



engage prevent believe

Annual Report for Year End 31 March 2024

Mancunian Way is the street based outreach specialists working across Greater Manchester to prevent antisocial behaviour, improve communities and empower local people to take responsibility of their own futures.

Mancunian Way set up on 1st December 2011 and registered under the Charities Act on 8th July 2012.

Charity Registration Number: 1148085

Registered Address: 4 Cortland Gardens, Warrington, WA4 5RX

Mancunian Way is held in trust by the following trustees by the Trust Deed of 8th July 2012:

Barry Wall – Chair
Aaron Savage – trustee
Florence Wheeler - trustee

Banking Services: Coop Bank, PO Box 250, WN8 6WT

Accountant: Matt Slater FMAAT, MTS Accountancy Services Ltd, WV1 4EQ

Aims

The aim of Mancunian Way is to make communities safer:

- To promote personal responsibility
- To promote community safety
- To promote prevention and early intervention

Review Of The Year 2023/24

Staffing

Staff are recruited locally through word of mouth, online adverts, past volunteers and unsolicited requests for employment. The charity's staff structure is:

Full Time Project Manager – 1
Part Time Performance Manager - 1
Sessional Staff – 8
Volunteers - 5

Highlight of the Year

- Securing funding to replace one of our outreach vans – these vehicles are vital to our work and need to be reliable.

Plans for the next Year

- To expand across Greater Manchester
- To attract new contracts and commissions

Statements of Accounts

Statement of accounts for the financial year ended 31 March 2024 are attached.



Project Updates

This year we have reinforced our reputation as the number one youth outreach service in Greater Manchester. Every area we work has attracted its own funding and is financially secure for the foreseeable future.

This year we have covered Trafford, large parts Salford, and Cheetham Hill in North Manchester.

Salford

Areas covered: Charlestown, Pendleton, Langworthy, Weaste and Ordsall

Total number of contacts: (males) = 3,304

Total number of contacts: (females) = 1,078

Total number of individuals: = 978



Project overview:

We meet with Salford City Council, Greater Manchester Police and various other partners regularly to discuss the key issues in the area of Salford. It is paramount we understand the hot spot areas for ASB and tackle these accordingly. This involves using various methods of engagement. The team move to areas which are specific to need and guided by the partnership. This ensures we are strategic in our delivery as well as being in the right place at the right time.

The team have a large youth vehicle, fully equipped with sports equipment, art and crafts, games and an array of healthy refreshments. The team often park the van up, meet with the young people, who are often waiting for the team, and engage in various games and discussions.

At other times, the team are simply on foot. The van is parked up and they're out walking through parks, often in the dark, where young people are often gathering. The team will engage those young people too and this often leads to them meeting the team on other day, playing sport, having a hot drink and having someone to talk to that is not an authoritative figure.

Case study:

The team were near the McDonald's car park in Salford when a group of boys (that the team had previously engaged with) started to argue. It got very rowdy and people going into McDonald's were alarmed. It was all happening near the car park. The team parked the van up and got out. They could hear loud shouting and a fight was about to happen. These boys were aged between 15 and 17 and were getting incredibly angry and it was obvious a fight was imminent.

However, the team knowing the lads helped but also their skills in conflict resolution and their ability to engage teenagers was hugely beneficial too. The team approached the young people and started to reason with them. The boys were clearly upset and the team managed to talk them down to a point of calm. The team attempted to ascertain had happened but the boys were reticent to fully explain what had happened but were respectful and listened to the team explaining that they were causing alarm to people going into McDonald's.

The team made the boys a hot chocolate and had a chat with them. The two boys that had been arguing were soon chatting and seemed absolutely fine.

When we submitted the report to our funders they immediately responded thanking the team for resolving the issues in their community stating they were so pleased that the team were there as conflict in Salford has reputation for getting out of hand and knives have been known to be used.

Quotes from YP in the community about our work:

"I like the Mancunian Way team coming every week as I look forward to it and it doesn't cost anything".

"I like the sports we play and when I asked about cricket we got to play it the week later"

"the team always listen and it's good to have someone there to talk to"

Cheetham Hill

Areas covered: Cheetham Hill

Total number of contacts: (males) = 4,389

Total number of contacts: (females) = 1,009

Total number of individuals: = 279



Project overview:

We work alongside key partners to ensure we are delivering at the right time in the right area. Cheetham Hill is a particularly challenging community. We have dealt with various issues from knife crime to criminal damage. The team are often on foot in this area, as this is what is required. There will be a large number of young people (30-40) per session who will come to our outreach vehicle when the team arrive to play sport, have a hot drink and a chat but then the team go off on foot to find those that are slipping through the net and not engaging in school, services or community activities. These young people are often involved in ASB and need positive Mentors to guide them. Our team have been doing some phenomenal work around the area and have re-engaged groups of lads who were, at first, wearing balaclavas and wouldn't speak to us. It took time but they are now fully respectful and even help out on sports delivery. We have adopted a mixture of sport and youth outreach in this particular area, as the estate is very spread out (lots of alley ways, ginnels etc) and a van simply would not reach these parts of Cheetham, hence walking.

Case study:

Young people in the area were breaking into the local derelict pub. It had been boarded up but some of the young people had been climbing onto the scaffolding and through windows that had shards of glass visible. This was a huge health and safety risk as the building was structurally unsafe inside too, with warning signs on the outside. The team had been told that young people had been entering the building and fires had been lit. There was also evidence of drug usage (we don't know whether the young people were using or adults) but we also noted needles. We were incredibly concerned about this and spoke to the young people in the local area who said they knew others were going into the building and smoking cannabis. There was waste dumped all around the pub too, from old fridges, mattresses, discarded mouldy food and sharp objects. Photos were taken of the area and reported directly to the local housing provider and the local authority to take immediate action.

The team set to work about educating the young people about the dangers of entering a building that was unsafe. They showed some YouTube videos and had many discussions over the weeks with the young people. The team didn't know anyone specific, therefore targeted the chats to everyone who engaged with them near the old pub building. They used examples of children falling through floorboards and landing on metal. This alarmed the young people and they discussed with the team how they wouldn't enter the building

and would tell their friends to keep well away too.

Over the weeks and months that followed, the building wasn't touched and young people stopped going into it. The landlord made safe, on our instruction / report, when we explained the windows were smashed and needed boarded etc.

Quotes from young people in the community about our work:

"I liked the workshops on knife crime where we designed posters"

"the games we get to play and it's all different"

"I feel safe when the team are with us"

Trafford

Areas covered: Urmston, Flixton and Partington

Total number: (males) = 2,021

Total number: (females) = 1,729

Total number of individuals: = 1025



Project overview:

The team work across various areas of Trafford. This project is often reactive to incidents as well as proactive. The council contact the team with ad-hoc issues to spot check on areas and businesses that may be having issues with youth nuisance. We work in parks, around town centres of the area and the local shops (usually a strip of shops where young people congregate). We have delivered various projects (sport, workshops and informal discussions) on the streets.

We are on foot, driving to an area, parking up and walking. This involves going through parks and finding the young people, often smoking cannabis, often needing someone to talk to that isn't school or their parents. We have found, particularly in Trafford, that the young people suffer from poor mental health. The main issues in Trafford are bullying in school, lack of things to do and worry about personal robbery/knife crime.

Case Study:

A group of girls the team see regularly were smoking a lot of cannabis. The team had witnessed some of the girls going off to meet someone and collect cannabis and tried to find out where they were getting it from with no avail.

The team were keen to try and highlight the dangers of smoking and over the weeks were slowly sharing information with the group of girls however; they didn't seem to want to stop. The team didn't give though and continued to engage the group over the weeks and one girl confided in a member of the Mancunian Way team stating she felt under pressure to smoke and she'd been having panic attacks and felt down and low mood. The team member explained that the effects of cannabis can certainly do this. She was keen to understand what was happening but refused to seek advice from her GP. The team member looked for a local organisation that could help her get support as she explained she wanted to stop smoking but couldn't and it was causing more panic.

The girl was given the agencies information and she said she'd contact them. The team member told her it was the best thing to do and encouraged her, giving her confidence.

A few weeks later the team were out again on the street and saw the group. The girl was present amongst the group and immediately smiled and waved the team over. They walked over and she confidently said "I contacted those people and I got some advice and I have stopped smoking, 2 weeks today". The other girls laughed and said *"ahhh, it won't be long before you start again"* but the girl said *"no way"*. She told us she hadn't had a single panic attack for 2 weeks and that she felt full of energy and despite her friends all still vaping and smoking cannabis, she was never going to do it again.

Fast forward a month and the girl was on the park again with some other girls. She had not only stopped smoking but broke away from that other group and was now in a group that didn't smoke. She said she felt under immense pressure with the other girls and said if she'd stayed hanging around with them, she'd have started smoking again so she decided to see other friends.

Quotes from young people in the community about our work:

"We see them all the time and have someone to talk to and can get a hot drink in the winter"

"free hot drinks and someone to talk to"

"we went go-karting with them"

Mancunian Way

Registered Charity No 1148085

Annual report and unaudited financial statements

for the year ended

31 March 2024

Mancunian Way

31 MARCH 2024

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Mancunian Way

31 MARCH 2024 TRUSTEES' REPORT

The Trustees' Management Committee present their report for the year ended 31 March 2024.

Trustees

The Trustee members who served on the Management Committee during the year were as follows:

Barry Wall - Chair
Aaron Savage – Treasurer
Florence Wheeler

Senior Management

The day-to-day duties are under the management of Lisa Mistry.

Objectives and Activities

1. To promote, for the benefit of the public, good citizenship and greater public participation in the prevention and solution of crime and anti-social behaviour.
2. To help young people to develop their capabilities that they may grow to full maturity as individuals and members of society.
3. Improve communities and empower local young people to take responsibility of their own futures.

Appointment, Induction and Training of Trustees

All members of the Board of Trustees give their time voluntarily and receive no benefits from the charity.

Further trustees will be recruited to fill gaps in experience and knowledge that bring a stated benefit to the charity.

Mancunian Way has three Trustees (including the Chair). New trustees are appointed by a vote at a trustee meeting.

Investment and Reserves Policy

The Board of Trustees have examined the charity's financial reserve and are confident it is the correct amount for the coming few years.

The Mancunian Way Reserves Policy is to maintain sufficient level of reserves to enable normal operating activities to continue over a period of up to 6 months should a shortfall in income occur and to take account of potential risks and contingencies that may arise from time to time.

Risk Review

The trustees have assessed the major risks to which the charity is exposed, in particular those relating to the operations and finance of the organisation, and are satisfied that procedures and systems are in place to mitigate the charity's exposure to risks.

Mancunian Way

31 MARCH 2024
TRUSTEES' REPORT

Review of Progress and Achievements

The Board of Trustees acknowledge that the charity is now over the effects of the Covid pandemic and is now growing again.

How the Charity's Activities Deliver Public Benefit

The charity's activities rely on face-to-face engagement and the promotion of personal responsibility which empowers people and supports them in making decisions that improve their own life outcomes. For more details, please refer to the charity's full annual report.

Principal Funding Sources

The main sources of income for the charity in the year are grants and commissions from local authorities and housing associations.

Financial Review

The charity is in a good financial position with no debt and reasonable low level of overheads.

Plans for Future Periods

The charity's aim for the coming year is to professionalise its sales offer to councils and housing associations through the use of bespoke marketing.

Independent Examiners

Matt Slater FMAAT
MTS Accountancy Services Ltd
Kenant Chambers
2 Bath Avenue
Wolverhampton
WV1 4EQ

Registered Charity

Charity Number: 1148085

Legal Status

Mancunian Way is a registered charity with the Charity Commission. Its Trust Deed governs it and was adopted in July 2012.

Mancunian Way

31 MARCH 2024

TRUSTEES' REPORT

Statement of Trustees' Responsibilities

The Trustees are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England and Wales requires the charity trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that period. In preparing the financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- Observe the methods and principles in the Charities SORP;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue to operate.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008 and the provisions of the trust deed. They are also responsible for safeguarding the assets of the charity and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

Registered Office

4 Cortland Gardens
Appletom
Warrington
WA4 5RX

Office Address

4 Cortland Gardens
Appletom
Warrington
WA4 5RX

On behalf of the Trustees' Management Committee

Name: Barry Wall

Date: 9/10/2024

Position: Chair

Mancunian Way

31 MARCH 2024

INDEPENDENT EXAMINER'S REPORT

Respective responsibilities of trustees and examiner

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year under section 144 of the Charities Act 2011 ("the Charities Act") and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the Charities Act,
- follow the procedures laid down in the general Directions given by the Charity Commission (under section 145(5)(b) of the Charities Act, and
- state whether particular matters have come to my attention.

Basis of independent examiner's statement

My examination was carried out in accordance with general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair' view and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

1. which gives me reasonable cause to believe that in, any material respect, the requirements:
 - to keep accounting records in accordance with section 130 of the Charities Act; and
 - to prepare accounts which accord with the accounting records and comply with the accounting requirements of the Charities Acthave not been met; or
2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Signed:  Date: 15/10/2024

Matt Slater FMAAT
MTS Accountancy Services Ltd
Kenant Chambers
2 Bath Avenue
Wolverhampton
WV1 4EQ

Mancunian Way

31 MARCH 2024

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2024

	Notes	Unrestricted Funds 2024 £	Restricted Funds 2024 £	Total Funds 2024 £	Total Funds 2023 £
Incoming resources					
Grants receivable	2	9,000	91,628	100,628	41,105
Commissions		-	-	-	19,380
Voluntary income & donations		4,693	-	4,693	3,442
Rental and other income		-	-	-	-
Investment income		-	-	-	-
Total incoming resources		13,693	91,628	105,321	63,927
Resources expended					
Fundraising activities	3	-	-	-	-
Charitable activities					
Direct costs		13,982	91,628	106,628	113,520
Support costs		9,267	-	9,267	20,668
Total resources expended		23,249	91,628	114,877	134,188
Net incoming resources before other recognised gains or losses		(9,556)	-	(9,556)	(70,261)
Total funds brought forward		95,916	150,000	245,916	316,176
Prior year adjustment		-	-	-	-
Total funds carried forward		86,360	150,000	236,360	245,915
		=====	=====	=====	=====

The Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.

Mancunian Way

31 MARCH 2024
BALANCE SHEET

	Notes	2024	2023
		£	£
Fixed assets			
Tangible assets	5	466	622
Current assets			
Cash at bank and in hand		235,895	245,294
Current Liabilities			
PAYE liabilities		-	-
Total assets less current liabilities		236,360	245,916
Net assets		236,360	245,916
The funds of the charity			
Restricted funds	6	150,000	150,000
Unrestricted funds	6	86,360	95,916
Total charity funds		236,360	245,916

The Trustees have prepared these financial statements in accordance with the Charities Act 2011; Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities published on 16/07/14; and the Financial Reporting Standard for Smaller Entities (effective January 2015).

The notes at pages 9 to 14 form part of these accounts.

The financial statements were approved by the Trustees on

Name: Barry Wall Date: 9/10/2024

Mancunian Way

31 MARCH 2024

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2024

1 Accounting Policies

a) Basis of preparation

The financial statements have been prepared in accordance with the Charities Act 2011; Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities published on 16/07/14; and the Financial Reporting Standard for Smaller Entities (effective January 2015).

Adoption of FRS 102 has not required changes in accounting policies or corrections to prior period corresponding amounts.

The financial statements are prepared on a going concern basis, which the Trustees believe continues to be appropriate for the foreseeable future.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

b) Fund accounting

Unrestricted funds are available for use at the discretion of the Trustees in furtherance of the general objectives of the charity. Designated funds are unrestricted funds earmarked by the Trustees for particular purposes. Restricted funds are subjected to the restrictions on their expenditure imposed by the donor or through the terms of an appeal.

c) Incoming resources

All incoming resources are included in the Statement of Financial Activities when the organization is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

- Grants and investment income are reflected in the financial statements when receivable;
- Donations, gifts and other income are reflected in the accounts when received.

In addition, monies received for specific purposes are set aside as "restricted funds".

d) Resources expended

All expenditure other than that capitalized has been recognized on an accruals basis as the liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is reported as part of the expenditure to which it relates.

Costs of generating funds comprises the costs associated with attracting voluntary income.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include accountancy fees and costs linked to the strategic management of the charity.

All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly; others are apportioned on an appropriate basis as set out in note 2.

Mancunian Way

31 MARCH 2024

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2024

e) Tangible fixed assets and depreciation

Tangible fixed assets are included in the financial statements at net book value. Depreciation has been estimated to write off the cost of tangible fixed assets over their useful economic lives as follows:

Computer equipment	25% straight line
Plant & machinery	25% straight line
Motor Vehicles	25% straight line

f) Financial instruments

The trust only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at the carrying value plus accrued interest less repayments. The financing charge to expenditure is at a constant rate calculated using the effective interest method.

g) Taxation

The charity is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 252 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects.

The charity is not registered for VAT. Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

Mancunian Way

31 MARCH 2024

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2024

2 Grants Receivable

	Unrestricted Funds 2024 £	Restricted Funds 2024 £	Total Funds 2024 £	Total Funds 2023 £
Action Together - SSHW	-	-	-	-
Arawak	4,000	-	4,000	-
Big Change	-	-	-	-
Big Lottery	-	15,375	15,375	-
Bolton CVS	-	5,000	5,000	-
Cash4Kids	-	-	-	-
Clarion Foundation	-	-	-	4,960
Duchy Lancaster	-	-	-	-
Forever Mcr	-	-	-	-
GMP	-	11,648	11,648	-
Great Places	5,000	-	5,000	-
Guinness Housing	-	-	-	-
Jigsaw Homes	-	-	-	-
John Thaw Foundation	-	-	-	-
M13 Youth	-	-	-	-
Manchester Council	-	200	200	400
Mayor of London	-	-	-	-
Misc	-	-	-	-
NHS	-	-	-	-
Peter Kershaw Trust	-	-	-	9,600
R Time	-	-	-	-
Salford Council	-	2,420	2,420	-
Salford Community	-	6,985	6,985	-
Skelton Charity	-	-	-	-
Sport England	-	-	-	7,480
St. James's Place	-	-	-	2,500
Trafford Council	-	50,000	50,000	10,165
We Love Mcr	-	-	-	-
Zochonis Trust	-	-	-	6,000
	9,000	91,628	100,628	41,105
	=====	=====	=====	=====

Mancunian Way

31 MARCH 2024

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2024

3 Resources Expended

	Unrestricted Funds 2024 £	Restricted Funds 2024 £	Total Funds 2024 £	Total Funds 2023 £
Costs directly allocated to activities				
Staff costs	-	69,030	69,030	61,804
Management fee	13,982	22,598	36,580	51,716
CEO Services	-	-	-	-
	13,982	91,628	105,610	113,520
Support costs				
Management costs	6,394	-	6,394	15,252
Advertising & Marketing	60	-	60	-
Accountancy & Software	864	-	864	-
Utilities and rates	-	-	-	(49)
Insurance	-	-	-	-
Telephone and internet	810	-	810	765
Sundry expenses	-	-	-	60
Travel	-	-	-	1,677
Van expenses	662	-	662	2,755
Depreciation	476	-	476	208
	9,266	-	9,266	20,668
Total resources expended	23,248	91,628	114,876	134,188

4 Trustees' Remuneration and Expenses

No remuneration, directly or indirectly, was paid or payable out of the funds of the charity during the year to any Trustee. No reimbursement of expenses has been made, or is due to be made, to any of the Trustees in respect of the year.

Mancunian Way

31 MARCH 2024

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2024

5 Tangible Fixed Assets

	Computer equipment £	Plant & machinery £	Motor Vehicles £	Total £
Cost				
At 1 April 2023	2,516	305	-	2,821
Additions	-	-	15,320	15,320
Grant received			(15,000)	(15,000)
At 31 March 2024	2,516	305	320	3,141
Depreciation				
At 1 April 2023	(1,894)	(305)	-	(2,199)
Depreciation	(156)	-	(320)	(476)
At 31 March 2024	(2,050)	(305)	(320)	(2,675)
Net book value				
At 31 March 2024	466	-	-	466
	=====	=====	=====	=====
At 1 April 2023	622	-	-	622
	=====	=====	=====	=====

Mancunian Way

31 MARCH 2024

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2024

6 Analysis of Funds

	Balance at 31 Mar 2023 £	Incoming Resources £	Outgoing Resources £	Balance at 31 Mar 2024 £
Restricted funds				
Specific purpose fundraising	150,000	15,375	15,375	150,000
Trafford Council	-	50,000	50,000	-
Salford Community	-	6,985	6,985	-
Bolton CVS	-	5,000	5,000	-
GMP	-	11,648	11,648	-
Salford Council	-	2,420	2,420	-
Manchester Council	-	200	200	-
	150,000	91,628	91,628	150,000
Unrestricted funds				
General fund	95,915	13,693	23,246	86,360
Total funds	245,915	105,321	114,876	236,360
	=====	=====	=====	=====

Purpose of restricted funds

Specific purpose fundraising	Stay Safe project youth outreach project
Zochonis Trust	Youth engagement

Mancunian Way

31 MARCH 2024

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2024

	2024	2023
	£	£
Incoming resources		
Grants receivable	100,628	41,105
Commissions	-	19,380
Voluntary income & donations	4,693	3,442
Rental and other income	-	-
Investment income	-	-
Total incoming resources	105,321	63,927
Expenditure		
Management costs	6,396	15,252
Advertising & Marketing	60	-
Accountancy & Software	864	-
Staff Costs	69,030	61,804
Management fee	36,580	51,716
Travel costs	-	1,677
Telephone and internet	810	765
Utilities and rates	-	(49)
Sundry expenses	-	60
Van expenses	662	2,755
Insurance	-	-
Depreciation	476	208
Total resources expended	(114,877)	(134,188)
Deficit for the year	(9,556)	(70,261)
	=====	=====

This page does not form part of the financial statements.