

TAYLOR MADE DREAMS

England & Wales · Charity number 1158174

Details

Other names	TMD
Status	Registered
Legal form	CIO
Registered	2014-08-08
Register	View on the Charity Commission register

Contact

Address	8 Sherlock Shaw Crowborough TN6 2FN
Phone	07806460311
Email	taylormadedreamscio@gmail.com
Website	www.taylormadedreams.org.uk

Activities

Objects: 1)TO PROMOTE AND FURTHER THE CARE AND RELIEF OF CHILDREN UNDER THE AGE OF 18 WHO HAVE A TERMINAL ILLNESS OR WHO ARE SUFFERING FROM A MEDICAL CONDITION SUFFICIENTLY LIFE THREATENING TO CREATE A PROBABILITY THAT THE CHILD WILL NOT SURVIVE BEYOND THEIR EIGHTEENTH BIRTHDAY, IN PARTICULAR TO GRANT FEASIBLE WISHES OF SUCH CHILDREN.2)TO RELIEVE THE MENTAL AND EMOTIONAL TRAUMA OF FAMILY MEMBERS OF THE SAID CHILDREN AFFECTED BY THEIR CONDITION AND BEREAVEMENT BY THE PROVISION OF HOLISTIC THERAPEUTIC SUPPORT.

Activities: Taylor Made Dreams enables children with life threatening illnesses to achieve their dreams. It also provides therapeutic support to the families, and helps to create lasting precious memories for the families to cherish when their time together is all far too short. Taylor Made Dreams provides medical travel grants, medical sheepskin fleeces, family portraits and memory pendants.

Classification

- **How:** Makes Grants To Individuals, Provides Services
- **What:** General Charitable Purposes
- **Who:** Children/young People

Geography

- East Sussex
- Kent
- Surrey
- West Sussex

Finances

Period end	Income	Expenditure	Assets	Employees
2025-04-30	£423,345	£438,419	-	-
2024-04-30	£476,079	£422,674	-	-
2023-04-30	£239,395	£243,910	-	-
2022-04-30	£278,665	£210,583	-	-
2021-04-30	£169,950	£120,565	-	-

Trustees

Name	Role	Appointed
Kathleen Grace Roberts	Chair	2018-02-26
Andrew Davis		2020-10-16
Dr Jane Willis		2023-03-03
Rosie Harvey		2021-12-15
Thomas Edward Huntington		2025-06-26

TAYLOR MADE DREAMS

England & Wales - Charity number 1158174

Accounts

Charity Registration No. 1158174

TAYLOR MADE DREAMS
TRUSTEES' REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30 APRIL 2025

TAYLOR MADE DREAMS

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Kathleen Roberts (Chair) Dr Jane Wills Andrew Davis Rosie Harvey
Chief Executive	S Mitchell
Charity number	1158174
Principal address	8 Sherlock Shaw Crowborough East Sussex TN6 2FN
Independent Examiners	TC Group The Courtyard Shoreham Road Upper Beeding Steyning West Sussex BN44 3TN
Bankers	Lloyds Bank plc 82 Mount Pleasant Road Tunbridge Wells, Kent TN1 1RP

TAYLOR MADE DREAMS

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TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2025

The Trustees present their Annual report, together with the financial statements for Taylor Made Dreams for the year to 30 April 2025.

The accounts comply with the Charities Act 2011, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

Structure, Governance & Management

The organisation's charitable aims and objectives are set out in its constitution, agreed by the Board of Trustees on the 8th August 2014. The charity was registered with the Charity Commission on the 8th August 2014 (Charity number 1158174).

The trustees meet regularly to discuss matters relating to governance, financial administration, business strategy, operational management and fundraising.

Induction and training of new trustees

All staff, volunteers, and trustees undergo a formal recruiting and selection process, followed by an induction period that includes any training considered necessary to effectively perform their role.

Organisational Structure

Board of Trustees

The Board of Trustees comprised the following individuals during the reporting year:

- Chair: Kathleen Roberts
- Andrew Davis
- Dr Jane Willis
- Rosie Harvey

The Trustees collectively bring a diverse range of expertise and skills, which are invaluable to the effective governance, oversight, and strategic direction of the charity. The charity is also honoured to have John Bishop serving as its Patron, providing additional profile and support to its mission.

Governance and Risk Management

The Board of Trustees holds ultimate responsibility for the charity's governance, compliance, and risk management. During the year, the Board undertook a comprehensive review of major risks and implemented systems and procedures designed to mitigate potential threats to the organisation. These measures ensure that the charity remains resilient, accountable, and aligned with its charitable objectives.

Management and Workforce

Senior Leadership

The Chief Executive Officer (CEO) is responsible for overseeing the daily operations of the charity, including service delivery, staff management, and implementation of strategic priorities.

Staff Team

At the year-end, the charity employed four full-time staff and two part-time staff members:

- Chief Executive Officer (CEO)
- One full-time fundraiser
- One part-time fundraiser
- One full-time marketing officer
- Office Manager/Personal Assistant to the CEO
- Sibling Support Service Lead

The charity benefits from pro bono HR support provided by The Forrest HR Group. In addition, specialist outsourced services are commissioned in accountancy, data protection, bookkeeping, IT, cyber security, and business development. These arrangements ensure compliance with statutory obligations and strengthen organisational capacity.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2025

Volunteers

At the start of 2024, the charity had eight committed volunteers. Following the recruitment of a dedicated Volunteer Manager in February, a successful campaign expanded the volunteer base to fifty individuals. Volunteers bring a wide range of skills that enhance the charity's development and service delivery.

The introduction of a Volunteer Community Fundraising Committee, led by TMD Ambassadors, has significantly increased brand awareness and local fundraising activity. These initiatives are often supported by the charity's loyal volunteer base, demonstrating the value of community engagement in sustaining charitable impact.

Objectives and Activities

Vision

Now in its eleventh year, Taylor Made Dreams continues to aspire to bring light to families during their darkest times. The charity ensures that children with terminal and life-limiting conditions can fulfil their dreams through personalised wish fulfilment experiences.

Achievements in the Year

In alignment with the 2025–2028 Business Plan, the charity successfully introduced two new services:

- **Funeral Fund:** A one-off payment of £1,000 per family following the loss of a child. This fund helps alleviate the financial burden of funeral costs and reduces stress for bereaved families.
- **Technology Loan Library Expansion:** The library now includes eye trackers, interactive tables, iPads, and laptops. These resources enable children to communicate with their families, access education from home or hospital, and enjoy entertainment, thereby promoting independence and autonomy despite illness.

Continuing and Futureproofing Services

- **Therapeutic Support Services:** Counselling and holistic therapy are offered to all members of the nuclear family.
- **Sibling Support Service:** Launched in 2023, this service has seen increasing demand. The charity aims to double the number of siblings supported, extending provision through physical activities and an online holiday club to ensure inclusivity.

Future Goals

- Establish parent/primary carer support groups.
- Provide work experience opportunities within the charity for SEN students.
- Expand sibling support services to meet growing demand

Mission

Taylor-Made Dreams exists to deliver bespoke 'Wish Fulfilment' experiences for children with terminal conditions in the Southeast of England.

Purpose

Our purpose is to provide children with life-limiting illnesses, and their families, with resilience, comfort, enhanced quality of life, and treasured memories that bring meaning and hope during the most challenging times.

Objectives

We aim to ensure that children referred to Taylor-Made Dreams, together with their families, are able to experience unique and meaningful moments. These experiences are supported financially, emotionally, and organisationally by the charity, enabling families to focus on creating lasting memories.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2025

Key Activities (2024/2025)

During the reporting period, Taylor-Made Dreams has:

- Significantly strengthened referral partnerships with children's palliative care organisations across Kent, Surrey, Sussex, and continues to build relations in Essex.
- Expanded referral pathways, resulting in a consistent flow of beneficiaries.
- Increased workforce capacity in line with our business plan to meet growing service demand across the region.
- 47% of all of Taylor Made Dreams' families reside in Kent, 30% in Sussex, 21% in Surrey and 2% in Essex.

In addition to bespoke experiences, the charity provides nine core funded services to beneficiaries:

1. Counselling – Offered to all the nuclear family/primary carers
2. Holistic Therapy - Offered to all the nuclear family/primary carers
3. Medical Travel Awards – An award of £500 to every family
4. Medical Sheepskin Fleeces – Gifted to every child referred
5. Family Photography Experiences – Family Portraits/Fantasy Photos
6. Memory Workshops - Silver Fingerprint Silver Jewellery and Hand Casts
7. Technology Loan Library – Interactive Tables/Eye Trackers/iPads/Laptops
8. Sibling Support Service – Monthly Outings offered to siblings from the age of seven to eighteen
9. Funeral Fund - £1000 award given to parents/primary carers after the loss of their child
10. Wheelchair access vehicle to transport the families to and from events that we arrange for them

Future Developments

Looking ahead, Taylor-Made Dreams is committed to increasing its social impact. Planned developments include:

- Funeral Aware Service (2025): A new initiative to support families with funeral costs following the death of a child, alleviating financial pressures during times of profound grief.
- Education and Inclusion: Building on six years of partnership with a local academy, we will expand our work experience programme to include young people and adults with Special Educational Needs (SEN), in alignment with our Equal Opportunities Policy and 2024–2027 Business Plan.
- Workforce Development: Continued investment in staff training and professional development, alongside collaboration with business consultants to achieve strategic objectives.
- Financial Management and Sustainability: Ongoing partnership with accountants to ensure effective financial oversight, coupled with a commitment to ethical practices and sustainability across operations.

Income Generation

Sustaining and growing our services remains a priority. In 2024/2025, Taylor-Made Dreams has:

- Engaged a fundraising consultant to diversify income streams.
- Developed new giving mechanisms and promoted existing opportunities.
- Benefited from the generosity of individuals, businesses, members of the Titanium Circle, and grant-making foundations.

We extend our sincere gratitude to all sponsors, donors, business friends and supporters. Special recognition is given to our volunteer community fundraising committee, whose dedication and efforts have made a significant impact on the charity's ability to deliver services and of course the core staff team at Taylor Made Dreams.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2025

Public Benefit

In accordance with our duties as stated in section 17(5) of the 2011 Charities Act, we have considered the guidance provided by the Charity Commission in regard to public benefit. This public benefit has been demonstrated by the activities undertaken since the inception of the charity outlined in the 'Activities' section above.

Conclusion

The Board of Trustees is deeply appreciative of the unwavering support from all stakeholders. With this collective commitment, Taylor-Made Dreams is poised to continue its vital work, bringing comfort and joy to children and families in need.

Financial Review

Reserves policy

The trustees have examined the charity's requirements for reserves in light of the main risks facing the organisation. The charity's reserves policy is such that the charity should hold minimum undesignated free reserves of £56,000 (equal to three months operating expenditure plus estimated costs of restructure should it be necessary). The charity's undesignated free reserves at 30 April 2025 were £363,190 (2024: £375,882). The trustees therefore consider the charity to be operating within the set reserves policy.

Trustees' responsibilities in relation to the accounts

The Charities Act 2011 requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that year.

In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the accounts comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the board on:

Signed on behalf of the board of trustees.

 12.2.26

Kathleen Roberts
Trustee (Chair)

TAYLOR MADE DREAMS
INDEPENDENT EXAMINER'S REPORT
TO THE MEMBERS OF TAYLOR MADE DREAMS

Independent examiner's report to the trustees of Taylor Made Dreams

I report to the trustees on my examination of the accounts of Taylor Made Dreams for the year ended 30 April 2025.

Responsibilities and basis of report

As the charity trustees of the Trust you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Since the charity's gross income exceeded £250,000, your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of Certified Chartered Accountants, which is one of the listed bodies.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- (1) accounting records were not kept in respect of the Trust as required by section 130 of the Act; or
- (2) the accounts do not accord with those records; or
- (3) the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

TC Group

Mr Mark Cummins FCCA FCIE
for and on behalf of TC Group
The Courtyard
Shoreham Road
Upper Beeding
Steyning
West Sussex
BN44 3TN

Dated: 20 February 2026

**TAYLOR MADE DREAMS
STATEMENT OF FINANCIAL ACTIVITIES**

FOR THE YEAR ENDED 30 APRIL 2025

	Notes	Unrestricted Funds £	Total 2025 £	Total 2024 £
Income from:				
Donations and grants	4	408,767	408,767	475,606
Financial activities - interest		14,578	14,578	473
Total income		<u>423,345</u>	<u>423,345</u>	<u>476,079</u>
Expenditure on:				
<i>Raising funds:</i>				
Fundraising		29,579	29,579	61,077
<i>Charitable activities</i>				
Charitable Projects		408,840	408,840	361,597
Total expenditure	5	<u>438,419</u>	<u>438,419</u>	<u>422,674</u>
Net movement in funds		<u>(15,074)</u>	<u>(15,074)</u>	<u>53,405</u>
Total movement of funds		<u>(15,074)</u>	<u>(15,074)</u>	<u>53,405</u>
Reconciliation of funds				
Total funds brought forward		453,303	453,303	399,898
Total funds carried forward		<u>438,229</u>	<u>438,229</u>	<u>453,303</u>

There are no recognised gains or losses other than those reported on the Statement of Financial Activities. All activities are classed as continuing.

TAYLOR MADE DREAMS
BALANCE SHEET
AS AT 30 APRIL 2025

	Notes	2025		2024	
		£	£	£	£
Fixed assets					
Tangible assets	9		75,039		77,421
Current assets					
Debtors	10	22,097		6,295	
Cash at bank and in hand		372,807		375,532	
		<u>394,904</u>		<u>381,827</u>	
Creditors: amounts falling due within one year	11	(31,714)		(5,945)	
Net current assets			<u>363,190</u>		<u>375,882</u>
Total assets less current liabilities			<u>438,229</u>		<u>453,303</u>
Net assets			<u>438,229</u>		<u>453,303</u>
The funds of the charity					
Unrestricted funds			438,229		453,303
			<u>438,229</u>		<u>453,303</u>

The accounts were approved by the Board on:

Kathleen Roberts 12.2.26
 Kathleen Roberts
 Trustee (Chair)

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2025

1 Accounting policies

1.1 Basis of preparation

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)) and the Charities Act 2011.

Taylor Made Dreams meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about Taylor Made Dreams' ability to continue as a going concern.

The functional currency of the charity is pounds sterling. Items are rounded to the nearest pound.

1.2 Cash Flow Statement

In accordance with Section 7 of FRS 102 the charity is claiming exemption from the requirement to prepare a cash flow statement on account of its size.

1.3 Income

Donations and other forms of voluntary income are recognised as incoming resources when receivable, except insofar as they are incapable of financial measurement.

Grants are credited to the Statement of Financial Activities in the year in which they are receivable unless a grant is subject to donor imposed conditions that specify the time period in which the expenditure of the resources can take place; in which case they are deferred.

1.4 Expenditure

Expenditure is accounted for on an accruals basis with the irrecoverable element of VAT included with the item of expense to which it relates.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries.

Governance costs (included within support costs) include those costs associated with meeting the constitutional and statutory requirements of the charity and include audit fees and costs linked to the strategic management of the charity. These are now included as support costs.

All costs are allocated between expenditure categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned based on estimated usage as a proportion of directly attributable expenditure.

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2025

1 Accounting Policies **(continued)**

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are capitalised at cost and depreciated over their estimated useful economic life on a straight-line basis, with motor vehicles depreciated on a reducing balance basis as follows:

Asset category	Annual rate
Fixtures & Fittings	25%
Motor Vehicles	20%
Office Equipment	10%
Computer Equipment	50%

1.6 Fund accounting

Funds held by the charity are either:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the trustees and which have not been designated for other purposes.

Designated funds – these funds are unrestricted funds which have been designated towards a specific purpose by trustees.

Restricted funds - these are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the accounts.

1.7 Taxation

As a charity, Taylor Made Dreams is exempt from tax on income and gains to the extent that these are applied to its charitable objects.

1.8 Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

1.9 Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments. The Trustees seek to use short term deposits where possible to maximise the return on monies held at the bank and to manage cash flow.

1.10 Estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

The trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2025

2 Trustee remuneration

All the trustees donate their time spent running the charity on a voluntary basis and do not receive any remuneration for their work as trustees.

3 Comparative funds – Statement of Financial Activities for the period ended 30 April 2024

	Designated funds	Unrestricted funds	Restricted funds	Total 2024
Income from:				
Donations and grants	-	450,606	25,000	475,606
Financial activities	-	473	-	473
Total income	-	451,079	-	476,079
Expenditure on:				
<i>Raising funds:</i>				
Fundraising	-	61,077	-	61,077
<i>Charitable activities:</i>				
Charitable Projects	-	329,597	32,000	361,597
Total expenditure:	-	390,674	32,000	422,674
Net movement in funds	-	60,405	(7,000)	53,405
Transfer of funds	(170,000)	170,000	-	-
Total movement of funds	(170,000)	230,405	(7,000)	53,405
Reconciliation of funds				
Total funds brought forward	170,000	222,898	7,000	399,898
Total funds carried forward	-	453,303	-	453,303

4 Income from donations and grants

	Unrestricted funds £	Total 2025 £	Total 2024 £
Donations and gifts	407,696	407,696	382,807
Grants	1,071	1,071	92,799
	408,767	408,767	475,606

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2025

5 Expenditure	Staff costs	Depreciation	Other costs	Total	Total
	£	£	£	2025 £	2024 £
Raising funds					
Fundraising	-	-	29,579	29,579	61,077
Charitable activities					
Charitable Projects	116,161	16,659	179,426	312,246	289,682
Support costs (see note 6)	62,409	-	34,185	96,594	71,915
Total	178,570	16,659	243,190	438,419	422,674

6 Support costs	2025 £	2024 £
Staff costs	62,409	43,523
Governance costs (including independent examination)	15,678	7,815
Rent	7,209	7,847
Other	11,298	12,730
	96,594	71,915

7 Employees

Number of employees

The charity employed six employees during the year (2024:5).

Employment costs

	2025 £	2024 £
Wages and salaries	164,993	115,912
Social security costs	9,819	5,761
Pension contributions	3,758	2,678
	178,570	124,351

There were no employees whose annual emoluments were £60,000 or more (2024: none).

The key management personnel of the charity comprise the trustees and the Chief Executive. The total employee benefits of key management personnel of the charity during the year were £56,065 (2024: £54,847).

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2025

8 Trustees

During the year no trustees were reimbursed any expenditure (2024: none).

9 Tangible fixed assets

	Fixtures & Fittings	Motor vehicles	Office Equipment	Computer Equipment	Total
	£	£	£	£	£
Cost					
At 1 May 2024	788	94,151	11,828	3,278	110,045
Additions	-	-	12,582	1,695	14,277
As at 30 April 2025	788	94,151	24,410	4,973	124,322
Depreciation					
At 1 May 2024	788	27,056	2,186	2,594	32,624
Charge for the year	-	13,419	1,867	1,373	16,659
At 30 April 2025	788	40,475	4,053	3,967	49,283
Net book value					
At 30 April 2025	-	53,676	20,357	1,006	75,039
At 30 April 2024	-	67,095	9,642	684	77,421

10 Debtors

	2025	2024
	£	£
Prepayments	22,097	6,295
	22,097	6,295

11 Creditors: amounts falling due within one year

	2025	2024
	£	£
Accruals	2,280	1,740
Trade creditors	1,778	4,205
Other creditors	8,899	-
Deferred income	18,757	-
	31,714	5,945

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2025

12 Control

The charity is under the control of the Trustees.

13 Charity information

Taylor Made Dreams is a Charitable Incorporated Organisation registered in England and Wales. The charity's registered number and registered office address can be found on the legal and administrative information page.

TAYLOR MADE DREAMS

England & Wales - Charity number 1158174

Accounts

Charity Registration No. 1158174

TAYLOR MADE DREAMS
TRUSTEES' REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30 APRIL 2024

TAYLOR MADE DREAMS

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Kathleen Roberts (Joint Chair) Dr Jane Wills Andrew Davis Rosie Harvey
Chief Executive	S Mitchell
Charity number	1158174
Principal address	8 Sherlock Shaw Crowborough East Sussex TN6 2FN
Independent Examiners	TC Group The Courtyard Shoreham Road Upper Beeding Steyning West Sussex BN44 3TN
Bankers	Lloyds Bank plc 82 Mount Pleasant Road Tunbridge Wells, Kent TN1 1RP

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TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2024

The Trustees present their Annual report, together with the financial statements for Taylor Made Dreams for the year to 30 April 2024.

The accounts comply with the Charities Act 2011, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

Structure, Governance & Management

The organisation's charitable aims and objectives are set out in its constitution, agreed by the Board of Trustees on the 8th August 2014. The charity was registered with the Charity Commission on the 8th August 2014 (Charity number 1158174).

The trustees meet regularly to discuss matters relating to governance, financial administration, business strategy, operational management and fundraising.

Induction and training of new trustees

All staff, volunteers, and trustees undergo a formal recruiting and selection process, followed by an induction period that includes any training considered necessary to effectively perform their role.

Organisational structure

The Board of Trustees consisted of the following individuals:

- Chair: Kathleen Roberts
- A. Davis
- Dr Jane Willis
- R. Harvey

The trustees bring a diverse range of expertise and skills, which are invaluable to the charity's operations and mission.

The charity is honoured to have John Bishop as its Patron.

Management and Workforce

The Chief Executive Officer (CEO) oversees the daily operations of the charity, including service delivery. The workforce includes:

- CEO
- One full-time fundraiser
- One part-time fundraiser
- One part-time marketing support officer
- A Personal Assistant to the CEO
- Sibling Support Service Lead

The Charity also benefits from outsourced pro bono HR support provided by The Forrest Group and commissions services in accountancy, data protection, bookkeeping, IT, cyber security, and business development. At the start of 2023, the charity had eight volunteers working on an ad hoc basis. In February 2024, the recruitment of a Volunteer Manager significantly expanded the volunteer base, strengthening the charity's ability to meet increased service demands.

Risk management

The Board of Trustees holds ultimate responsibility for the charity's Risk Management. Following a comprehensive review of major risks, the Board has implemented systems and procedures to mitigate potential threats to the organisation.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2024

Objectives & Activities

Vision: Taylor Made Dreams aspires to bring some light to families during their darkest of times, ensuring that children with terminal life-limiting conditions can fulfil their dreams through personalised 'bucket list' experiences. The charity also aims to provide therapeutic support services, either through its own offerings or via funded specialist therapists. Additional goals include financial assistance for medical travel and, by 2025, support with funeral costs.

Mission: To deliver bespoke 'Taylor-Made' bucket list experiences for children with terminal conditions in the southeast of England.

Purpose: to provide children with terminal illnesses and their families with purpose, resilience, comfort, enhanced quality of life and treasured memories.

Objective: To enable children referred to Taylor-Made Dreams and their families to experience unique, meaningful moments together, supported financially, emotionally, and organisationally by the charity.

Key Activities

In 2023/2024, Taylor-Made Dreams has continued to forge strong referral partnerships with children's palliative care organisations across Kent, Surrey, Sussex, and Essex. Efforts to expand referral pathways and partnerships have resulted in a consistent stream of beneficiaries. In line with business plan, the charity has grown its workforce to meet increasing service demands across the region.

Since registration, Taylor-Made Dreams has supported over 1,000 family members and delivered over 3,000 individual 'bucket list' items. Additionally, nine core services are offered and funded to service users, including:

- Counselling
- Holistic Therapy
- Medical Travel Awards
- Medical Sheepskin Fleeces
- Family Portraits
- Wheelchair-accessible vehicles
- Memory Workshops, Fingerprint Silver Memory Jewellery and Hand Casts
- Technology Loan Library
- Sibling Support Service

Future Developments

Taylor-Made Dreams is committed to increasing social Impact and have plans in place to roll out a funeral aware service in 2025. This service will help families with the costs incurred when their child dies to relieve some of the financial concerns during these traumatic times. We have been actively supporting a local academy for the past six years with work experience for year twelve and thirteen students, we plan to develop this offer to include young people and adults with SEN needs. This is in alignment with our Equal opportunities Policy and our 2024/27 business plan. We continue to train our workforce to support professional development, work with business consultants to meet business plan objectives and work closely with accountants to effectively manage the charity financials. The charity also has a genuine commitment to working as ethically as possible to increase sustainability.

Income Generation

Generating income to sustain and grow services remains a priority. The charity has engaged a fundraising consultant, developed new giving mechanisms, and promoted existing income opportunities. The Board expresses heartfelt gratitude to all supporters, including individuals, businesses, members of the Titanium Circle, and grant-making foundations, whose contributions have been invaluable. Special thanks go to the volunteer community fundraising committee, whose efforts have made a significant impact.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2024

Public Benefit

In accordance with our duties as stated in section 17(5) of the 2011 Charities Act, we have considered the guidance provided by the Charity Commission in regard to public benefit. This public benefit has been demonstrated by the activities undertaken since the inception of the charity outlined in the 'Activities' section above.

Conclusion

The Board of Trustees is deeply appreciative of the unwavering support from all stakeholders. With this collective commitment, Taylor-Made Dreams is poised to continue its vital work, brining comfort and joy to children and families in need.

Financial Review

Reserves policy

The trustees have examined the charity's requirements for reserves in light of the main risks facing the organisation. The charity's reserves policy is such that the charity should hold minimum undesignated free reserves of £56,000 (equal to three months operating expenditure plus estimated costs of restructure should it be necessary). The charity's undesignated free reserves at 30 April 2024 were £453,303 (2023: £211,678). The trustees therefore consider the charity to be operating within the set reserves policy.

Trustees' responsibilities in relation to the accounts

The Charities Act 2011 requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that year.

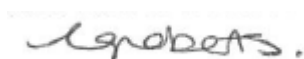
In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the accounts comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the board on: 9/1/2025

Signed on behalf of the board of trustees.



.....
Kathleen Roberts
Trustee (Chair)

TAYLOR MADE DREAMS

INDEPENDENT EXAMINER'S REPORT

TO THE MEMBERS OF TAYLOR MADE DREAMS

Independent examiner's report to the trustees of Taylor Made Dreams

I report to the trustees on my examination of the accounts of Taylor Made Dreams for the year ended 30 April 2024.

Responsibilities and basis of report

As the charity trustees of the Trust you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

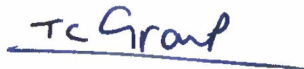
I report in respect of my examination of the accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- (1) accounting records were not kept in respect of the Trust as required by section 130 of the Act; or
- (2) the accounts do not accord with those records; or
- (3) the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Mr Mark Cummins FCCA FCIE
for and on behalf of TC Group
The Courtyard
Shoreham Road
Upper Beeding
Steyning
West Sussex
BN44 3TN

Dated: 22 January 2025.

TAYLOR MADE DREAMS

STATEMENT OF FINANCIAL ACTIVITIES

FOR THE YEAR ENDED 30 APRIL 2024

	Notes	Designated funds	Unrestricted Funds	Restricted funds	Total 2024	Total 2023
			£	£	£	£
Income from:						
Donations and grants	4	-	450,606	25,000	475,606	238,458
Financial activities - interest		-	473	-	473	937
Total income		-	451,079	-	476,079	239,395
Expenditure on:						
<i>Raising funds:</i>						
Fundraising		-	61,077	-	61,077	21,528
<i>Charitable activities</i>						
Charitable Projects		-	329,597	32,000	361,597	22,382
Total expenditure	5	-	390,674	32,000	422,674	243,910
Net movement in funds		-	60,405	(7,000)	53,405	(4,515)
Transfer of funds	13	(170,000)	170,000	-	-	-
Total movement of funds		(170,000)	230,405	(7,000)	53,405	(4,515)
Reconciliation of funds						
Total funds brought forward		170,000	222,898	7,000	399,898	404,413
Total funds carried forward	15	-	453,303	-	453,303	399,898

There are no recognised gains or losses other than those reported on the Statement of Financial Activities. All activities are classed as continuing.

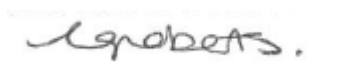
TAYLOR MADE DREAMS

BALANCE SHEET

AS AT 30 APRIL 2024

	Notes	2024		2023	
		£	£	£	£
Fixed assets					
Tangible assets	9		77,421		11,220
Current assets					
Debtors	10	6,295		2,644	
Cash at bank and in hand		375,532		387,594	
			<u>381,827</u>		<u>390,238</u>
Creditors: amounts falling due within one year	11	(5,945)		(1,560)	
			<u>375,882</u>		<u>388,678</u>
Net current assets					
			<u>375,882</u>		<u>388,678</u>
Total assets less current liabilities			<u>453,303</u>		<u>399,898</u>
Net assets			<u>453,303</u>		<u>399,898</u>
The funds of the charity	15				
Unrestricted funds	14		453,303		222,898
Designated funds	13		-		170,000
Restricted funds	12		-		7,000
			<u>453,303</u>		<u>399,898</u>

The accounts were approved by the Board on: 9/1/2025



Kathleen Roberts
Trustee (Chair)

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2024

1 Accounting policies

1.1 Basis of preparation

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)) and the Charities Act 2011.

Taylor Made Dreams meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about Taylor Made Dreams' ability to continue as a going concern.

The functional currency of the charity is pounds sterling. Items are rounded to the nearest pound.

1.2 Cash Flow Statement

In accordance with Section 7 of FRS 102 the charity is claiming exemption from the requirement to prepare a cash flow statement on account of its size.

1.3 Income

Donations and other forms of voluntary income are recognised as incoming resources when receivable, except insofar as they are incapable of financial measurement.

Grants are credited to the Statement of Financial Activities in the year in which they are receivable unless a grant is subject to donor imposed conditions that specify the time period in which the expenditure of the resources can take place; in which case they are deferred.

1.4 Expenditure

Expenditure is accounted for on an accruals basis with the irrecoverable element of VAT included with the item of expense to which it relates.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries.

Governance costs (included within support costs) include those costs associated with meeting the constitutional and statutory requirements of the charity and include audit fees and costs linked to the strategic management of the charity. These are now included as support costs.

All costs are allocated between expenditure categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned based on estimated usage as a proportion of directly attributable expenditure.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2024

1 Accounting Policies (continued)

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are capitalised at cost and depreciated over their estimated useful economic life on a straight line basis as follows:

Asset category	Annual rate
Fixtures & Fittings	25%
Motor vehicles	20%
Office Equipment	10%
Computer Equipment	50%

1.6 Fund accounting

Funds held by the charity are either:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the trustees and which have not been designated for other purposes.

Designated funds – these funds are unrestricted funds which have been designated towards a specific purpose by trustees.

Restricted funds - these are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the accounts.

1.7 Taxation

As a charity, Taylor Made Dreams is exempt from tax on income and gains to the extent that these are applied to its charitable objects.

1.8 Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

1.9 Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments. The Trustees seek to use short term deposits where possible to maximise the return on monies held at the bank and to manage cash flow.

1.10 Estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

The trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2024

2 Trustee remuneration

All the trustees donate their time spent running the charity on a voluntary basis and do not receive any remuneration for their work as trustees.

3 Comparative funds – Statement of Financial Activities for the period ended 30 April 2023

	Designated funds	Unrestricted funds	Restricted funds	Total 2023
Income from:				
Donations and grants	-	198,763	39,695	238,458
Financial activities	-	937	-	937
	<hr/>	<hr/>	<hr/>	<hr/>
Total income	-	199,700	39,695	239,395
	<hr/>	<hr/>	<hr/>	<hr/>
Expenditure on:				
<i>Raising funds:</i>				
Fundraising	-	21,528	-	21,528
<i>Charitable activities:</i>				
Charitable Projects	-	182,687	39,695	222,382
	<hr/>	<hr/>	<hr/>	<hr/>
Total expenditure:	-	204,215	39,695	243,910
	<hr/>	<hr/>	<hr/>	<hr/>
Net movement in funds	-	(4,515)	-	(4,515)
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
Reconciliation of funds				
Total funds brought forward	170,000	227,413	7,000	404,413
	<hr/>	<hr/>	<hr/>	<hr/>
Total funds carried forward	170,000	222,898	7,000	399,898
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

4 Income from donations and grants

	Unrestricted funds £	Restricted funds £	Total 2024 £	Total 2023 £
Donations and gifts	382,807	-	382,807	181,039
Grants	67,799	25,000	92,799	57,419
	<hr/>	<hr/>	<hr/>	<hr/>
	450,606	25,000	475,606	238,458
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2024

5 Expenditure

	Staff costs	Depreciation	Other costs	Total	Total
				2024	2023
	£	£	£	£	£
Raising funds					
Fundraising	-	-	61,077	61,077	21,528
Charitable activities					
Charitable Projects	80,828	10,867	197,987	289,682	175,550
Support costs (see note 6)	43,523	-	28,392	71,915	46,832
Total	124,351	10,867	287,456	422,674	243,910

6 Support costs

	2024	2023
	£	£
Staff costs	43,523	27,278
Governance costs (independent examination)	7,815	5,309
Rent	7,847	4,347
Other	12,730	9,898
	71,915	46,832

7 Employees

Number of employees

The charity employed four employees during the year (2023: 4).

Employment costs

	2024	2023
	£	£
Wages and salaries	115,912	71,523
Social security costs	5,761	2,371
Pension contributions	2,678	4,042
	124,351	77,936

There were no employees whose annual emoluments were £60,000 or more (2023: none).

The key management personnel of the charity comprise the trustees and the Chief Executive. The total employee benefits of key management personnel of the charity during the year were £56,509 (2023: £54,529).

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2024

8 Trustees

During the year no trustees were reimbursed any expenditure (2023: none).

9 Tangible fixed assets

	Fixtures & Fittings	Motor vehicles	Office Equipment	Computer Equipment	Total
	£	£	£	£	£
Cost					
At 1 May 2023	788	18,195	11,828	2,166	32,977
Additions	-	75,956	-	1,112	77,068
	<u>788</u>	<u>94,151</u>	<u>11,828</u>	<u>3,278</u>	<u>110,045</u>
As at 30 April 2024	788	94,151	11,828	3,278	110,045
Depreciation					
At 1 May 2023	788	18,195	1,018	1,756	21,757
Charge for the year	-	8,861	1,168	838	10,867
	<u>788</u>	<u>27,056</u>	<u>2,186</u>	<u>2,594</u>	<u>32,624</u>
At 30 April 2024	788	27,056	2,186	2,594	32,624
Net book value					
At 30 April 2024	<u>-</u>	<u>67,095</u>	<u>9,642</u>	<u>684</u>	<u>77,421</u>
At 30 April 2023	<u>-</u>	<u>-</u>	<u>10,810</u>	<u>410</u>	<u>11,220</u>

10 Debtors

	2024	2023
	£	£
Other debtors	-	1,517
Prepayments	6,295	1,127
	<u>6,295</u>	<u>2,644</u>
	<u>6,295</u>	<u>2,644</u>

11 Creditors: amounts falling due within one year

	2024	2023
	£	£
Accruals	1,740	1,560
Trade creditors	4,205	-
	<u>5,945</u>	<u>1,560</u>
	<u>5,945</u>	<u>1,560</u>

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2024

12 Restricted funds

	Balance at 1 May 2023	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2024
	£	£	£	£	£
COVID-19 Fund	7,000	-	(7,000)	-	-
Rank Foundation Fund	-	25,000	(25,000)	-	-
	<u>7,000</u>	<u>25,000</u>	<u>(32,000)</u>	<u>-</u>	<u>-</u>

COVID-19 Fund - relates to income received specifically to fund Covid-19 support (including food hygiene packs).

Rank Foundation Fund - represents a grant received specifically to fund professional services and fundraiser salary.

13 Designated funds

	Balance at 1 May 2023	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2024
	£	£	£	£	£
Taylor Made Dreams Centre	170,000	-	-	(170,000)	-
	<u>170,000</u>	<u>-</u>	<u>-</u>	<u>(170,000)</u>	<u>-</u>

Included in designated funds is £170,000 for the future purchase of a leasehold property (the Taylor Made Dreams Centre) to support the future vision of the charity. However the trustees have agreed that this centre is no longer in the interest of the charity so have transferred the amount to general funds.

14 Designated funds

	Balance at 1 May 2023	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2024
	£	£	£	£	£
General Funds	222,898	451,079	(390,674)	170,000	453,303
	<u>222,898</u>	<u>451,079</u>	<u>(390,674)</u>	<u>170,000</u>	<u>453,303</u>

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2024

15 Analysis of net assets between funds	Designated funds	Unrestricted funds	Restricted funds	Total
	£	£	£	£
Fund balances at 30 April 2024 are represented by:-				
Fixed Assets	-	77,421	-	77,421
Current assets	-	381,827	-	381,827
Creditors: amounts falling due within one year	-	(5,945)	-	(5,945)
	-----	-----	-----	-----
	-	453,303	-	453,303
	=====	=====	=====	=====
Fund balances at 30 April 2023 are represented by:-				
Fixed Assets	-	11,220	-	11,220
Current assets	170,000	213,238	7,000	390,238
Creditors: amounts falling due within one year	-	(1,560)	-	(1,560)
	-----	-----	-----	-----
	170,000	222,898	7,000	399,898
	=====	=====	=====	=====

16 Control

The charity is under the control of the Trustees.

17 Charity information

Taylor Made Dreams is a Charitable Incorporated Organisation registered in England and Wales. The charity's registered number and registered office address can be found on the legal and administrative information page.

TAYLOR MADE DREAMS

England & Wales - Charity number 1158174

Accounts

Charity Registration No. 1158174

**TAYLOR MADE DREAMS
TRUSTEES' REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30 APRIL 2023**

TAYLOR MADE DREAMS
LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	C Lawrence (joint Chair) K Roberts (joint Chair) Dr Jane Wills (appointed 3 March 2023) A Davis R Harvey
Chief Executive	S Mitchell
Charity number	1158174
Principal address	8 Sherlock Shaw Crowborough East Sussex TN6 2FN
Independent Examiners	TC Group The Courtyard Shoreham Road Upper Beeding Steyning West Sussex BN44 3TN
Bankers	Lloyds Bank plc 82 Mount Pleasant Road Tunbridge Wells, Kent TN1 1RP

TAYLOR MADE DREAMS

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Statement of financial activities	5
Balance sheet	6
Notes to the accounts	7 - 13

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2023

The Trustees present their Annual report, together with the financial statements for Taylor Made Dreams for the year to 30 April 2023.

The accounts comply with the Charities Act 2011, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Structure, Governance & Management

The organisation's charitable aims and objectives are set out in its constitution, agreed by the Board of Trustees on the 8th August 2014. The charity was registered with the Charity Commission on the 8th August 2014 (Charity number 1158174).

The trustees meet regularly to discuss matters relating to governance, financial administration, business strategy, operational management and fundraising.

Induction and training of new trustees

All staff, volunteers, and trustees undergo a formal recruiting and selection process, followed by an induction period that includes any training considered necessary to effectively perform their role.

Organisational structure

Since 1 May 2022, the Board of Trustees consisted of the following individuals:

Chair C Lawrence
Chair Kath Roberts
N Shaw
A Davis
R Harvey
Dr Jane Willis Appointed 03/03/2023.

The Board members come from a wide variety of backgrounds and possess skills that are relevant to the work of the organisation.

The following individuals are patrons of the charity:

Shane Armstrong
John Bishop

The Chief Executive Officer (CEO) is responsible for managing day-to-day operations, including service delivery. The workforce consists of the CEO, one fulltime fundraiser, a part time marketing support and a parttime PA to the CEO. The charity also has outsourced support from HR, Charity Consultancy, Accounts, Data Protection, Bookkeeping, IT and 8 volunteers who support the charity and when needed.

Risk management

The Board of Trustees holds overall responsibility for Risk Management for the organisation and has conducted a review of the major risks to which the organisation is exposed. Consequently, and where appropriate, systems or procedures have been established to manage the risks that the Charity faces.

Objectives & Activities

Taylor Made Dreams aim to add some light in the darkest of times and to enable families to experience quality time together when it is, sadly, all too short.

Our vision is that children with life limiting illnesses have the opportunity to fulfil their dreams through an individual 'bucket list' of wishes. Children and families will also have access to support services provided by trained

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2023

therapeutic professionals. These services would be provided through the Taylor-Made Dreams Therapy Service where possible, and specialised therapists would be sourced, and financially funded, as an alternative if it is regarded beneficial to the children and their families (reflexology, holistic massages etc).

Our objective is to enable children and their families to experience unique quality times together and provide opportunities which may not be possible without financial, emotional an organisational support.

"They call today the present because it's such a gift" - Ogden Nash

Activities

During 2022/2023, Taylor-Made Dreams has continued to develop strong and effective working referral partnerships with well-established children's palliative care organisations across Kent, Surrey, Sussex, and more recently Essex. We have increased our referral pathways partners and actively sought new partners to further increase our impact, build our output and measurable outcomes across the Southeast of England. Over the past year in alignment with our business plan, we have increased our workforce to meet the growing demand for our service in the counties we serve. Our present referral pathways have resulted in a consistent and steady stream of referrals who benefit from the services provided by Taylor-Made Dreams.

Taylor-Made Dreams continues to support children with terminal life limiting illnesses and since registration has provided support to 636 family members. We have delivered over 2,800 individuals 'bucket list' items alongside the nine services we offer service users which consist of, Counselling, Holistic Therapy, Medical Travel Grants, Medical Sheepskin Fleeces, Family Portraits, Wheelchair Access Vehicle, Memory Workshops/Pendants, a Sibling Support Service, and a Technology Loan library.

Towards the end of the financial year, we saw referrals increase due to the cost-of-living crisis, families who would not have normally accepted charitable support were now open to support due to the challenging economic times. Taylor-Made Dreams remained committed to increasing public benefit, positive impact through meeting the needs of more terminally ill children and their families. Taylor-Made Dreams had planned to commence development of the 'Taylor-Made Dreams Hub', to create a 'Gift & Services' style aggregator to help families and professionals supporting children with life limiting illnesses. That Hub would aim to be a service portal where families could gain the support they needed in an easy and accessible way. The project has been pushed forward to the next financial year due to a strategic focus on expansion with attention on leadership, professionalism, developmental growth, transparency, fundraising activity, robust financial management, measuring and monitoring processes, strength of partnerships and a move towards ethical sustainability.

Like many charities Taylor-Made Dreams had to work hard to generate charitable income to deliver our planned services. We continued to commission the services of a fundraising consultant to support the charity's growth, developed new ways of giving and promote existing income generation opportunities.

The board would like to express their sincere thanks to every individual, every business, each Titanium Circle member, and grant/trust foundation for their incredible support in 2022/2023, we couldn't do what we do without you. We would specifically like to thank The Rank Foundation who generously donated £25,000 towards core costs to finance a fundraising role.

Public Benefit

In accordance with our duties as stated in section 17(5) of the 2011 Charities Act, we have considered the guidance provided by the Charity Commission in regard to public benefit. This public benefit has been demonstrated by the activities undertaken since the inception of the charity outlined in the 'Activities' section above.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2023

Financial Review

Reserves policy

The trustees have examined the charity's requirements for reserves in light of the main risks facing the organisation. The charity's reserves policy is such that the charity should hold minimum undesignated free reserves of £56,000 (equal to three months operating expenditure plus estimated costs of restructure should it be necessary). The charity's undesignated free reserves at 30 April 2023 were £211,678 (2022: £223,854). The trustees therefore consider the charity to be operating within the set reserves policy.

Future Plans

We continue to plan for our future vision, a dedicated Taylor Made Dreams Centre where families can come and receive holistic therapy, counselling sessions, and enjoy a warm welcoming environment where families can meet and have their needs met. The centre will also provide space for the growth of the charity and provide a venue for fundraising activities.

Trustees' responsibilities in relation to the accounts

The Charities Act 2011 requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that year.


In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the accounts comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the board on 28 February 2024

Signed on behalf of the board of trustees.



Kath Roberts
Trustee (Chair)

**TAYLOR MADE DREAMS
INDEPENDENT EXAMINER'S REPORT
TO THE MEMBERS OF TAYLOR MADE DREAMS**

Independent examiner's report to the trustees of Taylor Made Dreams

I report to the trustees on my examination of the accounts of Taylor Made Dreams for the year ended 30 April 2023.

Responsibilities and basis of report

As the charity trustees of the Trust you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- (1) accounting records were not kept in respect of the Trust as required by section 130 of the Act; or
- (2) the accounts do not accord with those records; or
- (3) the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.


TC Group

Mr Mark Cummins FCCA FCIE
for and on behalf of TC Group
The Courtyard
Shoreham Road
Upper Beeding
Steyning
West Sussex
BN44 3TN

Dated: 29 February 2024

**TAYLOR MADE DREAMS
STATEMENT OF FINANCIAL ACTIVITIES**

FOR THE YEAR ENDED 30 APRIL 2023

	Notes	Designated funds	Unrestricted Funds	Restricted funds	Total 2023	Total 2022
			£	£	£	£
Income from:						
Donations and grants	4	-	198,763	39,695	238,458	278,304
Financial activities - interest		-	937	-	937	361
Total income		-	199,700	39,695	239,395	278,665
Expenditure on:						
<i>Raising funds:</i>						
Fundraising		-	21,528	-	21,528	25,086
<i>Charitable activities</i>						
Charitable Projects		-	182,687	39,695	222,382	185,497
Total expenditure	5	-	204,215	39,695	243,910	210,583
Net movement in funds		-	(4,515)	-	(4,515)	68,082
Reconciliation of funds						
Total funds brought forward		170,000	227,413	7,000	404,413	336,331
Total funds carried forward	14	170,000	222,898	7,000	399,898	404,413

There are no recognised gains or losses other than those reported on the Statement of Financial Activities. All activities are classed as continuing.

TAYLOR MADE DREAMS
BALANCE SHEET
AS AT 30 APRIL 2023

	Notes	2023		2022	
		£	£	£	£
Fixed assets					
Tangible assets	9		11,220		3,559
Current assets					
Debtors	10	2,644		-	
Cash at bank and in hand		387,594		403,288	
		<u>390,238</u>		<u>403,288</u>	
Creditors: amounts falling due within one year					
	11	(1,560)		(2,434)	
Net current assets			<u>388,678</u>		<u>400,854</u>
Total assets less current liabilities			<u>399,898</u>		<u>404,413</u>
Net assets			<u>399,898</u>		<u>404,413</u>
The funds of the charity					
Unrestricted funds	14		222,898		227,413
Designated funds	13		170,000		170,000
Restricted funds	12		7,000		7,000
			<u>399,898</u>		<u>404,413</u>

The accounts were approved by the Board on 29 February 2024

X *Kath Roberts*

Kath Roberts
 Trustee (Chair)

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2023

1 Accounting policies

1.1 Basis of preparation

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)) and the Charities Act 2011.

Taylor Made Dreams meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about Taylor Made Dreams' ability to continue as a going concern.

The functional currency of the charity is pounds sterling. Items are rounded to the nearest pound.

1.2 Cash Flow Statement

In accordance with Section 7 of FRS 102 the charity is claiming exemption from the requirement to prepare a cash flow statement on account of its size.

1.3 Income

Donations and other forms of voluntary income are recognised as incoming resources when receivable, except insofar as they are incapable of financial measurement.

Grants are credited to the Statement of Financial Activities in the year in which they are receivable unless a grant is subject to donor imposed conditions that specify the time period in which the expenditure of the resources can take place; in which case they are deferred.

1.4 Expenditure

Expenditure is accounted for on an accruals basis with the irrecoverable element of VAT included with the item of expense to which it relates.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries.

Governance costs (included within support costs) include those costs associated with meeting the constitutional and statutory requirements of the charity and include audit fees and costs linked to the strategic management of the charity. These are now included as support costs.

All costs are allocated between expenditure categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned based on estimated usage as a proportion of directly attributable expenditure.

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2023

1 Accounting Policies (continued)

1.5 **Tangible fixed assets and depreciation**
Tangible fixed assets are capitalised at cost and depreciated over their estimated useful economic life on a straight line basis as follows:

Asset category	Annual rate
Fixtures & Fittings	25%
Motor vehicles	25%
Office Equipment	10%
Computer Equipment	50%

1.6 **Fund accounting**

Funds held by the charity are either:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the trustees and which have not been designated for other purposes.

Designated funds – these funds are unrestricted funds which have been designated towards a specific purpose by trustees.

Restricted funds - these are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the accounts.

1.7 **Taxation**

As a charity, Taylor Made Dreams is exempt from tax on income and gains to the extent that these are applied to its charitable objects.

1.8 **Creditors and provisions**

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

1.9 **Cash at bank and in hand**

Cash at bank and in hand includes cash and short term highly liquid investments. The Trustees seek to use short term deposits where possible to maximise the return on monies held at the bank and to manage cash flow.

1.10 **Estimates and judgements**

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

The trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2023

2 Trustee remuneration

All the trustees donate their time spent running the charity on a voluntary basis and do not receive any remuneration for their work as trustees.

3 Comparative funds – Statement of Financial Activities for the period ended 30 April 2022

	Designated funds	Unrestricted funds	Restricted funds	Total 2022
Income from:				
Donations and grants	-	221,508	56,796	287,304
Financial activities	-	361	-	361
Total income	-	221,869	56,796	278,665
Expenditure on:				
<i>Raising funds:</i>				
Fundraising	-	24,086	1,000	25,086
<i>Charitable activities:</i>				
Charitable Projects	-	129,701	55,796	185,497
Total expenditure:	-	153,787	59,796	210,583
Net movement in funds	-	68,082	-	68,082
Reconciliation of funds				
Total funds brought forward	170,000	159,331	7,000	336,331
Total funds carried forward	170,000	227,413	7,000	404,413

4 Income from donations and grants

	Unrestricted funds £	Restricted funds £	Total 2023 £	Total 2022 £
Donations and gifts	181,039	-	181,039	214,508
Grants	17,724	39,695	57,419	63,796
	198,763	39,695	238,458	278,304

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2023

5 Expenditure	Staff costs	Depreciation	Other costs	Total	Total
	£	£	£	2023	2022
				£	£
Raising funds					
Fundraising	-	-	21,528	21,528	25,086
Charitable activities					
Charitable Projects	50,658	1,897	122,995	175,550	147,949
Support costs (see note 6)	27,278	-	19,554	46,832	37,548
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Total	77,936	1,897	164,077	243,910	210,583
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

6 Support costs	2023	2022
	£	£
Staff costs	27,278	26,847
Governance costs (independent examination)	5,309	3,373
Rent	4,347	5,482
Other	9,898	1,846
	<hr/>	<hr/>
	46,832	37,548
	<hr/> <hr/>	<hr/> <hr/>

7 Employees		
Number of employees		
The charity employed four employees during the year.		
Employment costs		
	2023	2022
	£	£
Wages and salaries	71,523	70,125
Social security costs	2,371	2,875
Pension contributions	4,042	3,705
	<hr/>	<hr/>
	77,936	76,705
	<hr/> <hr/>	<hr/> <hr/>

There were no employees whose annual emoluments were £60,000 or more (2022: none).

The key management personnel of the charity comprise the trustees and the Chief Executive. The total employee benefits of key management personnel of the charity during the year were £54,529 (2022: £52,737).

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2023

8 Trustees

During the year no trustees were reimbursed any expenditure (2022: none).

9 Tangible fixed assets

	Fixtures & Fittings	Motor vehicles	Office Equipment	Computer Equipment	Total
	£	£	£	£	£
Cost					
At 1 May 2022	788	18,195	2,840	1,596	23,419
Additions	-	-	8,988	570	9,558
As at 30 April 2023	788	18,195	11,828	2,166	32,977
Depreciation					
At 1 May 2022	788	18,195	65	812	19,860
Charge for the year	-	-	953	944	1,897
At 30 April 2023	788	18,195	1,018	1,756	21,757
Net book value					
At 30 April 2023	-	-	10,810	410	11,220
At 30 April 2022	-	-	2,775	784	3,559

10 Debtors

	2023	2022
	£	£
Other debtors	1,517	-
Prepayments	1,127	-
	2,644	-

11 Creditors: amounts falling due within one year

	2023	2022
	£	£
Accruals	1,560	1,360
Trade creditors	-	1,074
	1,560	2,434

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2023

12 Restricted funds

	Balance at 1 May 2022	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2023
	£	£	£	£	£
COVID-19 Fund	7,000	-	-	-	7,000
Grace Trust Fund	-	-	-	-	-
Holistic Therapy	-	3,995	3,995	-	-
Rank Foundation Fund	-	25,000	25,000	-	-
East Sussex Families	-	4,700	4,700	-	-
Children in Kent	-	-	-	-	-
Bucket List Fund	-	-	-	-	-
Skyle Eye Tracker Fund	-	-	-	-	-
General Fund	-	6,000	6,000	-	-
	<u>7,000</u>	<u>39,695</u>	<u>39,695</u>	<u>-</u>	<u>7,000</u>

COVID-19 Fund - relates to income received specifically to fund Covid-19 support (including food hygiene packs).

Grace Trust Fund - represents grants received to cover fundraising cost support.

Holistic Therapy - represents a grant received for Holistic therapy and counselling.

Rank Foundation Fund - represents a grant received specifically to fund professional services and fundraiser salary.

Children in Kent - represents grants received to support bucket list wishes for disadvantaged children in Kent.

Bucket List Fund - represents grants received to support bucket list wishes for disadvantaged children in all supported counties.

Skyle Eye Tracker Fund - represents grants received to cover the cost of Skyle Eye Trackers.

General Fund - represents grants received to cover all services provided to disadvantaged children.

13 Designated funds

	Balance at 1 May 2022	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2023
	£	£	£	£	£
Taylor Made Dreams Centre	170,000	-	-	-	170,000
	<u>170,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>170,000</u>

Included in designated funds is £170,000 for the future purchase of a leasehold property (the Taylor Made Dreams Centre) to support the future vision of the charity.

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2023

14 Analysis of net assets between funds	Designated funds	Unrestricted funds	Restricted funds	Total
	£	£	£	£
Fund balances at 30 April 2023 are represented by:-				
Fixed Assets	-	11,220	-	11,220
Current assets	170,000	213,238	7,000	390,238
Creditors: amounts falling due within one year	-	(1,560)	-	(1,560)
	<u>170,000</u>	<u>222,898</u>	<u>7,000</u>	<u>399,898</u>
Fund balances at 30 April 2022 are represented by:-				
Fixed Assets	-	3,559	-	3,559
Current assets	170,000	226,288	7,000	403,288
Creditors: amounts falling due within one year	-	(2,434)	-	(2,434)
	<u>170,000</u>	<u>227,413</u>	<u>7,000</u>	<u>404,413</u>

15 Control

The charity is under the control of the Trustees.

16 Charity information

Taylor Made Dreams is a Charitable Incorporated Organisation registered in England and Wales. The charity's registered number and registered office address can be found on the legal and administrative information page.

TAYLOR MADE DREAMS

England & Wales - Charity number 1158174

Accounts

Charity Registration No. 1158174

TAYLOR MADE DREAMS
TRUSTEES' REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30 APRIL 2022

TAYLOR MADE DREAMS

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	A Davis (Chair) K Roberts C Lawrence N Shaw R Harvey (appointed 15 December 2021)
Chief Executive	S Mitchell
Charity number	1158174
Principal address	8 Sherlock Shaw Crowborough East Sussex TN6 2FN
Independent Examiners	TC Group The Courtyard Shoreham Road Upper Beeding Steyning West Sussex BN44 3TN
Bankers	Lloyds Bank plc 82 Mount Pleasant Road Tunbridge Wells, Kent TN1 1RP

TAYLOR MADE DREAMS

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Statement of financial activities	5
Balance sheet	6
Notes to the accounts	7 - 13

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2022

The Trustees present their Annual report, together with the financial statements for Taylor Made Dreams for the year to 30 April 2022.

The accounts comply with the Charities Act 2011, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Structure, Governance & Management

The organisation's charitable aims and objectives are set out in its constitution, agreed by the Board of Trustees on the 8th August 2014. The charity was registered with the Charity Commission on the 8th August 2014 (Charity number 1158174).

The trustees meet regularly to discuss matters relating to governance, financial administration, business strategy, operational management and fundraising.

Induction and training of new trustees

All staff, volunteers, and trustees undergo a formal recruiting and selection process, followed by an induction period that includes any training considered necessary to effectively perform their role.

Organisational structure

Since 1 May 2021, the Board of Trustees consisted of the following individuals:

K Roberts
C Lawrence
N Shaw
A Davis
R Harvey Appointed 15 December 2021

The Board members come from a wide variety of backgrounds and possess skills that are relevant to the work of the organisation.

The following individuals are honorary patrons of the charity:

S Armstrong
J Bishop

The Chief Executive Officer (CEO) is responsible for running day to day operations, including service delivery, fundraising and the development of new services.

Risk management

The Board of Trustees holds overall responsibility for Risk Management for the organisation and has conducted a review of the major risks to which the organisation is exposed. Consequently and where appropriate, systems or procedures have been established to manage the risks that the Charity faces.

Objectives & Activities

Taylor Made Dreams aim to add some light in the darkest of times and to enable families to experience quality time together when it is, sadly, all too short.

Our vision is that children with life limiting illnesses have the opportunity to fulfil their dreams through an individual 'bucket list' of wishes. Children and families will also have access to support services provided by trained therapeutic professionals. These services would be provided through the Taylor Made Dreams Therapy Service where possible, and specialised therapists would be sourced, and financially funded, as an alternative if it is regarded beneficial to the children and their families (reflexology, holistic massages etc).

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2022

Our objective is to enable children and their families to experience unique quality times together and provide opportunities which may not be possible without financial, emotional and organisational support.

"They call today the present because it's such a gift" - Ogden Nash

Activities

During 2021/2022, Taylor Made Dreams have continued to develop strong and effective working referral partnerships with well-established children's palliative care organisations. We aim to increase these referral pathways across the South East of England over the next three years in alignment with our business plan. Our present referral pathways have resulted in a consistent and steady stream of referrals who benefit from the services provided by Taylor Made Dreams.

To date, the charity has met the 'bucket list' wishes of 138 individual children with life limiting illnesses since registration, this amounts to over 2,000 individuals 'bucket list items' as each child on average receives at least ten, sometimes more, depending on their individual bucket lists.

Towards the end of the financial year, we saw referrals increase due to the cost-of-living crisis, families who would not normally accept charitable support were now open to support due to challenging economic times. Taylor Made Dreams remains committed to increasing public benefit and impact and in meeting the needs of more terminally ill children and families. With this in mind, Taylor Made Dreams commissioned the creation of the Taylor Made Dreams Hub, to create a 'Gift & Services' style aggregator to help families and professionals supporting children with life limiting illnesses to gain the support they need in an easy and accessible way. Studio44 who are one of the charity's sponsors are heading up the project in collaboration with a local cohort of sixth form student from Beacon Academy, the students will be populating the website as part of their enrichment programme.

As the pandemic appeared to ease, we, like many charities continued to experience a decrease in community and individual charitable income, we continued to adapt and be agile in our thinking to support uncertain economic times. We continued to commission the services of a Fundraising Consultant to support the charity, developed new ways of giving and also employed a Trainee Fundraiser to promote existing and new income generation opportunities.

The board would like to express their sincere thanks to everyone, every business and grant/trust foundation for their incredible support in 2021/2022, we couldn't do what we do without you.

Public Benefit

In accordance with our duties as stated in section 17(5) of the 2011 Charities Act, we have considered the guidance provided by the Charity Commission in regard to public benefit. This public benefit has been demonstrated by the activities undertaken since the inception of the charity outlined in the 'Activities' section above.

Financial Review

As at 30 April 2022, the charity held reserves of £404,413 (2021: £336,331) consisting of unrestricted funds totalling £227,413 (2021: £159,331), designated funds of £170,000 (2021: £170,000) and restricted funds of £7,000 (2021: £7,000).

The designated fund was created in order to set aside funds towards the Taylor Made Dreams Centre, in line with the charity's long term vision.

Total income received amounted to £278,665 (2021: £169,951) including £214,508 (2021: £125,833) by way of gifts and donations and £63,796 (2021: £43,670) by way of grants. Total expenditure equalled £210,583 (2021: £120,565). £185,497 (2021: £117,814) of this figure was on the delivery of charitable activities and £25,086 (2021: £2,751) on fundraising costs.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2022

Reserves policy

The trustees have examined the charity's requirements for reserves in light of the main risks facing the organisation. The charity's reserves policy is such that the charity should hold minimum undesignated free reserves of £56,000 (equal to three months operating expenditure plus estimated costs of restructure should it be necessary). The charity's undesignated free reserves at the 30 April 2022 were £223,854 (2021: £159,331). The trustees therefore consider the charity to be operating within the set reserves policy.

Future Plans

We continue to plan for our future vision, a dedicated Taylor Made Dreams Centre where families can come and receive holistic therapy, counselling sessions, and enjoy a warm welcoming environment where families can meet and have their needs met. The centre will also provide space for the growth of the charity and provide a venue for fundraising activities.

Trustees' responsibilities in relation to the accounts

The Charities Act 2011 requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that year.

In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the accounts comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the board on 28 February 2023

Signed on behalf of the board of trustees



.....
A Davis
Trustee (Chair)

TAYLOR MADE DREAMS

INDEPENDENT EXAMINER'S REPORT

TO THE MEMBERS OF TAYLOR MADE DREAMS

Independent examiner's report to the trustees of Taylor Made Dreams

I report to the trustees on my examination of the accounts of Taylor Made Dreams for the year ended 30 April 2022.

Responsibilities and basis of report

As the charity trustees of the Trust you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

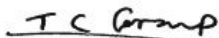
Independent examiner's statement

Since the Charities gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of ACCA, which is one of the listed bodies.

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- (1) accounting records were not kept in respect of the Trust as required by section 130 of the Act; or
- (2) the accounts do not accord with those records; or
- (3) the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Mr Mark Cummins FCCA FCIE
for and on behalf of TC Group

The Courtyard
Shoreham Road
Upper Beeding
Steyning
West Sussex
BN44 3TN

Dated: 28th February 2023

TAYLOR MADE DREAMS

STATEMENT OF FINANCIAL ACTIVITIES

FOR THE YEAR ENDED 30 APRIL 2022

	Notes	Designated funds	Unrestricted Funds	Restricted funds	Total 2022	Total 2021
			£	£	£	£
Income from:						
Donations and grants	4	-	221,508	56,796	278,304	169,503
Financial activities - interest		-	361	-	361	448
Total income		-	221,869	56,796	278,665	169,951
Expenditure on:						
<i>Raising funds:</i>						
Fundraising		-	24,086	1,000	25,086	2,751
<i>Charitable activities</i>						
Charitable Projects		-	129,701	55,796	185,497	117,814
Total expenditure	5	-	153,787	56,796	210,583	120,565
Net movement in funds		-	68,082	-	68,082	49,386
Reconciliation of funds						
Total funds brought forward		170,000	159,331	7,000	336,331	286,945
Total funds carried forward	13	170,000	227,413	7,000	404,413	336,331

There are no recognised gains or losses other than those reported on the Statement of Financial Activities. All activities are classed as continuing.

TAYLOR MADE DREAMS

BALANCE SHEET

AS AT 30 APRIL 2022

	Notes	2022		2021	
		£	£	£	£
Fixed assets					
Tangible assets	9		3,559		-
Current assets					
Cash at bank and in hand		403,288		338,752	
		<u>403,288</u>		<u>338,752</u>	
Creditors: amounts falling due within one year	10	(2,434)		(2,421)	
Net current assets			<u>400,854</u>		<u>336,331</u>
Total assets less current liabilities			<u>404,413</u>		<u>336,331</u>
Net assets			<u><u>404,413</u></u>		<u><u>336,331</u></u>
The funds of the charity					
Unrestricted funds			227,413		159,331
Designated funds	12		170,000		170,000
Restricted funds	11		7,000		7,000
			<u>404,413</u>		<u>336,331</u>

The accounts were approved by the Board on 28 February 2023



A Davis
Trustee (Chair)

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2022

1 Accounting policies

1.1 Basis of preparation

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)) and the Charities Act 2011.

Taylor Made Dreams meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about Taylor Made Dreams' ability to continue as a going concern.

The functional currency of the charity is pounds sterling. Items are rounded to the nearest pound.

1.2 Cash Flow Statement

In accordance with Section 7 of FRS 102 the charity is claiming exemption from the requirement to prepare a cash flow statement on account of its size.

1.3 Income

Donations and other forms of voluntary income are recognised as incoming resources when receivable, except insofar as they are incapable of financial measurement.

Grants are credited to the Statement of Financial Activities in the year in which they are receivable unless a grant is subject to donor imposed conditions that specify the time period in which the expenditure of the resources can take place; in which case they are deferred.

1.4 Expenditure

Expenditure is accounted for on an accruals basis with the irrecoverable element of VAT included with the item of expense to which it relates.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries.

Governance costs (included within support costs) include those costs associated with meeting the constitutional and statutory requirements of the charity and include audit fees and costs linked to the strategic management of the charity. These are now included as support costs.

All costs are allocated between expenditure categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned based on estimated usage as a proportion of directly attributable expenditure.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2022

1 Accounting Policies

(continued)

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are capitalised at cost and depreciated over their estimated useful economic life on a straight line basis as follows:

Asset category	Annual rate
Fixtures & Fittings	25%
Motor vehicles	25%
Office Equipment	10%
Computer Equipment	50%

1.6 Fund accounting

Funds held by the charity are either:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the trustees and which have not been designated for other purposes.

Designated funds – these funds are unrestricted funds which have been designated towards a specific purpose by trustees.

Restricted funds - these are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the accounts.

1.7 Taxation

As a charity, Taylor Made Dreams is exempt from tax on income and gains to the extent that these are applied to its charitable objects.

1.8 Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

1.9 Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments. The Trustees seek to use short term deposits where possible to maximise the return on monies held at the bank and to manage cash flow.

1.10 Estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

The trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2022

2 Trustee remuneration

All the trustees donate their time spent running the charity on a voluntary basis and do not receive any remuneration for their work as trustees.

3 Comparative funds – Statement of Financial Activities for the period ended 30 April 2021

	Designated funds	Unrestricted funds	Restricted funds	Total 2021
Income from:				
Donations and grants	-	156,033	13,470	169,503
Financial activities	-	448	-	448
Total income	-	156,481	13,470	169,951
Expenditure on:				
<i>Raising funds:</i>				
Fundraising	-	2,751	-	2,751
<i>Charitable activities:</i>				
Charitable Projects	-	104,344	13,470	117,814
Total expenditure:	-	107,095	13,470	120,565
Net income and expenditure	-	49,386	-	49,386
Transfer between funds	-	15,000	(15,000)	-
Net movement in funds	-	64,386	(15,000)	49,386
			=	
Total funds brought forward	170,000	94,945	22,000	286,945
Total funds carried forward	170,000	159,331	7,000	336,331

4 Income from donations and grants

	Unrestricted funds £	Restricted funds £	Total 2022 £	Total 2021 £
Donations and gifts	214,508	-	214,508	125,833
Grants	7,000	56,796	63,796	43,670
	221,508	56,796	278,304	169,503

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2022

5 Expenditure

	Staff costs	Depreciation	Other costs	Total	Total
	£	£	£	2022	2021
				£	£
Raising funds					
Fundraising	-	-	25,086	25,086	2,751
Charitable activities					
Charitable Projects	49,858	877	97,214	147,949	94,918
Support costs	26,847	-	10,701	37,548	22,896
Total	76,705	877	133,001	210,583	120,565

6 Support costs

	2022	2021
	£	£
Staff costs	26,847	16,821
Governance costs (independent examination)	3,373	2,790
Rent	5,482	2,990
Other	1,846	295
	37,548	22,896

7 Employees

Number of employees

The charity employed one employee during the year.

Employment costs

	2022	2021
	£	£
Wages and salaries	70,125	46,676
Social security costs	2,875	325
Pension contributions	3,705	1,058
	76,705	48,059

There were no employees whose annual emoluments were £60,000 or more (2021: none).

The key management personnel of the charity comprise the trustees and the Chief Executive. The total employee benefits of key management personnel of the charity during the year were £52,737 (2021: £41,411).

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2022

8 Trustees

During the year no trustees were reimbursed any expenditure (2021: none).

9 Tangible fixed assets

	Fixtures & Fittings	Motor vehicles	Office Equipment	Computer Equipment	Total
	£	£	£	£	£
Cost					
At 1 May 2021	788	18,195	-	-	18,983
Additions			2,840	1,596	4,436
	<u>788</u>	<u>18,195</u>	<u>2,840</u>	<u>1,596</u>	<u>23,419</u>
As at 30 April 2022	788	18,195	2,840	1,596	23,419
Depreciation					
At 1 May 2021	788	18,195	-	-	18,983
Charge for the year	-	-	65	812	877
	<u>788</u>	<u>18,195</u>	<u>65</u>	<u>812</u>	<u>19,860</u>
At 30 April 2022	788	18,195	65	812	19,860
Net book value					
At 30 April 2022	<u>-</u>	<u>-</u>	<u>2,775</u>	<u>784</u>	<u>3,559</u>
At 30 April 2021	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

10 Creditors: amounts falling due within one year

	2022	2021
	£	£
Accruals	1,360	1,560
Trade creditors	1,074	861
	<u>2,434</u>	<u>2,421</u>

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2022

11 Restricted funds

	Balance at 1 May 2021	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2022
	£	£	£	£	£
COVID-19 Fund	7,000	-	-	-	7,000
Grace Trust Fund	-	1,000	(1,000)	-	-
Holistic Therapy	-	2,996	(2,996)	-	-
Rank Foundation Fund	-	25,000	(25,000)	-	-
Children in Kent	-	5,000	(5,000)	-	-
Bucket List Fund	-	5,000	(5,000)	-	-
Skyle Eye Tracker Fund	-	4,800	(4,800)	-	-
General Fund	-	13,000	(13,000)	-	-
	<u>7,000</u>	<u>56,796</u>	<u>(56,796)</u>	<u>-</u>	<u>7,000</u>

COVID-19 Fund - relates to income received specifically to fund Covid-19 support (including food hygiene packs).

Grace Trust Fund - represents grants received to cover fundraising cost support.

Holistic Therapy - represents a grant received for Holistic therapy and counselling.

Rank Foundation Fund - represents a grant received specifically to fund professional services and fundraiser salary.

Children in Kent - represents grants received to support bucket list wishes for disadvantaged children in Kent.

Bucket List Fund - represents grants received to support bucket list wishes for disadvantaged children in all supported counties.

Skyle Eye Tracker Fund - represents grants received to cover the cost of Skyle Eye Trackers.

General Fund - represents grants received to cover all services provided to disadvantaged children.

12 Designated funds

	Balance at 1 May 2021	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2022
	£	£	£	£	£
Taylor Made Dreams Centre	170,000	-	-	-	170,000
	<u>170,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>170,000</u>

Included in designated funds is £170,000 for the future purchase of a leasehold property (the Taylor Made Dreams Centre) to support the future vision of the charity.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2022

13 Analysis of net assets between funds	Designated funds	Unrestricted funds	Restricted funds	Total
	£	£	£	£
Fund balances at 30 April 2022 are represented by:-				
Fixed Assets	-	3,559	-	3,559
Current assets	170,000	226,288	7,000	403,288
Creditors: amounts falling due within one year	-	(2,434)	-	(2,434)
	<u>170,000</u>	<u>227,413</u>	<u>7,000</u>	<u>404,413</u>
Fund balances at 30 April 2021 are represented by:-				
Current assets	170,000	161,752	7,000	338,752
Creditors: amounts falling due within one year	-	(2,421)	-	(2,421)
	<u>170,000</u>	<u>159,331</u>	<u>7,000</u>	<u>336,331</u>

14 Control

The charity is under the control of the Trustees.

15 Charity information

Taylor Made Dreams is a Charitable Incorporated Organisation registered in England and Wales. The charity's registered number and registered office address can be found on the legal and administrative information page.

TAYLOR MADE DREAMS

England & Wales - Charity number 1158174

Accounts

Charity Registration No. 1158174

TAYLOR MADE DREAMS
TRUSTEES' REPORT AND ACCOUNTS
FOR THE YEAR ENDED 30 APRIL 2021

TAYLOR MADE DREAMS

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	K Roberts (Chair) A Davies (appointed 16 Oct 20) C Lawrence N Shaw
Chief Executive	S Mitchell
Charity number	1158174
Principal address	8 Sherlock Shaw Crowborough East Sussex TN6 2FN
Independent Examiners	TC Group The Courtyard Shoreham Road Upper Beeding Steyning West Sussex BN44 3TN
Bankers	Lloyds Bank plc 82 Mount Pleasant Road Tunbridge Wells, Kent TN1 1RP

TAYLOR MADE DREAMS

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Statement of financial activities	6
Balance sheet	7
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TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2021

The Trustees present their Annual report, together with the financial statements for Taylor Made Dreams for the year to 30 April 2021.

The accounts comply with the Charities Act 2011, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Structure, Governance & Management

The organisation's charitable aims and objectives are set out in its constitution, agreed by the Board of Trustees on the 8th August 2014. The charity was registered with the Charity Commission on the 8th August 2014 (Charity number 1158174).

The trustees meet regularly to discuss matters relating to governance, financial administration, business strategy, operational management and fundraising.

Induction and training of new trustees

All staff, volunteers, and trustees undergo a formal recruiting and selection process, followed by an induction period that includes any training considered necessary to effectively perform their role.

Organisational structure

Since 1 May 20, the Board of Trustees consisted of the following individuals:

K Roberts
C Lawrence
N Shaw
A Davies Appointed 16 October 2020

The Board members come from a wide variety of backgrounds and possess skills that are relevant to the work of the organisation.

The following individuals are honorary patrons of the charity:

S Armstrong
J Bishop

The Chief Executive Officer (CEO) is responsible for running day to day operations, including service delivery, fundraising and the development of new services.

Going concern

Risk management

The Board of Trustees holds overall responsibility for Risk Management for the organisation and has conducted a review of the major risks to which the organisation is exposed. Consequently and where appropriate, systems or procedures have been established to manage the risks that the Charity faces.

Objectives & Activities

Taylor Made Dreams aim to add some light in the darkest of times and to enable families to experience quality time together when it is, sadly, all too short.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2021

Our vision is that children with life limiting illnesses have the opportunity to fulfil their dreams through an individual 'bucket list' of wishes. Children and families will also have access to support services provided by trained therapeutic professionals. These services would be provided through the Taylor Made Dreams Therapy Service where possible, and specialised therapists would be sourced, and financially funded, as an alternative if it is regarded beneficial to the children and their families (reflexology, holistic massages etc).

Our objective is to enable children and their families to experience unique quality times together and provide opportunities which may not be possible without financial, emotional and organisational support.

"They call today the present because it's such a gift" - Ogden Nash

Activities

During 2020/2021, Taylor Made Dreams continued to develop strong relations with nineteen well established children's palliative care organisations across the Southeast of England, and the charity intends to build on this portfolio over the next three years in alignment with the business plan.

The charity continued to receive a steady stream of referrals from referral partners, and the children and their families continued to benefit from the twelve services provided by Taylor Made Dreams. To date, the charity has met the 'bucket list' wishes of 119 individual children with life limiting illnesses. Since charitable registration, this amounts to approximately 1,900 individual 'bucket list items' - on average children receive ten items of their bucket list.

Towards the beginning of the financial year, we saw referrals increase due to families shielding their unwell children from the virus; the charity accepted ten referrals from Kent County Council in April 2020 alone. Taylor Made Dreams remains committed to increasing their public benefit and meeting the needs of more terminally ill children and families in the coming years. Taylor Made Dreams commissioned a piece of research to determine how many children were eligible for referral to the charity in Kent, Surrey and Sussex, the findings revealed were that 4,500 children at any one time who fit our criteria and that this was set to increase by 2030 by 10%. To increase social impact, Taylor Made Dreams set an objective to create a 'bucket list' aggregator to help families and professionals supporting children with life limiting illnesses to gain the support they need in an easy and accessible way. The charity has partnered with Studio 44 Studio to help in the development of the online search engine.

As seen in 2019/2020, the pandemic created uncertainty for charitable income generation for Taylor Made Dreams, the situation made it difficult to plan ahead as we were still faced with little or no fundraising events, minimum bucket collections, no business presentations to generate funds, we had to be act quickly to new online fundraising opportunities, adapt, be agile and creative in our thinking. The charity commissioned the services of a fundraising consultancy in 2019/20 to support the charity, developed new ways of giving and they also applied to specific grants and trusts which were put in place to support charities and the community through the pandemic. With less opportunities for cash giving, we created a text to donate campaign offering supporters the chance to give a one-off donation via TMDWISH £amount to 70085 or a monthly gift via DRAGONFLY £amount to 70085. With limitations on our ability to deliver our traditional bucket-list wishes, outings and experiences, we purchased items online and had the items delivered to the homes of families.

Taylor Made Dreams were aware that families who were shielding their unwell children from the virus needed immediate assistance, we responded swiftly by creating a crisis service providing families with essential food and hygiene support in the form of packs; we delivered support packs weekly to fifty families from March 2020 to September 2020 during the first lockdown. The packs contained non-perishable food goods, essential cleaning items, fresh fruit for children who were liquid fed and an array of gifts to help stimulate families at a time when they could not leave their homes. The essential food and hygiene packs were delivered by a group of volunteers who travelled across the Southeast of England in support of families in need.

We also brought forward a new service in March 2021 which was planned to go live in May 2021; medical travel grants were administered to help families who needed to take their unwell children for essential medical appointments, during the lockdown this was especially difficult as public was incredibly limited. The charity continued to plan for the future vision and commissioned a consultancy to undertake a feasibility study on the Taylor Made Dreams Centre. The main focus of the centre is to provide a dedicated space where families can go and receive holistic therapy and counselling, a place where the families can spend time with key workers who will assess their needs and provide the support they need. The Taylor Made Dreams Centre can help to grow the charity in terms of resource and revenue from fundraising activities. The findings of the study are expected in May 2022.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2021

Public Benefit

In accordance with our duties as stated in section 17(5) of the 2011 Charities Act, we have considered the guidance provided by the Charity Commission in regard to public benefit. This public benefit has been demonstrated by the activities undertaken since the inception of the charity outlined in the 'Activities' section above.

Financial Review

As at 30 April 2020, the charity held reserves of £336,331 (2020: £286,945) consisting of unrestricted funds totalling £156,480 (2020: £94,945), designated funds of £170,000 (2020: £170,000) and restricted funds of £7,000 (2020: £22,000).

The designated fund was created in order to set aside funds towards the Taylor Made Dreams Centre, in line with the charity's long term vision.

Total income received amounted to £169,950 (2020: £178,073) including £125,832 (2020: £143,240) by way of gifts and donations and £43,670 (2020: £34,000) by way of grants. Total expenditure equalled £119,064 (2020: £132,431). £117,814 (2020: £129,258) of this figure was on the delivery of charitable activities and £2,751 (2020: £3,173) on fundraising costs.

Reserves policy

The trustees have examined the charity's requirements for reserves in light of the main risks facing the organisation. The charity's reserves policy is such that the charity should hold minimum undesignated free reserves of £56,000 (equal to three months operating expenditure plus estimated costs of restructure should it be necessary). The charity's undesignated free reserves at the 30 April 2021 were £159,331 (2020: £94,945). The trustees therefore consider the charity to be operating within the set reserves policy.

COVID-19

In March 2020 as the pandemic hit, the charity adapted immediately to meet the change in need of service users, two new services were created; Medical Travel Grants were introduced to fund travel to essential medical appointments and Food & Hygiene Support Packs were provided to families who were unable to access essentials to meet their primary care and nutritional needs.

Future Plans

The charity plans on continuing the activities outlined above in the forthcoming years subject to satisfactory funding arrangements.

Trustees' responsibilities in relation to the accounts

The Charities Act 2011 requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that year.

In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

TAYLOR MADE DREAMS

TRUSTEES' REPORT

FOR THE YEAR ENDED 30 APRIL 2021

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the accounts comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the board on 21 February 2022

Signed on behalf of the board of trustees



C Lawrence
Trustee (Chair)

TAYLOR MADE DREAMS

INDEPENDENT EXAMINER'S REPORT

TO THE MEMBERS OF TAYLOR MADE DREAMS

Independent examiner's report to the trustees of Taylor Made Dreams

I report to the trustees on my examination of the accounts of Taylor Made Dreams for the year ended 30 April 2021.

Responsibilities and basis of report

As the charity trustees of the Trust you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the accounts carried out under section 145 of the 2011 Act and in carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- (1) accounting records were not kept in respect of the Trust as required by section 130 of the Act; or
- (2) the accounts do not accord with those records; or
- (3) the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

TC Group
Jonathan Aikens FCA, DChA
for and on behalf of TC Group
The Courtyard
Shoreham Road
Upper Beeding
Steyning
West Sussex
BN44 3TN

Dated: 24 February 2022

**TAYLOR MADE DREAMS
STATEMENT OF FINANCIAL ACTIVITIES**

FOR THE YEAR ENDED 30 APRIL 2021

	Notes	Designated funds	Unrestricted Funds £	Restricted funds £	Total 2021 £	Total 2020 £
Income from:						
Donations and grants	4	-	156,032	13,470	169,502	177,240
Financial activities - interest		-	448	-	448	833
Total income		-	156,480	13,470	169,950	178,073
Expenditure on:						
<i>Raising funds:</i>						
Fundraising		-	2,751	-	2,751	3,173
<i>Charitable activities</i>						
Charitable Projects		-	104,344	13,470	117,814	129,258
Total expenditure	5	-	107,095	13,470	120,565	132,431
Net income/(expenditure)		-	49,385	-	49,385	45,642
Transfers between funds	13	-	15,000	(15,000)	-	-
Net movement in funds		-	65,886	(15,000)	50,886	45,642
Reconciliation of funds						
Total funds brought forward		170,000	94,945	22,000	286,945	241,303
Total funds carried forward	14	170,000	159,331	7,000	336,331	286,945

There are no recognised gains or losses other than those reported on the Statement of Financial Activities. All activities are classed as continuing.

TAYLOR MADE DREAMS

BALANCE SHEET

AS AT 30 APRIL 2021

	Notes	2021		2020	
		£	£	£	£
Fixed assets					
Tangible assets	9		-		-
Current assets					
Debtors	10	-		1,500	
Cash at bank and in hand		338,752		286,945	
		338,752		288,445	
Creditors: amounts falling due within one year					
	11	(2,421)		(1,500)	
Net current assets			336,331		286,945
Total assets less current liabilities			336,331		286,945
Net assets			336,331		286,945
The funds of the charity					
Unrestricted funds			159,331		94,945
Designated funds	13		170,000		170,000
Restricted funds	12		7,000		22,000
			336,331		286,945

The accounts were approved by the Board on 21 February 2022



C Lawrence
Trustee (Chair)

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2021

1 Accounting policies

1.1 Basis of preparation

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)) and the Charities Act 2011.

Taylor Made Dreams meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). There are no material uncertainties about Taylor Made Dreams' ability to continue as a going concern. This conclusion takes into account the financial effect of the COVID-19 pandemic.

The functional currency of the charity is pounds sterling. Items are rounded to the nearest pound.

1.2 Cash Flow Statement

In accordance with Section 7 of FRS 102 the charity is claiming exemption from the requirement to prepare a cash flow statement on account of its size.

1.3 Income

Donations and other forms of voluntary income are recognised as incoming resources when receivable, except insofar as they are incapable of financial measurement.

Grants are credited to the Statement of Financial Activities in the year in which they are receivable unless a grant is subject to donor imposed conditions that specify the time period in which the expenditure of the resources can take place; in which case they are deferred.

1.4 Expenditure

Expenditure is accounted for on an accruals basis with the irrecoverable element of VAT included with the item of expense to which it relates.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries.

Governance costs (included within support costs) include those costs associated with meeting the constitutional and statutory requirements of the charity and include audit fees and costs linked to the strategic management of the charity. These are now included as support costs.

All costs are allocated between expenditure categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned based on estimated usage as a proportion of directly attributable expenditure.

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2021

1 Accounting Policies (continued)

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are capitalised at cost and depreciated over their estimated useful economic life on a straight line basis as follows:

Asset category	Annual rate
Fixtures & Fittings	25%
Motor vehicles	25%

1.6 Fund accounting

Funds held by the charity are either:

Unrestricted general funds - these are funds which can be used in accordance with the charitable objects at the discretion of the trustees and which have not been designated for other purposes.

Designated funds – these funds are unrestricted funds which have been designated towards a specific purpose by trustees.

Restricted funds - these are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the accounts.

1.7 Taxation

As a charity, Taylor Made Dreams is exempt from tax on income and gains to the extent that these are applied to its charitable objects.

1.8 Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

1.9 Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments. The Trustees seek to use short term deposits where possible to maximise the return on monies held at the bank and to manage cash flow.

1.10 Estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

The trustees do not consider that there are any critical estimates or areas of judgement that need to be brought to the attention of the readers of the financial statements.

TAYLOR MADE DREAMS

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2021

2 Trustee remuneration

All the trustees donate their time spent running the charity on a voluntary basis and do not receive any remuneration for their work as trustees.

3 Comparative funds – Statement of Financial Activities for the period ended 30 April 2020

	Designated funds	Unrestricted funds	Restricted funds	Total 2020
Income from:				
Donations and grants	-	153,240	24,000	177,240
Financial activities	-	833	-	833
Total income	-	154,073	24,000	178,073
Expenditure on:				
<i>Raising funds:</i>				
Fundraising	-	3,173	-	3,173
<i>Charitable activities:</i>				
Charitable Projects	-	127,258	2,000	129,258
Total expenditure:	-	130,431	2,000	132,431
Net income and expenditure	-	23,642	22,000	45,642
Transfer between funds	-	-	-	-
Net movement in funds	-	23,642	22,000	45,642
Total funds brought forward	170,000	71,303	-	241,303
Total funds carried forward	170,000	94,945	22,000	286,945

4 Income from donations and grants

	Unrestricted funds £	Restricted funds £	Total 2021 £	Total 2020 £
Donations and gifts	125,832	-	125,832	143,240
Grants	30,200	13,470	43,670	34,000
	156,032	13,470	169,502	177,240

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2021

5 Expenditure

	Staff costs	Depreciation	Other costs	Total	Total
				2021	2020
	£	£	£	£	£
Raising funds					
Fundraising	-	-	2,751	2,751	3,173
Charitable activities					
Charitable Projects	31,238	-	63,679	94,918	108,250
Support costs	16,821	-	6,075	22,896	21,008
Total	48,059	-	72,506	120,565	132,431

6 Support costs

	2021	2020
	£	£
Staff costs	16,821	14,544
Governance costs (independent examination)	2,790	1,260
Rent	2,990	3,756
Other	295	1,448
	22,896	21,008

7 Employees

Number of employees

The charity employed one employee during the year.

Employment costs

	2021	2020
	£	£
Wages and salaries	46,676	39,308
Social security costs	325	1,248
Pension contributions	1,058	998
	48,059	41,554

There were no employees whose annual emoluments were £60,000 or more (2020: none).

The key management personnel of the charity comprise the trustees and the Chief Executive. The total employee benefits of key management personnel of the charity during the year were £41,411 (2020: £41,554).

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2021

8 Trustees

During the year no trustees were reimbursed any expenditure (2020: none).

9 Tangible fixed assets

	Fixtures & Fittings	Motor vehicles	Total
	£	£	£
Cost			
At 1 May 2020	788	18,195	18,983
	<hr/>	<hr/>	<hr/>
As at 30 April 2021	788	18,195	18,983
	<hr/>	<hr/>	<hr/>
Depreciation			
At 1 May 2020	788	18,195	18,983
Charge for the year	-	-	-
	<hr/>	<hr/>	<hr/>
At 30 April 2021	788	18,195	18,983
	<hr/>	<hr/>	<hr/>
Net book value			
At 30 April 2021	-	-	-
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
At 30 April 2020	-	-	-
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

10 Debtors

	2021	2020
	£	£
Other debtors	-	1,500
	<hr/>	<hr/>
	-	1,500
	<hr/> <hr/>	<hr/> <hr/>

11 Creditors: amounts falling due within one year

	2021	2020
	£	£
Accruals	1,560	1,500
Trade creditors	861	-
	<hr/>	<hr/>
	2,421	1,500
	<hr/> <hr/>	<hr/> <hr/>

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2021

12 Restricted funds

	Balance at 1 May 2020	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2021
	£	£	£	£	£
Children in Surrey	-	970	(970)	-	-
The Sussex Community	-	2,500	(2,500)	-	-
Colyer Fergusson	-	10,000	(10,000)	-	-
TMD Van	15,000	-	-	(15,000)	-
COVID-19	7,000	-	-	-	7,000
	<u>22,000</u>	<u>13,470</u>	<u>(13,470)</u>	<u>(15,000)</u>	<u>7,000</u>

Children in Surrey fund represents a grant received to cover bucket list items, holistic therapy, medical travel grants for children with illness in Surrey.

The Sussex Community represents a grant to support children with life limiting illness to cover holistic therapy, counselling, bucket list items and family portrait experiences.

Colyer Fergusson fund represents a grant to cover bucket list items and support for disadvantaged children.

The TMD van fund represents a grant received that was specifically to fund the purchase of a van for the charity. As a result of COVID – during the year the Charles Lewis Foundation trustees agreed that we could use the £15,000 to support families, thus the funds have been transferred to unrestricted funds.

The COVID-19 fund relates to income received specifically to fund Covid-19 support (including food hygiene packs).

13 Designated funds

	Balance at 1 May 2020	Incoming resources	Resources expended	Transfers between funds	Balance at 30 April 2021
	£	£	£	£	£
Taylor Made Dreams Centre	170,000	-	-	-	170,000
	<u>170,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>170,000</u>

Included in designated funds is £170,000 for the future purchase of a leasehold property (the Taylor Made Dreams Centre) to support the future vision of the charity.

TAYLOR MADE DREAMS
NOTES TO THE ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 30 APRIL 2021

14 Analysis of net assets between funds	Designated funds	Unrestricted funds	Restricted funds	Total
	£	£	£	£
Fund balances at 30 April 2021 are represented by:-				
Current assets	170,000	161,752	7,000	338,752
Creditors: amounts falling due within one year	-	(2,421)	-	(2,421)
	<u>170,000</u>	<u>159,331</u>	<u>7,000</u>	<u>336,331</u>
Fund balances at 30 April 2020 are represented by:-				
Current assets	170,000	96,445	22,000	288,445
Creditors: amounts falling due within one year	-	(1,500)	-	(1,500)
	<u>170,000</u>	<u>94,945</u>	<u>22,000</u>	<u>286,945</u>

15 Control

The charity is under the control of the Trustees.

16 Charity information

Taylor Made Dreams is a Charitable Incorporated Organisation registered in England and Wales. The charity's registered number and registered office address can be found on the legal and administrative information page.