

REGISTERED COMPANY NUMBER: 06455490 (England and Wales)
REGISTERED CHARITY NUMBER: 1125856

Report of the Trustees and
Consolidated Financial Statements for the Year Ended 31 December 2020
for
HEY Smile Foundation

HEY Smile Foundation

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for the Year Ended 31 December 2020

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HEY Smile Foundation

Report of the Trustees for the Year Ended 31 December 2020

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 December 2020. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

Chairman

In a year that will be forever remembered as the year of the Covid-19 Pandemic, I was proud to be part of the HEY Smile Foundation.

I am again delighted to be able to report on yet another year of strong performance for the HEY Smile Foundation and am immensely proud that we were able to stand alongside partners across all sectors to support our local communities.

Our years of work to support the voluntary, community and social enterprise sector and to ensure that they were fit for commissioning meant that when this global crisis hit, our sector was able to step up and play a vital role. From acting as local 'Hubs' to delivering hot meals; from knocking on doors to befriending those over the phone who were lonely and isolated; HEY Smile Foundation has acted as a catalyst, showing our partners in health and local government just what the voluntary, community and social enterprise sector can do.

Through relationships with funders and local philanthropists, we have also been able to run grant programmes to deploy funds where they were most needed.

As the NHS became a focal point for national fundraising and donations, our Smile Health work has supported a number of NHS Trust charities to get public funds and those added extras to where they were needed. NHS staff have been supported with spaces to relax and regroup and technology has been used to allow loved ones to visit their family virtually.

In July 2020, we were pleased to welcome Hull Youth Support Trust into the HEY Smile Foundation under a corporate Trustee model. The Hull Youth Support Trust provides subsidised office space as well as business start-up support to young entrepreneurs. We recognise that self-employment and the creation of more social enterprises will play a vital part in the recovery of the economy and are honoured to have been entrusted by the charity's former Trustees to be responsible for the next stage in its development.

In my closing statement this time last year, I noted that when I started the charity and recruited our now Chief Executive, Andy Barber, we could never have imagined what a strong presence the charity would have in Hull and the East Riding of Yorkshire. Through a combination of strong, innovative leadership, excellent trustees and a highly effective management team, the charity has developed into a sustainable, well managed and hugely respected organisation making a real difference to the lives of so many in the region. Never could this statement have been more true and I would like to place on record my sincere thanks to everyone involved during 2020, be they sponsors, donors, supporters, commissioners, volunteers and of course the trustees and management team.

I look forward to the HEY Smile Foundation continuing to grow and serve the people of Hull and East Yorkshire.

Jim Dick - Chairman

Chief Executive

As with many charities, 2020 began with strengthening our leadership team, inducting our new Trustees and generally setting out our strategy for the year ahead. We had plans to move beyond the soft launch of our Beecan system and to expand on works carried out in 2019 including our commissioned research piece on local community transport. We also planned to enhance the 18 JB Willows Working Men's cottages entrusted to us in recent years. Little did we know that 2020 was going to be the year that HEY Smile Foundation and the voluntary, community and social enterprise sector at large would really step up to the plate.

Our work with the East Riding of Yorkshire Council and local and regional health bodies meant that when the Covid-19 Pandemic hit, we were already championing the role of our sector. Our knowledge of community anchor organisations and our agile nature meant that we were able to put local support and relief efforts in place ahead of many others.

HEY Smile Foundation

Report of the Trustees for the Year Ended 31 December 2020

Our team worked tirelessly to provide resources and infrastructure to the nine 'Hubs' across the East Riding and a number of our team were redeployed to be the first point of call for residents in urgent need of food and medical supplies until the local authority were geared up and ready to take over. Systems and services including our CallER Collective telephone befriending service were set up at pace in direct response to local need.

HEY Smile Foundation's strength is in working with strategic partners across all sectors to stimulate change and invest in collaboration and innovation. We don't believe in filling gaps and emergency funding; instead we listen and work with leaders to ensure the resources we invest in provide stability and a position to grow services sustainably. Whilst an amount of emergency funding has been required this year, we are incredibly grateful to commissioners, funders and philanthropists who continue to work with us to ensure the sustainability of a sector which will be vital to Covid recovery.

In 2020, volunteering took on a whole new life as individuals around the country rallied to support the Covid-19 relief efforts. In partnership with the East Riding of Yorkshire Council, we mobilised and deployed an army of volunteers from furloughed individuals looking to help their local community to businesses who were unable to go about their usual work and wanted to put their resources to good use. It was incredibly humbling to recognise volunteers from across the region in our annual Volunteer Awards ceremony which this year moved online and saw a record number of nominations.

I want to personally pay tribute to our amazing team. During a period of such national and personal uncertainty, they rose to the challenge of front line delivery where needed; they brought together partners across all sectors; they ensured that the voluntary, community and social enterprise sector were seen as an equal and sustainable partner and not just a short term solution; they tirelessly supported our front line NHS colleagues; they kept our own people safe, including our 26 vulnerable residents in our Working Men's Cottages.

For a number of years I've quietly boasted that we have one of the best boards of Trustees in the region. Our new Trustees at the start of 2020 only served to demonstrate this further and our board's combined skills and expertise is second to none. Throughout this year, they have safely empowered the team to be reactive and take risks, including releasing funds and recruiting to deliver new services which would later be commissioned.

Finally, one of the highlights of my year has been welcoming Hull Youth Support Trust into the HEY Smile Foundation family under a corporate trustee model. We have admired the work of this charity over recent years and are pleased to play our part in supporting enterprise. Once again, we're working to join the dots and demonstrating that great things happen when private business works alongside the voluntary, community and social enterprise sector.

Andrew Barber CEO

OBJECTIVES AND ACTIVITIES

Objectives and aims

The trustee's review Smile's activity against the Charity Commission guidelines on public benefit, also, they review the effectiveness of its ongoing activity and regularly assess the current needs of the community it serves across Hull and East Yorkshire. The trustees recognise the continued need to maximise the potential of existing resources with the private, public and voluntary sector, ensuring they go further work harder and last longer.

Significant activities

- Significant support to local Covid-19 relief efforts in partnership with East Riding of Yorkshire Council and local health bodies
- Major roll out of the Beecan system as a means of communicating with the sector and facilitating grant funding
- Significant support to NHS charities and NHS teams in direct response to the Covid-19 pandemic
- Bringing Hull Youth Support Trust into the Smile family of charities
- At pace development and delivery of the CallER Collective telephone befriending service
- Virtual Volunteer Awards ceremony held to recognise the significant role that volunteers play

HEY Smile Foundation
Report of the Trustees for the Year Ended 31 December 2020

OBJECTIVES AND ACTIVITIES

Public benefit

The Trustees confirm that they have complied with the duty in Section 4 of the Charities Act 2006 to have due regard to the Charity Commission's general guidance on public benefit. We have referred to the guidance in the Charity Commission's general guidance on Public Benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

Grant making

In 2020 we have made grants that meet our objectives in partnership with many local funders. These grants have covered the following areas;

- Health and Well-being
- Loneliness and isolation
- Covid-19 response
- Education
- Sport and physical activity
- Leadership
- The Arts
- NHS enhancements to facilities

Our grants are generally linked to planned activity for the year however 2020 saw us working across the public and private sector as well as grant makers and philanthropists to ensure funds were directed to where they were needed in order to keep services running, to delivery services in a Covid safe manner and to finally re-open safely when possible.

Our thanks go out to a great number of partners this year including: Goschalks Solicitors, East Riding of Yorkshire Council, Humber Teaching NHS Foundation Trust, East Riding of Yorkshire CCG, Hull CCG, Help for Health, Hull and East Riding Charitable Trust, KCOM, Humberside Fire and Rescue, Sargent Electrical, Nippon Gohsei, The One Point and Arco Community Foundation

In addition to our recorded activity we have also supported the generation and granting of £1.1m within NHS enhancements specifically but not exclusively; at the Humber Teaching Foundation Trust and Northern Lincolnshire and Goole NHS Foundation Trust.

Our grant making continues to grow with the trust of partners to maximise the Smile expertise in delivery. We do not take this for granted and continue to look to improve our services, in particular the Beecan system www.beecan.org.uk to enable greater funder collaboration and community impact.

Volunteers

We are delighted to be a charity of choice for a wide range of volunteers. In the year the areas in which volunteers contributed included;

- Trustees
- Trustee academy
- Research and administration
- Corporate volunteering in the community
- Professional services help

In 2020, volunteering took on a whole new life as individuals around the country rallied to support the Covid-19 relief efforts. In partnership with the East Riding of Yorkshire Council, we mobilised and deployed an army of volunteers from furloughed individuals looking to help their local community to businesses who were unable to go about their usual work and wanted to put their resources to good use.

Volunteers from across the region were recognised in our annual Volunteer Awards ceremony which this year moved online and saw a record number of nominations.

HEY Smile Foundation
Report of the Trustees for the Year Ended 31 December 2020

STRATEGIC REPORT

Reserves policy

The trustees set the reserves policy in line with national best practice and look for 3-6 months running costs. The trustees ask the CEO to highlight if we drop below the three-month position via the finance committee, but equally, seek to ensure that our free reserves do not surpass nine months unless planned for a specific reason. It is our collective belief that we are in operation to ensure that funds are invested in the community as effectively as possible.

Designated funds

In the year we hold designated funds for partners in 2020 these included:

- Sargent Electrical
- Nippon Gohsei
- The One Point Foundation
- The I Am Fund

Restricted Funds

Wherever possible, we try to limit the number of restricted funds held, aiming to receive funds in un-restricted or designated to ensure funds can be maximised efficiently and effectively for the community. Within 2020 we held restricted funds for the following:

- East Riding Council
- Defibrillators scheme
- Rainbow Garden
- East Riding Youth Project

Future plans

Key objectives for 2021:

- Strategic volunteering campaigns - Further collaborative volunteering campaigns
- Continue to support the Covid-19 recovery, ensuring the voluntary, community and social enterprise sector emerges strong
- Develop and expand on Hull Youth Support Trust and our enterprise support offer
- Continue to provide contracted support and guidance for NHS charities through our Smile Health work

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The charity is controlled by its governing document, a deed of trust, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

The HEY Smile Foundation (Smile) is a registered charity (1125856) and a company limited by guarantee (06455490) governed by its memorandum and articles of association adopted in September 2008.

Recruitment and appointment of new trustees

The trustees are also the directors and form the management committee. They are elected at the annual general meeting. The committee represents a wide selection of the private and public sector across Hull and East Yorkshire. Trustees are elected following a recruitment process in which we reach out to our extensive network of relationships and formal advertisements.

Our annual skills matrix supports any positions which become available, and this ensures that when recruiting we are specific in the necessary skills to enhance our current board and help us to fulfil our strategic objectives in line with our constitution.

HEY Smile Foundation
Report of the Trustees for the Year Ended 31 December 2020

STRUCTURE, GOVERNANCE AND MANAGEMENT

Organisational structure

At any one time in the reported year, the Charity had a minimum of seven Directors/trustees. They consisted of;

Mr Jim Dick OBE
Dr Andrew Milner
Mr Melvyn W Sadofsky FCA
Mr Paul Plaxton
Mrs Helen Bissett (Resigned Jan 2020)
Mr Andrew Bowden
Mr Graham Cross
Mrs Cathy Phillips
Mr Dileepa Ranawake (appointed 06/01/2020)
Mr Tim Wigglesworth (appointed 12/03/2020)
Ms Patricia Dalby (appointed 12/03/2020)

The trustees meet a minimum of four times a year, with further committee meetings in the following areas:

- Finance and Management
- Risk
- People
- JB Willows
- Hull Youth Support Trust
- I Am Fund
- Communications

Mid way through 2020, the J B Willows committee remit was broadened to include Hull Youth Support Trust and was renamed the Resources Committee.

Management of the Charity

The day to day management of the Charity is delegated to the CEO and his leadership team which consists of the following;

- Head of Business and Communications (Ann Newlove)
- Head of Community Development (Nick Middleton)
- Head of Smile Health (Victoria Winterton)
- Head of Shared Resources (Mike Thompson, joined July 2020 as the only existing employee of Hull Youth Support Trust)

The CEO is responsible for delegating the responsibilities of the annual plan and monitoring performance in line with approved budgets, regularly assessing operational risks and opportunities. In the year we worked with our professional advisors 360, Chartered Accountants, Gosschalks Solicitors and Marsh Commercial Insurance.

In the reported year, Smile employee numbers varied due to Covid implications but also due to additional work commissioned in response to the pandemic, averaging at 24 people across all of its services (18 full-time equivalents). The majority of the employees are aligned with contracts, all of which are reviewed annually.

Induction and training of new trustees

It is the CEO's responsibility to fulfil the formal induction of new Trustees, in addition, the Chair and CEO work together with the Head of Business and Communications to ensure all ongoing training requirement. Each trustee is aligned with key areas of interest and expertise to enable the Charity to thrive.

Our People

In 2020 the trustees carried out an employee survey to establish key areas of development and investment in our people while supporting the work on our refreshed Vision, Mission and Values. We have also highlighted new areas of investment in our people to ensure we remain an employer of choice in 2021.

Risk management

Highlighting operational risks are the responsibility of all employees. Risks in all areas of Smile are regularly collated and monitored by the CEO and Head of Business and Communications, with any changes to the register highlighted to the Risk Committee. The risk register is in place and formally reviewed by the Risk committee quarterly.

HEY Smile Foundation
Report of the Trustees for the Year Ended 31 December 2020

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number
06455490 (England and Wales)

Registered Charity number
1125856

Registered office
Gosschalks Dock Street
Queens Gardens
Hull
East Yorkshire
HU1 3AE

Trustees
Mr J L Dick OBE Director
Dr A Milner Director
Mr P Plaxton Director
Mr M W Sadofsky Director
Mr G Cross Director
Mr A J Bowden Director
Ms C S Phillips Director
Mr D Ranawake (appointed 06/01/2020)
Mr T J Wigglesworth (appointed 12/03/2020)
Ms P M Dalby (appointed 12/03/2020)

Company Secretary
Mr M W Sadofsky

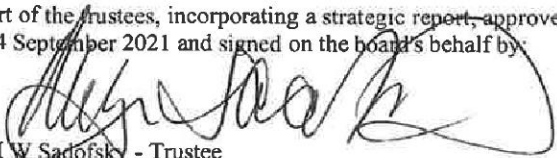
Independent Auditors
Smailes Goldie
Chartered Accountants
Statutory Auditor
Regent's Court
Princess Street
Hull
East Yorkshire HU2 8BA

Bankers
Santander
6-8 King Edward Street
Hull
East Yorkshire
HU1 3AE

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

Report of the trustees, incorporating a strategic report, approved by order of the board of trustees, as the company directors, on 24 September 2021 and signed on the board's behalf by:


Mr M W Sadofsky - Trustee

Report of the Independent Auditors to the Members of
HEY Smile Foundation

Opinion

We have audited the financial statements of HEY Smile Foundation (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 December 2020 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Statement of Financial Position, Company Statement of Financial Position, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Statement of Cash Flows and Notes to the Consolidated Statement of Cash Flows, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charitable company affairs as at 31 December 2020 and of the group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information in the trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the strategic report and the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Report of the Independent Auditors to the Members of
HEY Smile Foundation

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which the audit was considered capable of detecting irregularities including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was focused on specific laws and regulations which we considered may have a direct material effect on the charity only and consolidated financial statements or the operations of the charitable company and the group, including the Companies Act 2006, the Charities Act 2011, data protection, anti-bribery, employment, fundraising regulations and health and safety legislation.. An understanding of these laws and regulations and the extent of compliance was obtained through discussion with management and inspecting legal and regulatory correspondence.

We assessed the susceptibility of the charitable company's and consolidated financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by making enquiries of management and considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we performed analytical procedures to identify any unusual or unexpected relationships; tested journal entries to identify unusual transactions; assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to agreeing charity only and consolidated financial statement disclosures to underlying supporting documentation; reading the minutes of meetings of those charged with governance; enquiring of management as to actual and potential litigation and claims; and reviewing correspondence with HMRC and the charitable company's legal advisors.

Our responsibilities for the audit of the financial statements (continued)

Due to the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission, or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Stephen Bramall BSc FCA (Senior Statutory Auditor)
for and on behalf of Smailes Goldie
Statutory Auditor
Regent's Court
Princes Street
Hull
East Yorkshire
HU1 3AE

Date: 24 September 2021

HEY Smile Foundation

Consolidated Statement of Financial Activities
(Incorporating an Income and Expenditure Account)
for the Year Ended 31 December 2020

	Notes	Unrestricted fund £	Restricted fund £	31.12.20 Total funds £	31.12.19 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies	2	767,730	101,072	868,802	1,611,957
Charitable activities	4				
Payable in furtherance of the charity's objects		846,257	-	846,257	447,485
Investment income	3	714	104,795	105,509	26,299
Total		1,614,701	205,867	1,820,568	2,085,741
EXPENDITURE ON					
Charitable activities	5				
Payable in furtherance of the charity's objects		1,267,109	125,519	1,392,628	814,396
Net gains on investments		45,489	-	45,489	13,687
NET INCOME		393,081	80,348	473,429	1,285,032
RECONCILIATION OF FUNDS					
Total funds brought forward		1,382,549	1,402,290	2,784,839	1,499,807
TOTAL FUNDS CARRIED FORWARD		1,775,630	1,482,638	3,258,268	2,784,839

The notes form part of these financial statements

HEY Smile Foundation

Consolidated Balance Sheet
31 December 2020

	Notes	Unrestricted fund £	Restricted fund £	31.12.20 Total funds £	31.12.19 Total funds £
FIXED ASSETS					
Intangible assets	13	6,562	14,435	20,997	26,246
Tangible assets	14	4,806	1,290,472	1,295,278	1,293,144
Investments	15	<u>1,059,175</u>	<u>-</u>	<u>1,059,175</u>	<u>1,013,686</u>
		1,070,543	1,304,907	2,375,450	2,333,076
CURRENT ASSETS					
Debtors	16	89,186	670	89,856	63,193
Cash at bank and in hand		<u>754,912</u>	<u>183,456</u>	<u>938,368</u>	<u>435,298</u>
		844,098	184,126	1,028,224	498,491
CREDITORS					
Amounts falling due within one year	17	(89,011)	(6,395)	(95,406)	(46,728)
NET CURRENT ASSETS		<u>755,087</u>	<u>177,731</u>	<u>932,818</u>	<u>451,763</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,825,630	1,482,638	3,308,268	2,784,839
CREDITORS					
Amounts falling due after more than one year	18	(50,000)	-	(50,000)	-
NET ASSETS		<u>1,775,630</u>	<u>1,482,638</u>	<u>3,258,268</u>	<u>2,784,839</u>
FUNDS	20				
Unrestricted funds				1,775,630	1,382,549
Restricted funds				<u>1,482,638</u>	<u>1,402,290</u>
TOTAL FUNDS				<u>3,258,268</u>	<u>2,784,839</u>

The financial statements were approved by the Board of Trustees and authorised for issue on 24 September 2021 and were signed on its behalf by:



Mr J L Dick - Trustee

The notes form part of these financial statements

HEY Smile Foundation

Charity Balance Sheet
31 December 2020

	Notes	Unrestricted fund £	Restricted fund £	31.12.20 Total funds £	31.12.19 Total funds £
FIXED ASSETS					
Intangible assets	13	6,562	14,435	20,997	26,246
Tangible assets	14	4,806	-	4,806	3,144
Investments	15	<u>1,059,275</u>	<u>-</u>	<u>1,059,275</u>	<u>1,013,786</u>
		1,070,643	14,435	1,085,078	1,043,176
CURRENT ASSETS					
Debtors	16	89,186	-	89,186	64,260
Cash at bank and in hand		<u>754,813</u>	<u>12,644</u>	<u>767,457</u>	<u>341,606</u>
		843,999	12,644	856,643	405,866
CREDITORS					
Amounts falling due within one year	17	(89,011)	-	(89,011)	(45,799)
NET CURRENT ASSETS		<u>754,988</u>	<u>12,644</u>	<u>767,632</u>	<u>360,067</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,825,631	27,079	1,852,710	1,403,243
CREDITORS					
Amounts falling due after more than one year	18	(50,000)	-	(50,000)	-
NET ASSETS		<u>1,775,631</u>	<u>27,079</u>	<u>1,802,710</u>	<u>1,403,243</u>
FUNDS	20				
Unrestricted funds				1,775,631	1,382,549
Restricted funds				<u>27,079</u>	<u>20,694</u>
TOTAL FUNDS				<u>1,802,710</u>	<u>1,403,243</u>

The financial statements were approved by the Board of Trustees and authorised for issue on 24 September 2021 and were signed on its behalf by:



Mr J L Dick - Trustee

The notes form part of these financial statements

HEY Smile Foundation

Consolidated Cash Flow Statement
for the Year Ended 31 December 2020

	Notes	31.12.20 £	31.12.19 £
Cash flows from operating activities			
Cash generated from operations	1	<u>414,612</u>	<u>1,292,507</u>
Net cash provided by operating activities		<u>414,612</u>	<u>1,292,507</u>
Cash flows from investing activities			
Purchase of intangible fixed assets		-	(26,246)
Purchase of tangible fixed assets		(2,696)	(785)
Purchase of fixed asset investments		-	(930,999)
Interest received		725	1,050
Cash acquired on charitable combination		40,429	-
Net cash received on disposals/acquisitions of investments		<u>39,190</u>	<u>-</u>
Net cash used in investing activities		<u>77,648</u>	<u>(956,980)</u>
Cash flows from financing activities			
New loans in year		<u>50,000</u>	<u>-</u>
Net cash provided by financing activities		<u>50,000</u>	<u>-</u>
		<u> </u>	<u> </u>
Change in cash and cash equivalents in the reporting period		542,260	335,527
Cash and cash equivalents at the beginning of the reporting period		<u>504,298</u>	<u>168,771</u>
Cash and cash equivalents at the end of the reporting period		<u>1,046,558</u>	<u>504,298</u>

The notes form part of these financial statements

HEY Smile Foundation

Notes to the Consolidated Cash Flow Statement
for the Year Ended 31 December 2020

1. RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES

	31.12.20 £	31.12.19 £
Net income for the reporting period (as per the Statement of Financial Activities)	473,429	1,285,032
Adjustments for:		
Depreciation charges	6,441	1,320
Assets acquired on charitable combination	(36,712)	-
Gain on investments	(45,489)	(13,687)
Interest received	(725)	(1,050)
Increase in debtors	(26,663)	(1,308)
Increase in creditors	<u>44,331</u>	<u>22,200</u>
Net cash provided by operations	<u>414,612</u>	<u>1,292,507</u>

2. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.1.20 £	Cash flow £	At 31.12.20 £
Net cash			
Cash at bank and in hand	435,298	503,070	938,368
Cash held within investment portfolio	<u>69,000</u>	<u>39,190</u>	<u>108,190</u>
	<u>504,298</u>	<u>542,260</u>	<u>1,046,558</u>
Debt			
Debts falling due after 1 year	-	(50,000)	(50,000)
	<u>-</u>	<u>(50,000)</u>	<u>(50,000)</u>
Total	<u>504,298</u>	<u>492,260</u>	<u>996,558</u>

The notes form part of these financial statements

HEY Smile Foundation

Notes to the Consolidated Financial Statements **for the Year Ended 31 December 2020**

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention, with the exception of investments which are included at market value, as modified by the revaluation of certain assets.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued as expenditure.

Interest receivable and other income

Interest income is recognised using the effective interest method.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulate impairment losses.

Investments

Stocks and shares quoted on a recognised stock exchange are included in the balance sheet at their mid-market value at the year end. The variances between market value and the original cost or annual revaluation of the investments are shown as unrealised investment gains or losses.

The differences between the original cost or annual valuation and the proceeds of investments disposed of are shown as a gain/(loss) in the statement of financial activities.

The 100% shareholding in the subsidiary is stated at cost.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2014, is being amortised evenly over its estimated useful life of five years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Motor vehicles	- 25% on cost
Computer equipment	- 20% on cost

Taxation

The charity is exempt from corporation tax on its charitable activities.

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

1. ACCOUNTING POLICIES - continued

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Designated funds are those unrestricted funds which have been set aside by the trustees for an essential spend or future purpose.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Employee benefits

When employees have rendered service to the charity, short-term employee benefits to which the employees are entitled are recognised at the undiscounted amount expected to be paid in exchange for service.

The charity operates a defined contribution plan for the benefit of its employees. Contributions are expensed as they become payable.

Debtors and creditors receivable/payable within one year

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the profit and loss account in other administrative expenses.

Impairment

Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in profit or loss unless the asset is carried at a relevant amount where the impairment loss is a revaluation decrease.

2. DONATIONS AND LEGACIES

	31.12.20	31.12.19
	£	£
Gifts in kind	43,370	53,773
Corporate donations	58,187	59,849
Gift Aid	4,861	6,416
Events and sponsorship	27,659	158,068
Charity appeals	21,284	8,011
Trust and grants	676,729	55,458
Legacies	-	1,270,382
Acquired on charitable combination with subsidiary	36,712	-
	<hr/>	<hr/>
	868,802	1,611,957

Charitable events and sponsorship are the major funding source for Smile to develop and deliver the Smile Foundations activities and objectives. In addition to raising funds Smile events also provide the opportunity to create more awareness of Smile and its programmes and projects.

Restricted funds income in relation to the Armitage Shanks Initiative is shown behind corporate donations and charity appeals. Included in trusts and grants is a Spark Fund grant for 'The Beecan'.

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

2. DONATIONS AND LEGACIES - continued

Trust and Grants

	2020	2019
Audrey Mosey	4,800	10,400
CallER Collective	31,438	-
Community Hub	10,000	-
Covid-19 Charitable Response	361,973	-
Defibrillators	9,395	-
Dewhirst Charitable Trust	4,500	4,500
East Riding of Yorkshire Council	130,000	17,310
HighFiver	65,609	-
John Hollis Trust	1,290	1,290
Making a Difference Locally	1,746	1,746
Sir James Reckitt Charity	2,000	2,000
Spark Fund	-	777
Spark Fund – The Beecan	6,887	14,435
Employment Allowance	-	3,000
Smile	37,091	-
Smile By The Sea	5,000	-
The Vault	5,000	-
	<u>676,729</u>	<u>55,458</u>

3. INVESTMENT INCOME

	31.12.20	31.12.19
	£	£
Deposit account interest	725	1,050
Rents receivable	104,784	25,249
	<u>105,509</u>	<u>26,299</u>

4. INCOME FROM CHARITABLE ACTIVITIES

	31.12.20	31.12.19
	£	£
Funded charitable activity	<u>846,257</u>	<u>447,485</u>

5. CHARITABLE ACTIVITIES COSTS

	Direct Costs £	Grant funding of activities (see note 6) £	Support costs (see note 7) £	Totals £
Payable in furtherance of the charity's objects	<u>273,385</u>	<u>822,434</u>	<u>296,809</u>	<u>1,392,628</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

6. GRANTS PAYABLE

	31.12.20	31.12.19
	£	£
Payable in furtherance of the charity's objects	<u>822,434</u>	<u>186,217</u>

Grants payable include the following:

	2020	2019
	£	£
Armitage Thanks Grants Paid	1,000	2,180
Audrey Mosley Grants Paid	42,235	2,000
Community Hub	2,936	25,322
CPR	11,337	2,860
Defibrillators	1,446	3,502
Devils Kitchen benefitting charities	1,770	7,192
Digital Divide	10,000	-
Donation of Smile Time	288,323	73,336
Double Tree Hilton	-	365
East Riding Resilience Fund	29,501	-
EMT Trust	1,820	1,820
Covid-19 Charitable Response	328,563	-
Grants Under £1,000	3,441	15,267
Health Stars	64	23,389
Health Tree Foundation	3,583	1,914
HighFiver	29,116	-
Home Start Goole	46,000	-
Hornsea Grants Paid	-	238
Hugh Rice Grants Paid	-	280
Humber Half Marathon	-	40
KCOM Grants Paid	-	2,570
Men in Sheds	4,000	-
More Together	-	9,546
Nippon Grants Paid	9,129	1,150
Run With It	-	60
Sargent Electrical Grants Paid	2,548	5,700
Smile 365	(233)	(365)
Smile by the Sea Breaks	-	4,106
The One Point Grants Paid	5,855	3,744
	<u>822,434</u>	<u>186,217</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

7. SUPPORT COSTS

	Management £	Finance £	Information technology £
Payable in furtherance of the charity's objects	<u>204,910</u>	<u>192</u>	<u>6,484</u>
	Other £	Governance costs £	Totals
Payable in furtherance of the charity's objects	<u>58,958</u>	<u>26,265</u>	<u>296,809</u>

8. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	31.12.20 £	31.12.19 £
Depreciation - owned assets	1,192	1,320
Auditor's remuneration	2,800	2,800
Development costs amortisation	<u>5,249</u>	<u>-</u>

9. TRUSTEES' REMUNERATION AND BENEFITS

No Trustee received any expenses or remuneration in the last 12 months. All Trustees as part of their induction are made aware of how and what they can claim expenses for however in 2020 no Trustee decided to put forward any claim.

Trustees' expenses

There were no trustees' expenses paid since the launch in 2009.

10. STAFF COSTS

	31.12.20 £	31.12.19 £
Wages and salaries	495,478	403,465
Social security costs	44,175	34,721
Other pension costs	<u>14,387</u>	<u>11,629</u>
	<u>554,040</u>	<u>449,815</u>

The average monthly number of employees during the year was as follows:

	31.12.20	31.12.19
Employed staff	<u>26</u>	<u>22</u>

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

	31.12.20	31.12.19
£60,001 - £70,000	<u>1</u>	<u>1</u>

The charity had five key management personnel. The total cost of their salaries was £220,550 (2019 - £151,455) combined.

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

11. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Restricted fund £	Total funds £
INCOME AND ENDOWMENTS FROM			
Donations and legacies	1,597,420	14,537	1,611,957
Charitable activities			
Payable in furtherance of the charity's objects	447,485	-	447,485
Investment income	<u>1,047</u>	<u>25,252</u>	<u>26,299</u>
Total	2,045,952	39,789	2,085,741
EXPENDITURE ON			
Charitable activities			
Payable in furtherance of the charity's objects	787,628	26,768	814,396
Net gains on investments	<u>13,687</u>	<u>-</u>	<u>13,687</u>
NET INCOME	1,272,011	13,021	1,285,032
RECONCILIATION OF FUNDS			
Total funds brought forward	<u>110,538</u>	<u>1,389,269</u>	<u>1,499,807</u>
TOTAL FUNDS CARRIED FORWARD	<u><u>1,382,549</u></u>	<u><u>1,402,290</u></u>	<u><u>2,784,839</u></u>

12. GIFTS IN KIND

Throughout the year, the charity received several services which were donated. These include:

	2020 £	2019 £
Office Rental - Gosschalks	26,518	26,518
Legal Services - Gosschalks	6,089	6,089
IT Services - Gosschalks	3,363	3,363
Accountancy - 360 Accountants	7,400	6,400
Events	-	11,403
	<u><u>43,370</u></u>	<u><u>53,773</u></u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

13. INTANGIBLE FIXED ASSETS

	Goodwill £	Development costs £	Totals £
GROUP			
COST			
At 1 January 2020 and at 31 December 2020	<u>2,857</u>	<u>26,426</u>	<u>29,103</u>
AMORTISATION			
At 1 January 2020	2,857	-	2,857
Charge for year	<u>-</u>	<u>5,249</u>	<u>5,249</u>
At 31 December 2020	<u>2,857</u>	<u>5,249</u>	<u>8,106</u>
NET BOOK VALUE			
At 31 December 2020	<u>-</u>	<u>20,997</u>	<u>20,997</u>
At 31 December 2019	<u>-</u>	<u>26,246</u>	<u>26,246</u>
COMPANY			
COST			
At 1 January 2020 and 31 December 2020	<u>2,857</u>	<u>26,246</u>	<u>29,103</u>
AMORTISATION			
At 1 January 2020	2,857	-	2,857
Charge for year	<u>-</u>	<u>5,249</u>	<u>5,249</u>
At 31 December 2020	<u>2,857</u>	<u>5,249</u>	<u>8,106</u>
NET BOOK VALUE			
At 31 December 2020	<u>-</u>	<u>20,997</u>	<u>20,997</u>
At 31 December 2019	<u>-</u>	<u>26,246</u>	<u>26,246</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

14. TANGIBLE FIXED ASSETS

	Freehold property £	Motor vehicles £	Computer equipment £	Totals £
GROUP				
COST				
At 1 January 2020	1,290,000	8,500	14,779	1,313,279
Additions	<u>-</u>	<u>-</u>	<u>3,326</u>	<u>3,326</u>
At 31 December 2020	<u>1,290,000</u>	<u>8,500</u>	<u>18,105</u>	<u>1,316,605</u>
DEPRECIATION				
At 1 January 2020	-	8,500	11,635	20,135
Charge for year	<u>-</u>	<u>-</u>	<u>1,192</u>	<u>1,192</u>
At 31 December 2020	<u>-</u>	<u>8,550</u>	<u>12,827</u>	<u>21,327</u>
NET BOOK VALUE				
At 31 December 2020	<u>1,290,000</u>	<u>-</u>	<u>5,278</u>	<u>1,295,278</u>
At 31 December 2019	<u>1,290,000</u>	<u>-</u>	<u>3,144</u>	<u>1,293,144</u>
		Motor vehicles £	Computer equipment £	Totals £
COMPANY				
COST				
At 1 January 2020		8,500	14,779	23,279
Additions		<u>-</u>	<u>2,696</u>	<u>2,696</u>
At 31 December 2020		<u>8,500</u>	<u>17,475</u>	<u>25,975</u>
DEPRECIATION				
At 1 January 2020		8,500	11,635	20,135
Charge for year		<u>-</u>	<u>1,034</u>	<u>1,034</u>
At 31 December 2020		<u>8,500</u>	<u>12,669</u>	<u>21,169</u>
NET BOOK VALUE				
At 31 December 2020		<u>-</u>	<u>4,806</u>	<u>4,806</u>
At 31 December 2019		<u>-</u>	<u>3,144</u>	<u>3,144</u>

The value of Freehold Property is based on a valuation conducted by Garness Jones in 2017. The directors consider this to Fairly represent the value at the year end.

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

15. FIXED ASSET INVESTMENTS

	Listed investments £	Cash and settlements pending £	Totals £
GROUP MARKET VALUE			
At 1 January 2020	944,686	69,000	1,013,686
Net proceeds from disposals/acquisitions of investments	(39,190)	39,190	-
Revaluations	45,489	-	45,489
	<u>950,985</u>	<u>108,190</u>	<u>1,059,175</u>
NET BOOK VALUE			
At 31 December 2020	<u>950,985</u>	<u>108,190</u>	<u>1,059,175</u>
At 31 December 2019	<u>944,686</u>	<u>69,000</u>	<u>1,013,686</u>

There were no investment assets outside the UK.

Historical cost of investments being £999,999

Share in group undertakings as at the Balance Sheet date represent the Charity's investment in HEY Smile Events Limited. Below are details of subsidiaries, where control has been established through investment in share capital or by other means:

JB Willows Workings Men's Cottages

Registered office: 61 Queens Garden, Hull, East Yorkshire, HU1 3AE

Nature of business: Charity

Charity registration number: 249183

Means of control: The sole trustee of this charity is HEY Smile Foundation

	31.12.20 £	31.12.19 £
Aggregate capital and reserves	1,384,763	1,381,596
Profit for the year	<u>3,167</u>	<u>664</u>

HEY Smile Events Limited

Registered office: 61 Queens Garden, Hull, East Yorkshire, HU1 3AE

Nature of business: Dormant company

Company number: 08082118

	% holding 100	31.12.20 £	31.12.19 £
Class of share:		100	100
Aggregate capital and reserves		<u>-</u>	<u>-</u>
Profit for the year		<u>-</u>	<u>-</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

15. FIXED ASSET INVESTMENTS - continued

Hull Youth Support Trust

Registered office: 161 Unit 5, High Street, Hull, East Yorkshire, HU1 1NQ

Nature of business: Charity

Charity registration number: 1168969

Means of control: The sole trustee of this charity is HEY Smile Foundation

	31.12.20
Aggregate capital and reserves	70,796
Profit for the year	<u>34,084</u>

16. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	GROUP		COMPANY	
	31.12.20	31.12.19	31.12.20	31.12.19
	£	£	£	£
Trade debtors	81,873	54,357	81,203	55,424
Other debtors	7,000	7,554	7,000	7,554
Prepayments	<u>983</u>	<u>1,282</u>	<u>983</u>	<u>1,282</u>
	<u>89,856</u>	<u>63,193</u>	<u>89,186</u>	<u>64,260</u>

17. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	GROUP		COMPANY	
	31.12.20	31.12.19	31.12.20	31.12.19
	£	£	£	£
Trade creditors	76,933	15,487	71,438	15,458
Social security and other taxes	9,580	21,771	9,580	21,771
Other creditors	4,229	5,770	4,229	4,870
Accruals and deferred income	<u>4,664</u>	<u>3,700</u>	<u>3,764</u>	<u>3,700</u>
	<u>95,406</u>	<u>46,728</u>	<u>89,011</u>	<u>45,799</u>

The movements in deferred income are analysed as follows:

	GROUP		COMPANY	
	31.12.20	31.12.19	31.12.20	31.12.19
	£	£	£	£
Deferred income at 1 Jan	3,700	1,800	3,700	1,800
Amounts released from previous years	(3,700)	(1,800)	(3,700)	(1,800)
Incoming resources deferred in the years	<u>964</u>	<u>3,700</u>	<u>964</u>	<u>3,700</u>
Deferred income at 31 Dec	<u>964</u>	<u>3,700</u>	<u>964</u>	<u>3,700</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

18. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	31.12.20	31.12.19
	£	£
Bank loans (see note 18)	<u>50,000</u>	<u>-</u>

19. LOANS

An analysis of the maturity of loans is given below:

	31.12.20	31.12.19
	£	£
Amounts falling due between two and five years:		
Bank loans	<u>50,000</u>	<u>-</u>

20. MOVEMENT IN FUNDS

GROUP

	At 1.1.20	Net movement in funds	At 31.12.20
	£	£	£
Unrestricted funds			
General fund	100,480	385,027	485,507
Designated funds – I AM Fund	<u>1,282,069</u>	<u>8,054</u>	<u>1,290,123</u>
	<u>1,382,549</u>	<u>393,081</u>	<u>1,775,630</u>
 Restricted funds			
JB Willows Working Men's Cottages	1,381,596	3,167	1,384,763
Hull Youth Support Trust	-	70,796	70,796
Spark	14,435	-	14,435
Others	<u>6,259</u>	<u>6,385</u>	<u>12,644</u>
	<u>1,402,290</u>	<u>80,348</u>	<u>1,482,638</u>
 TOTAL FUNDS	<u>2,784,839</u>	<u>473,429</u>	<u>3,258,268</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

20. MOVEMENT IN FUNDS - continued

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Gains and losses £	Movement in funds £
Unrestricted funds				
General fund	1,609,901	(1,224,874)	-	385,027
Designated funds – I AM Fund	<u>4,800</u>	<u>(42,235)</u>	<u>45,489</u>	<u>8,054</u>
	<u>1,614,701</u>	<u>(1,267,109)</u>	<u>45,489</u>	<u>393,081</u>
Restricted funds				
JB Willows Working Men's Cottages	46,427	(43,260)	-	3,167
Hull Youth Support Trust	151,609	(80,813)	-	70,796
Spark	-	-	-	-
Others	<u>7,831</u>	<u>(1,446)</u>	<u>-</u>	<u>6,385</u>
	<u>205,867</u>	<u>(125,519)</u>	<u>-</u>	<u>80,348</u>
TOTAL FUNDS	<u>1,820,568</u>	<u>(1,392,628)</u>	<u>45,489</u>	<u>473,429</u>

COMPANY

	At 1.1.20 £	Net movement in funds £	At 31.12.20 £
Unrestricted funds			
General fund	100,480	385,028	485,508
Designated funds – I AM Fund	<u>1,282,069</u>	<u>8,054</u>	<u>1,290,123</u>
	<u>1,382,549</u>	<u>393,082</u>	<u>1,775,631</u>
Restricted funds			
Spark	14,435	-	14,435
Others	<u>6,259</u>	<u>6,385</u>	<u>12,644</u>
	<u>20,694</u>	<u>6,385</u>	<u>27,079</u>
TOTAL FUNDS	<u>1,403,243</u>	<u>399,467</u>	<u>1,802,710</u>

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued **for the Year Ended 31 December 2020**

20. MOVEMENT IN FUNDS - continued

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Gains and losses £	Movement in funds £
Unrestricted funds				
General fund	1,621,803	(1,236,775)	-	385,028
Designated funds – I AM Fund	<u>4,800</u>	<u>(42,235)</u>	<u>45,489</u>	<u>8,054</u>
	<u>1,626,603</u>	<u>(1,279,010)</u>	<u>45,489</u>	<u>393,082</u>
Restricted funds				
Spark	-	-	-	-
Others	<u>7,831</u>	<u>(1,446)</u>	<u>-</u>	<u>6,385</u>
	<u>7,831</u>	<u>(1,446)</u>	<u>-</u>	<u>6,385</u>
TOTAL FUNDS	<u>1,634,434</u>	<u>(1,280,456)</u>	<u>45,489</u>	<u>399,467</u>

Designated funds

I AM Fund – This represents the legacy received from the estate of the late Audrey Mosley. This legacy will be used for the next two years at least, to develop performing arts in the area and as such has been designated by the trustees.

Restricted funds

JB Willows Working Men's Cottages – This is a group of 18 properties within the boundaries of Hull within a micro community themselves surrounded by greenery, whilst still benefitting from excellent community provisions and easy access to transportation links into the City centre and beyond. This is a subsidiary of HEY Smile Foundation and the fund associated with the entity has been restricted on the basis that its objectives are narrower than those of HEY Smile Foundation.

Hull Youth Support Trust – This project is aims to help young economically disadvantaged people become financially independent, by getting started in business by providing affordable business units and access to advice and support. This is a subsidiary of HEY Smile Foundation and the fund associated with the entity has been restricted on the basis that its objectives are narrower than those of HEY Smile Foundation.

Spark – This represents a grant received to cover some of the costs of ‘The Beccan’ development.

Others – This represents other funds held for restricted purposes, which are immaterial to be presented separately.

HEY Smile Foundation

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2020

21. RELATED PARTY DISCLOSURES

The charity received premises rent free from Gosschalks Solicitors, a company of which Mr P Plaxton, trustee, is a partner.

The charity received donations from Santander, of which Mr A Bowden, trustee, is a former employee.

The charity received grants from Help for Health, a charity of which Victoria Winterton, Employee, and Dr Andrew Milner, trustee, are trustees.

The charity received grants from Making a Difference Locally, a charity of which Andrew Barber, Employee, is a trustee.

Smile is the corporate trustee for the JB Willows Charity and provided operating management and administration to which they received payment.

The Charity received donations from Kirkella Investments, who in the year the charity has used for investment services.

The Charity has received donations from Yorkshire Bank, who in the year the charity has used for banking service.

22. PENSIONS

The company operates a defined pension contribution pension scheme for its employees. The pension cost charges represent contributions payable by the company and amounted to £14,387 (2019: £11,629). Contributions outstanding at 31 December 2020 were £2,556 (2019: £2,153).

23. NET INCOMING/OUTGOING RESOURCES OF PARENT CHARITABLE COMPANY

As permitted by Paragraph 397 of the SORP, the statement of the Financial Activities of the parent charitable company is not presented as part of these financial statements. The parent charitable company's net incoming resources for the year to 31st December 2020 was £399,467 (2019: £1,284,368).

HEY Smile Foundation

Detailed Consolidated Statement of Financial Activities
for the Year Ended 31 December 2020

	31.12.20 £	31.12.19 £
INCOME AND ENDOWMENTS		
Donations and legacies		
Gifts in kind	43,370	53,773
Corporate donations	58,187	59,849
Gift Aid	4,861	6,416
Events and sponsorship	27,659	158,068
Charity appeals	21,284	8,011
Trust and grants	676,729	55,458
Legacies	-	1,270,382
Acquired on charitable combination with HYST	<u>36,712</u>	<u>-</u>
	868,802	1,611,957
Investment income		
Deposit account interest	725	1,050
Rents received	<u>104,784</u>	<u>25,249</u>
	105,509	26,299
Charitable activities		
Funded charitable activity	<u>846,802</u>	<u>447,485</u>
Total incoming resources	1,820,568	2,085,741
EXPENDITURE		
Charitable activities		
Smile programme costs	16,818	5,250
Funded work costs	228,764	324,862
Smile event costs	22,168	104,278
Community costs	5,636	7,236
Grants to institutions	534,111	112,881
Charitable donations	<u>288,323</u>	<u>73,336</u>
	1,095,820	627,843
Support costs		
Management		
Wages	117,999	84,949
Rent	40,913	27,547
Light and heat	18,591	-
Telephone	8,974	5,755
Postage and stationery	1,963	1,436
Marketing costs	7,544	6,150
Motor expenses and travel	2,447	3,998
Management fees	<u>6,478</u>	<u>-</u>
	204,909	129,835

This page does not form part of the statutory financial statements

HEY Smile Foundation

Detailed Statement of Financial Activities
for the Year Ended 31 December 2020

	31.12.20 £	31.12.19 £
Management		
Finance		
Just giving charges	42	182
Bank charges	<u>150</u>	<u>-</u>
	192	182
 Information technology		
IT Software and consumables	6,484	5,439
 Other		
Insurance	9,367	7,589
Sundries	21,141	9,268
Repairs and renewals	22,009	12,617
Amortisation of intangible fixed assets	5,249	-
Depreciation of tangible fixed assets	<u>1,192</u>	<u>1,320</u>
	58,958	14,646
 Governance costs		
Accountancy and legal fees	<u>26,265</u>	<u>20,303</u>
 Total resources expended	<u>1,392,628</u>	<u>814,396</u>
 Net income before gains and losses	427,940	1,271,345
 Realised recognised gains and losses		
Realised gains/(losses) on investment property	<u>45,489</u>	<u>13,687</u>
 Net income	<u><u>473,429</u></u>	<u><u>1,285,032</u></u>

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