

# GEORGE HOUSE<sup>+</sup> TRUST

HIV POSITIVE LIVING

## **Annual Report of the Board of Trustees and Financial Statements: Year ended 31<sup>st</sup> March 2023**

Charity Number: **1143138**  
Company Number: **07575379**

**George House Trust**  
**Financial Statements**  
**For the year ended 31 March 2023**

**Contents**

	<b>Page</b>
Key Organisational Information	1
Annual Report of the Board of Trustees	2 - 24
Auditor's Report	25 - 28
Statement of Financial Activities	29
Balance Sheet	30
Statement of Cash Flows	31
Notes to Financial Statements	32 - 52

## Key organisational information

### Charity Trustees and Company Directors

Andrew Eadsforth

Andrew Sloan, **Chair**

David Cartwright, **Treasurer**

John (Ged) Hutton

John Lucas

Kieran Yates

*(appointed 28<sup>th</sup> September 2022)*

Sharon White

*(change of details 22<sup>nd</sup> July 2022)*

Vanessa Jackson, **Deputy Chair**

Yvonne Richards

*(resigned 12<sup>th</sup> June 2023)*

### Chief Executive and Company Secretary

Darren Knight

### Registered Charity Number

1143138

### Company Number

07575379

### Principal and Registered Office

75 – 77 Ardwick Green North, Manchester. M12 6FX.

### Bankers

**Unity Trust Bank plc.,**  
Nine Brindley Place,  
Birmingham, B1 2HB.

**Co-operative Bank,**  
PO Box 101, Balloon Street,  
Manchester, M60 4EP.

**Charity Bank,**  
182 High Street,  
Tonbridge, TN9 1BE.

**Triodos Bank,**  
Deanery Road,  
Bristol, BL1 5AS.

**Royal Bank of Scotland plc.,**  
5<sup>th</sup> floor The Victoria, 150/185 The Quays,  
Salford. M5 2SY.

### Auditors

**Barlow Andrews,** Carlyle House, 78 Chorley New Road, Bolton. BL1 4BY.

### Organisation Contact Details

Telephone: 0161 274 4499.

Email: [info@ght.org.uk](mailto:info@ght.org.uk).

Website: <https://ght.org.uk>.

### **The Annual Report of The Board of Trustees of George House Trust**

The Board of Trustees presents its annual report and audited financial statements for the year ended 31<sup>st</sup> March 2023. These are prepared to meet the requirements for a trustee's report and accounts for Companies Act purposes.

The reference and administrative information set out on page 1 forms part of this report. The financial statements have been prepared in accordance with the accounting policies set out in the notes and comply with the Charities Act 2011, The Companies Act 2006, George House Trust's Memorandum and Articles of Association and the Accounting and Reporting by Charities Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

### **Public Benefit Statement**

The Trustees confirm that they have referred to the Charity Commission's guidance on public benefit when reviewing the charity's aims and objectives, planning future activities and setting the grant making policy for the year.

### **Charitable Status and Objects**

George House Trust is a registered charity in England and Wales, charity number **1143138** and registered as a company limited by guarantee with Companies House, company number **07575379**. George House Trust was initially founded and established as Manchester AIDS Line in 1985 and later changed its name to George House Trust. The charity was incorporated on 23<sup>rd</sup> March 2011.

George House Trust's governing document is the Memorandum and Articles of Association, which was reviewed by trustees and formally approved at a Members' Meeting on 5<sup>th</sup> August 2020, with an amendment to the charitable objects agreed by the Membership on 29<sup>th</sup> September 2022. George House Trust's revised charitable objects are:

- 1) the relief of need of people living with, and affected by, HIV by the provision of responsive and relevant services.
- 2) to advance the education of the general public in all areas relating to HIV.

### **Purpose, Vision and Values**

The purpose, vision and values of George House Trust drive the organisation's strategy, focus and service delivery and are as follows:

*George House Trust's vision is:*

A world where HIV holds no one back.

*George House Trust's purpose is:*

Inspiring people living with HIV to live healthy and confident lives.

*George House Trust has three organisational values are:*

Passionate.

Inclusive.

Responsive.



### George House Trust Membership

George House Trust is a member-led HIV charity with an active membership of **160** individuals at 31<sup>st</sup> March 2023.

Membership is open to people living with or affected by HIV. It is also open to any George House Trust supporter, volunteer, ally and ambassador. Members attend Member meetings (usually 4 each year) and are involved at all levels of the charity including through:

- election and appointment of members to the Board of Trustees.
- agreeing governance and constitutional changes to George House Trust's governing document.
- supporting strong and effective governance.
- co-design and engagement in developing policy positions, plans and ideas.

**82%** of members are living with HIV.

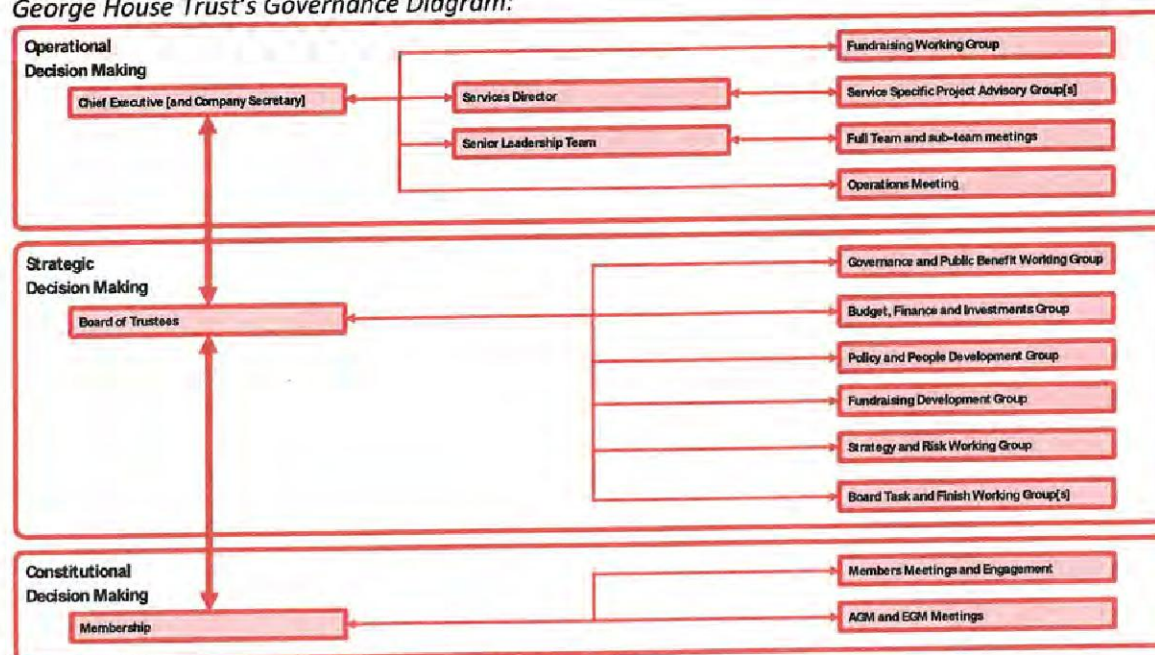
### Governance

There were **9** trustees on the board at 31<sup>st</sup> March 2023, comprising **5** member elected trustees and **4** co-opted trustees. The trustees have responsibility for working with the Senior Leadership Team in developing and delivering the strategy and key decision making across the organisation. Trustees meet at least four times each year as a full Board of Trustees, with regular focused meetings and strategy workshops scheduled throughout the year.

The Membership have responsibility for agreeing any constitutional decisions, such as any changes to the Charitable Objects.

The Company Secretary holds key responsibilities for compliance and submissions to statutory agencies such as Companies House and the Charity Commission. The Chief Executive holds responsibility for day-to-day operational and risk management.

*George House Trust's Governance Diagram:*



### Recruitment and appointment of trustees

George House Trust's trustees have responsibility for ensuring that the organisation delivers its charitable objects and public benefit, in line with agreed strategies and plans.

There are two routes of appointment for trustees at George House Trust:

1. **Member elected** trustees are elected and appointed by and from within the membership to sit on the Board of Trustees.
2. **Co-opted trustees** are appointed by the Board of Trustees. Co-opted trustees are appointed to enhance the skills blend of the board and to provide specific areas of specialism, experience or expertise as required.

The process for recruiting trustees has been adapted to reflect the needs of the organisation, with the process now being:

- [i] The Board of Trustees undertake a recruitment process through the Membership
- [ii] An interview takes place with internal stakeholders including two or more trustees, an employee, a volunteer and where it is possible, someone who accesses support
- [iii] The trustees make a recommendation to the Membership to appoint the person
- [iv] The trustee is appointed.

Co-opted trustees have parity with member elected trustees in decision making and votes. The revised Memorandum and Articles of Association allow for a maximum total of 12 trustees and no fewer than 8 for quoracy. A maximum of 6 trustees may be co-opted to the Board at any time.

The term of office for trustees is three years. After three years trustees are eligible to stand for election for a second three-year term. Following two terms of service, trustees are required to stand down for a minimum period of one year. The benefit of this approach is in creating the space for new thinking and opening up opportunities to others, building on our organisational commitment to inclusion.

### Trustee Induction and Training

New trustees receive an induction into the role to support their understanding of their duties and legal responsibilities. All new trustees participate in an induction programme which covers the legal responsibilities of charity trustees and directors of a company limited by guarantee. It also covers the organisation's governing document, a summary of the charity's objectives, a copy of the Charity Commission's guidance on the duties of a trustee, the most recent financial statements and other relevant information. New trustees are encouraged to connect with longer-standing trustees to support their knowledge and learning and there are ongoing learning opportunities for all trustees including a dedicated development budget.

The board is committed to continuous feedback through Member engagement events and providing opportunities for employees, volunteers and people who access support from George House Trust to provide feedback through surveys and other engagement mechanisms. Feedback on the trustee performance is shared at the Annual General Meeting. George House Trust's trustees commit to completing a regular skills audit which outlines any training needs for the board as a collective.



### Remuneration

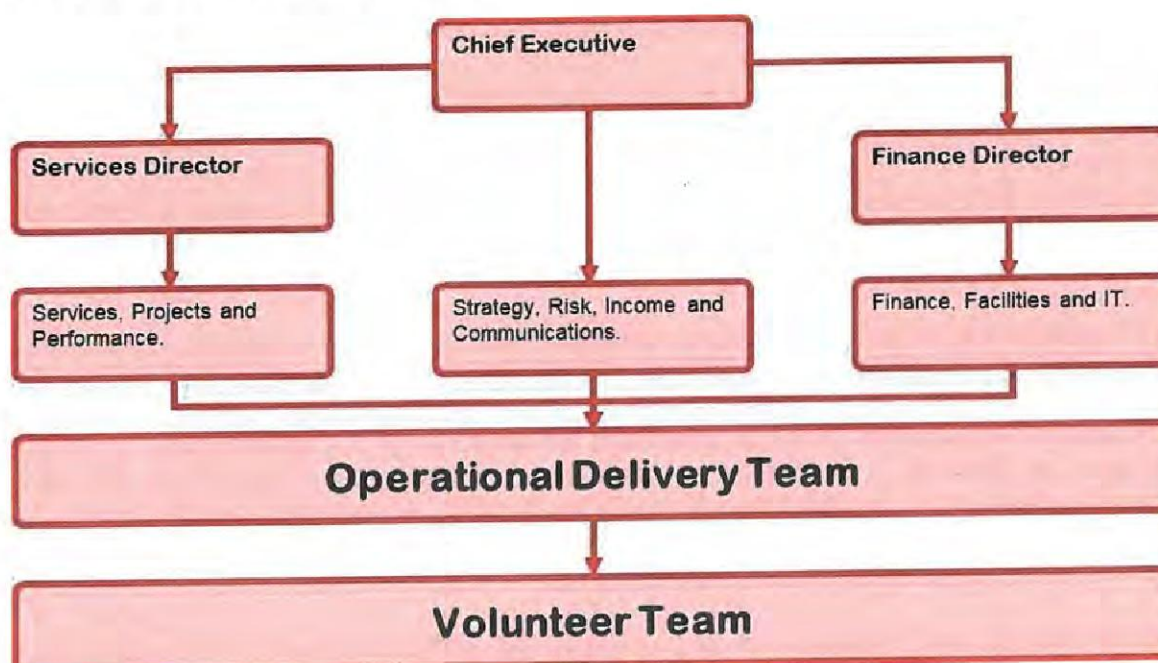
All trustees give their time freely as volunteers and no trustee remuneration was paid during the year. Details of any payments and expenses reimbursed to certain trustees are disclosed in the notes to the financial statements.

Remuneration for all staff is reviewed annually by trustees as part of the budget setting process. The pay of the Chief Executive is reviewed annually and benchmarked by a Remuneration Committee established by the trustees. The Board have also established a Nominations Committee to support the future planning and sustainability of the organisation.

### Operational Structure

At 31<sup>st</sup> March 2023, George House Trust employed **19** people. The team is led by the Chief Executive who holds responsibility for the delivery of the organisational strategy, business planning, risk management, innovation, performance, impact, communications, organisational development and income generation. The Chief Executive leads and coaches the Services Director who holds responsibility for service delivery and the services team, safeguarding and performance and the Finance Director who is responsible for ensuring that the finance, facilities, data and I.T. systems are effective and meet the needs of the organisation.

*George House Trust Operational Structure:*



### Our commitment to inclusion

George House Trust's trustees, members, staff and volunteers are all committed to inclusion and there's a clear organisational Inclusion and Diversity Statement:

*We aim to create an environment which respects and welcomes everyone, and in which no form of bullying, harassment, victimisation, disrespectful or discriminatory behaviour is tolerated by anyone towards anyone. This particularly applies in relation to the 'protected characteristics' named in the Equality Act 2010: Age, disability, gender reassignment, income, marriage or civil partnership status, pregnancy and maternity, race, religion or belief, sex and sexual orientation.*

### **Fundraising compliance**

George House Trust is registered with the Fundraising Regulator which demonstrates our commitment to good fundraising practice and we have committed to following the Code of Fundraising Practice and the Fundraising Promise.

The Chief Executive holds operational responsibility for the teams adherence to the Code of Fundraising Practice, supported by the Fundraising Manager who takes the lead on all day-to-day fundraising activity and administration.

### **Grant Making Policy**

George House Trust operated a Welfare Fund in the period, which exists to help relieve poverty amongst people living with HIV. Administered by George House Trust, the grants panel met monthly to review applications and allocate grants in line with agreed budgets. All applicants were formally notified of the decision within four weeks of the panel meeting. George House Trust obtains 'confirmation of HIV status' for applicants when required in order for individuals to have been eligible for this service. There were set limits on the size and the number of grant allocations that could be made to an individual within any 12-month period. George House Trust reviewed the impact and guidance for the Welfare Fund during the year and it was agreed that the fund would end with effect from 31<sup>st</sup> March 2023, to be replaced with a new 'Wellbeing Fund', focused on the most vulnerable people living with HIV and better evaluating the financial situation of applicants.

George House Trust also established the Greater Manchester LGBTQ+ Community Fund in partnership with LGBT Foundation in 2021. Both organisations invested into the fund to distribute essential funds to LGBTQ+ and HIV grass-roots good causes across Greater Manchester aligned to our individual organisations charitable objects. The Board approved the principles for grant making and all funding decisions were made through a panel which included representation from the Trustees from each organisation and also included independent panel members. Whilst no funds were distributed through the period, the fund remained and a new funding round has been agreed for Summer 2023.

### **Risk Management**

The organisational risk register outlines the major risks that the charity is exposed to, together with clear actions for mitigating the individual risks. The risk register is reviewed regularly by the Board of Trustees and an update on risk is provided at each full board meeting, highlighting risk escalations and the addition and removal of risks, in addition to providing the full risk register for the perusal of trustees. A comprehensive review of all risks in the organisational risk register with trustees is completed annually at a trustee meeting. George House Trust's trustees have considered the major risks to which the charity is exposed and satisfied themselves that the systems and procedures are in-place to effectively prepare for and manage those risks.

In the financial year, trustees continued to reduce the risk on cash held at the bank through distributing it across different banking providers to secure government protection on deposits up to £85,000.



### George House Trust's Significant Assets

George House Trust owns two properties:

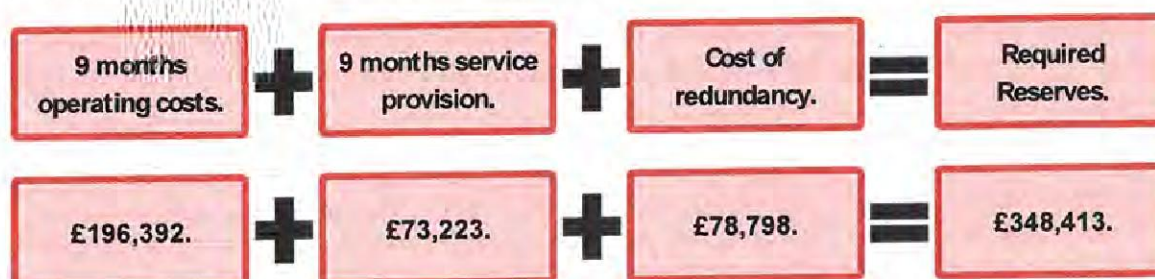
- 75 – 77 Ardwick Green North, which is also the registered office.
- 69 Ardwick Green North, which is noted as an investment property for accounting purposes.

As George House Trust is a landlord for the investment property, the trustees designate within the budget an additional £20,000 to cover the costs of any urgent or significant building or cosmetic maintenance and repairs to the property.

There is a charge from the NHS from 75-77 Ardwick Green North, which means that in the event of a sale of the property, a proportion of the sale would be returned to the NHS.

### George House Trust's Reserves Policy

George House Trust's reserves policy is reviewed annually in conjunction with setting the annual budget. Trustees have identified the need to maintain reserves in order to ensure continuity of services and financial sustainability. The trustees, following advice from the 2022 audit, have revised the reserves policy in the year to remove provision for designated funds. The following formula is used to calculate the required reserves for George House Trust:



The Board of Trustees review and agree the reserves policy annually, aligned with the annual budget setting process.

### The public benefit of the work of George House Trust

George House Trust delivers a wide range of HIV support and projects funded through a variety of income sources. Through co-design and co-production with people living with HIV, we continue to identify new innovations in our service offer in order to ensure that we meet the diverse and changing needs of people living with HIV.

Our current offer includes: one-to-one appointments with services advisers; advocacy, information and referral to partner agencies; therapeutic interventions and talking therapies; group events and activities; sexual health information and advice including providing condoms and femidoms; person centred counselling; training courses and wellbeing workshops; health and wellbeing assessments; money management and debt advice; support for children, young people and families; young people's support groups; formula milk and steriliser kits; financial support through welfare grants; food parcels; peer mentoring; and influencing policy.

All outcomes related to what we deliver align to our purpose of 'inspiring people living with HIV to live healthy and confident lives' and are directly aligned to our charitable objects.



### Organisational strategy

The high-level strategic priorities for George House Trust are:

- [a] Ensure our work meets the changing needs of people living with HIV
- [b] Diversify the income portfolio to strengthen the organisation's financial position.

There are 4 strategic objectives for George House Trust which are:

⌘ We will increase our reach.	⌘ We will provide quality services.
⌘ We will involve more people living with HIV.	⌘ We will improve the way we do things.

The Board measures performance against the strategic objectives through a cycle of presentations and reports from across the staff team. Financial, performance and impact reporting provides trustees with the assurance that George House Trust is meeting its charitable objects and agreed performance indicators. We've included below some of the key areas of focus in the year against the four strategic objectives from the Business Plan:

#### ⌘ Strategic Objective 1: *We will increase our reach.*

Through delivering our services, events and fundraising activities, we directly connected with **2,658** people throughout the year, which is **+12%** increase compared against the previous year. We provided direct, one-to-one and group support to **1,192** individuals, through everything from counselling, peer-mentoring, advice and support. When we add in those reached through our Positive Speakers programme and wider engagement activities, we connected with well over **10,000** people in the year.

In September 2022, we launched the Passionate about Sexual Health [PaSH] in Liverpool Programme with our partners BHA for Equality and LGBT Foundation. George House Trust is actively delivering support across the city as the contracted provider of HIV support. The George House Trust **Liverpool HIV Support Coordinator** is co-located with the *Axess Sexual Health Team* and provides one to one support, both by appointment and on a drop-in basis, as well as facilitating a informal peer support group. We also provide counselling, peer mentoring and other activities to Liverpool residents through the programme.

George House Trust has played an active role in the planning and implementation of '**Opt out HIV testing in emergency departments**' in Greater Manchester with our PaSH in Greater Manchester partners, providing the voice of lived experience in the planning and implementation of information, resources and approaches. In the design of this new offer, we've worked with the NHS in creating new and robust referral pathways to George House Trust at the first clinic appointment.

#### ⌘ Strategic Objective 2: *We will provide quality services.*

We made a commitment to further developing our support to people living with HIV in prison through our **Prison Support** and we have had a commitment from three prisons that they will include referral information in their welcome packs. We've also delivered Positive Speaker sessions to staff and prisoners at HMP Manchester, increasing awareness of HIV and tackling stigma. We also strengthened the links with HMP Kirkham by attending their 'Wellbeing Day.'

During the year, we worked with **Manchester Foundation Trust** in providing Covid vaccinations and Flu vaccinations from our base, engaging people that had not had their first Covid vaccination.



There has been progress in the year in making the **Counselling** service more accessible to women, heterosexual people, people from ethnic minorities with a specific focus on engaging African men. One of our counsellors visited the Calabash group to talk about mental health concepts and the benefits of counselling, this resulted in an increase in the number of African men engaging in counselling. Further work is needed to ensure the service reflects the demographic mix of George House Trust's service user base as a whole.

Whilst the funding for the **Better Together Peer Mentoring Project** ended on 31<sup>st</sup> March 2022, the Board of Trustees made the strategic decision that Peer Mentoring was part of George House Trust's core offer and has funded the activities of the project from reserves, whilst working to identify future funding.

We launched the **Peer Navigator Project** in early 2023 thanks to investment from *Gilead Sciences*. This new project has enabled us to work in partnership with Manchester Foundation Trust, with a part-time Peer Navigator based in The Hathersage Centre, providing a direct point of contact for anyone living with HIV whilst in the clinic, using lived experience as the core focus to encourage and enable engagement with George House Trust's wider offer.

In the year, we secured investment from Manchester City Council for a new project '**Skilling Up**', which we began recruitment for in March 2023 and is focused on building the skills of people living with HIV in Manchester to open pathways to work, education and volunteering.

#### **⌘ Strategic Objective 3: We will involve more people living with HIV.**

We applied a significant focus on our communications and engagement throughout the year, increasing the number of stories of people living with HIV used in our marketing and communications to connect more people, including video output and personal testimonies.

We launched the '**Towards Positive Practice**' research, sharing the views of around **150** people living with HIV and their experiences of Primary Care. As a result of this work we won the '**Best Community Poster Presentation**' at BHIVA 2023 at their Spring Conference.

We worked with *Manchester Foundation Trust* in ensuring that people living with HIV were at the core of their **HIV Stigma Module** to ensure that the lived experience and stories of people living with HIV were the focus of the piece.

#### **⌘ Strategic Objective 4: We will improve the way we do things.**

The Volunteer Coordinator led a review of the **Volunteering Action Plan** through the year, engaging volunteers and team members on the refresh of the plan to 2025, aligned to George House Trust's overarching strategic priorities. Codesigned with volunteers, the plan focuses on the experience of volunteers whilst donating their time to George House Trust and ensuring that their contribution is positive and valued.

There was a significant focus on internal **financial processes** in the year, to finesse and improve internal controls, switch to more digital approaches and enable more autonomy amongst team members for their individual budgets.



### Providing support to people living with HIV

George House Trust's **Counselling** Service is a core component and valued element of our service offer to people living with HIV. The service offers 12 free sessions of person-centred counselling following an assessment, face to face or remotely to people living with HIV on a range of issues. The dedicated team of **8** counselling volunteers provided counselling to **55** people over the year through **411** counselling sessions, with around 60% face to face and 40% remote sessions.

Of the people accessing counselling support:

- **100%** positive feedback from counselling clients. All clients agreed that they felt comfortable and listened to by their counsellor. This is especially important as research from National AIDS Trust [NAT] has shown that many people living with HIV experience stigma and judgement when discussing their life with HIV in IAPT services.
- On average clients experience a significant improvement in their mental wellbeing (CORE 10 score) as a result of accessing the counselling service.

*"My life was on the edge. I had a lot going on. I was able to pour everything into the counselling. It helped me so much. Now I am in a very good place, looking forward to the future."*

**Counselling Service Participant.**

**Peer Mentoring** continues to be a core offer from George House Trust and is available to anyone living in Greater Manchester and Liverpool. In the year there was **109** Peer Mentoring Sessions, **7** new Peer Mentors Trained [through our intensive training programme] and **26** community matches made. **6** Peer Mentors were also filmed as part of the promotional video for Peer Mentoring, funded by The National Lottery Community Fund. The film doesn't only promote Peer Mentoring, but also acts as a key tool in tackling HIV stigma.

Of the people accessing Peer Mentoring in the year, people felt increased confidence in the following areas:

- **85%** stated that they were living happily and confidently with HIV.
- **84%** stated they were living healthily with HIV.
- **80%** stated they felt able to deal with issues as they arise.
- **77%** stated they felt able to talk about HIV when they needed or wanted to.

People's experience of mentoring was incredibly positive:

- **97%** said their mentor was reliable and punctual.
- **98%** said they felt comfortable with their mentor.
- **97%** said they felt able to ask their mentor questions.
- **98%** reported feeling listened to.
- **96%** said they felt that their mentor had the right knowledge and skills to answer questions and offer support.
- **93%** said they could contact their mentor when they needed to.

*"For me personally, I don't have a lot of people to speak to, so this service has given me someone to speak to, someone to confide in, someone to ask questions I may not feel comfortable to ask health professionals. It helps motivate me and give me a reason to get out the house, even in my bad mental health stages."*

**Person Accessing Peer Mentoring.**



We launched the new **Peer Navigator Project** in early 2023. Building on the learning for the Peer Mentoring Project, 'Better Together', the Peer Navigator's focus is to harness lived experience and real-life knowledge to support people to live healthily and confidently with HIV.

Through our **Passionate about Sexual Health (PaSH) in Greater Manchester** and **Passionate about Sexual Health (PaSH) in Liverpool** we provided information, advice, support and advocacy to **559** individuals living with HIV through **1,427** instances of face to face, phone and video appointments. In the past year we have supported our service users on a wide range of practical, emotional and mental health issues relating to or impacting them living well with HIV. Many of our service users continue to experience material hardship due to the impact of the cost-of-living crisis. We have seen an increase in referrals mentioning mental ill health and we have also supported a number of people who were diagnosed through the new opt out HIV testing in Emergency Departments.

*"Being here felt great as I was assured confidentially was a priority. I was free to talk as the space felt safe. I was informed of events that normally take place and the details emailed to me."*

**Person accessing one-to-one support.**

The **Intensive Support Service** offers one-to-one support for people living with HIV who are referred by their clinic with a detectable viral load. The support aims to address social problems and helps to overcome barriers to engagement with HIV treatment and care. The support offered to the people referred to the Intensive Support Service includes one-to-one meetings, door to door transport to appointments, liaison and advocacy with other agencies involved in their care and support together with emotional support and encouragement. In the year, the two Intensive Support Workers recorded **501** meetings, **824** emails and **934** phone calls all focussed on improving the health and wellbeing of people referred to the service.

People who access the service experience many improvements to their health, wellbeing and quality of life over time. Many attain an undetectable viral load as their clinic attendance increases and engagement with their HIV care improves. People referred to this service frequently have other medical conditions to manage and their engagement with other specialties also improves as the Intensive Support Workers liaise with all professionals and agencies involved in their care, not just their HIV clinic. Advocacy and liaison with statutory services and other voluntary organisations means that other agencies work together as a team together with health professionals to support the person rather than working in isolation.

Of the **56** people supported by the service in the year 2022/23:

- **57%** had attained an undetectable viral load.
- **95%** improved their engagement with clinical appointments.
- **78%** reported an improvement in their emotional health.
- **83%** reported an increase in their overall wellbeing.

*"I am the social worker for a gentleman who your team is supporting. I wanted to inform you that your Intensive Support Worker is one of the most supportive workers I have ever worked with, she truly cares about the people she is supporting, I have found her to be a great advocate and goes above and beyond to ensure that the people she is supporting get what they need and deserve. I feel that in the social care sector we are often told when we get things wrong, so I feel it is only right to recognise when we get things right and in my professional opinion they are getting it more than right. She is inspiring to work with – her passion for serving and helping those most vulnerable is a credit to her and your service. If only we could have one of your workers working on every case. Please do pass on my compliments."*

**Social Worker.**



George House Trust has been actively working with the NHS in Greater Manchester, Manchester Foundation Trust and Northern Care Alliance on their implementation of **Opt-out HIV Testing in Emergency Departments**. In the year, **15** people were referred to George House Trust for support following diagnosis through the opt-out route. George House Trust established a specific referral pathway for support following a HIV diagnosis through opt out testing. A dedicated page on the George House Trust website titled 'Useful things to know' addresses some of the most common questions posed by people newly diagnosed with HIV and provides reassurance.

The **Volunteer Driver** service exists to support people who face mobility, financial or emotional challenges or those who face challenges in travelling independently in accessing services, support and appointments. As a result of the offer, there is an increase in access to support and advice on finances, benefits, health and wellbeing together with decreased isolation as many people used the volunteer driving service to access social events such as Age+ events, our regular Coffee Mornings and Saturday Socials. **39** people benefited from the Volunteer Driver Service, with **94** volunteer driver jobs completed.

*"We have been to the hospital appointment and are now safely back home. The driver is simply an amazing supporter, so, so cheerful! My husband and I are eternally grateful."*

**Volunteer Driver Beneficiary.**

The **Telephone Buddy** support developed during Covid has continued as it was identified as a need for some of our more isolated service users who want to feel more socially connected. Through the year, **14** volunteers supported **19** individuals through **122** phone calls totalling **80** hours.

Of those who provided feedback on the service:

- **100%** reported that the support they received was either very good or excellent.
- **100%** reported the calls had a very good or excellent impact on their mental wellbeing.
- **82%** reported feeling connected to the community as a result of the calls.

*"My buddy talked about things which were happening and things I could get involved with in the future. I find it difficult to get to George House Trust, so it's not always easy getting involved with the community, but the weekly telephone calls helped me feel more connected."*

**Person Accessing Telephone Buddies.**

We continued to develop our **Formula Milk** scheme, which provides support for new Mums. For some women living with HIV, one of the challenges when considering how to feed their babies is the cost of formula feeding which can make it difficult to access. With funding from all 10 local authorities in Greater Manchester, we provide free formula and a complete steriliser kit as a basic prevention support to all babies born to HIV positive mothers.

The provision of formula milk has enhanced women's engagement in the services at George House Trust and general HIV care post pregnancy. Women report feeling relaxed because they do not worry about the cost of their baby's milk, and others have mentioned they have managed to save some money and they are able to pay other bills e.g., electricity and buying healthier food.

In the period, we provided support to **40** women, we provided **24** steriliser kits and **1,063** tins of formula milk were provided.



*"I know I am struggling financially to make ends meet, but I am very sure my baby has got formula milk for the first next 12 months."*

**Woman Accessing Formula Milk.**

Through our **Information Sessions and Workshops**, we hosted a range of activities through the year including: 4 x *Food for Thought* sessions (in partnership with Food Chain), 4 x *Making Music* sessions with *The Sunday Boys*, 1 information session with *Greater Manchester Immigration Aid Unit*, 1 *Ask me about Prep* Event with *Team Prepster*, a workshop with *Manchester Citizen's Advice's* Energy Champion, the Towards Positive Practice report launch event, 2 x Relaxation Therapies (Body and Mind) sessions and the Christmas Lunch for people accessing support. In total **190** individuals participated across the different activities.

*"I took part in the older persons group sessions to find inspiration for a song, from people with lived experience of HIV, for the performance at the Lowry. It was an uplifting group experience of sharing life stories and remembering what we have all lived through. Other people's stories of lived experience with HIV resonated with the whole group. The sessions were very emotional, but you could see people valued being able to tell their story and it being heard."*

**Participant – Making Music with The Sunday Boys.**

Our work to support people living with HIV and facing poverty continued and we supported **11** people every month throughout the year through our destitution support. In total, we provided **468** food support packages in the year.

Our programme of peer and social support continued, with **62** attendees across **12 Coffee Morning** events in the year.

*"We were encouraged to interact with new different people whom we never spoken to before. That was good."*

**Coffee Morning Attendee.**

George House Trust's **LGBT Group and Events** continues to provide warm and friendly social events and activities for LGBTQ+ people living with HIV with **46** people attending **6** events and activities in the year. This year we've had a discussion group, a session on self-care over the festive season, a trip to the theatre, a trip to RHS Bridgewater in Salford, a guided tour of Manchester Art Gallery and guided tour of the National Trust Urban Garden at Castlefield Viaduct.

*"I just wanted to say a big Thank You for organising yesterday. I had such a lovely time and met a lovely group of people. The day flew by and we had to say goodbye all too soon. I'm looking forward to the next day out! It's been a lifeline to connect with others living with HIV."*

**LGBT Group and Events Attendee.**

Our **Saturday Social** is a mixed peer support group held each month where service users socialise and partake in a variety of activities. In the year, we held workshops from Citizen Advice, played Gameshow games and quizzes and tried out a Wii Console game. In total, **98** people attended **11** sessions.

*"It's an eye opener to be able to attend the sessions and hearing stories from people has shown me that I am not alone."*

**Saturday Social Attendee**



The **Straight Talking** Group continued to provide peer support to heterosexual men on a quarterly basis, with **11** individuals accessing the support with the group enjoying a country walk, Ten Pin Bowling and American Pool over **3** separate events. Each one was well attended and proved a positive and enjoyable experience.

*"Not only does it give me the chance of socialising but also the opportunity to do some activity, which I wouldn't normally do alone. We have a few regulars in the group, who I now consider as friends. I'm very thankful the group exists and hopefully it will for much longer."*

**Straight Talking Group Attendee.**

We've provided **Training and Awareness** sessions to a range of different organisations throughout the year including *Pilotlight, Kellogs, Kimpton Clocktower Hotel, American Express, Salford University, African Caribbean Mental Health Services, Queer Muslims of Manchester, Manchester Foundation Trust, Royal Liverpool University Hospital Trust* and many others.

**Stepping Out** built on the work we did with Positively UK in 2019 as part of the 'Catwalk4Power'. The project, which was funded through an underspend from The National Lottery Community Funded 'Better Together' project aimed to empower women to live more confidently with HIV. Through a combination of workshops and a celebration event, we increased our engagement with women and **55** women attended the workshops, **21** women walked on the catwalk at the celebration event, **6** women engaged with the working group and **60** people attended the Stepping Out Prom.

The workshops focused on engaging women, building rapport and discussing the aims of the project. Throughout the project we made it clear that there was no expectation that women would perform at the prom and that they were free to attend workshops only and to come to the prom as spectators rather than participants. The prom consisted of a catwalk, spoken word performances and a series of dances. Everyone involved in the prom, from the compere to the caterer and DJ, was a woman and most were women living with HIV. We were joined on the day by the dance artist and playwright, who helped us bring the event together. Our aim was for **10** women to take to the catwalk and in the end **21** did, many of whom also talked openly about experiences of life with HIV. The atmosphere was electric and the joy on participants faces was very clear. It was, for many participants, the first time they'd walked and performed publicly as HIV positive women.

Key outcomes for the programme included:

- **100%** rated the workshop facilitators as very good or excellent.
- **99%** felt the workshops made them feel more socially connected to other women living with HIV.
- **97%** left the workshop feeling more positive.
- **97%** felt more confident in their ability to manage HIV and live well.
- **97%** said they felt they had benefited from the workshop.

[based on responses from 69 programme participants].

*"I think it was all amazing. We all felt such a unity and love on the evening. There is always little things that happen but when they did I felt we were all stepping up and made it awesome. I truly felt like I was empowered and owned my HIV for the first time in forever."*

**Stepping Out Participant.**



George House Trust's **Children, Young People and Families** work provides support, advice and information to young people living with HIV and to families and care givers with HIV positive children. Working in close collaboration with paediatric and adult HIV teams at *North Manchester General Hospital* as well as other statutory, voluntary and other HIV organisations, the offer is a wholly person-centred approach, providing assessments, advocacy and peer support. Over the last year, **28** children under the age of 18 and their families have accessed services and or support. There have been **46** one to one sessions,

**3** peer support groups, **5** zoom sessions and **1** Christmas Event. This year there has been an increase of **7** children who have accessed support, emphasising the ongoing need and support for this service.

*"You have answered questions about my future that I was worried about."*

**Young Person Accessing Support.**

The **African Men's Engagement Project** specifically focuses on creating opportunities for African Men to access activities that improve well-being, reduce isolation, increase confidence, and build capacity. Managed by the African Men's Engagement Worker who provides individualised support, the project aims to help participants navigate their daily lives while collaborating with clinicians and community groups to promote the visibility of George House Trust. A key element of the project is the **Calabash Group**, bringing African Men together to connect, socialise and improve wellbeing. Through the year, the project engaged **205** African Men, with **87** individuals attending the Calabash Group. There were **11** group sessions with an average of 20 individuals attending the group space constantly. **55** individuals had one-to-one support sessions with the Project Coordinator.

The project has been independently evaluated, identifying that:

- **88.8%** of participants had increased confidence.
- **78.8%** had improved their connectivity and social engagement.
- **76.2%** had reduced their social isolation.
- **58.8%** had increased their involvement in volunteering activities.
- 

*"I can honestly say that my life has never been the same after coming. I have found hope, belief, and a vision for a brighter future. Although I still hope that they will assist in finding my future wife, girlfriend. Jokes aside I really do feel positive about being positive. Thank you George House Trust."*

**Calabash Participant.**

Our **Age+** [Age Positive] Project provided support to **209** individuals through the year, with **372** wellbeing/Age+ project update telephone calls, **60** one to one support sessions, **52** Age+ sessions, courses and events including a monthly Art Workshop at The Whitworth, fortnightly Knit and Natter, RHS Garden Bridgewater trip, Afternoon Tea with The Proud Trust, Media Experience Workshops, Scam Awareness session with Age UK Manchester and Health and Wellbeing Workshops (Yoga and Aqua Aerobics). Age+ works with local organisations, including The Whitworth and Age UK and the Project Coordinator is a member of the Greater Manchester Older Peoples Equality Panel, the Greater Manchester Dementia Care Pathway Group and the Greater Manchester Frailty Care Reference Group, providing external leadership on raising awareness of HIV.

Of those participating in the project:

- **100%** reported feeling more socially connected.
- **96%** said attending the session helped to improve confidence and/or self-esteem.
- **96%** reported that their general wellbeing had improved.



The Age+ Project also provides training sessions to care homes, domiciliary care providers, hospice staff and professionals working with older people across Greater Manchester. With 26 hours of HIV Awareness Training delivered to 90 people via 13 sessions. Following the training:

- 97% of attendees reported they were more confident that they could appropriately support someone living with HIV.
- 97% of attendees said that their knowledge and understanding of HIV and ageing with HIV had improved.
- 95% of attendees reported that their knowledge and understanding of HIV stigma and discrimination had improved.

*"The session was very useful in increasing knowledge of the current situation in regards to HIV. Also a very powerful testimony from someone who has been living with HIV for some time..."*

**Age+ Training Participant.**

We continued to provide support to people living with HIV in prison through our **Prison Support Service**, providing a listening ear and maintaining a connection between the prisoner and George House Trust's services and ensuring prison staff are HIV aware. We supported 3 individuals in prison through the year, providing 28 hours of volunteer support in prison through 12 individual prison visits. We also engaged with 4 prisons including HMP Hindley, HMP Manchester, HMP Kirkham and HMP Buckley Hall to look at how we can develop the service.

*"He has said he loves my visits and has told staff at his HIV clinic that he doesn't know how he would have coped without George House Trust."*

**Prison Support Volunteer.**

Through our **Money and Debt Support**, we supported 170 people through 290 interventions. The service helps people manage their money better and get their debts under control where they're able to make affordable payments. It provides relief from the significant pressure that people feel from being in debt and empowers them to take control of their finances and focus on their HIV health and wider wellbeing. In the year, we have:

- Supported people with 137 debt issues and 140 benefit issues.
- Secured £3,881 from Trust Funds for people living with HIV.
- Reduced debts by £15,481 through identifying errors and discrepancies.
- Secured £378,656.36 through benefits, debt reduction and write-offs and grants for people living with HIV.

*"Words fail me to express how much I can thank you again without you I don't really know who was going to help me with all that you have done for me. I can't even thank you enough."*

**Financial Support Recipient.**

We continued to provide support through the **Welfare Fund** which was part-funded by the fundraiser organised by the *Village Licensed Business Association* [VLBA]. This service exists to ensure that those without sufficient financial resources are able to access essential items such as clothing, Beds and white goods. As there is limited amount of money, the decision process involves assessing applications by reviewing the level of need expressed in the application plus the applicant's income level. The items we give provide a welcome boost to service users and help resolve a pressing problem and recipients always express gratitude for our help.



We received **199** applications in the year and made **130** awards and we held **12** decision making panels in the year, awarding everything from a gym membership to a sewing machine as well as many different white goods such as freezers, cookers and washing machines, all focused on improving health, wellbeing and helping people to live well with HIV.

*"I wanted to phone up and say thank you for the bedding and electric blanket you have given me. I am very happy with them. George House Trust has always been good to me so I just wanted to say thank you."*

**Welfare Fund Beneficiary.**

Through our **Outreach, Engagement and Events** Programme, we ensured that we had an engaging and visible presence at a whole host of events across Greater Manchester, ensuring that the public and people living with HIV knew about George House Trust and the support services we provide, ensuring that people understand the facts about HIV and the U=U message and to raise the profile of George House Trust. Working with **MAC Cosmetics** at summer events helped draw different people to our stall and increase awareness of what we do, including raising funds. At *Sparkle [the annual trans celebration in Manchester]*, working with MAC helped draw people to our stall to complete a survey about what a trans-inclusive HIV service looks like for them. MAC also gave out trans-inclusive make-up tips, tricks and makeovers which improved people's confidence and raised funds for George House Trust.

In total, volunteers donated **390** hours of volunteer time to promote the work of George House Trust at events.

*"It was my first time walking with George House Trust at Manchester Pride. It was one of the most awe-inspiring days I've ever had. I've never felt such positive energy."*

**George House Trust Volunteer.**

During the year, we worked with partners on the response to **Mpox**, particularly focussed on awareness raising with sexually active gay, bisexual and men who have sex with men who are living with HIV. Working with our PaSH partners, NHS clinics and UKHSA to ensure people living with HIV were provided with the latest information and advice on Mpox, with a specific focus on harm reduction, vaccination and outcomes for people living with HIV. As a result of the targeted phone calls **14** people were referred to access vaccination and **24** people reported an increased knowledge of STI testing and Mpox vaccination. Over **1,000** people opened a targeted email with information and **297** direct texts sent with information on how to access vaccination. **10** people attended a Webinar in August 2022 entitled 'Mpox: The Facts' and there were **8,029** impressions on Mpox awareness materials across website and social media channels. Targeted phone calls to **42** men of colour who identified as gay and bisexual were made, to ensure they knew how to access vaccination.

As a community facility, George House Trust continued to rent out space to community partners through our **Venue Hire** through the year, renting space to **4** organisations. We also provided space free-of-charge to a range of community organisations as part of our social value commitment.



### Tackling HIV stigma through lived experience

The **Positive Speakers** Programme is a key element of George House Trust's approach to tackling HIV stigma. Led by volunteers living with HIV and using their own lived experience to educate and inspire others on all aspects of HIV, it enables us to reach new audiences and build support for our vision of a world where HIV holds no one back. Being a Positive Speaker has had a profound impact on many of our volunteers. Most have never spoken in public before and have now spoken at large conferences, at Vigils and to the media. They are now far more confident and open about living with HIV in all areas of their lives. In total through the **152** Positive Speaker sessions held in the year, we reached **3,300** people.

*"To hear the testimony of someone living with HIV stays with you in a way other information does not – it inspires!"*

**Support Worker - Boaz Trust**

*"There was no judgement and we learnt about something that could affect anyone of us and now we know not to be scared if we get it."*

**Year 10 Student – Manchester.**

### Communications and engagement

Over the past couple of years, George House Trust has invested in both the capacity and resources to support increasing our communications and engagement reach with a focus on ensuring:

- people living with HIV see themselves in our communications and materials.
- the public engages with our key messages around HIV facts and HIV stigma, helping to educate people about how HIV has changed.
- the public see and hear from real people who are not just living with, but are thriving with HIV.
- that people understand that support is still needed due to the health inequalities, stigma and discrimination that people living with HIV continue to face today.
- the people attending George House Trust events feel energised, connected, inspired and informed.

There have been a range of standout communications events in the year, including:

- Awarded **Best Charity Parade Entry** at *Manchester Pride, August 2022*.
- Awarded **Volunteer Involving Organisation** at the Spirit of Manchester Awards, October 2022.
- Awarded **Charity Of The Year** at the inaugural *Gaydio Awards* in February 2023.
- Announced *Cheddar Gorgeous* as our second **Patron** in late March 2023.
- Engaged the trans community at *Sparkle 2022* for their views on what trans-inclusive HIV services could look like.

**39,039** people visited ght.org.uk for advice, support and connectivity during the year. Our videos were viewed **75,381** times this year - an increase of **235%** from 22,478 last year. We have increased our audience growth rate across Instagram, Facebook, Twitter LinkedIn and TikTok, bucking trends. We have **14,171** followers across our 5 channels, an increase of over **2,000** or **16.8%** from 12,137 last year and the channel with the largest growth was Instagram. **20,966** people and accounts reacted or liked our posts, an increase of **18.9%** from 17,624 last year. We connected with **330,034** contacts across our channels. Our average post engagement rate across all channels is **7.83%**, compared with 4.56% last year, an increase of **3.27%**. We created more Instagram Reels during the period and saw increased views and engagement as a result. The most popular reels smashed all previous measures and the combined views for the below activities is **140,432**:



#### *Manchester Pride Reels*

- **24,165** views of all Pride and post-Pride reels.
- Cheddar Drag Race - **3,281** views of all Drag Race reels.

#### *World AIDS Day 2022*

- You Don't Love Me Boys Info Reel - **43,500** views.
- Cheddar General Support Ask – **22,900** views.
- Post World AIDS Day Vigil Reel – **2,486** views.

#### *Cheddar announced as a Patron*

- **44,100** views of announcement reel.

*"In the first year following my diagnosis I was rushing and living in survival mode. George House Trust were amazing, always checking on me, reassuring me that they were there for me if I ever needed them. Attending therapy, getting involved with George House Trust and developing strong links with the HIV community has created miracles. I can firmly say that accepting my diagnosis and being public about it has definitely changed the narrative. I share my story to inspire others and help to break down stigma and discrimination."*

**Ana – Volunteer.**

#### **Volunteering**

George House Trust couldn't deliver the services we provide without the amazing contribution of volunteers. We recognise that confident, supported and celebrated volunteers are key to helping us achieve our organisational goals. George House Trust's vision for volunteering is clear - that all volunteers receive recognition for their contribution and benefit from a positive and nurturing experience within an inclusive and collaborative team. At George House Trust volunteers are involved at every level of the organisation and are integral to our ambition of achieving a world where HIV holds no one back. During the year, we recruited **58** new volunteers to **15** regular volunteer role and there were **133** active volunteers at 31<sup>st</sup> March 2023. In total **2,886** hours of volunteering were been carried out, which equates to **412** days!

We understand that volunteering is mutually beneficial and volunteers can gain as much from their experience as we do from utilising the range of skills and experiences volunteers bring and the results of our volunteer survey told us:

- **90%** of volunteers have developed new skills.
- **88%** have improved their health and wellbeing.
- **95%** have increased their overall confidence.
- **92%** have developed new friendships, contacts and networks.

*"Volunteering with George House Trust has impacted my life immeasurably, supporting me to move from a place of secrecy, stigma and shame, to one of happiness and hope."*

**Volunteer.**

*"As a person living openly with HIV, my volunteering helps show others that it is possible to live a happy, healthy and fulfilling life."*

**Nathaniel, Positive Speaker Volunteer.**



### Our social value impact

As a member-led organisation, George House Trust is committed to embedding social value across everything that we do and the environment is one of our key priorities. As a user-led organisation, with lived experience at the heart of the Membership, Board, Leadership, Team and Volunteering, we ensure that our absolute focus is around the involvement of people living with HIV in all that we do.

George House Trust is a charity that values the contribution of volunteers. At 31<sup>st</sup> March 2023, **133** individuals actively donated **2,886** hours across the 12-months to provide support for people living with HIV. **83%** of volunteers live within Greater Manchester and **39%** in Manchester.

George House Trust received the **Queens Award** for Volunteering in 2020, the highest form of recognition for volunteer involving organisations and we've held the **Investor in Volunteers** [iIV] accreditation for many years, demonstrating our commitment to and the involvement of volunteers in all that we do. We went through the iIV process to review and evaluate our volunteer programme and establish ways to develop and strengthen our processes. By achieving the standard we are able to demonstrate to our volunteers how much we value them and are invested in ensuring we provide the best quality volunteer experience.

George House Trust currently employs **20** people [19 at 31<sup>st</sup> March 2023], with **17** of them living within Greater Manchester and **9** of them living in Manchester. George House Trust is an accredited **Living Wage Foundation employer** and has been formally accredited since 2021.

We have a commitment to reducing waste, increasing recycling and reducing our carbon footprint through positive action in reducing electricity usage and reducing travel by staff and volunteers. We provide secure bike storage facilities and we offer a cycle-to-work scheme with Evans Cycles and **12%** of our workforce regularly cycle to work. George House Trust has made our commitment to act in support of **Zero Carbon Manchester 2038** in October 2022 and has appointed an Environmental Champion from within the team to lead the activity. One of the key actions that we've taken is that we prioritise operational contracts with suppliers from within Manchester and Greater Manchester to reduce the carbon footprint of our suppliers.

As an organisation, George House Trust is committed to partnership working and as well as providing operating space to our *Passionate about Sexual Health* [PaSH] partners, we provide space for workshops and meetings for our neighbours and other charities and partners. We also provided some free space to community groups and organisations in the year.

As part of our commitment to LGBTQ+ and HIV grassroots activism in Greater Manchester, George House Trust joined forces with LGBT Foundation to deliver the *Greater Manchester LGBTQ+ Community Fund*, providing grants of up to **£1,000** to support change makers to make a difference on issues that matter to them. Through funding from *Homobloc* and through investment from *LGBT Foundation* and George House Trust, we'll be launching the 3<sup>rd</sup> round of the fund, with a pot of circa **£12,500** in Summer 2023.

### Impact Survey 2022

George House Trust surveys people who access services and support annually, to better understand the impact of the support we provide and their experience. In total, there were **161** responses to the survey and the findings of the survey have helped to inform the development of existing services and the design of future services. A key element of the data analysis for this year's survey was to understand the differences in experience across different demographics and whilst there was some slight variance in experiences for different groups outlined in the data, the overall experience of everyone accessing George House Trust was incredibly positive and that's down to the highly skilled and dedicated staff and volunteer team. **63%** of respondents identified as 'White British' and **19%** identified as 'Black African'.



Key headlines included:

- **95%** stated that George House Trust had helped in *how they feel on a day-to-day basis*.
- **95%** stated that George House Trust had helped in *feeling confident about their sexual health*.
- **97%** stated that George House Trust had helped in *finding up-to-date information*.

As a result of the financial and money management support received from George House Trust:

- **98%** feel better able to manage their money.
- **98%** feel more able to focus on other parts of their life as a result.

*"George House Trust gave me confidence to be able to find a relationship, be happy and not feel lonely."*

**Impact Survey Respondent.**

*"Having a service that really understands makes it easier to share and be open and resolve feelings and fears."*

**Impact Survey Respondent.**

### **Inclusion at George House Trust**

Our work around inclusion continues with a focus on increasing the representation of all communities impacted by HIV across the Board of Trustees, employees, volunteer team and membership at George House Trust. We will continue to prioritise and focus on 2 areas of inclusion within our governance in the year ahead, which are race and gender. Whilst we have agreed priority areas at board level, we will continue to keep a close watch on reflecting the communities that we exist to support. A key priority at George House Trust is inclusion and as agreed as part of our commitment to inclusion, we commit to sharing the demographic make-up of our both the Board and all employees each year. During the year, there were no significant shifts in gender or ethnicity on the board. The age demographic changed as a result of recruiting a Trustee under 30 years old. The demographic of the staff team remained largely unchanged at the year end, but a new post for a Women's Activities Officer, has been designated as having a genuine occupational requirement for the postholder to be female. During the year there has been a significant increase in the visibility of women volunteers across the organisation, aligned to the focus on activities for women.

We will continue to prioritise race and gender in recruitment for Board, Employees and Volunteers.

### **Looking forward and the year ahead**

The key priorities for George House Trust for 1<sup>st</sup> April 2023 through to 31<sup>st</sup> March 2024 include:

- Developing our offer for women and people ageing with HIV.
- Strengthening the way we measure the impact of all interventions and support.
- Ensuring that the stories of people living with HIV are prominent across all communications.
- Maximising the space we use, the resources we have and improving all internal processes.

As always, we will continue to deliver our core-offer for people living with HIV and work with our PaSH Partners in strengthening the support offered across Greater Manchester and Liverpool.

Fundraising remains a priority so that we can continue to offer the wide ranging, comprehensive and quality support offer that people living with HIV rightly expect from George House Trust.

### **A special note of thanks to George House Trust's volunteers**

Volunteers bring something special to George House Trust, the time that they give, the commitment to our shared vision and having an excellent knowledge and understanding of the issues that impact people living with HIV. The Board of Trustees are all volunteers ourselves and we know that all of our time is equally valued and this is our opportunity to thank each and every person who donates their time for world where HIV holds no one back.



Thanks to every single volunteer for every second of your time; we would not be here doing what we need to do if it wasn't for you. You all change lives.

#### Thanks to all employees

We know from what people tell us that working at George House Trust is an amazing experience, and week in, week out, the Board of Trustees see, hear and feel the benefits of what every single team member does. We'd like to express our special thanks to every employee who have all individually and collectively gone over, above and beyond our expectations to support people to live well with HIV this year.

#### Thanks to our Ambassadors

Every year, our Ambassadors give their time, networks and personality to help us reach more people, educate people and communities about HIV and help us to raise essential funds. Whilst all our Ambassadors play a vital role, we'd like to extend a special thanks this year to **Carl Austin-Behan**, **Misty Chance**, **Anna Phylactic**, **Nick Curtis** and **John Hamilton** for contributing in a massive and magnificent way to help us achieve our goals.

#### Thanks to our Patrons

**Russell T. Davies** and **Cheddar Gorgeous** have both gone the extra mile this year and supported us with everything from *pride to prejudice*, giving their time freely, gladly, and warmly to support people living with HIV. As allies and activists, they use their considerable platforms to smash HIV stigma whilst helping to raise funds and awareness for George House Trust. We're proud to have such passionate, dedicated Patrons working with us to build a world where HIV holds no one back.

#### Thanks to our funders

We'd like to say a particular thanks to all members of the **Village Licensed Business Association** who've continued to support our work and fundraise for us through the year. We'd also like to thank **Greater Manchester Health and Social Care Partnership**, now **Greater Manchester Integrated Care Board** for investing in our life-changing Intensive Support Work. We'd like to thank **Mac Viva Glam** (Mac AIDS Fund), for not only supporting our work, but marching with pride with us and supporting our Stepping Out event for women living with HIV. We'd like to thank **Manchester City Council** for their continued support for our work, far beyond our PaSH funded activity, including the *Our Manchester VCS Grants Programme*, as well as other opportunities. We'd also like to thank **ViiV Healthcare**, **MSD** and **Gilead Sciences** as crucial industry partners who work with us to support people to live well with HIV.

We'd like to say thank you to all of our PaSH in Greater Manchester Partnership funders, including: **Bolton Council**, **Bury Council**, **Manchester City Council**, **Oldham Council**, **Rochdale Council**, **Salford City Council**, **Stockport Council**, **Tameside Council**, **Trafford Council** and **Wigan Council**. We'd also like to thank all 10 boroughs for all now being signed up to the George House Trust Formula Milk Scheme. We'd like to expressly thank **Liverpool City Council** for supporting our emerging work in Liverpool and their input and guidance in establishing a strong offer for people living with HIV in the city. We'd like to say a massive thank you to all of our corporate supporters; not only does your investment make a difference, but we truly value the relationship we have and the mutual benefit of working collaboratively, so thank you **Gay Pride Shop**, **Kimpton Clocktower Hotel**, **Autotrader** and **Homobloc**.

Finally, we'd like to thank everyone who has fundraised, donated, planned a legacy and sponsored someone who's raising money for George House Trust. Every penny enables us to provide direct support to people living with HIV.



### Financial Review

The trustees agreed an annual budget of £655,297 for the financial year beginning 1<sup>st</sup> April 2022 with a forecast deficit of £136,034. The actual income for the year was £834,363, resulting in a deficit at year end of £107,826.

Unrestricted funds at the year-end amounted to £1,141,932 with £411,723 freely available, as £8,535 was invested in fixed assets and a further £721,674 designated to other funds. The free reserves remained in excess of the target agreed by the trustees, however recognising the continued operational and financial uncertainty as a result of covid, the cost of living crisis and the continued challenging fundraising environment we operate in, the trustees felt it was prudent to maintain this position and keep the organisational budget and progress against income generation under review.

### Statement of Disclosure to Auditor

So far as the Board of Trustees is aware:

- there is no relevant audit information of which the charity's auditors are unaware
- it has taken all the steps that it ought to have taken as a Board in order to make itself aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

The trustees' report was approved by the Board of Trustees.



David Cartwright (Treasurer and Trustee)

Dated: 28 September 2023

### Trustee Responsibilities

The trustees are responsible for preparing the Trustees' Report and financial statements in accordance with applicable law and United Kingdom Standards (United Kingdom Generally Accepted Accounting Practice). The law applicable to charities in England & Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity including the incoming resources and application of resources of the charity for that period. In preparing these financial statements, the trustees are required to:

- Select suitable accounting policies and apply them consistently.
- Observe the methods and principles of the Charities SORP.
- Make judgements and estimates that are reasonable and prudent.
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- Prepare the financial statements on the "going concern basis" unless it is inappropriate to presume the charity will continue in operation.

The trustees are responsible for maintaining accounting records that disclose with reasonable accuracy, at any time, the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 1993, the Charity (Accounts Reports) Regulations 2008 and the trust deed. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



**Independent Auditors' Report  
To the Members of George House Trust**

**Opinion**

We have audited the financial statements of George House Trust for the year ended 31 March 2023 which comprise the statement of financial activities, the balance sheet, statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2023 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of Companies Act 2006.

**Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

**Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

**Independent Auditors' Report  
To the Members of George House Trust (Continued)**

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion based on the work undertaken in the course of our audit:

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report has been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report included within the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of trustees**

As explained more fully in the statement of trustees' responsibilities, the trustees (who are also directors of George House Trust for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.



**Independent Auditors' Report  
To the Members of George House Trust (Continued)**

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities including fraud. Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the charitable company through discussions with trustees and other management, and from our commercial knowledge and experience of the charity sector;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the charity, including the Companies Act 2006, taxation legislation and employment legislation;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management; and
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the charitable company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions; and
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative or potential bias.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- reading the minutes of meetings of those charged with governance; and
- enquiring of management as to actual and potential litigation and claims.

**Independent Auditors' Report  
To the Members of George House Trust (Continued)**

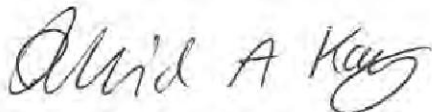
There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the members as a body, for our audit work, for this report, or for the opinion we have formed.



**David Kay FCA (Senior Statutory Auditor)**  
**For and on behalf of Barlow Andrews LLP**  
**Chartered Accountants and Statutory Auditors**  
**Carlyle House, 78 Chorley New Road, Bolton**

**28 September 2023**



**George House Trust**

**Statement of Financial Activities (Including Income and Expenditure Account)**

**For the Year Ended 31 March 2023**

	Notes	Restricted Funds 2023 £	Unrestricted Funds 2023 £	Total Funds 2023 £	Restricted Funds 2022 £	Unrestricted Funds 2022 £	Total Funds 2022 £
<b>Income</b>							
<b>Donations and legacies</b>	3	-	68,601	68,601	-	80,246	80,246
<b>Other trading activities</b>							
Fundraising activities		11,648	21,667	33,315	29,117	35,211	64,328
Training and conferences		-	12,115	12,115	-	2,100	2,100
Venue hire		-	1,110	1,110	-	760	760
<b>Income from investments</b>							
Rent received		-	20,000	20,000	-	20,000	20,000
Bank interest		-	802	802	-	799	799
<b>Income from charitable activities</b>							
Local Authorities	4	122,455	450,095	572,550	59,037	414,496	473,533
ViiV Healthcare		19,840	-	19,840	29,000	-	29,000
North Manchester General Hospital		-	18,500	18,500	-	18,500	18,500
Big Lottery Fund		-	-	-	84,422	-	84,422
Manchester Pride		-	-	-	10,000	-	10,000
LGBTQ Community Fund		12,144	500	12,644	-	10,000	10,000
Positively Tackling Poverty		35,000	-	35,000	-	-	-
Gilead Sciences Ltd		12,916	-	12,916	-	-	-
Other bodies		9,750	17,220	26,970	12,250	1,500	13,750
<b>Total income</b>		<b>223,753</b>	<b>610,610</b>	<b>834,363</b>	<b>223,826</b>	<b>583,612</b>	<b>807,438</b>
<b>Expenditure</b>							
<b>Expenditure on raising funds</b>							
Costs of generating voluntary income	6	-	43,638	43,638	-	44,876	44,876
Fundraising trading: costs of goods sold and other costs	6	-	14,484	14,484	-	5,205	5,205
<b>Expenditure on charitable activities</b>	6	211,154	672,913	884,067	229,497	557,229	786,726
<b>Total expenditure</b>		<b>211,154</b>	<b>731,035</b>	<b>942,189</b>	<b>229,497</b>	<b>607,310</b>	<b>836,807</b>
<b>Net movement before transfers</b>		<b>12,599</b>	<b>(120,425)</b>	<b>(107,826)</b>	<b>(5,671)</b>	<b>(23,698)</b>	<b>(29,369)</b>
Transfers between funds	16	41,296	(41,296)	-	2,093	(2,093)	-
<b>Net movement in funds</b>		<b>53,895</b>	<b>(161,721)</b>	<b>(107,826)</b>	<b>(3,578)</b>	<b>(25,791)</b>	<b>(29,369)</b>
Fund balances brought forward	16	138,862	1,303,653	1,442,479	142,402	1,329,444	1,471,848
<b>Fund balances carried forward</b>	16	<b>192,721</b>	<b>1,141,932</b>	<b>1,334,653</b>	<b>138,826</b>	<b>1,303,653</b>	<b>1,442,479</b>

George House Trust

Balance Sheet

As at 31 March 2023

	Notes	2023 £	2022 £
<b>Fixed assets</b>			
Tangible assets	11	348,236	363,388
Investments	12	300,000	300,000
		<u>648,236</u>	<u>663,388</u>
<b>Current assets</b>			
Debtors	13	163,826	141,876
Cash at bank and in hand		685,930	839,806
		<u>849,756</u>	<u>981,682</u>
<b>Creditors: Amounts falling due within one year</b>	14	<u>(163,339)</u>	<u>(202,591)</u>
<b>Net current assets</b>		<u>686,417</u>	<u>779,091</u>
<b>Net assets</b>		<u>1,334,653</u>	<u>1,442,479</u>
<b>The funds of the charity</b>			
Restricted funds	16	192,721	138,826
<i>Unrestricted funds</i>			
Designated funds	16	721,674	751,902
General fund	16	420,258	551,751
		<u>1,334,653</u>	<u>1,442,479</u>
<b>Total charity funds</b>		<u>1,334,653</u>	<u>1,442,479</u>

These accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act relating to small companies and constitute the annual accounts required by the Companies Act 2006 and are for circulation to members of the company.

The financial statements on pages 29 to 52 were approved by the Board of Trustees on 28 September 2023.

  
Andrew Sloan (Chair) 28/9/2023

  
David Cartwright (Treasurer)

The accompanying notes are an integral part of this balance sheet.



**George House Trust**  
**Statement of Cash Flows**  
**For the Year Ended 31 March 2023**

	Notes	2023 £	2022 £
<b>Cash flows from operating activities:</b>			
Net cash used in operating activities	18	(169,991)	(44,568)
<b>Cash flows from investing activities:</b>			
Interest and rental income		20,802	20,799
Purchase of tangible fixed assets		(4,687)	(5,013)
<b>Net cash used in investing activities</b>		16,115	15,786
<b>Net decrease in cash and cash equivalents in the year</b>		(153,876)	(28,782)
Cash and cash equivalents brought forward		839,806	868,588
<b>Total cash and cash equivalents carried forward</b>		685,930	839,806
<b>Analysis of cash and cash equivalents</b>			
Cash at bank and in hand		685,930	839,806
<b>Total cash and cash equivalents</b>	19	685,930	839,806

**George House Trust**  
**Notes to the Financial Statements**  
**For the Year Ended 31 March 2023**

**1. Accounting Policies**

**a) General information**

George House Trust is a company limited by guarantee, registered in England and Wales, and accordingly does not have a share capital. Every member of the company undertakes to contribute £1 in the event of the charitable company being wound up while he or she is a member. The company number, charity number and address of the registered office is given in the reference and administration information on page 1 of these financial statements. The principal nature of the charity's operations is to support people living with and affected by HIV in the North-West of England, to deliver interventions to help prevent the transmission of HIV and to campaign and educate to bring an end to HIV related stigma and discrimination.

**b) Basis of accounting**

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) and the Companies Act 2006.

The charity constitutes a public benefit entity as defined by FRS 102.

The accounts are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

**c) Preparation of financial statements on a going concern basis**

The accounts are prepared on a going concern basis. The Trustees consider that there are no material uncertainties about the trust's ability to continue as a going concern.

**d) Volunteers**

Other than significant donated gifts-in-kind, no amounts are included in respect of the substantial contributions made by the many volunteers and volunteer organisations who provide various services and supplies free of charge. Further details of the contribution made by volunteers can be found in the management committee's report.



## George House Trust

### Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

#### 1. Accounting Policies (continued)

##### e) *Fund accounting*

Unrestricted funds comprise the accumulated surplus or deficit on the statement of financial activities. They are available for use at the discretion of the Trustees in furtherance of the general objectives of George House Trust.

Restricted funds are funds subject to specific restrictive conditions imposed by donors or by the nature of the appeal. The purpose and use of the restricted funds are set out in the notes to the financial statements.

All incoming resources and resources expended are shown in the statement of financial activities on page 29.

Designated funds comprise unrestricted funds which have been set aside at the discretion of the Trustees for specific purposes. The purpose and use of the designated funds are set out in the notes to the financial statements.

##### f) *Incoming resources*

Voluntary income including donations, gifts and legacies and grants that provide core funding or are of general nature are recognised where there is entitlement, it is probable the income will be received and the amount can be measured with sufficient reliability. Such income is only deferred when:

- The donor specifies that the grant or donation must only be used in future accounting periods; or
- The donor has imposed conditions which must be met before the charity has unconditional entitlement.

Investment income, including rents from investment properties, is recognised on a receivable basis.

Income from charitable activities, including income received under contract or where entitlement to grant funding is subject to specific performance conditions, is recognised as earned (as the related goods or services are provided). Grant income included in this category provides funding to support welfare and support services and is recognised where there is entitlement, it is probable the income will be received, and the amount can be measured with sufficient reliability. Income is deferred when the income is received in advance of the service to be provided.

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

## George House Trust

### Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

#### 1. Accounting Policies (continued)

##### g) *Resources expended*

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. The charity is not registered for VAT and accordingly expenditure is shown gross of irrecoverable VAT. The Contractual arrangements are recognised as services are supplied.

- Costs of generating funds are those costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.
- Charitable activities include expenditure associated with the payment of welfare grants to relieve poverty of people living with HIV and various other support services.
- Governance costs include those incurred in the governance of the charity and its assets and are primarily associated with constitutional and statutory requirements.
- Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, e.g. allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

##### h) *Transfers*

Transfers will be made from unrestricted funds to cover an overspend on a restricted fund. Transfers between designated funds and general funds are made at the discretion of the trustees as explained in note 16. In the prior year, transfers were recognised between restricted and unrestricted funds to correctly represent depreciation charged on fixed assets.

##### i) *Grants payable*

Grants are charged in the financial statements when approved.

##### j) *Tangible fixed assets*

There is no limit below which fixed assets are not capitalised. Tangible fixed assets are stated at cost or valuation, net of depreciation and any provision for impairment.

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset over its expected useful life as follows:

Fixtures and equipment	- 20%/33 <sup>1/3</sup> % on a reducing balance/straight-line basis, respectively
Freehold property	- Over 50 years straight-line

##### k) *Investments*

Investment property is included at market value at the balance sheet date. Unrealised gains and losses represent the movement in market values during the year and are credited or charged to the statement of financial activities based on the market value at year end.



**George House Trust**

**Notes to the Financial Statements (Continued)**

**For the Year Ended 31 March 2023**

**1. Accounting Policies (continued)**

**l) Pension costs**

The trust pays contributions into employees' auto enrolment plans or their own money purchase pension plans. The contributions to the plans are charged as expenditure as they become payable.

**m) Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

**n) Operating leases**

Rentals paid under operating leases are charged to the Statement of Financial Activities as incurred.

**o) Debtors**

Trade and other debtors are recognised at the settlement amount due.

**p) Cash at bank and in hand**

Cash at bank and in hand includes cash and short term highly liquid bank deposits.

**q) Creditors**

Creditors are recognised when the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due can be measured or estimated reliably. Creditors are normally recognised at their settlement amount after allowing for any trade discounts due.

Deferred income is income which is included in the year in creditors or has been received into the bank, but which relates to a subsequent period, such as a grant relating specifically to a future period, is recognised in the Statement of Financial Activities of that period.

**r) Financial instruments**

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

## George House Trust

### Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

#### 1. Accounting Policies (continued)

##### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price and subsequently carried at amortised cost using the effective interest method. Financial assets classified as receivable within one year are not amortised.

##### Basic financial liabilities

Basic financial liabilities, which include trade and other creditors, are initially recognised at transaction price and subsequently measured at amortised cost using the effective interest method. Financial liabilities classified as receivable within one year are not amortised.

#### 2. Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### 3. Donations and legacies

	2023	2022
	£	£
Donations	68,601	70,246
Legacies	-	10,000
	<u>68,601</u>	<u>80,246</u>

All the income from donations and legacies in 2023 and 2022 were unrestricted.

#### 4. Local authority funding

	2023	2022
	£	£
Public health	507,551	415,046
Other local authority funds	64,999	58,487
	<u>572,550</u>	<u>473,533</u>

During the year £122,455 (2022 - £59,037) of the local authority funding was restricted.



George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

5. Grants paid

	2023	2022
	£	£
George House Trust Welfare Fund – see note 6	31,622	35,289
LGBTQ Community Fund	-	20,000
Agency welfare – see note 17	-	-
	<u>31,622</u>	<u>55,289</u>

Welfare grants were made to 130 (2022 – 164) individuals.

During the year, no trustees received welfare payments from the George House Trust Welfare Fund (2022 - £214 to 1 trustee). No payments were made to individuals in their capacity as trustees.

During the year, welfare grant payments of £23,376 (2022 - £27,146) were restricted.

George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

6. Expenditure

	Basis of Allocation	Expenditure on raising funds			Expenditure on charitable activities					2023 Total expenditure	2022 Total expenditure
		Voluntary Income	Fundraising	Total expenditure on raising funds	Welfare Grants	Volunteer & User Activities	Support Costs	Total expenditure on charitable activities			
		£	£	£	£	£	£	£	£	£	£
Costs directly allocated to activities											
Grants (note 5)	Direct	-	-	-	31,622	-	-	-	31,622	31,622	55,289
Volunteer expenses	Direct	-	-	-	-	20,940	-	-	20,940	20,940	13,282
Project Staff costs (including training)	Direct	-	-	-	-	484,492	-	-	484,492	484,492	424,482
User expenses	Direct	-	-	-	-	60,961	-	-	60,961	60,961	47,828
Fundraising events	Direct	-	14,484	14,484	-	-	-	-	-	14,484	5,205
Telephone, postage & printing costs	Direct	-	-	-	-	13,856	-	-	13,856	13,856	5,740
Publicity and distribution	Direct	-	-	-	-	5,156	-	-	5,156	5,156	5,809
Support costs allocated to activities											
Computer costs	Usage	1,336	-	1,336	-	14,500	3,243	-	17,743	19,079	14,735
Rent and rates	Usage	467	-	467	-	5,075	1,135	-	6,210	6,677	6,850
Repairs and maintenance	Usage	1,118	-	1,118	-	12,135	2,714	-	14,849	15,967	8,532
Heat, light and power	Usage	541	-	541	-	5,870	1,313	-	7,183	7,724	7,967
Security	Usage	157	-	157	-	1,707	382	-	2,089	2,246	1,899
Cleaning	Usage	908	-	908	-	9,857	2,205	-	12,062	12,970	14,311
Insurance	Usage	473	-	473	-	5,134	1,148	-	6,282	6,755	7,181
Printing and stationary	Usage	992	-	992	-	10,773	2,410	-	13,183	14,175	9,192
Publications and affiliations	Usage	132	-	132	-	1,429	320	-	1,749	1,881	1,969
Telephone and facsimile	Usage	184	-	184	-	1,994	446	-	2,440	2,624	5,471
Postage	Usage	90	-	90	-	980	219	-	1,199	1,289	1,385
Recruitment	Usage	476	-	476	-	5,176	1,158	-	6,334	6,810	301



George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

6. Expenditure (continued)

	Basis of Allocation	Expenditure on raising funds		Expenditure on charitable activities				Total expenditure on charitable activities	2023 Total expenditure	2022 Total expenditure
		Voluntary Income	Fundraising	expenditure on raising funds	Welfare Grants	Volunteer & User Activities	Support Costs			
		£	£	£	£	£	£	£	£	£
Staff costs	Staff time	34,954	-	34,954	-	16,810	106,547	123,357	158,311	142,141
Staff training and travel	Staff time	818	-	818	-	11,150	2,495	13,645	14,463	11,571
Bad debt (credit)/expense	Usage	-	-	-	-	-	-	-	-	30
Depreciation	Usage	992	-	992	-	18,845	-	18,845	19,837	19,637
Governance costs:										
Bank charges	Usage	-	-	-	-	-	1,118	1,118	1,118	1,722
Trustee training, meetings and travel	Usage	-	-	-	-	-	2,959	2,959	2,959	4,364
Legal and professional fees	Usage	-	-	-	-	-	9,793	9,793	9,793	14,914
Audit	Usage	-	-	-	-	-	6,000	6,000	6,000	5,000
		43,638	14,484	58,122	31,622	706,840	145,605	884,067	942,189	836,807

All the expenditure of £58,122 (2022 - £50,081) on raising funds was unrestricted. Expenditure on charitable activities was £884,067 (2022 - £786,726) of which £672,913 (2022 - £557,229) was unrestricted and £211,154 (2022 - £229,497) was restricted.

George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

6. Expenditure – prior year information

	Basis of Allocation	Expenditure on raising funds			Expenditure on charitable activities					2022 Total expenditure
		Voluntary Income	Fundraising	Total expenditure on raising funds	Welfare Grants	Volunteer & User Activities	Support Costs	Total expenditure on charitable activities		
		£	£	£	£	£	£	£	£	
Costs directly allocated to activities										
Grants (note 5)	Direct	-	-	-	27,146	28,143	-	-	55,289	55,289
Volunteer expenses	Direct	-	-	-	-	13,282	-	-	13,282	13,282
Project Staff costs (including training)	Direct	-	-	-	-	424,482	-	-	424,482	424,482
User expenses	Direct	-	-	-	-	47,828	-	-	47,828	47,828
Fundraising events	Direct	-	5,205	5,205	-	-	-	-	-	5,205
Telephone, postage & printing costs	Direct	-	-	-	-	5,740	-	-	5,740	5,740
Publicity and distribution	Direct	290	-	290	-	5,519	-	-	5,519	5,809
Support costs allocated to activities										
Computer costs	Usage	486	-	486	-	11,950	2,299	14,249	14,735	14,735
Rent and rates	Usage	226	-	226	-	5,555	1,069	6,624	6,850	6,850
Repairs and maintenance	Usage	282	-	282	-	6,919	1,331	8,250	8,532	8,532
Heat, light and power	Usage	263	-	263	-	6,461	1,243	7,704	7,967	7,967
Security	Usage	63	-	63	-	1,540	296	1,836	1,899	1,899
Cleaning	Usage	472	-	472	-	11,606	2,233	13,839	14,311	14,311
Insurance	Usage	237	-	237	-	5,824	1,120	6,944	7,181	7,181
Printing and stationery	Usage	301	-	301	-	7,457	1,434	8,891	9,192	9,192
Publications and affiliations	Usage	65	-	65	-	1,597	307	1,904	1,969	1,969
Telephone and facsimile	Usage	181	-	181	-	4,437	853	5,290	5,471	5,471
Postage	Usage	46	-	46	-	1,123	216	1,339	1,385	1,385
Recruitment	Usage	10	-	10	-	244	47	291	301	301



George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

6. Expenditure – Comparative information (continued)

Basis of Allocation	Expenditure on raising funds		Expenditure on charitable activities				Total expenditure on charitable activities	2022 Total expenditure
	Voluntary Income	Fundraising	Total expenditure on raising funds	Welfare Grants	Volunteer & User Activities	Support Costs		
	£	£	£	£	£	£	£	£
Staff costs	38,194	-	38,194	-	7,667	96,280	103,947	142,141
Staff training and travel	3,109	-	3,109	-	624	7,838	8,462	11,571
Bad debt (credit)/expense	1	-	1	-	24	5	29	30
Depreciation	650	-	650	-	15,924	3,063	18,987	19,637
Governance costs:								
Bank charges	-	-	-	-	-	1,722	1,722	1,722
Trustee training, meetings and travel	-	-	-	-	-	4,364	4,364	4,364
Legal and professional fees	-	-	-	-	-	14,914	14,914	14,914
Audit	-	-	-	-	-	5,000	5,000	5,000
	44,876	5,205	50,081	27,146	613,946	145,634	786,726	836,807

**George House Trust**

**Notes to the Financial Statements (Continued)**

**For the Year Ended 31 March 2023**

**7. Analysis of staff costs, trustee expenses and key management personnel remuneration**

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Wages and salaries	527,176	469,852
Social security costs	48,676	39,562
Other pension costs	41,796	33,801
	<u>617,648</u>	<u>543,215</u>

The average number of employees during the year was 17 (2022 – 17)

The average monthly number of employees, calculated on the basis of full time equivalents, during the year and analysed by function was:

	<b>2023</b>	<b>2022</b>
	<b>Number</b>	<b>Number</b>
Charitable activities including support costs	12	11
Fundraising and publicity	1	1
Management and administration	3	3
	<u>16</u>	<u>15</u>

None of the trustees received any remuneration (2022 - none). Expenses reimbursed to 2 trustees (2022 - 6 trustees) for travel and subsistence amounted to £203 (2022 - £952).

A number of the trustees are active volunteers in the organisation, fulfilling roles additional to their responsibilities as trustees. The above figure of £203 (2022 - £952) consists of £50 (2022 - £574) in relation to volunteer activities and £153 (2022 - £378) in relation to governance responsibilities.

The key management personnel of the charity comprise the trustees, chief executive officer, services director and financial director.

During the financial year, the total employment benefits of the key management personnel including any employer pension contributions were £180,544 (2022 - £163,551).

No employees received emoluments exceeding £60,000 (2022 - none).

**8. Related party transactions**

Other than those items recorded in notes 5 and 7 in relation to trustees, no related party transactions were noted during the current or prior year which require disclosure.



# George House Trust

## Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

### 9. Pension costs

The charity operates a defined contribution pension scheme on behalf of its employees. The assets of the scheme are held separately from those of the charity in an independently administered fund. The contributions payable for the year amounted to £41,796 (2022 - £33,801). Contributions totalling £3,309 (2022 - £2,234) were payable to the scheme at the end of the year and are included in creditors.

### 10. Net expenditure for the year

	2023 £	2022 £
Net expenditure for the year is stated after charging:		
Auditor's remuneration:		
Audit fee	6,000	5,000
Accountancy	1,800	3,280
Depreciation	19,837	19,637

### 11. Fixed assets

	Freehold land & buildings £	Fixtures & Equipment £	Total £
<b>Cost</b>			
At start of year	559,101	425,752	984,853
Additions	-	4,685	4,685
At end of year	559,101	430,437	989,538
<b>Depreciation</b>			
At start of year	208,216	413,249	621,465
Charge for the year	11,183	8,654	19,837
At end of year	219,399	421,903	641,302
<b>Net book value</b>			
31 March 2022	350,885	12,503	363,388
31 March 2023	339,702	8,534	348,236

The property included in freehold land and buildings is subject to a legal charge in the form a restriction, based on a contribution of £150,000 made towards the original purchase price of the property. Upon sale of the property, George House Trust will be required to repay this amount plus a proportion of any gains made.

**George House Trust**  
**Notes to the Financial Statements (Continued)**  
**For the Year Ended 31 March 2023**

**12. Investments**

	<b>Investment Property £</b>
<b>Fair value</b>	
Beginning of year	300,000
Revaluations	<u>-</u>
End of year	<u>300,000</u>
<b>Net book value</b>	
Beginning of year	<u>300,000</u>
End of year	<u>300,000</u>

The investment property was valued by the Trustees, as they believe there have been no material movements since the professional valuation carried out by WT Gunson on 31 July 2020.

If investment properties had not been revalued, they would have been included at the following historical cost:

	<b>2023 £</b>	<b>2022 £</b>
Cost	<u>322,603</u>	<u>322,603</u>
<b>13. Debtors</b>		
	<b>2023 £</b>	<b>2022 £</b>
Trade debtors	129,473	110,685
Other debtors	41	3
Prepayments	25,983	21,964
Accrued income	<u>8,329</u>	<u>9,224</u>
	<u>163,826</u>	<u>141,876</u>



George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

14. Creditors: Amounts falling due within one year

	2023 £	2022 £
Trade creditors	37,959	26,644
Taxation and social security	12,836	11,727
Other creditors	12,835	6,283
Accruals	18,264	21,592
Deferred income (see below)	<u>81,445</u>	<u>136,345</u>
	<u>163,339</u>	<u>202,591</u>
<b>Deferred income included above</b>		
Balance at beginning of year	136,345	149,898
Amount released to incoming resources	(136,345)	(133,895)
Amount deferred in year	<u>81,445</u>	<u>120,342</u>
Balance at end of year	<u>81,445</u>	<u>136,345</u>

15. Analysis of net assets between funds

	Fixed assets £	Net current assets £	Total £
<b>Restricted funds</b>			
Properties	70,684	-	70,684
Other	-	122,037	122,037
<b>Unrestricted funds</b>			
Designated funds	569,018	152,656	721,674
General funds	<u>8,535</u>	<u>411,723</u>	<u>420,258</u>
<b>Total funds</b>	<u>648,237</u>	<u>686,416</u>	<u>1,334,653</u>

	Fixed assets £	Net current assets £	Total £
<b>Prior year:</b>			
<b>Restricted funds</b>			
Properties	73,684	-	73,684
Other	-	65,142	65,142
<b>Unrestricted funds</b>			
Designated funds	577,201	116,185	693,386
General funds	<u>12,503</u>	<u>597,764</u>	<u>610,267</u>
<b>Total funds</b>	<u>663,388</u>	<u>779,091</u>	<u>1,442,479</u>

# George House Trust

## Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

### 16. Statement of funds

Current year:	31 March 2022 £	Income £	Expenditure £	Transfers in/(out) £	Gains & losses £	31 March 2023 £
<b>General funds</b>	610,267	610,610	(649,926)	(150,693)	-	420,258
<b>Designated funds</b>						
Building maintenance	27,500	-	(15,968)	15,968	-	27,500
Income generation lead	8,645	-	(8,645)	-	-	-
Age+ Project	21,000	-	(21,000)	39,500	-	39,500
Calabash project	-	-	-	39,500	-	39,500
Welfare Fund	32,040	-	(23,063)	(8,977)	-	-
Destitution Fund	7,000	-	(4,250)	4,750	-	7,500
Discretionary Fund	-	-	-	2,400	-	2,400
Peer Mentoring	-	-	-	11,000	-	11,000
Volunteer Management	-	-	-	4,750	-	4,750
Gregory's Place Fund	300,000	-	-	-	-	300,000
77 Ardwick Green unrestricted property	277,201	-	(8,183)	-	-	269,018
Landlord Fund	20,000	-	-	-	-	20,000
LGBTQ Community Fund	-	-	-	506	-	506
<b>Total unrestricted funds</b>	<u>1,303,653</u>	<u>610,610</u>	<u>(731,035)</u>	<u>(41,296)</u>	<u>-</u>	<u>1,141,932</u>
<b>Restricted funds</b>						
Properties	73,684	-	(3,000)	-	-	70,684
Vodafone Word of Difference	153	-	-	-	-	153
M.A.C. Aids Fund UK	343	35,000	(37,175)	1,832	-	-
Lloyds TSB Foundation Funding	1,273	-	-	-	-	1,273
Big Lottery Fund	16,662	-	(16,662)	-	-	-
B & Q Foundation	5,000	-	(3,231)	-	-	1,769
GM Boroughs	3,305	12,788	(8,985)	-	-	7,108
Manchester Guardian Society	521	-	-	-	-	521
Manchester City Council	2,940	12,885	(36,825)	21,000	-	-
Manchester City Council - Formula Milk	-	7,500	(7,682)	182	-	-
Manchester City Council - African Men's Engagement	-	19,167	(37,420)	18,253	-	-
Manchester City Council - Telebuddies	-	8,115	(8,062)	-	-	53
MSD	398	8,750	(9,177)	29	-	-
Parent's Guide Project	3,000	-	-	-	-	3,000
Salford City Council	1,430	5,000	(2,526)	-	-	3,904
ViiV Healthcare	-	19,840	-	-	-	19,840
Virgin Media O2	1,000	-	(924)	-	-	76
VLBA	29,117	11,648	(27,948)	-	-	12,817
Duchy of Lancaster Fund	-	1,000	(1,000)	-	-	-
HIVE - ED Testing	-	57,000	(9,359)	-	-	47,641
Gilead Sciences	-	12,916	(1,178)	-	-	11,738
Homobloc LGBTQ Community Fund	-	12,144	-	-	-	12,144
<b>Total restricted funds</b>	<u>138,826</u>	<u>223,753</u>	<u>(211,154)</u>	<u>41,296</u>	<u>-</u>	<u>192,721</u>
<b>Total funds</b>	<u>1,442,479</u>	<u>834,363</u>	<u>(942,189)</u>	<u>-</u>	<u>-</u>	<u>1,334,653</u>

## **George House Trust**

### **Notes to the Financial Statements (Continued)**

**For the year ended 31 March 2023**

#### **16. Statement of funds (continued)**

The designated funds represent:

- (a) The buildings maintenance fund represents funds set aside for the maintenance and upkeep of buildings. During the year, £15,968 was spent on building repairs, with a transfer from general funds of £15,968 also being made to maintain the designated fund at £27,500.
- (b) The Gregory's Place Fund represents the value of the property which is to be used as the Gregory's Place HIV Family Centre. There have been no movements for the current year. Any movement in funds relates to fair value movements in the investment property.
- (c) The unrestricted part of the 77 Ardwick Green North property has been transferred into a separate designated fund to enable the movements to be monitored by the trustees. Each year an amount representing the movement in the net book value of this property will be transferred to or from the fund.
- (d) As George House Trust is a landlord, a designated fund of £20,000 has been created to ensure that any costs associated with this position can be met from it.
- (e) The Welfare Fund is designated as the trustees recognise the huge impact the grants of goods such as washing machines, cookers or clothing from the George House Trust make to people in financial hardship. During the year, £23,063 was spent from the fund.
- (f) The George House Trust Destitution Fund provides access to small cash grants for people living with HIV who have no recourse to public funds for the purchase of essential and/or personal items. During the year £4,250 was spent from the fund and a transfer from general funds was made of £4,750 to maintain the fund at £7,000.
- (g) The post of Income Generation Lead was secured in May 2021. The cost of salary relating to the post in the year was £8,645.
- (h) Age+, a new project in the prior year, initially for 12 months, is designed to meet the needs of an ageing population of people living with HIV. The fund supports the Age+ Project Coordinator to develop activities and events including HIV-focused and general health information sessions, peer support groups, creative and health and wellbeing workshops, cultural activities and visits to local events and attractions. During the year, £21,000 was spent against this fund, with a transfer from general funds of £39,500 being made to maintain the fund at £39,500.
- (i) Calabash is a project that provides one-to-one support services and facilities for African men to support each other and share experiences and ideas around issues raised by living with HIV.
- (j) The discretionary fund provides for small cash grants to cover an acute need of some of our most vulnerable service users, such as gas or electricity top-ups, travel to more distant but vital appointments.



## George House Trust

### Notes to the Financial Statements (Continued)

For the year ended 31 March 2023

#### 16. Statement of funds (continued)

- (k) Peer mentoring provided by volunteers and is form of mentorship that takes place between a person living with HIV who has lived through a specific experience and a person who is also living with HIV and new to that experience or requires additional support. It is a relationship based on mutual learning and growth, with the aim of supporting people to achieve a sense of control and empowerment. We are currently providing peer mentoring in Greater Manchester and the city of Liverpool. The fund covers volunteer expenses and staff time overseeing the project. The project was previously funded, but the Trustees recognise the significant contribution the support provides.
- (l) This fund provides for volunteer training, volunteer management costs and volunteer expenses, particularly volunteer fundraising expenses, that are not covered within other funded projects.
- (m) The fund was set up by donations from George House Trust and LGBT Foundation to support new creative projects, events and activities by organisations and community groups based in the region that improve the experience of LGBTQ+ groups and spotlights the issues that affect their lives. It will also support new programmes that educate people about HIV. This residual fund from the first two rounds of support will continue through the generous support and donation from Homobloc.

The restricted funds represent:

- (a) The property fund which comprises land and buildings purchased from restricted donations and contributions from donors.
- (b) MAC Viva Glam continues to fund elements of our work to reduce barriers and address poverty for people living with HIV and also to fund elements of service delivery.

The funds are used to:

- Supply food and activities at events and courses
  - Reimburse public transport costs to attend appointments at George House Trust
  - Provide food parcel vouchers.
  - Provide supervision to our volunteer counsellors.
  - Provide interpreting services to service users who do not speak English.
- (c) The National Lottery Community Fund provided a grant to fund our Better Together Peer Mentoring Project. The Project provides peer-led support for people living with HIV across Greater Manchester by training and developing people living with HIV as Volunteer Peer Mentors. Peer Mentors will be matched with mentees at George House Trust to provide a mix of short, medium and longer-term mentoring to people living with HIV in the community. A project legacy is being created through the production of videos and other online content about peer mentoring and a women's empowerment project.

**George House Trust**

**Notes to the Financial Statements (Continued)**

**For the year ended 31 March 2023**

**16. Statement of funds (continued)**

- (d) The 'Our Manchester' fund (funded by Manchester City Council) provides additional hours for our Volunteer Coordinator to manage our Telephone Buddies project. The funding will support the volunteering process and associated costs. The Volunteer Coordinator will seek to recruit, train and manage additional volunteers who reach out to those people who have experienced, or who may have been experiencing social isolation.

The fund also supports Manchester residents living with HIV to access group events, which provide the opportunity for service users to meet and enable informal peer support in a relaxed setting.

The Manchester City Council 'Formula Milk' grant funds start-up equipment (bottles, steriliser, cleaning equipment) and formula milk for the first 12 months of a baby's life. The aim of the scheme is to eradicate the risk of vertical transmission of HIV to infants born to mothers with HIV and to improve maternal and infant health and wellbeing.

A grant from Manchester City Council enabled us to recruit an African Men's Engagement Worker to launch our African Men's Engagement Programme – 'Calabash'. The programme seeks to increase the opportunities to access services for African men through the Calabash group and one-to-one support.

- (e) The Salford City Council 'Formula Milk' grant funds start-up equipment (bottles, steriliser, cleaning equipment) and formula milk for the first 12 months of a baby's life. The aim of the scheme is to eradicate the risk of vertical transmission of HIV to infants born to mothers with HIV and to improve maternal and infant health and wellbeing.
- (f) Bolton, Bury, Oldham, Rochdale, Stockport, Tameside, Trafford and Wigan Metropolitan Borough Councils also provide support to new mothers through the 'sport-purchase' of our service to provide a start-up kit (bottles, steriliser, cleaning equipment) and formula milk for the first 12 months of the baby's life.
- (g) Our grant from MSD enabled us to recruit a part-time project coordinator for 12 months to our Positive Speakers programme on a 12-month contract. The aim is to increase the number of trained volunteers; increase the diversity of our volunteers and to establish future sustainable income to continue and build on the Positive Speaker programme beyond the end of the MSD grant.
- (h) We received a grant from the B&Q Foundation to redecorate our four counselling rooms to create a welcoming, friendly and supportive environment.
- (i) ViiV Healthcare generously supported our Age+ project by funding the fulltime Age+ Project Coordinator post. The Age+ Project works with and supports people over the age of 55 and living with HIV. The Project Coordinator will also co-develop, with people living with HIV, a 'kite marked' training module on HIV and ageing with HIV for local residential care homes and care providers.

**George House Trust**

**Notes to the Financial Statements (Continued)**

**For the Year Ended 31 March 2023**

**16. Statement of funds (continued)**

- (j) The Village Licensed Businesses Association in Manchester launched a fundraiser to in August 2021. 50% of the funds raised are distributed to LGBT Foundation and 50% to George House Trust, which is allocated to our Welfare Fund, providing support to people facing financial hardship.
- (k) The grant from the Duchy of Lancaster Fund was given to support the provision of food and activities for the African men's Calabash project.
- (l) The HIV-e programme, funded by a contract with the Greater Manchester Health & Social Care Partnership, aims to support to the Emergency Department opt-out testing project in Greater Manchester. Across 4 sites, the activity will work with clinical staff to re-engage those lost to clinical care as well as the pathway into wider support for those newly diagnosed. A key element will be working with individual clinics to work to address the wider determinants, and challenges that prove to be barriers to taking up and staying on life saving treatment.
- (m) The Gilead Sciences funding will provide peer support in a trusted clinical setting, helping those in greatest need to navigate their way through the health and social care system to maximise their use of services and opportunities, and enabling closer collaboration to improve the lives of people living with HIV and put them at the heart of their treatment and care.
- (n) Supported by Homobloc, the Greater Manchester LGBTQ+ Community Fund inspires action and encourages inclusion across Greater Manchester, benefiting LGBTQ+ people and communities. The fund supports new creative projects, events and activities by organisations and community groups based in the region that improve the experience of LGBTQ+ groups and spotlights the issues that affect their lives. It will also support new programmes that educate people about HIV.



# George House Trust

## Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

### 16. Statement of funds (continued)

Prior year:	31 March 2021 £	Income £	Expenditure £	Transfers in/(out) £	Gains & losses £	31 March 2022 £
<b>General funds</b>	569,359	583,612	(515,533)	(27,171)		610,267
<b>Designated funds</b>						
Building maintenance	27,501	-	(8,535)	8,534	-	27,500
Income generation lead	45,000	-	(36,355)	-	-	8,645
Age+ Project	15,000	-	(4,894)	10,894	-	21,000
Welfare Fund	60,000	-	(27,960)	-	-	32,040
Destitution Fund	7,200	-	(5,850)	5,650	-	7,000
Gregory's Place Fund	300,000	-	-	-	-	300,000
77 Ardwick Green unrestricted property	285,384	-	(8,183)	-	-	277,201
Landlord fund	<u>20,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>20,000</u>
<b>Total unrestricted funds</b>	<u>1,329,444</u>	<u>583,612</u>	<u>(607,310)</u>	<u>(2,093)</u>	<u>-</u>	<u>1,303,653</u>
<b>Restricted funds</b>						
Properties	76,684	-	(3,000)	-	-	73,684
Vodafone Word of Difference	153	-	-	-	-	153
M.A.C. Aids Fund UK	30,552	-	(30,209)	-	-	343
Lloyds TSB Foundation Funding	1,273	-	-	-	-	1,273
Big Lottery Fund	14,618	84,422	(82,378)	-	-	16,662
B & Q Foundation	-	5,000	-	-	-	5,000
GM Boroughs	3,744	4,795	(5,234)	-	-	3,305
Manchester Guardian Society	521	-	-	-	-	521
Manchester City Council	14,345	11,159	(22,564)	-	-	2,940
Manchester City Council - Formula Milk	-	5,000	(6,333)	1,333	-	-
Manchester City Council - African Men's Engagement	-	32,083	(32,083)	-	-	-
Manchester Pride	-	10,000	(10,000)	-	-	-
MSD	-	6,250	(5,852)	-	-	398
Parent's Guide Project	-	3,000	-	-	-	3,000
Salford City Council	514	3,000	(2,084)	-	-	1,430
ViiV Healthcare	-	29,000	(29,760)	760	-	-
Virgin Media O2	-	1,000	-	-	-	1,000
VLBA	<u>-</u>	<u>29,117</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>29,117</u>
<b>Total restricted funds</b>	<u>142,404</u>	<u>223,826</u>	<u>(229,497)</u>	<u>2,093</u>	<u>-</u>	<u>138,826</u>
<b>Total funds</b>	<u>1,471,848</u>	<u>807,438</u>	<u>(836,807)</u>	<u>-</u>	<u>-</u>	<u>1,442,479</u>

### 17. Other activities

In its role as an agency for administering payments, the charity collected £6,680 (2022 - £6,451) from other charities for disbursement to individuals. The amount disbursed in the year amounted to £6,680 (2022 - £6,451). These transactions are not included in the Statement of Financial Activities. The charity held £nil (2022 - £nil) at the year end which had not yet been disbursed to individuals. This amount is not included in the balance sheet.

George House Trust

Notes to the Financial Statements (Continued)

For the Year Ended 31 March 2023

18. Reconciliation of net expenditure to net cash flow from operating activities

	2023 £	2022 £
Net expenditure for the year	(107,826)	(29,369)
<i>Adjustments for:</i>		
Depreciation	19,837	19,637
Interest and rental income	(20,802)	(20,799)
Decrease/(increase) in debtors	(21,949)	50
(Decrease)/increase in creditors	<u>(39,251)</u>	<u>(14,087)</u>
Net cash used in operating activities	<u>(169,991)</u>	<u>(44,568)</u>

19. Analysis of cash and cash equivalents

	1 April 2022 £	Cash flows £	Other non-cash changes £	31 March 2023 £
Bank balances	<u>839,806</u>	<u>(153,876)</u>	-	<u>685,930</u>
Total	<u>839,806</u>	<u>(153,876)</u>	-	<u>685,930</u>

20. Leasing agreements

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2023 £	2022 £
Within one year	1,882	1,882
Between one and five years	<u>3,763</u>	<u>5,645</u>
	<u>5,645</u>	<u>7,527</u>