

# GEORGE HOUSE+ TRUST

HIV POSITIVE LIVING

## **Annual Report of the Board of Trustees and Financial Statements: Year ended 31<sup>st</sup> March 2021.**

Charity Number: **1143138**  
Company Number: **7575379**

## **GEORGE HOUSE TRUST**

### **Reference and administrative information**

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#### **Charity Trustees and Company Directors**

Andrew Sloan	<b>Deputy Chair</b>
Bryan Carter	<b>Company Secretary</b>
Christopher Kingston	
David Booth	
David Cartwright	<b>Treasurer</b>
Gary Quinn	
Joanna Hancock	<b>Chair</b>
Jonathan Tetley	(resigned 7 <sup>th</sup> October 2020).
John Lucas	
Neil Sharpe	(resigned 7 <sup>th</sup> October 2020).
Vanessa Jackson	(appointed 24 <sup>th</sup> February 2021).

#### **Chief Executive**

Darren Knight (appointed 28<sup>th</sup> September 2020).

#### **Registered Charity Number**

1143138.

#### **Company Number**

7575379.

#### **Principal and Registered Office**

75 – 77 Ardwick Green North, Manchester. M12 6FX.

#### **Bankers**

##### **Unity Trust Bank plc.,**

Nine Brindley Place, Birmingham, B1 2HB.

##### **Co-operative Bank,**

PO Box 101, Balloon Street, Manchester, M60 4EP.

##### **Charity Bank,**

182 High Street, Tonbridge, Kent, TN9 1BE.

##### **Tridos Bank,**

Deanery Road, Bristol, BL1 5AS.

##### **Royal Bank of Scotland plc.,**

5<sup>th</sup> floor The Victoria, 150/185 The Quays, Salford. M5 2SY.

#### **Auditors**

##### **Haines Watts Manchester Limited**

3<sup>rd</sup> floor, Northern Assurance Buildings, Albert Square, 9 – 21 Princess Street, Manchester. M2 4DN.

#### **Organisation Contact Details**

Telephone: 0161 274 4499.

Email: [info@ght.org.uk](mailto:info@ght.org.uk).

Website: <https://ght.org.uk>

## **GEORGE HOUSE TRUST**

### **Report of the Trustees For the year ended 31 March 2020**

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#### **The Annual Report of The Board of Trustees of George House Trust**

The Board of Trustees presents its annual report and audited financial statements for the year ended 31<sup>st</sup> March 2021. These are prepared to meet the requirements for a Trustee's Report and Accounts for Companies Act purposes.

The reference and administrative information set out on page 2 forms part of this report. The financial statements have been prepared in accordance with the accounting policies set out in the notes and comply with the Charities Act 2011, The Companies Act 2006, George House Trust's Memorandum and Articles of Association and the Accounting and Reporting by Charities Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1<sup>st</sup> January 2015).

#### **Public Benefit Statement**

The Trustees confirm that they have referred to the Charity Commission's guidance on public benefit when reviewing the charity's aims and objectives, planning future activities and setting the grant making policy for the year.

#### **Charitable Status and Objects**

George House Trust is a registered charity in England and Wales, Charity Number **1143138** and registered as a Company Limited by Guarantee with Companies House, Company Number **07575379**.

George House Trust was initially founded and established as Manchester AIDS Line in 1985 and later changed its name to George House Trust. The charity was incorporated on 23<sup>rd</sup> March 2011.

George House Trust's Governing Document is the Memorandum and Articles of Association, which were reviewed by trustees and formally approved at a Members' Meeting on 5<sup>th</sup> August 2020.

George House Trust's charitable objects are:

- 1) the relief of need of people living with, and affected by, HIV in the North West of England by the provision of responsive and relevant services.
- 2) to advance the education of the general public in all areas relating to HIV.

#### **Vision, Mission and Values**

The vision, mission and values of George House Trust drive the organisation's strategy, focus and service delivery:

*George House Trust's vision is:*

For all people living with HIV in the North West to live happy and healthy lives and be free from stigma and discrimination. Our vision is for all people to know their HIV status and to be HIV aware.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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*George House Trust's mission statement is:*

- George House Trust will provide good quality services to people living with HIV, which enable them to feel empowered and able to live happily and healthily with HIV.
- George House Trust will raise awareness of HIV, promote safer sex and encourage all sexually active people in the North West to know their HIV status.
- George House Trust will ensure that HIV is prioritised by public bodies across the North West given that it has the biggest population of people living with HIV outside of London.
- George House Trust will challenge HIV stigma and discrimination and promote a better understanding of HIV.

*George House Trust has six organisational values:*

- ➔ **Dignity:** We treat everyone with dignity, show respect and value them.
- ➔ **Respect:** We show respect by considering people's feelings, wishes and rights.
- ➔ **Empowerment:** We believe that people need freedom to act, think, initiate and make decisions.
- ➔ **Integrity:** We demonstrate integrity by being honest and having strong principles.
- ➔ **Recognising Differences:** Everyone is unique! We embrace and celebrate diversity and difference.
- ➔ **Passionate:** Our ambition is to put as much heart, mind, body and soul into our work – and it shows.

### Governance

George House Trust is a member-led HIV charity with an active membership of **147** individuals at 31<sup>st</sup> March 2021. George House Trust aims to ensure that its membership is representative and reflective of the people that access services.

Led by the Chair, the Board of Trustees holds responsibility for setting the organisational strategy, working with the Chief Executive, staff, volunteers and people that access our services. There were **9** trustees on the board at 31<sup>st</sup> March 2021, **3** co-opted trustees and **6** member elected trustees. Trustees meet a minimum of four times each year as a full Board of Trustees, with bi-monthly committee meetings and strategy workshops scheduled throughout the year. There are two board committees:

- 1) Governance and Risk Committee, chaired by the Deputy Chair.
- 2) Finance and Fundraising Committee, chaired by the Treasurer.

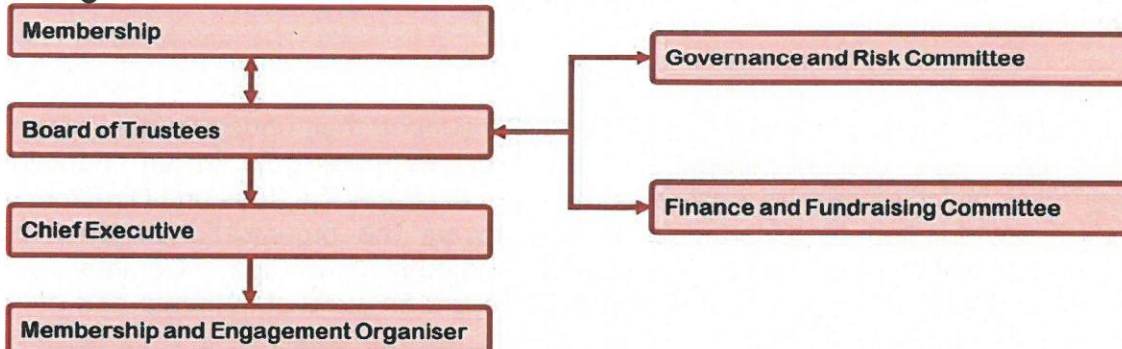
The Company Secretary holds key responsibilities for compliance and submissions to statutory agencies such as Companies House and the Charity Commission. The Chief Executive holds responsibility for day-to-day operational and risk management in line with the risk register. Organisational governance is supported by the 'Membership and Engagement Organiser'.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

#### George House Trust Governance Structure:



#### George House Trust Membership

Membership is open to people living with or affected by HIV. It is also open to all George House Trust's supporters, volunteers, allies and ambassadors. Members attend Member meetings (usually 4 each year) and are involved at all levels of the charity including through:

- co-design and engagement in strategy and business planning.
- election and appointment of members to the Board of Trustees at the Annual General Meeting.
- agreeing governance and constitutional changes to George House Trust's governing document.
- ensuring strong and effective governance through scrutiny and accountability.

Over 80% of members are living with HIV.

#### Recruitment and appointment of trustees

George House Trust's trustees have responsibility for directing the organisation's strategy and ensuring that the organisation delivers its charitable objects and public benefit, in line with agreed plans.

There are two routes of appointment for trustees at George House Trust:

1. **Member elected** trustees are elected and appointed by and from within the membership to sit on the Board of Trustees.
2. **Co-opted trustees** are appointed by the Board of Trustees. Co-opted trustees are appointed to enhance the skills blend of the board and to provide specific areas of specialism or expertise.

Co-opted trustees can hold officer roles and vote at board and committee meetings and have parity with member elected trustees. The revised Memorandum and Articles of Association allow for a maximum total of 12 trustees and no less than 8. A maximum of 6 Trustees may be co-opted to the Board.

The term of office for Trustees is three years. After three years Trustees are eligible to stand for election for a second three-year term. Following two terms of service, trustees are required to stand down for a minimum period of one year. The benefits of this approach mean that there's rotation on the Board providing space for new



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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thinking and also opening up opportunities to others, building on our organisational commitment to inclusion.

#### Trustee Induction and Training

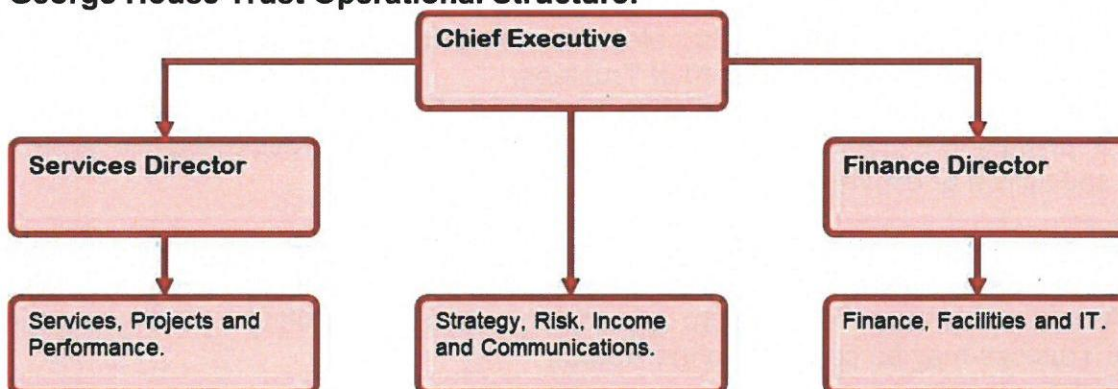
New trustees receive an induction into the role to support their understanding of their duties and legal responsibilities. All new Trustees participate in an induction programme which covers the legal responsibilities of charity Trustees and Directors of a Company Limited by Guarantee. It also covers the organisation's governing document, a summary of the charity's objectives, a copy of the Charity Commission's guidance on the duties of a trustee, the most recent financial statements and other relevant information. A "buddy" system exists for all trustees and shadowing opportunities with relevant staff are available and there are ongoing learning opportunities for all trustees.

The board undergoes an annual Review of Contribution, in which members and staff are involved and the feedback is shared with the trustees. The Review of Contribution is led by the Deputy Chair and one other self-nominated trustee. Feedback on the Board Review of Contribution is shared with members and staff.

#### Operational Structure

At 31<sup>st</sup> March 2021, George House Trust employed **15** people with a further **2** vacancies at that time. The staff team is led by the Chief Executive who holds responsibility for the implementation of the organisational strategy, business planning, risk management, innovation, communications, organisational development and income generation. The Chief Executive leads and coaches the Services Director who holds responsibility for service delivery and the services team, safeguarding and performance and the Finance Director who is responsible for finance staff and ensuring that the finance, facilities, data and IT is all managed effectively.

#### George House Trust Operational Structure:



#### Remuneration

Remuneration for all staff is reviewed annually by trustees as part of the budget setting process. The pay of the charity's Chief Executive is reviewed annually and benchmarked. All trustees give their time freely as volunteers and no trustee



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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remuneration was paid during the year. Details of welfare payments and expenses reimbursed to certain trustees are disclosed in the notes to the financial statements.

#### **Our commitment to inclusion**

George House Trust is committed to inclusion for all and as an organisation that works with people who battle the impact of HIV stigma, we know only too well the lasting impact of inequality and discrimination. Every day, as more and more people come through our doors accessing our support, guidance, advice and information, we hear the realities of their experiences in life as a person living with HIV. We then learn how some individuals face further disadvantage and discrimination because of their identity.

George House Trust's trustees, members, staff and volunteers are all committed to inclusion and there's a clear organisational Inclusion and Diversity Statement:

*We aim to create an environment which respects and welcomes everyone, and in which no form of bullying, harassment, victimisation, disrespectful or discriminatory behaviour is tolerated by anyone towards anyone. This particularly applies in relation to the 'protected characteristics' named in the Equality Act 2010: Age, disability, gender reassignment, income, marriage or civil partnership status, pregnancy and maternity, race, religion or belief, sex and sexual orientation.*

Following the inequalities that were laid bare during the Covid Pandemic, the Black Lives Matter Movement and of course the on-going HIV epidemic, George House Trust's trustees have committed to undertaking a review of the organisational approach to inclusion. An external specialist equality, diversity and inclusion (EDI) consultant was appointed in January 2021 to engage stakeholder groups from across the organisation in order to make recommendations for action and to inform the updated organisational strategy and business plan.

To publicly demonstrate the organisation's commitment to inclusion, George House Trust formally signed up to the Association of Chief Executives of Voluntary Organisation's (ACEVO) and the Institute of Fundraising's (IoF's) Racial Diversity Principles for Civil Society Leaders in December 2020.

#### **Grant Making Policy**

George House Trust operates a welfare fund which exists to help relieve poverty amongst people living with HIV in the North West of England. The welfare fund is administered by George House Trust and the grants panel meet monthly to review applications and allocate grants in line with agreed budgets. All applicants are formally notified of the decision within four weeks of the panel meeting. George House Trust obtains 'confirmation of HIV status' for applicants when required in order for individuals to be eligible for this service. There are set limits on the size and number of grant allocations that will be made to an individual within any 12-month period.



## **GEORGE HOUSE TRUST**

### **Report of the Trustees (continued)**

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#### **Fundraising compliance**

George House Trust is registered with the Fundraising Regulator which demonstrates our commitment to good fundraising practice and we have committed to follow the Code of Fundraising Practice and the Fundraising Promise.

#### **Risk Management**

The organisational risk register outlines the major risks that the charity is exposed to, together with clear actions for mitigating the individual risks. Progress against risks are reviewed regularly by the Governance and Risk committee and an update on risk is provided at each full board meeting and highlights risk escalations and the addition and removal of risks. A comprehensive review of all risks in the organisational risk register with trustees is completed annually at a trustee meeting. George House Trust's trustees have given consideration to the major risks to which the charity is exposed and satisfied themselves that systems or procedures are established in order to manage those risks.

#### **George House Trust's Reserves Policy**

George House Trust's reserves policy is reviewed annually in conjunction with setting the annual budget. Trustees have identified the need to maintain reserves in order to ensure continuity of services and financial sustainability. The trustees agreed to maintain a reserves position of £311,000 for the year in a 'General Fund', which considers the costs associated with reducing operations, dissolving or transferring assets, redundancies and legal costs in the event that the organisation was no longer deemed a going concern and was to be wound down. In addition to the current agreed reserves position, the trustees agreed for a £100,000 additional allocation to the General Fund to protect the organisation in the event of a significant economic shock, this means that the total agreed reserves position of George House Trust was £411,000 for the financial year.

George House Trust owns two buildings:

- 75 – 77 Ardwick Green North, which is also the registered office.
- 69 Ardwick Green North, which is noted as an investment property for accounting purposes.

As George House Trust is a landlord for the investment property, the trustees retain an additional £20,000 to cover the costs of any urgent or significant building or cosmetic maintenance and repairs to the property.

The trustees commit to investing reserves in order to gain maximum returns at no or negligible risk. In the financial year, trustees continued to minimise the risk by distributing cash across six bank accounts, enabling government protection on deposits up to £85,000 per bank account.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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#### Financial Review

The trustees agreed an annual budget of **£702,244** for the financial year beginning 1<sup>st</sup> April 2020 and in direct response to Covid, the trustees reviewed that position and instead implemented a revised emergency budget of **£580,315** with a deficit of

**£118,430**. The actual income for the year was **£822,049**, resulting in a surplus of **£162,453**. Income was higher than budgeted due to a generous and unexpected legacy gift, as well as a reduction in operational costs during lockdown, receipt of a Covid-19 emergency grant from the National Lottery Community Fund to fund the Welfare Fund and other grants. Whilst Community Fundraising and Individual Giving income were higher than budgeted, all areas of income were significantly down on previous years, largely as a result of the pandemic.

Expenditure was monitored closely and overhead cost-savings were achieved through the suspension of some scheduled service contracts whilst the building was closed. Whilst the recruitment and appointment of the Age+ Project Coordinator and Income Generation Lead was planned for January 2021, these appointments weren't confirmed until the end of the year, resulting in the associated costs savings for the final quarter. These cost-savings also contributed to the year-end surplus. We liaised closely with grant-funders on existing projects to ensure that restricted fund expenditure was managed, as Covid-19 meant that planned activity had to be adapted and, in some cases, utilised budgets in a different way.

Unrestricted funds at the year-end amounted to **£1,246,742** with **£553,415** freely available, as **£518,626** was invested in fixed assets and a further **£174,701** designated to other funds. The free reserves are in excess of the target agreed by the trustees, however recognising the continued operational and financial uncertainty as a result of Covid, the trustees felt it was prudent to maintain this position and keep the organisational budget and progress against income generation under review. A 2-5-year income & expenditure forecasting model is in place to help achieve the aim of managing reserves closer to the target level.

#### The benefit of the work of George House Trust

George House Trust delivers a wide range of HIV support and projects funded through a variety of income sources including fundraising, grants and trust funding, corporate donations, public sector grants and service level agreements. Through co-design and co-production with people living with HIV, we continue to identify new innovations in our service offer in order to ensure that we meet the diverse and changing needs of people living with HIV.

Our current offer includes: one-to-one appointments with Services Advisers; advocacy, information and referral to partner agencies; therapeutic interventions and talking therapies; group events and activities; sexual health information and advice including providing condoms and femidoms; person centred counselling; training courses and wellbeing workshops; health and wellbeing assessments; money management and debt advice; support for children, young people and families; young people's peer support groups; formula milk and steriliser kits; financial support through welfare grants; food parcels; peer mentoring; and influencing policy.



### **Organisational strategy**

The high-level strategic priorities for George House Trust are:

- ➔ Diversify the income portfolio to strengthen the organisation's financial position.
- ➔ Ensure that the services and support offer meet the evolving needs of people living with HIV.

The trustees measure performance against the high-level strategic priorities through the 3-year business plan, which was approved and implemented from 1<sup>st</sup> April 2018. A cycle of board reports and performance reporting provides trustees with the assurance that George House Trust is meeting its charitable objects and agreed performance indicators.

### **George House Trust's response to Covid**

In April 2020, George House Trust speedily responded to the evolving impact of the Covid-pandemic. Not only did the organisation develop new ways of working in a rapidly changing and challenging operating environment, the team worked hard to understand the impact of Covid on people living with HIV and how we could best support them and implement new models of services and support.

The George House Trust Board of Trustees committed to not furloughing any front-line services staff in order to ensure that we could continue to provide the level of support people living with HIV needed at such a challenging time and this was maintained throughout the whole year.

In response to the Covid pandemic, the George House Trust Team:

- ➔ mobilised online service provision for one-to-one support including specialist HIV counselling, service advisor appointments and support groups including the Women's Group and LGBT Group.
- ➔ enabled new ways of delivering support such as delivering 'Positively Speaking' sessions online and providing peer mentoring sessions in public spaces and online to ensure Covid-safe and compliant delivery.
- ➔ established 'Telephone Buddies', a brand-new befriending service for people living with HIV, designed to prevent loneliness and isolation during lock-down.
- ➔ devised new ways of delivering the formula milk scheme which provides new mum's and their babies formula milk and steriliser kits in order to prevent transmission of HIV.
- ➔ ensured that people got access to food through our destitution project; delivering food and vouchers across Greater Manchester via our volunteer-led scheme.
- ➔ secured additional investment in the George House Trust Welfare Grants scheme which meant that more service users who were struggling as a result of Covid got access to essential equipment and goods.
- ➔ organised pro-active calling to all service users aged 50+ to prevent loneliness and isolation.
- ➔ established remote and agile working for all staff, fully embracing systems such as Microsoft Teams and Zoom.
- ➔ introduced regular volunteer connectivity sessions to maintain contact and support for volunteers.
- ➔ moved trustee and member meetings online, maintaining effective oversight and good governance.
- ➔ supported staff and volunteers with their wellbeing.
- ➔ delivered our first ever digital vigil for World AIDS Day.

The whole year was a challenge for everyone and thanks to the commitment of George House Trust's team of trustees, staff and volunteers, we continued to provide the vital support that people living with HIV needed.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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#### Our year in summary

George House Trust's team of staff and volunteers provided services and support to **2,083** people in the year, an increase of **+5%** on the previous year.

Whilst there were some significant challenges throughout the year as a result of Covid, there were some moments for celebration too. Being awarded the **Queens Award for Voluntary Service** in June 2020 provided a real burst of energy for staff and volunteers alike.

The media response to Channel 4's '**It's A Sin**' also brought attention to our work thanks to the drive and commitment of our Patron, **Russell T Davies**. Not only did it bring media attention to HIV and the work of George House Trust, it also helped to generate income as well as building awareness of HIV with new audiences, helping to tackle HIV stigma. George House Trust received the news from Years and Years that frontman **Olly Alexander** wanted to donate the profits of an acoustic version of the Pet Shop Boys single 'It's A Sin' to support our work which was fantastic. **Nathaniel Hall**, a George House Trust volunteer and member also starred in the hit show and has actively supported George House Trust and our work through his media coverage.

The George House Trust ambassador programme continued to enable active supporters to raise awareness of our work through social media, fundraising, supporting events and tackling stigma. This included fundraising events organised by **Bar Pop** and **Eagle**, an online auction of **Divina De Campo's** 'Drag Race' dresses and **Vivienne Lynsey** hosting online quizzes throughout the pandemic. We're truly grateful for all supporters that have stood with us during such a challenging year.

The Board of Trustees appointed a new Chief Executive in June 2020 who joined the organisation in late September. The Joint Interim Executive Directors returned to their substantive posts. The Board of Trustees express their thanks to both Colin Armstead and Neal Sharpe for their commitment in guiding through the organisation and team through the challenges presented by the pandemic.

In August 2020, the members agreed to open up the criteria so that any supporter, volunteer, ally or ambassador can apply to be a member and actively support the work of George House Trust whilst retaining the focus on people living with and affected by HIV.

Our partnership work and strategic influencing continued, working collaboratively with **BHA for Equality** and **LGBT Foundation**, we wrote to all local authority Leaders, Chief Executives and Directors of Public Health across Greater Manchester to support the recommendations of the HIV Commission Report that was launched on 1<sup>st</sup> December 2020 and to offer our support in achieving the goals of the commission.

**World AIDS Day 2020** was very different and we worked in partnership to deliver an amazing digital output which was co-presented by **Cheddar Gorgeous** and **Jsky** and had epic contributions from a range of partners organisations and volunteers that helped to deliver a truly memorable and inclusive event.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

#### What we delivered

George House Trust continued to deliver all services and support throughout the year with some services being delivered differently and online. Here's a summary of what we achieved across the whole organisation:

- ➔ Our specialist, one-to-one HIV Service Advisors enabled **523** people living with HIV to benefit from the knowledge, advice and support of the team through **926** Service Advisor appointments in the year.
- ➔ The **Counselling Service** provided **431** counselling sessions, up from **326** in the previous year, a **32%** rise in the number of sessions. In the past year we have expanded the service by introducing Cognitive Behavioural Therapy alongside our Person-Centred Counselling offer. The number of people not attending their appointments reduced to just **3%** in the last 12 months. This improvement highlights how needed the service is in the current times and how convenient and accessible remote counselling can be for people. Whilst face-to-face counselling is preferred by many counsellors and people accessing our services, the counselling service will continue to incorporate the option for clients to see a counsellor remotely as we recognise this massively reduces barriers to access for some people.
- ➔ Through George House Trust's **Welfare Grants** Scheme, we provided **95** clothing vouchers, **32** cookers, **28** fridge freezers, **22** washing machines, **21** beds and mattresses, **12** tumble dryers, **7** microwaves, **6** vacuums, and **3** gym memberships through the Welfare Fund. In total we supported **228** people living with HIV, granting a total value of **£35,643**, which is an 11.5% increase on the previous year.
- ➔ Demand for our **Money Advice** support continued. We worked on **103** Money Advice cases helping individuals with a range of money-related issues. Much of the work was around welfare benefits as more people found themselves out of work and having to face a complicated system. The debts of people accessing George House Trust's Money Advice Service totalled **£224,727.20** and advice and advocacy was provided on **175** individual debts. We liaised with creditors to find a solution which included payment plans, grant applications, write-offs, insolvency and Debt Management Plans. Of the **175** debts we dealt with, **124** were resolved, with **£56,220.12** being written off on compassionate or legal grounds or through securing grants to clear debt as well as debt reduction through correcting errors. Despite Covid-19, service users with serious health problems and disabilities were still being asked to complete full reviews and attend medical assessments and independent tribunals as these continued by telephone. We made many challenges to benefit decisions and got the majority of them overturned. This was done by presenting clear and convincing submissions and gathering medical evidence, though this was much harder given how busy GPs have been. It was particularly satisfying for us if the decision was overturned before it reached the independent tribunal stage as this avoided long delays and more importantly, additional stress to service users.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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By assisting services users with new claims, reviews, appeals and resolving delays and errors, we secured a total of **£765,890.38** for our service users which provided peace of mind and financial security over the next 12 months and beyond.

- ➔ In direct response to Covid, we set up the **Telephone Buddies** Scheme. Since the project was established in April 2021, **24** people were referred to the scheme, **21** individuals were supported, **252** calls have been made with **155** hours on the phone providing support, all delivered by **16** volunteers.
- ➔ Our **Destitution Support** continued throughout Covid, giving direct support to **10** individuals throughout the year and provided both food and financial support, with **303** food parcels provided.
- ➔ Our important HIV prevention work continued and **31** mothers benefited from our **Formula Milk Scheme** which prevents the onward transmission of HIV from mums to babies through breastfeeding. A total of **9** Greater Manchester boroughs now actively participate in the scheme.
- ➔ Our work in prisons was delivered very differently as a result of Covid, with our **Prison Volunteer** switching from in-person visits to telephone support.
- ➔ The **Intensive Support Work** Programme, funded through the Greater Manchester Health and Social Care Partnership's 'Ending HIV in a Generation' (HIVe) programme continued to support people living with HIV and having complex needs. In response to the lockdown restrictions, the team quickly adapted the service to continue to meet the intensive needs of the individuals. To date **56** people have been referred, **94%** of those that the team have worked with had significantly increased their clinic attendance and **71%** had achieved an undetectable viral load within 12 months of engagement with the service. **88%** had reported an improvement in general wellness and **82%** were using a 'step-down' service within 9 months of engagement. It has become clear that a number of the patients referred to the service are so complex and vulnerable that they will need ongoing support even when they have achieved an undetectable viral load.
- ➔ The **Better Together** Peer Mentoring Project centres on the premise of shared lived experience and has been largely dependent on face-to-face meetings at George House Trust, in community settings and at HIV clinics. Thanks to the commitment of the volunteer mentors and the provision of mobile phones to volunteers, we were able to continue providing the service throughout the pandemic and we facilitated **47** community matches and trained **9** new mentors. Mentors delivered **266** sessions, the majority of which took place over the phone or via Zoom. We also extended our service offer, supporting **140** life coaching sessions for **19** people. Since the project was established in 2017, we've provided support to **355** individuals and trained **67** mentors



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

- ➔ Our **Groupwork and events** programme of activities was impacted by Covid. The team managed to implement online groups with **32** attendees at the **6** LGBT Online Events we hosted. We continued to deliver women's groups online, including the African Women's Group with **3** online sessions and **31** attendees. George House Trust also held an International Women's Day event with a panel discussion to talk about the challenges and opportunities posed by a HIV diagnosis with **16** attendees. There was a real variety of experience in accessing online groups and events for service users, with some individuals highlighting the barriers that were removed through online activities, and others citing digital literacy, digital poverty and confidentiality within the home as significant barriers to access and the team will continue to work with individuals to overcome any barriers.
- ➔ The work in partnership with 'The Northern' through Manchester Foundation Trust in supporting **Children, Young People and Families** continued. In the past 12 months **9** children (under 18 years old) and their families have accessed services and or support from George House Trust. In addition, **12** young people (aged 19 – 24) and their Families were provided with support. The services and support offered included one-to-one support; support in assessing CHIVA services and zoom sessions; signposting to other support services i.e. mental health services, adult HIV services and sexual health; family support during lockdown and school closures; support with welfare fund applications; advocating for young people; and providing support to local authority adults and children services as well as multiagency working within health multi-disciplinary teams. The George House Trust's Welfare Fund also enabled the provision of laptops to families to ensure that children could be connected and also complete education during the Covid lockdowns.
- ➔ Through the **Passionate about Sexual Health (PaSH)** programme, working in partnership with BHA for Equality and LGBT Foundation and funded by the 10 boroughs of Greater Manchester, we continued to reach more people in order to support them to live well with HIV. Throughout the year, the team connected through meetings and events in order to maintain the joint working that benefits the city region's HIV prevention and support priorities and the PaSH programme underpins George House Trust's services offer.
- ➔ The **HIVe** project, working towards the goal of ending all new HIV transmissions within a generation, is funded by the Greater Manchester Health and Social Care Partnership. The PaSH Partnership, local HIV clinicians, commissioners and other strategic personnel have continued to work closely under the HIVe umbrella to make the ending of new HIV transmissions an achievable reality with a programme of targeted support for people living with HIV and people most at risk of acquiring HIV. George House Trust is immersed into the HIVe programme at all levels to ensure that voice of people living with HIV and their support requirements are included. A steering group, which includes people living with HIV, meets regularly to provide updates on the work and to share information and the programme enables the funding of the Intensive Support Worker programme.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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- ➔ The **Positively Speaking HIV Awareness** project sees people with lived experience of HIV talking in schools, colleges, GP surgeries and other workplaces about life with HIV in an attempt to challenge stigma and educate about the reality of living with HIV today. The first online session ran in June 2020 and, since then, a total of **15** sessions were delivered through the year. We have learned that not only are online sessions possible, they are sometimes a more effective way of reaching large numbers of people. For example, an online session with CGL (Change, Grow, Live) was attended by **75** people. The session was extremely well evaluated by participants. The project has also contributed to the '**In Equal Parts**' project in partnership with **Dibby Theatre** and three short films were made featuring the stories of three Positive Speakers. Although the Positively Speaking project's main focus is to educate and challenge stigma around HIV, the benefits for the Positive Speakers themselves cannot be underestimated with many reporting a transformation in the way they view their own HIV status as a result of being involved.
- ➔ As a result of Covid and the challenges presented in providing sessions, courses and events, we re-allocated project funding to a pilot partnership scheme with **Food Chain** around diet and nutrition for people living with HIV. Food Chain is a London-based charity that "supports people living with HIV to ensure they have access to the food they need to get well, stay well and lead healthy, independent lives". We established 2 referral routes; **food insecurity** and **healthy eating**. The food insecurity element enables us to provide support for people who are facing financial hardship and are unable to consistently purchase healthy food. The healthy eating element supported people who can afford food but needed support to improve their diet and health. Service users receive a consultation with a specialist HIV dietician where they discuss their dietary needs, health status and aims and cooking abilities. Based on that discussion they are sent recipes and either two or six grocery shops. In the year we supported **22** individuals with food insecurity and distributed **22** healthy eating hampers. To date, project evaluation has highlighted that **100%** of people reported feeling better after receiving the support; **78%** of respondents reported that groceries helped with their medication; **67%** reported an improvement in their health after receiving their groceries and **89%** gave the service '5 out of 5', indicating that they found the support excellent.

### Safeguarding

Ensuring the safety and wellbeing of people who use George House Trust services is a key priority. Occasionally we are in contact with people who are experiencing extreme emotional difficulties or we become aware of situations where a person's safety may be at risk. During the year we dealt with **28** situations which we classed as safeguarding or wellbeing and which warranted the attention of mental health professionals or, in some cases, emergency services. Referrals have also been made to Social Services. The Services Operational Lead is the first port of call for staff for discussions and advice about potential safeguarding situations whilst the Services Director has organisational safeguarding responsibility. Safeguarding situations are often stressful and space is provided for staff to debrief when necessary. Additionally, staff undertake safeguarding training and a 'real life' scenario is a regular element of



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

bi-weekly services team meetings where discussion focusses on the actions taken in a particular safeguarding situation along with any lessons learned.

#### **Communications, reach and engagement**

A key organisational priority is to increase engagement with people living with HIV. During the year, the trustees agreed to increasing the social media and wider communications through providing dedicated resource hours in order to reach more people.

This year also saw the launch of the award winning '**HIV: Let's sort this together**' campaign as part of the HIVE work. The online campaign, featuring Greater Manchester residents and focussing on a 'test, manage, prevent' message encourages people to take regular HIV tests and to manage the risks of HIV transmission through sex. The 'Undetectable equals Untransmittable' message (U=U) is also a significant component of the campaign. The campaign won 'Best Health and Beauty Campaign' at the 2020 Northern Marketing Awards.

The Services Director and a Clinical Nurse Specialist from the Hathersage Centre gave a joint presentation on the Intensive Support Work at the UK and Ireland **Fast Track Cities Conference** in March 2021, giving a national profile to the work of George House Trust.

At 31<sup>st</sup> March 2021, George House Trust has **3,057** followers on **Facebook**, **4,750** followers on **Twitter** and **1,309** followers on Instagram. As we're spending more time engaging with key audiences on each channel, we're better understanding as an organisation the type of content that works on each platform and are building better engagement as a result.

The George House Trust **website** continues to be a source of information for many people with **36,066** visits through the year.

A key focus for our engagement is increasing the participation and increasing the diversity of George House Trust's membership. At 31<sup>st</sup> March 2021, George House Trust had a total of **151 members**, an increase of 12% on the previous year.

#### **Volunteering at George House Trust**

George House Trust volunteers collectively donated **1,711** hours of their time through the year which equates to **244** full days of volunteering with a total of **95** volunteers at 31<sup>st</sup> March 2021.

George House Trust's **Volunteer Strategy 2020-2023** was launched to coincide with receiving the Queen's Award.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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The strategy has set out our goals for the volunteer programme for the next 3 years which include:

1. Develop new and exciting volunteer opportunities which attract a diverse range of volunteers.
2. Establish a robust recruitment process that reaches communities reflective of the demographic of service users and the general population of people living with HIV.
3. Ensure that George House Trust volunteers enjoy an enriching volunteer experience and benefit from learning and development support.
4. Ensure a high rate of volunteer retention.
5. Demonstrate a commitment to evaluation and improvement for the George House Trust volunteer programme.

To support us in achieving the strategic goals for volunteering, George House Trust completed the **Investor in Volunteering (IiV)** accreditation. The process was a robust and positive experience and identified areas for improvement and development. The comprehensive assessment process was undertaken by an external evaluator and we were awarded the accreditation in May 2021.

#### **Queens Award for Voluntary Service**

The Queen's Award for Voluntary Service is the highest award given to volunteer groups across the UK and recognises the outstanding work by volunteer groups to benefit their local communities. The announcement of George House Trust being presented the award was made on 1st June 2020 during Volunteers Week. Following the announcement, an online celebration took place where the team were joined by commissioners, our Patron Russell T Davies and Greater Manchester's Deputy Lieutenant, Anna Reeves.

The timing of this award served as an opportunity to remind the team of their outstanding contribution to George House Trust and to celebrate the collective achievements of the team. An excerpt from Deputy Lieutenant Anna Reeves' citation: *"The volunteers are at the heart of George House Trust and their experiences and insight directly influence the strategic development of the organisation and its services. Whether it is a campaign to challenge rights to have a tattoo or receive prescription formula milk for mothers living with HIV, George House Trust volunteers campaign and advocate to ensure that the U=U (undetectable = untransmittable) is understood and accepted."*

#### **Income Generation**

As a result of Covid, the Board of Trustees re-visited the budget for the year in May 2020 and produced a revised budget that applied prudence and recognised the significant impact that Covid was having on fundraising activities. Covid has significantly impacted income generation at George House Trust, with some key income streams such as Community Fundraising down **-80%**, Fundraising Events and Activities down **-81%** and Room Hire down **-97%**, when compared to the previous financial year.



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

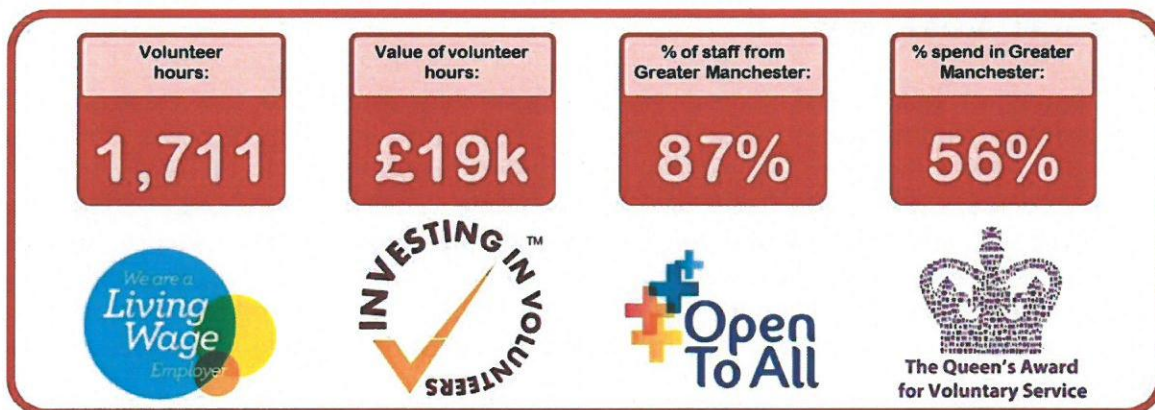
Whilst we did face significant income generation challenges in the year, we outperformed against all agreed budget lines and achieved a surplus at the year-end which is testament to the financial planning and hard work of the team and the trustees.

As a key strategic priority is diversifying the income portfolio, we began new relationships with partners selling a range of products and donating a proportion of their profits to George House Trust and we launched an online shop. We also began a new corporate relationship with **Kimpton Clocktower Hotels**, building on a strong network of corporate supporters.

A key milestone in the Income Generation Plan was the appointment of an Income Generation Lead who joined the organisation in May 2021.

### Social Value at George House Trust

George House Trust is committed to maximising social value through taking account of the wider economic, social and environmental effects of our organisational actions. We want to contribute to broader social outcomes from the work that we do and make the world within which we work a better place for everyone. George House Trust has signed up to be an accredited Living Wage Employer, has been awarded the Investors in Volunteer Award and signed up to the 'Open to All' system, meaning that we don't unnecessarily ask for details of qualifications as well as being awarded the Queens Award for Voluntary Service. The Board of Trustees are evaluating the organisational approach to social value currently and the baseline position from which we're building is presented in the image below.



### Service User Survey

Each year, George House Trust undertakes a survey to see what matters to those people that access our services and this was completed in December 2020. The 2020 Survey included responses and we also included some key Covid related questions which highlighted:

- **65%** stated that they needed the same access to support that they had done before (pre-Covid).
- **25%** stated that they needed more support than they had done before (pre-Covid).



## GEORGE HOUSE TRUST

### Report of the Trustees (continued)

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- **69%** stated that they wanted a blend of support in person, online and over the phone in future with **13%** stating that they wanted to continue only with in-person, one-to-one support.

From the survey, some of the biggest issues affecting service users during Covid included: loneliness; isolation; access to health services; mental health and emotional wellbeing as well as the impact on social networks and connecting with others and this has been woven into our broader support offer throughout the year to respond to the individual needs of service users.

The survey findings have also helped to inform future planning including: more specific targeting of services, support, advice and information for different communities; ideas for on-line activities; and the continued need to share key messages such as 'Undetectable = Untransmittable' in order to tackle HIV stigma.

#### Looking forward and the year ahead

The last year was a moving feast, with timelines moved, project deadlines changed and flexibility from commissioners, funders, fundraisers, service users, volunteers and staff in almost everything that we've done.

At a time of significant change, planning for the future is so important and the Board of Trustees and the Chief Executive have been working closely with a company called 'Mind and Business' via the Cranfield Trust on looking at how George House Trust defines its purpose, vision and values. This important and exciting piece of work began in the last few months of the financial year and brought together the views of members, volunteers, staff and people that access George House Trust's services and it will be completed ahead of the Annual General Meeting in 2021 as part of the strategic review.

The key priorities for George House Trust for 1<sup>st</sup> April 2021 through to 31<sup>st</sup> March 2022 are in line with the current business plan which include:

- ➔ **Reach:** Increasing our reach and supporting more people living with HIV.
- ➔ **Quality:** Providing quality support and services that reflect the changing needs of people living with HIV.
- ➔ **Involvement:** Involving people living with HIV in everything that we do.
- ➔ **Income:** Diversifying the income portfolio and increasing the amount of unrestricted investment to enable us to deliver our future plans.

#### A special note of thanks to George House Trust's volunteers and staff

The Board of Trustees would like to express their genuine thanks to all volunteers who've dedicated their time throughout the year and those who have persevered with changes to the way that services and support have been delivered and continued to support George House Trust as a volunteer. We'd also like to thank the staff team who've worked tirelessly and diligently with passion and enthusiasm and continued to ensure that support was available for people living with HIV.



## **GEORGE HOUSE TRUST**

### **Report of the Trustees (continued)**

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#### **Trustee responsibilities**

The Trustees are responsible for preparing the Trustees report and financial statements in accordance with applicable law and United Kingdom Standards (United Kingdom Generally Accepted Accounting Practice). The law applicable to charities in England & Wales requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity including the incoming resources and application of resources of the charity for that period. In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and apply them consistently.
- Observe the methods and principles of the Charities SORP.
- Make judgements and estimates that are reasonable and prudent.
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- Prepare the financial statements on the "going concern basis" unless it is inappropriate to presume the charity will continue in operation.

The Trustees are responsible for maintaining accounting records that disclose with reasonable accuracy, at any time, the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 1993, the Charity (Accounts Reports) Regulations 2008 and the trust deed. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Statement of Disclosure to Auditor**

So far as the Board of Trustees is aware:

- there is no relevant audit information of which the charity's auditors are unaware
- it has taken all the steps that it ought to have taken as a Board in order to make itself aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

#### **Auditors**

Haines Watts Manchester Limited have expressed their willingness to continue in office.

This report has been prepared in accordance with the small companies regime under the Companies Act 2006

This report was approved by the Board of the Trustees on 29<sup>th</sup> September 2021

  
\_\_\_\_\_(Chair)  
**Joanna Hancock**



# Impact Report 20/21



GEORGE  
HOUSE  TRUST  
HIV POSITIVE LIVING





## *Purpose*

Inspiring people living with HIV  
to live healthy and confident lives



## *Vision*

A world where HIV holds no one back



## *Values*

Passionate  
Inclusive  
Responsive





# A message from Russell, Patron of George House Trust



I was 18 in 1981, leaving home and heading out into the world. Just as the first rumours and mutterings cast their shadow, telling of a strange new virus on the horizon which only affected gay men. How impossible that seemed!

To make a sudden, brutal jump-cut to today: we now know how different and complicated the truth turned out to be. And 40 years later, we're still living with the consequences.

Early in 2021, I had the honour of writing a Channel 4 drama called *It's A Sin*, about HIV and AIDS in London in the 1980s. And I'd like to think it had some impact.

They say that figures during this year's HIV Testing Week more than quadrupled. But more than that; as Darren, the Chief Executive of George House Trust said to me, the HIV story gained mainstream column inches supporting the cause, for once, not attacking it.

For me, one of the greatest rewards was that a younger generation heard the story of HIV for the first time – sort that curriculum out! – and reacted with anger and compassion. I know of one young man who asked his mother, a nurse, why she'd never told him about this; she burst into tears and said she's kept it quiet for decades because she couldn't bear to talk about it. "I couldn't save them," she said. They hugged, and wept, and the talking began.

And these problems aren't in the past. Ignorance, fear and stigma still exist.

Just six months ago, a friend of mine was trying to adopt a child, and was helpless to react as his HIV status was brought up in court, as a problem, three times.

That's where George House Trust comes in. As a magnificent resource of information, tactics, advice, kindness and care.

My job's easy, I just sit and type. It is the staff, volunteers and service users of George House Trust who deal with these issues, day in and day out, and conquer them. Their pride, ambition, humour, insight and determination stagger me.

I'm proud to be their patron, and in one of the most difficult years the whole world has ever seen, I stand in awe at what they've achieved this year.

*Russell T Davies*



# Year at a Glance

This report outlines the impact of our support and advocacy work on the lives of people living with HIV.

## MONEY ADVICE SUPPORT



**175**

debts totalling  
£224,727

**124**

resolved to date

**£56,220**

in debts written off or cleared

Secured

**£765,890**

for our service users through  
new benefit claims, reviews,  
appeals and resolving delays  
and errors.

## POSITIVELY SPEAKING

**15**

sessions  
delivered



George House Trust's team of staff and volunteers  
provided services and support to



**2,083**

people in the year,  
an increase of 5% on the previous year.

## GEORGE HOUSE TRUST ONLINE

The George House Trust website continues to be  
a source of information for many people with



**36,066**

visits through the year



**3,057**

Facebook fans

**11%**

growth from last year



**4,750**

Twitter followers

**17%**

growth from last year



**1,309**

Instagram followers

**18%**

growth from last year



## TACKLING POVERTY



**303**

food parcels  
delivered

**£6,000**

destitution  
payments

**31**

mothers living in Manchester, Bury, Tameside,  
Oldham, Salford, Rochdale, Stockport, Wigan  
and Trafford received formula milk  
and steriliser kits.





## INTENSIVE SUPPORT



**94%**

of people had significantly increased their HIV clinic attendance



**71%**

of people had an undetectable viral load within 12 months of engagement with this service



**88%**

reported an improvement in general wellness

## better together

Connecting people living with HIV

**335**

people have been supported since 2017

**47**

community matches

**9**

additional mentors trained



**266**

Peer Mentor sessions delivered

**19**

people receiving life coaching



## COUNSELLING



**431**

counselling sessions delivered, up from 326 in the previous year



## HEALTH AND NUTRITION



**78%**

reported improved adherence with their medication



**100%**

said receiving groceries improved their wellbeing



**67%**

reported an improvement in their health after receiving their groceries



**89%**

gave the service 5 out of 5

## WELFARE FUND



**95**

clothing vouchers issued

**128**

essential household appliances delivered to people living with HIV



**£35,000**

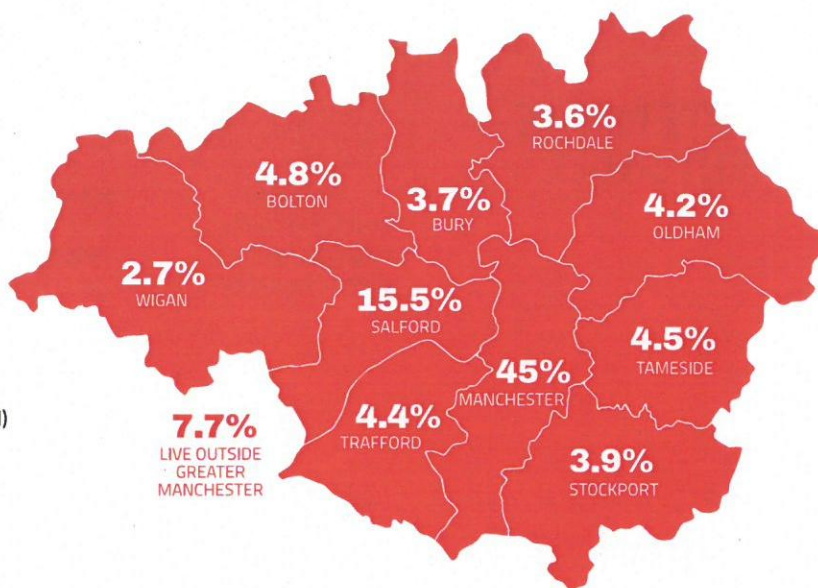
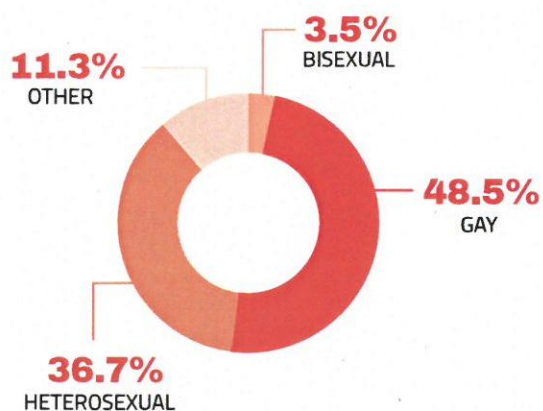
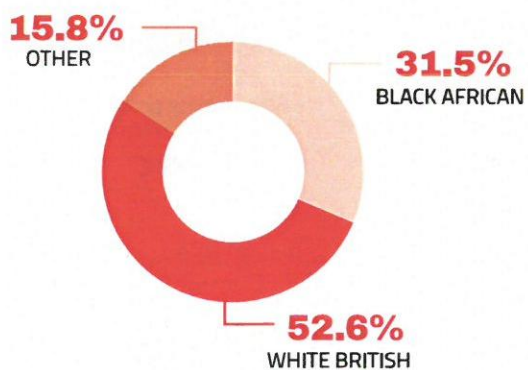
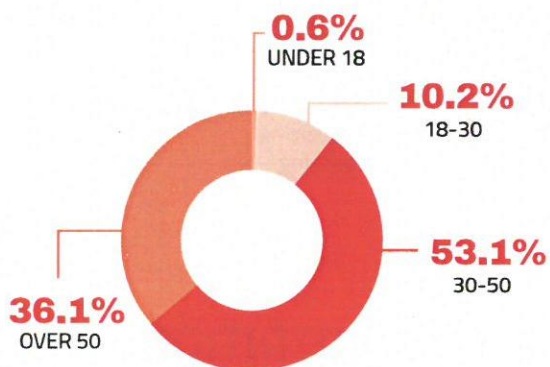
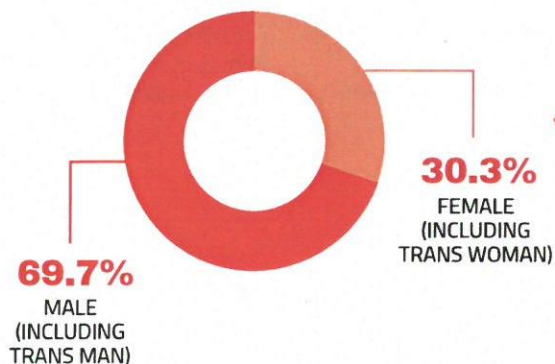
granted to people living with HIV



"I really don't know how to say thank you for all your help; it really has lifted a massive weight from my shoulders."



## DEMOGRAPHICS



## VOLUNTEERS



**94**

volunteers delivered  
244 days of volunteering

## MEMBERS



**151**

members, an increase of  
12% on the previous year



Over

**80%**

of members are  
living with HIV

## CHILDREN AND YOUNG PEOPLE



**9**

children (under 18 years old)  
and their families were supported



**12**

young people (aged 19 – 24) and  
their families were supported



# COVID Response

In April 2020, George House Trust speedily responded to the evolving impact of the Covid-pandemic, developing new ways of working in a rapidly changing and challenging operating environment.

We completed the annual service user survey in December 2021, and our service users told us some of the biggest issues they experienced during Covid included: loneliness; isolation; access to health services; mental health and emotional wellbeing as well as the impact on social networks and connecting with others:



**65%**

stated they needed the same access to support that they had pre-Covid.



**25%**

stated they needed more support than pre-Covid.



**69%**

stated they wanted a blend of support in person, online and over the phone in future



**13%**

stated they wanted to continue only with in-person, one-to-one support

These factors have been woven into our broader support offer throughout the year to respond to the individual needs of service users.

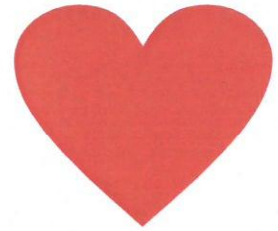
We worked hard to understand the impact of Covid on people living with HIV and how we could best support by implementing new ways of delivering of services and advice. During the year we:

- mobilised online services for one-to-one support.
- enabled new ways of delivering support such as delivering 'Positively Speaking' sessions online.
- established 'Telephone Buddies', a brand-new befriending service for people living with HIV.
- devised new ways of delivering the formula milk scheme.
- ensured that people could access food through our destitution project.
- secured additional investment in our Welfare Grants scheme.
- organised pro-active calling to all service users aged 50+ to prevent loneliness and isolation.
- implemented remote and agile working for all staff.
- introduced regular volunteer connectivity sessions.
- adapted the format of Trustee and Member meetings so they could be held online.
- supported staff and volunteers with their wellbeing.
- delivered our first ever digital vigil for World AIDS Day.



# The Difference We Made

Our work supporting people living with HIV and tackling HIV stigma continues. Whether it's someone with a recent diagnosis or someone living longer term with HIV, we provide life-changing, life-saving advice and support.



## Better Together

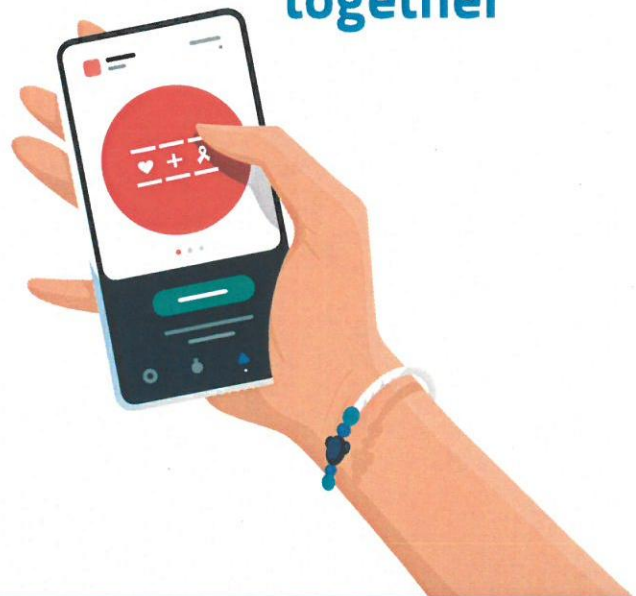
Given the unfolding crisis due to the Covid pandemic, support for our Peer Mentors has been more important than ever. Thanks to our Mentors' commitment and by providing volunteer mobile phones, we were able to continue providing our Peer Mentoring service throughout the pandemic.

We provided ongoing support over the phone and team meetings and supervisions moved online, which improved attendance.

**better  
together**

**"We should be of no doubt that Better Together saves lives. Not just by preventing mental health deterioration, but by giving people ways to grow and remember themselves. This is critical work made all the more important by this pandemic."**

*Better Together Peer Mentor*



**U=U**



## Intensive Support

Good adherence to HIV medication can be extremely difficult for someone living with HIV who is also experiencing mental health difficulties, homelessness, and/or alcohol or drug misuse.

Our Intensive Support Workers provide essential support aimed at addressing these complex issues which are a barrier to living well with HIV.

The ultimate aim is to ensure consistent adherence to HIV medication and maintaining an undetectable viral load which means there is zero chance of transmission.

Dr Orla McQuillan, Consultant in Genitourinary Medicine at Manchester Foundation Trust told us, "I just want to say what a difference it made having you in my HIV consultation with the patient. Lots of good work was done in a holistic approach which gave me more time to look at the patient's health issues. Your job role is very much needed with a specific cohort of patients and I will very much look forward to seeing you in other consultations. The patient is now engaging with his health appointments and medication which is hopefully the start of a positive future for the patient".



## Money and Debt Advice

This service provides peace of mind and financial security for people living with HIV.



Stuart is a 51 year old gay man and is a wheelchair user. His last wheelchair broke so he had to use his friend's which isn't suitable and causes him pain. He is the main carer for his friend, with whom he lives. It is exhausting for Stuart to look after his friend as well as himself. They live in an unsuitable property and matters got worse as they were without a lift, leaving both Stuart and his friend mainly confined to upstairs. Stuart has also been troubled by debts for several years and, combined with the other problems he faced, this was affecting his mental health.

George House Trust negotiated the reduction of £11,580 worth of debt, resulting in significantly less pressure from creditors. We raised £1,000 to buy Stuart a prescription wheel chair and got him rehoused in a bungalow. He engaged with our Telephone Buddy service, and increased his engagement with his HIV care providers, resulting in improved physical and mental health.



**"My mental health has improved so much because of how George House Trust staff and volunteers support me. Even my clinician noticed my mental health has got better. I am now less disorganised and able to plan my life better because I am not as stressed and worried."**

*Service user*

## Positive Speaking

Our Positive Speakers told their stories as part of Dibby Theatre's 'In Equal Parts' project, which were turned into three powerful short films.

Online sessions were well attended and, in some cases, far more people attended than would have for an in-person session. We have learned that, not only are online sessions possible, they are sometimes a more effective way of reaching large numbers of people.

An online session with Change, Grow, Live was attended by 75 people and was extremely well evaluated by participants. A session for the LGBT construction group 'Prism', was attended by people in the UK and New York.

## Fighting Stigma

We dealt with a refusal to provide acupuncture for someone living with HIV.

We supported a person who discussed a recent HIV diagnosis with a manager and who then had specific tasks related to their job role removed.

In both instances our advocacy was successful and specific HIV-awareness training was also offered once the issue was resolved.







## Volunteers

**"At the start of the pandemic, I was worried how I was going to cope but George House Trust's volunteers were amazing – the food that I needed was literally delivered to my door! When I got that message saying food and support is coming, I felt so relieved."**

*Service user*

We were also honoured to receive The Queen's Award for Voluntary Service, the highest award given to volunteer groups across the UK. It recognises the outstanding work by volunteer groups to benefit their local communities.

"Volunteers are at the heart of George House Trust and their experiences and insight directly influence the strategic development of the organisation and its services. Whether it is a campaign to challenge rights to have a tattoo or receive prescription formula milk for mothers living with HIV, George House Trust's volunteers campaign and advocate to ensure that U=U (undetectable = untransmittable) is understood and accepted."

*Deputy Lieutenant Anna Reeves*



The Queen's Award  
for Voluntary Service



## Social Value

George House Trust is committed to maximising social value by taking into account wider economic, social and environmental effects of our organisational actions. We have:

- signed up to be an accredited Living Wage Employer
- been awarded the Investors in Volunteer Award
- signed up to the 'Open To All' campaign, meaning that we don't unnecessarily ask for details of qualifications when recruiting

**"George House Trust has helped me a lot - if it wasn't for you, I wouldn't be alive today."**

*Service user*





## Working in Partnership

### Ambassadors

Our ambassadors continued to raise awareness of our work through social media, fundraising, supporting events and tackling stigma. This included fundraising events organised by Bar Pop and Eagle, an online auction of Divina De Campo's 'Drag Race' dresses and Vivienne Lynsey hosting online quizzes throughout the pandemic. We're truly grateful for all supporters that have stood with us during such a challenging year.

### PaSH

We continue to work as part of the PaSH (Passionate about Sexual Health) Partnership, providing HIV support, and our partners LGBT Foundation and BHA for Equality providing HIV prevention services.

We wrote to all Greater Manchester local authority Leaders, Chief Executives and Directors of Public Health to support the recommendations of the December 2020 HIV Commission Report and to offer our support in achieving the goals of the commission.

## The PaSH Partnership

Passionate about Sexual Health across Greater Manchester

**BHA** for equality  
in health  
and social care

**GEORGE  
HOUSE TRUST**

**LGBT  
foundation**

the  
food  
chain



### Food and Nutrition

We created a pilot project with London-based charity The Food Chain to support people who were experiencing food insecurity or wanted support to eat more healthily.

Food insecurity is when people are facing financial hardship and are unable to consistently purchase healthy food, and healthy eating is for people who can afford food but will benefit from support to improve their diet and health.

Service users receive a consultation with a specialist HIV dietician where they discuss their dietary needs, health status and aims, and cooking abilities. Based on that discussion they are sent recipes and either two or six grocery shops.

"I really liked speaking to the dietician – it was a good experience. It's led to improvements in what I eat, I'm eating more vegetables, grains and fish. I then expanded on it with my mentor, making it easier to follow. I feel healthier and I'm going to maintain the changes I've made."

*Service user*



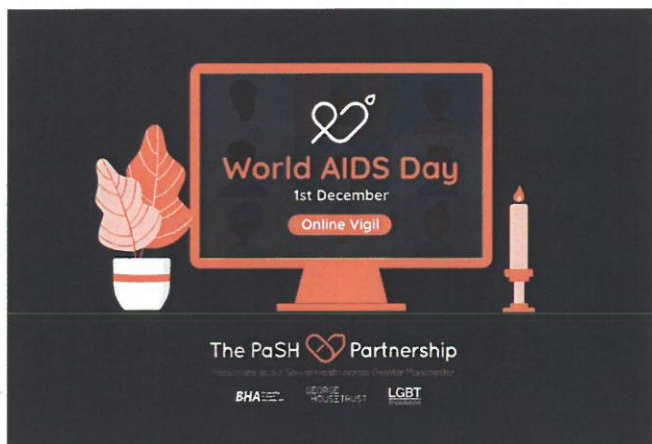
## Press and Media



### MAC VIVA GLAM Fund

MAC's VIVA GLAM fund enables us to provide food parcels and destitution payments to people living with HIV who have no recourse to public funds.

During Pride 2021, MAC held an Instagram Live to raise awareness about HIV and our work with Divina De Campo, our Chief Executive Darren Knight and MAC make-up artist Marc Sinclair, which received over 13,700 views.



### World AIDS Day 2020

World AIDS Day 2020 was very different to previous years and we worked in partnership to deliver an amazing online digital event.

Co-presented by Cheddar Gorgeous and Jsky, the Vigil featured contributions from a range of partner organisations and volunteers that helped to deliver a truly memorable and inclusive event.

**"Thank you from Nottingham for a wonderful vigil. I'm 30 years positive and one of the most poignant vigils to date."**  
*Service user*

**"Thanks to the payments and vouchers I get from George House Trust, I can eat well and buy the food I need. I have eczema and it's improved because now I can afford to buy prescription cream for it. I have control and I feel empowered."**  
*Service user*

HOSTED BY  
**GEORGE HOUSE TRUST**  
100 PRIDE ST, LIVERPOOL



# Q&A

WITH  
**RUSSELL T DAVIES**

WRITER OF 'IT'S A SIN'

+ HIV ACTIVIST PAUL FAIRWEATHER



**2ND FEBRUARY 2021**  
**7PM - 8PM**

The media response to Channel 4's 'It's A Sin' brought attention to HIV and the work of George House Trust, and helped generate income as well as building awareness of HIV with new audiences, helping to tackle HIV stigma.

We hosted our largest ever online Q&A event with our patron Russell T. Davies and Positive Speaker and HIV activist Paul Fairweather about *It's A Sin* and HIV.



**GAYDIO**

**BBC**

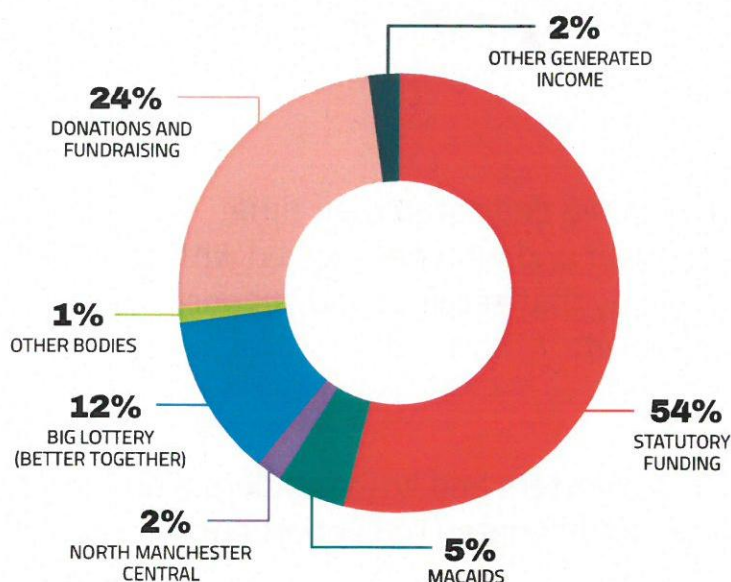


**Manchester Evening News**

George House Trust's staff, volunteers and supporters worked with various media outlets throughout the year to raise awareness about HIV and our work.



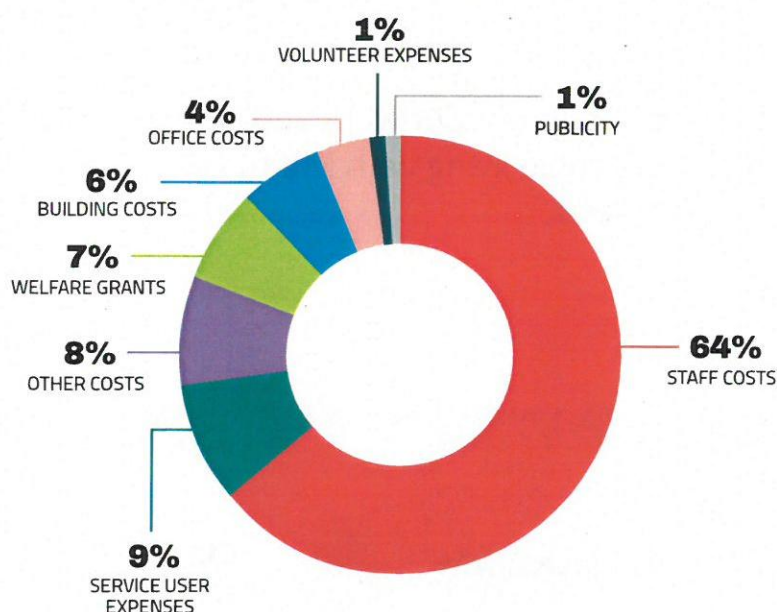
# Income and Expenditure



## Income £822,049

Statutory Funding	£438,338
MACAIDS	£40,016
North Manchester General	£18,500
Big Lottery (Better Together)	£101,237
Other Bodies	£10,343
Donations and Fundraising	£195,470
Other Generated Income	£18,145

Actual income was £822,049, resulting in a budget surplus of £162,453. This was due to a generous legacy gift, a reduction in operational costs during Covid-restrictions, a Covid-19 emergency grant from the National Lottery Community Fund and other grants. Despite this surplus, all areas of income were significantly down on previous years, largely as a result of the Covid-pandemic.



## Expenditure £659,596

Staff Costs	£425,170
Service User Expenses	£60,526
Other Costs	£53,651
Welfare Grants	£45,035
Building Costs	£36,259
Office Costs	£28,481
Volunteer Expenses	£6,144
Publicity	£4,330

Throughout the year, we made savings on overhead costs due to our office being closed during Covid-19 restrictions, and on staff costs. By working closely with grant-funders to adapt existing projects due to the impact of Covid-19 restrictions on planned activities, we ensured that we spent restricted funds in line with the project's aims. These cost-savings also contributed to the year-end budget surplus.

These figures are to 31 March 2021, the end of our financial year.



# We'd like to say a huge thank you to...



All volunteers who've dedicated their time throughout the year and who persevered with changes to the way that services and support have been delivered.



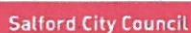
Our incredible supporters and ambassadors who have fundraised and donated to support our life-changing work.



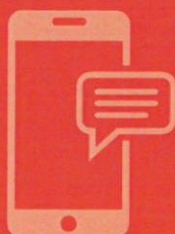
Our staff team who've worked tirelessly and diligently with passion and enthusiasm and continued to ensure that support was available for people living with HIV.



All our funders who support our work and help us continue inspiring people living with HIV to live healthy, confident lives.







*Keep in touch*

[www.ght.org.uk/enews](http://www.ght.org.uk/enews)



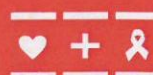


George House Trust  
75-77 Ardwick Green North  
Manchester M12 6FX

T: 0161 274 4499  
W: [www.ght.org.uk](http://www.ght.org.uk)

📷 @GeorgeHouseTrust  
🐦 @GeorgeHouseTrst  
f GeorgeHouseTrust

George House Trust is a registered charity in England and Wales (No. 1143138) and a Registered Company Limited by guarantee in England and Wales (No. 07575379) Registered Office: 75-77 Ardwick Green North Manchester M12 6FX





# GEORGE HOUSE TRUST

## Statement of financial activities (including Income and Expenditure Account) For the year ended 31 March 2021

	Notes	Restrict funds 2021 £	Unrestrict funds 2021 £	Total funds 2021 £	Restrict funds 2020 £	Unrestrict funds 2020 £	Total funds 2020 £
<b>Income</b>							
<b>Donations and legacy</b>	2	-	186,557	186,557	-	40,358	40,358
<b>Other trading activities</b>							
- Fundraising activities	3	-	8,913	8,913	-	24,251	24,251
- Training and conferences		-	1,900	1,900	-	8,967	8,967
- Venue hire		-	495	495	-	9,160	9,160
<b>Income from investments</b>							
- Rent received		-	15,000	15,000	-	20,000	20,000
- Bank interest		-	750	750	-	1,866	1,866
<b>Income from charitable activities</b>							
- Local Authorities	4	46,500	391,838	438,338	34,399	361,947	396,346
- M.A.C AIDS Fund UK		40,016	-	40,016	29,175	-	29,175
- ViiV Healthcare		-	-	-	15,795	-	15,795
- North Manchester General Hospital		-	18,500	18,500	-	18,500	18,500
- Big Lottery Fund		101,237	-	101,237	72,130	-	72,130
- Other bodies		7,500	2,843	10,343	-	1,591	1,591
<b>Total income</b>		<b>195,253</b>	<b>626,796</b>	<b>822,049</b>	<b>151,499</b>	<b>486,640</b>	<b>638,139</b>
<b>Expenditure</b>							
<b>Expenditure on raising funds</b>							
Costs of generating voluntary income	6	-	7,391	7,391	-	28,787	28,787
Fundraising trading: cost of goods sold and other costs	6	-	666	666	-	16,594	16,594
<b>Expenditure on charitable activities</b>	6	203,103	448,436	651,539	139,712	499,104	638,816
<b>Total expenditure</b>		<b>203,103</b>	<b>456,493</b>	<b>659,596</b>	<b>139,712</b>	<b>544,485</b>	<b>684,197</b>
<b>Gains on investments</b>	12	-	-	-	-	129,889	129,889
<b>Net income carried forward</b>		<b>(7,850)</b>	<b>170,303</b>	<b>162,453</b>	<b>11,787</b>	<b>72,044</b>	<b>83,831</b>



# GEORGE HOUSE TRUST

## Statement of financial activities (including Income and Expenditure Account) For the year ended 31 March 2021

	Notes	Restrict funds 2021 £	Unrestrict funds 2021 £	Total funds 2021 £	Restrict funds 2020 £	Unrestrict funds 2020 £	Total funds 2020 £
<b>Net income brought forward</b>		(7,850)	170,303	162,453	11,787	72,044	83,831
Transfers between funds	16	1,719	(1,719)	-	-	-	-
<b>Net movement in funds</b>		(6,131)	168,584	162,453	11,787	72,044	83,831
Fund balances brought forward at 1 April	16	201,237	1,078,158	1,279,395	189,450	1,006,114	1,195,564
<b>Fund balances carried forward at 31 March</b>	16	<u>195,106</u>	<u>1,246,742</u>	<u>1,441,848</u>	<u>201,237</u>	<u>1,078,158</u>	<u>1,279,395</u>

All incoming resources and resources used arose on continuing activities. There are no recognised gains or losses other than as disclosed above.

The accompanying notes on pages 28 to 41 form part of these financial statements.

### Changes in resources applied for fixed assets for George House Trust's use:

	Restrict funds 2021 £	Unrestrict funds 2021 £	Total funds 2021 £	Restrict funds 2020 £	Unrestrict funds 2020 £	Total funds 2020 £
<b>Net income for the year</b>	(6,131)	168,584	162,453	11,787	72,044	83,831
Resources used for net acquisitions	-	-	-	-	(13,500)	(13,500)
Resources obtained from disposals	-	-	-	-	-	-
<b>Net movement in funds available for future activities</b>	<u>(6,131)</u>	<u>168,584</u>	<u>162,453</u>	<u>11,787</u>	<u>58,544</u>	<u>70,331</u>



# GEORGE HOUSE TRUST

## Balance sheet

As at 31 March 2021

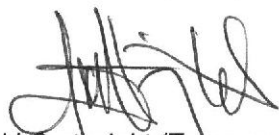
	Notes	2021 £	2020 £
<b>Fixed assets</b>			
Tangible assets	11	378,012	399,149
Investments	12	300,000	300,000
		<u>678,012</u>	<u>699,149</u>
<b>Current assets</b>			
Debtors	13	111,926	76,014
Cash at bank and in hand		868,588	621,512
		<u>980,514</u>	<u>697,526</u>
<b>Creditors:</b> Amounts falling due within one year	14	<u>(216,678)</u>	<u>(117,279)</u>
<b>Net current assets</b>		<u>763,836</u>	<u>580,246</u>
<b>Net assets</b>		<u>1,441,848</u>	<u>1,279,395</u>
<b>The funds of the charity</b>			
Restricted funds	16	195,106	201,237
<i>Unrestricted funds</i>			
Designated funds	16	550,183	555,956
General fund	16	<u>696,559</u>	<u>522,202</u>
<b>Total charity funds</b>		<u>1,441,848</u>	<u>1,279,395</u>

These accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act relating to small companies and constitute the annual accounts required by the Companies Act 2006 and are for circulation to members of the company.

The financial statements on pages 24 to 41 were approved by the Board of Trustees on  
**29th September 2021**



Joanna Hancock (Chair)



David Cartwright (Treasurer)  
Trustees

The accompanying notes are an integral part of this balance sheet.



# GEORGE HOUSE TRUST

## Statement of Cash Flows

For the year ended 31 March 2021

	Notes	2021 £	2020 £
<b>Cash flows from operating activities:</b>			
<i>Net cash used in operating activities</i>	18	<u>231,326</u>	<u>20,910</u>
<b>Cash flows from investing activities:</b>			
Interest and rental income		15,750	21,866
Purchase of tangible fixed assets		-	(13,500)
		<u>15,750</u>	<u>8,366</u>
<i>Net cash used in investing activities</i>		<u>15,750</u>	<u>8,366</u>
<b>Change in cash and cash equivalents in the year</b>		247,076	29,276
Cash and cash equivalents at the beginning of the year		<u>621,512</u>	<u>592,236</u>
		<u>868,588</u>	<u>621,512</u>
<b>Total cash and cash equivalents at the end of the year</b>		<u>868,588</u>	<u>621,512</u>
<b>Analysis of cash and cash equivalents</b>			
Cash at bank and in hand		868,588	621,512
		<u>868,588</u>	<u>621,512</u>
<b>Total cash and cash equivalents</b>	19	<u>868,588</u>	<u>621,512</u>



# GEORGE HOUSE TRUST

## Notes to financial statements For the year ended 31 March 2021

---

### 1 Accounting policies

#### a) General information

George House Trust is a company limited by guarantee, registered in England and Wales, and accordingly does not have a share capital. Every member of the company undertakes to contribute £1 in the event of the charitable company being wound up while he or she is a member. The company number, charity number and address of the registered office is given in the reference and administration information on page 1 of these financial statements. The principal nature of the charity's operations is to support people living with and affected by HIV in the North-West of England, to deliver interventions to help prevent the transmission of HIV and to campaign and educate to bring an end to HIV related stigma and discrimination.

#### b) Basis of accounting

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

The financial statements have been prepared under the historical cost convention. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102) and the Companies Act 2006.

The charity constitutes a public benefit entity as defined by FRS 102.

#### c) Preparation of financial statements on a going concern basis

The accounts are prepared on a going concern basis. In response to the COVID-19 pandemic, the Trustees have considered the impact on the charity of possible scenarios as a result of COVID-19, and believe there are sufficient reserves for the charity to continue as a going concern. The Trustees consider that there are no material uncertainties about the trust's ability to continue as a going concern.

#### d) Volunteers

Other than significant donated gifts-in-kind, no amounts are included in respect of the substantial contributions made by the many volunteers and volunteer organisations who provide various services and supplies free of charge. Further details of the contribution made by volunteers can be found in the management committee's report.

#### e) Incoming resources

Voluntary income including donations, gifts and legacies and grants that provide core funding or are of general nature are recognised where there is entitlement, it is probable the income will be received and the amount can be measured with sufficient reliability. Such income is only deferred when:

- The donor specifies that the grant or donation must only be used in future accounting periods: or
- The donor has imposed conditions which must be met before the charity has unconditional entitlement.

Investment income is recognised on a receivable basis.

Income from charitable activities, including income received under contract or where entitlement to grant funding is subject to specific performance conditions, is recognised as earned (as the related goods or services are provided). Grant income included in this category provides funding to support welfare and support services and is recognised where there is entitlement, it is probable the income will be received, and the amount can be measured with sufficient reliability. Income is deferred when the income is received in advance of the service to be provided.



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

---

### 1 Accounting policies (continued)

#### *f) Resources expended*

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. The charity is not registered for VAT and accordingly expenditure is shown gross of irrecoverable VAT. The Contractual arrangements are recognised as services are supplied.

- Costs of generating funds are those costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.
- Charitable activities include expenditure associated with the payment of welfare grants to relieve poverty of people living with HIV and various other support services.
- Governance costs include those incurred in the governance of the charity and its assets and are primarily associated with constitutional and statutory requirements.
- Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, eg allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

#### *g) Grants payable*

Grants are charged in the financial statements when approved.

#### *h) Tangible fixed assets*

There is no limit below which fixed assets are not capitalised. Tangible fixed assets are stated at cost or valuation, net of depreciation and any provision for impairment.

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset over its expected useful life as follows:

Fixtures and equipment	- 20% / 33 1/3% on a reducing balance basis and straight line basis
Freehold property	- over 50 years straight-line

#### *i) Investments*

Investment property is included at market value at the balance sheet date. Unrealised gains and losses represent the movement in market values during the year and are credited or charged to the statement of financial activities based on the market value at year end.

#### *j) Fund accounting*

Unrestricted funds comprise the accumulated surplus or deficit on the statement of financial activities. They are available for use at the discretion of the Trustees in furtherance of the general objectives of George House Trust.

Restricted funds are funds subject to specific restrictive conditions imposed by donors or by the nature of the appeal. The purpose and use of the restricted funds are set out in the notes to the financial statements.

All incoming resources and resources expended are shown in the statement of financial activities on pages 25 and 26.

Designated funds comprise unrestricted funds which have been set aside at the discretion of the Trustees for specific purposes. The purpose and use of the designated funds are set out in the notes to the financial statements.

#### *k) Pension costs*

The trust pays contributions into employees' auto enrolment plan or their own money purchase pension plans. The contributions to the plans are charged as expenditure as they become payable.

#### *l) Operating leases*

Rentals paid under operating leases are charged to the Statement of Financial Activities as incurred.



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 1 Accounting policies (continued)

#### *m) Financial instruments*

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Trade and other creditors are initially at transaction prices plus attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors. If the arrangement constitutes a financing transaction, for example if payment is deferred beyond normal business terms, then it is measured at the present value of future payments discounted at a market rate of instrument for a similar debt instrument.

### 2 Donations and legacies

	2021	2020
	£	£
Donations	36,557	40,358
Legacy	150,000	-
	<u>186,557</u>	<u>40,358</u>

All the income from donations and legacy in 2021 and 2020 were unrestricted.

### 3 Fundraising activities

	2021	2020
	£	£
Fundraising events	<u>8,913</u>	<u>24,251</u>

All the fundraising income in 2021 and 2020 was unrestricted.

### 4 Local Authority funding

	2021	2020
	£	£
Public health	399,830	364,187
Other local authority funds	<u>38,508</u>	<u>32,159</u>
	<u>438,338</u>	<u>396,346</u>

During the year £46,500 (2020 - £34,399) of the Local Authority funding was restricted.

### 5 Grants paid

	2021	2020
	£	£
George House Trust welfare fund - see note 6	45,035	42,953
Agency welfare - see note 17	-	-
	<u>45,035</u>	<u>42,953</u>

During the year 1 Trustee, who is a service user, received welfare payments from the George House Trust welfare fund totalling £75 (2020 - £460 to 3 Trustees) and 1 Trustee received Agency (external to George House Trust) welfare payment this year of £125 (2020 - £nil). No payments were made to individuals in their capacity as Trustees.

During the year welfare grant payments of £35,643 (2020 - £31,979) were restricted.



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 6 Expenditure on charitable activities

	Basis of Allocation	Expenditure on raising funds		Welfare Grants £	Charitable activities		Support Costs £	2021 £	2020 £
		Voluntary Income £	Fundraising £		User Activities £	Volunteer & User Activities £			
<b>Costs directly allocated to activities</b>									
Grants (note 5)	Direct	-	-	35,643	-	9,392	-	45,035	42,953
Volunteer expenses	Direct	-	-	-	-	6,144	-	6,144	27,811
Project staff costs (including training)	Direct	-	-	-	-	329,820	-	329,820	304,499
User expenses	Direct	-	-	-	-	60,526	-	60,526	44,500
Fundraising events	Direct	-	666	-	-	-	-	666	16,594
Telephone, postage & printing costs	Direct	-	-	-	-	9,699	-	9,699	12,272
Publicity and distribution costs	Direct	216	-	-	-	4,113	-	4,330	3,704
<b>Support costs allocated to activities</b>									
Computer costs	Usage	495	-	-	-	12,154	2,338	14,986	11,263
Rent and rates	Usage	233	-	-	-	5,737	1,104	7,074	7,524
Repairs and maintenance	Usage	160	-	-	-	3,924	755	4,838	11,778
Heat, light and power	Usage	173	-	-	-	4,250	817	5,240	6,843
Security	Usage	73	-	-	-	1,791	345	2,209	2,935
Cleaning	Usage	358	-	-	-	8,789	1,691	10,837	17,386
Insurance	Usage	200	-	-	-	4,915	946	6,061	5,870
Printing and stationery	Usage	220	-	-	-	5,399	1,039	6,658	5,305
Publications and affiliations	Usage	38	-	-	-	925	178	1,140	1,219
Telephone and facsimile	Usage	297	-	-	-	7,300	1,404	9,001	7,004
Postage	Usage	34	-	-	-	825	159	1,017	1,351
Recruitment	Usage	614	-	-	-	15,097	2,904	18,615	-
Staff costs	Staff time	3,454	-	-	-	3,570	67,157	74,181	104,165
Staff training and travel	Staff time	120	-	-	-	123	2,312	2,555	5,694
Bad debt (credit)/expense	Usage	10	-	-	-	243	47	300	1,071
Depreciation	Usage	698	-	-	-	17,142	3,297	21,137	30,164
Governance costs:									
Bank charges	Usage	-	-	-	-	-	1,208	1,208	1,524
Trustee training, meetings and travel	Usage	-	-	-	-	-	826	826	1,820
Legal and professional fees	Usage	-	-	-	-	-	11,394	11,394	4,846
Audit	Usage	-	-	-	-	-	4,100	4,100	4,100
		<b>7,391</b>	<b>666</b>	<b>35,643</b>	<b>511,877</b>	<b>104,019</b>	<b>659,596</b>	<b>684,197</b>	

All the expenditure of £8,057 (2020 - £45,382) on raising funds was unrestricted. Expenditure on charitable activities was £651,539 (2020 - £638,816) of which £448,436 (2020 - £499,104) was unrestricted and £203,103 (2020 - £139,712) was restricted. 31



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 6 Expenditure on charitable activities - comparative information

	Basis of Allocation	Expenditure on raising funds		Welfare Grants £	Charitable activities		Support Costs £	2020 £
		Voluntary Income £	Fundraising £		User Activities £	Volunteer & £		
Costs directly allocated to activities (note 5)								
Grants	Direct	-	-	31,979	10,974	-	-	42,953
Volunteer expenses	Direct	-	-	-	27,811	-	-	27,811
Project staff costs (including training)	Direct	-	-	-	304,499	-	-	304,499
User expenses	Direct	-	-	-	44,500	-	-	44,500
Fundraising events	Direct	-	16,594	-	-	-	-	16,594
Telephone, postage & printing costs	Direct	-	-	-	12,272	-	-	12,272
Publicity and distribution costs	Direct	185	-	-	3,519	-	-	3,704
Support costs allocated to activities								
Computer costs	Usage	676	-	-	8,875	1,712	11,263	
Rent and rates	Usage	451	-	-	5,929	1,143	7,524	
Repairs and maintenance	Usage	707	-	-	9,281	1,791	11,778	
Heat, light and power	Usage	411	-	-	5,392	1,040	6,843	
Security	Usage	176	-	-	2,313	446	2,935	
Cleaning	Usage	1,043	-	-	13,700	2,644	17,386	
Insurance	Usage	352	-	-	4,626	892	5,870	
Printing and stationery	Usage	318	-	-	4,181	806	5,305	
Publications and affiliations	Usage	73	-	-	961	184	1,219	
Telephone and facsimile	Usage	420	-	-	5,519	1,065	7,004	
Postage	Usage	81	-	-	1,065	205	1,351	
Recruitment	Usage	-	-	-	-	-	-	
Staff costs	Staff time	22,019	-	-	3,375	78,771	104,165	
Staff training and travel	Staff time	-	-	-	-	5,694	5,694	
Bad debt (credit)/expense	Usage	64	-	-	844	163	1,071	
Depreciation	Usage	1,810	-	-	23,769	4,585	30,164	
Governance costs:								
Bank charges	Usage	-	-	-	-	1,524	1,524	
Trustee training, meetings and travel	Usage	-	-	-	-	1,820	1,820	
Legal and professional fees	Usage	-	-	-	-	4,846	4,846	
Audit	Usage	-	-	-	-	4,100	4,100	
		28,787	16,594	31,979	493,405	113,432	684,197	

All the expenditure of £45,382 (2019 - £35,500) on raising funds was unrestricted. Expenditure on charitable activities was £638,816 (2019 - £600,229) of which £499,104 (2019 - £411,431) was unrestricted and £139,712 (2019 - £188,798) was restricted.

# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 7 Analysis of staff costs, trustee expenses and key management personnel remuneration

	2021	2020
	£	£
Wages and salaries	334,895	334,709
Social security costs	30,123	20,547
Other pension costs	26,889	24,580
	<u>391,907</u>	<u>379,836</u>

The average number of employees during the year was 14 (2020 - 15).

The average monthly number of employees, calculated on the basis of full time equivalents, during the year and analysed by function was:

	2021	2020
	Number	Number
Charitable activities including support costs	9	8
Fundraising and publicity	1	1
Management and administration	2	2
	<u>12</u>	<u>11</u>

None of the Trustees received any remuneration (2020 - none). Expenses reimbursed to 2 Trustees (2020 - 7 trustees) for travel and subsistence amounted to £386 (2020 - £2,910).

A number of the Trustees are active volunteers in the organisation, fulfilling roles additional to their responsibilities as Trustees. The above figure of £386 (2020 - £2,910) consists of £286 (2020 - £2,490) in relation to volunteer activities and £100 (2020 - £420) in relation to governance responsibilities.

The key management personnel of the charity comprise the trustees and the chief executive officer. During the financial year, the key management personnel of the charity consisted of the trustees and included the joint interim executive directors, until the appointment of the chief executive officer in October 2020. The total employment benefits of the key management personnel including any employer pension contributions were £83,701 (2020 - £123,576).

No employees received emoluments exceeding £60,000 (2019- none).

### 8 Related party transactions

Transactions with Trustees are recorded in notes 5 and 7 to the financial statements.

### 9 Pension costs

The charity operates a defined contribution pension scheme on behalf of certain of its employees. The assets of the scheme are held separately from those of the charity in an independently administered fund. The contributions payable for the year amounted to £26,889 (2020 - £24,580). Contributions totalling £2,174 (2020 - £8,448) were payable to the scheme at the end of the year and are included in creditors.



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 10 Net expenditure for the year

	2021 £	2020 £
Net expenditure for the year is stated after charging:		
Auditors' remuneration:		
Audit fee	4,100	4,100
Accountancy	2,020	2,020
Depreciation	<u>21,137</u>	<u>30,164</u>

### 11 Fixed assets

	Freehold land and buildings £	Fixtures and equipment £	Total £
<b>Cost</b>			
Beginning of year	559,101	420,739	979,840
Additions	-	-	-
End of year	<u>559,101</u>	<u>420,739</u>	<u>979,840</u>
<b>Depreciation</b>			
Beginning of year	185,851	394,840	580,691
Charge for the year	11,182	9,955	21,137
End of year	<u>197,033</u>	<u>404,795</u>	<u>601,828</u>
<b>Net book value</b>			
Beginning of year	<u>373,250</u>	<u>25,899</u>	<u>399,149</u>
End of year	<u>362,068</u>	<u>15,944</u>	<u>378,012</u>

One of the properties is subject to legal charges which provide for an amount to be repaid on any sale of the property equal to the original grant plus any increase in value of the property in due proportion to the original grant. The original grant received totalled £150,000 compared to the purchase cost of £309,000.

# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 12 Investments

	Investment property £
<b>Fair value</b>	
Beginning of year	300,000
Revaluations	-
	<u>300,000</u>
End of year	<u>300,000</u>
<b>Net book value</b>	
Beginning of year	<u>300,000</u>
End of year	<u>300,000</u>

The investment property was valued by the Trustees, as they believe to be no material movement since the professional valuation carried out by WT Gunson on 31st July 2020.

If investment properties had not been revalued they would have been included at the following historical cost:

	2021 £	2020 £
Cost	<u>322,603</u>	<u>322,603</u>
Aggregate depreciation	<u>(152,492)</u>	<u>(152,492)</u>

### 13 Debtors

	2021 £	2020 £
Trade debtors	83,289	4,893
Other debtors	3	3
Prepayments	20,543	23,635
Accrued income	<u>8,092</u>	<u>47,483</u>
	<u>111,926</u>	<u>76,014</u>



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 14 Creditors: Amounts falling due within one year

	2021 £	2020 £
Trade creditors	34,144	16,458
Taxation and social security	8,594	6,904
Other creditors	6,087	10,386
Accruals	17,955	19,677
Deferred income	149,898	63,855
	<u>216,678</u>	<u>117,279</u>
<b>Deferred income included above</b>		
Balance at beginning of year	63,855	24,243
Amount released to incoming resources	(63,855)	(24,157)
Amount deferred in the year	<u>149,898</u>	<u>63,769</u>
Balance at end of year	<u>149,898</u>	<u>63,855</u>

### 15 Analysis of net assets between funds

	Fixed assets £	Net current assets £	Total £
<b>Restricted funds</b>			
Properties	159,386	-	159,386
Other	-	35,720	35,720
<b>Unrestricted funds</b>			
Designated funds	502,682	174,701	677,383
General funds	<u>15,944</u>	<u>553,415</u>	<u>569,359</u>
<b>Total funds</b>	<u>678,012</u>	<u>763,836</u>	<u>1,441,848</u>
<b>2020 comparative</b>			
	Tangible fixed assets £	Net current assets £	Total £
<b>Restricted funds</b>			
Properties	165,621	-	165,621
Other	-	35,616	35,616
<b>Unrestricted funds</b>			
Designated funds	507,629	48,327	555,956
General funds	<u>25,899</u>	<u>496,303</u>	<u>522,202</u>
<b>Total funds</b>	<u>699,149</u>	<u>580,246</u>	<u>1,279,395</u>

# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 16 Statement of funds

	1 April 2020 £	Income £	Expenditure £	Transfers £	Gains and losses £	31 March 2021 £
<b>General funds</b>	522,202	626,796	(451,546)	(128,093)	-	569,359
<b>Designated funds</b>						
Buildings maintenance	28,327	-	-	(826)	-	27,501
Income Generation Lead				45,000		45,000
Age+ Project				15,000		15,000
Welfare Fund				60,000		60,000
Destitution Fund				7,200		7,200
Gregory's Place Fund	300,000	-	-	-	-	300,000
77 Ardwick Green unrestricted property	207,629	-	(4,947)	-	-	202,682
Landlord fund	20,000	-	-	-	-	20,000
<b>Total unrestricted funds</b>	<b>1,078,158</b>	<b>626,796</b>	<b>(456,493)</b>	<b>(1,719)</b>	<b>-</b>	<b>1,246,742</b>
<b>Restricted funds</b>						
Properties	165,621	-	(6,235)	-	-	159,386
Vodafone World of Difference	153	-	-	-	-	153
M.A.C Aids Fund UK	879	40,016	(40,343)	-	-	552
Lloyds TSB Foundation Funding	1,273	-	-	-	-	1,273
Big Lottery Fund	11,368	101,237	(97,987)	-	-	14,618
Cotton District	-	2,000	(2,000)	-	-	-
GM Boroughs	-	9,591	(5,847)	-	-	3,744
Manchester Guardian Society	521	-	-	-	-	521
Manchester City Council	19,821	29,159	(34,635)	-	-	14,345
Manchester City Council - Formula milk	1,197	4,000	(6,908)	1,711	-	-
Manchester Relief in Need	-	5,000	(5,000)	-	-	-
Salford City Council	404	3,750	(3,640)	-	-	514
Tesco Bags of Life	-	500	(508)	8	-	-
<b>Total restricted funds</b>	<b>201,237</b>	<b>195,253</b>	<b>(203,103)</b>	<b>1,719</b>	<b>-</b>	<b>195,106</b>
<b>Total funds</b>	<b>1,279,395</b>	<b>822,049</b>	<b>(659,596)</b>	<b>-</b>	<b>-</b>	<b>1,441,848</b>

The designated funds represent:

- The buildings maintenance fund represents funds set aside for the maintenance and upkeep of buildings. During the year £826 expenditure has been transferred to the fund representing building repairs.
- The Gregory's Place Fund represents the value of the property which is to be used as the Gregory's Place HIV Family Centre. There have been no movements for the current year. Any movement in funds relates to fair value movements in the investment property.
- The unrestricted part of the 77 Ardwick Green North property has been transferred into a separate designated fund to enable the movements to be monitored by the trustees. Each year an amount representing the movement in the net book value of this property will be transferred to or from the fund.
- As George House Trust is a landlord a designated fund of £20,000 has been created to ensure that any costs associated with this position can be met from it.

During the period, the Trustees decided to make a transfer of general funds to designated funds for the following:

- The welfare fund, as the Trustees recognise the huge impact the grants of goods such as washing machines, cookers or clothing from the George House Trust makes to people in financial hardship.
- The George House Trust Destitution Fund provides access to small cash grants for people living with HIV who have no recourse to public funds for the purchase of essential and/or personal items.



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

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### 16 Statement of funds (continued)

The designated funds represent (continued):

- (g) The Trustees agreed the creation of the Income Generation Lead post, with an appointment, initially of 12 months, to work with and support the Chief Executive in developing the income strategy and engagement with the existing supporter base.
- (h) Age+, a new project, initially for 12 months, is designed to meet the needs of an ageing population of people living with HIV. The fund supports the Age+ Project Coordinator to develop activities and events including HIV-focused and general health information sessions, peer support groups, creative and health and wellbeing workshops, cultural activities and visits to local events and attractions.

The restricted funds represent:

- (a) The property fund which comprises land and buildings purchased from restricted donations and contributions from donors.
- (b) MAC Viva Glam continue to fund elements of our work to address poverty for people living with HIV. The funds are used to:
  - Supply food and activities at events and courses
  - Pay public transport costs to attend appointments at George House Trust
  - Provide food parcels and access to a fund for essential items for destitute service usersAs planned activities and access to services at our offices were disrupted due to the impact of Covid-19, the grant team kindly agreed to reallocate elements of the budget to enable referrals to The Food Chain aimed at tackling Food Insecurity and providing access to food hampers and dietician support for people needing additional support to eat healthily. We were also able to work in partnership with The Food Chain to provide online nutrition talks and to co-produce online nutrition and cookery class videos.
- (c) The National Lottery Community Fund provided a grant to fund our Better Together Peer Mentoring Project. The Project runs for five years from April 2017 and will provide peer-led support for people living with HIV across Greater Manchester by training and developing people living with HIV as Volunteer Peer Mentors. Peer Mentors will be matched with mentees at George House Trust to provide a mix of short, medium and longer-term mentoring to people living with HIV in the community. As some of the planned activities were unable to take place due to the impact of Covid-19, we were also able to use some of the grant to provide a number of Life Coaching sessions to volunteers and service users engaged with the programme. In direct response to the Covid-19 crisis, the National Lottery Community Fund kindly granted £25,000 to support our Welfare Fund and to provide small discretionary emergency payments to people living with HIV in acute financial hardship, such as payments to cover the cost of attending a hospital appointment or to purchase some electricity.

# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

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### 16 Statement of funds (continued)

The restricted funds represent (continued):

- (d) Community Connections is a three-year project funded by Manchester City Council. The aim of the service is to increase people's confidence and increase connections to the local community. Trained volunteers are 'matched' with people living with HIV who want support to access new activities and opportunities in the local community. Support is time-limited, with a focus on supporting people to engage with the community, meet new people and find things that will get them out and about. The project is managed by George House Trust's Volunteer Coordinator. The service is open to anyone living with HIV and who is a resident of the City of Manchester.

Planned activities were severely impacted by Covid-19, with no in-community-based face-to-face engagement able to take place. Manchester City Council kindly agreed that some of the budget could be reallocated in response to Covid-19 as follows: a) to assist with the recruitment and initial costs of the Age+ Project Coordinator (a new service launching in June 2021), b) to invest in additional equipment to provide better infrastructure to enable us to engage with service users online and when remote working, c) to provide additional funds to enable us to support more people experiencing Food Insecurity or requiring dietician and healthy-eating support.

The Manchester City Council 'Formula Milk' grant funds start-up equipment (bottles, steriliser, cleaning equipment) and formula milk for the first 12 months of a baby's life. The aim of the scheme is to eradicate the risk of vertical transmission of HIV to infants born to mothers with HIV and to improve maternal and infant health and wellbeing.

Manchester City Council supported the George House Trust Welfare Fund with a grant of £3,000.

- (e) The Salford City Council 'Formula Milk' grant funds start-up equipment (bottles, steriliser, cleaning equipment) and formula milk for the first 12 months of a baby's life. The aim of the scheme is to eradicate the risk of vertical transmission of HIV to infants born to mothers with HIV and to improve maternal and infant health and wellbeing.
- (f) Bury, Oldham, Rochdale, Stockport, Tameside, Trafford and Wigan Metropolitan Borough Councils also provide support to new mothers through the 'spot-purchase' of our service to provide a start-up kit (bottles, steriliser, cleaning equipment) and formula milk for the first 12 months of the baby's life.
- (g) The Tesco Bags of Help Community Fund gave a grant of £500 to support our new 'Telephone Buddies' service. The Telephone Buddies project was set up in the early weeks of the first Covid-19 national lockdown to help address isolation, particularly in older or more vulnerable people living with HIV. The grant enabled our Volunteer Coordinator to engage with more volunteers and to provide basic mobile phones and top-ups to the volunteers.
- (h) In response to Covid-19, The Barnes Cotton Districts Charity kindly granted £2,000, which was used to support our Welfare Fund, providing support to people in financial hardship. The fund primarily provides basic white goods such as cookers & washing machines, as well as store vouchers for clothing.
- (i) Manchester Relief in Need kindly provided a grant to enable us to support people living with HIV in Manchester and in financial hardship through the provision of basic household white goods such as cookers, washing machines or fridges.



# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 19 Analysis of changes in net debt

	1 April 2020 £	Cash flows £	Other non- cash changes £	31 March 2021 £
Cash and cash equivalents	621,512	247,076	-	868,588
	<u>621,512</u>	<u>247,076</u>	<u>-</u>	<u>868,588</u>
Borrowings	-	-	-	-
Total	<u>621,512</u>	<u>247,076</u>	<u>-</u>	<u>868,588</u>

### 20 Leasing agreements

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2021 £	2020 £
Within one year	1,568	-
Between one and five years	<u>6,273</u>	<u>-</u>
	<u>7,841</u>	<u>-</u>

# GEORGE HOUSE TRUST

## Notes to financial statements (continued)

### 16 Statement of funds (continued)

Previous year	1 April 2019 £	Income £	Expenditure £	Transfers £	Gains and losses £	31 March 2020 £
<b>General funds</b>	561,975	486,640	(533,086)	6,673	-	522,202
<b>Designated funds</b>						
Buildings maintenance	35,000	-	-	(6,673)	-	28,327
Gregory's Place Fund	176,561	-	(6,450)	-	129,889	300,000
77 Ardwick Green unrestricted property	212,578	-	(4,949)	-	-	207,629
Landlord fund	20,000	-	-	-	-	20,000
<b>Total unrestricted funds</b>	<b>1,006,114</b>	<b>486,640</b>	<b>(544,485)</b>	<b>-</b>	<b>129,889</b>	<b>1,078,158</b>
<b>Restricted funds</b>						
Properties	171,856	-	(6,235)	-	-	165,621
Vodafone World of Difference	153	-	-	-	-	153
M.A.C Aids Fund UK	-	29,175	(28,296)	-	-	879
Lloyds TSB Foundation Funding	1,273	-	-	-	-	1,273
Big Lottery Fund	4,274	72,130	(65,036)	-	-	11,368
Manchester Guardian Society	521	-	-	-	-	521
Manchester City Council	8,915	33,149	(21,046)	-	-	21,018
Manchester Pride	2,458	-	(2,458)	-	-	-
Salford City Council	-	1,250	(846)	-	-	404
ViiV Healthcare	-	15,795	(15,795)	-	-	-
<b>Total restricted funds</b>	<b>189,450</b>	<b>151,499</b>	<b>(139,712)</b>	<b>-</b>	<b>-</b>	<b>201,237</b>
<b>Total funds</b>	<b>1,195,564</b>	<b>638,139</b>	<b>(684,197)</b>	<b>-</b>	<b>129,889</b>	<b>1,279,395</b>

### 17 Other activities

In its role as an agency for administering payments the charity collected £9,230 (2020 - £4,275) from other charities for disbursement to individuals. The amount disbursed during the year amounted to £9,230 (2020 - £4,275). These transactions are not included in the Statement of Financial Activities. The charity held £nil (2020 - £nil) at the year end which had not yet been disbursed to individuals. This amount is not included in the balance sheet.

### 18 Reconciliation of net expenditure to net cash flow from operating activities

	2021 £	2020 £
<b>Net income/(expenditure) for the year</b>	162,453	83,831
Depreciation	21,137	30,164
Gains on investments	-	(129,889)
Interest and rental income	(15,750)	(21,866)
(Increase)/decrease in debtors	(35,913)	12,277
Increase/(decrease) in creditors	99,399	46,393
<b>Net cash used in operating activities</b>	<b>231,326</b>	<b>20,910</b>



## **GEORGE HOUSE TRUST**

### **Independent Auditor's report to the Trustees of George House Trust**

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#### **Opinion**

We have audited the financial statements of George House Trust Limited for the year ended 31 March 2021 which comprise the Statement of Financial Activities, the Balance Sheet, Cashflow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

#### **In our opinion the financial statements:**

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2021, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis of Opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the trustees' use of going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

However, not all future events or conditions can be predicted. The COVID-19 viral pandemic is one of the most significant economic events for the UK with unprecedented levels of uncertainty of outcomes. It is therefore difficult to evaluate all of the potential implications on the charity and the wider economy. The trustees' view on the impact of COVID-19 is disclosed in the trustees' annual report.

## **GEORGE HOUSE TRUST**

### **Independent Auditor's report to the Trustees of George House Trust (continued)**

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#### **Other information**

The other information comprises the information in the Trustees' Report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report, which includes the directors' report and the strategic report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report included within the trustees' report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report included within the trustees' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion;

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or



## **GEORGE HOUSE TRUST**

### **Independent Auditor's report to the Trustees of George House Trust (continued)**

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- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the directors' report and take advantage of the small companies exemption from the requirement to prepare a strategic report.

#### **Responsibility of trustees**

As explained more fully in the trustees' responsibilities statement set out on pages 17 and 18, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- identifying and assessing the design and effectiveness of controls that management has in place to prevent and detect fraud;
- identifying and testing journal entries, in particular journals we considered to be unusual;
- testing the use of restricted funds to ensure correct allocation in-line with supporting agreements;
- performing sample testing on payments made, including welfare grants to ensure correctly authorised;
- reviewing of minutes and cross-referencing to figures were applicable;
- assessing the extent of compliance with applicable laws and regulations

- **GEORGE HOUSE TRUST**

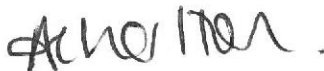
**Independent Auditor's report to the Trustees of George House Trust (continued)**

"A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/Our-Work/Audit/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Auditors-responsibilities-for-audit/Description-of-auditors-responsibilities-for-audit.aspx>.

This description forms part of our auditor's report."

**Use of our report**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Angela Chorlton (Senior Statutory Auditor)  
**for and behalf of Haines Watts Manchester Limited**  
Chartered Accountants and Statutory Auditor

Date: 04/10/2021

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