

Company registration number: 07540805

Charity registration number: 1141415

# **Age UK South Lakeland Ltd**

known as

**Age UK South Lakeland**

**(A company limited by guarantee)**

**Annual Report and Financial Statements**

**for the Age UK South Lakeland Ltd Group**

**for the Year Ended 31 March 2022**

**Stables Thompson & Briscoe  
Chartered Accountants & Statutory Auditors  
Lowther House  
Lowther Street  
Kendal  
Cumbria  
LA9 4DX**

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

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**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Reference and Administrative Details**

<b>Chairman</b>	P A Smith
<b>Chief Executive</b>	H Tomlinson
<b>Trustees</b>	S Flynn M French J McLeod S Newell P A Smith C Twist
<b>Senior Management Team</b>	P Lewis, Deputy Chief Executive J O'Brien, Head of Retail/Income Generation H Kitching, Client Services Manager J Sunderland, Finance Manager P Whiteley, Partnerships Development Manager
<b>Principal Office</b>	17 Finkle Street Kendal Cumbria LA9 4AB
<b>Registered Office</b>	17 Finkle Street Kendal Cumbria LA9 4AB  The charity is incorporated in England.

**Age UK South Lakeland Ltd**

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**Reference and Administrative Details**

<b>Company Registration Number</b>	07540805
<b>Charity Registration Number</b>	1141415
<b>Solicitors</b>	Thomson Hayton Winkley 114-116 Stricklandgate Kendal Cumbria LA9 4QA
<b>Bankers</b>	Barclays Bank PLC 9 Highgate Kendal Cumbria LA9 4DF
<b>Auditor</b>	Stables Thompson & Briscoe Chartered Accountants & Statutory Auditors Lowther House Lowther Street Kendal Cumbria LA9 4DX





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**Trustees' Report**

There continued to be a small proportion of older people suffering from long term conditions who had to self-isolate for significant periods. Many of the older people in this group found it very difficult to re-integrate into their local communities. Their risks of hospitalization and serious illness resulting from any Covid infection remained very high. For these clients the Helpline service we offered was a vital link to the support and services they needed to access. All clients calling our Helplines are offered telephone services or a home visit when required.

During the year we saw a significant increase in the calls to our Helplines and an increase in casework, we dealt with 10,304 Helpline calls for help and support during the year. We dealt with 3,680 calls for information only, and 6,624 calls that required casework support. These are the cases dealt with by the Age UK South Lakeland Compass Team. Towards the end of the year, the team started to re-establish our social engagement programme. In pre-covid years we always had a range of activities on offer for our client group, very often led and delivered by our fantastic volunteers. Sadly, because of the pandemic, our volunteer numbers were significantly depleted, this was mainly due to many of our volunteers simply getting older and not able to continue. The team managed to recruit enough volunteers to provide twenty- two lunch clubs meeting monthly with 439 clients registered as attendees. fifteen exercise groups that meet weekly with 307 registered attendees were also re-established along with several other special interest groups by the end of the financial year.

Sadly, we saw the closure of our original Superstore in Grange during the year. The site had always been earmarked for development and every year we had in there to trade was accepted as a bonus. The Grange Superstore was one of our biggest retailing outlets and it also provided a major storage and stock distribution centre. A replacement Superstore in Grange has since been opened just across the road from the original site. This store is not in such a prominent position as its predecessor and our expectations are therefore reduced. Our retailing estate got back to full working as soon as the lockdowns were officially lifted. The sales level was initially slow to start but soon re-established itself to nearly pre-Covid levels. Our online sales also recovered relatively quickly, however the invasion of Ukraine and the outbreak of war in Europe has negatively impacted online sales by approximately 25 to 30% across the charity sector in the UK.

Various grants were applied for during the year and we managed to be successful with fifteen grant application and secured £344,794. We always ensure that any grant applications are in line with the charity's objectives and current strategy. The results for this year are a significant reduction on the previous year when we received £559, 219. This reduction in grant funding is primarily due to the reduction in opportunities and value of grants available.


















**Age UK South Lakeland Ltd**

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**Independent Auditor's Report to the Members of Age UK South Lakeland Ltd**



Helen Holmes BSc FCA (Senior Statutory Auditor)

For and on behalf of Stables Thompson & Briscoe, Statutory Auditor

Lowther House  
Lowther Street  
Kendal  
Cumbria  
LA9 4DX

Date: 7 September 2022

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Consolidated Statement of Financial Activities for the Year Ended 31 March 2022  
(Including Consolidated Income and Expenditure Account and Statement of Total  
Recognised Gains and Losses)**

	<b>Note</b>	<b>Unrestricted funds £</b>	<b>Restricted funds £</b>	<b>Total 2022 £</b>
<b>Income and Endowments from:</b>				
Donations and legacies	3	172,324	-	172,324
Charitable activities	4	18,500	326,294	344,794
Other trading activities	5	1,297,784	-	1,297,784
Investment income	6	5,639	-	5,639
Other income		2,535	-	2,535
<b>Total income</b>		<b>1,496,782</b>	<b>326,294</b>	<b>1,823,076</b>
<b>Expenditure on:</b>				
Raising funds	7	(1,095,867)	-	(1,095,867)
Charitable activities	8	(354,661)	(346,654)	(701,315)
<b>Total expenditure</b>		<b>(1,450,528)</b>	<b>(346,654)</b>	<b>(1,797,182)</b>
Gains/losses on investment assets		(1,276)	-	(1,276)
<b>Net income/(expenditure)</b>		<b>44,978</b>	<b>(20,360)</b>	<b>24,618</b>
<b>Net movement in funds</b>		<b>44,978</b>	<b>(20,360)</b>	<b>24,618</b>
<b>Reconciliation of funds</b>				
<b>Total funds brought forward</b>		<b>1,362,468</b>	<b>42,772</b>	<b>1,405,240</b>
<b>Total funds carried forward</b>	25	<b>1,407,446</b>	<b>22,412</b>	<b>1,429,858</b>

The notes on pages 20 to 48 form an integral part of these financial statements.

































# Age UK South Lakeland Ltd

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## Notes to the Financial Statements for the Year Ended 31 March 2022

	Activity undertaken directly £	Activity support costs £	2022 £
Community Action Team	324,960	290,886	615,846
Grants distributed	53,640	-	53,640
Governance	-	31,829	31,829
	<u>378,600</u>	<u>322,715</u>	<u>701,315</u>
	Activity undertaken directly £	Activity support costs £	2021 £
Client Services	330,328	267,353	597,681
Grants distributed	52,086	-	52,086
Governance	8,394	19,871	28,265
	<u>390,808</u>	<u>287,224</u>	<u>678,032</u>

£354,661 (2021 - £251,304) of the above expenditure was attributable to unrestricted funds and £346,654 (2021 - £426,728) to restricted funds.

### 9 Analysis of governance and support costs

#### Governance costs

	Unrestricted funds General £	Total 2022 £	Total 2021 £
Staff costs			
Wages and salaries	12,420	12,420	12,176
Social security costs	970	970	959
Pension costs	525	525	511
Other staff costs	20	20	19
Audit fees			
Audit of the financial statements	4,175	4,175	4,100
Other fees paid to auditors	5,108	5,108	4,294
Legal fees	49	49	46
Loan interest	3,503	3,503	-
Allocated support costs	5,059	5,059	6,160
	<u>31,829</u>	<u>31,829</u>	<u>28,265</u>































