Sale Sharks Foundation

England & Wales · Charity number 1142956

Details

Other names	SHARKS COMMUNITY FOUNDATION, SHARKS COMMUNITY TRUST
Status	Registered
Legal form	Charitable company
Company number	07461043
Registered	2011-07-19
Register	View on the Charity Commission register

Contact

Address	Sale Sharks 31 Carrington Lane Carrington Manchester M31 4AB
Phone	0161 672 9928
Email	Foundation@salesharks.com
Website	www.salesharks.com

Activities

Objects: 4.THE CHARITY OBJECTS (THE OBJECTS) ARE FOR THE BENEFIT OF THE PUBLIC GENERALLY, BOTH IN THE UNITED KINGDOM AND OVERSEAS AND, IN PARTICULAR, THE INHABITANTS OF LANCASHIRE, CHESHIRE, GREATER MANCHESTER, AND THEIR SURROUNDING AREAS:-4.1 TO PROMOTE COMMUNITY PARTICIPATION IN HEALTHY RECREATION BY PROVIDING FACILITIES FOR THE PLAYING OF RUGBY UNION AND OTHER SPORTS CAPABLE OF IMPROVING HEALTH (FACILITIES IN THIS ARTICLE MEANS LAND, BUILDINGS, EQUIPMENT AND ORGANISING SPORTING ACTIVITIES);4.2 TO PROVIDE AND ASSIST IN PROVIDING FACILITIES FOR SPORT, RECREATION OR OTHER LEISURE TIME OCCUPATION OF SUCH PERSONS WHO HAVE NEED FOR SUCH FACILITIES BY REASON OF THEIR YOUTH, AGE, INFIRMITY OR DISABLEMENT, POVERTY OR SOCIAL AND ECONOMIC CIRCUMSTANCES OR FOR THE PUBLIC AT LARGE IN THE INTERESTS OF SOCIAL WELFARE AND WITH THE OBJECT OF IMPROVING THEIR CONDITIONS OF LIFE; 4.3 TO ADVANCE THE EDUCATION OF CHILDREN AND OTHER PERSONS THROUGH SUCH MEANS AS THE TRUSTEES THINK FIT IN ACCORDANCE WITH THE LAW OF CHARITY; AND4.4 FOR THE GENERAL PURPOSES OF SUCH CHARITABLE BODIES OR FOR SUCH OTHER EXCLUSIVELY CHARITABLE PURPOSES IN EACH CASE AS THE TRUSTEES MAY FROM TIME TO TIME DECIDE.

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Activities: To promote community participation in healthy recreation by providing or assisting to provide facilities for the playing of sports, recreation or other leisure time occupation capable of improving health or for people who require such facilities by reason of their youth, age, infirmity or disablement, poverty, social and economic circumstances or for the public at large

Classification

- **How:** Makes Grants To Individuals, Makes Grants To Organisations, Provides Buildings/facilities/open Space, Provides Services
- **What:** General Charitable Purposes, Education/training, The Advancement Of Health Or Saving Of Lives, Disability, Amateur Sport, Recreation
- **Who:** Children/young People, Elderly/old People, People With Disabilities, People Of A Particular Ethnic Or Racial Origin, Other Charities Or Voluntary Bodies, The General Public/mankind

Geography

- Throughout England

Finances

Period end	Income	Expenditure	Assets	Employees
2025-06-30	£990,967	£928,282	£569,460	22
2024-06-30	£951,143	£907,968	£506,775	22
2023-06-30	£886,257	£989,176	£463,601	27
2022-06-30	£819,543	£806,778	£566,520	21
2021-06-30	£702,237	£709,427	£553,755	21

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Trustees

Name	Role	Appointed
Natasha Hanson	Chair	2021-02-03
Jonathan David Brookstein		2024-06-13
Kelly Gordon		2024-06-13
Lorraine Godkin		2024-06-13
Mercedes Mary Antrobus		2024-06-13
Michelle Orange		2018-09-04
PETER WESLEY RHODES		2012-12-14
Stephen David Newton		2023-01-06

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Sale Sharks Foundation

England & Wales - Charity number 1142956

Accounts

Charity registration number 1142956 (England and Wales)

Company registration number 07461043

SALE SHARKS FOUNDATION

ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2025

SALE SHARKS FOUNDATION

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Mr A S Watson	
	Mr S D Newton	
	Mr R T J Briers	
	Mr P W Rhodes	
	Mrs M Orange	
	Ms N D G Hanson	
	Mr J D Brookstein	(Appointed 13 July 2024)
	Miss M Antrobus	(Appointed 13 July 2024)
	Mrs K M Gordon	(Appointed 13 July 2024)
	Ms L Godkin	(Appointed 13 July 2024)
Secretary	Miss A Dean	
Senior management	Ms A Dean	Chief Executive Officer
	Ms F Richardson	
	J Leech	
Charity number (England and Wales)	1142956	
Company number	07461043	
Registered office	Sharks High Performance Training Centre Carrington Lane Carrington Manchester M31 4AB	
Independent examiner	P Bell ACCA Champion TLL Limited 7-9 Station Road Preston Lancashire PR4 6SN	

SALE SHARKS FOUNDATION

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SALE SHARKS FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT)

FOR THE YEAR ENDED 30 JUNE 2025

The trustees present their annual report and financial statements for the year ended 30 June 2025.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the charity's Articles of Association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019).

Objectives and activities

Public benefit

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the charity should undertake.

Activities

Sale Sharks Foundation’s principal objective is to benefit the public of the North-West, particularly the inhabitants of Lancashire, Cheshire, Greater Manchester, Merseyside, Yorkshire, Derbyshire, and Cumbria, including their surrounding areas.

We achieve this by promoting community participation in healthy recreational activities, primarily through the provision of opportunities to engage in rugby union and other sports that contribute to improved physical and mental health. Alongside sport, the Foundation delivers personal development programmes across themes such as education, social isolation, mental wellbeing, and health. These initiatives are targeted at individuals and communities identified as having specific needs due to age, gender, disability, poverty, or socioeconomic disadvantage, as well as the wider public, in the interest of social welfare and improving quality of life.

Our place-based approach enables us to work in partnership with local authorities and borough councils in areas of identified deprivation. This collaborative model allows us to address the intersectionality at the heart of inequality, ensuring our programmes are responsive to local needs. By tracking participant engagement and measuring outcomes such as confidence and social impact, we are able to assess and evidence our contribution to supporting those most in need. A new collaboration with Manchester Metropolitan University also saw the Foundation strengthen its research outputs culminating in two year research project to evaluate the impact of the Foundations Girls Tackle Rugby programme.

Following a strategic review of our delivery model in the previous year, we maintained a consistent team size of 20 staff. This approach enabled us to deliver effectively and exceed our engagement targets, reaching 21,212 participants, which is 6,000 above our annual aim.

Achievements and performance

Significant activities and achievements against objectives

The Trustees were pleased with the continued progress Sale Sharks Foundation achieved during the 2024/25 year, having built on the work delivered in the previous year to sustain and grow the vital community work it delivers across the North West.

While the organisational strategy is currently under review for a revised version in early 2026, the Foundation’s work throughout the year remained aligned with its previous strategic framework, whilst slowly looking forward to the future of the new strategy. This previous strategy sets out a clear vision, purpose, and values, and guided delivery against key objectives focused on improving lives through sport, education, and wellbeing.

Our Vision:

Our vision is to use the power of our sport to change lives throughout the North West.

Our Purpose:
As the charitable foundation of Sale Sharks, our purpose is to use our sport to provide life-changing opportunities in education, health and wellbeing. We are committed to:

- Introducing rugby to people of all ages and abilities
- Igniting and encouraging passion for our sport
- Teaching vital skills
- Tackling inequality
- Uniting diverse groups
- Supporting the most vulnerable

Our Values:

- Passionate
- Inclusive
- Respectful
- Kind
- Fun
- Proud

Our objectives
We will use our sport to positively impact the lives of at least 15,000 people across our communities yearly in the North West. All our programmes will be aligned with our stated Vision, Purpose and Values. We will;

- Improve wellbeing in our communities.
- Inspire greater participation in, and enjoyment of, physical activity.
- Empower young people to improve their lives through education, employability and life skills.
- Provide support for our diverse communities.
- Encourage greater involvement in Sale Sharks activities as a player, coach or fan through holiday camps, match day activities and programmes such as Project Rugby.
- Support growth of the Sale Sharks family.

Meeting the Objectives
Sale Sharks Foundation continued to deliver a range of programmes benefitting communities throughout the North West across its three key departments, Community Inclusion, Education and Rugby Development. This year we have gone beyond our target of 15,000 and reached over 21,000 people. The impact over the year can be seen in our Shark Watch 2024/25 impact report available on our website, or in appendix 1.

Community Inclusion
The Community Inclusion team at Sale Sharks Foundation continued to lead impactful programmes across disability, social inclusion, and health and wellbeing throughout 2024/25.

- Our ‘Head Start’ initiative, focused on low-impact physical activity and mental wellbeing, expanded its reach this year. Sessions are now running in Sale Moor, Sale West, Whalley Range, Stretford, Woodhouse Park, Eccles, and Walkden. The programme supported 103 individuals through free physical activity sessions and mental health workshops.
- ‘Sharks Forces’, our dedicated programme for veterans and their families, supported 44 previously serving personnel and reached over 150 indirect beneficiaries through activities including social hubs, wellbeing walks, allotment projects, and away days. Delivery continued at the CorpAcq Stadium and new funding was secured to launch an employability strand in Summer 2024.
- Our partnerships with Cargill, and Place2Be enabled us to deliver two fully funded school programmes across the North West. These combined tag rugby with classroom sessions on mental wellbeing and healthy eating, engaging 1,121 pupils through Try2Connect and Eat Well Play Safe.
- The Foundation generated £6,535 through commissioned delivery, reflecting growing demand for our services.
- Building on the success of Rugby in the Park, we collaborated with The National Lottery Community Fund’s - Million Hours grant to launch ‘Engage’— two weekly sessions at Powerhouse in Moss Side for young people aged 11–16. The programme supported 416 participants, focusing on reducing anti-social behaviour through physical activity, emotional wellbeing, and life skills development.

- Our inclusive rugby initiatives sponsored by MBNA Community Investment Fund reached 1,318 participants through Tackle Together, which brings inclusive rugby sessions to Special Educational Needs (SEN) Schools across the North West and wheelchair rugby sessions to mainstream schools. Our Down Syndrome rugby team, Crusaders Fin Club, had 461 engagements across the delivery year.

Education

- The Education team continued to empower young people and adults through targeted programmes focused on learning, employability, and life skills.
- Our Alternative Provision mentoring and tutoring programme expanded across 8 schools, delivering over 800 hours of support. Despite a major contract ending mid-year, we increased overall reach and secured renewals and new partnerships for 2025/26.
- The HITZ programme remained a vital support for young people, reaching capacity with 30 participants and a waiting list by November 2024. In collaboration with Trafford College, 17 learners achieved their Level 2 Employability certificate. HITZ on Track was also delivered in secondary schools, engaging 175 students.
- Strong employer partnerships continued with Aldi and Heathcoates, while new collaborations with Gallaway Construction and Connolly Ltd created fresh opportunities. Additional support came from NHS Sexual Health Team, GM Police, One Million Mentors, and Access Sport.
- The Holiday Activity Fund programme at Sale West Community Centre provided daily activities and meals for 36 young people. We have had a lot of positive feedback from Sale West and the Local Authority has confirmed funding will be extended into 2025/26.WEA funding enabled us to deliver life and digital skills sessions for young people, disabled individuals, and older adults. These sessions helped build confidence, reduce isolation, and connect participants with further local opportunities for skill development.

Rugby development

Our Rugby Development Department plays an important role in a number of the Sale Sharks Foundations objectives. Specifically, the Rugby Development Department aims to;

- Inspire greater participation in, and enjoyment of, physical activity.
- Help bring diverse communities together
- Encourage greater involvement in Sale Sharks activities as a player, fan or coach.
- Develop a new Women and Girls Programme.

During the last 12 months our activities have focused on developing maintaining existing delivery in terms of volume and quality, whilst also focusing on the build up to the Rugby World Cup. Below are some highlights of the previous 12 months delivery.

- Our Residential Camps saw over 200 young people attend 3 weeks of activity during the summer across 2 boys residentials and 1 girls residential. This once again so a record breaking week of girls activity with 42 girls as boarders and 3 day boarders on their residential.
- The provision of Project Rugby was maintained in partnership with Premiership Rugby, Gallagher and the RFU. This programme see’s us introduce Rugby Union to low socio-economic groups, Diverse Ethnic Communities, Women and Girls and Disability Groups. As part of this programme we gave 2 teams the opportunity to attend the Gallagher Premiership Final.
- Girls Tackle Rugby continued its development of both the individual participants and the sport of Rugby Union in the North West. This culminated with a collaborative research report in to the programme with Manchester Metropolitan University, Institute of sport.
- Our delivery also benefitted from the Impact 25 funding from England Rugby as we delivered targeted delivery to girls aged 6 to 12 in Manchester and Liverpool. This programme was targeting Sefton, Liverpool Collegiate, Sale FC, Trafford MV RFCC, Manchester RUFC, Stockport RUFC, Broughton Park, Didsbury Toc H.

Partnerships
At Sale Sharks Foundation, partnerships are central to our mission to create lasting change across the North West. In 2024/25, our work was powered by a collective of committed organisations who share our belief that sport can be a catalyst for inclusion, resilience, and opportunity.

With national governing bodies such as England Rugby and Premiership Rugby, we continued to break down barriers to participation, bringing rugby to communities historically underrepresented in the game. Local authority partners including Trafford Council, MCRActive, and Salford City Council enabled us to deepen our reach into neighbourhoods, while collaboration with regional police forces and local Violence Reduction Units (VRU) supported our work with young people at risk of crime.

Corporate and charity partners played a pivotal role in expanding our impact. Thanks to Cargill and Place2Be, over 1,100 pupils engaged in programmes combining physical activity with lessons in mental wellbeing and nutrition. MBNA Community Investment Fund continued to champion inclusive rugby, helping us reach over 1,300 participants through SEN and wheelchair rugby sessions.

With funding from The National Lottery Community Fund's Million Hours grant, we launched Engage - a new initiative tackling anti-social behaviour through sport and emotional wellbeing. Additional support from One Million Mentors and the Workers' Educational Association (WEA) enabled us to deliver skills sessions for young people, disabled individuals, and older adults.

Our longstanding partnership with Sale Sharks Rugby Club remains at the heart of our work. United as the Sharks Family, we continue to grow the game and foster hope, confidence, and connection.
These partnerships are the foundation of our impact. Together, we are building a North where everyone has the opportunity to thrive.

Financial review
In the year ended 30th June 2025, the income was £990,968, an increase of 4% from the previous year's income of £951,143, showing a consistent growth of 4% for the last two years. There was also a commensurate decrease in staff costs to £604,938 from £605,337 in the previous year.

The financial performance of Sale Sharks Foundation continued on its positive trajectory, seeing a surplus of £62,685 this year. This improvement reflects the Foundation's continued efforts to optimise operational efficiencies, diversify funding sources, and strengthen partnerships with key stakeholders. Whilst we are still tackling the challenges that saw many VCSE charities struggle this year, especially with large government increases to National Insurance and Minimum Wage, we remain positive that through the continued development of the partnerships mentioned in the section above, the Foundation's ability to deliver its objectives sustainably, reinforcing its impact in the communities it serves will continue.

Investment Policy
In August 2025, the trustees approved a new **Finance, Investments & Reserves Policy**, reinforcing the Foundation's commitment to responsible financial stewardship. A key provision of the policy is the safeguarding of funds by ensuring that no more than £85,000 is held with any single banking group at any one time, in line with the Financial Services Compensation Scheme (FSCS**)** deposit protection limit. This approach ensures that all Foundation funds remain protected in the event of a bank failure.

The policy also reflects our ethical values, with a clear commitment to avoid investments that conflict with the Foundation's charitable aims; specifically excluding sectors such as tobacco, arms, and gambling.

To support the implementation of this policy, towards the end of FYE25 the Foundation partnered with **CAF Bank** to access their partnered **Flagstone platform**, enabling more efficient management of our cash holdings. This platform allows us to diversify funds across multiple banks with ease, enhancing both protection and accessibility. In addition to safeguarding our reserves, this approach has also delivered improved returns on our investments, ensuring that every pound works harder in support of our mission.

Reserves policy
The Board has a free reserves policy of between three-six months running costs if all funding ceased suddenly. This equates to between £245,000 - £491,000 based on proposed 2025/26 expenditure and designated funds which forms part of the reserves policy.

The current free reserves total £448,700 which is 5.8 months worth of budgeted costs.

Risk Review
Sale Sharks Foundation maintains a robust risk management framework to identify, assess, and mitigate risks that could impact our mission and operations. This framework is reviewed regularly and reported quarterly to our Trustee Finance & Risk subgroup and the Board.
In 2024/25, we have updated our key risks in response to sector-wide challenges and internal developments. Our top three risks are:

- **Funding and Financial Sustainability**

  The VCSE sector continues to face economic pressures, with reduced availability of unrestricted funding and increased competition for grants. While we have developed a three-year fundraising action plan and are actively diversifying income streams, sustaining core delivery and covering essential costs remains a key risk. We are mitigating this through strategic partnerships, awareness-building, and targeted investment in fundraising capacity.

- **Workforce Capacity and Wellbeing**

  Recruitment and retention of skilled staff remains challenging, particularly in specialist areas such as sport for development and community engagement. Rising demand for services also places pressure on existing teams. We are addressing this through flexible working, professional development, and a renewed focus on wellbeing and recognition. Alongside regular check-ins, we conduct an annual staff survey, which has shown significant positive shifts in staff sentiment over the past two years.

- **Digital and Strategic Transformation**

  As we implement our new 5-year strategy and invest in digital systems and monitoring and evaluation tools, there is a risk of disruption or underutilisation. To mitigate this, we are embedding change management practices, investing in training, and ensuring our governance structures support innovation, compliance, and long-term sustainability.

Through ongoing monitoring and proactive management, we remain committed to maintaining stability, safeguarding impact, and adapting to the evolving needs of our communities.

Plans for future periods

Building on the year-on-year progress and financial turnaround achieved over the past two years, and informed by horizon scanning across the VCSE sector, Sale Sharks Foundation remains focused on maintaining financial stability while expanding delivery to meet our newly aligned strategic goals. Our priorities for the coming year include:

1. Sustainable Financial Growth

We recognise the financial outlook is challenging, but following our Fundraising Review and three-year action plan, we have a clear strategy to sustain delivery. In year one (2025/26), we'll focus on awareness-building and connection to strengthen foundations and improve long-term partnerships, including joint corporate pitches with Sale Sharks. We're also reviewing internal capacity to enhance our approach to bids, grants, and individual and corporate fundraising.

2. Launching Our New 5-Year Strategy

Following 12 months of internal development, we plan to publicly launch our new 5-year strategy next year. Rooted in community consultation and landscape analysis, the strategy reflects our belief that rugby can do more than win matches—it can break barriers, build belonging, and shape brighter futures. Our mission is simple but powerful: to level the playing field across the North West. We will focus on supporting those too often left behind: women and girls, disabled people, individuals living in poverty, and those at risk. Through this strategy, we aim to drive healthy futures, foster social connection, and create a sense of community akin to a Sale Sharks clubhouse.

3. Increasing Awareness and Engagement

As part of our fundraising action plan, we will introduce a new Marketing & Communications Manager role, funded through designated resources. This role will bring expertise in storytelling, data-driven insight, and community engagement, helping to strengthen awareness of the Foundation across social media, supporter networks and partnerships.

4. Insight-Led, Community-Driven Delivery

We will continue embedding monitoring, evaluation, and research at the heart of our work. This includes increasing data collection on outcomes as well as outputs, releasing joint research into girls' tackle rugby with Manchester Metropolitan University, and exploring the development of a social value model for the Foundation.

5. Governance Reform and Digital Transformation

Our journey to strengthen governance and compliance continues, with a focus on creating safe, efficient environments for community engagement. We will build on recent investments in charity-specialist accounting software, our CRM and event platform (Beacon), and embedded new GMS system. We also plan to explore the use of AI to future-proof operations and enhance efficiency.

Structure, governance and management

The charity is a company limited by guarantee. Sale Sharks Foundation is a registered charity (No. 1142956) and limited company (No. 07461043) and is governed by its Articles of Association which were adopted on 10 November 2010.

The Articles of Association include the selection and appointment process of new Trustees.

The Board of Trustees administers Sale Sharks Foundation. The day to day operations of the Foundation are managed by the Chief Executive Officer, who reports directly to the Board. The Board has instigated systems and controls in relation to such matters as finance, contracts and employment and considers these to be appropriate safeguards in relation to the day to day operations of the Foundation.

The charity follows a transparent and structured process for recruiting and appointing new trustees, which includes open recruitment through various channels, such as the charity's website, professional networks, and assesses candidates based on their skills, experience, and alignment with the organisation's mission. Additionally, there is a nomination process where existing trustees nominate and second the appointment of Trustee's onto the board.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr A S Watson	
Mr S D Newton	
Mr R T J Briers	
Mr P W Rhodes	
Mrs M Orange	
Ms N D G Hanson	
Mrs P E Abbott	(Resigned 3 October 2025)
Mr J D Brookstein	(Appointed 13 July 2024)
Miss M Antrobus	(Appointed 13 July 2024)
Mrs K M Gordon	(Appointed 13 July 2024)
Ms L Godkin	(Appointed 13 July 2024)

The trustees' report was approved by the Board of Trustees.

A S Watson

.....

Mr A S Watson

Trustee

Date: 30/01/2026 .....

SALE SHARKS FOUNDATION

INDEPENDENT EXAMINER'S REPORT

TO THE TRUSTEES OF SALE SHARKS FOUNDATION

I report to the trustees on my examination of the financial statements of Sale Sharks Foundation (the charity) for the year ended 30 June 2025.

Responsibilities and basis of report

As the trustees of the charity (and also its directors for the purposes of company law), you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006.

Having satisfied myself that the financial statements of the charity are not required to be audited under Part 16 of the Companies Act 2006 and are eligible for independent examination, I report in respect of my examination of the charity's financial statements carried out under section 145 of the Charities Act 2011. In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the Charities Act 2011.

Independent examiner's statement

Since the charity's gross income exceeded £250,000, the independent examiner must be a member of a body listed in section 145 of the Charities Act 2011. I confirm that I am qualified to undertake the examination because I am a member of the Association of Chartered Certified Accountants, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1 accounting records were not kept in respect of the charity as required by section 386 of the Companies Act 2006.

2 the financial statements do not accord with those records; or

3 the financial statements do not comply with the accounting requirements of section 396 of the Companies Act 2006 other than any requirement that the financial statements give a true and fair view, which is not a matter considered as part of an independent examination; or

4 the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.



Champion TLL Limited
P Bell ACCA
7-9 Station Road
Hesketh Bank
Preston
Lancashire
PR4 6SN
Date: 30/01/2026

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2025

Current financial year	Notes	Unrestricted funds general 2025 £	Unrestricted funds designated 2025 £	Restricted funds 2025 £	Total 2025 £	Total 2024 £
Income from:						
Donations and legacies	**3**	93,842	-	-	93,842	454,855
Charitable activities						-
Educational	**4**	81,979	-	63,821	145,800	65,051
Rugby dev't	**4**	273,803	-	181,654	455,457	144,707
Community inclusion	**4**	25,304	-	256,566	281,870	281,237
Other trading activities	**5**	6,859	-	-	6,859	-
Investments	**6**	7,139	-	-	7,139	5,293
Total income		488,926	-	502,041	990,967	951,143
Expenditure on:						
Raising funds	**7**	10,120	-	-	10,120	9,231
Charitable activities	**8**	416,121	-	502,041	918,162	898,737
Total expenditure		426,241	-	502,041	928,282	907,968
Net income		62,685	-	-	62,685	43,175
Transfers between funds		(85,760)	85,760	-	-	-
Net movement in funds	**10**	(23,075)	85,760	-	62,685	43,175
Reconciliation of funds:						
Fund balances at 1 July 2024		471,775	35,000	-	506,775	463,600
Fund balances at 30 June 2025		448,700	120,760	-	569,460	506,775

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES (CONTINUED) INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2025

Prior financial year	Notes	Unrestricted funds general 2024 £	Unrestricted funds designated 2024 £	Restricted funds 2024 £	Total 2024 £
Income from:					
Donations and legacies	**3**	11,485	-	443,370	454,855
Charitable activities					-
Educational	**4**	65,051	-	-	65,051
Rugby dev't	**4**	144,707	-	-	144,707
Community inclusion	**4**	92,158	-	189,079	281,237
Investments	**6**	5,293	-	-	5,293
Total income		318,694	-	632,449	951,143
Expenditure on:					
Raising funds	**7**	-	-	9,231	9,231
Charitable activities	**8**	275,519	-	623,218	898,737
Total expenditure		275,519	-	632,449	907,968
Net income		43,175	-	-	43,175
Transfers between funds		(35,000)	35,000	-	-
Net movement in funds	**10**	8,175	35,000	-	43,175
Reconciliation of funds:					
Fund balances at 1 July 2023		463,600	-	-	463,600
Fund balances at 30 June 2024		471,775	35,000	-	506,775

SALE SHARKS FOUNDATION

BALANCE SHEET

AS AT 30 JUNE 2025

	Notes	2025 £	£	2024 £	£
Fixed assets					
Tangible assets	**14**		-		3,221
Current assets					
Debtors	**15**	76,386		83,004	
Cash at bank and in hand		864,166		588,844	
		940,552		671,848	
Creditors: amounts falling due within one year	**16**	(371,092)		(168,294)	
Net current assets			569,460		503,554
Total assets less current liabilities			569,460		506,775
The funds of the charity					
Unrestricted funds - general	**20**		448,700		471,775
Unrestricted funds - designated	**19**		120,760		35,000
			569,460		506,775

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 30 June 2025.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the trustees on 30/01/2026

A S Watson

Mr A S Watson
Trustee

Company registration number 07461043 (England and Wales)

SALE SHARKS FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2025

	Notes	2025 £	2025 £	2024 £	2024 £
Cash flows from operating activities					
Cash generated from operations	**23**		268,183		58,601
Investing activities					
Investment income received		7,139		5,293	
Net cash generated from investing activities			7,139		5,293
Net cash generated from financing activities			-		-
Net increase in cash and cash equivalents			275,322		63,894
Cash and cash equivalents at beginning of year			588,844		524,950
Cash and cash equivalents at end of year			864,166		588,844

1 Accounting policies

Charity information

Sale Sharks Foundation is a private company limited by guarantee incorporated in England and Wales. The registered office is Sharks High Performance Training Centre, Carrington Lane, Carrington, Manchester, M31 4AB.

1.1 Basis of preparation

The financial statements have been prepared in accordance with the charity's Memorandum and Articles of Association, the Companies Act 2006, FRS 102 “The Financial Reporting Standard applicable in the UK and Republic of Ireland” (“FRS 102”) and the Charities SORP "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019). The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives.

Designated funds are free reserves that have been designated by the trustees for specific purposes. These are further disclosed in the notes to the accounts.

Restricted funds are subject to specific conditions by donors or grantors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

Endowment funds are subject to specific conditions by donors that the capital must be maintained by the charity.

1.4 Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

1 Accounting policies **(Continued)**

1.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement, and the amount of the obligation can be measured reliably.

Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities based on the percentage of income that each activity generates. Central staff costs are allocated on the same basis, and depreciation charges are allocated on the portion of the asset's use.

1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings	20% Straight Line basis
Computers	20% Straight Line basis
Motor vehicles	20% Straight Line basis

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the statement of financial activities.

1.7 Impairment of fixed assets

At each reporting end date, the charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

1 Accounting policies **(Continued)**

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

1.10 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.11 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Income from donations and legacies

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total 2025 £	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £
Donations and gifts	93,842	-	93,842	11,485	443,370	454,855

4 Income from charitable activities

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total 2025 £	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £
Educational						
Services provided under contract	81,979	63,821	145,800	65,051	-	65,051
Rugby dev't						
Services provided under contract	273,803	181,654	455,457	144,707	-	144,707
Community inclusion						
Services provided under contract	25,304	256,566	281,870	92,158	189,079	281,237
	381,086	502,041	883,127	301,916	189,079	490,995

5 Income from other trading activities

	Unrestricted funds 2025 £	Unrestricted funds 2024 £
Non-charitable trading activities	684	-
Fundraising events	6,175	-
Other trading activities	6,859	-

6 Income from investments

	Unrestricted funds 2025 £	Unrestricted funds 2024 £
Interest receivable	7,139	5,293

7 Expenditure on raising funds

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total 2025 £	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £
Fundraising and publicity						
Other fundraising costs	10,120	-	10,120	-	-	-
Staff costs	-	-	-	-	9,231	9,231
	10,120	-	10,120	-	9,231	9,231

8 Expenditure on charitable activities

	Rugby development 2025 £	Community inclusion 2025 £	Educational 2025 £	Total 2025 £	Rugby development 2024 £	Community inclusion 2024 £	Educational 2024 £	Total 2024 £
Direct costs								
Staff costs	276,177	156,276	66,686	499,139	142,476	242,980	79,362	464,818
Delivery costs	59,889	13,996	9,629	83,514	22,269	103,157	14,056	139,482
	336,066	170,272	76,315	582,653	164,745	346,137	93,418	604,300
Share of support and governance costs (see note 9)								
Support	173,915	94,337	50,323	318,575	107,802	127,617	38,907	274,326
Governance	9,065	5,186	2,683	16,934	7,903	9,352	2,856	20,111
	519,046	269,795	129,321	918,162	280,450	483,106	135,181	898,737
Analysis by fund								
Unrestricted funds - general	337,392	13,229	65,500	416,121	96,787	136,969	41,763	275,519
Restricted funds	181,654	256,566	63,821	502,041	183,663	346,137	93,418	623,218
	519,046	269,795	129,321	918,162	280,450	483,106	135,181	898,737

9 Support costs allocated to activities

	2025	2024
	£	£
Staff costs	105,799	131,288
Depreciation	3,221	18,911
Rent	14,051	13,748
Printing, post, stationery	-	1,383
Establishment cost	2,166	23,170
Other staff costs	48,325	24,435
Motor & travel	2,129	5,529
Accountancy	16,934	20,111
Bank charges	-	561
Legal and professional	107,678	-
Other	45,326	55,301
	345,629	294,437
Analysed between:		
Rugby development	182,980	115,705
Community inclusion	99,523	136,969
Educational	53,006	41,763
	335,509	294,437

10 Net movement in funds

	2025	2024
	£	£
The net movement in funds is stated after charging/(crediting):		
Fees payable for the independent examination of the charity's financial statements	3,600	3,500
Depreciation of owned tangible fixed assets	3,221	18,911

11 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

12 Employees

The average monthly number of employees during the year was:

	2025	2024
	Number	Number
Charitable activities	20	22

12 Employees **(Continued)**

Employment costs	2025 £	2024 £
Wages and salaries	552,867	532,061
Social security costs	37,255	35,159
Other pension costs	14,816	38,117
	604,938	605,337

The number of employees whose annual remuneration was more than £60,000 is as follows:

	2025 Number	2024 Number
£60,001 - £70,000	1	1

Remuneration of key management personnel

The total employee benefits of the key management personnel were £157,168 (2024: £145,065)

13 Taxation

The charity is exempt from taxation on its activities because all its income is applied for charitable purposes.

14 Tangible fixed assets

	Fixtures and fittings £	Motor vehicles £	Total £
Cost			
At 1 July 2024	38,233	11,245	49,478
At 30 June 2025	38,233	11,245	49,478
Depreciation and impairment			
At 1 July 2024	36,512	9,745	46,257
Depreciation charged in the year	1,721	1,500	3,221
At 30 June 2025	38,233	11,245	49,478
Carrying amount			
At 30 June 2024	-	1,500	3,221

15 Debtors

	2025	2024
Amounts falling due within one year:	**£**	**£**
Trade debtors	54,787	65,926
Other debtors	145	-
Prepayments and accrued income	21,454	17,078
	76,386	83,004

16 Creditors: amounts falling due within one year

	Notes	2025	2024
		£	**£**
Other taxation and social security		-	10,383
Government grants	**17**	293,716	86,705
Trade creditors		11,124	5,343
Other creditors		9,874	14,921
Accruals and deferred income		56,378	50,942
		371,092	168,294

17 Government grants

Deferred income is included in the financial statements as follows:

	2025	2024
	£	**£**
Deferred income is included within:		
Current liabilities	293,716	86,705
Movements in the year:		
Deferred income at 1 July 2024	86,705	80,085
Released from previous periods	(86,705)	(80,085)
Resources deferred in the year	293,716	86,705
Deferred income at 30 June 2025	293,716	86,705

18 Retirement benefit schemes

	2025	2024
Defined contribution schemes	**£**	**£**
Charge to profit or loss in respect of defined contribution schemes	14,816	38,117

The charity operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

19 Unrestricted funds - designated

These are unrestricted funds which are material to the charity's activities.

	At 1 July 2024	Transfers	At 30 June 2025
	£	£	£
Towards 25/26 strategy implementation	35,000	85,760	120,760

Previous year:	At 1 July 2023	Transfers	At 30 June 2024
	£	£	£
Towards 25/26 strategy implementation	-	35,000	35,000

The balance of the designated funds has been transferred from the surplus made in the year and set aside by the trustees towards the strategy for 25/26.

20 Unrestricted funds

The unrestricted funds of the charity comprise the unexpended balances of donations and grants which are not subject to specific conditions by donors and grantors as to how they may be used. These include designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes.

	At 1 July 2024	Incoming resources	Resources expended	Transfers	At 30 June 2025
	£	£	£	£	£
General funds	471,775	488,926	(426,241)	(85,760)	448,700

Previous year:	At 1 July 2023	Incoming resources	Resources expended	Transfers	At 30 June 2024
	£	£	£	£	£
General funds	463,600	318,694	(275,519)	(35,000)	471,775

21 Analysis of net assets between funds

	Unrestricted funds general 2025	Unrestricted funds designated 2025	Restricted funds 2025	Endowment funds 2025	Total 2025
	£	£	£	£	£
At 30 June 2025:					
Current assets/(liabilities)	448,700	120,760	-	-	569,460
	448,700	120,760	-	-	569,460

21 Analysis of net assets between funds **(Continued)**

	Unrestricted funds general 2024	Unrestricted funds designated 2024	Restricted funds 2024	Endowment funds 2024	Total 2024
	£	£	£	£	£
At 30 June 2024:					
Tangible assets	3,221	-	-	-	3,221
Current assets/(liabilities)	468,554	35,000	-	-	503,554
	471,775	35,000	-	-	506,775

22 Related party transactions

There were no disclosable related party transactions during the year (2024 - none).

23 Cash generated from operations

	2025	2024
	£	£
Surplus for the year	62,685	43,175
Adjustments for:		
Investment income recognised in statement of financial activities	(7,139)	(5,293)
Depreciation and impairment of tangible fixed assets	3,221	18,911
Movements in working capital:		
Decrease in debtors	6,618	14,317
(Decrease) in creditors	(4,213)	(19,129)
Increase in deferred income	207,011	6,620
Cash generated from operations	268,183	58,601

24 Analysis of changes in net funds

The charity had no material debt during the year.

SALE SHARKS FOUNDATION IMPACT IN NUMBERS (24/25):



21,212

People engaged with in 2024/25



17,708

People played some form of rugby through the work of the Foundation



47%

Of programme participants were women and girls.



75

Days of rugby development camps, days and residentials



£9,000

Given back to grassroots rugby clubs



300

\+

Hours of inclusive rugby and wheelchair rugby sessions delivered through MBNA sponsored Tackle Together programme



803

Mentoring/tutoring sessions delivered to pupils through alternative provision programme



1,232

Girls introduced to rugby through our Girls Tackle Rugby programme



1st

Sale Sharks Foundation the top delivery team in the country for England Rugby 6 to 12 programme.



656

Year 3 and 4 children from schools in the Salford and Trafford area learn about healthy eating and lifestyle through Eat Well, Play Safe programme with Cargill



860

Children involved in a matchday activity at a Sale Sharks home game

SALE SHARKS FOUNDATION

SHARKS WATCH

SALE SHARKS FOUNDATION

IMPACT REPORT 2024-25







OUR VISION:

Is to use the power of our sport to change lives throughout the North West

OUR PURPOSE:

As the charitable Foundation of Sale Sharks, our purpose is to use the power of our sport to provide life-changing opportunities in education, health and wellbeing

WE ARE COMMITTED TO:

- **Introducing rugby to people of all ages and abilities**
- **Igniting and encouraging passion for our sport**
- **Teaching vital skills**
- **Tackling inequality**
- **Uniting diverse groups**
- **Supporting the most vulnerable**

WE PROMISE TO:

- **Improve wellbeing in our communities, specifically in the areas of social inclusion and loneliness.**
- **Inspire greater participation in, and enjoyment of, physical activity to improve health and instil long-term sporting activity habits**
- **Provide opportunities and activities to improve mental health**
- **Help young people gain qualifications, improve life skills and make better informed choices**
- **Help bring our diverse communities together and enable greater understanding between them**
- **Encourage greater involvement in Sale Sharks activities as a player, coach or fan**
- **Develop a new women and girls programme to complement the recent addition of the Women's Premiership Team to the Sale Sharks family.**

OUR VALUES:

Passionate
Inclusive
Respectful
Kind
Fun
Proud

INTRODUCTION



It gives me a great sense of pride to introduce our Sharks Watch Impact Report for the 2024/25 delivery year, highlighting the transformative impact that our sport and programmes have on so many people's lives across the North West.

This report not only reflects our incredible achievements and the outstanding commitment of our dedicated and passionate team, it reaffirms the vital role that the Sale Sharks Foundation plays at the heart of our communities.

This year, we have worked alongside 21,000 people to tackle inequality, provide access to new opportunities and be the beating heart of a community club house for Sale Sharks. All this while empowering people to live healthier lives and achieve better outcomes. To every person we have worked with, thank-you for placing your trust in us.

The importance of our work cannot be underestimated. Our support is crucial to so many, and as we continue to adapt to the needs of our communities, the insights of our delivery and participants will help shape our strategy for the years to come.

As always, we cannot achieve the impact we do without the efforts of our amazing Foundation team and the support of our trustees, partners, funders, friends and the whole Sale Sharks family. We really do value your contributions and commitment to driving meaningful change throughout the region.

Together, we will continue to ensure that nobody is left on the sidelines.

ABI DEAN, CEO



On behalf of the Board of Trustees, I would like to thank the amazing Foundation team for another fantastic year of impactful delivery across the North West.

At a time when demands for services and support continues to grow, the Sale Sharks Foundation remains right at the heart of our communities, tackling inequality, bringing people together and helping those who need it the most.

As you will see from this report, the projects that the Foundation delivers can be life-changing for so many people. It also highlights how our wonderful sport and its values can act as a transformative platform for social change. It offers structure, connection, hope and fosters a sense of community that goes way beyond the pitch. Rugby has a place for everyone.

While we celebrate the success of 2024/25, the Foundation remains aware of the societal challenges ahead and continues to adapt its provision to meet the needs of our communities.

Your support is vital in helping the Foundation achieve its aims, and I would like to thank all the donors, sponsors, partners and people who continue to give their time, money and expertise to help the Foundation run our impactful programmes and initiatives.

Our highly skilled, dynamic and passionate Foundation team is already delivering for 2025/26 and remains driven to develop our offerings further.

Thank-you once again for your support. Here's to another year of life-changing impact.

ANDY WATSON, CHAIR OF TRUSTEES

OUR IMPACT IN NUMBERS:

21,212

people engaged with in 2024/25

17,708

people played some form of rugby through the work of the Foundation

47%

of programme participants were women and girls*

860

children involved in a matchday activity at a Sale Sharks home game

1,800+

children attend Festivals as part of programmes delivered by the Foundation

656

year 3 and 4 children from schools in the Salford and Trafford area learn about healthy eating and lifestyle through Eat Well, Play Safe programme with Cargill

75

days of rugby development camps, days and residentials

1,232

girls introduced to rugby through our Girls Tackle Rugby programme

803

mentoring/ tutoring sessions delivered to pupils through alternative provision programme

1st

Sale Sharks Foundation the top delivery team in the country for England Rugby 6 to 12 programme

300+

hours of inclusive rugby and wheelchair rugby sessions delivered through MBNA supported Tackle Together programme

£9,000

given back to grassroots rugby clubs

*of data recorded

SALE SHARKS FOUNDATION

DISABILITY

TACKLE TOGETHER

462 school children worked with in SEN schools

Tackle Together is the Foundation's leading disability and inclusion schools programme, delivered in partnership with MBNA.

The programme sees Foundation coaches bring inclusive rugby sessions to Special Educational Needs (SEN) Schools across the North West. The initiative aims to empower children and young people by helping them learn new skills and experience the joy of rugby in an accessible and welcoming environment.

20 SEN Schools engaged

Wheelchair rugby sessions are also offered to mainstream schools to educate children and raise awareness of disability sport, offering pupils the chance to experience this for themselves.

Our sessions delivered through the Tackle Together programme engage young people of all abilities, break down barriers and inspire connection.



"It's been fantastic to see how Tackle Together continues to grow - not just in numbers, but in the impact it has.

"At MBNA, we're proud to support inclusive opportunities that help our communities thrive."

Victoria Dowd, Sponsorships Manager at MBNA

mbna

"Our Tackle Together sessions have had a powerful impact on our students, promoting inclusion, teamwork, and physical confidence. These wheelchair rugby sessions are a highlight of the week — it's wonderful to see students who use wheelchairs playing alongside their ambulant peers, all equally engaged and excited by the fast-paced, competitive nature of the game.

"The sessions not only break down barriers and challenge perceptions around disability but also encourage teamwork, empathy, and mutual respect. Students develop vital skills such as communication and cooperation while improving their strength, coordination, and confidence. The joy, laughter and camaraderie shared on the court truly embody what inclusive sport is all about."

Sarah Marshall, Deputy Head, Lancasterian School

841 school children taking part in Wheelchair Rugby taster sessions

300+ hours of inclusive rugby and wheelchair rugby sessions delivery combined

TACKLE TOGETHER FESTIVAL

More than 70 pupils from Special Educational Needs (SEN) Schools across the North West came together for our Tackle Together Festival at Seashell Trust, the learning disability charity in Cheadle. Providing inclusive access to sport for young people with disabilities aged 9-16, the festival featured skill-building sessions, tag rugby games and team-based activities.

Each participant received a medal and gift bag, courtesy of MBNA, to mark the occasion.



"Over the years, Seashell have been delighted to receive support from the Sale Sharks Foundation, delivering rugby sessions that open the game up to students with the most complex disabilities. Hosting the rugby festival here at Seashell was more than just an event, it was a celebration of inclusion, teamwork, and opportunity. It strengthened the bond between the two organisations and created even more chances for young people with disabilities to experience the joy of sport. The festival brought together education providers from across the region, all in a top-class facility designed to meet every individual's needs, which made this the perfect stage for the Tackle Together programme finale."

Carl Cawood, Senior Physical Activity Development Officer (Service Development), Seashell Trust



CRUSADERS FIN CLUB

The Crusaders Fin Club is a thriving tag rugby programme for young people with Down's syndrome. Delivered as part of our Tackle Together programme, in partnership with the MBNA Community Investment Programme, it welcomes players between the ages of 5 and 25 for free, inclusive, non-contact tag rugby sessions, every other Sunday at Sale Sharks' Carrington Training Centre.

Beyond the physical activity, the Crusaders Fin Club has also become a vital support network for both players and families. For many participants, the group offers a sense of purpose and belonging, a safe space to be themselves, enjoy the game they love, and build lasting friendships. For parents, it has created a network of shared experience, encouragement, and mutual support.

"James loved his training session. It was so good to see him running... a good sign which shows he's enjoying himself and makes the journey so worthwhile."

Parent of Crusaders Fin Club player

In 2024/25, the Crusaders Fin Club participated in the Wooden Spoon TagFest tournament, making up a TigerSharks team with the Leicester Tigers, plus took part in the Project Rugby Festival at Twickenham Stoop.

Another poignant moment was marking World Down Syndrome Day 2025 by running out as mascots with the Sale Sharks for the match against Northampton Saints. The fixture saw the sides support the 'Lots of Socks' campaign by running out in odd socks.





461 engagements across the delivery year

25 sessions delivered for children and young people with Down's syndrome



BREAKING BARRIERS

Our Breaking Barriers programme provides access to holistic wellbeing and educational activities for children and young people who have hearing impairments. Supporting the development of positive social networks, mental resilience and healthy aspirations for the future, those attending our sessions showed clear improvements in skills and confidence through participation in structured rugby games and inclusive activities.

In 2024/25, we also built and deepened relationships with a range of local organisations and charities to raise further awareness of our provision, with the aim of reaching more children and young people who will benefit from the programme.

HEALTH & WELLBEING

HEADSTART

172 sessions across 7 locations

HeadStart is a positive mental and physical wellbeing programme providing adults (18+) with regular, low-impact physical activity sessions mixed with social engagement and mental wellbeing discussions. The sessions help tackle inactivity and reduce social isolation.



With a focus on inclusivity, the sessions are tailored to be accessible to all, regardless of ability or background. We've seen a significant increase in participation across the delivery year, with sessions running across various locations in Manchester, Trafford and Salford.

The HeadStart programme is well established within these local communities and receives regular referrals through the community connector network.

Groups running include Sharks Together (working with men 50+ and living with long term health conditions, Let's Move Together (working with men aged 30-55 and living with common mental health conditions) and our HeadStart sessions, which focus on adult mental health improvement.

"I feel within myself that I'm achieving something. I was very depressed when I was referred to the group and I'd lost all my confidence. Even walking around the block felt too much."

Female participant on the HeadStart programme

"It's got me moving again, which has had a big part in me feeling better about myself."

Male participant, 50s

Scan the QR code to learn more about the HeadStart programme and its benefits for our participants

103 individuals supported with their mental health and long-term health conditions



SHARKS FORCES

Our Sharks Forces programme promotes positive mental and physical wellbeing, supporting service personnel, veterans and their families. Our mission is to foster a welcoming community where participants can reconnect, stay active and access essential resources and support.

As part of the programme, we run weekly social hubs, wellbeing walks and a monthly community allotment project. We also work closely with a host of local partners and service providers to support those on the programme further by signposting to other services available to them.

Allowing the forces community to bond with others who have shared experiences, programme participants report reduced feelings of loneliness and social isolation.

Proudly supported by the Armed Covenant Fund and Veterans Foundation, Sharks Forces helped 44 programme participants stay engaged and active in the community during 2024/25.

In May, we also marked the 80th anniversary of VE Day with a get together for local veterans to share their stories and remember those no longer with us.

"We would like to extend our heartfelt thanks to the Sale Sharks Foundation for their incredible support of veterans from the Salford Area Veterans Enterprise (SAVE). Through their commitment to community engagement, the Foundation has provided invaluable opportunities for our veterans to reconnect, stay active, and feel supported.

"From facilitating regular sporting activities to support from their Monday Morning Social Group, Sale Sharks Foundation has made a real difference to the lives of those who have served. Most recently, their generous support helped make our D-Day outing to the Imperial War Museum North a memorable and meaningful experience for all involved.

"A special thank you goes to Ollie and his dedicated team for their continued support and partnership. We deeply appreciate all you have done – and continue to do – to support our veterans. We look forward to working together in the future to build on this strong foundation."

Dave Marriott, Peer to Peer Lead, SAVE



Sharks Forces helped 44 programme participants

"The sessions I've been to have been intriguing. Since having my meltdown in 23/24 I've not really ventured out, only to work, so it's helpful and has helped somewhat building the courage to go out and meet others. It brings back memories, with a great bunch of people."

Paul, veteran

EAT WELL PLAY SAFE

Run in partnership with Trafford food producer Cargill, our Eat Well, Play Safe programme empowers Year Three and Four pupils to make healthier lifestyle choices.

Delivered to schools in the Salford and Trafford area, the five-week programme emphasises the importance of healthy eating and lifestyle. It combines education and physical activity, with our coaches running tag rugby sessions alongside classroom learning.

The programme delivery culminates in the now annual Cargill Cares festival, which invites schools and pupils to showcase the knowledge and skills they've learnt by coming together for some healthy, friendly fun.

Scan the QR code to find out more about the Eat Well, Play Safe programme with Cargill.

"We've worked with the Sale Sharks Foundation on the Eat Well, Play Safe programme for over 10 years and we helped them develop it. We really like it because it's teaching children the importance of eating healthy, it's teaching the importance of exercise, staying fit and healthy, and it's sustainable. Once we've been and delivered the programme, they carry it on in the schools."

Sally Easterbrook, Cargill

656 participants

15 Schools delivered in across Salford and Trafford



300 coaching hours delivered by Sale Sharks Foundation coaches



SCHOOL FEEDBACK:

"The Cargill Eat Well, Play Safe programme has impacted our school by giving children healthier choices when they want their dinners. It's also encouraged them to be a bit more diplomatic with their team skills."

"Our children loved every part of it. Inside and out. It was a great experience for all of us."

"The positive way the staff supported the children enabled more reluctant pupils to take part in the festival."

WALKING RUGBY

Our walking rugby programme in Salford is designed for men 60 and over, offering a welcoming and accessible way to stay active, connected, and healthy. By combining the fun and camaraderie of walking rugby with life skills, personal development and health and wellbeing workshops, we create a supportive environment where participants can boost their fitness, build new friendships and gain valuable knowledge for everyday life.

This holistic approach helps older men stay engaged, confident and empowered on-and-off the pitch.

In 2024/25, we had a Walking Rugby festival as part of the 25-year celebrations of Sale Sharks adopting the 'Sharks' name. Ten teams participated in the event, held at Sale FC.

SOCIAL INCLUSION

TRY2CONNECT

Delivered in partnership with children's mental health charity Place2Be, Try2Connect is a schools programme designed to promote positive mental health among children of primary school age.

The programme combines classroom-based workshops with physical activity, using the five ways to wellbeing framework: Connect, Be Active, Keep Learning, Take Notice and Give.

Each six-week programme also includes tag rugby and multi-sport sessions that incorporate the themes discussed in the classroom.

9 schools delivered in

465 children supported





"The programme's mix of themed classroom workshops with tag rugby and sport sessions is enabling young people to build skills to better understand and manage their emotions, make positive connections, embrace new experiences, and make healthy life choices. These are all vital skills which are needed to navigate life's ups and downs. The programme is also a really great example of how physical health can play an important role in developing good mental health.

Through their foundation and community outreach, Sale Sharks are making such a positive and lasting impact for children in their local communities across the North West."

Catherine Roche
Place2Be Chief Executive

ENGAGE – POWERHOUSE

Our sessions at Powerhouse Youth Centre in Moss Side engage young people not currently accessing or involved in community activities, and those potentially at risk of being involved in crime or anti-social behaviour. Participants engage in multi-sport activity, arts and crafts, community youth group planning meetings and team working sessions.

A player of the session award was implemented for participants demonstrating good behaviour and sportsmanship, while a group also got to experience a matchday at Sale Sharks in February.



44 sessions delivered

416 programme participants supported

ENGAGE – WIDNES

Delivered through our Sports Plus model, this Engage programme harnesses the power of Rugby Union to support young people at risk of anti-social behaviour or criminality. By providing structured, positive sports sessions, Engage offers a safe space for participants to build confidence, learn respect, and develop life skills. Our coaches use rugby's core values—teamwork, discipline, and resilience—to inspire better choices and brighter futures. Through Engage, we are not just teaching rugby; we are helping young people find belonging, purpose, and new pathways away from negative influences.

More than 50 young people engaged through the year

24 young people regularly engaging in sessions on streets and parks of Widnes

EDUCATION

HOLIDAY ACTIVITIES AND FOOD PROGRAMME (HAF)

Working in partnership with Sale West, our HAF programme is a school holiday activity camp that ran during the summer holidays for Primary School children who are entitled to free school meals. An inclusive and fun environment, the HAF programme promotes achievements and aspirations through participation in positive activities and promotes cohesion between young people and the community.

This year we delivered to 36 children at Sale West Youth and Community Centre, working in partnership with other external providers to provide various activities, such as arts and crafts, sports and games. Sale West arranged for healthy meals for those on the programme via the community café.



ALTERNATIVE PROVISION

The Sale Sharks Foundation has provided specialised Alternative Provision mentoring sessions to 20 learners across Trafford and other parts of Manchester in 2024/25. The programme offers one-to-one and group mentoring support for those who are experiencing challenges in their education within mainstream schools and alternative provision.

The provision offers a safe space for learners where they feel they can express their emotions to adults not affiliated to their school or personal life. There continues to be a significant demand for tuition support across schools, which has resulted in Foundation staff delivering support in Maths, English and Science to students from Key Stage Two up to Key Stage Four.

Through collaboration with learner's schools, we can reinforce their learning to ensure understanding and develop their confidence.

SCHOOL & PARENT FEEDBACK:

"The mentoring has helped 'X' massively. I feel that she is in a position where her behaviour has massively improved."

Stretford High School

"James has been fabulous in his support of 'X' and this is clear to see in 'X's engagement in these sessions as well as positive impacts in his lessons, attendance and punctuality."

Blessed Thomas Holford School

"I just wanted to say a massive thank-you for all your help and support with 'X'. He has calmed down so much with your support. You have made a massive difference to him, and we really do appreciate it."

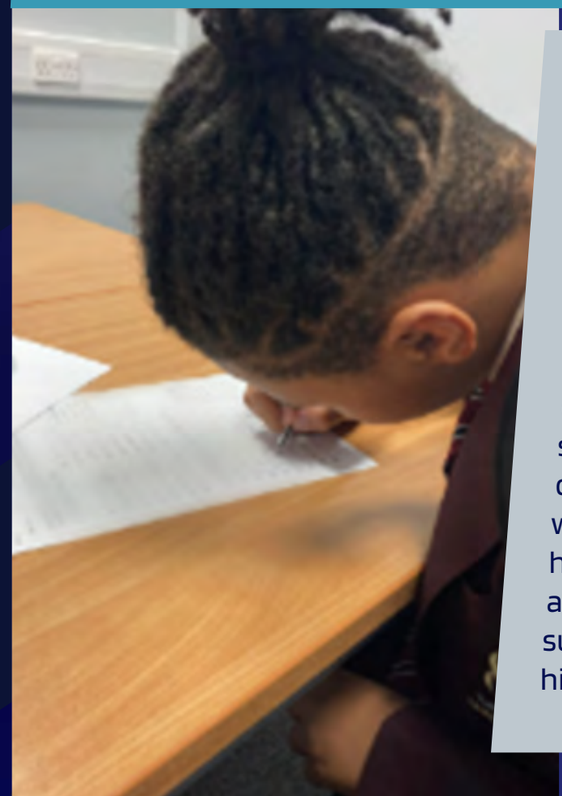
Parent

20 pupils supported through Alternative Provision

667 mentoring sessions delivered

136 tutoring sessions delivered

8 schools worked with as part of the programme



CASE STUDY

'X' is a High School student who has been receiving mentoring support from the foundation since Year 7 and is now entering Year 10. 'X' has been receiving support primarily to support his social anxiety needs. This had led him to struggle with public transport due to crowds and as a result he gets a taxi to and from school. We have worked hard on this through discussions and scenario-based work, and he was able to attend a Sale Sharks game, with his family, in October 2024. He is very keen to attend another game soon. As we continue to support him, we now complete homework with him and assist with coursework when provided.

OUR YEAR IN PICTURES

JULY



Our Holiday Activity Fund (HAF) returns for the summer, providing free activities and food, in partnership with Sale West, for 36 children.

AUG



Camps and Residentials take place during the summer holidays, with a record 42 girls attending our week-long residential.

JAN



Year 3 and 4 pupils from schools in the Trafford and Salford area learn about healthy eating and lifestyle through the Eat Well, Play Safe programme. Run in partnership with Cargill, it culminates in a festival in May.

FEB



A celebration of the upcoming Women's World Cup with an England Rugby Impact 25 Festival, hosted and delivered by Sale Sharks Foundation coaches.

SEPT



32 teams from across the North West participate in the Defender Cup, a festival for U11 and U12 teams.

OCT



Trustee Steve Newton runs the MCR half marathon, the first of two charity runs in aid of the Foundation in 2024/25, raising £1,192.

MAR



Crusaders Fin Club participants take to the field with Sale Sharks to mark World Down Syndrome Day, prior to the match versus Northampton Saints.

APR



The return of our Foundation Day raises more than £9,000 for the impactful and life-changing work of the Sale Sharks Foundation.

NOV



DJ Alderson, a talented tag rugby player from our Crusaders Fin Club, is a finalist in the Junior Sports Achiever category at the MCR Sports Awards.

DEC



Molly, a Year 11 pupil from Westhoughton High School and participant on our Project Rugby programme, is showcased as a great success story, featuring on Capital FM.

MAY



Marking the 80th anniversary of VE Day, local veterans come together to share stories and remember those no longer with us.

JUNE



Pupils from SEN schools across the North West take part in the MBNA-supported Tackle Together Festival at Seashell Trust.

HITZ

HITZ was an award-winning employability and life skills programme, delivered from Sale West Community Centre.

Funded by Premiership Rugby and delivered in partnership with YMCA as our Education Partner, the programme is designed to support and engage with NEET young people who are not quite ready for college or work but need a new approach to help them progress into the next stage of their lives.

The focus of the programme is on confidence building, aspiration and goal setting within sessions, which are linked to the Level 2 Employability certificate. We also offered GCSE and Functional Skills qualifications in Maths and English.

We worked with 30 young people in 2024/25, giving them the opportunity of a work placement, access to a Sports Leadership qualification - in partnership with Access Sport - and facilitated an impactful sexual health workshop with NHS Sexual Health. Students accessed money budgeting courses and enhanced interview techniques, too! The young people enrolled on HITZ also received the support of a mentor every fortnight via our partner, 1 Million Mentors.

89% of learners have since progressed to education, employment or training following HITZ completion

89% of learners who completed HITZ achieved their functional skill

94% of learners who completed HITZ achieved the L2 Employability Qualification

"From the moment I heard about HITZ I knew this was the course where I was able to be myself and achieve my goals. Through coming to HITZ I have massively improved in the sense of that I now come in everyday and complete my work. I look forward to coming to HITZ and the environment. HITZ is the best thing I have ever done."

Participant enrolled on the HITZ programme.



HITZ ON TRACK

HITZ on Track is a six-week programme delivered in secondary schools across Manchester, designed to support 14–16-year-olds at risk of becoming NEET. The programme focuses on the RSHE curriculum and tackles issues affecting young people today. HITZ staff can engage with young people on a level that can be difficult for traditional schoolteachers to establish.

We delivered within schools across the Trafford area, working closely with a network of schools that had identified students who were at risk of becoming NEET. In total, we worked with 175 students across 6 different schools. Teachers provided excellent feedback, highlighting how much students enjoyed the programme and their high level of engagement.

"An engaging rugby session for 40 Year 8 girls, many of whom were new to the sport. The focus was on fun and participation, with activities designed to build confidence and introduce fundamental skills. The session incorporated a variety of games that encouraged the girls to think about invading space and develop their ball-handling abilities. Through these enjoyable and inclusive activities, the girls were able to experience the core principles of rugby in a low-pressure environment. The positive atmosphere and emphasis on engagement helped ensure that all participants had a fun and valuable introduction to the game."

Teacher, Stretford High School

RUGBY DEVELOPMENT

The Rugby Development Department aims to grow Rugby Union across the North West by providing more opportunities for players and coaches within the sport. Through a variety of programmes, we continue to inspire players and coaches to engage in the sport more regularly, or for the first time.

PROJECT RUGBY

Project Rugby is designed to introduce as many people as possible to rugby, engage new audiences and stimulate a lifelong interest in the game. The programme specifically aims to increase participation in the game from traditionally underrepresented groups: people from ethnically diverse communities and lower socio-economic backgrounds, and disabled people, positioning rugby as a sport for anyone regardless of background or ability.

Launched as a joint initiative between England Rugby and Premiership Rugby, it provides accessible opportunities to experience, enjoy and play rugby across more than 200 community locations within England.

The primary focus of the project is to transition new players and volunteers into local grassroots rugby clubs. Helping people to feel more connected to their local community, the project's innovative approach looks to utilise rugby's core values, increasing levels of resilience and confidence amongst participants.

In 2024/25, we provided seven different playing opportunities, with 250 young people now playing rugby union more regularly.

"I just wanted to say how grateful I am, and WHS is, for how much school's rugby in Bolton has benefitted from all of your support over the last two years. Without your support and hard work the improvements that have occurred would have been nowhere near possible.

"Thinking back to the first rugby tournaments when there were two schools there with no more than 10/15 students from each school playing; to the final block of tournaments this year where we had 3 separate boys tournaments all with minimum 3 schools and a girls tournament attended by 4 schools, all who have been introduced to rugby through the Project Rugby initiative.

"A massive THANK YOU to all of the coaches that have facilitated sessions, and for giving our students to opportunity to experience rugby union (most of whom, for the first time), some of which at Twickenham!"

Mr Shacklock, Teacher of PE, Westhoughton High School

1,090 young people engaged and introduced to rugby

250 young people playing rugby union more regularly



CASE STUDY: MOLLY

Molly's rugby journey began when she attended her first Project Rugby session at an after-school club, delivered by the Sale Sharks Foundation, sparking an interest that has been life changing.

Inspired by Foundation coach and Sale Sharks Women's player Laura Perrin, rugby offered Molly something unique and she quickly realised it was a sport she loved and wanted to pursue. Teachers soon noticed a boost in Molly's confidence at school, observing that she had become more outgoing and had made new friends through her involvement in rugby.

Now a positive role model to others, Molly credits rugby for improving her fitness and widening her circle of friends, factors which have led to her improved application and attitude at school.

The coaches from the Sharks' Foundation team guided her to Bolton Rugby Club, where she joined the girls' team and started training and playing regularly. Since joining the Bolton Amazons U16s team, Molly was awarded Captain's Player of the Match in only her first full season.

Her passion for the sport doesn't stop there – she became a vocal advocate for girls' rugby at her school, attending every girl's rugby session this year and encouraging more girls to participate in after-school clubs to help grow the game.





6 TO 12

As part of the Women's World Cup Impact 25 legacy, Sale Sharks Foundation has been delivering the England Rugby 6 to 12 programme, providing high-quality Rugby Union sessions for girls aged 6 to 12 across Liverpool and Manchester.

The initiative supports girls in schools, helping them develop core rugby skills, confidence, and a love for the game, before guiding them to transition into their local rugby clubs.

As part of the programme and World Cup celebrations, one of our participants, Orla, featured on a mural painted at Salford Watersports Centre alongside England international Morwenna Talling, of Sale Sharks Women.

1,560 girls benefitted from the delivery of the 6 to 12 programme

"The staff and children enjoyed the sessions you delivered. They were such a success I have changed the PE LTP to include tag rugby in the curriculum."

Meadowbank Primary School

"The girls absolutely loved it! They want lots more rugby."

Firs Primary School



Scan the QR code to watch Orla's story



BODY CONFIDENCE

Project Rugby's Body Confidence programme, delivered by Sale Sharks Foundation, empowers girls to develop positive self-esteem and a healthy body image through rugby.

By providing inclusive, non-contact sessions in schools and clubs, the programme helps girls celebrate what their bodies can achieve, build resilience and feel confident both on-and-off the pitch.

Through this supportive environment, more girls are discovering the benefits of physical activity and making lasting connections in their local rugby communities.

1000 girls participating in the programme

10 of our Rugby Development and Wellbeing coaches trained in Body Confident coaching

10 other pathway coaches trained through the Body Confidence programme

BREAKING LIMITS

The Rexona Breaking Limits Programme helps young people overcome barriers related to gender, race or ability, to improve their confidence to move more.

By cultivating self-esteem, teamwork and resilience and by training coaches, teachers and community leaders, it creates supportive environments for movement. This empowers young people to realise their power to break societal and self-imposed limitations.

In 2024/25, the Sale Sharks Foundation reached 5,400 young people through this programme as a result of training coaches.

5,400 young people reached through this programme

Sure BREAKING LIMITS PROGRAMME

GIRLS TACKLE RUGBY

Girls Tackle Rugby was developed to challenge stereotypes, create opportunities, and inspire the next generation of girls to play rugby.

Supported by England Rugby and the owners of Sale Sharks, the programme targets girls in Years 7 to 9 (aged 11-14 years) and is delivered through curriculum-based sessions led by elite female players from Sale Sharks Women. It aims to provide high-quality coaching that develops rugby skills, physical literacy, confidence, resilience, and wellbeing.

By embedding rugby within the school environment and connecting girls with professional players, Girls Tackle Rugby aims to make rugby an accessible, enjoyable, and sustainable option that supports the growth of the female game.

In 2024/25, our commissioned research with Manchester Metropolitan University Institute of Sport, evaluating the impact of the programme, continued, with 266 girls, two teachers and three Girls Tackle Rugby coaches participating in the research.

The evaluation demonstrated that Girls Tackle Rugby is effective in promoting girls' physical literacy, wellbeing, confidence and positive attitudes towards rugby, providing a strong evidence base to support the programme's continued investment, delivery and expansion.

1,200+ girls engaged in the Girls Tackle Rugby programme



"The legacy that has been sustained from the Girls Tackle Rugby programme now sees our school offer it to all Key Stage Three on our curriculum. We can now provide more opportunities for girls to get involved in rugby. They love identifying with something that has made them feel more confident and special."

Jill Howarth, Head of PE, Stockport School

MMU INSTITUTE OF SPORT RESEARCH HIGHLIGHTED:

6% INCREASE IN THE GIRLS' PSYCHOLOGICAL WELLBEING SCORE

20% INCREASE IN THE GIRLS' OVERALL PHYSICAL LITERACY SCORE

88% OF GIRLS REPORTED FEELING MORE CONFIDENT

97% OF GIRLS DESCRIBED THE GIRLS TACKLE RUGBY COACHES AS INSPIRING PRACTITIONERS

97% OF GIRLS REPORTED A MORE POSITIVE PERCEPTION OF RUGBY

*Based on research with 266 girls participating in the programme

"The survey data shows that just one hour a week led to statistically significant improvements in girls' wellbeing and physical literacy."

Dr Kelly Bowden Davies, Senior Lecturer in Exercise Physiology, Manchester Metropolitan University Institute of Sport

Manchester Metropolitan University | Institute of Sport

Scan the QR code to learn more about the Girls Tackle Rugby Insight Report

PARTICIPANT FEEDBACK:

"Girls Tackle Rugby has made me want to experience rugby in every year of High School."

"Playing rugby has definitely increased my confidence."

"I've been able to talk to new people and learnt lots of new skills."



PREMIERSHIP RUGBY CHAMPIONS

Premiership Rugby Champions is a Premiership Rugby initiative that part funded 7 classes of delivery in Primary Schools across the North West in 2024/25, engaging with 210 young children.

An education programme designed around key National Curriculum strands, it uses the inspiration of rugby players and teams to engage young children to learn, be active and discover their own inner champion.

The programme aims to Tackle Health, Tackle Numeracy or Tackle Literacy through joined-up classroom-based delivery and outdoor rugby sessions.

210 young children engaged with the programme



star*

Our second year working with star*, a trauma-informed sports charity dedicated to transforming the lives of young individuals who have, or are currently facing adverse childhood experiences, continued to help schoolchildren transition into their local rugby clubs.

Leveraging the power of rugby, star* provides a safe and nurturing environment for young people to heal and thrive.

Research shows that in order for young people to overcome the impact of Adverse Childhood Experiences, they need to build resilience through relationships with trusted adults, and grassroots rugby is the perfect space for this to happen.

We worked with schools across the North West to provide opportunities for 360 young people to experience rugby union and then gave them the opportunity to attend their local rugby club.

RUGBY DEVELOPMENT CAMPS

Our Rugby Development Camps offer exciting opportunities for young players, from U7s to U12s, to develop their rugby union skills during the school holidays.

Our curriculum of delivery is designed to develop the Sharks DNA in line with England Rugby's age grade laws. Our Rugby Development Camps are two-day events hosted at local grassroots clubs.

1,181 attendees on Rugby Development Camps

More than 9k given back to grassroots clubs as part of the programme

#YOUR SCHOOL

Our #YourSchool programme sees us provide school provision for schools who want to develop their rugby union offering. In 2024/25, we reached more than 1,400 young people through this programme.

1,400+ people reached

#YOUR CLUBS

Our coaching support programme is the heartbeat of rugby clubs throughout the North West. By equipping coaches with expert guidance, fresh ideas and practical resources, we help clubs create vibrant, welcoming environments where players of all ages and backgrounds can thrive. From grassroots sessions to advanced skills workshops, our support empowers coaches to inspire, nurture talent and build strong, connected rugby communities. Together, we are growing the game, one club at a time.





RESIDENTIAL CAMPS

Our Residential Camps are week-long camps hosted at Myerscough College, near Preston. The experience replicates a training week at Sale Sharks, with sessions designed around developing skills, tactical understanding and the players' game sense.

Away from the pitch, players follow a programme of holistic development, focusing on strength and conditioning, mindset, nutrition and individual development plans.

Along with developing players from across the North West and wider UK, our residentials continue to attract players from other countries in Europe and beyond too!

The popularity of our residentials for girls continues to grow year-on-year, with a record number attending this year's week-long camp.

"My son Eneas had the best week ever apparently, and made really good, nice friends. Thank-you all so much from the bottom of my heart for making this possible! Everything was well organised, and the accommodation, food and care was fantastic."

Cerian, parent of Residential Camp attendee

"We just wanted to say thank you to everyone involved in the Residential at Myerscough last week. He had an "awesome week", wanted to stay longer and will be taking some new drills and skills back to Winnington Park Colts."

Janine and Kyle, parents of Residential Camp attendee

202 attendees at our residential camps

Record 42 attendees at the week-long girls' residential





DEVELOPMENT DAYS

Development Days are for young players aged 12 to 18 to develop their Sharks DNA. Sessions focus on developing Creative Attackers, Defensive Warriors, Best Teammates and Relentless Athletes to prepare them for competition throughout their careers.



225 attendees at Rugby Development Days

PDG

The Foundation plays a key role in the pathway of players who come through the academy system to become first-team regulars, with Sale Sharks priding itself on its development of homegrown talent.

Foundation coaches work with the club's PDG (Player Development Group) to provide coaching, talent ID and talent development for under-14s and under-15s players.

This is the first stage on the pathway towards the professional game and aims to develop the best local talent.

In 2024/25, our staff worked with 650 players across the six PDG Hubs – North Lancashire, Manchester, Merseyside, East Cheshire, West Cheshire and Central Cheshire – to identify and develop that Sharks DNA in players of the future.

SALE SHARKS ACADEMY



DEFENDER PREMIERSHIP RUGBY CUP



The Defender Premiership Rugby Cup is a key fixture in the grassroots rugby calendar every season.

Supported by the long-standing Official Vehicle Partner of Premiership Rugby, it is a nationwide series of festivals for U11 and U12 teams, run in conjunction with all ten Gallagher Premiership clubs.

The events are designed to provide aspiring young players with the chance to play competitive fixtures in a format to aid their development, all within the spirit of rugby's core values of teamwork, respect, enjoyment, discipline, and sportsmanship.

Providing a vital platform for several bright, young stars to go and play professional rugby, we collaborate with Manchester Rugby Club to host the Defender Premiership Rugby Cup each year.

The 2024/25 season event was held in September, when we welcomed 32 teams from across the North West to participate in a brilliant day of rugby. Manchester Rugby Club and Fylde RFC ran out winners of their respective festivals, earning themselves a trip to Twickenham for the Premiership Final.

1 Day

32 Teams

620 Players

1000 Spectators

MATCHDAYS

Community clubs and young players immersed themselves in the Sale Sharks matchday experience through a range of memorable activities run by the Foundation's Rugby Development team in 2024/25.

From welcoming Ben Curry and the boys onto the pitch to showing off their skills in front of the club's passionate fans, juniors aged 7 to 16 were presented with opportunities to form guards of honour, play half-time and full-time tag and receive pre-match coaching clinics.



"Many thanks for the experience yesterday. All the kids - and their parents -loved it. A lot of them were already talking about doing the same next year."

Ian, Vale of Lune RUFC (attended vs Leicester Tigers - December 2024)

"The whole package – the game itself, the activities as well as the whole atmosphere – made for a fantastic experience for the Sandbach U10s party. We've had some great feedback from the kids and parents alike– many of whom have never attended a 'live' rugby match before (although we also have quite a few regulars). Hopefully, we can potentially do it again next season."

Chris, Sandbach RUFC (attended vs Bristol Bears – May 2025)



860 juniors engaged in match day activities

TOUR GROUPS

When school and club teams tour the North West, our coaching support ensures their rugby experience is truly memorable. We deliver dynamic, tailored coaching sessions for visiting groups, helping players of all abilities sharpen their skills, build team spirit, and immerse themselves in the region's vibrant rugby culture. Whether it's a one-off masterclass or a series of workshops, our expert coaches create fun, challenging, and inspiring sessions that leave a lasting impression - making every tour more than just a trip, but a rugby adventure to remember.

That was certainly the case for the 245 young players who were part of Tour Groups in 2024/25.

FOUNDATION DAY

Our second Foundation Day took place on 25th April 2025, highlighting the incredible community impact of the Sale Sharks Foundation.

Fans enjoyed a packed programme of activities at the Sharks' home fixture against Saracens, including inflatables, exclusive photo opportunities with players, and community-themed activations.

This year, the raffle and auction returned with an expanded selection of prizes, raising vital funds for the Foundation's work. The fan zone atmosphere was electric, and a new centralised layout meant all activations were brought together in one main area, enhancing the overall experience for supporters. Hospitality guests also enjoyed an improved Foundation presence, helping to showcase the breadth of the Foundation's community outreach.

The now annual event raised more than £9,000, with a huge thank-you to everybody who turned out, took part in the activities and made incredible donations. Every penny raised directly benefits the Sale Sharks Foundation's impactful community programmes, helping to support education, inclusion, health, and rugby development across the North West.

"Foundation Day is about shining a light on the life-changing work happening across our communities. It is a real celebration of the difference we can make when fans, players, partners, and staff come together. The enthusiasm and generosity shown this year has been overwhelming, and it's an exciting platform for what we can achieve in the future."

Abi Dean, CEO of the Sale Sharks Foundation

More than £9,000 raised to support the work of the Sale Sharks Foundation



Please scan the QR code to donate to the work of the Foundation



THANK YOU!



If you would like further information about working with Sale Sharks Foundation, or the many programmes we deliver, please contact:

Sale Sharks Foundation
Carrington High Performance Training Centre
Carrington Lane, Sale, M31 4AB

foundation@salesharks.com | 0161 672 9928
www.salesharks.com/foundation

Registered Charity Number: 1142956

SALE SHARKS FOUNDATION

Sale Sharks Foundation

England & Wales - Charity number 1142956

Accounts

Charity registration number 1142956

Company registration number 07461043 (England and Wales)

SALE SHARKS FOUNDATION

ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2024

SALE SHARKS FOUNDATION

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Mr A S Watson	
	Mr S D Newton	
	Mr R T J Briers	
	Mr P W Rhodes	
	Mrs M Orange	
	Ms N D G Hanson	
	Mrs P E Abbott	(Appointed 14 December 2023)
	Mr J Brookstein	(Appointed 13 July 2024)
	Miss M Antrobus	(Appointed 13 July 2024)
	Mrs K M Gordon	(Appointed 13 July 2024)
	Ms L Godkin	(Appointed 13 July 2024)
Secretary	Miss A Dean	
Charity number	1142956	
Company number	07461043	
Registered office	Sharks High Performance Training Centre Carrington Lane Carrington Manchester M31 4AB	
Independent examiner	Champion TLL Limited 7-9 Station Road Hesketh Bank Preston Lancashire PR4 6SN	

SALE SHARKS FOUNDATION

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SALE SHARKS FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT)

FOR THE YEAR ENDED 30 JUNE 2024

The trustees present their annual report and financial statements for the year ended 30 June 2024.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the charity's Articles of Association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019).

Objectives and activities

Public benefit

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the charity should undertake.

Activities

Sale Sharks Foundation's principal object is to benefit the English public generally, in particular, across the North West and the inhabitants of Lancashire, Cheshire, Greater Manchester, Merseyside, Yorkshire Derbyshire and Cumbria together with their surrounding areas.

The Foundation will do this by promoting community participation in healthy recreation activities, by providing opportunities for the playing of rugby union and other sports capable of improving the health of the general public. The Foundation also provides opportunities for personal development across themes such as sport, education, social isolation, mental wellbeing and health across a wide demographic who are deemed to have a need, by reason of their age, infirmity or disablement, poverty or social economic circumstances or for the public at large, in the interest of social welfare and the object of improving their conditions of life.

By working in partnership with wards and borough councils around their highlighted areas of deprivation we are able to work in a place-based approach to tackle the intersectionality that exists at the heart of inequality. By understanding how many participants we're engaging with from these localities as well as the impact we're having on their confidence and measurement against social impact we are able to assess our contribution to supporting those highlighted as most in need.

Following the review of our delivery model the previous year, we shifted to an average team of 22 from the July 2023 quarter one period as opposed to 27 the previous year. This proved successful, not only were we able to maintain our high standards of deliver but we also nearly double our engagement figures from 16,728 to over 29,000. With the continuation of a single HITZ site instead of four, we saw our highest engagement figures ever with 31 learners enrolled onto the year-long learning academy and 191 through our HITZ on track programme.

Achievements and performance

Significant activities and achievements against objectives

The Trustees were pleased with the continued progress Sale Sharks Foundation achieved during the 2023/24 year. Having come out of a challenging period the year before it showed it has the adaptability, and resilience to sustain and grow the vital community work it delivers across the North West.

Whilst the strategy is under review for 2024/25 the work of the foundation was focused on delivering the organisation's previous strategy which set out its vision, purpose, values and objectives as follows.

Our Vision:

Our vision is to use the power of our sport to change lives throughout the North West.

Our Purpose:
As the charitable foundation of Sale Sharks, our purpose is to use our sport to provide life-changing opportunities in education, health and wellbeing. We are committed to:

- Introducing rugby to people of all ages and abilities
- Igniting and encouraging passion for our sport
- Teaching vital skills
- Tackling inequality
- Uniting diverse groups
- Supporting the most vulnerable

Our Values:
- Passionate
- Inclusive
- Respectful
- Kind
- Fun
- Proud

Our objectives
We will use our sport to positively impact the lives of at least 15,000 people across our communities yearly in the North West. All our programmes will be aligned with our stated Vision, Purpose and Values. We will;

1. Improve wellbeing in our communities.
2. Inspire greater participation in, and enjoyment of, physical activity.
3. Empower young people to improve their lives through education, employability and life skills.
4. Provide support for our diverse communities.
5. Encourage greater involvement in Sale Sharks activities as a player, coach or fan through holiday camps, match day activities and programmes such as Project Rugby.
6. Support growth of the Sale Sharks family.

Meeting the Objectives
Sale Sharks Foundation continued to deliver a range of programmes benefitting communities throughout the North West across its three key departments, Community Inclusion, Education and Rugby Development. This year we have doubled our target of 15,000 and reached over 29,000 people meaning we were close to reaching our previous three year strategic target (35,000) in one year. The impact over the year can be seen in our Shark Watch 2023/24 impact report available on our website, or in appendix 1.

Community Inclusion
The Community Inclusion department of Sale Sharks Foundation leads on inclusion and engagement programmes across disability provision, social inclusion and health and wellbeing. During the 2023/24 year:

- Sale Sharks Foundation continued its work developing its low impact physical activity and mental wellbeing programme ‘Head Start’. The programme has gone from strength to strength this year with sites now operating in Wythenshawe, Whalley Range, Eccles and Walkden. The ‘free to access’ physical activity sessions, also includes workshops around how exercise can promote positive mental health. The programme has supported 41 participants. Sharks Forces is a specific armed forces project for veterans and their families. During 2023/24 Sharks Forces supported 31 military veterans directly, 50 current serving personnel and additional 150 indirect beneficiaries through social hubs, physical activity, an allotment project, wellbeing walks and away trips. We continued delivery at North Manchester social hub based at Sedgley Park Rugby Club. Following a successful funding bid, We have been granted additional funding to support an employability strand of the programme, which is set to launch in Summer 2024.
- Sale Sharks Foundation has continued to build on its excellent relation with local schools across the North West. We continued to delivered three fully funded programmes, in partnership with AO, Cargill and Place2Be. Each programme has a specific focus on introducing tag rugby alongside classroom-based learning which includes content on mental wellbeing and healthy eating. In total we worked with 2,362 participates across all three programmes during the school year. The Foundation brought in an additional £6,535 amount in paid for delivery.

• Following the success of the Rugby in the Park initiative with WEX and through partnerships formed as a result of the programme, we have teamed up with Powerhouse in Moss Side to deliver activity to support young people aged 11-14 with the aim to reduce anti social behaviour by providing access to sessions that focus on physical and emotional wellbeing, resilience, and core life skills. In this reporting period we have seen a total of 432 attendances.
• This year saw the continuation of the partnership with Merseyside Police on an Anti-Social Behaviour and County Lives Prevent and Prepare project. The programme worked alongside the community engagement team at Merseyside Police and partnered with Birkenhead Park Rugby Club to provide a pathway into a community rugby club. In total, we worked with eight primary schools and one high school focusing the work around Woodchurch Estate in Birkenhead. The programme was hugely successful, receiving great feedback from schools and the local community.

Education
The Education department at Sale Sharks Foundation leads on programmes with the aim of empowering young people and adults to improve their lives through education, employability and life skills. During the previous 12 months, the education team delivered a number of successful programmes,

• Within the Education department in 2023/24, delivery continued towards our Alternative Provision mentoring and tutoring programme, generating new contracts throughout the year. Whilst the programme generated half of the income in the second half of the year due to large single support contract coming to an end, the team were able to reach more young people overall. Delivering over 800 hours of support of support over the year. We received extremely positive feedback from schools we delivered to throughout the year, with the majority of contracts who were able to renew into 2024/25 academic year and new schools starting to work with us.
• The Sale Sharks Foundation HITZ programme, had its first full year of its changed delivery model with going down to one site. This proved to be a positive decision more than tripling learners from the previous year from nine to reaching 30 with a waiting list by November 2023. Our partnership with Trafford College was a huge success in driving learners to the programme. 16 learners completed their Level 2 Employability certificate HITZ on Track has also been delivered in local secondary schools working with180 learners.
• Important employer partnerships continued with Aldi, and new Salford Community Stadium hospitality partners Heathcoates providing placement and apprenticeship opportunities. The partnership with local employers Connolly Ltd, continued where two of the previous 2022/23 HITZ participants are now undertaking full apprenticeships with them and who were in attendance, along with Sale Shark players at the HITZ 15 year celebration to inspire the new cohort of learners to show how far they came. Two participants were also shortlisted for a national award in recognition for how far they'd progressed on the programme.
• The Holiday Activity Fund programme, which provides free activities and food at Sale West Community Centre, sustained provision for 60 young people per day. This extended from running in the summer holidays to additionally running an Easter half term and Christmas break programme. Due to positive feedback and experiences, it was confirmed that we would be one of only a small number of deliverers in the local area to continue the provision for summer 2024/25.
• WEA funding was awarded to support young people, people with a disability, and older adults with life and digital skills to increase confidence, reduce isolation, and support to link up other local provision to develop skills after our provision. WEA also awarded a second strand of funding to support adults not currently in employment with skills and confidence to access local courses, services and jobs. Delivery is due to start in 2024/2025.

Rugby development
Our Rugby Development Department plays an important role in a number of the Sale Sharks Foundations objectives. Specifically, the Rugby Development Department aims to;

- Inspire greater participation in, and enjoyment of, physical activity.
- Help bring diverse communities together
- Encourage greater involvement in Sale Sharks activities as a player, fan or coach.
- Develop a new Women and Girls Programme.

During the last 12 months our activities have focused on developing our School Holiday opportunities of two and one day Camps, Development Days, Residential Camps and Skills Clinics. Whilst also maintaining all aspects of our term time delivery, work within the Developing Player Pathway and expanding our Women and Girls Delivery. Over the course of the last 12 months, Sale Sharks Foundation has achieved the following across our Rugby Development Camp portfollio;

- Rugby Development Camps increased the number of delivery days to 85 days. This included developing existing links to clubs and schools, but also building on new relationships with grassroots clubs.
- During this year our Residential Camps increased in attendance from 139 attendees to 230 attendees. This was achieved by delivering 2 boys residentials and 1 girls residential, all of which were a week long. Project Rugby is a continued partnership between Premiership Rugby, Gallagher and the RFU.. Project Rugby not only provides consistent and significant funding to the Foundation, but it is also instrumental in supporting the growth of the grassroots game in the North, through introducing the sport to underserved communities and underrepresented groups.
- Girls Tackle Rugby entered its fourth year of delivery and continued to be developed. During the year, Girls Tackle Rugby developed relationships within the Women and Girls game As we build the Foundation to further develop the sport. The success of this programme is mirrored in the number of girls attending our Girls Residential Camp during the summer.
- Match Day Activities provided a vital opportunity to engage with existing Rugby playing communities in schools and clubs. During the 2023/24 season, Match Days contributed over £65,000 to the income of Sale Sharks Foundation, allowing us to the reach our objectives as a Foundation through funding other areas or work streams. This activity also contributed to approximately £50,000 of ticket sales to support the work of Sale Sharks Foundation.
- Mission Sharks was delivered for the third year. This saw a growth in the programme to include Mission Sharks Secondary and a reach of over 9,500 young people across the North West. Crucial these locations were identified by local grassroots rugby clubs as key areas for support within the game.

Partnerships
In the past year, Sale Sharks Foundation has further strengthened its position and expanded its network of strategic partnerships across the region. These collaborations are instrumental in supporting the Foundation's mission and will help drive the successful delivery of its key objectives in the year ahead. Current partnerships include relationships with national governing bodies (RFU and Premiership Rugby), local authorities (Trafford Council, MCRActive, Salford Council), both Merseyside and Cheshire police as well as various corporate and charity partners (MBNA, Cargill, WEX, AO, StreetGames, Star* and Place2Be).

We are proud to work in close collaboration with our partners at Sale Sharks Rugby Club. Together, we are committed to making rugby an accessible sport for all, inspiring future generations to embrace the game, and addressing broader social mobility challenges within our communities. Through this cohesive partnership, we unite as a Sharks Family to positively impact the lives of those we serve, fostering inclusivity, resilience, and opportunity to make a positive impact for the North.

Financial review
In the year ended 30th June 2024, the income was £953,888, an increase of 7.6% from the previous year's income of £886,257. Expenditure at £907,967 has been very well controlled and closely monitored (falling from £989,176 the previous year).

The financial performance of Sale Sharks Foundation saw a positive turnaround in 2023/24, moving from a deficit of £102,919 in 2022/23 to a surplus of £45,921 this year. This improvement reflects the Foundation's efforts to optimise operational efficiencies, diversify funding sources, and strengthen partnerships with key stakeholders. The positive financial outcome will enhance the Foundation's ability to deliver its objectives sustainably, reinforcing its impact in the communities it serves.

Investment Policy
The trustees are aware of their need to have a formal investments policy and have invested some funds in to interest bearing accounts to ensure returns are generated from funds which aren't needed for day-to-day activities.

Reserves policy
The Board has a free reserves policy of between three-six months running costs if all funding ceased suddenly. This equates to between £250,000 - £515,000 based on proposed 2024/25 expenditure.

The current free reserves total £471,776 which is 5.5 months worth of budgeted costs.

Risk Review

The Foundation has a comprehensive risk management framework in place to identify, assess, and mitigate the risks that could impact our ability to deliver our mission. In 2023/24, we identified several key risks facing both the organisation. Our top three risks are:

Funding and Financial Sustainability: With the current economic environment and funding pressures across the sector still being challenging, securing consistent long-term funding from grants, donations, and sponsorships remains a challenge. We, however, have started to actively diversify our funding sources through increasing fundraising activity and strengthening corporate sponsorships to build a more resilient funding base which we hope to build on in 2024/25.

Staff Recruitment and Retention: Recruitment and retention of skilled staff across wider development skillset has become increasingly challenging. This can affect program continuity and quality, as well as place additional strain on existing team members. To support retention, we invested in training, offering flexible work options, and implementing a recognition program to acknowledge the vital contributions of our staff.

Strategy Renewal:
With our current strategy period concluding, we are actively developing a refreshed strategy to guide the Foundation in 2024/25 and beyond. Through community consultations and landscape reviews, we are engaging with stakeholders to shape a future-focused plan that addresses evolving needs in community sport, social inclusion, education and health and wellbeing. Our renewed strategy will prioritise accessibility, program social impact, and meaningful community impact to create meaningful, sustainable change across the communities we serve, which we hope to release in 2025.

Plans for future periods
Building on the progress and financial turnaround achieved in 2023/24, the Foundation is focused on expanding its impact across the region in the upcoming year. Our priorities include:

- **Enhancing Rugby Delivery For All**: We aim to deepen our reach across all programmes with the goal of maintaining our 15,000 people engaged per year. This includes introducing a new girls rugby program across Manchester and Merseyside, as well as expanding our camps and residential offerings to provide more young people with access to high-quality, inclusive rugby activity opportunities.
- **Strengthening Education and Employability Support**: Continue with the success of our HITZ learning academy, with a target of matching enrolment of 30 learners aged 16-19 whilst at the same time navigating our new direct partnership with the learning provider. We also want to strengthen our connection to the local community and support more adults back into employment by increasing their employment and digital literacy skills.
- **Community Inclusion and Disability Outreach**: To foster inclusivity, we will continue to offer mixed ability rugby session as well as focusing on wider underserved communities across the region, working closely with local councils and organisations to address accessibility gaps to the sport. By developing specialised coaching for participants with disabilities, we aim to engage over 200 more individuals in tailored sports programs that promote confidence, teamwork, and physical health.

- **Sustainable Financial Growth**: Leveraging our improved financial position, we will prioritise diversifying our funding sources, with a particular focus on building partnerships with local businesses, trusts, and grant-makers. We plan to raise an additional £70,000 in unrestricted funds over the next fiscal year through new Fundraising Initiatives to support the sustainability of our programs.
- **Governance Reform and Digital Transformation**: We continue on our journey to enhance our governances and compliance process and systems, so we are able to operate as efficiently and effectively as possible, providing more safe environments that allow our communities to grow within the session we activate. By continuing to invest in digital solutions such as the digital HR, Safeguarding and Monitoring platforms put in place in 2023/24 we hope to continue to keep up with the progressive landscape and add in efficiency to enable to Foundation to grow sustainably. We plan to invest in a CRM and online fundraising and purchasing platform moving forward.
- **Strategy Review**; To align with delivering the above, the Foundation will deliver a community consultation piece to review its areas of focus and launch a revised strategy to continue to have direction and impact where the North West community needs it most.

Structure, governance and management

The charity is a company limited by guarantee. Sale Sharks Foundation is a registered charity (No. 1142956) and limited company (No. 07461043) and is governed by its Articles of Association which were adopted on 10 November 2010.

The Articles of Association include the selection and appointment process of new Trustees.

The Board of Trustees administers Sale Sharks Foundation. The day to day operations of the Foundation are managed by the Chief Executive Officer, who reports directly to the Board. The Board has instigated systems and controls in relation to such matters as finance, contracts and employment and considers these to be appropriate safeguards in relation to the day to day operations of the Foundation.

The charity follows a transparent and structured process for recruiting and appointing new trustees, which includes open recruitment through various channels, such as the charity's website, professional networks, and assesses candidates based on their skills, experience, and alignment with the organisation's mission. Additionally, there is a nomination process where existing trustees nominate and second the appointment of Trustee’s onto the board.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr A S Watson	
Mr S D Newton	
Mr R T J Briers	
Mr P W Rhodes	
Mrs M Orange	
Ms N D G Hanson	
Mrs P E Abbott	(Appointed 14 December 2023)
Mr J Brookstein	(Appointed 13 July 2024)
Miss M Antrobus	(Appointed 13 July 2024)
Mrs K M Gordon	(Appointed 13 July 2024)
Ms L Godkin	(Appointed 13 July 2024)
Ms K Read	(Resigned 21 September 2023)

Recruitment and appointment of trustees

The trustees' report was approved by the Board of Trustees.

A S Watson

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Mr A S Watson

Trustee

Date: 27/03/2025

SALE SHARKS FOUNDATION

INDEPENDENT EXAMINER'S REPORT

TO THE TRUSTEES OF SALE SHARKS FOUNDATION

I report to the trustees on my examination of the financial statements of Sale Sharks Foundation (the charity) for the year ended 30 June 2024.

Responsibilities and basis of report

As the trustees of the charity (and also its directors for the purposes of company law) you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the financial statements of the charity are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of the charity's financial statements carried out under section 145 of the Charities Act 2011 (the 2011 Act). In carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Association of Chartered Certified Accountants, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1 accounting records were not kept in respect of the charity as required by section 386 of the 2006 Act; or

2 the financial statements do not accord with those records; or

3 the financial statements do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or

4 the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.

Champion TLL Limited

P Bell ACCA
7-9 Station Road
Hesketh Bank
Preston
Lancashire
PR4 6SN

Dated: 27/03/2025

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2024

Current financial year	Notes	Unrestricted funds general 2024 £	Unrestricted funds designated 2024 £	Restricted funds 2024 £	Total 2024 £	Total 2023 £
Income from:						
Donations and legacies	**3**	11,485	-	443,370	454,855	130,023
Charitable activities						-
Educational	**4**	65,051	-	-	65,051	248,321
Trading/Rugby development	**4**	144,707	-	-	144,707	179,606
Programmes/Community inclusion	**4**	92,158	-	189,079	281,237	323,986
Investments	**5**	5,293	-	-	5,293	4,322
Total income		318,694	-	632,449	951,143	886,258
Expenditure on:						
Raising funds	**6**	-	-	9,231	9,231	58,510
Charitable activities	**7**	275,519	-	623,218	898,737	930,667
Total expenditure		275,519	-	632,449	907,968	989,177
Net income/(expenditure)		43,175	-	-	43,175	(102,919)
Transfers between funds		(35,000)	35,000	-	-	-
Net movement in funds	**9**	8,175	35,000	-	43,175	(102,919)
Reconciliation of funds:						
Fund balances at 1 July 2023		463,600	-	-	463,600	566,519
Fund balances at 30 June 2024		471,775	35,000	-	506,775	463,600

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES (CONTINUED) INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2024

Prior financial year	Notes	Unrestricted funds general 2023 £	Unrestricted funds designated 2023 £	Restricted funds 2023 £	Total 2023 £
Income from:					
Donations and legacies	**3**	4,799	-	125,224	130,023
Charitable activities					-
Educational	**4**	218,046	-	30,275	248,321
Trading/Rugby development	**4**	179,606	-	-	179,606
Programmes/Community inclusion	**4**	40,333	-	283,653	323,986
Investments	**5**	4,322	-	-	4,322
Total income		447,106	-	439,152	886,258
Expenditure on:					
Raising funds	**6**	20,957	-	37,553	58,510
Charitable activities	**7**	529,068	-	401,599	930,667
Total expenditure		550,025	-	439,152	989,177
Net income		(102,919)	-	-	(102,919)
Transfers between funds		111,482	(111,482)	-	-
Net movement in funds	**9**	8,563	(111,482)	-	(102,919)
Reconciliation of funds:					
Fund balances at 1 July 2022		455,037	111,482	-	566,519
Fund balances at 30 June 2023		463,600	-	-	463,600

SALE SHARKS FOUNDATION

BALANCE SHEET

AS AT 30 JUNE 2024

	Notes	2024 £	2024 £	2023 £	2023 £
Fixed assets					
Tangible assets	**13**		3,221		22,132
Current assets					
Debtors	**14**	83,004		97,321	
Cash at bank and in hand		588,844		524,950	
		671,848		622,271	
Creditors: amounts falling due within one year	**15**	(168,294)		(180,803)	
Net current assets			503,554		441,468
Total assets less current liabilities			506,775		463,600
Net assets excluding pension liability			506,775		463,600
The funds of the charity					
Unrestricted funds - general			471,775		463,600
Unrestricted funds - designated	**18**		35,000		-
			506,775		463,600

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 30 June 2024.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the trustees on 27/03/2025

A S Watson

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Mr A S Watson

Trustee

Company registration number 07461043 (England and Wales)

SALE SHARKS FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2024

	Notes	2024 £	2024 £	2023 £	2023 £
Cash flows from operating activities					
Cash generated from/(absorbed by) operations	**22**		58,600		(119,152)
Investing activities					
Purchase of tangible fixed assets		-		(4,560)	
Investment income received		5,293		4,322	
Net cash generated from/(used in) investing activities			5,293		(238)
Net cash used in financing activities			-		-
Net increase/(decrease) in cash and cash equivalents			63,893		(119,390)
Cash and cash equivalents at beginning of year			524,950		644,340
Cash and cash equivalents at end of year			588,844		524,950
CASH FLOW OUT OF BALANCE BY:			**(1)**		**-**

1 Accounting policies

Charity information

Sale Sharks Foundation is a private company limited by guarantee incorporated in England and Wales. The registered office is Sharks High Performance Training Centre, Carrington Lane, Carrington, Manchester, M31 4AB.

1.1 Accounting convention

The financial statements have been prepared in accordance with the charity's Memorandum and Articles of Association, the Companies Act 2006, FRS 102 “The Financial Reporting Standard applicable in the UK and Republic of Ireland” (“FRS 102”) and the Charities SORP "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019). The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives.

Designated funds are free reserves that have been designated by the trustees for specific purposes. These are further disclosed in the notes to the accounts.

Restricted funds are subject to specific conditions by donors or grantors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

Endowment funds are subject to specific conditions by donors that the capital must be maintained by the charity.

1.4 Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

1 Accounting policies **(Continued)**

1.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement, and the amount of the obligation can be measured reliably.

Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities based on the percentage of income that each activity generates. Central staff costs are allocated on the same basis, and depreciation charges are allocated on the portion of the asset's use.

1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings	20% Straight Line basis
Computers	20% Straight Line basis
Motor vehicles	20% Straight Line basis

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the statement of financial activities.

1.7 Impairment of fixed assets

At each reporting end date, the charity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

1 Accounting policies **(Continued)**

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

1.10 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.11 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Income from donations and legacies

	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £	Unrestricted funds 2023 £	Restricted funds 2023 £	Total 2023 £
Donations and gifts	11,485	443,370	454,855	4,799	125,224	130,023

4 Income from charitable activities

	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £	Unrestricted funds 2023 £	Restricted funds 2023 £	Total 2023 £
Educational						
Services provided under contract	65,051	-	65,051	218,046	30,275	248,321
Trading/Rugby development						
Services provided under contract	144,707	-	144,707	179,606	-	179,606
Programmes/Community inclusion						
Services provided under contract	92,158	189,079	281,237	40,333	283,653	323,986
	301,916	189,079	490,995	437,985	313,928	751,913

5 Income from investments

	Unrestricted funds 2024 £	Unrestricted funds 2023 £
Interest receivable	5,293	4,322

6 Expenditure on raising funds

	Unrestricted funds 2024 £	Restricted funds 2024 £	Total 2024 £	Unrestricted funds 2023 £	Restricted funds 2023 £	Total 2023 £
Fundraising and publicity						
Seeking donations, grants and legacies	-	-	-	740	-	740
Staff costs	-	9,231	9,231	-	37,553	37,553
Support costs	-	-	-	14,176	-	14,176
	-	9,231	9,231	14,916	37,553	52,469
Trading costs						
Other trading activities	-	-	-	2,771	-	2,771
Depreciation and impairment	-	-	-	3,270	-	3,270
	-	-	-	6,041	-	6,041
Total costs	-	9,231	9,231	20,957	37,553	58,510

7 Expenditure on charitable activities

	Trading/Rugby development	Programmes/Community inclusion	Educational	Total	Trading/Rugby development	Programmes/Community inclusion	Educational	Total
	2024	2024	2024	2024	2023	2023	2023	2023
	£	£	£	£	£	£	£	£
Direct costs								
Staff costs	142,476	242,980	79,362	464,818	-	421,162	136,514	557,676
Other costs	22,269	103,157	14,056	139,482	87,511	54,062	50,915	192,488
	164,745	346,137	93,418	604,300	87,511	475,224	187,429	750,164
Share of support and governance costs (see note 8)								
Support	107,802	127,617	38,907	274,326	42,126	75,990	58,244	176,360
Governance	7,903	9,352	2,856	20,111	989	1,785	1,369	4,143
	280,450	483,106	135,181	898,737	130,626	552,999	247,042	930,667
Analysis by fund								
Unrestricted funds - general	96,787	136,969	41,763	275,519	109,685	231,570	187,813	529,068
Restricted funds	183,663	346,137	93,418	623,218	20,941	321,429	59,229	401,599
	280,450	483,106	135,181	898,737	130,626	552,999	247,042	930,667

8 Support costs allocated to activities

	2024	2023
	£	£
Staff costs	131,288	93,163
Depreciation	18,911	3,856
Rent	13,748	11,667
Printing, post, stationery	1,383	2,503
Establishment cost	23,170	5,877
Sundry	24,435	9,312
Motor & travel	5,529	4,442
Advertising	-	1,980
Accountancy	20,111	11,811
Bank charges	561	652
Other	55,301	35,239
	294,437	180,502
Analysed between:		
Fundraising	-	14,916
Trading/Rugby development	115,705	43,115
Programmes/Community inclusion	136,969	77,775
Educational	41,763	59,613
	294,437	195,419

9 Net movement in funds

	2024	2023
	£	£
The net movement in funds is stated after charging/(crediting):		
Depreciation of owned tangible fixed assets	18,911	7,126

10 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

11 Employees

The average monthly number of employees during the year was:

	2024	2023
	Number	Number
Charitable activities	22	27

11 Employees **(Continued)**

Employment costs	2024 £	2023 £
Wages and salaries	532,061	598,609
Social security costs	35,159	45,505
Other pension costs	38,117	44,278
	605,337	688,392

The number of employees whose annual remuneration was more than £60,000 is as follows:

	2024 Number	2023 Number
£60,001 - £70,000	1	-

Remuneration of key management personnel

The total employee benefits of the key management personnel were £145,065 (2023: £179,950)

12 Taxation

The charity is exempt from taxation on its activities because all its income is applied for charitable purposes.

13 Tangible fixed assets

	Fixtures and fittings	Computers	Motor vehicles	Total
	£	£	£	£
Cost				
At 1 July 2023	5,461	38,233	11,245	54,939
Disposals	(5,461)	-	-	(5,461)
At 30 June 2024	-	38,233	11,245	49,478
Depreciation and impairment				
At 1 July 2023	1,811	23,637	7,359	32,807
Depreciation charged in the year	3,650	12,875	2,386	18,911
Eliminated in respect of disposals	(5,461)	-	-	(5,461)
At 30 June 2024	-	36,512	9,745	46,257
Carrying amount				
At 30 June 2024	-	1,721	1,500	3,221
At 30 June 2023	3,650	14,596	3,886	22,132

14 Debtors

	2024	2023
Amounts falling due within one year:	**£**	**£**
Trade debtors	65,926	72,671
Prepayments and accrued income	17,078	24,650
	83,004	97,321

15 Creditors: amounts falling due within one year

	Notes	2024	2023
		£	**£**
Other taxation and social security		10,383	19,521
Government grants	**16**	86,705	80,085
Trade creditors		5,343	11,708
Other creditors		14,921	9,948
Accruals and deferred income		50,942	59,541
		168,294	180,803

16 Government grants

Deferred income is included in the financial statements as follows:

	2024	2023
	£	**£**
Deferred income is included within:		
Current liabilities	86,705	80,085
Movements in the year:		
Deferred income at 1 July 2023	80,085	156,765
Released from previous periods	(80,085)	(156,765)
Resources deferred in the year	86,705	80,085
Deferred income at 30 June 2024	86,705	80,085

17 Retirement benefit schemes

	2024	2023
Defined contribution schemes	**£**	**£**
Charge to profit or loss in respect of defined contribution schemes	38,117	44,278

The charity operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

18 Unrestricted funds - designated

These are unrestricted funds which are material to the charity's activities.

	At 1 July 2023	Transfers	At 30 June 2024
	£	£	£
Towards 25/25 strategy implementation	-	35,000	35,000

Previous year:	At 1 July 2022	Transfers	At 30 June 2023
	£	£	£
	111,482	(111,482)	-

The balance of the designated funds has been transferred from the surplus made in the year and set aside by the trustees towards the strategy for 25/26.

19 Unrestricted funds

The unrestricted funds of the charity comprise the unexpended balances of donations and grants which are not subject to specific conditions by donors and grantors as to how they may be used. These include designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes.

	At 1 July 2023	Incoming resources	Resources expended	Transfers	At 30 June 2024
	£	£	£	£	£
General funds	463,600	318,694	(275,519)	(35,000)	471,775

Previous year:	At 1 July 2022	Incoming resources	Resources expended	Transfers	At 30 June 2023
	£	£	£	£	£
General funds	455,037	447,106	(550,025)	111,482	463,600

20 Analysis of net assets between funds

	Unrestricted funds general 2024	Unrestricted funds designated 2024	Total 2024
	£	£	£
At 30 June 2024:			
Tangible assets	3,221	-	3,221
Current assets/(liabilities)	468,554	35,000	503,554
	471,775	35,000	506,775

20 Analysis of net assets between funds **(Continued)**

	Unrestricted funds general 2023 £	Unrestricted funds designated 2023 £	Total 2023 £
At 30 June 2023:			
Tangible assets	22,132	-	22,132
Current assets/(liabilities)	441,468	-	441,468
	463,600	-	463,600

21 Related party transactions

There were no disclosable related party transactions during the year (2023 - none).

22 Cash generated from operations	2024 £	2023 £
Surplus/(deficit) for the year	43,174	(102,919)
Adjustments for:		
Investment income recognised in statement of financial activities	(5,293)	(4,322)
Depreciation and impairment of tangible fixed assets	18,911	7,126
Movements in working capital:		
Decrease in debtors	14,317	24,424
(Decrease)/increase in creditors	(19,129)	33,219
Increase/(decrease) in deferred income	6,620	(76,680)
Cash generated from/(absorbed by) operations	58,600	(119,152)

23 Analysis of changes in net funds

The charity had no material debt during the year.

SHARKS WATCH

SALE SHARKS FOUNDATION

IMPACT REPORT 2023-24



SALE SHARKS FOUNDATION

INTRODUCTION

Our vision is to use the power of our sport to change lives throughout the North West.

The last 12 months have been challenging for so many people right across the North West, but when times are hardest, that's when the impact of the Sale Sharks Foundation is felt most acutely.

During the 2023/24 season we're incredibly proud to say that we worked with almost 30,000 people, making it a record-breaking year for the Foundation.

We made a pledge to be right at the heart of OUR communities, using rugby and the power of sport to change lives, especially during the hard times and that's what we did in 2023/24.

We promise to:

- **Improve wellbeing in our communities, specifically in the areas of social isolation and loneliness.**
- **Inspire greater participation in, and enjoyment of, physical activity to improve health and instill long-term sporting activity habits.**
- **Provide opportunities and activities to improve mental health.**
- **Help young people gain qualifications, improve life skills and make better informed life choices.**
- **Help bring our diverse communities together and enable greater understanding between them.**
- **Encourage greater involvement in Sale Sharks activities as a player, coach or fan.**
- **Develop a new women and girls programme to grow the game, attract new fans and to complement the recent addition of the Women's Premiership Team to the Sale Sharks family.**

Our Purpose

As the charitable Foundation of Sale Sharks, our purpose is to use our sport to provide life-changing opportunities in education, health and wellbeing. We are committed to:

- Introducing rugby to people of all ages and abilities
- Igniting and encouraging passion for our sport
- Teaching vital skills
- Tackling inequality
- Uniting diverse groups
- Supporting the most vulnerable

Our Values

Passionate

Inclusive

Respectful

Kind

Fun

Proud

Scan the QR code to see more of what we do



It's been another incredible year for the Sale Sharks Foundation as our staff continue to work tirelessly to impact the lives of people in communities all over the North West.

This report gives you a flavour of some of our incredible achievements and on every page, it highlights the passion and dedication of our team that makes it all possible. It really is a team effort and I hope that comes through. Speaking personally, I'm so proud of every single member of staff and I'd like to thank them for what they have done over the past 12 months.

Our activity is centred around our wonderful game of rugby union but this report demonstrates that is merely our starting point! Our work is as diverse as the communities we reach and we truly have made every effort to stand by our commitments and those values that we all believe in.

Finally, I'd like to thank everyone else who has made this year so memorable. Thank you to our trustees, partners, supporters, friends, funders and lastly, but perhaps most importantly, I'd like to thank the 30,000 people who we have worked with this year. Thank you for putting your trust in us.

Abi Dean, CEO

29,720
people engaged with in 2023/24

18,093
people played some sort of rugby through the work of the Foundation

9,605
primary and secondary school children engaged with our Mission Sharks programmmes

1,078
children were involved in a matchday activity at a Sale Sharks home game

1,047
girls were introduced to rugby via Girls Tackle Rugby

On behalf of myself and the rest of the trustees, I'd like to take this opportunity to say a huge thank you to Abi and her incredible Foundation team for delivering another memorable, life-changing year of activity to so many people in our region.

It's been a challenging year for so many in our region, but through the power and values of rugby, the work of our Foundation truly provides hope and support to our community.

But don't take my word for it. From HITZ and Sharks Forces to our rugby camps and work with the Sharks DPP, this report highlights the incredible range of work our dedicated, passionate team delivers to make sure we grow our game and support those who really need it the most.

I also want to take this opportunity to say thank you to our donors, sponsors, partners and anyone else who has backed us with money, time or expertise this year. Your support means the world and it really does make a difference. Without you we simply couldn't do what we do.

2023/24 was a fantastic year, but the team are already delivering in the 2024/25 season and I know they are motivated and driven to push on and keep developing our offering even further.

So, thank you once again, and here's to another brilliant year.



Andy Watson, Chair of Trustees

DISABILITY

"The pupils have really enjoyed it and have benefitted in so many ways." Lancastrian School

TACKLE TOGETHER

The Tackle Together programme, led by our Foundation coaches, brings inclusive rugby sessions to Special Educational Needs (SEN) schools across the North West.

Sponsored by MBNA, this initiative aims to empower children and young people by helping them learn new skills and experience the joy of rugby in an accessible and welcoming environment. In addition, the programme offers mainstream schools the opportunity to participate in wheelchair rugby sessions, providing a unique insight into the sport and raising awareness of disability sport.

Our commitment to inclusivity is further demonstrated through our disability awareness days, fostering understanding and awareness within the community.



483
children worked with in SEN schools

20
SEN schools engaged

25
wheelchair rugby taster sessions delivered

300
hours of delivery, including 45 hours of wheelchair taster sessions

Scan the QR code to see our wheelchair rugby

Our Tackle Together Festival

More than 60 children attended a festival at the Salford Community Stadium. The festival involved a mix of rugby skills and tag rugby matches and all participants received a bag and a bottle from MBNA.

"The Sale Sharks Foundation coaches have been amazing with our learners. They have all learnt and developed so much over the sessions." Bleak Hill Primary School

"Blossom had their first Sale Sharks Foundation session yesterday and the coach was just amazing. He adapted so quickly to the needs of my class. He accepted them for who they were and what they could achieve. Thank you for giving this session to Blossom, it is an amazing chance for them to have a PE session which can build skills without them even knowing it." Jackie Greenwood, Lancasterian School

Our sponsor

"The sessions have been designed so that we're able to engage as many young people as possible, whether that's through mainstream schools learning about disabilities in sport through to giving more access to specialised tag and touch rugby sessions, the Tackle Together programme is a special one and we're proud to throw our support behind it." Victoria Dowd, Sponsorships Manager at MBNA





"It makes me feel happy and included. I feel like I matter." Jaz, player for the Crusaders Fin Club

CRUSADERS FIN CLUB

As part of our Tackle Together programme, and through the partnership with MBNA, Sale Sharks Foundation delivered our hugely successful Crusaders Fin Club Down Syndrome rugby programme throughout 2023/24.

These sessions, for children and young people with Down Syndrome between the ages of five and 25, see Foundation coaches provide inclusive tag rugby sessions, demonstrating that rugby union truly is a sport for everyone.

As well as attending a number of Sharks home games, during 2023/24 the team also attended two festivals organised by the Wooden Spoon Charity, in Leigh and Coventry.

One of the year's highlights for the group was being involved in the reveal of the Sale Sharks first team line-up for the annual 'Lots of Socks' game to mark World Down Syndrome Day 2024. Our Crusaders appeared in the Sharks kit on social media with the players' names on the back to mark the special matchday. The team also ran out with Georgie Perris-Redding and the Sale Sharks Women players in January ahead of their fixture against Leicester Tigers.

24
children and young people with Down Syndrome attending regularly

21
sessions delivered

"I love rugby at Sale Sharks because whenever we have been to a match all the players are so nice and accessible. Fin Crusaders are definitely like a family to me and I look forward to rugby all the time and I wish I could go more. I have lots of memories from Sale Sharks, meeting the players, watching the women's team who are also amazing and always have time for us. We all love road trips together. I have made amazing friends too. Every coach we have had all give more than 100%." DJ

"Watching my brother inspired my love for rugby. I enjoyed watching him play and it is always on TV at home. I've always supported Sale Sharks because my mum and dad took me to watch them when I was younger and I loved it. Rugby keeps me fit and I like the social side of it. I've made friends for life and I love the coaches. It makes me feel happy and included. I feel like I matter. I like that my whole family can be involved. Going on the pitch at half-time at Leicester was epic." Jaz



HEALTH AND WELLBEING

HEADSTART

Headstart is a positive mental and physical wellbeing programme providing adults (18+) with regular, low impact physical activity sessions mixed with social engagement and mental wellbeing facilitated discussions to help tackle inactivity and reduce social isolation.. Over the past 12 months we have seen continued progression in regular participation at our sites in Eccles, Wythenshawe, Whalley Range and Walkden. Sessions last for one hour, and include a warm-up, appropriate fitness/sport for all participants, health and wellbeing workshops and social time as well. The Headstart programme is well established within the local communities and receives regular referrals through the community connector network.

The programme will be expanding in 2024/2025 to delivery in more locations across Trafford.

In Salford, we engaged with 54 people through the programme with 96% of those surveyed reported feeling less lonely and isolated.



"It's got me moving again which has had a big part in me feeling better about myself"
Male participant, 50s

SHARKS FORCES

Sharks Forces has continued to grow in 2023/24, supporting service personnel, veterans, and their families with enhancing their physical and mental wellbeing. Our mission is to foster a welcoming community, provide essential support, and offer guidance and opportunities that promote better health, employment prospects, and overall quality of life.

As part of the programme we run coffee mornings, wellbeing walks, low-impact exercise sessions and workshops to help them achieve their goals and support those not currently in employment back into the workplace.

Working closely with a variety of local partners and service providers, we are able to support those on the programme further by signposting to other services available to them.

"I'll always come back here. I still go through issues, but I find coming to the hub helps me get through the week."
Mark, veteran



Sharks Forces is proudly supported by Armed Covenant Fund and Veterans Foundation.

"I've been a veteran since 1993 and I've been going to veterans' hubs for a few years now. I first started getting support through the NHS, Combat Stress and Walking With The Wounded, after I found myself struggling with my mental health. I started attending Sharks Forces over four years ago but I'll always come back here. I still go through issues now and then, but I find coming to the hub helps me get through the week and weekend. The wellbeing walk on a Friday is very good and you always get to meet other people, it's very open for veterans and you always hear a lot from everyone. I think that helps me, as well as each other, it's very relaxing and dependable." Mark, veteran

"The coaches are very professional, engaging and supportive. The children had lots of fun trying a new sport and learnt different skills which helped them to progress and improve each week."



EAT WELL PLAY SAFE

Eat Well Play Safe, run in partnership with Trafford food producer Cargill, is a healthy eating and lifestyle programme for schools in the Salford and Trafford area. During the five-week programme, year three and four pupils learn how eat healthily and the importance of having a healthy lifestyle. Our coaches also promote physical activity, running tag rugby sessions alongside the classroom work, and the children get to show off everything they've picked up at the now annual Cargill Cares festival.

9
schools delivered in across Salford and Trafford

172
coaching hours delivered by Sharks Foundation coaches

312
participants

"Cargill is proud of its long-term partnership with Sale Sharks Foundation on the delivery of the "Eat Well, Play Safe" programme. Since its inception the programme has raised awareness with over 1,500 primary school children about the importance of food safety, nutrition and exercise. This is particularly necessary at a time of increasing obesity rates and falling activity levels amongst this age group. Crucially, the sustainable element of the programme means that schools can continue to run the programme once the delivery from Sale Sharks Foundation has been completed."
Sally Easterbrook, Cargill.

School Feedback

"It was really good and the kids enjoyed it, I think it's important to be teaching about foods as bad or good and overall wellbeing and mental health are more important than BMI."

"It was fantastic and the children loved it. They all had a great time at the festival. It was a great way to finish off the programme."

"I just wanted to email to say a huge thanks from the staff and children at St Charles. The children had a great time and the teachers were really impressed with how well organised it was."



SOCIAL INCLUSION

TRY2CONNECT

Schools programme Try2Connect is delivered in partnership with children's mental health charity Place2Be, which works with pupils, families, and staff in schools to provide mental health support through one-to-one and group counselling sessions.

The programme promotes positive mental health for primary school aged children. Sessions include classroom workshops discussing the five ways to wellbeing (Connect, Be Active, Keep Learning, Take Notice and Give), followed by tag rugby and multi-sport sessions that incorporate the themes discussed in the classroom.

10
schools delivered in
578
children supported

"We are so proud of our enduring partnership with Sale Sharks, the successful roll-out of our joint wellbeing programme 'Try2Connect' and the difference young people tell us it is making for them.

The programme's mix of themed classroom workshops with tag rugby and sport sessions is enabling young people to build skills to better understand and manage their emotions, make positive connections, embrace new experiences, and make healthy life choices. These are all vital skills which are needed to navigate life's ups and downs. The programme is also a really great example of how physical health can play an important role in developing good mental health.

Through their foundation and community outreach, Sale Sharks are making such a positive and lasting impact for children in their local communities across the Northwest."

Catherine Roche
Place2Be
Chief Executive

RUGBY IN THE PARK

Rugby in the Park went from strength to strength in 2023/24. When the programme was initially set up in 2023, we worked in partnership with Powerhouse Youth Centre in Moss Side, but in 2024 we expanded the programme to work alongside Partington Youth Centre, delivering a block of sessions to young people in the area.

Rugby in the Park is all about engaging those young people not currently accessing or involved in community activities, and those who potentially are at risk of being involved in crime or anti-social behaviour. The programme has received amazing feedback from participants, and we expect to build on what we have achieved as we continue to expand our delivery into new areas of the North West.

Rugby in Park:

140
dedicated staff hours delivered across locations

400
attendances across delivery locations



EDUCATION

"Philippa has been there for Sophie not just with the education side but also when she was finding things tough."

HITZ

HITZ is an employability and life skills programme which was delivered from Sale West Community Centre in 2023/2024. The programme was funded by Premiership Rugby and delivered in partnership with YMCA as our Education Partner. HITZ focuses on engaging NEET young people who are not quite ready for college or work but need a new approach to help them progress into the next stage of their lives.

"Our daughter has just completed her Maths G.C.S.E with Sale Sharks. She could not have done this without the help of Philippa and other members of staff and gained student of the year."

This year, we worked with 30 young people – up from 15 last year – giving them the opportunity of a work placement as well as access to six-week courses in sexual health, sports leadership, and support of a mentor every fortnight with our partner, 1 Million Mentors.

The focus has been on confidence building, aspiration and goal setting within sessions linked to the Level 2 employability certificate. We also offered qualifications in Maths and English GCSE/Functional skill.

At the 2023 Premiership Rugby HITZ Awards, one of the Foundation's learners – Romeece Dillon – was nominated for the prestigious Young Achiever Award.
Scan the QR code to hear from Romeece:

90%
of learners to complete their qualification

100%
of learners to complete their functional skill

83%
of learners went on to employment or education

PARENT FEEDBACK:

"Philippa has been there for Sophie not just with the education side but also being there when she was finding things tough, guiding her and helping.





Scan the QR code to find out about how former HITZ learner Eve secured an apprenticeship at Connolly Ltd:

1,800+
educational hours provided

"We really value our partnership with Sale Sharks Foundation and the fantastic team there are supporting us to facilitate the programme. Our mentors are really keen to support the young people at HITZ, who may feel at first like there aren't opportunities out there for them.

"They develop a lot of pride in their mentees, reporting how much insight and fulfilment they get out of the experience, and how much they actually learn from their mentees! They are also always impressed by how above and beyond the staff at HITZ go for the young people.

"At our recent programme launch, the whole centre was buzzing with conversation as our mentee & mentor pairs hit of their relationships and began planning their goals. We're excited to see what this opportunity will bring in terms of increased skills, confidence and achievements for this group."

Holly Openshaw
1 Million Mentors

CASE STUDY: KYRON:

"When we first met Kyron he was very quiet but loved to help people. When Kyron was in school he was bullied and due to his behaviour, he was going to be moved to a PRU school. He was offered a place at a school which specialised in people with special needs and autism. This has a negative effect on Kyron's mental health and he felt lost within himself. He described himself as someone who was compared to other people and didn't know what direction to go in.

"At the start of the programme, he lacked confidence but over the course of the programme he slowly came out of his shell. He started to gain the confidence by going on work experience without staff support putting himself completely out of his comfort zone. Getting the bus which was a big struggle for him and mixing finding new friends within the course.

"Kyron has been a great role model within HITZ this year and someone that other students have looked up to, especially with how he conducts himself and how he is always willing to help others before himself."



“All students became more confident at teamwork and communication.”
K Clarke, Lostock High School

HITZ ON TRACK

HITZ on Track is a six-week programme delivered in secondary schools across Manchester, working with 14–16-year-olds at risk of becoming NEET. The programme focuses on RSHE curriculum and issues affecting young people today. HITZ staff can engage with young people on a level that can be difficult for traditional schoolteachers to establish.

We delivered within schools across the Trafford area, working closely with a network of schools that had identified students who were at risk of becoming NEET. In total, we worked with 180 students across six different schools ranging from girls-only to pupil referral units (PRU), from all of which we had excellent feedback.

“We have just finished a very successful six-week programme with Philippa. All students learnt what they wanted to achieve in life through the tasks set and became more confident at teamwork and communication, some leaderships skills were also developed. Trying to get them to listen was first challenge, but working as a team and enjoying the social aspect was developed through the 6 weeks. The boys looked forward to the sessions and a mixture of games and partner challenges really suited their needs and was successful.”
K.Clarke - Lostock High School



ALTERNATIVE PROVISION

This year, Sale Sharks Foundation has provided specialised Alternative Provision mentoring sessions to 24 learners across Trafford and other parts of Manchester. The programme provides one-to-one and group mentoring support for those who are experiencing challenges in their education within mainstream schools and alternative provision.

The provision offers a safe space for learners where they feel they can express their emotions to adults not affiliated to their school or personal life. This year there has been a significant increase in demand for tuition support across schools, and as a result we have found ourselves delivering support in maths and English to students from Key Stage Two up to Key Stage Four.

Through collaboration with schools, we reinforce learning of the young people we support to increase understanding and develop their confidence.

“James has been excellent in his work at SJV. He has fitted in seamlessly with our school and our expectations and had a significant impact. He has built up trust and X has been far better regulated in school since we have had James offering mentoring support. Thank you James, for the positive relationship you have built with X and the improvements we have witnessed in his self-esteem and confidence.”
St John Vianney School

HOLIDAY ACTIVITIES AND FOOD PROGRAMME (HAF)

Working in partnership with Sale West, our HAF programme is a school holiday activity camp that ran during the Easter and Summer holidays for primary school children who are entitled to free school meals. This year we have targeted and delivered to 60 children at Sale West Community Centre. We have worked in partnership with other external providers to provide various activities for the children such as arts and crafts, boxing, sports, and games, and Sale West arranged for healthy meals for those on the programme via the community cafe.





First matchday activities of the 2023/24 season



Girls' Residential Camp



Our Down Syndrome team ran out with Sale Sharks Women at their Leicester Tigers game



Launch of our new programme with star*



Romeece shortlisted for HITZ award for 2022/2023 year



Celebrating five years of walking rugby at Macclesfield RFC



Tackle Together end of season celebration



The 2023 Defender Cup



Plenty braved the weather at our half term camps

Rugby Development | Schools Engagement | Attended a Match Day | Rugby Camp | Alternative Provision | HITZ On Track

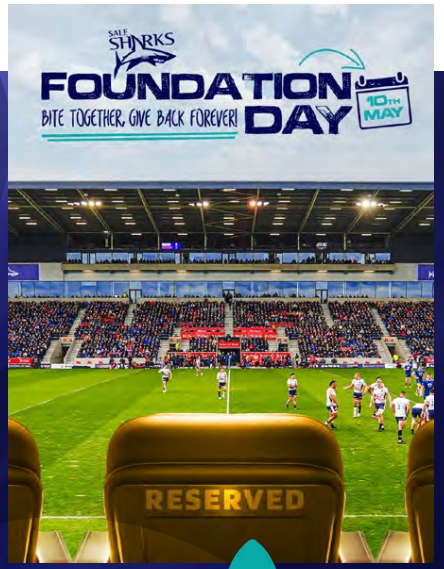
OUR FIRST EVER FOUNDATION DAY

"I felt proud knowing we have a positive impact on people's lives." Sharks fan Ann Ford

The day highlighted the incredible work the Foundation does and through fundraising activity around the match, raised vital funds for Foundation programmes. The day celebrated our community initiatives and the unwavering support of our fans and partners. Engaging activities, player interactions, an online raffle and auction for money can't buy experiences – like our Golden Ticket - helped raise over £9,000, ensuring we can continue delivering life-changing work. We look forward to making Foundation Day 2025 even more impactful, uniting the community through the power of our Sale Sharks! Foundation Day has now become an annual event in the Sale Sharks Calendar and each year we plan on making it even bigger!

"I think all the ideas and initiatives coming from the Foundation sound great, I signed one of the walls at the last home game which I thought was a lovely idea." Judith Mayne







SALE SHARKS FOUNDATION DAY
BITE TOGETHER, GIVE BACK FOREVER!

"We love our Sharks, and we are proud of what we are doing to give back to the community. We are not just any ordinary rugby club, we are different...and being different is not only okay, it's great!" Dean Lynn



Scan the QR code to read how we raised vital funds at our first ever Foundation Day:

"I really enjoyed being part of the Sale Sharks Foundation Day as I was the winner of the Golden Ticket Experience from the online raffle. The whole day was really well organised and as a fan, I felt proud knowing we have a positive impact on people's lives. I will always support the Foundation when I can." Ann Ford

GRASSROOTS & RUGBY DEVELOPMENT

"The inclusion of all the children is paramount to the ethos of school life and the Sharks Coaches are excellent in promoting this." St Matthews CofE

ARE YOU A-OK?

We continued the hugely successful 'Are you AO-K?' programme in 2023/24 in partnership with AO. The positive mental wellbeing programme is shaped around the five ways to wellbeing and was delivered in schools nominated by AO employees. This year's programme worked with ten schools across Trafford, Bolton, Warrington and Salford.

10
number of schools

510
participants

216
coaching hours

"Great guys who are great with the kids. Good practical lessons." Cledford Primary

"The coaches are very professional, engaging and supportive. The children had lots of fun trying a new sport and learnt different skills which helped them to progress and improve each week." Freckleton CofE

"They are brilliant, great classroom activities and very well managed games outside." Chorlton Park

PREMIERSHIP RUGBY CHAMPIONS

Premiership Rugby Champions is a Premiership Rugby Initiative that part-funds 30 classes of delivery in primary schools across the North West. The Champions programme aims to Tackle Health, Tackle Numeracy or Tackle Literacy through joined-up classroom-based delivery and outdoor introductions to rugby.

Last season due to the success of the delivery, the Sale Sharks Foundation took on extra delivery to reach approximately 600 young people across the North West.

star*

This was our first year working with star* and their first venture into the North West! Their Mission is, **"to make a material difference in the lives of young people and their families who have multiple adverse childhood/ community experiences (ACEs) or mental health issues."**

In the first year of this delivery we worked with schools across the North West to provide opportunities for young people to experience rugby union and then to give them the opportunity to attend their local rugby club.

14
schools delivered in

750
students impacted

40%
percentage of students interested in joining their local rugby club





PROJECT RUGBY

Project Rugby is a grassroots rugby programme designed to increase participation in rugby by people from traditionally under-represented groups.

Part of a national initiative launched by England Rugby and Premiership Rugby, it provides accessible opportunities to experience, enjoy and play rugby, across over 200 community locations within England. The primary focus of Project Rugby is to transition new players and volunteers into local grassroots rugby clubs. The project's innovative approach looks to utilise rugby's core values, increasing levels of resilience and confidence among participants, as well as helping people to feel more connected to their local community.

This year our two dedicated coaches linked up with Bolton RUFC and Oldham RUFC, with each working closely with the local communities to encourage participation and engagement with the clubs.

1630
young people engaged and introduced to rugby

286
young people retained in the game

71
young people who transitioned to their local rugby club

14
Players from Oasis Academy Leesbrook represented Sale Sharks at the 23/24 Premiership final



"Teddy has naturally taken a leadership role in the PE and rugby sessions which has been lovely to see. I really hope Teddy joins a club after these sessions because he clearly has a lot of potential." Miss Klays P.E Teacher, All Saints Catholic College



We also worked with around 100 young people with a disability and saw 40 continue playing rugby in their school.

"The rugby sessions with Mark have taught me lots about rugby and the rules have also made my resistance of the cold weather much higher. Mark's rugby training has helped me with my teamwork skills. It has made me feel better as I have never played rugby before and every week, I noticed my skill was improving and I was scoring more tries every session. It has also taught me to encourage my other team mates to try their best even when it's 10 o'clock in the morning on a Monday and the field's icy." Teddy Brown, student, All Saints Catholic College

BREAKING LIMITS

Funded by Rexona, Breaking Limits is delivered in partnership with the foundations at all ten Gallagher Premiership clubs. The programme aims to train coaches, teachers and community leaders in inclusive coaching.

In 2023/24, the Sale Sharks Foundation reached more than 5500 young people as a result of training coaches.

GIRLS TACKLE RUGBY

Girls Tackle Rugby has moved forward again this year, with support from not only the owners of Sale Sharks, but also now from England Rugby. This has allowed us to work closely with ten schools across the region, utilising a team of female role models to help grow the game among women and girls.

During this year we also began a research project with the Manchester Metropolitan University Institute of Sport looking at the effectiveness of the programme and the influence of female role models on girls' perceptions of self and the sport.

"A team made of female role models has seen us push the boundaries." India Perris Redding (Sale Sharks Foundation Women and Girls Coordinator)

1000+
girls engaged in the programme

10
schools delivered in

"It's been incredible to bring Girls Tackle Rugby to even more girls again this year. The delivery has really kicked on and to be able to utilise a team made up of female role models to deliver the programme has seen us push the boundaries in terms of our engagement." India Perris Redding (Sale Sharks Foundation Women and Girls Coordinator)

MISSION SHARKS

Our Mission Sharks programme aims to grow rugby union and give the young people in our communities around Sale, Salford and South Manchester the chance to play. Working in partnership with Sale Sharks, the Sale Sharks Foundation delivers the engaging five-week programme to primary and secondary school children, to connect them with our sport, our club and our values!

86
primary schools delivered in (years five and six)

108
secondary schools

9,605+
young people engaged

"The children thoroughly enjoyed the sessions. Activities engaged even the reluctant children." Elworth Hall School

Alongside the rugby union sessions delivered by the Foundation, we established 13 opportunities for players to play at their local rugby club in order to connect school and club sport.

"The sessions were an opportunity for CPD for myself in a sport I am not familiar with. The children thoroughly enjoyed the sessions and I saw progress in their ability. Activities engaged even the reluctant children. The activities were age appropriate for the two different year groups taught. The addition of the Rugby festival was a great way to celebrate the progress made by the children." Elworth Hall School



RUGBY DEVELOPMENT

The Rugby Development Department aims to grow Rugby Union across the North-West by providing more opportunities for players and coaches within the sport. We continue to inspire more players and coaches by providing opportunities for people across the North West to engage in the sport more regularly or for the first time.

RUGBY DEVELOPMENT CAMPS

Our Rugby Development Camps are run throughout the school holidays to provide opportunities for young players from U7s to the U12s with more opportunities to play rugby union.

Our curriculum of delivery is designed to develop the Sharks DNA in line with England Rugby's age grade laws. Our Rugby Development Camps are two-day events hosted at local grassroots rugby clubs.

1,140
attendees

31
different camps run by the Foundation coaches

23
different venues

£9,000
money given back to local clubs

'Thank you to the team, they did such a good job with the kids in all weather conditions. The feedback from players and parents, as always, has been fantastic" Nastassia - Tarleton Rugby Club

"I absolutely loved the camp. It was brilliant to meet new people and learn loads of new skills from the coaches." Freddie Bland, Knutsford under 8s



RESIDENTIAL CAMPS

Our Residential Camps are week-long camps hosted at Myerscough College, near Preston. The experience replicates a training week at Sale Sharks, with sessions designed around developing skills, tactical understanding and the players' game sense.

Away from the pitch players the players follow a programme of holistic development, focusing on strength and conditioning, mindset, nutrition and individual development plans.

Along with developing players from across the North West and wider UK, our residentials attracted players from across the globe including Croatia, Holland, Spain and many more!

This year, for the second time, we hosted a week-long residential girls' camp.

200
attendees at two week-long boys' residentials

39
attendees at the week-long girls' residential



DEVELOPMENT DAYS

These days are designed to develop the Sharks DNA in our young players aged 12 to 18. Sessions focus on developing Creative Attackers, Defensive Warriors, Best Teammates and Relentless Athletes to prepare them for competition throughout their rugby careers.

7
development days

210
attendees

7
different venues

#YOURSCHOOL

Our #YourSchool programme sees us provide school provision for schools who want to develop their rugby union offering. In 2023/24 we reached 1620 young people through this programme and worked with Ashton College to develop a team from scratch and then build it to a point where they were playing games against other colleges.

MATCHDAYS

"It's fair to say Sale have got themselves a load of new fans, many of whom hadn't been to a game before." Alex, West Park (Leicester Tigers – May 2024)

2023/24 was another fantastic season for our matchday activity, not only because of the success on the pitch but also because of the range of activity we ran for our community clubs and young players. Our Rugby Development team ran a range of events such as guard of honour, half-time and full-time tag, and pre-match coaching clinics.

1,100
players experienced a matchday activity

3,100
Sharks match tickets sold as part of the Foundation's activity

"Thanks very much for yesterday, great day had by all the kids and the parents. What a good game to book on to. Big thanks as well goes to Mark and his team for the coaching and the guard of honour. Looking forward to booking the next visit already."
John – Didsbury Toc H (Stade Francais – December 2023)

"On behalf of West Park players, parents and coaches can we just thank you and the Sale Sharks Foundation Team for all you did for us on Friday. We had a great night, the whole evening was really well set up and everybody loved it. Plenty of favourable comments from kids and parents as to how good the night was, it's fair to say Sale have got themselves a load of new fans, many of whom hadn't been to a game before."
Alex – West Park (Leicester Tigers – May 2024)







DPP

Sale Sharks prides itself on the number of homegrown players who come through the academy system to become first-team regulars and, in many cases (for example Ben Curry, Tom Curry, Tom Roebuck, Bevan Rodd, Raffi Quirke, Arron Reed and more) international rugby players and the Sale Sharks Foundation plays a key role in this pathway.

Foundation coaches work with the club's DPP (Developing Player Programme) to provide coaching, talent ID and talent development for under 14s and under 15s players at the first stage of their academic journey.

In 2023/24 our staff worked with around 600 players across the six DPP centres – North Lancashire, Manchester, Merseyside, West Cheshire, East Cheshire and Central Cheshire – to identify and develop the Sharks of the future.

SALE SHARKS ACADEMY

"The Foundation's coaches play a crucial role in the DPP. Their knowledge and expertise as well as their connection to the grassroots game is invaluable to engaging players, parents and coaches from the start of their academy journey."
Noel Speed, Junior Academy Manager

DEFENDER PREMIERSHIP RUGBY CUP

Defender is the Official Vehicle Partner of Premiership Rugby; a partnership that has been running for nearly two decades. The automotive brand's support of rugby in the UK is at all levels of the game, from grassroots to the elite.

Defender's support for the grassroots area of the game in the UK is typified by the Defender Premiership Rugby Cup. A nationwide series of rugby festivals for U11 and U12 teams, run in conjunction with all ten Gallagher Premiership clubs. The Defender Premiership Rugby Cup allows youngsters to discover rugby, and over the years the nationwide festivals have provided a vital platform for several young rugby stars to go on and play professional rugby.

We collaborate with Manchester Rugby Club to host the Defender Cup each year, and this year's event took place in March, when we welcomed 32 teams from across the North West to take part in a brilliant day of Rugby. Sale FC and Tarleton RUFC ran out winners of their respective festivals, earning themselves a trip to Twickenham for the Premiership Final.

1
day

32
teams

600
players

1000
spectators





Scan the QR code to see the best of the action from this year's Defender' Cup



THANK YOU!

The Sale Sharks Foundation would like to thank all the individuals, businesses, organisations and local grassroots clubs that it has worked with during 2023/24.

The wide support the Foundation receives enables it to work with an increasing number of people each year.

Sale Sharks Foundation
Carrington High Performance Training Centre
Carrington Lane, Sale, M31 4AB
foundation@salesharks.com | 0161 672 9928
Registered Charity Number: 1142956

Sale Sharks Foundation

England & Wales - Charity number 1142956

Accounts

Charity registration number 1142956

Company registration number 07461043 (England and Wales)

SALE SHARKS FOUNDATION

ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2023

SALE SHARKS FOUNDATION

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SALE SHARKS FOUNDATION

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Peter Rhodes	
	Robert Briers	
	Michelle Orange	
	Natasha Hanson	
	Andy Watson	(Appointed 14 September 2022)
	Stephen Newton	(Appointed 6 January 2023)
	Katherine Reid	(Resigned 21 September 2023)
Secretary	A Dean	
Charity number	1142956	
Company number	07461043	
Principal address	Sharks High Performance Training Centre Carrington Lane Manchester England UK M31 4AB	
Registered office	Sharks High Performance Training Centre Carrington Lane Manchester England UK M31 4AB	
Accountant	Hallidays Riverside House Kings Reach Business Park Yew Street Stockport United Kingdom SK4 2HD	
Key Management Personnel	Abigail Dean (Chief Executive Officer)	(Appointed 1 January 2023)
	Vicky Irwin	(Resigned 30 September 2022)
	Des Howlett	(Resigned 10 February 2023)
	Jack Leech	
	Alison Warwood	(Resigned 31 December 2022)
	Phil Ball	(Appointed August 2022)

SALE SHARKS FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT)

FOR THE YEAR ENDED 30 JUNE 2023

The Trustees (who are also the directors) are pleased to present their annual Trustees report together with the financial statements of the Charity for the year ended 30 June 2023 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Reference and administrative details

Reference and administrative details are shown in the schedule of members of the board and professional advisers on page 1 of the financial statements.

The Trustees
The Trustees who served the Charity during the period were as follows:
Mr John Greaves (resigned 14.09.22)
Mr Andrew Watson (Joined 14.09.22)
Ms Sarah Perris (resigned 20.12.22)
Mr James Jennings (resigned 06.01.23)
Mr Stephen Newton (Joined 06.01.23)
Mr Robert Briers
Mr Peter Rhodes
Mrs Michelle Orange
Mrs Natasha Hanson
Mrs Katherine Reid (resigned 21.09.23)
Mr Sid Sutton (resigned 09.11.22)
Mrs Pat Abbott (Joined 14.12.23

Structure, governance and management
Sale Sharks Foundation is a registered charity (No. 1142956) and limited company (No. 07461043) and is governed by its Articles of Association which were adopted on 10 November 2010.

The Articles of Association include the selection and appointment process of new Trustees.

The Board of Trustees administers Sale Sharks Foundation. The day to day operations of the Foundation are managed by the Chief Executive Officer, who reports directly to the Board. The Board has instigated systems and controls in relation to such matters as finance, contracts and employment and considers these to be appropriate safeguards in relation to the day to day operations of the Foundation.

The Trustees continue to review the risks associated with running the Foundation. One risk identified in previous periods was deemed to be the Foundation's on-going relationship with Manchester Sale Rugby Club Limited ("Sale Sharks") and the funding that is in turn distributed to deliver central community programmes that Sale Sharks is obligated to deliver on behalf of Premiership Rugby Limited. The Trustees are not aware of any material changes in the community programmes undertaken by Premiership Rugby Limited that might have an adverse effect on the foundation. The Trustees are content that its relationship with Sale Sharks is suitably commercial.

The charity follows a transparent and structured process for recruiting and appointing new trustees, which includes open recruitment through various channels, such as the charity's website and professional networks, and assessing candidates based on their skills, experience, and alignment with the organisation's mission. Additionally, there is a nomination process where existing trustees nominate and second the appointment of Trustee's onto the board.

Objectives and activities

Sale Sharks Foundation's principal object is to benefit the public generally both in the United Kingdom and overseas and, in particular, the inhabitants of Lancashire, Cheshire, Greater Manchester, Merseyside, Derbyshire and Cumbria together with their surrounding areas.

The Foundation will do this by promoting community participation in healthy recreation activities, by providing opportunities for the playing of rugby union and other sports capable of improving the health of the general public. The Foundation also provide opportunities for personal development across themes such as sport, education, social interaction and health across a wide demographic who are deemed to have a need, by reason of their age, infirmity or disablement, poverty or social economic circumstances or for the public at large, in the interest of social welfare and the object of improving their conditions of life.

By working in partnership with wards and borough councils around their highlighted areas of deprivation we are able to work in a place-based approach to tackle the intersectionality that exists at the heart of inequality. By understating how many participants we're engaging with from these localities as well as the impact we're having on their confidence and measuring against social impact measures we are able to assess our contribution to supporting those highlighted as most in need.

By reviewing our model of delivery over the year, and shifting from a team of 30 in November 2022 to 20 in July 2023, we were able to review capacity against our original short objectives to engage 15,000 people across the North-west and through our delivery model in the second half of the year work more productively to provide long-term sustainability of delivery across the Foundation. By making decisions at the 6 months point to reduce site numbers on our Hitz education programme from 4 to one, this lead to better quality of engagement and higher numbers of learners gaining new skills and going on to employment. This has proven to be the case going forward into the 2023/24 year also.

Financial review

In the year ended 30th June 2023, the income was £886,257 an increase of 8.14% from the previous year's income of £819,543. There was also a commensurate rise in costs to £989,176 from £806,778 the previous year, this generated an in year deficit (net movement in funds) of £102,919.

The Balance Sheet at 30 June 2023, showed a total unrestricted funds of £463,601.

At the six-month mark, substantial shortfalls of income against plans were observed, particularly in areas related to Education, leading to significant deficits across the charity's operations caused by increased costs (in anticipation of increased income). In response, risk reviews were conducted, and appropriate mitigation measures were implemented. Strengthened financial reporting mechanisms were established, and an evaluation of delivery capacity and productivity was undertaken. Despite the year-end deficit, proactive mitigation efforts were put in place to prevent a more substantial shortfall, thereby ensuring the Foundation's stability for the forthcoming financial year.

The Trustees are disappointed that, despite considerable effort on the part of the leadership team, the Foundation's finances show a deficit. This is unsustainable in the medium term, and significant work has been done to align the Foundation's costs with a realistic assessment of its future income.

In 2022/23, the Trustee have chosen to reinstate designated funds back into reserves to align with strategic business priorities.

Reserves Policy
The Board has a free reserves policy of between three-six months running costs if all funding ceased suddenly. This equates to between £283,328 - £566,656 based on proposed 2023/24 expenditure and designated funds form part of the free reserves policy.

The Trustees have updated the Reserves Policy to include a section setting out how the Board will make decisions on the use of excess reserves as well as changing the policy to between three-six months running costs in line with a market review of other foundations.

Public benefit statement
Sale Sharks Foundation gives careful consideration to the Charity Commission's general guidance on public benefit in setting its own aims, objectives and planned activities for the coming year. This is detailed in the achievement and performance section below.

Achievements and performance
The Trustees were pleased with the progress Sale Sharks Foundation achieved during the 2022/23 year, a period which saw the organisation move out of Covid-19 delivery times but into the cost of living crisis, which saw the north disproportionally effected and that came with it's challenges.

Much of the work of the foundation was focused on delivering the organisation's three year strategy which was launched in January 2021 which set out its purpose, values, mission and objectives.

Our Vision:

Our vision is to use the power of our sport to change lives throughout the North West.

Our Purpose:
As the charitable foundation of Sale Sharks, our purpose is to use our sport to provide life-changing opportunities in education, health and wellbeing. We are committed to:

- Introducing rugby to people of all ages and abilities
- Igniting and encouraging passion for our sport
- Teaching vital skills
- Tackling inequality
- Uniting diverse groups
- Supporting the most vulnerable

Our Values:
- Passionate
- Inclusive
- Respectful
- Kind
- Fun
- Proud

Our objectives
By 2023 we will use our sport to positively impact the lives of at least 35,000 people across our communities in the North West. All our programmes will be aligned with our stated Vision, Purpose and Values. We will

1. Improve wellbeing in our communities.
2. Inspire greater participation in, and enjoyment of, physical activity.
3. Empower young people to improve their lives through education, employability and life skills.
4. Provide support for our diverse communities.
5. Encourage greater involvement in Sale Sharks activities as a player, coach or fan through holiday camps, match day activities and programmes such as Project Rugby.
6. Support growth of the Sale Sharks family.

Meeting the Objectives
Sale Sharks Foundation continued to deliver a range of programmes benefitting communities throughout the North West across its three key departments, Community Inclusion, Education and Rugby Development. This year we have exceeded our yearly target, reaching over 16,000 people. As a result, over the last 3 years we have exceeded our target of reaching 35,000 lives by 2023.

Community Inclusion
The Community Inclusion department of Sale Sharks Foundation leads on inclusion and engagement programmes across disability provision, social inclusion and health and wellbeing. During the 2022/23 year:

- Sale Sharks Foundation continued its work developing its low impact physical activity and mental wellbeing programme 'Head Start'. The programme has gone from strength to strength this year with sites now operating in Wythenshawe, Whalley Range, Eccles and Walkden. The 'free to access' physical activity sessions, also includes workshops around how exercise can promote positive mental health. The programme received over 210 referrals during this delivery period.
- Sharks Forces is a specific armed forces project for veterans and their families. During 2022/23 Sharks Forces supported 47 military veterans directly, 50 current serving personnel and additional 150 indirect beneficiaries through social hubs, physical activity, an allotment project, wellbeing walks and away trips. We also expanded the delivery to create a new North Manchester social hub based at Sedgley Park Rugby Club.
- Sale Sharks Foundation has continued to build on its excellent relation with local schools across the North West. We delivered three fully funded programme in 2022/23, in partnership with AO, Cargill and Place2Be. Each programme has a specific focus on introducing tag rugby alongside classroom-based learning which includes content on mental wellbeing and healthy eating. In total we worked with 2,362 participates across all three programmes during the school year. The Foundation brought in an additional £5,014 amount in paid for delivery.
- The Crusaders Fin Club, the Foundation's Down Syndrome rugby programme, had an amazing year of delivery in 2022/23. Participation numbers have increased to over 20 young people attending on a regular basis. Several of the group had the opportunity to fly to Italy in November 2022, taking part in the first Down Syndrome Rugby Festival in Venice. On the 5th March, we worked closely with Saracens mixed ability group to raise awareness of World Down Syndrome Awareness Day. Sale Sharks Crusaders and Saracens Mixed ability group had the opportunity to run out with the Men's first team players during the Gallager Premiership Rugby Fixture.
- In September 2022, we launched the Tackle Together programme which is a specific inclusion schools programme aimed at working with SEN schools across the North-West. During the delivery year we worked with 18 SEN schools, allowing us to engage with over 400 participants with additional needs, disability, or long-term health conditions.
- At the start of 2023, we started a new partnership with WEX to deliver our Rugby in the Park programme. 'Rugby in the Park', is to engage those young people not currently accessing or involved in community activities and those who potentially are at risk of been involved in crime or anti-social behaviour. We worked closely with Powerhouse Youth Centre in Moss Side to support the Rugby in the Park initiative. Between January and June 2023, we worked with a total 364 participants accessing the programme.
- During the month of November 2022, we worked in partnership with Merseyside Police on a new Anti-Social Behaviour and County Lives Prevent and Prepare project. The programme worked alongside the community engagement team at Merseyside Police and partnered with Birkenhead Rugby Club to provide a pathway into a community rugby club. In total, we worked with eight primary schools and one high school focusing the work around Woodchurch Estate in Birkenhead. The programme was hugely successful, receiving great feedback from schools and the local community, which has led to the project being refunded for 2023/24.

Education
The Education department at Sale Sharks Foundation leads on programmes with the aim of empowering young people and adults to improve their lives through education, employability and life skills. During the previous 12 months, the education team delivered a number of successful programmes,

- Within the Education department in 2022/23, delivery continued towards our Alternative Provision mentoring programme, generating new contracts throughout the year. Whilst the programme did well to generate £109,540 it had been ambitiously predicted to make over double that which resulted in a significant loss of income for the organisation. We received extremely positive feedback from schools we delivered to throughout the year, with the majority of contracts have were renewed into 2023/24 academic year.
- The Sale Sharks HITZ programme, changed its delivery model at the start of 2023. The decision was made to close two sites and focus on growing and developing the site at Sale West Community Centre. During this period, 11 learners were onboarded and successfully completed their Level 2 employability certificate. HITZ on Track has also been delivered in local secondary schools working with over 180 learners.
- Important employer partnerships were established over the year including local employers Connolly Ltd, which has led to life changing employment opportunities for learners and significant opportunities for the young people on the HITZ programme. Two learners from the 2022-23 HITZ cohort were offered and started apprenticeships with Connolly Ltd, with the view to continue this partnership into 2023/24.
- The Holiday Activity Fund programme, which provides free activities and food at Sale West Community Centre increased its provision providing activity to 45 – 60 young people per day. This extended from running in the summer holidays to additionally running at Easter half term programme. Due to positive feedback and experiences it is hoped to also be extended into the Christmas period for 2023/24..
- A new programme with the focus on preparing prisoners for release and rehabilitation to make better choices and aspire to reach their goals, was delivered across a 5-day period within Werrington Prison, which generated an income of £5,000.

Rugby development
Our Rugby Development Department plays an important role in a number of the Sale Sharks Foundations objectives. Specifically, the Rugby Development Department aims to;

- Inspire greater participation in, and enjoyment of, physical activity.
- Help bring diverse communities together
- Encourage greater involvement in Sale Sharks activities as a player, fan or coach.
- Develop a new Women and Girls Programme.

During the last 12 months our activities have focused on developing our School Holiday opportunities of two and one day Camps, Development Days, Residential Camps and Skills Clinics. Whilst also maintaining all aspects of our term time delivery, work within the Developing Player Pathway and expanding our Women and Girls Delivery. Highlighted below are some of our 2022/23 achievements;

- Rugby Development Camps maintained their previous years levels of delivery with 80 days of activity and attendance. This was achieved whilst breaking new ground for Rugby Development Camps in order to reach greater audiences and also achieve sustainable delivery given host venues have a limited life span before they become saturated. As a result, in 2022/23 we delivered camps at new host venues such as, Ormskirk RUFC, Helsby RUFC, Ellesmere College, Merchant Taylors School, Fleetwood RUFC and Oldham RUFC
- Our Residential Camps in 2022/23 again involved both a Boys and a Girls Residential, with the girls Residential being a week long for the first time. Our Residential Camps also underwent a review into the value of this activity. As a result, despite a slightly lower attendance overall for the Residential week, with 139 attendees, there was an 18% increase in revenue directly attributed to this activity. The attendance difference is attributed to the number of girls attending.

- Project Rugby is a continued partnership between Premiership Rugby, Gallagher and the RFU and is one of a number of funded programmes in the department bringing in £80,894 in funding. As a result, the income associated to Project Rugby provides some security in terms of income and delivery. During this season, we reached over 1,000 young people (both boys and girls) from Ethnically Diverse Communities, Low Socio-Economic groups and disability groups. It is hoped that Project Rugby brings the sport to new audiences and fosters an interest in rugby, ultimately providing opportunities for players to continue playing the sport by transitioning them to their local rugby club.
- Girls Tackle Rugby entered its third year of delivery and continued to be developed. During the year, Girls Tackle Rugby developed relationships within the Women and Girls game to host a number of School and Club sessions, whilst also supporting the work of the Centre of Excellence within Sale Sharks.
- Over the last year Error in formula ->#YourSchool<- continued to provide sessions for young people in schools who sit outside of target areas or programme specific Key Performance Indicators. As a result we maintained relationships in areas such as the Wirral and supported the existing Rugby Programmes of Lymm High School and Merchant Taylors School.
- Match Day Activities provided a vital opportunity to engage with existing Rugby playing communities in schools and clubs. During the 2022/23 season, Match Days contributed over £55,000 to the income of Sale Sharks Foundation, allowing us to the reach our objectives as a Foundation through funding other areas or work streams. This activity also contributed to approximately £45,000 of ticket sales to support the work of Sale Sharks Foundation. This was achieved despite losing Match Days against Wasps, Worcester and Northampton Saints due to teams going out of business and the Queens Funeral.
- Mission Sharks was delivered for the second year. This saw Sale Sharks Foundation provide six weeks of delivery in 48 local primary schools. Alongside this delivery, all participants received a free Sale Sharks goodie bag and an opportunity to play at the Mission Sharks festival. Whilst also providing teachers and schools taking part in the programme with the opportunity to develop their rugby knowledge, free balls and bibs were also distributed to all of the schools who took part.

Partnerships

Sale Sharks Foundation is now in a strong position and is forming important relationships across the region that should ensure the delivery of its key objectives going forward. This includes partnerships with governing bodies (RFU and Premiership Rugby), local strategic agencies such as Active Partnerships (Greater Sport, Merseyside Police), local authorities (Trafford Council, MCRActive) and corporate/charity partners (MBNA, Cargill, WEX, AO, Places2Be).

Plans for future perlods

The plan for the future is that the Foundation will remain financially self-sufficient and not reliant on financial support from Sale Sharks. It is still important for the Foundation and Sale Sharks to continue to be closely aligned and work together. The Foundation hopes to maintain (in the first instance) the number of programmes delivered, whilst working productively as a team to deliver in partnership with others to the underserved communities of the North-West. We hope to be able to offer more financial stability in the 2023/24 year as we go into the development of a new strategic plan in 2023 to clearly address and action having a positive impact on the lives of the communities across the North West.

Small company provlslons

This report has been prepared in accordance with the small companies' regime under the Companies Act 2006.

The Trustees have pleasure in presenting their report and the financial statements of the Charity for the twelve months ended 30 June 2023.

The Trustees' report was approved by the Board of Trustees.

Andy Watson
Trustee

Date: 19/03/2024

SALE SHARKS FOUNDATION

STATEMENT OF TRUSTEES' RESPONSIBILITIES

FOR THE YEAR ENDED 30 JUNE 2023

The Trustees, who are also the directors of Sale Sharks Foundation for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;

- observe the methods and principles in the Charities SORP;

- make judgements and estimates that are reasonable and prudent;

- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board of Trustees



Andy Watson

Trustee

Date: 19 Match 2024

SALE SHARKS FOUNDATION

INDEPENDENT EXAMINER'S REPORT

TO THE TRUSTEES OF SALE SHARKS FOUNDATION

I report to the Trustees on my examination of the financial statements of Sale Sharks Foundation for the year ended 30 June 2023, which are set out on pages 9 to 23.

Responsibilities and basis of report

As the Charity's Trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the financial statements of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of the charity's financial statements carried out under section 145 of the Charities Act 2011 (the 2011 Act). In carrying out my examination I have followed all the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of ICAEW, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- accounting records were not kept in respect of the charity as required by section 386 of the 2006 Act; or
- the financial statements do not accord with those accounting records; or
- the financial statements do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
- the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.

S Leitch-Devlin

Simon Leitch-Devlin (Member of ICAEW)

Chartered Accountant, Riverside House
Kings Reach Business Park
Yew Street
Stockport
SK4 2HD
United Kingdom

Dated: 20/03/2024

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2023

Current financial year

	Notes	Unrestricted funds general 2023 £	Unrestricted funds Designated 2023 £	Restricted funds 2023 £	Total 2023 £	Total 2022 £
Income from:						
Donations and legacies	2	4,798	-	125,224	130,022	198,492
Charitable activities						
Educational		218,046	-	30,275	248,321	339,495
Trading		179,606	-	-	179,606	145,164
Programmes		40,333	-	283,653	323,986	135,106
Bank interest		4,322	-	-	4,322	1,286
Total income		447,105	-	439,152	886,257	819,543
Expenditure on:						
Raising funds	3	20,957	-	37,553	58,510	64,618
Charitable activities	4	529,067	-	401,599	930,666	742,160
Total expenditure		550,024	-	439,152	989,176	806,778
Net (outgoing)/incoming resources before transfers		(102,919)	-	-	(102,919)	12,765
Net income for the year/						
Net (outgoing)/incoming resources before transfers		(102,919)	-	-	(102,919)	12,765
Gross transfers between funds		111,481	(111,481)	-	-	-
Net income for the year/ Net movement in funds		8,562	(111,481)	-	(102,919)	12,765
Fund balances at 1 July 2022		455,039	111,481	-	566,520	553,755
Fund balances at 30 June 2023		463,601	-	-	463,601	566,520

The statement of financial activities includes all gains and losses recognised in the year.

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES (CONTINUED) INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2023

Prior financial year

	Notes	Unrestricted funds general 2022 £	Unrestricted funds Designated 2022 £	Restricted funds 2022 £	Total 2022 £
Income from:					
Donations and legacies	2	118,303	-	80,189	198,492
Charitable activities					
Educational		339,495	-	-	339,495
Trading		145,164	-	-	145,164
Programmes		135,106	-	-	135,106
Bank interest		1,286	-	-	1,286
Total income		739,354	-	80,189	819,543
Expenditure on:					
Raising funds	3	36,261	1,427	26,930	64,618
Charitable activities	4	677,250	9,092	55,818	742,160
Total expenditure		713,511	10,519	82,748	806,778
Net (outgoing)/incoming resources before transfers		25,843	(10,519)	(2,559)	12,765
Net income for the year/ Net movement in funds		25,843	(10,519)	(2,559)	12,765
Fund balances at 1 July 2021		429,196	122,000	2,559	553,755
Fund balances at 30 June 2022		455,039	111,481	-	566,520

SALE SHARKS FOUNDATION

BALANCE SHEET

AS AT 30 JUNE 2023

	Notes	2023 £	2023 £	2022 £	2022 £
Fixed assets					
Tangible assets			22,132		24,697
Current assets					
Debtors		97,320		121,747	
Cash at bank and in hand		524,952		644,340	
		622,272		766,087	
Creditors: amounts falling due within one year		180,803		224,264	
Net current assets			441,469		541,823
Total assets less current liabilities			463,601		566,520
The funds of the charity					
Unrestricted funds - general			463,601		455,039
Unrestricted funds - designated fund			-		111,481
			463,601		566,520

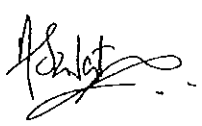
The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 30 June 2023.

The trustees acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on 19 March 2024



Andy Watson
Trustee
Company registration number 07461043 (England and Wales)

SALE SHARKS FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2023

	Notes	2023 £	2023 £	2022 £	2022 £
Cash flows from operating activities					
Cash (absorbed by)/generated from operations	21		(119,150)		55,728
Investing activities					
Purchase of tangible fixed assets		(4,560)		(18,336)	
Proceeds from disposal of tangible fixed assets		-		3,654	
Investment income received		4,322		1,286	
Net cash used in investing activities			(238)		(13,396)
Net cash used in financing activities			-		-
Net (decrease)/increase in cash and cash equivalents			(119,388)		42,332
Cash and cash equivalents at beginning of year			644,340		602,008
Cash and cash equivalents at end of year			524,952		644,340

1 Accounting policies

Charity information

Sale Sharks Foundation is a private company limited by guarantee incorporated in England and Wales. The registered office is Sharks High Performance Training Centre, Carrington Lane, Manchester, England, M31 4AB, UK.

1.1 Accounting convention

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

The financial statements have been prepared in accordance with the charity's [governing document], the Companies Act 2006, FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the Charities SORP "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019). The charity is a Public Benefit Entity as defined by FRS 102.

Basis of preparation

Sale Sharks Foundation meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

1.2 Going concern

The Trustees believe that the Charity is well placed to manage the risks of the Foundation accordingly, the Trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern nor any significant areas of uncertainty that affect the carrying value of assets held by the Charity.

1.3 Income and endowments

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

Government and other grants

Income from government and grants, whether 'capital' grants or 'revenue' grants is recognised when the Charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred. During the year the Charity received funding under the government CJRS scheme. No repayment is due in respect of this funding.

Donations and legacies

Donations are recognised when the Charity has been notified in writing of both the amount and settlement date. In the event that a donation is subject to conditions that require a level of performance by the Charity before the Charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the Charity and it is probable that these conditions will be fulfilled in the reporting period.

Legacy gifts are recognised on a case by case basis following the grant of probate when the administrator/ executor for the estate has communicated in writing both the amount and settlement date. In the event that the gift is in the form of an asset other than cash or a financial asset traded on a recognised stock exchange, recognition is subject to the value of the gift being reliably measurable with a degree of reasonable accuracy and the title to the asset having been transferred to the Charity.

1 **Accounting policies** **(Continued)**

1.4 Expenditure

All expenditure is recognised once there is a legal or constructive obligation to that expenditure, it is probable settlement is required and the amount can be measured reliably. All costs are allocated to the applicable expenditure heading that aggregate similar costs to that category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of resources, with central staff costs allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use. Other support costs are allocated based on the spread of staff costs.

Raising funds

These are costs incurred in attracting voluntary income, the management of investments and those incurred in trading activities that raise funds.

Charitable activities

Charitable expenditure comprises those costs incurred by the Charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

Governance costs

These include the costs attributable to the Charity's compliance with constitutional and statutory requirements, including audit, strategic management and trustee's meetings and reimbursed expenses.

1.5 Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

1.6 Tangible fixed assets

Individual fixed assets costing £150 or more are initially recorded at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation and amortisation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Fixtures and fittings	20% straight line basis
Computers	20% straight line basis
Motor vehicles	20% reducing balance

1.7 Trade debtors

1 Accounting policies **(Continued)**

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the Charity will not be able to collect all amounts due according to the original terms of the receivables.

1.8 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

1.9 Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the Charity does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

1.10 Fund structure

Unrestricted income funds are general funds that are available for use at the Trustee's discretion in furtherance of the objectives of the Charity.

Designated income funds are those that have been set aside by the Trustee's to be applied for specific projects in furtherance of the Foundation's strategic objectives.

Restricted income funds are those donated for use in a particular area or for specific purposes, the use of which is restricted to that area or purpose.

1.11 Financial instruments

Classification

Financial assets and financial liabilities are recognised when the Charity becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Charity after deducting all of its liabilities.

1 **Accounting policies** **(Continued)**

Recognition and measurement

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the Charity intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Charity transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Charity, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

Derivative financial instruments

The Charity uses derivative financial instruments to reduce exposure to foreign exchange risk and interest rate movements. The Charity does not hold or issue derivative financial instruments for speculative purposes.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in statement of financial activities immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in statement of financial activities depends on the nature of the hedge relationship.

Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

2 **Donations and legacies**

	Unrestricted funds general 2023	**Restricted funds 2023**	**Total 2023**	Unrestricted funds general 2022	Restricted funds 2022	Total 2022
	£	**£**	**£**	£	£	£
Donations	4,798	125,224	130,022	118,303	80,189	198,492

3 Raising funds

	Unrestricted funds general 2023	**Restricted funds 2023**	**Total 2023**	Unrestricted funds general 2022	Unrestricted funds Designated 2022	Restricted funds 2022	Total 2022
	£	**£**	**£**	£	£	£	£
Fundraising and publicity							
Governance costs	740	-	740	780	-	-	780
Staff costs	-	37,553	37,553	19,073	-	-	19,073
Support costs	14,176	-	14,176	16,408	-	-	16,408
Fundraising and publicity	14,916	37,553	52,469	36,261	-	-	36,261
Trading costs							
Other trading activities	2,771	-	2,771	-	101	-	101
Staff costs	-	-	-	-	-	26,930	26,930
Depreciation and impairment	3,270	-	3,270	-	1,326	-	1,326
Trading costs	6,041	-	6,041	-	1,427	26,930	28,357
	20,957	37,553	58,510	36,261	1,427	26,930	64,618

4 Expenditure on charitable activities

	Trading	Programmes	Educational	Total	Trading	Programmes	Educational	Total
	2023	2023	2023	2023	2022	2022	2022	2022
	£	£	£	£	£	£	£	£
Direct costs								
Staff costs	-	421,162	136,514	557,676	-	223,372	164,880	388,252
Depreciation and impairment	-	-	-	-	-	1,619	-	1,619
Direct cost	87,512	54,062	50,915	192,489	60,358	69,753	42,159	172,270
	87,512	475,224	187,429	750,165	60,358	294,744	207,039	562,141
Share of support and governance costs (see note 5)								
Support	42,126	75,990	58,243	176,359	43,070	32,353	100,727	176,150
Governance	989	1,785	1,368	4,142	946	711	2,212	3,869
	130,627	552,999	247,040	930,666	104,374	327,808	309,978	742,160
Analysis by fund								
Unrestricted funds - general	109,686	231,570	187,811	529,067	104,374	271,990	300,886	677,250
Unrestricted funds - designated fund	-	-	-	-	-	-	9,092	9,092
Restricted funds	20,941	321,429	59,229	401,599	-	55,818	-	55,818
	130,627	552,999	247,040	930,666	104,374	327,808	309,978	742,160

5 Support costs allocated to activities

	2023	2022
	£	£
Staff costs	93,163	94,598
Depreciation	3,854	3,881
Rent	11,667	11,137
Printing, post, stationery	2,503	2,824
Establishment cost	5,877	7,377
Sundry	9,312	8,761
Motor & travel	4,442	4,479
Advertising	1,980	2,691
Accountancy	11,811	10,545
Bank charges	652	555
Equipment	5,084	5,125
Consultancy	23,038	24,178
Governance costs	4,142	3,869
Hospitality costs	2,975	-
	180,500	180,020
Analysed between:		
Trading	43,114	44,017
Programmes	77,775	33,064
Educational	59,611	102,939
	180,500	180,020

6 Trustees

No Trustees received any remuneration or benefits from the charity during the year (2022: nil).

7 Net movement in funds

	2023	2022
	£	£
Net movement in funds is stated after charging/(crediting)		
Fees payable to the company's auditor for the accountancy fees of the company's financial statements	3,809	3,809
Depreciation of owned tangible fixed assets	7,126	7,163
Loss/(profit) on disposal of tangible fixed assets	-	(337)

8 Employees

The average monthly number of employees during the year was:

	2023	2022
	Number	Number
Charitable activities	27	21

8 Employees (Continued)

Employment costs	2023	2022
	£	£
Wages and salaries	598,609	453,663
Social security costs	45,505	35,705
Other pension costs	44,278	39,485
	688,392	528,853

Senior employees

There were no employees whose annual remuneration was more than £60,000.

Key management personnel

The total employee benefits of the key management personnel were £179,950 (2022 : £175,765).

9 Taxation

The company is a registered charity and is therefore exempt from taxation.

10 Tangible fixed assets

	Fixtures and fittings	Computers	Motor vehicles	Total
	£	£	£	£
Cost				
At 1 July 2022	3,824	35,310	11,245	50,379
Additions	1,637	2,923	-	4,560
At 30 June 2023	5,461	38,233	11,245	54,939
Depreciation and impairment				
At 1 July 2022	799	18,495	6,387	25,681
Depreciation charged in the year	1,012	5,142	972	7,126
At 30 June 2023	1,811	23,637	7,359	32,807
Carrying amount				
At 30 June 2023	3,650	14,596	3,886	22,132
At 30 June 2022	3,025	16,814	4,858	24,697

11 Debtors

	2023	2022
Amounts falling due within one year:	£	£
Trade debtors	72,670	119,223
Prepayments and accrued income	24,650	2,524
	97,320	121,747

12 Creditors: amounts falling due within one year

	Notes	2023	2022
		£	£
Trade creditors		11,708	38,512
Other taxation and social security		19,521	6,467
Deferred income	13	80,085	156,765
Other creditors		9,948	3,506
Accruals		59,541	19,014
		180,803	224,264

13 Deferred income

	2023	2022
	£	£
Other deferred income	80,085	156,765

Creditors amounts falling due within one year includes deferred income:

	2023	2022
	£	£
Deferred income is included within:		
Current liabilities	80,085	156,765
Movements in the year:		
Deferred income at 1 July 2022	156,765	63,777
Released from previous periods	(156,765)	(63,777)
Resources deferred in the year	80,085	156,765
Deferred income at 30 June 2023	80,085	156,765

Deferred income comprises Grant income received in advance in respect of year ended 30 June 2023.

14 Legal status of the Charity

The Charity is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £10 towards the assets of the Charity in the event of liquidation. The company is registered in England and Wales and its registered office in detailed on page 1 of these accounts.

15 Pension scheme

Defined contribution schemes
The Charity operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the Charity to the scheme and amounted to £44,278 (2022 : £39,485).

There were no outstanding or prepaid contributions at either the beginning or the end of the financial year.

16 Related parties

Controlling entity
The Charity is controlled by the Trustees who are all Directors of the company.

Related Party Transactions

Manchester Sale Rugby Club Ltd

Manchester Sale Rugby Club Ltd (Sale Sharks) is an organization of which Michelle Orange (Trustee) and husband Simon Orange, have a controlling interest.

During the year the following related party transactions took place between Sale Sharks Foundation and Sale Sharks.

Income
During the year the foundation received £70,872 (2022: £84,782) from Sale Sharks in relation to charitable activities.
At the balance sheet date, the amount owed from Sale Sharks was £Nil (2022: £Nil)

Expenditure
Sale Sharks provides use of serviced offices and match day tickets.

During the year the foundation paid £67,351 to Sale Sharks (2022: £45,978)

At the balance sheet dated, the amount owed to Sale Sharks was £Nil (2022:Nil)

17 Analysis of net assets between funds

	Unrestricted funds general 2023	Unrestricted funds Designated 2023	Total 2023
	£	£	£
Fund balances at 30 June 2023 are represented by:			
Tangible assets	22,132	-	22,132
Current assets/(liabilities)	441,469	-	441,469
	463,601	-	463,601

17 **Analysis of net assets between funds** **(Continued)**

	Unrestricted funds general 2022	Unrestricted funds Designated 2022	Total 2022
	£	£	£
Fund balances at 30 June 2022 are represented by:			
Tangible assets	24,697	-	24,697
Current assets/(liabilities)	430,342	111,481	541,823
	455,039	111,481	566,520

18 Unrestricted funds

These are unrestricted funds which are material to the charity's activities.

		Movement in funds				Movement in funds			
	Balance at 1 July 2021	Incoming resources	Resources expended	Transfers	Balance at 1 July 2022	Incoming resources	Resources expended	Transfers	Balance at 30 June 2023
	£	£	£	£	£	£	£	£	£
Unrestricted income fund	429,196	739,354	(713,511)	-	455,039	447,105	(550,024)	111,481	463,601

19 Restricted funds

The restricted funds of the charity comprise the unexpended balances of donations and grants held on trust subject to specific conditions by donors as to how they may be used.

	Movement in funds			Movement in funds			
	Balance at 1 July 2021	Incoming resources	Resources expended	Balance at 1 July 2022	Incoming resources	Resources expended	Balance at 30 June 2023
	£	£	£	£	£	£	£
Restricted income fund	2,559	80,189	(82,748)	-	439,152	(439,152)	-

20 Designated funds

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the Trustees for specific purposes:

	Movement in funds					
	Balance at 1 July 2021	Incoming resources	Resources expended	Balance at 1 July 2022	Transfers	Balance at 30 June 2023
	£	£	£	£	£	£
Designated income fund	122,000	-	(10,519)	111,481	111,481	-
	122,000	-	(10,519)	111,481	111,481	-

21 Cash generated from operations

	2023	2022
	£	£
(Deficit)/surpus for the year	(102,919)	35,526
Adjustments for:		
Investment income recognised in statement of financial activities	(4,322)	416
Gain on disposal of tangible fixed assets	-	(337)
Depreciation and impairment of tangible fixed assets	7,124	7,162
Movements in working capital:		
Decrease in debtors	24,427	67,828
Increase/(decrease) in creditors	33,219	(12,232)
(Decrease)/increase in deferred income	(76,680)	78,308
Cash (absorbed by)/generated from operations	(119,151)	176,671

Sale Sharks Foundation

England & Wales - Charity number 1142956

Accounts

Charity registration number 1142956

Company registration number 07461043 (England and Wales)

SALE SHARKS FOUNDATION

ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2022

SALE SHARKS FOUNDATION

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SALE SHARKS FOUNDATION

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Peter Rhodes	
	Robert Briers	
	Michelle Orange	
	Natasha Hanson	
	Katherine Read	
	Andy Watson	(Appointed 14 September 2022)
	Stephen Newton	(Appointed 6 January 2023)
Secretary	Alison Warwood (Resigned 31.12.2022)	
Charity number	1142956	
Company number	07461043	
Principal address	Sharks High Performance Training Centre Carrington Lane Manchester England UK M31 4AB	
Registered office	Sharks High Performance Training Centre Carrington Lane Manchester England UK M31 4AB	
Accountant	Hallidays Riverside House Kings Reach Business Park Yew Street Stockport United Kingdom SK4 2HD	
Key Management Personnel	Alison Warwood (Chief Executive Officer) Vicky Irwin Des Howlett Jack Leech	

SALE SHARKS FOUNDATION

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT)

FOR THE YEAR ENDED 30 JUNE 2022

The Trustees (who are also the directors) are pleased to present their annual Trustees report together with the financial statements of the Charity for the year ended 30 June 2022 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Reference and administrative details

Reference and administrative details are shown in the schedule of members of the board and professional advisers on page 1 of the financial statements.

The Trustees
The Trustees who served the Charity during the period were as follows:

Mr John Greaves (resigned 14.09.22)
Ms Sarah Perris (resigned 20.12.22)
Mr James Jennings (resigned 06.01.23)
Mr Robert Briers
Mr Peter Rhodes
Mrs Michelle Orange
Mrs Natasha Hanson
Mrs Katherine Reid
Mr Sid Sutton (resigned 09.11.22)

Structure, governance and management
Sale Sharks Foundation is a registered charity (No. 1142956) and limited company (No. 07461043) and is governed by its Articles of Association which were adopted on 10 November 2010.

The Articles of Association include the selection and appointment process of new Trustees.

The Board of Trustees administers Sale Sharks Foundation. The day to day operations of the foundation are managed by the Chief Executive Officer, who reports directly to the Board. The Board has instigated systems and controls in relation to such matters as finance, contracts and employment and considers these to be appropriate safeguards in relation to the day to day operations of the Trust.

The Trustees continue to review the risks associated with running the foundation. One risk identified in previous periods was deemed to be the foundation's on-going relationship with Manchester Sale Rugby Club Limited ("Sale Sharks") and the funding that is in turn distributed to deliver central community programmes that Sale Sharks is obligated to deliver on behalf of Premiership Rugby Limited. The Trustees are not aware of any material changes in the community programmes undertaken by Premiership Rugby Limited that might have an adverse effect on the foundation. The Trustees are content that its relationship with Sale Sharks is suitably commercial.

Objectives and activities
Sale Sharks Foundation's principal object is to benefit the public generally both in the United Kingdom and overseas and, in particular, the inhabitants of Lancashire, Cheshire, Greater Manchester, Merseyside, Derbyshire and Cumbria together with their surrounding areas.

The foundation will do this by promoting community participation in healthy recreation activities, by providing opportunities for the playing of rugby union and other sports capable of improving the health of the general public. The Trust will also provide opportunities for personal development across themes such as sport, education, social interaction and health across a wide demographic who are deemed to have a need, by reason of their age, infirmity or disablement, poverty or social economic circumstances or for the public at large, in the interest of social welfare and the object of improving their conditions of life.

Financial review
In the year ended 30th June 2022, the income was £819,543 an increase of 16.7% from the previous year's income of £702,237. There was also a commensurate rise in costs to £806,778 from £709,427 the previous year, this generated a surplus (net movement in funds) of £12,765.

The Balance Sheet at 30 June 2022, showed a total funds of £566,520.

Reserves Policy
The Board has a free reserves policy of six months running costs if all funding ceased suddenly. This equates to £550,000 based on proposed 2022/23 expenditure and designated funds form part of the free reserves policy.

The Trustees have updated the Reserves Policy to include a section setting out how the Board will make decisions on the use of excess reserves.

Public benefit statement
Sale Sharks Foundation gives careful consideration to the Charity Commission's general guidance on public benefit in setting its own aims, objectives and planned activities for the coming year. This is detailed in the achievement and performance section below.

Achievements and performance
The Trustees were pleased with the progress Sale Sharks Foundation achieved during the 2021/22 year, a period which saw the organisation move out of most of the restrictions to activity caused by the Covid-19 pandemic but where some limits to activity still existed.

Much of the work of the foundation was focused on delivering the organisation's three year strategy which was launched in January 2021 which set out its purpose, values, mission and objectives.

Our Vision:

Our vision is to use the power of our sport to change lives throughout the North West.

Our Purpose:
As the charitable foundation of Sale Sharks, our purpose is to use our sport to provide life-changing opportunities in education, health and wellbeing. We are committed to:

- Introducing rugby to people of all ages and abilities
- Igniting and encouraging passion for our sport
- Teaching vital skills
- Tackling inequality
- Uniting diverse groups
- Supporting the most vulnerable

Our Values:
- Passionate
- Inclusive
- Respectful
- Kind
- Fun
- Proud

Our objectives
By 2023 we will use our sport to positively impact the lives of at least 35,000 people across our communities in the North West. All our programmes will be aligned with our stated Vision, Purpose and Values. We will

1. Improve wellbeing in our communities.
2. Inspire greater participation in, and enjoyment of, physical activity.
3. Empower young people to improve their lives through education, employability and life skills.
4. Provide support for our diverse communities.
5. Encourage greater involvement in Sale Sharks activities as a player, coach or fan through holiday camps, match day activities and programmes such as Project Rugby.
6. Support growth of the Sale Sharks family.

Meeting the Objectives
Sale Sharks Foundation continued to deliver a range of programmes benefitting communities throughout the North West across its three key departments, Community Engagement, Education and Rugby Development.

Community Engagement
The Community Engagement department of Sale Sharks Foundation leads on inclusion and engagement programmes which aim to improve physical health and mental wellbeing to people of all ages and abilities. During the 2021/22 year :

- The foundation continued to develop its mental wellbeing programmes with the launch of 'Head Start'. With sites in Wythenshawe and Whalley Range, the project provided 'free to access' physical activity sessions, including workshops around how exercise can promote positive mental health. The programme received over 90 referrals to date during this period, with potential for substantial growth in participation over the coming year. As an extension of this, the foundation received funding to expand delivery, launching 'Sharks Together' in Eccles and Little Hulton. This project had similar objectives, showing how the foundation's specialist mental wellbeing staff team supported communities across the region.
- 'Head in the Game', the workplace mental wellbeing programme was delivered to several local and national organisations, delivering content around mental health literacy and awareness.
- Sharks Forces, the Armed Forces project, saw a significant growth in funding to develop its work across the North West. The project supported over 350 veterans during the previous 12 months, as well as current serving personnel and their families through social hubs, physical activity, an allotment project, wellbeing walks and away trips. The programme also expanded delivery into Merseyside, with plans to further develop its reach across the region. Sale Sharks Foundation was also able to welcome over 50 of the Royal Lancers to Carrington for a 'Train like a Pro Day', further strengthening the relationship with current serving personnel.
- With a growing staff team, the foundation now employs four specialist mental wellbeing staff members, demonstrating the growth within the sector and highlighting the demand for work in this area.
- Sale Sharks Foundation has continued to build new partnerships with schools around the North West whilst continuing to work and deliver innovative programmes with our current partner schools. The schools department bought in £37,422 in paid for school programmes. This includes seven new schools within the 2021/22 school year. The department also grew to successfully deliver three additional funded programmes – Are you AO-K?, Cargill Eat Well Play Safe and a new heritage programme, Inspiring Generations funded from the National Lottery.
- The Crusaders Fin Club, the foundation's Down Syndrome rugby programme ran fortnightly, throughout the year with over 25 young people and their families attending each session. The programme was named in commemoration of Sean Browne, a regular participant on the programme who passed away in the summer of 2021. The Club also supported the programme by getting both the men's and women's teams playing in odd socks in support of World Down Syndrome Day.

Education
The Education department at Sale Sharks Foundation leads on programmes with the aim of empowering young people and adults to improve their lives through education, employability and life skills. During the previous 12 months, the education team delivered a number of successful programmes,

- One of the main developments of the Education department in 2021/22 was the development of the Alternative Provision mentoring programme. This proved extremely successful, generating an income of £120,000 and employing three full time staff. All contracts have been renewed into 2022/23 with extremely positive feedback received. A further contract for Manchester Council has been achieved which has the potential to double the size of the staff team for 2022/23.
- The Advantage programme which works with 16-18 year olds who are outside of mainstream education, moved across to YMCA's management with more than 90 learners introduced to the Advantage tutors.
- The Sharks HITZ programme, situated at Sale West Community Centre hit its programme target of 15 learners for the first time and is expanding out to incorporate all of the previous Advantage sites, including a new site in Tameside. HITZ on Track has also been delivered in full in local secondary schools.
- Important employer partnerships were established in this period with local and national employers, including OCS and Connolly Ltd which has led to life changing employment opportunities for learners and significant opportunities for the foundation. Two learners from the 2021-22 HITZ cohort have already started an OCS traineeship and plans are in place to expand the employer traineeship to create more opportunities.
- The Holiday Hunger Activity programme which provides free activities and food at Sale West Community Centre increased in places provided from 45 a day to 60 per day and was extended from running solely during the summer holidays to additionally running at Easter and May half term.
- Sale Sharks Foundation received funding to deliver additional education and employability programmes with a number of partner organisations including the Department for Work and Pensions, The Prince's Trust and Trafford Housing Trust. All funded projects were delivered in full meeting programme objectives and all monitoring and evaluation requirements.

Rugby development
Developing grassroots rugby and encouraging as many people as possible to take part in rugby is an important aspect of Sale Sharks Foundation's work.

Activities during the last 12 months included delivering school holiday camps, development days, residentials and coach development clinics. Sessions were aimed at players of all ages and abilities and are always centred around a game-based approach aligned with the RFU Kids First and Sale Sharks' Academy's player development philosophy. Highlights included,

- Rugby Development Camps saw an 11% increase in attendance over the course of the season, with over 1,500 young people attending a camp. This was achieved by providing a record amount of delivery days; 83 days of rugby camp delivery during the available school holidays. This also meant that we were able to give approximately £9,000 back to local rugby clubs through the host club incentive scheme.
- Our Residential Camps in 21/22 saw our best attendance despite the challenges of Covid-19 meaning regular testing and adapted sessions were at the core of our delivery. As a result, we had 150 young people on our residentials over the course of two weeks. Notably this included 50 girls attending the first ever Girls' Residential camp at Myerscough College.
- Project Rugby, a partnership between Premiership Rugby, Gallagher and the RFU was delivered to over 1,000 young people (both boys and girls). The programme aims to engage players who have never traditionally played rugby union previously, specifically those living in deprived communities, young people from ethnically diverse communities and people living with a disability. It is hoped that the activities spark an interest in rugby and then provides opportunities for players to continue playing the sport by transitioning them to their local rugby club.
- Girls Tackle Rugby entered its second year of delivery and was successfully revamped for the 21/22 season. This has allowed us to better target girls across the spectrum of experience by introducing new girls to the game, retaining girls in the game and also providing an elite experience to club players across the North West. Over this season Girls Tackle Rugby has allowed us to run our first ever girls rugby event at a Sale Sharks Women's match day, including a pre-match training session, Guard of Honour, mascots and a dream team experience.

- Over the last year YourSchool has seen significant growth in its delivery. YourSchool involves either schools or clubs paying for rugby coaching in order to bring rugby union to more young people. During the last year, Wirral, Caldy, Bury and Bolton Rugby Club have all taken up the offer and this has allowed us to deliver free sessions to girls across the North West. As a result, approximately 750 more girls have been able to experience rugby union in the North West on a regular basis.
- This season was the first year of Mission Sharks. This saw Sale Sharks Foundation provide six weeks of delivery in 48 local primary schools. Alongside this delivery, all participants received a free Sale Sharks goodie bag and an opportunity to play at the Mission Sharks festival. Whilst also providing teachers and schools taking part in the programme with the opportunity to develop their rugby knowledge, free balls and bibs were also distributed to all of the schools who took part.

Partnerships

Sale Sharks Foundation is now in a strong position and is forming important relationships across the region that should ensure the delivery of its key objectives going forward. This includes partnerships with governing bodies (RFU and Premiership Rugby), local strategic agencies such as Greater Sport, local authorities and corporate partners.

Plans for future periods

The plan for the future is that the Foundation will remain financially self-sufficient and not reliant on financial support from Sale Sharks. It is still important for the Foundation and Sale Sharks to continue to be closely aligned and work together. The Foundation hopes to maintain (in the first instance) the size of its delivery team, increase the number of programmes delivered, and make positive impact on the lives of as many young people as possible throughout the North West.

Small company provisions

This report has been prepared in accordance with the small companies' regime under the Companies Act 2006.

The Trustees have pleasure in presenting their report and the financial statements of the Charity for the twelve months ended 30 June 2022.

The Trustees' report was approved by the Board of Trustees.

Andy Watson
Trustee

Date: 08/03/2023

SALE SHARKS FOUNDATION

STATEMENT OF TRUSTEES' RESPONSIBILITIES

FOR THE YEAR ENDED 30 JUNE 2022

The Trustees, who are also the directors of Sale Sharks Foundation for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;

- observe the methods and principles in the Charities SORP;

- make judgements and estimates that are reasonable and prudent; and

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board of Trustees

Andy Watson
Trustee

Date: . 08/03/2023.....

SALE SHARKS FOUNDATION

INDEPENDENT EXAMINER'S REPORT

TO THE TRUSTEES OF SALE SHARKS FOUNDATION

I report to the Trustees on my examination of the financial statements of Sale Sharks Foundation for the year ended 30 June 2022, which are set out on pages 9 to 23.

Responsibilities and basis of report

As the Charity's Trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the financial statements of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of the charity's financial statements carried out under section 145 of the Charities Act 2011 (the 2011 Act). In carrying out my examination I have followed all the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of ICAEW, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- accounting records were not kept in respect of the charity as required by section 386 of the 2006 Act; or
- the financial statements do not accord with those accounting records; or
- the financial statements do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
- the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.

Anna Bennett (Member of ICAEW)

Chartered Accountant, Riverside House
Kings Reach Business Park
Yew Street
Stockport
SK4 2HD
United Kingdom

Dated: 14/03/23

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2022

Current financial year

	Notes	Unrestricted funds general 2022 £	Unrestricted funds Designated 2022 £	Restricted funds 2022 £	Total 2022 £	Total 2021 £
Income from:						
Donations and legacies	2	118,303	-	80,189	198,492	231,180
Charitable activities						
Educational		339,495	-	-	339,495	307,890
Trading		145,164	-	-	145,164	75,179
Programmes		135,106	-	-	135,106	86,286
Bank interest		1,286	-	-	1,286	1,702
Total income		739,354	-	80,189	819,543	702,237
Expenditure on:						
Raising funds	3	36,261	1,427	26,930	64,618	58,626
Charitable activities	4	677,250	9,092	55,818	742,160	650,801
Total expenditure		713,511	10,519	82,748	806,778	709,427
Net income/(expenditure) for the year/ Net movement in funds		25,843	(10,519)	(2,559)	12,765	(7,190)
Fund balances at 1 July 2021		429,196	122,000	2,559	553,755	560,945
Fund balances at 30 June 2022		455,039	111,481	-	566,520	553,755

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

SALE SHARKS FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES (CONTINUED) INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2022

Prior financial year

	Notes	Unrestricted funds general 2021 £	Unrestricted funds Designated 2021 £	Restricted funds 2021 £	Total 2021 £
Income from:					
Donations and legacies	2	104,936	-	126,244	231,180
Charitable activities					
Educational		307,890	-	-	307,890
Trading		75,179	-	-	75,179
Programmes		86,286	-	-	86,286
Bank interest		1,702	-	-	1,702
Total income		575,993	-	126,244	702,237
Expenditure on:					
Raising funds	3	35,865	-	22,761	58,626
Charitable activities	4	533,221	-	117,580	650,801
Total expenditure		569,086	-	140,341	709,427
Gross transfers between funds		(122,000)	122,000	-	-
Net income/(expenditure) for the year/ Net movement in funds		(115,093)	122,000	(14,097)	(7,190)
Fund balances at 1 July 2020		544,289	-	16,656	560,945
Fund balances at 30 June 2021		429,196	122,000	2,559	553,755

SALE SHARKS FOUNDATION

BALANCE SHEET

AS AT 30 JUNE 2022

	Notes	2022 £	£	2021 £	£
Fixed assets					
Tangible assets			24,697		16,841
Current assets					
Debtors		121,747		58,673	
Cash at bank and in hand		644,340		602,008	
		766,087		660,681	
Creditors: amounts falling due within one year		(224,264)		(123,767)	
Net current assets			541,823		536,914
Total assets less current liabilities			566,520		553,755
Income funds					
Restricted funds			-		2,559
Unrestricted funds					
Designated funds		111,481		122,000	
General unrestricted funds		455,039		429,196	
			566,520		551,196
			566,520		553,755

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 30 June 2022.

The trustees acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on ..08/03/2023...

.....

Andy Watson

Trustee

Company registration number 07461043

SALE SHARKS FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2022

	Notes	2022 £	£	2021 £	£
Cash flows from operating activities					
Cash generated from operations	**23**		55,728		165,268
Investing activities					
Purchase of tangible fixed assets		(18,336)		(2,381)	
Proceeds from disposal of tangible fixed assets		3,654		-	
Investment income received		1,286		-	
Net cash used in investing activities			(13,396)		(2,381)
Net cash used in financing activities			-		-
Net increase in cash and cash equivalents			42,332		162,887
Cash and cash equivalents at beginning of year			602,008		439,121
Cash and cash equivalents at end of year			644,340		602,008

1 Accounting policies

1.1 Accounting convention

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

The financial statements have been prepared in accordance with the charity's [governing document], the Companies Act 2006, FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the Charities SORP "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (effective 1 January 2019). The charity is a Public Benefit Entity as defined by FRS 102.

Basis of preparation

Sale Sharks Foundation meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

1.2 Going concern

The Trustees believe that the Charity is well placed to manage the risks of the Foundation accordingly, the Trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern nor any significant areas of uncertainty that affect the carrying value of assets held by the Charity.

1.3 Income and endowments

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

Government and other grants

Income from government and grants, whether 'capital' grants or 'revenue' grants is recognised when the Charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred. During the year the Charity received funding under the government CJRS scheme. No repayment is due in respect of this funding.

Donations and legacies

Donations are recognised when the Charity has been notified in writing of both the amount and settlement date. In the event that a donation is subject to conditions that require a level of performance by the Charity before the Charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the Charity and it is probable that these conditions will be fulfilled in the reporting period.

Legacy gifts are recognised on a case by case basis following the grant of probate when the administrator/ executor for the estate has communicated in writing both the amount and settlement date. In the event that the gift is in the form of an asset other than cash or a financial asset traded on a recognised stock exchange, recognition is subject to the value of the gift being reliably measurable with a degree of reasonable accuracy and the title to the asset having been transferred to the Charity.

1 **Accounting policies** **(Continued)**

1.4 Expenditure

All expenditure is recognised once there is a legal or constructive obligation to that expenditure, it is probable settlement is required and the amount can be measured reliably. All costs are allocated to the applicable expenditure heading that aggregate similar costs to that category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of resources, with central staff costs allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use. Other support costs are allocated based on the spread of staff costs.

Raising funds

These are costs incurred in attracting voluntary income, the management of investments and those incurred in trading activities that raise funds.

Charitable activities

Charitable expenditure comprises those costs incurred by the Charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

Governance costs

These include the costs attributable to the Charity's compliance with constitutional and statutory requirements, including audit, strategic management and trustee's meetings and reimbursed expenses.

1.5 Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

1.6 Tangible fixed assets

Individual fixed assets costing £150 or more are initially recorded at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation and amortisation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Fixtures and fittings	20% straight line basis
Computers	20% straight line basis
Motor vehicles	20% reducing balance

1.7 Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the Charity will not be able to collect all amounts due according to the original terms of the receivables.

1 Accounting policies **(Continued)**

1.8 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

1.9 Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the Charity does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

1.10 Fund structure

Unrestricted income funds are general funds that are available for use at the Trustee's discretion in furtherance of the objectives of the Charity.

Designated income funds are those that have been set aside by the Trustee's to be applied for specific projects in furtherance of the Foundation's strategic objectives.

Restricted income funds are those donated for use in a particular area or for specific purposes, the use of which is restricted to that area or purpose.

1.11 Financial instruments

Classification

Financial assets and financial liabilities are recognised when the Charity becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Charity after deducting all of its liabilities.

1 **Accounting policies** **(Continued)**

Recognition and measurement

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the Charity intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Charity transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Charity, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

Derivative financial instruments

The Charity uses derivative financial instruments to reduce exposure to foreign exchange risk and interest rate movements. The Charity does not hold or issue derivative financial instruments for speculative purposes.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in statement of financial activities immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in statement of financial activities depends on the nature of the hedge relationship.

Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

2 **Donations and legacies**

	Unrestricted funds general 2022	**Restricted funds 2022**	**Total 2022**	Unrestricted funds general 2021	Restricted funds 2021	Total 2021
	£	**£**	**£**	£	£	£
Donations	118,303	80,189	198,492	104,936	54,497	159,433
Government grants	-	-	-	-	71,747	71,747
	118,303	80,189	198,492	104,936	126,244	231,180

3 Raising funds

	Unrestricted funds general 2022 £	Unrestricted funds Designated 2022 £	Restricted funds 2022 £	Total 2022 £	Unrestricted funds general 2021 £	Restricted funds 2021 £	Total 2021 £
Fundraising and publicity							
Governance costs	780	-	-	780	734	-	734
Support costs	35,481	-	-	35,481	35,131	-	35,131
Fundraising and publicity	36,261	-	-	36,261	35,865	-	35,865
Trading costs							
Other trading activities	-	101	-	101	-	-	-
Staff costs	-	-	26,930	26,930	-	22,761	22,761
Depreciation and impairment	-	1,326	-	1,326	-	-	-
Trading costs	-	1,427	26,930	28,357	-	22,761	22,761
	36,261	1,427	26,930	64,618	35,865	22,761	58,626

4 Charitable activities

	Trading 2022	Programmes 2022	Educational 2022	Total 2022	Trading 2021	Programmes 2021	Educational 2021	Total 2021
	£	£	£	£	£	£	£	£
Staff costs	-	249,434	164,880	414,314	-	137,288	274,084	411,372
Depreciation and impairment	-	1,619	-	1,619	-	1,620	-	1,620
Direct cost	60,358	43,691	42,159	146,208	16,941	15,222	56,302	88,465
	60,358	294,744	207,039	562,141	16,941	154,130	330,386	501,457
Share of support costs (see note 5)	43,070	32,353	100,727	176,150	18,163	48,582	79,079	145,824
Share of governance costs (see note 5)	946	711	2,212	3,869	456	1,102	1,962	3,520
	104,374	327,808	309,978	742,160	35,560	203,814	411,427	650,801
Analysis by fund								
Unrestricted funds - general	104,374	271,990	300,886	677,250	21,096	116,872	395,253	533,221
Unrestricted funds - Designated	-	-	9,092	9,092	-	-	-	-
Restricted funds	-	55,818	-	55,818	14,464	86,942	16,174	117,580
	104,374	327,808	309,978	742,160	35,560	203,814	411,427	650,801

5 Support costs

	Support costs	Governance costs	2022	Support costs	Governance costs	2021
	£	£	£	£	£	£
Staff costs	113,671	-	113,671	91,012	-	91,012
Depreciation	3,881	-	3,881	9,264	-	9,264
Rent	13,383	-	13,383	13,127	-	13,127
Printing, post, stationery	3,393	-	3,393	1,593	-	1,593
Establishment cost	8,865	-	8,865	7,453	-	7,453
Sundry	11,273	-	11,273	12,199	-	12,199
Motor & travel	5,382	-	5,382	1,208	-	1,208
Advertising	3,234	-	3,234	3,077	-	3,077
Accountancy	12,672	-	12,672	13,180	-	13,180
Bank charges	667	-	667	303	-	303
Equipment	6,157	-	6,157	8,736	-	8,736
Consultancy	29,053	-	29,053	19,803	-	19,803
Accountancy	-	3,809	3,809	-	3,454	3,454
Legal and professional	-	840	840	-	800	800
	211,631	4,649	216,280	180,955	4,254	185,209
Analysed between						
Fundraising	35,481	780	36,261	35,131	734	35,865
Charitable activities	176,150	3,869	180,019	145,824	3,520	149,344
	211,631	4,649	216,280	180,955	4,254	185,209

6 Trustees

No Trustees received any remuneration or benefits from the charity during the year (2021: nil).

7 Net movement in funds

	2022	2021
	£	£
Net movement in funds is stated after charging/(crediting)		
Fees payable to the company's auditor for the accountancy fees of the company's financial statements	6,761	7,154
Depreciation of owned tangible fixed assets	7,163	10,883
Profit on disposal of tangible fixed assets	(337)	-

8 Employees

The average monthly number of employees during the year was:

	2022	2021
	Number	Number
Charitable activities	21	21

8 Employees (Continued)

Employment costs	2022	2021
	£	£
Wages and salaries	479,725	457,549
Social security costs	35,705	32,481
Other pension costs	39,485	35,115
	554,915	525,145

Senior employees

There were no employees whose annual remuneration was more than £60,000.

Key management personnel

The total employee benefits of the key management personnel were £175,765 (2021 : £160,797).

9 Taxation

The company is a registered charity and is therefore exempt from taxation.

10 Tangible fixed assets

	Fixtures and fittings	Computers	Motor vehicles	Total
	£	£	£	£
Cost				
At 1 July 2021	1,175	30,070	11,245	42,490
Additions	2,649	15,687	-	18,336
Disposals	-	(10,448)	-	(10,448)
At 30 June 2022	3,824	35,309	11,245	50,378
Depreciation and impairment				
At 1 July 2021	434	20,447	4,768	25,649
Depreciation charged in the year	365	5,179	1,619	7,163
Eliminated in respect of disposals	-	(7,131)	-	(7,131)
At 30 June 2022	799	18,495	6,387	25,681
Carrying amount				
At 30 June 2022	3,025	16,814	4,858	24,697
At 30 June 2021	741	9,623	6,477	16,841

11 Debtors

Amounts falling due within one year:	2022 £	2021 £
Trade debtors	119,223	31,487
Prepayments and accrued income	2,524	27,186
	121,747	58,673

12 Creditors: amounts falling due within one year

	Notes	2022 £	2021 £
Trade creditors		38,512	23,239
Other taxation and social security		6,467	5,546
Deferred income	13	156,765	78,457
Other creditors		3,506	3,642
Accruals		19,014	12,883
		224,264	123,767

13 Deferred income

	2022 £	2021 £
Other deferred income	156,765	78,457

Creditors amounts falling due within one year includes deferred income:

	2022 £	2021 £
Deferred income is included within:		
Current liabilities	156,765	78,457
Movements in the year:		
Deferred income at 1 July 2021	78,457	(14,680)
Released from previous periods	(78,457)	14,680
Resources deferred in the year	156,765	78,457
Deferred income at 30 June 2022	156,765	78,457

Deferred income comprises Grant income received in advance in respect of year ended 30 June 2023.

14 Legal status of the Charity

The Charity is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £10 towards the assets of the Charity in the event of liquidation. The company is registered in England and Wales and its registered office in detailed on page 1 of these accounts.

15 Pension scheme

Defined contribution schemes
The Charity operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the Charity to the scheme and amounted to £39,485 (2021 : £35,115).

There were no outstanding or prepaid contributions at either the beginning or the end of the financial year.

16 Related parties

Controlling entity
The Charity is controlled by the Trustees who are all Directors of the company.

Related Party Transactions

Manchester Sale Rugby Club Ltd

Manchester Sale Rugby Club Ltd (Sale Sharks) is an organisation of which Michelle Orange (Trustee) and husband Simon Orange, have a controlling interest.

During the year the following related party transactions took place between Sale Sharks Foundation and Sale Sharks.

Income
During the year the foundation received £84,782 (2021: £26,743) from Sale Sharks in relation to charitable activities.
At the balance sheet date, the amount owed from Sale Sharks was £Nil (2021: £Nil)

Expenditure
Sale Sharks provides use of serviced offices and match day tickets.

During the year the foundation paid £45,978 to Sale Sharks (2021: £24,889)

At the balance sheet dated, the amount owed to Sale Sharks was £Nil (2021:Nil)

17 Operating lease commitments

At 30 June 2022, the total future minimum lease payments under non- cancellable operating leases were:

	2022	2021
	£	£
Within one year	-	1,878

18 Unrestricted funds

These are unrestricted funds which are material to the charity's activities made up as follows:

		Movement in funds				Movement in funds		
	Balance at 1 July 2020	Incoming resources	Resources expended	Transfers	Balance at 1 July 2021	Incoming resources	Resources expended	Balance at 30 June 2022
	£	£	£	£	£	£	£	£
Unrestricted income fund	544,289	575,993	(569,086)	(122,000)	429,196	739,354	(713,511)	455,039

19 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

	Movement in funds			Movement in funds			
	Balance at 1 July 2020	Incoming resources	Resources expended	Balance at 1 July 2021	Incoming resources	Resources expended	Balance at 30 June 2022
	£	£	£	£	£	£	£
Restricted income fund	16,656	126,244	(140,341)	2,559	80,189	(82,748)	-

20 Designated funds

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the Trustees for specific purposes:

	Transfers	Balance at 1 July 2021	Resources expended	Balance at 30 June 2022
	£	£	£	£
Designated income fund	122,000	122,000	(10,519)	111,481
	122,000	122,000	(10,519)	111,481

21 Charity funds

Designated funds

This year

Proposed use	Purpose of the designation	Amount
Development of a new alternative provision education programme	This will enable the foundation to set up a new revenue stream for the organisation. It is expected that the programme will become self-sustainable after 12 months but needs the initial revenue injection to enable its set up.	£20,908
Development of new office space/classroom facilities	This will enable the foundation to have its own facilities to run programmes out of within any Sale Sharks' home stadium.	£60,000
Investment in technology	Investment into new technology to enable foundation's staff to be able to perform their roles more efficiently and effectively.	£10,573
Investment in external evaluation programme	Investing in an external evaluation programme to highlight the impact of the work the foundation carries out in the community, to enable it to report back to funders more effectively and to attract additional funds.	£20,000

22 **Analysis of net assets between funds**

	Unrestricted funds 2022	Designated funds 2022	Restricted funds 2022	Total 2022	Unrestricted funds 2021	Designated funds 2021	Restricted funds 2021	Total 2021
	£	£	£	£	£	£	£	£
Fund balances at 30 June 2022 are represented by:								
Tangible assets	24,697	-	-	24,697	16,841	-	-	16,841
Current assets/(liabilities)	430,342	111,481	-	541,823	412,355	122,000	2,559	536,914
	455,039	111,481	-	566,520	429,196	122,000	2,559	553,755

23	**Cash generated from operations**	**2022**	**2021**
		£	**£**
	Surplus/(deficit) for the year	12,765	15,571
	Adjustments for:		
	Investment income recognised in statement of financial activities	(1,286)	-
	Gain on disposal of tangible fixed assets	(337)	-
	Depreciation and impairment of tangible fixed assets	7,163	10,883
	Movements in working capital:		
	(Increase)/decrease in debtors	(63,074)	72,229
	Increase in creditors	22,189	10,889
	Increase in deferred income	78,308	78,457
	Cash generated from operations	55,728	188,029

Sale Sharks Foundation

England & Wales - Charity number 1142956

Accounts

Company Registration number: 07461043
Charity registration number: 1142956

Sharks Community Trust

(A company limited by guarantee)
Annual Report and Financial Statements
for the Year Ended 30 June 2021



HALLIDAYS

Hallidays
Chartered Accountants
Riverside House
Kings Reach Business Park
Yew Street
Stockport
Cheshire
SK4 2HD

Sharks Community Trust

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Sharks Community Trust

Reference and Administrative Details

Charity name	Sharks Community Trust (defined term "the Trust", "the Charity")
Charity registration number	1142956
Company registration number	07461043
Principal office	Sharks High Performance Training Centre 31 Carrington Lane Carrington Manchester M31 4AB
Registered office	Sharks High Performance Training Centre 31 Carrington Lane Carrington Manchester M31 4AB
Trustees	Mr Philip Bramhall (Resigned 28/9/20) Mr James Jennings Mr Robert Briers Mr Peter Rhodes Mr John Greaves Mrs Michelle Orange Mr Jonathan Acheson (Resigned 23/06/21) Ms Sarah Perris Mrs Natasha Hanson (Appointed 02/01/21) Mrs Katherine Read (Appointed 03/02/21) Mr Sid Sutton (Appointed 23/06/21)
Secretary	Mrs Alison Warwood
Accountant	Hallidays Riverside House Kings Reach Business Park Yew Street Stockport SK4 2HD
Key Management Personnel	Mrs Alison Warwood (Chief Executive Officer) Miss Vicky Irwin Mr Des Howlett Mr Jack Leech

Sharks Community Trust

Trustees Report for the year ended 30 June 2021

The Trustees (who are also the directors) are pleased to present their annual Trustees Report together with the financial statements of the Charity for the year ending 30 June 2021 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

REFERENCE AND ADMINISTRATIVE DETAILS

Reference and administrative details are shown in the schedule of members of the board and professional advisers on page 1 of the financial statements.

THE TRUSTEES

The Trustees who served the Charity during the period were as follows:

Mr Philip Bramhall (resigned 28/9/20)
Mr James Jennings
Mr Robert Briers
Mr Peter Rhodes
Mr John Greaves
Mrs Michelle Orange
Mr Jonathan Acheson (Resigned 23/06/21)
Ms Sarah Perris
Mrs Natasha Hanson (Appointed 02/01/21)
Mrs Katherine Read (Appointed 03/02/21)
Mr Sid Sutton (Appointed 23/06/21)

STRUCTURE, GOVERNANCE AND MANAGEMENT

The Sharks Community Trust is a registered charity (No. 1142956) and limited company (No. 07461043) and is governed by its Articles of Association which were adopted on 10 November 2010.

The Articles of Association include the selection and appointment process of new Trustees.

The Board of Trustees administers Sharks Community Trust. The day to day operations of the Trust is managed by the Chief Executive Officer, who reports directly to the Board. The Board has instigated systems and controls in relation to such matters as finance, contracts and employment and considers these to be appropriate safeguards in relation to the day to day operations of the Trust.

The Trustees continue to review the risks associated with running the Trust. One risk identified in previous periods was deemed to be the Trust's on-going relationship with Manchester Sale Rugby Club Limited ("Sale Sharks"), and in particular the reliance on any funding that is in turn distributed to deliver central community programmes that Sale Sharks is obligated to deliver on behalf of Premiership Rugby Limited. The Trustees are not aware of any material changes in the community programmes undertaken by Premiership Rugby Limited. The Trustees are content that its relationship with Sale Sharks continues to be maintained.

OBJECTIVES AND ACTIVITIES

Sharks Community Trust's principal object is to benefit the public generally both in the United Kingdom and overseas and, in particular, the inhabitants of Lancashire, Cheshire, Greater Manchester, Merseyside, Derbyshire and Cumbria together with their surrounding areas.

The Trust will do this by promoting community participation in healthy recreation activities, by providing opportunities for the playing of rugby union and other sports capable of improving the health of the general public. The Trust will also provide opportunities for personal development across themes such as sport, education, social interaction and health across a wide demographic who are deemed to have a need, by reason of their age, infirmity or disablement, poverty or social economic circumstances or for the public at large, in the interest of social welfare and the object of improving their conditions of life.

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FINANCIAL REVIEW

In the year ended 30 June 2021, the Trust's income was £702,237, a reduction from the previous year's income of £798,925. This is primarily the result of the reduced activities that were able to take place due to the continued impact of the Coronavirus pandemic. There was also a commensurate reduction in costs to £709,427 from £828,022 the previous year. This was due to a reduction in staff costs and a reduction in the cost of delivering programmes during the Coronavirus period. Overall, this generated a deficit (net movement in funds) of £7,190.

The Balance Sheet for the Trust on 30 June 2021, showed a total of Trust funds of £553,755.

The Board is satisfied that the Trust is able to continue to weather the difficulties that the Coronavirus pandemic is continuing to cause and is confident that going forward the Trust will continue to be self-financing. Notwithstanding this expectation, the Trust continues to receive the benefit of support from Sales Sharks.

RESERVES POLICY

The Board has a free reserves policy of six months running costs if all funding ceased suddenly. This equates to £429,000 based on 2020/21 expenditure which is the level the Trust is hoping to return to after the reduction of activities in the previous 12 months due to the Coronavirus pandemic.

The Trustees have updated the Reserves Policy to include a section setting out how the Board will make decisions on the use of excess reserves.

PUBLIC BENEFIT STATEMENT

Sharks Community Trust gives careful consideration to the Charity Commission's general guidance on public benefit in setting its own aims, objectives and planned activities for the coming year. This is detailed in the achievement and performance section below.

ACHIEVEMENTS AND PERFORMANCE

Developing a new three year strategy for Sharks Community Trust

The Trustees developed a new three year strategy for the Trust setting out its purpose, values, mission and objectives from January 2021.

Our Vision:

Our vision is to use the power of our sport to change lives throughout the North West.

Our Purpose:

As the charitable trust of Sale Sharks, our purpose is to use our sport to provide life-changing opportunities in education, health and wellbeing. We are committed to:

- Introducing rugby to people of all ages and abilities
- Igniting and encouraging passion for our sport
- Teaching vital skills
- Tackling inequality
- Uniting diverse groups
- Supporting the most vulnerable

Our Values:

- Passionate
- Inclusive
- Respectful
- Kind
- Fun
- Proud

..... *continued*

Our objectives

By 2023 we will use our sport to positively impact the lives of at least 35,000 people across our communities in the North West. All our programmes will be aligned with our stated Vision, Purpose and Values. We will

1. Improve wellbeing in our communities.
2. Inspire greater participation in, and enjoyment of, physical activity.
3. Empower young people to improve their lives through education, employability and life skills.
4. Provide support for our diverse communities.
5. Encourage greater involvement in Sale Sharks activities as a player, coach or fan through holiday camps, match day activities and programmes such as Project Rugby.
6. Support growth of the Sale Sharks family.

Meeting the Trust's objectives

The Coronavirus pandemic continued to have an impact on the performance of Sharks Community Trust during the financial year ending in 30 June 2021, particularly due to lockdown periods which meant a number of Trust programmes had to stop delivering. Notwithstanding this interruption to the work of the Charity Sharks Community Trust continued to deliver a range of programmes benefitting communities throughout the North West across its three key departments, community engagement, education and rugby development.

Community Engagement

The Community Engagement department of Sharks Community Trust leads on inclusion and engagement programmes which aim to improve physical health and mental wellbeing to people of all ages and abilities. During the 2020/21 year this included:

- The Crusaders Fin Club, which is the Trust's Down Syndrome rugby programme which runs fortnightly, engaging with around 20 young people and their families each session. The programme was named in commemoration of Sean Browne, a regular participant in the programme who passed away in the summer of 2021.
- Rugby in the Park, the Trust's programme aimed at reducing anti-social behaviour expanded in 2020/21 from a pilot programme to delivering at nine locations across the North West, partnering sports partnerships, local authorities and the Police. The Trust has also developed a partnership with the County Lines Team at Merseyside Police to collaboratively deliver workshops for rugby clubs in the Merseyside area, to help educate young people and their parents around issues relating to county lines.
- The Trust continued to develop its mental wellbeing programmes to include 'Head in the Game,' the Trust's workplace wellbeing workshop and '80 minute chat', the mental wellbeing programme aimed at grassroots rugby clubs. Both programmes explore the scale of mental health challenges in the UK through drawing on individual stories to raise awareness of the signs and symptoms of mental health and strategies that can be used in the everyday life to improve mental wellbeing.
- Sharks Forces, the Trust's programme which supports veterans to make a positive transition into civilian life continued to develop working with 350 veterans and family members through the provision of activities such as hub sessions, art therapy, gardening and walking rugby, non-clinical peer support groups and sports events.
- The Trust attained new funding from The National Lottery Heritage Fund to develop and launch 'Inspiring Generations' to engage communities across the North West in a heritage celebration of Sale Sharks. The project will use sporting heritage as a catalyst to promote inclusion, engaging children and young people in education activity that supports skill development and empowering older people to reconnect through memory sharing activity.
- Sharks Community Trust worked closely with AJ Bell and local schools as part of the 'AJ Bell Easter Eats' programme which delivered food hampers to 60% of all Salford and Trafford schools. The programme was developed in partnership with Fare Share to help provide food to families struggling after the Coronavirus pandemic.

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Education

The Education department at Sharks Community Trust leads on programmes with the aim of empowering young people and adults to improve their lives through education, employability and life skills. During the previous 12 months, the education team delivered a number of successful programmes and activities including,

- The Advantage Programme was delivered to more than 40 NEET (not in education, employment or training) and vulnerable young people in Moss Side, Benchill, Little Hulton and Wirral. The programme received its best ever results during this period with 100% of learners achieving at least one qualification, 62% of learners achieving both English and Maths Functional Skills and 88% of learners leaving the programme with a positive progression into training or employment.

- The HITZ programme, in association with Premiership Rugby, was re sited in September 2020 to the Sale West Community Centre and has quickly established itself in the community. The programme, which is aimed at 16-19 year old NEET young people worked with 13 learners who all completed the full programme. Learners took part in volunteering opportunities with the local food bank and work placements in partnership with Seddons Construction which have helped build strong links with a supportive community group. HITZ learner, Jayden, won the HITZ hero award from Premiership Rugby for his progress in achieving all of his qualifications and an apprenticeship with Seddons.

- Holiday Hunger Activity programmes expanded from just one summer programme in Sale West to programmes taking place across all school holidays in both Sale West and Moss Side. This has meant that more than 40 children have been able to join the Trust activities each day and benefit from a hot meal in each of the school holidays.

- Funding was acquired for new employability projects with The Prince's Trust, Trafford Housing Trust, Department of Work and Pensions and Workers Educational Association. All these projects have been delivered successfully with positive feedback from funders for learner numbers and the impact the programmes have had.

Adapting to Covid lockdown and restrictions was a particular challenge for HITZ and Advantage as it had to adapt to remote learning to ensure programme completion for all learners. The Trust is extremely proud of the fact that sites were able to remain open for learners that wished to attend in person whilst also offering a remote learning option for any learners who were shielding or self-isolating.

Rugby development

Developing grassroots rugby and encouraging as many people as possible to take part in rugby is an important aspect of Sharks Community Trust's work.

Activities during the last 12 months included delivering school holiday camps, development days, residentials and coach development clinics. Sessions were aimed at players of all ages and abilities and are always centred around a game-based approach aligned with the RFU Kids First and Sale Sharks' Academy's player development philosophy. Highlights included,

- Approximately 1,500 young people engaging in our rugby development camps throughout the year across 20 different local rugby clubs. Around 40 different events took place across the year despite activities being heavily restricted and disrupted due to COVID-19. This also meant the Trust was unable to host any residentials in this period of time. Over 2,000 hours of coaching time took place during holiday programmes, delivered by the Trust's skilled and experienced coaching staff.

The Trust was excited to launch its new Girls Tackle Rugby programme designed to help increase the number of girls taking up rugby in the North West. The programme engaged primarily with girls aged 11 to 14 in secondary schools and working with the girls providing coaching sessions to transition them to local rugby clubs. Girls Tackle Rugby has had significant success leading to over 50 girls so far joining their local rugby club.

..... continued

- The Trust also introduced a new #YourClub programme which involved Sharks Community Trust coaches delivering themed coaching sessions to local rugby clubs. Over 20 sessions took place, delivering over 130 coaching hours dedicated to developing local club teams.
- Trust staff also delivered Project Rugby, a partnership programme with Premiership Rugby and the RFU which engages players who have never traditionally played Rugby Union previously, specifically those living in deprived communities, young people from Black Asian and other Minority Ethnic (BAME) groups and people living with a disability. The programme aims to spark an interest in rugby and then provides opportunities for players to continue playing the sport by transitioning them to their local rugby club. Through the 2020/21 season, new ways were found to engage with these audiences due to Covid, including online training videos and suggested exercise programmes. This resulted in Project Rugby engaging with over 1,200 young people across the North West.

PARTNERSHIPS

The Sharks Community Trust is now in a strong position and is forming important relationships across the region that should ensure the delivery of our key objectives going forward. This includes partnerships with governing bodies (RFU and Premiership Rugby), local strategic agencies such as Greater Sport, local authorities and corporate partners.

PLANS FOR FUTURE PERIODS

The plan for the future is that the Trust will remain financially self-sufficient and not reliant on financial support from Sale Sharks. It is still important for the Trust and Sale Sharks to continue to be closely aligned and work together. The Trust hopes to maintain (in the first instance) the size of its delivery team, increase the number of programmes delivered, and make positive impact on the lives of as many young people as possible throughout the North West.

The Trustees have approved the designation of excess reserves as detailed in note 19 on page 22, to be applied to specific projects in furtherance to the Trust's strategic objective.

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the small companies' regime under the Companies Act 2006.

The Trustees have pleasure in presenting their report and the financial statements of the Charity for the twelve months ended 30 June 2021.

Approved by the Board on 9/2/22 and signed on its behalf by:



Mr John Greaves
Trustee

Sharks Community Trust

Statement of Trustees' Responsibilities

The Trustees (who are also Directors of Sharks Community Trust for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and applicable law and regulations.

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of its incoming resources and application of resources, including its income and expenditure, for that period. In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently.
- Observe the methods and principles in the Charities SORP.
- Make judgements and estimates that are reasonable and prudent.
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Trustees of the Charity on 9/2/22 and signed on its behalf by:



Mr John Greaves
Trustee

Sharks Community Trust

Independent examiner's report to the Trustees of Sharks Community Trust

I report to the Charity trustees on my examination of the accounts of the Sharks Community Trust for the year ended 30 June 2021, which are set out on pages 9 to 23.

Responsibilities and basis of report
As the Charity's trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 (the '2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's report
Since the company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Institute of Chartered Accountants in England and Wales, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
- the accounts do not accord with those accounting records; or
- the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination; or
- the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached

.....

Anna Bennett
Member of the ICAEW
Chartered Accountant
Riverside House,
Kings Reach Business Park,
Yew Street,
Stockport,
SK4 2HD

Date: 03/03/22

Sharks Community Trust

Statement of Financial Activities (including Income and Expenditure Account and Statement of Total Recognised Gains and Losses) for the Year Ended 30 June 2021

	Note	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds 2021 £	Total Funds 2020 £
Income and endowments from						
Donations and legacies	2	104,936	-	126,244	231,180	242,775
Charitable activities:						
Educational		307,890	-	-	307,890	264,054
Trading		75,179	-	-	75,179	75,177
Programmes		86,286	-	-	86,286	213,687
Bank Interest		1,702	-	-	1,702	3,232
Total income		**575,993**	**-**	**126,244**	**702,237**	**798,925**
Expenditure on						
Raising Funds		35,865		-	35,865	39,955
Charitable activities		533,221		140,341	673,562	788,067
Total expenditure	3	**569,086**	**-**	**140,341**	**709,427**	**828,022**
Net income before other recognised gains and losses		**6,907**		**(14,097)**	**(7,190)**	**(29,097)**
Transfers between funds		(122,000)	122,000	-	-	-
Net movements in funds		(115,093)	122,000	(14,097)	(7,190)	(29,097)
Reconciliation of funds						
Total funds brought forward		544,289	-	16,656	560,945	590,042
Total funds carried forward		**429,196**	**122,000**	**2,559**	**553,755**	**560,945**

This statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities. The notes on pages 12 to 23 form an integral part of these financial statements

Sharks Community Trust (Registration number: 07461043)

Balance Sheet at 30 June 2021

	Note	2021 £	2021 £	2020 £	2020 £
Fixed assets					
Tangible assets	10		16,841		25,343
Current assets					
Debtors	11	58,673		130,902	
Cash at bank and in hand		602,008		439,121	
		660,681		570,023	
Creditors: Amounts falling due within one year	12	(123,767)		(34,421)	
Net current assets			536,914		535,602
Net assets			553,755		560,945
The funds of the Charity:					
Restricted funds					
Restricted Income Funds	17	2,559		16,656	
Unrestricted funds					
Unrestricted income funds	17	429,196		544,289	
Designated income funds	17	122,000		-	
Total charity funds			553,755		560,945

For the financial year in question the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies. The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006. The Trustees acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements on pages 9 to 23 were approved by the Trustees and authorised for issue on 9/2/22 and signed on their behalf by:

.....

Mr John Greaves
Trustee

The notes on pages 12 to 23 form an integral part of these financial statements

Sharks Community Trust

Statement of Cash Flows for the Year Ended 30 June 2021

	Note	Total Funds 2021 £	Prior Year 2020 £
Net cash generated from operating activities	20	165,268	(37,387)
Cash flows from investing activities			
Purchase of tangible fixed assets		(2,381)	(3,768)
Proceeds on sales of fixed assets		-	1,572
Net cash (expected) / provided by investing activities		162,887	(39,583)
Change in cash and cash equivalents in the year		162,887	(39,583)
Cash and cash equivalents brought forward		439,121	478,704
Cash and cash equivalents carried forward		602,008	439,121

1. Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Basis of preparation

Sharks Community Trust meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

Going concern

The Trustees believe that the Charity is well placed to manage the risks of the Trust accordingly, the Trustees consider that there are no material uncertainties about the Charity's ability to continue as a going concern nor any significant areas of uncertainty that affect the carrying value of assets held by the Charity.

Income and endowments

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

Government and other grants

Income from government and grants, whether 'capital' grants or 'revenue' grants is recognised when the Charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred. During the year the Charity received funding under the government CJRS scheme. No repayment is due in respect of this funding.

Donations and legacies

Donations are recognised when the Charity has been notified in writing of both the amount and settlement date. In the event that a donation is subject to conditions that require a level of performance by the Charity before the Charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the Charity and it is probable that these conditions will be fulfilled in the reporting period.

Legacy gifts are recognised on a case by case basis following the grant of probate when the administrator/executor for the estate has communicated in writing both the amount and settlement date. In the event that the gift is in the form of an asset other than cash or a financial asset traded on a recognised stock exchange, recognition is subject to the value of the gift being reliably measurable with a degree of reasonable accuracy and the title to the asset having been transferred to the Charity.

Expenditure

All expenditure is recognised once there is a legal or constructive obligation to that expenditure, it is probable settlement is required and the amount can be measured reliably. All costs are allocated to the applicable expenditure heading that aggregate similar costs to that category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of resources, with central staff costs allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use. Other support costs are allocated based on the spread of staff costs.

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Raising funds

These are costs incurred in attracting voluntary income, the management of investments and those incurred in trading activities that raise funds.

Charitable activities

Charitable expenditure comprises those costs incurred by the Charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

Governance costs

These include the costs attributable to the Charity's compliance with constitutional and statutory requirements, including audit, strategic management and trustee's meetings and reimbursed expenses.

Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

Tangible fixed assets

Individual fixed assets costing £150 or more are initially recorded at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation and amortisation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Fixtures, fitting and equipment	20% straight line basis
Motor Vehicles	20% reducing balance

Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the Charity will not be able to collect all amounts due according to the original terms of the receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

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Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the Charity does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Fund structure

Unrestricted income funds are general funds that are available for use at the Trustee's discretion in furtherance of the objectives of the Charity.

Designated income funds are those that have been set aside by the Trustee's to be applied for specific projects in furtherance of the Trust's strategic objectives.

Restricted income funds are those donated for use in a particular area or for specific purposes, the use of which is restricted to that area or purpose.

Financial instruments

Classification

Financial assets and financial liabilities are recognised when the Charity becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Charity after deducting all of its liabilities.

Recognition and measurement

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the Charity intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Charity transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Charity, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

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Derivative financial instruments

The Charity uses derivative financial instruments to reduce exposure to foreign exchange risk and interest rate movements. The Charity does not hold or issue derivative financial instruments for speculative purposes.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in statement of financial activities immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in statement of financial activities depends on the nature of the hedge relationship.

Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

..... continued

2 Income from donations and legacies

	Unrestricted Funds £	Restricted Funds £	Total Funds 2021 £	Total Funds 2020 £
Donations	104,936	54,497	159,433	143,213
Grants	-	-	-	17,500
Government Grants	-	71,747	71,747	82,062
	104,936	126,244	231,180	242,775

3 Charitable Activities

	Raising Funds £	Trading £	Programmes £	Educational £	Total 2021 £	Total 2020 £
Direct Costs	-	16,941	154,130	330,386	501,457	638,594
Support Costs	35,865	22,265	53,868	95,972	207,970	189,428
	35,865	39,206	207,998	426,358	709,427	828,022

4 Analysis of Support costs

	Raising Funds £	Trading £	Programmes £	Educational £	Total 2021 £	Total 2020 £	Basis Allocation
Employment	19,620	12,181	29,469	52,503	113,773	116,363	% income
Establishment	1,285	799	1,930	3,439	7,453	8,353	% income
Office expenses	2,264	1,405	3,400	6,058	13,127	14,531	% income
Printing, postage & Stationery	275	170	413	735	1,593	2,727	% income
Sundry	2,104	1,305	3,160	5,630	12,199	5,465	% income
Motor & travel	208	130	313	557	1,208	1,570	% income
Advertising	531	329	797	1,420	3,077	311	% income
Accountancy	2,869	1,780	4,309	7,676	16,634	16,088	% income
Legal & professional	138	86	207	369	800	1,390	% income
Bad debt	-	-	-	-	-	-	% income
Bank charges	52	33	78	140	303	879	% income
Depreciation	1,597	992	2,400	4,275	9,264	9,062	% income
Equipment	1,507	935	2,263	4,031	8,736	3,109	% income
Hospitality	-	-	-	-	-	2,580	% income
Consultancy	3,415	2,120	5,129	9,139	19,803	7,000	% income
	35,865	22,265	53,868	95,972	207,970	189,428	

..... continued

5 Analysis of Governance

	Charitable Activity	2021	2020
Accountancy	2,805	2,805	2,805
Independent Examination	649	649	649
Legal & Professional	800	800	1,390
	4,254	4,254	4,844

6 Trustees' remuneration and expenses

No trustees received any remuneration or reimbursement for expenses during the year (2020: nil).

7 Net income/(expenditure) for the year

Net expenditure is stated after charging:

	2021 £	2020 £
Depreciation of tangible fixed assets	10,883	11,086
Loss on disposal of fixed assets	-	830
Accountancy fees	7,154	6,788

8 Staff costs

The average number of persons employed by the Charity (including trustees) during the year was as follows:

	2021 No.	2020 No.
Charitable activities	21	26

The aggregate payroll costs of these persons were as follows:

	2021 £	2020 £
Wages and salaries	457,549	486,388
Social security	32,481	42,562
Pension costs	35,115	35,325
	525,145	564,275

..... *continued*

Senior employees

During the year there were no employees who received remuneration in excess of £60,000 .

Key management personnel

The total employee benefits of the key management personnel were £160,797 (2020:£152,176).

9 Taxation

The company is a registered charity and is, therefore, exempt from taxation.

10 Tangible fixed assets

	Motor Vehicles	Fixtures, Fittings And Equipment	Total
	£	£	£
Cost of Valuation			
As at 1 July 2020	11,245	37,810	49,055
Additions	-	2,381	2,381
Disposals		(8,946)	(8,946)
As at 30 June 2021	11,245	31,245	42,490
Depreciation			
As at 1 July 2020	3,148	20,564	23,712
Charge for the year	1,620	9,263	10,883
Disposals		(8,946)	(8,946)
As at 30 June 2021	4,768	20,881	25,649
Net book value			
As at 30 June 2020	8,097	17,246	25,343
As at 30 June 2021	6,477	10,364	16,841

..... continued

11 Debtors

	2021 £	2020 £
Trade debtors	31,487	81,031
Prepayments and accrued income	27,186	49,871
Other debtors	-	-
	58,673	130,902

12 Creditors: Amounts falling due within one year

	2021 £	2020 £
Trade creditors	23,239	6,423
Taxation and social security	5,546	457
Other creditors	3,642	2,891
Accruals and deferred income	91,340	24,650
	123,767	34,421

Creditors amounts falling due within one year includes deferred income:

	2021 £
Balance as at 1 July 2020	14,680
Amount released in year	(14,680)
Amount deferred in year	78,457
Balance as at 30 June 2021	78,457

Deferred income comprises Grant income received in advance in respect of year ended 30 June 2022.

13 Legal status of the Charity

The Charity is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £10 towards the assets of the Charity in the event of liquidation. The company is registered in England and Wales and its registered office in detailed on page 10 of these accounts.

..... *continued*

14 Pension scheme

Defined Contribution Pension Scheme

The Charity operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the Charity to the scheme and amounted to £ 35,115 (2020: £35,325)

There were no outstanding or prepaid contributions at either the beginning or the end of the financial year.

15 Related parties

Controlling entity

The Charity is controlled by the Trustees who are all Directors of the company.

Related Party Transactions

Manchester Sale Rugby Club Ltd

Manchester Sale Rugby Club Ltd (Sale Sharks) is an organisation of which Michelle Orange (Trustee) and husband Simon Orange, have a controlling interest.

During the year the following related party transactions took place between Sharks Community Trust and Sale Sharks.

Income

During the year the Trust received £26,743 (2020: £42,097) from Sale Sharks in relation to charitable activities.
At the balance sheet date, the amount owed from Sale Sharks was £Nil (2020:
£1.40)

Expenditure

Sale Sharks provides use of office space and match day tickets.

During the year the Trust paid £24,889 to Sale Sharks (2020: £42,844)

At the balance sheet dated, the amount owed to Sale Sharks was £Nil (2020:Nil)

16 Commitments under operating leases.

Operating Leases

At 30 June 2021, the total of the Trust's future minimum lease payments under non- cancellable operating leases were.

	2021	2020
Amounts due within one year	1,878	5,592
Amounts due between one and five years	-	1,409
	1,878	7,001

..... *continued*

17 Analysis of funds

	At 1 July 2020	Incoming resources	Resources expended	Other recognised gains/losses and transfers	At 30 June 2021
	£	£	£	£	£
General Funds					
Unrestricted income fund	544,289	575,993	(569,086)	(122,000)	429,196
Restricted income fund	16,656	126,244	(140,341)	-	2,559
Designated income fund	-	-	-	122,000	122,000
	560,945	702,237	(709,427)	-	533,755

Comparative information in respect of the preceding period is as follows:

	At 1 July 2019	Incoming resources	Resources expended	Other recognised gains/losses and transfers	At 30 June 2020
	£	£	£	£	£
General Funds					
Unrestricted income fund	572,401	545,071	(573,183)	-	544,289
Restricted income fund	17,641	253,854	(254,839)	-	16,656
	590,042	798,925	(828,022)	-	560,945

18 Net assets by fund

	Unrestricted Funds	Designated Funds	Restricted Funds	Total Funds 2021	Total Funds 2020
	£		£	£	£
Tangible assets	16,841		-	16,841	25,343
Current assets	536,122	122,000	2,559	660,681	570,023
Creditors: Amount falling due within one year	(123,767)		-	(123,767)	(34,421)
	429,196	122,000	2,559	553,755	560,945

..... *continued*

Comparative information in respect of the preceding period is as follows:

	Unrestricted Funds £	Restricted Funds £	Total Funds 2020 £	Total Funds 2019 £
Tangible assets	25,343		25,343	35,063
Current assets	553,367	16,656	570,023	695,882
Creditors: Amount falling due within one year	(34,421)		(34,421)	(140,903)
	544,289	16,656	560,945	590,042

19 Charity Funds

Designated funds

This year

Proposed use	Purpose of the designation	Amount
Development of a new alternative provision education programme	This will enable the Trust to set up a new revenue stream for the organisation. It is expected that the programme will become self-sustainable after 12 months but needs the initial revenue injection to enable its set up.	£30,000
Development of new office space/classroom facilities	This will enable the Trust to have its own facilities to run programmes out of within any Sale Sharks' home stadium.	£60,000
Investment in technology	Investment into new technology to enable Trust staff to be able to perform their roles more efficiently and effectively.	£12,000
Investment in external evaluation programme	Investing in an external evaluation programme to highlight the impact of the work the Trust carries out in the community, to enable it to report back to funders more effectively and to attract additional funds.	£20,000

There were no designated funds in the preceding period.

20 Reconciliation of net movement in funds to net cash flow from operating activities

	2021	2020
	£	£
Net movement in funds	(7,190)	(29,097)
Add back depreciation charge	10,883	11,086
Profit on disposal of tangible assets	-	830
(Increase)/decrease in debtors	72,229	86,276
Increase/(decrease) in creditors	89,346	(106,482)
Net cash generated by operating activities	**165,268**	**(37,387)**