



FUNDING FOR ALL
& ALL FOR FUNDING

REPORT OF THE TRUSTEES AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31ST OCTOBER 2022

Charity No. 1150204
Company No. 08263265

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Report of the trustees

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity, Funding for All, for the year ended 31st October 2022. The trustees confirm that the annual report and financial statements comply with the current statutory requirements, the requirements of the company's governing document and in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102 SORP).

Administrative details

Registered Charity Number:	1150204																		
Registered Company Number:	8263265																		
Registered Office:	Maidstone Community Support Centre 39-48 Marsham Street, Maidstone Kent ME14 1HH																		
Trustees and directors:	<table> <tr> <td>Sarah Avery (Chair)</td><td>resigned 16th February 2023</td></tr> <tr> <td>Mark Skudder (Vice Chair)</td><td>resigned 16th February 2023</td></tr> <tr> <td>Bethan Tomlinson</td><td>appointed 11th November 2021</td></tr> <tr> <td>Sarah Jarvis</td><td>resigned 10th February 2022</td></tr> <tr> <td>Allison Allan (Vice Chair)</td><td>resigned 5th May 2022</td></tr> <tr> <td>Foteini-Eleni Oikonomopoulou (Treasurer)</td><td>appointed 5th May 2022</td></tr> <tr> <td>Annyes Laheurte (Treasurer)</td><td>resigned 21st July 2022</td></tr> <tr> <td>Alan Luke</td><td>appointed 21st July 2022, resigned 16th February 2023</td></tr> <tr> <td>John Gordon</td><td>appointed 10th November 2022</td></tr> </table>	Sarah Avery (Chair)	resigned 16 th February 2023	Mark Skudder (Vice Chair)	resigned 16 th February 2023	Bethan Tomlinson	appointed 11 th November 2021	Sarah Jarvis	resigned 10 th February 2022	Allison Allan (Vice Chair)	resigned 5 th May 2022	Foteini-Eleni Oikonomopoulou (Treasurer)	appointed 5 th May 2022	Annyes Laheurte (Treasurer)	resigned 21 st July 2022	Alan Luke	appointed 21 st July 2022, resigned 16 th February 2023	John Gordon	appointed 10 th November 2022
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Alan Luke	appointed 21 st July 2022, resigned 16 th February 2023																		
John Gordon	appointed 10 th November 2022																		
Staff:	Kerry Donati (Project Manager) Katherine Jary (Operations Manager and Charity Secretary) Charlotte Coombes (Project Co-ordinator)																		
Independent Examiner:	Hedley Dunk Limited Trinity House 3 Bullace Lane Dartford Kent DA1 1BB																		
Website:	www.fundingforall.org.uk																		
Facebook:	@fundingforall.org.uk																		
Twitter:	@FundingforAll																		
Instagram:	@fundingforallkent																		
LinkedIn:	Funding for All																		

Governance

The charity is a company limited by guarantee with no share capital (registration no. 8263265) and a registered charity (registration no. 1150204). In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity. The charity's Memorandum and Articles of Association is the primary governing document of the charity.

Funding for All was registered with the Charity Commission on 17th December 2012. The Memorandum and Articles of Association was incorporated on 22nd October 2012 as amended by special resolution registered at Companies House on 13th December 2012.

The Funding for All Board of Trustees meets quarterly and holds an AGM in May each year.

The Operations Manager and the Project Manager, in tandem with the Board of Trustees, continue to review the charity's policies and procedures annually and develop new policies as necessary.

At the AGM in May 2022, a long-serving trustee stood down and a new Chair was appointed. The charity's Board recognises the need to periodically consider any gaps in knowledge, skills, and experience within the Board and to bring innovative ideas to the organisation. Following ongoing trustee recruitment, new trustees, with suitable and selected skills, have been successfully recruited to Board.

All new trustees receive a full induction to the organisation, are provided with 'The Essential Trustee' Charity Commission guidance and they complete an NCVO online e-learning course on: 'Roles and duties of trustees'.

The directors consider the board of directors, who are the charity's trustees, the Operations Manager, and the Project Manager as the key management personnel of the charity in charge of directing and controlling, running, and operating the charity on a day-to-day basis. All trustees give their time freely and no trustee received remuneration in the year except as disclosed in note 6. Staff pay is reviewed annually by the trustees and is benchmarked against pay levels in other local charities of a similar size.

Vision

Funding for All is a registered charity and company limited by guarantee that was established in October 2012 to respond to a recognised charitable need in Kent following the closure of the extremely successful 'Funding Buddies' project.

The vision of Funding for All is to inspire and empower community organisations in Kent and Medway to build their fundraising capacity to ensure sustainable projects.

Objectives and activities

Charitable objectives

The purposes of the charity as set out in its governing document are:

To promote the voluntary sector for public benefit by providing services designed to increase the amount of effective resources available to voluntary sector organisations principally but not exclusively in the local government area of Kent, Medway, and its environs.

Public benefit

The charity's trustees have complied with their duties under the Charities Act 2011 to have due regard to public benefit guidance published by the Charity Commission. Funding for All's public benefit activities are outlined in the sections below, illustrating the commitment of the charity to strengthening the community organisations of Kent and Medway.

Meeting the funding needs of the voluntary sector in our region

Funding for All covers the geographic county of Kent, which includes the Kent County Council (KCC) area and the twelve district, borough and city council areas within, and the Medway unitary council area which includes an extensive rural population, significant areas of high indices of deprivation, as well as a number of coastal communities.

Kent has the largest population of any UK county. Its population of 1,589,100 includes a great diversity of communities, the needs of which are often very specific, with local challenges requiring local solutions. The wide array of voluntary organisations, amenity societies and community groups reflect this diversity and give Kent a collective resilience beyond the sum of its parts' (Framing Kent's Future, our council strategy 2022-2026, KCC, 2022, pp 07). This report outlines the challenges of isolation and intensive deprivation experienced in East Kent and the coastal areas, in a county with over 350 miles of coastline. It also states that the population of Kent has grown by 9.4% in the past 10 years, it has an ageing population, and relatively high living costs combined with lower earnings which exacerbates the cost-of-living crisis currently faced in the UK. Kent's rural areas make up 85% of the county, and rural communities continue to experience

social isolation, transport issues and rising challenges from the cost-of-living crisis (KCC, 2022, p.34). The voluntary sector is recognised as an asset that enables communities to address specific responses and to build resilience.

The Charities Aid Foundation (CAF) has analysed the trends and challenges for Voluntary, Community and Social Enterprises (VCSEs) in 2022 (The Charity Landscape, CAF, 2022) in the wake of the Covid 19 pandemic. According to them, many charities in the UK are facing problems of financial resilience, especially smaller VCSEs, which it says needs targeted support. They attribute the financial difficulties that smaller VCSEs face to the loss of income generation opportunities during the pandemic, the pause in face-to-face fundraising and the need for organisations to rely on their reserves, resulting in a challenge to their sustainability. These factors, combined with the impact of the cost-of-living crisis on the cost of support services, the availability of volunteers (as personal financial circumstances reduce volunteering time), and the financial contributions to VCSEs, are resulting in a severe impact on the long-term financial sustainability of many VCSEs, especially the smaller and medium-sized organisations. CAF reports that only 25% of VCSE leaders know how to fundraise through Social Media, 72% are trying to diversify with new methods of giving, 41% are hoping to increase card and digital donations although only 24% report having the knowledge to make this new fundraising effective.

Funding for All has responded to the emergence of these new trends in fundraising by providing support to Kent and Medway VCSEs. This year, we have offered free webinars on social media fundraising, provided training on new digital platforms to receive donations in community fundraising, and developed a new format virtual online conference for groups taking their first steps towards fundraising.

According to KCC 'Headline analysis of the voluntary and community sector in Kent', published September 2021, there are 2,845 voluntary sector organisations in the administrative area of Kent, with the majority of these being of small to medium size, with 1,280 of those being described as 'micro', with an annual income of less than £10,000. It is those micro and smaller groups that are unable to employ fundraisers or designate staff for fundraising, and yet they provide grassroots support to communities across the county. The most common activity of voluntary sector organisations, in this period, has been to provide services, and the second, to provide facilities, buildings and open spaces. Funding for All specifically supports smaller VCSEs; most of our mentees this year have been volunteers and represent groups that have a turnover of less than £50,000.

The KCC Civil Society Strategy for Kent, 2021-2024 emphasises the 'importance of organisations being able to access funding through a diverse range of sources' but acknowledges that in the sector 'diversifying income requires the time, capacity and skills of people' and that access to the right expertise to support this is invaluable. Funding for All is uniquely placed to provide that expertise because all the specialisms in fundraising are represented amongst the specialisms of our expert team of mentors.

Funding for All remains passionately committed to supporting the voluntary sector in the region by helping VCSEs access the diversified funding sources that they need so they can continue to serve their communities.

Performance and financial overview

This year, the trustees are delighted to report on a successful year delivering the 'That's the way we do it' project funded by The National Lottery Community Reaching Communities Fund (April 2021).

This funding has enabled us to provide tailored support in funding and fundraising for individual VCSE groups through our funding mentoring programme. It has also enabled us to develop and deliver a full range of webinars, delivering training on a wide range of fundraising skills. In this way, we are supporting groups in diversifying their income sources, and therefore contributing to their long-term financial sustainability.

In addition, the funding has enabled us to deliver 1-2-1 funding advice days, a face-to-face training event. We were also delighted that the funding enabled us to publish a new edition of Funding for All's 'Guide to Fundraising', which is aimed at providing specialist advice on a wide spectrum of funding routes for voluntary sector groups that are new to fundraising.

We measure the impact of our support using self-reported confidence ratings, which endeavour to capture increases in the beneficiary's confidence in undertaking fundraising and sourcing funding for the group(s) they support. This approach is focused on measuring the impact on the individual, which will in turn impact on the sustainability of the group. This year, we have supported both employees and volunteers who support groups through fundraising. All mentees, whether being mentored or attending training, have reported increased confidence following engagement with our support.

So far, the funding advice given through the mentoring programme has succeeded in supporting individual mentees to bring in £1,551,631 of funding for the Kent and Medway VCSEs that they support.

The financial results for Funding for All, for the financial year, was therefore pleasing, with income of £141,319 in the year and closing funds of £151,622 at 31st October 2022. The closing funds include £43,746 of unrestricted funds, equivalent to 6 months' current staff and core overhead costs. As a result, and having secured funding encompassing all the charity's costs other than governance costs until late 2024, the trustees are confident that the charity remains a going concern. Funding for the period thereafter will be sought by the trustees in due course and unrestricted reserves will be retained at current levels until then. The trustees regularly review the charity's finances and consider the risks relevant to the charity's operation, implementing policies and procedures to minimise risk and manage impact should those risks materialise.

In the financial year the charity did not actively fundraise from the public or undertake similar fundraising activities. The trustees were pleased to receive unsolicited gifts from supporters.

Achievements

In this financial year, Funding for All has extensively developed its support of VCSEs with funding and fundraising.

It has done this through:

- Working hard to promote its service to all Kent and Medway VCSEs, exploring new ways to get in front of groups that may be harder to reach, and who need funding support.
- Increasing the promotion of our services through our newsletter and new social media channels aimed at drawing in a wider demographic.
- Developing strong partnership work, leading to partnership referrals and increased opportunities to present our service within different communities.
- Making enrolment in the mentoring programme more accessible to all, in response to feedback.
- Building the expertise within the mentor team to include support for crowdfunding and sports, in response to feedback.
- Developing new training opportunities for Kent and Medway VCSEs, to build skill and support diversification of fundraising, responding to the feedback collected after webinars and training days.
- Proactively increasing the diversity of mentees and Kent and Medway VCSEs accessing our services.
- Growing the confidence of Kent and Medway VCSEs in funding and fundraising, measured in feedback from webinars and events.

Together, Funding for All is delivering an exciting offer for VCSEs in Kent and Medway, which has now brought in £1,551,631 in additional funding to the region's voluntary sector between April 2021 and October 2022. These are the outputs which have contributed to the outcomes described above:

Mentoring program

Our key aim is to support VCSEs in our region which makes our offer specific and distinctive from other services or organisations supporting VCSEs in the region. We do this most effectively by offering them a tailor-made fundraising mentoring programme. Our definition of mentoring is: 'to cascade the skills of our mentors to our mentees'.

The mentees that come onto our program represent a diverse range of backgrounds, experience, and knowledge of fundraising, however this year we have started to plan how we can increase this diversity and make sure that we identify groups that may experience barriers in accessing our program. Some mentees are employed in VCSEs, most are volunteers.

We are proud that this year some mentees have come forwards for mentoring who have a lived experience in the areas that they are seeking funding for. We have been able to make adaptations to the delivery of our mentoring service to ensure that these mentees can access the mentoring easily, with support in the way that information is disseminated, and offering face-to-face support when it is necessary.

Our mentors are experienced fundraisers and charity professionals, who provide advice and guidance to groups, helping them fundraise efficiently and effectively, diversifying their income in order to access a wider range of support for the voluntary sector. We recruited 5 new mentors in this period to provide support for sports groups, groups wishing to create

a crowd funding campaign, groups needing funding for mental health and social care, groups needing to build a donor base and groups seeking funding for theatre projects.

Our mentor programme provides targeted support to sustain mentees as they fundraise by upskilling them, so that their work in their local communities can be sustained in the long term. Our aim is that once the mentoring has finished, groups will be left with greater confidence and skills so that they can continue fundraising effectively. The evidence that we have collected post-mentoring indicates that, once again, all our mentees have reported an increase in confidence in the areas in which they have been mentored. The average increase in confidence is 3 points above their rated confidence at the start of mentoring.

This is some of the feedback that mentees have given in this period:

- I was able to make decisions about how to seek funding in the future. Clear and helpful information was provided throughout.
- We learned loads about the prospective areas of fundraising. The Mentoring service was very strong.
- The most positive thing about the mentoring was that you felt supported and that someone was guiding you along the funding path who had done it before and been in the position you were in. I have had help from FFA in the past and it resulted in successful applications.
- It made it super clear how to go about putting together a case for support.
- Gaining lots of info and a much better understanding of what funders currently require. Thank you for the 6 hours that you awarded me free and also for helping us obtain start-up funding for our new project.
- Being able to talk things through and ask questions without fear of sounding stupid.

Mentees have been mentored in this period in the following areas of fundraising: applying for grants; presenting to trusts; building fundraising relationships with corporates; using social media for fundraising; community fundraising; building a donor base; developing fundraising strategy; understanding Gift Aid; exploring income generation routes.

Funding advice 1-2-1s

For some groups, the immediate impact of a 1-2-1 meeting with a mentor can be pivotal, allowing them to explore fundraising options without committing additional time for mentoring.

In this financial period, we have delivered four days of 1-2-1 sessions, rotating our venues around the region to support accessibility, visiting Maidstone in Central Kent, Lenham in East Kent, Chatham in Medway and Swalecliffe in North East Kent.

Before this financial year, Funding for All had offered shorter hours for 1-2-1 days, with shorter advice sessions. In this period, we developed the service to offer 45-minute advice sessions over a longer day, with sessions offered at the end of the day, particularly important for a volunteer who may need to be in their day-job during the working day.

Groups can attend in-person, or via an online meeting, increasing accessibility and reducing the carbon footprint of our service.

For two of these days, we were proud to partner with the National Lottery Reaching Communities (NLRC) Officers, who offered 1-2-1 advice sessions for Kent and Medway VCSEs alongside our advisors. NLRC are our funders, and we would like to thank them for supporting these events. Our groups fed back that they found the advice invaluable. NLRC fed back that they had been able to talk to groups that had not previously come to them:

-tapping into advice and resources that I didn't realise were available
- I obtained some very useful advice from the mentor which we will carry forward into our fundraising programmes
- It was a good discussion. We will need more help as our organisation is growing quickly and we would appreciate mentoring as we go through the planned stages of expansion.
- Very thorough, friendly, and professional.
- Really helpful and really wanted to make sure we got the help we needed. Very happy with the guidance and the whole process.

Fundraising webinars

In this period, we commissioned the development of two additional webinars. One on 'Fundraising Strategy', in direct response to feedback from groups who attended our other training. Attendees identified a need for a focused session on this subject, explaining that there was an absence of accessible, affordable training in this area. 'Fundraising Strategy' enables groups to plan for sustainability, an increasingly important subject in the current fluctuating funding climate. The second new webinar is on 'Funding for Environmental Projects', in response to an increase in funding opportunities for environmental projects nationally.

In the 7 months between October 2021 and April 2022, following the appointment of the new Project Manager in September 2021, we met our funder's target to deliver 24 webinars in the first year. Between April 2022 and October 2022 delivery of Lottery's second year targets remained on track.

Virtual First Steps to Fundraising Conferences

This year we have innovated with the delivery of a new type of webinar, designed to provide tailored support for people and groups who are new to fundraising.

The webinars are open to both individuals and groups, in an attempt to provide support for volunteers who are trying to set up a grass-roots service to meet a specific community need.

The format of these webinars consists of presentations on the essential steps that must be taken to set up a new group, with advice on collecting evidence of need, opening bank accounts, putting together a management group and how to formally constitute. There is also an introduction to the support that Funding for All can offer, and Kent and Medway based funders are invited to present an overview of the funding they have available and how to apply for it.

Brief breakout room sessions then follow, where attendees can choose between 'dropping in' on two funders or learning about two fundraising skills. This is then followed by a panel discussion where attendees can ask all presenters about funding questions, questions posed either before the event, in the chat, or out loud in the moment.

We have been delighted to partner with NLRC, Kent Community Foundation, Heritage Lottery and Colyer Ferguson in the delivery of these events.

These events have covered funding themes such as: Heritage; Faith groups; Playgrounds; Youth; Additional Support Needs; Carers and Older People. Within the breakout rooms we have provided training for the following fundraising skills: bid writing; corporate fundraising; social media fundraising; preparation of budgets; how to engage supporters; evidencing need.

This is a sample of some of the feedback we have received:

- Overall, the session has helped to reduce my 'fear of fundraising' and boosted my confidence!
- All speakers seemed to have a wealth of knowledge and really are subject matter experts.
- This information, combined with meeting the funders, on top of having a mentor through Funding for All has been an absolute game changer in terms of my confidence and competence regarding funding applications.
- I feel like I now have a really concise checklist to refer back to whilst filling out applications and to keep things concise and on track. It's also made me think about formalising our outcomes and outputs in terms of our ultimate goals.

Funding surgeries

This year, we developed and piloted a new format of support for Kent and Medway VCSEs, which we call 'Funding Surgeries'. Unlike the 1-2-1 advice sessions, the surgeries take place each month and offer 20-minute sessions, which groups can access in-person, by phone, or via an online meeting. This approach again increases accessibility and reduces the carbon footprint of our service.

This year we delivered 8 'Funding Surgeries' and 26 groups attended. Queries ranged from the types of funding available, fundraising strategy issues, and issues of governance related to funding options. At the surgeries we were able to signpost groups to our mentoring programme and to many of our partner organisations. Out of the 26 groups, 10 groups joined our mentoring programme following their session.

Training Day

Within this period, we delivered the 'Kent and Medway Funding Advice Day' in Lenham, East Kent, working in partnership with NLRC, Kent Community Foundation (KCF) and the Kent Equality Cohesion Council.

The event was very well received. We modelled: 2 types of community fundraising, a raffle and a GASDS donation structure, and delivered training on 'Diversifying Funding Sources'. NLRC and KCF also presented to the groups and joined two of our mentors in providing 1-2-1s for groups.

The event was supported by volunteers, and a professional photographer gave their services as an in-kind contribution, providing us with a set of photos to use for publicity.

Feedback included comments such as:

- Fantastic day! Thank you, benefits are difficult to quantify as they will be far-reaching.
- Hearing it from the horse's mouth really demystifies the process. Today has explained, opened up and made available many more funding opportunities.
- For a first-time person applying for funding, it has made it seem manageable, clear routes to success have been laid out.
- Well-rounded and excellent targeting of topics.
- I have a much better idea of the areas we need to focus on before making an application, e.g. involving the community.
- I will book a mentor; I feel more confidence as now I know where to get help.

Website and social media

This year, at Funding for All we have continued to increase our social media presence across all main platforms. In October 2021, we started an account on Instagram, to make our services more accessible to a younger demographic group. A year on we have over 400 followers. Our Project Coordinator has worked hard to develop our scheduling of media posts to provide a range of engaging and informative content, signposting VCSEs to our free training and funding opportunities.

This year, the trustees have committed funds to support the development of a new website with easier navigation to increase accessibility, and easier signposting both to our mentoring service and to information about themed funds. Our website includes useful pages containing links to funds available to VCSEs working in specific areas. It enables smaller VCSEs to access information that would often only be available on databases requiring subscriptions, often too expensive for smaller VCSEs.

An analysis of themed fund visits in October 2022 demonstrated that the most visited themed funds were: Arts & Culture (1,272 unique page views / 1,892 total views); Community Buildings & Halls (577 / 822); Health & Social Care (403 / 691); Youth (480 / 680); Education & Employment (354 / 583).

The top grants viewed in October 2022 were all modest funding programmes, evidence that smaller VCSEs represent most of the website traffic. The programmes were: Localgiving: Magic Little Grants (1,147 unique page views / 1,304 total views); TNLCF: Awards for All (787 / 917); Donald Forrester Trust (736 / 860); Edgar E Lawley Foundation (591 / 695); Waitrose Community Matters (524 / 610)

Partnerships

We believe that partnership work benefits the groups that we serve. It does this by promoting effective signposting, avoiding duplication of service delivery, and enabling us to extend our reach and let more people know about the support that we offer.

Within this period, we worked hard to initiate and build relationships with partner organisations across Kent and Medway. The Project Manager attended 20 key local events, giving presentations about the service that Funding for All provides to Kent and Medway VCSEs at 13 of these events. Partnership work has been undertaken with the following groups: Medway Voluntary Action; Dover District Council; Maidstone District Council; Ashford Borough Council; Red Zebra and Folkestone and Hythe District Council; Swale CVS; Active Kent and Medway; Imago; Involve; MSCS Network; Kent Coastal Volunteering; Action for Communities in Rural Kent; Stronger Kent Communities; KCC Referrals Group.

In addition to the above, Funding for All has contributed to the 'Kent County Council VCSE Steering Group' and the 'Kent Community Foundation Needs in Kent', both of which have input into the development of VCSE policy, strategy, and resourcing across the County.

Funding Guide

Through the funding we have received from Lottery, we have been able to produce a new edition of the 'Funding for All Guide to Fundraising'.

Over 100 hours of volunteer time was given by one of our trustees to produce the Guide, updating sections from the last edition in 2018, and including new sections covering developments in social media fundraising, community fundraising, crowdfunding platforms, on-line fundraising tools and HMRC Gift Aid processes. As well as updating details of legal and systemic changes, additional developments in managing risks and budgets, funding terminology and funding opportunities. Another trustee carried out extensive proof-reading, also as an in-kind contribution to the charity.

The new hard copy of the Guide was delivered in April 2022. It was conceived as an additional resource and reference point, something that our mentees can have in front of them when they're putting a bid together, and something they can refer to in the years after they have finished our mentoring program. It has been referred to as an 'essential toolkit' for small to medium VCSEs. It continues to be a relevant and practical guide for mentees.

The charity remains grateful for the support of funders, colleagues, partners, mentors, trustees, staff, and mentees, all of whom make it possible for the charity to deliver its services to the VCSEs of Kent and Medway.

Approved by the Board of Trustees on 11th May 2023 and signed on its behalf by:



F Oikonomopoulou

Treasurer

Independent Examiner's Report to the Trustees of Funding for All

I report to the charity trustees on my examination of the financial statements of the company for the year ended 31st October 2022.

Responsibilities and basis of report

As the charity trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Jack Fryer ACA

Hedley Dunk Limited
Trinity House
3 Bullace Lane
Dartford
Kent DA1 1BB

Funding for All
Statement of Financial Activities
(Incorporating Income and Expenditure Account)
for the year ended 31st October 2022

	Note				As restated	As restated	
		Unrestricted Funds 2022	Restricted Funds 2022	Total Funds 2022	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021
		£	£	£	£	£	£
Income from:							
Donations and gifts		397	-	397	315	-	315
Charitable activities	2	2,243	138,631	140,874	168	136,709	136,877
Interest received		49	-	49	6	-	6
Total income		2,688	138,631	141,319	489	136,709	137,198
Expenditure on:							
Raising funds	3	1,272	-	1,272	636	-	636
Charitable activities	4	970	117,267	118,237	1,571	61,351	62,922
Total expenditure		2,242	117,267	119,509	2,207	61,351	63,558
Net income / (expenditure)		446	21,364	21,811	(1,718)	75,358	73,640
Transfers between funds		12,521	(12,521)	-	1,571	(1,571)	-
Net movement in funds		12,967	8,843	21,811	(1,718)	75,358	73,640
Reconciliation of funds:							
Total funds brought forward	9	30,779	99,033	129,812	30,926	25,246	56,172
Net movement in funds	9	12,967	8,843	21,811	(147)	73,787	73,640
Total funds carried forward		43,746	107,876	151,622	30,779	99,033	129,812

The notes on the following pages form part of these financial statements.

All amounts derive from continuing activities.

There are no recognised gains or losses other than the net movement in the funds included above.

Funding for All Balance Sheet as at 31st October 2022

					<i>As restated</i>	<i>As restated</i>	
	Note	Unrestricted Funds 2022	Restricted Funds 2022	Total Funds 2022	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021
		£	£	£	£	£	£
Current assets							
Debtors	7	1,709	192	1,901	320	-	320
Cash at bank and in hand		44,280	108,242	152,522	30,459	99,105	129,564
		<u>45,989</u>	<u>108,434</u>	<u>154,422</u>	<u>30,779</u>	<u>99,105</u>	<u>129,884</u>
Creditors: amounts falling due within one year	8	2,243	558	2,800	-	72	72
Net current assets		<u>43,746</u>	<u>107,876</u>	<u>151,622</u>	<u>30,779</u>	<u>99,033</u>	<u>129,812</u>
Total assets less current liabilities		<u>43,746</u>	<u>107,876</u>	<u>151,622</u>	<u>30,779</u>	<u>99,033</u>	<u>129,812</u>
Net assets		<u>43,746</u>	<u>107,876</u>	<u>151,622</u>	<u>30,779</u>	<u>99,033</u>	<u>129,812</u>
Charity funds							
Unrestricted funds	9	43,746	-	43,746	30,779	-	30,779
Restricted funds	9	-	107,876	107,876	-	99,033	99,033
Total funds		<u>43,746</u>	<u>107,876</u>	<u>151,622</u>	<u>30,779</u>	<u>99,033</u>	<u>129,812</u>

For the financial year in question the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies' subject to the small companies' regime.

The financial statements were approved and authorised for issue by the Board of Trustees on 11th May 2023 and signed on its behalf by:



F Oikonomopoulou
Treasurer

The notes on the following pages form part of these financial statements.

Funding for All

Notes to the Financial Statements

Year ended 31st October 2022

1. Accounting Policies

a) Basis of preparation

The financial statements are prepared under the historical cost convention and include the results of the charity's operations which are described in the Report of the trustees.

The accounts have been prepared in accordance with applicable accounting standards and the Companies Act 2006 and follow the recommendations in the Statement of Recommended Practice (SORP FRS 102) - Accounting and Reporting by Charities, issued by the Charity Commission, the Charities Act 2011, and the requirements of the charity's Memorandum and Articles of Association.

As funding encompassing all the charity's costs other than its governance costs has been secured until late 2024, the financial statements have been prepared on a going concern basis.

b) Income

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received, and the amount of the income receivable can be measured reliably.

The income from fundraising ventures is shown gross, with the associated costs included in fundraising costs.

Income from grants is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received, and the amount can be measured reliably and is not deferred.

Other income is recognised in the period in which it is receivable and to the extent that the goods have been provided or on completion of the service.

c) Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that the transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably.

Expenditure is classified by activity. Wherever possible costs are allocated directly to the appropriate activity; other costs common to all activities are apportioned between activities on a basis consistent with the use of resources.

Fundraising expenditure comprises costs incurred in encouraging people and organisations to contribute financially to the work of the charity. This includes the cost of advertising for donations and the staging of fundraising events.

Expenditure on charitable activities is incurred in the delivery of the objects of the charity, including any associated support costs.

Support costs, which are the costs incurred in the overall direction and administration of each activity that are not directly attributable to charitable activities, are apportioned on a basis consistent with the use of resources.

Expenditure on governance includes all audit, accountancy, and legal fees.

In accordance with the Charities SORP (FRS 102), the general volunteer time of the charity's trustees is not recognised in the financial statements.

All expenditure is stated inclusive of irrecoverable VAT.

d) Tangible fixed assets

Tangible fixed assets costing £1,500 or more are capitalised and recognised when the future economic benefits are probable and the cost of the or value of the asset can be measured reliably.

Funding for All

Notes to the Financial Statements

Year ended 31st October 2022

e) Debtors

Trade and other debtors are recognised at the settlement amount after any discount offered.

f) Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or the opening of the deposit or similar account.

g) Liabilities

Liabilities are recognised when there is an obligation at the balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Liabilities are recognised at the amount that the charity anticipates it will pay to settle the debtor the amount it has received as an advance payment for the goods or services it must provide.

h) Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

i) Pension

The charity contributes to a defined contribution group personal pension scheme (NEST) and the pension charge represents the amounts payable by the charity to the fund in respect of the year.

j) Funds

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the general objects of the charity and have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

k) Direct taxation

The company is a registered charity and is therefore not liable for income tax or corporation tax on its charitable activities as it falls within the various exemptions available to registered charities.

2. Income from charitable activities

	Unrestricted Funds 2022	Restricted Funds 2022	Total Funds 2022	Total Funds 2021
	£	£	£	£
Income from charitable activities				
Grant income	-	138,631	138,631	136,709
Webinar income	-	-	-	168
Event income	2,243	-	2,243	-
	2,243	138,631	140,874	136,877

Funding for All
Notes to the Financial Statements
Year ended 31st October 2022

3. Analysis of expenditure on fundraising

Fees payable to the charity's independent examiner for the independent examination of the charity's annual financial statements totalled £1,272 in the year. This sum represents fees for the financial years ending 31st October 2021 and 31st October 2022 (2020: £636).

4. Analysis of expenditure on charitable activities

	Unrestricted Funds 2022	Restricted Funds 2022	Total Funds 2022	Total Funds 2021
	£	£	£	£
Analysis of expenditure on charitable activities				
Service delivery	970	117,267	118,237	62,922
	970	117,267	118,237	62,922

	Activities	Support costs	Total 2022	Total 2021
	£	£	£	£
Analysis of expenditure on charitable activities				
Service delivery	118,237	-	118,237	62,922
	118,237	-	118,237	62,922

5. Staff costs

	Unrestricted Funds 2022	Restricted Funds 2022	Total Funds 2022	Total Funds 2021
	£	£	£	£
Staff costs				
Wages and salaries	-	76,855	76,855	39,000
Pension contributions	-	6,389	6,389	1,797
	-	83,245	83,245	40,797

The average weekly number of full-time equivalent employees during the year was 2 (2021: 1).

No employee earned more than £60,000 in the year.

All the charity's employees are involved in the delivery of the objects of the charity and have unique roles and responsibilities. As such all employees are key personnel.

Funding for All
Notes to the Financial Statements
Year ended 31st October 2022

6. Trustees' remuneration and related party transactions

The trustees were neither paid nor voted any remuneration, other benefits, or expenses during the year except as follows:

Annyes Lehuerte served on the Board of Trustees throughout the financial year until 21st July 2022. From 1st April 2022 until 21st July 2022, on the resignation of the incumbent Operations Manager, she was employed by the charity to cover essential financial tasks whilst the charity completed its recruitment process. Annyes Lehuerte was paid £1,721.52 for her services during the period.

Mark Skudder was appointed to the Board of Trustees on 7th March 2019 and served throughout the financial year. Mark Skudder is married to Noleen Skudder who was the charity's Operations Manager until 30th April 2022. Noleen Skudder has been a paid employee since the formation of the charity in October 2012. For the duration of their service together, Mark Skudder declared an interest in accordance with the charity's Conflict of Interest Policy and did not participate or vote in any matter (financial or otherwise) relating to Noleen Skudder. Noleen Skudder left the charity on 30th April 2022.

The charity has not entered into any other related party transaction during the year, nor are there any outstanding balances owing between related parties and the charity at 31st October 2022.

7. Debtors

	2022	2021
	£	£
Debtors due within one year		
Other debtors	1,901	320
	1,901	320

8. Creditors: Amounts falling due within one year

	2022	2021
	£	£
Creditors : Amounts falling due within one year		
Other creditors and accruals	2,800	72
	2,800	72

Funding for All **Notes to the Financial Statements** **Year ended 31st October 2022**

9. Movements in funds

Current year	Balance at 1 November 2021 £	Income 2022 £	Expenditure 2022 £	Transfers in / (out) £	Balance at 31 October 2022 £
Unrestricted funds					
General fund	30,779	2,688	(2,242)	12,521	43,746
Restricted funds					
National Lottery Emergency Fund	-	-	-	-	-
National Lottery Community Fund	99,033	138,631	(117,267)	(12,521)	107,876
Kent County Council Fund	-	-	-	-	-
	99,033	138,631	(117,267)	(12,521)	107,876
Total funds	129,812	141,319	(119,509)	-	151,622

Prior year	Balance at 1 November 2020 £	Income 2021 £	Expenditure 2021 £	Transfers in / (out) £	Balance at 31 October 2021 £
Unrestricted funds					
General fund	30,926	489	(2,207)	1,571	30,779
Restricted funds					
National Lottery Emergency Fund	25,246	-	(21,347)	(3,899)	-
National Lottery Community Fund	-	135,560	(38,580)	2,052	99,033
Kent County Council Fund	-	1,149	(1,425)	276	-
	25,246	136,709	(61,351)	(1,571)	99,033
Total funds	56,172	137,198	(63,558)	-	129,812

The charity is grateful for generous grants from:

National Lottery Community Fund via its **Reaching Communities Fund: “RC London and South East Region”**: This fund is for the delivery of mentoring and training programmes to VCSEs in Kent.

Kent County Council: The charity wishes to thank Councillor Martyn Whybrow for the generous grant of £1,149 in the financial year ended 31st October 2021 for the purchase of essential IT equipment.

National Lottery Emergency Fund: This fund ensured the continued delivery of charitable activities during the Covid-19 pandemic.

The charity is also grateful to **Alex Quayson, Artist on the Run**, and **Kerry Donati** for their donations.

The charity would also like to acknowledge the support of **Kent Community Foundation**.

Funding for All
Notes to the Financial Statements
Year ended 31st October 2022

10. Analysis of net assets between funds

				<i>As restated</i>	<i>As restated</i>	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
	Funds 2022	Funds 2022	Funds 2022	Funds 2021	Funds 2021	Funds 2021
	£	£	£	£	£	£
Cash at bank and in hand	44,280	108,242	152,522	30,531	99,033	129,564
Other net current (liabilities) / assets	(534)	(366)	(900)	320	(72)	248
	43,746	107,876	151,622	30,851	98,961	129,812

11. Ultimate controlling party

The directors listed in the Report of the trustees are the ultimate controlling parties being trustees and members of the company.

All charity policies and executive decisions are determined by the Board of Trustees unless delegated to trustees or employees within the terms of the charity's Memorandum and Articles of Association. The day to day running of the charitable company has been delegated to the Project Manager and the Operations Manager.