipment, improve the environment in which such equipment is used and the manner in which it is used. The overall aim of these activities is to improve farm and agricultural safety, thus decreasing the occurrence of farm and agricultural accidents. Any improvements in this area will benefit individuals involved in farming and agriculture, including farmers, farm workers, the families of farmers and farm workers, and those living in farming communities.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

FINANCIAL REVIEW

During the year the Foundation spent a total of £324,423 on a variety of initiatives and research to help raise awareness of farm safety (2019: £380,529). These expenses are paid by The National Farmers Union Mutual Insurance Society Limited in the first instance, via a specific cost centre for the Foundation, and then reimbursed by the Foundation, mostly on a quarterly basis with the amount owed for the last month shown as a creditor on the balance sheet.

In 2020 the Foundation received funding of £316,000 from The National Farmers Union Mutual Insurance Society Limited (2019: £300,000). At the year end, the cash balance of £248,445 was held in a separate designated charity current bank account in the name of The Farm Safety Foundation (2019: £219,769). The Foundation had total charity funds of £217,309 at the end of the year (2019: £182,616).

The Foundation's plans for the next year envisage it spending the majority of its planned income as the Trustees act to promote the farm safety message as quickly as possible with the aim of raising awareness in order to reduce the risks of future accidents. Consequently, the Trustees have decided that at this stage it is not appropriate to invest funds for the medium term. Therefore, to meet the ongoing operational needs of the Foundation all funds will be maintained in the current account.

In 2020, the Foundation has reimbursed The National Farmers Union Mutual Insurance Society Limited for the costs of three full time employees to November and two full time employees for December who were dedicated to the work of the Foundation. The Trustees have decided to set a reserve policy of £135,000 to ensure that the Foundation maintains reserves to cover one year's expenditure (2019: £120,000), the increase reflecting additional salary costs. This will allow the Foundation to continue to operate and find alternative sources of income should it lose its annual donation from The National Farmers Union Mutual Insurance Society Limited. As the Foundation continues to grow, the reserve policy will be kept under review and reassessed to ensure it remains adequate.

The Trustees consider the Foundation's financial position in relation to its future plans and commitments as detailed in the Operation Review to be satisfactory.

The Foundation has no connected charities or subsidiary Companies.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

OPERATIONAL REVIEW

The Farm Safety Foundation was established as an independent charity in 2014 by rural insurer NFU Mutual to raise awareness of farm safety among the next generation of farmers, challenge and change their attitudes to risk-taking and reduce the number of life-changing and life-ending accidents that continue to give farming the poorest safety record of any occupation in the UK.

Farming is important to the UK economy and the conservation of our beautiful countryside. It is also an industry where many farmers work alone, against time pressures and encounter a variety of risks. In just a few seconds a farm accident can change the lives of a farming family forever.

The objectives of the charity are detailed on page 4.

The funding has allowed the Foundation to train over 13,000 young farmers at 44 different land-based colleges throughout the UK and through the Young Farmers Clubs network, to develop and deliver annual awareness campaigns – Farm Safety Week and Mind Your Head, gain advocacy and conduct annual tracker research. The Foundation will continue to work closely with partners and stakeholders nationally and internationally to help raise awareness of farm safety to drive a reduction in the toll of injuries and fatalities that continue to give agriculture the poorest record of any occupation in the UK.

The 2020 results suggest the focus of the action plan continues to be successful. Despite the challenges of COVID19, the team has continued to be resourceful and resilient, successfully developing and delivering farm safety and mental health training for colleges and business organisations as well as delivering three campaigns - Mind Your Head, a new mental well-being focus as part of NFU Mutual's customer support package and Farm Safety Week which beat all previous records and is now recognised by three quarters (75%) of farmers under 40 (FSF Tracker Sept 2020).

Awareness of the Farm Safety Foundation/Yellow Wellies has more than quadrupled amongst 18-40-year olds since 2014 (from 13% to 71%) and is helping to create conversations and change perceptions about farm safety, particularly amongst Young Farmers Club members.

Through the direct work and ambitious awareness campaigns, the Foundation is helping young farmers and the wider farming community challenge and change their attitudes to health and safety in the workplace and we are proud to be driving this.

Workstreams

The Foundation continues to focus on four key workstreams

- Education - Training young farmers at colleges and through the YFC network
- Engagement - Building strong relationships and strengthening our network through shows, events and collaborations
- Communication - Using campaigns and PR to raise awareness, amplify farm safety messages and gain advocacy
- Research - Building an evidence base, evaluating activities and exploring behavioural change

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

2020 Key Achievements

Education

- In January 2020 the team had commenced delivery of our new Virtual Reality farm safety training. Engagement was high with those attending and, of the five sessions we delivered prior to lockdown:
 - 100% of attendees claimed they learnt something new
 - 100% agreed it was a unique approach to learning
 - 100% rated the session good or excellent

They said:

"I thought it was a very unique way to approach the difficult topic of safety in the farming industry. The session was informative and useful for students who are going into the animal industry and others who may be thinking about changing their career."

- Following the Government's decision to close schools, colleges and universities on 23 March 2020, the farming industry faced another new challenge in an already testing year. The closure of schools means that there needed to be a clear focus on supporting children and young people in rural areas who would be spending longer periods on farm and being called upon to help if family, friends or neighbours were older, vulnerable or had contracted COVID-19.

The Foundation postponed delivery of the education programme until September and successfully rescheduled dates. We knew it would be vital to continue delivering farm safety messages to children and young people so we researched and wrote three new farm safety guides and released them over the course of the first week of lockdown.

- **A Guide for Agricultural Students** –sent by email on Thursday 19 March to all land-based colleges/universities and YFCs in the UK in anticipation of school closures.
- **A Guide for Parents** – sent on Friday 20 March to all rural primary schools to support parents of young children and partnered with HSENI for Northern Ireland distribution.
- **A Guide for Temporary Workers** – sent on Wednesday 25 March to key stakeholders including Farming Unions, Farm Safety Partnerships, AHDB, CLA and media in response to the plea for temporary workers to pick fruit and vegetables on farms.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

- The charity continued to work with their technology developers to design a web-based app to allow the team to deliver training remotely. This was rolled out successfully to colleges from the start of September and addressed the concerns about hygiene, social distancing and protection of the team and students. Feedback, again, was overwhelmingly positive:
“Our online teams meeting was absolutely brilliant for my BTEC level 3 students. They really enjoyed it as it was interactive and the videos were about real people and very relatable. The students were shouting at the screens when they could see the accidents coming and I feel it really resonated with them. Stephanie was brilliant at delivering the programme and interacted brilliantly with the students and they enjoyed the relaxed tone.”
With the rescheduled dates, the team delivered 29 of the 30 original dates to 1,316 agricultural students across the UK.
- 17 new business sessions which included the new Introduction to Mental Health in Farming sessions were delivered to 712 participants

Engagement

- Despite lockdown restrictions a total of 28 virtual speaking engagements were delivered (annual target 10)
- 53 farm safety ambassadors
- As part of the two-year collaboration with the APPG on Rural Health and Social Care, the charity presented evidence on 25 August 2020 to the Parliamentary Inquiry Session 9b Mental Health.
- The Foundation collaborated with Milly Fyfe, The Farming Forum and FCN on the new ‘Home on the Farm’ forum for females in farming launched this month.

Communication

- 3 campaigns delivered (annual target 2)
- 31,414 followers/likes on social media channels (annual target 22,000)
- 31 published blog posts this year (annual target 12)
- 1,104 press clippings in 2020 (annual target 750)
- 13,972 cleansed email addresses receiving our quarterly Newsletter (annual target 14,000)

Research

- According to the August 2020 Farm Safety Annual Tracker research into 450 young farmers under 40, there is evidence that young farmers in the UK are increasingly engaging with farm safety and give more thought to risk-taking and its possible consequences.
 - 94% claim that they would think twice about taking risks – up from 74% in 2017
 - 90% have thought about the consequences of having a serious accident or fatal injury on the farm – up from 76% in 2017
 - Three quarters of those farmers under 40 are aware of Farm Safety Week and 71% are aware of FSF/Yellow Wellies
- Education evaluations – Despite not being as interactive and engaging as face-to-face delivery, the feedback and evaluations for the year remained high and in some cases surpassed the 2019 results. With over 600 evaluations received, 92% of respondents claimed they learnt something new at the training. 92% have thought of the consequences of having a life changing accident on farm and 91% would now think twice about taking risks.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

2020 Targets

Activity	Objective	2020 Targets	TH/ST	Achieved
ENGAGEMENT	*Challenge & change attitudes to Farm Safety among young farmers	-Exhibit at 7 Shows	TH 6 / ST8	- 1 – show season cancelled due to COVID19
	Engage with YFCs	-Present at 10 key industry events	TH 9 / ST12	-28 industry events
	Create a database of FSF contacts	-14,000 total number of cleansed email addresses on database	TH 12,000 / ST 15,000	-13,972 cleansed emails
		-Deliver new Mental Health in Farming session to key stakeholders	N/A	-13 sessions delivered

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

EDUCATION	*Engage with Land Based colleges.	-Deliver training at 30 agricultural colleges	TH 28 / ST 31	*29 agricultural colleges
	*Deliver support for YFC farm safety training	-Deliver new VR Farm Safety training to 1,500 agricultural students	TH 1,400 / ST 1,600	*1,306 agricultural students
	*Train agricultural students in Farm Safety	-Deliver training to 750 YFC members through Farm Safe! sessions -Develop and deliver new Mental Health in Farming session to YFCs in NI	TH 600 / ST 900	*844 YFCU only NFYFC did not deliver due to staff furlough *Postponed
COMMS	*Raise the profile of the Farm Safety Foundation	-Send 4 x eNewsletters -Publish at least 1 blog post per month		*4 Newsletter *34 blogs
	*Improve internal and external communications	-Grow 22,000 social media audience	-TH 20,000 / ST 23,000	*31,414 combined

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TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

RESEARCH	*Monitor attitudes to Farm Safety among target audience.	-Deliver one targeted survey per annum and use this research to achieve PR for the FSF		*Complete
	*Monitor feedback from Education Programme	-Achieve a student rating over 90% for this thinking twice about taking risks in post event evaluations *Collaborate on one external research project	-TH 88% / ST92%	*91% *Collaborated on NTSaG University of Aberdeen Quad bike research
FUND-RAISING	*Secure additional sources of income to allow the Foundation to continue its work.	-Revised target of additional funding - £25K		* £30,616

The Threshold (TH) and Stretch (ST) targets are set to allow the team to aspire to target achievement for the various elements of the annual objectives. This is a standard measure in other areas of business and ensures the team take a business approach to the charitable activities.

THE FARM SAFETY FOUNDATION

TRUSTEES' REPORT (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

FINANCIAL INSTRUMENTS

Exposure to financial risk is limited due to the nature of the financial instruments held by the Foundation. The Foundation is exposed to financial risk through its financial assets and financial liabilities. In particular, the key risk relates to cash flow risk.

Cash-flow Risk

The risk is that current assets are insufficient to meet obligations to third party creditors. This position is managed by ensuring that cash on short-term deposits is sufficient to cover the Foundation's obligations as they fall due.

INDEPENDENT AUDITORS

The auditors, Deloitte LLP, have indicated their willingness to continue in office and a resolution that they be reappointed will be proposed at the Annual General Meeting.

SMALL COMPANIES EXEMPTION

In preparing this report, the directors have taken advantage of the small Companies exemptions provided by Part 15 of the Companies Act 2006.



On behalf of the Board
G. Fusco
23 June 2021

THE FARM SAFETY FOUNDATION

STATEMENT OF TRUSTEES' RESPONSIBILITIES

FOR THE YEAR ENDED 31 DECEMBER 2020

The trustees (who are also directors of The Farm Safety Foundation for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

On behalf of the Board



G. Fusco
23 June 2021

THE FARM SAFETY FOUNDATION

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FARM SAFETY FOUNDATION

FOR THE YEAR ENDED 31 DECEMBER 2020

Report on the audit of the financial statements

Opinion

In our opinion the financial statements of The Farm Safety Foundation Trust (the 'charitable company'):

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2020 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the statement of financial activities;
- the balance sheet; and
- the related notes 1 to 11.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

THE FARM SAFETY FOUNDATION

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FARM SAFETY FOUNDATION (continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purpose of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FARM SAFETY FOUNDATION (continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the charitable company's industry and its control environment, and reviewed the charitable company's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management and trustees about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory framework that the charitable company operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included UK Charities Act and UK Companies Act; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the charitable company's ability to operate or to avoid a material penalty.

We discussed among the audit engagement team regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud or non-compliance with laws and regulations in the following area, and our specific procedures performed to address it are described below:

- We presume a risk of material misstatement due to fraud in revenue recognition which is related to the completeness of donation income.
- To address this risk, we reviewed the Trustees' meeting minutes, all bank statements in the period, and post year end records up to the date of this report to test whether income had been appropriately included in the financial statements.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;

THE FARM SAFETY FOUNDATION

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE FARM SAFETY FOUNDATION
(continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

- enquiring of management concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance.

Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report, which includes the strategic report and the directors' report prepared for the purposes of company law for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report included within the trustees' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and parent charitable company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report included within the trustees' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Sarah Anderson

Sarah Anderson (Senior statutory auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
Leeds, England

23 June 2021

THE FARM SAFETY FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME & EXPENDITURE ACCOUNT)

FOR THE YEAR ENDED 31 DECEMBER 2020

	Note	Total Unrestricted Funds 2020 £	Total Unrestricted Funds 2019 £
Income from donations and legacies	3	358,944	395,868
Income from investments	4	172	212
Total income		359,116	396,080
Expenditure on charitable activities	6	(324,423)	(380,529)
Net income and movement in funds for the year		34,693	15,551
Fund balance brought forward at 1 January		182,616	167,065
Fund balances carried forward at 31 December		217,309	182,616

There is no material difference between the net income for the year stated above and its historical cost equivalent.

The notes on pages 20-23 form an integral part of these financial statements.

THE FARM SAFETY FOUNDATION

BALANCE SHEET

AS AT 31 DECEMBER 2020

	<u>Note</u>	<u>2020</u> £	<u>2019</u> £
CURRENT ASSETS			
Cash at bank		248,445	219,769
Debtors	7	-	2,761
Total current assets		248,445	222,530
CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR			
	8	(31,136)	(39,914)
Net current assets		217,309	182,616
NET ASSETS			
		<u>217,309</u>	<u>182,616</u>
THE FUNDS OF THE CHARITY			
Unrestricted Income Fund	9	<u>217,309</u>	<u>182,616</u>
TOTAL CHARITY FUND	9	<u>217,309</u>	<u>182,616</u>

The financial statements have been prepared in accordance with the special provisions relating to Companies subject to the small Companies regime within Part 15 of the Companies Act 2006, 'The Small Companies and Groups (Accounts and Directors' Report) Regulations 2008'.

The financial statements on pages 18 to 19 were approved by the Board of Trustees on 23 June 2021 and signed on its behalf by:



G. Fusco
The Farm Safety Foundation
23 June 2021

Company Number: 08968381
Registered Charity Number 1159000

THE FARM SAFETY FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2020

1 ACCOUNTING POLICIES

The financial statements have been prepared on a going concern basis under the historical cost convention. The financial statements have been prepared in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in compliance with the updated Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) effective 1 January 2019, the Charities Act 2011, the Foundation's governance document and the Companies Act 2006. The accounting policies which have been consistently applied in the financial statements, unless differences stated, are outlined below:

a) Income from donations

Income received by way of donations, fund raising activities and gifts is included in full in the Statement of Financial Activities when receivable.

Donations in kind comprise goods, services and facilities donated to the Foundation, which would otherwise have had to be purchased. They are valued at the amount that The Foundation would have paid in order to obtain them and are included both in incoming resources and resources expended.

b) Expenditure on Charitable Activities

Expenditure is recognised in the period in which it is incurred. Expenditure includes attributable VAT which cannot be recovered.

Marketing costs included in Charitable Activities are costs incurred in undertaking the educational programs and engagement campaigns of the Foundation.

c) Donated Services

In accordance with SORP (FRS 102) costs are attributed to services donated by the Group Company based on time spent. These are shown within both income from donations and legacies and expenditure on charitable activities.

d) Taxation

The Foundation is a registered charity, and as such is entitled to certain tax exemptions on income and profits from investments, and surpluses on any trading activities carried on in furtherance of the charity's primary objectives, if these profits and surpluses are applied solely for charitable purposes. The Trust is not registered for VAT and accordingly, all the expenditure is recorded inclusive of any VAT incurred.

e) Financial Instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

f) Debtors

Debtors are amounts due from related parties and other receivables arising from trading and services performed in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets. Debtors are recognised initially at fair value and subsequently measured at amortised cost less provision or impairment.

THE FARM SAFETY FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

g) Creditors

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade creditors are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Creditors are recognised initially at fair value and subsequently measured at amortised cost.

h) Cash at Bank

Cash at bank represents cash in hand with any qualifying financial institution and is available on demand.

i) Use of judgements, estimates and assumptions

The preparation of the financial statements does not require the Trustee's to make any judgements, estimates or assumptions in the process of applying the Company's accounting policies due to the simplistic nature of its operations.

j) Going Concern

The Foundation's activities, together with the factors likely to affect its future development, performance and position are set out in the Trustees' Report on Pages 2 to 12. The Trustees' believe that given the simple nature of the Trust it is appropriate to continue to adopt the going concern basis in preparing the financial statements.

2 CASH FLOW STATEMENT

The Foundation has taken advantage of the small Charity exemption within SORP not to prepare a cash flow statement, as the income is less than £500,000.

3	<u>INCOME FROM DONATIONS AND LEGACIES</u>	<u>2020</u>	<u>2019</u>
		£	£
	Donations from NFU Mutual	316,000	300,000
	Value of administration services provided by NFU Mutual	13,610	14,996
	Fundraising donations	22,490	22,703
	Charitable donations	6,844	58,169
		<u>358,944</u>	<u>395,868</u>

4	<u>INCOME FROM INVESTMENTS</u>	<u>2020</u>	<u>2019</u>
		£	£
	Investment income represents interest earned on money held on deposit in interest bearing bank accounts:		
	Bank interest receivable	<u>172</u>	<u>212</u>

THE FARM SAFETY FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

5 TRUSTEES AND EMPLOYEES

During 2020 there were no staff directly employed by The Farm Safety Foundation (2019: nil). However, throughout the year there were three employees from The National Farmers Union Mutual Insurance Society Limited who performed services on behalf of The Farm Safety Foundation. Included within the total expenditure is £128,716 (2019: £98,454) which was recharged in respect of their salaries and other employee related costs. No member of staff received an emolument of over £60,000 in either the current or preceding year.

No Trustees received remuneration or expenses during the current or preceding year in respect of their services to the Foundation.

6 EXPENDITURE ON CHARITY ACTIVITIES

The amounts incurred in the year comprise:

	<u>2020</u>	<u>2019</u>
	£	£
Engagement and Shows	15,803	54,321
Education	32,611	104,412
Research	53,644	28,080
Communication	65,215	68,918
Personnel	128,716	98,454
Operational	8,972	6,088
Audit	5,852	5,260
Administration services provided by NFU Mutual	13,610	14,996
	<u>324,423</u>	<u>380,529</u>

7 DEBTORS

<u>2020</u>	<u>2019</u>
£	£

Trade Debtors:

Trade Debtors — The National Farmers Union Mutual Insurance Society Limited

-	2,761
<u>-</u>	<u>2,761</u>

8 CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR

<u>2020</u>	<u>2019</u>
£	£

Trade Creditor – The National Farmers Union Mutual Insurance Society Limited

8,470	12,052
16,814	22,602
5,852	5,260
<u>31,136</u>	<u>39,914</u>

Audit fees for the financial year net of VAT were £4,877 (2019: £4,383)

THE FARM SAFETY FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS (Continued)

FOR THE YEAR ENDED 31 DECEMBER 2020

9 RESERVES

	<u>Opening balance 1 January 2020</u>	<u>Total income</u>	<u>Expenditure on charitable activities</u>	<u>Closing balance 31 December 2020</u>
	£	£	£	£
Unrestricted fund	182,616	359,116	(324,423)	217,309

The unrestricted fund reserve represents the free funds of the Foundation, which are not designated for particular purposes.

10 RELATED PARTY DISCLOSURES

The Foundation received a £316,000 donation (2019: £300,000) from The National Farmers Union Mutual Insurance Society Limited. This donation has been received in full to the Foundation's bank account during 2020.

During the year, The National Farmers Union Mutual Insurance Society Limited paid support costs of £310,534 (2019: £307,157) on behalf of the Foundation. At the year end, £8,470 (2019: £12,052) was outstanding and included within creditors. These were settled in January 2021. Also included was an accruals figure of £16,814 (2019: £22,602).

In addition, the Foundation was charged £nil (2019: £50,040) by Risk Management Services Limited for consultancy services provided to the Foundation. At the year-end, £nil (2019: £nil) was outstanding.

Five Trustees are currently appointed by NFU Mutual Society Limited and had no related party transactions. The day to day management of the Foundation is delegated to The National Farmers Union Mutual Insurance Society Limited ("NFU Mutual"), with a Farm Safety Specialist being appointed.

11 CAPITAL

The charity is a Company limited by guarantee. Each member has undertaken to contribute £1 to the assets of the foundation to meet its liabilities if called on to do so. The total amount guaranteed by members at 31 December 2020 is £5 (2019: £5).