



FUNDING FOR ALL
& ALL FOR FUNDING

FUNDING FOR ALL

TRUSTEES' REPORT AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31ST OCTOBER 2021

Charity No. 1150204
Company No. 08263265

Contents

Report of the Trustees

Administrative details	2
Governance	2
Vision	3
Objectives and activities	3
Performance and financial overview	4
Achievements	5-8

Financial report

Independent Examiner's report on the Financial Statements	9
Statement of Financial Activities	10
Balance Sheet	11
Notes to the Financial Statements	12

Report of the Trustees

The Trustees, who are also directors of the Charity for the purposes of the Companies Act 2006, present their report with the financial statements of the Charity, Funding for All, for the year ended 31st October 2021. The Trustees confirm that the annual report and financial statements comply with the current statutory requirements, the requirements of the company's governing document and in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102 SORP).

Administrative details

Registered Charity Number: 1150204

Registered Company Number: 8263265

Registered Office: Maidstone Community Support Centre
39-48 Marsham Street, Maidstone
Kent ME14 1HH

Trustees and directors:	Sarah Avery (Chair)	appointed 3 rd December 2020
	Allison Allan (Vice Chair)	resigned 5 th May 2022
	Mark Skudder (Vice Chair)	
	Annyes Laheurte (Treasurer)	appointed 3 rd December 2020
		resigned 21 st July 2022
	Foteini-Eleni Oikonomopoulou	appointed 5 th May 2022
	Elizabeth Duckworth	resigned 6 th May 2021
	Alison Ranns	resigned 6 th May 2021
	Carolyn Sims	resigned 6 th May 2021
	Victoria German	appointed 3 rd December 2020
		resigned 6 th May 2021
	Sarah Jarvis	appointed 3 rd December 2020
		resigned 10 th February 2022
	Bethan Tomlinson	appointed 11 th November 2021
	Alan Luke	appointed 21 st July 2022

Staff:

Kerry Donati (Project Manager)	appointed September 2021
Noleen Skudder (Operations Manager and Charity Secretary)	resigned 30 th April 2022
Katherine Jary (Operations Manager and Charity Secretary)	appointed 1 st May 2022
Charlotte Coombes (Project Co-ordinator)	
Nicola Voller (Project Administrator)	

Independent Examiner:

Hedley Dunk Limited
Trinity House
3 Bullace Lane
Dartford
Kent
DA1 1BB

Website: www.fundingforall.org.uk

Governance

The Charity is a company limited by guarantee with no share capital (registration no. 8263265) and a registered charity (registration no. 1150204). In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the Charity. The Charity's memorandum and articles of association is the primary governing document of the Charity.

Funding for All was registered with the Charity Commission on 17th December 2012. The Memorandum and Articles were incorporated on 22nd October 2012 as amended by special resolution registered at Companies House on 13th December 2012.

The Funding for All Board of Trustees meet quarterly and hold an AGM in the May of each year.

The Operations Manager, in tandem with the Board of Trustees, continues to review Funding for All's policies and procedures annually and develop new policies as necessary.

At our AGM in May 2021, a number of long-serving Trustees stood down and a new Chair was appointed, and at our AGM in May 2022, a further long-serving Trustee stood down. The FFA Board recognises the need to periodically consider any gaps in knowledge, skills, and experience within the Board and to bring innovative ideas to the organisation. Following Trustee recruitment campaigns in 2020, 2021 and 2022, new Trustees, with suitable and selected skills, were successfully recruited to Board.

All new Trustees receive a full induction to the organisation, are provided with the Essential Trustee Charity Commission guidance and complete an NCVO online e-learning course.

The directors consider the board of directors, who are the Charity's trustees, the Operations Manager, and the Project Manager as the key management personnel of the Charity in charge of directing and controlling, running, and operating the Charity on a day-to-day basis. All trustees give their time freely and no trustee received remuneration in the year. Staff pay is reviewed annually by the trustees, and in view of the nature of the Charity, is benchmarked against pay levels in other local charities of a similar size.

Vision

Funding for All is a registered charity and company limited by guarantee set up in October 2012 in response to a recognised need in Kent following the closure of the extremely successful Funding Buddies project.

The vision of Funding for All is to inspire and empower community organisations in Kent and Medway to build their fundraising capacity and ensure sustainable projects.

Objectives and activities

Charitable objectives

The purpose of the Charity as set out in its governing document are: To promote the voluntary sector for public benefit by providing services designed to increase the amount of effective resources available to voluntary sector organisations principally but not exclusively in the local government area of Kent, Medway, and its environs.

Public benefit

The Charity's Trustees have complied with their duties under the Charities Act 2011 to have due regard to public benefit guidance published by the Charity Commission. Funding for All's public benefit activities are included under Achievements and performance, illustrating the commitment of the Charity to strengthening the community organisations of Kent.

Meeting the funding needs of the voluntary sector in our region

Funding for All covers the geographic county of Kent, which includes the Kent County Council (KCC) area and the twelve district, borough and city council areas within, and the Medway unitary council area which includes an extensive rural population, significant areas of high indices of deprivation, as well as a number of coastal communities.

The last year continued to be challenging for the voluntary sector both nationally and locally, with community fundraising limited by public health restrictions in this second year of the Covid-19 pandemic, and attendance for services and support equally restricted, many VCSEs have struggled to fundraise from traditional sources. The need to diversify funding sources, and to upskill fundraising expertise has never been stronger. Many groups we have worked with this year have fed back to us that they feel overwhelmed by where to access funding, and how to prepare funding bids. Some groups are having to prepare and submit bids for the first time, in the face of their traditional sources of funding being inaccessible during periods of lock down, social distancing and public apprehension about attending events and services. The Charity Commission reported that in this period 90% of charities have been negatively impacted by the pandemic, and 60% of charities have experienced a loss of income, with 62% of the charities that they surveyed anticipating a financial threat to their viability within the next 12 months. The KCC Voluntary Sector Recovery Action Plan highlights that groups in the region have faced a significant decrease in fundraising income, and it cites funding as the top priority for addressing this.

The drop in income referred to by the Charity Commission has occurred for many groups in Kent, and according to KCC, may have had greater impact on small and medium charities in the region. This drop has taken place at the same time as an increase in demand for their services. According to the Charity Commission, this is anticipated to continue whilst society and the economy work to recover when the pandemic subsides. At Funding for All, we have seen an increase in applications from Foodbanks and Mental Health support groups over this financial period, which reflects the Charity Commission's findings.

According to KCC 'Headline analysis of the voluntary and community sector in Kent', published September 2021, there are currently 2845 voluntary sector organisations in the administrative area of Kent, with the majority of these being of small to medium size, and 1280 of those being described as 'micro', with an annual income of less than £10,000. It is those micro and smaller groups that are not able to employ fundraisers or designate staff for fundraising, and yet they provide grassroots support to communities across the county. The most common activity of voluntary sector organisations, in this period, has been to provide services, and the second, to provide facilities, buildings and open spaces. Funding for All specifically supports smaller VCSEs, most of our mentees this year have been volunteers and represent groups that have a turn-over of less than £50,000.

The KCC Civil Society Strategy for Kent, 2021-2024 emphasises the 'importance of organisations being able to access funding through a diverse range of sources' but acknowledges that in the sector 'diversifying income requires the time, capacity, and skills of people' and that access to the right expertise to support this is invaluable. Funding for All is uniquely placed to provide that expertise because all specialisms in fundraising are represented amongst the specialisms of our expert team of mentors.

Funding for All remains passionately committed to support the voluntary sector in the region by helping VCSEs access the diversified funding sources that they need, in order to be able to continue serving their communities.

Performance and financial overview

This year, the Board of Trustees is pleased to report on an important year in Funding for All's capacity to deliver more fundraising support to more VCSEs. In this second year of the Covid-19 pandemic, the Charity has moved from a position of offering a smaller, tailored service to VCSEs, to one where it can offer a very broad mentoring and training program, thanks to its success in obtaining funding from The National Lottery Community Fund.

The main focus in this financial year has been to continue to offer our support for VCSEs seeking to raise funds across Kent. We do this primarily through offering free mentoring with VCSE groups, which empowers and enables groups to become better able to fundraise for their work, through the skills they learn as a mentee. We also deliver training in fundraising skills and provide opportunities for groups to meet with a mentor for a 1:1 session, to help them discuss, plan, and resolve fundraising needs.

In May 2019 we had received funding from Awards for All to deliver six sessions where groups could access mentoring, advice, and information. The feedback we received from these informed a larger bid that we submitted to The National Lottery's Reaching Communities Covid-19 Liquidity Fund. We learnt that we were successful with this in July 2020, and we were delighted that this enabled us to provide much needed fundraising support for small groups throughout this second year of the Covid-19 pandemic. This funding allowed us to further expand our offer of online mentoring, consolidating what we learnt in the first year of the pandemic about the new possibilities and challenges of this way of working. These challenges included how to make the process more easily accessible for people less confident with IT, and the possibilities included how to use online working to extend opportunities of bringing groups face-to-face with funders.

We received very positive feedback from the VCSEs we worked with during this grant period, which we used to inform a further application to The National Lottery Community Fund, and on March 1st, 2021, we were awarded £415,846 over a period of three years. The 'That's the way we do it' project enables Funding for All to provide an extensive programme of mentoring for VCSEs; to commission and deliver training through webinars and in-person, and to offer 1:1 sessions with mentors. We were also delighted to receive funding to produce a new edition of our Guide to Fundraising, which is aimed at providing specialist advice on a wide spectrum of funding routes for voluntary sector groups that are new to fundraising. We aim to publish it in the next financial year and our funding includes provision if required to adapt the guide in formats which would mean it was accessible to a much broader range of people for the first time.

Our new ways of working have chimed with Lottery's ethos both of operating in a greener way, and by reaching more diverse volunteers and VCSEs who may not otherwise be able to access support. This has been an exciting year, putting plans into place to be able to offer an enriching program of mentoring and skill development for VCSEs across Kent and Medway.

Effectively, the Covid-19 pandemic has encouraged us to explore new ways of working, moving the majority of our mentoring on-line, and we have not looked back. It has helped us become more environmentally friendly and sustainable because it has greatly reduced the costs of travel; previously we had allocated costs to cover our mentors travelling to see groups. For the groups we were working with too, it has cut down their travel and parking costs, which was particularly welcomed by the many volunteers we work with.

It has also increased our accessibility for groups who may have been more isolated, may have had access to fewer transport options, and for those with disabilities or vulnerabilities. Indeed, it has helped us to offer more of our time, as we no longer need to fund the time that mentors travel to meet groups.

The result for the financial year was therefore pleasing, with income of £137,198 in the year and closing funds of £129,812 at 31st October 2021. The closing funds include £30,779 of unrestricted funds, equivalent to 6 months' current staff costs. As a result, and having secured funding encompassing all the charity's costs other than governance costs for three years, the trustees are confident that the charity remains a going concern. Funding for the period thereafter will be sought by the trustees in due course and unrestricted reserves will be retained at current levels until then. The trustees regularly review the charity's finances and consider the risks relevant to the charity's operation, implementing policies and procedures to minimise risk and manage impact should those risks materialise.

In the financial year the Charity did not actively fundraise from the public or undertake similar fundraising activities. The trustees were pleased to receive unsolicited gifts from supporters.

Achievements

Our drive to explore new ways of working, with lower costs and greater efficiency has also led us to transpose some of our more time-consuming administration onto a CRM (Customer Relations Manager). We were funded by Fidelity, via Kent Community Foundation to help us extend our use of Salesforce, and support from the National Lottery helped us to fine tune the breadth of reports we can run and update the software. This will help us not only save time with administration, but also to be able to collate real-time data about the groups we help, and the ways that we are able to support them.

The Project Administrator has received training from Salesforce in its features and functionality, and has subsequently delivered training to all staff, trustees, and mentors.

In addition, the Project Co-ordinator has ensured the branding of the Salesforce forms is consistent with the look and feel of the website, so ensure continuity between forms, records, web pages and questionnaires.

The information that it provides will help us show up-to-date evidence of the impact of our work, which in turn will support any further funding applications. Now, the CRM has become the point of entry to groups to access our mentoring service from our website, making an equitable gatekeeper that is accessible to all. This drive, combined with our low costs for office provision, as three out of four staff work from home, and our model of sub-contracting mentors, ensures that Funding for All is extremely well placed to deliver a broad-reaching, high quality service for VCSEs across a large area, for excellent value for money.

Finally, on August 31st of this financial year, we were able to appoint a new Project Manager, a post created through the 'That's the way we do it' project. Kerry Donati has moved quickly to re-engage and expand our team of mentors, and to re-connect with our stakeholders. In order to ensure that we can meet the targets and outcomes of the project, she has advertised our services widely, taken time to make access to mentoring smoother for any volunteers or employees of VCSEs who are less digitally literate, and connected with a broad range of partner groups to ensure that information about our service is widely disseminated. She has commissioned a series of training webinars, responding to the feedback from groups, and at the end of this financial period has started delivering webinars too. She has planned the delivery of the project's targets, including training, mentoring and a program of drop ins and 1:1s, which will all be met in the next financial period. Together, with a strong staff team, strong governance, and a committed team of expert mentors, Funding for All is developing an exciting offer for VCSEs in Kent and Medway, which has already, at the time of writing, brought £389,000 additional funding into the region's voluntary sector between April 2021 and October 2021.

Free mentoring programme:

Our key aim is to support VCSEs in our region which makes our offer specific and distinctive from other services supporting VCSEs in the region. We do this most effectively by offering them a tailor-made fundraising mentoring programme. Our definition of mentoring is to cascade the skills of our mentors to our mentees. The mentees that come onto our program represent a diverse range of backgrounds, experience, and knowledge of fundraising, however this year we have started to plan how we can increase this diversity and make sure that we identify groups that may experience barriers in accessing our program. Some mentees are employed in VCSEs, most are volunteers.

Our mentors are experienced fundraisers and charity professionals, who provide advice and guidance to groups, helping them fundraise efficiently and effectively, and diversify their income in order to access a wider range of support for the voluntary sector. This last factor has increased in relevance in this period, because of the challenge many groups have faced with their traditional sources of funding drying up. Our mentor programme provides targeted support to sustain mentees in their task of fundraising by upskilling them, so that their work in their local communities can be sustained in the long term. Our hope is that once the mentoring has finished, groups will be left with greater confidence and skills so that they may be able to continue fundraising effectively. The evidence that we have collected post-mentoring indicates that is indeed the case, mentees report increases in confidence, which makes them better equipped to continue successful

fundraising. Our new CRM now automatically sends a form to capture continued fundraising successes a year after mentoring has been completed, so we will be able to collect evidence of continued successes. This year we have developed a new area of fundraising support, by bringing two mentors into our team who specialise in Social Media Fundraising, an area of support that sector groups in Kent have told us, is a service that has been lacking in the region. Thirty-one VCSEs accessed our free mentoring programme between April 2021 and October 2021 and all of those who completed mentoring within that period fed back that their confidence had increased throughout the process.

This year we have written a Mentor Handbook, to maintain consistency in the high-quality mentoring that we deliver, as we increase our number of mentors to meet increased demand from mentees. This also helps build consistency in the evaluation and feedback that we collect and collate, encourages co-ordination between mentors, and directs mentors to resources and support.

1:1's and Drop-ins

For some groups, the immediate impact of a 1:1 meet with a mentor can be pivotal, allowing groups to explore fundraising options without committing additional time for mentoring. Within this financial period our offer of 1:1s has been more limited, because of the public health measures taken in response to the Covid-19 pandemic, however since the project manager has been in place, we have planned four 1:1 sessions in the next financial period, and have used our experience in offering online support, to extend our offer for both in-person and online. We have continued to provide support for email enquiries and have ensured that groups can more easily email us, by including a contact email on our website and openly inviting contact through it. This had previously been omitted because there was not capacity to respond, but our funding has enabled us to meet this.

Webinars

In this period, we commissioned the development of a webinar on Registering for Gift Aid, and a separate one on Claiming Gift Aid. HMRC report that each year they estimate that £600 million pounds remains unclaimed by charities. As two thirds of the total income which comes into the voluntary sector is from gifts from individuals, this represents an important area of fundraising expertise. We have also been able to further diversify the range of fundraising skills that we can provide training in, by commissioning the development of four new skills-based webinars: Funding for Faith Groups; Building a Donor Base and Social Media Fundraising, and these new webinars will be delivered within the first quarter of the new financial year. Last year, we began to offer webinars in evenings, as well as during the day, to extend accessibility for volunteers in particular, who may not be able to access training during the working day. This year has seen a national increase in people using online technologies for work and meetings, and indirectly this has benefited us, as more people feel comfortable with accessing support through this medium.

Website and social media

We continue to see a steady increase in subscription to our newsletter, which is currently close to 2,450 people. Our website has continued to be regularly visited by people seeking updates on funds and deadlines. Visits to our website increased between October 2020 and 2021 to 132,965, compared with 115,565 in the same period last year. We have strengthened our presence on Twitter, in this period we have attracted a further 193 followers. We have also attracted a further 65 followers on Facebook. In October we started an account on Instagram, to help our services be more accessible for a younger demographic group and have attracted 90 followers in the first month.

This year, Project Coordinator has made adaptations to increase the accessibility to the mentoring service from the website, and the user-friendliness of the website's content, which is regularly refreshed.

Funder Tuesdays

Working in partnership with Stronger Kent Communities, we delivered 8 online 'meet the funder events, entitled 'Funder Tuesdays' events, where groups could have an informal information session, and hear

directly from funders about funding opportunities, criteria, and the application process. Representatives from the Arts Council, the Tudor Trust, Kent Community Foundation, BBC Children in Need, Reaching Communities, the Lloyds Bank Foundation, the National Lottery Heritage Fund, and the Colyer-Fergusson Charitable Trust gave presentations to VCSEs and gave groups the opportunity to ask directly about their project's plans. A total of 328 attendees booked for these sessions.

Sevenoaks District Voluntary Sector Forum

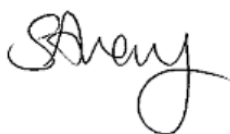
Following a Funder Tuesday session, FFA was invited by Jenny Godfrey, Community Projects and Funding Officer at Sevenoaks District Council and forum coordinator to present at the Sevenoaks District Voluntary Sector Forum - a monthly networking forum for charities and VCSEs in the Sevenoaks district. Lottie presented a brief introduction to FFA and was joined by FFA mentor, Tessa Hilder to offer a Q&A/funding advice session. The presentation was well received and has formed a good relationship with Jenny Godfrey who regularly distributes our news and upcoming events to the forum members.

Funding Guide

In 2018 we produced a Funding Guide, and in this period, as already mentioned we have received funding to update and reprint our guide. This updated version was published in 2022. As acknowledged earlier in this report, we have been very grateful for the many hours of volunteering that has gone into the re-writing and updating of this guide. We received a KCC Members Grant from Martin Whybrow to provide the hardware which enabled us to produce the copy in house, helping us lessen design costs now and for future years. The Guide is conceived as an additional resource, and reference point, something that our mentees can have in front of them when they're putting a bid together, and something they can refer back to in the years after mentees have finished our mentoring program. It has been referred to as an 'essential toolkit' for small to medium VCSEs. In the last few years in particular, there have been several important developments in online tools for fundraising, legal and systemic changes in Gift Aid processes, developments with crowdfunding platforms, and additional developments in managing risks and budgets which have necessitated the updating of the guide, so that it continues to be relevant and a practical guide for mentees.

FFA remains grateful for the support from funders, colleagues, partners, mentors, trustees, staff, and mentees who make it possible to deliver our services to the VCSE in Kent and Medway.

Approved by the Board of Trustees on 21st July 2022 and signed on its behalf by:



Sarah Avery
Chair of Trustees

Independent Examiner's Report to the Trustees of Funding For All

I report to the charity trustees on my examination of the accounts of the company for the year ended 31 October 2021.

Responsibilities and basis of report

As the charity trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Jack Fryer ACA

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3 Bullace Lane
Dartford
Kent DA1
1BB

Funding for All
Statement of Financial Activities
(Incorporating Income and Expenditure Account)
for the year ended 31st October 2021

	Note	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021	Unrestricted Funds 2020	Restricted Funds 2020	Total Funds 2020
		£	£	£	£	£	£
Income from:							
Donations and gifts		315	-	315	419	-	419
Charitable activities	2	-	136,709	136,709	-	42,301	42,301
Other trading activities	3	168	-	168	6,636	-	6,636
Interest received		6	-	6	62	-	62
Total income		489	136,709	137,198	7,117	42,301	49,418
Expenditure on:							
Raising funds	4	636	-	636	624	-	624
Charitable activities	5	1,571	61,351	62,922	31,303	25,534	56,837
Total expenditure		2,207	61,351	63,558	31,927	25,534	57,461
Net (expenditure) / income		(1,718)	75,358	73,640	(24,810)	16,767	(8,043)
Transfers between funds		1,571	(1,571)	-	-	-	-
Net movement in funds		(147)	73,787	73,640	(24,810)	16,767	(8,043)
Reconciliation of funds:							
Total funds brought forward	9	30,926	25,246	56,172	55,736	8,479	64,215
Net movement in funds	9	(147)	73,787	73,640	(24,810)	16,767	(8,043)
Total funds carried forward		30,779	99,033	129,812	30,926	25,246	56,172

The notes on the following pages form part of these financial statements.

All amounts derive from continuing activities.

There are no recognised gains or losses other than the net movement in the funds included above.

Funding for All Balance Sheet as at 31st October 2021

	Note	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021	Unrestricted Funds 2020	Restricted Funds 2020	Total Funds 2020
		£	£	£	£	£	£
Current assets							
Debtors	7	320	-	320	770	-	770
Cash at bank and in hand		30,531	99,033	129,564	30,965	25,246	56,211
		<u>30,851</u>	<u>99,033</u>	<u>129,884</u>	<u>31,735</u>	<u>25,246</u>	<u>56,981</u>
Creditors: amounts falling due within one year	8	72	-	72	809	-	809
Net current assets		<u>30,779</u>	<u>99,033</u>	<u>129,812</u>	<u>30,926</u>	<u>25,246</u>	<u>56,172</u>
Total assets less current liabilities		<u>30,779</u>	<u>99,033</u>	<u>129,812</u>	<u>30,926</u>	<u>25,246</u>	<u>56,172</u>
Net assets		<u><u>30,779</u></u>	<u><u>99,033</u></u>	<u><u>129,812</u></u>	<u><u>30,926</u></u>	<u><u>25,246</u></u>	<u><u>56,172</u></u>
Charity funds							
Unrestricted funds	9	30,779	-	30,779	30,926	-	30,926
Restricted funds	9	-	99,033	99,033	-	25,246	25,246
Total funds		<u><u>30,779</u></u>	<u><u>99,033</u></u>	<u><u>129,812</u></u>	<u><u>30,926</u></u>	<u><u>25,246</u></u>	<u><u>56,172</u></u>

For the financial year in question the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies' subject to the small companies' regime.

The financial statements were approved and authorised for issue by the Board of Trustees on 21st July 2022 and signed on its behalf by:



Annyes Laheurte - Treasurer

The notes on the following pages form part of these financial statements.

Funding for All Notes to the Financial Statements Year ended 31 October 2021

1. Accounting Policies

a) Basis of preparation

The financial statements are prepared under the historical cost convention and include the results of the Charity's operations which are described in the Trustees' Report.

The accounts have been prepared in accordance with applicable accounting standards and the Companies Act 2006 and follow the recommendations in the Statement of Recommended Practice (SORP FRS 102) - Accounting and Reporting by Charities, issued by the Charity Commission, the Charities Act 2011, and the requirements of the Charity's Memorandum & Articles.

As funding encompassing all the charity's costs, except its governance costs, for three years, was secured in the current financial year, the accounts have been prepared on a going concern basis.

b) Income

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received, and the amount of the income receivable can be measured reliably.

The income from fundraising ventures is shown gross, with the associated costs included in fundraising costs.

Income from grants is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received, and the amount can be measured reliably and is not deferred.

Other income is recognised in the period in which it is receivable and to the extent the good have been provided or on completion of service.

c) Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that the transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably.

Expenditure is classified by activity. Wherever possible costs are allocated directly to the appropriate activity; other costs common to all activities are apportioned between activities on a basis consistent with the use of resources.

Fundraising expenditure comprises costs incurred in encouraging people and organisations to contribute financially to the work of the Charity. This includes the cost of advertising for donations and the staging of fundraising events.

Expenditure on charitable activities is incurred in the delivery of the objects of the Charity, including any associated support costs.

Support costs, which are the costs incurred in the overall direction and administration of each activity that are not directly attributable to charitable activities, are apportioned on a basis consistent with the use of resources.

Expenditure on governance includes all audit, accountancy, and legal fees.

In accordance with the Charities SORP (FRS 102), the general volunteer time of the Charity trustees and mentors is not recognised in the financial statements.

All expenditure is stated inclusive of irrecoverable VAT.

d) Tangible fixed assets

Tangible fixed assets costing £1,500 or more are capitalised and recognised when the future economic benefits are probable and the cost of the or value of the asset can be measured reliably.

e) Debtors

Trade and other debtors are recognised at the settlement amount after any discount offered.

Funding for All
Notes to the Financial Statements
Year ended 31 October 2021

f) Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or the opening of the deposit or similar account.

g) Liabilities

Liabilities are recognised when there is an obligation at the balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Liabilities are recognised at the amount that the Charity anticipates it will pay to settle the debtor the amount it has received as an advance payment for the goods or services it must provide.

h) Financial instruments

The Charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

i) Pension

The Charity contributes to a defined contribution group personal pension scheme (NEST) and the pension charge represents the amounts payable by the Charity to the fund in respect of the year.

j) Funds

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objects of the Charity and have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

k) Direct taxation

The company is a registered charity and is therefore not liable for income tax or corporation tax on its charitable activities as it falls within the various exemptions available to registered charities.

2. Income from charitable activities

	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021	Total Funds 2020
	£	£	£	£
Income from charitable activities				
Grant income	-	136,709	136,709	42,301
	-	136,709	136,709	42,301

3. Income from other trading activities

	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021	Total Funds 2020
	£	£	£	£
Income from other trading activities				
Webinar income	168	-	168	6,636
	168	-	168	6,636

Funding for All
Notes to the Financial Statements
Year ended 31 October 2021

4. Analysis of expenditure on fundraising

Fees payable to the Charity's independent examiner for the independent examination of the Charity's annual accounts were £636 (2020: £624).

5. Analysis of expenditure on charitable activities

All the Charity's expenditure is directly attributable its charitable activities with the exception of its Governance costs.

	Activities	Support costs	Total 2021	Total 2020
	£	£	£	£
Analysis of expenditure on charitable activities				
Service delivery	5,895	57,027	62,922	56,837
	5,895	57,027	62,922	56,837

6. Staff costs

	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021	Total Funds 2020
	£	£	£	£
Staff costs				
Wages and salaries	2,021	36,979	39,000	27,250
Pension contributions	98	1,699	1,797	1,298
	2,119	38,678	40,797	28,548

The average weekly number of full-time equivalent employees during the year was 2 (2020: 1).

No employee earned above £60,000 in the year.

All the Charity's employees are involved in the delivery of the objects of the charity and have unique roles and responsibilities. As such all employees are considered to be key personnel.

Trustees' remuneration and related party transactions

The Trustees were neither paid nor voted any remuneration, other benefits, or expenses during the year.

Mark Skudder was appointed to the Board of Trustees on 7th March 2019. Mark Skudder is related (married) to Noleen Skudder the Charity's Operations Manager. Noleen Skudder was a co-founder of the Charity and has been a paid employee since the formation of the Charity in October 2012. Mark Skudder declares an interest in accordance with the Charity's Conflict of Interest Policy and does not participate or vote in any matter (financial or otherwise) relating to Noleen Skudder. Noleen Skudder resigned from the Charity on 30th April 2022.

The Charity has not entered into any other related party transaction during the year, nor are there any outstanding balances owing between related parties and the Charity at 31st October 2021.

Funding for All
Notes to the Financial Statements
Year ended 31 October 2021

7. Debtors

	2021	2020
	£	£
Debtors due within one year		
Other debtors	320	770
	320	770

8. Creditors: Amounts falling due within one year

	2021	2020
	£	£
Creditors : Amounts falling due within one year		
Other creditors and accruals	72	809
	72	809

9. Movements in funds

	Balance at 1 November 2020	Income 2021	Expenditure 2021	Transfers in / (out)	Balance at 31 October 2021
	£	£	£	£	£
Unrestricted funds					
General fund	30,926	489	(2,207)	1,571	30,779
Restricted funds					
National Lottery Emergency Fund	25,246	-	(21,347)	(3,899)	-
National Lottery Community Fund	-	135,560	(38,580)	2,052	99,033
Kent County Council Fund	-	1,149	(1,425)	276	-
	25,246	136,709	(61,351)	(1,571)	99,033
Total funds	56,172	137,198	(63,558)	-	129,812

The Charity is grateful for generous grants from:

National Lottery Community Fund via its **Reaching Communities Fund: "RC London and South East Region"**: This fund is for the delivery of mentoring and training programmes to VCSEs in Kent.

Kent County Council: The Charity wishes to thank Councillor Martyn Whybrow for the generous grant of £1,149 for the purchase of essential IT equipment.

National Lottery Emergency Fund: This fund ensured continued delivery of charitable activities during the Covid-19 pandemic.

The Charity is also grateful to Alex Quayson, Artist on the Run and Kerry Donati for their donations.

The Charity would also like to acknowledge the support of Kent Community Foundation.

Funding for All **Notes to the Financial Statements** **Year ended 31 October 2021**

10. Analysis of net assets between funds

	Unrestricted Funds 2021	Restricted Funds 2021	Total Funds 2021	Unrestricted Funds 2020	Restricted Funds 2020	Total Funds 2020
	£	£	£	£	£	£
Cash at bank and in hand	30,531	99,033	129,564	30,965	25,246	56,211
Other net current assets / (liabilities)	248	-	248	(39)	-	(39)
	30,779	99,033	129,812	30,926	25,246	56,172

11. Ultimate controlling party

The directors listed in the Trustees' Report are the ultimate controlling parties being members of the company.

All charity policies and executive decisions are determined by the Trustees. The day to day running of the charitable company has been delegated to the Operations Manager and the Project Manager.