



engage prevent believe

## **Annual Report for Year End 31 March 2022**

Mancunian Way is the street based outreach specialists working across Greater Manchester to prevent antisocial behaviour, improve communities and empower local people to take responsibility of their own futures.

Mancunian Way set up on 1<sup>st</sup> December 2011 and registered under the Charities Act on 8<sup>th</sup> July 2012.

Charity Registration Number: 1148085

Registered Address: 7a Porchfield Square, Castlefield, Manchester, M3 4FG

Mancunian Way is held in trust by the following trustees by the Trust Deed of 8<sup>th</sup> July 2012:

Barry Wall – Chair (appointed 5/2/22)  
Nick Buckley – Chair (resigned 5/2/2022)  
Sue Davies – trustee  
Aaron Savage – trustee

Banking Services: Coop Bank, PO Box 250, WN8 6WT

Accountant: Matt Slater FMAAT, MTS Accountancy Services Ltd, WV1 4EQ

## **Aims**

The aim of Mancunian Way is to make communities safer:

- To promote personal responsibility
- To promote community safety
- To promote prevention and early intervention

## **Review Of The Year 2021/22**

### **Staffing**

Staff are recruited locally through word of mouth, online adverts, past volunteers and unsolicited requests for employment. The charity's staff structure is:

Full Time Project Manager – 1  
Part Time Performance Manager - 1  
Sessional Staff – 9  
Volunteers - 5

### **Highlights of the Year**

- Continuing to deliver services throughout most the Covid pandemic
- Expanding the street based work

### **Plans for the next Year**

- To restart our fundraising events
- To look at restarting an employment service for disenfranchised individuals

### **Statements of Accounts**

Statement of accounts for the financial year ended 31 March 2022 are attached.



## Project Updates

This year we have concentrated on our priority areas of Greater Manchester where we have already developed a solid reputation and have strong networks. We feel we have now moved on from the issues that Covid created for the charity.

We are still currently only running our main project called Stay Safe, which works on the streets with young people to help them make positive choices and figure out their path in life. We hold the map, they make the decisions of which paths to traverse.

This year we have covered the whole of Trafford, large parts of Stockport and Salford, and Cheetham Hill in Manchester.

### **Trafford:**

We have delivered youth outreach/detached provision in the borough of Trafford covering Urmston, Flixton, Davyhulme, Partington and Stretford. Our work has largely focused in reducing anti-social behaviour. We work closely with Trafford Council, Greater Manchester Police, the local councillors and local social housing providers that operate in the area (Trafford Housing Trust and Your Housing Group) and many third sector agencies. We have delivered pieces of work to reduce child sexual exploitation in a specific area of Trafford which was a joint project with Greater Manchester Police and Trafford Council.

We have worked with thousands of young people, signposting to services in the locality, engaging vulnerable young people, ensuring they were safe and had access to support where needed. We delivered 4 sessions per week in this borough and the council highly has praised us for our consistency, professionalism and high quality service. We attend regular multi-agency partnership meetings and are integral to the strategic direction of youth provision in the area.

Young people engaged: over 2000



### **Salford:**

We have delivered youth outreach/detached provision in the borough of Salford covering Claremont, Weaste, Orsdall, Salford Quays and East Broughton. We work closely with Salford Council, Greater Manchester Police, local councillors, and the local social housing provider for the area (Great Places) and many third sector agencies. We deliver on the evenings Salford Youth Service are unavailable, this ensures there is no gaps in provision and avoids duplication. We deliver on Tuesdays and Thursdays. We cover various parts

of Salford as requested by Salford Council and Greater Manchester Police, to ensure hot sport areas are regularly targeted. We receive excellent feedback for the work we deliver and have been working on a piece of work to reduce crime in a particularly challenging neighbourhood. We delivered workshops throughout the summer months on Salford Quays, to educate young people about water safety as young people have died in this canal.

Young people engaged: over 1200



## **Stockport:**

We have delivered youth outreach/detached provision in the borough of Stockport covering Brinnington, Reddish and Stockport city centre. We work closely with Stockport Council, Youth Offending Team, Greater Manchester Police and the local housing provider (Stockport Homes) as well as many third sector agencies. We delivered 2 shifts per week on a challenging estate where there had been a recent murder. We were tasked to engage the local youths, restore a sense of trust within the community and be a consistent presence that would allow young people a safe space to talk and get the support they need. We were asked to cover the city centre of Stockport, as local young people from were travelling to the town and causing ASB. The Council wanted to create a collaborative response to the issues, linking our service with others to deliver a joint piece of work. Our teams were out twice a week, Friday nights being the busiest of all – dealing with some incredibly challenging situations at times.

Young people engaged: over 500





### Cheetham Hill:

We have delivered youth outreach/detached provision in the area of Cheetham Hill. We work closely with Greater Manchester Police, NHS and the local housing provider (Arawak Walton), as well as various third sector agencies operating in the locality. We deliver our work twice a week in a very challenging part of Manchester where gang culture is high and our work has been successfully reducing ASB in the neighbourhood. We work with young men predominantly and many have removed their balaclavas and are actively engaging in sports projects delivered by the charity. Arawak Walton has commended our work stating *'we haven't had any ASB concerns for months'*. This is a stark contrast from when we first started working on the estate. We are a visible presence, offering the young people a safe space to hook up to our wifi, sit in our van, have a hot drink and chat about topics that are affecting them. We have seen a shift in attitudes and behaviours as well as the level of trust we have, as a charity, in the area.

Young people engaged: over 250



# Mancunian Way

Registered Charity No 1148085

Annual report and unaudited financial statements

for the year ended

31 March 2022

Mancunian Way  
31 MARCH 2022  
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# Mancunian Way

## 31 MARCH 2022

### TRUSTEES' REPORT

The Trustees' Management Committee present their report for the year ended 31 March 2022.

#### **Trustees**

The Trustee members who served on the Management Committee during the year were as follows:

Nick Buckley – Chair (resigned 27/01/2022)  
Sue Davies –  
Aaron Savage –  
Barry Wall – Appointed 05/02/2022 (Chair)

#### **Senior Management**

The day-to-day duties are under the management of Lisa Mistry and Vicki Duncan.

#### **Objectives and Activities**

1. To promote, for the benefit of the public, good citizenship and greater public participation in the prevention and solution of crime and anti-social behaviour.
2. To help young people to develop their capabilities that they may grow to full maturity as individuals and members of society.

#### **Appointment, Induction and Training of Trustees**

All members of the Board of Trustees give their time voluntarily and receive no benefits from the charity.

Further trustees will be recruited to fill gaps in experience and knowledge that bring a stated benefit to the charity.

#### **Investment and Reserves Policy**

The Board of Trustees have examined the charity's need to build a financial reserve and have now decided that this is now necessary, and a policy is being developed.

#### **Risk Review**

The trustees have assessed the major risks to which the charity is exposed, in particular those relating to the operations and finance of the organisation, and are satisfied that procedures and systems are in place to mitigate the charity's exposure to risks.

#### **Review of Progress and Achievements**

The Board of Trustees acknowledge that the charity has been affected by the Covid pandemic which has reduced delivery outcomes and financial income.

#### **How the Charity's Activities Deliver Public Benefit**

The charity's activities rely on face-to-face engagement and the promotion of personal responsibility which empowers people and supports them in making decisions that improve their own life outcomes. For more details, please refer to the charity's full annual report.



# Mancunian Way

## 31 MARCH 2022

### TRUSTEES' REPORT

#### **Principal Funding Sources**

The main sources of income for the charity in the year are grants and commissions from Big Lottery, Clarion Housing and Guinness Housing.

#### **Financial Review**

This year the charity has increased income compared with last year and significantly increased funding from all sources. The charity is in a good financial position with no debt and reasonable level of overheads.

#### **Plans for Future Periods**

The charity's aim for the coming year is to consolidate its reputation as experts in street based engagement across Greater Manchester.

#### **Independent Examiners**

Matt Slater FMAAT  
MTS Accountancy Services Ltd  
Kenant Chambers  
2 Bath Avenue  
Wolverhampton  
WV1 4EQ

#### **Registered Charity**

Charity Number: 1148085

#### **Legal Status**

Mancunian Way is a registered charity with the Charity Commission. Its Trust Deed governs it and was adopted in July 2012.

#### **Statement of Trustees' Responsibilities**

The Trustees are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

# Mancunian Way

31 MARCH 2022

## TRUSTEES' REPORT

The law applicable to charities in England and Wales requires the charity trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charity for that period. In preparing the financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- Observe the methods and principles in the Charities SORP;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue to operate.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008 and the provisions of the trust deed. They are also responsible for safeguarding the assets of the charity and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Registered Office

7a Porchfield Square  
Castlefield  
Manchester  
M3 4FG

### Office Address

7a Porchfield Square  
Castlefield  
Manchester  
M3 4FG

On behalf of the Trustees' Management Committee

Barry Wall,  
Name: Barry Wall Date: 09/08/2022  
Position: Chair

Mancunian Way  
31 MARCH 2022  
INDEPENDENT EXAMINER'S REPORT

**Respective responsibilities of trustees and examiner**

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year under section 144 of the Charities Act 2011 ("the Charities Act") and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the Charities Act,
- follow the procedures laid down in the general Directions given by the Charity Commission (under section 145(5)(b) of the Charities Act, and
- state whether particular matters have come to my attention.

**Basis of independent examiner's statement**

My examination was carried out in accordance with general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair' view and the report is limited to those matters set out in the statement below.

**Independent examiner's statement**

In connection with my examination, no matter has come to my attention:

1. which gives me reasonable cause to believe that in, any material respect, the requirements:
  - to keep accounting records in accordance with section 130 of the Charities Act; and
  - to prepare accounts which accord with the accounting records and comply with the accounting requirements of the Charities Acthave not been met; or
2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Signed:  Date: 31/08/2022

Matt Slater FMAAT  
MTS Accountancy Services Ltd  
Kenant Chambers  
2 Bath Avenue  
Wolverhampton  
WV1 4EQ

# Mancunian Way

31 MARCH 2022

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2022

	Notes	Unrestricted Funds 2022 £	Restricted Funds 2022 £	Total Funds 2022 £	Total Funds 2021 £
<b>Incoming resources</b>					
Grants receivable	2	-	49,965	49,965	121,851
Commissions		15,000	-	15,000	27,453
Voluntary income & donations		3,916	-	3,916	35,105
Rental and other income		-	-	-	1,750
Investment income		-	-	-	15,792
<b>Total incoming resources</b>		<b>18,916</b>	<b>49,965</b>	<b>68,881</b>	<b>201,951</b>
<b>Resources expended</b>					
Fundraising activities	3	-	-	-	-
Charitable activities					
Direct costs		45,855	44,969	90,824	169,356
Support costs		9,207	4,996	14,203	12,059
<b>Total resources expended</b>		<b>55,062</b>	<b>49,965</b>	<b>105,027</b>	<b>181,415</b>
<b>Net incoming resources before other recognised gains or losses</b>		<b>(36,146)</b>	<b>-</b>	<b>(36,146)</b>	<b>20,536</b>
Total funds brought forward		200,199	150,000	350,199	329,663
Prior year adjustment		2,123	-	2,123	
<b>Total funds carried forward</b>		<b>166,176</b>	<b>150,000</b>	<b>316,176</b>	<b>350,199</b>

The Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.



Mancunian Way  
31 MARCH 2022  
BALANCE SHEET

	Notes	2022	2021
		£	£
<b>Fixed assets</b>			
Tangible assets	5	830	-
<b>Current assets</b>			
Cash at bank and in hand		315,346	351,493
<b>Current Liabilities</b>			
PAYE liabilities		-	(1,294)
<b>Total assets less current liabilities</b>		<b>316,176</b>	<b>350,199</b>
<b>Net assets</b>		<b>316,176</b>	<b>350,199</b>
<b>The funds of the charity</b>			
Restricted funds	6	150,000	150,000
Unrestricted funds	6	166,176	200,199
<b>Total charity funds</b>		<b>316,176</b>	<b>350,199</b>

The Trustees have prepared these financial statements in accordance with the Charities Act 2011; Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities published on 16/07/14; and the Financial Reporting Standard for Smaller Entities (effective January 2015).

The notes at pages 9 to 14 form part of these accounts.

The financial statements were approved by the Trustees on

Name: BARRY WALKER Date: 09/08/2022

## **1 Accounting Policies**

### **a) Basis of preparation**

The financial statements have been prepared in accordance with the Charities Act 2011; Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard for Smaller Entities published on 16/07/14; and the Financial Reporting Standard for Smaller Entities (effective January 2015).

Adoption of FRS 102 has not required changes in accounting policies or corrections to prior period corresponding amounts.

The financial statements are prepared on a going concern basis, which the Trustees believe continues to be appropriate for the foreseeable future.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

### **b) Fund accounting**

Unrestricted funds are available for use at the discretion of the Trustees in furtherance of the general objectives of the charity. Designated funds are unrestricted funds earmarked by the Trustees for particular purposes. Restricted funds are subjected to the restrictions on their expenditure imposed by the donor or through the terms of an appeal.

### **c) Incoming resources**

All incoming resources are included in the Statement of Financial Activities when the organization is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

- Grants and investment income are reflected in the financial statements when receivable;
- Donations, gifts and other income are reflected in the accounts when received.

In addition, monies received for specific purposes are set aside as "restricted funds".

### **d) Resources expended**

All expenditure other than that capitalized has been recognized on an accruals basis as the liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is reported as part of the expenditure to which it relates.

Costs of generating funds comprises the costs associated with attracting voluntary income.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include accountancy fees and costs linked to the strategic management of the charity.

All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly; others are apportioned on an appropriate basis as set out in note 2.

# Mancunian Way

31 MARCH 2022

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2022

### e) Tangible fixed assets and depreciation

Tangible fixed assets are included in the financial statements at net book value. Depreciation has been estimated to write off the cost of tangible fixed assets over their useful economic lives as follows:

Computer equipment	25% straight line
Plant & machinery	25% straight line

### f) Financial instruments

The trust only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at the carrying value plus accrued interest less repayments. The financing charge to expenditure is at a constant rate calculated using the effective interest method.

### g) Taxation

The charity is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 252 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects.

The charity is not registered for VAT. Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

### h) Pension

The charity is registered with the People's Pension scheme that is administered by B&CE.

# Mancunian Way

31 MARCH 2022

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2022

### 2 Grants Receivable

	Unrestricted Funds 2022 £	Restricted Funds 2022 £	Total Funds 2022 £	Total Funds 2021 £
Action Together - SSHW	-	-	-	-
Alix Partners	-	-	-	-
Big Change	-	-	-	-
Big Lottery	-	21,465	21,465	85,148
Bolton CVS	-	4,500	4,500	-
Children in Need	-	-	-	-
Clarion Foundation	-	-	-	-
Clarion Futures	-	-	-	7,143
Factory Youth Zone	-	-	-	-
Forever Mcr	-	-	-	5,000
Great Places	-	-	-	-
Guinness Housing	-	-	-	-
Jigsaw Homes	-	-	-	-
John Thaw Foundation	-	-	-	-
M13 Youth	-	-	-	-
Manchester Pride	-	-	-	-
Mayor of London	-	-	-	-
Misc	-	-	-	1,000
NHS	-	600	600	-
Peter Kershaw Trust	-	-	-	-
R Time	-	-	-	4,000
Salford Council	-	3,400	3,400	10,570
Santander	-	-	-	-
Skelton Charity	-	1,500	1,500	-
St. Anne's School	-	-	-	-
St. James's Place	-	2,500	2,500	2,500
Trafford Council	-	10,000	10,000	-
We Love Mcr	-	-	-	2,990
Zochonis Trust	-	6,000	6,000	3,500
	-	49,965	49,965	121,851
=====		=====	=====	=====
=====		=====	=====	=====



# Mancunian Way

31 MARCH 2022

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2022

### 3 Resources Expended

	Unrestricted Funds 2022 £	Restricted Funds 2022 £	Total Funds 2022 £	Total Funds 2021 £
<b>Costs directly allocated to activities</b>				
Project delivery costs	5,310	590	5,900	2,959
Staff costs	49,217	5,469	54,686	117,070
Fundraising activities	27,214	3,024	30,238	-
CEO Services	-	-	-	54,750
	<b>81,741</b>	<b>9,083</b>	<b>90,824</b>	<b>174,779</b>
<b>Support costs</b>				
Management costs	7,834	871	8,705	3,288
Utilities and rates	(233)	(26)	(259)	684
Telephone and internet	733	82	815	1,182
Sundry expenses	172	19	191	-
Insurance	2,559	284	2,843	-
Van expenses	1,717	191	1,908	1,295
Depreciation	-	-	-	187
	<b>12,782</b>	<b>1,421</b>	<b>14,203</b>	<b>6,636</b>
<b>Total resources expended</b>	<b>94,523</b>	<b>10,504</b>	<b>105,027</b>	<b>181,415</b>

### 4 Trustees' Remuneration and Expenses

No remuneration, directly or indirectly, was paid or payable out of the funds of the charity during the year to any Trustee. No reimbursement of expenses has been made, or is due to be made, to any of the Trustees in respect of the year.

# Mancunian Way

31 MARCH 2022

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2022

### 5 Tangible Fixed Assets

	Computer equipment £	Plant & machinery £	Total £
<b>Cost</b>			
At 1 April 2021	1,686	305	1,991
Additions	830	-	830
At 31 March 2022	2,516	305	2,821
<b>Depreciation</b>			
At 1 April 2021	(1,686)	(305)	(1,991)
Depreciation	-	-	-
At 31 March 2022	(1,686)	(305)	(1,991)
<b>Net book value</b>			
At 31 March 2022	830	-	830
	=====	=====	=====
At 1 April 2021	-	-	-
	=====	=====	=====

# Mancunian Way

31 MARCH 2022

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2022

### 6 Analysis of Funds

	Balance at 31 Mar 2021 £	Incoming Resources £	Outgoing Resources £	Balance at 31 Mar 2022 £
<b>Restricted funds</b>				
Big Lottery	150,000	21,465	21,465	150,000
Skelton Charity	-	1,500	1,500	-
Salford Community	-	3,400	3,400	-
NHS	-	600	600	-
Bolton CVS	-	4,500	4,500	-
St James Place	-	2,500	2,500	-
Zochonis Trust	-	6,000	6,000	-
Trafford Council	-	10,000	10,000	-
	<b>150,000</b>	<b>49,965</b>	<b>49,965</b>	<b>150,000</b>
<b>Unrestricted funds</b>				
General fund	200,199	18,916	55,062	166,176
<b>Total funds</b>	<b>350,199</b>	<b>68,881</b>	<b>105,027</b>	<b>316,176</b>
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#### Purpose of restricted funds

Action Together - SSHW	Youth engagement
Big Lottery	Stay Safe project youth outreach project
Cash4Kids	Youth engagement
Children in Need	Youth engagement
Clarion	Community engagement
Factory Youth Zone	Community engagement
Pendleton Together	Youth engagement
Zochonis Trust	Youth engagement

# Mancunian Way

31 MARCH 2022

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2022

	2022 £	£	2021 £
<b>Incoming resources</b>			
Grants receivable	49,965		121,851
Commissions	15,000		27,453
Voluntary income & donations	3,916		35,105
Rental and other income	-		1,750
Investment income	-		15,792
<b>Total incoming resources</b>		<b>68,881</b>	<b>201,951</b>
<b>Expenditure</b>			
Project delivery costs	5,900		2,959
Management costs	8,705		3,288
Staff Costs	54,686		117,070
CEO Services	-		54,750
Fundraising costs	30,238		-
Travel costs	-		-
Telephone and internet	815		1,182
Utilities and rates	(259)		684
Sundry expenses	191		-
Van expenses	1,908		1,295
Insurance	2,843		-
Depreciation	-		187
<b>Total resources expended</b>		<b>(105,027)</b>	<b>(181,415)</b>
<b>(Deficit)/Surplus for the year</b>		<b>(36,146)</b>	<b>20,536</b>
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This page does not form part of the financial statements.