

**Original.**

**REGISTERED COMPANY NUMBER: 07886315 (England and Wales)**  
**REGISTERED CHARITY NUMBER: 1148731**

**REPORT OF THE TRUSTEES AND  
FINANCIAL STATEMENTS FOR THE PERIOD ENDED  
31 DECEMBER 2022  
FOR  
REAL DEAL PLUS LTD**

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## **REAL DEAL PLUS LTD**

### **REPORT OF THE TRUSTEES FOR THE PERIOD ENDED 31 DECEMBER 2022**

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 December 2019. The trustees have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' as applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities (FRSSE) effective January 2015.

#### **REFERENCE AND ADMINISTRATIVE DETAILS**

**Registered Company number**  
07886315 (England and Wales)

**Registered Charity number**  
1148731

**Registered Office**  
29 Leander Avenue  
Choppington  
Northumberland  
NE62 5AX

**Bank**  
HSBC Bank  
110 Grey Street  
Newcastle upon Tyne  
NE1 6JG

**Trustees**  
Rev D Falcus  
A Hargreaves  
A. Lodge-Johnston

**Independent Examiner**  
Rev'd. A. A. Clements MA, ACIB, ACIE.  
15 Carleton Road,  
Great Knowley,  
Chorley PR6 8TQ

#### **STRUCTURE, GOVERNANCE AND MANAGEMENT**

##### **Governing document**

The charity is controlled by its governing document, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

##### **Recruitment and appointment of new trustees**

Trustees are appointed according to the memorandum and articles of association.

##### **Risk Management**

The trustees have a duty to identify and review the risks to which the charity is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error.

##### **Reserves policy**

It is the intention of the Trustees to have available the equivalent of 3 months income to satisfy normal expenditure wherever possible. Any surplus funds to be deposited in an interest-earning account.

## **OBJECTIVES AND ACTIVITIES**

### **Our aims and objectives.**

Our charity's purpose as set out in the objects contained in the company's memorandum of association is thus:

**RELIEF OF HOMELESS AND OTHER PERSONS WHO ARE IN NEED, HARDSHIP OR DISTRESS, IN PARTICULAR (WITHOUT LIMITATION) THROUGH THE PROMOTION AND PROVISION OF SUPPORTED ACCCOMMODATION, THE PROVISION OF RESPITE, EDUCATION, TRAINING, INFORMATION AND ADVICE FOR SUCH PERSONS BY PROVIDING FACILITIES WHICH WILL LEAD TO SELF-RELIANCE AND INDEPENDENT LIVING WITHIN THE COMMUNITY**

### **HOW OUR ACTIVITIES DELIVER PUBLIC BENEFIT**

Our main activities and who we try to help are described above. The trustees are mindful of the Charity Commission guidance on Public Benefit.

## **BRIEF REPORT OF ACTIVITIES 2022**

This year has been another challenging one for Real Deal Plus. As the pandemic continued to significantly affect businesses and community organisations we were pleased to be able to offer ongoing support for vulnerable local residents throughout all lockdowns and restrictions. Our foodbank, homeless support and furniture scheme continued to be available throughout the week with the Community Café, Teen Bar, Job Club and Benefit & Welfare services needed more than ever.

This year we have continued to see a huge increase in the need for support by vulnerable members of the local community especially in the areas of food poverty and isolation (and the associated mental health issues & stresses due to cost of living increases and the fuel crisis). Our Community café has seen an increase in demand for healthy, affordable food options and the need for food parcels and referrals has also unfortunately increased due to redundancies, reductions in hours, benefit waiting times, the long period between application and first payment and a huge increase in the cost of living. There has also been an increased demand for Benefit and Welfare advice, especially with form-filling and support with tribunals/appeals following changes to disability benefits.

Teen Bar attendance has also increased continuing to focus on young people's mental health and our art sessions & music sessions provide a vital outlet for expressing emotions and sharing issues.

Our furniture scheme continues to provide good quality donated furniture to families in need and those being rehoused following a period of homelessness (normally by statutory services referral). Refugees and Asylum seekers are now included in our client list and numbers are expected to increase in the current economic and world climate.

We are extremely grateful to both members of the community and local businesses who have helped us by fundraising, volunteering and supporting the work we are doing and to all our funders and fundraisers who have helped us support so many vulnerable people.

Specific thanks go to the following for supporting our project, vision and community:

National Lottery Fund RC North East Region  
The Northumberland Children's Trust  
The Coalfields Regeneration Trust  
The Ballinger Charitable Trust  
Ashington Town Council  
Northumberland County Council  
The Asda Foundation  
Carbon Homes  
The Arnold Clark Community Fund  
The Bernicia Foundation  
The E.G Foundation

### **Use of Volunteers**

Volunteers are a vital resource in our Community work and are involved in all our community activities. We currently have approx 15 volunteers freely donating their time and resources to support the Charity and its work. Volunteer availability has decreased substantially following Covid with older people now having to step in to support family with childcare. We encourage all of our clients to become involved in voluntary activities and share their skills with others. All staff & volunteers working with children in our Teen Bar and other vulnerable groups are DBS checked.

The Charity carries out a wide range of projects and community activities in pursuance of its Charitable Aims. The Trustees consider that these activities provide benefit to the residents of South East Northumberland and in particular to Ashington. Current projects and activities are as follows (local restrictions permitting):

**Youth work** –The Teen Bar provides a safe, healthy environment for young people to “hang out” with friends and get involved in supervised activities if they choose to. We offer all the young people that come to The Teen Bar the opportunity to do something positive and provide alternatives to getting into trouble on the streets, which can lead to difficult, dangerous or anti-social behaviour, petty crime or vulnerability to drug and substance misuse. We have seen a significant rise in the numbers of young people with mental health issues and are successfully supporting these youngsters by providing practical and emotional care and support.

We give encouragement, support and a warm welcome to disengaged young people. Non-judgemental groups and activities, advice, support, guidance, access to health advice/support including sexual health, contraception and relationship issues, encourage healthy relationships; build self-esteem and independence, school holiday meal provision and a safe place to be, educational information sessions on drug/alcohol awareness, online safety and the dangers of the internet/grooming, arts and other programmes of activities, day trips & excursions.

**Homeless & Crisis support** - Our on-site **Emergency Food Bank** supplies dried and tinned foods, which complements the existing local Food Bank by covering the hours when the regular Food Bank is closed e.g late nights, weekends and bank holidays helping combat food insecurity and supporting the reduction of food waste. The food bank provides vital support to families in the area as well as support for street sleepers and ‘sofa surfers’. Our **Community Shower** is available to people with no access to hot water (e.g broken boiler, financial hardship) and those who are homeless, increasing their self-respect by enabling them to wash, shampoo their hair, shave and feel normal – something most of us take for granted.

A **Crisis Day Bed-sitting Room** for street sleepers and 'sofa surfers' provides a safe place for a few hours' sleep, some much-needed privacy and the opportunity to relax in their 'own space' for a while. The day room is part of a service which includes showering and laundry facilities as well as meals and hot drinks, signposting, and the provision of a change of clothing and other items needed for living on the streets. The day room also doubles as a 'crisis room' for social/statutory services referrals. We also provide tents, sleeping bags, emergency shelters, clothing, laundry facilities, hot meals, telephone access and referrals to the local council homeless team/ other housing organisations and emergency accommodation provision

Our second hand **Furniture Scheme/Furniture Bank** supplies referrals from Social Services, Northumbria Healthcare, Women's Refuge, and Jobcentre as well as benefit recipients, refugees & asylum seekers.

The directors of the company are also **charity trustees** for the purposes of charity law. At the balance sheet date the charity is managed by a board of four trustees (3 active, 1 pending appointment) selected because they strongly endorse the charitable objectives of the organisation and support its Christian ethos. When selecting trustees, the charity aims to ensure there is a broad range of relevant skills. Trustees are appointed after interviews with existing trustees and formal visits to the organisation, to ensure that they understand our vision and values. Trustees are subject to Disclosure and Barring Service checks where applicable.

**Public benefit statement** In accordance with the Charities Act 2006, Real Deal Plus is required to confirm that the activities it undertakes to achieve its objectives are all carried out for the public benefit as described by the Charity Commission. The beneficiaries of the charity are members of the public who are in need because of homelessness, poverty and associated issues. Through its activities, Real Deal Plus seeks to relieve poverty by delivering life-changing services. The Trustees have described in this report the charitable public benefit of our activities. The Trustees regularly review Real Deal Plus' progress against its aims and objectives and confirm that they have complied with their duty in the Charities Act 2008 to have due regard to public benefit guidance published by the Charity Commission.



..... Date..... 23/04/2023

A. Lodge-Johnston – Trustee

**Real Deal Plus Ltd**  
**Statement of Financial Activities**  
**For the period from 01 January 2022 to 31 December 2022**

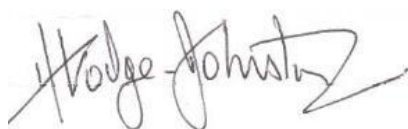
	Unrestricted funds	Restricted funds	Endowment funds	Total funds	Prior year total funds
<b>Income and endowments from:</b>					
Donations and legacies	15,231.14	122,779.71	-	138,010.85	147,007.62
Income from charitable activities	7,117.00	1,000.00	-	8,117.00	7,213.00
Other trading activities	1,105.00	-	-	1,105.00	2,044.00
Investments	-	-	-	-	-
Other income	5,871.68	34,745.00	-	40,616.68	9,719.44
<b>Total income</b>	<b>29,324.82</b>	<b>158,524.71</b>	<b>-</b>	<b>187,849.53</b>	<b>165,984.06</b>
<b>Expenditure on:</b>					
Raising funds	-	-	-	-	-
Expenditure on charitable activities	33,851.63	100,253.79	-	134,105.42	145,727.32
Other expenditure	980.00	18,525.63	-	19,505.63	8,396.16
<b>Total expenditure</b>	<b>34,831.63</b>	<b>118,779.42</b>	<b>-</b>	<b>153,611.05</b>	<b>154,123.48</b>
<b>Net income / (expenditure) resources before transfer</b>	<b>(5,506.81)</b>	<b>39,745.29</b>	<b>-</b>	<b>34,238.48</b>	<b>11,860.58</b>
<b>Transfers:</b>					
Gross transfers between funds - in	7,399.84	-	-	7,399.84	3,000.00
Gross transfers between funds - out	-	(7,399.84)	-	(7,399.84)	(3,000.00)
<b>Other recognised gains / losses</b>					
Gains/losses on investment assets	-	-	-	-	-
Gains on revaluation, fixed assets, charity's own use	-	-	-	-	-
<b>Net movement in funds</b>	<b>1,893.03</b>	<b>32,345.45</b>	<b>-</b>	<b>34,238.48</b>	<b>11,860.58</b>
<b>Reconciliation of funds</b>					
<b>Total funds brought forward</b>	<b>79,387.37</b>	<b>83,190.36</b>	<b>-</b>	<b>162,577.73</b>	<b>150,717.15</b>
<b>Total funds carried forward</b>	<b>81,280.40</b>	<b>115,535.81</b>	<b>-</b>	<b>196,816.21</b>	<b>162,577.73</b>

**Real Deal Plus Ltd**  
**Balance Sheet detailed**

	As at 31/12/2022	As at 31/12/2021
<b>Fixed assets</b>		
5000: Tangible Fixed Assets at cost	544.00	544.00
5010: Tangible Fixed Assets Depreciation	(447.00)	(447.00)
<b>Total Fixed assets</b>	<b>97.00</b>	<b>97.00</b>
<b>Current assets</b>		
6050: HSBC	196,778.21	162,539.73
6060: Cash in hand	512.00	512.00
<b>Total Current assets</b>	<b>197,290.21</b>	<b>163,051.73</b>
<b>Liabilities</b>		
6500: Mrs Susan Walker - Loan	571.00	571.00
6510: Falcus (Ashington Family Church) - Loan	-	-
6520: PAYE & NIC	-	-
6530: Accountancy Fees	-	-
<b>Total Liabilities</b>	<b>571.00</b>	<b>571.00</b>
<b>Net Asset surplus (deficit)</b>	<b>196,816.21</b>	<b>162,577.73</b>
<b>Reserves</b>		
Excess/(deficit) to date	34,238.48	11,860.58
201: Starting balances	162,577.73	150,717.15
<b>Total Reserves</b>	<b>196,816.21</b>	<b>162,577.73</b>

<b>Represented by Funds</b>		
General (Unrestricted)	81,280.40	79,387.37
Restricted	115,535.81	83,190.36
<b>Total</b>	<b>196,816.21</b>	<b>162,577.73</b>

Approved by the Trustees at their meeting on 23/06/2023 and signed on their behalf by  
Arthur Lodge-Johnston



**Real Deal Plus Limited**  
**Notes to the Financial Statements**  
**for the year ended 31<sup>st</sup> December 2022.**

**1. Accounting Policies.**

***Basis of Preparation***

The financial statements have been prepared under the historic cost convention and in accordance with applicable accounting standards, Statement of Recommended Practice: Reporting and Accounting by Charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (effective January 2015) and the Companies Act 2006 and the provisions of the Charities Act 2011.

***Income Recognition***

Items of income are recognised in the statement of financial activities when entitlement has passed to the charity and the amounts are certain and measurable. Any income received that relates exclusively to future periods is deferred on the Balance Sheet.

***Donated Goods***

The great majority of donated goods were gifted for general hospitality purposes and given to those in considerable need and were not resold by means of a charity shop. Such gifts have not been recognised in the accounts in view of their low value and being too numerous to quantify.

The income from donated goods that are subsequently sold is recognised when the sale is made and cash is received.

***Expenditure***

Expenditure is recognised in the statement of financial activities when there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of that obligation can be measured reliably.

***Allocation of Costs***

Direct Activity costs comprise those costs that contribute directly to an activity and are allocated to the relevant activity. Support costs comprise of those costs that are necessary to deliver an activity but in themselves do not produce or deliver any activity. They include administration, finance, personnel and payroll, premises costs and legal and professional costs.

***Depreciation***

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following basis:

Fixtures, fittings and equipment - 25% reducing balance

During the year all capital expenditure was funded from grants received with such expenditure being solely used to fulfil the objects for which the grant was made. The cost of such assets is treated as being the actual cost less the amount of the grant received.

***Funds***

Restricted funds represent income received which the donor has specified is to be solely used for a particular purpose.

Unrestricted funds are those funds available to spend on activities that further any of the purposes of the charity.



### **Independent Examiner's Report to the Trustees of Real Deal Plus Limited.**

I report on the accounts of the company for the year ended 31<sup>st</sup>. December 2022 which are set out in this Report.

#### **Respective responsibilities of trustees and examiner.**

The trustees (who are also the directors of the charity for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for the year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act, and
- to state whether particular matters have come to my attention.

#### **Basis of the independent examiner's report.**

My examination was carried out in accordance with the general Directions given by the Charity Commission.

An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

#### **Independent examiner's statement.**

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that in any material respect the requirements
  - to keep accounting records in accordance with section 386 of the Companies Act 2006; and
  - to prepare accounts which accord with accounting records, comply with the accounting requirements of section 386 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities have not been met; or
- (2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Signed ..... *Alan A. Clements Rev'd.*

Date 27<sup>th</sup>. July 2023.

Fellow of the Association of Charity Independent Examiners.  
Address 15 Carleton Road, Great Knowley, Chorley PR6 8TQ.