



**FUNDING FOR ALL
& ALL FOR FUNDING**

UNAUDITED

REPORT OF THE TRUSTEES AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31ST OCTOBER 2024

**Charity No. 1150204
Company No. 08263265**

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Report of the trustees

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity, Funding for All, for the year ended 31st October 2024. The trustees confirm that the annual report and financial statements comply with the current statutory requirements, the requirements of the company's governing document and in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102 SORP).

Administrative details

Registered Charity Number:	1150204												
Registered Company Number:	8263265												
Registered Office:	Maidstone Community Support Centre 39-48 Marsham Street, Maidstone Kent ME14 1HH												
Trustees and directors:	<table> <tr> <td>Bethan Tomlinson</td><td></td></tr> <tr> <td>Foteini-Eleni Oikonomopoulou</td><td>resigned 30th October 2024</td></tr> <tr> <td>John Gordon</td><td></td></tr> <tr> <td>Nigel Turley</td><td>appointed 22nd November 2024</td></tr> <tr> <td>Erika Collinson</td><td>appointed 23rd April 2024</td></tr> <tr> <td>Emma Tanner</td><td>appointed 23rd April 2024</td></tr> </table>	Bethan Tomlinson		Foteini-Eleni Oikonomopoulou	resigned 30 th October 2024	John Gordon		Nigel Turley	appointed 22 nd November 2024	Erika Collinson	appointed 23 rd April 2024	Emma Tanner	appointed 23 rd April 2024
Bethan Tomlinson													
Foteini-Eleni Oikonomopoulou	resigned 30 th October 2024												
John Gordon													
Nigel Turley	appointed 22 nd November 2024												
Erika Collinson	appointed 23 rd April 2024												
Emma Tanner	appointed 23 rd April 2024												
Staff:	Kerry Donati (Charity Manager) Katherine Jary (Operations Manager and Charity Secretary) Charlotte Coombes (Events and Marketing Co-ordinator)												
Independent Examiner:	Hedley Dunk Limited Trinity House 3 Bullace Lane Dartford Kent DA1 1BB												
Website:	www.fundingforall.org.uk												
Facebook:	@fundingforall.org.uk												
X/Twitter:	@FundingforAll												
Instagram:	@fundingforallkent												
LinkedIn:	Funding for All												

Governance

The charity is a company limited by guarantee with no share capital (registration no. 8263265) and a registered charity (registration no. 1150204). In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity. The charity's Memorandum and Articles of Association is the primary governing document of the charity.

Funding for All was registered with the Charity Commission on 17th December 2012. The Memorandum and Articles of Association was incorporated on 22nd October 2012 as amended by special resolution registered at Companies House on 13th December 2012.

The Funding for All Board of Trustees meets quarterly and holds an AGM in late spring each year.

The Operations Manager and the Charity Manager, in tandem with the Board of Trustees, continue to review the charity's policies and procedures annually and develop new policies as necessary.

The charity's Board recognises the need to periodically consider any gaps in knowledge, skills, and experience within the Board and to bring innovative ideas to the organisation. Following ongoing trustee recruitment, new trustees, with suitable and selected skills, have been successfully recruited to Board.

All new trustees receive a full induction to the organisation, are provided with 'The Essential Trustee' Charity Commission guidance and they complete an NCVO online e-learning course on: 'Roles and duties of trustees'.

The directors consider the board of directors, who are the charity's trustees, and the Charity Manager as the key management personnel of the charity in charge of directing and controlling, running, and operating the charity on a day-to-day basis. All trustees give their time freely and no trustee received remuneration in the year. Staff pay is reviewed annually by the trustees and is benchmarked against pay levels in other local charities of a similar size.

Vision

Funding for All is a registered charity and company limited by guarantee that was established in October 2012 to respond to a recognised charitable need in Kent following the closure of the extremely successful 'Funding Buddies' project.

The vision of Funding for All is to inspire and empower community organisations in Kent and Medway to build their fundraising capacity to ensure sustainable projects.

Objectives and activities

Charitable objectives

The purposes of the charity as set out in its governing document are:

To promote the voluntary sector for public benefit by providing services designed to increase the amount of effective resources available to voluntary sector organisations principally but not exclusively in the local government area of Kent, Medway, and its environs.

Public benefit

The charity's trustees have complied with their duties under the Charities Act 2011 to have due regard to public benefit guidance published by the Charity Commission. Funding for All's public benefit activities are outlined in the sections below, illustrating the commitment of the charity to strengthening the community organisations of Kent and Medway.

Chair's report

Reflecting on the year ending 31st October 2024 I want to extend our grateful thanks for the work of trustee Foteini-Eleni Oikonomopoulou in recent years. We welcomed 3 new trustees into the body during 2024, Erika Collison, a former mentor and mentee, Nigel Turley, founder of Funding Buddies, and a former mentee and Kent based charity leader, Emma Tanner.

The core team has been ambitious, thoughtful and responsive to the ongoing funding crisis, referred to as a 'perfect storm' by the Kent VCSE Steering Group this year. They have worked incredibly hard, using their on-the-ground knowledge of the evolving issues and feedback to loop into our delivery and planning. The wider team of mentors has now increased its diversity and offers 19 different specialisms to support future sustainability for the fundraisers of Kent and Medway.

Our increased use of Webinars has enabled more people with stretched capacity to access our support, and it improves the cumulative carbon footprint of our work. There have been times to come together as a community too, and our conferences and training sessions have been a welcome opportunity to share ideas and connections, with mentees and attendees reflecting on the way Funding For All has helped to cut through the loneliness and isolation that many volunteers and fundraisers have felt over recent years.

We have also joined the Kent County Council Infrastructure network and have welcomed the peer exchange with all 9 members which has brought about meaningful cross-organisation work for the benefit of VCSE services across our delivery area.

As the National Lottery Reaching Communities project “That’s the way we do it” came to a close during this period the team can be justifiably proud of the evidenced £5.7million raised by mentees – a 14:1 return on Lottery’s investment in our support for the sector. We have since learnt that we have been fortunate to gain a second award from National Lottery Reaching Communities to continue this work. We are delighted to start the new year with a confirmed 4 years of activity supporting those on our doorsteps who are making such a difference to people in Kent and Medway.

Financial review

The financial results for Funding for All for the financial year were pleasing, with income of £86,106 in the year (2023: £192,930) and closing funds of £133,677 at 31st October 2024 (2023: £203,272). The closing funds include £75,531 of unrestricted funds (2023: £65,091), equivalent to at least six months’ current staff and core overhead costs in accordance with the charity’s reserves policy. As a result and having secured funding encompassing all the charity’s core costs until 2028, the trustees are confident that the charity remains a going concern. Funding for the period thereafter will be sought by the trustees in due course and unrestricted reserves will be retained at current levels until then.

The trustees regularly review the charity’s finances and consider the risks relevant to the charity’s operation, implementing policies and procedures to minimise risk and manage impact should those risks materialise.

In the financial year the charity did not actively fundraise from the public or undertake similar fundraising activities. The trustees were pleased to receive donations from supporters.

Meeting the funding needs of the voluntary sector in our region

Funding For All offers free, expert fundraising support to ensure small to medium Voluntary, Community, Social Enterprises and Faith groups (VCSEFs) secure a sustainable future. We currently provide this support through our free fundraising mentoring, funding surgeries, webinars, conferences, one-to-one (1-2-1) events, funding opportunities on our website and through our newsletters and bulletins.

Delivery context

Funding for All covers the geographic county of Kent, which includes the Kent County Council (KCC) area and all its twelve districts, and the borough, city, and parish councils within, and the Medway unitary council area. These administrative areas include an extensive rural population, significant areas with high indices of deprivation, as well as a large number of coastal communities.

Kent’s rural areas make up 85% of the county; rural communities continue to experience social isolation, transport issues and rising challenges from the cost-of-living crisis (Framing Kent’s Future, KCC, 2022-2026).

Kent’s coastal areas face challenges of isolation and intensive deprivation. Kent is a county with over 350 miles of coastline (Framing Kent’s Future, KCC, 2022-2026) and both local and national strategies endeavour to address higher than average deprivation within these areas (see Health and Well Being of Coastal Communities, 2021, KCC; Healthy Placemaking and Health in Kent, KCC and Active Kent and Medway, 2023).

In this period, Kent has seen a decrease in its population. According to totalpopulation.org.uk, Kent’s population is 1,578,500, representing a decline in the population of approximated 15,000 since Dec 2023. This change is small but indicates a new trend, because Kent’s population has, until now, steadily increased since the 1980s. Kent’s unemployment rate is 2.9%, below the national rate of 3.8%. However, the average salary in Kent is 6% lower than the national average, whilst the average house price is approximately 25% higher than the national average. During this period, salaries have seen a decrease in real terms whilst house prices have seen an increase. This is one unsung factor which impacts on the cost-of-living crisis on our area, creating a higher demand for VCSE services, and a lower capacity for volunteering. There appears to have been a nominal increase in Medway’s population, of only 700 in this period (totalpopulation.org.uk), however Medway has a higher unemployment rate than Kent (3.5%). Salaries are a little higher than in Kent, although still 5.7% lower than the national average, and the average house price is approximately 15% higher than the national average. According to ONS data, Medway is in Global Cluster B which represents authorities that have a high proportion of residents with no qualifications, children in relative poverty and cigarette smokers. As well as challenges to the cost of living, this context contributes to additional challenges in the region with the cost of giving, as well as living. 75% of the mentees we support are volunteers, and our role as a charity is invaluable in this area because we encourage, guide, share expertise and save people precious time, to help them to help their communities to thrive.

Although there are currently no updated statistics for Indices of Multiple Deprivation nationally, there are hopes that some data will be made available in the spring of 2025. KCC did not undertake their own statistical analysis of the population during this period, but their analysis based on their 2023 findings suggest that Kent remains the most populous county in the South East of England (Kent Analytics, KCC, July 2024). KCC advises that the Maidstone District is the most populous and the Gravesham District is the least, although Dartford District has the highest density of population, whilst Ashford District has the least (Kent Analytics, KCC, July 2024). Kent and Medway remain regions within which there is an extensive range of difference and diversity, with continued high demand on the services provided by the voluntary sector, and extensive innovation in grass roots community responses.

Challenges in the funding landscape

Analysis from the Kent and Medway VCSE Steering Group (2024) suggests that during this period there were at least 4,195 VCSEs in Kent and Medway, including 565 CICs and 3,630 registered charities, CIOs and trusts. According to the figures in their report, Challenges Facing the Sector, 80% of these organisations are small or micro in size.

Funding for All prioritises its support to micro and small organisations to address and increase equitable access to support, advice and training.

According to KCC's report, Headline Analysis of the Voluntary Sector in Kent, December 2023, smaller organisations had faced the biggest challenge in loss of income. However, this financial period has seen small increases in individual donations and community fundraising, and in the absence of statistical evidence of this coming through, it would suggest that smaller organisations that rebuild skills in these areas will increase their resilience.

At Funding for All, we have seen an increase in CICs coming to us for support this year. We have also seen an interest in established charities who are facing new financial challenges with previous funding no longer available.

As mentioned above, KCC's analysis (Dec 2023), revealed a loss of income for micro-organisations in the period following the pandemic, reporting a 'combined cash decrease of £5.4 million'. This statistic was based on organisations that have submitted financial reports for five years. The decline in income for these groups reflects a difficult period in funding for VCSEs nationally.

This regional picture reflects national trends. According to the NCVO website (Aug 2024), *'charities are currently experiencing declining incomes at the same time as record demand for services. This makes it difficult for organisations to plan and deliver their vital work. Small organisations and those led by marginalised communities are the worst affected.'* [NCVO website, August 2024].

In October 2024, the Charities Aid Foundation reported that:

- *New Charities Aid Foundation research finds vast majority (86%) of charities report increased demand for their services.*
- *Over half (54%) of charities say that demand has increased by 'a lot', up from 43% reporting the same in 2023.*
- *Growing demand for services comes as half (50%) of charities cite increased competition for funding - with nearly a third (30%) reducing their workforce or planning to do so.*
- *Poverty-relief, human rights, and diversity charities are most affected*

The Association of Charitable Foundations (October 2024) reported that charities and voluntary organisations have seen funding from central government decrease by 33%, funding from local authorities decrease by 33% since 2009, and individual donations decrease by 14%, although there are indications that this last area is starting to make a small tick upwards (Centre for Philanthropy, University of Kent). Whilst dealing with these reduced areas of income, grant making charities report surges in applications received of between 30-50% (Association of Charitable Foundations, 2024), increasing the competition for this source of income.

The decline in income in the sector coincides with a national cost-of-living crisis and a period of high inflation which has seen costs to the voluntary sector increase. According to NCVO, in the last financial period, the cost-of-living crisis impacts specifically through increased staff costs, increased energy costs, increased cost of materials and consumables, and increased fuel costs (The Road Ahead, NCVO, July 2023). The tough economic climate continues to impact upon the voluntary sector nationally, according to the NCVO, but VCSEs currently face additional challenges in this period with the uncertainties of new policies with a change of government and the challenge of adapting to social, environmental and technological shifts (The Road Ahead, NCVO, Jan 2024). The NCVO signals that there are also trends in more

democratising and local input, with funders giving preference to groups led by people with lived experience and solutions proposed from within communities. Funders are also raising their expectations for VCSEs to reduce their carbon footprint, and for some VCSEs, the impacts of climate change will need to be prepared for (NCVO, 2024). The implications of technological advances in AI are beginning to be felt. Some of these are positive, with some VCSEs benefiting from AI support with evidence gathering and bid preparation, but sadly, there is the more negative impact of higher competition as funders receive an increase in applications.

The Kent VCSE Steering Group refers to VCSEs experiencing a current 'perfect storm', as VCSEs face: fewer volunteers; increased demand; cuts in local authority funding; government bodies commissioning mainly larger VCSEs; VCSE staff themselves using foodbanks; several charities winding up or cutting services; and VCSE CEOs reporting burn out (Challenges facing the Sector, Kent VCSE Steering Group). At Funding for All, we have seen an increase in feedback from groups welcoming our support and expressing the loneliness and stress that many tasked with funding and fundraising face. The increased stress is impacted by increased competition for funding, regular funding routes closing or changing priorities, and cuts in local authority funding. Kent County Council is not alone amongst councils in England, facing substantial demands on limited budgets, obliging them to announce many broad cuts to significant contracts and funding in the region. Some of these have already come to fruition, and others are factored in for the next financial period.

Funding For All response to sector needs

This year Funding for All has continued to be flexible to the needs of the groups that we serve. We are vigilant in observing the changes that we see in the funding landscape, and we have endeavoured to continue encouraging VCSE groups to diversify their incomes to enhance their resilience. We do this by training and mentoring VCSEs in the various aspects of funding and fundraising that will support them in their current situation, and to help them develop skills within their organisations so they can fundraise from new and more diverse sources in future, thereby building resilience within their teams.

Funding for All is unique in having a large team of expert fundraisers as mentors. Within our team we have the breadth of skills and experience that is needed to offer precise, practical support in each area of funding and fundraising.

Diversification of funding sources remains a fundamental component of a successful response by organisations to the current funding climate, and yet it requires a wider range of skills and knowledge than is typically found within the staff and volunteer teams of micro to medium organisations. Funding for All is able to develop and embed these skills within staff and volunteer teams, which can enable their groups to meet unexpected costs and to bridge the gap between the funding they receive and the funding they need, without impacting the continuity of their service.

The KCC Civil Society Strategy for Kent, 2021-2024 emphasises the 'importance of organisations being able to access funding through a diverse range of sources' but acknowledges that in the sector 'diversifying income requires the time, capacity and skills of people' and that access to the right expertise to support this is invaluable. Funding for All is uniquely placed to build that capacity because of the wide range of funding specialisms represented in our expert team of mentors.

This year we have developed our team to bring in a specialist in income generation for CICs in response to an increase in applications from start-up CICs for mentoring. We echo the trends that the NCVO have highlighted, and in response to feedback coming from groups, we are:

- Developing the skills within our mentor team with new technologies like AI, so that we can better support the groups that we help with their fundraising, helping them develop their skills and capacity further.
- Developing our expertise and offer to support VCSEs wishing to reduce their carbon footprint and demonstrate this in their funding applications.
- Building our capacity to deliver funding advice for environmental projects.
- Enabling people with lived experience to deliver effective solutions for their communities, by building their skills to get the funding that they need to do so.

The need for our work according to the groups we support

We asked the groups that we have supported during this year how they perceive the need for Funding for All in this current climate. Their responses clearly show the impact that we make:

- Charitable organisations can feel very isolated or uncertain, so sensitive professional support is so helpful. **(Harbour Church, Folkestone)**
- Bid writing, charity management can be lonely, if not on the front line with volunteers or clients. These events enable us to meet others and be better informed. **(Second Chance Medway)**
- More needed than ever before - economic and political environment, breakdown of public services. **(Kent ACRE)**
- It is important to keep giving [help to] people such as myself, who are one-man bands with no experience in this industry, to help us to help the community. **(Art Sea Craft Sea Textile Hub)**
- Due to the cost-of-living crisis many trusts and foundations are struggling to support all charities. On the other hand, community fundraising can be a great way to fundraise and network with individuals in the community. **(Caudwell Children)**
- Very important, as there is a myriad of funding sources but its knowing where best to direct your time and energy. **(Sandwich Bay Bird Observatory)**
- There is a huge need for events/sessions like this in the area. So many volunteer-run organisations simply don't have the capacity to fundraise in a coherent manner, if at all. **(Bon Volks CIC)**
- Very much needed, fewer networking opportunities post covid. Information sharing and the new landscape of funding and corporates is missing. **(Nourish Community Foodbank)**
- Important for those not experienced or sure of what to do, or who to go to. **(Legion Barbell)**
- These sessions are hugely important for me individually and for our organisation to learn and build our skills and confidence. They have a massive impact. **(Kent Coast Volunteering)**
- Invaluable! It is clear that the charity I am volunteering for, is managed by really committed and dedicated volunteers. However, these volunteers are not necessarily fundraising experts so having an organisation such as FFA who are able to offer information and advice without a huge charge attached is so important for charities such as the theatre. Thank you FFA! **(The Arden Theatre)**
- They're crucial to charities who need support, especially at this time when we're all struggling for funding. **(Citizens' Advice Swale)**
- They have helped equip us with the skills to navigate funding opportunities effectively, ensuring that our small charity can continue making a positive impact on the lives of those we serve. **(Kent Deaf Children's Society)**
- I absolutely believe there is a need for what you do - I am gaining a lot of helpful information from you and I'm sure others will too. **(Ashford and Tenterden Umbrella Centre)**
- Essential as community groups need support like this. Volunteers aren't usually from a fundraising background so need lots of practical help to get started **(Sunken Garden Society)**
- These sessions are gold! All these organisations do such good work, and these connections and sessions help us all do more. **(Harmony Theatre Maidstone)**
- In a rapidly changing economic environment I believe these sessions are vital to support the voluntary sector. **(Canterbury Climate Action Partnership)**

Performance overview

This year, the trustees are delighted to report a successful final year delivering the 'That's the way we do it' project funded by The National Lottery Reaching Communities Fund (TNLRC) (April 2021). We would like to express our gratitude to TNLRC who have encouraged, supported, and worked with us throughout the funded period.

TNLRC funding has enabled us to continue to provide tailored support in funding and fundraising for individual VCSE groups through our funding mentoring programme. It has also enabled us to develop and deliver a broader range of webinars and to deliver training on a wide range of fundraising skills. In addition, the funding has enabled us to deliver 1-2-1 funding advice days, a face-to-face training event.

In May 2023, Funding for All was also successful in securing two years of funding from the KCC Infrastructure Support Fund (ISF). This year, we have continued to successfully deliver our ISF support programme. Throughout the 2-year period, we will deliver funding conferences in each of the 12 administrative districts within Kent, and funding surgeries in each district in each of the two years. We are very grateful to KCC for this support, it will enable us to increase the reach of our work, taking it right to where the people of Kent need it.

In July 2024, we were grateful to receive funding from Thanet District Council (TDC), as part of their Community Champions Programme, funded through the Levelling up Fund from the UK Government. This funding will enable us to deliver two face-to-face funding conferences, one on-line funding conference, one 1-2-1 day of funding advice, and 150

hours of mentoring for VCSEs in the Thanet District. We have enjoyed partnering with TDC and coordinating with the other partners in the Community Champions Programme: Social Enterprise Kent, Kent Coast Volunteering and Stronger Kent Communities.

We measure the impact of our work using self-reported confidence ratings. This measurement endeavours to capture increases in the beneficiary's confidence when fundraising and sourcing funding for the group(s) they support. As an approach, it focuses on measuring the impact on the individual, which will, in turn, impact the sustainability of the group. For a further consecutive year, we are proud to report that 100% of the mentees and attendees at webinar training who have fed back to us have reported an increase in their confidence as a result of engagement with our support.

Achievements

In this financial year, Funding for All has continued to provide and develop its support for VCSEFs with their funding and fundraising.

It has done this in the following ways:

- This year we have successfully completed our award from National Lottery Reaching Communities for the "That's the way we do it" project, having met all of our output targets. We are very grateful to all of the Lottery players who have made this possible, and for Lottery's support which has enabled us to help so many VCSEF groups, supporting their long-term sustainability by embedding funding and fundraising skills within their teams.
- At the end of this financial period, we can evidence £5.7m in funds raised by VCSE groups with our support since April 2021, helping more groups, do more, for more people, for longer.
- We have continued to build expertise within our mentor team to add new specialisms in: funding for CICs, income generation and community fundraising. Our mentoring now supports organisations with the development of their skills in 19 different fundraising specialisms.
- We have continued to deliver and extend the range of fundraising webinars that we offer that provide professional advice, insights, and practical steps on a broad range of areas within funding and fundraising. These webinars support groups with the diversification of their income, thereby increasing their likelihood of remaining financially sustainable.
- We have worked extensively on our strategic long-term projections and planning for future funding.
- We have worked extensively on our own funding diversification, so that we 'walk the walk' as well as talk the talk'.
- Our previous planning to build our own long-term donor base has borne fruit within this year; we are now seeing a regular stream of donations and we have built our capacity to claim Gift Aid within our team.
- This year has seen the development and delivery of support for VCSEFs in Thanet District (TDC), we are grateful for the funding we have received as part of their Community Champions programme. In addition to supporting VCSEFs with the funding, we have also provided input for TDC through their Funding Task Force and External Funding Review Working Party.
- We are pleased to evidence that the diversity of the mentees and VCSEs accessing our services has increased this year, supported by the increased accessibility measures that we have implemented on our website, and through adaptations with our face-to-face events to support people with neurodiversity. We also have a mentor who is neurodiverse and better able to support mentees who inform us of their neurodiversity.
- This year, we have worked hard to reduce our costs, building a better and more affordable database and ceasing the use of an expensive, inflexible one that was no longer suitable for our needs. This will save us approximately £10k per annum going forwards, in terms of licence costs and technical support and the time spent by staff managing and extracting necessary data. Our new systems are more cost effective and more flexible and they enable us to draw up better impact reports for funders.
- At the end of this financial period, we invested in our systems of financial reporting by adopting SAGE accounts, increasing our financial reporting capacity and resilience.
- We continue to develop and strengthen the foundations we have laid with a large number of partner organisations in the region (and building new partnerships with others) through the coordination of training and support for VCSEs in the region.
- As part of the KCC ISF funding, our Charity Manager has received leadership training and mentoring.
- We have supported two mentors with training on the implications of AI for funding and fundraising, to enhance these skills within our team.
- Our mentors have received specialist crowdfunding training in partnership with KCC, and specialist 'Train the Trainer' training from Arts Council England.

- We have delivered CPD training for mentors, staff, and trustees, to strengthen our approaches to EDI, Safeguarding and the communication of information and guidance to mentees.
- We delivered our first 'Funding for Environmental Projects Conference', bringing together funders with an interest in funding environmental projects and VCSEFs throughout the region. We shared good practice and delivered training aimed at supporting groups wanting to reduce their carbon footprint and then demonstrate this to funders. We also encouraged a collaboration of VCSEFs focused on environmental activities to apply for funding together.
- We have further developed our Mentee and Mentor Handbooks to provide clear guidelines with links to resources for funding and fundraising so that mentees get the most out of their mentoring experience.

Funding for All continues to strive to provide an exciting, accessible, and impactful offer for VCSEs in Kent and Medway. In the current climate, Funding for All's impact is evident across the sector.

For more information on our key outputs, please see below.

Mentoring programme

Our key aim is to build the confidence of the individuals who fundraise for the region's VCSEs. We do this most effectively by offering them a tailor-made fundraising mentoring programme. Our definition of mentoring is: 'to cascade the skills of our mentors to our mentees', giving mentees the opportunity to build skills, understanding and expertise in fundraising.

Our mentees come with a diverse range of backgrounds, lived experiences, and a wide range of knowledge in fundraising. This year, we have developed our support for mentees who are experiencing poor mental health, and we have explored and developed techniques to adapt our mentoring accordingly. We have been grateful for the support and advice of West Kent Mind in the development of this initiative.

Last year, our research revealed that approximately 75% of our mentees were volunteers. This has remained consistent this year; we are proud to support so many people making an impact on their communities.

We have also trained our mentors this year in techniques to enhance their listening skills. We were grateful to receive some pro bono training from Charity Mentors in mentoring and listening skills and we have provided additional material in our Mentor Handbook offering further support.

We aim to ensure that once mentoring has finished, groups have greater confidence and skills so that they can continue fundraising effectively. Feedback from mentees also shows that mentoring has enabled both the individuals, and the organisations they support, to move forwards with their funding goals by developing confidence in the skills that will enable their organisations to thrive. Here is some sample feedback we have received about mentoring this year. We have anonymised the groups below to ensure that individuals are not identified:

- *The most positive thing is that we felt comfortable with both mentors. They understand the charity sector and especially the demands on small charity, but they make you believe in yourselves and reinforce the great work being done.*
- *I found having someone with years of experience to use as a sounding board incredibly helpful.*
- *It was really helpful to be able to meet at flexible times and that it was online rather than in person to fit around my other commitments.*
- *Being made to set time aside and think about funding in a more strategic way, and to have someone to listen and advise regarding this.*
- *Defining different areas of fundraising enabling me to see the vast opportunities which lie within fundraising.*
- *Being able to have more confidence in looking at grant applications.*
- *Giving me the confidence to think bigger.*
- *So helpful to have an independent voice to talk to and someone who is willing to challenge the status quo.*
- *Pulling together all the information and then using it for the application - there is a lot more though - reading through applications and getting to over halfway point - someone enthusing about your project and having faith in it.*
- *The wealth of knowledge and experience you can tap in to are invaluable. Even though the mentoring sessions have structure, you often find yourself picking their brains about all sorts of queries and barriers you've faced, which is useful on so many levels.*

- *The wealth of knowledge of the mentor, the clear and kind way information and training was given. The making of it seem possible, to encourage me/one to go for it.*
- *It gave us the confidence to produce a funding strategy, this is something we have not had before.*
- *The most positive thing about the mentoring was that you felt supported, and that someone was guiding you along the funding path who had done it before and had been in the position you were in.*

1-2-1 funding advice days

For some VCSEs, the immediate impact of a 1-2-1 funding advice meeting can be pivotal, allowing them to explore fundraising options and receive detailed signposting and information.

This year, we delivered 3 days of 1-2-1 sessions, rotating our venues around the region to increase our reach and extend access to our service. This year, we held these sessions in Folkestone and Hythe District, Thanet District and Gravesham District. For one of the days, we were joined by TNLRC, and on another we were joined by Arts Council England, both of whom offered advice to groups on their funding. We would like to express our gratitude to them.

We continue to offer 45-minute sessions for these events, with slots between 10am and 5pm. We find that a longer period of availability on the day can be particularly important for a volunteer working in their day-job during the working day. If groups have not been able to make slots during advertised times, we have arranged additional times for them.

Groups can attend in-person, or via an online meeting, taking our service directly to the communities we serve and reducing the carbon footprint of our service.

This is some of the feedback that we received from groups who attended those 3 events:

- *To help me write better funding bids to help the charity. There is a constant need for our charity to help people with their illnesses. I would like as much help as I can, as I don't feel like that I'm being much help to the charity. **(The Harmony Therapy Trust)***
- *The advice session with the FFA mentor was really valuable as it helped me to think about the language we use to describe our inclusive practice, and how to make this more specific to funders and demonstrate our USP. We discussed potential approaches to different grants, and I was able to get advice around next steps for an application. **(Confidance)***
- *For me it was a repositioning of myself as leader in the organisation and the embedding of a fundraising culture. Better understanding my capabilities as a leader and as a fundraiser to maximise our income generating potential and achieve better outcomes. There will be a ripple effect across the organisation. Immediately having spoken to the FFA mentor I felt a sense of capability and positivity. I have the opportunity to drive income, but this requires a shift across the organisation. I can grow better awareness across the organisation in all parts to identify the fact that we are fundraising. **(West Kent Mind)***
- *The information received will enable us to grow the charity and support our beneficiary support further. **(Swanscombe Alms Houses)***
- *Thinking more broadly about maximising opportunity for income. Encouraged us to apply for grants and know we are fundable, and to make use of your mentoring scheme. **(STAK Life)***
- *Gave me clear actions on how to improve our financial sustainability after two significant funding rejections in the last week. Honestly described the funding landscape and gave advice based on my capacity, the timeframe and resources available. The advisors were very encouraging and supportive. Before the session I felt overwhelmed and panicked and afterwards I felt like I had tangible actions and tasks to ask of my team and trustees. It was a very positive and affirming session. **(POW Thanet)***

Funding surgeries

As well as offering the longer sessions above, we also offer briefer sessions through our funding surgeries. We have been grateful for the funding provided by the KCC Infrastructure Support Fund to deliver this output. Unlike the 1-2-1 advice sessions described above, surgeries take place each month and offer groups 20-minute sessions which they can access in-person, by telephone, or via an online meeting. Offering these shorter sessions has proved extremely effective for signposting groups to mentoring, to funders, and to other infrastructure organisations for support with matters like governance that sit outside our remit. Groups have told us that they feel supported knowing that they can have a session with a funding advisor, reflecting that many volunteers and employees are the only person fundraising for their group, and that it can be challenging and isolating.

In response to feedback, we have delivered surgeries in rural locations throughout the county to address access challenges for those living in rural locations because of transport costs or because travel is difficult for other reasons. Our KCC funding has also enabled us to develop our team of funding mentors with additional training so that they now deliver the surgeries instead of the Charity Manager, thereby increasing capacity within the team.

This year we delivered 11 funding surgeries funded by KCC through their Infrastructure Support Funding. Queries from groups ranged from the types of funding available to fundraising strategy. We were able to signpost groups to our mentoring programme for more funding support and to partner organisations for assistance with other issues like governance. During the year:

- 44 groups booked appointments at a funding surgery, making an average attendance of 4 for each of the 11 surgeries, similar to last year.
- 14 groups joined our mentoring programme following their surgery session, 32% of groups, again similar to last year.
- We have seen an increase in groups attending two or more funding surgeries.
- Funding surgeries appear to increase our interaction with harder to reach groups, our analysis indicates that this is because they can attend and obtain advice without needing to enrol on our mentoring programme, providing FFA the opportunity to build relationships with groups that may not access our services otherwise.

The feedback we received indicates that this directed information is valuable to the groups who attend:

- *The meeting was a useful discussion for fundraising - considering diversification and appealing for general (project) costs. We came away with some helpful ideas to consider/follow-up. (The 3H Foundation)*
- *Help me think beyond just the event, outside the box, to take advantage of everyone's generosity as well as skills they could bring. (Baby Umbrella)*
- *I was given some very useful advice about improving bids for grants, and what information to include. I am making bids at present, so this advice has come at the right time. (Allington Millenium Green Trust)*
- *The information I received will help us as a charity to grow especially in regard to our wider community. I found the session really helped me to understand the initial steps of moving forward with our charity. For example, two aspects such as 'income generation' and 'building awareness and growth'. We also discussed the mentoring programme and how this would help further. (Friends of Five Acre Wood)*
- *I think the information will enable my organisation to get more funding. The information has clarified several queries re budgets and reserves that I had and enabled me to answer questions in applications more clearly. (Eden Christian Trust)*
- *Knowing that we can get support with funding applications and the advice received has been helpful. Confirmation that lived experience is an important factor for amplifying the needs of the people, their families and the communities we serve. (Blue Lotus Collective CIC)*
- *I've done a lot of research myself, online and chatting to other people who fulfil my role in other places, but I have never had such in-depth advice and such helpful direction as to where to go to find out more, refine our applications, and the different ways in which we can source funding by branching out and looking in different areas and perhaps redefining the way we present ourselves. (Soundwaves Community Choir)*

Fundraising webinars

This year, we delivered 24 webinars on 14 different funding and fundraising topics. All the webinars were offered for free to VCSE groups.

As part of our webinar offer, we have taken time this year to record our webinars to make them available online. We are grateful to Wildwood Media for their help in adding subtitles to these recordings. The subtitles will increase access to our webinars for those with hearing loss or those whose learning style is aided by subtitles. They will also better enable the content to be transcribed into other community languages.

This is a sample of the webinar feedback that we have received this year:

- *Knowing that FFA is there to support with general organisational needs! Very helpful session! (Ideas Test)*
- *I am a relatively new volunteer, and this short but very informative webinar has posed lots of questions for me to take back to the trustee who is in charge of fundraising. I believe there is a lot more scope for the charity to be claiming Gift Aid and GASDS (which I was not aware of). (The Arden Theatre)*

- *We are going to use this information to support our Financial Sustainability Strategy. Provide information to staff and trustees that will help to change our culture from grant dependant to becoming more financially independent. (CommuniGrow)*
- *More people trained on writing funding bids means we can work together and reach more funders. I now feel more confident helping to write funding bids. (Fusion Healthy Living Centre)*
- *This was an informative webinar delivered by an experienced fundraiser. There were many useful tips on how to improve grant applications. As a result, I will be able to secure more funding for our community projects. (West Kent Housing Association)*
- *It has helped me to communicate clearly the ask and the fundraising ethos to all - it will also help us to begin to be open to giving and plan/be intentional about fundraising opportunities. (Thrive Together)*
- *It will increase the chances of obtaining more funding for our programmes and ensure we are resilient, given the current economic climate. (Hope for Justice)*
- *It will help us navigate through getting more from Gift Aid we were not aware of potentially. (Dover Gymnastics)*
- *Given us the info we need to get started building a donor base. (Emerge Advocacy)*

Virtual 'First Steps to Fundraising' conference

Included in our suite of webinars is our innovative 'First Steps' virtual webinar, designed to provide tailored support for people and groups who are new to fundraising. We have adopted this format to increase accessibility and lessen our environmental impact.

These webinars are open to both groups and individuals in an overt attempt to provide support to volunteers who are new to funding and fundraising and who are considering new ventures to meet a specific community need. They cover the essential steps that must be taken to set up a new group with advice on collecting evidence of need, opening bank accounts, putting together a management group and how to formally constitute.

This year, we delivered one such conference in partnership with the KCC Spacehive Crowdfunding. This event included an introduction to the support that Funding for All can offer, and an overview of the funding available from KCC Spacehive Crowdfunding.

Breakout rooms included additional training on preparing bid budgets; social media messaging to enhance a crowdfunding campaign, and community fundraising to develop community support.

This is a sample of the feedback we received for the event:

- *It will help us clarify more exactly how to go about our fundraising. I have learnt more about specific funding organisations and how funding works, so it helps with background knowledge and passing on to other people. (Tree of Life Veganics)*
- *To give me some really great ideas about alternative ways to fund my projects. I was completely clueless about what was on offer. This is needed because most people have an idea but may not be aware of the ways that they can fund the idea. It is amazing that this free advice and support is available. (Repairs Together)*
- *These are very important to understand how we can access funds, manage them and how to show our impact. (RO Kent)*

Face-to-face funding conferences

This year has seen an increase in the number of face-to-face conferences that we have delivered, including two funded by TNLRC and seven funded by KCC's ISF funding.

In total we delivered one conference in Medway, and conferences in 8 of the 12 districts within KCC: Canterbury; Tonbridge and Malling; Thanet; Dover; Swale; Maidstone; Sevenoaks; Ashford.

This has given us a very wide breadth of delivery and has enabled us to bring our service to new groups and in new areas. We are grateful to the ISF funding for enabling us to deliver in places that are normally harder to bring funding support to, and we have seen a clear need for our work in those areas.

We are grateful to have worked with many partners and funders in the delivery of these conferences, ensuring that at each, we were working closely with partners who also deliver services in these areas. This has enabled us to build stronger connections and delivery impactful events.

These training days provided face-to face opportunities for groups to help them develop their fundraising skills, meet with funders and other support organisations, have face-to-face funding advice sessions, and network with and receive peer to peer support from other organisations meeting similar funding challenges. The range of support available on one day is appreciated by the attendees and is reflected in a sample of the feedback from this year's events:

- *Good to meet people face-to-face and share information, help to understand what is current and up to date in terms of the funding landscape. (Anonymous)*
- *It was so good to meet other fundraisers and the people behind the various groups supporting charities. The talks allowed me to focus and gain a deeper understanding of how they work. (Age UK Tunbridge Wells)*
- *We have a big project planned next year, today's speakers have given me the confidence and knowledge to approach it from a new angle. (Abigail's Footsteps)*
- *Corporate fundraising is something we have just begun looking into - this session has been extremely informative and will help us to make a start with this. (Anonymous)*
- *Really helpful to think through and reframe thinking on corporate 'partnerships', what we can give corporations in terms of exposure etc and supporting their ESGs etc. (Walk Tall CIC)*
- *It will help us to write bids with more ease and confidence. (East Kent Sudbury)*
- *The information will help my organisation to access new sources of funding and networking opportunities. Through my 1-2-1 with KCC, our organisation will now be invited to join the 'Creative Health and Wellbeing Group'. (Custom Food Lab CIC)*
- *It will help me with getting off the ground. I will look into Crowdfund UK, Spacehive and SKC. I will also be contacting Stephen Fenning to help further. (Off the Street on our Feet)*
- *Learned about new funders and this will potentially increase funding for our organisation. (Treat me Right CIC)*
- *Really helpful, interesting feedback from funders which will help Trust funding, also ideas for community fundraising. (BeChange)*
- *It helps to understand the fundraising process which can be very complicated. (Jubilee Centre Sandwich)*
- *Lots of ideas to take back to the team! This should help us formulate a plan when fundraising for ongoing measurement of outcomes and effective reporting. (New Folkestone Society)*
- *Information, advice and conversations all extremely useful. Lovely people, all the information and presentations were valuable and interesting, and will assist with decision making and forward planning. (Herne Bay Pier Trust)*
- *Excellent. Far more informative than I expected. I am much clearer on how to get funding. (Monkton Sculptural Trail)*
- *Gives a wider overview of funding opportunities with enough information to follow up in the future. (Broadstairs Folk Week)*
- *Several of the presentations contained advice and funding information that will provide direct benefits to our charity e.g. a strategy to develop corporate and how to measure our impact. (Big Blue Foundation)*
- *Gives us a clearer idea of our strategy and opened up other possibilities for funding opportunities, clarified issues regarding a new application. (Catching Lives)*
- *To look at how we currently raise funds and see what we can do differently. (4th Milton Scouts)*
- *Will help develop our fundraising strategy - too dependent on few income sources. (East Kent Baby Memorial Gardens)*

Funding for All as an integrated partner in the infrastructure provision for the Kent and Medway Voluntary Sector

Funding for All works collaboratively with a wide range of partners and supporters.

We believe that partnership work benefits the groups that we serve. It does this by promoting effective signposting, avoiding duplication of service delivery, and enabling us to extend our reach and let more people know about the support that we offer.

This year, we worked hard to initiate and build relationships with partner organisations across Kent and Medway. The FFA Charity Manager attended 13 key local events, giving presentations about the service that Funding for All provides

to Kent and Medway, as well as delivering funding and fundraising training. Partnership work has been undertaken with the following groups:

- Kent Community Foundation
- Kent County Council
- Charity Mentors
- Medway Voluntary Action
- Dover District Council
- Gravesham District Council
- Maidstone District Council
- Ashford Borough Council
- Folkestone and Hythe District Council
- Thanet District Council
- Swale CVS
- Kent Volunteer Partnership
- Active Kent and Medway
- Imago
- Involve
- MSCS Network
- Kent Coastal Volunteering
- Kent County Council VCSE Steering Group
- Romney Marsh Business Hub
- Safer Communities Alliance
- Stronger Kent Communities
- Social Enterprise Kent
- West Kent Mind
- CVS NWK
- CAP Enterprise

The charity remains grateful for the support of funders, partners, mentors, trustees, staff, volunteers, and mentees, all of whom make it possible for the charity to deliver its services to the VCSEs of Kent and Medway.

Statement of Trustees' Responsibilities

The trustees (who are also the directors of the charity for the purposes of company law) are responsible for preparing the Report of the trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year. Under company law, the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity and of its incoming resources and application of resources, including its income and expenditure, for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP (FRS 102);
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards (FRS 102) have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Board of Trustees on 18th June 2025 and signed on its behalf by:



Bethan Tomlinson (Acting Chair of Trustees)

Independent Examiner's Report to the Trustees of Funding for All ('the charity')

I report to the charity trustees on my examination of the financial statements of the company for the year ended 31st October 2024.

Responsibilities and basis of report

As the charity trustees of the company (and its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
- the accounts do not accord with those records; or
- the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
- the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Stephen Fryer FCA
Fellow of the Institute of Chartered Accountants in England & Wales

18 June 2025

Hedley Dunk Limited
Trinity House
3 Bullace Lane
Dartford
Kent DA1 1BB

Funding for All
Statement of Financial Activities
(Incorporating Income and Expenditure Account)
for the year ended 31st October 2024

					<i>As restated</i>	<i>As restated</i>	
	Note	Unrestricted Funds 2024	Restricted Funds 2024	Total Funds 2024	Unrestricted Funds 2023	Restricted Funds 2023	Total Funds 2023
		£	£	£	£	£	£
Income from:							
Donations and gifts		12,270	-	12,270	11,989	-	11,989
Charitable activities	2	-	71,419	71,419	854	178,842	179,696
Interest received		2,417	-	2,417	1,245	-	1,245
Total income		14,687	71,419	86,106	14,088	178,842	192,930
Expenditure on:							
Charitable activities	3	7,057	148,644	155,701	(573)	141,853	141,280
Total expenditure		7,057	148,644	155,701	(573)	141,853	141,280
Net income / (expenditure)		7,630	(77,225)	(69,595)	14,661	36,989	51,650
Transfers between funds		2,810	(2,810)	-	6,684	(6,684)	-
Net movement in funds		10,440	(80,035)	(69,595)	21,345	30,305	51,650
Reconciliation of funds:							
Total funds brought forward	7	65,091	138,181	203,272	43,746	107,876	151,622
Net movement in funds	7	10,440	(80,035)	(69,595)	21,345	30,305	51,650
Total funds carried forward		75,531	58,146	133,677	65,091	138,181	203,272

The notes on the following pages form part of these financial statements.

All amounts derive from continuing activities.

There are no recognised gains or losses other than the net movement in the funds included above.

**Funding for All
Balance Sheet
as at 31st October 2024**

	Note	Unrestricted Funds 2024	Restricted Funds 2024	Total Funds 2024	Unrestricted Funds 2023	Restricted Funds 2023	Total Funds 2023
		£	£	£	£	£	£
Current assets							
Cash at bank and in hand		75,531	99,306	174,837	65,091	152,129	217,220
					65,091	152,129	217,220
Creditors: amounts falling due within one year	6	-	41,160	41,160	-	13,948	13,948
Net current assets		75,531	58,146	133,677	65,091	138,181	203,272
Total assets less current liabilities		75,531	58,146	133,677	65,091	138,181	203,272
Net assets		<u>75,531</u>	<u>58,146</u>	<u>133,677</u>	<u>65,091</u>	<u>138,181</u>	<u>203,272</u>
Charity funds							
Unrestricted funds	7	75,531	-	75,531	65,091	-	65,091
Restricted funds	7	-	58,146	58,146	-	138,181	138,181
Total funds		<u>75,531</u>	<u>58,146</u>	<u>133,677</u>	<u>65,091</u>	<u>138,181</u>	<u>203,272</u>

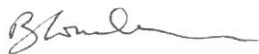
For the financial year in question the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies' subject to the small companies' regime.

The financial statements were approved and authorised for issue by the Board of Trustees on 18th June 2025 and signed on its behalf by:



Bethan Tomlinson (Acting Chair of Trustees)

The notes on the following pages form part of these financial statements.

Funding for All Notes to the Financial Statements Year ended 31st October 2024

1. Accounting Policies

a) Basis of preparation

The financial statements are prepared under the historical cost convention and include the results of the charity's operations which are described in the Report of the trustees.

The accounts have been prepared in accordance with applicable accounting standards and the Companies Act 2006 and follow the recommendations in the Statement of Recommended Practice (SORP FRS 102) - Accounting and Reporting by Charities, issued by the Charity Commission, the Charities Act 2011, and the requirements of the charity's Memorandum and Articles of Association.

As funding encompassing all the charity's costs other than its governance costs has been secured until mid 2025, the financial statements have been prepared on a going concern basis.

b) Income

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received, and the amount of the income receivable can be measured reliably.

The income from fundraising ventures is shown gross, with the associated costs included in fundraising costs.

Income from grants is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received, and the amount can be measured reliably and is not deferred.

Other income is recognised in the period in which it is receivable and to the extent that the goods have been provided or on completion of the service.

c) Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that the transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably.

Expenditure is classified by activity. Wherever possible costs are allocated directly to the appropriate activity; other costs common to all activities are apportioned between activities on a basis consistent with the use of resources.

Fundraising expenditure comprises costs incurred in encouraging people and organisations to contribute financially to the work of the charity. This includes the cost of advertising for donations and the staging of fundraising events.

Expenditure on charitable activities is incurred in the delivery of the objects of the charity, including any associated support costs.

Support costs, which are the costs incurred in the overall direction and administration of each activity that are not directly attributable to charitable activities, are apportioned on a basis consistent with the use of resources.

Donated goods are measured at fair value (the amount for which the asset could be exchanged) unless impractical to do so. Donated services and facilities are included when received at the value of the gift to the charity provided the value of the gift can be measured reliably. Where the gift is consumed immediately, it is recognised as income with an equivalent amount recognised as an expense under the appropriate heading in the Statement of financial activities. The value of trustee volunteer activity is not included in the accounts but is described in the trustees' annual report.

Expenditure on governance includes all audit and accountancy fees.

In accordance with the Charities SORP (FRS 102), the general volunteer time of the charity's trustees is not recognised in the financial statements.

All expenditure is stated inclusive of irrecoverable VAT.

Funding for All
Notes to the Financial Statements
Year ended 31st October 2024

d) Tangible fixed assets

Tangible fixed assets costing £1,500 or more are capitalised and recognised when the future economic benefits are probable and the cost of the or value of the asset can be measured reliably.

e) Debtors

Trade and other debtors are recognised at the settlement amount after any discount offered.

f) Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or the opening of the deposit or similar account.

g) Liabilities

Liabilities are recognised when there is an obligation at the balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Liabilities are recognised at the amount that the charity anticipates it will pay to settle the debtor the amount it has received as an advance payment for the goods or services it must provide.

h) Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

i) Pension

The charity contributes to a defined contribution group personal pension scheme (NEST) and the pension charge represents the amounts payable by the charity to the fund in respect of the year.

j) Funds

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the general objects of the charity and have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

k) Direct taxation

The company is a registered charity and is therefore not liable for income tax or corporation tax on its charitable activities as it falls within the various exemptions available to registered charities.

Funding for All
Notes to the Financial Statements
Year ended 31st October 2024

2. Income from charitable activities

	Unrestricted Funds 2024	Restricted Funds 2024	Total Funds 2024	Total Funds 2023
	£	£	£	£
Income from charitable activities				
Grant income	-	71,419	71,419	178,842
Event income	-	-	-	854
	<u>-</u>	<u>71,419</u>	<u>71,419</u>	<u>179,696</u>

3. Analysis of expenditure on charitable activities

	Unrestricted Funds 2024	Restricted Funds 2024	Total Funds 2024	<i>As restated</i> Total Funds 2023
	£	£	£	£
Analysis of expenditure on charitable activities				
Service delivery	-	132,860	132,860	134,241
Support costs	7,057	15,784	22,841	7,039
	<u>7,057</u>	<u>148,644</u>	<u>155,701</u>	<u>141,280</u>

	Service delivery	Support costs	Total 2024	Total 2023
	£	£	£	£
Analysis of expenditure on charitable activities				
Staff costs	72,749	13,410	86,159	83,116
Mentoring, support and events	49,455		49,455	39,582
Mentor and other training	3,083	24	3,107	2,236
CRM	4,858		4,858	3,875
Safeguarding		131	131	754
IT and general overheads		6,284	6,533	3,660
Premises	650	130	780	814
Insurance	884	229	1,113	1,044
Website development		101	101	3,161
Governance		750	750	768
Consultancy	2,716	-	2,716	2,273
	<u>132,860</u>	<u>22,841</u>	<u>155,701</u>	<u>141,280</u>

Fees payable to the charity's independent examiner for the independent examination of the charity's annual financial statements totalled £750 in the year (2023: £768).

Funding for All
Notes to the Financial Statements
Year ended 31st October 2024

4. Staff costs

	Unrestricted Funds 2024	Restricted Funds 2024	Total Funds 2024	<i>As restated</i> Total Funds 2023
	£	£	£	£
Staff costs				
Wages and salaries	5,190	76,961	82,151	79,293
Pension contributions	253	3,755	4,008	3,823
	<u>5,443</u>	<u>80,716</u>	<u>86,159</u>	<u>83,116</u>

The average weekly number of full-time equivalent employees during the year was 2 (2023: 2).

No employee earned more than £60,000 in the year.

All the charity's employees are involved in the delivery of the objects of the charity and have unique roles and responsibilities. As such all employees are key personnel.

5. Trustees' remuneration and related party transactions

The trustees were neither paid nor voted any remuneration, other benefits, or expenses during the year (2023: £nil).

The charity has not entered into any other related party transaction during the year, nor are there any outstanding balances owing between related parties and the charity at 31st October 2024 (2023: £nil).

6. Creditors: Amounts falling due within one year

	2024	2023
	£	£
Creditors : Amounts falling due within one year		
Other creditors and accruals	41,160	13,948
	<u>41,160</u>	<u>13,948</u>

Funding for All
Notes to the Financial Statements
Year ended 31st October 2024

7. Movements in funds

Current year	Balance at 1 November 2023 £	Income 2024 £	Expenditure 2024 £	Transfers in / (out) £	Balance at 31 October 2024 £
Unrestricted funds					
General fund	65,091	14,687	(7,057)	2,810	75,531
Restricted funds					
National Lottery Community Fund	103,529	-	(100,719)	(2,810)	-
Kent County Council Infrastructure Fund	34,652	47,433	(41,388)	-	40,697
Thanet District Council Community Champions fund	-	23,986	(6,536)	-	17,450
	<u>138,181</u>	<u>71,419</u>	<u>(148,644)</u>	<u>(2,810)</u>	<u>58,146</u>
Total funds	<u>203,272</u>	<u>86,106</u>	<u>(155,701)</u>	<u>-</u>	<u>133,677</u>
Prior year	Balance at 1 November 2022 £	Income 2023 £	As restated Expenditure 2023 £	As restated Transfers in / (out) £	Balance at 31 October 2023 £
Unrestricted funds					
General fund	43,746	14,088	573	6,684	65,091
Restricted funds					
National Lottery Community Fund	107,878	141,655	(139,318)	(6,684)	103,529
Kent County Council Infrastructure Fund	-	37,187	(2,535)	-	34,652
Thanet District Council	-	-	-	-	-
	<u>107,878</u>	<u>178,842</u>	<u>(141,853)</u>	<u>(6,684)</u>	<u>138,181</u>
Total funds	<u>151,622</u>	<u>182,930</u>	<u>(141,280)</u>	<u>-</u>	<u>203,272</u>

The charity is grateful for generous grants from:

National Lottery Community Fund via its Reaching Communities Fund: "RC London and South East Region", Kent County Council, with the support of Kent Community Foundation, Infrastructure Fund for the delivery of funding and fundraising conferences, mentoring and training programmes to VCSEs in Kent, and Thanet District Council for the delivery of mentoring, conferences and events to VCSEs in Thanet under its Community Champions Fund.

8. Analysis of net assets between funds

	Unrestricted Funds 2024 £	Restricted Funds 2024 £	Total Funds 2024 £	Unrestricted Funds 2023 £	Restricted Funds 2023 £	Total Funds 2023 £
Cash at bank and in hand	75,531	99,306	174,837	65,091	152,129	217,220
Other net current liabilities	-	(41,160)	(41,160)	-	(13,948)	(13,948)
	<u>75,531</u>	<u>58,146</u>	<u>133,677</u>	<u>65,091</u>	<u>138,181</u>	<u>203,272</u>

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9. Pension commitments

The charity operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the charity in an independently administered fund.

The pension cost charge represents contributions payable by the charity to the fund and amounted to £4,008 (2023: £3,823). Contributions totalling £nil (2023: £nil) were payable to the fund at the balance sheet date.

10. Operating lease commitments

The charity had no commitments under non-cancellable operating leases at 31st October 2024.

11. Prior year adjustment

The financial statements have been restated to correct a misclassification of expenditure in the year to 31st October 2023 and to provide further clarification on the nature of expenditure. The net movement of these adjustments is £nil; there is therefore no impact on total funds.

12. Ultimate controlling party

The directors listed in the Report of the trustees are the ultimate controlling parties being trustees and members of the company.

All charity policies and executive decisions are determined by the board of trustees unless delegated to trustees or employees within the terms of the charity's Memorandum and Articles of Association.

The day to day running of the charitable company has been delegated to the Charity Manager.