

Registered number: 05397840
Charity number: 1108989

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

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**REFERENCE AND ADMINISTRATIVE DETAILS OF THE COMPANY, ITS TRUSTEES AND ADVISERS
FOR THE YEAR ENDED 31 MARCH 2024**

Trustees	Jonathan Trower, Chairman Darren Hayward Annalisa Ridsdill Smith (Retired 20/03/24) Dr Pamzi Freij Clive Gilham Roy Marfleet Claire Smith Andrew Tunningley Ellisa Estrin Michelle Tennens
Company registered number	05397840
Charity registered number	1108989
Registered office	Flight House, The Business Centre, Earls Colne Business Park Earls Colne Colchester Essex CO6 2NS
Website address	www.ehaat.org
Company secretary	Brenda Playford
Executive Team	Jane Gurney – Chief Executive Officer Dr Gareth Davies – Senior Medical Advisor (appointed 12/06/23) Dr Tony Joy – Medical Director Pam Withrington – Fundraising and Marketing Director Jonathan Ager – Finance Director Paul Curtis – Aviation & Operations Director (until 26/03/24) Lindsey Tuley – People & Workplace Director (appointed 04/10/23)
Independent auditor	Crowe U.K. LLP Riverside House 40 - 46 High Street Maidstone Kent ME14 1JH
Bankers	Barclays Bank Plc 40 High Street Chelmsford Essex CM1 1 BE

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REFERENCE AND ADMINISTRATIVE DETAILS OF THE COMPANY, ITS TRUSTEES AND ADVISERS
(CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Solicitors	Nockolds LLP Market Square Bishop's Stortford CM23 3UZ
Investment manager	LGT Wealth Management 14 Cornhill London EC3V 3NR

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CHAIRMAN'S STATEMENT
FOR THE YEAR ENDED 31 MARCH 2024

Chairman's Introduction

I am pleased to report that the Charity had a very successful year to 31st March 2024, during the course of which much was achieved and several challenges met.

Firstly, and most importantly, we continued to provide our first-class, free-of-charge, pre-hospital emergency medical service across Essex and Hertfordshire. Our services were as much in demand as they ever have been, as the following table demonstrates.

	2024	2023
Medical Emergency	1,088	1,040
Road Traffic Collision	547	573
Other Trauma	835	859
Other Mission Types	165	144
Total	2,635	2,616

During the year we continued with our initiative to create a Centre for Excellence. As described in last year's report, our vision is to build a leading research and education centre through which improvements in pre-hospital care are developed in order to achieve the best outcomes for people in our region and beyond. We have made several key appointments during the year and have embarked on a number of exciting projects. These include research into the use of virtual reality technology in the pre-hospital environment, a schools CPR Champion programme and research into pre-hospital head injury care, the last of which, has seen little change in outcomes over the last 30 years. We are also focusing on how we can translate the activity of the Centre for Excellence into our operational work for the benefit of our patients across Essex and Hertfordshire.

In December 2023, along with three other Air Ambulances, we were made aware that Specialist Aviation Services Ltd (SAS), who supply and maintain our aircraft together with providing the pilots and co-pilots, were at imminent risk of going into Administration but that negotiations were under way to sell the business to GAMA Aviation Plc. An already complex situation was compounded by the fact that the second aircraft we had ordered through SAS in May 2022 was due to be delivered in January 2024 ready for its medical fit out, also to be undertaken by SAS. I am pleased to report that ultimately negotiations proved successful and, having considered all options available to us, we novated our existing contracts with SAS across to GAMA upon their acquisition of the SAS business. This included those for the supply and fit out of the new aircraft, which has now been operational from June 2024. I am pleased to note the possibility of a key aviation supplier going into administration had formed part of our risk register which meant that we were as prepared as we could be to deal with such an event.

Our new contract with GAMA allows us to continue with our strategy of ultimately operating under our own Air Operators Certificate (AOC). This will mean that in the future we will have greater control and be less exposed to changes in the market place such as we experienced with SAS. We have employed the services of an experienced consultant to guide us through the process of obtaining an AOC and anticipate this to be in place by 2026.

The Charity embarked on a joint initiative with two other local air ambulance charities to appoint a Regional Helipad Champion whose objective is to improve the availability of night hospital helipads in the region. There are currently no Major Trauma Centres that can be accessed by helicopter at night within Essex and Hertfordshire. Furthermore the current number of hospital helipads that can be used at night within the region is very limited. The Charity wishes to improve this position, ensuring our patients have access to the same network of hospitals by day or night.

Unfortunately, our fundraising has been impacted by the cost of living crisis through lower levels of individual donations coupled with a slowdown in sign-ups to our Flight for Life Lottery, our biggest single source of income. Despite this difficult economic environment, I am pleased to note that we have seen a turnaround in our retail business with operational changes resulting in sales increasing by 43.4% over the previous year. We will seek to build on this success and look for suitable retail premises in the region to continue to open more charity shops.

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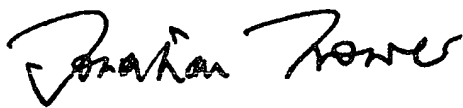
**CHAIRMAN'S STATEMENT
FOR THE YEAR ENDED 31 MARCH 2024**

As well as being a direct source of income for the Charity, the shops help to increase awareness of the Charity and its work throughout the region.

I am pleased to report that EHAAT yet again demonstrated its financial resilience during the year, culminating in an Operating Surplus of £3.8m and overall reserves of £52.8m at the year end. Our Operating Surplus benefited from one exceptional legacy of £2.1m whilst our investment portfolio also saw uncrystallised gains of £2.1m, further boosting our reported retained reserves. Our reserves comprise both restricted reserves and unrestricted reserves. Unrestricted reserves are available to be spent on any of the Charity's purposes. Unrestricted reserves include both free reserves and reserves designated for purposes such as the set-up costs for the Centre for Excellence. Due to the life-saving nature of our work, the Trustees take a cautious approach with regards to reserves, as closure of the service would be potentially catastrophic to the public we serve. Our Reserves Policy is to hold between 12 and 24 months of free reserves to safeguard the operation of our service for a prolonged period of time should our income fail as a consequence of an unexpected eventuality. At the year end, sufficient free reserves were held to fund 18 months of forecast expenditure. The reserves policy is reviewed annually by the Trustees to ensure that any new or changed legislation or guidance is incorporated and to consider any changes in the circumstances of the Charity.

Our financial results demonstrate that we continue to be well supported by the people of Essex and Hertfordshire and in spite of difficult economic environment that we have continued to pursue our strategy of owning and controlling all of our important assets, seeking our own AOC in the medium term whilst also investing in our Centre for Excellence. We have proved yet again our ability to weather external difficulties, such as the financial collapse of a significant supplier. However, we take nothing for granted and we know that we must continue to earn the loyalty of our supporters by the work that is undertaken by our Executive Team and our staff every day of the year.

Therefore, finally, I would like to thank the Executive Team, all of our staff and our volunteers for their hard work and dedication, and to thank my fellow Trustees for their service and support. A special thank you goes to Anni Ridsdill Smith who retired as a Trustee after almost 13 years on the Board. Her experience and valued knowledge of the Charity is not being lost to us however, as she will join our Development Board in order to assist with the growth of our philanthropic giving programme.



Jonathan Trower
Chairman
Date: 24/11/24

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TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MARCH 2024

Within the Trustees' Report is the Strategic Report, required under Section 414c(11) of the Companies Act 2011.

1. Structure, Governance and Management

The Trustees, who are also Directors of the Company for the purposes of the Companies Act, submit their annual report and the audited financial statements for the Group for the year ended 31 March 2024. The Board confirms that the Trustees' Report and financial statements of the Group comply with current statutory requirements, the requirements of the Charity's governing document and the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' issued in July 2014 (FRS102 SORP 2015).

a) Governing Document

Essex & Herts Air Ambulance Trust (EHAAT or the Charity) is a company limited by guarantee and was incorporated on 18th March 2005. It is governed by its Articles of Association, which were last amended on 22 March 2018. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per Member (the members being the Trustees).

b) Appointment of Trustees

Trustees are selected by reference to a matrix of skills and experience that has been established to ensure that the Charity's objectives can be met. The matrix includes clinical, budgeting and finance, legal, fundraising, marketing, commercial sales, public relations, IT, HR management, community and voluntary sector expertise, risk and strategic planning.

New Trustees are given an induction pack at an orientation meeting to brief them on both the Charity and their legal obligations under charity and company law. It includes the Articles of Association, a Duties of Charity Trustees booklet, and strategic and business plans. We also arrange for them to meet the CEO, Executive Team and the wider staff spending a day at the head office. Trustees are given specific Charity information as well as external training.

There is currently no upper limit to the time that an individual can be a Trustee, but one-third of all Trustees are required to retire by rotation each year and, if willing to continue, offer themselves for re-election.

c) Values

Our actions are guided by our values – **passionate** in going the extra mile; **professional** in treating everyone as they would wish to be treated; **innovative** in driving forward best clinical practice; **trustworthy** in working openly and honestly; **dedicated** because we care about the cause, our patients and each other; and **inclusive** in treating everyone in the way which we ourselves would like to be treated.

d) Organisation

The Board of Trustees which governs the Charity can have up to twelve members — there were ten throughout the financial year until 20th March 2024 since when there are nine Trustees with a quorum requirement of five at all meetings. The Board met five times during the period under review. The Trustees delegate the day-to-day management of the Charity to an Executive Team by means of a formal Scheme of Delegation. Committees comprised of both Trustees and Executive Team members are established where necessary to advise the Board on various strategic matters. There were five in operation during this financial year and they are listed below.

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Committee/Group	Trustees
Investment Advisory Committee	Andrew Tunningley (Chair), Jonathan Trower, Clive Gilham
Audit and Risk Committee	Clive Gilham (Chair), Andrew Tunningley, Michelle Tennens
Nominations Committee	Darren Hayward (Chair), Jonathan Trower, Claire Smith (Replacing Annalisa Ridsdill Smith)
Retail Advisory Committee	Claire Smith (Chair), Roy Marfleet
Clinical Committee	Ramzi Freij (Chair), Jonathan Trower, Ellisa Estrin

e) Pay policy for senior staff

The Trustees consider that the Board of Trustees and the Executive Team (as detailed on page 1) comprise the key management personnel of the Charity. Trustees are not remunerated. The pay, related policies and annual remuneration of the Chief Executive Officer are decided by the Trustees, whilst the pay for the remainder of the Executive Team is decided by the Chief Executive Officer after consultation with the Trustees.

When setting remuneration levels, the Charity aims to strike a balance between market-appropriate pay, the need to attract and retain people with the required skills and our donors' expectations that the money which they entrust us with will be used wisely to provide a first-class helicopter emergency medical service.

It is central to achieving our objectives that the Charity can attract and retain high-performing senior leadership. Remuneration may vary depending on the job type, its complexity and the range of activities undertaken. It is validated objectively using market comparators such as salary survey data from charitable, private and public sectors as required. Independent advice from suitable third-party professionals is also sought where deemed to be necessary, coupled with benchmarking against comparable Air Ambulance charities and other third sector organisations.

We are committed to fairness in our remuneration practices and follow these guiding principles:

- Proportionality – fairness and consistency in line with appropriate benchmarks
- Rewarding Performance – ensuring an individual's remuneration is commensurate to their performance and personal contribution to the Charity
- Recruitment and Retention – enabling us to attract and retain valued staff
- Expertise and Experience – ensuring it is appropriate for the role
- Transparency – openness and clear communication about the process undertaken when setting remuneration levels across the organisation

f) Structure

The Charity has four wholly owned subsidiaries: Essex & Herts Flight for Life Lottery Limited, Essex & Herts Flight for Life Lottery Operations Limited, Essex & Herts Flight for Life Lottery Critical Care Limited and Essex & Herts Air Ambulance Trading Limited. The principal purpose of the first three subsidiaries is to operate weekly lotteries together with raffles and that of the fourth is to conduct the Charity's trading activities. The profits of all companies are donated to the Charity under a Deed of Covenant. Following a change in legislation the lottery and raffles now operate under a single licence held by Essex & Herts Flight for Life Lottery Limited. This means that Essex & Herts Flight for Life Lottery Operations Limited and Essex & Herts Flight for Life Lottery Critical Care Limited ceased trading and have been dormant for the financial year.

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

g) Code of Governance

The Trustees look to promote good governance throughout the Charity, continuing to ensure we operate, where applicable, in line with best practice as set out in the Charity Code of Governance. Particular focus this year has been on Principle 6 – Equality, Diversity and Inclusion, where we undertook a workforce audit, introduced a new recruitment policy with the objective to remove unconscious bias from the process and embarked on Investors in People accreditation.

h) Related Parties

Trustees and members of the Executive Team are the people who can control or significantly influence our Charity, and so they disclose their interests in a register which is reviewed annually by the Board of Trustees as a whole. In addition, there are occasional transactions which directly involve individual Trustees, and when Trustees consider these arrangements, the relevant Trustee leaves the Board Meeting for such business. All such transactions which arose during this financial year are disclosed in this annual report within Note 26.

2. Objectives and Activities

a) Objectives

The objective of the Charity is to assist in relieving pain and sickness by the operation of a pre-hospital emergency medical service for the counties of Essex and Hertfordshire and surrounding areas. The service is provided mainly by helicopters with additional rapid response vehicles being used when necessary. The Charity may also perform such other charitable purposes for the relief of pain and sickness consistent with this objective as the Trustees shall determine at their discretion.

b) Public Benefit

The Trust provides a free of charge, pre-hospital emergency clinical service that assists people in our geographical area, and adjacent areas, with serious illness or injuries and helps save lives. In shaping the objectives of the Trust for the year and planning our activities, the Trustees have considered the Charity Commission's guidance on public benefit.

c) Activities

Essex & Herts Air Ambulance, unlike the NHS emergency services, is a charity providing HEMS for the critically ill and injured of Essex, Hertfordshire and surrounding areas. Our fundraising activities are planned to optimise our income to fund this life-saving service and build the Charity's brand awareness. Transparency and good governance are recognised as being essential to maintain the trust and support of members of the public and their resulting financial generosity.

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

3. Strategic Report

Achievements and Performance

a) Operations

In March 2024, we took delivery of a new AW169 aircraft to replace our leased MD902 and operate from our Earls Colne base. Following delivery and before becoming operational, this aircraft underwent a 12-week medical fit-out to equip it with the same specialised medical equipment as our existing AW169 at North Weald. The aircraft was initially ordered through SAS in May 2022, with an expected delivery in early January 2024 and operational readiness by March 2024. However, SAS's financial difficulties and sale to Gama by way of a pre-packaged administration complicated the situation, prompting us to work diligently with all parties to secure the delivery of the aircraft without exposing the Charity to financial risk. The potential financial collapse of SAS had been on our risk register for several years and recently had been identified as the highest risk. Consequently we had prepared extensively for various possible outcomes in this regard.

SAS's financial difficulties could also have jeopardised the operation of our existing AW169 based at North Weald and our leased MD902 based at Earls Colne. However, as part of our transition plan to integrate a second AW169 into service, we had arranged for the early termination of the MD902 lease. A pre-existing agreement was in place to return the MD902 to SAS in December 2023, while we chartered another aircraft on a short-term basis from an alternative supplier, Sloane Helicopters Ltd. Therefore the risk to our Earls Colne operation was mitigated whilst we were able to move the contract to operate our existing AW169 to Gama thus also mitigating the risk to the continuity of our North Weald operation.

The new AW169 significantly enhances our operational capabilities. It is faster, has a higher payload capacity, and boasts greater fuel endurance compared to the MD902 it replaces. Both AW169 aircraft are maintained by Gama, which also supplies pilots and co-pilots. Our new contract with Gama is consistent with and supports our strategic plan to ultimately operate under our own Air Operator's Certificate (AOC), and we will collaborate with Gama on this pathway to AOC independence.

We continue to strengthen our partnerships with EEAST and the wider NHS through regular meetings and information sharing on best practices. This ensures EHAAT remains at the forefront of pre-hospital care delivery in the region. EHAAT also collaborates closely with other air ambulance charities. This year, we launched a joint initiative with two local air ambulance charities to appoint a Regional Helipad Champion. This role aims to improve the availability of night hospital helipads in the region. Currently, no Major Trauma Centres are accessible by helicopter at night within Essex and Hertfordshire. With such a limited number of hospital helipads available at night in our region, we are also addressing this issue with local MPs and nationally through AAUK.

EHAAT continue to operate four Volvo XC90s as RRVs, which go on-line when the helicopter shift time ends, when the weather is too bad to fly, or when the helicopters require servicing. This allows the teams to continue to respond to incidents in the region from our North Weald and Earls Colne bases when the helicopters are unavailable. Last year, EHAAT Teams responded to 1,166 incidents using the RRVs.

The EHAAT Critical Care Teams have seen another small increase in the total number of activations over the previous year as seen below, with an increase in helicopter activations but a small fall in RRV activations

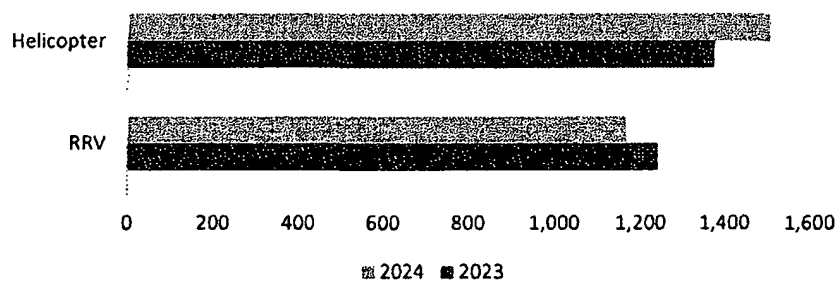
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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Operational performance data provides the following results:

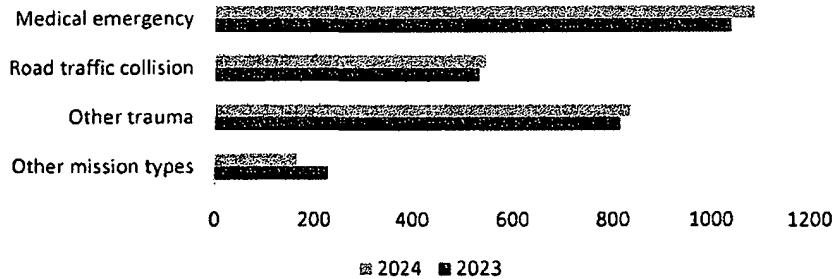
Activations

Activations



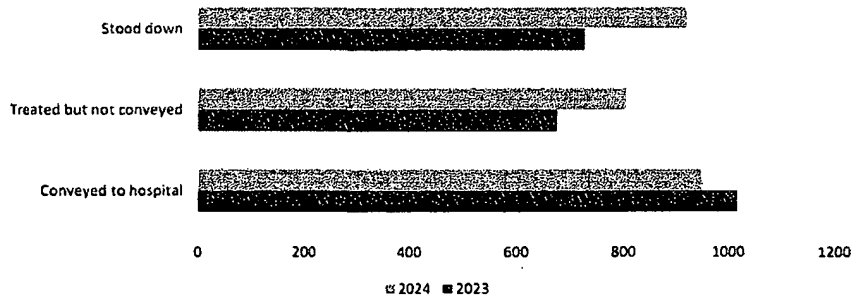
Mission types

Mission Types



Operational outcomes

Operational Outcomes



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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

b. Clinical

Clinical Leadership

In January 2024, Dr Tony Joy started substantively as Medical Director having worked an interim MD since June 2023 and prior to that as a Governance Lead & Consultant since 2017. He has also been a Consultant in Emergency Medicine at The Royal London Hospital since 2014. Dr Gareth Davies continues to support the senior clinical leadership team as Senior Medical Advisor. Both Dr Joy and Dr Davies have worked closely with the Charity for a number of years and bring much experience in clinical leadership and prehospital service development.

A new Clinical Steering Group was formed in late 2023 with a number of key new roles appointed to this clinical leadership group including internal appointments to both Clinical Delivery Lead and Clinical Lead positions.

The Clinical Steering Group meets monthly to oversee and shape the clinical strategy. Alongside this, the clinical leadership team has also introduced monthly Clinical Forum meetings which allow the whole clinical team to contribute and participate in clinical quality improvement and development. We have also created new Team Inset Days which take place eight times per year and allow the team to undertake a deep exploration of clinical topics to help ensure EHAAT maintains its place at the forefront of prehospital critical care provision.

In order to define key clinical workstreams, we have formed ten Special Interest Group which bring together experience and enthusiasm from within the clinical team to develop our practice in the following areas:

- Head Injury
- Cardiac Arrest
- Clinicopathological correlation
- Anaesthesia & analgesia
- Tasking & transfers
- Silver trauma & frailty
- Bleeding patients
- Paediatrics & obstetrics
- Clinical diagnostics
- Environmental illness

Clinical Service

Our function is to provide high quality critical care to our communities across Essex & Hertfordshire. Over the last twelve months we have been tasked to 2,673 missions, treating a total of 1,901 patients.

Our team take the hospital to the patient and are familiar with treating patients in all environments: roadsides, residential properties, remote rural locations, building sites, nightclubs, beaches and so on. Our patients are usually either critically injured or have suffered a severe medical event such as a cardiac arrest or other critical illness. The EHAAT doctor-paramedic team not only bring expert clinical leadership and enhanced decision-making to support our colleagues from the ambulance service (EEAST) but are also able to deliver medical interventions such as anaesthesia, emergency surgery to the chest, blood transfusion and many other advanced treatments normally only delivered by hospital specialists. With our helicopters and RRVs the team are able to provide cover 24 hours a day and also ensure that transport of patients to the right hospital can be facilitated in the most safe and timely way.

We have been working hard to collaborate with our hospital partners in the region. With two Major Trauma Centres (MTCs) in our region, and a specialist Cardio-Thoracic Centre at Basildon Hospital, it is essential that we work in partnership to ensure smooth transitions of care into the most appropriate receiving hospital. Where time-critical interventions are required, we work with our partners to ensure smooth and seamless clinical pathways for the patients that need it most. Examples of recent developments include gaining 24 hour access to Cambridge

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

University Hospital at Addenbrookes and access for specialist cardiac bypass treatment (ECMO) for certain patients at Harefield Hospital.

We continue to develop the service to ensure that our patients receive the most compassionate and expert care possible. In 2023 we introduced a 'bundle of care' for head-injured patients and introduced a number of new clinical interventions including the placement of arterial lines for invasive blood pressure monitoring for some critically ill or injured patients. This also incorporated new syringe driver devices that can continuously infuse specialist medications to provide organ support. Alongside this, we introduced new state-of-the-art ultrasound devices to support the diagnostic capability of our team.

We also continue to provide prehospital blood products to those with confirmed or clinically suspected haemorrhage who require a transfusion. A total of 82 patients have required a prehospital blood transfusion from EHAAT in the last year.

Clinical Team

Our clinical team has continued to grow as the service has developed across both bases and to provide 24 hour cover. Our clinical operation provides a pre-hospital care doctor and critical care paramedic on each shift. This year we completed highly competitive recruitment of both Critical Care Paramedics and Flight Doctors to the team. The Critical Care Paramedics are a core and essential element to the provision of care to our patient group. Seconded from EEAST for five years following a collaborative recruitment process, they are key in supporting and developing our service as well as providing continuity for the Flight Doctor cohort who are generally only with us for twelve month secondments. Our Flight Doctors secondments are filled until late 2026, with applicants from across the UK, Europe, North America and Australasia. Alongside the core Flight Doctor and Critical Care Paramedic roles, we also have a wider group of emeritus clinicians, Prehospital Care Consultants and managers that provide clinical supervision, training and service provision. EHAAT remains committed to the national Prehospital Emergency Medicine (PHEM) programme and we provide training to several PHEM trainees to support them in becoming the PHEM Consultants of the future.

As is essential for a healthcare organisation, we constantly review, monitor and learn from incidents through our Clinical Risk and Safety Committee. The Clinical Risk and Safety Committee (CRSC) has representatives from all areas of the clinical and operational departments. The committee meet monthly to discuss all reported incidents, which can include clinical, equipment and/or administrative issues. Through this process, we are able to identify trends or themes to promote our safety culture. Output and recommendations are then published via our safety management system, Radar, and we are able to ensure that learning and education is delivered which in turn maintains and improves the safety of our clinical operation

Centre for Excellence

The development of the Centre for Excellence has continued throughout 2023/24 with several new roles established. Across the three areas on which our research and education is concerned, namely Head Injury, Cardiac Arrest and Patient Experience & Outcomes, there has been a rapidly developing portfolio of activity. Much of this work translates directly into operational improvements for the clinical team to adopt in order to provide cutting edge care to the people of Essex & Hertfordshire. However, the Centre for Excellence's vision extends wider, with the opportunity to push the boundaries of prehospital care through our Research & Scholarship, Innovation, Education & Training and Community programmes.

We have delivered a number of courses and masterclasses covering topics across Head Injury, Cardiac Arrest & Patient Outcomes & Experience. We have also delivered several Core Clinical Courses for our clinicians, external training to EEAST, and in April 2024 delivered a six-day Prehospital Care Course at the North Weald base which brought together a large training faculty as well as contributions from staff members and volunteers across the charity. This course was a great success with very positive feedback from candidates that reflected the passion of the Centre for Excellence team in delivering world class education.

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Research and scholarship activity are integral to EHAAT. In 2023/24 a number of peer reviewed journal articles have been published, alongside further presentations in various academic fora. One of EHAAT's longstanding Critical Care Paramedics has commenced a PhD at EHAAT looking at specialist aspects within the field of head injury, working under the supervision of our clinicians, and collaboratively with the Centre for Trauma Sciences of Queen Mary University, London. Following a competitive application process, EHAAT has also been successful in being awarded a prestigious Vice Chancellor's Scholarship for another PhD student who will commence in late 2024.

Better understanding patient outcomes & experience is fundamental to all the work we do in clinical care. In the last year we have made great strides in gaining improved access to data regarding patient outcomes including providing our clinical team with access to the NHS summary records for our patients. We have also worked to embed a feedback mechanism (PHEM Feedback) for patients that are taken to Basildon Hospital.

We continue to develop our Schools CPR workstream and have provided CPR training to hundreds of school children through the CPR Champion pilot programme. As this workstream gathers momentum we will support an increasing number of schools in Essex & Hertfordshire with CPR training, including the loan of training equipment and mannequins to enable some children to access training that would otherwise not be available. We are recruiting a Virtual Reality fellow in partnership with colleagues at Medical Realities – this exciting role will help us explore new training opportunities using cutting edge technology and allow us to maximise the potential for our CPR programme.

Our Patient & Family Liaison (PFL) team provide an essential supportive interface for our patients and their relatives in the aftermath of devastating injury, illness or death. The PFL team are busy across the large geographical area which EHAAT serves, helping patients and their families in both the early phases of coming to terms with what has happened and also providing continuity of aftercare for those that require it. Their service brings heightened compassion, thoughtfulness and reflection to the patient journey alongside the 'frontline clinicians'. The PFL team led a large Patient Day in 2023 and continue to develop this essential function to maximise the support that we can offer.

Clinical Governance

Every Tuesday, we continue to hold Death & Disability (D&D) case review meetings at our North Weald airbase which provides our clinicians with a whole day of reflective learning and enables our governance team to assure the high quality of care provided at EHAAT. These D&D days are further complemented by input from a forensic pathologist, who is working with EHAAT to provide Clinicopathological Correlation – using post-mortem findings to learn from patient cases who died. Our D&D days remain a pillar of clinical governance and each is chaired by one of our governance consultants.

Every three months, we also host a Clinical Governance Day at North Weald. This is an external meeting which brings in experience and input from the wider community and focuses on clinical areas of interest. We also discuss (in confidence) clinical cases where there are interesting discussion and learning points that pertain to the theme for the day. We are pleased to be able to host these well-attended days at our North Weald facility, helping to further raise our profile and build partnerships with colleagues across the sector.

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Care Quality Commission

Building on the 'Outstanding' inspection results from 2022 is important for EHAAT. We continuously strive to foster a culture where high quality care is delivered by our teams to our patients at their point of need.

We continue to engage with the CQC and have actively been working to ensure continuing compliance with regulatory standards and to the recent changes to regulation and monitoring processes. We continue to monitor standards internally through our governance system and audits. Patient experience remains at the forefront of our service delivery and we continue to improve care delivery and patient outcomes. The Quality Assurance Working Group meet regularly to identify and discuss changes or challenges that might affect service delivery.

c. Fundraising

Over the past year, we have celebrated many milestones, notably our 25th anniversary – a significant achievement that underscores our journey and impact since our story began in 1997. This landmark year not only presented opportunities to look back at past successes but also to press ahead with our ambitious goals for the future. We continued to expand our fundraising efforts with our ongoing diversification strategy.

Our key sources of income throughout the year included;

Retail Division

Our retail division has had an outstanding year of growth, both operationally and financially. The department contributed an amazing £257k net income to the charity seeing unprecedented year on year growth. With pre-loved goods being at the centre of its success, donation bags have become a key focus and in this period we have increased our donation bag intake by 76%. This has been achieved through local campaigning and raising awareness of our 9 shops and our Donation Centre. Our online division has gone from strength to strength with a strong focus on growing our eBay platform and introducing new income streams within the Donation Centre. We have launched our Vinted Shop and also developed our presence on Facebook selling our pre-loved donated items. The operation of the Retail Gift Aid Scheme has been successfully managed during the year with 4,310 new supporters signed up generating claims totaling over £100k.

Building our Future Fleet

This campaign aimed to raise £1 million by March 2024 towards helping us secure our second owned AW169 helicopter. Through a combination of personal gifts, gifts in wills and corporate gifts and grants, we raised nearly £800,000 which took us a significant way towards fulfilling this ambition thereby allowing us to strengthen our operational resilience for the future. The success of this new fundraising initiative reflects the deep personal commitment of both individuals and businesses to our mission whose support has been invaluable.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Regular Giving

Our Regular Giving programme has continued to grow with total income for the year of over £500,000, with associated Gift Aid claimed in addition. Thanks to our combined efforts in canvassing and telemarketing, we saw a steady rise in regular giving supporters, welcoming over 3,100 new regular givers during the year, bringing the total number to 6,814 by the year end.

In Memory and Legacy Income

Our 'in memory' income remained strong during this period, with £296k received for the year. During the year we launched three Gifts in Wills products and made significant progress optimising this area of fundraising working with Legacy Voice, a specialist consultancy focused on helping charities raise more money via legacy giving.

With a new Benefactors Programme, we are better placed to craft personalised experiences that communicate the profound, lasting impact of legacy gifts. This strategy is also focused on inspiring supporters to envision the long-term benefits of their gift, which significantly advances our mission.

Corporate Income

Our corporate income grew by £50,000 this year. A major contributor to this growth has been an uplift in corporate sponsorship, surpassing £20,000. Our Corporate Fundraising Manager proactively networks with businesses and organisations across Essex and Hertfordshire to forge successful and mutually beneficial partnerships.

Flight for Life Lottery and Raffles

Our weekly lottery remains our largest source of income and by the year end, we had 96,498 people playing 176,507 weekly chances in the draw, slightly down on the previous year's figures of 98,057 and 178,853 respectively. We launched several new campaigns specifically designed to drive signups, as we continue to recruit and engage supporters amidst the current economic challenges.

We continue to use two professional canvassing organisations which represent our values to the wider community. Through contractual terms and conditions, regular meetings and training, we ensure that they follow our values but we also closely monitor their activities. Any complaints received are followed up in detail and are reported to the Board of Trustees each month. During 2023-24 we received and followed up on 6 such complaints out of 28,611 new sign-ups. The activities of these organisations are also regulated by the Gambling Commission and Fundraising Regulator. In our efforts to help protect vulnerable people, we require all canvassers to be Dementia Friends and to attend a dementia awareness training course. Underage players are not permitted to join the Lottery; we also limit the number of chances that players may have in the lottery.

Like most charities across the UK, we are still feeling the effects of the cost of living crisis, with many people having less disposable income to make regular and one-off donations. This economic squeeze has been particularly noticeable in our raffles, where we've seen a significant decline in participation. Our Spring, Summer (which celebrated our 25th anniversary) and the Winter raffle between them still generated total ticket sales of £164k compared to £171k for the previous year.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Volunteers

Our dedicated team of volunteers not only help with fundraising activities and raising awareness of the charity, they also help increase income in their local communities. By the year-end, we were supported by over 460 volunteers, contributing hours valued at around £440k per year.

National Volunteers' Week took place in June 2023, during which we celebrated and thanked our army of dedicated volunteers for their generosity and hard work. We shared a series of volunteers' stories across social media, raising awareness of their remarkable contributions.

In March 2024, we hosted our Vision'24 engagement event at our North Weald airbase as an annual update for volunteers, refreshing the format by bringing together both staff and volunteers, sharing plans for the future for the first time.

25th Anniversary

Our 25th anniversary celebrations ran from June to September 2023 and to mark our quarter-century milestone we held our very first 'Thank-a Thon', which saw staff, representing all areas of the charity, take to the phones across our offices and airbases to call over 4,000 supporters in one day, just to say, 'thank you'.

In December, we celebrated our history with a special 25 Year Celebration Issue of our Flight for Life magazine. This edition looking back upon our journey since 1997, showcasing the patients, supporters, crew and staff who have been integral to our mission.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

d) Financial Review

The consolidated accounts are for Essex and Herts Air Ambulance Trust and its wholly owned trading subsidiaries Essex & Herts Flight for Life Lottery Limited, Essex & Herts Flight for Life Lottery Operations Limited, Essex & Herts Flight for Life Lottery Critical Care Limited and Essex & Herts Air Ambulance Trading Limited.

The financial highlights of the year include:

- Total incoming resources increased by 10.8% to £19.5m (2023 - £17.6m).
- Total resources expended increased by 12.1% to £15.7m (2023 - £14m).
- Operating Surplus increased by 2.7% to £3.8m (2023 - £3.7m).
- Retained reserves increased to £52.8m (2023 - £46.9m). Of this, £24.2m is designated funds which includes £5m designated for the creation of a new expendable endowment trust, £409k is designated for the Centre for Excellence and £18.8m is designated for fixed assets which includes both aircraft and the airbase at North Weald.

A breakdown of amounts held in specific funds for restricted, unrestricted and designated purposes is shown in note 18 of the financial statements.

Income Generation

Donations and collection tins continued to perform well up by £178k (9.5%) from last year and are now above pre-pandemic levels. Retail income from our charity shops continued to grow significantly and was up £415k (43.7%) on the previous year. Lottery sales declined by £230k as new players recruited did not quite replace those who cancelled their membership. Legacy income in the year benefited from an exceptional £2.1m bequest which contributed significantly to our total legacy income for the year of £4.6m up over £1.2m on the previous year. Reported total group income (incoming resources) increased in total by £1.9m (10.8%) over the previous year.

Resources Expended

Total group expenditure (resources expended) increased by £1.8m (12.1%) in the year. This was mainly driven by increased expenditure on Charitable Activities with further planned growth in the Centre for Excellence initiative coupled with the exceptional costs incurred relating to the sale of SAS to GAMA Aviation and also higher ongoing helicopter operating costs thereafter.

Performance Summary

Increases in income meant that despite the cost increases detailed above, the operating surplus was maintained at £3.8m, up slightly on the previous year.

Our net cash balances and investments at the year end were £35.4m, down £0.9m from last year as we utilised funds specifically allocated for the purchase of the new aircraft.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Reserves Policy

Free reserves are freely available to be spent on any of the Charity's purposes; these amounts are contained within the General Fund. In this context, reserves exclude tangible fixed assets held for the Charity's use. The Trustees aspire to hold between 12 and 24 months of total expenditure in unrestricted general reserves to safeguard the operation of the service should our income fail or we face an unexpected eventuality. Current unrestricted general reserves represent 18 months' forecast total expenditure. The Trustees consider the current levels of reserves to be appropriate in ensuring the Charity remains financially robust and that it can continue to operate during periods of uncertainty, such as those experienced over recent years. Below is a breakdown of the reserves.

	2024	2023
Total reserves	52,765,123	46,881,615
Less:		
Designated reserves	(19,236,935)	(25,169,097)
Endowment funds	(5,000,000)	-
Restricted reserves	(9,894)	(45,432)
Free reserves	28,518,294	21,667,086

Investments

Our investment portfolio is now managed by LGT Wealth Management following their acquisition in 2023 of abrdn's Charity and Private Client business, but our principal client management team remain the same. LGT is the largest family-owned private banking and asset management group in the world, managing around £250bn for high net-worth private individuals, charities and institutional clients. During the year our portfolio increased in market value by £2.5m, having a market value at the year end of £28.6m. This is a notional gain only; our investments are held for the medium to long term and are made using professional investment advice. In planning our investment strategy we consider the security of our investments, our future funding needs and market returns available for a given level of risk.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

e) Plans for the future

Clinical

We are constantly seeking to push forward the boundaries of prehospital medicine so that we can improve the outcomes for more patients. In 2023 / 24 we have worked to develop our clinical leadership and team structures to enable us to maximise our efforts on clinical development and innovation, alongside the forward-thinking Centre for Excellence workstreams. Some of the clinical areas under development presently include:

- The introduction of Video Laryngoscopy
- Regional Anaesthesia (targeted analgesia) for hip and rib fractures
- Using roadside blood test devices and results to improve care for severely head injured patients

Operations

The main focus for Operations over the coming year is to continue towards our goal of holding our own AOC. We have formed a Joint Management of Change Task Force with GAMA as we seek to work collaboratively together to achieve this goal. We expect to see the Charity fly using its own AOC at the latest by the early months of 2026.

Fundraising

As we look to the future, our focus remains on enhancing and expanding our income strategies especially as we to continue to manage the impact of the cost of living crisis on our income. We will continue to diversify our revenue streams with a focus on growing our regular giving programme and bringing more supporters onto our CRM system. This will enable us to cultivate and deepen relationships with warm supporters through a more supportive and personalised journey. In addition to these efforts, we aim to develop our corporate partnerships, connecting with businesses that not only align with our values and support our mission but also contribute to the wider community.

A key area of our strategic development is the scoping and implementation of a new CRM system, which will streamline our operations and enhance our ability to connect with supporters and measure the impact of our fundraising initiatives, ensuring that we continue to adapt and evolve with their needs.

We now have a solid framework in place for our Benefactors Programme and look forward to the new perspectives and strategies which our new Head of Philanthropy and Partnerships together with our newly formed Development Board will bring.

Retail

In line with our retail strategy, the expansion of our retail division will continue with the recent relocation of our Mersea Island shop, which has moved across the road to a larger more effective space. The new shop now includes improved donation facilities and parking for easier drop-offs, helping to maximise footfall and enhance the experience for those shopping sustainably. We also have plans to open a new shop in Stevenage and are actively looking for a new location in the Colchester area as a commercial decision has been made to close our existing shop. At the same time, we

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TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

will be enhancing our ecommerce operations, focusing our growth on platforms such as eBay and Vinted to boost the visibility and sales of goods kindly donated by our supporters. To support the huge growth and potential in this area we will be appointing a Retail Commercial Director to lead this ever expanding and high performing team.

Communications

Our communications team is actively exploring new opportunities to boost traffic and engagement through our website, with a focus on increasing donations and requests for fundraising packs. Social media is key to connecting with our supporters, and we are looking at ways to enhance our interaction across Facebook, Instagram and TikTok. The team has also begun implementing a more granular approach to campaign tracking across our online activities, enabling us to make data-driven decisions which will improve the performance of future campaigns. We are also preparing for the relaunch of our Flight for Life Lottery in September 2024.

f) Development of Key Partnerships and Relationships

We continue to work closely with our neighbouring air ambulances, including EAAA, MAGPAS Air Ambulance, London's Air Ambulance, Thames Valley Air Ambulance, Dorset & Somerset Air Ambulance and Air Ambulance Kent Surrey Sussex, sharing knowledge and operating practices. We continue to work in partnership with EEAST as we work closely with their new senior management team.

We continue to work closely with our colleagues at Anglia Ruskin University which includes working to help secure joint funding for research projects.

AAUK continue to bring the wider UK Air Ambulance communities together and EHAAT is involved in a variety of areas including being a member of the Environmental Sustainability Strategic Innovation Committee which is a new working group looking at how the sector can reduce its environmental impact.

We continue to welcome a number of cross-party MP's and community leaders, engaging them in our work.

g) Principal Risks and Uncertainties

The Trust operates a bespoke risk management software system. The Trustees have a risk management approach that comprises:

- An ongoing review of the risks the Charity may face, with risks being entered onto a risk register. The Executive Team regularly reviews risk. The register is discussed at least once a year at board meetings and at every Audit & Risk Committee meeting.
- The establishment of systems and procedures to mitigate risks
- The implementation of procedures designed to minimise any potential impact on the Trust should risks materialise
- Use of a risk management system for all clinical occurrences, reviewed by the Clinical Risk and Safety Committee.

The Trustees consider that the most significant risks to the Charity are currently the financial impacts of a sustained period of high inflation, financial and operational risks associated with a cyber-attack and reputational risk resulting from adverse publicity for the Charity or the charity sector in general which impacts our ability to raise funds.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

TRUSTEES' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2024

Trustees' Responsibilities in Relation to the Financial Statements

The Trustees (who are also directors for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and the group and of their incoming resources and application of resources, including the income and expenditure, of the charitable company and the group for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently
- observe the methods and principles in the Charities Statement of Recommended Practice (SORP)
- make judgements and estimates that are reasonable and prudent
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the charitable company and the group will continue in operation

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the Trust and the group and enable them to ensure that the financial statements comply with the Companies Act 2006 and the provisions of the Trust's constitution. They are also responsible for safeguarding the assets of the Trust and the group, and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

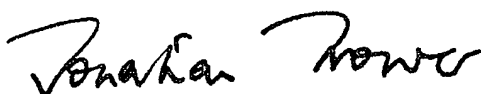
In accordance with company law, as the Charity's trustees, we certify that:

- So far as we are aware, there is no relevant audit information of which the Trust's auditors are unaware
- As the Trustees of the Charity, we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the Charity's auditors are aware of the information

Auditors

A resolution will be considered to reappoint Crowe UK LLP as auditors to the Trust for the ensuing year.

Approved by order of the members of the Board of Trustees on 29/11/24 and signed on their behalf by:



Jonathan Trower
Chair of Trustees

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ESSEX & HERTS AIR AMBULANCE TRUST

Opinion

We have audited the financial statements of Essex & Herts Air Ambulance Trust (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2024 which comprise the Consolidated statement of financial activities, the Consolidated balance sheet, the Company balance sheet, the Consolidated statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent charitable company's affairs as at 31 March 2024 and of the Group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's or the parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ESSEX & HERTS AIR AMBULANCE TRUST
(CONTINUED)

Other information

The other information comprises the information included in the Annual report other than the financial statements and our Auditor's report thereon. The Trustees are responsible for the other information contained within the Annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report including the Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements.
- the Trustees' Report and the Strategic Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report including the Strategic Report.

We have nothing to report in respect of the following matters in relation to which Companies Act 2006 requires us to report to you if, in our opinion:

- the parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Trustees' responsibilities statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the Group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ESSEX & HERTS AIR AMBULANCE TRUST
(CONTINUED)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained an understanding of the legal and regulatory frameworks within which the company operates, focusing on those laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements. The laws and regulations we considered in this context were the Companies Act 2006, Charities Act 2011 and SORP 2015.

We identified the greatest risk of material impact on the financial statements from irregularities, including fraud, to be the override of controls by management. Our audit procedures to respond to these risks included:

- enquiry of management about the Group's policies, procedures and related controls regarding compliance with laws and regulations and if there are any known instances of non-compliance;
- examining supporting documents for all material balances, transactions and disclosures;
- review of the board meeting minutes;
- enquiry of management and review and inspection of relevant correspondence;
- evaluation of the selection and application of accounting policies related to subjective measurements and complex transactions;
- analytical procedures to identify any unusual or unexpected relationships;
- testing the appropriateness of journal entries recorded in the general ledger and other adjustments made in the preparation of the financial statements; and
- review of accounting estimates for biases.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

These inherent limitations are particularly significant in the case of misstatement resulting from fraud as this may involve sophisticated schemes designed to avoid detection, including deliberate failure to record transactions, collusion or the provision of intentional misrepresentations.

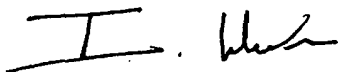
A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's report.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ESSEX & HERTS AIR AMBULANCE TRUST
(CONTINUED)

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinions we have formed.



Ian Weekes (Senior statutory auditor)

for and on behalf of
Crowe U.K. LLP

Statutory Auditor

Riverside House

40 - 46 High Street

Maidstone

Kent

ME14 1JH

Date: 18th December 2024

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING INCOME AND
EXPENDITURE ACCOUNT)
FOR THE YEAR ENDED 31 MARCH 2024**

	Note	Restricted funds 2024 £	Unrestricted funds 2024 £	Total funds 2024 £	Total funds 2023 £
Income from:					
Donations and legacies	4	99,637	7,369,343	7,468,980	6,118,214
Charitable activities	5	17,424	47,341	64,765	93,112
Other trading activities	6	14,000	10,963,287	10,977,287	10,798,770
Investments	7	-	1,013,787	1,013,787	618,722
Total income		131,061	19,393,758	19,524,819	17,628,818
Expenditure on:					
Raising funds		6,455	5,784,123	5,790,578	5,131,902
Charitable activities		19,721	9,933,405	9,953,126	8,819,319
Total expenditure		26,176	15,717,528	15,743,704	13,951,221
Operating surplus		104,885	3,676,230	3,781,115	3,677,597
Net gains/(losses) on investments		-	2,102,393	2,102,393	(1,214,487)
Net income		104,885	5,778,623	5,883,508	2,463,110
Transfers between funds	18	(140,424)	140,424	-	-
Net movement in funds		(35,539)	5,919,047	5,883,508	2,463,110
Reconciliation of funds:					
Total funds brought forward		45,432	46,836,183	46,881,615	44,418,505
Net movement in funds		(35,539)	5,919,047	5,883,508	2,463,110
Total funds carried forward		9,893	52,755,230	52,765,123	46,881,615

The Consolidated Statement of Financial Activities includes all gains and losses recognised in the year.

The notes on pages 29 to 52 form part of these financial statements.

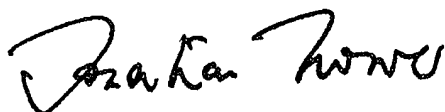
ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)
REGISTERED NUMBER: 05397840

CONSOLIDATED BALANCE SHEET
AS AT 31 MARCH 2024

	Note	2024 £	2023 £
Fixed assets			
Intangible assets	12	-	3,192
Tangible assets	13	18,827,405	19,303,726
Investments	14	31,915,858	32,437,175
		<u>50,743,263</u>	<u>51,744,093</u>
Current assets			
Stocks	15	14,570	16,809
Debtors	16	1,585,365	1,971,645
Cash at bank and in hand		3,449,241	3,901,303
		<u>5,049,176</u>	<u>5,889,757</u>
Creditors: amounts falling due within one year	17	(3,027,316)	(10,752,235)
Net current assets / liabilities		<u>2,021,860</u>	<u>(4,862,478)</u>
Total net assets		<u><u>52,765,123</u></u>	<u><u>46,881,615</u></u>
Charity funds			
Restricted funds	18	9,893	45,432
Unrestricted funds	18	52,755,230	46,836,183
Total funds		<u><u>52,765,123</u></u>	<u><u>46,881,615</u></u>

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements were approved and authorised for issue by the Trustees on 29/11/24 and signed on their behalf by:



Jonathan Trower
(Chair of Trustees)

The notes on pages 29 to 52 form part of these financial statements.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)
REGISTERED NUMBER: 05397840


COMPANY BALANCE SHEET
AS AT 31 MARCH 2024

	Note	2024 £	2023 £
Fixed assets			
Intangible assets	12	-	3,192
Tangible assets	13	18,827,405	19,303,726
Investments	14	31,915,862	32,437,179
		<u>50,743,267</u>	<u>51,744,097</u>
Current assets			
Stocks	15	14,570	16,809
Debtors	16	3,246,285	4,204,114
Cash at bank and in hand		1,150,648	1,086,272
		<u>4,411,503</u>	<u>5,307,195</u>
Creditors: amounts falling due within one year	17	(2,389,647)	(10,169,677)
Net current assets / liabilities		<u>2,021,856</u>	<u>(4,862,482)</u>
Total net assets		<u><u>52,765,123</u></u>	<u><u>46,881,615</u></u>
Charity funds			
Restricted funds	18	9,893	45,432
Unrestricted funds	18	52,755,230	46,836,183
Total funds		<u><u>52,765,123</u></u>	<u><u>46,881,615</u></u>

The Company's net movement in funds for the year was £5,883,508 (2023 - £2,463,110).

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements were approved and authorised for issue by the Trustees on 29/11/24 and signed on their behalf by:



Jonathan Trower
 (Chair of Trustees)

The notes on pages 29 to 52 form part of these financial statements.

ESSEX & HERTS AIR AMBULANCE TRUST
(A company limited by guarantee)

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 MARCH 2024

	2024 £	2023 £
Cash flows from operating activities		
Net cash generated in operating activities	(4,809,054)	2,294,200
Cash flows from investing activities		
Dividends, interests and rents from investments	1,013,791	618,722
Proceeds from the sale of tangible fixed assets	16,987	-
Purchase of tangible and intangible assets	(366,255)	(1,176,520)
Proceeds from sale of investments	14,632,181	16,084,537
Purchase of investments	(10,939,712)	(16,648,441)
Net cash provided by/(used in) investing activities	4,356,992	(1,121,702)
Cash flows from financing activities		
Net cash provided by financing activities	-	-
Change in cash and cash equivalents in the year	(452,062)	1,172,498
Cash and cash equivalents at the beginning of the year	3,901,303	2,728,805
Cash and cash equivalents at the end of the year	3,449,241	3,901,303

The notes on pages 29 to 52 form part of these financial statements

ESSEX & HERTS AIR AMBULANCE TRUST
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

1. General information

Essex and Herts Air Ambulance Trust is a company limited by guarantee (registered number 05397840) which is incorporated and domiciled in England. It is also registered as a charity with the Charity Commission (registered number 1108989). The address of the registered office is The Business Centre, Earls Colne Business Park, Earls Colne Colchester, Essex, CO6 2NS.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with the Charities SORP (FRS 102) - Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Essex & Herts Air Ambulance Trust meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The financial statements have been prepared on a going concern basis as the Trustees believe that no material uncertainties exist. The Trustees have considered the going concern assertion by assessing the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the Charity to be able to continue as a going concern.

The Consolidated statement of financial activities (SOFA) and Consolidated balance sheet consolidate the financial statements of the Company and its subsidiary undertaking. The results of the subsidiary are consolidated on a line by line basis.

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of financial activities in these financial statements.

ESSEX & HERTS AIR AMBULANCE TRUST
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

2. Accounting policies (continued)

2.2 Income

All incoming resources are included in the Statement of Financial Activities (SoFA) when the charity is legally entitled to the income after any performance conditions have been met, the amount can be measured reliably and it is probable that the income will be received.

For donations to be recognised the Charity will have been notified of the amounts and the settlement date in writing. If there are conditions attached to the donation and this requires a level of performance before entitlement can be obtained then income is deferred until those conditions are fully met or fulfillment of those conditions is within the control of the Charity and it is probable that they will be fulfilled.

Donated facilities and donated professional services are recognised in income at their fair value when their economic benefit is probable, it can be measured reliably and the Charity has control over the item. Fair value is determined on the basis of the value of the gift to the Charity. For example, the amount the Charity would be willing to pay in the open market for such facilities and services. A corresponding amount is recognised in expenditure.

No amount is included in the financial statements for volunteer time in line with the SORP (FRS 102). Further detail is given in the Trustees' Annual Report.

Legacy gifts are recognised on a case by case basis following the granting of probate when the administrator/executor for the estate has communicated in writing both the amount and settlement date. In the event that the gift is in the form of an asset other than cash or a financial asset traded on a recognised stock exchange, recognition is subject to the value of the gift being reliably measurable with a degree of reasonable accuracy and the title to the asset being transferred to the charity. Reversionary legacies are not recognised during the lifetime of the original beneficiary under the will.

Income from trading activities includes income earned from fundraising events and trading activities to raise funds for the charity. Income is received in exchange for supplying goods and services in order to raise funds and is recognised when entitlement has occurred. Goods donated for resale are included in the accounts when the items are sold.

The Charity receives grants in respect of furthering its charitable activities. Income from grants is recognised at fair value when the Charity has entitlement after any performance conditions have been met, it is probable that the income will be received and the amount can be measured reliably. If entitlement is not met then these amounts are deferred.

Investment income is earned through holding assets for investment purposes such as shares. It includes dividends and interest. Dividend income is recognised as the charity's right to receive payment is established.

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the Charity; this is normally upon notification of the interest paid or payable by the bank.

Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

ESSEX & HERTS AIR AMBULANCE TRUST
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

2. Accounting policies (continued)

2.3 Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Expenditure is recognised where there is a legal or constructive obligation to make payments to third parties, it is probable that the settlement will be required and the amount can be measured reliably. It is categorised under the following headings:

- Costs of raising funds includes costs incurred seeking voluntary contributions through donations, costs of trading activities and the running of fundraising events during the reporting period; and
- Expenditure on charitable activities includes all costs incurred on furthering the objects of the Charity.

Irrecoverable VAT is charged as an expense against the activity for which expenditure arose.

Support costs are those that assist the work of the Charity but do not directly represent charitable activities and include office costs, governance costs and administrative payroll costs. They are incurred directly in support of expenditure on the objects of the Charity and include project management carried out at Headquarters. Salary costs are attributed to projects based on direct salary costs. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with the use of the resources. All costs were allocated on the basis of staff time, with the exception of property costs which were allocated by areas used.

Costs of generating funds are costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.

Charitable activities and Governance costs are costs incurred on the company's operations, including support costs and costs relating to the governance of the company apportioned to charitable activities.

Expenditure on charitable activities is incurred on directly undertaking the activities which further the Group's objectives, as well as any associated support costs.

All expenditure is inclusive of irrecoverable VAT.

2.4 Government grants

Grants are credited to the Consolidated statement of financial activities as the related expenditure is incurred.

2.5 Taxation

The company is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes.

ESSEX & HERTS AIR AMBULANCE TRUST
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

2. Accounting policies (continued)

2.6 Intangible assets and amortisation

Intangible assets costing £3,000 or more are capitalised and recognised when future economic benefits are probable and the cost or value of the asset can be measured reliably.

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Amortisation is provided on intangible assets at rates calculated to write off the cost of each asset on a straight-line basis over its expected useful life.

Amortisation is provided on the following basis:

Computer software	- 25 % straight line
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2.7 Tangible fixed assets and depreciation

Tangible fixed assets costing £3,000 or more are capitalised and recognised when future economic benefits are probable and the cost or value of the asset can be measured reliably.

Tangible fixed assets are initially recognised at cost. After recognition, under the cost model, tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. All costs incurred to bring a tangible fixed asset into its intended working condition should be included in the measurement of cost.

Depreciation is charged so as to allocate the cost of tangible fixed assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following bases:

Long-term leasehold property	-
Short-term leasehold property	- Straight line over the length of the lease
Helicopter	- 20 years straight line
Motor vehicles	- 2-4 years straight line
Fixtures and fittings and computer equipment	- 2-8 years straight line
Assets under construction	- Nil
Clinical equipment	- 3-4 years straight line

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

2. Accounting policies (continued)

2.8 Investments

The investments held by the charity are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value using the quoted market price. All gains and losses are taken to the Statement of Financial Activities as they arise.

The statement of financial activities includes the net gains and losses on revaluation and disposals throughout the year.

Current asset investments are short term deposits and are held at face value. These include cash on deposit and cash equivalents with a maturity of less than one year.

Investments in subsidiaries are valued at cost less provision for impairment.

2.9 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks.

2.10 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

2.11 Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

2.12 Liabilities and provisions

Liabilities are recognised when there is an obligation at the Balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Liabilities are recognised at the amount that the company anticipates it will pay to settle the debt or the amount it has received as advanced payments for the goods or services it must provide. Provisions are measured at the best estimate of the amounts required to settle the obligation.

2.13 Financial instruments

The Group only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

2.14 Operating leases

Rentals paid under operating leases are charged to the Consolidated statement of financial activities on a straight line basis over the lease term.

ESSEX & HERTS AIR AMBULANCE TRUST
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

2. Accounting policies (continued)

2.15 Pensions

The Group operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Group to the fund in respect of the year.

2.16 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Group and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Group for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

3. Critical accounting estimates and areas of judgment

The following judgements (apart from those involving estimates) have been made in the process of applying the following accounting policies that have had a significant effect on amounts recognised in the financial statements:

Critical accounting estimates and assumptions:

- Depreciation rates for tangible fixed assets
- Residual value and useful life of helicopter

Critical areas of judgment:

- Income recognition of legacies and grants

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

4. Income from donations and legacies

	Restricted funds 2024 £	Unrestricted funds 2024 £	Total funds 2024 £
Donations	82,086	1,878,480	1,960,566
Legacies	17,551	4,565,350	4,582,901
In-memoria	-	296,230	296,230
Collection Tins	-	87,939	87,939
Donated services	-	541,344	541,344
	<u>99,637</u>	<u>7,369,343</u>	<u>7,468,980</u>

	<i>Restricted funds 2023 £</i>	<i>Unrestricted funds 2023 £</i>	<i>Total funds 2023 £</i>
Donations	38,458	1,741,878	1,780,336
Legacies	-	3,371,274	3,371,274
In-memoria	-	355,592	355,592
Collection Tins	-	90,500	90,500
Donated services	-	520,512	520,512
	<u>38,458</u>	<u>6,079,756</u>	<u>6,118,214</u>

5. Income from charitable activities

	Restricted funds 2024 £	Unrestricted funds 2024 £	Total funds 2024 £
Grant-making trusts	<u>17,424</u>	<u>47,341</u>	<u>64,765</u>

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

5. Income from charitable activities (continued)

	<i>Restricted funds 2023 £</i>	<i>Unrestricted funds 2023 £</i>	<i>Total funds 2023 £</i>
Grant-making trusts	35,940	57,172	93,112

6. Income from other trading activities

Income from non charitable trading activities

	Restricted funds 2024 £	Unrestricted funds 2024 £	Total funds 2024 £
Income from lottery	-	9,437,037	9,437,037
Fundraising events	14,000	128,524	142,524
Merchandise sales	-	32,214	32,214
Charity shop income	-	1,363,962	1,363,962
Other	-	1,550	1,550
	<u>14,000</u>	<u>10,963,287</u>	<u>10,977,287</u>

	<i>Restricted funds 2023 £</i>	<i>Unrestricted funds 2023 £</i>	<i>Total funds 2023 £</i>
Income from lottery	2,085,425	7,581,120	9,666,545
Fundraising events	-	159,128	159,128
Merchandise sales	-	22,307	22,307
Charity shop income	-	949,290	949,290
Other	-	1,500	1,500
	<u>2,085,425</u>	<u>8,713,345</u>	<u>10,798,770</u>

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

7. Investment income

	Unrestricted funds 2024 £	Total funds 2024 £
Dividends	1,012,185	1,012,185
Interest	1,602	1,602
	<u>1,013,787</u>	<u>1,013,787</u>
	Unrestricted funds 2023 £	Total funds 2023 £
Dividends	616,583	616,583
Interest	2,139	2,139
	<u>618,722</u>	<u>618,722</u>

8. Analysis of expenditure by activities

	Activities undertaken directly 2024 £	Support costs 2024 £	Total funds 2024 £
Helicopter Emergency Medical Service	<u>8,992,274</u>	<u>960,852</u>	<u>9,953,126</u>
	Activities undertaken directly 2023 £	Support costs 2023 £	Total funds 2023 £
Helicopter Emergency Medical Service	<u>7,821,234</u>	<u>998,085</u>	<u>8,819,319</u>

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

8. Analysis of expenditure by activities (continued)

Analysis of direct costs

	Total funds 2024 £	Total funds 2023 £
Depreciation	752,727	828,448
Helicopter and Rapid Response Vehicle	4,482,871	3,743,268
Clinical costs	2,895,080	2,712,879
Airbase premises costs	408,648	398,818
Centre for Excellence	452,948	137,821
Total 2024	8,992,274	7,821,234

Analysis of support costs

	Total funds 2024 £	Total funds 2023 £
Staff costs	719,091	787,442
Operations and support costs	88,690	101,020
Other employment costs	104,334	90,714
Governance costs	48,737	18,909
	960,852	998,085

9. Governance costs

	2024 £	2023 £
Auditors' remuneration	30,000	32,000
Trustees meetings	2,062	893
Trustee indemnity insurance	1,743	1,962
Legal, consultancy and other fees	24,659	(705)

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

10. Staff costs

	Group 2024 £	<i>Group 2023 £</i>	Company 2024 £	<i>Company 2023 £</i>
Wages and salaries	3,085,439	2,452,828	3,085,439	2,452,828
Social security costs	303,198	246,398	303,198	246,398
Contribution to defined contribution pension schemes	185,059	140,602	185,059	140,602
	<u>3,573,696</u>	<u>2,839,828</u>	<u>3,573,696</u>	<u>2,839,828</u>

The average number of persons employed by the Company during the year was as follows:

	Group 2024 No.	<i>Group 2023 No.</i>
Charitable activities	16	12
Raising funds	34	31
Lottery	3	3
Retail	28	26
	<u>81</u>	<u>72</u>

The number of employees whose employee benefits (excluding employer pension costs) exceeded £60,000 was:

	Group 2024 No.	<i>Group 2023 No.</i>
In the band £60,001 - £70,000	4	-
In the band £70,001 - £80,000	-	3
In the band £80,001 - £90,000	-	1
In the band £90,001 - £100,000	1	1
In the band £100,001 - £110,000	1	-
In the band £130,001 - £140,000	1	1

The total amount of employee benefits received by key management personnel is £560,809 (2023 - £715,807). This includes bonus amounts earned but not yet paid. The charity considers its key management personnel to be the Executive Team as listed in the charity information page.

There was an amount due at the year end to one member of Key Management Personnel of £17,500 (2023 - £17,500).

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

11. Trustees' remuneration and expenses

During the year, no Trustees received any remuneration or other benefits (2023 - £NIL).

During the year ended 31 March 2024, Trustee expenses of £656 (2023 - £151) have been incurred.

12. Intangible assets

Group and Company

	Computer software £
Cost	
At 1 April 2023	115,893
At 31 March 2024	<u>115,893</u>
Amortisation	
At 1 April 2023	112,701
Charge for the year	3,192
At 31 March 2024	<u>115,893</u>
Net book value	
At 31 March 2024	<u>-</u>
At 31 March 2023	<u><u>3,192</u></u>

ESSEX & HERTS AIR AMBULANCE TRUST
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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

13. Tangible fixed assets

Group and Company

	Long-term leasehold property £	Helicopters £	Motor vehicles £	Fixtures and fittings £	Other fixed assets £	Total £
Cost or valuation						
At 1 April 2023	5,848,631	15,704,735	433,268	693,172	650,793	23,330,599
Additions	37,976	37,417	139,650	20,686	130,526	366,255
Disposals	-	-	(79,782)	-	-	(79,782)
At 31 March 2024	5,886,607	15,742,152	493,136	713,858	781,319	23,617,072
Depreciation						
At 1 April 2023	847,720	1,981,347	351,550	335,944	510,312	4,026,873
Charge for the year	271,239	354,023	61,800	112,642	42,872	842,576
On disposals	-	-	(79,782)	-	-	(79,782)
At 31 March 2024	1,118,959	2,335,370	333,568	448,586	553,184	4,789,667
Net book value						
At 31 March 2024	4,767,648	13,406,782	159,568	265,272	228,135	18,827,405
At 31 March 2023	5,000,911	13,723,388	81,718	357,228	140,481	19,303,726

Plant and Machinery included Assets Under Construction of £nil (2023 - £8,645,940).

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024

14. Fixed asset investments

Group	Listed investments £
Cost or valuation	
At 1 April 2023	32,437,175
Additions	10,939,712
Disposals	(14,632,181)
Revaluations	2,468,671
Amounts written off	893,582
Foreign exchange movement	(191,101)
At 31 March 2024	<u>31,915,858</u>
Net book value	
At 31 March 2024	<u>31,915,858</u>
At 31 March 2023	<u>32,437,175</u>

ESSEX & HERTS AIR AMBULANCE TRUST
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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

14. Fixed asset investments (continued)

Company	Investments in subsidiary companies £	Listed investments £	Total £
Cost or valuation			
At 1 April 2023	4	32,437,175	32,437,179
Additions	-	10,939,712	10,939,712
Disposals	-	(14,632,181)	(14,632,181)
Revaluations	-	2,468,671	2,468,671
Amounts written off	-	893,582	893,582
Foreign exchange movement	-	(191,101)	(191,101)
At 31 March 2024	<u>4</u>	<u>31,915,858</u>	<u>31,915,862</u>
Net book value			
At 31 March 2024	<u>4</u>	<u>31,915,858</u>	<u>31,915,862</u>
At 31 March 2023	<u>4</u>	<u>32,437,175</u>	<u>32,437,179</u>

15. Stocks

	Group 2024 £	Group 2023 £	Company 2024 £	Company 2023 £
Finished goods and goods for resale	<u>14,570</u>	<u>16,809</u>	<u>14,570</u>	<u>16,809</u>

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

16. Debtors

	Group 2024 £	Group 2023 £	Company 2024 £	Company 2023 £
Due within one year				
Trade debtors	7,063	4,067	7,041	4,067
Amounts owed by group undertakings	-	-	1,689,266	2,255,865
Other debtors	688	716	510	510
Prepayments and accrued income	594,005	278,922	565,859	255,732
Tax recoverable	145,351	106,332	145,351	106,332
Legacy Debtor	838,258	1,581,608	838,258	1,581,608
	<u>1,585,365</u>	<u>1,971,645</u>	<u>3,246,285</u>	<u>4,204,114</u>

17. Creditors: Amounts falling due within one year

	Group 2024 £	Group 2023 £	Company 2024 £	Company 2023 £
Trade creditors	466,622	618,187	453,935	619,515
Other taxation and social security	94,784	71,442	94,784	71,442
Other creditors	590,630	560,804	24,233	3,673
Accruals and deferred income	1,875,280	9,501,802	1,816,695	9,475,047
	<u>3,027,316</u>	<u>10,752,235</u>	<u>2,389,647</u>	<u>10,169,677</u>

	Group 2024 £	Group 2023 £
Deferred income at 1 April 2023	516,360	506,836
Resources deferred during the year	538,749	516,360
Amounts released from previous periods	(516,360)	(506,836)
	<u>538,749</u>	<u>516,360</u>

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

18. Statement of funds

Statement of funds - current year

	Balance at 1 April 2023 £	Income £	Expenditure £	Transfers in/out £	Gains/ (Losses) £	Balance at 31 March 2024 £
Unrestricted funds						
Designated funds						
Fixed asset fund	19,306,918	-	(845,768)	366,254	-	18,827,404
Centre For Excellence	862,179	-	(452,648)	-	-	409,531
Designation for expendable endowment	5,000,000	-	-	-	-	5,000,000
	<u>25,169,097</u>	<u>-</u>	<u>(1,298,416)</u>	<u>366,254</u>	<u>-</u>	<u>24,236,935</u>
General funds						
General Funds	<u>21,667,086</u>	<u>19,393,758</u>	<u>(14,419,112)</u>	<u>(225,830)</u>	<u>2,102,393</u>	<u>28,518,295</u>
Total Unrestricted funds	<u>46,836,183</u>	<u>19,393,758</u>	<u>(15,717,528)</u>	<u>140,424</u>	<u>2,102,393</u>	<u>52,755,230</u>
Restricted funds						
Restricted Fund	<u>45,432</u>	<u>131,061</u>	<u>(26,176)</u>	<u>(140,424)</u>	<u>-</u>	<u>9,893</u>
Total of funds	<u><u>46,881,615</u></u>	<u><u>19,524,819</u></u>	<u><u>(15,743,704)</u></u>	<u><u>-</u></u>	<u><u>2,102,393</u></u>	<u><u>52,765,123</u></u>

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18. Statement of funds (continued)

£1m has been designated for expenditure on our Centre for Excellence initiative less expenditure incurred in the current year.

The restricted funds of £9,893 (2023 - £29,572) represent funds received from donors for the purchase clinical equipment and for the purchase of aviation equipment related to flying at night.

EHAAT operates in a high-risk environment using cutting edge procedures and technologies in order to move and act fast to save lives. Without regular and continued support our service simply could not run. As part of a plan to commit to the long term sustainability of the charity, the Trust is currently in the process of creating a separate expendable endowment fund using a formal trust deed. £5m has been designated in anticipation of the creation of this fund. This is with the intention the fund will be separately invested for the long term to deliver a stream of investment income to support our services for generations to come.

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18. Statement of funds (continued)

Statement of funds - prior year

	<i>Balance at 1 April 2022</i>	<i>Income</i>	<i>Expenditure</i>	<i>Transfers in/out</i>	<i>Gains/ (Losses)</i>	<i>Balance at 31 March 2023</i>
	£	£	£	£	£	£
Unrestricted funds						
Designated funds						
Fixed asset fund	11,038,721	-	(894,922)	9,163,119	-	19,306,918
Helicopter fund	7,200,000	-	-	(7,200,000)	-	-
Centre For Excellence	1,000,000	-	(137,821)	-	-	862,179
Designation for expendable endowment	-	-	-	5,000,000	-	5,000,000
	<u>19,238,721</u>	<u>-</u>	<u>(1,032,743)</u>	<u>6,963,119</u>	<u>-</u>	<u>25,169,097</u>
General funds						
General Funds - all funds	<u>24,303,652</u>	<u>15,468,996</u>	<u>(9,940,951)</u>	<u>(6,950,124)</u>	<u>(1,214,487)</u>	<u>21,667,086</u>
Total Unrestricted funds	<u>43,542,373</u>	<u>15,468,996</u>	<u>(10,973,694)</u>	<u>12,995</u>	<u>(1,214,487)</u>	<u>46,836,183</u>
Restricted funds						
Restricted Fund	<u>876,132</u>	<u>2,159,823</u>	<u>(2,977,528)</u>	<u>(12,995)</u>	<u>-</u>	<u>45,432</u>
Total of funds	<u>44,418,505</u>	<u>17,628,819</u>	<u>(13,951,222)</u>	<u>-</u>	<u>(1,214,487)</u>	<u>46,881,615</u>

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19. Analysis of net assets between funds

Analysis of net assets between funds - current period

	Restricted funds 2024 £	Unrestricted funds 2024 £	Total funds 2024 £
Tangible fixed assets	-	18,827,405	18,827,405
Fixed asset investments	-	31,915,858	31,915,858
Current assets	9,893	5,039,283	5,049,176
Creditors due within one year	-	(3,027,316)	(3,027,316)
Total	9,893	52,755,230	52,765,123

Analysis of net assets between funds - prior period

	<i>Restricted funds 2023 £</i>	<i>Unrestricted funds 2023 £</i>	<i>Total funds 2023 £</i>
Tangible fixed assets	-	19,303,726	19,303,726
Intangible fixed assets	-	3,192	3,192
Fixed asset investments	-	32,437,175	32,437,175
Current assets	45,432	5,844,325	5,889,757
Creditors due within one year	-	(10,752,235)	(10,752,235)
Total	45,432	46,836,183	46,881,615

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20. Reconciliation of net movement in funds to net cash flow from operating activities

	Group 2024 £	Group 2023 £
Net income for the period (as per Statement of Financial Activities)	5,883,508	2,463,110
Adjustments for:		
Depreciation and amortisation charges	845,768	894,922
Losses/(gains) on investments	(3,171,152)	55,103
Dividends, interests and rents from investments	(1,013,791)	(618,722)
Loss/(profit) on the sale of fixed assets	(16,987)	-
Decrease in stocks	2,239	12,918
Decrease/(increase) in debtors	386,280	(878,238)
Increase/(decrease) in creditors	(7,724,919)	365,107
Net cash provided by/(used in) operating activities	(4,809,054)	2,294,200

21. Analysis of cash and cash equivalents

	Group 2024 £	Group 2023 £
Cash in hand	3,449,241	3,901,303
Total cash and cash equivalents	3,449,241	3,901,303

22. Analysis of changes in net debt

	At 1 April 2023 £	Cash flows £	At 31 March 2024 £
Cash at bank and in hand	3,901,303	(452,062)	3,449,241
	3,901,303	(452,062)	3,449,241

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23. Pension commitments

The group operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £185,059 (2023 - £140,602). Contributions totalling £29,436 (2023 - £3,606) were payable to the fund at the balance sheet date and are included in creditors.

24. Operating lease commitments

At 31 March 2024 the Group and the Company had commitments to make future minimum lease payments under non-cancellable operating leases as follows:

	Group 2024 £	<i>Group 2023 £</i>	Company 2024 £	<i>Company 2023 £</i>
Land and buildings				
Not later than 1 year	423,372	2,962,989	423,372	2,962,989
Later than 1 year and not later than 5 years	1,033,297	9,482,869	1,033,297	9,482,869
Later than 5 years	2,795,221	2,987,306	2,795,221	2,987,306
	<u>4,251,890</u>	<u>15,433,164</u>	<u>4,251,890</u>	<u>15,433,164</u>

During the year, the charity purchased its second helicopter and at that point the charity no longer had any future lease commitments for the use of the helicopter. The charity still has ongoing financial commitments in relation to pilotage and maintenance of the helicopter which are disclosed in note 25 but these do not constitute lease commitments.

The following lease payments have been recognised as an expense in the Statement of financial activities:

	Company 2024 £	<i>Company 2023 £</i>
Land and building lease costs	394,693	369,102
Helicopter operating costs	<u>3,199,006</u>	<u>2,545,600</u>

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25. Other financial commitments - helicopter operating costs

	Group 2024 £	Company 2024 £
Not later than 1 year	4,079,890	4,079,890
Later than 5 years	1,400,552	1,400,552
	<u>5,480,442</u>	<u>5,480,442</u>

26. Related party transactions

Information about related party transactions and outstanding balances is outlined below:

D Hayward is a Trustee of the Charity and is also a partner in a firm of solicitors, Nockolds. During the year the Charity purchased legal services from Nockolds, amounting to £18,894 including VAT (2023 - £20,202). There was £14,596 outstanding at the year end (2023 - £13,686).

Other than the above and the transactions identified within Note 11, there have been no other related party transactions.

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27. Principal subsidiaries

The following were subsidiary undertakings of the Company:

Names	Company number	Registered office or principal place of business	Class of shares	Holding	Included in consolidation
Essex and Herts Flight For Life Lottery Limited	04269794	Same as parent company - see company information page	Ordinary	100%	Yes
Essex & Herts Air Ambulance Trading Limited	03739217	Same as parent company	Ordinary	100%	Yes
*Essex & Herts Flight For Life Lottery Operations Limited	11995048	Same as parent company	Ordinary	100%	Yes
*Essex & Herts Flight For Life Lottery Critical Care Limited	11995133	Same as parent company	Ordinary	100%	Yes

The financial results of the subsidiaries for the year were:

Names	Income £	Expenditure £	Profit/(Loss) for the year £	Net assets £
Essex and Herts Flight For Life Lottery Limited	9,436,537	1,525,917	7,910,620	2
Essex & Herts Air Ambulance Trading Limited	68,604	25,930	42,674	2
*Essex & Herts Flight For Life Lottery Operations Limited	-	-	-	2
*Essex & Herts Flight For Life Lottery Critical Care Limited	-	-	-	2

*indirect subsidiaries