# OTRA COSA NETWORK

England & Wales · Charity number 1133680

## Details

| | |
|---|---|
| **Other names** | OTRA COSA |
| **Status** | Registered |
| **Legal form** | Other |
| **Registered** | 2010-01-22 |
| **Register** | View on the Charity Commission register |

## Contact

| | |
|---|---|
| **Address** | 126 Coventry Road<br>Warwick<br>CV34 5HL |
| **Phone** | 01926730029 |
| **Email** | volunteer@otracosa.org |
| **Website** | http://www.otracosa.org |

## Activities

**Objects:** TO FURTHER SUCH CHARITABLE PURPOSES IN PERU AS THE TRUSTEES MAY DETERMINE, IN PARTICULAR BUT NOT EXCLUSIVELY, THE RELIEF OF POVERTY AND THE ADVANCEMENT OF EDUCATION AND TRAINING, THROUGH THE PROVISION OF HIGHLY MOTIVATED TRAINED VOLUNTEERS AND OTHER CHARITABLE SUPPORT.

**Activities:** EDUCATION/TRAININGRELIEF OF POVERTYOVERSEAS AIDENVIRONMENT/CONSERVATION/HERITAGEECONOMIC/COMMUNITY DEVELOPMENT/EMPLOYMENTWE ALSO PROVIDE HUMAN RESOURCES, ADVICE AND INFORMATION

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## Classification

- **How:** Provides Human Resources, Provides Services, Provides Advocacy/advice/information, Acts As An Umbrella Or Resource Body
- **What:** General Charitable Purposes, Education/training, The Advancement Of Health Or Saving Of Lives, The Prevention Or Relief Of Poverty, Overseas Aid/famine Relief, Accommodation/housing, Environment/conservation/heritage, Economic/community Development/employment
- **Who:** Children/young People, People With Disabilities, Other Charities Or Voluntary Bodies, The General Public/mankind

## Geography

- **Area of benefit:** PERU
- Peru
- Warwickshire

## Finances

| Period end | Income | Expenditure | Assets | Employees |
|---|---|---|---|---|
| 2024-12-31 | £78,586 | £76,018 | - | - |
| 2023-12-31 | £80,889 | £78,871 | - | - |
| 2022-12-31 | £107,164 | £105,244 | - | - |
| 2021-12-31 | £53,568 | £51,021 | - | - |
| 2020-12-31 | £56,284 | £46,247 | - | - |

## Trustees

| Name | Role | Appointed |
|---|---|---|
| **ANTHONY PETER MURPHY** | Chair | |
| Carlos Antonio Ferrer Calderon | | 2017-01-01 |
| ESTHER ELIZABETH LOYOLA SALVADOR | | 2017-01-01 |
| JUANA SOLIS MURPHY | | |
| PETER JOSEPH REYNOLDS | | |
| Sara Marie Therese Oreteg | | 2016-01-01 |

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**OTRA COSA NETWORK**

England & Wales - Charity number 1133680

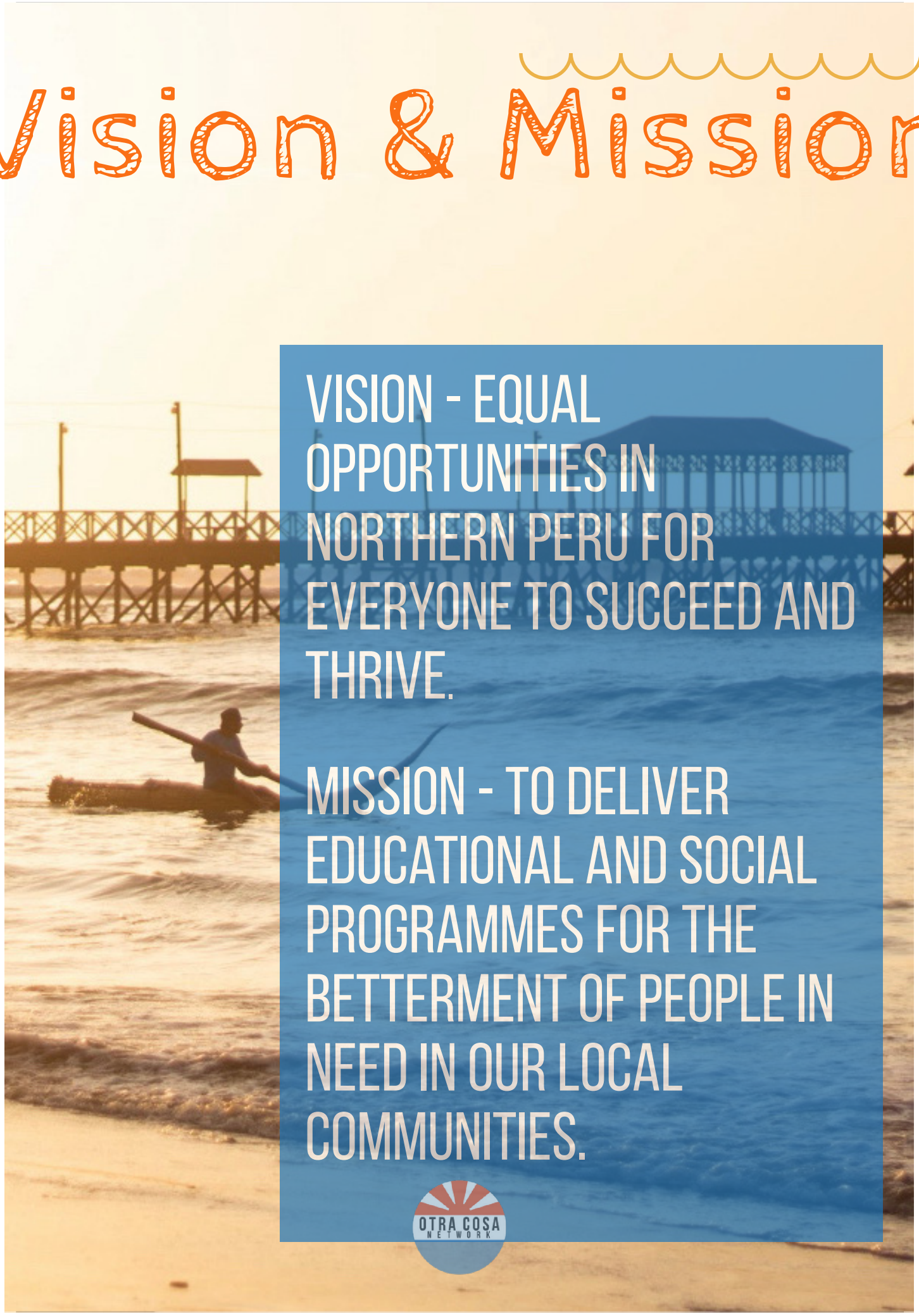
# Accounts

OTRA COSA NETWORK

# 2024

# ANNUAL REPORT

# Vision & Mission



VISION - EQUAL OPPORTUNITIES IN NORTHERN PERU FOR EVERYONE TO SUCCEED AND THRIVE.

MISSION - TO DELIVER EDUCATIONAL AND SOCIAL PROGRAMMES FOR THE BETTERMENT OF PEOPLE IN NEED IN OUR LOCAL COMMUNITIES.

OTRA COSA NETWORK

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16 FUNDRAISING, DONATIONS & GRANTS

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# Word from the Directors

In 2024, we had all our projects back up and running including HELP Women which had been effectively dormant since Covid-19.

We continued to develop our partnership with the US NGO Global GLOW in Huanchaco. With a focus on girl empowerment, literacy, entrepreneurship, health, and sex education, we served over 150 girls in 4 community groups through recurring and special events.

We ran our HELP Swim programme with our partners Swim Tayka. Starting in January, 51 kids from Huanchacho and the surrounding areas enrolled in these swimming lessons and drowning prevention programme.

We expanded our partnerships with universities, both in recruiting volunteers, and in offering collaborations in research for example we again hosted a small group of Masters students from Sheffield University for in-person Fieldwork Research.

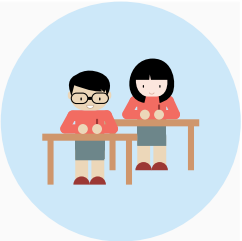
In 2024, we saw some staff change as previous managers left us and new team members joined us. Thanks to Diana who left us in 2024 and Marie & Will who joined us.

Our financial situation continued to be challenging as we didn't attract as many volunteers as we'd have liked and we did need to make some cost and staff reductions during the year to get back to a sustainable position which was achieved before year end. We were close to breakeven for the full year, and ended 2024 with our unrestricted reserves at a reasonable level, looking forward to further improvements in 2025.

We would like to thank all our staff, teachers, volunteers, donors and partners without whom none of Otra Cosa's good work would be possible.

Peter & Juany Murphy,
Co-Directors
Otra Cosa Network

# HELP Projects



## HUANCHACO EDUCATION AND LEARNING PROGRAMMES

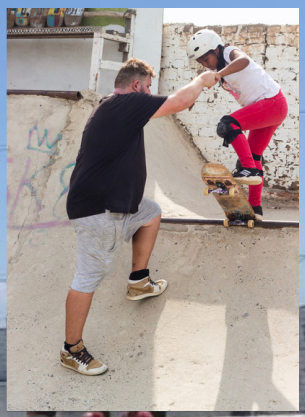
Otra Cosa Network runs five projects which are all part of the Huanchaco Education and Learning Programme (HELP), namely HELP English, HELP Environment, HELP Literacy, HELP Youth and HELP Women. HELP is dedicated to advancing the education possibilities and resources for lower-income children and adults in Huanchaco and the surrounding areas. The following pages document the achievements and challenges within the projects during the year 2024.

HELP ENGLISH

HELP ENVIRONMENT

HELP LITERACY

HELP WOMEN



HELP YOUTH

# HELP English

## PROVIDING EQUAL EDUCATION OPPORTUNITIES THROUGH ACCESS TO ENGLISH CLASSES

This year, HELP English was our most popular class at our Recreation & Education Centre (REC), with the highest attendance rate. The children, divided into two groups according to age, have learnt lots of new vocabulary and improved their grammar skills, motivated by the opportunity to learn from and interact with native speakers.

We introduced monthly tests which seem to be effective so far; we will monitor the children's response to decide whether to keep using them. Our partner, Fleming College in Trujillo, has shared its unit plans with us to help our coordinator structure the classes even further.

We are also happy to have started working with Maria del Socorro again this year. HELP English has once again been present at the primary school in Huanchaco, enabling us to provide high-quality, compulsory English language courses.

# HELP Environment

## TEACHING CHILDREN ABOUT LOCAL SOLUTIONS TO GLOBAL ENVIRONMENTAL ISSUES

This year, we successfully conducted a series of interactive workshops across diverse disciplines—from making compost and exploring Peru's rich marine life to crafting plant pots and bird feeders. These sessions not only educate but also instill a sense of responsibility and creativity in our participants.

Our dedication to sustainability and community care remains unwavering. We organised a successful beach clean in February and two litter-picking events around Cerrito in May and July, reinforcing our pledge to protect local ecosystems. Moving forward, we aim to ensure that beach cleans and litter-picking events occur on alternate months, maintaining momentum and community involvement.

Our garden space at the REC remains a cornerstone of our activities. Thoughtfully maintained and augmented throughout the year, it embodies our hands-on approach to environmental education: a place where participants of all ages learn by doing, develop sustainable skills, and witness the direct impact of their efforts. More than just a green space, it represents our commitment to blending education with preservation.

# HELP Literacy

## LITERACY FOR LIFE: READING, WRITING, THRIVING

The HELP Literacy programme celebrated its second anniversary this year! Our programme made meaningful progress in supporting the Spanish language development of children in Huanchaco. We started this year by focusing on reading skills, helping children build confidence and understanding before gently guiding them toward writing practice. After two years, the results speak for themselves: the program has filled a vital gap in the community, and we are proud of the difference it is making.

The children who participated now recognize and use verbs, adjectives, and pronouns — concepts that were unfamiliar to many before. This newfound clarity is a powerful step forward, giving them the language tools they need to express themselves and succeed in school. We celebrate this impact and remain committed to growing the programme, ensuring every child in Huanchaco has the opportunity to develop strong, foundational language skills.

# HELP Youth

## HELP YOUTH: A SPACE TO GROW, CREATE, AND EXCEL

In 2024, our HELP Youth project remained a vibrant hub for the children of Cerrito de la Virgen, offering a dynamic mix of learning, play, and creativity. At the REC and football court, supervised activities and games continued to provide a safe, inclusive space where children could explore, develop skills, and build friendships.

The programme thrived on diversity, integrating homework support, sports, science, music, and arts and crafts into daily life. Guest teachers once again brought fresh perspectives, inspiring curiosity and introducing children to new passions. Our skate ramp, a perennial favorite, stayed as popular as ever—with kids growing more skilled every day, some even discovering a potential lifelong passion.

HELP Youth in 2024 was more than just a programme; it was a community where young minds flourished, fostering confidence, creativity, and a sense of belonging.

We also received a donation of 10 skate boards from Nils Kunze, which are a great addition at our Skate Ramp.

# HELP Women

## PROMOTING WOMEN'S EMPOWERMENT IN HUANCHACO

**International Women's Day**

We organised a workshop for International Women's Day and ran an international day event in February. We covered the transportation costs and food for the women to attend the Women's Day March in Warwick.

**HELP Women project in Huanchaco**

We have re-started the HELP Women project and are focusing on the women' s priorities. There was a needs analysis with the women in Cerrito. We therefore reinitiated the HELP Women project in our new Recreation and Education Centre (REC) in Cerrito, bringing many projects under one roof close to our beneficiaries homes.

We organised a breast cancer screening in alliance with the Breast Cancer Trujillo team.

We implemented new Women's Entrepreneurial Workshops in our Las Camelias Premises in the second half of 2024, and we continue to work with a key group of women within the community to assess, identify and address their needs as and when they arise, using our current REC as a base. We also ran a 6 months training for young women on Business "Formandose para la vida" in partnership with the Women's Ministry through https://www.facebook.com/watch/?v=413306974360099&rdid=RzSRAVcGi0sYdnRU

We were awarded a Recognition by the Ministry for Women. We were pleased to have the recognition for our work! It was an honour and a great motivation to know that our efforts have been appreciated. We were deeply grateful for the confidence in us to make this a better place for women and girls, and the support in our efforts in bringing about women's equality.

# Global G.L.O.W.

## EQUIPPING GIRLS TO BE STRONG, HEALTHY, AND EDUCATED

An NGO based in the US, Global G.L.O.W. partners with NGOs around the world to develop and implement programmes designed to equip girls with the resources to be strong, healthy and educated. GLOW activities throughout the year focus on different aspects of healthy development, giving girls opportunities to become leaders. Over 150 girls in Huanchaco participate.

In 2024 all classes were running normally in our eight clubs: Cerrito de la Virgen, San Carlos; Las Lomas and Las Camelias, each for both primary and secondary. For GLOW Clubs established in 2024, we had on average 150 girls enrolled and 6 mentors (teachers). Our retention rates were 90%. In terms of knowledge we implemented year 1 of the programme in the 8 clubs and achieved our target 'gains' and empowerment measures.

Lucy Dieteren a MA from Sheffield University produced a report which identified the transformative potential of safe spaces and supportive networks in nurturing empowerment for girls to challenge gender norms and build brighter futures. By fostering environments that encourage recognition of identity, leadership and gender education, girls can improve their agency. This increases their empowerment and capability, to enhance their life prospects based on the facilities available to them, such as from OCN and Global GLOW.

We had the support of a psychologist in the clubs who gave training to the mentors. We had big events such as 28th Sept International Day of the Girl summit and a Christmas summit.

A highlight of the year was our visit by Samantha from the Global GLOW's U.S HQ and Katherine's visit in June 2024 for our Summit.

The visit from Samantha in Huanchaco. https://www.youtube.com/watch?v=JI13BKx4UdA

GLOBAL G·L·O·W

# Partners & Partner Projects

**WE WORK CLOSELY WITH OUR PARTNERS IN AND AROUND HUANCHACO**

**HELP Swim, supported by Swim Tayka & PCMF**

The programme took place in Huanchaco during the local summer lasting 8 weeks.
We received funding from Swim Tayka and the Princess Charlene of Monaco Foundation (PCMF) to cover the costs of the programme. The costs included renting the pool each day ; payments to the 3 teachers and transport for all staff, volunteers, and students.

The programme reached a total of 51 children from 7 to 16 years old. The classes consist of both swimming & drowning prevention lessons and environmental classes. They consist of a presentation, explaining the topics and activities they have learnt about. For the practical swimming sessions in the pool, assessments are carried out throughout the whole programme using agreed criteria. The teachers keep a record of progress after the sessions, including positives, negatives, suggestions for improvement, the number of kids, teachers, and volunteers.

The show at the end is for the students to demonstrate what they have learnt practically and the impact it has had on their perspective of the environment, for example looking after the local beach.

We also carried out a few interviews with the children to see how they felt they had progressed during the 8 weeks. This was a good opportunity to see what the kids had learnt and assess their knowledge prior and post programme. Through this we also saw a change in attitudes towards environmental care and awareness from the kids we managed to interview.

# Teamwork

## OUR STAFF AND VOLUNTEERS MAKE ALL THE DIFFERENCE

# Staff

We'd like to thank Diana Garcia, Marketing and Projects Manager, who left us in early 2024, for her good work with us in 2023 & wish her all the best for the future.

In Quarter 2 2024 we were joined by Marie Besson-Damegon as Projects Manager and Will Nickell as Country Manager.

## Country Manager, Will Nickell

Will is originally from the UK and joined OCN in June 2024. He holds a degree in International Development, and has worked for charities of all sizes in several countries including New Zealand and Nicaragua. Immediately before coming to Peru, he was working as a Project Manager for the UK charity Sense.

He looked after our Peru finances and our Peruvian operations, including responsibility for our various projects.

## Project Manager, Marie Besson-Damegon

Marie, originally from France, joined us in May 2024. After securing a double degree in Law, she completed a specialised training in Coordination of Humanitarian Programs. She had experience in the volunteering sector in France, Spain & Romania.

Marie led on the Global GLOW project, where she was also a mentor and on the HELP Women project.

# Global GLOW Mentors

**Yaqueline Delgado**

Cerrito Primaria, Las Lomas

**Lia Delgado**

Las Lomas

**Alexandra Terrones**

Las Camelias

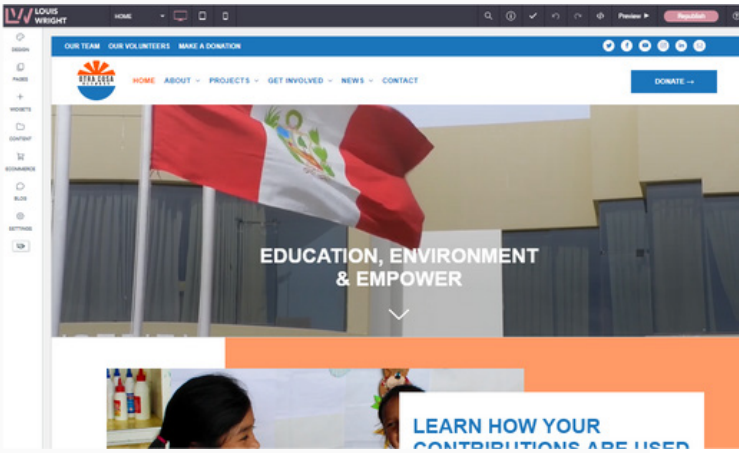
**Ana Cristina Guevara**

San Carlos

# Marketing

## USING STATE-OF-THE-ART MARKETING TOOLS TO ENGAGE WITH OUR ONLINE COMMUNITY

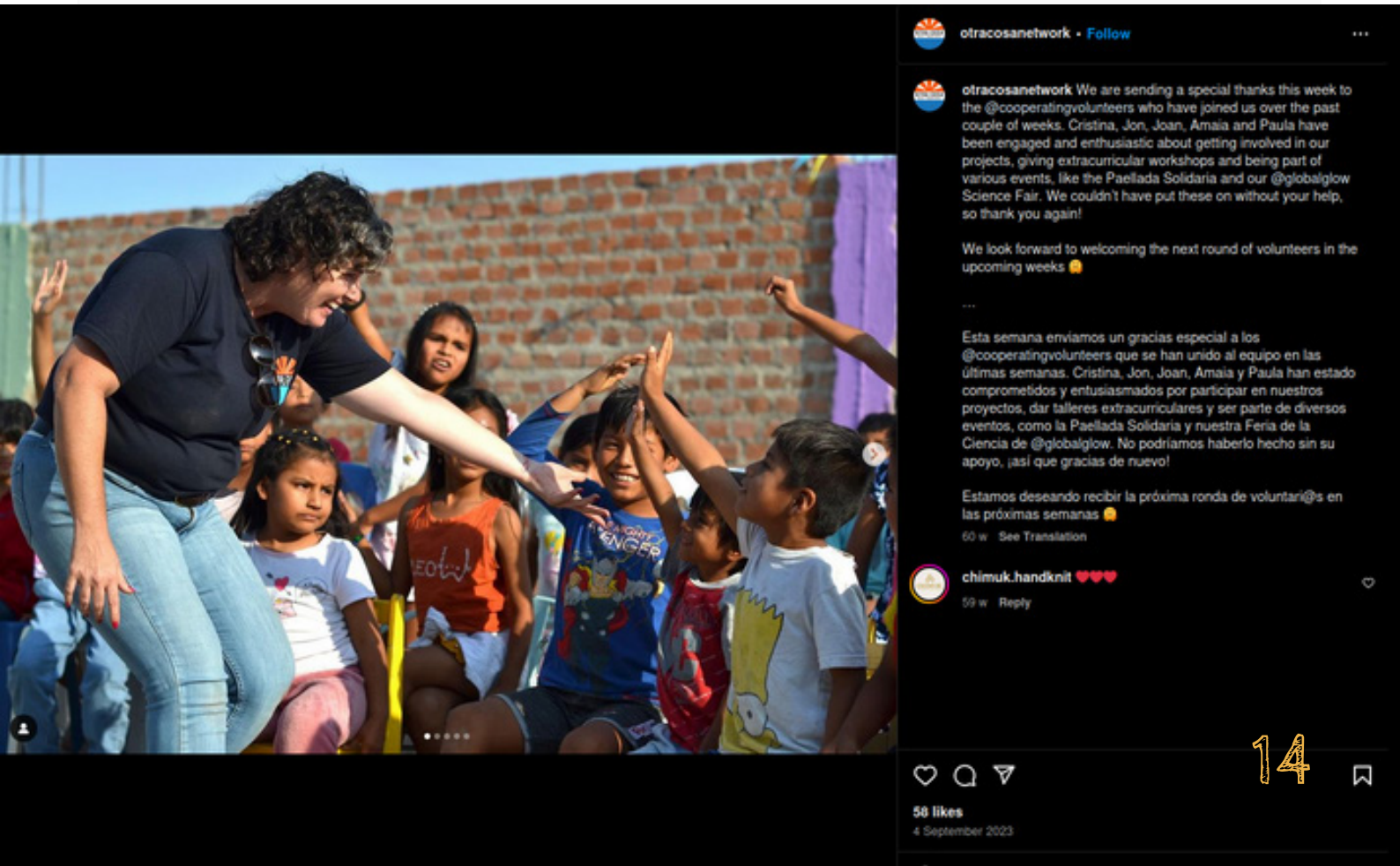
### Website Performance




More than 26 000 visits have been to our ever improving website, beating 2023's record by more than 6 000 visits.
This performance resulted in 249 application forms being submitted through the website alone. We will continue to provide fresh and engaging content on the site to encourage more visitors to engage with us.

### Social Media impact

Overall, the impact of our communication is very positive. On Facebook, despite similar watch time compared to last year, we elicited five times more interactions with our content. Instagram is undoubtedly our most significant sign of improvement, with an 800% increase in the number of people reached, reaching over 26,000 viewers this year alone. Our LinkedIn presence grew significantly as well, bringing our total number of followers to nearly 900.



# Recruitment

**New Partnerships & Collaborations**

We established partnerships with new UK universities and initiated connections with potential partners in France, including a psychology school and France Volunteers. Discussions are also underway with universities in the US and Canada.

**Innovative Initiatives**

This year, we launched a new system of “housing packages” system, designed to support volunteers in securing accommodation and fostering a smoother transition into their roles.

**Engagement & Awareness**

To further raise our profile, we signed up for four UK careers fairs this autumn. Additionally, Juany will deliver three online presentations, sharing our mission and opportunities with a broader audience.

# International Relations

We welcomed three girls from Juany’s class Health and Wellbeing Practice at Coventry University. They volunteered in January.
Young university students must learn by collaborating to solve global problems in real-life scenarios. This is a life-enhancing journey and transformational experience. We managed to get Turing grant funding for all of them.

This year we managed to bring 17 students from the USA with 3 teachers. We provided a full intensive week of activities and a meaningful travel experience to Cusco. They did their voluntary work at Maria del Socorro teaching English as well as taking part in cultural activities.
https://www.youtube.com/watch?v=UQtVXy1UKc0

**Sheffield Researchers**

This year we welcomed four MA researcher students. Juany led the research with four MA students from the Geography Department of Sheffield University. There is no better way to understand present-day and predict future changes than to look at what happened to the history and geography of Peru.
OCN offered 7 weeks of immersion with structured interviews to local beneficiaries, professionals and knowledgeable lectures from Trujillo University. They learnt about the community, doing interviews, completing their research and enjoying Peru!

# Fundraising, Donations & Grants

We would like to acknowledge and offer special thanks to our generous partners & donors who contributed to help our charity and our various projects in 2023. Without the support of these donors, we would be unable to continue our projects and help our range of service users. Thank you all.

## Grants

Total grant income was £29,387, well down on the exceptional level of 2023, as the large 2022/23 grant for the once-off British Council project came to an end, but grants still formed a vital 37% of our total income. Our major grant donors were:

- Global GLOW £18,216 for the girls' literacy & personal development programme
- Ashworth Trust £3,000 to support & develop our work at our Recreational & Education Centre (REC)
- Swim Tayka £2,178 towards the 2024 swimming & drowning prevention programme & the same amount towards the 2025 programme. Also the Princess Charlene of Monaco Foundation £1,815 for the 2025 swimming programme
- Warwickshire County Council £1,960 towards the Latinas in Warwickshire project.

## Fundraising

Fundraising & donations need to be considered together.
Total fundraising was a healthy £2,832 including local fundraising in Peru of an impressive £851. A Christmas fundraising dinner in the UK generated total income of £1,981, offset by £930 of fundraising costs giving a net surplus of £1,051 for one night's hard work (plus planning and preparation).

## Other Donations

Overall donations were substantially up on 2023 at £8,907 and taking donations & fundraising income together the 2024 total was over double the 2023 total. Major donations were from:

- The Amanda Geissler memorial foundation (founded in memory of Amanda who did some great volunteering work with us, but then sadly passed away) provided a very generous £5,278 to continue & develop our work at our REC
- An on-line Christmas campaign generating donations totalling £1,177
- A French psychology school giving £815
- Pay Pal giving fund donating a total of £551 spread through the year.

We also received a donation of 10 skate boards from Nils Kunze, which are a great addition at our Skate Ramp.

# Finances

## FACTS & FIGURES

# Finances

## FINANCIAL COMMENTARY

These 2024 accounts have been prepared using the UK Charity Commission's Receipts and Payments accounting conventions, so OCN funds received and payments made between 1st January 2024 and 31st December 2024 are included.

**Income**
Total receipts were £78,586 in 2024, down by £2,303 against 2023. Grant income was substantially down by £22,875 to £29,387 as the one-off British Council grant came to an end. However, partly offsetting this, donations were substantially up on 2023 at £8,907 and taking donations & fundraising income together the 2024 total was over double the 2023 total. Donations from the Amanda Geissler memorial foundation provided a very generous £5,278 to continue & develop our work at our REC.

Volunteer payments were up by £709 and Housing income by £4,858 reflecting slightly higher levels of volunteer arrivals and better occupancy at the Volunteer house.
Group travel income was up by £8,219 with a US group of students visiting us & including a trip to Cusco etc in their plans, although it should be noted that Group travel expenses were also up by £7,742 reflecting the costs of their trip. Other income was up by £577.

**Expenditure**
Total expenditure was reduced by £2,853 to £76,018 in 2024.
Project expense, predominantly grant funded, was lower by £20,023 in line with the £22,875 reduction in grant funding above.

Group travel expenses increased by £7,742 in line with the £8,219 increase in group travel income above. Salaries & benefits increased by £6,473 as we rebuilt the Peru management team from 2 to 3, only to have to reduce it again later in the year as a necessary cost saving as we were getting low on unrestricted funds.

Overall, the reduction in total expenditure of £2,853 more than offset the £2,303 reduction in total income enabling us to stay cash positive and slightly improve on 2023's small net surplus.

**Net cash surplus and reserves**
In 2024, we made an overall cash surplus of £2,568 compared with £2,018 in 2023.
However, on unrestricted funds we made a net deficit of £1,960 and this was only achieved by applying some substantial cost savings to avoid our unrestricted reserves going too low.

We ended the year with £7,793 in General Reserves (unrestricted funds). Compared with our underlying Unrestricted spend of £44,185 (excluding Group Travel expenses) this gives us 2.1 months cover, against our General Reserves target of 3 months. This is considered sufficient to allow for any short-term financial issues, but we need to grow income levels and continue to control costs in 2025 to rebuild reserves.

# Finances

## 2024 ACCOUNTS

### 2024 FINANCIAL STATEMENT

| | 2024 | 2023 | over/(under) |
|---|---|---|---|
| **Income** | (£) | (£) | (£) |
| Volunteer payments | 10,056 | 9,347 | **709** |
| Housing income | 13,422 | 8,564 | **4,858** |
| Fundraising | 2,832 | 4,649 | **-1,817** |
| Grants | 29,387 | 52,262 | **-22,875** |
| Donations | 8,907 | 880 | **8,027** |
| Group travel income | 12,149 | 3,930 | **8,219** |
| Other/Sundry income | 1,833 | 1,256 | **577** |
| | | | |
| **Total Income** | **78,586** | **80,889** | **-2,303** |
| | | | |
| **Payments** | | | |
| Project Expenditure - Revenue | 23,289 | 43,312 | **-20,023** |
| Salaries & benefits | 23,492 | 17,019 | **6,473** |
| Housing/accommodation/ food expenses | 12,433 | 13,110 | **-677** |
| Promotion & fundraising | 2,286 | 989 | **1,297** |
| IT expenses | 609 | 316 | **293** |
| Telecommunications | 292 | 0* | **292** |
| Legal/accounting expenses & professional fees | 1,836 | 488 | **1,348** |
| Office supplies | 278 | 21 | **257** |
| Capital Expenditures - buildings | 0 | 0 | **0** |
| Transport | 1,328 | 931 | **397** |
| Group Travel Expenses | 7,883 | 141 | **7,742** |
| Other expenses (incl. ex rate losses & revaluations) | 2,293 | 2,543 | **-250** |
| | | | |
| **Total Payments** | **76,018** | **78,871** | **-2,853** |
| | | | |
| **Net cash Surplus/(deficit)** | **2,568** | **2,018** | **550** |

*Telecoms now included under IT expenses as a unified package

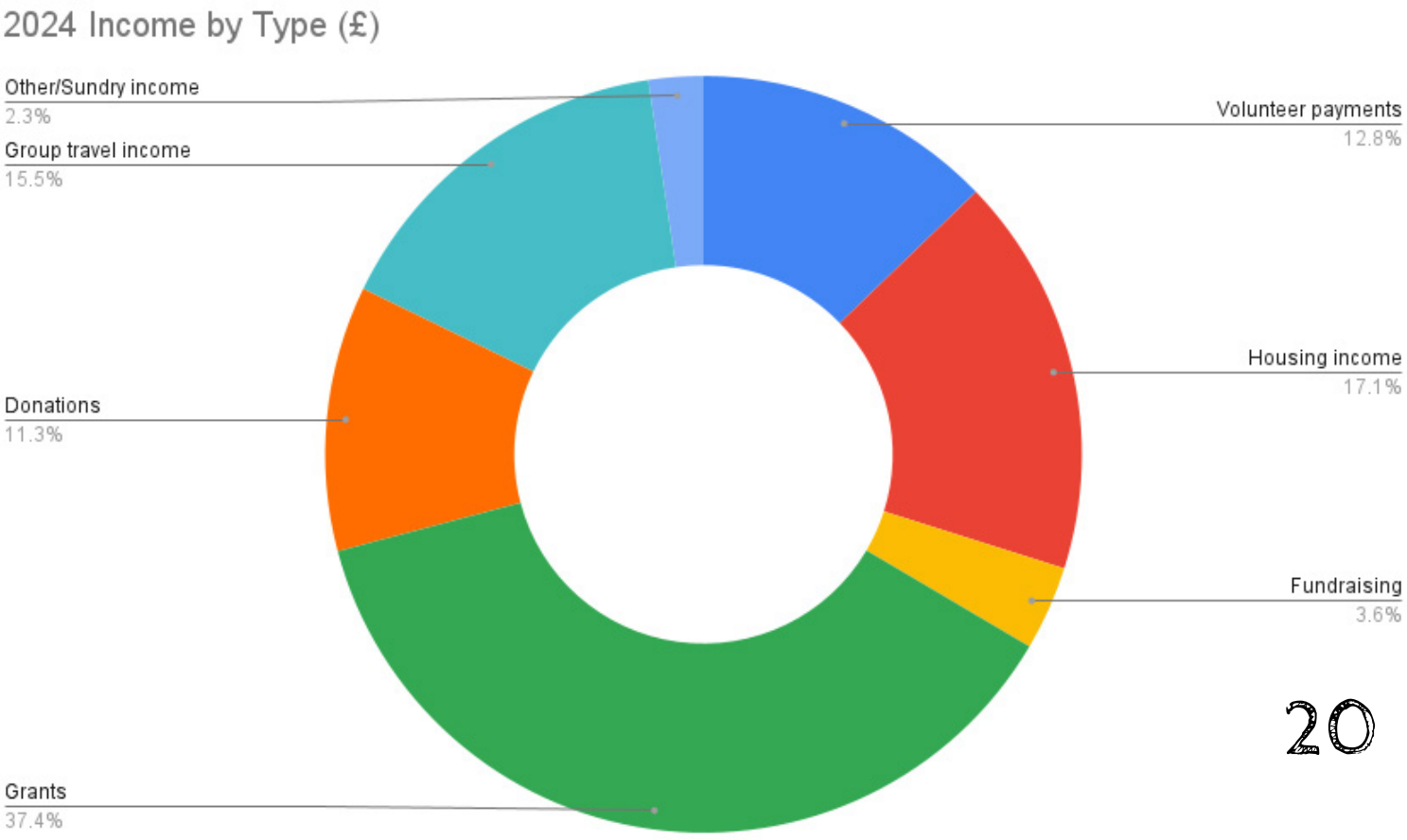
Note: These accounts include all transactions from 1st January 2024 to 31st December 2024.

# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Income 2024

| | |
|---|---|
| Volunteer Contributions | 10,056 |
| Housing income | 13,422 |
| Fundraising | 2,832 |
| Grants | 29,387 |
| Donations | 8,907 |
| Group Travel Income | 12,149 |
| Other income | 1,833 |
| **Total Income** | **78,586** |

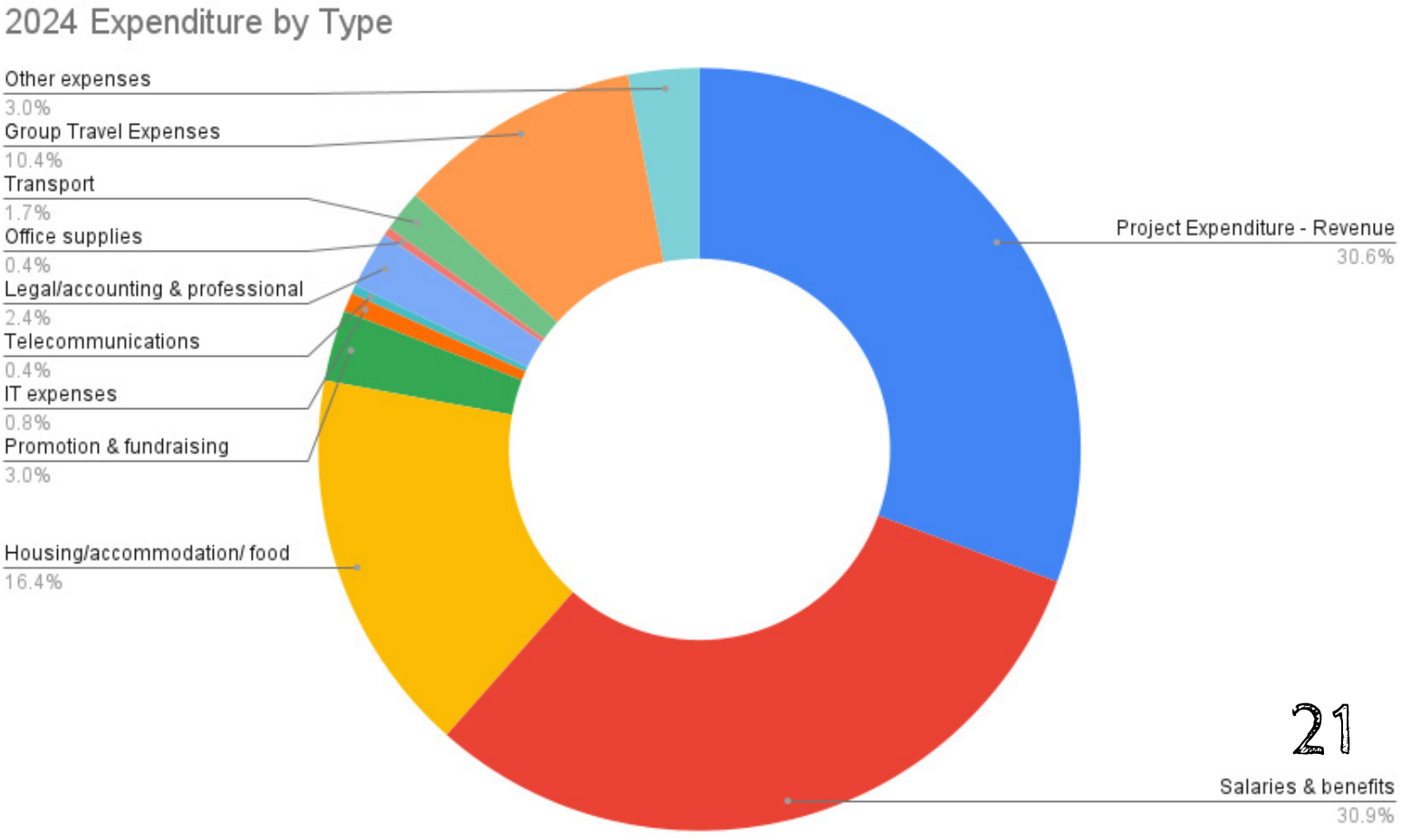


# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Expenses 2024

| | |
|---|---|
| Project expenditure - Revenue | 23,289 |
| Salaries & benefits | 23,492 |
| Housing/accommodation & food expenses | 12,433 |
| Promotion & fundraising expenses | 2,286 |
| IT expenses | 609 |
| Telecommunications | 292 |
| Legal/accounting expenses & professional fees | 1,836 |
| Office supplies | 278 |
| Capital expenditure - buildings | 0 |
| Transport | 1,328 |
| Group Travel Expenses | 7,883 |
| Other expenses (includes ex rate losses & revaluations) | 2,293 |
| Total Receipts | **76,018** |



Otra Cosa Network
Peruvian Charity Registration Number 11126841
UK Charity Registration Number 1133680

info@otracosa.org

CHARITY COMMISSION FOR ENGLAND AND WALES

# Independent examiner's report on the accounts

## Section A Independent Examiner's Report

**Report to the trustees/ members of** Charity Name: Otra Casa Network

**On accounts for the year ended** 31st December 2024 **Charity no (if any)** 1133680

**Set out on pages** (remember to include the page numbers of additional sheets)

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 31/12/2024

**Responsibilities and basis of report**

As the charity's trustees, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent examiner's statement**

~~[The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of [insert name of applicable listed body]]~~. *Delete* [ ] *if not applicable.*

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination ~~(other than that disclosed below *~~) which gives me cause to believe that in, any material respect:

- the accounting records were not kept in accordance with section 130 of the Charities Act; or
- the accounts did not accord with the accounting records; or
- the accounts did not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

** Please delete the words in the brackets if they do not apply.*

**Signed:** DAFent **Date:** 29/10/2025

**Name:** David Alan Fenton

**Relevant professional qualification(s) or body** N/A

| | |
|---|---|
| **(if any):** | |
| **Address:** | 39 St. Mary's Road<br>Royal Leamington Spa<br>Warwickshire CV31 1JP |

## Section B Disclosure

Only complete if the examiner needs to highlight material matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

| | |
|---|---|
| **Give here brief details of any items that the examiner wishes to disclose.** | |

**OTRA COSA NETWORK**

England & Wales - Charity number 1133680

# Accounts

OTRA COSA NETWORK

# ANNUAL REPORT

2023

# Mission

PROMOTE EDUCATION AND SOCIAL DEVELOPMENT IN OUR LOCAL COMMUNITIES

OTRA COSA NETWORK

# Contents


01 WORD FROM OUR DIRECTORS

02 HELP PROJECTS

08 GLOBAL G.L.O.W.

10 PARTNERS & PARTNER PROJECTS

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15 FUNDRAISING, DONATIONS & GRANTS

16 FINANCES

# Word from the Directors

In 2023, we had almost all our projects back up and running, but didn't attract as many volunteers as we'd have liked as the political situation in Peru was difficult & turbulent, putting off many potential volunteers.

We continued to develop our partnership with the US NGO Global GLOW in Huanchaco. With a focus on girl empowerment, literacy, entrepreneurship, health, and sex education, we served over 150 girls in 4 community groups through recurring and special events.

We ran our Swim programme with our partners Swim Tayka. Starting in January, 60 kids from Huanchacho and the surrounding areas enrolled in these swimming lessons and environmental awareness classes.

We expanded our partnerships with universities, both in recruiting volunteers, and in offering collaborations in research. We collaborated with a British Council/Sheffield University research project and hosted a small group of Masters students from Sheffield University for an in-person Fieldwork Research tour.

In 2023, we saw some change of staff as previous members finished their contracts and new team members joined the family. Thanks to Ximena & Alejandra who left us in 2023 and Diana who stayed with us into 2024.

Our Finances reflected the reduction in number of volunteers, but grant income increased and we made some necessary cost savings to 'balance the books' and protect reserves. We made a small surplus for the year, and ended 2023 with our reserves at a healthy level, looking forward to 2024.

We would like to thank all our staff, teachers, volunteers, donors and partners without whom none of this good work would be possible.

Peter & Juany Murphy,
Co-Directors
Otra Cosa Network

# HELP Projects

## HUANCHACO EDUCATION AND LEARNING PROGRAMMES

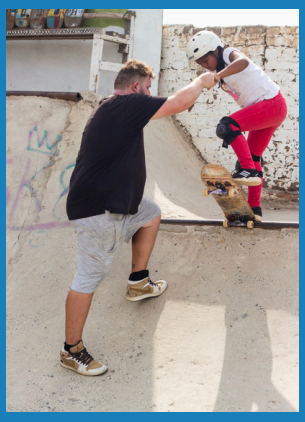
Otra Cosa Network runs five projects which are all part of the Huanchaco Education and Learning Programme (HELP), namely HELP English, HELP Environment, HELP Literacy, HELP Youth and HELP Women. HELP is dedicated to advancing the education possibilities and resources for lower-income children and adults in Huanchaco and the surrounding areas. The following pages document the achievements and challenges within the projects during the year 2023.

HELP ENGLISH

HELP ENVIRONMENT

HELP LITERACY

HELP WOMEN



HELP YOUTH

# HELP English

## PROVIDING EQUAL EDUCATION OPPORTUNITIES THROUGH ACCESS TO ENGLISH CLASSES

In 2023, our HELP English project continued to have a significant impact on the community, boasting the highest number of service users among our HELP projects, with 40 enthusiastic children enrolled. One notable achievement was the introduction of monthly evaluations, providing valuable insights into the progress of our service users and allowing us to tailor our approach to their evolving needs.

We initiated a fundamental restructuring of the programme, particularly for children who required essential Spanish literacy skills before delving into English. This strategic decision aimed to equip these children with a strong foundation for language learning. The HELP English project also expanded to encompass two distinct levels of English education, catering to both basic (alphabet, colours, etc.) and intermediate/advanced learners, focusing on daily phrases and grammatics.

We conducted lessons at the REC (Recreation & Education Centre) and Maria del Socorro state school where we delivered English instruction weekly to their students. Furthermore, we diligently developed the curriculum for the REC programme, ensuring a well-structured and comprehensive approach for our students throughout the year. The HELP English project in 2023 was marked by innovation, adaptability, and an unwavering commitment to providing valuable language education to our service users.

# HELP Environment

## TEACHING CHILDREN ABOUT LOCAL SOLUTIONS TO GLOBAL ENVIRONMENTAL ISSUES

The HELP Environment project continued to actively engage with the community through monthly beach clean-up initiatives. These events were highly successful, attracting numerous locals and passersby to join in the effort to pick up trash from the beach. These initiatives not only contributed to a cleaner environment but also promoted a sense of community responsibility and environmental stewardship.

A comprehensive curriculum was developed, extending until the end of the year, complemented by monthly evaluations to gauge our students' progress and adapt our teaching methods accordingly.

# HELP Literacy

## LITERACY FOR LIFE: READING, LEARNING, THRIVING

In 2023, our HELP Literacy project achieved significant milestones aimed at enhancing literacy skills among the youngest children in the community. One notable observation was the prevalent issue of children being unable to read or write in Spanish, which posed a fundamental barrier to their educational development. In response, HELP Literacy was launched in the first quarter of 2022, with a primary focus on the younger children, to provide them with essential literacy skills in Spanish.

Since its launch, our dedicated team has concentrated on imparting the building blocks of literacy. We introduced children to the alphabet, vowel and consonant sounds, and gradually guided them in sounding out words. Furthermore, the programme offered a unique opportunity for literate service users to choose books from our library and engage in reading during their sessions, fostering a love for literature and expanding their reading horizons. The HELP Literacy project drew enthusiastic participation, with approximately 20 children attending the class. Half of the group dedicated their time to building fundamental literacy skills, while the other half further improved their literary abilities by selecting books they were genuinely interested in from our library. This approach not only instilled a sense of empowerment but also promoted the joy of reading.

The classes encompassed a holistic approach to literacy, covering a diverse range of materials, including novels, poems, songs, and more, allowing the project to evolve and adapt to the expectations and preferences of the students.

# HELP Youth

## A SAFE AND INSPIRING ENVIRONMENT FOR CHILDREN TO PLAY, LEARN AND BE CREATIVE

In 2023, our HELP Youth project continued to flourish, offering a diverse array of educational and engaging activities for the young members of the Cerrito de la Virgen community.

At the REC (Recreation & Education Centre) and football court, a wide range of supervised activities and games continued to provide a safe and nurturing environment for the children. The project also celebrated diversity by incorporating various facets of learning and culture, including homework help, sports, science, music, and arts and crafts into the programme. Guest teachers were invited to lead classes, broadening the children's horizons and introducing them to new areas of knowledge.

The HELP Youth project in 2023 continued to provide a well-rounded and nurturing environment for the youth of Cerrito de la Virgen, promoting personal growth, creativity, and a sense of community.

# HELP Women

## PROMOTING WOMEN'S EMPOWERMENT IN HUANCHACO

While we initially hoped to restart our HELP Women programme in 2023, we were not able to move forward with fully implementing any specific projects. We have met with local partners and the women we work with to assess what opportunities lie ahead in 2024 and hope to explore a possible venture in small business entrepreneurship.

# Global G.L.O.W.

## EQUIPPING GIRLS TO BE STRONG, HEALTHY, AND EDUCATED

Girl boss: Girl boss took place in the sector of Ramón Castilla in the community of Villa Los Ángeles with Carmen Garcia as mentor and Yaquelin Delgado as assistant.

We started with 20 girls and ended with 12 girls, running a total of 12 weeks with 2 hours per week. The girls learnt about saving, entrepreneurship and how to create their own brand. The product chosen by all of them was costume jewellery. Then they made a small fair to sell their products.

Classes: We developed the third year modules where the girls were able to develop their personal skills (physical care, emotional, and ingenuity).
We held a menstrual hygiene summit in May in Cerrito (there was a module on the myths and truths of menstruation, the most common menstrual hygiene products), a science fair in August where each group of girls presented an invention (20 inventions), a girl's day in October (the girls went to lunch for a fellowship lunch, then went to the Casa de Madera where a film was shown) and another summit for Christmas (in the Casa de Madera where they all participated and sang).

# Healthy G.L.O.W.

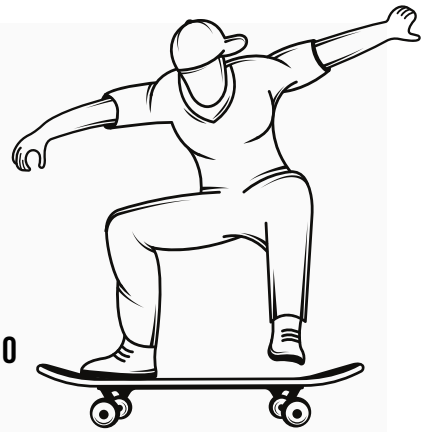
## FOCUS ON REPRODUCTIVE HEALTH

In 2023, this project started in Valdivia with 10 girls. Then, we moved on to the little school in Las Lomas. We had two shifts: one in the morning and one in the afternoon. The morning sessions took place with 6th grade girls between the ages of 12 and 13 years, and in the afternoon with 5th grade of primary school and girls from other schools (11 to 13 years old). Each group was a group of 18 to 20 girls. We worked with this age range as it represents the minimum age at which girls usually start menstruation.

Finally, we held the project in Cerrito de la Virgen with 10 girls, up to the age of 18. We delivered interventions discussing contraceptive methods, menstruation and sessions revolving around the different stages of life including adolescence and puberty.

GLOBAL G·L·O·W

# Partners & Partner Projects



WE WORK CLOSELY WITH OUR PARTNERS IN AND AROUND HUANCHACO

**Global G.L.O.W.**

An NGO based in the US, Global G.L.O.W. partners with NGOs around the world to develop and implement programmes designed to equip girls with the resources to be strong, healthy and educated. In addition to GirlSolve and Healthy Clubs, GLOW activities throughout the year focus on different aspects of healthy development, giving girls opportunities to become leaders. Over 150 girls in Huanchaco participate.

**SwimTayka**

Starting in January 2023, 60 children from Huanchaco and the surrounding areas enrolled in lessons on how to swim and also received education on water safety and environmental issues.

Teamwork
OUR STAFF AND VOLUNTEERS MAKE ALL THE DIFFERENCE
OTRA COSA
NETWORK

# Staff

2023 saw a good, committed team; both in terms of the field staff in Peru and directors in the UK.

Juany and Peter continued to direct the objectives of the NGO in their capacity as directors and provide overall managerial guidance to the field staff, via regular meetings and calls.

## Community Projects Manager, Ximena Buller

Ximena is Peruvian and has lived in a number of countries. She studied sociology at Colorado College and has a Master's in linguistics from University of Amsterdam. She has experience in teaching, research, and data collection. She joined OCN in May 2022 and left in May 2023..

## Marketing and Projects Manager, Diana Garcia

Diana, originally from Spain, joined us in July 2022. She studied Business Management and is currently working on a second degree in Psychology. She has experience as a language teacher and project manager with other NGOs in Spain, Honduras, and Nicaragua. Diana is also a Global GLOW mentor.

## Fundraising and Projects Manager, Alejandra Salardi

Alejandra is Peruvian and joined OCN in November 2022 and left in December 2023 to live in the USA . She has worked in community development and social services in New York, Spain and Lima. She studied Political Science at Hofstra University (New York) and holds a Master's degree in Public Service and Social
Policy from the University of Salamanca (Spain). Alejandra is also a Global GLOW mentor.

# Global GLOW Team

**Yaqueline Delgado**
Mentor

**Lia Delgado**
Mentor

**Alexandra Terrones**
Mentor

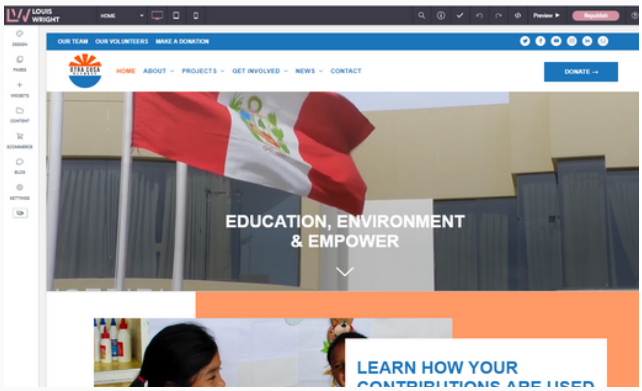
**Ana Cristina Guevara**
Mentor

# Marketing

## USING STATE-OF-THE-ART MARKETING TOOLS TO ENGAGE WITH OUR ONLINE COMMUNITY

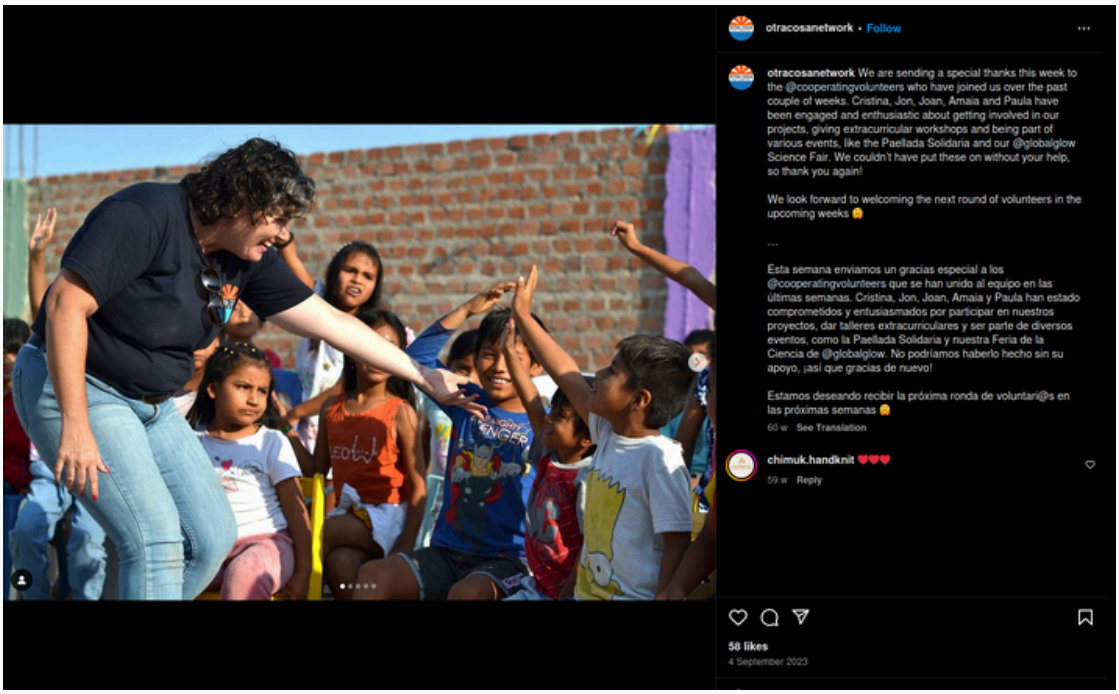
**Website Performance**

There were nearly 20,000 views of our website through 2023, averaging nearly 55 every single day. We will look to keep fresh and engaging content present on the site through 2024, to encourage even more visitors to engage with us.




**Social Media Engagement**

OCN has continued to see significant engagement across Facebook, Twitter, and Instagram. We have over 5,000 followers on Facebook and over 1,500 on Instagram. Our local Peru team and volunteers post to the accounts multiple times per week, showcasing daily life and volunteer work in Huanchaco, which serves as a tool to inform the local community about our events and activities and connect with past and future volunteers.



# Fundraising, Donations & Grants

We would like to acknowledge and offer special thanks to our generous partners & donors who contributed to help our charity and our various projects in 2023. Without the support of these donors, we would be unable to continue our projects and help our range of service users. Thank you all.

**Grants**

Total grant income was up from £43,416 in 2022 to £52,262 in 2023, representing a vital 65% of our total income. Our major grant donors were:

- Global GLOW £31,364 for the GLOW girls literacy & development programme
- British Council/Sheffield University £13,223 for a new research programme
- Warwickshire County Council £3,661 for Latinas in Warwickshire
- Swim Tayka £3,661 for the Peru Swimming & drowning prevention programme

**Fundraising**

Fundraising was well up on 2022 with £4,649 raised in total including £1,580 in Quarter 1 and £1,753 in Quarter 4 into the UK accounts together with a useful £1,316 from local fundraising events in Peru.

**Other Donations**

Other donations were down year on year at £880, but still provided a useful contribution. Special thanks to our regular monthly donors who provide an income we can rely on.

# Finances

## FACTS & FIGURES

# Finances

## FINANCIAL COMMENTARY

These 2023 accounts have been prepared using the UK Charity Commission's Receipts and Payments accounting conventions, so OCN funds received and payments made between 1 st January 2023 and 31 st December 2023 are included.

**Income**
Total receipts were £80,889 in 2023, down by £26,275 against 2022. Volunteer payments were down by £24,712 and Housing income by £9,259 reflecting substantially lower levels of volunteer arrivals. Donations and other income were also down by £1,488 and £4,028 respectively. However, partially offsetting this, grant income was up by £8,846, fundraising income by £3,507 and group travel income by £858. Overall income was down by almost 25% requiring some significant cost savings in order to protect reserves.

**Payments**
Total expenditure was reduced by 25% from £105,224 in 2022 to £78,871 in 2023. Project expense, by far our biggest single expenditure, accounting for over half our spend in 2023, was protected relative to other costs but still reduced by 10% from £48,252 to £43,312. Overall salaries and benefits were reduced by 14% from £19,770 to £17,019 including a reduction in the size of the full-time Peru team.

Housing, accommodation and food costs were reduced by £6,719 to £13,110 with less volunteer activity, but fixed costs of our Volunteer house remained. We made substantial savings on IT expenses, professional fees, office supplies, transport costs, group travel expenses and other expenses, in total contributing £ 12,634 to our overall year over year cost savings. Overall, the substantial reduction in expenditure by £26,373 almost exactly balanced our £26,275 lower income, enabling us to stay cash positive and broadly match 2022's small net surplus.

**Net cash surplus and reserves**
In 2023, we made a cash surplus of £2,018 compared with £1,920 in 2022. This was only achieved by applying some substantial cost savings to offset our lower income. We ended the year with £9,753 in General Reserves (unrestricted funds). Compared with our Unrestricted spend of £35,607 this is 3.3 months cover, against our General Reserves target of at least 3 months. This is considered sufficient to allow for any short-term financial issues, but we need to maintain income levels and continue to control costs in 2024.

# Finances

## 2023 ACCOUNTS

### 2023 FINANCIAL STATEMENT

| | 2023 | 2022 | better/(worse) |
|---|---|---|---|
| **Income** | (£) | (£) | **(£)** |
| Volunteer payments | 9,347 | 34,059 | **-24,712** |
| Housing income | 8,564 | 17,823 | **-9,259** |
| Fundraising | 4,649 | 1,142 | **3,507** |
| Grants | 52,262 | 43,416 | **8,846** |
| Donations | 880 | 2,368 | **-1,488** |
| Group travel income | 3,930 | 3,072 | **858** |
| Other/Sundry income | 1,256 | 5,284 | **-4,028** |
| **Total Income** | **80,889** | **107,164** | **-26,275** |
| **Payments** | | | |
| Project Expenditure - Revenue | 43,312 | 48,252 | **4,940** |
| Salaries & benefits | 17,019 | 19,271 | **2,252** |
| Housing/accommodation/ food expenses | 13,110 | 19,829 | **6,719** |
| Promotion & fundraising | 989 | 318 | **-671** |
| IT expenses | 316 | 830 | **514** |
| Telecommunications | 0* | 416 | **416** |
| Legal/accounting expenses & professional fees | 488 | 1,556 | **1,068** |
| Office supplies | 21 | 2,640 | **2,619** |
| Capital Expenditures - buildings | 0 | 0 | **0** |
| Transport | 931 | 2,075 | **1,144** |
| Group Travel Expenses | 141 | 1,197 | **1,056** |
| Other expenses (incl. ex rate losses & revaluations) | 2,543 | 8,360 | **5,817** |
| **Total Payments** | **78,871** | **105,244** | **26,373** |
| **Net cash Surplus/(deficit)** | **2,018** | **1,920** | **98** |

*Telecoms now included under IT expenses as a unified package

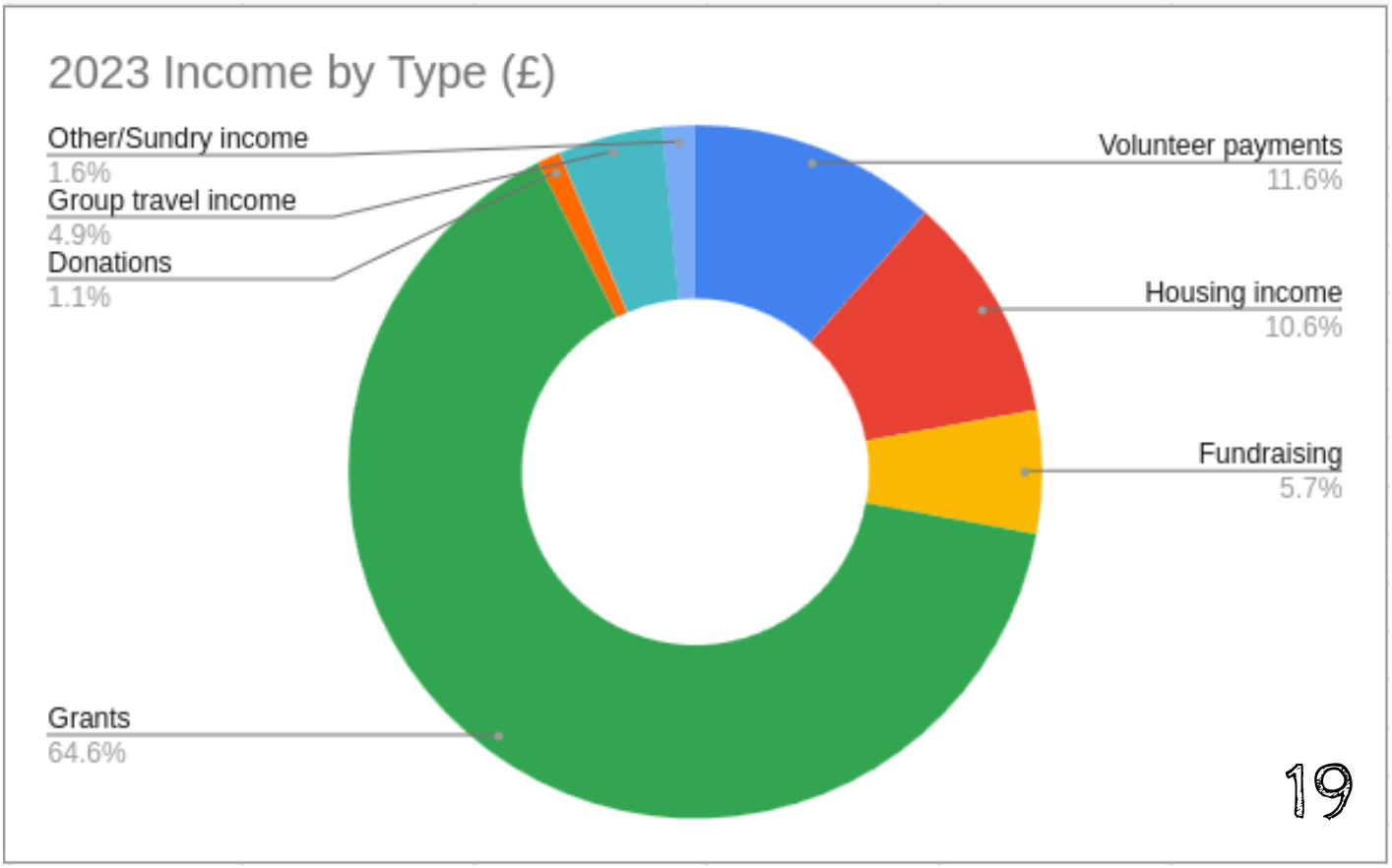
Note: These accounts include all transactions from 1st January 2023 to 31st December 2023.

# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Income 2023

| | |
|---|---|
| Volunteer Contributions | 9,347 |
| Housing income | 8,564 |
| Fundraising | 4,649 |
| Grants | 52,262 |
| Donations | 880 |
| Group Travel Income | 3,930 |
| Other income | 1,256 |
| | |
| **Total Income** | **80,889** |

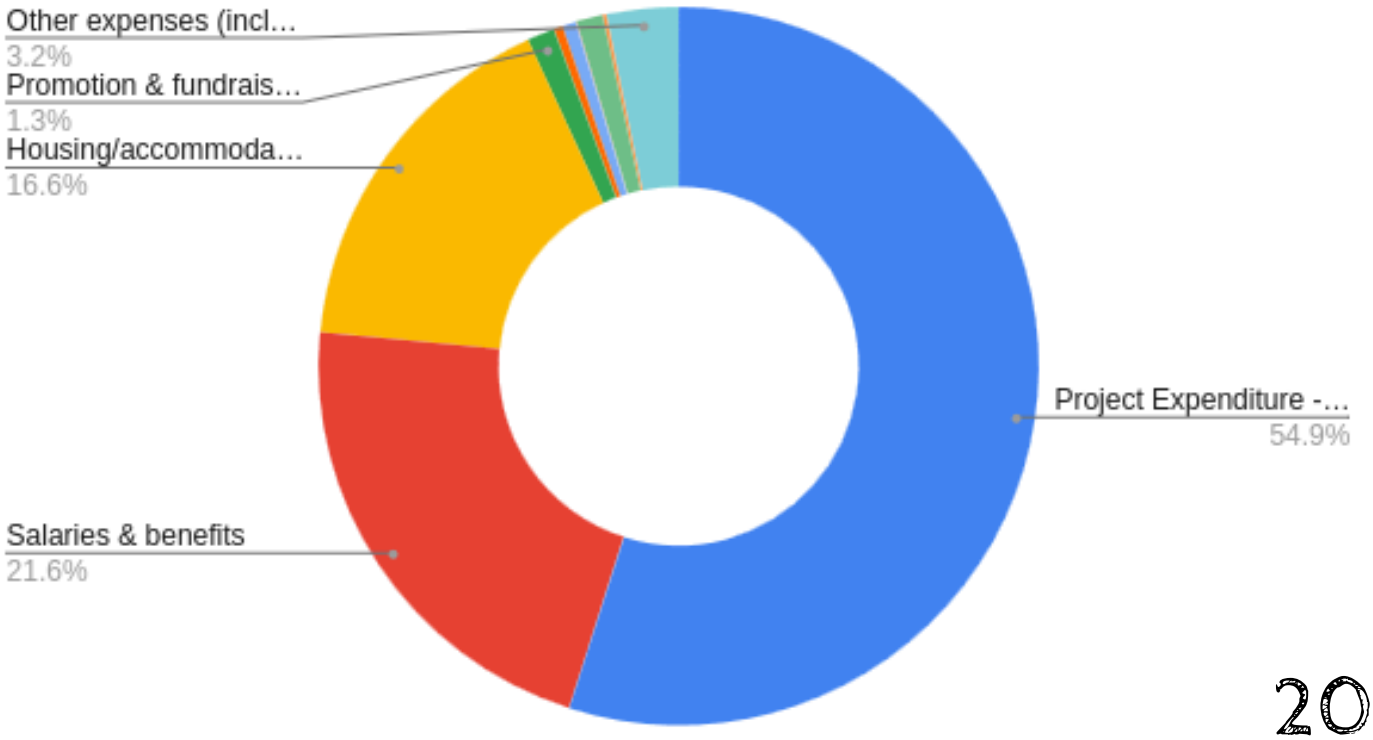


# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Expenses 2023

| | |
|---|---|
| Project expenditure - Revenue | 43,312 |
| Salaries & benefits | 17,019 |
| Housing/accommodation & food expenses | 13,110 |
| Promotion & fundraising expenses | 989 |
| IT expenses | 316 |
| Telecomminications | 0 |
| Legal/accounting expenses & professional fees | 488 |
| Office supplies | 21 |
| Captal expenditure - buildings | 0 |
| Transport | 931 |
| Group Travel Expenses | 141 |
| Other expenses (includes ex rate losses & revaluations) | 2,543 |
| | |
| Total Receipts | **78,771** |



Otra Cosa Network
Peruvian Charity Registration Number 11126841
UK Charity Registration Number 1133680

info@otracosa.org

CHARITY COMMISSION FOR ENGLAND AND WALES

| Otra Cosa Network | 1133680 |
|---|---|

# Receipts and payments accounts

**CC16a**

| For the period from | 01/01/23 | To | 31/12/2023 |
|---|---|---|---|

## Section A Receipts and payments

| | Unrestricted funds<br>to the nearest £ | Restricted funds<br>to the nearest £ | Endowment funds<br>to the nearest £ | Total funds<br>to the nearest £ | Last year<br>to the nearest £ |
|---|---|---|---|---|---|
| **A1 Receipts** | | | | | |
| Volunteer payments | 9,347 | - | - | 9,347 | 34,059 |
| Housing income | 8,564 | - | - | 8,564 | 17,823 |
| Fundraising | 3,802 | 847 | | 4,649 | 1,142 |
| Grants | - | 52,262 | - | 52,262 | 43,416 |
| Donations | 715 | 165 | - | 880 | 2,368 |
| Group travel income | 3,930 | - | - | 3,930 | 3,072 |
| | | | | | |
| Other/Sundry income | 1,256 | - | - | 1,256 | 5,284 |
| ***Sub total****(Gross income for AR)* | 27,615 | 53,274 | - | 80,889 | 107,164 |
| **A2 Asset and investment sales, (see table).** | | | | | |
| | - | - | - | - | - |
| | - | - | - | - | - |
| ***Sub total*** | - | - | - | - | - |
| ***Total receipts*** | 27,615 | 53,274 | - | 80,889 | 107,164 |
| **A3 Payments** | | | | | |
| Project expenditure - Revenue | 371 | 42,941 | - | 43,312 | 48,252 |

| | | | | | |
|---|---|---|---|---|---|
| Peru based salaries, benefits & living | 6,289 | - | - | 6,289 | 8,541 |
| UK based salaries & benefits | 10,730 | - | - | 10,730 | 11,229 |
| Housing/accommodation/food expenses | 13,110 | - | - | 13,110 | 19,829 |
| Promotion & fundraising expenses | 989 | - | - | 989 | 318 |
| IT expenses | 316 | - | - | 316 | 830 |
| Telecomminications | - | - | - | - | 416 |
| Legal/accounting expenses & professional | 488 | - | - | 488 | 1,556 |
| Office supplies | 21 | - | - | 21 | 2,640 |
| Captal expenditure - buildings | - | - | | - | - |
| Transport | 931 | - | - | 931 | 2,075 |
| Group Travel Expenses | 141 | - | - | 141 | 1,197 |
| Other expenses (incl ex rate losses & revaluations) | 2,220 | 323 | | 2,543 | 8,360 |
| ***Sub total*** | 35,607 | 43,264 | - | 78,871 | 105,244 |
| **A4 Asset and investment purchases (see table)** | | | | | |
| | - | - | - | - | - |
| | - | - | - | - | - |
| ***Sub total*** | - | - | - | - | - |
| ***Total payments*** | 35,607 | 43,264 | - | 78,871 | 105,244 |
| ***Net of receipts/(payments)*** | -7,992 | 10,010 | - | 2,018 | 1,920 |
| **A5 Transfers between funds** | 7,972 | -7,972 | - | - | - |
| **A6 Cash funds last year end** | 9,773 | 26,725 | - | 36,498 | |
| ***Cash funds this year end*** | 9,753 | 28,763 | - | 38,516 | 36,498 |

# Section B Statement of assets and liabilities at the end of the period

| Categories | Details | Unrestricted funds to nearest £ | Restricted funds to nearest £ | Endowment funds to nearest £ |
|---|---|---|---|---|
| **B1 Cash funds** | UK bank & PayPal accounts | 9,320 | 27,524 | - |
| | Peru bank account | 301 | 888 | - |
| | Peru cash | 132 | 390 | - |
| | ***Total cash funds*** | 9,753 | 28,802 | - |
| | (agree balances with receipts and payments account (s)) | OK | Agreement Error | OK |

| | Details | Unrestricted funds to nearest £ | Restricted funds to nearest £ | Endowment funds to nearest £ |
|---|---|---|---|---|
| **B2 Other monetary assets** | | - | - | - |
| | | - | - | - |
| | | - | - | - |
| | | - | - | - |
| | | - | - | - |
| | | - | - | - |

| | Details | Fund to which asset belongs | Cost (optional) | Current value (optional) |
|---|---|---|---|---|
| **B3 Investment assets** | | | - | - |
| | | | - | - |
| | | | - | - |
| | | | - | - |
| | | | - | - |

## B4 Assets retained for the charity's own use

| Details | Fund to which asset belongs | Cost (optional) | Current value (optional) |
|---|---|---|---|
| Land – Cerrito de la Virgen, Peru | Restricted | **6,259** | **6,259** |
| Buildings – Cerrito de la Virgen, Peru | Restricted | **8,209** | **8,209** |
| | | - | - |
| | | - | - |
| | | - | - |
| | | - | - |
| | | - | - |
| | | - | - |
| | | - | - |

## B5 Liabilities

| Details | Fund to which liability relates | Amount due (optional) | When due (optional) |
|---|---|---|---|
| | | - | |
| | | - | |
| | | - | |
| | | - | |
| | | - | |

| Signed by one or two trustees on behalf of | Signature | Print Name | Date of approval |
|---|---|---|---|
| | A P Murphy | Anthony Peter Murphy | 25/10/2024 |
| | | | |

Notes to the accounts:

1. These accounts consolidate Otra Cosa Network's activities in the UK & Peru.

2. All spend on maintaining/improving our buildings in Peru has been categorised as revenue spend

3. Assets are stated at original cost

4. Transfer from Restricted to Unrestricted funds approved at Trustee Board Meeting 21/10/24.

CHARITY COMMISSION FOR ENGLAND AND WALES

# Independent examiner's report on the accounts

## Section A Independent Examiner's Report

**Report to the trustees/ members of**

Charity Name: Otra Cosa Network

**On accounts for the year ended** 31st December 2023 | **Charity no (if any)** 1133680

**Set out on pages** 1 and 2 (remember to include the page numbers of additional sheets)

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 31 / 12 / 2023

**Responsibilities and basis of report**

As the charity's trustees, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent examiner's statement**

~~[The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of [insert name of applicable listed body]].~~ *Delete [ ] if not applicable.*

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination ~~(other than that disclosed below *)~~ which gives me cause to believe that in, any material respect:

- the accounting records were not kept in accordance with section 130 of the Charities Act; or
- the accounts did not accord with the accounting records; or
- the accounts did not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

** Please delete the words in the brackets if they do not apply.*

**Signed:** DFenton **Date:** 30/10/2024

**Name:** David Alan Fenton

**Relevant professional qualification(s) or body** N/A

| | |
|---|---|
| **(if any):** | |
| **Address:** | 39 St Mary's Road<br>Leamington Spa<br>Warwickshire CV31 1JP |

| **Section B** | **Disclosure** |
|---|---|

Only complete if the examiner needs to highlight material matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

**Give here brief details of any items that the examiner wishes to disclose.**

**OTRA COSA NETWORK**

England & Wales - Charity number 1133680

# Accounts

OTRA COSA NETWORK

# ANNUAL REPORT

2022

# Mission

PROMOTE EDUCATION AND SOCIAL DEVELOPMENT IN OUR LOCAL COMMUNITIES

OTRA COSA NETWORK

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# Word from the directors

Following a very difficult year in 2020 with the COVID-19 pandemic, closing our projects and sending our volunteers home, late 2021 saw some improvements and in 2022 most of our projects were fully reopened up & a significant number of volunteers returned.

Four of our five HELP (Huanchaco Education & Learning Programmes) were fully open & attracting a good number of beneficiaries and our HELP Women project is consulting the local community to agree the best focus for a re-launch.

We continued to develop our partnership with the US NGO Global GLOW in Huanchaco. With a focus on girl empowerment, literacy, entrepreneurship, health, and sex education, we served over 150 girls in 4 community groups through recurring and special events.

We re-started our Swim programme with our partners Swim Tayka in 2022. Starting in January, 60 kids from Huanchacho and the surrounding areas enrolled in these swimming lessons & environmental awareness classes.

We continue working with our partners Concrete Jungle Foundation who conduct lessons at the skate ramp at our REC (Recreation & Education Centre). Their EduSkate program provides free skate classes in Cerrito de la Virgen.

We expanded our partnerships with universities, both in recruiting volunteers, and in offering collaborations in research. In March, we hosted a large group of students from Sheffield University for an in-person Fieldwork Research tour, following their successful virtual fieldwork with us in 2021.

In 2022 we saw a change of staff as previous members finished their contracts and new team members joined the family. Thanks to Andrea & Diedra who left us & welcome to Ximena, Diana & Alejandra who joined us.

Our Finances reflected the re-growth of activities with income & expenditure both broadly doubled. We made a small surplus for the year, increased our reserves, and ended 2022 in a solid financial position, looking forward to 2023.

We'd like to thank all our staff, teachers, volunteers, donors & partners without which none of this good work would be possible.

Peter & Juany Murphy,
Co-Directors
Otra Cosa Network

# HELP Projects

## HUANCHACO EDUCATION AND LEARNING PROGRAMMES

Otra Cosa Network runs five projects which are all part of the Huanchaco Education and Learning Programme (HELP), namely HELP English, HELP Environment, HELP Literacy, HELP Youth and HELP Women. HELP is dedicated to advancing the education possibilities and resources for lower-income children and adults in Huanchaco and the surrounding areas. The following pages document the achievements and challenges within the projects during the year 2022.

HELP ENGLISH

HELP ENVIRONMENT

HELP LITERACY

HELP WOMEN

HELP YOUTH

# HELP English

## PROVIDING EQUAL EDUCATION OPPORTUNITIES THROUGH ACCESS TO ENGLISH CLASSES

In 2022, our HELP English project continued to have a significant impact on the community, boasting the highest number of beneficiaries among our HELP projects, with 40 enthusiastic children enrolled. One notable achievement was the introduction of monthly evaluations, providing valuable insights into the progress of our beneficiaries and allowing us to tailor our approach to their evolving needs.

We initiated a fundamental restructuring of the program, particularly for children who required essential Spanish literacy skills before delving into English. This strategic decision aimed to equip these children with a strong foundation for language learning. The HELP English project also expanded to encompass two distinct levels of English education, catering to both basic (alphabet, colours, etc.) and intermediate/advanced learners, focusing on daily phrases and grammatics.

Our commitment to spreading the benefits of English extended to various locations. We conducted lessons at the REC (Recreation & Education Centre), Maria del Socorro state school, where we rekindled a long-standing partnership, delivering English instruction three times a week to 3rd-grade students, the American School in Trujillo, and the Huanchaco Municipal library. This last location was a highly successful English program, designed for two age groups (9-13 and 14-18), that drew in over 20 beneficiaries, all of whom exhibited consistent attendance and active participation. Furthermore, we diligently developed the curriculum for the REC program, ensuring a well-structured and comprehensive approach for our students throughout the year. The HELP English project in 2022 was marked by innovation, adaptability, and an unwavering commitment to providing valuable language education to our beneficiaries.

# HELP Environment

## TEACHING CHILDREN ABOUT LOCAL SOLUTIONS TO GLOBAL ENVIRONMENTAL ISSUES

In 2022, our HELP Environment project continued to make significant strides in creating a positive impact on both the community and the environment. One major accomplishment was the completion of the community garden at the REC, along with improvements to the hydroponic garden. These initiatives not only beautified the surroundings but also served as hands-on educational tools to raise awareness about sustainable living and local solutions to global environmental challenges.

Through our open house event, we were pleased to enrol 19 children, ranging from ages 4 to 15, further expanding our reach in educating the community about environmental sustainability. To cater to the varying age groups of our students, we divided the classes into two groups, ensuring age-appropriate learning experiences. A comprehensive curriculum was developed, extending until the end of the year, complemented by monthly evaluations to gauge our students' progress and adapt our teaching methods accordingly.

The HELP Environment project also continued to actively engage with the community through monthly beach clean-up initiatives. These events were highly successful, attracting numerous locals and passersby to join in the effort to pick up trash from the beach. These initiatives not only contributed to a cleaner environment but also promoted a sense of community responsibility and environmental stewardship.

One remarkable feat was the successful installation of a wind turbine in collaboration with WindAid Institute, a green energy source that will provide electricity to light our classrooms. This not only demonstrated the practical applications of renewable energy but also provided a unique opportunity to educate inquisitive children about climate change and sustainability.

The HELP Environment project in 2022 exemplifies our dedication to nurturing environmentally conscious individuals while fostering community engagement, sustainable practices, and the critical importance of regular beach clean-up initiatives.

# HELP Literacy

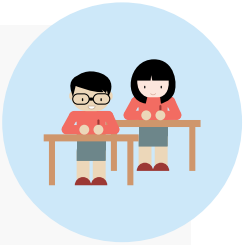
## LITERACY FOR LIFE: READING, LEARNING, THRIVING

In 2022, our HELP Literacy project achieved significant milestones aimed at enhancing literacy skills among the youngest children in the community. One notable observation was the prevalent issue of children being unable to read or write in Spanish, which posed a fundamental barrier to their educational development. In response, HELP Literacy was launched in the first quarter of the year, with a primary focus on the younger children, to provide them with essential literacy skills in Spanish.

Throughout the year, our dedicated team concentrated on imparting the building blocks of literacy. We introduced children to the alphabet, vowel and consonant sounds, and gradually guided them in sounding out words. Furthermore, the program offered a unique opportunity for literate beneficiaries to choose books from our library and engage in reading during their sessions, fostering a love for literature and expanding their reading horizons.

The HELP Literacy project drew enthusiastic participation, with approximately 20 children attending the class. Half of the group dedicated their time to building fundamental literacy skills, while the other half further improved their literary abilities by selecting books they were genuinely interested in from our library. This approach not only instilled a sense of empowerment but also promoted the joy of reading.

The classes encompassed a holistic approach to literacy, covering a diverse range of materials, including novels, poems, songs, and more, allowing the project to evolve and adapt to the expectations and preferences of the students.



# HELP Youth

## A SAFE AND INSPIRING ENVIRONMENT FOR CHILDREN TO PLAY, LEARN AND BE CREATIVE

In 2022, our HELP Youth project continued to flourish, offering a diverse array of educational and engaging activities for the young members of the Cerrito de la Virgen community. The year kicked off with a burst of excitement as the Cerrito Olympics were held during the months of January and February, coinciding with the Winter Olympics. This event not only encouraged healthy competition but also instilled a sense of sportsmanship and teamwork among the children.

The project celebrated International Women's Day with a heartfelt display of creativity and talent, as the children put on a play. Additionally, they participated in an origami class and a seed planting activity, nurturing an appreciation for the arts and environmental stewardship. The program further enriched the children's experiences with a series of art classes, encouraging self-expression and creativity.

At the REC and football court, a wide range of supervised activities and games continued to provide a safe and nurturing environment for the children. The project also celebrated diversity by incorporating various facets of learning and culture, including homework help, sports, science, music, and arts and crafts into the program. Guest teachers were invited to lead classes, broadening the children's horizons and introducing them to new areas of knowledge.

The HELP Youth project in 2022 continued to provide a well-rounded and nurturing environment for the youth of Cerrito de la Virgen, promoting personal growth, creativity, and a sense of community.

# HELP Women

## PROMOTING WOMEN'S EMPOWERMENT IN HUANCHACO

While we initially hoped to restart our HELP Women programme, in 2022, we were not able to move forward with fully implementing any specific projects. We have met with local partners and the women we work with to assess what opportunities lie ahead in 2022 and will be exploring possible ventures in gardening, sewing, and small business enterprise. We launched an outreach campaign to gauge interest and needs in the community. We had a soft opening of the project to show women the garden and the REC. These delivery models were affected to some degree by the continuing pandemic.

# Global G.L.O.W.

## EQUIPPING GIRLS TO BE STRONG, HEALTHY, AND EDUCATED

During year 2022, we continued our partnership with Global GLOW, a NGO based in the US that focuses on empowering girls around the world. For our GLOW clubs, we have been successful in maintaining the level of attendance, supporting around 150 girls from the four communities we have been working with from the beginning of the partnership (Las Camelias, Cerrito de la Virgen, Las Lomas and San Carlos). Our girls participated in the International Day of the Girl celebration and online events: "Girls Speak Out Summit" organized by the United Nations and the “International Virtual Summit” organized by Global GLOW. Apart from that, a Summit on the theme of “Local Identity” was held with great success.

Other programs that were implemeted are:

- **Girl Boss**, a program that teaches girls entrepreneural skills so they feel empowered and with the knowledge to be self-sufficient in the future. This year it took place in the community of San Carlos.
- **Healthy GLOW**, a program focused on “sexual, reproductive, and emotional health with a strong emphasis on healthy relationships”. Four workshops were implemented this year through our local mentors in the communities of Las Lomas, San Carlos, Villa Los Angeles and El Tropico.
- **Insight Committee Program** with a girl advocate on research about the experience of girls and women in our community.

We would like to aknowledge the great work done by our local mentors and assistants for another year: Yaqueline, Lia, Alexandra, Cristina and Carmen. The success of this program wouldn’t be possible without them. We feel blessed to have them in the team.

# Partners & Partner Projects

**WE WORK CLOSELY WITH OUR PARTNERS IN AND AROUND HUANCHACO**

**Global G.L.O.W.**

An NGO based in the US, Global G.L.O.W. partners with NGOs around the world to develop and implement programs designed to equip girls with the resources to be strong, healthy and educated. In addition to GirlSolve and Healthy Clubs, GLOW activities throughout the year focus on different aspects of healthy development, giving girls opportunities to become leaders. Over 150 girls in Huanchaco participate.

**SwimTayka**

After a pandemic-induced hiatus, kids were able to return to the water and participate in the SwimTayka programme during 2022. Starting in January, 60 kids from Huanchacho and the surrounding areas enrolled in the lessons. During the sessions the children learned how to swim and received education on water safety and environmental issues.

**Concrete Jungle Foundation**

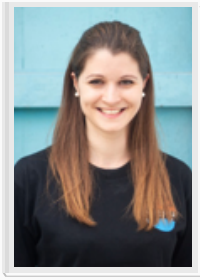
Concrete Jungle Foundation conducts lessons at the skate ramp at the REC. Their EduSkate program provides free skate classes in Cerrito de la Virgen.

# Teamwork

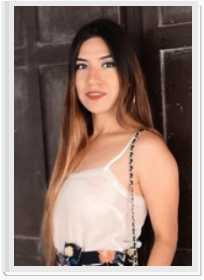
## OUR STAFF AND VOLUNTEERS MAKE ALL THE DIFFERENCE

# Staff

Year 2022 was a time of change. As we kept on growing in the implementation of our projects, we also saw a change of staff as previous members finished their contracts and new team members joined the family.
Juany and Peter continued in their role of directors leading the operations of the NGO via regular communications with the field staff.



**Marketing and Projects Manager, Andrea Mayr**
Andrea, who has been with the team since January 2020, is from Austria and has a Bachelor's degree in Tourism Management and a Masters in Innovation and Marketing in Tourism. She has travelled to gain practical experience within the tourism sector, working with children as well as studying abroad in Mexico.



**Projects Manager, Diedra Valle**
Diedra joined our team in February 2021 as an assistant and Global GLOW Mentor, however she did move into program management. She also assisted in organising local fundraising and allowed OCN to build a strong relationship with the local municipality.

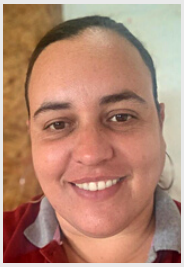
**Community Projects Manager, Ximena Buller**
Ximena is Peruvian and has lived in a number of countries. She studied sociology at Colorado College and has a Master's in linguistics from University of Amsterdam. She has experience in teaching, research, and data collection. She joined OCN in May 2022.

**Marketing and Projects Manager, Diana Garcia**
Diana, originally from Spain, joined us in July 2022. She studied Business Management and is currently working on a second degree in Psychology. She has experience as a language teacher and project manager with other NGOs in Spain, Honduras, and Nicaragua.

**Fundraising and Projects Manager, Alejandra Salardi**
Alejandra is Peruvian and joined OCN in November 2022. She has worked in community development and social services in New York, Spain and Lima. She studied Political Science at Hofstra University (New York) and holds a Master's degree in Public Service and Social Policy from the University of Salamanca (Spain).

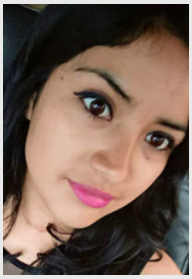
# Staff

**Yaqueline Delgado**
G.L.O.W. club mentor



**Lia Delgado**
G.L.O.W. club mentor

**Carmen Garcia**
Girl Solve mentor



**Alexandra Terrones**
G.L.O.W. club assistant

**Ana Cristina Guevara**
G.L.O.W. club assistant

# Marketing

## USING STATE-OF-THE-ART MARKETING TOOLS TO ENGAGE WITH OUR ONLINE COMMUNITY

**Volunteer Recruitment**

During year 2022 we received 64 in-person volunteers in Huanchaco to support in our HELP projects and other associated projects (dog shelters, medical programs, etc.), an average of 5.33 volunteers per month. 11 of this 64 volunteers came through Cooperating Volunteers, volunteering platform with whom we have continued collaborating with great success.

**Social Media**

Our numbers have continued growing, both in Facebook and Instagram, getting over the 2k followers in the second one. We also reactivated our Linkedin profile and created a test profile in TikTok to try to increase our audience and improve our outreach strategy.

From the middle of the year, the marketing team increased their post frequency, keeping it constant at a rate of 5 posts a week, something that has been paying off thanks to the algorithms. The team kept on posting about OCN and associated projects, volunteer life and Peru attractions, and utilised reels to increase audience. We have also used our social media to support the fundraising campaigns that have been carried out and to inform the local community about our work.

**Marketing campaigns**

Apart from the social media, and with the goal of spreading the word about OCN in the community we live and work in, we have been taking the opportunity during local and fundraising events to distribute leaflets and ally with local businesses to be putting up posters about us, so that the local people get to know us personally. That has helped us get more local volunteers and donations.

# International Relations

## WE ARE ALWAYS TRYING TO STRENGTHEN AND EXTEND OUR NETWORK

**Meetings/partnerships**

We held monthly meetings with our major donor Global G.L.O.W. and invited Gabriela Obrego, their manager to be part of the OCN Manager Recruitment process.

We started to manage the seven GLOW programmes and the donors provided for the clubs to have access to internet and open a new Health Club in San Carlos with Yaqui and Lia. Sex Education for Global Glow is a successful programme. We implemented 4 in total during the year.

Juany dealt with all the 'red tape' with the Agencia Peruana de Cooperacion Internacional (APCI) and worked on the declaration of 2020 & 2021.

We liaised with the Spanish volunteering agency Cooperating Volunteers and we are expecting other Spanish volunteers.

We completed a Memorandum of Understanding with Helmo University in Belgium and welcomed two nurse volunteers in April for placement in the open clinics after the pandemic. This proved to be very challenging as with Covid restrictions it was difficult to start to work with the clinics immediately.

We also welcomed Genevieve, a nurse from England, who joined us in May 2022.

We liaised with Northampton University and with Andrea's help put a nice presentation together embarking on a new project for 2022.

We liaised with Univesidad del Sur in Lima to invite their Sustainable Tourism students for a project in Huanchaco. Dra. Inés Ruiz attended our conference with the large group of Sheffield University students.

We succeeded in working in partnership with Sheffield University and applied for a call from the British Council for specific countries in Vietnam, Peru and Bangladesh. A grant was sent to Sheffield University as a lead partner to work with us. The project was called Gender Equality Partnerships - For women, with women. This explored gender inequalities in Vocational Training and Employment and was implemented successfully in Peru.

# International Relations

OCN Field Research Programme in Peru took place in March 2022 with 38 students to do their fieldwork research and four Senior Lecturers: Sammia Poveda; Ankit Kumar; Daniel Hammett; Laura Sauls came to Huanchaco. Juany led the team with our OCN Peru management team and we had very good feedback.
In June, we welcomed seven MA intern researchers who did their fieldwork research dissertation from different areas of our projects. Juany also supervised 4 more desk online researchers who did their placement in parallel with the activities of the OCN description of the research for 2022.
We liaised with Manchester University to agree a Collaboration of Understanding for a Marketing Project that was elaborated by the students and used OCN as a case study. The benefit of this partnership was that we can have a better marketing plan.

**Girl Advocacy**
For 2022-2023 our Girl Advocacy Committee proposal was successful and we have Salome a girl who will benefit form a scholarship to continue her university studies.
We created a new partnership with the American School in Trujillo who donated monthly income to us in recognition of our volunteers providing afternoon English classes to their students.

We presented the Annual Declarations from 2019 to 2021 as well the Proposed Work Plan for 2022 to APCI and ENIEX. This helps enable visas from the Minister of Interior for our staff and long-term volunteers.

**Concert in Huanchaco**
In August the Global GLOW Summit took place. We put together a Cultural show about the Dama de Cao to deliver the full-day summit. The event saw leaders of the municipality and guests attend a show of all the girls. The summit was attended by the directors who called for strengthening resilience against COVID-19 impact and promoting shared values.
We liaised with Bryan Avery from Swim Takya to consolidate our work executed during the summer and evaluate the future collaboration for the HELP Swim progamme in 2023.

# International Relations

**Latinas Group in Warwickshire**

We attended meetings with the Warwickshire County Council team and OCN was successfully awarded a competitive grant to work with Latino women in Warwickshire. Juany is implementing & leading this and will monitor & evaluate the project.

We have managed to outreach 75 women and their families. We ran three classes in Quarter 1: Fitness Class with Mandy Morris; Craft once a month at the Gap Community Centre and a garden group employing a Spanish speaking gardener. We celebrated Mother's Day & Women's Day and invited the Warwickshire County Council representative who attended & said they were impressed.

Through the year we implemented Gardening, physical activities, mental health, craft and social activities. We increased our membership from 15 to 75 women.

Furthermore, a proposal for funds was awarded from Warwick District Council for specific shopping materials including a laptop, projector and music speaker. Juany led on implementing the use of these funds.

In order to work with the local government, structures, policies, procedures and systems are embedded within a programme quality framework to ensure that we carefully design our work and select our partners, taking account of community needs, diversity and inclusion, the local environment, and lessons from earlier work. We are currently implementing a new integrated Programme Information Management System (iPIMS) that will help to further enhance our business processes. We are also developing monitoring and evaluation systems and conducting evaluations. We had processes to ensure that donor requirements are understood and applied by our local group.

This work focuses on eradication of loneliness and the impact of Covid-19 with most vulnerable and marginalised community. We work with alliances of all faiths and with secular organisations that share our determination to end loneliness. We benefit people from many Latin American countries. Our strategy aims to engage the Latinas in the fight against invisibility and help supporters put their presence into action. Solidarity underpins our core values. We have a role to promote understanding, inclusion and tolerance of others regardless of race, gender or faith, using our values as a force for change and contributing to cooperation for the benefit of those in isolation or poverty.

# Fundraising, Donations & Grants

We would like to acknowledge and offer a special thank you to all of our generous partner organisations and donors who contributed towards and supported our projects in 2022.

Fundraising, donations and grants this year have been crucial. Without the support of such grants and fundraisers, we would be unable to continue implementing the wide variety of projects in Huanchaco and the surrounding areas.

**Grants**

This year we were pleased to continue with the support of Global GLOW and Swim Tayka, as well as receive other generous grants.

**£30,068 Global GLOW**
**£5,388 Warwickshire County Council**
**£2,224 British Council**
**£2,736 Swim Tayka**
**£3,000 Warwick District Council**

**Donations**

Here are the total donations received for the year. We want to thank our donors for their many contributions and their generosity, including our monthly donors.

**£2,368 Regular/one off donations**

**Fundraisers**

All fundraising efforts were extremely welcomed this year. The total number includes fundraising events and campaigns that were held in Peru and in the UK through the year.

**£1,142 Total collected through Fundraisers**

# Finances

## FACTS & FIGURES

# Finances

## FINANCIAL COMMENTARY

These 2022 Accounts have been prepared using the UK Charity Commission's Receipts & Payments accounting conventions so that OCN funds received and payments made between 1st January 2022 and 31st December 2022 are included.
In 2020, Covid-19 closed down our in-person projects and sent our volunteers home early in the year. We agreed to cost-saving actions & fundraising plans which managed to keep us financially sustainable through 2020. In 2021, Covid-19 continued to seriously impact what we could achieve. However, by the middle of the year some volunteers were returning, projects were re-opening and we were able to complete building the new Skate Ramp at our 'REC' (Recreational & Educational Centre).
In 2022, the general situation improved further enabling us to fully re-open & recruit more volunteers and increasingly fill our Volunteer House, resulting in substantial increases in Volunteer payments & Housing income.

**Receipts**
Total receipts were £107,164 in 2022, just over double the receipts of £53,538 in 2021. Volunteer payments were up by £25,819 to £34,059, Housing income up by £12,873 to £17,823 and grants up by £8,687 to £43,416 together accounting for most of the £53,626 increase in Income against 2021.
The increase in grant income included the Global GLOW programme getting back to previous levels as the Covid impact faded and grants from Warwickshire County Council to support local Latino families in Warwickshire, UK through their Covid-19 recovery fund. Global GLOW continued to be our largest single donor.

However, Fundraising & Donations were down by a combined £1,594 reflecting scaling back our campaigns as the exceptional COVID campaigns of 2020/21 came to an end.
Group travel income of £3,072 partly related to a group travelling in 2022 and also reflected a group of American volunteers paying us in late 2022 for their travels in Peru planned for 2023. Other/sundry income increased to £5,284, including all payments for excursions, translations etc by the large group of Sheffield University students and also payments by volunteers throughout the year for Spanish lessons with our local partner teacher.
In 2022, although Volunteer payments & Housing income bounced back from their exceptional lows of 2020/21, they still accounted for less than 50% of our income. This supports our long-term strategy of being less dependent on Volunteer payments & Housing income and focusing more on Grant income.

# Finances

## FINANCIAL COMMENTARY

**Payments**

Increases in expenditure in 2022 against 2021 need to be seen against the changed circumstances in 2022 compared with 2021. As explained above, as the Covid-19 restrictions lifted we re-opened our projects and recruited more volunteers. This did increase our income but also all our costs.

Total expenses more than doubled from £51,021 in 2021 to £105,244 in 2022, broadly in line with our doubling income.

The biggest increase was in project expenditure from £28,403 to £48,252 with projects fully reopened and grant expenditure to support them substantially increased.

Housing/accommodation/food expenses for our volunteers and staff more than trebled from £6,234 to £19,829, but it should be noted that Housing income more than trebled and our volunteer payments quadrupled as we attracted more volunteers.

Total salary payments increased by over 60% from £12,293 to £19,770 as we re-instated a full team in Peru to look after the increased number of volunteers and re-opened projects and UK salaries were restored to previously agreed levels after temporary reductions in 2021.

There were also significant increases in office supplies, transport costs and professional fees as activity levels ramped up against 2021 levels.

Group travel expenses of £1,197 in 2022 covered the cost of a small group travelling to Cusco etc in June. Their income more than covered the expenses and is included above.

Other expenses totalling £8,360 are mainly related to payments for excursions, translations etc by the large group of Sheffield University students and payments by OCN for Spanish lessons with our local partner teacher. Exchange rate losses on transfers to Peru amounted to £2,099.

Overall, the increase in payments was almost exactly matched by an increase in income.

**Net cash surplus & reserves**

In 2022, we made a cash surplus of £1,920. This included a surplus of £5,990 on unrestricted funds and a deficit of £4,070 on restricted funds, mainly reflecting the timing of when grants etc were received and when they were spent. It should be noted that the cash surplus included the £1,360 received in late 2022 from Americans planning to travel in 2023 when OCN would incur these costs.

We ended the year with £9,773 in General Reserves (unrestricted funds). Compared with our Unrestricted spend of £57,522 (including housing expenses of £19,829) this is 2.0 months cover. However, if housing expenses (largely covered by housing income) are excluded then our General Reserves cover 3.1 months salaries & administrative costs against a target over 3 months cover. This is considered sufficient to allow for any short-term financial issues.

# Finances

## 2022 ACCOUNTS

### 2022 FINANCIAL STATEMENT

| | 2022 | 2021 | better/(worse) |
|---|---|---|---|
| **Income** | (£) | (£) | (£) |
| Volunteer payments | 34,059 | 8,240 | 25,819 |
| Housing income | 17,823 | 4,949 | 12,873 |
| Fundraising | 1,142 | 3,689 | -2,547 |
| Grants | 43,416 | 34,729 | 8,687 |
| Donations | 2,368 | 1,415 | 953 |
| Group travel income | 3,072 | 0 | 3,072 |
| Other/Sundry income | 5,284 | 516 | 4,768 |
| **Total Income** | **107,164** | **53,538** | **53,626** |
| **Payments** | | | |
| Project Expenditure - Revenue | 48,252 | 28,403 | -19,849 |
| Peru based salaries, benefits & living expenses | 8,541 | 7,192 | -1,349 |
| UK based salaries & benefits | 11,229 | 5,101 | -6,128 |
| Housing/accommodation/ food expenses | 19,829 | 6,234 | -13,595 |
| Promotion & fundraising | 318 | 89 | -229 |
| IT expenses | 830 | 832 | 2 |
| Telecommunications | 416 | 130 | -286 |
| Legal/accounting expenses & professional fees | 1,556 | 442 | -1,114 |
| Office supplies | 2,640 | 1,024 | -1,616 |
| Capital Expenditures - buildings | 0 | 0 | 0 |
| Transport | 2,075 | 86 | -1,989 |
| Group Travel Expenses | 1,197 | 0 | -1,197 |
| Other expenses (incl. ex rate losses & revaluations) | 8,360 | 1,487 | -6,873 |
| **Total Payments** | **105,244** | **51,021** | **-54,223** |
| **Net cash Surplus/(deficit)** | **1,920** | **2,517** | **-597** |
| **Memo Unrestricted funds incr/(decr)** | **5,990** | **-39** | |
| **Memo Restricted funds incr/(decr)** | **-4,070** | **2,556** | |

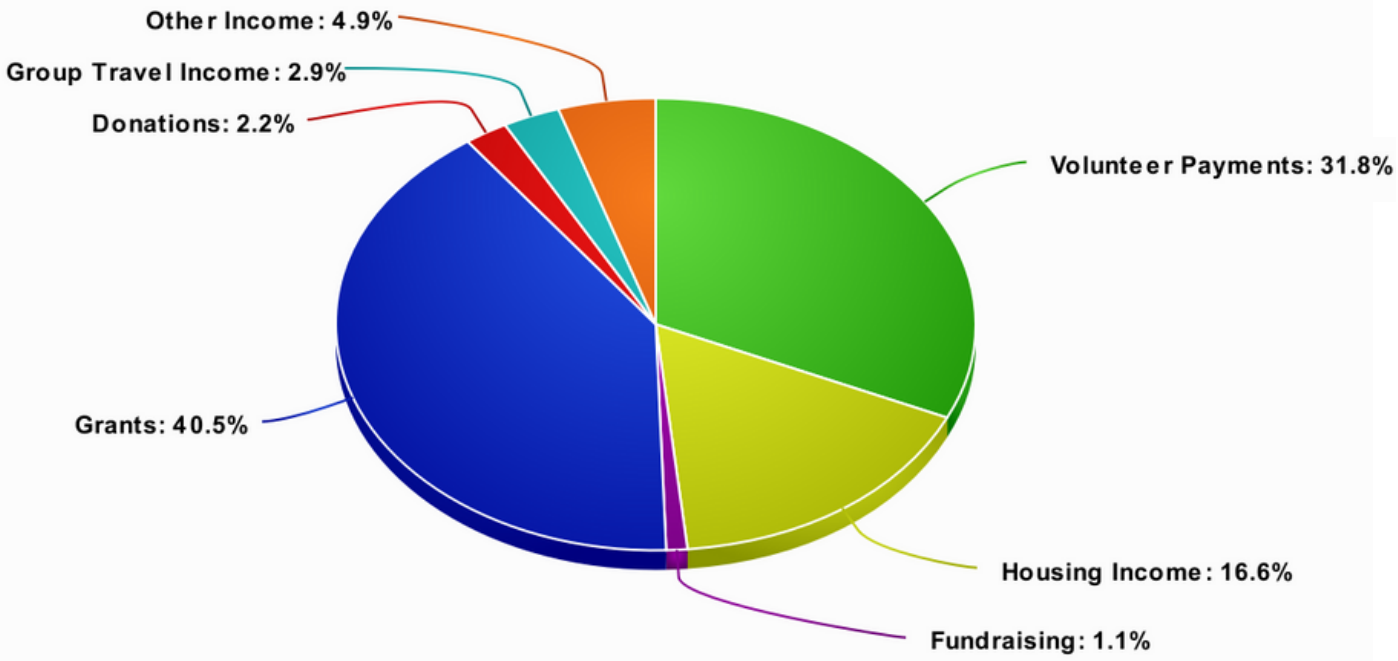
Note: These accounts include all transactions from 1st January 2022 to 31st December 2022.

# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Income 2022

| | |
|---|---|
| Volunteer Contributions | 34,059 |
| Housing income | 17,823 |
| Fundraising | 1,142 |
| Grants | 43,416 |
| Donations | 2,368 |
| Group Travel Income | 3,072 |
| Other income | 5,284 |
| **Total Income** | 107,164 |

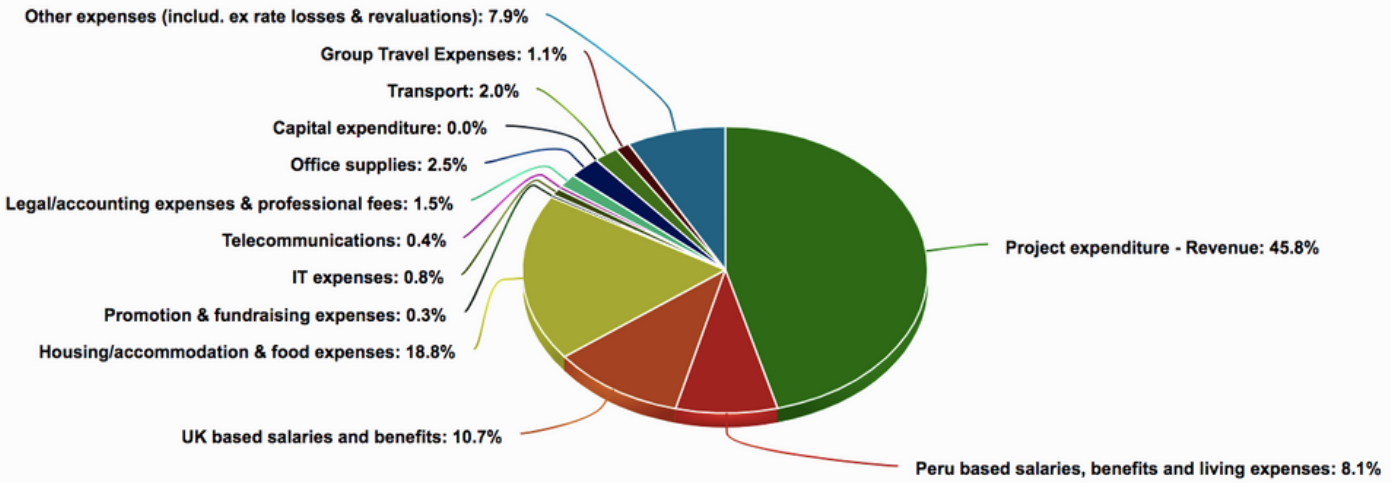


# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Expenses 2022

| | |
|---|---|
| Project expenditure - Revenue | 48,252 |
| Peru based salaries, benefits & living expenses | 8,541 |
| UK based salaries & benefits | 11,229 |
| Housing/accommodation & food expenses | 19,829 |
| Promotion & fundraising expenses | 318 |
| IT expenses | 830 |
| Telecomminications | 416 |
| Legal/accounting expenses & professional fees | 1,556 |
| Office supplies | 2,640 |
| Captal expenditure - buildings | 0 |
| Transport | 2,075 |
| Group Travel Expenses | 1,197 |
| Other expenses (includes ex rate losses & revaluations) | 8,360 |
| | |
| Total Receipts | **105,244** |



Otra Cosa Network
Peruvian Charity Registration Number 11126841
UK Charity Registration Number  1133680

info@otracosa.org

CHARITY COMMISSION FOR ENGLAND AND WALES

# Independent examiner's report on the accounts

## Section A Independent Examiner's Report

**Report to the trustees/ members of**

Charity Name: Otra Cosa Network

**On accounts for the year ended** 31st December 2022

**Charity no (if any)** 1133680

**Set out on pages** 1 and 2 (remember to include the page numbers of additional sheets)

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 31/12/2022

**Responsibilities and basis of report**

As the charity's trustees, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent examiner's statement**

~~[The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of [insert name of applicable listed body]]~~. *Delete* [ ] *if not applicable.*

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination (~~other than that disclosed below *~~) which gives me cause to believe that in, any material respect:

- the accounting records were not kept in accordance with section 130 of the Charities Act; or
- the accounts did not accord with the accounting records; or
- the accounts did not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

** Please delete the words in the brackets if they do not apply.*

**Signed:** DAFenton **Date:** 25/10/2023

**Name:** David Alan Fenton

**Relevant professional qualification(s) or body** N/A

| | |
|---|---|
| **(if any):** | |
| **Address:** | 39 St Marys Road<br>Leamington Spa<br>Warwickshire CV31 1JP |

## Section B Disclosure

Only complete if the examiner needs to highlight material matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

| | |
|---|---|
| **Give here brief details of any items that the examiner wishes to disclose.** | |

**OTRA COSA NETWORK**

England & Wales - Charity number 1133680

# Accounts

OTRA COSA NETWORK

# ANNUAL REPORT

# 2021

# Mission

PROMOTE EDUCATION AND SOCIAL DEVELOPMENT IN OUR LOCAL COMMUNITIES

OTRA COSA NETWORK

# Contents


03 WORD FROM OUR DIRECTORS

05 HELP PROJECTS

11 GLOBAL G.L.O.W.

13 PARTNERS & PARTNER PROJECTS

14 STAFF

16 MARKETING

17 INTERNATIONAL RELATIONS

18 FUNDRAISING, DONATIONS & GRANTS

19 FINANCES

# Word from the directors

2020 was a very tough year due to the onset of the global COVID-19 pandemic which included the initial lockdown, the safe return of volunteers to their home countries, navigating transitions to virtual programming, and meeting the immediate needs of our community. We began 2021 with a strong sense of optimism and plans for returning volunteers, but a second wave of COVID-19 globally, and the slower rollout of vaccines in Peru delayed many of our plans until the latter part of the year.

During the first quarter, we continued distribution of monthly educational booklets to the children and pasta for families. As the second COVID wave subsided during the 2nd Quarter of 2021 and travel restrictions were reduced, we began to receive new in-person volunteers, which allowed us to resume many of our HELP programs in the 3rd Quarter.

Many of our plans for our Recreational and Educational Centre (the REC) came to fruition in the second half of the year. Through support from Global GLOW and local fundraising efforts, we made significant improvements to our facilities. We installed a community garden, and our partner, Concrete Jungle Foundation, completed the construction of the Skate Ramp. (Many thanks for their labour and our many generous donors who made this project a success.) The REC serves as a permanent location for our HELP Programmes in Cerrito de la Virgen, where we've served over 60 children.

We continued to expand our partnership with Global GLOW in Huanchaco. With a focus on girl empowerment, literacy, entrepreneurship, health, and sex education, we served over 150 girls in 4 community groups through recurring and special events. In August, we hosted author Inés Ruiz (*Pájaros de Medianoche*) for a summit on empowerment related to self-esteem and emotions.

We continue to expand our partnerships with universities, both in recruiting volunteers, and in offering collaborations in research. In March, we hosted 25 students from Sheffield University for a virtual Fieldwork Research tour, with plans for an in-person event in 2022.

While we began 2021 with reduced staffing due to the pandemic, we were able to hire two new staff to the Peru team. We had several successful fundraisers, including a bike event in June and our annual Christmas holiday appeal. We ended 2021 in a solid financial position and look forward to continued expansion of our programmes in 2022.

We'd like to thank all our staff, teachers, volunteers, donors & partners without which none of our good work would be possible.

Peter & Juany Murphy,
Co-Directors
Otra Cosa Network

# HELP Projects

## HUANCHACO EDUCATION AND LEARNING PROGRAMMES

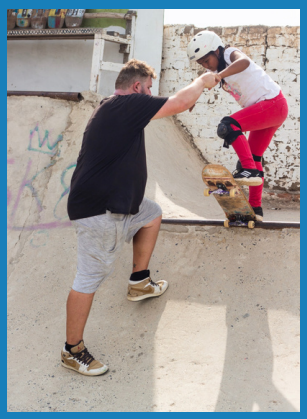
Otra Cosa Network runs five projects which are all part of the Huanchaco Education and Learning Programme (HELP), namely HELP English, HELP Environment, HELP Literacy, HELP Youth and HELP Women. HELP is dedicated to advancing the education possibilities and resources for lower-income children and adults in Huanchaco and the surrounding areas. The following pages document the achievements and challenges within the projects during the year 2021.

HELP ENGLISH

HELP ENVIRONMENT

HELP LITERACY

HELP WOMEN

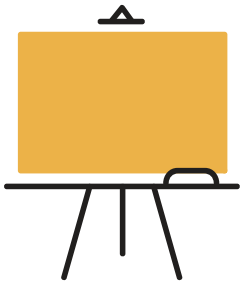


HELP YOUTH

# HELP English

## PROVIDING EQUAL EDUCATION OPPORTUNITIES THROUGH ACCESS TO ENGLISH CLASSES IN LOCAL PRIMARY SCHOOLS

During the first part of the year, we continued teaching online English classes to students at Maria del Socorro. In July, we re-activated in-person classes at the REC, which is located in Cerrito de la Virgen. Approximately 40 students benefited from our weekly classes at the REC.



# HELP Environment

## TEACHING CHILDREN ABOUT LOCAL SOLUTIONS TO GLOBAL ENVIRONMENTAL ISSUES

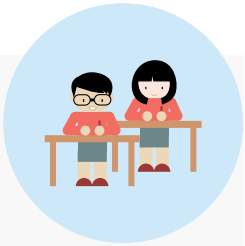
In July, we started a monthly beach clean-up day (Yo Cuido Mi Playa) for the children in Cerrito de la Virgen to work with surfers, volunteers, and other residents of Huanchaco to promote clean beaches.

Our Community Garden at the REC was constructed in September, and our weekly HELP Environment classes were restarted. In December we started a composting and hydroponic garden project.

# HELP Literacy

## BOOSTING GIRLS' SELF-CONFIDENCE AND SOCIAL-EMOTIONAL SKILLS THROUGH READING AND WRITING – IN PARTNERSHIP WITH LITWORLD AND GLOBAL G.L.O.W.

Our Lit Clubs continued to meet throughout the summer and Global G.L.O.W. were so pleased with our progress that they wanted to visit with their donor to showcase us as a success story after lockdown is over. Since classes were cancelled, emergency packs were sent out to the girls which included 1kg of pasta as well as hygiene materials and masks every month. Additionally, in partnership with Global G.L.O.W. a monthly educational and wellbeing booklet was sent out to keep the girls learning and occupied, which was then extended to 150 beneficiaries including the boys and girls at La Rampa. We also updated our calendars to include a 3rd annual celebration – International Menstrual Hygiene Day at the end of May.

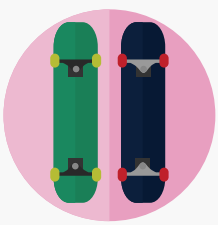


# HELP Youth

## LA RAMPA/THE SKATE RAMP – A SAFE AND INSPIRING ENVIRONMENT FOR CHILDREN TO PLAY, LEARN AND BE CREATIVE

Thanks to funding and volunteers from Concrete Jungle Foundation (CJF), the Skate Ramp was completed in August and CJF began running their EduSkate curriculum at the REC. Prior to construction, the kids took biking classes.

The weekly HELP Youth programme was formally restarted in October and served 25 kids. Activities included football, volleyball, arts and crafts, music classes, and transitioning to work, which included building personal skills, creating a CV, and other activities to help youth in navigating employment.



# HELP Women

## PROMOTING WOMEN'S EMPOWERMENT IN HUANCHACO

While we initially hoped to restart our HELP Women programme, in 2021, we were not able to move forward with implementing any specific projects. We have met with local partners and the women we work with to assess what opportunities lie ahead in 2022 and will be exploring possible ventures in gardening, sewing, and small business enterprise.

# Global G.L.O.W.

## EQUIPPING GIRLS TO BE STRONG, HEALTHY, AND EDUCATED

In 2021, we served over 150 girls in and around Huanchaco through Global GLOW. (Global GLOW is an NGO based in the US that focuses on empowering girls around the world.)

In addition to our 3 existing groups in Cerrito de la Virgen, Las Lomas, and Huanchaquito, we outreached and started a new group in Huanchaco. At the beginning of the year, our GLOW LitClubs were meeting virtually, but we began returning these groups and activities to in-person events and groups.

The girls celebrated #OctobHER which is International Day of the Girl. The theme for 2021 was "Girls Ignite Change." In addition to a virtual summit, which included participants from all over South America, the girls engaged in activities around environmental clean-up, and discussion topics such as mental health, female rights to recreation, and feminist actions that can be incorporated into every day life.

# Healthy G.L.O.W.

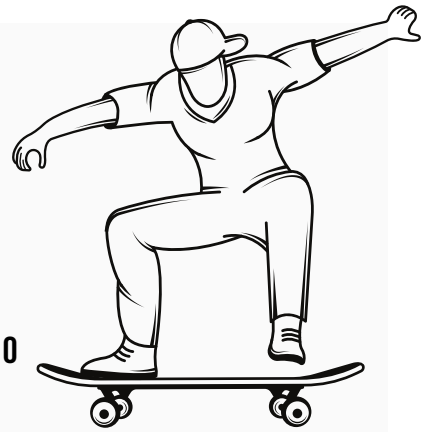
## FOCUS ON REPRODUCTIVE HEALTH

We started a new Healthy GLOW course, which lasts 13 weeks. During this course, our teenage girls have learnt about sexual education, puberty, menstruation and contraception, mental health, respecting and loving our bodies, setting boundaries, and consent.

In August, our Global Glow Summit hosted Inés Ruiz Alvarado, author of *Pajaros de medianoche*. Her book documents the forced sterilization of women in Peru during the 1990's. Inés and other speakers led workshops on reproductive health and empowerment through self esteem and emotions.

GLOBAL G·L·O·W

# Partners & Partner Projects



WE WORK CLOSELY WITH OUR PARTNERS IN AND AROUND HUANCHACO

**Concrete Jungle Foundation**

Concrete Jungle Foundation helped us complete the construction of the skate ramp at the REC. Their EduSkate program provides skate lessons in Cerrito de la Virgen.

**Global G.L.O.W.**

An NGO based in the US, Global G.L.O.W. partners with NGOs around the world to develop and implement programs designed to equip girls with the resources to be strong, healthy and educated. In addition to LitClubs and Healthy Clubs, GLOW activities throughout the year focus on different aspects of healthy development, giving girls opportunities to become leaders. Over 150 girls in Huanchaco participate, and a virtual summit each year connects them to other girls around the world.

**SwimTayka**

Due to the pandemic, kids were not able to participate in the SwimTayka programme during 2021. However, plans were made to restart the project in January 2022, and 60 kids enrolled, which was a significant increase from the prior year of 40 kids. SwimTayka teaches children how to swim while educating them on water safety and environmental issues.

# Teamwork

## OUR STAFF AND VOLUNTEERS MAKE ALL THE DIFFERENCE

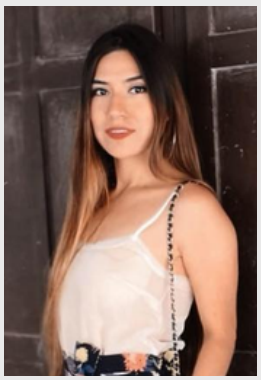
# Staff

As we recovered from the initial phase of the pandemic, which saw the departure of several staff in 2020, we were able to return to a somewhat of a sense of normalcy during 2021 while bringing two new staff to the Peru team.

Juany and Peter continued to direct the objectives of the NGO in their capacity as directors and provide overall managerial guidance to the field staff, via regular meetings and calls.

**Marketing and Projects Manager, Andrea Mayr**

Andrea, who has been with the team since January 2020, is from Austria and has a Bachelor's degree in Tourism Management and a Masters in Innovation and Marketing in Tourism from a Spanish university. Her thesis looked at the motivation of volunteer tourists because of her strong interest in this field. Andrea has travelled widely to gain practical experience within the tourism sector, working with children as well as studying abroad in Mexico.



**Projects Manager, Diedra Valle**

Diedra joined our team in February 2021 as an assistant and Global GLOW Mentor, however she did move into program management and local stakeholder engagement as well as continuing her role with Global GLOW. Diedra also assisted in organising local fundraising and allowed OCN to build a strong relationship with the local municipality.

**Fundraising and Projects Manager, Conor Nolan**

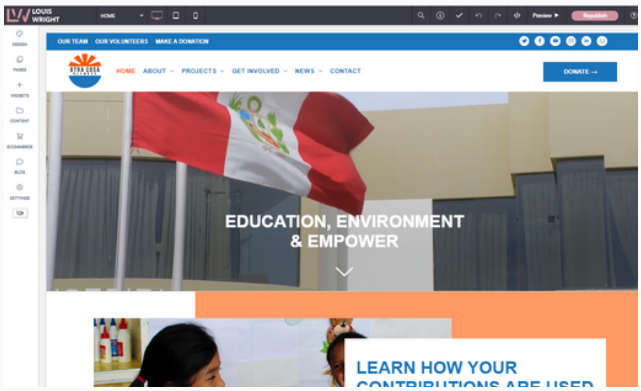
Originally from Scotland, but raised in Australia, Conor has worked with development projects across several continents. He has a bachelor's degree in international relations and is currently studying his masters in international and community development. Conor oversees in-country finances and leads OCN fundraising initiatives, among a variety of other projects. Conor joined the team virtually in June and arrived in Peru in August.

# Marketing

## USING STATE-OF-THE-ART MARKETING TOOLS TO ENGAGE WITH OUR ONLINE COMMUNITY

**Migration to New Website**

In 2021, we redeveloped the OCN website on a new content management platform. Migrating to a more user-friendly platform will allow the OCN team more effective options for processing donations, improving donor engagement, and interacting with volunteers and other partners.




**Social Media Engagement**

OCN has continued to see significant engagement across Facebook, Twitter, and Instagram. We have over 5,000 followers on Facebook and over 1,500 on Instagram. Our local Peru team and volunteers post to the accounts multiple times per week, showcasing daily life and volunteer work in Huanchaco, which serves as a tool to inform the local community about our events and activities and connect with past and future volunteers.

Our social media tools have been instrumental in engaging community fundraising as well. In June, we completed our Cycling for Cerrito campaign, which had over 40 participants. We also used social media to support our annual Christmas appeal campaign.

**Volunteer Recruitment**

While overall volunteer recruitment was still down due to the second year of the pandemic, we did manage to coordinate activities for a number of virtual volunteers during the beginning of the year, and in-person volunteering grew significantly during the second half of the year. We anticipate a return to normalcy in 2022.

# International Relations

## WE ARE ALWAYS TRYING TO STRENGTHEN AND EXTEND OUR NETWORK

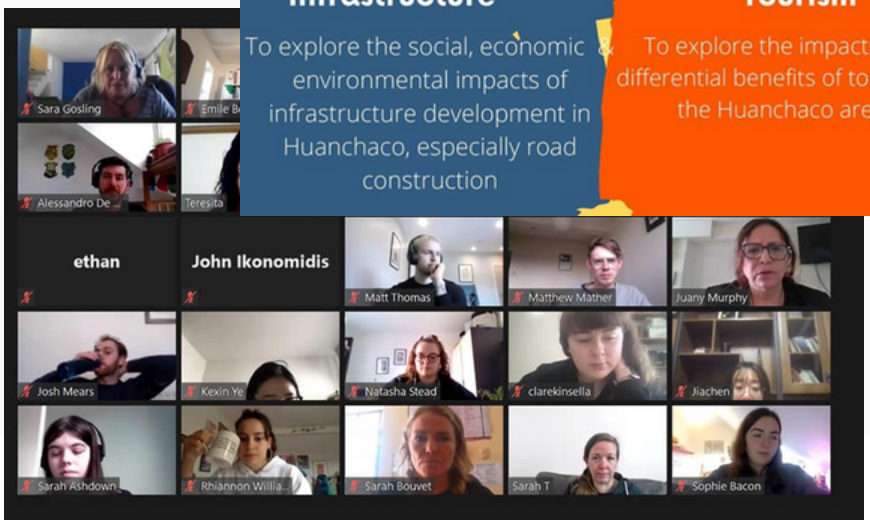
**Relationship Management with Universities**

OCN strives to maintain strong partnerships with various universities. We liaise with them regularly to ensure students are informed about our work and potential opportunities for completing internships or general volunteering. In addition, our collaborations often lead to mutually beneficial opportunities for research and improvement of programming. We recently signed an agreement with Manchester University for a Marketing Project elaborated by students using OCN as a case study. Other partnerships have been developed with Helmo University, Northampton University, and Universidad del Sur Lima to connect new volunteers to OCN.

**Virtual Field Research Week**

In partnership with Sheffield University, OCN hosted a weeklong virtual field trip for 25 MA students. Their time was spent learning about Huanchaco and liaising with government and local leaders. They engaged in community-based research topics that were guided by OCN's leadership.

The event was a huge success and we are pleased to announce we will host an in-person field class with Sheffield scheduled for March 2022.



# Fundraising, Donations & Grants

We would like to acknowledge and offer a special thank you to all of our generous partner organisations and donors who contributed towards and supported our projects in 2021.

Fundraising, donations and grants this year have been more crucial than ever, due to the COVID pandemic and lack of income streams available. Without the support of such grants and fundraisers, we would be unable to continue implementing the wide variety of projects at our newly built REC.

**Grants**

This year we were awarded a very generous grant from Warwickshire County Council as well as continued support from Global G.L.O.W.

**£24,729 Global GLOW**
**£10,000 Warwickshire County Council**

**Donations**

Here are highlighted the largest donations received in 2021.

**£8,240 volunteer contributions (including Sheffield University)**
**£1,415 other regular/one off donations**

**Fundraisers**

All fundraising efforts were extremely welcomed as it allowed OCN to continue its implementation of social projects across the Huanchaco community especially after the tough years that were faced during the pandemic.

**£1,572 Christmas Appeal**
**£549 Hannah Nicholson cycle event**
**£1,568 Other fundraising activities**

Other fundraising activities include contributions that came from Virgin Money Giving, PayPal, Wonderful and direct bank transactions from our faithful donors.

# Finances

## FACTS & FIGURES

# Finances

## FINANCIAL COMMENTARY

These 2021 Accounts have been prepared using the UK Charity Commission's Receipts & Payments accounting conventions so that all funds received and payments made between 1st January 2021 and 31st December 2021 are included.

In 2020, Covid-19 closed down our in-person projects and sent our volunteers home early in the year. In March 2020, as the potential scale of the financial impact on us was anticipated, we agreed to a number of cost-saving actions & fundraising plans. These managed to keep us going on a financially sustainable level throughout 2020.

In 2021, Covid-19 continued to seriously impact what we could achieve. However, by the middle of the year some volunteers were returning, projects were re-opening and we were able to complete building the new Skate Ramp at our 'REC' (Recreational & Educational Centre).

**Receipts**
Total receipts were £53,538 in 2021, down by £2,746 against the receipts of £56,284 in 2020. Volunteer payments were up £3,431 to £8,240 and Housing income up by £3,066 to £4,949 combining to increase our Income by £6,497.

Grant income rose by £9,293 primarily due to a £10,000 grant from Warwickshire County Council to support local Latino families in Warwickshire, UK through their Covid-19 recovery fund. Global GLOW continued their funding and were our largest grant donor.

However, Fundraising & Donations were down by a combined £18,842 reflecting the exceptional 2020 successful campaigns to raise funds for our COVID response appeal which enabled us to support the soup kitchen and rice/pasts donations, also the 'Trek for Cerrito', our Xmas fundraiser as well as continuing to raise funds for our new Recreation & Education Centre and our own administration & staff costs. Once we had the funds we needed to build out the REC Skate Ramp, and the soup kitchen was no longer needed after COVID, we scaled back our campaigns in 2021.

Other/sundry income increased by £306, including payment for Spanish lessons.

In 2021, although Volunteer payments & Housing income bounced back from their exceptional lows of 2020, they still accounted for less than 25% of our income. This supports our long-term strategy of being less dependent on Volunteer payments & Housing income and focusing more on Grant income, Fundraising, & Donations.

# Finances

## FINANCIAL COMMENTARY

**Payments**
Increases in current expenditure in 2021 against 2020 need to be judged against the exceptional circumstances in 2020. In March 2020, as Covid-19 hit, we agreed to a number of cost saving actions as well as fundraising plans to keep us financially viable. These included reducing the Peru management team from 3 to 2 people (later 1 temporarily), substantially reducing UK salary and other payments and cutting all other costs across the board, except for our local project expenditure which we aimed to protect. In total our current expenditure in 2020 was reduced by almost 50% compared with 2019 but our current project expenditure was fully protected.

In 2021, revenue project expenditure was up by £9,825 to £28,403 as we re-activated our projects.

Salaries were up by £2,605 to £12,293 as we rebuilt our Peru team and restarted UK salaries. Promotion and fundraising spend was down by £459 as we reduced our campaigns from the unusually high 2020 levels. Office supplies were up by £763, IT costs by £268 and fees by £233 as our activity level increased on all fronts.

Other expenses were up by £228 including paying Spanish teachers, mentioned in other income above.

Partly offsetting these substantial increases in current expenditure was no spend on capital expenditure in 2021 whereas £8,209 was spent in 2020 building our new Recreational & Educational Centre.

**Net cash surplus & Reserves**
In 2021, we made a cash surplus of £2,517. However, most of this is an increase in Restricted reserves for future spend on projects. On Unrestricted Reserves (or core funds) we almost exactly broke even with a deficit of just £39 on total Income of £53,538.

We ended the year with £3,875 in General Reserves (unrestricted funds). Compared with our Unrestricted spend of £17,808 this is a reasonably healthy level covering 2.6 months' worth of costs (target 3 months).

# Finances

## 2021 ACCOUNTS

### 2021 FINANCIAL STATEMENT

| | 2020 | 2021 | better/(worse) |
|---|---|---|---|
| **Income** | (£) | (£) | **(£)** |
| Volunteer payments | 4,809 | 8,240 | **3,431** |
| Housing income | 1,883 | 4,949 | **3,066** |
| Fundraising | 22,738 | 3,689 | **-19,049** |
| Grants | 25,436 | 34,729 | **9,293** |
| Donations | 1,208 | 1,415 | **207** |
| Group travel income | 0 | 0 | - |
| Other/Sundry income | 210 | 516 | **306** |
| | | | |
| **Total Income** | **56,284** | **53,538** | **-2,746** |
| | | | |
| **Payments** | | | |
| Project Expenditure - Revenue | 18,578 | 28,403 | **-9,825** |
| Peru based salaries, benefits & living expenses | 7,051 | 7,192 | **-141** |
| UK based salaries & benefits | 2,637 | 5,101 | **-2,464** |
| Housing/accommodation/ food expenses | 6,147 | 6,234 | **-88** |
| Promotion & fundraising | 549 | 89 | **459** |
| IT expenses | 564 | 832 | **-268** |
| Telecommunications | 218 | 130 | **88** |
| Legal/accounting expenses & professional fees | 209 | 442 | **-233** |
| Office supplies | 261 | 1,024 | **-763** |
| Capital Expenditures - buildings | 8,209 | 0 | **8,209** |
| Transport | 565 | 86 | **479** |
| Group Travel Expenses | 0 | 0 | - |
| Other expenses (incl. ex rate losses & revaluations) | 1,259 | 1,487 | **-228** |
| | | | |
| **Total Payments** | **46,247** | **51,021** | **-4,774** |
| | | | |
| **Net cash Surplus/(deficit)** | **10,037** | **2517** | **-7,521** |
| | | | |
| **Memo Unrestricted funds incr/(decr)** | -1,599 | -39 | |
| **Memo Restricted funds incr/(decr)** | 11,636 | 2556 | |

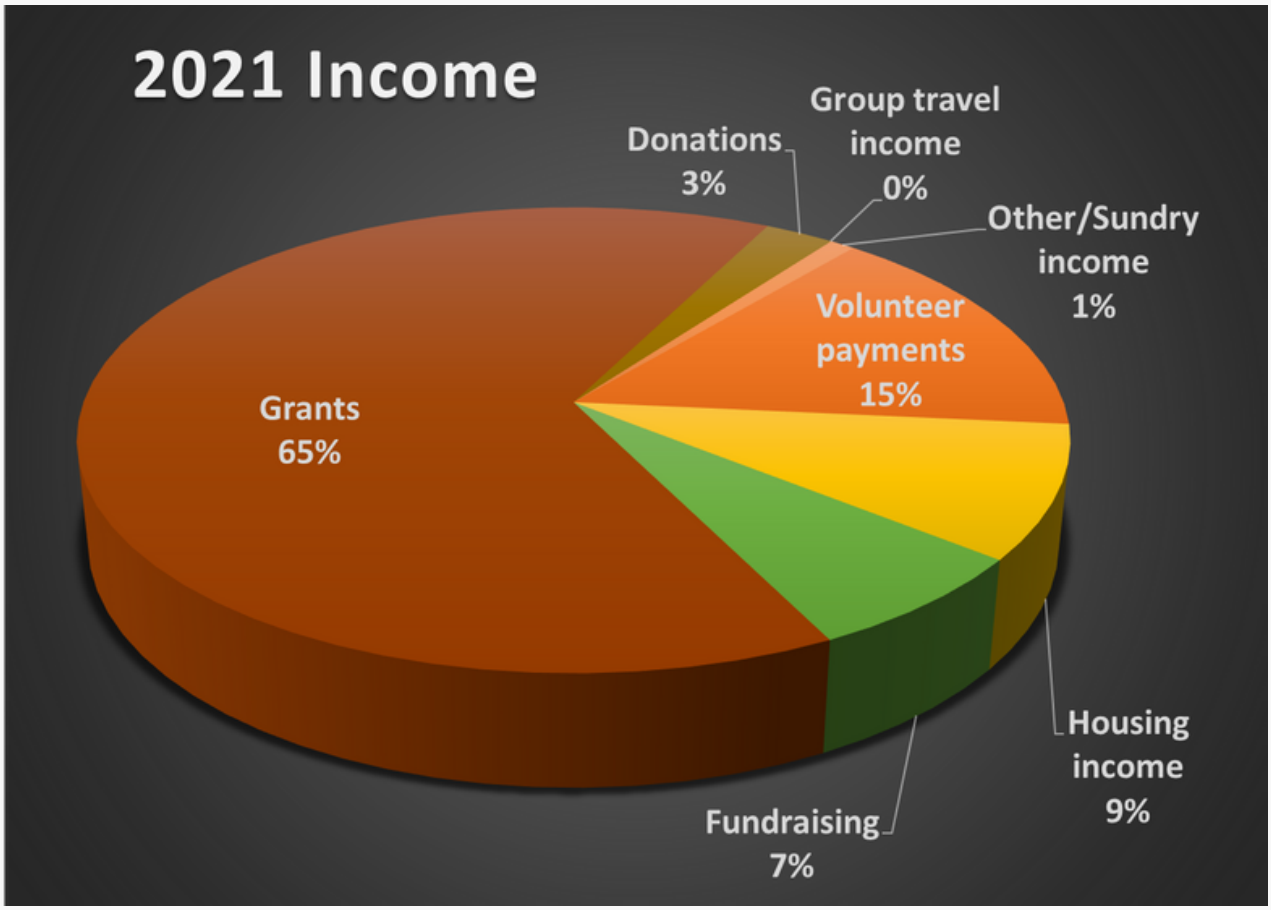
Note: These accounts include all transactions from 1st January 2021 to 31st December 2021.

# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Income 2021

| | |
|---|---|
| Volunteer Contributions | 8,240 |
| Housing income | 4,949 |
| Fundraising | 3,689 |
| Grants | 34,729 |
| Donations | 1,415 |
| Group Travel Income | 0 |
| Other income | 516 |
| | |
| **Total Income** | **53,538** |

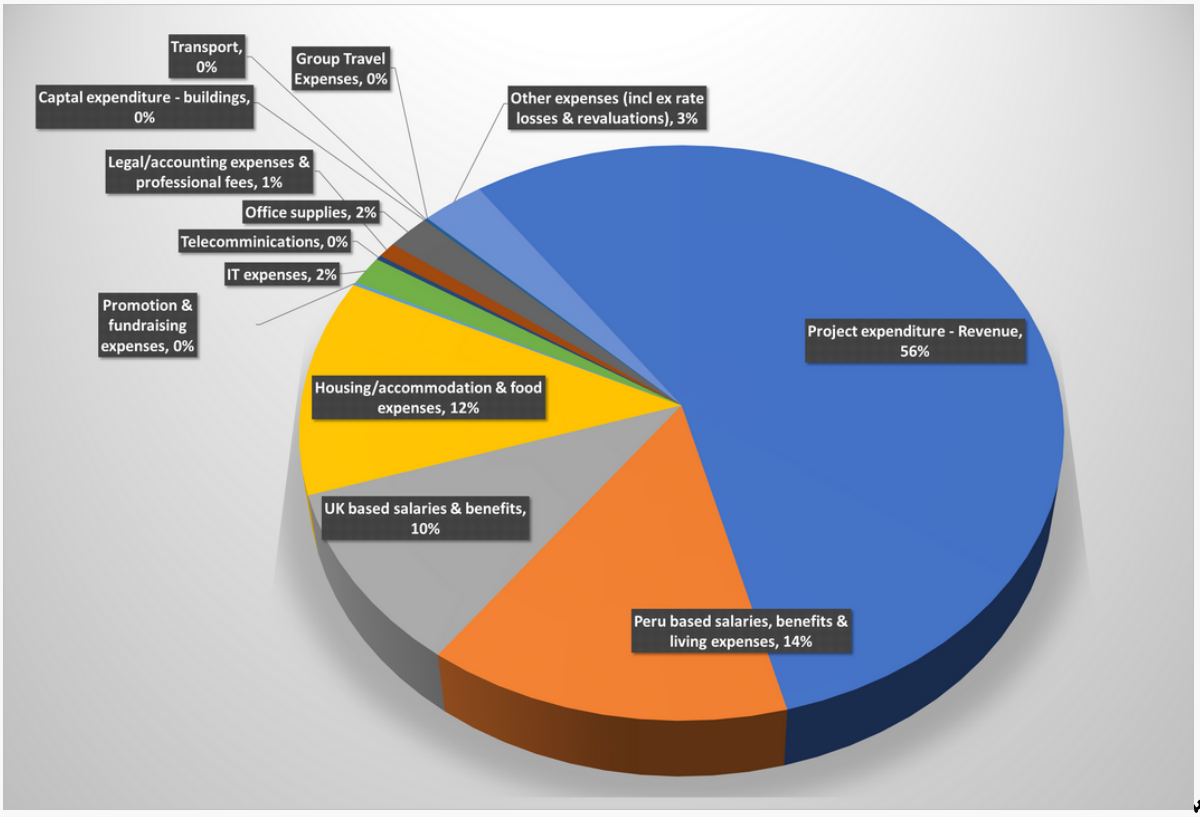


# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Expenses 2021

| | |
|---|---|
| Project expenditure - Revenue | 28,403 |
| Peru based salaries, benefits & living expenses | 7,192 |
| UK based salaries & benefits | 5,101 |
| Housing/accommodation & food expenses | 6,234 |
| Promotion & fundraising expenses | 89 |
| IT expenses | 832 |
| Telecomminications | 130 |
| Legal/accounting expenses & professional fees | 442 |
| Office supplies | 1,024 |
| Captal expenditure - buildings | 0 |
| Transport | 86 |
| Group Travel Expenses | 0 |
| Other expenses (includes ex rate losses & revaluations) | 1,487 |
| | |
| Total Receipts | **51,021** |



Otra Cosa Network
Peruvian Charity Registration Number 11126841
UK Charity Registration Number  1133680

info@otracosa.org

CHARITY COMMISSION FOR ENGLAND AND WALES

| Otra Cosa Network | 1133680 |
|---|---|

# Receipts and payments accounts

| For the period from | 01/01/21 | To | 12/31/2021 |
|---|---|---|---|

## Section A Receipts and payments

| | Unrestricted funds to the nearest £ | Restricted funds to the nearest £ | Endowment funds to the nearest £ | Total funds to the nearest £ |
|---|---|---|---|---|
| **A1 Receipts** | | | | |
| Volunteer payments | 8,240 | - | - | 8,240 |
| Housing income | 4,949 | - | - | 4,949 |
| Fundraising | 2,890 | 799 | | 3,689 |
| Grants | - | 34,729 | - | 34,729 |
| Donations | 1,365 | 50 | - | 1,415 |
| Group travel income | - | - | - | - |
| | | | | |
| Other/Sundry income | 326 | 190 | - | 516 |
| ***Sub total**(Gross income for AR)* | 17,770 | 35,768 | - | 53,538 |
| **A2 Asset and investment sales, (see table).** | | | | |
| | - | - | - | - |
| | - | - | - | - |
| ***Sub total*** | - | - | - | - |
| ***Total receipts*** | 17,770 | 35,768 | - | 53,538 |
| **A3 Payments** | | | | |
| Project expenditure - Revenue | 40 | 28,363 | - | 28,403 |
| Peru based salaries, benefits & living | 3,306 | 3,886 | - | 7,192 |
| UK based salaries & benefits | 5,101 | - | - | 5,101 |
| Housing/accommodation/food | 6,186 | 48 | - | 6,234 |
| Promotion & fundraising expenses | 89 | - | - | 89 |
| IT expenses | 832 | - | - | 832 |
| Telecommunications | 130 | - | - | 130 |
| Legal/accounting expenses & | 442 | - | - | 442 |
| Office supplies | 1,024 | - | - | 1,024 |
| Captal expenditure - buildings | - | - | | - |
| Transport | 86 | - | - | 86 |
| Group Travel Expenses | - | - | - | - |
| Other expenses (incl ex rate losses & revaluations) | 571 | 916 | | 1,487 |
| ***Sub total*** | 17,808 | 33,213 | - | 51,021 |
| **A4 Asset and investment** | | | | |
| | - | - | - | - |
| | - | - | - | - |
| ***Sub total*** | - | - | - | - |
| ***Total payments*** | 17,808 | 33,213 | - | 51,021 |
| ***Net of receipts/(payments)*** | -39 | 2,556 | - | 2,517 |
| **A5 Transfers between funds** | - | - | - | - |
| **A6 Cash funds last year end** | 3,914 | 28,147 | - | 32,061 |
| ***Cash funds this year end*** | 3,875 | 30,703 | - | 34,578 |

# Section B Statement of assets and liabilities at the end of the period

## B1 Cash funds

| Categories | Details | Unrestricted funds to nearest £ | Restricted funds to nearest £ |
|---|---|---|---|
| | UK bank & PayPal accounts | 3,512 | 28,588 |
| | Peru bank account | 113 | 922 |
| | Peru cash | 158 | 1,285 |
| | ***Total cash funds*** | 3,783 | 30,795 |

(agree balances with receipts and payments account(s)) Agreement Error Agreement Error

## B2 Other monetary assets

| Details | Unrestricted funds to nearest £ | Restricted funds to nearest £ |
|---|---|---|
| | - | - |
| | - | - |
| | - | - |
| | - | - |
| | - | - |
| | - | - |

## B3 Investment assets

| Details | Fund to which asset belongs | Cost (optional) |
|---|---|---|
| | | - |
| | | - |
| | | - |
| | | - |
| | | - |

## B4 Assets retained for the charity's own use

| Details | Fund to which asset belongs | Cost (optional) |
|---|---|---|
| Land – Cerrito de la Virgen, Peru | Restricted | 6,259 |
| Buildings – Cerrito de la Virgen, Peru | Restricted | 8,209 |
| | | - |
| | | - |
| | | - |
| | | - |
| | | - |
| | | - |
| | | - |

## B5 Liabilities

| Details | Fund to which liability relates | Amount due (optional) |
|---|---|---|
| | | - |
| | | - |
| | | - |
| | | - |
| | | - |

Signed by one or two trustees on

| Signature | Print Name |
|---|---|
| **A P Murphy** | Anthony Peter Murphy |
| | |

Notes to the accounts:

1. These accounts consolidate Otra Cosa Networks activities in the UK & Peru.

2. Spend on building a skate ramp at our premises in Peru have been accounted for a
as they can not be demostrably shown to increase the value of the buildings there
3. Trustees Mr A P Murphy & Mrs J S Murphy were paid renumeration totalling £5,101 f
Directors of the Charity during this accounting period.

# CC16a

[redacted]

**Last year**

**to the nearest £**

| |
|---|
| 4,809 |
| 1,883 |
| 22,738 |
| 25,436 |
| 1,208 |
| - |
| 210 |
| 56,284 |
| - |
| - |
| - |
| 56,284 |
| 18,578 |
| 7,051 |
| 2,637 |
| 6,147 |
| 549 |
| 564 |
| 218 |
| 209 |
| 261 |
| 8,209 |
| 565 |
| - |
| 1,259 |
| 46,247 |
| - |
| - |
| - |
| 46,247 |
| 10,038 |
| - |
| |
| 22,024 |

[redacted]

**Endowment funds**

**to nearest £**

| |
|---|
| - |
| - |
| - |
| - |

OK

**Endowment funds**

**to nearest £**

| |
|---|
| - |
| - |
| - |
| - |
| - |
| - |

**Current value (optional)**

| |
|---|
| - |
| - |
| - |
| - |
| - |

**Current value (optional)**

| |
|---|
| **6,259** |
| **8,209** |
| - |
| - |
| - |
| - |
| - |
| - |
| - |

**When due (optional)**

| |
|---|
| |
| |
| |
| |
| |

Date of approval

| |
|---|
| 10/28/2022 |
| |

s revenue spend

for their work as

CHARITY COMMISSION FOR ENGLAND AND WALES

# Independent examiner's report on the accounts

## Section A Independent Examiner's Report

**Report to the trustees/ members of**

Charity Name: Otra Casa Network

**On accounts for the year ended**: 31st December 2021

**Charity no (if any)**: 1133680

**Set out on pages**: 1 & 2 (remember to include the page numbers of additional sheets)

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 31/12/2021

**Responsibilities and basis of report**

As the charity's trustees, you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent examiner's statement**

~~[The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of [insert name of applicable listed body]]~~. *Delete [ ] if not applicable.*

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination (other than that disclosed below *) which gives me cause to believe that in, any material respect:

- the accounting records were not kept in accordance with section 130 of the Charities Act; or
- the accounts did not accord with the accounting records; or
- the accounts did not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

** Please delete the words in the brackets if they do not apply.*

**Signed:** DFenton **Date:** 22/10/2022

**Name:** David Fenton

**Relevant professional qualification(s) or body**: None relevant

| | |
|---|---|
| **(if any):** | |
| **Address:** | 39 St Mary's Road<br>Leamington Spa<br>Warks. CV31 1JP |

## Section B Disclosure

Only complete if the examiner needs to highlight material matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

**Give here brief details of any items that the examiner wishes to disclose.**

**OTRA COSA NETWORK**

England & Wales - Charity number 1133680

# Accounts

OTRA COSA NETWORK

# ANNUAL REPORT

2020

# Mission

PROMOTE EDUCATION AND SOCIAL DEVELOPMENT IN OUR LOCAL COMMUNITIES

OTRA COSA NETWORK

# Word from the directors

We wanted to acknowledge the tremendous efforts made by our staff & volunteers during 2020 and thank all the partners, funders and donors who make our work possible. 2020 was a very challenging year, as Peru was one of the worst affected countries in terms of COVID-19. We would like to acknowledge some of the key achievements in a difficult year.

The year started well with our Swim Tayka project teaching over 70 children to swim and our HELP Projects progressing well, particularly HELP Literacy, where with increased funding from Global G.L.O.W., we were about to increase the number of classes and girls beneficiaries.

As the impact of COVID-19 started to become clear, we began the process of assisting volunteers to return home and shut down our projects. Our first priority was keeping our volunteers, staff and beneficiaries safe and well. In March, in liaison with the British Embassy, various Universities and others, we arranged the repatriation of all our international volunteers safely back home. We closed all face to face activity at our projects and implemented all recommended COVID-19 protocols.

In the difficult circumstances, we consulted community leaders and changed our short-term priorities to help the community with a 'soup kitchen', which the mothers organised & staffed while we paid for sacks of rice etc. We also sent supply packs to our beneficiary families, which contained pasta, rice and a monthly educational booklet with different themes to keep the children learning and occupied while the schools and our projects were closed.

We increased our fundraising and managed to raise over £4,000 with our COVID -19 response appeal. We also carried out several fundraising campaigns that allow us to complete our new Recreation and Education Centre (REC) and Skate Ramp. We would like to thank all our generous donors, as without your support our work would not be possible.

We continued the designs and planning of the new skate park area at our new REC, with our partners at Concrete Jungle Foundation (CJF). We plan to have the skate ramp completed in 2021, with materials supplied through Otra Cosa Network (OCN) fundraising and labour provided by CJF volunteers. Our new REC will be a great step forward in OCN supporting the community from our own premises in the future.

It was a challenging year for OCN financially, but having reduced staff and other costs substantially, and after some successful major fundraising, we kept our core cash flow better than break even for the year. We successfully fundraised for the new REC and built stronger walls, 2 classrooms, a kitchen, a toilet and a multi-purpose room. We are diversifying our source of funds and are now less dependent on volunteer payments.

At the time of writing in 2021 we are now very much back open to welcoming volunteers to come & help in our communities. Thanks again to all who made our work with the community possible in 2020 and we look forward to continuing to work together in the future.

Peter & Juany Murphy, Co-Directors, Otra Cosa Network.

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16 STAFF

17 VOLUNTEERS

20 MARKETING

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23 FUNDRAISING, DONATIONS & GRANTS

26 FINANCE

# 2020 at a Glance

CHALLENGING YEAR WITH COVID-19, PROJECTS CLOSED DURING LOCKDOWN.

ALL VOLUNTEERS RETURNED SAFELY HOME.

STARTED A 'SOUP KITCHEN'; RICE & PASTA DONATIONS TO FAMILIES; EDUCATIONAL BOOKLETS TO CHILDREN.

FUNDRAISING, GRANTS & DONATIONS ENSURED OUR ESSENTIAL WORK COULD CONTINUE THROUGHOUT THE PANDEMIC.

CLASSROOMS OF THE NEW RECREATION & EDUCATION CENTRE AND RAMP DESIGN WERE COMPLETED.

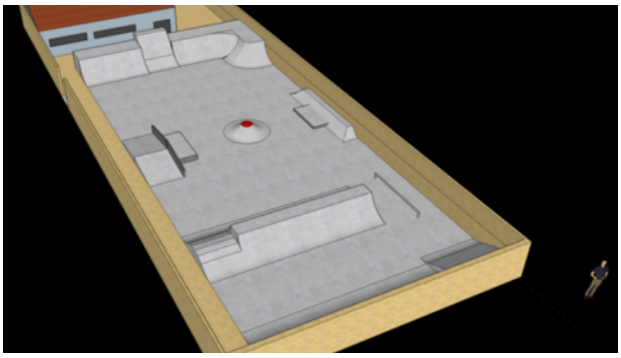
CONTINUED PARTNERSHIPS WITH GLOBAL GLOW, SWIM TAYKA AND CONCRETE JUNGLE FOUNDATION.

OTRA COSA NETWORK

# Highlights 2020

**Building of the Recreation and Education Centre**

Phase one and two of the construction of our new Recreation and Education Centre was completed despite many complications due to COVID. The new REC is located in Cerrito de la Virgen, and will be the centre of all our work we will do with the community. The centre will have two large classrooms, a complete water-saving bathroom with a shower, a small kitchen/multi-purpose room and a storage room. Construction of the skate ramp in cooperation with our partner Concrete Jungle Foundation will begin at the beginning of 2021, depending on the pandemic.



Phase one of the build included the construction of the perimeter walls, main external doors, classroom walls, doors and windows. Phase two involved working on the design of the skate ramp in partnership with Concrete Jungle Foundation, reconstructing and building the classrooms with windows to improve the lighting in the rooms, building the storage room, the complete water-saving bathroom and small kitchen/multipurpose room.

The REC will allow for children to learn in a safe environment, with access to high quality educational resources. The skate ramp will allow our HELP Youth project to continue, developing social and physical skills, using sport as a tool to tackle community development issues.

**All volunteers successfully returned home**

In response to the pandemic, all volunteers working with us were returned home safely. We received the highest ever Otra Cosa Network satisfaction average from our volunteers, an amazing 4.75, compared to a score of 4.19 in the same period the previous year. This reflects how satisfied the volunteers were with the way they were supported during the COVID-19 outbreak and how well the OCN team responded to the pandemic.

# Highlights 2020

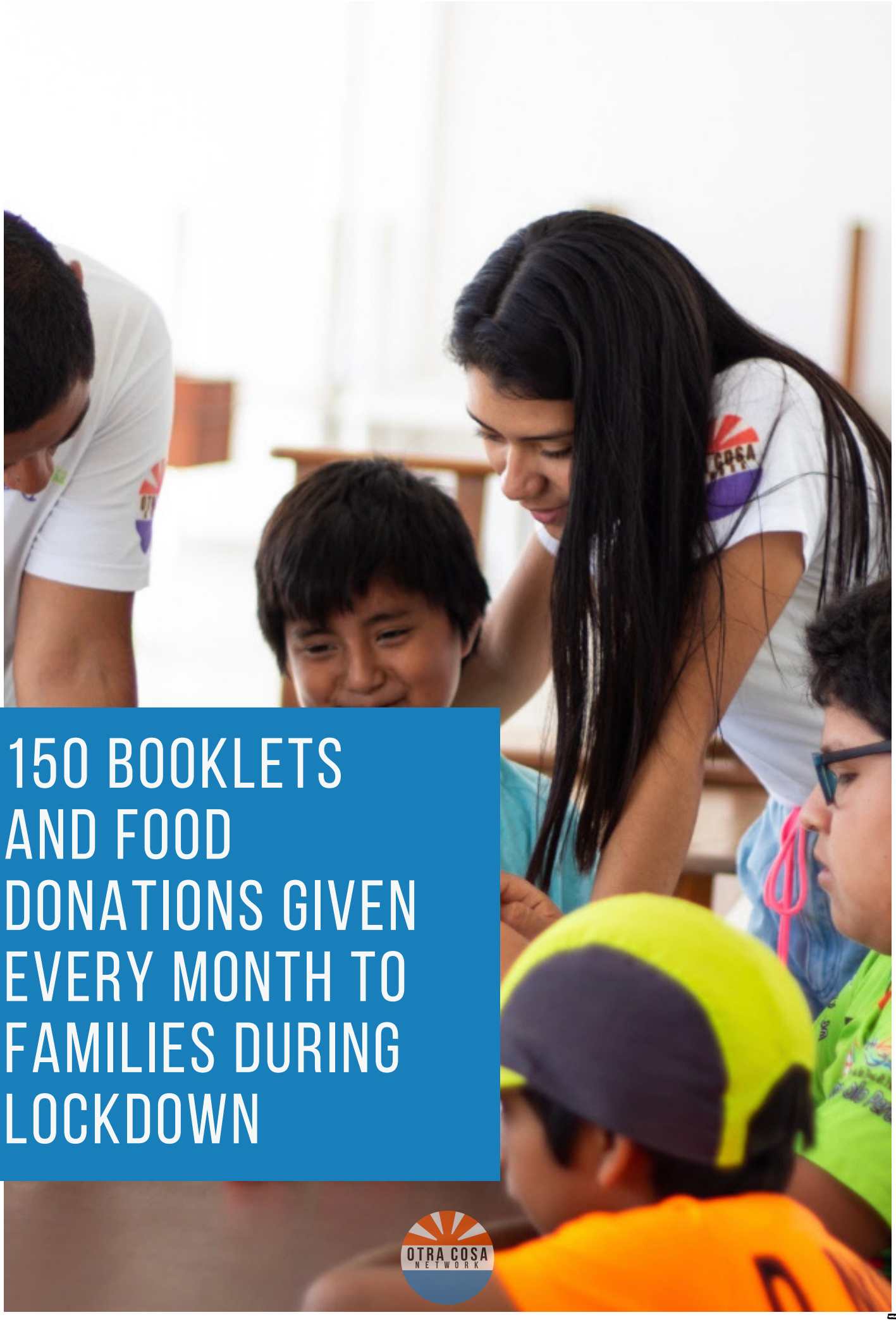
**English and Environmental awareness booklets created for beneficiaries during lockdown.**
From March- December, in partnership with Global G.L.O.W., we gave 150 children monthly booklets during lockdown, surrounding topics such as English, environment, Black Lives Matter, health, skating and more. This helped keep the children educated and occupied whilst classes were unable to go ahead. The booklets contained fun exercises; short stories, themes and texts that allowed children to continue learning from home.

**Regular donations of food and hygiene products to 150 children from Cerrito de la Virgen and Huanchaco.**
Throughout the lockdown from March to December, 150 beneficiaries in Cerrito de la Virgen and Huanchaco received 1kg of pasta and rice per month. The donations gave some relief to many families that were severely affected by the COVID-19 crisis. Hygiene products such as soap, hand sanitizers and masks were also handed out monthly in an attempt to limit the devastating impact of COVID-19 on the communities as much as possible.

**Trek for Cerrito (fundraisers)**
Trek for Cerrito was a hugely successful fundraising event where participants from all over the world including ex-volunteers and donors were involved in trekking, running and cycling 760km; the equivalent of the distance between Lima and Huanchaco. Participants went above and beyond to raise money, and achieved a combined distance of 1436km, almost double the intended distance raising £2862.

**Soup Kitchen**
In September, we hosted a soup kitchen at La Rampa, where soup and rice were handed out to families in Cerrito by our volunteers.

**Fundraising & Grants**
In 2020, thanks to our amazing donors we were able to raise £22,738. This is in addition to grants recieved from funding organisations, which totalled £25,436.



# 150 BOOKLETS AND FOOD DONATIONS GIVEN EVERY MONTH TO FAMILIES DURING LOCKDOWN

# HELP Projects

## HUANCHACO EDUCATION AND LEARNING PROGRAMMES

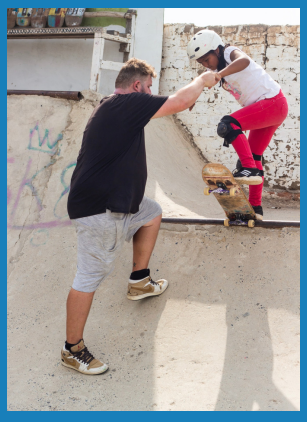
Otra Cosa Network runs five projects which are all part of the Huanchaco Education and Learning Programme (HELP), namely HELP English, HELP Environment, HELP Literacy, HELP Youth and HELP Women. HELP is dedicated to advancing the education possibilities and resources for lower-income children and adults in Huanchaco and the surrounding areas. The following pages document the achievements and challenges within the projects during the year 2020.

HELP ENGLISH

HELP ENVIRONMENT

HELP LITERACY

HELP WOMEN

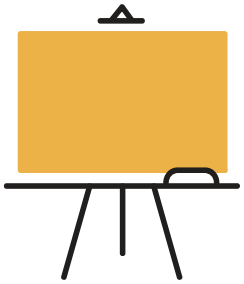


HELP YOUTH

# HELP English

## PROVIDING EQUAL EDUCATION OPPORTUNITIES THROUGH ACCESS TO ENGLISH CLASSES AT THREE LOCAL PRIMARY SCHOOLS: MARIA DEL SOCORRO, LAS LOMAS AND SAN CARLOS IN HUANCHAQUITO

English classes continued to be taught at our summer school throughout January and February at La Rampa and La Junta in Las Lomas. Unfortunately all English classes had to be put on hold from March 2020 due to the COVID-19 outbreak. The HELP English programme was reactivated in Quarter 4 with two part-time volunteers who taught English online and provided homework to the 6th grade classes from Maria del Socorro.



# HELP Environment

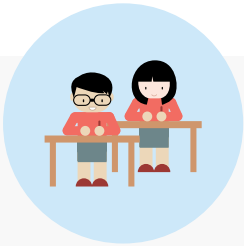
## TEACHING CHILDREN ABOUT LOCAL SOLUTIONS TO GLOBAL ENVIRONMENTAL ISSUES

The HELP Environment classes were also taught at our summer school at La Rampa and La Junta but we could not re-establish them before the end of 2020. Instead, two of our volunteers focussed on planning the curricula, lessons and activities for 2021 at our new Recreation and Education Centre in Cerrito de la Virgen. A design for a Community Garden for environmental classes was also made. In addition, OCN liaised with the municipality to provide water delivery to Cerrito.

# HELP Literacy

## BOOSTING GIRLS' SELF-CONFIDENCE AND SOCIAL-EMOTIONAL SKILLS THROUGH READING AND WRITING – IN PARTNERSHIP WITH LITWORLD AND GLOBAL G.L.O.W.

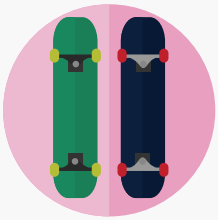
Our Lit Clubs continued to meet throughout the summer and Global G.L.O.W. were so pleased with our progress that they wanted to visit with their donor to showcase us as a success story after lockdown is over. Since classes were cancelled, emergency packs were sent out to the girls which included 1kg of pasta as well as hygiene materials and masks every month. Additionally, in partnership with Global G.L.O.W. a monthly educational and wellbeing booklet was sent out to keep the girls learning and occupied, which was then extended to 150 beneficiaries including the boys and girls at La Rampa. We also updated our calendars to include a 3rd annual celebration – International Menstrual Hygiene Day at the end of May.



# HELP Youth

## LA RAMPA/THE SKATE RAMP – A SAFE AND INSPIRING ENVIRONMENT FOR CHILDREN TO PLAY, LEARN AND BE CREATIVE

In the summer holidays, Concrete Jungle Foundation (CJF) successfully started implementing their EduSkate curriculum and their coordinator worked in collaboration with our Project Coordinator to ensure streamlined lessons and skate provision for the kids. From March 2020, like our other HELP programmes, the Youth programme had to close. During this time, the designs for the new skate ramp were finalised for the construction to start in February 2021 and similarly to HELP Environment, a lot of curricula and lesson planning was carried out in preparation for the following year. Moreover, a short course about stress management and conflict resolution for the kids was developed.



# HELP Women

## PROMOTING WOMEN'S EMPOWERMENT IN HUANCHACO

The HELP Women programme was in the early stages of development, and due to the pandemic we did not implement this. We are looking forward to implementing this to assist women who suffer from domestic violence and start our initiatives in business programmes, garden programmes etc.

# Partners & Partner Projects

WE WORK CLOSELY WITH OUR PARTNERS IN AND AROUND HUANCHACO.

**Concrete Jungle Foundation**

We have started working in partnership with Concrete Jungle Foundation, in the construction of the skate ramp and conducting skate lessons. The EduSkate program began in the summer holidays, with skate lessons being led by Concrete Jungle Foundation volunteers in our ramp in Cerrito de la Virgen. Phase one and two of the build of the new Recreation and Education Centre in Cerrito de la Virgen was completed, with the view to have the skate ramp completed in 2021 by Concrete Jungle Foundation volunteers, as COVID-19 restrictions have caused delays in the construction process. Designs and planning of the skate park area has been completed and we are well advanced in fundraising for the Materials fro the new skate ramp.

**Global G.L.O.W.**

Our classes in partnership with Global G.L.O.W., an organisation that creates programs designed to equip girls with the resources to be strong, healthy and educated, continued throughout the summer until the COVID-19 outbreak. During lockdown, volunteers distributed education and wellbeing booklets and packs to the Global G.L.O.W. beneficiaries.

During OctobHER, the International Month of the Girl, the Global G.L.O.W. girls participated in an international virtual summit with other Global G.L.O.W. members from 10 different countries all over the world to discuss girls' health and wellness. The girls also joined the 'Girls' Right Townhall' in cooperation with the United Nations, in which they discussed gender violence, menstrual equity, economic justice etc. All girls received certificates and presents at the end of the event.

**SwimTayka**

At the beginning of the year, SwimTayka and OCN worked together to implement summer swim classes at a local pool, with 70 local children attending weekly sessions in the pool and daily educational workshops on water safety and environmental issues. Once a week we were joined by participants and volunteers from GroundSwell Girl's Surf Project. The project was a resounding success, with a solid international team working with the local Peruvian team, ensuring a smooth running of the classes.

CONCRETE JUNGLE FOUNDATION

GLOBAL G·L·O·W

# Teamwork

## OUR STAFF AND VOLUNTEERS MAKE ALL THE DIFFERENCE

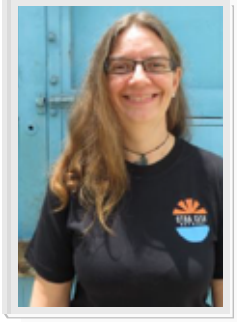
OTRA COSA NETWORK

# Staff

2020 started well but once COVID-19 struck was a challenging year for our management team. However we responded well to a range of challenges from getting our volunteers safely home to re-inventing how we supported our beneficiaries with projects closed. We manage to do this through projects such as the 'soup kitchen', pasta & rice donations and educational booklets. Unfortunately with our finances squeezed we did have to implement cost reductions and reduce our team in Perú. We do plan to reinstate three person management team in Perú in 2021 as things improve. Juany and Peter continued to direct the objectives of the NGO in their capacity as directors and provide overall managerial guidance to the field staff, via regular meetings and calls.

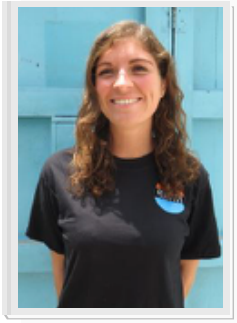
**Marketing and Projects Manager, Andrea Mayr**

As of January 2020, Andrea Mayr took over as Marketing and Projects Manager. Andrea is from Austria and has a Bachelor's degree in Tourism Management and a Masters in Innovation and Marketing in Tourism from a Spanish university. Her thesis looked at the motivation of volunteer tourists because of her strong interest in this field. Andrea has travelled widely to gain practical experience within the tourism sector, working with children as well as studying abroad in Mexico. With COVID-19 closing our projects, sending our volunteers home and requiring cost savings, we had to reduce our management team and Andrea took the lead in Peru from August 2020 and successfully saw us through the balance of the year.



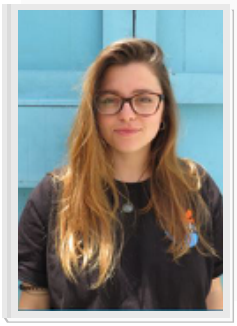
**Programme and Operations Manager, Sophia Robson**

Sophia represented OCN in Peru, from managing all our programme and partner projects, to liaising with local, regional and national government agencies. She says she loves the variety of her work, from fixing broken doors to working directly with project participants, coordinating volunteers and staff, attending official meetings to flying out to New York. Sophia left us in August 2020 at the end of her 2 year contract to return to England & spend some time with her family in Yorkshire.



**Fundraising and Finance Manager, Rhiannon Prideaux**

Rhiannon headed up our finance and fundraising initiatives in the field, as well as supervising the English and Environment projects. She is also a keen athlete and ran two half marathons to raise vital funds for us. In March 2020 we needed to reduce our team size and Rhiannon offered to move back to England and quickly found a role managing volunteers in London.



**Marketing and Communications Manager, Irene Parra Lopez**

Irene headed up our marketing, communications and volunteer coordination, supervising our Women's and Youth projects and leading on recruitment until she left us in January 2020, as she accepted a new role in her previous NGO.

# Our Volunteers

## OUR VOLUNTEERS - THE BASIS OF OUR PROJECT'S SUCCESS

The number of volunteers was severely impacted during the year as a result of the COVID-19 pandemic. In total we had over ten international volunteers in Peru from January-March 2020, which then reduced to one after the outbreak. We started recruiting more remote volunteers for marketing, translation services, web design, fundraising and recruitment.
A part-time recruitment intern helped to keep volunteer applications coming in for people who could support us online whilst volunteers continued to promote us on social media. They also worked on improving our relationship with future volunteers by looking into initiatives such as online Spanish classes in exchange for small donations. Focus was also shifted to expanding and diversifying our University Outreach database. Our fundraising volunteers continued their initiatives in grant writing, Tshirt design and sale, our Christmas fundraiser, and our social media campaign #TrekForCerrito.

**Volunteer satisfaction**
In March 2020 we received the highest ever volunteer satisfaction score of 4.75. This is based on many perfect 5 scores and is a credit to how well the response to the pandemic was executed. Volunteers felt that Otra Cosa handled the situation well and supported them as the outbreak developed. This emphasises the excellent teamwork amongst staff and volunteers and their swift response. Our 2020 volunteer satisfaction score is a significant increase from 2018 (4.25) and 2019 (4.19).

# Our Volunteers

## OUR VOLUNTEERS - THE BASIS OF OUR PROJECT'S SUCCESS

**Volunteer House**
Many of our volunteers living in the community expressed their desire to be amongst other volunteers during the lockdown. We therefore made the volunteer house a base for those who wished to live there. All volunteers had regular in-person and online update meetings to stay informed on the situation.

**Risk Matrix**
A risk matrix was introduced to assess whether any pre-existing health conditions meant that certain volunteers should be isolated and shielded more. It also highlighted those who had a strong desire to return home imminently due to family situations etc.

**Embassies, Consuls, Universities & Insurers**
We helped our volunteers to contact and register with their relevant embassies and consular staff. We also provided support in liaising with their universities to feedback important field information and help them make emergency travel plans to return to their home countries.

**Health**
Volunteers were advised on all recommended precautionary health measures such as mask wearing, washing hands regularly etc. (as per Peruvian Health Authorities, WHO, CDC and NHS). We organised a Q&A session for volunteers via Skype with an English speaking Peruvian doctor. They were on-call for any volunteers who had concerns about symptoms.

# Our Volunteers

## OUR VOLUNTEERS - THE BASIS OF OUR PROJECT'S SUCCESS

**Wellbeing**

We ensured that all volunteers kept themselves busy with a wide range of activities during lockdown. In order to reduce stress, they were encouraged to make a schedule for themselves which included social and wellbeing activities alongside their OCN tasks. Volunteers took part in exercise, cooking, movie nights, art, karaoke, and language exchanges with people in the local community via Skype.

There were also one-to-one meetings arranged with all volunteers to check in on their wellbeing.

**Physical Measures**

All volunteers were advised on social distancing and the use of alternative greetings. There were also large quantities of hand sanitiser provided in the volunteer house and volunteers were encouraged to cook together to aid communal shopping trips.

In addition, posters and informational flyers from the Peruvian Health Authorities and WHO were distributed to provide guidance on key practises and wellbeing tips.

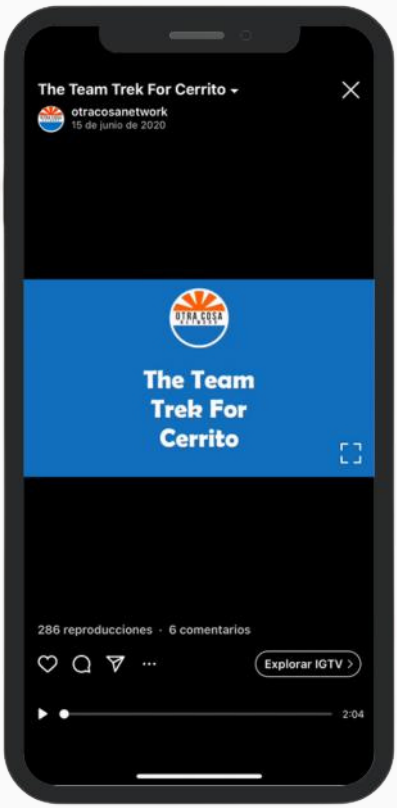
# Marketing

## USING STATE-OF-THE-ART MARKETING TOOLS TO ENGAGE WITH OUR ONLINE COMMUNITY

In 2020 our social media performance improved significantly in comparison with the end of 2019. Across Facebook, Twitter and Instagram our page likes more than tripled. Between Q1 and Q2 of 2020 the engagement in our Facebook page was +625 (from 3122 to 3747).

We ran several social media campaigns including the #trekforcerrito campaign where we made several different forms of content (posts, videos, stories). Additionally we consistently uploaded content for our social media pages using the hashtags #motivationalmonday #huanchacowednesday and #myfavourite-volunteeringmemory. Additional creation of two campaigns to address tourists who are already in Peru: 'backpacker campaign' and 'refer-a-friend campaign' for local businesses.

One of our volunteers with excellent photography skills also developed a new Photo Portfolio, which we used to create engaging content on our social media platforms. We took part in a Radio Interview with Rádio_FM - RTVS Slovakia about Otra Cosa Network and Volunteering.



# Marketing

We completed the posting of all volunteer job descriptions (taking into account the new conditions due to Covid-19) for volunteer, website and internship platforms.

Intense university outreach resulted in the addition of 24 Spanish and American universities promoting our work and vacancies. These include: Ohio State University, University of California Santa Barbara, Western Michigan University, DePaul University, Valparaiso University, Universidad Autónoma de Barcelona, University of Granada, amongst others. Liaised with Santander University for a prospective paid internship and volunteer program in Peru.

We had a strong increase of volunteer applications from the US and a solid mix of volunteers from each continent (in the past we mainly had applicants from the UK). However, there was a significant drop in volunteer applications due to Covid-19 between mid-March 2020 and June 2020. We only had 13 signed contracts, 5 volunteer contribution deposits and no full volunteer contribution payments after April 2020 (mainly because we were encouraging volunteers to plan their stay from January 2021 onwards). However, between 1st September 2020 - 15th November 2020 this situation improved and we received 53 applications which is up by 34 applications compared with the same period in the previous year.

Future plans to grow our following and engagement on social media include a new full time Social Media Coordinator. Additionally recruiting a website designer to help us design the new website and fix technical issues. Maintenance of regular contact with all our applicants by sending them updates of our work right now, keeping them informed about regulations within Peru, encouraging them to plan their stay from the beginning of the new year onwards (for those who applied for 2020).

# International Relations

## WE ARE ALWAYS TRYING TO STRENGTHEN AND EXTEND OUR NETWORK

**Relationship Management with Universities**

Our relationships with most universities were kept on hold as most of the classes went online. There was limited activity but we attended one fair at Queen Mary College and continued to work closely with Sheffield University.

We had a meeting with the Sheffield University Geography department to offer a virtual field trip, as we couldn't offer an in person trip. During the meeting we also provided some general background information about the area and local development issues.

We suggested topics which could be researched remotely and online, due to ongoing travel restrictions. We Identified the key informants per student group who would be knowledgeable about the topic, who then conducted interviews with the rest of the participants. We suggested any background reports or documents that would be relevant to each topic, and sent the students relevant local information that they could otherwise not easily access.

**Other Activities**

Despite the pandemic putting on hold many activities, we were able to continue working on our international relations in various ways such as:

- Contacted the program for Tourism in Northampton University to invite them to collaborate with us.
- Agreed a Memorandum of Understanding and now we need to implement the programme.
- We updated the volunteer posting at the Royal London University.

# Fundraising & Grant Related Activities

As we were short of Peruvian based staff, we shifted our focus towards UK based fundraising activities and marketing. We created a fundraising team comprised of two students from the University of Sheffield MA programme, two from the London School of Economics, and one BA student from the Royal Holloway University.

Monthly meetings were conducted and constant communication was maintained with our donor Global G.L.O.W. throughout the pandemic. We also agreed on the budget for the Global G.L.O.W grant and given the progress we had made with our programme they agreed a substantial increase in funding to enable us to run more classes and reach more beneficiaries. With this programme we will be able to introduce our much needed female rights and sexual education programme. We have prepared the implementation of these classes ready to begin after lockdown.

We ran various successful fundraising campaigns over the year, raising nearly £23,000 in total, with volunteers, ex-volunteers and others participating from all over the world. We also coordinated an international two week course that is due to take place in 2021, attracting 25 students from MA & MSc programmes from the University of Sheffield.

# Fundraising, Donations & Grants

SPECIAL THANKS AND ACKNOWLEDGEMENT GOES TO THE ORGANISATIONS WHO TRUSTED US WITH THEIR GENEROUS GRANTS.

**Fundraising, donations and grants this year have been more crucial than ever, allowing Otra Cosa Network to continue its essential work throughout the pandemic and beyond. Many thanks to all who donated, here are highlighted the largest donations we received in 2020.**

## Donations

**Here are highlighted the largest donations and grants recieved in 2020.**

£670 From Peter Reynolds company via CAF
£500 Mrs & Mr Cox

## Grants

**This year we were awarded a very generous grant from RAFT as well as continued support from Global G.L.O.W. We also recieved additional valuable grants, as seen below.**

- £14,777 Global GLOW
- £5,000 RAFT for HELP Environment and the REC garden project
- £2,659 Swim Tayka for swimming programme
- £2,000 Souter Charitable Trust
- £1,000 Leeds Charitable Trust

**Due to the Covid-19 pandemic, our projects were altered throughout 2020 with some having to close down completely, due to government restrictions. As a result of this, we would like to acknowledge some of our funding organisations for the flexibility in allowing us to redirect some of the grants towards other ongoing projects. Redirected grants can be seen below:**

- Didymus - REC construction/Core including English
- Open Gate - REC/Garden & compost toilet/ Staff salaries
- Souter - REC/Core including women project
- Ernest Kleinwort - Environment project, staff salaries, transport, teaching materials, gardening materials, water project.

# Fundraisers

**SPECIAL THANKS AND ACKNOWLEDGEMENT GOES TO THE INDIVIDUALS WHO SUPPORTED US IN OUR FUNDRAISING EFFORTS, CONTRIBUTING TO THE SURVIVAL OF OCN.**

## Major Fundraising Activities

**Online fundraising campaigns led throughout lockdown that allowed the work of OCN to continue, including the building of the REC in Cerrito.**

£4,095 **Covid response** appeal in March.

£2,862 **Trek for Cerrito**, participants all over the world trekked, ran and cycled 1436km altogether, even further than the original goal of 760km; the distance from Lima to Huanchaco.

£1,245 **Christmas 'Live on Less' Fundraiser** - participants lived off £1.40 a day for a week (7th- 14th December).

## Other Donations to Fundraising Activities

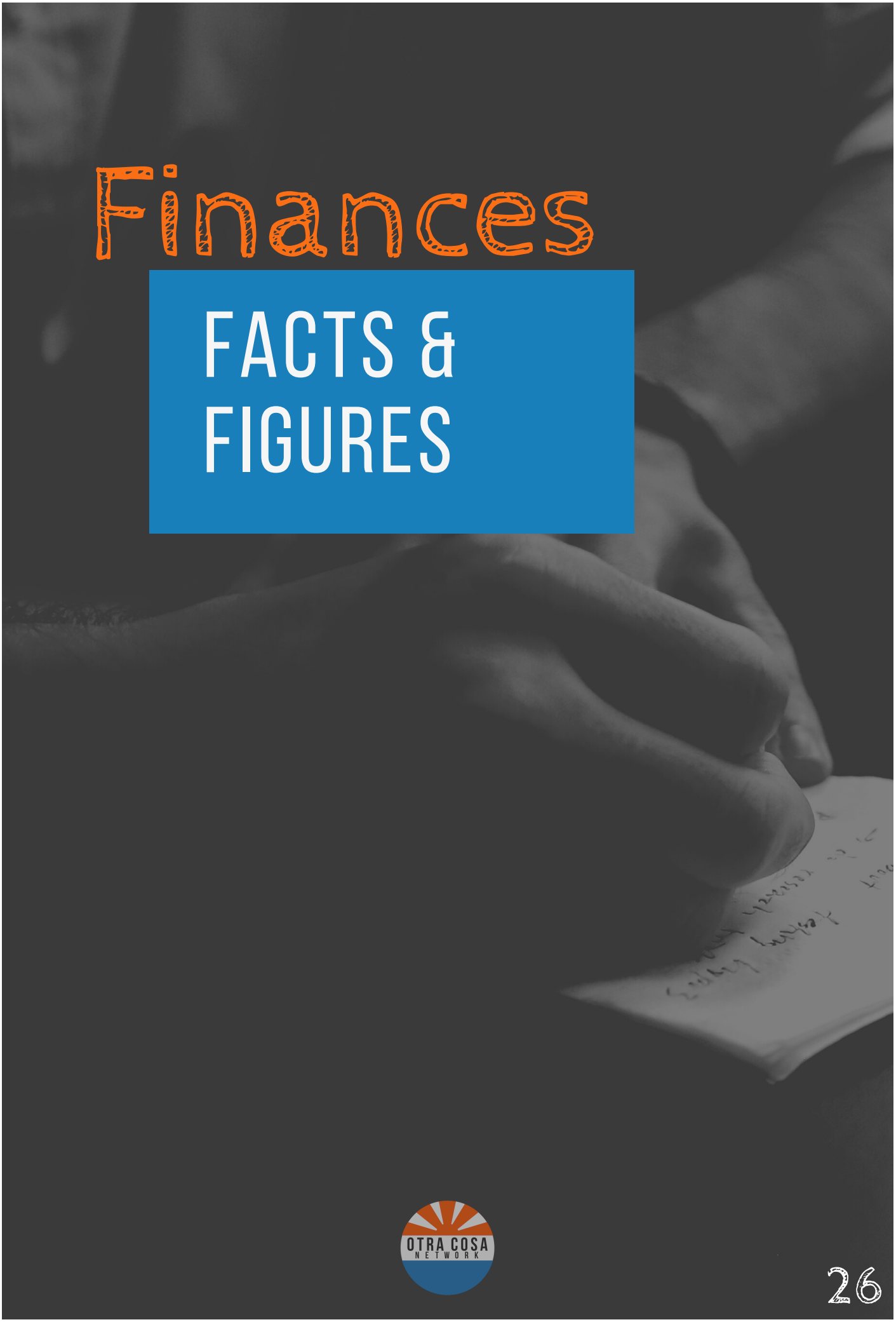
**Contributions that came from Virgin Money Giving, PayPal, Wonderful and direct bank transactions.**

£12,357 Other individual/ regular donations to fundraising activities

£2,179 In addition to the above fundraising, OCN received Gift Aid from HMRC directly related to the REC/Core fundraiser & HMRC (UK government) from previous fundraisers.

# Finances

## FACTS & FIGURES



# Finances

## FINANCIAL COMMENTARY

These 2020 Accounts have been prepared using the UK Charity Commission's Receipts & Payments accounting conventions so that all funds received and payments made between 1st January 2020 and 31st December 2020 are included.

Therefore our 2020 accounts include a £5,000 donation pledged in December 2019, for our £6,259 land purchase made then, but received into our accounts on 3rd January 2020. If the 2019 and 2020 accounts were adjusted for this, then they would show a smaller deficit of £206 in 2019 and a smaller surplus of £5,037 in 2020.

The context to these Finances was Covid-19 closing down our in-person projects and sending our volunteers home early in the year. In March 2020, as the potential scale of the financial impact on us was anticipated, we called a special Trustee board meeting and agreed a number of cost-saving actions & fundraising plans. These managed to keep us going on a financially sustainable level throughout 2020.

**Receipts**
Total receipts were £56,284 in 2020, down substantially by £20,631 against the receipts of £76,915 in 2019. Volunteer payments were down 78% to £4,809 and Housing income by 87% to £13,128, combining to reduce our Income by £30,358.

However, Fundraising & Donations combined show an increase of £13,081. This does include the £5,000 donation pledged in December 2019 but received into our accounts on 3rd January 2020, but even excluding this we have a substantial increase over 2019 which itself was more than four times our 2018 levels. This reflects our successful campaigns to raise funds for our Covid response appeal which enabled us to support the soup kitchen and rice/pasts donations, also the 'Trek for Cerrito', our Xmas fundraiser as well as continuing to raise funds for our new Recreation & Education Centre and our own administration & staff costs.

Grant income actually rose by £4,014 to £25,436 as our largest grant donor Global GLOW generously stuck to their commitments for our increased 2020 budget, even though some classes had to be cancelled, but the teachers continued to be fully paid to support them & their families. In addition to this, we also receive further grants that allow us to continue some of our projects despite the COVID 19 pandemic.

Other/sundry income, and expenses were substantially reduced as the local Spanish lessons our volunteers pay for and our payments to a local Spanish teacher stopped. As we had no groups travelling with us in 2020 there was no Group Travel Income or Expense this year.

We note that 2020 rapidly accelerated our long-term strategy of being less dependent on Volunteer payments & Housing income and increasing our Fundraising, Grants & Donations. For the first time, Fundraising, Grants & Donations was more than half our income, in fact, exceptionally, in 2020 made up 88% of our Income, offsetting most of the decrease in Volunteer payments and Housing income.

# Finances

## FINANCIAL COMMENTARY

**Payments**

As mentioned above, in March 2020, as Covid-19 hit, we agreed a number of cost-saving actions as well as fundraising plans to keep us financially sustainable. These included reducing the Peru management team from 3 to 2 people (later 1 temporarily), substantially reducing UK payments and cutting all other costs across the board, except for our local project expenditure which we aimed to protect. In total our current expenditure was reduced by almost 50% but our current project expenditure was fully protected.

Total current expenditure for 2020 was £38,038, down £37,824 from the £75,862 in 2019 in line with our March sustainability plan. The main reductions were in Peru based Salaries £5,632 with the team cut from 3 full-time staff to 2, then later 1 temporarily, Housing/accommodation costs down £12,208 with no volunteers in the house for most of the year, UK Salaries etc down £10,022, no Group Travel Expenses saving £4,514, 'Other expenses' down £3,369 with no Spanish teacher payments for most of the year and Promotion, fundraising & other expenses down by £2,456. Current project expenditure actually increased by £377 to £18,578, but was retargeted to help beneficiaries through the Covid-19 crisis.

Following our capital expenditure of £6,259 in 2019 to purchase the land in Cerrito for our new Recreational and Education Centre (REC), we spent £8,209 in 2020 on new buildings at the REC including two classrooms, a bathroom/toilet, a small kitchen/multi-purpose room and a storage room. Funds have been reserved for completing the build of a Skate Ramp etc there in 2021.

Allowing for this increased capital expenditure, total payments in 2020 at £46,247 were still down by £35,874 compared with 2019 and current expenditure was reduced by almost 50% as planned while protecting project/community expenditure.

**Net cash surplus/(deficit)**

In 2020 our net cash surplus was £10,037 including the £5,000 donation received on 3rd Jan. 2020 but pledged in 2019. Most of this surplus is a build-up of Reserves in 2020 from successful fundraising to pay for the new Skate ramp to be built in 2021.

However, importantly, mainly through our substantial cost savings, we did manage to do slightly better than breakeven on our core or Unrestricted funds, leaving our reserves fully protected for 2021.

# Finances

## 2020 ACCOUNTS

### 2020 FINANCIAL STATEMENT

| | 2019 | 2020 | better/(worse) |
|---|---|---|---|
| **Income** | (£) | (£) | (£) |
| Volunteer payments | 22,039 | 4,809 | -17,230 |
| Housing income | 15,011 | 1,883 | -13,128 |
| Fundraising | 8,230 | 22,738 | 14,508 |
| Grants | 21,422 | 25,436 | 4,014 |
| Donations | 2,635 | 1,208 | -1,427 |
| Group travel income | 4,749 | 0 | -4,749 |
| Other/Sundry income | 2,829 | 210 | -2,619 |
| | | | |
| **Total Income** | 76,915 | 56,284 | -20,631 |
| | | | |
| **Payments** | | | |
| Project Expenditure - Revenue | 18,201 | 18,578 | **-377** |
| Peru based salaries, benefits & living expenses | 12,683 | 7,051 | **5,632** |
| UK based salaries & benefits | 12,659 | 2,637 | **10,022** |
| Housing/accommodation/ food expenses | 18,355 | 6,147 | **12,208** |
| Promotion & fundraising | 1,734 | 549 | **1,185** |
| IT expenses | 710 | 564 | **146** |
| Telecommunications | 525 | 218 | **307** |
| Legal/accounting expenses & professional fees | 669 | 209 | **460** |
| Office supplies | 325 | 261 | **64** |
| Transport | 859 | 565 | **294** |
| Group Travel Expenses | 4,514 | 0 | **4,514** |
| Other expenses (incl. ex rate losses & revaluations) | 4,628 | 1,259 | **3,369** |
| | | | |
| **Total current expenditure** | **75,862** | **38,038** | **37,824** |
| Capital expenditure - Land/ buildings purchase; Cerrito, Peru | 6,259 | 8,209 | -1,950 |
| **Total payments** | **82,121** | **46,247** | **35,874** |
| **Net cash Surplus/(deficit)** | **-5,206** | **10,037** | **15,243** |

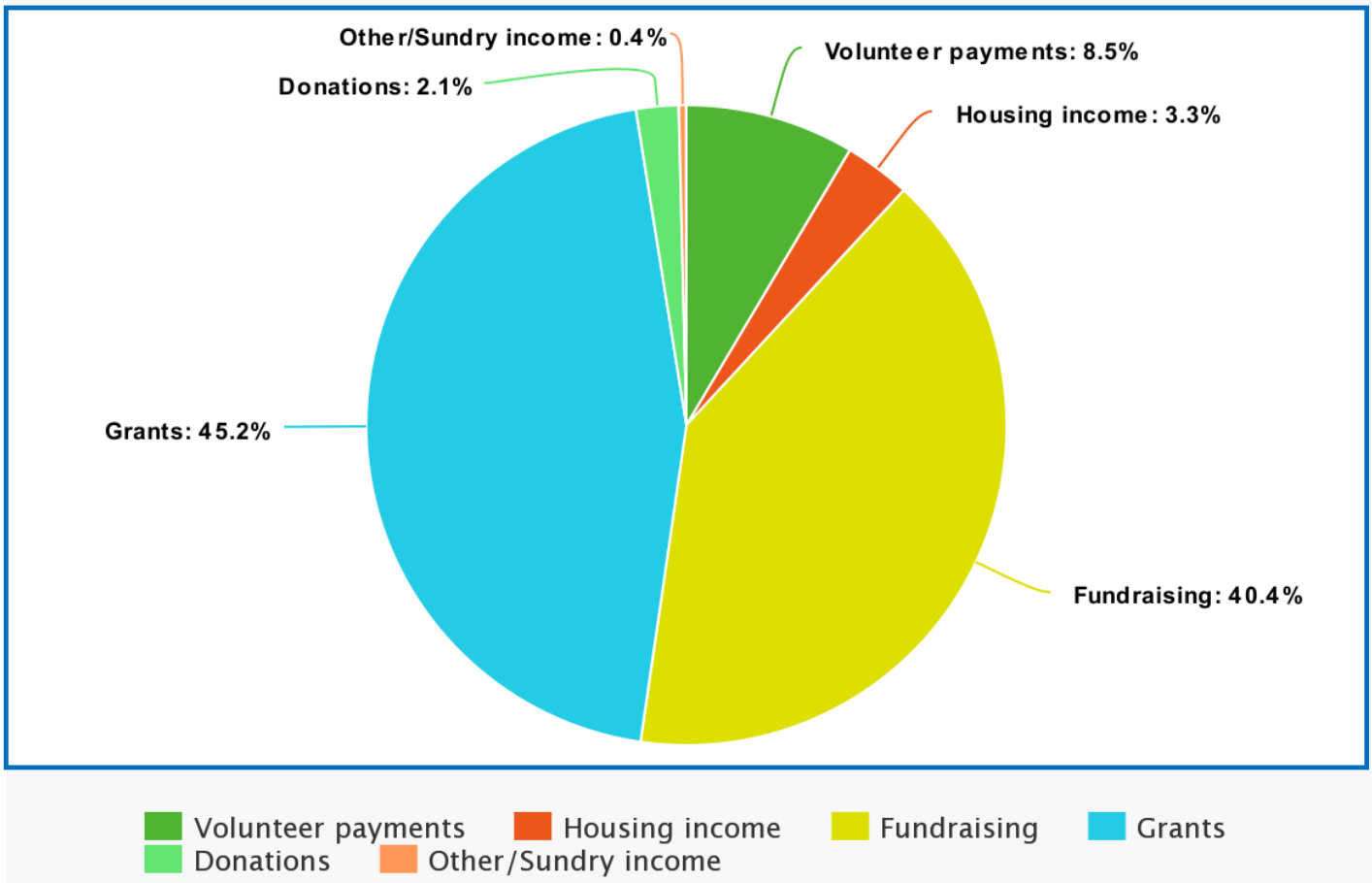
Note: These accounts include all transactions from 1st January 2020 to 31st December 2020.

# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Income 2020

| | |
|---|---|
| Volunteer Contributions | 4,809 |
| Housing income | 1,883 |
| Fundraising | 22,738 |
| Grants | 25,436 |
| Donations | 1,208 |
| Other income | 210 |
| **Total Income** | **56,284** |

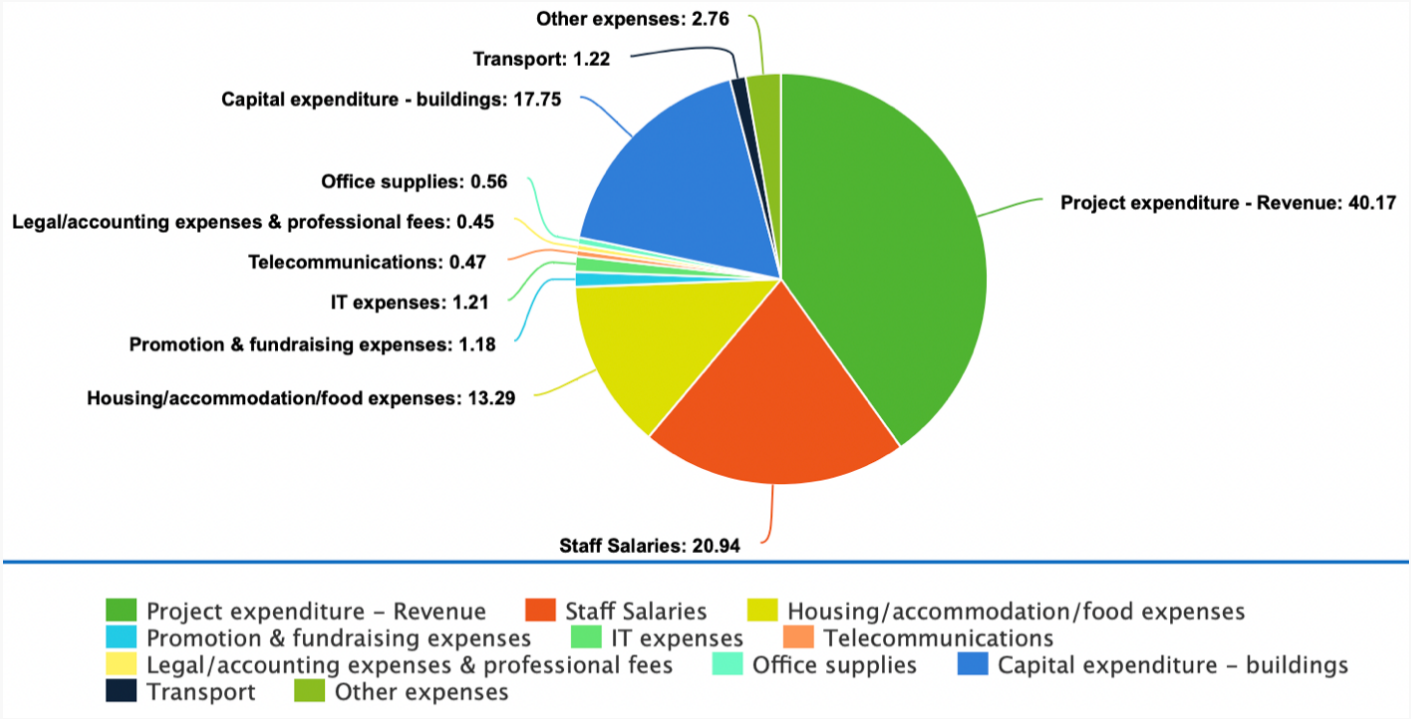


# Finance Appendix

## SUMMARY OF INCOME AND EXPENDITURE

### Expenses 2020

| | |
|---|---|
| Project Expenditure - Revenue | 18,578 |
| Peru based salaries, benefits & living expenses | 7,051 |
| UK based salaries & benefits | 2,637 |
| Housing/accommodation/ food expenses | 6,147 |
| Promotion & fundraising | 549 |
| IT expenses | 564 |
| Telecommunications | 218 |
| Legal/accounting expenses & professional fees | 209 |
| Office supplies | 261 |
| Transport | 565 |
| Group Travel Expenses | 0 |
| Other expenses (incl. ex rate losses & revaluations) | 1,259 |
| Capital expenditure | 8,209 |
| **Total Expenditure** | **£46,247** |



Otra Cosa Network
Peruvian Charity Registration Number 11126841
UK Charity Registration Number  1133680

info@otracosa.org

CHARITY COMMISSION
FOR ENGLAND AND WALES

# Independent examiner's report on the accounts

## Section A Independent Examiner's Report

**Report to the trustees/ members of**

Charity Name: Otra Cosa Network

**On accounts for the year ended**: 31st December 2020

**Charity no (if any)**: 1133680

**Set out on pages**

(remember to include the page numbers of additional sheets)

I report to the trustees on my examination of the accounts of the above charity ("the Trust") for the year ended 31/12/2020

**Responsibilities and basis of report**

As the charity trustees, you are responsible for the preparation of the accounts in accordance with the Charities Act 2011 ("the Act").

I report in respect of my examination of the Trust's accounts carried out under section 145 of the 2011 Act and in carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

**Independent examiner's statement**

[The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of [insert name of applicable listed body]]. *Delete [ ] if not applicable.*

I have completed my examination. I confirm that no material matters have come to my attention (other than that disclosed below *) in connection with the examination which gives me cause to believe that in, any material respect,:

- the accounting records were not kept in accordance with section 130 of the Act; or
- the accounts did not accord with the accounting records; or
- the accounts did not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

** Please delete the words in the brackets if they do not apply.*

**Signed:** DAFenton **Date:** 26/10/21

**Name:** David Alan Fenton

**Relevant professional qualification(s) or body (if any):**

| Address: | 39 St Mary's Road |
|---|---|
| | Leamington Spa |
| | CV31 1JP |

## Section B Disclosure

Only complete if the examiner needs to highlight matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

**Give here details of any items that the examiner wishes to disclose.**