NEWSTARTS

England & Wales · Charity number 1128541

Details

Other names	NEW STARTS
Status	Registered
Legal form	Charitable company
Company number	06809593
Registered	2009-03-13
Register	View on the Charity Commission register

Contact

Address	New Starts 1 Sherwood Road Bromsgrove B60 3DR
Phone	01527882410
Email	admin@newstarts.org.uk
Website	www.newstarts.org.uk

Activities

Objects: 3.1 TO ALLEVIATE POVERTY THROUGH PROVIDING PRACTICAL HELP TO FAMILIES AND VULNERABLE PEOPLE AND ACCESS TO FREE AND DISCOUNTED HOUSEHOLD ITEMS.3.2 TO RELIEVE POVERTY AND PROTECT AND PRESERVE THE ENVIRONMENT FOR THE PUBLIC BENEFIT BY PROMOTING AND ENABLING THE REUSE OF UNWANTED HOUSEHOLD GOODS.3.3 TO ASSIST IN THE RESETTLEMENT OF HOMELESS AND OTHER VULNERABLE PEOPLE WHO ARE IN NEED, HARDSHIP OR DISTRESS THROUGH OFFERING SUPPORT AND ADVICE AND OPPORTUNITIES FOR LEARNING AND WORK EXPERIENCE.

Activities: NewStarts has three core activities that aim to help meet the practical needs of people on low incomes who are moving into social housing following a period of homelessness or other personal trauma or financial crisis. 1.Relieving poverty by donating household furniture and food2.Reducing homelessness by assisting resettlement3.Protecting the environment by promoting furniture re-use.

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Classification

- **How:** Provides Other Finance, Provides Services, Provides Advocacy/advice/information
- **What:** Education/training, The Prevention Or Relief Of Poverty, Environment/conservation/heritage
- **Who:** Children/young People, Elderly/old People, People With Disabilities, Other Charities Or Voluntary Bodies, Other Defined Groups, The General Public/mankind

Geography

- **Area of benefit:** UNDEFINED. IN PRACTICE, LOCAL
- Birmingham City
- Warwickshire
- Worcestershire

Finances

Period end	Income	Expenditure	Assets	Employees
2025-03-31	£617,244	£623,223	£212,739	13
2024-03-31	£637,575	£664,929	£218,718	12
2023-03-31	£554,269	£507,197	£253,075	16
2022-03-31	£474,793	£463,024	-	-
2021-03-31	£624,862	£504,134	£194,234	11

Trustees

Name	Role	Appointed
Ian Jones		2022-03-07
Peter Bruce Tack		2024-05-02
Richard Hand		2024-09-21
Sarah Sophia Reece-Mills		2021-11-19
Susan Jayne Burton		2022-10-18

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NEWSTARTS

England & Wales - Charity number 1128541

Accounts

TRUSTEES ANNUAL REPORT & DIRECTORS' REPORT

2024/25

Charity No: 1128541
Company No: 06809593

WELCOME

This report encompasses the period from April 2024 to March 2025. While we believed that the previous two years, had been challenging due to the ongoing cost-of-living crisis , the subsequent year has presented even greater difficulties for both the individuals and families we serve, as well as for our organization.
The continually rising costs have led to continuing demand for our services, with more families and individuals seeking assistance for the first time in their adult lives. Moreover, the growing number of people in need, coupled with our own escalating expenses, has strained our financial and staffing resources.
Throughout the past year, our efforts have remained focused on our three core objectives: alleviating and preventing poverty, addressing and preventing homelessness, and promoting environmental sustainability through re-use initiatives and the installation of solar panels, LED lighting and new plastic sheeting on the roof of our warehouse.

Alleviating and Preventing Poverty
Over the past year, we have successfully provided free furniture to 179 households, reflecting a decrease of 59% compared to the previous year, due to the long-term illness of a driver and challenges employing temporary drivers. Additionally, we distributed over 2,600 food parcels to families and individuals in need. A significant advancement in our efforts has been the implementation of one-on-one support through the Connect Centre, which we operate in partnership with Community Money Advice. This initiative has resulted in an increase in the number of individuals accessing our financial advice services, and our volunteers have played a crucial role in assisting with various Debt Relief Orders, enabling clients to regain control over their finances.

Moreover, our team has supported numerous individuals in budgeting by serving as accountability partners. Our community builders, who were part of the Worcestershire County Council's Asset-Based Community Development pilot, dedicated much of their time to engaging with residents and empowering them to recognize their potential for effecting change in their circumstances. Providing individuals with support in changing their futures provides greater level of engagement and allows them to plan their own path.

Alleviating and Preventing Homelessness
Our initiative has successfully assisted 92 households in transitioning from homelessness or temporary accommodation to stable housing. Providing furniture enables individuals and families to secure tenancies without incurring debt, which is crucial for fostering sustainable living. Our services create a pathway to tenancy that is often lacking in various regions across the country. Additionally, our money mentors have intervened in numerous instances where individuals faced eviction threats. Not only have we halted these evictions, but we have also worked collaboratively with clients to optimize their income levels and effectively manage debts and other expenses.

Protecting the Planet

Our third priority over the past year has been to establish our identity as an environmental project within the community. We have continued to collect furniture, but this year we were able to benefit from a government grant that allowed a number of sustainable imrovements to be made to our building in Bromsgrove

In the past year, we have successfully diverted 140 tonnes of furniture from landfills and, more importantly, have encouraged individuals and families to embrace the reuse of items. Additionally, we have provided school uniforms to over 650 children, ranging from coats and blazers to PE kits. We have continued to save food from landfill, in the region of eight tonnes and save individuals and families money.

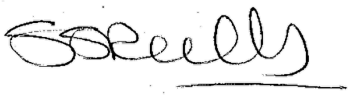
Preparing for the Future

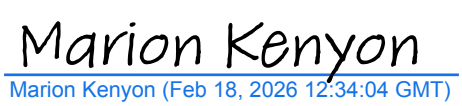
We have begun reviewing our processes and identifying where automation or semi-automation might save us time and make our processes more efficient. We are currently applying for grants to purchase equipment so that we can implement some of these changes.

Investing in Our Team

We continue to be a Real Living Wage employer and implemented the increase for all staff in receipt of the RLW. We also increased other salaries by 3% and a one-off payment of £500 (pro-rate for part-time staff) to all other staff.

We offer a diverse range of training courses and actively encourage individuals, both staff and volunteers, to request any additional training they believe would be beneficial. We are immensely grateful for the dedication of our volunteers over the past year, who have contributed their time and project, enabling us to meet the demands of our growing workload.





Sarah Reece-Mills
Chair of Trustees

Marion Kenyon
Chief Executive

STRATEGIC REPORT

How we made a difference in 2024/25

Preventing and alleviating homelessness and poverty

Our first objective in this period was to focus on our core work – to prevent and alleviate poverty and homelessness through the provision of free and affordable household items, including food.

In another incredibly difficult year, many households found themselves struggling to afford household essentials. There was an increase in the number of section 21 evictions generally and also in Bromsgrove and subsequent rehousing.

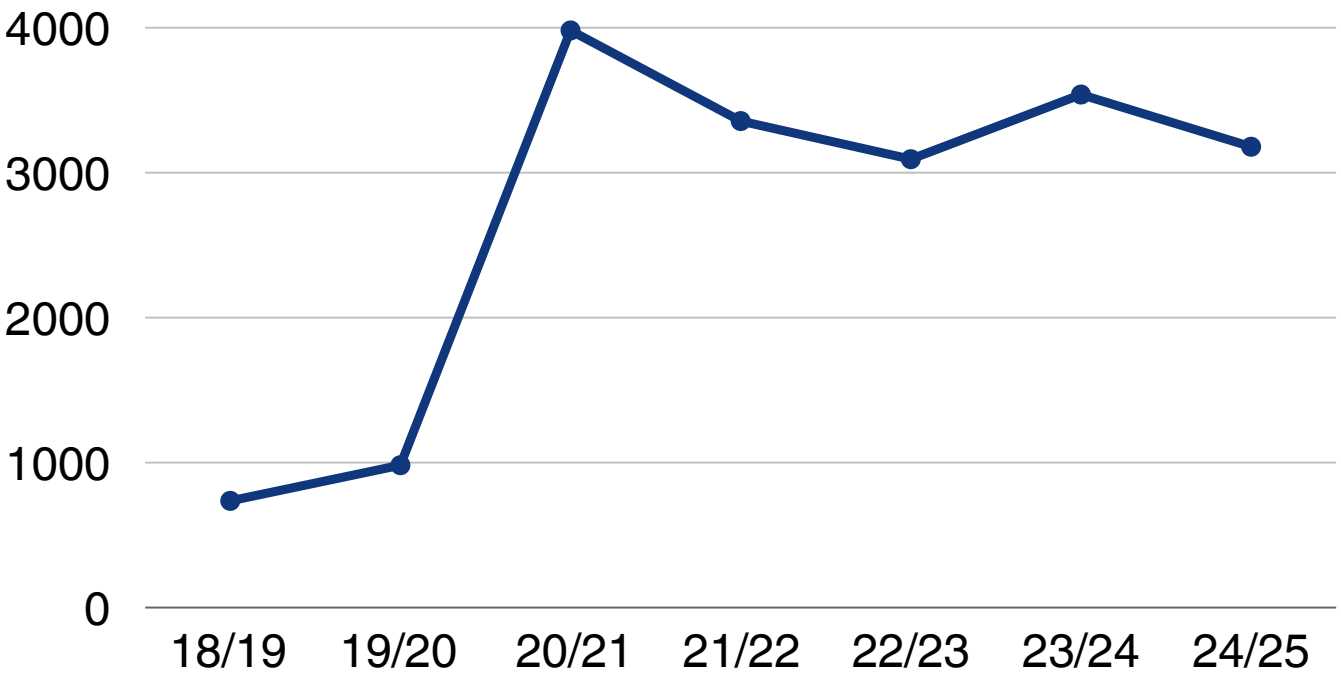
NewStarts played a key role in ensuring individuals and families were able to access furniture and food, either free or at affordable prices.

22,929

individuals and families we have supported through our wide range of services, 15% more than the previous year

3,179

people we have provided direct support to 10% less than the previous year,



Better outcomes for more families and individuals

Our Objectives Are

To prevent and alleviate homelessness through the provision of free and affordable furniture

To prevent and alleviate poverty through work placements, advice and training

To encourage and normalise the reuse of household items.

We will be led by

Data

Our People

Compassion

Learning

22,929

individuals, families & children were supported through one of our projects during 2024/25

We supported:

179 households provided with free furniture

11,073 individuals and families with affordable furniture

2,700 families & individuals with emergency food

1,827 individuals and families with affordable food

We saved:

157 tonnes rescued through free and affordable furniture

8 tonnes of surplus food
pieces of school uniform

13 colleagues

77 volunteers

2 showrooms
5 vans

Understanding our impact

NewStarts is dedicated to measuring, analyzing, and articulating the impact we have on the communities, families, and individuals we serve. We recognize that our services significantly and transformatively affect the lives of those who receive them. As a local charity, we strive to keep our communities informed about our ongoing efforts and new initiatives.

Given the diverse range of services we offer, consolidating them into a singular impact measurement can be challenging. Nonetheless, we do provide assessments of our impact in several key areas, including homelessness, poverty, and environmental sustainability.

Based on information gathered during the 2024/25 year we were able to divert **157 tonnes** of household items from landfill, which enabled **179** households to receive free furniture, reducing the levels of social isolation, stress, anxiety and fear for those households. Of those we were able to provide furniture for, **75%** were fulfilled within one month of the request being made. We were able to provide **2,700** food parcels, preventing many individuals and families from going hungry. We have also had the great support of over **70** volunteers and have also been able to support them during and sometimes after their period of volunteering with us.

We know that we are making a difference for many families and individuals in the north Worcestershire and south Birmingham areas and sometimes further afield and we are improving our data collection to ensure that the data we have makes it easier for us to show the difference that we are making.

Responding to the cost of living

Over the past year NewStarts has responded to the Cost-of-Living Crisis in four key ways:

Foodbank

Over the past year NewStarts had provided over **2,700** food parcels and supermarket vouchers to local individuals and families. The pilot to provide supermarket vouchers was tried for four months, however the demand outstripped our ability to afford the vouchers and so at the end of August we ceased the pilot and returned to food parcels that provide three days of food, including tins, packet, fresh fruit and veg and dairy items when available.

Community Supermarket

While the community supermarket was established as a response to food waste, it has also provided individuals and families with the opportunity to access fresh fruits and vegetables on a pay-as-you-feel basis. Due to the ongoing success of the supermarkets, we engaged with FareShare towards the end of the year and now provide a much wider range of food.

NewStarts Connect Centre

The NewStarts Money Mentors operating from our Connect Centre have successfully assisted 32 individuals facing challenging financial situations. Their efforts have included preventing evictions and ensuring that clients receive all eligible benefits through effective signposting. For many who utilize this service, financial worries significantly impact their mental health. Clients frequently express that simply having the opportunity to speak with someone instills a greater sense of confidence about their future.

Community Hub

The community hub in New Frankley has offered a welcoming space for individuals of all ages throughout the year, with ten regular users ranging from mens groups to money advice and craft groups to Tai Chi sessions, along with groups that use the space on an ad hoc basis

Supporting people into new tenancies or maintaining tenancies

The core of our work is to provide complimentary furniture to individuals and families who are either moving into new premises or require assistance in their current homes.

Over the past year, we have successfully furnished **179** households at a total cost of **£112,770**. This included:

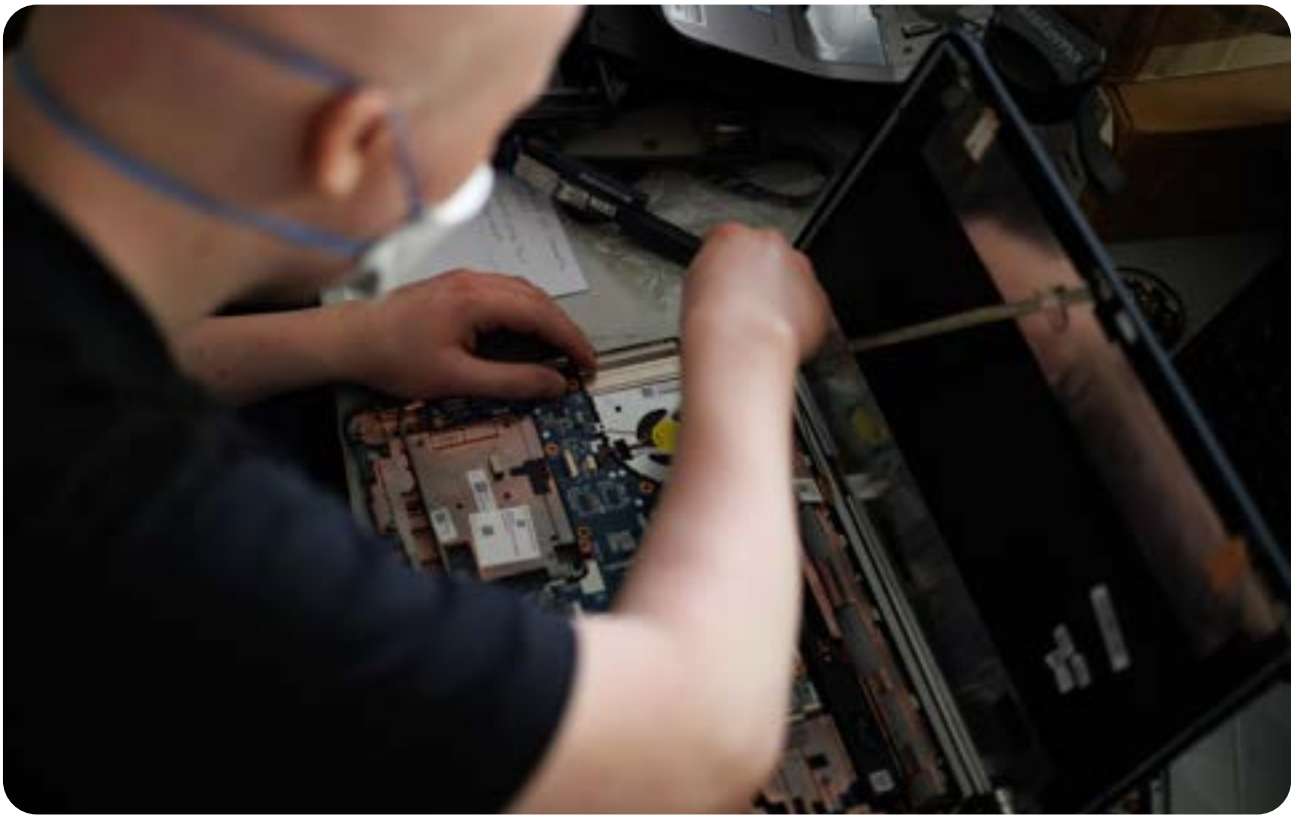
- **92** households who were previously homeless or in temporary accommodation
- **56** households where someone had a disability (this includes those with mental health illnesses)
- **40** households where someone was experience or had previously experienced domestic abuse.

The expenditure includes salaries for our administrative staff, logistics managers, and drivers, in addition to the costs associated with maintaining our vans, fuel expenses, and the collection, storage, and delivery of household items as well as the cost of the furniture provided.

Providing work placements and volunteering opportunities

The work that we undertake would not be posssible without our wonderful team of volunteers. Over the past year our 70 volunteers have contributed **8,021** hours to our work. These hours have a value, £108, 284, but are invaluable to us in providing our services. Volunteers fulfil a wide range of roles including driving, warehousing, administration, cooking, cleaning, foodbank, uniform bank, money mentors, computer technicians as well as other duties.

Many of our volunteers have been unemployed for some time and find they struggle with self-esteem and confidence issues. We are able to provide inhouse training for all volunteers to undertake their roles as well as more formal training if it is required. It is wonderful to see individuals growing and developing their skills during their time with us, and over the last year we have had the pleasure of working with 77 volunteers.



Generating Income

Affordable Household Items

One of the primary methods by which we generate revenue is through the sale of affordable household items, ranging from cutlery and computers to sofas and sandwich makers. A diverse array of products is available in our showrooms located in Bromsgrove and New Frankley, with plans to expand to Redditch shortly.

Income across our showroom estates increased slightly in 24/25 (4%), from £202,816 in the 23/24 fiscal year to **£212,484.97** in 24/25. We have received a very positive response to our new initiative, the vintage area at our Bromsgrove location, and we aim to replicate this concept across our other sites. Additionally, we are capitalizing on the growing trend of thrift shopping. We had hoped to increase use of the Charity Retail Gift Card, but uptake has remained poor.

While we anticipated a decline in donations due to the cost-of-living crisis, this trend has not yet materialized. We remain optimistic that the influx of donated items will continue to be robust over the next year.

Sales of our affordable household items and computers contribute approximately a third of our overall income.

Fundraising

Our fundraising over the past year including grants and donations raised **£313,248.**

In a time when things are challenging for many we are grateful for the support we have continued to have from a wide range of supporters. Without this help from individuals, companies, public sector and grant-giving bodies we would not have been able to achieve all that we have and helped individuals and families from our local communities.

To all those who have supported us - THANK YOU - from everyone at NewStarts. Every gift, every piece of furniture, every tin of food, every grant, means that one less household is ‘making do’, one less household is going hungry. Lives are being transformed.

Increasing Public Support

This year, we have dedicated significant effort to enhancing our presence on social media by actively engaging with our audience and responding to comments. Additionally, we have focused on educating the public about the diverse range of work we undertake. As a result, we have successfully engaged with a broader audience, leading to increases in both our social media following and overall reach throughout the year.

Improving our supporter experience

We know that the supporter experience is important and we are therefore working on how to improve the experience our supporters have, including modernising our systems.

Support from Individuals

We received **£28,611** in donations from individuals and organisations, including local churches.
The encouragement we receive from diverse groups is invaluable. During the COVID-19 pandemic, the local rugby club initiated a "new toy" drive, which has continued to ensure that over 500 children received presents last Christmas. Local Cubs and Scouts groups organize food drives that significantly contribute to maintaining our food bank's inventory, while many local schools and churches generously donate their harvest collections to support our efforts.
The issues of poverty, debt, and homelessness are of great concern to many. Our community recognizes that our initiatives help alleviate these challenges. However, we are eager to collaborate with local communities to proactively prevent these issues, an area we aim to expand upon in the coming year.
Additionally, we are developing our narrative around climate justice, as we recognize that this is also a pressing issue for many individuals. Much of our work contributes to the protection of the planet, aligning with the values of those who are passionate about environmental sustainability.

Support from trusts, foundations and individuals

We sincerely appreciate the support from foundations, trusts, and individuals, as it is vital for the continuation of our work.

T**he Greggs Foundation** generously provided a further grant of £20,000, which has facilitated our ongoing efforts in South Birmingham. This funding has enabled us to offer free furniture, emergency food assistance, and maintain a community hub that provides a warm space and refreshments throughout the winter months.
Additionally, **the National Lottery** has continued its three-year funding with a further contribution of £60,000 towards our core operational costs, allowing us to sustain our services across both sites.
Furthermore, we are grateful to **Nationwide Building Society** for their funding of £59,500, which continues to support our initiatives in Bromsgrove. This funding not only aids our furniture and food banks but also contributes to our uniform bank and financial advice services.
Lastly, we are grateful to Groundwork UK and DCMS for providing a grant with which we were able to upgrade our lighting, install double glazing and fit solar panels, making our Bromsgrove site more sustainable.

In addition a number of other trusts and foundations awarded us grants that have enabled the work across both our sites.

Supported by nationwide

Department for Digital, Culture, Media & Sport

GROUNDWORK

Bromsgrove District Council

GREGGS FOUNDATION

Redditch Borough Council

Ensuring voices of those living in poverty are heard

Over the past year, we have continued to collaborate with various organizations in the Bromsgrove area to establish a Poverty Truth Commission. This commission will be dedicated to engaging with individuals experiencing poverty, actively listening to their perspectives, and working alongside commissioners to identify strategies that will reduce, if not eradicate, poverty and its impact on the lives of individuals and families. We firmly believe that transforming this vision into reality is achievable within the Bromsgrove area.

Normalising the use of pre-loved items and preventing waste

This year, we have dedicated significant effort to promoting the normalisation of pre-loved items, including household goods and uniforms. This initiative is vital for environmental sustainability, as it helps reduce the influx of usable items into landfills. It is estimated that at least 20% of household items are reusable, and it is our responsibility to ensure that all reusable items are reused effectively.

Moreover, we are committed to combating food waste that ends up in landfills. Globally, it is reported that 40% of all food produced never reaches consumers. To address this critical issue, we are proud to collaborate with FareShare and Neighbourly to mitigate food waste at the local level.

Financial Review

How our finances look

As we conclude the 2024/25 fiscal year, we find ourselves facing a deficit, which is disheartening given the considerable efforts invested in both retail operations and fundraising initiatives, however it is significantly less than the previous year and shows a move in the right direction. Nonetheless, it is important to note that we maintain a robust reserves position.

Results for 2024/25

In 2024/25 NewStarts made a deficit of **£5,979**, compared to a deficit of **£34,357** for 23/24.

Our total income for the year was **£617,244** for the year, compared with **£639,632** in 23/24 a 10% decrease year on year across all our activites.

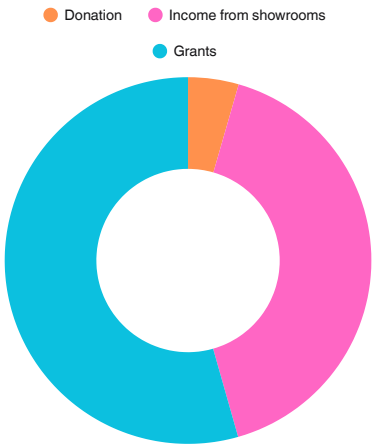
Our retail teams, furniture, IT and food achieved a fantastic performance this year, generating an income of **£228,003,** creating an increase from £226,135 in the previous year.

The income generated from donations and legacies amounted to **£332,276**, reflecting an decreaase of £40,500 compared to the previous year's total of £372,776. This is disappointing and further emphasises the need for us to increase our sales and both individual and corporate donors over the next year to reduce the pressure on grant funding.

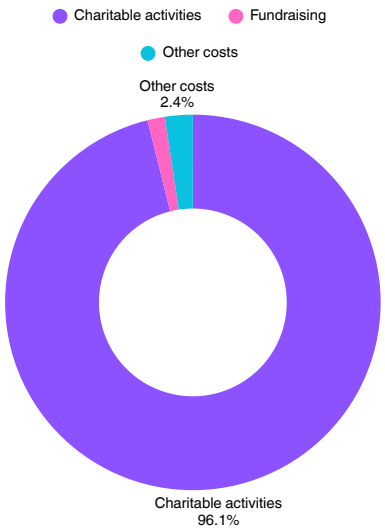
Our most significant area of expenditure is staff costs of £271,221 which decreased by £15,072 from 23/24, the decrease being largely due to a staff absence

Total expenditure reduced by £50,776 to £623,223 from £673,989 in 23/24, with the most significant decreases being in our foodbank provision, which returned to pre-COVID three days, although still maintained fresh items.

Total Income



Total Expenditure (to be updated)



Our position at end of year

Our reserves are represented by the fund balances in the balance sheet.

The level of our reserves is determined by balancing two objectives: 1) maintaining sufficient reserves to enable us to continue our work when faced with difficult financial circumstances; and 2) making sure we maximise the resources used for charitable purposes. This means our reserves level needs to be adequate to allow us to address potential deficits that may arise from our charitable activities, trading and other activities. It also needs to give us sufficient time to adjust our approach to meet changing circumstances without unnecessarily removing funds from addressing our charitable purposes. The Covid-19 crisis, recent geo-political events and the resulting inflationary pressures are perfect examples of the need for us to maintain a healthy reserves balance as we were able to maintain stable operations, whilst continuing to protect front-line services.

The balance sheet shows a net asset position of £212,739. It also shows total unrestricted reserves (reserves that have no restrictions on how they are used) of £101,657.

At the end of March 2024 the unrestricted reserves of the charity were £151,734 (2023: £37,657)

Going Concern Statement

We ended 2024-25 in a less strong financial position than we would have liked and our free reserves do not achieve our target of having three months unrestricted funds. Subsequent to the end of year we have also been hit with a road closure near our Bromsgrove site, which significantly affected our income, however with considerable effort in applying for grants we still have sufficient funds to continue our work. We will continue to closely monitor the impact of both central and local government decision-making on its funding to the sector and specifically the services we provide, along with assessing the state of the economy, and we will take action as needed. Given the strength of our balance sheet – and the availability and liquidity of the charity's free cash reserves and unrestricted investments – the Trustees have not identified any material uncertainty that would cast doubt on the charity's ability to continue. The Trustees therefore consider it appropriate for the accounts to be prepared on a going concern basis.

Principal Risks and Uncertainties

The Board of Trustees has responsibility for ensuring that there are adequate and effective risk management protocols and systems of internal controls in place to manage NewStarts major risks and support the achievement of our strategic objectives. This responsibility is discharged by reviewing the strategic risks at each meeting. NewStarts risk management framework is designed to support informed decision-making regarding the risks which may affect the achievement of its objectives. It also provides a consistent approach to identifying, assessing, and dealing with the risks which NewStarts faces to ensure that they do not exceed the level of risk NewStarts is willing to accept. The framework is designed to manage, rather than to eliminate, the risks to objectives and to provide reasonable, but not absolute, assurance against material misstatement or loss. Processes are in place to manage the key risks that could affect NewStarts ability to achieve its objectives, including the following:

- A risk escalation protocol, to identify risks at department and regional level and ensure that, where applicable, these are included in the 'Corporate Risk Register', which is subject to regular Corporate Leadership Team and Trustee review.
- Regular 'horizon scanning' exercises by the charity's senior management team, identifying risks and emerging trends to ensure we are equipped to adapt.
- A framework of delegated authority, with detailed procedures setting out the governance and decision making process for key corporate decisions.
- A whistleblowing policy, which is communicated to and accessible by all NewStarts colleagues including volunteers. All whistleblowing cases are subject to independent review, and investigation by the independent Audit & Assurance team.

Plans for future periods

In the 2025-2026 financial year we will continue to focus our resources on:

a. Supporting the individuals and families who need us most – especially in the context of the cost-of-living crisis. This includes continuing to provide direct support with essentials like household items, food and uniform. Alongside this, we are continuing to work with partners to speak out around the issues of social and climate justice.

b. Investing in our colleagues, improving how we engage with and listen to the ideas of both staff and volunteers

c. Updating core technology infrastructure, so we can operate more efficiently and effectively, and focus more resource on our core work.

Our Structure, Governance and Management

NewStarts is a company limited by guarantee (registered in England, company number 6809593). It operates throughout Worcestershire, Warwickshire and the City of Birmingham and is a charity registered in England and Wales (Charity Commission registration number 1128541). It is governed by its Articles of Association, last revised in 2009. The Articles of Association set out the charitable purposes for public benefit in the following terms:

a. To alleviate poverty through providing practical help to families and vulnerable people and access to free and discounted household items
b. To assist in the settlement of homeless and other vulnerable people who are in need, hardship or distress through offering support and advice, and opportunities for learning and work experience
c. To relieve poverty and protect and preserve the environment for the public benefit by promoting and enabling the reuse of unwanted household goods.

The Board of Trustees may at any time appoint people who are willing to act as Trustees. The appointment of Trustees is undertaken on a one-to-one basis, with some in-house and some external training.

The Board of Trustees met four times for scheduled meetings in 2024-25.

The day-to-day management and operation of the Charity is delegated to the Chief Executive (M Kenyon) and relevant staff who are accountable to the Trustees

Trustees are expected to take a close interest in the operations and outcomes of the charity, and to meet regularly to review the business of the charity. The main responsibilities of the Board of Trustees are:

- To ensure the charity is carrying out its purpose for the public benefit
- To comply with the Charity's governing document and the law
- To act in the Charity's best interest
- To manage the Charity's resources responsibly
- To act with reasonable care and skill
- To ensure accountability within the charity, as well as when responsibility is delegated to staff or volunteers.
- To comply with the statutory accounting and reporting requirements

Reference and Administrative Details

Registered Company No:
06809593

Registered Charity No:
1128541

Registered Office
1 Sherwood Road
Bromsgrove
B60 3DR

Trustees
Sarah Reece-Mills
Ian Jones
Peter Tack (joined 2nd May 2024)
Terese Down (resigned 22nd July 2024)
Richard Hand
Sarah Jayne Burton

Key Personnel
Marion Kenyon (Chief Executive)

Independent Examiner
Horizon FD Services Ltd
124 City Road
London
EC1V 2NX

Accountants
It Doesn't Have To Cost The Earth
47 St Dunstans Close
Worcester
WR5 2AJ

Solicitors
Star Legal
70 The Strand
Bromsgrove
B61 8DQ

Bank
Barclays Bank
1-3 Haymarket Towers
Leicester
LE1 1WA

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

Statement of Trustees' Responsibilities

Statement of Trustees' Reponsibilities

The Trustees are responsible for preparing the Annual Report, which incorporates the Strategic Report, and the financial statements in accordance with applicable law and regulations.

Company law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and charity and of the incoming resources and application of resources, including the income and expenditure, of the group and charity for that period. In preparing these financial statements, the Trustees are required to: • select suitable accounting policies and then apply them consistently; • make judgements and estimates that are reasonable and prudent; • state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the f inancial statements; • prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business. The Trustees are responsible for keeping adequate accounting records that show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Financial statements are published on the charity's website, in accordance with United Kingdom legislation that governs the preparation and dissemination of financial statements. This may vary from legislation in other jurisdictions. Trustees are responsible for the maintenance and integrity of the Group's website. They are also responsible for the ongoing integrity of the published financial statements.

The Trustees confirm that, so far as they are aware, there is no relevant audit information of which the charity's auditor is unaware. They have taken all the steps that they ought to have taken as Trustees in order to make themselves aware of any relevant audit information and to establish that the charity's auditor is aware of that information

Independent Examiner's Report

Independent Examiner's Report to the Trustees of NewStarts Charitable Company

I report to the trustees on my examination of the accounts of NewStarts ("the Company") for the year ended 31 March 2025.

Responsibilities and basis of report

As the charity trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the Company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Chartered Institute of Management Accountants, which is one of the listed bodies.

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the applicable requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Signed:

Mehal Shah (Feb 18, 2026 21:14:25 GMT+7)

Mehal Shah ACMA CGMA

Horizon FD Services Ltd, 124 City Road, London, EC1V 2NX

Date: 16th February 2026

Financial Statements

New Starts

Statement of Financial Activities

(including the Income and Expenditure Account)
For the year ended 31st March 2025

	Notes	31 March 2025 Unrestricted funds £	Restricted Funds £	Total funds £	31 March 2024 Unrestricted funds £	Restricted Funds £	Total funds £
Incomeandendowments from:							
Donations and Legacies	2	19,028	313,248	**332,276**	29,250	343,526	**372,776**
Charitable Activities	3	265,957	0	**265,957**	264,799	0	**264,799**
Other Income		19,011	0	**19,011**	2,057	0	**2,057**
Total Income		303,996	313,248	**617,244**	296,106	343,526	**639,632**
Expenditure on:							
Raising Funds	4	548	9,024	**9,572**	711	8,349	**9,060**
Charitable Activities	5	353,318	260,333	**613,651**	290,966	373,963	**664,929**
Total Expenditure		353,866	269,357	**623,223**	291,677	382,312	**673,989**
Net income/(expenditure)		(49,870)	43,891	**(5,979)**	4,429	(38,786)	**(34,357)**
Transfers between funds		(207)	207	**0**	109,648	(109,648)	**0**
Net movement in funds		(50,077)	44,098	**(5,979)**	114,077	(148,434)	**(34,357)**
Reconciliation of funds:							
Total funds brought forward		151,734	66,984	**218,718**	37,657	215,418	**253,075**
Total funds carried forward		101,657	111,082	**212,739**	**151,734**	**66,984**	**218,718**

The notes on pages 29 to 36 form an integral part of the financial statements.

The statement of financial activities includes all gains and losses recognised in the year.
All income and expenditure derive from continuing activities.
The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

New Starts

Company number: 06809593

Balance Sheet

Asat31stMarch 2025

	Notes	31 March 2025 £	31 March 2024 £
Fixedassets			
Tangible Assets	10	386,013	352,780
Total fixedassets		386,013	352,780
Currentassets			
Stock		2,597	2,597
Debtors	11	13,974	20,442
Cash at bank and in hand		148,193	180,731
Total currentassets		164,764	203,770
Creditors: amounts falling due within one year	12	(124,037)	(25,338)
Net current (liabilities)/assets		40,726	178,432
Total assets less current liabilities		426,740	531,212
Creditors: amounts falling due after 1 year	13	(214,001)	(312,494)
Total net assets		**212,739**	**218,718**
Funds			
Unrestricted funds		101,657	151,734
Restricted funds	18	111,082	66,984
		212,739	**218,718**

For the year ended 31 March 2025 the Company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

(i) The members have not required the Company to obtain an audit of its accounts for the year in question in accordance with section 476;

(ii) The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities:

Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The Financial Statements were approved by the Board of Trustees and authorised for issue on

…… (date) and were signed on its behalf by:

Richard Charles Hand (Feb 18, 2026 13:06:52 GMT)

New Starts

Cash Flow Statement

As at 31st March 2025

	Notes	31 March 2025	31 March 2024
		£	£
	16		
CASH INFLOWS FROM OPERATING ACTIVITIES		**58,285**	**(912)**
CASH OUTFLOW FROM INVESTING ACTIVITIES			
Payment to acquire tangible fixed assets		(52,431)	-
CASH OUTFLOWS FROM FINANCING ACTIVITIES			
Bank loanrepayment		(10,095)	(9,659)
Bank interest paid		(28,297)	(28,757)
NETCASHOUTFLOW FROM INVESTING ACTIVITIES		**(90,822)**	**(38,416)**
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS		**(32,538)**	**(39,328)**
CASH AND CASH EQUIVALENTS AT THE START OF PERIOD		180,731	220,059
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD		**148,193**	**180,731**
CASH AND CASH EQUIVALENTS CONSISTS OF:			
Cash at bank and in hand		**148,193**	**180,731**

Notes to the Financial Statements

1a) Charity status

NewStarts is a charitable company limited by guarantee, without share capital. The charity is governed by it's Articles of Association, dated 04 February 2009 and subsequently amended on 08 March 2009. The charity was registered with the Charity Commission on 13 March 2009 with the registered charity number 1128541 and the registered company number 06809593. The principal address and registered office of NewStarts is 1 Sherwood Road, Bromsgrove, B60 3DR.

NewStarts is a public benefit entity.

1b) Basis of preparation

The financial statements have been prepared in accordance with the Statement of Recommended Practice for Charities (Charities SORP 2019), applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland, the Charities Act 2011 and the Companies Act 2006.

The financial statements have been prepared on the historical cost basis unless otherwise stated in the relevant accounting

The financial statements are prepared in sterling, which is the functional currency of the Charity.

1c) Preparation of the accounts on a going concern basis

Atthe time of approving the financial statements, the Trusteesconsider that there are no material uncertainties about the charity's ability to continue as a going concern. In arriving at this conclusion, the trustees have taken into account a minimum period of 12 months from the date of the approval of the accounts.

1d) Fund accounting

TheCharity maintainsvarious types of funds as follows:

Unrestricted Funds: These are funds that are expendable at the discretion of the Trustees in the furtherance of the objectives of the Charity. Designated funds are unrestricted funds of the charity which the trustees have decided at their discretion to set aside to use for a specific purpose.

Restricted Funds: Funds which the donor has specified are solely to be used for particular activities or projects within the objects of the charity.

1e) Incoming resources

Incomeis recognised in the Statement of Financial Activities once the Charity has entitlement to the income, any performance conditions attached to the income have been met, it is probable that the income will be received and the amount of income receivable can be measured reliably. The following specific policies apply:

(a) Voluntary income by way of donations and grants is included in full in the Statement of Financial Activities when it is
(b) Items donated and sold through the Charity's shop are included as incoming resources within activities for generating funds when they are sold.

No amount is included in the financial statements for volunteer time in line with the Charities SORP (FRS 102). Further detail is supplied in the Trustees' Annual Report.

1f) Expenditure

All expenditure is accounted for under the accruals basis and recognised when NewStarts has a legal or constructive obligation to make a payment. All expenditure directly relates to the objects of the Charity and is shown inclusive of VAT.

Expenditure has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with the use of the resources.

1g) Operating Leases

All leases are operating leases and are charged to expenditure on a straight line basis over the term of the lease. The Charity has short-term arrangements to lease retail premises space from third parties.

1h) Tangible Fixed Assets

Tangible fixed assets areheld at cost less accumulated depreciation. The minimum thresholds for capitalisation are:

Land, Buildings and improvements:	£5,000
Plant and machinery, motor vehicles and computer equipment:	£1,000

Assets are depreciated over their useful economic lives on a straight-line basis:

Freehold land is not depreciated	
Freehold buildings	2% on cost (50 years)
Improvement to property	20% on cost (5 years)
Solar Panels	4% on cost (25 years)
Plant & Machinery	33% on cost (3 years)
Motor Vehicles	33% on cost (3 years)
Computer Equipment	33% on cost (3 years)

1i) Impairment

Assets notmeasured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the SOFA unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

1j) Inventories
Stockandinventories are stated at the lower of cost and estimated selling price less costs to sell.

1k) Debtors
Debtorsinclude trade debtors and certain other financial instruments (see note 1m), prepayments, accrued income, gift aid and corporate donations. Prepayments are payments made for goods or services that will be received in the future. These are initally recorded as assets and amortised over time as the benefit of the prepaid expense is realised. Accrued income corresponds to the income earned during the period but not yet collected from the customer.

1l) Creditors and provisions
Creditors include tradecreditors and certain other short and long-term financial instruments (see note 1m).

Provisions are recognised when an event has taken place that gives rise to a legal or constructive obligation, a transfer of economic benefits is probable, and a reliable estimate can be made. Provisions are measured as the best estimate of the amount required to settle the obligaiont, considering the related risks and uncertainties, and the related increases are generally charged as an expense to profit or loss.

1m) Financial Instruments
The charity has financial assets and financial liabilities that qualify as basic financial instruments recognised under Section 11 of FRS 102.

The charity enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors.

Debt instruments (other than those wholly repaymable or receivable within one year), including account receivables and payables, are initially measured at the transaction price (adjusted for transaction cost) and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of cash or other consideration expected to be paid or received. Subsequent measurement is at amortised cost.

1n) Pensions

NewStarts operates a defined contribution pension scheme. The scheme is a post-employment benefit scheme under which the charitable company pays contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension schemes are recognised as an expense in the Statement of Financial Activities in the periods to which they relate.

1o) Tax

As a registered charity, the charitable company is exempt from taxation of its income and gains to the extent they fall within the charity exemptions in the Corporation Taxes Act 2010. The charitable company is also relieved from VAT registration on its sale of goods, as all such sales are based on goods freely donated.

1p) Judgements and estimates

In applying the charity's accounting policies, the Trustees are required to make judgements, estimates and assumptions in determining the carrying amounts of assets and liabilities. The Trustees' judgements, estimates and assumptions are based on the best and most reliable evidence available at the time when the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectivity involved in making such judgements, estimates and assumptions, the actual results and outcomes may differ.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to the accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and future periods, if the revision affects both current and future periods.

Notes to the accounts

2) Income from Donations and Legacies

	2025			2024		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
	£	£	£	£	£	£
Donations	13,551	15,060	28,611	19,670	210	19,880
Grants	5,477	298,188	303,665	9,580	343,316	352,896
	19,028	**313,248**	**332,276**	**29,250**	**343,526**	**372,776**
AnalysisofGovernmentgrantsincluded above:						
Birmingham City Council		8,000	8,000		6,200	6,200
Bromsgrove District Council		105,635	105,635		89,513	89,513
National Lottery		60,000	60,000		60,000	60,000
Redditch Borough Council		10,000	10,000		10,000	10,000
	0	**183,635**	**183,635**	**0**	**165,713**	**165,713**

3) Income from Charitable Activities

	2025			2024		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
	£	£	£	£	£	£
Display room income	212,485	0	212,485	204,816	0	204,816
Landfill re-use credits	7,955	0	7,955	6,164	0	6,164
IT income	6,161	0	6,161	8,488	0	8,488
Collection & delivery donations	6,376	0	6,376	10,291	0	10,291
Service level agreements	30,000	0	30,000	32,500	0	32,500
Food	2,981	0	2,981	2,540	0	2,540
	265,957	**0**	**265,957**	**264,799**	**0**	**264,799**

4) Expenditure on Raising Funds

	Basis of allocation	2025			2024		
		Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
		£	£	£	£	£	£
Staff Costs	Time based	460	7,571	8,031	620	7,285	7,905
Overheads	Usage	88	1,453	1,541	91	1,064	1,155
		548	**9,024**	**9,572**	**711**	**8,349**	**9,060**

5) Expenditure on Charitable Activities

	Note	*Basis of allocation*	2025 Total	2024 Total
			£	£
Staff costs	9	Time based	271,221	286,293
Premises		Usage	45,905	37,319
Office costs		Usage	14,937	12,258
Repairs and maintenance		Direct	34,886	30,983
Provision of welfare		Direct	106,554	179,076
Motor and travel		Direct	33,130	27,024
Professional & Insurance		Usage	47,218	36,221
Advertising		Direct	1,986	5,211
Waste disposal		Direct	7,766	5,353
Other costs		Direct	15,263	3,006
Bank interest		Usage	28,297	28,757
Depreciation	6	Usage	5,587	12,779
			612,751	664,280
Governance costs	7	Direct	900	650
			613,651	**664,930**
Unrestricted funds			353,318	290,966
Restricted funds			260,333	373,963
			613,651	**664,929**

6) Net income / (expenditure)

Net income for the year is stated after charging:

		2025	2024
		£	£
Depreciation - owned assets		5,806	12,998
Included within:			
Raising funds	Note 4	219	219
Charitable activities	Note 5	5,587	12,779
		5,806	**12,998**

7) Independent Examiners' Remuneration

Independent examination fees for the year were £900 (2024: £650)

8) Trustees' remuneration and expenses

There were no trustees' renumeration or other benefits for the year ended 31 March 2025 (2024: £nil)

There were no trustees' expenses for the year ended 31 March 2025 (2024: £nil)

The charity's insurance policy includes trustees' indemnity cover.

9) Staff costs

No employee of the charity received employee benefits for the reporting period of more than £60,000.

The average number of employees during the year was as follows:

	2025	2024
Chief Executive	1	1
Staff managers	4	4
Operational and administrative staff	8	9
	13	**14**

The costs incurred in respect of these employees were:

		2025	2024
		£	£
Salaries and wages		256,857	270,543
Social security costs		15,003	15,726
Pension costs		7,392	7,929
		279,252	**294,198**
Included within:			
Raising funds	Note 4	**8,031**	7,905
Charitable activities	Note 5	**271,221**	286,293
		279,252	**294,198**

No employee received total employee benefits (excluding employer pension costs) of more than £60,000.

The charity considers its key management personnel to be the Trustees and the Chief Executive. During the year the total paid to key management personnel was £49,850 (2024 £49,098).

10) Tangible Fixed Assets

	Freehold Property	Improvements to Property	Solar Panels	Plant & Machinery	Motor Vehicles	Computer Equipment	Total
		£	**£**	**£**	**£**	**£**	**£**
COST					61,719		
At 1 April 2024	387,127	13,620	0	15,203	4,000	4,203	481,872
Additions		25,156	23,275		22,794		52,431
Disposals (write off of stolen van)					42,925		22,794
At 31 March 2025	387,127	38,776	23,275	15,203		4,203	511,509
DEPRECIATION							
At 1 April 2024	47,738	13,620	0	15,203	48,328	4,203	129,092
Charge for the year	5,476				330		5,806
Disposals (write off accum. Depn of stolen van)					9,403		9,403
At 31 March 2025	53,214	13,620	0	15,203	39,255	4,203	125,495
NET BOOK VALUE							
At 31 March 2025	333,913	25,156	23,275	0	3,670	0	386,013
At 31 March 2024	339,389	0	0	0	13,391	0	352,780

11) Debtors

	2025	**2024**
	£	**£**
Trade debtors	1,487	8,667
Other debtors	37	-
Rent deposit	1,875	1,875
Reserve gift aid	500	500
Prepayments and accrued income	10,074	9,400
Total	**13,974**	**20,442**

12) Creditors: amounts falling due within one year

	2025	**2024**
	£	**£**
Bank loans and overdrafts (see note 14)	99,355	10,957
Trade creditors	15,175	5,867
Social security and other taxes	4,167	5,462
Other creditors	895	1,243
Accruals	4,445	1,809
Total	**124,037**	**25,338**

13) Creditors: amounts falling due after more than one year

	2025 £	2024 £
Bank loans (see note 14)	214,001	312,494

14) Bank Loans

An analysis of the maturity of the loans is provided below:

	2025 £	2024 £
Amounts falling due within one year on demand:		
Bank loans	99,355	10,957
Amounts falling due between one and two years:		
Bank loans	7,538	98,966
Amounts falling due between two and five years:		
Bank loans	27,348	25,207
Amounts falling due after more than five years:		
Bank loans	179,115	188,321

15) Secured Debts

The following secured debts are included within creditors

	2025 £	2024 £
Bank loans	313,356	323,451

The Charity Bank Limited hold a charge over the company which covers the freehold property.
Big Issue Invest hold a charge over the company which covers the freehold property.

16) Cash Inflow from Operating Activities

	2025 £	2024 £
Net income for the year	(5,979)	(34,357)
Bank Interest payable	28,297	28,757
Depreciation and impairment/write off of tangible fixed assets	19,197	12,998
(Increase) in stock	(0)	0
(Increase)/decrease in debtors	6,468	(3,238)
Increase/(decrease) in creditors	10,301	(5,072)
	58,285	(912)

17) Movement in Funds

	Balance at 01 April 2024	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2025
	£	£	£	£	£
Unrestricted Funds (inc. unspecified)	151,734	303,996	(353,866)	(207)	101,657
Restricted Funds	66,984	313,248	(269,357)	207	111,082
Total Funds	218,718	617,244	(623,223)	0	212,739

Prior year comparative	Balance at 01 April 2023	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2024
	£	£	£	£	£
Unrestricted Funds	37,657	296,106	(291,677)	109,648	151,734
Restricted Funds	215,418	343,526	(382,312)	(109,648)	66,984
Total Funds	253,075	639,632	(673,989)	0	218,718

18) Restricted Funds

The income funds of the charity include restricted funds comprising of the following unexpended balances of donations and grants held on trust for specific purposes:

	Balance at 01 April 2024	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2025
	£	£	£	£	£
Albert Hunt Awards for All BDC -	0	8,000	0		8,000
Community Builder BDC -	6,239	0	(5,489)		750
Furniture HS5 -	0	37,135	(37,135)		(0)
Bromsgrove Council Foodbank and Supermarket V	0	15,000	(15,000)		0
BDC - Household Support Fund 6 -	0	16,000	(16,000)		0
Food Bromsgrove District Council -	0	18,500	(18,500)		0
Cost of Living	0	19,000	0		19,000
Beatrice Lang Trust	3,120	0	(2,744)		376
Birmingham City Council	0	8,000	(8,000)		0
DCMS	0	58,974	0		58,974
DMF Ellis	0	5,000	(5,207)	207	0
Eveson Charitable Trust	0	20,000	(20,000)		0
Grantham Yorke Greggs Foundation	0	4,000	(999)		3,001
Laslett's	6,026	20,000	(26,026)		0
Library Events	0	6,449	(6,449)		0
Michael Marsh	790	0	(577)		213
NLCF -	3,120	0	(2,744)		376
Cost of Living	0	0	0		0
National Lottery Community Fund	0	60,000	(57,772)		2,228
Nationwide Building Society	44,570	0	(26,781)		17,789
Poverty Truth Commission Project	0	5,000	(5,000)		0
Redditch Council -	0	10,000	(10,000)		0
Furniture Project Rotary -	0	400	(400)		0
Foodbank	3,120	0	(2,744)		376
Rowlands Others	0	1,790	(1,790)		0
	66,984	313,248	(269,357)		111,083
Total Restricted Funds				207	

Prior Year comparison	Balance at 01 April 2023	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2024
	£	£	£	£	£
Antony Jurgen Charitable Trust	0	3,000	(3,000)	0	0
Arnold Clark	1,000	0	(1,033)	33	0
Awards for All	10,000	0	(3,009)	(752)	6,239
BARN Lottery	1,098	0	(1,098)	0	0
BARN NAVCA	1,000	0	(1,000)	0	0
Beatrice Lang Trust	5,000	0	(1,504)	(376)	3,120
Birmingham City Council	0	6,200	(6,218)	18	0
Bromsgrove District Council (Community Builders)	107,578	49,513	(49,513)	(107,578)	0
Bromsgrove District Council (Food)	(30)	0	(1,533)	1,563	0
Cadbury Charitable Trust	1,000	0	(1,004)	4	0
Crowdfunder	3,477	0	0	(3,477)	0
Foodbank	0	210	(165)	(45)	0
Frankley Parish Council	698	0	(698)	0	0
Greggs Foundation	0	20,000	(13,974)	0	6,026
Heart of England Community Foundation	0	5,000	(5,000)	0	0
HS4 Bromsgrove	0	40,000	(40,000)	0	0
INMAN Charity Trust	0	5,000	(5,092)	92	0
JH Rausing Trust	40,680	0	(40,695)	15	0
Lasletts	0	6,063	(6,014)	(49)	0
Library Events	0	2,000	(1,210)	0	790
Lord Austin Trust	0	1,500	(1,526)	26	0
Lord Barnby Foundation	3,000	0	(3,000)	0	0
Mitchell Marsh	5,000	0	(1,504)	(376)	3,120
National Lottery Community Fund	0	60,000	(59,983)	(17)	0
National Lottery Community Fund Cost of Living)	0	67,040	(66,941)	(99)	0
National Lottery Partnership	20,011	0	(20,011)	0	0
Nationwide Building Society	0	59,500	(14,930)	0	44,570
Peoples' Postcode Lottery	9,570	0	(9,541)	(29)	0
Reddich Borough Council	0	10,000	(10,000)		
Roger & Douglas Turner	0	3,000	(3,089)	89	0
Rowlands	5,000	0	(1,504)	(376)	3,120
Schroder Charitable Trust	0	4,000	(4,000)	0	0
Southall Trust	0	1,000	(1,000)	0	0
Worcestershire Community Fund	1,336	0	(1,336)	0	0
Other	0	500	(2,186)	1,686	0
	215,418	343,526	(382,311)	(109,648)	66,985
Total Funds					

18) Restricted Funds (cont'd)

Funders in excess of £20,000 (2024-25)	Description of Funding
Bromsgrove District Council (BDC)	Fundingfrom BDC as part of the WCC Public Health pilot to fully fund two community builder posts, developing Asset Based Development Work in Bromsgrove. Foodbank and cost of living were also funded
DCMS	Sustainability fund to improve buildings at Bromsgrove. £48,431 of costs were capitalised as leasehold improvements during 2024/25 and will be depreciated in line with the capital policy against DCMS funds.
Eveson Charitable Trust	Towards the cost of running the van fleet and staff.
Greggs Foundation	To provide core costs at the New Frankley site.
National Lottery Community Fund	To cover salary costs

The following grants were given for the purchase of a van in 2023/24. The van was purchased in January 2023 and capitalised, and depreciation was charged against the restricted funds in line with the Charity's depreciation policy. In November 2024 the van was stolen and the remaining value of the van was written off in full against the restricted funds.

Awards for All	Beatrice Laing Trust	Michael Marsh	Rowlands

The following funds also directly related to the operating costs of the Furniture project:
Redditch Council, Graham Yorke

The following funds also directly related to the operating costs of the food bank:

BDC Household Support Fund, Birmingham City Council

Core Costs grants were provided by:

National Lottery Community Fund, Lasletts

NewStarts received funds on behalf of a community group with no bank account of their own. This is shown in the accounts as Library Events.

19) Pensions and Other Post-Retirement Benefits

Defined contribution pension plans

The charity operates a defined contribution pension plan for its employees. The amount recognised as an expense in the period was £7,392 (2024: £7,929).

The pension liability and expense are allocated to unrestricted or restricted based upon the role of the employee that the contribution is for.

The outstanding pension contributions at the year end amounted to £1,216 (2024: £1,564).

20) Operating Leases

At the reporting end date the charitable company had outstanding commitments for future minimum lease payments under non-cancellable operation leases, which fall due as follows:

	2025 £	2024 £
Within one year	403	403
Between 2 - 5 years	1,607	2,010
More than 5 years	0	0
	2,010	2,413
Repayments made in the year	403	202

All operating leases are treated as an expense.

21) Related Parties

There were no related party transactions for the trustees in the year ended 31 March 2025.

The Chief Executive Officer is married to a supplier who provides PAT testing for the charitable company. The amount paid to the supplier during the year was £5,889 (2024: £4,958).

The outstanding amount owed to the supplier at the year end amounted to £0 (2024: £293).

22) Ultimate Controlling Party

The charity is controlled by the trustees.

NEWSTARTS

England & Wales - Charity number 1128541

Accounts

NewStarts

TRUSTEES REPORT & ACCOUNTS

2023/24

WELCOME

This report encompasses the period from April 2023 to March 2024. While we believed that the previous year, 2022/23, was challenging due to the cost-of-living crisis following the COVID-19 pandemic, the subsequent year has presented even greater difficulties for both the individuals and families we serve, as well as for our organization as a charity. The continually rising costs have led to an increased demand for our services, with many families and individuals seeking assistance for the first time in their adult lives. Moreover, the growing number of people in need, coupled with our own escalating expenses, has strained our financial and staffing resources.
Throughout the past year, our efforts have remained focused on our three core objectives: alleviating and preventing poverty, addressing and preventing homelessness, and promoting environmental sustainability through re-use initiatives.

Alleviating and Preventing Poverty
Over the past year, we have successfully provided free furniture to 440 households, reflecting a substantial increase of 30% compared to the previous year. Additionally, we distributed over 3,000 food parcels to families and individuals in need. A significant advancement in our efforts has been the implementation of one-on-one support through the Connect Centre, which we operate in partnership with Community Money Advice. This initiative has resulted in an increase in the number of individuals accessing our financial advice services, and our volunteers have played a crucial role in assisting with various Debt Relief Orders, enabling clients to regain control over their finances.

Moreover, our team has supported numerous individuals in budgeting by serving as accountability partners. Our community builders, who are part of the Worcestershire County Council's Asset-Based Community Development pilot, dedicate much of their time to engaging with residents and empowering them to recognize their potential for effecting change in their circumstances. When specific skills are required, the community builders actively seek out individuals willing to share their expertise, fostering collaboration among community members. By emphasizing strengths rather than deficiencies, the community builders have been instrumental in initiating new groups, uniting people, and challenging all of us to enhance our engagement and support for the community.

Alleviating and Preventing Homelessness
Our initiative has successfully assisted 114 households in transitioning from homelessness or temporary accommodation to stable housing. Providing furniture enables individuals and families to secure tenancies without incurring debt, which is crucial for fostering sustainable living. Our services create a pathway to tenancy that is often lacking in various regions across the country. Additionally, our financial mentors have intervened in numerous instances where individuals faced eviction threats. Not only have we halted these evictions, but we have also worked collaboratively with clients to optimize their income levels and effectively manage debts and other expenses.

Protecting the Planet

Our third priority over the past year has been to establish our identity as an environmental project within the community. While we have made some progress, there remains significant work to be done in emphasizing this critical aspect of our mission and normalizing the practice of reusing items.

In the past year, we have successfully diverted 140 tonnes of furniture from landfills and, more importantly, have encouraged individuals and families to embrace the reuse of items. Additionally, we have provided school uniforms to over 500 children, ranging from coats and blazers to PE kits. Our latest initiative, the community supermarket, has successfully salvaged at least nine tonnes of food from being discarded.

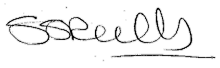
Preparing for the Future

We have initiated a comprehensive review of our systems, with the first stage focused on documenting our procedures. This ensures that our methodologies are not solely reliant on individual knowledge but are clearly articulated for the understanding of all staff and volunteers. This effort has been supported by an audit conducted by the Reuse Network, which is part of our accreditation as an Authorized ReUse Centre (ARC). The next phase of this endeavor will involve evaluating our processes to ensure they are aligned with future needs.

Investing in Our Team

As a Real Living Wage employer, we implemented a 10.1% pay increase for all staff receiving the RLW. However, we recognized that other members of our paid team were also facing significant challenges. Consequently, the Board of Trustees approved a 10% increase for all remaining staff, acknowledging that this adjustment is likely to be a one-time measure of this magnitude.

We offer a diverse range of training courses and actively encourage individuals to request any additional training they believe would be beneficial. We are immensely grateful for the dedication of our volunteers over the past year, who have contributed their time and energy to our project, enabling us to meet the demands of our growing workload.



Sarah Reece-Mills
Chair of Trustees

Marion Kenyon
Chief Executive

STRATEGIC REPORT

How we made a difference in 2023/24

Preventing and alleviating homelessness and poverty

Our first objective in this period was to focus on our core work – to prevent and alleviate poverty and homelessness through the provision of free and affordable household items, including food.

In another incredibly difficult year, many households found themselves struggling to afford household essentials. There was an increase in the number of section 21 evictions and subsequent rehousing.

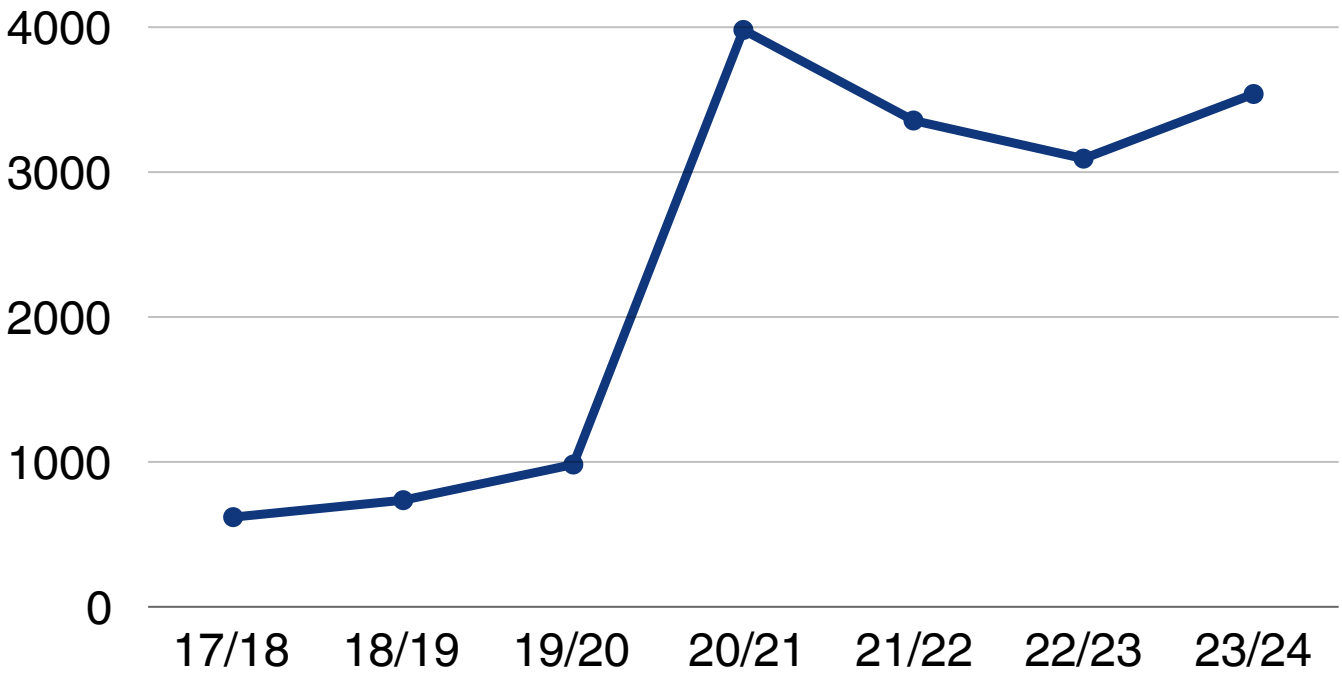
NewStarts played a key role in ensuring individuals and families were able to access furniture and food, either free or at affordable prices.

19,915

individuals and families we have supported through our wide range of services, 4% more than the previous year

3,539

people we have provided direct support to 22% more than the previous year,



Better outcomes for more families and individuals

Our Objectives Are

To prevent and alleviate homelessness through the provision of free and affordable furniture

To prevent and alleviate poverty through work placements, advice and training

To encourage and normalise the reuse of household items.

We will be led by

19,915 individuals, families & children were supported through one of our projects during 2023/24

We supported:

440 households provided with free furniture

8,566 individuals and families with affordable furniture

over 3,000 families & individuals with emergency food

1,051 individuals and families with affordable food

We saved:

140 tonnes rescued through free and affordable furniture

4 tonnes of surplus food
500 pieces of school uniform

---

12 colleagues

73 volunteers

2 showrooms
5 vans

Understanding our impact

NewStarts is dedicated to measuring, analyzing, and articulating the impact we have on the communities, families, and individuals we serve. We recognize that our services significantly and transformatively affect the lives of those who receive them. As a local charity, we strive to keep our communities informed about our ongoing efforts and new initiatives.

Given the diverse range of services we offer, consolidating them into a singular impact measurement can be challenging. Nonetheless, we do provide assessments of our impact in several key areas, including homelessness, poverty, and environmental sustainability.

Based on information gathered during the 2023/24 year we were able to divert **140 tonnes** of household items from landfill, which enabled **440** households to receive free furniture, reducing the levels of social isolation, stress, anxiety and fear for those households. Of those we were able to provide furniture for, **83%** were fulfilled within one month of the request being made. We were able to provide over **3,000** food parcels, preventing many individuals and families from going hungry. We have also had the great support of over **70** volunteers and have also been able to support them during and sometimes after their period of volunteering with us.

We know that we are making a difference for many families and individuals in the north Worcestershire and south Birmingham areas and sometimes further afield and we are improving our data collection to ensure that the data we have makes it easier for us to show the difference that we are making.

Responding to the cost of living

Over the past year NewStarts has responded to the Cost-of-Living Crisis in four key ways:

Foodbank

Over the past year NewStarts had provided over **3,000** food parcels (157,000 Meals)to local individuals and families. These food parcels have been for seven days and included fresh fruit and vegetables, butter, cheese, eggs as well as tinned and packaged items.

Community Supermarket

While the community supermarket was established as a response to food waste, it has also provided individuals and families with the opportunity to access fresh fruits and vegetables on a pay-as-you-feel basis. This initiative has significantly benefited many people who are currently grappling with the challenges of rising costs.

NewStarts Connect Centre

The NewStarts Money Mentors operating from our Connect Centre have successfully assisted numerous individuals facing challenging financial situations. Their efforts have included preventing evictions and ensuring that clients receive all eligible benefits through effective signposting. For many who utilize this service, financial worries significantly impact their mental health. Clients frequently express that simply having the opportunity to speak with someone instills a greater sense of confidence about their future.

Community Hub

The community hub in New Frankley has offered a welcoming space for individuals of all ages during the winter months, allowing both young and old to enjoy a comfortable environment without the burden of heating costs.

Michael (name changed) had been having a really hard time both financially and emotionally due to a number of things that had happened in his life. He was referred for a food parcel by a local organisation to help him out.

> I picked up my food parcel today and was totally choked with what I was given and how much you all care. Hopefully one day I can pay you back

Supporting people into new tenancies or maintaining tenancies

The core of our work is to provide complimentary furniture to individuals and families who are either moving into new premises or require assistance in their current homes.

Over the past year, we have successfully furnished **440** households at a total expenditure of **£278,000**.
This included:

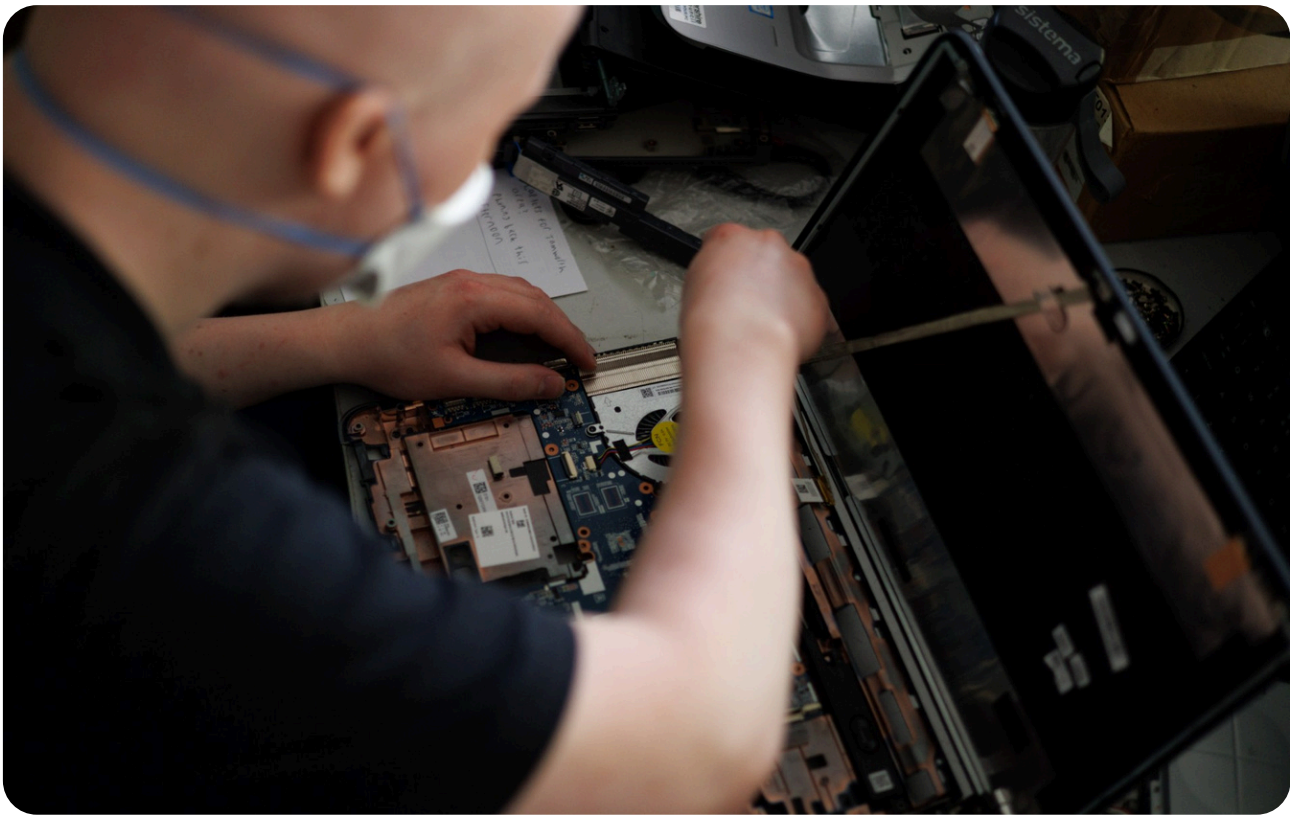
- **117** households who were previously homeless or in temporary accommodation
- **68** households where someone had a disability (this includes those with mental health illnesses)
- **58** households where someone was experience or had previously experienced domestic abuse.

The expenditure includes salaries for our administrative staff, logistics managers, and drivers, in addition to the costs associated with maintaining our vans, fuel expenses, and the collection, storage, and delivery of household items as well as the cost of the furniture provided.

Providing work placements and volunteering opportunities

The work that we undertake would not be posssible without our wonderful team of volunteers. Over the past year our 70 volunteers have contributed **11,964** hours to our work. These hours have a value of £161,514 , but are invaluable to us in providing our services. Volunteers fulfil a wide range of roles including driving, warehousing, administration, cooking, cleaning, foodbank, uniform bank, money mentors, computer technicians as well as other duties.

Many of our volunteers have been unemployed for some time and find they struggle with self-esteem and confidence issues. We are able to provide inhouse training for all volunteers to undertake their roles as well as more formal training if it is required. It is wonderful to see individuals growing and developing their skills during their time with us, and over the last year



Generating Income

Affordable Household Items

One of the primary methods by which we generate revenue is through the sale of affordable household items, ranging from cutlery and computers to sofas and sandwich makers. A diverse array of products is available in our showrooms located in Bromsgrove and New Frankley, with plans to expand to Redditch shortly.

Income across our showroom estates experienced a growth of 14%, increasing from £186,461 in the 22/23 fiscal year to **£212,304** in 23/24. We have received a very positive response to our new initiative, the vintage area at our Bromsgrove location, and we aim to replicate this concept across our other sites. Additionally, we are capitalizing on the growing trend of thrift shopping. To further this effort, we have engaged with the Charity Gift Card initiative, which we hope to promote more actively in the coming year to encourage greater reuse.

While we anticipated a decline in donations due to the cost-of-living crisis, this trend has not yet materialized. We remain optimistic that the influx of donated items will continue to be robust over the next year.

Sales of our affordable household items and computers contribute approximately a third of our overall income.

Fundraising

Our fundraising over the past year including grants and donations raised **£372,776.**

In a time when things are challenging for many we are grateful for the support we have continued to have from a wide range of supporters. Without this help from individuals, companies, public sector and grant-giving bodies we would not have been able to achieve all that we have and helped individuals and families from our local communities.

To all those who have supported us - THANK YOU - from everyone at NewStarts. Every gift, every piece of furniture, every tin of food, every grant, means that one less household is ‘making do’, one less household is going hungry. Lives are being transformed.

Increasing Public Support

This year, we have dedicated significant effort to enhancing our presence on social media by actively engaging with our audience and responding to comments. Additionally, we have focused on educating the public about the diverse range of work we undertake. As a result, we have successfully engaged with a broader audience, leading to increases in both our social media following and overall reach throughout the year.

Improving our supporter experience

We know that the supporter experience is important and we are therefore working on how to improve the experience our supporters have, including modernising our systems.

Support from Individuals

We received **£8,682** in donations from individuals, along with **£4,068** from various organizations, including local churches. The encouragement we receive from diverse groups is invaluable. During the COVID-19 pandemic, the local rugby club initiated a "new toy" drive, which has continued to ensure that over 500 children received presents last Christmas. Local Cubs and Scouts groups organize food drives that significantly contribute to maintaining our food bank's inventory, while many local schools and churches generously donate their harvest collections to support our efforts.
The issues of poverty, debt, and homelessness are of great concern to many. Our community recognizes that our initiatives help alleviate these challenges. However, we are eager to collaborate with local communities to proactively prevent these issues, an area we aim to expand upon in the coming year.
Additionally, we are developing our narrative around climate justice, as we recognize that this is also a pressing issue for many individuals. Much of our work contributes to the protection of the planet, aligning with the values of those who are passionate about environmental sustainability.

Support from trusts, foundations and individuals

We sincerely appreciate the support from foundations, trusts, and individuals, as it is vital for the continuation of our work.

T**he Greggs Foundation** generously provided a grant of £20,000, which has facilitated our ongoing efforts in South Birmingham. This funding has enabled us to offer free furniture, emergency food assistance, and maintain a community hub that provides a warm space and refreshments throughout the winter months.

Additionally, **the National Lottery** has continued its three-year funding with a further contribution of £60,000 towards our core operational costs, allowing us to sustain our services across both sites. We were also fortunate to receive a grant of £67,040 from them, which significantly enhanced our capacity to distribute emergency food to those in need during the winter months through their **Cost-of-Living grant**.

Furthermore, we are grateful to **Nationwide Building Society** for their funding of £59,500, which supports our initiatives in Bromsgrove. This funding not only aids our furniture and food banks but also contributes to our uniform bank and financial advice services.

In addition a number of other trusts and foundations awarded us grants that have enabled the work across both our sites.

Supported by nationwide

Reaching Communities and Awards for All COMMUNITY FUND

GREGGS FOUNDATION

Ensuring voices of those living in poverty are heard

Over the past year, we have collaborated with various organizations in the Bromsgrove area to establish a Poverty Truth Commission. This commission is dedicated to engaging with individuals experiencing poverty, actively listening to their perspectives, and working alongside commissioners to identify strategies that will reduce, if not eradicate, poverty and its impact on the lives of individuals and families. We firmly believe that transforming this vision into reality is achievable within the Bromsgrove area.

Normalising the use of pre-loved items and preventing waste

This year, we have dedicated significant effort to promoting the normalisation of pre-loved items, including household goods and uniforms. This initiative is vital for environmental sustainability, as it helps reduce the influx of usable items into landfills. It is estimated that at least 20% of household items are reusable, and it is our responsibility to ensure that all reusable items are reused effectively.

Moreover, we are committed to combating food waste that ends up in landfills. Globally, it is reported that 40% of all food produced never reaches consumers. To address this critical issue, we are proud to collaborate with WasteKnot and Neighbourly to mitigate food waste at the local level.

Financial Review

How our finances look

As we conclude the 2023/24 fiscal year, we find ourselves facing a deficit, which is disheartening given the considerable efforts invested in both retail operations and fundraising initiatives. Nonetheless, it is important to note that we maintain a robust reserves position.

Results for 2023/24

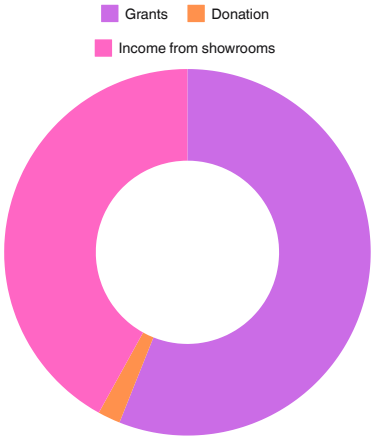
In 2023/24 NewStarts made a deficit of **£34,357**, compared to a surplus of **£47,072** for 22/23.
Our total income for the year was **£639,632** for the year, compared with **£554,269** in 23, 15% increase year on year across all our activites.

Our retail teams achieved a remarkable performance this year, generating an income of **£264,799**, an increase from £242,507 in the previous year. This positive trend has prompted us to contemplate the possibility of expanding our locations in the upcoming year.

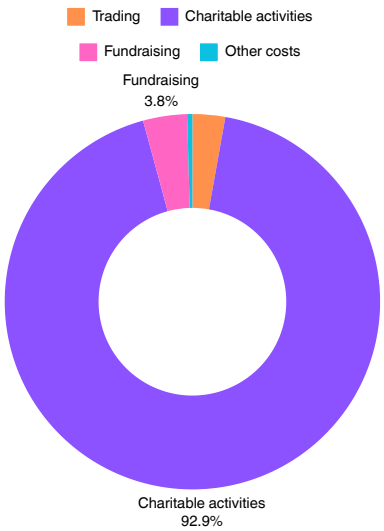
The income generated from donations and legacies amounted to **£372,776**, reflecting an increase of £61,014 compared to the previous year's total of £311,762. While this represents a positive development, it is imperative that we work to engage a greater number of financial supporters to alleviate the pressure on grant fundraising efforts.

Total expenditure increased by £166,792 to £673,989 from £507,197 in 22/23, with the most significant increases being in our support for frontline services including cost of living support via the foodbank; colleague pay increase; energy and fuel costs; and increase in mortgage costs. This was on year increase of 33% mainly due to the conscious decision to maintain an ongoing support attitude with regard to the foodbank and to provide an across board 10% increase of salary for colleagues.

Total Income



Total Expenditure



Our most significant area of expenditure is staff costs of £294,198 , which increased by £41,139 from 22/23, the increase being largely due to a 10% pay award from 1 April 2023 .

Our position at end of year

Our reserves are represented by the fund balances in the balance sheet on page ??

The level of our reserves is determined by balancing two objectives: 1) maintaining sufficient reserves to enable us to continue our work when faced with difficult financial circumstances; and 2) making sure we maximise the resources used for charitable purposes. This means our reserves level needs to be adequate to allow us to address potential deficits that may arise from our charitable activities, trading and other activities. It also needs to give us sufficient time to adjust our approach to meet changing circumstances without unnecessarily removing funds from addressing our charitable purposes. The Covid-19 crisis, recent geo-political events and the resulting inflationary pressures are perfect examples of the need for us to maintain a healthy reserves balance as we were able to maintain stable operations, whilst continuing to protect front-line services.

The balance sheet shows a net asset position of £178,432 compared with £210,281. It also shows total unrestricted reserves (reserves that have no restrictions on how they are used) of £167,332 (2023: £37,657).

IAt the end of March 2024 the unrestricted reserves of the charity were £151,734 (2023: £37,657)

Going Concern Statement

We ended 2023-24 in a less strong financial position than we would have liked and our free reserves do not quite achieve our target of having three months unrestricted funds, however we still have sufficient funds. We will continue to closely monitor the impact of the change of Government, Government decision-making on its funding to the sector and specifically the services we provide, along with assessing the state of the economy, and we will take action as needed. Given the strength of our balance sheet (see page ??) – and the availability and liquidity of the charity's free cash reserves and unrestricted investments – the Trustees have not identified any material uncertainty that would cast doubt on the charity's ability to continue. The Trustees therefore consider it appropriate for the accounts to be prepared on a going concern basis.

Principal Risks and Uncertainties

The Board of Trustees has responsibility for ensuring that there are adequate and effective risk management protocols and systems of internal controls in place to manage NewStarts major risks and support the achievement of our strategic objectives. This responsibility is discharged by reviewing the strategic risks at each meeting. NewStarts risk management framework is designed to support informed decision-making regarding the risks which may affect the achievement of its objectives. It also provides a consistent approach to identifying, assessing, and dealing with the risks which NewStarts faces to ensure that they do not exceed the level of risk NewStarts is willing to accept. The framework is designed to manage, rather than to eliminate, the risks to objectives and to provide reasonable, but not absolute, assurance against material misstatement or loss. Processes are in place to manage the key risks that could affect NewStarts ability to achieve its objectives, including the following:

- A risk escalation protocol, to identify risks at department and regional level and ensure that, where applicable, these are included in the 'Corporate Risk Register', which is subject to regular Corporate Leadership Team and Trustee review.
- Regular 'horizon scanning' exercises by the charity's senior management team, identifying risks and emerging trends to ensure we are equipped to adapt.
- A framework of delegated authority, with detailed procedures setting out the governance and decision making process for key corporate decisions.
- A whistleblowing policy, which is communicated to and accessible by all NewStarts colleagues including volunteers. All whistleblowing cases are subject to independent review, and investigation by the independent Audit & Assurance team.

Plans for future periods

In the 2024-2025 financial year we will continue to focus our resources on:

a. Supporting the individuals and families who need us most – especially in the context of the cost-of-living crisis. This includes continuing to provide direct support with essentials like household items, food and uniform. Alongside this, we are continuing to work with partners to speak out around the issues of social and climate justice.

b. Investing in our colleagues, improving how we engage with and listen to the ideas of both staff and volunteers

c. Updating core technology infrastructure, so we can operate more efficiently and effectively, and focus more resource on our core work.

Our Structure, Governance and Management

NewStarts is a company limited by guarantee (registered in England, company number 6809593). It operates throughout Worcestershire, Warwickshire and the City of Birmingham and is a charity registered in England and Wales (Charity Commission registration number 1128541). It is governed by its Articles of Association, last revised in 2009. The Articles of Association set out the charitable purposes for public benefit in the following terms:

a. To alleviate poverty through providing practical help to families and vulnerable people and access to free and discounted household items
b. To assist in the settlement of homeless and other vulnerable people who are in need, hardship or distress through offering support and advice, and opportunities for learning and work experience
c. To relieve poverty and protect and preserve the environment for the public benefit by promoting and enabling the reuse of unwanted household goods.

the Board off Trustees may at any time appoint people who are willing to act as Trustees. The appointment of Trustees is undertaken on a one-to-one basis, with some in-house and some external training.

The Board of Trustees met four times for scheduled meetings in 2023-24.

The day-to-day management and operation of the Charity is delegated to the Chief Executive (M Kenyon) and relevant staff who are accountable to the Trustees

Trustees are expected to take a close interest in the operations and outcomes of the charity, and to meet regularly to review the business of the charity. The main responsibilities of the Board of Trustees are:

- To ensure the charity is carrying out its purpose for the public benefit
- To comply with the Charity's governing document and the law
- To act in the Charity's best interest
- To manage the Charity's resources responsibly
- To act with reasonable care and skill
- To ensure accountability within the charity, as well as when responsibility is delegated to staff or volunteers.
- To comply with the statutory accounting and reporting requirements

Reference and Administrative Details

Registered Company No:
9809596

Registered Charity No:
1128541

Registered Office
1 Sherwood Road
Bromsgrove
B60 3DR

Trustees
Sarah Reece-Mills
Ian Jones
Peter Tack (joined 2nd May 2024)
Terese Down (resigned 22nd July 2024)
Richard Hand
Sarah Burt
Matt (resigned 19th October 2023)

Key Personnel
Marion Kenyon (Chief Executive)

Independent Examiner
It Doesn't Have To Cost The Earth
47 St Dunstans Close
Worcester
WR5 2AJ

Solicitors
Star Legal
70 The Strand
Bromsgrove
B61 8DQ

Accountants
Beyond Profit
G104 Bolton Arena,
Arena Approach
Horwich
BL6 6LB

Bank
Barclays Bank
1-3 Haymarket Towers
Leicester
LE1 1WA

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

Statement of Trustees' Responsibilities

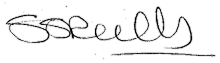
Statement of Trustees' Reponsibilities

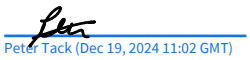
The Trustees are responsible for preparing the Annual Report, which incorporates the Strategic Report, and the financial statements in accordance with applicable law and regulations.

Company law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and charity and of the incoming resources and application of resources, including the income and expenditure, of the group and charity for that period. In preparing these financial statements, the Trustees are required to: • select suitable accounting policies and then apply them consistently; • make judgements and estimates that are reasonable and prudent; • state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the f inancial statements; • prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business. The Trustees are responsible for keeping adequate accounting records that show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Financial statements are published on the charity's website, in accordance with United Kingdom legislation that governs the preparation and dissemination of financial statements. This may vary from legislation in other jurisdictions. Trustees are responsible for the maintenance and integrity of the Group's website. They are also responsible for the ongoing integrity of the published financial statements.

The Trustees confirm that, so far as they are aware, there is no relevant audit information of which the charity's auditor is unaware. They have taken all the steps that they ought to have taken as Trustees in order to make themselves aware of any relevant audit information and to establish that the charity's auditor is aware of that information





Peter Tack (Dec 19, 2024 11:02 GMT)

Independent Examiners Report

Independent Examiner's Report to the Trustees of NewStarts Charitable Company

I report to the trustees on my examination of the accounts of NewStarts ("the Company") for the year ended 31 March 2024.

Responsibilities and basis of report

As the charity trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the Company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Chartered Institute of Management Accountants, which is one of the listed bodies.

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the applicable requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Signed:

Teresa Fennell

Teresa Fennell, ACMA CGMA

It Doesn't Have to Cost the Earth Ltd, 47 St Dunstan's Close, Worcester, WR5 2AJ

Date: 19/12/24

Financial Statements

NEWSTARTS

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT)
for the year ended 31 March 2024

	Note	**Unrestricted 2024 £**	**Restricted 2024 £**	**TOTAL 2024 £**	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £
INCOME FROM:							
Donations and legacies	2	**29,250**	**343,526**	**372,776**	25,469	286,293	311,762
Charitable activities	3	**264,799**	**-**	**264,799**	241,012	-	241,012
Other income		**2,057**	**-**	**2,057**	1,495	-	1,495
TOTAL INCOME		**296,106**	**343,526**	**639,632**	267,976	286,293	554,269
EXPENDITURE ON:							
Raising funds	4	**711**	**8,349**	**9,060**	1,670	18,782	20,452
Charitable activities	5	**290,966**	**373,963**	**664,929**	294,478	192,267	486,745
TOTAL EXPENDITURE		**291,677**	**382,312**	**673,989**	296,148	211,049	507,197
NET (EXPENDITURE)/INCOME		**4,429**	**(38,786)**	**(34,357)**	(28,172)	75,244	47,072
Transfer between funds		**109,648**	**(109,648)**	**-**	(51)	51	-
NET MOVEMENT IN FUNDS		**114,077**	**(148,434)**	**(34,357)**	(28,223)	75,295	47,072
Fund balances brought forward		**37,657**	**215,418**	**253,075**	65,880	140,123	206,003
TOTAL FUNDS CARRIED FORWARD		**151,734**	**66,984**	**218,718**	37,657	215,418	253,075

The statement of financial activities includes all gains and losses recognised during the year

All income and expenditure derive from continuing activities.

NEWSTARTS **Company number:** 06809593

BALANCE SHEET
at 31 March 2024

	Notes	2024		2023	
		£	**£**	£	£
FIXED ASSETS					
Tangible assets	10		**352,780**		365,778
CURRENT ASSETS					
Stock		**2,597**		2,597	
Debtors	11	**20,442**		17,204	
Cash at bank and in hand		**180,731**		220,059	
		203,770		239,860	
CREDITORS : amounts falling due within one year	12	**(25,338)**		(29,579)	
NET CURRENT ASSETS			**178,432**		210,281
TOTAL ASSETS LESS CURRENT LIABILITIES			**531,212**		576,059
CREDITORS : amounts falling due after one year	13		**(312,494)**		(322,984)
			218,718		253,075
FUNDS					
Unrestricted			**151,734**		37,657
Restricted	18		**66,984**		215,418
TOTAL FUNDS			**218,718**		253,075

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies but as this company is a charity, it is subject to independent examination under the Charities Act 2011.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with SORP FRS102.

The financial statements were approved and authorised for issue by the Board on 18/12/24 and signed on its behalf by:

Sarah Reece-Mills
Trustee

Peter Tack (Dec 19, 2024 11:02 GMT)
Peter Tack
Trustee

NEWSTARTS

STATEMENT OF CASHLOWS
as at 31 March 2024

	Notes	**2024** **£**	2023 £
CASH INFLOW FROM OPERATING ACTIVITIES	16	**(912)**	72,965
CASH OUTFLOW FROM INVESTING ACTIVITIES			
Payment to acquire tangible fixed assets		**-**	(22,794)
CASH OUTFLOWS FROM FINANCING ACTIVITIES			
Bank loan repayment		**(9,659)**	(11,054)
Bank interest paid		**(28,757)**	(21,896)
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		**(38,416)**	(55,744)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		**(39,328)**	17,221
CASH AND CASH EQUIVALENTS AT THE START OF PERIOD		**220,059**	202,838
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD		**180,731**	220,059
CASH AND CASH EQUIVALENTS CONSISTS OF:			
Cash at bank and in hand		**180,731**	220,059

1. ACCOUNTING POLICIES

Basis of Preparing Financial Statements

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland issued in October 2019 (SORP FRS102), the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Accounting Practice that is SORP FRS102.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling which is the functional currency of the charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each significant restricted fund is set out in the notes to the financial statements.

Income recognition

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received. The following specific polices apply:

(a) Voluntary income by way of donations and grants is included in full in the Statement of Financial Activities when it is receivable.
(b) Items donated and sold through the charity's shop are included as incoming resources within activities for generating funds when they are sold.

No amount is included in the financial statements for volunteer time in line with the SORP (FRS 102). Further detail is given in the Trustees' Annual Report.

1. ACCOUNTING POLICIES (continued)

Expenditure recognition
Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot

Governance Costs
Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity.

Offsetting
There has been no offsetting of assets and liabilities, or income and expenses, unless required or permitted by the SORP FRS102 or FRS 102.

Tangible fixed assets
Tangible fixed assets are stated at cost (or deemed cost) or valuation less accumulated depreciation and accumulated impairment losses. Cost includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a systematic basis over its expected useful life as follows:

Freehold land is not depreciated	
Freehold buildings	2% on cost
Improvement to property	20% on cost
Plant & Machinery	33% on cost
Motor Vehicles	33% on cost
Computer Equipment	33% on cost

The minimum thresholds for capitalisation are:
Land, Buildings and Improvements - £5,000
Plant and Machinery, Motor Vehicles and Computer Equipment - £1,000

1. ACCOUNTING POLICIES (continued)

Impairment

Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the SOFA unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

Pension costs and other post retirement benefits

The charity operates a defined contribution pension scheme. Contributions payable to the pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Tax

The charity is exempt from corporation tax on its charitable activities. It is also relieved from VAT registration on its sale of goods, as all such sales are based on goods freely donated.

Debtors and Creditors

Debtors are measured at the undiscounted amount of cash receivable.
Creditors are measured at the undiscounted amount of cash payable.

Critical accounting estimates and judgements

In the application of the charitable company's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical evidence and experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Going concern

The financial statements have been prepared on a going concern basis as the Trustees believe that no material uncertainties exist. The Trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern.

Basic Financial instruments

The charitable Company only has financial assets and liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

NEWSTARTS

2. DONATIONS AND LEGACIES

	Unrestricted 2024 £	**Restricted 2024 £**	**TOTAL 2024 £**	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £
Donations	**19,670**	**210**	**19,880**	25,268	9,000	34,268
Grants	**9,580**	**343,316**	**352,896**	201	277,293	277,494
	29,250	**343,526**	**372,776**	25,469	286,293	311,762
Analysis of Government grants included above:						
Awards for All Lottery	**-**	**-**	**-**	-	10,000	10,000
Birmingham City Council	**-**	**6,200**	**6,200**	-	-	-
Bromsgrove District Council	**-**	**89,513**	**89,513**	-	99,594	99,594
National Lottery	**-**	**60,000**	**60,000**	-	30,000	30,000
Redditch Borough Council	**-**	**10,000**	**10,000**	-	-	-
	-	**165,713**	**165,713**	**-**	139,594	139,594

NEWSTARTS

3. CHARITABLE ACTIVITIES

	Unrestricted 2024 £	**Restricted 2024 £**	**TOTAL 2024 £**	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £
Display room income	**204,816**	**-**	**204,816**	186,641	-	186,641
Landfill re-use credits	**6,164**	**-**	**6,164**	6,756	-	6,756
IT income	**8,488**	**-**	**8,488**	17,350	-	17,350
Collection & delivery donations	**10,291**	**-**	**10,291**	10,265	-	10,265
Service level agreements	**32,500**	**-**	**32,500**	20,000	-	20,000
Food	**2,540**	**-**	**2,540**	-	-	-
	264,799	**-**	**264,799**	241,012	-	241,012

NEWSTARTS

4. RAISING FUNDS

	Basis of Allocation	**Unrestricted 2024 £**	**Restricted 2024 £**	**TOTAL 2024 £**	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £
Staff Costs	Time based	**620**	**7,285**	**7,905**	1,501	16,868	18,369
Overheads	Usage	**91**	**1,064**	**1,155**	169	1,914	2,083
Support costs		**711**	**8,349**	**9,060**	1,670	18,782	20,452

NEWSTARTS

5. CHARITABLE ACTIVITIES

	Note	Basis of Allocation	Total 2024 £	Total 2023 £
Staff costs	9	Time based	**286,293**	253,059
Premises		Usage	**37,319**	34,788
Office costs		Usage	**12,258**	11,560
Repairs and maintenance		Direct	**30,983**	14,581
Provision of welfare		Direct	**179,076**	89,265
Motor and travel		Direct	**27,024**	24,818
Professional & Insurance		Usage	**36,221**	15,677
Advertising		Direct	**5,211**	6,132
Waste disposal		Direct	**5,353**	4,659
Other costs		Direct	**3,006**	2,343
Bank interest		Usage	**28,757**	21,896
Depreciation	6	Usage	**12,779**	7,407
			664,280	486,145
Governance costs	7	Direct	**650**	600
TOTAL EXPENDITURE			**664,930**	486,745
Unrestricted funds			**290,966**	294,478
Restricted funds			**373,963**	192,267
			664,929	486,745

6. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging

		2024	2023
		£	£
Depreciation - owned assets		**12,998**	7,716
Included within:			
Raising Funds	Note 4	**219**	309
Charitable Activities	Note 5	**12,779**	7,407
		12,998	7,716

7. FEES FOR EXAMINATION OF THE ACCOUNTS

Independent examination for the year was £650 (2023: £600).

8. TRUSTEES' REMUNERATION AND EXPENSES

The trustees neither received nor waived any remuneration during the year (2023: £Nil).

The trustees did not have any personal expenses reimbursed during the year (2023: £Nil)

The trustees have indemnity cover.

9. STAFF COSTS AND KEY MANAGEMENT PERSONNEL

	Notes	**2024** **£**	2023 £
Wages and salaries		**270,543**	251,717
Social security costs		**15,726**	12,746
Pension costs		**7,929**	6,965
		294,198	271,428
Included within:			
Raising Funds	Note 4	**7,905**	18,369
Charitable Activities	Note 5	**286,293**	253,059
		294,198	271,428

	2024 **Number**	2023 Number
The average number of employees during the year was as follows:		
Chief Executive	**1**	1
Staff managers	**4**	5
Operational and administrative staff	**9**	10
	14	16

No employee received total employee benefits (excluding employer pension costs) of more than £60,000.

The charity operates a defined contribution plan for the benefit of its employees.

During the year the total paid to key management was £49,098 (2023: £58,581)

10. TANGIBLE FIXED ASSETS

	Freehold Property £	Improvements to Property £	Plant & Machinery £	Motor Vehicles £	Computer Equipment £	Total £
Cost :						
At 1 April 2023	387,127	13,620	15,203	61,719	4,203	481,872
Additions	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
At 31 March 2024	387,127	13,620	15,203	61,719	4,203	481,872
Depreciation :						
At 1 April 2023	42,262	13,620	15,203	40,806	4,203	116,094
Charge for the year	5,476	-	-	7,522	-	12,998
Disposals	-	-	-	-	-	-
At 31 March 2024	47,738	13,620	15,203	48,328	4,203	129,092
NBV at 31 March 2024	**339,389**	**-**	**-**	**13,391**	**-**	**352,780**
NBV at 31 March 2023	344,865	-	-	20,913	-	365,778

Net book value at 31 March 2024 represents fixed assets used for charitable purposes.

11. DEBTORS

	2024	2023
	£	£
Trade debtors	**8,667**	2,065
Other debtors	**-**	-
Rent deposit	**1,875**	1,875
Reserve gift aid	**500**	500
Prepayments & accrued income	**9,400**	12,764
	20,442	17,204

12. CREDITORS : Amounts falling due within one year

	2024	2023
	£	£
Bank loans and overdrafts (see note 14)	**10,957**	10,126
Trade creditors	**5,867**	5,495
Social security and other taxes	**5,462**	5,563
Other creditors	**1,243**	1,370
Accruals	**1,809**	7,025
	25,338	29,579

13. CREDITORS : Amounts falling due after more than one year

	2024	2023
	£	£
Bank loans (see note 14)	**312,494**	322,984

14. BANK LOANS

An analysis of the maturity of the loans is given below:

	2024 **£**	2023 £
Amounts falling due within one year on demand:		
Bank loans	**10,957**	10,126
Amounts falling due between one and two years:		
Bank loans	**98,966**	10,957
Amounts falling due between two and five years:		
Bank loans	**25,207**	114,920
Amounts falling due in more than five years:		
Bank loans	**188,321**	197,107

15. SECURED DEBTS

The following secured debts are included within creditors

	2024	2023
	£	£
Bank loans	**323,451**	333,110

The Charity Bank Limited hold a charge over the company which covers the freehold property.
Big Issue Invest hold a charge over the company which covers the freehold property.

16. CASH INFLOW FROM OPERATING ACTIVITIES

	2024	2023
	£	£
Net income for the year	**(34,357)**	47,072
Bank Interest payable	**28,757**	21,896
Depreciation and impairment of tangible fixed assets	**12,998**	7,716
(Increase) in stock	**-**	(2,597)
(Increase)/decrease in debtors	**(3,238)**	(2,121)
Increase/(decrease) in creditors	**(5,072)**	999
	(912)	72,965

NEWSTARTS

17. MOVEMENT IN FUNDS

	Balance at 1 April 2023 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2024 £
Unrestricted Funds	37,657	296,106	(291,677)	109,648	151,734
Restricted Funds	215,418	343,526	(382,312)	(109,648)	66,984
Total Funds	253,075	639,632	(673,989)	-	218,718

	Balance at 1 April 2022 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2023 £
Unrestricted Funds	65,880	267,976	(296,148)	(51)	37,657
Restricted Funds	140,123	286,293	(211,049)	51	215,418
Total Funds	206,003	554,269	(507,197)	-	253,075

NEWSTARTS

18. RESTRICTED FUNDS

The income funds of the charity include restricted funds comprising of the following unexpended balances of donations and grants held on trust for specific purposes:

	Balance at 1 April 2023 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2024 £
Antony Jurgen Charitable Trust	-	3,000	(3,000)	-	-
Arnold Clark	1,000	-	(1,033)	33	-
Awards for All	10,000	-	(3,009)	(752)	6,239
BARN Lottery	1,098	-	(1,098)	-	-
BARN NAVCA	1,000	-	(1,000)	-	-
Beatrice Lang Trust	5,000	-	(1,504)	(376)	3,120
Birmingham City Council	-	6,200	(6,218)	18	-
Bromsgrove District Council (Community Builders)	107,578	49,513	(49,513)	(107,578)	-
Bromsgrove District Council (Food)	(30)	-	(1,533)	1,563	-
Cadbury Charitable Trust	1,000	-	(1,004)	4	-
Crowdfunder	3,477	-	-	(3,477)	-
Foodbank	-	210	(165)	(45)	-
Frankley Parish Council	698	-	(698)	-	-
Greggs Foundation	-	20,000	(13,974)	-	6,026
Heart of England Community Foundation	-	5,000	(5,000)	-	-
HS4 Bromsgrove	-	40,000	(40,000)	-	-
INMAN Charity Trust	-	5,000	(5,092)	92	-
JH Rausing Trust	40,680	-	(40,695)	15	-
Lasletts	-	6,063	(6,014)	(49)	-
Library Events	-	2,000	(1,210)	-	790
Lord Austin Trust	-	1,500	(1,526)	26	-
Lord Barnby Foundation	3,000	-	(3,000)	-	-
Mitchell Marsh	5,000	-	(1,504)	(376)	3,120
National Lottery Community Fund	-	60,000	(59,983)	(17)	-
National Lottery Community Fund Cost of Living)	-	67,040	(66,941)	(99)	-
National Lottery Partnership	20,011	-	(20,011)	-	-
Nationwide Building Society	-	59,500	(14,930)	-	44,570
Peoples' Postcode Lottery	9,570	-	(9,541)	(29)	-
Reddich Borough Council	-	10,000	(10,000)		
Roger & Douglas Turner	-	3,000	(3,089)	89	-
Rowlands	5,000	-	(1,504)	(376)	3,120
Schroder Charitable Trust	-	4,000	(4,000)	-	-
Southall Trust	-	1,000	(1,000)	-	-
Worcestershire Community Fund	1,336	-	(1,336)	-	-
Other	-	500	(2,186)	1,686	-
Restricted Fund Balances	215,418	343,526	(382,311)	(109,648)	66,985

18. RESTRICTED FUNDS (cont'd)

Previous reporting period

	Balance at 1 April 2022 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2023 £
29 May 1961 Charitable Trust	-	5,000	(5,033)	33	-
Albert Hunt Trust	-	6,000	(6,000)	-	-
Arnold Clark	-	1,000	-	-	1,000
Aviva	-	432	(429)	(3)	-
Awards for All	-	10,000	-	-	10,000
BARN Lottery	7,150	-	(6,052)	-	1,098
BARN NAVCA	-	1,000	-	-	1,000
Beatrice Lang Trust	-	5,000	-	-	5,000
Bromsgrove District Council	97,256	99,594	(89,302)	-	107,548
Cadbury Charitable Trust	-	1,000	-	-	1,000
Crowdfunder	-	3,477	-	-	3,477
DMF Ellis	-	5,000	(5,000)	-	-
Eveson	-	10,000	(10,000)	-	-
Foodbank	-	500	(501)	1	-
Frankley Parish Council	698	-	-	-	698
George Henry Collins Charity	-	2,000	(2,000)	-	-
GJW Turner	3,000	3,000	(6,035)	35	-
Grimley Charity	-	1,000	(1,000)	-	-
Grimmitt Trust	-	3,000	(3,000)	-	-
Groundwork UK	1,000	2,000	(2,991)	(9)	-
Heart of England	-	4,000	(4,000)	-	-
J Hopkins & HJ Sawyer	-	750	(729)	(21)	-
JH Rausing Trust	-	51,360	(10,680)	-	40,680
Lasletts	2,934	5,844	(8,767)	(11)	-
Lord Austin Trust	1,000	-	(1,000)	-	-
Lord Barnby Foundation	-	3,000	-	-	3,000
Mitchell Marsh	-	5,000	-	-	5,000
National Lottery Partnership	-	30,000	(9,989)	-	20,011
Nationwide Building Society	22,085	-	(22,087)	2	-
Peoples' Postcode Lottery	-	25,000	(15,430)	-	9,570
Rowlands	5,000	-	-	-	5,000
The SMB Charitable Trust	-	1,000	(1,024)	24	-
Worcestershire Community Fund	-	1,336	-	-	1,336
Restricted Fund Balances	140,123	286,293	(211,049)	51	215,418

NEWSTARTS

18. RESTRICTED FUNDS (cont'd)

Funders in excess of £20,000 (2023-24)	**Description of Funding**
Bromsgrove District Council (BDC)	Funding from BDC as part of the WCC Public Health pilot to fully fund two community builder posts, developing Asset Based Development Work in Bromsgrove £49,513.
Greggs Foundation	To provide core costs at the New Frankley site.
HS4 Bromsgrove	To support the Food Bank.
National Lottery Community Fund	To provide core costs across the organisation.
National Lottery Community Fund (Cost of Living)	To support the Food Bank and staffing.
Nationwide Building Society	This is a 2 year grant to cover core costs at the Bromsgrove site.

The following grants were given for the purchase of a van. The van was purchased in January 2023 and capitalised. Therefore the requirements of these grants have been fulfilled and they have been transferred to unrestricted funds.

Awards for All	Beatrice Laing Trust	Mitchell Marsh
Rowlands		

The following funds also directly related to the operating costs of the Furniture project:

INMAN Charity Trust	Reddich Borough Council	Southall Trust
Roger & Douglas Turner	Schroder Charitable Trust	

The following funds also directly related to the operating costs of the food bank:

Birmingham City Council	Lord Austin Trust

Core Costs grants were provided by:

Antony Jurgen Charitable Trust	Lasletts
Heart of England Community Foundation	

NewStarts received funds on behalf of a community group with no bank account of their own. This is shown in the accounts as Library Events.

19. PENSIONS AND OTHER POST-RETIREMENT BENEFITS

Defined contribution pension plans

The charity operates a defined contribution pension plan for its employees. The amount recognised as an expense in the period was £7,929 (2023: £6,965)

The pension liability and expense are allocated to unrestricted or restricted based upon the role of the employee that the contribution is for.

The outstanding pension contributions at the year end amounted to £1,564 (2023: £1,370).

20. OPERATING LEASES

At the reporting end date the charitable company had outstanding commitments for future minimum lease payments under non-cancellable operation leases, which fall due as follows:

	2024	2023
	£	£
Within one year	**403**	403
Between 2 -5 years	**2,010**	2,010
More than 5 years	**-**	-
	2,413	2,413
Repeyments made in the year	**202**	202

All operating leases are treated as an expense.

21. RELATED PARTIES

There were no related party transactions for the trustees in the year ended 31 March 2024.

The Chief Executive Officer is married to a supplier who provides PAT testing for the charitable company. The amount paid to the supplier during the year was £4,958 (2023: £4,154)

The outstanding amount owed to the supplier at the year end amounted to £293 (2023: £284).

22. ULTIMATE CONTROLLING PARTY

The charity is controlled by the trustees.

Combined TAR and Accounts 31 March 2024

Final Audit Report 2024-12-19

Created:	2024-12-18
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NEWSTARTS

England & Wales - Charity number 1128541

Accounts

REGISTERED COMPANY NUMBER: 06809593 (England and Wales)
REGISTERED CHARITY NUMBER: 1128541

Report of the Trustees and

Financial Statements for the Year Ended 31 March 2023

for

NewStarts

NewStarts

Contents of the Financial Statements for the year ended 31 March 2023

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NewStarts (Registered number: 06809593)

Report of the Trustees (including Directors' Report)
for the year ended 31 March 2023

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2023. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019). The Trustees confirm that they have complied with the duty in Section 4 of the Charities Act 2011 to have due regard to public benefit guidance by the Charity Commission in delivering the activities undertaken by the Charity.

OBJECTIVES AND ACTIVITIES

Purpose and charitable objects

- To alleviate poverty through providing practical help to families and vulnerable people and access to free and discounted household items
- To assist in the resettlement of homeless and other vulnerable people who are in need, hardship or distress through offering support and advice and opportunities for learning and work experience.
- To relieve poverty and protect and preserve the environment for the public benefit by promoting and enabling the reuse of unwanted household goods.

The aims of the charity are to reduce and prevent both poverty and homelessness and to reduce the effect of landfill on the environment, encouraging local people to participate in the work, whether that is through donations of furniture and/or funds and through volunteering in one of the many roles available. Our aims fully reflect the purposes that the charity was set up to further.

Vision

NewStarts' vision is to see individuals achieving their full potential, where homelessness, poverty, debt and environmental damage become things of the past, and where community challenges are solved by the local community.

Significant activities

In 2022/23 we spent £499,481 (excludes depreciation) on charitable activities in the following ways:

- Emergency Intervention- providing emergency food and free furniture	92%
- Support costs	4%
-Fundraising costs	4%

Ensuring our work delivers our aims

We review our aims, objectives and activities each year. This review looks at what we achieved and the outcomes of our work in the previous 12 months. The review looks at the success of each key activity and the benefits they have brought to those groups of people we are set up to help. The review also helps us ensure our aims, objectives and activities remain focused on our stated purposes. We have referred to the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

The focus of our work

Our main objectives for the year continued to be the reduction and prevention of homelessness and poverty and protection of the environment. Although the effects of the COVID-19 pandemic have been reducing, there are still some residual ramifications that have affected our work over this past year. In addition, we have, in the last six months of the year, seen the increasing pressures on families and individuals brought about by the cost-of-living crisis.

- Providing a range of services through our furniture and IT re-use social enterprises
- Providing emergency help through signposting and emergency food provision
- Working in partnership with other agencies to ensure that individuals and families are able to access the services that best match their needs.
- Providing free and affordable furniture to those most in need
- Providing debt and money advice in partnership with Community Money Advice
- Providing a community hub in New Frankley

How our activities deliver public benefit

Our main activities and who we try to help are described below. All our charitable activities focus on the reduction and prevention of homelessness, poverty and the environmental impact of landfill and are undertaken to further our charitable purposes for the public benefit. Our activities are delivered from our headquarters in Bromsgrove, our satellite site in New Frankley, south-west Birmingham, or from a partner site.

Who used and benefited from our services

Our objects and some of our funding limit the services we provide to the residents in Worcestershire, Birmingham, Warwickshire and other areas. The continuing effects of the COVID-19 pandemic and the increasing pressure brought about by the cost-of-living crisis meant that whilst our provision of free furniture returned to pre-Covid levels, the number of food parcels remained significantly above pre-pandemic levels and we continued to provide 7-day food parcels. All of our referral services are provided free of charge to the recipients.

Equal access to our services is an important issue for us. We believe equal access is vital and that successful outcomes must be shared by all communities that use our services. We currently monitor those accessing our services by gender, disability and ethnicity. Over the next year we will be using the information we gather to develop marketing and fundraising strategies.

The impact of our work goes beyond both those directly helped and the physical provision of furniture and/or food. Both our own research and that of others identifies the impact of furniture poverty on life chances, revealing that not only physical needs are met, but for many mental health is improved by the provision of furniture, enabling individuals and families to plan for the future.

Furniture Bank

The furniture bank provides a range of pre-loved household items at no cost, to individuals and families that have no other way of furnishing their homes, either as a new tenant or indeed if they are an existing tenant.

In 2022/23 we provided 334 households with household items, an increase of 128 (62%) on the previous year. This is much nearer pre-pandemic levels.

The bar charts below show the breakdown of referrals, with Fig 1 showing the distribution of furniture provision in *numbers* across north Worcestershire and Birmingham, and Fig 2 showing the distribution by provision in *weight* of goods provided across north Worcestershire and Birmingham. The referrals provided to north Worcestershire residents tend to be much larger than those provided to Birmingham residents and will often comprise sufficient furniture to furnish a three-bedroomed house.

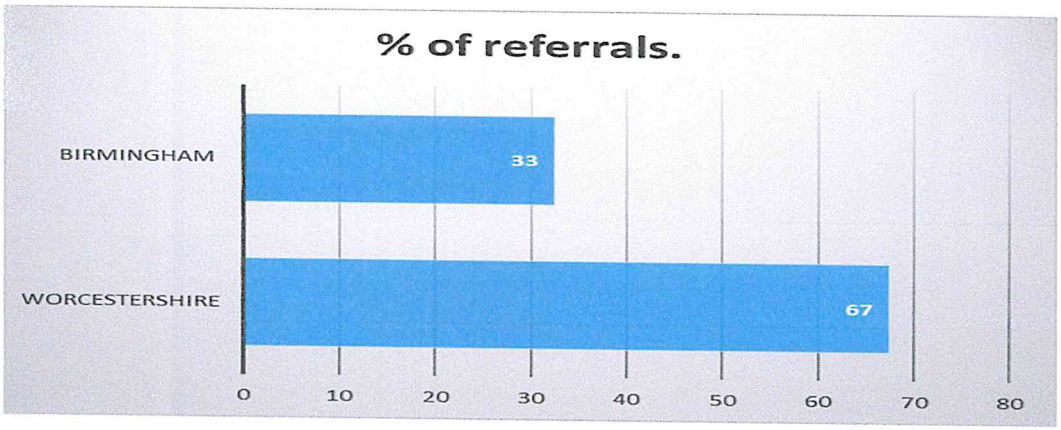


Fig 1

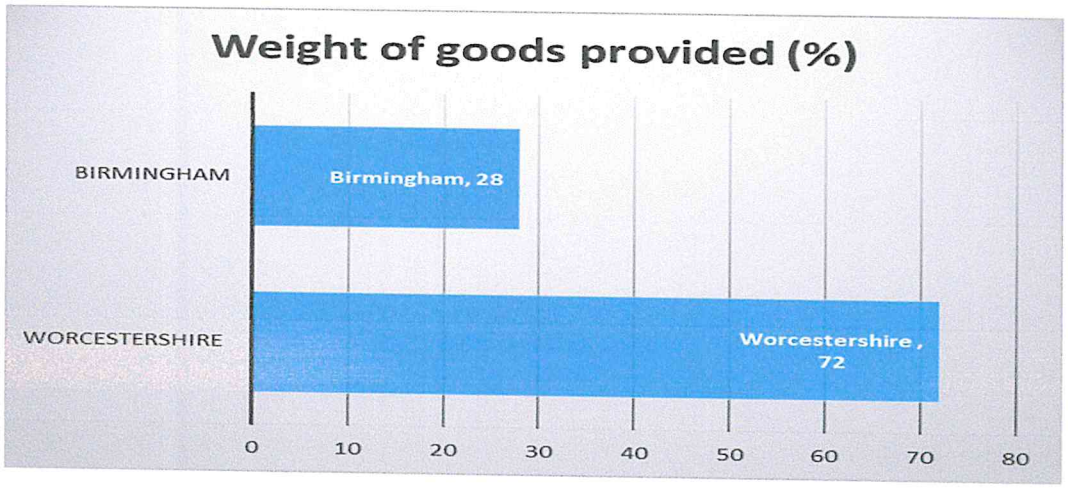


Fig 2

Food parcels

During 2022/23 the food bank provided 2,551 food parcels, an increase on the previous year of 7% (168) and the equivalent of 127,449 meals. The increase this year has been caused by the challenges individuals and families face during the cost-of-living crisis. We have continued to provide fresh items, and our parcels have continued to be for seven days. We remain grateful to all the funders, businesses and individuals who have made this possible.

In late spring of 2023, we are aiming to open up a community supermarket, which will be pay-as-you-feel and will start with rescued fruit and vegetables. This will be operating from our Bromsgrove site.

Uniform Bank

Towards the end of 21/22 we started a uniform bank, stocked from items donated to us during the pandemic. The bank has been widely used over the past year and we are now thinking of ways in which we can encourage more people to use the facility, not just as a poverty relief, but also as an environmental project. We are hoping that over the 23 summer holidays the bank will be opened up once a week as a swap shop.

Social Enterprise

NewStarts operates three social enterprises. Two of these sell pre-loved furniture at affordable prices, one operates from our headquarters in Bromsgrove, Worcestershire and the other from our satellite site in New Frankley, Birmingham. In this last year the income from these two social enterprises, including collection donations and house clearances, amounted to 36% of our overall income. The sales at Bromsgrove were some of the best achieved, especially at the Bromsgrove site. We have formed some great new partnerships, including being able to provide almost new mattresses, sofas, chairs and brand-new white goods. We believe these will add to our offer and whilst more expensive than our pre-loved stock, still provide some discount when compared to other retail outlets.

Our third social enterprise involves the refurbishing and selling of computers. These are collected from a variety of sources and our team are then able to refurbish them so that they can be sold on at affordable prices. Many are needed for low-income families to gain entry to employment opportunities. This work produced an additional 3% of our income in 22/23. This year has been a transitional one for this project, with a move away from high levels of refurbishment to more repairs and servicing. Although this keeps the technicians busy, it is, in general, a lower yield in terms of finance. We have been really pleased this year to rekindle our relationship with the Heart of Worcestershire college and have been able to accommodate a level 2 student and two T-Level students in this team.

Additionally, we have this year received some rent from the Community Hub at 4 Arden Road. Although only a small amount, it has shown us that we are able to achieve some income from the site.

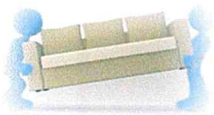
Towards the end of the year we joined the Charity Retail Gift Card scheme which we hope will open up further opportunities and encourage people to think of us at birthdays and Christmas when gift cards are traditionally given.

Volunteering

We are pleased that a number of our pre-pandemic volunteers have been able to return to working with us and we have welcomed a number of new volunteers. Over the past year we have engaged with almost 64 volunteers. This is still below our pre-pandemic levels; however we have changed our processes in order to make it easier for staff to book individuals into introduction and induction sessions that are provided every week. This system often sees four or five volunteers joining us. We have just finished the audit for the Investors in Volunteers quality mark and wait with baited breath on the result.

Environmental Impact

We are pleased to say that in 2022/23 we diverted 132 tonnes of household items from, a saving of 44.4 tonnes of CO2 emissions. We are currently working on the calculations to understand our own carbon footprint and will be working towards ensuring that we are at least carbon neutral over the next few years. We have also just embarked on becoming an Approved Re-use Centre (ARC), which will benefit us and our users.



132 tonnes

44.4 tonnes

Community

We continue to provide three newish projects within our communities and we have new projects coming on board.

- No4 – The New Frankley Community Hub.
  The Community Hub became a space for families and individuals over the winter where they could keep warm. This had led to a group of families starting a craft ply 'n' stay and another group starting a small community garden in the back yard. In addition, we have recently welcomed the local food pantry into the space and a diabetes self-support group called Cuppa Squad.
- Money and Debt Advice – our money advisors have helped over 20 people in the last year. Some of these individuals have been carrying debt for many years, whilst others just needed help with managing their money in a more organised fashion. The team, themselves, continue to learn and a new team member joined in January.
- Community Builders – our community builders have continued to work in their respective communities, and we were pleased when Worcestershire County Council agreed to an extension to the work. We also decided toward the end of the year to move one of the community builders from Catshill to Sidemoor. A number of groups have been started with the support of the community builders and lives have been really impacted.

Risks and Uncertainties

The key risks and uncertainties that NewStarts faces are:

- To have sufficient income to maintain services provided to the community.
- Responding to the increasing need for the services.

The Board of Trustees maintains an organisational risk register which identifies the risks and provides mitigation to reduce the likelihood and impact of the risks identified.

The Board of Trustees is developing a robust financial strategy supported by a digital strategy to ensure that sufficient income is available to maintain services. In addition, expenditure is monitored on a monthly basis to ensure that best value for money is achieved.

The increases in food costs, utility costs and vehicle fuel costs all have an impact not only on our current clients, but also on the wider community. Those who have never before faced financial hardship may now find themselves in a difficult financial position.

Future Plans

The Board of Trustees continue to work closely with the Executive team and volunteers to identify how services can be improved and which new services and opportunities NewStarts may be able to develop. Our future plans include developing the community supermarket, with the possibility of finding an independent site, sharing our knowledge with others through the attendance at conferences and exhibitions, leading on a Poverty Truth Commission for Bromsgrove and finding new ways in which we can work with our community

FINANCIAL REVIEW

OVERVIEW

Income

Operating activities: our main operating income (i.e. before grants and donations) increased by 11% on last year to reach £242,507 (2022: £217,970). This income is vital in helping to off-set our ever-increasing running costs as we continue to expand our activities in countering poverty.

Donations and Legacies: this vital income source increased by 21% in 22/23 to £311,762. This was due mainly to successful applications to National Lottery and Julia and Hans Rausing and the funds raised to purchase a new van.

Expenditure

Our costs increased by £44,173 to £507,197. This increase was caused by significant increases in the cost of fuel for the vans, food for the foodbank and increases in mortgage costs, along with increased volumes of activity.

Year End Outcome

The net effect of income over expenditure resulted in our incurring a net surplus of £47,072 for the year (2022: surplus £11,769).

Cash Flow

In cash flow terms our balance at 31 March 2023 was £220,059 (2022: £202,838). The increase is mainly due to the increased cashflow from operating activities less the purchases of a new vehicle.

Principal funding sources

NewStarts' business model is a social enterprise charitable company that receives funding from various sources. The main funding categories shown in Fig 3 totalling £554,269 are:

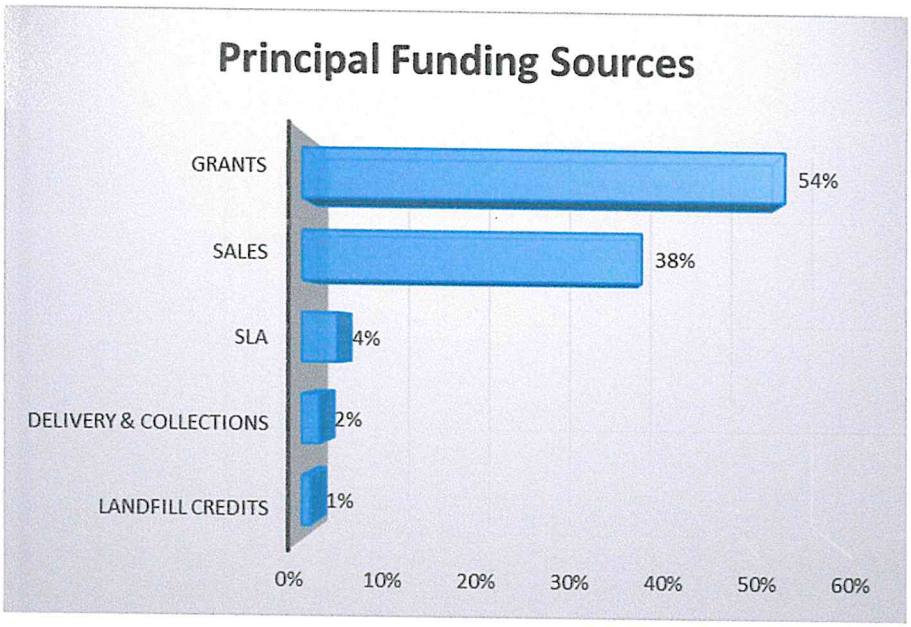


Fig 3

Principal expenditure

The main categories of expenditure, shown in Fig 4 totalling £499,481 (excluding depreciation) are:

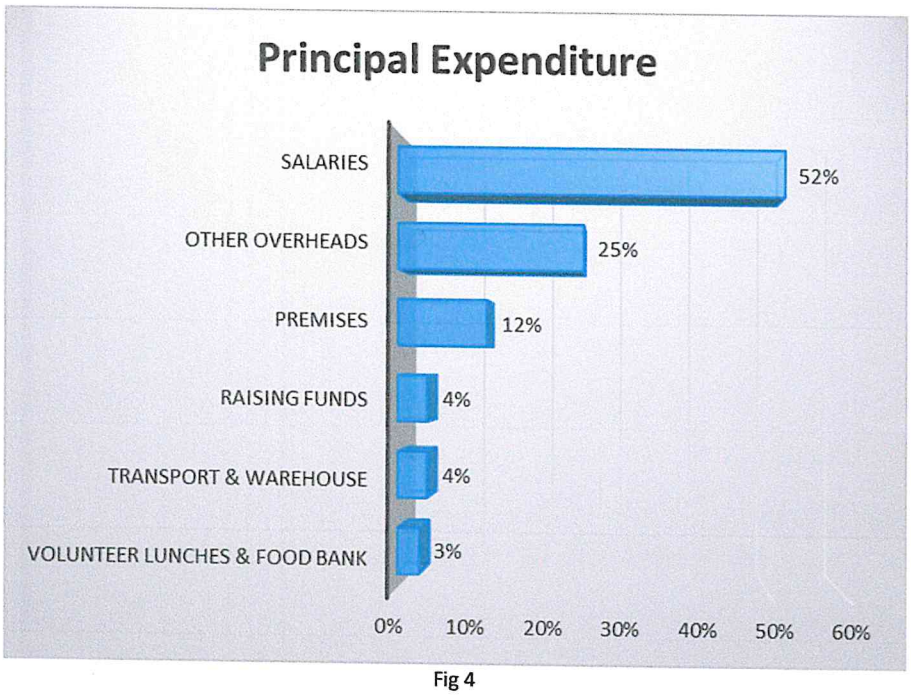


Fig 4

Donations and Legacies

These amounted to £311,762 (2022: £256,823) from the following sources:

- Bromsgrove District Council
- JH Rausling Trust
- National Lottery Partnership
- Peoples' Postcode Lottery
- Awards for All
- Eveson
- Albert Hunt; Arnold Clark, Aviva; BARN; Beatrice Lang Trust; Cadbury Charitable Trust; DMP Ellis; ; Evenson Charitable Trust; George Henry Collins; GW Turner; Grimley Charity; Grimmitt Trust; Groundwork UK, Heart of England; J Hopkins & HJ Sawyer; Lasletts; Lord Barnaby Foundation; Lord Austin Trust; Mitchell Marsh; The SMB Charitable Trust; Worcestershire Community Fund; 29th May 1961 Charitable Trust;
- Other donations from private individuals, churches, fundraising events and other organisations.

Please also see Note 18 for further details.

Restricted income and expenditure

Included in the above note "Donations and Legacies" are certain grants and funding that come to NewStarts with restrictions as to their use, amounting to £286,293 (2022: £222,860). NewStarts does not have discretion over how restricted funds are used other than for the nominated purpose.

A total of £211,049 (2022: £235,754) was spent as restricted expenditure with a restricted fund balance of £215,418 being carried forward to next year. Major restricted expenditures in the year were (1) purchase of food for our emergency food service (2) salaries

Investment policy

Most of the charity's cash resources are spent on a short-term basis. This means that NewStarts is not able to place cash on interest earning deposits without unacceptable notice periods or unavoidably low interest rates. The charity continues to review its investment policies so as to ensure that as far as possible it maximises its cash position.

Reserves policy

The Trustees have maintained their policy whereby the unrestricted funds held by the charity should aim to cover up to 3 months' operating expenditure. As our unrestricted reserves as of March 2023 were £37,657 (2022: £65,880), which is still short of this target, we are at present likely to remain below our required reserve levels. Accordingly, the longer-term strategy is to continue to build reserves whenever this is possible. Restricted reserves were £215,418 (2022: £140,123). Further details are provided in Note 18.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governance and management

NewStarts is an independent charity, registered on 8 March 2009, having been incorporated as a limited company by guarantee on 4 February 2009. It commenced trading in this format on 1 April 2009 (Charity registration number 1128541). The charity is controlled by its governing document, Memorandum and Articles of Association.

Recruitment, appointment and induction of new trustees

The Board of Trustees may at any time appoint persons willing to act as Trustee, and Trustees are normally drawn from experienced charitable or business backgrounds. The induction of new Trustees is conducted on a one-to-one basis. Any training needs are identified, and input is scheduled as soon as appropriate.

Decision making

The trustees delegate day to day management of the charity to M Kenyon (the chief executive) and relevant staff who are accountable to the Trustees.

Responsibilities of trustees

Trustees are expected to take a close interest in the operations and outcomes of the charity, and to meet regularly to review the business of the charity. The main responsibilities of the board of Trustees are:

1. To ensure the charity is carrying out its purposes for the public benefit
2. To comply with the charity's governing document and the law
3. To act in charity's best interests
4. To manage the charity's resources responsibly
5. To act with reasonable care and skill
6. To ensure accountability within the charity, as well as when responsibility is delegated to staff or volunteers
7. To comply with the Statutory Accounting and Reporting requirements

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number
06809593 (England and Wales)

Registered Charity number
1128541

Registered office
1 Sherwood Road
Aston Fields
Bromsgrove
Worcestershire
B60 3DR

Trustees
Stuart Hood (resigned 17.04.23)
Sarah Reece-Mills
Ian Jones
Matt Bonham
Therese Down
Susan Burton (joined 18.10.22)

Key Personnel
Marion Kenyon – Chief Executive Officer
Andrew Pain – HR & Development Manager (resigned 31.03.23)

Independent Examiner
It Doesn't Have to Cost the Earth Ltd
47 St Dunstans Close
Worcester
WR5 2AJ

Solicitors
Thomas Horton LLP
Strand House
70 The Strand
Bromsgrove

Accountants
Be Buoyant Ltd
Reinsbrook
Sambourne Park
Sambourne
B96 6PE

Bankers
Barclays Bank
118 High Street
Bromsgrove
Worcestershire
B61 8ET

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Statement of trustees' responsibilities

The trustees, who are also the directors of NewStarts for the purpose of company law, are responsible for preparing the Annual Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

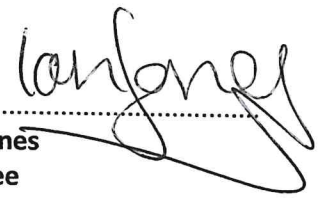
Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by order of the board of trustees on 1 September 2023 signed on its behalf by:



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Ian Jones
Trustee

Independent Examiner's Report to the Trustees of NewStarts Charitable Company for the year ended 31 March 2023

I report to the trustees on my examination of the accounts of NewStarts ("the Company") for the year ended 31 March 2023 which are set out on pages 14 to 32.

Responsibilities and basis of report

As the charity trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').
Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the Company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Chartered Institute of Management Accountants, which is one of the listed bodies.
I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the applicable requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.
Signed:

Teresa Fennell

Teresa Fennell, ACMA CGMA
It Doesn't Have to Cost the Earth Ltd, 47 St Dunstan's Close, Worcester, WR5 2AJ

Date: 13th September 2023

NewStarts

Statement of Financial Activities

(incorporating an Income and Expenditure Account)
for the year ended 31 March 2023

	Note	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £
INCOME FROM:							
Donations and legacies	2	**25,469**	**286,293**	**311,762**	33,963	222,860	256,823
Charitable activities	3	**241,012**	**-**	**241,012**	217,970	-	217,970
Other income		**1,495**	-	**1,495**	-	-	-
TOTAL INCOME		**267,976**	**286,293**	**554,269**	251,933	222,860	474,793
EXPENDITURE ON:							
Raising funds	4	**1,670**	**18,782**	**20,452**	2,604	17,076	19,680
Charitable activities	5	**294,478**	**192,267**	**486,745**	224,666	218,678	443,344
TOTAL EXPENDITURE		**296,148**	**211,049**	**507,197**	227,270	235,754	463,024
NET (EXPENDITURE)/INCOME		**(28,172)**	**75,244**	**47,072**	24,663	(12,894)	11,769
Transfer between funds		**(51)**	**51**	**-**	(10)	10	-
NET MOVEMENT IN FUNDS		**(28,223)**	**75,295**	**47,072**	24,653	(12,884)	11,769
Fund balances brought forward		**65,880**	**140,123**	**206,003**	41,227	153,007	194,234
TOTAL FUNDS CARRIED FORWARD		**37,657**	**215,418**	**253,075**	65,880	140,123	206,003

The statement of financial activities includes all gains and losses recognised during the year

All income and expenditure derive from continuing activities.

NewStarts (Registered number: 06809593)

Balance Sheet
As at 31 March 2023

	Notes	2023		2022	
		£	£	£	£
FIXED ASSETS					
Tangible assets	10		**365,778**		350,700
CURRENT ASSETS					
Stock		**2,597**		-	
Debtors	11	**17,204**		15,083	
Cash at bank and in hand		**220,059**		202,838	
		239,860		217,921	
CREDITORS : amounts falling due within one year	12	**(29,579)**		(30,259)	
NET CURRENT ASSETS			**210,281**		187,662
TOTAL ASSETS LESS CURRENT LIABILITIES			**576,059**		538,362
CREDITORS : amounts falling due after one year	13		**(322,984)**		(332,359)
			253,075		206,003
FUNDS					
Unrestricted			**37,657**		65,880
Restricted	18		**215,418**		140,123
TOTAL FUNDS			**253,075**		206,003

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies but as this company is a charity, it is subject to independent examination under the Charities Act 2011.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with SORP FRS102.

The financial statements were approved and authorised for issue by the Board on 1st September 2023 and signed on its behalf by:

Trustee

IAN JONES

Trustee

THÉRÈSE DOWN

NewStarts

Statement of Cashflows
for the year ended 31 March 2023

	Notes	2023 £	2022 £
CASH INFLOW FROM OPERATING ACTIVITIES	16	**72,965**	27,045
CASH OUTFLOW FROM INVESTING ACTIVITIES			
Payment to acquire tangible fixed assets		**(22,794)**	-
CASH OUTFLOWS FROM FINANCING ACTIVITIES			
Bank loan repayment		**(11,054)**	(12,205)
Bank interest paid		**(21,896)**	(19,696)
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		**(55,744)**	(31,901)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		**17,221**	(4,856)
CASH AND CASH EQUIVALENTS AT THE START OF PERIOD		**202,838**	207,694
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD		**220,059**	202,838
CASH AND CASH EQUIVALENTS CONSISTS OF:			
Cash at bank and in hand		**220,059**	202,838

1. ACCOUNTING POLICIES

Basis of Preparing Financial Statements

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland issued in October 2019 (SORP FRS102), the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Accounting Practice that is SORP FRS102.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling which is the functional currency of the charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each significant restricted fund is set out in the notes to the financial statements.

Income recognition

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received. The following specific polices apply:

(a) Voluntary income by way of donations and grants is included in full in the Statement of Financial Activities when it is receivable.
(b) Items donated and sold through the charity's shop are included as incoming resources within activities for generating funds when they are sold.

No amount is included in the financial statements for volunteer time in line with the SORP (FRS 102). Further detail is given in the Trustees' Annual Report.

1. ACCOUNTING POLICIES (continued)

Expenditure recognition

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with the use of the resources.

Governance Costs

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity.

Offsetting

There has been no offsetting of assets and liabilities, or income and expenses, unless required or permitted by the SORP FRS102 or FRS 102.

Tangible fixed assets

Tangible fixed assets are stated at cost (or deemed cost) or valuation less accumulated depreciation and accumulated impairment losses. Cost includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a systematic basis over its expected useful life as follows:

Freehold land is not depreciated	
Freehold buildings	2% on cost
Improvement to property	20% on cost
Plant & Machinery	33% on cost
Motor Vehicles	33% on cost
Computer Equipment	33% on cost

The minimum thresholds for capitalisation are:
Land, Buildings and Improvements - £5,000
Plant and Machinery, Motor Vehicles and Computer Equipment - £1,000

1. ACCOUNTING POLICIES (continued)

Impairment
Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the SOFA unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

Pension costs and other post retirement benefits
The charity operates a defined contribution pension scheme. Contributions payable to the pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Tax
The charity is exempt from corporation tax on its charitable activities. It is also relieved from VAT registration on its sale of goods, as all such sales are based on goods freely donated.

Debtors and Creditors
Debtors are measured at the undiscounted amount of cash receivable.
Creditors are measured at the undiscounted amount of cash payable.

Critical accounting estimates and judgements
In the application of the charitable company's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical evidence and experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Going concern
The financial statements have been prepared on a going concern basis as the Trustees believe that no material uncertainties exist. The Trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern.

2. DONATIONS AND LEGACIES

	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £
Donations	**25,268**	**9,000**	**34,268**	18,304	1,020	19,324
Grants	**201**	**277,293**	**277,494**	15,659	221,840	237,499
	25,469	**286,293**	**311,762**	33,963	222,860	256,823
Analysis of Government grants included above:						
HMRC CJRS	-	-	-	474	-	474
Awards for All Lottery	-	**10,000**	**10,000**	-	-	-
Bromsgrove District Council	-	**99,594**	**99,594**	-	84,464	84,464
National Lottery Partnership	-	**30,000**	**30,000**	-	-	-
	-	**139,594**	**139,594**	474	84,464	84,938

3. CHARITABLE ACTIVITIES

	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £
Display room income	**186,641**	-	**186,641**	154,117	-	154,117
Landfill re-use credits	**6,756**	-	**6,756**	6,081	-	6,081
IT income	**17,350**	-	**17,350**	26,354	-	26,354
Collection & delivery donations	**10,265**	-	**10,265**	9,579	-	9,579
Service level agreements	**20,000**	-	**20,000**	20,000	-	20,000
Gift aid tax	-	-	-	1,839	-	1,839
	241,012	-	**241,012**	217,970	-	217,970

4. RAISING FUNDS

	Basis of Allocation	Unrestricted 2023 £	Restricted 2023 £	TOTAL 2023 £	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £
Staff Costs	Time based	**1,501**	**16,868**	**18,369**	2,395	15,705	18,100
Overheads	Usage	**169**	**1,914**	**2,083**	209	1,371	1,580
Support costs		**1,670**	**18,782**	**20,452**	2,604	17,076	19,680

5. CHARITABLE ACTIVITIES

	Note	Basis of Allocation	Total 2023 £	Total 2022 £
Staff costs	9	Time based	**253,059**	219,137
Premises		Usage	**34,788**	26,836
Office costs		Usage	**11,560**	11,211
Repairs and maintenance		Direct	**14,581**	11,832
Provision of welfare		Direct	**89,265**	98,430
Motor and travel		Direct	**24,818**	21,638
Professional & Insurance		Usage	**15,637**	14,059
Advertising		Direct	**6,132**	2,529
Waste disposal		Direct	**4,659**	6,313
Other costs		Direct	**2,342**	2,118
Bank interest		Usage	**21,896**	19,696
Depreciation	6	Usage	**7,407**	8,951
			486,145	442,750
Governance costs	7	Direct	**600**	594
TOTAL EXPENDITURE			**486,745**	443,344
Unrestricted funds			**294,478**	224,666
Restricted funds			**192,267**	218,678
			486,745	443,344

6. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging

		2023 £	2022 £
Depreciation - owned assets		**7,716**	8,951
Included within:			
Raising Funds	Note 4	**309**	-
Charitable Activities	Note 5	**7,407**	8,951
		7,716	8,951

7. FEES FOR EXAMINATION OF THE ACCOUNTS

Independent examination for the year was £600 (2022: £594).

8. TRUSTEES' REMUNERATION AND EXPENSES

The trustees neither received nor waived any remuneration during the year (2022: £Nil).

The trustees did not have any personal expenses reimbursed during the year (2022: £Nil)

The trustees have indemnity cover.

9. STAFF COSTS AND KEY MANAGEMENT PERSONNEL

	Notes	2023 £	2022 £
Wages and salaries		**251,717**	220,424
Social security costs		**12,746**	10,592
Pension costs		**6,965**	6,221
		271,428	237,237
Included within:			
Raising Funds	Note 4	**18,369**	18,100
Charitable Activities	Note 5	**253,059**	219,137
		271,428	237,237

	2023 Number	2022 Number
The average number of employees during the year was as follows:		
Chief Executive	**1**	1
Staff managers	**5**	5
Operational and administrative staff	**10**	8
	16	14

No employee received total employee benefits (excluding employer pension costs) of more than £60,000.

The charity operates a defined contribution plan for the benefit of its employees.

During the year the total paid to key management was £58,581 (2022: £59,702)

10. TANGIBLE FIXED ASSETS

	Freehold Property £	Improvements to Property £	Plant & Machinery £	Motor Vehicles £	Computer Equipment £	Total £
Cost :						
At 1 April 2022	387,127	13,620	15,203	38,925	4,203	459,078
Additions	-	-	-	22,794	-	22,794
Disposals	-	-	-	-	-	-
At 31 March 2023	387,127	13,620	15,203	61,719	4,203	481,872
Depreciation :						
At 1 April 2022	36,786	13,620	14,844	38,925	4,203	108,378
Charge for the year	5,476	-	359	1,881	-	7,716
Disposals	-	-	-	-	-	-
At 31 March 2023	42,262	13,620	15,203	40,806	4,203	116,094
NBV at 31 March 2023	**344,865**	**-**	**-**	**20,913**	**-**	**365,778**
NBV at 31 March 2022	350,341	-	359	-	-	350,700

Net book value at 31 March 2023 represents fixed assets used for charitable purposes.

11. DEBTORS

	2023 £	2022 £
Trade debtors	**2,065**	3,283
Other debtors	**-**	1,754
Rent deposit	**1,875**	1,875
Reserve gift aid	**500**	500
Prepayments & accrued income	**12,764**	7,671
	17,204	15,083

12. CREDITORS : Amounts falling due within one year

	2023 £	2022 £
Bank loans and overdrafts (see note 14)	**10,126**	11,805
Trade creditors	**5,495**	2,878
Social security and other taxes	**5,563**	-
Other creditors	**1,370**	1,016
Accruals	**7,025**	14,560
	29,579	30,259

13. CREDITORS : Amounts falling due after more than one year

	2023 £	2022 £
Bank loans (see note 14)	**322,984**	332,359

14. BANK LOANS

An analysis of the maturity of the loans is given below:

	2023 £	2022 £
Amounts falling due within one year on demand:		
Bank loans	**10,126**	11,805
Amounts falling due between one and two years:		
Bank loans	**10,957**	12,452
Amounts falling due between two and five years:		
Bank loans	**114,920**	124,033
Amounts falling due in more than five years:		
Bank loans	**197,107**	195,874

15. SECURED DEBTS

The following secured debts are included within creditors

	2023 £	2022 £
Bank loans	**333,110**	344,164

The Charity Bank Limited hold a charge over the company which covers the freehold property.
Big Issue Invest hold a charge over the company which covers the freehold property.

16. CASH INFLOW FROM OPERATING ACTIVITIES

	2023 £	2022 £
Net income for the year	**47,072**	11,769
Bank Interest payable	**21,896**	19,696
Depreciation and impairment of tangible fixed assets	**7,716**	8,951
(Increase) in stock	**(2,597)**	-
(Increase)/decrease in debtors	**(2,121)**	2,508
Increase/(decrease) in creditors	**999**	(15,879)
	72,965	27,045

17. MOVEMENT IN FUNDS

	Balance at 1 April 2022 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2023 £
Unrestricted Funds	65,880	267,976	(296,148)	(51)	37,657
Restricted Funds	140,123	286,293	(211,049)	51	215,418
Total Funds	206,003	554,269	(507,197)	-	253,075

	Balance at 1 April 2021 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 1 April 2022 £
Unrestricted Funds	41,227	251,933	(227,270)	(10)	65,880
Restricted Funds	153,007	222,860	(235,754)	10	140,123
Total Funds	194,234	474,793	(463,024)	-	206,003

18. RESTRICTED FUNDS

The income funds of the charity include restricted funds comprising of the following unexpended balances of donations and grants held on trust for specific purposes:

	Balance at 1 April 2021 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 1 April 2022 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2023 £
29 May 1961 Charitable Trust	-	-	-	-	-	5,000	(5,033)	33	-
Albert Hunt Trust	4,532	5,000	(9,532)	-	-	6,000	(6,000)	-	-
Alfred Haines	762	1,000	(1,762)	-	-	-	-	-	-
Arnold Clark	-	1,000	(1,000)	-	-	1,000	-	-	1,000
Aviva	-	-	-	-	-	432	(429)	(3)	-
Awards for All	10,000	-	(10,000)	-	-	10,000	-	-	10,000
B&M Food	482	-	(482)	-	-	-	-	-	-
BARN Lottery	-	7,150	-	-	7,150	-	(6,052)	-	1,098
BARN NAVCA	-	-	-	-	-	1,000	-	-	1,000
Baron Davenport	-	249	(259)	10	-	-	-	-	-
Beatrice Lang Trust	-	-	-	-	-	5,000	-	-	5,000
Big Issue	-	3,000	(3,000)	-	-	-	-	-	-
Birmingham City Council	2,219	-	(2,219)	-	-	-	-	-	-
Bromsgrove District Council	28,000	85,464	(16,208)	-	97,256	99,594	(89,302)	-	107,548
Cadbury Charitable Trust	-	-	-	-	-	1,000	-	-	1,000
Charity Aid Foundation	66,220	1,000	(67,220)	-	-	-	-	-	-
Crowdfunder	-	-	-	-	-	3,477	-	-	3,477
DMF Ellis	-	-	-	-	-	5,000	(5,000)	-	-
Didymus	4,000	-	(4,000)	-	-	-	-	-	-
Easter Egg Fund	-	20	(20)	-	-	-	-	-	-
Eveson	-	7,500	(7,500)	-	-	10,000	(10,000)	-	-
Foodbank	-	477	(477)	-	-	500	(501)	1	-
Frankley Parish Council	-	10,000	(9,302)	-	698	-	-	-	698
Garfield Weston Foundation	-	30,000	(30,000)	-	-	-	-	-	-
George Henry Collins Charity	-	2,000	(2,000)	-	-	2,000	(2,000)	-	-

18. RESTRICTED FUNDS (cont'd)

	Balance at 1 April 2021	Incoming Resources	Resources Expended	Transfers	Balance at 1 April 2022	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2023
	£	£	£	£	£	£	£	£	£
GJW Turner	-	3,000	-	-	3,000	3,000	(6,035)	35	-
Grimley Charity	-	1,000	(1,000)	-	-	1,000	(1,000)	-	-
Grimmitt Trust	2,008	-	(2,008)	-	-	3,000	(3,000)	-	-
Groundwork UK	-	1,000	-	-	1,000	2,000	(2,991)	(9)	-
Heart of England	13,969	5,000	(18,969)	-	-	4,000	(4,000)	-	-
J Hopkins & HJ Sawyer	-	-	-	-	-	750	(729)	(21)	-
JH Rausing Trust	-	-	-	-	-	51,360	(10,680)	-	40,680
Lasletts	2,934	-	-	-	2,934	5,844	(8,767)	(11)	-
Lord Austin Trust	-	1,000	-	-	1,000	-	(1,000)	-	-
Lord Barnby Foundation	-	-	-	-	-	3,000	-	-	3,000
Mitchell Marsh	-	-	-	-	-	5,000	-	-	5,000
National Lottery Partnership	-	-	-	-	-	30,000	(9,989)	-	20,011
Nationwide Building Society	-	40,000	(17,915)	-	22,085	-	(22,087)	2	-
Peoples' Postcode Lottery	2,223	-	(2,223)	-	-	25,000	(15,430)	-	9,570
Roger & Douglas Turner	1,132	3,000	(4,132)	-	-	-	-	-	-
Rowlands	-	5,000	-	-	5,000	-	-	-	5,000
Severn Trent Water	1,029	-	(1,029)	-	-	-	-	-	-
The February Fund	5,000	-	(5,000)	-	-	-	-	-	-
The Montal Charitable Trust	5,000	-	(5,000)	-	-	-	-	-	-
The SMB Charitable Trust	-	-	-	-	-	1,000	(1,024)	24	-
WCC Foodbank	3,001	-	(3,001)	-	-	-	-	-	-
William Cadbury Trust	-	-	-	-	-	-	-	-	-
Worcestershire Community Fund	496	10,000	(10,496)	-	-	1,336	-	-	1,336
Restricted Fund Balances	153,007	222,860	(235,754)	10	140,123	286,293	(211,049)	51	215,418

18. RESTRICTED FUNDS (cont'd)

Funders in excess of £20,000 (2022-23)	Description of Funding
Bromsgrove District Council (BDC)	Funding from BDC as part of the WCC Public Health pilot to fully fund two community builder posts, developing Asset Based Development Work in Bromsgrove £49,514. Foodbank and essential items £45,080 Additional funding for Asset Based Community Development project £5,000
JH Rausling Trust	Funding towards core costs and foodbank
National Lottery Partnership	Funding towards core costs
Peoples' Postcode Lottery	Funding towards salary costs

The following funds also directly related to the operating costs of the Food Bank:

Awards for All	Lasletts	Lord Austin
Heart of England	Groundwork UK	Grimmitt Trust
GJW Turner	Worcestershire Community Fund	

The following funds also directly related to the operating costs of the Volunteer Program:

Albert Hunt Trust	J Hopkins & HJ Sawyer
George Henry Collins Charity	Grimley Charity

Core Costs grants were provided by:

Arnold Clark	Aviva	BARN NAVCA
Beatrice Laing Fund	Cadbury Charitable Trust	DMF Ellis
Evesons	GJW Turner	Grimmitt Trust
Lord Barnaby	Mitchell Marsh	
The SMB Charitable Trust	29th May 1961 Charitable Trust	

18. RESTRICTED FUNDS (cont'd)

RETRICTED FUNDS BALANCE SHEET
at 31 March 2023

	2023		2022	
	£	£	£	£
FIXED ASSETS				
Tangible assets		-		-
CURRENT ASSETS				
Debtors	-		2,500	
Cash at bank and in hand	**215,418**		138,702	
	215,418		141,202	
CREDITORS : amounts falling due within one year	-		(1,079)	
NET CURRENT ASSETS		**215,418**		140,123
TOTAL ASSETS LESS CURRENT LIABILITIES		**215,418**		140,123
CREDITORS : amounts falling due after one year		-		-
		215,418		140,123
FUNDS				
Restricted		**215,418**		140,123
TOTAL RESTRICTED FUNDS		**215,418**		140,123

19. PENSIONS AND OTHER POST-RETIREMENT BENEFITS

Defined contribution pension plans

The charity operates a defined contribution pension plan for its employees. The amount recognised as an expense in the period was £6,965 (2022: £6,221)

The pension liability and expense are allocated to unrestricted or restricted based upon the role of the employee that the contribution is for.

The outstanding pension contributions at the year end amounted to £1,370 (2022: £1,016).

20. OPERATING LEASES

At the reporting end date the charitable company had outstanding commitments for future minimum lease payments under non-cancellable operation leases, which fall due as follows:

	2023	2022
	£	£
Within one year	**403**	-
Between 2 -5 years	**2,010**	-
More than 5 years	**-**	-
	2,413	-
Repeyments made in the year	**202**	-

All operating leases are treated as an expense.

21. RELATED PARTIES

There were no related party transactions for the trustees in the year ended 31 March 2023.

The Chief Executive Officer is married to a supplier who provides PAT testing for the charitable company. The amount paid to the supplier during the year was £4,154 (2022: £3,138)

The outstanding to the supplier at the year end amounted to £284 (2022: £137).

22. ULTIMATE CONTROLLING PARTY

The charity is controlled by the trustees.

NEWSTARTS

England & Wales - Charity number 1128541

Accounts

REGISTERED COMPANY NUMBER: 06809593 (England and Wales)
REGISTERED CHARITY NUMBER: 1128541

Report of the Trustees and

Financial Statements for the Year Ended 31 March 2022

for

NewStarts

NewStarts

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NewStarts (Registered number: 06809593)

Report of the Trustees (including Directors' Report)
for the year ended 31 March 2022

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2022. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019). The Trustees confirm that they have complied with the duty in Section 4 of the Charities Act 2011 to have due regard to public benefit guidance by the Charity Commission in delivering the activities undertaken by the Charity.

OBJECTIVES AND ACTIVITIES

Purpose and charitable objects

- To alleviate poverty through providing practical help to families and vulnerable people and access to free and discounted household items
- To assist in the resettlement of homeless and other vulnerable people who are in need, hardship or distress through offering support and advice and opportunities for learning and work experience.
- To relieve poverty and protect and preserve the environment for the public benefit by promoting and enabling the reuse of unwanted household goods.

The aims of the charity are to reduce and prevent both poverty and homelessness and to reduce the effect of landfill on the environment, encouraging local people to participate in the work, whether that is through donations of furniture and/or funds and through volunteering in one of the many roles available. Our aims fully reflect the purposes that the charity was set up to further.

Vision

NewStarts' vision is to see individuals achieving their full potential, where homelessness, poverty, debt and environmental damage become things of the past, and where community challenges are solved by the local community.

Significant activities

In 2021/22 we spent £452,604 on charitable activities in the following ways:

- Emergency Intervention- providing emergency food and free furniture	92%
- Support costs	4%
-Fundraising costs	4%

Ensuring our work delivers our aims

We review our aims, objectives and activities each year. This review looks at what we achieved and the outcomes of our work in the previous 12 months. The review looks at the success of each key activity and the benefits they have brought to those groups of people we are set up to help. The review also helps us ensure our aims, objectives and activities remain focused on our stated purposes. We have referred to the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

The focus of our work

Our main objectives for the year continued to be the reduction and prevention of homelessness and poverty and protection of the environment, however the Covid-19 pandemic changed the emphasis of our work in 20/21 and elements of this change have continued in 21/22 and continue to remain as part of the focus of our work.

- Providing a range of services through our furniture and IT re-use social enterprises
- Providing emergency help through signposting and emergency food provision
- Working in partnership with other agencies to ensure that individuals and families are able to access the services that best match their needs.
- Providing free and affordable furniture to those most in need
- Providing debt and money advice in partnership with Community Money Advice
- Providing a community hub in New Frankley
- Undertaking research into furniture poverty and the effect on life chances.

How our activities deliver public benefit

Our main activities and who we try to help are described below. All our charitable activities focus on the reduction and prevention of homelessness, poverty and the environmental impact of landfill and are undertaken to further our charitable purposes for the public benefit. Our activities are delivered from our headquarters in Bromsgrove, our satellite site in New Frankley, south-west Birmingham, or from a partner site.

Who used and benefited from our services

Our objects and some of our funding limit the services we provide to the residents in Worcestershire, Birmingham, Warwickshire and other areas. The continuing effects of the COVID-19 pandemic meant that whilst our provision of free furniture started to increase, the number of food parcels remained significantly above pre-pandemic levels and we continued to provide 7-day food parcels. All of our referral services are provided free of charge to the recipients.

Equal access to our services is an important issue for us. We believe equal access is vital and that successful outcomes must be shared by all communities that use our services. We currently monitor those accessing our services by gender, disability and ethnicity. Over the next year we will be using the information we gather to develop marketing and fundraising strategies.

The impact of our work goes beyond both those directly helped and the physical provision of furniture and/or food. We have undertaken research this year on the impact of furniture poverty on life chances, which revealed that not only physical needs are met, but for many mental health is improved by the provision of furniture, enabling individuals and families to plan for the future.

Furniture Bank

The furniture bank provides a range of pre-loved household items at no cost, to individuals and families that have no other way of furnishing their homes, either as a new tenant or indeed if they are an existing tenant.

In 2021/22 we provided 206 households with household items, an increase of 35 (20%) on the previous year. Although still below pre-pandemic levels, this is mainly due to the ongoing challenges in collecting and delivering furniture in the first half of the year.

The bar charts below show the breakdown of referrals, with Fig 1 showing the distribution of furniture provision in *numbers* across north Worcestershire and Birmingham, and Fig 2 showing the distribution by provision in *weight* of goods provided across north Worcestershire and Birmingham. The referrals provided to north Worcestershire residents tend to be much larger than those provided to Birmingham residents and will often comprise sufficient furniture to furnish a three-bedroomed house.

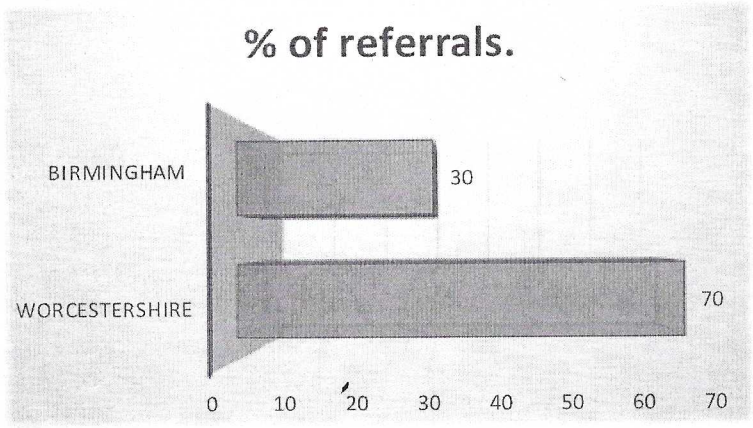

Fig 1

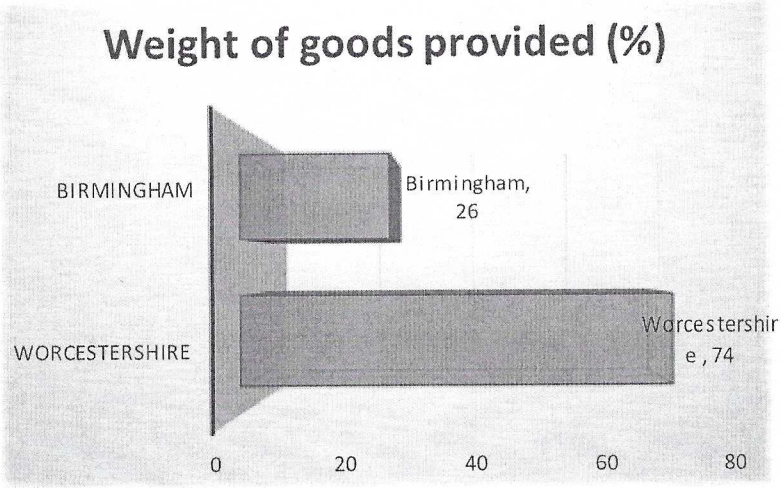

Fig 2

Food parcels

During 2021/22 year the food bank provided 2,383 food parcels the equivalent of 125,660 meals. This is a decrease of 1,418 (38%) on the previous year, however still significantly above our pre-pandemic levels of 400. We have continued to provide fresh items, other than fresh meat and our parcels have continued to be for seven days. We remain grateful to all the funders, businesses and individuals who have made this possible.

Case Study
Mary had been given a flat, but had no furniture with which to furnish it. She was worried that the flat would be taken off of her because of this and she really didn't like the fact that people could see in because she had no curtains or blinds. She was delighted when we were able to provide not only furniture but curtains, enabling her to feel safe and secure.

Social Enterprise

NewStarts operates three successful social enterprises. Two of these sell pre-loved furniture at affordable prices, one operates from our headquarters in Bromsgrove, Worcestershire and the other from our satellite site in New Frankley, Birmingham. In this last year the income from these two social enterprises, including collection donations and house clearances, amounted to 36% of our overall income.

Our third social enterprise involves the refurbishing and selling of computers. These are collected from a variety of sources and our team are then able to refurbish them so that they can be sold on at affordable prices. Many are needed for low-income families to gain entry to employment opportunities. This work produced an additional 6% of our income in 21/22.

All of our enterprises were able to re-open fully in April 2021. Sales from furniture at Bromsgrove have remained steady, however re-invigorating the sales at the New Frankley site has been difficult, due to the fact that it was closed for 11 months previously. In addition, the retail offer from this space was changed considerably, concentrating much more on furniture and less on bric-a-brac and clothing.

Our aim continues to be to achieve 70% of our income from the social enterprises and to that end we are currently developing a number of new strategies including a digital strategy and fundraising strategy.

Volunteering

We are pleased that a number of our pre-pandemic volunteers have been able to return to working with us and we have welcomed a number of new volunteers. Over the past year we have engaged with almost 70 volunteers. Again, this is below our pre-pandemic levels, but in the last three months of the year we have seen a substantial increase in the number of applicants for volunteering opportunities. We are also pleased to be processing a renewal of our Investors in Volunteers accreditation.

Environmental Impact

We are pleased to say that in 2021/22 we diverted 121 tonnes of household items from, a saving of 40.6 tonnes of CO2 emissions. We are currently working on the calculations to understand our own carbon footprint and will be working towards ensuring that we are at least carbon neutral over the next few years.

121 tonnes **40.6 tonnes**

Community

As has been mentioned previously in this report, the performance of the organization has remained affected by the Covid-19 pandemic. Although from April 2021 much of our work returned to some normality, there were still considerable challenges, including, having sufficient volunteers to undertake the work, wariness of customers to visit and purchase from our sites and the reduction in grants available.

The financial impact of the pandemic remains significant, with reduced income from our social enterprises, but a continuing increase of income from grants. The pandemic also left us with a legacy of being much more involved in the community and this has led to three significant new pieces of work:

- No4 – The New Frankley Community Hub.
  The shop next to our site in New Frankley became available and we decided as an organization to take on the lease in order to provide an affordable community space for local groups. The space is provided free for the first 100 hours to new and/or small groups, with a minimal charge of £5 an hour thereafter. The initial year of rent and some of the improvements needed to make the space useable were funded by The New Frankley in Birmingham Parish Council. The space is increasingly used and has begun to form a focal point for the community.
- Money and Debt Advice – it became apparent in the pandemic that there were many families and individuals that struggled with a reduction or loss of earnings and that for many debt was a real issue. In response to that and to support those who were receiving food parcels, we began providing money and debt advice in conjunction with Community Money Advice. We currently have three volunteers working out from No4 in New Frankley and are about to site a session based in The Pod in Charford, Bromsgrove. There have been significant challenges in engaging with individuals, however we have still been able to assist eight individuals over the past six months with their debts.

- Community Builders – as part of their approach to tackling health inequalities, Worcestershire County Council have instigated Asset Based Community Development work across the county. This is being put in place through the employment of Community Builders. In Bromsgrove, NewStarts has been selected as the host organization and we have employed two community builders using grant money from Bromsgrove District Council. The work began in December 2021 and to date the Community Builders have been getting to know the communities in which they are based and supporting local initiatives.

Risks and Uncertainties

The key risks and uncertainties that NewStarts faces are:

- To have sufficient income to maintain services provided to the community.
- Responding to the increasing need for the services.

The Board of Trustees maintain an organisational risk register which identifies the risks and provides mitigation to reduce the likelihood and impact of the risks identified.

The Board of Trustees is developing a robust financial strategy supported by a digital strategy to ensure that sufficient income is available to maintain services. In addition, expenditure is monitored on a monthly basis to ensure that best value for money is achieved.

The increases in food costs, utility costs and vehicle fuel costs all have an impact not only on our current clients, but also on the wider community. Those who have never before faced financial hard ship may now find themselves in a difficult financial position.

Future Plans

The Board of Trustees changed significantly at the end of 2021, with four retiring from their positions. The remaining trustees were joined in March 2022 by a fifth trustee and together they will be developing a new Strategic Plan to take forward the work of the charity.

The Board of Trustees continue to work closely with the Executive team and volunteers to identify how services can be improved and which new services and opportunities NewStarts may be able to develop. At the moment we are investigating the purchase of new electrical items for resale as well as possibly joining a gift card scheme

FINANCIAL REVIEW

OVERVIEW

Income

Operating activities: our main operating income (i.e. before grants and donations) increased by 46% on last year to reach £217,970 (2021: £148,568). This income is vital in helping to off-set our ever increasing running costs as we continue to expand our activities in countering poverty.

Donations and Legacies: this vital income source decreased by almost 50% in 21/22 to £256,823. This was not a substantial decrease and the amount received was significantly above the budgeted figure.

Expenditure

Our costs decreased by £41,110 to £463,024. The decrease in expenditure was entirely due to a decrease in spend on food for the emergency food parcels, including fresh items.

Year End Outcome

The net effect of income over expenditure resulted in our incurring a net surplus of £11,769 for the year (2021: surplus £120,728). It should be noted that the surplus includes a non-cash depreciation charge of £8,951. If these results are adjusted to show our true operating performance (i.e. excluding non-cash items) then 2022 would reveal an operating surplus of £20,720, and 2021 a surplus of £134,892. The substantial difference between the two years is due to a decrease in grant income and a significant increase in income from other sources, post COVID.

Cash Flow

In cash flow terms our balance at 31 March 2022 was £202,838 (2021: £207,694) which reflects a slight decrease in funds from last year by £4,856. The decrease is due to the slightly lower grant funding and the continuing high level of spend on food for emergency food parcels.

Principal funding sources

NewStarts' business model is a social enterprise charitable company that receives funding from various sources. The main funding categories shown in Fig 3 totalling £474,793 are:

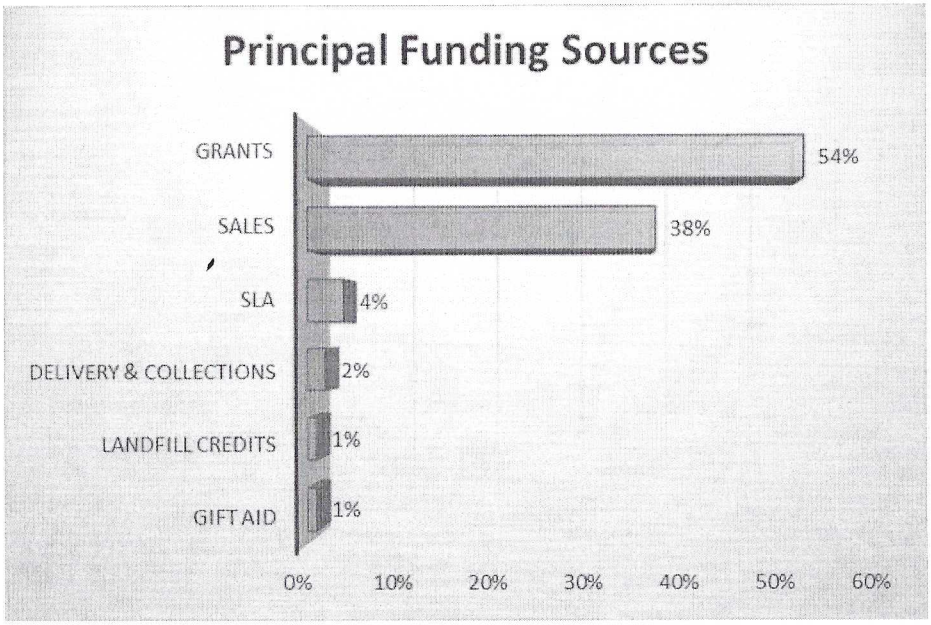

Fig 3

Principal expenditure

The main categories of expenditure, shown in Fig 4 totalling £453,331 are:

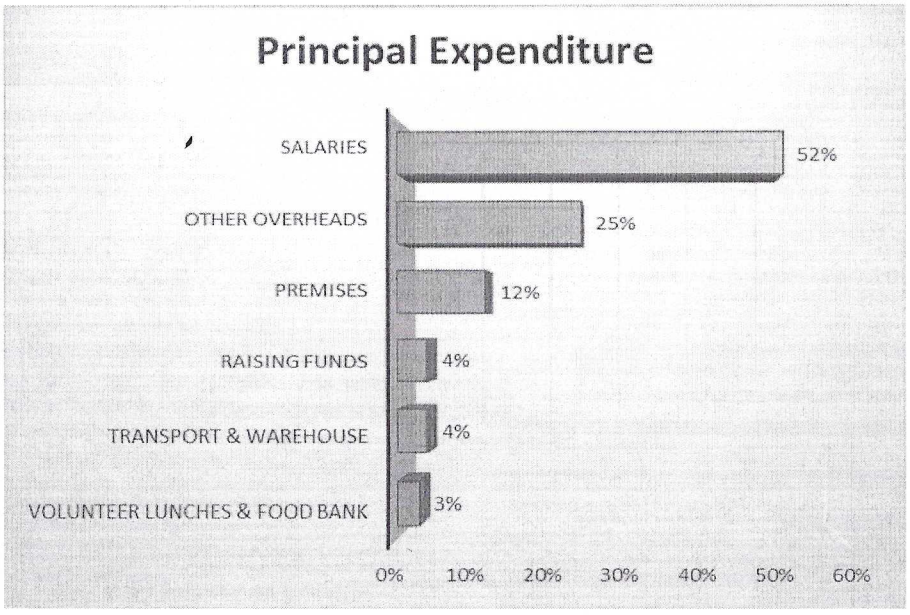

Fig 4

Donations and Legacies

These amounted to £256,823 (2021: £476,294) from the following sources:

- Bromsgrove District Council
- Redditch Borough Council
- Birmingham City Council
- Nationwide
- Garfield Weston Foundation
- New Frankley Parish Council
- Worcestershire Community Fund
- Heart of England Community Fund
- Albert Hunt; Arnold Clarke; Baron Davenport; Big Issue Invest; CAF; Didymus; Evenson Charitable Trust; George Henry Collins; Lord Austin Trust; Roger & Douglas Turner; Rowlands; Severn Trent Water; The February Fund;
- Other donations from private individuals, churches, fundraising events and other organisations.

Restricted income and expenditure

Included in the above note "Donations and Legacies" are certain grants and funding that come to NewStarts with restrictions as to their use, amounting to £222,860 (2021: £430,581). NewStarts does not have discretion over how restricted funds are used other than for the nominated purpose.

A total of £235,754 (2021: £335,101) was spent as restricted expenditure against the total restricted funds of £222,840, restricted funds being carried forward are £140,123 to next year. Major restricted expenditures in the year were (1) purchase of food for our emergency food service (2) salaries

Investment policy

Most of the charity's cash resources are spent on a short-term basis. This means that NewStarts is not able to place cash on interest earning deposits without unacceptable notice periods or unavoidably low interest rates. The charity continues to review its investment policies so as to ensure that as far as possible it maximises its cash position.

Reserves policy

The Trustees have maintained their policy whereby the unrestricted funds held by the charity should aim to cover up to 3 months operating expenditure. As our unrestricted reserves at March 2021 were £65,880 (2021: £41,227), which is still short of this target, we are at present likely to remain below our required reserve levels. Accordingly the longer term strategy is to continue to build reserves whenever this is possible. Restricted reserves were £140,123 (2021: £153,007). Further details are provided in Note 18.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governance and management

NewStarts is an independent charity, registered on 8 March 2009, having been incorporated as a limited company by guarantee on 4 February 2009. It commenced trading in this format on 1 April 2009 (Charity registration number 1128541). The charity is controlled by its governing document, Memorandum and Articles of Association

Recruitment, appointment and induction of new trustees

The Board of Trustees may at any time appoint persons willing to act as Trustee, and Trustees are normally drawn from experienced charitable or business backgrounds. The induction of new Trustees is conducted on a one-to-one basis. Any training needs are identified and input is scheduled as soon as appropriate.

Decision making

The trustees delegate day to day management of the charity to M Kenyon (the chief executive) and relevant staff who are accountable to the Trustees.

Responsibilities of trustees

Trustees are expected to take a close interest in the operations and outcomes of the charity, and to meet regularly to review the business of the charity. The main responsibilities of the board of Trustees are:

1. To ensure the charity is carrying out its purposes for the public benefit
2. To comply with the charity's governing document and the law
3. To act in charity's best interests
4. To manage the charity's resources responsibly
5. To act with reasonable care and skill
6. To ensure accountability within the charity, as well as when responsibility is delegated to staff or volunteers
7. To comply with the Statutory Accounting and Reporting requirements

NewStarts (Registered number: 06809593)

Report of the Trustees (including Directors' Report)
for the year ended 31 March 2022

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number
06809593 (England and Wales)

Registered Charity number
1128541

Registered office
1 Sherwood Road
Aston Fields
Bromsgrove
Worcestershire
B60 3DR

Trustees
Philip Bamber (Chair) – resigned 16.09.21
Matt Bonham – joined 19.11.21
Therese Down – joined 19.11.21
Edward Stott – retired 31.12.21
John Grundy – resigned 31.12.21
Stuart Hood – joined 19.11.21
Sarah Reece-Mills – joined 19.11.21
Linda Cooke – retired 31.12.21
Nicola Martin – retired 31.12.21
Ian Jones – joined 07.03.21

Key Personnel
Marion Kenyon – Chief Executive Officer
Andrew Pain – HR & Development Manager

Independent Examiner
Beyond Profit Ltd
Bolton Arena
Arena Approach
Horwich
Bolton
BL6 6LB

Solicitors
Thomas Horton LLP
Strand House
70 The Strand
Bromsgrove
Worcestershire
B61 8DQ

Accountants
Be Buoyant Ltd
Reinsbrook
Sambourne Park
Sambourne
B96 6PE

Bankers
Barclays Bank
118 High Street
Bromsgrove
Worcestershire
B61 8ET

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Statement of trustees' responsibilities

The trustees, who are also the directors of NewStarts for the purpose of company law, are responsible for preparing the Annual Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by order of the board of trustees on 18th July 2022 and signed on its behalf by:

SHood
.....

Stuart Hood
Trustee

Independent examiner's report to the trustees of NewStarts for the year ended 31 March 2022

I report to the charity trustees on my examination of the accounts of the company for the year ended 31 March 2022 which are set out on pages 14 to 32.

Responsibilities and basis of report

As the charity trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Chartered Institute of Management Accountants.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe :

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Emma Willder, FCMA, CGMA, CG(Affiliated)

Beyond Profit Ltd, G104 Bolton Arena, Arena Approach, Horwich, Bolton, BL6 6LB

Date: 22 July 2022

NewStarts

Statement of Financial Activities

(incorporating an Income and Expenditure Account) for the year ended 31 March 2022

	Note	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £	Unrestricted 2021 £	Restricted 2021 £	TOTAL 2021 £
INCOME FROM:							
Donations and legacies	2	**33,963**	**222,860**	**256,823**	45,713	430,581	476,294
Charitable activities	3	**217,970**	-	**217,970**	148,568	-	148,568
TOTAL INCOME		**251,933**	**222,860**	**474,793**	194,281	430,581	624,862
EXPENDITURE ON:							
Raising funds	4	**2,604**	**17,076**	**19,680**	1,869	17,604	19,473
Charitable activities	5	**224,666**	**218,678**	**443,344**	167,164	317,497	484,661
Other				-	-	-	-
TOTAL EXPENDITURE		**227,270**	**235,754**	**463,024**	169,033	335,101	504,134
NET INCOME/(EXPENDITURE)		**24,663**	**(12,894)**	**11,769**	25,248	95,480	120,728
Transfer between funds		**(10)**	**10**	-	(771)	771	-
NET MOVEMENT IN FUNDS		**24,653**	**(12,884)**	**11,769**	24,477	96,251	120,728
Fund balances brought forward		**41,227**	**153,007**	**194,234**	16,750	56,756	73,506
TOTAL FUNDS CARRIED FORWARD		**65,880**	**140,123**	**206,003**	41,227	153,007	194,234

The statement of financial activities includes all gains and losses recognised during the year

All income and expenditure derive from continuing activities.

NewStarts (Registered number: 06809593)

Balance Sheet
As at 31 March 2022

	Notes	2022		2021	
		£	£	£	£
FIXED ASSETS					
Tangible assets	10		**350,700**		359,651
CURRENT ASSETS					
Debtors	11	**15,083**		17,591	
Cash at bank and in hand		**202,838**		207,694	
		217,921		225,285	
CREDITORS : amounts falling due within one year	12	**(30,259)**		(45,015)	
NET CURRENT ASSETS			**187,662**		180,270
TOTAL ASSETS LESS CURRENT LIABILITIES			**538,362**		539,921
CREDITORS : amounts falling due after one year	13		**(332,359)**		(345,687)
			206,003		194,234
FUNDS					
Unrestricted			**65,880**		41,227
Restricted	18		**140,123**		153,007
TOTAL FUNDS			**206,003**		194,234

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies but as this company is a charity, it is subject to independent examination under the Charities Act 2011.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with SORP FRS102.

The financial statements were approved and authorised for issue by the Board on 18/7/22 and signed on its behalf by:

Stuart Hood
Trustee

Sarah Reece-Mills
Trustee

NewStarts

Statement of Cashflows
for the year ended 31 March 2022

	Notes	2022 £	2021 £
CASH INFLOW FROM OPERATING ACTIVITIES	16	**27,045**	167,218
CASH FLOW FROM INVESTING ACTIVITIES			
Payment to acquire tangible fixed assets		-	(1,079)
CASH OUTFLOWS FROM FINANCING ACTIVITIES			
Bank loan repayment		**(12,205)**	(5,709)
Bank interest paid		**(19,696)**	(18,379)
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		**(31,901)**	(25,167)
NET INCREASE IN CASH AND CASH EQUIVALENTS		**(4,856)**	142,051
CASH AND CASH EQUIVALENTS AT THE START OF PERIOD		**207,694**	65,643
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD		**202,838**	207,694
CASH AND CASH EQUIVALENTS CONSISTS OF:			
Cash at bank and in hand		**202,838**	207,694

1. ACCOUNTING POLICIES

Basis of Preparing Financial Statements

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland issued in October 2019 (SORP FRS102), the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Accounting Practice that is SORP FRS102.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling which is the functional currency of the charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each significant restricted fund is set out in the notes to the financial statements.

Income recognition

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received. The following specific polices apply:

(a) Voluntary income by way of donations and grants is included in full in the Statement of Financial Activities when it is receivable.
(b) Items donated and sold through the charity's shop are included as incoming resources within activities for generating funds when they are sold.

No amount is included in the financial statements for volunteer time in line with the SORP (FRS 102). Further detail is given in the Trustees' Annual Report.

1. ACCOUNTING POLICIES (continued)

Expenditure recognition

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with the use of the resources.

Governance Costs

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity.

Offsetting

There has been no offsetting of assets and liabilities, or income and expenses, unless required or permitted by the SORP FRS102 or FRS 102.

Tangible fixed assets

Tangible fixed assets are stated at cost (or deemed cost) or valuation less accumulated depreciation and accumulated impairment losses. Cost includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a systematic basis over its expected useful life as follows:

Freehold land is not depreciated	
Freehold buildings	2% on cost
Improvement to property	20% on cost
Plant & Machinery	33% on cost
Motor Vehicles	33% on cost
Computer Equipment	33% on cost

The minimum thresholds for capitalisation are:
Land, Buildings and Improvements - £5,000
Plant and Machinery, Motor Vehicles and Computer Equipment - £1,000

1. ACCOUNTING POLICIES (continued)

Impairment
Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the SOFA unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

Pension costs and other post retirement benefits
The charity operates a defined contribution pension scheme. Contributions payable to the pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Tax
The charity is exempt from corporation tax on its charitable activities. It is also relieved from VAT registration on its sale of goods, as all such sales are based on goods freely donated.

Debtors and Creditors
Debtors are measured at the undiscounted amount of cash receivable.
Creditors are measured at the undiscounted amount of cash payable.

Critical accounting estimates and judgements
In the application of the charitable company's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical evidence and experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Going concern
The financial statements have been prepared on a going concern basis as the trustees believe that no material uncertainties exist. The trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern.

2. DONATIONS AND LEGACIES

	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £	Unrestricted 2021 £	Restricted 2021 £	TOTAL 2021 £
Donations	**18,304**	**1,020**	**19,324**	25,329	12,158	37,487
Grants	**15,659**	**221,840**	**237,499**	20,384	418,423	438,807
	33,963	**222,860**	**256,823**	45,713	430,581	476,294
Analysis of Government grants included above:						
HMRC CJRS	**474**	-	**474**	15,884	-	15,884
Awards for All Lottery	-	-	-	-	10,000	10,000
Birmingham City Council	-	-	-	-	10,000	10,000
Bromsgrove District Council	-	**84,464**	**84,464**	-	48,436	48,436
DEFRA	-	-	-	-	41,000	41,000
Worcestershire County Council	-	-	-	-	5,000	5,000
	474	**84,464**	**84,938**	15,884	114,436	130,320

3. CHARITABLE ACTIVITIES

	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £	Unrestricted 2021 £	Restricted 2021 £	TOTAL 2021 £
Display room income	**154,117**	-	**154,117**	77,493	-	77,493
Landfill re-use credits	**6,081**	-	**6,081**	3,678	-	3,678
IT income	**26,354**	-	**26,354**	43,510	-	43,510
Collection & delivery donations	**9,579**	-	**9,579**	6,037	-	6,037
Service level agreements	**20,000**	-	**20,000**	17,500	-	17,500
Gift aid tax	**1,839**	-	**1,839**	350	-	350
	217,970	-	**217,970**	148,568	-	148,568

4. RAISING FUNDS

	Basis of Allocation	Unrestricted 2022 £	Restricted 2022 £	TOTAL 2022 £	Unrestricted 2021 £	Restricted 2021 £	TOTAL 2021 £
Staff Costs	Time based	**2,395**	**15,705**	**18,100**	1,746	16,443	18,189
Overheads	Usage	**209**	**1,371**	**1,580**	123	1,161	1,284
Support costs		**2,604**	**17,076**	**19,680**	1,869	17,604	19,473

5. CHARITABLE ACTIVITIES

	Note	Basis of Allocation	Total 2022 £	Total 2021 £
Staff costs	9	Time based	**219,137**	197,440
Premises		Usage	**26,836**	17,974
Office costs		Usage	**11,211**	10,327
Repairs and maintenance		Direct	**11,832**	12,441
Provision of welfare		Direct	**98,430**	172,841
Motor and travel		Direct	**21,638**	17,596
Professional & Insurance		Usage	**14,059**	10,967
Advertising		Direct	**2,529**	1,997
Waste disposal		Direct	**6,313**	8,269
Other costs		Direct	**2,118**	1,726
Bank interest		Usage	**19,696**	18,379
Depreciation	6	Direct	**8,951**	14,164
			442,750	484,121
Governance costs	7	Direct	**594**	540
TOTAL EXPENDITURE			**443,344**	484,661

6. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging

	2022	2021
	£	£
Depreciation - owned assets	**8,951**	14,164

7. FEES FOR EXAMINATION OF THE ACCOUNTS

Independent examination for the year was £594 (2021: £540).

8. TRUSTEES' REMUNERATION AND EXPENSES

The trustees neither received nor waived any remuneration during the year (2021: £Nil).

The trustees did not have any personal expenses reimbursed during the year (2021: £Nil)

The trustees have indemnity cover.

9. STAFF COSTS AND KEY MANAGEMENT PERSONNEL

	2022	2021
	£	£
Wages and salaries	**220,424**	199,449
Social security costs	**10,592**	10,748
Pension costs	**6,221**	5,432
	237,237	215,629

	2022	2021
	Number	Number
The average number of employees during the year was as follows:		
Chief Executive	**1**	**1**
Staff managers	**5**	**5**
Operational and administrative staff	**8**	**5**
	14	11

No employee received total employee benefits (excluding employer pension costs) of more than £60,000.

The charity operates a defined contribution plan for the benefit of its employees.

During the year the total paid to key management was £59,702 (2021: £56,074)

10. TANGIBLE FIXED ASSETS

	Freehold Property £	Improvements to Property £	Plant & Machinery £	Motor Vehicles £	Computer Equipment £	Total £
Cost :						
At 1 April 2021	387,127	13,620	15,203	38,925	4,203	459,078
Additions	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
At 31 March 2022	387,127	13,620	15,203	38,925	4,203	459,078
Depreciation :						
At 1 April 2021	31,310	13,620	11,369	38,925	4,203	99,427
Charge for the year	5,476	-	3,475	-	-	8,951
Disposals	-	-	-	-	-	-
At 31 March 2022	36,786	13,620	14,844	38,925	4,203	108,378
NBV at 31 March 2022	**350,341**	**-**	**359**	**-**	**-**	**350,700**
NBV at 31 March 2021	355,817	-	3,834	-	-	359,651

Net book value at 31 March 2022 represents fixed assets used for charitable purposes.

11. DEBTORS

	2022 £	2021 £
Trade debtors	**3,283**	2,250
Other debtors	**1,754**	2,876
Rent deposit	**1,875**	1,875
Reserve gift aid	**500**	550
Prepayments	**7,671**	10,040
	15,083	17,591

12. CREDITORS : Amounts falling due within one year

	2022	2021
	£	£
Bank loans and overdrafts (see note 14)	**11,805**	10,682
Trade creditors	**2,878**	6,323
Social security and other taxes	**-**	8,196
Other creditors	**1,016**	777
Accruals	**14,560**	19,037
	30,259	45,015

13. CREDITORS : Amounts falling due after more than one year

	2022	2021
	£	£
Bank loans (see note 14)	**332,359**	345,687

14. BANK LOANS

An analysis of the maturity of the loans is given below:

	2022	2021
	£	£
Amounts falling due within one year on demand:		
Bank loans	**11,805**	10,682
Amounts falling due between one and two years:		
Bank loans	**12,452**	114,725
Amounts falling due between two and five years:		
Bank loans	**124,033**	27,311
Amounts falling due in more than five years:		
Bank loans	**195,874**	203,651

15. SECURED DEBTS

The following secured debts are included within creditors

	2022 £	2021 £
Bank loans	**344,164**	356,369

The Charity Bank Limited hold a charge over the company which covers the freehold property.
Big Issue Invest hold a charge over the company which covers the freehold property.

16. NET CASH INFLOW FROM OPERATING ACTIVITIES

	2022 £	2021 £
Net income/(expenditure) for the year	**11,769**	120,728
Bank Interest payable	**19,696**	18,379
Depreciation and impairment of tangible fixed assets	**8,951**	14,164
Decrease)/(increase) in debtors	**2,508**	(6,837)
(Decrease)/increase in creditors	**(15,879)**	20,784
	27,045	167,218

17. MOVEMENT IN FUNDS

	Balance at 1 April 2021 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2022 £
Unrestricted Funds	41,227	251,933	(227,270)	(10)	65,880
Restricted Funds	153,007	222,860	(235,754)	10	140,123
Total Funds	194,234	474,793	(463,024)	-	206,003

	Balance at 1 April 2020 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 1 April 2021 £
Unrestricted Funds	16,750	194,281	(169,033)	(771)	41,227
Restricted Funds	56,756	430,581	(335,101)	771	153,007
Total Funds	73,506	624,862	(504,134)	-	194,234

18. RESTRICTED FUNDS

The income funds of the charity include restricted funds comprising of the following unexpended balances of donations and grants held on trust for specific purposes:

	Balance at 1 April 2020 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 1 April 2021 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2022 £
Albert Hunt Trust	5,000	-	(468)	-	4,532	5,000	(9,532)	-	-
Alfred Haines	-	1,000	(238)	-	762	1,000	(1,762)	-	-
Arnold Clark	-	-	-	-	-	1,000	(1,000)	-	-
Awards for All	-	10,000	-	-	10,000	-	(10,000)	-	-
B&M Food	-	1,500	(1,018)	-	482	-	(482)	-	-
BARN Lottery	-	93,748	(93,748)	-	-	7,150	-	-	7,150
Baron Davenport	-	-	-	-	-	249	(259)	10	-
Big Issue	-	30,000	(30,000)	-	-	3,000	(3,000)	-	-
Birmingham City Council	-	10,000	(7,781)	-	2,219	-	(2,219)	-	-
Bromsgrove District Council	-	48,436	(20,436)	-	28,000	85,464	(16,208)	-	97,256
Camonets	-	3,000	(3,000)	-	-	-	-	-	-
Charity Aid Foundation	-	70,000	(3,780)	-	66,220	1,000	(67,220)	-	-
Co-operative	-	1,803	(1,803)	-	-	-	-	-	-
DEFRA	-	41,000	(41,000)	-	-	-	-	-	-
DMF Ellis	-	5,000	(5,000)	-	-	-	-	-	-
Diamond NM	-	1,000	(1,000)	-	-	-	-	-	-
Didymus	4,000	-	-	-	4,000	-	(4,000)	-	-
Easter Egg Fund	-	593	(593)	-	-	20	(20)	-	-
Eveson	-	-	-	-	-	7,500	(7,500)	-	-
Foodbank	-	-	-	-	-	477	(477)	-	-
Frankley Parish Council	-	-	-	-	-	10,000	(9,302)	-	698
Garfield Weston Foundation	15,000	-	(15,000)	-	-	30,000	(30,000)	-	-
George Henry Collins Charity	417	-	(417)	-	-	2,000	(2,000)	-	-
GJW Turner	-	-	-	-	-	3,000	-	-	3,000

18. RESTRICTED FUNDS (cont'd)	Balance at 1 April 2021	Incoming Resources	Resources Expended	Transfers	Balance at 1 April 2021	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2022
	£	£	£	£	£	£	£	£	£
Grimley Charity	1,000	-	(1,003)	3	-	1,000	(1,000)	-	-
Grimmitt Trust	-	2,500	(492)	-	2,008	-	(2,008)	-	-
Groundwork UK	-	500	(500)	-	-	1,000	-	-	1,000
Heart of England	-	22,500	(8,531)	-	13,969	5,000	(18,969)	-	-
Heart of England DTD	-	12,000	(12,000)	-	-	-	-	-	-
Henry Smith Charity	1,656	25,000	(28,059)	1,403	-	-	-	-	-
IFAN	-	100	(100)	-	-	-	-	-	-
Lasletts	3,000	-	(66)	-	2,934	-	-	-	2,934
Lord Austin Trust	284	-	(269)	(15)	-	1,000	-	-	1,000
MIS Computers	-	1,000	(1,000)	-	-	-	-	-	-
Nationwide Building Society	-	-	-	-	-	40,000	(17,915)	-	22,085
Peoples' Postcode Lottery	20,000	-	(17,777)	-	2,223	-	(2,223)	-	-
Roger & Douglas Turner	3,000	-	(1,868)	-	1,132	3,000	(4,132)	-	-
Rowlands	-	-	-	-	-	5,000	-	-	5,000
Serco Foundation	-	1,000	(1,000)	-	-	-	-	-	-
Severn Trent Water	-	7,000	(5,971)	-	1,029	-	(1,029)	-	-
The February Fund	-	5,000	-	-	5,000	-	(5,000)	-	-
The Montal Charitable Trust	-	5,000	-	-	5,000	-	(5,000)	-	-
WCC Foodbank	-	5,000	(1,999)	-	3,001	-	(3,001)	-	-
William Cadbury Trust	625	-	(557)	(68)	-	-	-	-	-
Worcestershire Community Fund	-	14,508	(14,012)	-	496	10,000	(10,496)	-	-
WRAP	-	8,758	(8,758)	-	-	-	-	-	-
Other restricted funds	2,774	3,635	(5,857)	(552)	-	-	-	-	-
Restricted Fund Balances	56,756	430,581	(335,101)	771	153,007	222,860	(235,754)	10	140,123

18. RESTRICTED FUNDS (cont'd)

Funders in excess of £20,000 (2021-22)	Description of Funding
Bromsgrove District Council (BDC)	Funding towards the Community Builders Project which will enable a community builder to be recruited to support the local community £50,000. Foodbank and essential items £34,464
Garfield Weston Foundation	Funding towards salary costs
Nationwide Building Society	Funding towards salary costs

The following funds also directly related to the operating costs of the Food Bank:

Awards for All	B&M Food	BARN Lottery	Baron Davenport
BDC	Birmingham City Council	Charity Aid Foundation	Diamond NM
Heart of England	The Montal Charitable Trust		WCC Foodbank
Worcestershire Community Fund			

The following funds also directly related to the operating costs of the Volunteer Program:

Albert Hunt Trust	Alfred Haines	Didymus	
George Henry Collins Charity	GJW Turner	Grimley Charity	
Joseph & Henry James Sawyer Charities		Roger & Douglas Turner	The February Fund

Core Costs grants were provided by:

Arnold Clark	Big Issue	Evesons	Grimmitt Trust
Groundwork UK	IFAN	Lasletts	Severn Trent Water
William Cadbury Trust			

The following funds supported the costs of the New Frankley expansion:

Garfield Weston Foundation	Frankley Parish Council	Lord Austin Trust	Rowlands
Peoples' Postcode Lottery			

18. RESTRICTED FUNDS (cont'd)

RETRICTED FUNDS BALANCE SHEET
at 31 March 2022

	2022		2021	
	£	£	£	£
FIXED ASSETS				
Tangible assets		-		-
CURRENT ASSETS				
Debtors	**2,500**		2,000	
Cash at bank and in hand	**138,702**		156,455	
	141,202		158,455	
CREDITORS : amounts falling due within one year	**(1,079)**		(5,448)	
NET CURRENT ASSETS		**140,123**		153,007
TOTAL ASSETS LESS CURRENT LIABILITIES		**140,123**		153,007
CREDITORS : amounts falling due after one year		-		-
		140,123		153,007
FUNDS				
Restricted		**140,123**		153,007
TOTAL RESTRICTED FUNDS		**140,123**		153,007

19. PENSIONS AND OTHER POST-RETIREMENT BENEFITS

Defined contribution pension plans

The charity operates a defined contribution pension plan for its employees. The amount recognised as an expense in the period was £6,221 (2021: £5,432)

The pension liability and expense are allocated to unrestricted or restricted based upon the role of the employee that the contribution is for.

The outstanding pension contributions at the year end amounted to £1,016 (2021: £777).

20. RELATED PARTIES

There were no related party transactions for the trustees in the year ended 31 March 2022.

The Chief Executive Officer is married to a supplier who provides PAT testing for the charitable company. The amount paid to the supplier during the year was £3,138 (2021: £2,859)

The outstanding to the supplier at the year end amounted to £137 (2021: £171).

21. ULTIMATE CONTROLLING PARTY

The charity is controlled by the trustees.

NEWSTARTS

England & Wales - Charity number 1128541

Accounts

REGISTERED COMPANY NUMBER: 06809593 (England and Wales)
REGISTERED CHARITY NUMBER: 1128541

Report of the Trustees and

Financial Statements for the Year Ended 31 March 2021

for

NewStarts

Contents of the Financial Statements for the year ended 31 March 2021

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NewStarts (Registered number: 06809593)

Report of the Trustees (including Directors' Report)
for the year ended 31 March 2021

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2021. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Purpose and charitable objects

- To alleviate poverty through providing practical help to families and vulnerable people and access to free and discounted household items
- To assist in the resettlement of homeless and other vulnerable people who are in need, hardship or distress through offering support and advice and opportunities for learning and work experience.
- To relieve poverty and protect and preserve the environment for the public benefit by promoting and enabling the reuse of unwanted household goods.

The aims of the charity are to reduce and prevent both poverty and homelessness and to reduce the effect of landfill on the environment, encouraging local people to participate in the work, whether that is through donations of furniture and/or funds and through volunteering in one of the many roles available. Our aims fully reflect the purposes that the charity was set up to further.

Vision

NewStarts' vision is to see individuals achieving their full potential, where homelessness, poverty, debt and environmental damage become things of the past, and where community challenges are solved by the local community.

Significant activities

In 2020/21 we spent £484,661 on charitable activities in the following ways:

- Emergency Intervention- providing emergency food and free furniture	92%
- Support costs	4%
-Fundraising costs	4%

Ensuring our work delivers our aims

We review our aims, objectives and activities each year. This review looks at what we achieved and the outcomes of our work in the previous 12 months. The review looks at the success of each key activity and the benefits they have brought to those groups of people we are set up to help. The review also helps us ensure our aims, objectives and activities remain focused on our stated purposes. We have referred to the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

The focus of our work

Our main objectives for the year continued to be the reduction and prevention of homelessness and poverty and protection of the environment, however the Covid-19 pandemic changed the emphasis of our work from furniture to emergency food provision and sale of computers.

- Providing a range of services through our furniture and IT re-use social enterprises
- Providing emergency help through signposting and emergency food provision
- Working in partnership with other agencies to ensure that individuals and families are able to access the services that best match their needs.

How our activities deliver public benefit

Our main activities and who we try to help are described below. All our charitable activities focus on the reduction and prevention of homelessness, poverty and environmental impact of landfill and are undertaken to further our charitable purposes for the public benefit. Our activities are delivered from our headquarters in Bromsgrove, our satellite site in New Frankley, south-west Birmingham, or from a partner site.

Who used and benefited from our services

Our objects and some of our funding limit the services we provide to the residents in Worcestershire, Birmingham, Warwickshire and other areas. The Covid-19 pandemic meant that almost all of those who were homeless at the time were provided with temporary accommodation through the Government's 'Everyone In' initiative, which reduced the number of referrals for household items received, however at the same time, the lockdowns imposed on the nation, meant that the number of individuals and families requiring assistance with food increased. All of our referral services are provided free of charge to the recipients.

Equal access to our services is an important issue for us. We believe equal access is vital and that successful outcomes must be shared by all communities that use our services. We currently monitor those accessing our services by gender, disability and ethnicity. Over the next year we will be using the information we gather to develop marketing and fundraising strategies.

The impact of our work goes beyond those directly helped. The provision of furniture (shelter) and food is considered to be a basic requirement within Maslow's Hierarchy of Need pyramid and consequently without them individuals and families are unable to participate even at a basic level in their community. In addition the lack of these basic needs lead to both short and long-term consequences. A tired child (due to lack of a bed) can become disruptive in a classroom not only affecting their own education but that of their peers.

Furniture Bank

The furniture bank provides a range of pre-loved household items at no cost, to individuals and families that have no other way of furnishing their homes, either as a new tenant or indeed if they are an existing tenant.

In 2020/21 we provided 171 households with household items, a decrease of 294 (64%) on the previous year, however still a remarkable achievement during the period, when multiple restrictions were placed on operations, due to the pandemic.

The bar charts below show the breakdown of referrals, with Fig 1 showing the distribution of furniture provision in *numbers* across north Worcestershire and Birmingham, and Fig 2 showing the distribution by provision in *weight* of goods provided across north Worcestershire and Birmingham. The referrals provided to north Worcestershire residents tend to be much larger than those provided to Birmingham residents and will often comprise sufficient furniture to furnish a three-bedroomed house.

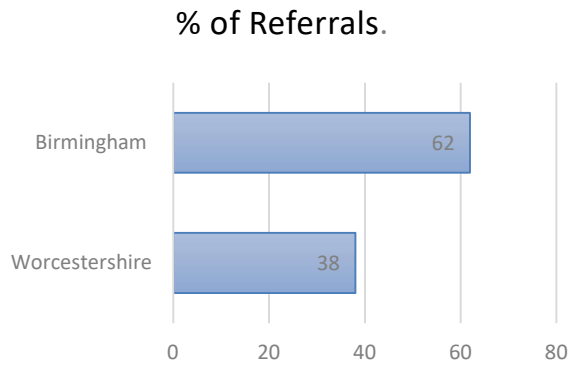

Fig 1

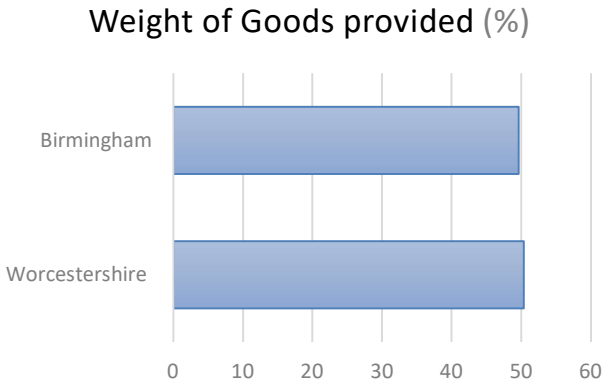

Fig 2

Food parcels

During 2020/21 year the food bank provided 3,801 food parcels the equivalent of 230,000 meals. This is an increase of 3,279 (728%) on the previous year, due entirely to the Covid-19 pandemic. During the main lockdown we suspended the need for a 'referral' and provided seven-day parcels of food, which included fresh meat, vegetables, fruit, butter, bread, cheese. The provision of fresh items continued until October 2021, when, due to a return to a more normal way of living and the reduced levels of funding for this area of work, we decided that whilst all other fresh produce would continue, the provision of fresh meat would no longer continue. We are grateful to all the businesses, individuals and grant providers who have made this momentous achievement possible.

Case Study
Alan is a young man, with a young family. Just before the pandemic he began his own business and whilst it wasn't making much, it was bringing in money to support his partner and children. The lockdown meant he couldn't carry on the work, leaving him struggling to afford food and not entitled to any of the government support other than Universal Credit. We were able to provide him with emergency food parcels and Christmas presents, until he was able to start working again.

Social Enterprise

NewStarts operates three successful social enterprises. Two of these sell pre-loved furniture at affordable prices, one operates from our headquarters in Bromsgrove, Worcestershire and the other from our satellite site in New Frankley, Birmingham. In this last year the income from these two social enterprises, including collection donations and house clearances, amounted to 22% of our overall income.

Our third social enterprise involves the refurbishing and selling of computers. These are collected from a variety of sources and our team are then able to refurbish them so that they can be sold on at affordable prices. Many are needed for low-income families to gain entry to employment opportunities. This work produced an additional 8% of our income in 20/21.

During the pandemic two of our three enterprises were closed, being Bromsgrove furniture for six months and New Frankley furniture for 11 months. Both of these were due to a combination of legislation and the need to keep the food bank operating in the case of New Frankley. The computers remained open and ran a click-and-collect service which was very successful, and such income increased by 40%.

We also have contracts with both County and District councils that provide a total of 50% of our overall income. We would like to increase this percentage, and we are constantly reviewing our operations in order to maximise the income from our social enterprises.

Volunteering

During the pandemic, much of our volunteering programme was suspended, however we were able to recruit volunteer delivery drivers, in order to deliver food parcels. As we have opened, some but not all of our pre-pandemic volunteers have returned. Over the year we have worked with 30 new volunteers. We are currently recruiting volunteers, but this is taking some time.

Environmental Impact

We are pleased to say that in 2020/21 we diverted 70 tonnes of household items from landfill (less than previous years, however this is due to the Covid pandemic), a saving of 23.5 tonnes of CO2 emissions. We are currently working on the calculations to understand our own carbon footprint and will be working towards ensuring that we are at least carbon neutral over the next few years.

70 tonnes

23.5 tonnes

COVID-19 Response

As has been mentioned previously in this report, the performance of the organization was heavily affected by the Covid-19 pandemic. From April 20 through to January 21 the Board of Trustees met on a weekly and then fortnightly basis with the Chief Executive. From January the Board reverted to bi-monthly meetings.

The financial impact of the pandemic has been significant, with reduced income from our social enterprises, but significantly increased income from grants, much of which was for the purchase of emergency food. During the pandemic we furloughed two members of staff, initially for three months and then one of them for a further three months during the second major lockdown. The furloughs were undertaken in order to protect the staff concerned.

Whilst a difficult time, the pandemic had been very positive for the organisation. We have been able to take on the role as a lead organisation on a number of projects in the communities within which we work, which has enabled us to:

- become more aware of the challenges facing these communities.
- set up a money advice service in conjunction with Community Money Advice and opening a hub in the New Frankley area;
- work in partnership with other organisations more;
- try out new things including a pop-up Christmas toy shop (parents and grandparents were able to come and choose, free of charge, brand new toys that had been gifted to us);
- identify areas of our work that could be more profitable and areas of work that need reviewing.

Last but by no means least, our staff and volunteers accomplished more than we could ever have imagined during the past year and we are immensely grateful for all their hard work and commitment.

Key risks and Uncertainties

The key risks and uncertainties that NewStarts faces are:

- To have sufficient income to maintain services provided to the community.
- Responding to the increasing need for the services.

The Board of Trustees maintain an organisational risk register which identifies the risks and provides mitigation to reduce the likelihood and impact of the risks identified.

The Board of Trustees is developing a robust financial strategy supported by a digital strategy to ensure that sufficient income is available to maintain services. In addition expenditure is monitored on a monthly basis to ensure that best value for money is achieved.

Further restrictions or 'lockdowns' that require non-essential retailers to close would have a significant impact on the income of the organisation.

Future Plans

The Board of Trustees have been in the process of recruiting new Trustees, and will then be developing a new Strategic Plan to take forward the objects of the charity. Currently the organisation is working closely with Worcestershire County Council to imbed *Asset Based Community Development* in the Bromsgrove Area and will continue with this work which empowers local communities to develop their own solutions.

In addition to the new Strategic Plan the Board of Trustees will be working closely with the Executive team and volunteers to identify how services can be improved and which new services and opportunities NewStarts may be able to develop.

FINANCIAL REVIEW

OVERVIEW

Income

Operating activities: our main operating income (i.e. before grants and donations) decreased by 32% on last year to reach £148,568. This income is vital in helping to off-set our ever increasing running costs as we continue to expand our activities in countering poverty. The decrease of £69,139 is purely as a result of the Covid-19 pandemic and the resulting restrictions placed on non-essential premises.

Donations and Legacies: this vital income source increased by 391% in 20/21 to £476,294. This increase was almost wholly due to the increased grants for food and COVID recovery.

Expenditure

Our costs rose by £192,506 to £504,134. The increase in expenditure was mostly due to the increased spend on food for the emergency food parcels, including fresh items. In addition the Board of Trustees decided in July 2020 to commit to becoming *Real Living Wage* employers, as part of the organisation's commitment to end poverty; this increased the salaries of those on National Minimum Wage and all other staff were given commensurate pay increases.

Year End Outcome

The net effect of income over expenditure resulted in our incurring a net surplus of £120,728 for the year (2020: surplus £3,035). It should be noted that the surplus includes a non-cash depreciation charge of £14,164. If these results are adjusted to show our true operating performance (i.e. excluding non-cash items) then 2021 would reveal an operating surplus of £134,892, and 2020 a surplus of £16,839. The substantial difference between the two years is due entirely to the increase in grant income.

Cash Flow

In cash flow terms our net bank balance at 31 March 2021 was £207,694 (2020: £65,643) which reflects an increase in funds from last year by £142,051. The increase, as mentioned above, is due to the much higher levels of grant funding received throughout the year.

Principal funding sources

NewStarts' business model is a social enterprise charitable company that receives funding from various sources. The main funding categories shown in Fig 3 totalling £624,862 are:

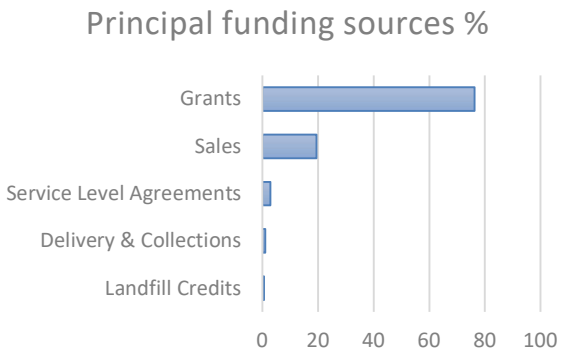

Fig 3

Principal expenditure

The main categories of expenditure, shown in Fig 4 totalling £504,134 are:

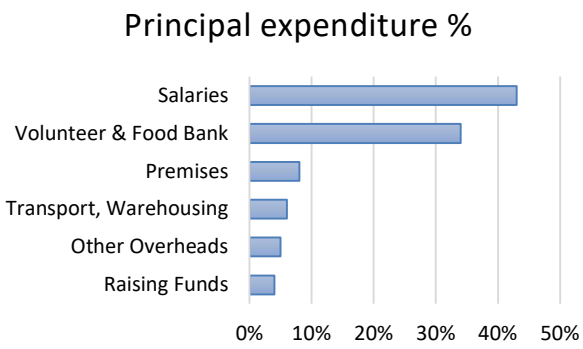

Fig 4

Donations and Legacies

These amounted to £476,294 (2020: £96,956) from the following sources:

- Bromsgrove District Council
- Redditch Borough Council
- Birmingham City Council
- DEFRA
- Big Issue Invest – Social Enterprises Fund
- National Lottery – Awards For All
- National Lottery
- Worcestershire Community Fund
- Heart of England Community Fund
- B & M; TK Maxx; Baron Davenport; Alfred Haines; BVSC; Co-op Community Fund; DMF Ellis; Charities Aid Foundation; MIS Computers; Groundwork UK; Henry Smith; Independent Food Alliance Network; Serco; Severn Trent Water Trust; The February Foundation; The Montal Charitable Trust; WRAP;
- Other donations from private individuals, churches, fundraising events and other organisations.

Restricted income and expenditure

Included in the above note "Donations and Legacies" are certain grants and funding that come to NewStarts with restrictions as to their use, amounting to £430,581 (2020: £87,720). NewStarts does not have discretion over how restricted funds are used other than for the nominated purpose.

A total of £335,101 (2020: £65,362) was spent as restricted expenditure against the total restricted funds of £488,108, restricted funds being carried forward are £153,007 to next year. Major restricted expenditures in the year were (1) purchase of food for our emergency food service (2) salaries

Investment policy

Most of the charity's cash resources are spent on a short-term basis. This means that NewStarts is not able to place cash on interest earning deposits without unacceptable notice periods or unavoidably low interest rates. The charity continues to review its investment policies so as to ensure that as far as possible it maximises its cash position.

Reserves policy

The Trustees have maintained their policy whereby the unrestricted funds held by the charity should aim to cover up to 3 months operating expenditure. As our unrestricted reserves at March 2021 were £41,227 (2020: £16,750), which is still short of this target, we are at present likely to remain below our required reserve levels. Accordingly the longer term strategy is to continue to build reserves whenever this is possible. Restricted reserves were £153,007 (2020: £56,756). Further details are provided in Note 18.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governance and management

NewStarts is an independent charity, registered on 8 March 2009, having been incorporated as a limited company by guarantee on 4 February 2009. It commenced trading in this format on 1 April 2009 (Charity registration number 1128541). The charity is controlled by its governing document, Memorandum and Articles of Association

Recruitment, appointment and induction of new trustees

The Board of Trustees may at any time appoint persons willing to act as Trustee, and Trustees are normally drawn from experienced charitable or business backgrounds. The induction of new Trustees is conducted on a one-to-one basis. Any training needs are identified and input is scheduled as soon as appropriate.

Decision making

The trustees delegate day to day management of the charity to M Kenyon (the chief executive) and relevant staff who are accountable to the Trustees.

Responsibilities of trustees

Trustees are expected to take a close interest in the operations and outcomes of the charity, and to meet regularly to review the business of the charity. The main responsibilities of the board of Trustees are:

1. To ensure the charity is carrying out its purposes for the public benefit
2. To comply with the charity's governing document and the law
3. To act in charity's best interests
4. To manage the charity's resources responsibly
5. To act with reasonable care and skill
6. To ensure accountability within the charity, as well as when responsibility is delegated to staff or volunteers
7. To comply with the Statutory Accounting and Reporting requirements

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number
06809593 (England and Wales)

Registered Charity number
1128541

Registered office
1 Sherwood Road
Aston Fields
Bromsgrove
Worcestershire
B60 3DR

Trustees
Philip Bamber (Chair) – resigned 16.09.21
Matt Bonham – joined 16.11.21
Linda Cooke
Therese Down – joined 16.11.21
Rev David Ford – resigned 24.03.21
John Grundy
Stuart Hood – joined 16.11.21
Nicola Martin
Sarah Reece-Mills – joined 16.11.21
Edward Stott

Key Personnel
- Marion Kenyon – Chief Executive Officer
- Andrew Pain – HR & Development Manager

Independent Examiner
Beyond Profit Limited
Bolton Arena
Arena Approach
Horwich
Bolton
BL6 6LB

Solicitors
Thomas Horton LLP
Strand House
70 The Strand
Bromsgrove
Worcestershire
B61 8DQ

Accountants
Be Buoyant Limited
Reinsbrook
Sambourne Park
Sambourne
B96 6PE

Bankers
Barclays Bank
118 High Street
Bromsgrove
Worcestershire
B61 8ET

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

Statement of trustees' responsibilities

The trustees, who are also the directors of NewStarts for the purpose of company law, are responsible for preparing the Annual Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- *observe the methods and principles in the Charities SORP;*
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by order of the board of trustees on 16 December 2021 and signed on its behalf by:

E K Stott

.....

Edward Stott - Trustee

Independent examiner's report to the trustees of NewStarts for the year ended 31 March 2021

I report to the charity trustees on my examination of the accounts of the company for the year ended 31 March 2021 which are set out on pages 14 to 32.

Responsibilities and basis of report

As the charity trustees of the company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the accounts of the company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your company's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

Since the company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Chartered Institute of Management Accountants.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Emma Willder, FCMA, CGMA, CG(Affiliated)

Beyond Profit Ltd, G104 Bolton Arena, Arena Approach, Horwich, Bolton, BL6 6LB

Date: 17 December 2021

NewStarts

Statement of Financial Activities

(incorporating an Income and Expenditure Account)
for the year ended 31 March 2021

	Note	**Unrestricted 2021 £**	**Restricted 2021 £**	**TOTAL 2021 £**	Unrestricted 2020 £	Restricted 2020 £	TOTAL 2020 £
INCOME FROM:							
Donations and legacies	2	**45,713**	**430,581**	**476,294**	9,236	87,720	96,956
Charitable activities	3	**148,568**	**-**	**148,568**	217,707	-	217,707
TOTAL INCOME		**194,281**	**430,581**	**624,862**	226,943	87,720	314,663
EXPENDITURE ON:							
Raising funds	4	**1,869**	**17,604**	**19,473**	879	8,895	9,774
Charitable activities	5	**167,164**	**317,497**	**484,661**	245,296	56,467	301,763
Other				**-**	91	-	91
TOTAL EXPENDITURE		**169,033**	**335,101**	**504,134**	246,266	65,362	311,628
NET INCOME/(EXPENDITURE)		**25,248**	**95,480**	**120,728**	(19,323)	22,358	3,035
Transfer between funds		**(771)**	**771**	**-**	-	-	-
NET MOVEMENT IN FUNDS		**24,477**	**96,251**	**120,728**	(19,323)	22,358	3,035
Fund balances brought forward		**16,750**	**56,756**	**73,506**	36,073	34,398	70,471
TOTAL FUNDS CARRIED FORWARD		**41,227**	**153,007**	**194,234**	16,750	56,756	73,506

The statement of financial activities includes all gains and losses recognised during the year

All income and expenditure derive from continuing activities.

NewStarts (Registered number: 06809593)

Balance Sheet
As at 31 March 2021

	Notes	2021		2020	
		£	£	£	£
FIXED ASSETS					
Tangible assets	10		**359,651**		372,736
CURRENT ASSETS					
Debtors	11	**17,591**		10,754	
Cash at bank and in hand		**207,694**		65,643	
		225,285		76,397	
CREDITORS : amounts falling due within one year	12	**(45,015)**		(23,132)	
NET CURRENT ASSETS			**180,270**		53,265
TOTAL ASSETS LESS CURRENT LIABILITIES			**539,921**		426,001
CREDITORS : amounts falling due after one year	13		**(345,687)**		(352,495)
			194,234		73,506
FUNDS					
Unrestricted			**41,227**		16,750
Restricted	18		**153,007**		56,756
TOTAL FUNDS			**194,234**		73,506

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies but as this company is a charity, it is subject to independent examination under the Charities Act 2011.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with SORP FRS102.

The financial statements were approved and authorised for issue by the Board on date 16/12/21 and signed on its behalf by:

E J STOTT
Trustee

L COOKE
Trustee

NewStarts

Statement of Cashflows
for the year ended 31 March 2021

	Notes	**2021**	2020
		£	£
CASH INFLOW FROM OPERATING ACTIVITIES	16	**167,747**	43,994
CASH FLOW FROM INVESTING ACTIVITIES			
Payment to acquire tangible fixed assets		**(1,079)**	(10,427)
CASH OUTFLOWS FROM FINANCING ACTIVITIES			
Bank loan repayment		**(5,709)**	(8,999)
Bank interest paid		**(18,908)**	(23,206)
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		**(25,696)**	(42,632)
NET INCREASE IN CASH AND CASH EQUIVALENTS		**142,051**	1,362
CASH AND CASH EQUIVALENTS AT THE START OF PERIOD		**65,643**	64,281
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD		**207,694**	65,643
CASH AND CASH EQUIVALENTS CONSISTS OF:			
Cash at bank and in hand		**207,694**	65,643

1. ACCOUNTING POLICIES

Basis of Preparing Financial Statements

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland issued in October 2019 (SORP FRS102), the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Accounting Practice that is SORP FRS102.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. The financial statements are prepared in sterling which is the functional currency of the charity.

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

Funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each significant restricted fund is set out in the notes to the financial statements.

Income recognition

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received. The following specific polices apply:

(a) Voluntary income by way of donations and grants is included in full in the Statement of Financial Activities when it is receivable.
(b) Items donated and sold through the charity's shop are included as incoming resources within activities for generating funds when they are sold.

No amount is included in the financial statements for volunteer time in line with the SORP (FRS 102). Further detail is given in the Trustees' Annual Report.

1. ACCOUNTING POLICIES (continued)

Expenditure recognition
Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with the use of the resources.

Governance Costs
Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity.

Offsetting
There has been no offsetting of assets and liabilities, or income and expenses, unless required or permitted by the SORP FRS102 or FRS 102.

Tangible fixed assets
Tangible fixed assets are stated at cost (or deemed cost) or valuation less accumulated depreciation and accumulated impairment losses. Cost includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a systematic basis over its expected useful life as follows:

Freehold land is not depreciated	
Freehold buildings	2% on cost
Improvement to property	20% on cost
Plant & Machinery	33% on cost
Motor Vehicles	33% on cost
Computer Equipment	33% on cost

The minimum thresholds for capitalisation are:
Land, Buildings and Improvements - £5,000
Plant and Machinery, Motor Vehicles and Computer Equipment - £1,000

1. ACCOUNTING POLICIES (continued)

Impairment
Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in the SOFA unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

Pension costs and other post retirement benefits
The charity operates a defined contribution pension scheme. Contributions payable to the pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Tax
The charity is exempt from corporation tax on its charitable activities. It is also relieved from VAT registration on its sale of goods, as all such sales are based on goods freely donated.

Debtors and Creditors
Debtors are measured at the undiscounted amount of cash receivable.
Creditors are measured at the undiscounted amount of cash payable.

Critical accounting estimates and judgements
In the application of the charitable company's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical evidence and experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Going concern
The financial statements have been prepared on a going concern basis as the trustees believe that no material uncertainties exist. The trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern.

2. DONATIONS AND LEGACIES

	Unrestricted 2021 £	**Restricted 2021 £**	**TOTAL 2021 £**	Unrestricted 2020 £	Restricted 2020 £	TOTAL 2020 £
Donations	**25,329**	**12,158**	**37,487**	8,786	1,670	10,456
Grants	**20,384**	**418,423**	**438,807**	450	86,050	86,500
	45,713	**430,581**	**476,294**	9,236	87,720	96,956
Analysis of Government grants included above:						
HMRC CJRS	15,884		**15,884**	-		-
Awards for All Lottery		10,000	**10,000**			
Birmingham City Council		10,000	**10,000**		5,000	5,000
Bromsgrove District Council		48,436	**48,436**			-
DEFRA		41,000	**41,000**			
Worcestershire County Council		5,000	**5,000**			-
	15,884	**114,436**	**130,320**	-	5,000	5,000

3. CHARITABLE ACTIVITIES

	Unrestricted 2021 £	**Restricted 2021 £**	**TOTAL 2021 £**	Unrestricted 2020 £	Restricted 2020 £	TOTAL 2020 £
Display room income	**77,493**	**-**	**77,493**	150,498	**-**	150,498
Landfill re-use credits	**3,678**	**-**	**3,678**	7,843	**-**	7,843
IT income	**43,510**	**-**	**43,510**	33,481	**-**	33,481
Collection & delivery donations	**6,037**	**-**	**6,037**	8,667	**-**	8,667
Service level agreements	**17,500**	**-**	**17,500**	17,000	**-**	17,000
Gift aid tax	**350**	**-**	**350**	218	**-**	218
	148,568	**-**	**148,568**	217,707	-	217,707

4. RAISING FUNDS

	Basis of Allocation	**Unrestricted 2021 £**	**Restricted 2021 £**	**TOTAL 2021 £**	Unrestricted 2020 £	Restricted 2020 £	TOTAL 2020 £
Staff Costs	Time based	**1,746**	**16,443**	**18,189**	769	7,789	8,558
Overheads	Usage	**123**	**1,161**	**1,284**	110	1,106	1,216
Support costs		**1,869**	**17,604**	**19,473**	879	8,895	9,774

5. CHARITABLE ACTIVITIES

	Note	**Basis of Allocation**	**Total 2021 £**	Total 2020 **£**
Staff costs	9	Time based	**197,440**	176,188
Premises		Usage	**17,974**	13,816
Office costs		Usage	**10,327**	10,356
Repairs and maintenance		Direct	**12,441**	7,417
Provision of welfare		Direct	**172,841**	8,549
Motor and travel		Direct	**17,596**	19,853
Professional & Insurance		Usage	**10,967**	12,663
Advertising		Direct	**1,997**	2,177
Waste disposal		Direct	**8,269**	4,846
Other costs		Direct	**1,726**	4,780
Bank interest		Usage	**18,379**	22,532
Depreciation	6	Direct	**14,164**	13,804
			484,121	296,981
Governance costs	7	Direct	**540**	4,782
TOTAL EXPENDITURE			**484,661**	301,763
Unrestricted funds			**167,164**	245,296
Restricted funds			**317,497**	56,467
			484,661	301,763

6. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging

	2021	2020
	£	£
Depreciation - owned assets	14,164	13,804

7. FEES FOR EXAMINATION OF THE ACCOUNTS

Independent examination for the year was £540 (2020: £4,782).

8. TRUSTEES' REMUNERATION AND EXPENSES

The trustees neither received nor waived any remuneration during the year (2020: £Nil).

The trustees did not have any personal expenses reimbursed during the year (2020: £Nil)

The trustees have indemnity cover.

9. STAFF COSTS AND KEY MANAGEMENT PERSONNEL

	2021	2020
	£	£
Wages and salaries	**199,449**	171,264
Social security costs	**10,748**	8,705
Pension costs	**5,432**	4,777
	215,629	184,746

	2021	2020
	Number	Number
The average number of employees during the year was as follows:		
Chief Executive	**1**	1
Staff managers	**5**	4
Operational and administrative staff	**5**	5
	11	10

No employee received total employee benefits (excluding employer pension costs) of more than £60,000.

The charity operates a defined contribution plan for the benefit of its employees.

During the year the total paid to key management was £56,074 (2020: £48,493)

10. TANGIBLE FIXED ASSETS

	Freehold Property £	Improvements to Property £	Plant & Machinery £	Motor Vehicles £	Computer Equipment £	Total £
Cost :						
At 1 April 2020	387,127	13,620	14,124	38,925	4,203	457,999
Additions	-	-	1,079	-	-	1,079
Disposals	-	-	-	-	-	-
At 31 March 2021	387,127	13,620	15,203	38,925	4,203	459,078
Depreciation :						
At 1 April 2020	25,834	13,620	7,894	33,712	4,203	85,263
Charge for the year	5,476	-	3,475	5,213	-	14,164
Disposals	-	-	-	-	-	-
At 31 March 2021	31,310	13,620	11,369	38,925	4,203	99,427
NBV at 31 March 2021	355,817	-	3,834	-	-	359,651
NBV at 31 March 2020	361,293	-	6,230	5,213	-	372,736

Net book value at 31 March 2021 represents fixed assets used for charitable purposes.

11. DEBTORS

	2021 £	2020 £
Trade debtors	**2,250**	-
Reserve service level agreements	**-**	2,500
Other debtors	**2,876**	1,729
Rent deposit	**1,875**	1,875
Reserve gift aid	**550**	200
Prepayments	**10,040**	4,450
	17,591	10,754

12. CREDITORS : Amounts falling due within one year

	2021 £	2020 £
Bank loans and overdrafts (see note 14)	**10,682**	9,583
Trade creditors	**6,323**	1,868
Social security and other taxes	**8,196**	2,622
Other creditors	**777**	777
Accruals	**19,037**	8,282
	45,015	23,132

13. CREDITORS : Amounts falling due after more than one year

	2021 £	2020 £
Bank loans (see note 14)	345,687	352,495

14. BANK LOANS

An analysis of the maturity of the loans is given below:

	2021 £	2020 £
Amounts falling due within one year on demand:		
Bank loans	**10,682**	9,583
Amounts falling due between one and two years:		
Bank loans	**114,725**	10,204
Amounts falling due between two and five years:		
Bank loans	**27,311**	129,682
Amounts falling due in more than five years:		
Bank loans	**203,651**	212,609

15. SECURED DEBTS

The following secured debts are included within creditors

	2021	2020
	£	£
Bank loans	**356,369**	362,078

The Charity Bank Limited hold a charge over the company which covers the freehold property.
Big Issue Invest hold a charge over the company which covers the freehold property.

The Big Issue Invest loans, with carrying values of £109,416 at the year end, were refinanced in September 2021 with a grant award, improved interest rates and the repayment term extended to March 2022.

16. NET CASH INFLOW FROM OPERATING ACTIVITIES

	2021	2020
	£	£
Net income/(expenditure) for the year	**120,728**	3,035
Bank Interest payable	**18,908**	23,206
Depreciation and impairment of tangible fixed assets	**14,164**	13,804
(Increase)/decrease in debtors	**(6,837)**	7,829
Increase/(decrease) in creditors	**20,784**	(3,880)
	167,747	43,994

17. MOVEMENT IN FUNDS

	Balance at 1 April 2019 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 1 April 2020 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2021 £
Unrestricted Funds	36,073	226,943	(246,266)	-	16,750	194,281	(169,033)	(771)	41,227
Restricted Funds	34,398	87,720	(65,362)	-	56,756	430,581	(335,101)	771	153,007
Total Funds	70,471	314,663	(311,628)	-	73,506	624,862	(504,134)	-	194,234

18. RESTRICTED FUNDS

The income funds of the charity include restricted funds comprising of the following unexpended balances of donations and grants held on trust for specific purposes:

	Balance at 1 April 2019 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 1 April 2020 £	Incoming Resources £	Resources Expended £	Transfers £	Balance at 31 March 2021 £
Access Reach	8,100	-	(8,100)	-	-	-	-	-	-
Albert Hunt Trust	-	5,000	-		5,000	-	(468)	-	4,532
Alfred Haines	-	-	-	-	-	1,000	(238)	-	762
Awards for All	-	-	-	-	-	10,000	-	-	10,000
B&M Food	-	-	-	-	-	1,500	(1,018)	-	482
BARN Lottery	-	-	-	-	-	93,748	(93,748)	-	-
Big Issue	-	-	-	-	-	30,000	(30,000)	-	-
Birmingham City Council	-	5,000	(4,999)	(1)	-	10,000	(7,781)	-	2,219
Bromsgrove District Council	-	-	-	-	-	48,436	(20,436)	-	28,000
Camonets	-	-	-	-	-	3,000	(3,000)	-	-
Charity Aid Foundation	-	-	-	-	-	70,000	(3,780)	-	66,220
Co-operative	-	-	-	-	-	1,803	(1,803)	-	-

18. RESTRICTED FUNDS (cont'd)	Balance at 1 April 2019	Incoming Resources	Resources Expended	Transfers	Balance at 1 April 2020	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2021
	£	£	£	£	£	£	£	£	£
DEFRA	-	-	-	-	-	41,000	(41,000)	-	-
DMF Ellis	-	-	-	-	-	5,000	(5,000)	-	-
Diamond NM	-	-	-	-	-	1,000	(1,000)	-	-
Didymus	-	4,000	-	-	4,000	-	-	-	4,000
Easter Egg Fund	-	-	-	-	-	593	(593)	-	-
Garfield Weston Foundation	-	15,000	-	-	15,000	-	(15,000)	-	-
George Henry Collins Charity	-	2,000	(1,583)	-	417	-	(417)	-	-
GJW Turner	-	3,000	(3,636)	636	-	-	-	-	-
Grimley Charity	-	1,000	-	-	1,000	-	(1,003)	3	-
Grimmitt Trust	-	-	-	-	-	2,500	(492)	-	2,008
Groundwork UK	-	-	-	-	-	500	(500)	-	-
Heart of England	-	-	-	-	-	22,500	(8,531)	-	13,969
Heart of England DTD	-	-	-	-	-	12,000	(12,000)	-	-
Henry Smith Charity	-	25,000	(23,344)	-	1,656	25,000	(28,059)	1,403	-
Joseph & Henry James Sawyer Charities	-	1,000	(993)	(7)	-	-	-	-	-
IFAN	-		-	-	-	100	(100)	-	-
Lasletts	-	3,000	-	-	3,000	-	(66)	-	2,934
Longbridge Going Forward	4,950	(4,950)	-	-	-	-	-	-	-
Lord Austin Trust	-	1,000	(716)	-	284	-	(269)	(15)	-
MIS Computers	-	-	-	-	-	1,000	(1,000)	-	
Michell Marsh Trust	5,267	-	(5,267)	-	-	-	-	-	-
Peoples' Postcode Lottery	-	20,000	-	-	20,000	-	(17,777)	-	2,223
Roger & Douglas Turner	-	3,000	-	-	3,000	-	(1,868)	-	1,132

18. RESTRICTED FUNDS (cont'd)

	Balance at 1 April 2019	Incoming Resources	Resources Expended	Transfers	Balance at 1 April 2020	Incoming Resources	Resources Expended	Transfers	Balance at 31 March 2021
	£	£	£	£	£	£	£	£	£
Rowlands	3,000		(3,511)	511	-	-	-	-	-
Serco Foundation	-	-	-	-	-	1,000	(1,000)	-	-
Severn Trent Water	-	-	-	-	-	7,000	(5,971)	-	1,029
The February Fund	-	-	-	-	-	5,000	-	-	5,000
The Montal Charitable Trust	-	-	-	-	-	5,000	-	-	5,000
WCC Foodbank	-	-	-	-	-	5,000	(1,999)	-	3,001
William Cadbury Trust	-	2,500	(1,875)	-	625	-	(557)	(68)	-
Woodroffe & Benton	-	500	(555)	55	-	-		-	-
Worcestershire Community Fund	-	-	-	-	-	14,508	(14,012)	-	496
WRAP	-	-	-	-	-	8,758	(8,758)	-	-
Other restricted funds	13,081	1,670	(10,783)	(1,194)	2,774	3,635	(5,857)	(552)	-
Restricted Fund Balances	34,398	87,720	(65,362)	-	56,756	430,581	(335,101)	771	153,007

18. RESTRICTED FUNDS (cont'd)

Funders in excess of £20,000	Description of Funding
BARN Lottery	Funding for food parcels, fridges and core costs
Big Issue	Funding for staff salary costs
Bromsgrove District Council (BDC)	Funding towards the Community Lunch Project which will enable a community builder to be recruited to support the local community £28,000. Foodbank costs £20,436
Charity Aid Foundation	Food Bank costs
DEFRA	Food Bank costs to be expended by 30 June 2021
Heart of England	Funding to support the foodbank and for furniture supplies to families in need
Henry Smith Charity	Funding for staff salary costs
Peoples' Postcode Lottery	Expansion of New Frankley and Covid recovery costs

The following funds also directly related to the operating costs of the Food Bank:

Awards for All	B&M Food	Birmingham City Council	Camonets
Charity Aid Foundation	Diamond NM	MIS Computers	BDC
The Montal Charitable Trust	WCC Foodbank	Worcestershire Community Fund	WRAP

The following funds also directly related to the operating costs of the Volunteer Program:

Albert Hunt Trust	Alfred Haines	DMF Ellis	Didymus
George Henry Collins Charity	GJW Turner	Grimley Charity	
Joseph & Henry James Sawyer Charities		Roger & Douglas Turner	
The February Fund			

Core Costs grants were provided by:

Grimmitt Trust	Groundwork UK	Henry Smith Charity	IFAN
Lasletts	Serco Foundation	Severn Trent Water	
William Cadbury Trust	Woodroffe & Benton		

The following funds supported the costs of the New Frankley expansion:

Garfield Weston Foundation	Lord Austin Trust	Michell Marsh Trust	Rowlands

The following funders provided support towards business development and IT:

Access Reach	Co-operative (shop)

NEWSTARTS

18. RESTRICTED FUNDS (cont'd)

RETRICTED FUNDS BALANCE SHEET
at 31 March 2021

	2021		2020	
	£	£	£	£
FIXED ASSETS				
Tangible assets		-		29,840
CURRENT ASSETS				
Debtors	**2,000**		3,606	
Cash at bank and in hand	**156,455**		23,309	
	158,455		26,915	
CREDITORS : amounts falling due within one year	**(5,448)**		-	
NET CURRENT ASSETS		**153,007**		26,915
TOTAL ASSETS LESS CURRENT LIABILITIES		**153,007**		56,755
CREDITORS : amounts falling due after one year		-		-
		153,007		56,755
FUNDS				
Restricted		**153,007**		56,756
TOTAL RESTRICTED FUNDS		**153,007**		56,756

19. PENSIONS AND OTHER POST-RETIREMENT BENEFITS

Defined contribution pension plans

The charity operates a defined contribution pension plan for its employees. The amount recognised as an expense in the period was £5,432 (2020: £4,777)

The pension liability and expense are allocated to unrestricted or restricted based upon the role of the employee that the contribution is for.

The outstanding pension contributions at the year end amounted to £777 (2020: £777).

20. RELATED PARTIES

There were no related party transactions for the trustees in the year ended 31 March 2021.

The Chief Executive Officer is married to a supplier who provides PAT testing for the charitable company. The amount paid to the supplier during the year was £2,859 (2020: £4,477)

The outstanding to the supplier at the year end amounted to £171 (2020: £489).

21. ULTIMATE CONTROLLING PARTY

The charity is controlled by the trustees.