



SALFORD FOODBANK

Charity number: 1150870

Company registration number: 08290270

Annual Report and Financial Statements for the year
ending 31st March 2025

Charity name: Salford Foodbank

Date of incorporation: 12th November 2012

Trustees: Mr Peter Clegg (appointed 3rd February 2020)

Mr Alistair Feakin (appointed 7th July 2020)

Mr Joshua Kapp (appointed 15th November 2021)

Mrs Tina Kapp (appointed 3rd February 2020)

Dr Jessica Lenka (appointed 15th January 2024)

Mr James Anthony Wood (appointed 18th March 2021)

Mr Hossein Afrang (appointed 20th January 2025)

Chair of Trustees: Mr Alistair Feakin (appointed 7th July 2020)

Company secretary: Mr James Anthony Wood (appointed 25th March 2021)

Foodbank Manager: Emma Rapley

Office address: 4 Kansas Avenue, Salford, Greater Manchester, M50 2GL

Contact phone number: 0161 637 2120

Contact email address: info@salford.foodbank.org.uk

Under the Charities Articles of Association our objectives remain as;

The relief of financial hardship for the public benefit amongst people in Salford and the surrounding area or in other parts of the United Kingdom in such ways as the trustees from time-to-time think fit, in particular, but not exclusively by:

- a) providing emergency food, essential toiletries, and household items to individuals and families in need and/or for distribution by charities or other organisations working to prevent or relieve poverty,
- b) such other means, including (but not limited to) the provision of support or signposting to relevant information and other advisory services, in accordance with Christian principles.

IMPACT REPORT

Visitors

In this accounting year Salford Foodbank fulfilled 9,734 foodbank vouchers, feeding 20,348 people. Of these people 6,653 were children.

This is a small drop (1.7%) in people receiving emergency food parcels compared to the previous accounting year. However, the number of people we are supporting remains incredibly high. In this accounting year we supported 3 times the amount of people compared to 4 years ago.

Salford Foodbank works on a referral system, ensuring that everyone who visits has been offered additional support and guidance from a partner agency – whether this be a social worker, support worker, probation officer etc. We worked with over 160 referral partners throughout the year. Our most commonly used referral partners include several statutory agencies linked with Salford Council or the NHS including Social Services Child Protection Team, Supported Tenancies and Work and Health Programme, as well as fellow local charitable organisations such as Salford Citizen's Advice.

Emergency food parcels are distributed to anyone referred to Salford Foodbank in crisis, where people can access food parcels from 7 different centres. 4 of our centres are church based as we retain our connection with the local church community. Salford Foodbank was originally set up by a group of young people from local church Christ Central. Whilst we were first set up as a Christian organisation, we serve and work with people of all faith groups and beliefs, or none. Our other 3 centres are at Gateways and Hubs where we work closely with the Locality teams within Salford Council.

When people are referred to Salford Foodbank they are asked for their reasons for referral. 'Rising cost of essentials' remains the key reason cited, followed by 'ongoing impact of physical or mental health condition' and 'benefit delay'.

Anyone can be referred to Salford Foodbank's services. We work hard to ensure we are open and welcome to all. This includes offering tailored food for people following a Halal diet and meeting other specialist dietary requirements. At our sessions people can also help themselves to additional items such as essential toiletries, pet food, fresh bread, and SIM cards. The dignity

of visitors is key, volunteers ensure everyone is welcomed and helped to put at ease as they arrive. An example of this is offering food in branded supermarket carrier bags to reduce stigma.

Trustees

During this accounting year we had 7 trustees on our board. In January 2025 we said goodbye to Pete Clegg after 5 years of service. We then appointed Afrang Hossein in January 2025 to give more financial perspective to the board.

Staff

The trustees delegate the day-to day management of Salford Foodbank to a dedicated team of staff. This year we had a core team of 6 part-time members of staff working 115 hours per week. This is the equivalent to 3 full time members of staff. Staff this year cover the following roles;

Emma Rapley	Foodbank Manager
Clare Henderson	Trust and Partnerships Fundraising Manager
Miriam Brown	Warehouse Co-ordinator
Mervyn Gledhill	Referral Partner Co-ordinator
Martine Lightfoot	Van Driver
Tracy Smith	Finance Assistant

Volunteers

Our work relies on the support and goodwill of a team of over 70 volunteers. An average week sees 162 hours given. The volunteers are our lifblood – they are the most incredible, talented, enthusiastic and empathetic group of people. They show up every day with smiles on their faces, ready and willing to give their time freely to help those in crisis in our local community. Our wonderful team of volunteers help to ensure that every step of the Foodbank process runs smoothly. They pick up food donations from local supermarkets, they sort and date food at the warehouse, they pack food parcels, they deliver food to our centres, they welcome and greet visitors, they make them cups of tea, and they listen and support those who need our help.

Some of the ways we value our volunteers are inviting them to a Christmas celebration, and a summer social event.

Sustainability Grant

As reported in the previous year's accounts, our team had major concerns regarding our finances and sustaining the costs of running Salford Foodbank. This was mainly due to the growing cost of bulk ordering food to ensure the food parcels continued to offer people at least 3 days' worth of food. We continued reviewing the contents of the food parcels and ensuring we receive the best value for money through our ordering systems. In the financial year 2023/2024 we spent £122,137 on food. This figure should have been £178,137 – but was lower thanks to the short-term national partnership between Trussell and Tesco where we saw food to the value of £56,000 donated directly to us. There was great concern that this figure was going to be unsustainable moving into the 2024/2025 year. We therefore worked alongside Trussell on an application for an emergency Sustainability Grant to ensure we could continue our work.

Trussell were very supportive and offered us an incredibly generous grant of £235,722. The grant was split into two sections – the first part was £200,722 which was the forecast of our spend on food for the year ahead. As seen in the below accounts our final food spend was actually £157,425. This was some way below our original forecast thanks to receiving more generous food donations than we had originally expected, and the demand for food parcels plateauing rather than continuing to steeply increase. We also gained a new option for ordering bulk food through a neighbouring foodbank based in Sheffield called Food Community Trust. These orders are available to us at a highly reduced cost, for example tinned fruit at 39p rather than our previous orders through Tesco at £1 each.

The second part of the Sustainability Grant was £35,000 of funding to recruit a Fundraiser. This would be a new role at Salford Foodbank – crucial to ensure our long-term sustainability. Recruitment began in May for a skilled grant and corporate fundraiser, resulting in Clare joining our staff team as Trusts and Partnerships Fundraising Manager in August, bringing a wealth of experience. Funding for the role is only for 18 months but we hope to be able to renew the contract at the end of its term. Clare has already had much success with applications to trusts and foundations, and developing support from local corporate organisations. A key corporate highlight is working with local food market Kargo who began selling a charity mocktail with all funds coming to Salford Foodbank. Furthermore, a key grant highlight is receiving funding from Booths Charities totalling £21,500.

Financial Inclusion project update

Our Financial Inclusion project has been successfully running since Spring 2022. The project is a partnership with Salford Citizens Advice and the St Antony Centre who provide advisors to sit in our food bank sessions. They offer advice to clients to help maximise their income and support them in not needing to use a food bank again. Volunteers and clients are all grateful for this valuable additional service. The team of advisors have an incredible depth of knowledge on benefits, housing, debt support, and local signposting.

However, this service had only been available in our church centres. We wanted to ensure everyone visiting any of our centres received the same access to support and advice. We therefore worked with the Financial Inclusion team at Trussell on developing the service into our sessions based at the 3 Salford Council Gateways and Hubs. This was challenging due to the Gateways and Hubs wide range of opening hours – Monday to Friday from 10am until 6pm. As they are large public buildings, we faced some challenges in where the advisors could be based to ensure conversations could remain private but also the advisors were visible, accessible and welcoming to foodbank visitors.

In April we were successful in our application for 2-year grant funding through Trussell to develop this project. For year one, we received £51,750 to contract an additional CA advisor to run two drop-in advice sessions every week at both Swinton Gateway and Broughton Hub. The project took a while to embed but is now regularly supporting visitors with a direct and tailored service.

Other key developments and highlights

- Salford Foodbank is part of The Trussell Trust network of foodbanks across the country. The charity rebranded to Trussell with new logos and brand guidelines being implemented at Salford Foodbank in Oct 2024.
- We continued working closely with our referral partners across Salford. We host 2 welcome mornings each month in the Salford Foodbank warehouse/office inviting referrers to see our work and learn more about the services we offer and the referral process.
- We continued our partnership with the local Salford branch of the RSPCA. The charity regularly shares pet food donations with us to pass on to foodbank visitors, but we also joined their new project Early Help and Support Veterinary Voucher scheme. This now enables our volunteers to identify and refer people struggling to afford veterinary care for their pets, offering them veterinary vouchers to cover the cost of vital care for pet illness or injury.
- We were invited to collect cash and food donations at the final musical production of 'Come From Away' at Salford's Lowry Theatre in December. The show's story is all about offering support and help to those in crisis – the heart-warming story resulted in the audience donating a fantastic £1,863.

Future plans – from April 2025

- We have been in our current warehouse and office premises at Kansas Avenue since the summer of 2020. We are extremely grateful to Peel for continuing to offer the building at a 'peppercorn' rent. Limited work has been completed in the entrance area, office and kitchen space. We aim to complete a full refurbishment of this area to make it more welcoming for visitors, give increased office space for our growing team and a more user-friendly kitchen space for our volunteers. Details have been drawn up by David Britch – one of our warehouse volunteers who is also an architect. We have received some funding to support this work and await final quotes and permissions from our landlords Peel.
- We plan a recruitment drive for new trustees to join our board to offer a broader depth of knowledge and expertise and help shape the future of Salford Foodbank.
- We hope to develop our staff team and recruit for a dedicated role to manage and support our volunteers because they are so crucial in everything we do.

Accounts

Reserves Policy

Salford Foodbank looks to maintain a level of reserves in order to protect the charity against a significant fall in income or to meet other unexpected increases in costs. Our reserves policy expects that the charity retains cash (being unrestricted funds) to be sufficient to cover 3-6 months of normal expenditure. At the end of 31st March 2025 the value of unrestricted funds/cash totalled £204,006. Based on current running costs this is equivalent to 6 months of total expenditure (expenditure including the purchase of food, salary costs, client advice costs and support costs).

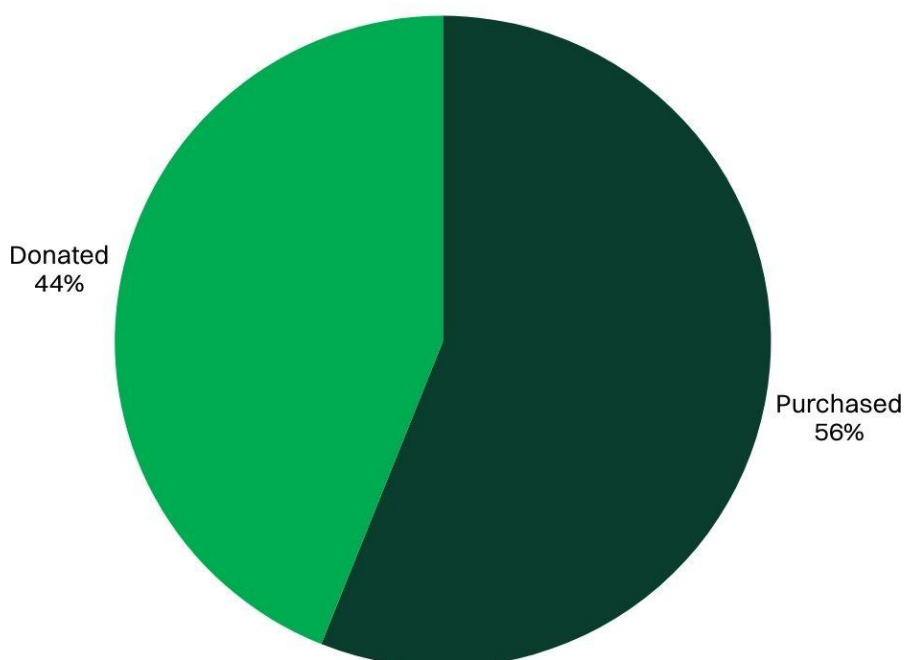
Food Assets

Salford Foodbank continues to rely on the goodwill of local people, companies, organisations and places of education and worship to donate food items. In this reporting year 75,626kg of food was received in donations. We continue to not receive enough food donations to meet the increased demand of food parcels. A further 96,412kg of food stock was purchased at a value of £157,425.

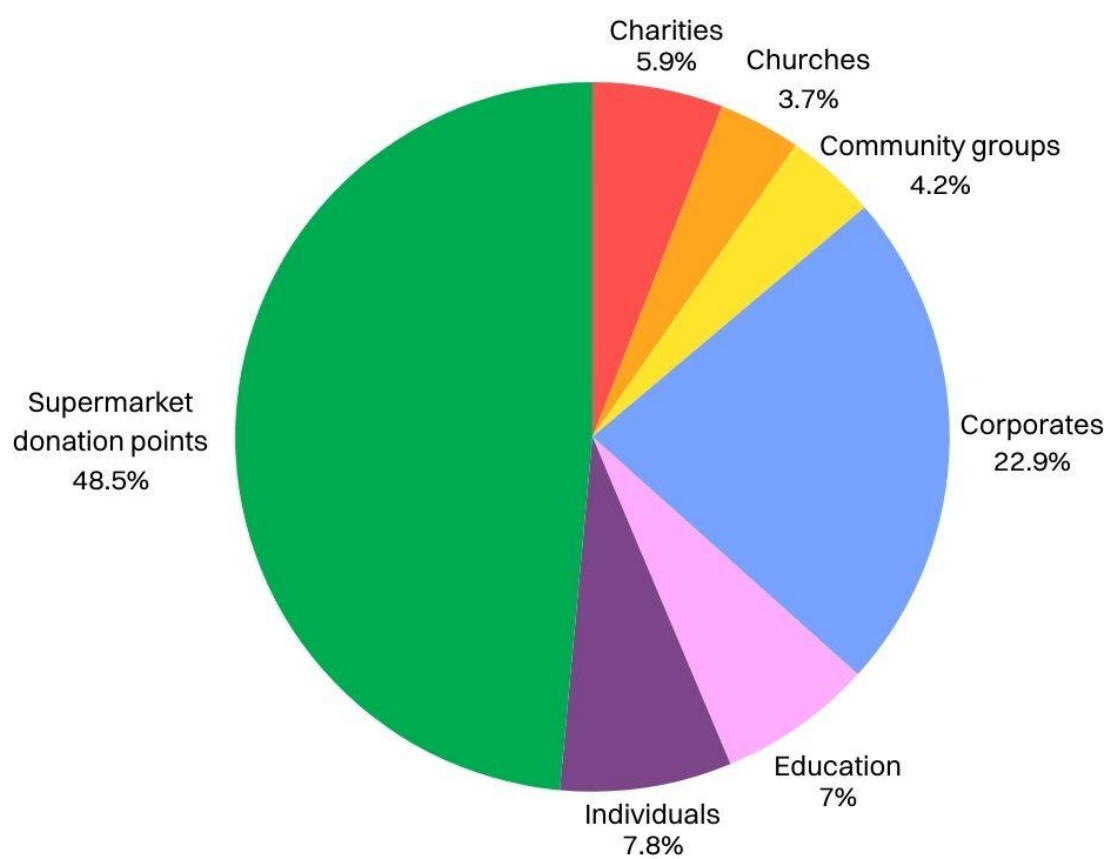
We bulk purchase weekly to ensure our stock levels can sustain the need for the parcels. Bulk purchasing is completed through several sources where we can access discounted or warehouse rates through Morrisons wholesale, Tesco and FCT.

We also work closely with neighbouring foodbanks within the Greater Manchester Trussell cluster and regularly receive free surplus stock from others. This amounted to 3,327kg.

Pie chart showing food stock in 24/25



Pie chart showing source of food donations in 24/25



Notable monetary donations (over £5,000) received in 24/25

Trussell	£300,166
Albert Hunt	£5,000
Arnold Clark	£5,000
Booths Charities	£21,500
Talk Talk	£11,000
Local Giving (online fundraising tool)	£52,612
Local benefactor	£10,000

**SALFORD FOODBANK
BALANCE SHEET
FOR THE YEAR ENDED 31 MARCH 2025**

	Notes	2025 £	2024 £
FIXED ASSETS			
Tangible Assets	1	1,298	8,613
CURRENT ASSETS			
Debtors	2	3,953	12,645
Cash at bank and in hand	3	<u>291,497</u>	<u>204,590</u>
		295,450	217,235
Creditors: Amounts due within one year	4	<u>(39,711)</u>	<u>(6,839)</u>
NET CURRENT ASSETS / (LIABILITIES)		255,739	210,396
Creditors: Amounts due after one year	5	<u>-</u>	<u>(21,407)</u>
TOTAL NET ASSETS / (LIABILITIES)		<u>257,037</u>	<u>197,602</u>
TOTAL RESERVES	6	<u>257,037</u>	<u>197,602</u>

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH
2025**

1. TANGIBLE ASSETS	Motor Vehicle	Office Equipment	Furniture & Fittings	Total
	£	£	£	£
Cost:				
Opening Balance	23,330	2,641	4,773	30,744
Additions	-	-	-	-
Disposals	-	-	-	-
Closing Balance	23,330	2,641	4,773	30,744
Depreciation:				
Opening Balance	17,498	1,755	2,878	22,131
Charge for the period	5,832	528	955	7,315
Disposals	-	-	-	-
Closing Balance	23,330	2,283	3,833	29,446
Net Book Value:				
Opening Balance	5,832	886	1,895	8,613
Closing Balance	-	358	940	1,298
		2025	2024	
		£	£	
2. DEBTORS				
Gift Aid		3,953	12,645	
		2025	2024	
		£	£	
3. CASH AT BANK AND IN HAND				
Restricted Funds		87,491	64,774	
Unrestricted Funds		204,006	139,816	
		<u>291,497</u>	<u>204,590</u>	

	2025 £	2024 £
4. CREDITORS: AMOUNTS DUE WITHIN ONE YEAR		
Payroll Liability	2,127	5,339
Examiner Fees	-	1,500
Trade Creditors	3,572	-
Deferred Income	19,444	-
Accruals	14,568	-
	<u>39,711</u>	<u>6,839</u>

	2025 £	2024 £
5. CREDITORS: AMOUNTS DUE AFTER ONE YEAR		
Adjusted Accruals (Depreciation)	-	11,244
Accruals	-	10,163
	<u>-</u>	<u>21,407</u>

6. STATEMENT OF FUNDS

	Notes	1.4.24 £	Income £	Expenditure £	31.3.25 £
Funds		197,602	441,587	(382,152)	257,037

		1.4.23 £	Income £	Expenditure £	31.3.24 £
Funds		226,440	275,349	(304,187)	197,602

7. DONATIONS, GRANTS AND GIFTS

	2025 Unrestricted Funds £	2025 Restricted Funds £	2025 Total Funds £	2024 Total Funds £
Donations: Non-Gift Aid Claimable	82,550	-	82,550	107,486
Donations: Gift Aid Claimable	14,460	-	14,460	16,860
Grants and Corporate Donations	45,145	79,556	124,701	146,258
Restricted Food Grants	-	213,972	213,972	750
Other Income	5,904	-	5,904	3,995
	<u>148,059</u>	<u>293,528</u>	<u>441,587</u>	<u>275,349</u>

8. EXPENDITURE - CHARITABLE ACTIVITIES

		2025	2024
		Total	Total
		Funds	Funds
	Note	£	£
Client Advice		80,413	48,310
Staff Costs		84,362	71,234
Food		157,425	121,909
Toiletries		11,840	228
Fundraising Expenses		285	180
Depreciation		7,315	7,054
Support Costs	9	30,313	43,010
Distribution Costs		5,160	5,324
Vehicle and Equipment		4,065	4,385
Travel Costs		968	806
Governance Costs		6	1,747
		<hr/> 382,152	<hr/> 304,187

9. SUPPORT COSTS

	2025	2024
	£	£
Administration Costs	1,692	1,951
Consumables	4,268	13,684
Team Welfare	2,042	2,831
Utilities	8,129	9,902
Insurance	2,753	4,206
Premises Maintenance	6,640	6,813
Advertising	2,343	1,266
Bank Charges, Legal and Professional	2,446	2,357
	<hr/> 30,313	<hr/> 43,010

These financial statements were approved by the board of trustees. Signed on their behalf by

Chair of Trustees

Signature T. Kapp

Printed name TINA KAPP

Date 28/1/2026.

These financial statements have been independently examined by

Signature Russell Barnatun

Printed name RUSSELL BARNATUN

Date 26/1/26