

**Report of the Trustees and Financial Statements for
Real Deal Plus Ltd. for the year ended
31st. December 2020.**

Registered Charity Commission Number 1148731.

Registered Company Number 07886315 (England and Wales).

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REAL DEAL PLUS LTD

REPORT OF THE TRUSTEES FOR THE PERIOD ENDED 31 DECEMBER 2020.

The trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 December 2020. The trustees have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' as applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities (FRSSE) effective January 2015.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

07886315 (England and Wales)

Registered Charity number

1148731

Registered Office

6 Lavender Court

Ashington

Northumberland

NE63 9FE

Trustees

Rev D Falcus

A Hargreaves

M Fitton

S Lindsay

A Johnston

Bank

HSBC Bank

110 Grey Street

Newcastle upon Tyne

NE1 6JG

Independent Examiner

Rev'd. A. A. Clements MA, ACIB, ACIE.

15 Carleton Road,

Great Knowley,

Chorley PR6 8TQ

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The charity is controlled by its governing document, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

Recruitment and appointment of new trustees

Trustees are appointed according to the memorandum and articles of association.

Risk Management

The trustees have a duty to identify and review the risks to which the charity is exposed and to ensure appropriate controls are in place to provide reasonable assurance against fraud and error.

Reserves policy

It is the intention of the Trustees to have available the equivalent of 3 months income to satisfy normal expenditure. Any surplus funds to be deposited in an interest-earning account.

OBJECTIVES AND ACTIVITIES

Our aims and objectives.

Our charity's purpose as set out in the objects contained in the company's memorandum of association is the :

RELIEF OF HOMELESS AND OTHER PERSONS WHO ARE IN NEED, HARDSHIP OR DISTRESS, IN PARTICULAR (WITHOUT LIMITATION) THROUGH THE PROMOTION AND PROVISION OF SUPPORTED ACCCOMMODATION, THE PROVISION OF RESPITE, EDUCATION, TRAINING, INFORMATION AND ADVICE FOR SUCH PESONS BY PROVIDING FACILITIES WHICH WILL LEAD TO SELF-RELEIANCE AND INDEPENDENT LIVING WITHIN THE COMMUNITY

HOW OUR ACTIVITIES DELIVER PUBLIC BENEFIT

Our main activities and who we try to help are described above. The trustees are mindful of the Charity Commission guidance on Public Benefit.

BRIEF REPORT OF ACTIVITIES 2020

We opened our beautifully refurbished Café/reception area in November 2019 and were successfully building our client base back up following the period of closure, when the Coronavirus Crisis hit the world in February/March this year. What a challenging year this has turned out to be!

The pandemic brought many challenges to local businesses but especially to small 'on the ground' Charities like ourselves who work directly with the most disadvantaged in the local community. Like most other small charities, we have seen a drop in donations, mainly due to the cancellation of fundraising events but also potentially due to financial hardship such as redundancy, or donors diverting their money to the NHS or other causes. We have been unable to hold any events or host room bookings to help supplement income and our Community Café and Shop have been severely affected and frequently had to remain closed due to Social distancing and/or government restrictions. Our elderly and vulnerable clients who normally access these services have been very hesitant to attend since shielding during the first lockdown in March and many do not have the confidence to return to normal socialising.

When lockdown was announced in March, we knew we had to rapidly adapt to the situation and the needs of the local community. We knew that closing the doors to work from home was not an option when so many needed additional help and support and so became the only direct access 'walk-in' community facility in the area. We have remained open for public access to emergency food parcels and referrals throughout both lockdowns and the differing levels of restrictions

We joined forces the Northumberland County Hub and became a Community Link to provide food parcels, meals, foodbank referrals, essential furniture, medication collections and shopping for isolating/shielding families and any homeless support needed.

During October half term we were able to provide hundreds of packed lunches for families who would normally have received free school meals A huge **"THANK YOU"** to everyone who donated packed lunches and food for the half term kids meal provision.

Christmas has been especially difficult for some families this year and thanks to the generous support we received we were able to provide festive hampers, gifts, toys and chocolate treats to several families from a local school as well as bags of Festive Food and treats those who needed to access food bank referrals and emergency parcels during December and the Christmas period.

Thanks to the essential support of our funders and members of the local community and the dedication and resilience of our fantastic staff we have been able to provide the following vital help and support during the Covid-19 crisis:

- Supported 2455 families/individuals (total numbers/all occasions of support)
- Provided 4843 food parcels
- Given 505 foodbank referrals
- Supplied 138 items of vital furniture or white goods to 44 clients/families
- Done shopping for 40 shielded/isolating clients/families (some weekly throughout the 3-month shielding period/some single occasion - first lockdown only)
- Collected/delivered medication to 43 clients (as above, first lockdown only)
- Provided Benefit & Welfare advice/form filling to 139 clients the majority of whom have disabilities.
- Supported 24 homeless clients on 124 occasions by providing essential food, tents, sleeping bags and clothing when needed.

We have held several Teen Bar sessions on-site when restrictions have permitted including Art with local

professional artist Jamie Evans, Self Defence sessions and Youth First Aid. Our dedicated Youth Workers have stayed in touch with both our young people and their parents to help support their welfare/mental health throughout the uncertainties and worries of 2020. This vital link will continue into 2021 and until we are able to resume physical Teen bar sessions at the Centre.

We were also very proud to receive this year's **Koast Radio Community Award** in recognition of the work we do within the local Community

Real Deal Plus would like to thank our staff, volunteers and everyone who has donated or supported us during this challenging year and enabled us to help so many vulnerable members of the local community during the ongoing Coronavirus Crisis.

Thanks to:

- Our partners at Green Pastures
- The National Lottery Community Fund
- Northumberland County Council
- Ashington Town Council
- Ashington Town Council Labour Group
- Northumberland Children's Trust
- Suez Communities Trust
- Ballinger Trust
- The Ingleby Charitable Trust
- Coalfields Regeneration Trust
- Neighbourly Covid Crisis Fund
- Sport England
- CAF Emergency Fund
- Lynemouth Power Station
- Bernicia Foundation
- Groundworks - Tesco BOH Covid Fund
- Defra WRAP Funding
- TNL Covid Fund
- Co-op Community Fund
- Greggs Foundation Coronavirus Support
- LGA Foundation
- Karbon Homes
- Ashington Hirst Running Club
- Ashington Football Club/Supporters Club
- Morpeth Lions
- Northumberland Freemasons
- Lifelong Financial Planning
- The Fat Butcher
- Asda Ashington
- Co-op Remscheid Way & Milburn Rd
- Glentons Bakery
- Greggs Station Road
- The Old Ash Dene
- H Malone & Sons
- And all our regular financial supporters, local businesses, those who have held fundraising events, and the individuals who have given donations of cash, food, clothing/toiletries, toys or furniture!

Kath Falcus.
General Manager Ashington Life Centre.



Real Deal Plus Ltd
Statement of Financial Activities
For the period from 01 January 2020 to 31 December 2020

	Unrestricted funds	Restricted funds	Endowment funds	Total funds	Prior year total funds
Income and endowments from:					
Donations and legacies	93,460.06	86,728.32	-	180,188.38	213,669.63
Income from charitable activities	4,253.30	27,048.01	-	31,301.31	8,225.04
Other trading activities	1,945.00	-	-	1,945.00	5,315.00
Investments	-	-	-	-	-
Other income	677.53	4,740.00	-	5,417.53	2,506.32
Total income	100,335.89	118,516.33	-	218,852.22	229,715.99
Expenditure on:					
Raising funds	-	-	-	-	-
Expenditure on charitable activities	53,272.99	95,529.82	-	148,802.81	199,549.74
Other expenditure	866.00	2,165.00	-	3,031.00	-
Total expenditure	54,138.99	97,694.82	-	151,833.81	199,549.74
Net income / (expenditure) resources before transfer	46,196.90	20,821.51	-	67,018.41	30,166.25
Transfers:					
Gross transfers between funds - in	5,250.00	-	-	5,250.00	400.00
Gross transfers between funds - out	-	(5,250.00)	-	(5,250.00)	(400.00)
Other recognised gains / losses					
Gains/losses on investment assets	-	-	-	-	-
Gains on revaluation, fixed assets, charity's own use	-	-	-	-	-
Net movement in funds	51,446.90	15,571.51	-	67,018.41	30,166.25
Reconciliation of funds					
Total funds brought forward	5,746.59	77,952.15	-	83,698.74	53,532.49
Total funds carried forward	57,193.49	93,523.66	-	150,717.15	83,698.74

Real Deal Plus Ltd
Balance Sheet detailed

	As at 31/12/2020	As at 31/12/2019
Fixed assets		
5000: Tangible Fixed Assets at cost	544.00	544.00
5010: Tangible Fixed Assets Depreciation	(447.00)	(447.00)
Total Fixed assets	97.00	97.00
Current assets		
6050: HSBC	150,679.15	88,160.74
6080: Cash in hand	512.00	512.00
Total Current assets	151,191.15	88,672.74
Liabilities		
6500: Mrs Susan Walker - Loan	571.00	571.00
6510: Falcus (Ashington Family Church) - Loan	-	4,500.00
6520: PAYE & NIC	-	-
6530: Accountancy Fees	-	-
Total Liabilities	571.00	5,071.00
Net Asset surplus (deficit)	150,717.15	83,698.74
Reserves		
Excess/(deficit) to date	67,018.41	30,166.25
201: Starting balances	83,698.74	53,532.49
Total Reserves	150,717.15	83,698.74

Represented by Funds		
General (Unrestricted)	57,193.49	5,746.59
Restricted	93,523.66	77,952.15
Total	150,717.15	83,698.74

Approved by the Trustees at their meeting on

16/8/21

and signed on their behalf by

D J Falcus

Real Deal Plus Limited
Notes to the Financial Statements
for the year ended 31st. December 2020.

1. Accounting Policies.

Basis of Preparation

The financial statements have been prepared under the historic cost convention and in accordance with applicable accounting standards, Statement of Recommended Practice: Reporting and Accounting by Charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (effective January 2015) and the Companies Act 2006 and the provisions of the Charities Act 2011.

Income Recognition

Items of income are recognised in the statement of financial activities when entitlement has passed to the charity and the amounts are certain and measurable. Any income received that relates exclusively to future periods is deferred on the Balance Sheet.

Donated Goods

The great majority of donated goods were gifted for general hospitality purposes and given to those in considerable need and were not resold by means of a charity shop. Such gifts have not been recognised in the accounts in view of their low value and being too numerous to quantify. The income from donated goods that are subsequently sold is recognised when the sale is made and cash is received.

Expenditure

Expenditure is recognised in the statement of financial activities when there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of that obligation can be measured reliably.

Allocation of Costs

Direct Activity costs comprise those costs that contribute directly to an activity and are allocated to the relevant activity.

Support costs comprise of those costs that are necessary to deliver an activity but in themselves do not produce or deliver any activity. They include administration, finance, personnel and payroll, premises costs and legal and professional costs.

Depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following basis:

Fixtures, fittings and equipment – 25% reducing balance

During the year all capital expenditure was funded from grants received with such expenditure being solely used to fulfill the objects for which the grant was made. The cost of such assets is treated as being the actual cost less the amount of the grant received.

Funds

Restricted funds represent income received which the donor has specified is to be solely used for a particular purpose.

Unrestricted funds are those funds available to spend on activities that further any of the purposes of the charity.

Independent Examiner's Report to the Trustees of Real Deal Plus Limited.

I report on the accounts of the company for the year ended 31st. December 2020 which are set out on pages 5 to 7.

Respective responsibilities of trustees and examiner.

The trustees (who are also the directors of the charity for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for the year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act, and
- to state whether particular matters have come to my attention.

Basis of the independent examiner's report.

My examination was carried out in accordance with the general Directions given by the Charity Commission.

An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

Independent examiner's statement.

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that in any material respect the requirements
 - to keep accounting records in accordance with section 386 of the Companies Act 2006; and
 - to prepare accounts which accord with accounting records, comply with the accounting requirements of section 386 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charitieshave not been met; or
- (2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Signed *Alan A Clements*

Date *20th August 2021*

Fellow of the Association of Charity Independent Examiners.
Address 15 Carleton Road, Great Knowley, Chorley PR6 8TQ.