

ENACTUS UK Ltd.

**Trustee Annual Report
(Including Directors' Report)**

2022

REFERENCE AND ADMINISTRATIVE DETAILS

TRUSTEES	The following trustees have served throughout the period to which this report relates unless otherwise indicated: Robin Lassiter (Chair) Dr. Mel Fuller Stuart Mitchell (resigned 23.11.2022) Chris Lane Helen Ots Julia Dobson (appointed 09.02.2022) Donna Miller (appointed 02.12.2022)
COMPANY SECRETARY	Andrew Bacon OBE
REGISTERED OFFICE	Enactus UK, 7 Wadkins Way, Bushby, Leicestershire. LE7 9NA
INDEPENDENT EXAMINER	Azets, 1 st Floor, Copthall House, 1 New Road, Stourbridge, West Midlands. DY8 1PH
BANKERS	HSBC UK PLC
SOLICITORS	Bates Wells, London
WEBSITE	www.enactusuk.org
COMPANY NAME	Enactus UK
COMPANY NUMBER	04358202
CHARITY NUMBER	1155261

The trustees, who are directors for the purposes of company law, present the annual report together with the financial statements of the charitable company for the period ended 31st December 2022.

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FOREWORD

What a fantastic twelve months, as we delivered our most impactful year ever which is a testament to the ingenuity of our changemakers as well as our executive team and volunteers. As you will see from the results, we have positively impacted more beneficiaries across both our Enactus UK university programme and our NextGenLeaders schools programme, involved more students as well as universities and schools, and encouragingly, we are delivering positively against the UN sustainable goals. Once again, I would like to thank our donors, partners and sponsors for their support in making this possible.

Promoting youth social action and social enterprise is at the heart of what we set out to do, encouraging and harnessing the energy and drive of our participating young changemakers while leveraging the capabilities and skills of industry and commerce through our sponsors and partners. The combination helps us deliver the fulfilment of good deeds and intentions on an ever-larger scale. Importantly, the individual project beneficiaries - of all ages - gain confidence directly from learning and acquiring new skills; this helps increase their employability as well as their own capacity for self-help.

Young people under 25 years old are our key target in helping create and deliver their projects; critically they also benefit themselves by developing their own talents and social enterprise capabilities. As we recover from the continued impact of the pandemic our aims for creating more of a fair, equitable and engaged society while developing our young changemakers are more critical than ever.

We continue our work under three main streams. Firstly, our well-established university programme which has continued to grow from strength to strength increasing the number of students despite now being in its twentieth year of operation. Secondly, NextGenLeaders, which is our secondary schools programme, that operates in the East Midlands and Yorkshire regions. We have seen a really encouraging performance in our second year following the impact of Covid. We believe this programme will continue to grow. In our third stream, we have continued to develop our approach, pedagogy and programme and its impact following our commissioned research which was widely published this year. We believe it is important that we continue to review and critique important opportunities and challenges and our research projects will allow us to focus on and make recommendations on the big issues facing in supporting young people and their communities both now and in the future. I am very pleased to confirm we are working closely with York St. Johns University on some exciting future projects.

Turning to the trustees, this year Stuart, Helen, Chris, Mel, Julia and I were joined by Donna Miller. I know we are all excited about the opportunities that are open to us. I would also like to thank the trustees for the support, time and help they give to me and the executive team, it is really appreciated.

Stuart Mitchell made the decision to step down from the Trustees at the end of the year. Stuart has been involved with Enactus for over Fourteen years serving as Chair of our social enterprise subsidiary and as a trustee since the inception of the charity. I will really miss Stuart's wise council and I wish him well as he follows his other numerous passions. Stuart will always be welcome at any Enactus event.

Finally, I would like to thank all those involved - the young change makers, our business partners and their employees, our donors, our Enactus UK alumni and also the many individual mentors and university/school staff for the encouragement and energy. I would also like to thank the Enactus UK executive team for their dedication. They may be small in number, but their impact is massive. Whatever we ask of them they respond positively with creativity, speed and always with a smile on their faces.

You will find a summary of the very wide range of activities undertaken in 2022 by Enactus UK, in order to successfully deliver against our aims and objectives, within this report.

A handwritten signature in black ink, appearing to read 'Robin Lassiter', written in a cursive style.

Robin Lassiter
Chair

TRUSTEES 'REPORT

Context

The United Nations Sustainable Development Goals (SDGs) provide the UK with a unique opportunity to eradicate poverty, reduce inequalities, combat catastrophic climate change and protect our natural environment by 2030. While there is an enormous amount to celebrate, the most vulnerable places and people in our society are increasingly being left behind. The social mobility gap is widening.

We have a food system that struggles to provide healthy, sustainable, diverse diets for everyone in the UK. We have high and growing levels of obesity, and the highest levels of household food insecurity in Europe. Calories from healthy food consistently cost more than calories from unhealthy foods. And the wealthier you are, the higher portion of household income is assigned to consuming vegetables. This has a direct impact on health and wellbeing, with obesity and poor diet linked to key health issues including heart disease, diabetes and cancer. Poverty was once considered a concern of more 'developing countries' than the UK. Yet we have recently seen the emergence into public awareness the levels of 'period poverty among young girls in the UK and the fact that the number one reason why under ten-year-olds attend Accident & Emergency is dental poverty. We live surrounded by the 26% of young people on free school meals who will never fully participate in sports or the arts.

As well as government, responsible business and social enterprise has a critical role in delivering the solutions and support to the above, and in so doing, aid the implementation of the SDGs. Some UK businesses and social enterprises have already positively responded to these challenges and the SDG agenda, recognising the economic opportunities as well as the environmental urgency. We work to engage businesses of all sizes to review how they can collaborate with and to develop the future generation of responsible leaders to address these challenges and meet the delivery of the SDGs in the UK, and to collaborate with others to address them. We call this environment Enactus – entrepreneurial action for the benefit of all of us.

Delivering our aims and objectives

Enactus is the UK's leading and most established youth social action and youth social enterprise charity supporting teams, now having reached over 4,000 young people in 2022, from across the UK each operating year since 2001. Our mission in the UK is to grow the impact of a national network of more environmental and socially-minded young responsible leaders who experience and learn from the practical action of transforming local communities and society through real-life social action and sustainable enterprise.

Enactus UK is dedicated to creating a better world while developing the next generation of entrepreneurial young leaders and social innovators. The Enactus network of business, academic and young leaders are unified by our vision—to create a better, more sustainable world. At Enactus, we believe that investing in young leaders who take entrepreneurial action for others creates a better world for us all.

Our students each year are entrepreneurial, values-driven social innovators from across 60+ university campuses and schools, positively impacting the lives of people each year. Guided by educators and supported by business leaders, our young teams conduct needs assessments in their communities, identify potential solutions to complex issues and implement community impact projects. This results in communities benefiting from collaboration and fresh innovation, plus students gain the valuable experience to advance their personal and professional lives. As in business, we believe that competition encourages innovation. For Enactus, this means more lives impacted every day.

With a head for business and a heart for the world, we live our values of integrity, passion, innovation and collaboration.

The charity aims to advance education and learning in business, commerce and entrepreneurship, with a particular focus on developing social enterprise in local communities. The charity aims to promote industry, commerce, and social enterprise which:

- relieves poverty
- enables employment
- advances health
- advances environmental protection
- delivers sustainability

This enables the advancement in life of young people through the provision and facilitation of support, training and development activities to deliver projects which develop their skills, capabilities, and leadership capacity. This helps them to participate in society as mature, responsible and socially conscious individuals.

Further information is available as follows:

Enactus UK Programme: www.enactusuk.org

NextGenLeaders Programme: www.nextgenleaders.co.uk

IMPACT REPORT

Overview of the Enactus UK University Programme

Enactus UK succeeded in growing the programme of social impact and innovation in 2022. In terms of widening participation, the number of educational partners in Higher Education increased to over 60. The number of young people registered as active Enactus team members numbered over 4,000 this year (an increase from 3,500 in 2021). Enactus UK invested £40,000 in social enterprise project grants in 2022. We look forward to further growth in both the number, and diversity of young people involved in 2023.

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Our network of over 4,000 students invested 1 million hours of time, supported by over 300 business, alumni and academic volunteers and mentors, and delivered:

- Over 200 social enterprise projects in the UK.
- Engagement of over 300 professional volunteers as project and team mentors and coaches.
- A measurable improvement in the livelihoods of local people impacting 15,000 (12,000 in 2021) beneficiaries ranging in age from 0 to 94 years old.
- Projects impacting all 17 of the UN SDG's.

You can read our Impact Report at: <https://enactusuk.org/reports>



Spotlight: Sodexo Stop Hunger



Challenge:

Accelerate the Stop Hunger Foundation's mission to alleviate food insecurity and/or empower women throughout the UK

Impact:

Across 3 sessions, 26 Enactus projects worked alongside Sodexo Employees to develop their Stop Hunger ideas. After an in-person pitching opportunity, 5 teams received seed funding and mentoring to address the needs they identified.

I have been blown away by the drive and enthusiasm of all of the young people. Totally inspirational work that they're doing to drive the Enactus and Stop Hunger mission!

Hattie Renshaw, Head of Talent, Sodexo



Spotlight: BIC UK



Challenge:

Create projects that build the creative skills of children and young people from underserved communities.

Impact:

Through the BIC challenge, 14 teams had the opportunity to use creativity to support the Enactus mission of creating a better more sustainable world

5 teams were chosen to pitch their ideas with 3 teams receiving seed funding and mentoring to accelerate their impact. BIC leaders will continue to coach, mentor and engage with the winning teams across the next year to support in project development and success. From this specific opportunity, we expect over **5000** young people to be directly impacted as a result of BIC's support.

Overview of the schools programme - NextGenLeaders

Having re-launched our programme in Yorkshire and North Derbyshire/Nottinghamshire in the East Midlands, our impact in the first full year after the pandemic reached new heights as follows.



IMPACT OVERVIEW

Our programme:

- Reached 16 participating schools in social mobility cold-spots across the two regions of which 100% were state schools with twice the level of students on Free School Meals/Pupil Premium than the average for the UK.
- Engaged 32 change maker teams (total 304 change makers) operating in mixed age groups

from Year 7 to year 12.

- Over 36% of the students identified from ethnic minority groups or backgrounds which was twice the national average. In addition, the diversity of change makers was demonstrated with the male/female ratio of 5:9.
- The total number of beneficiaries impacted by the 83 community projects amounted to 5,619.
- We provided means-tested grant funding to support projects in 9 schools.

PROJECT OUTCOMES

Our projects:

- Operated in over 50% of schools as an extra-curriculum activity and supported the need to provide SDG education.
- Addressed key UN SDGs, especially Good Health and Wellbeing, Quality Education, and Responsible Consumption and Production.
- Supported over 60 beneficiaries who were taught preventative strategies to protect their mental health.
- Supported over 80 beneficiaries who were then able to access affordable and sustainable hygiene products.
- Prevented 200 kg of food from entering landfill and was composted to grow fruit and vegetables.



Before joining the programme 70% of changemakers stated that they experienced a barrier to learning.

After participating in the programme 58% of our changemakers saw their attitude to learning **scores** increase with an average of 16% increase per pupil.

Before joining the programme only 6% of changemakers had heard of the UN SDGs with 0% being able to accurately define them.

After participating in the programme 71% of our changemakers can now confidently define what the UN SDGs are.

You can read our impact report at: <https://nextgenleaders.org.uk/annual-reports>

Overview of the Enactus UK Research Programme

The overall objective of this programme in 2022 was to request the services of a think tank, academic institution, or a researcher/team of researchers to develop a short research paper related to self-learning skills among young people in the UK and the existing or potential relationship to practical social action, enterprise, and entrepreneurship activities.

It was expected that the analysis and insights offered by these research papers would be based mainly on desk-based, secondary research, supported by some primary qualitative methods.

The research was intended initially to answer the following questions:

- a) What is the current state of play of self-learning skills among young people in the UK?
- b) Why are independent or self-learning skills important and how do they impact on the employability or entrepreneurial prospects of young people?
- c) Describe attitudes to and the existing provision of curricular and co-curricular activities, in schools and further/higher education, that develop self-learning skills. What methodologies are used?
- d) How effective are co-curricular and practical social action, enterprise, and entrepreneurship activities in developing self-learning skills
- e) How could such activities be more effective in developing self-learning skills? Want to turn a hobby into something more. Or maybe you have a creative project to share with the world. Whatever it is, the way you tell your story online can make all the difference.

Read the Leeds Beckett University research paper [here](#).

Read the University of Winchester research paper [here](#).

<https://nextgenleaders.org.uk/the-research>

From the initial reports further collaboration with York St. John university took place yielding further articles and reports achieving significant impact and influence. *Source: Professor Tom Dobson.*

How community projects can promote student's critical thinking skills by embedding project-based learning and youth participatory actions research in degree course can provide students with the critical thinking skills required by employers.

Dobson, T. (2022) How community projects can promote students' critical thinking skills. *Times Higher Education – Campus*. Available from: <https://www.timeshighereducation.com/campus/how-community-projects-can-promote-students-critical-thinking-skills>.

Developing Secondary Students' Skills Through Community-Based Projects

Transforming education practices provides students with the opportunity to learn new skills, preparing them for the workplace. Professor Tom Dobson discusses community-based projects and the Learning Compass, highlighting how secondary students' skills can be developed, giving them some of the tools needed to embrace 21st-century competences to help further advance workplaces when they finish compulsory education.

<https://www.governmentevents.co.uk/ge-insights/developing-secondary-students-skills-through-community-based-projects/>

Competency and affective skill outcomes for 11–19-year-olds through progressive and reconstructionist pedagogies: a systematic review.

This systematic review identifies how progressive (student-driven), community-facing (reconstructionist) pedagogies can be used by teachers with 11–19-year-old students to help provide students with the competencies and skills they need to achieve the Organisation for Economic Development's (OECD) Learning Compass 2030. Whilst previous reviews focus on individual pedagogies which can be delivered in different ways depending upon context, this review synthesises studies into the key pedagogies, which are progressivist and reconstructionist: project-based learning; youth participatory action research; and citizenship education with service learning. A deductive analysis of student outcomes of 23 included studies demonstrates how these pedagogies help develop a range of students' competencies and affective skills. The evidence is strongest for attainment, self-regulated learning and motivation and weakest for agency, collective action and feeling part of a group, where more research and more clearly defined terms are needed. Disadvantaged students are shown to benefit, although more comparative research is needed. This paper recommends policy reform at national level to include progressivist and reconstructionist pedagogies as well as engagement with organisations offering extra-curricular project work for students to ensure the Learning Compass 2030 is realised.

<https://www.tandfonline.com/doi/full/10.1080/00131911.2023.2222236>

GOVERNANCE

Governing document

Enactus UK is a charitable company limited by guarantee (under company number 04358202), incorporated on 22nd January 2002 and registered as a charity on 9th January 2014 (under charity number 11552621). The charity is governed by its Articles of Association which established the objectives and powers of the charitable company. In the event of the company being wound up, members are required to contribute an amount not exceeding £1.

Public benefit

The charity's charitable purpose is enshrined in its objects which are for the public benefit:

A) the advancement of education and learning in business, commerce and entrepreneurship with a particular focus on social enterprise;

B) the promotion of industry, commerce and social enterprise which:

- 1) relieves poverty,
- 2) relieves unemployment,
- 3) advances health,
- 4) advances environmental protection or improvement and sustainable development; and

C) the advancement in life of young people up to the age of 25 (and mature or graduate students enrolled in a programme of further, higher or post-graduate education) through the provision and facilitation of support, training and projects which develop their skills, capacities and capabilities to enable them to participate in society as mature, responsible and socially conscious individuals.

The trustees confirm that they have complied with the duty in section 4 of the Charities Act 2006 to have due regard to the Charity Commission's general guidance on public benefit, "Charities and Public Benefit" in setting the charity's objectives and carrying out its activities.

The trustees ensure that the charity's charitable purpose is carried out for the public benefit through planning and monitoring activities.

Charity Governance Code

The trustees are aware of the principles of the Charity Governance Code for smaller charities and regularly considers how to apply those principles in practice to its governance arrangements. The charity meets the key outcomes set out in the Code and implements much of recommended practice set out in the Code.

Equality, Diversity and Inclusion

The trustees recognise why EDI is important for the charity and regularly assess the current level of

understanding across the organisation. This includes thinking about and setting appropriate targets tailored to the charity, monitoring their status and ensuring the right level of transparency of the charity's progress. Trustees understand their safeguarding responsibilities and have established appropriate procedures that are integrated with the risk management approach of the charity. This includes ensuring that everyone in contact with the charity knows how to speak up and raise concerns.

The trustees are reflecting on possibilities for increasing board diversity, in light of Charity Governance Code guidance <https://www.charitygovernancecode.org/en/6-diversity>.

Recruitment and appointment of trustees

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31st December 2022. The trustees have adopted the provisions of the Statement of Recommended Practices (SORP) 'Accounting and Reporting by Charities' the latest version of which was issued in October 2019. Under the requirements of the company's articles the trustees are elected to serve for a period of three years after which they must be re-elected at the next Board Meeting.

All the trustees give their time and expertise voluntarily and receive no remuneration or other benefits from the charity. Any expenses reclaimed from the charity are set out in the notes to the accounts.

The more traditional business and trust governance skills are represented on the Board. In an effort to maintain and develop this broad skill mix, trustees will be requested to provide a list of their skills (and update it each year) and in the event of particular skills being lost due to retirements, individuals are approached to offer themselves for election to the Board.

Trustee induction and training

Where there is a requirement for a new trustee, this would be identified, and the appointment made by the remaining trustees. The chair of the trustees is responsible for the induction of any new trustee, which involves awareness of a trustee's responsibilities, the governing document, administrative procedures, the history and philosophical approach of the charity.

Many trustees are already familiar with the practical work of the charity having been involved in activities such as the National Competition, and the training and mentoring of Enactus students and teams.

Additionally, new trustees will be invited and encouraged to attend a series of short sessions to familiarise themselves with the charity and the context within which it operates. These are jointly led by the Chair of the Board and the secretary of the charity. These cover:

- the obligations of Board members
- the main documents which set out the operational framework for the charity including the Memorandum and Articles
- resourcing and the current financial position as set out in the latest published accounts
- future plans and objectives

An information pack will be provided drawing guidance from the various Charity Commission

publications signposted through the Commission's guide "the Essential Trustee" as a follow up to these sessions. This will be distributed to all new trustees along with the Memorandum and Articles and the latest financial statements.

Risks and risk management

The trustees have a duty to identify and review the risks to which the charity is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error. In accordance with the Charity Commission's guidelines on risk management, with the assistance of management, the trustees oversee a risk register, outlining the potential financial, governance, operational, external and compliance risks the charity could face, weighing the likelihood and potential impact of each and the current and proposed actions required to mitigate those risks as appropriate. The register is reviewed regularly by the trustees, who are satisfied that systems are in place to mitigate identified risks to an acceptable level.

In general, all necessary insurance covers are in place having recently been upgraded and are reviewed as part of this risk management process. Internal control risks are minimised by the implementation of authorisations for all major transactions and projects. Measures are in place to ensure compliance with the health and safety of staff, volunteers, clients and visitors to Enactus activities in the UK.

Where appropriate, further systems or procedures will be established to mitigate the risks the charity faces. Where significant risks to external funding arise a strategic plan which will allow for the diversification of funding and activities will be developed.

The principal risks and uncertainties identified by the trustees for the charity are as follows:

- Fundraising risk.
- Stability of Enactus Global.

The measures taken by the charity to mitigate these risks are as follows.

Fundraising risk.

This is the risk that the level or mix of unrestricted and restricted income is insufficient to maintain or expand our social mission and impact. Enactus UK Trading operates as a business-driven organisation governed by representatives of its corporate sponsors through strategic partnerships. Enactus UK Trading Ltd. has retained a pipeline of new sponsors to replace those lost in 2020 due to economic circumstances. The trustees are of the view that new revenue streams will come from target sponsors and donors as a result of additional efforts in support of business development by the trustees and retained trading board members.

Stability of Enactus Global.

Previous occurrences of cash flow volatility within Enactus Global, as an associated but independent organisation, and the decline of sponsors of the World Cup event over recent years raises a number of managed risks. The first is reputational with an effect of reducing the commitment of sponsors/funders in common to continue to financially support independent country operations. The second concerns

the reduced value placed on the programme by sponsors and participants without a world cup event for national champion teams to compete together.

All Enactus UK funders/sponsors are managed directly in the UK with the exception of one (Ford Fund). The value of income to Enactus UK via Enactus Global is relatively small and can be partly offset against the financial benefit of not having to pay the network agreement fee (in the situation where Global cannot fulfil its obligations). The board seeks to maintain a prudent level of free reserve cover to cope with any fluctuations in income and thereby ensure running costs can be met and that charitable activities can continue to be delivered without significant disruption. The combination of different income streams of the Trading subsidiary and the charitable company is also a key part of the strategy to manage volatility in income streams as it provides cost synergies as well as complementary income streams.

Alternatives to a Global-managed world cup event have been discussed amongst the network of Country operations and could be put into action if the circumstances arose. Other considerations would include the need to transfer to a UK email system. In the extreme case where access to the Enactus trademark was restricted, then Enactus UK would either establish its own Trademark brand design and retain Enactus UK as a company and programme name or utilise the brand and Trademark owned by Enactus UK which is Next Gen Leaders.

Organisational structure

Enactus UK has a Board of a minimum of four trustees who meet at least three times a year and are responsible for the strategic direction and policies of the charity. The membership is currently made up from a variety of professional backgrounds relevant to the work of the charity. The company secretary also participates in meetings of the board but has no voting rights.

A scheme of delegation is in place and day to day responsibility for the provision of Enactus activity and services rests with the Chief Executive. The Chief Executive is responsible for ensuring the charity delivers the services specified and that key performance indicators are met. The Chief Operating Officer has responsibility for the day-to-day operational management of Enactus UK activities. The Chief Executive has responsibility for the supervision of all charity and trading company staff.

Related parties

The charity has a wholly-owned subsidiary, Enactus UK Trading Limited, which exists to carry out trading activities with a social purpose (social enterprise) in order to generate funds for the charity. The subsidiary is overseen by a Board of Directors appointed by the charity.

Responsibilities of the trustees

Company law requires the board of trustees to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the Charitable Company as at the balance sheet date and of its incoming resources and application of resources, including income and expenditure, for the financial year. In preparing the following statements, the trustees have selected suitable accounting policies and then applied them consistently, made judgements and estimates that are reasonable and prudent; and prepared the statement on the going concern basis.

Membership of the trust board

Members of the Board, who are directors for the purpose of company law and Trustees for the purpose of charity law, who served during the year and up to the date of this report are set out on page 2.

In accordance with company law, as the company's directors, we certify that this report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Remuneration policy

The trustees consider the board of trustees and the Chief Executive Officer to comprise the key management personnel of the charity in charge of directing, controlling, running and operating the charity on a day-to-day basis.

The salaries of the CEO and all staff are reviewed periodically and benchmarked against comparable salary levels for similar roles in similar-sized charities, and salaries are adjusted as appropriate. In other years, a cost of living increase is considered for eligible staff.

FINANCIAL REVIEW

Overview

The Trustees present their report and financial statements for the year ended 31 December 2022.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the charity's governing document, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)."

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the charity should undertake.

The trustees have assessed the major risks to which the charity is exposed and are satisfied that systems are in place to mitigate exposure to the major risks.

Principal funding sources

The principal funding source for the charity in 2022 was income from Enactus UK Trading subsidiary and foundation grants including one from the National Lottery Community Fund. Ongoing engagement and discussions with charitable foundations is proving useful in identifying possible opportunities for a much wider range of funding for the future. Discussions with potential partners are also centred on the potential for contract income in the future.

Investment policy

Aside from retaining a prudent amount in accessible cash reserves each year, the trustees have decided to invest the remaining reserves in investment funds.

Reserves policy

It is the policy of the charity that unrestricted funds which have not been designated for a specific use should be maintained at a level equivalent to at least three and six month's expenditure of both the charity and the subsidiary. The trustees consider that reserves at this level will ensure that, in the event of a significant drop in funding, they will be able to continue the charity's current activities while consideration is given to ways in which additional funds may be raised. This level of reserves has been maintained throughout the year.

Preparation of accounts on a going concern basis

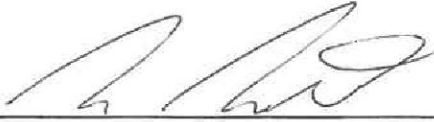
The trustees consider there are no material uncertainties about the charity's ability to continue as a going concern. The review of our financial position, reserves levels and future plans give trustees confidence the charity remains a going concern for the foreseeable future. The trustees have reviewed the guidance on charity financial reporting in the preparation of this trustee report.

Plans for future periods

As noted above, the charity plans to continue the activities outlined above in the forthcoming years subject to satisfactory funding arrangements. Plans are also being developed to work on a number of

schemes to increase the value and range of revenue streams.

Approved by order of the Trustees on 5th July 2023 and signed on its behalf by:

A handwritten signature in black ink, appearing to be 'R. Lassiter', written above a horizontal line.

Signed by Robin Lassiter – Chair of the trustees.

Charity registration number 1155261

Company registration number 04358202 (England and Wales)

ENACTUS UK
ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022

ENACTUS UK

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ENACTUS UK

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF ENACTUS UK

I report to the trustees on my examination of the financial statements of Enactus UK (the charity) for the year ended 31 December 2022.

Responsibilities and basis of report

As the trustees of the charity (and also its directors for the purposes of company law) you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the financial statements of the charity are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of the charity's financial statements carried out under section 145 of the Charities Act 2011 (the 2011 Act). In carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- 1 accounting records were not kept in respect of the charity as required by section 386 of the 2006 Act; or
- 2 the financial statements do not accord with those records; or
- 3 the financial statements do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
- 4 the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.



J L Swann BA (Hons) BFP FCA
Azets

1st Floor
Cophthall House
1 New Road
Stourbridge
West Midlands
DY8 1PH
United Kingdom

Dated: 5 July 2023

ENACTUS UK

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2022

	Notes	Unrestricted funds 2022 £	Restricted funds 2022 £	Total Unrestricted funds 2022 £	Unrestricted funds 2021 £	Restricted funds 2021 £	Total 2021 £
Income from:							
Donations and legacies	2	100,850	-	100,850	70,313	21,000	91,313
Charitable activities	3	2,000	-	2,000	2,333	-	2,333
Investments	4	554	-	554	650	-	650
Total income		103,404	-	103,404	73,296	21,000	94,296
Expenditure on:							
Charitable activities	5	77,972	9,260	87,232	52,494	5,000	57,494
Net incoming/(outgoing) resources before transfers		25,432	(9,260)	16,172	20,802	16,000	36,802
Gross transfers between funds		6,740	(6,740)	-	-	-	-
Net income/(expenditure) for the year/ Net movement in funds		32,172	(16,000)	16,172	20,802	16,000	36,802
Fund balances at 1 January 2022		396,296	16,000	412,296	375,494	-	375,494
Fund balances at 31 December 2022		428,468	-	428,468	396,296	16,000	412,296

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

ENACTUS UK

BALANCE SHEET

AS AT 31 DECEMBER 2022

	Notes	2022 £	£	2021 £	£
Fixed assets					
Investments	10		1		1
Current assets					
Debtors	11	20,157		19,125	
Cash at bank and in hand		409,849		393,170	
		<u>430,006</u>		<u>412,295</u>	
Creditors: amounts falling due within one year	12	<u>(1,539)</u>		<u>-</u>	
Net current assets			428,467		412,295
Total assets less current liabilities			<u>428,468</u>		<u>412,296</u>
Income funds					
Restricted funds	13		-		16,000
Unrestricted funds			428,468		396,296
			<u>428,468</u>		<u>412,296</u>

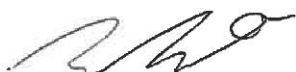
The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 31 December 2022.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on 5 July 2023



Mr R B Lassiter
Trustee

Company registration number 04358202

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies

Charity information

Enactus UK is a private company limited by guarantee incorporated in England and Wales. The registered office is 7 Wadkins Way, Bushby, Leicester, Leicestershire, LE7 9NA, United Kingdom.

1.1 Accounting convention

The financial statements have been prepared in accordance with the charity's governing document, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2016). The charity is a Public Benefit Entity as defined by FRS 102.

The charity has taken advantage of the provisions in the SORP for charities applying FRS 102 Update Bulletin 1 not to prepare a Statement of Cash Flows.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

Endowment funds are subject to specific conditions by donors that the capital must be maintained by the charity.

1.4 Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

Grant income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies

(Continued)

1.5 Expenditure

Expenses are included in the financial statements as they become due.

Expenses include VAT where applicable as the charity cannot reclaim it.

Support and governance costs are those costs that assist the work of the charity but do not represent charitable activities. They are incurred directly in support of expenditure on the objects of the charity.

1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings	33% on cost
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The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the statement of financial activities.

1.7 Fixed asset investments

Fixed asset investments are initially measured at transaction price excluding transaction costs, and are subsequently measured at fair value at each reporting date. Changes in fair value are recognised in net income/(expenditure) for the year. Transaction costs are expensed as incurred.

A subsidiary is an entity controlled by the charity. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

1 Accounting policies

(Continued)

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

1.10 Taxation

The charity is exempt from corporation tax on its charitable activities.

1.11 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.12 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.13 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

2 Donations and legacies

	Unrestricted funds	Unrestricted funds	Restricted funds	Total
	2022 £	2021 £	2021 £	2021 £
Donations and gifts	100,850	67,177	21,000	88,177
Grants receivable	-	3,136	-	3,136
	<u>100,850</u>	<u>70,313</u>	<u>21,000</u>	<u>91,313</u>

During the year the charity received government grants of £NIL (2021: £3,136) for retaining staff unable to work and on furlough.

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

3 Charitable activities

	Unrestricted funds	Unrestricted funds
	2022	2021
	£	£
Other income	2,000	2,333

4 Investments

	Unrestricted funds	Unrestricted funds
	2022	2021
	£	£
Interest receivable	554	650

5 Charitable activities

	2022	2021
	£	£
Staff costs	26,271	23,323
Enactus worldwide fees	14,158	24,662
Travelling and meetings	2,176	29
Programme delivery costs	-	6,102
NextGen Leaders programme	26,079	-
	68,684	54,116
Grant funding of activities (see note 6)	13,260	-
Share of support costs (see note 7)	1,992	253
Share of governance costs (see note 7)	3,296	3,125
	87,232	57,494
Analysis by fund		
Unrestricted funds	77,972	52,494
Restricted funds	9,260	5,000
	87,232	57,494

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

6 Grants payable

	2022	2021
	£	£
Grants to institutions:		
Nottingham Trent University	2,300	-
King's College London	550	-
Cardiff Metropolitan University	300	-
Northumbria University	400	-
University Of Greenwich	600	-
University Of Sheffield	550	-
University Of York	300	-
Leeds Trinity University	400	-
University Of Liverpool	350	-
University Of Sussex	150	-
University Of Nottingham	250	-
De Montfort University	250	-
University of Southampton	350	-
Regional Feedback Summits	4,210	-
Aston University	200	-
Bangor University	200	-
University Of Dundee	200	-
Durham University	200	-
University Of Glasgow	200	-
Lancaster University	200	-
University Of Manchester	200	-
University of St Andrews	200	-
University Of York	200	-
University Of Derby	100	-
University Of Exeter	100	-
University Of Leicester	100	-
University Of Westminster	100	-
University Of Surrey	100	-
	<u>13,260</u>	<u>-</u>

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

7 Support costs

	Support costs £	Governance costs £	2022 Support costs £	Governance costs £	2021 £
Exchange gains	(850)	-	(850)	(69)	(69)
General admin costs	2,746	-	2,746	240	240
Bank charges	96	-	96	82	82
Accountancy	-	3,296	3,296	-	3,125
	<u>1,992</u>	<u>3,296</u>	<u>5,288</u>	<u>253</u>	<u>3,378</u>
Analysed between					
Charitable activities	<u>1,992</u>	<u>3,296</u>	<u>5,288</u>	<u>253</u>	<u>3,378</u>

Governance costs includes payments to the accountants of £2,500 (2021- £2,240) for independent examination fees, and £796 (2021 - £885) for other services.

8 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

9 Employees

The average monthly number of employees during the year was:

	2022 Number	2021 Number
	<u>2</u>	<u>1</u>
Employment costs	2022 £	2021 £
Wages and salaries	23,375	20,750
Social security costs	2,195	1,950
Other pension costs	701	623
	<u>26,271</u>	<u>23,323</u>

There were no employees whose annual remuneration was more than £60,000.

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

10 Fixed asset investments

		Other investments
Cost or valuation		
At 1 January 2022 & 31 December 2022		1
Carrying amount		
At 31 December 2022		1
At 31 December 2021		1

	Notes	2022 £	2021 £
Other investments comprise:			
Investments in subsidiaries	17	1	1

11 Debtors

	2022 £	2021 £
Amounts falling due within one year:		
Amounts owed by subsidiary undertakings	20,157	19,125

12 Creditors: amounts falling due within one year

	2022 £	2021 £
Other taxation and social security	1,066	-
Trade creditors	175	-
Other creditors	298	-
	1,539	-

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

13 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

	Movement in funds		Balance at 1 January 2022	Resources expended	Transfers	Balance at 31 December 2022
	Incoming resources	Resources expended				
	£	£	£	£	£	£
SAP	1,000	-	1,000	(1,000)	-	-
Schroders	15,000	-	15,000	(8,260)	(6,740)	-
Badhur Foundation	5,000	(5,000)	-	-	-	-
	<u>21,000</u>	<u>(5,000)</u>	<u>16,000</u>	<u>(9,260)</u>	<u>(6,740)</u>	<u>-</u>

Purpose of Restricted Funds

SAP provided funds to run a special competition which focussed on projects that used Tech for Good.

Schroders income is to be used for student event opportunities in 2022, including grants, travel bursaries, and event costs.

Badhur Foundation funds are to be used for laptops for schools to help close digital divide.

14 Analysis of net assets between funds

	Unrestricted funds 2022 £	Restricted funds 2022 £	Total 2022 £	Unrestricted funds 2021 £	Restricted funds 2021 £	Total 2021 £
Fund balances at 31 December 2022 are represented by:						
Investments	1	-	1	1	-	1
Current assets/(liabilities)	428,467	-	428,467	396,295	16,000	412,295
	<u>428,468</u>	<u>-</u>	<u>428,468</u>	<u>396,296</u>	<u>16,000</u>	<u>412,296</u>

15 Members' liability

The charity is limited by guarantee, not having a share capital and consequently the liability of the members is limited, subject to an undertaking by each member to contribute to the net assets or liabilities of the charity on winding up such amounts as maybe required not exceeding £1.

ENACTUS UK

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

16 Related party transactions

Transactions with related parties

During the year the charity entered into the following transactions with related parties:

- During the year the charity received donations of £NIL (2021 £nil) from Enactus UK Trading Limited, its trading subsidiary.

At 31 December 2022, there was an amount of £20,157 owed from Enactus UK Trading Limited. (2021 £19,125).

17 Subsidiaries

These financial statements are separate charity financial statements for Enactus UK.

Details of the charity's subsidiaries at 31 December 2022 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
Enactus UK Trading Limited	United Kingdom	Training and Sponsorship	No shares issued	100.00	

- The aggregate capital and reserves and the result for the year of subsidiaries excluded from consolidation was as follows:

Name of undertaking	Profit/(Loss)	Capital and Reserves
	£	£
Enactus UK Trading Limited	(23,160)	(52,706)