

Company Registration No. 05356589

Charity Registration No. 1108516

**The University of Chicago Booth School
of Business**

Company limited by guarantee

Annual report and financial statements

for the year ended 30 June 2023

The University of Chicago Booth School of Business

Annual report and financial statements for the year ended 30 June 2023

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The University of Chicago Booth School of Business

Officers and professional advisers

Directors

K Baicker
K Taylor
M V Rajan

The Directors are the trustees of the Charity for Charities Act purposes.

Registered office

The University of Chicago Booth School of Business
One Bartholomew Close
Barts Square
London
EC1A 7BL

Website

www.chicagobooth.edu

Bankers

HSBC plc
8 Canada Square
London
E14 6HQ

United Kingdom Solicitor / Company secretary

Pinsent Masons
1 Park Row
Leeds
West Yorkshire
LS1 5AB

Auditor

Moore Kingston Smith LLP
Betchworth House
57-65 Station Road
Redhill
Surrey
RH1 1DL

Charity Registration: 1108516

Company Registration: 05356589

The University of Chicago Booth School of Business

Strategic and Directors' Report

Reference and administrative information

The University of Chicago Booth School Of Business ("the Charity") is a subsidiary of the University of Chicago ("The University"). The College of Commerce and Politics, predecessor to The University of Chicago Booth School of Business, was originally founded by The University in 1898 to provide practical business instruction. The Charity is registered with the Charity Commission under Charity number 1108516. The registered office of the Charity is listed on page 1 together with the particulars of the Charity's professional advisers.

The Charity is a charitable company limited by guarantee and is more commonly known as "Chicago Booth".

Directors and Charity trustees

The Charity Directors are also the Charity trustees. They have served in office throughout the year, unless otherwise stated, and were as follows:

R Kroszner (Resigned on 15 July 2022)
K Baicker (Appointed on 20 March 2023)
K Y Lee (Resigned on 20 March 2023)
K Taylor
M V Rajan (Appointed on 15 July 2022)

Associate Dean, Executive MBA Program

Julie Morton

Structure, Governance and Management

Governing Document

The Charity is governed by its Memorandum and Articles of Association dated 3 February 2005.

Recruitment and Training of Directors

The Memorandum and Articles of Association of the Charity provide for the appointment of Directors, who also act as trustees. The University, which is the sole "member" of the Charity, is empowered to appoint the Directors.

For the fiscal year ended June 30, 2023, the Charity has three Directors, Madhav Rajan, Ka Yee C Lee, and Kimberly P Taylor with Kathrine Baicker replacing Ka Yee C Lee partway through the year, as discussed below. Professor Rajan is the George Pratt Shultz Professor of Accounting, and Dean of the University of Chicago Booth School of Business ("Chicago Booth"). In Professor Rajan's position as Dean of Chicago Booth, a part of his responsibilities is the oversight of the EMBA campuses in Chicago, London, and Hong Kong.

The second Director, Professor Ka Yee C Lee, is the David Lee Shillinglaw Distinguished Service Professor and is Provost at The University. As Provost of The University, Professor Lee oversees all aspects of The University's academic and research community. Professor Lee's position as head of all of academic activities at The University provides the requisite qualifications to be a Director of the London Charity. It is intended that one of the Directors of the Charity will be the University's Provost. In March 2023 Professor Lee stepped down from her role as Provost and resigned as Director of the Charity.

Professor Katherine Baicker, the Emmett Dedmon Professor at the University's Harris School of Public Policy was appointed as the 15th Provost of the University and as a Director of The University of Chicago Booth School of Business - London.

The third Director is Kimberly P Taylor, Vice President and General Counsel of The University. Ms. Taylor's position as head of all legal affairs for The University provides the requisite qualifications to be a Director of the London Charity. It is intended that one of the Directors of the Charity will be a senior member of the University's legal staff. On appointment each trustee receives a copy of the England and Wales Charity Commission's publication "The essential trustee: what you need to know, what you need to do" and agrees to follow it. Training needs are assessed and met as necessary.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Structure, governance and management (continued)

Organisational Management

The primary active decision maker for the Charity's activities is Professor Rajan, one of the Directors. The primary activity of the London Charity is as one of three worldwide Chicago Booth part-time Executive Masters of Business Administration (EMBA) degree programs, specifically designed for experienced, accomplished, and working business executives. In his capacity as Dean of Chicago Booth, he has overall responsibility for both full-time and part-time MBA programs and oversight of the entire business school faculty as well. The Dean of Chicago Booth reports to the Provost, whose position is described above. The Provost reports to the President of The University. The President is responsible to a host of University Directors.

The Associate Dean of the Executive MBA Program is responsible for carrying out the day-to-day affairs of the Charity. The Associate Dean and her delegates can negotiate and execute on behalf of the Charity contracts for the purchase of goods or services in the ordinary course of operations of the Charity subject to limitations imposed by the Directors on the value of these contracts. The Associate Dean can hire employees, subject to the prior approval from the Directors for salaries, compensation and benefits. The Associate Dean can make final decisions on applications to be admitted to the EMBA program.

The Directors consider key management personnel to be employed by the University of Chicago in the US, with global responsibilities, a portion of which includes the UK Charity. Therefore, no key management personnel remuneration is disclosed within the report.

Object, aims, objectives and activities

Charitable objects

The Charity's objects, as set out in its Memorandum and Articles of Association, are the advancement of education, in particular (without prejudice to the generality) through the provision of education provided in the United Kingdom.

Aims and intended impact

The aim of the Charity is to advance scholarship and research in the field of business and economics. The Charity is an integral part of the University whose innovations in business education and path breaking research have produced ideas and leaders that shape the world of business, bringing economic benefits to society. Ten Nobel laureates have been either current or former faculty members of Chicago Booth.

Objectives for the year

The main objectives of the Charity for the year ended 30 June 2023 were:

- (1) Continue to recruit a highly qualified pool of applicants for our EMBA program. The recruiting environment remains challenging and it will take several years to rebuild to an average class size of 75. Recruitment in the region suffers from concerns which impact recruiting: the war in Ukraine, currency fluctuations, inflation, and overall employment security. However, we will continue to deploy additional creative recruiting tactics initiated in recent years, and we hope to grow the size of the entering class over the next few years. We will also continue examining the format of our offering and our longer-term marketing strategies to align with market conditions.
- (2) Increase the quantity of, and registrations for, non-degree programs including those that are on a customized basis to companies wishing to provide training for groups of their employees. Increase our engagement with Booth alumni and corporate partners to offer non-degree programs that are of mutual interest to them and to our faculty.
- (3) Build on the development and delivery of online Executive Education programs toward the permanent expansion of the importance of these programs within our portfolio of program offerings.
- (4) Increase the amount of donated funds and participation rates of alumni in fund-raising activities of the school from the European alumni base.
- (5) Improve the visibility of the Charity in Europe, the Middle East and Africa through marketing and public relations.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Object, aims, objectives and activities (continued)

Objectives for the year (continued)

- (6) Continue to monitor the students whose fees are met by their employers and the extent to which those fees are met and to review our guidance to students on how to approach employers to request fee support.
- (7) Consider ways in which we can bring the benefit of the Charity's educational programs, faculty research and facilities to the widest possible range of people, within our available budget. As part of these efforts, launch our new Global Faculty in Residence Program to expand faculty presence and accessibility in EMEA.
- (8) Deploy increased scholarship funds to continue to attract highly-qualified students. Provide support for recently-introduced fundraising programs for scholarships for EMBA Program Europe: for women, for underrepresented groups, and for the 75th anniversary award, in addition to regular merit scholarships.
- (9) Increase engagement with corporates and stakeholders in the region, with the intent of building the Booth brand in EMEA to support the dissemination of Booth knowledge and talent.
- (10) Expand the activities within the new, more spacious campus space by offering conference centre services to the UK community and business school partners. This will enhance our visibility within the UK business community and provide ancillary income to the charity.

Strategies to achieve the period's objectives

- (1) The Charity seeks to enrol students in our Executive MBA Program. To that end, it carries out marketing and promotional activities throughout Europe, the Middle East, and Africa. It also targets students from Latin America. These activities are supported by advertising campaigns online (through LinkedIn, for example) and in leading publications, search engine optimization, and direct marketing and public relations. The EMBA Program also benefits from the plethora of activities held on the London campus which serve to boost awareness of Chicago Booth's presence in London. As tuition fees do not fully cover the operating costs of The University, The University employs staff in Chicago and the UK to develop relationships with alumni, including those with the financial means to donate funds to The University.
- (2) Our admissions criteria are set to support the achievement of the objectives. We seek applicants who display impressive professional and personal track records and demonstrate academic prowess which affirms their ability to navigate Booth's academic rigor. Applicants are required to submit detailed written applications, providing their academic credentials and assessment test results, and explaining their career experience and objectives. Applications must be accompanied by letters of recommendation from the applicant's manager and professional colleagues, and, when possible at the time of application, a letter of support from the applicant's employer. Qualified applicants are also interviewed.
- (3) Given the ongoing state of the EMEA market, it is incumbent upon us to examine our EMBA offering and adjust to render it more flexible, resilient, and market appropriate. This entails close examination of program structure, curricular offerings, and career and leadership support.
- (4) We work closely with the Advancement team to be sure EMBA scholarships are on their fundraising agenda. This has yielded some recent success! Internally, we work with tight yield and funding targets, so as our yield improves so does our ability to offer scholarships.
- (5) We secure customized, company specific non-degree programs through a direct sales strategy. We offer open enrolment programs on topics of interest to the business community through advertising and a variety of direct marketing tools. In FY23, the non-degree market has yet to fully return; however, we were able to deliver two programs, one customized and one multi-session open enrolment program.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Object, aims, objectives and activities (continued)

Principal activities of the year

The Charity offers a part-time Executive MBA degree program for students. In addition, the Charity offers non-degree business education courses covering finance, marketing, operations, strategy, and leadership. As part of its on-going support for graduates of the Charity's EMBA program, graduates are offered access to career and leadership development resources, coaching and opportunities to participate in networking events. (e.g., faculty, alumni and/or external speakers held at the Charity's facility).

In the United Kingdom, the Charity held events during the year which were open to people not currently students in our EMBA program, including the general public. These events included special lectures by faculty – including our newly launched faculty-in-residence program - as well as conferences and roundtable events on topics of interest to the general public. Public lectures covered diverse topics including ESG, an Economic Outlook for the EMEA region and Democratic Capitalism. These events were conducted primarily in-person with the opportunity for networking afterwards. All of these events were free for our students and, depending on the event may have included a nominal charge for catering to members of the general public. Other events were open to members of partner organizations including businesses and charities not directly affiliated with the University. The events provided access to our facilities, and in many cases the expertise of our faculty and staff. Events are promoted through partner organizations, on our website, and/or through direct emailing public relations social media campaigns.

Going forward we plan to continue offering public access to key events throughout the year, leveraging faculty research and thought leadership and expanding the range of topics covered.

The University supports an active research agenda through 13 research centres and has a tenure policy for faculty that relies heavily on ground-breaking research. Research is conducted in disciplines such as economics, finance, and the behavioural sciences. Our faculty are recognized globally for their contributions to bodies of knowledge.

Since its inception, the University has been a distinctive intellectual and educational community, and the values that underpinned its establishment have been an important guide since that time.

In addition, the Charity published extensive information on its website and through other publications. This information includes the research undertaken by its faculty, comment and analysis of current topics, and media such as podcasts and videos sharing thought leadership on topics affecting companies and organizations around the globe. This information is free and available to the public.

Review of achievements and performance for the year

Operational performance of the Charity

During the year the EMBA program graduated its 17th London-based class of students. During FY 23, Alumni of Chicago Booth, residing in the EMEA region, donated directly to the University of Chicago parent, in philanthropic support for faculty research, student scholarships, and alumni and University programming throughout our international community, helping enrich the business community to which Chicago Booth alumni belong. As direct donations to Chicago, these sums are not the responsibility of these trustees.

46 new Executive MBA EMEA students enrolled in September 2023. This class size represents a decrease from the September 2022 class of 53 students, remaining well below our target of 75 enrollees. This new class size was restricted by the impact of the current political and economic climate throughout EMEA.

In FY23, the non-degree program market has slowly returned and we were able to deliver several in-person customized programs.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Review of achievements and performance for the year (continued)

Financial review and results for the year

The Charity financial results met expectations; however, continued to operate at a deficit. Both revenues and net income were as expected, albeit less than longer term targets, primarily due to lower EMBA student attendance. This is partially associated with the war in Ukraine and other geo-political events.

The overall loss of £7,513,392 in 2022-2023 was less than the loss of £8,903,330 in 2021-2022 by £1,389,938, as revenues increased and expenses decreased.

Overall revenue increased by £1,368,725 from £7,209,211 to £8,577,936, an increase of 19%.

- (1) EMBA program revenue increased by £746,308. Total students decreased from an average of 124 students in FY22 to an average of 123 students in FY23, with less students in the incoming cohort. This average does reflect a component representing the return of some FY21 and FY22 students who deferred during the height of the pandemic and returned as in-person classes resumed for most of the FY22 and FY23 fiscal years.
- (2) Executive Education and Conference Center revenue increased by a total of £622,406 as the campus returned to the ability to market and host more non-degree activities.

Overall expenses decreased by £21,213 from £16,112,541 to £16,091,328, a decrease of 0.1%. Currency gains from a stronger GBP to USD foreign exchange were offset by higher support staff and faculty compensation costs as well as increased catering and building costs.

- (1) A currency gain of £514,979 compared with a currency loss of £629,993 in FY22 reduced expenses by £1,144,972.
- (2) Staff additions increased support staff costs by £487,560.
- (3) Provision of meals and general catering for students, alumni events, and non-student programming, including Conference Center clients, increased £442,043 in a much more active, in-person post-pandemic environment.
- (4) Teaching services and parent overhead allocations increased by £179,464 as the roster of faculty traveling to teach in London was comprised of higher paid faculty members than in FY22. The increase was mitigated by the stronger £.
- (5) Building rent and services fees increased by £145,951 due to increased landlord charges for building overhead.

While the Charity continues to operate at a deficit, the University remains fully committed to its primary mission of being a worldwide leader of higher education and academic research and, more specifically, committed to continuing to provide the funding required to support the London Charity. The London EMBA program is an integral part of the business school's network of three campuses, worldwide, for experienced business professionals seeking an advanced business degree. The University and Chicago Booth believe that the level of financial loss incurred by the London Charity is well worthwhile considering its valuable contribution toward the mission of the global EMBA program, as well as The University's broader global educational mission. The University has provided a letter of support for the Charity.

In addition, there is significant support from our alumni base for the London program. In fiscal year 2023 in appreciation for his MBA education at the University of Chicago Booth School of Business, Robert Rothman, '77, made a substantial gift to the school to support its London campus operations and its Global Faculty in Residence Program. Rothman's esteemed career included spending significant time in the United Kingdom. In recognition of this generous gift, the campus has been renamed the Robert Rothman, '77, London Campus.

The EMBA program is structured so that it consists of seven consecutive quarters of three months each. First year students complete the first three quarters during a single fiscal year cycle, September to June, during which three/sevenths of the tuition fees are collected. During the second fiscal year, the student completes the final four quarters, paying the remaining four/sevenths of the tuition fees.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Review of achievements and performance for the year (continued)

Financial review and results for the year (continued)

A secondary activity of the Charity is to provide non-degree business related Executive Education programs. Some are available on an open enrolment basis, but most are provided as custom designed staff training for a variety of businesses and associations. These short, one-week (or more) programs, educate business professionals on a variety of business-related topics. These courses offer access to the Charity's first class teaching and facilities for significantly lower fees than those necessarily charged for the part-time degree program.

The Charity's financial position reflects a continued increase in accumulated deficit by £7,513,392 (2022: £8,903,330). This was funded by an increase in Amounts Payable to Group Companies of £4,159,061 (2022: £4,073,110) primarily due to services provided by the Chicago parent and a decrease in Amounts Receivable from Group Companies of £2,468,141 (2022: £4,035,559) primarily as repayment from previous cash transfers to a group company in Hong Kong. As a result, the cash position of the Charity remains very stable.

Reserves policy

The Charity recognises the need to hold reserves to meet both its day-to-day and long-term obligations. Balanced against this is the need to deliver value to its students through the provision of education. Since inception in 2005 the Charity has operated at a loss as we are focused primarily on the educational mission as part of the mission of the University as a whole and only secondarily on the specific financial model of the London Charity as a standalone entity. Therefore, while the Charity's long term financial objective is to hold reserves sufficient to meet the education commitments of our students, annual operating losses have resulted in the reported £54,613,709 (2022: 47,100,317) accumulated deficit. The Charity is financially supported in its day-to-day obligations through its parent, The University.

The Directors recognize that the Charity operates at a significant deficit. It is important to note that London is one part of the international EMBA program. Students from Hong Kong and Chicago also study in London during special session weeks, while London students travel to Chicago and Hong Kong as well. During these sessions they interact with their international counterparts, which is a key component of enhancing the quality of their global EMBA education. The campuses are interrelated and interdependent. The finances of the programs are evaluated in combination. The London campus is a strategic part of the global mission of both Chicago Booth and The University of Chicago as a whole. Further, the University has a long-term view of the importance of global scholarly interaction that benefit the University and Chicago Booth in ways that are not necessarily quantifiable in the short term, nor directly financially identified with its specific activities in London. For example, overall fundraising may be enhanced indirectly by the global reputation of the University. Faculty exposure to a global community may enhance research opportunities and, in turn research grant opportunities. The University has both the mission and the resources to support the London Charity and is committed to doing so on an indefinite basis.

Future plans

Key objectives for the future are:

1. Continue to recruit a highly qualified pool of applicants for our EMBA program. The recruiting environment has become even more challenging, and it will take years to rebuild to an average class size of 75. The region suffers from major concerns which impact recruiting: wars in Ukraine and Israel which impact those countries and their neighbouring airspace, currency fluctuations, inflation, and overall employment security. We continue to deploy creative recruiting tactics initiated in recent years, and we continue to make cosmetic changes to our offerings to increase their marketplace appeal.
2. Continue to provide an increased level of scholarship funding required to attract highly qualified students. The EMBA marketplace is becoming increasingly competitive on the scholarship front, with candidates opting to eschew Booth for business programs which appeal to them less, but which offer significantly more funding. Historically, we have been able to counter such potential losses with ROI arguments, but with the scholarship amounts increasing dramatically, that is becoming less viable.
3. Increase the quantity of and registrations for non-degree programs including those that are on a customized basis to companies wishing to provide training for groups of their employees. Increase our engagement with Booth alumni and corporate partners to offer non-degree programs that are of mutual interest to them and to our faculty.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Review of achievements and performance for the year (continued)

Future plans (continued)

4. Build on the development and delivery of online Executive Education programs toward the permanent expansion of the importance of these programs within our portfolio of program offerings.
5. Increase the amount of donated funds and participation rates of alumni in fund-raising activities of the school from the European alumni base.
6. Improve the visibility of the Charity in Europe, the Middle East and Africa through marketing and public relations.
7. Continue to monitor the students whose fees are met by their employers and the extent to which those fees are met and to review our guidance to students on how to approach employers to request fee support.
8. Consider ways in which we can bring the benefit of the Charity's educational programs, faculty research and facilities to the widest possible range of people, within our available budget. The new Global Faculty in Residence Program that expands the faculty presence and accessibility in EMEA was successfully launched in late FY23. We plan to continue to build on this program.
9. Increase engagement with corporates and stakeholders in the region, with the intent of building the Booth brand in EMEA to support the dissemination of Booth knowledge and talent.
10. Expand the activities within the new, more spacious campus space by offering conference centre services to the UK community and business school partners. This will enhance our visibility within the UK business community and provide ancillary income to the charity.

Risk Management

The Directors have reviewed the major risks to which the Charity is exposed, in conjunction with the overall annual review of the risks and uncertainties of The University. The Directors are content with the procedures that have been established to mitigate those risks. The following risks are managed by the Charity:

Risk 1: Student class size falling below a level at which annual financial deficits become unacceptable for the programme. This risk is mitigated by maintaining a sufficient applicant pool to maintain class sizes between 75 and 88 students. The Charity is currently implementing strategies to meet the changing market environment, in order to return to enrolment class sizes within this target range.

Risk 2: There is always a risk of a change in the University's view of the strategic importance of an international presence. The risk is mitigated by regularly assessing the level of University support to assure long term funding of budget deficits. The University has affirmed its support as part of the lease commitment associated with the campus' presence.

Risk 3: Academic and staff losses that might erode the quality of instruction and/or the non-academic aspects of the student experience. The risk is mitigated by retaining and monitoring staff that are appropriately qualified and trained to deliver the highest level of scholarly instruction and to uphold The University's standing as an elite institution of higher learning in the UK and within the European community.

Risk 4: Fraudulent, inappropriate or inefficient use of resources. This risk is mitigated by establishing and monitoring appropriate internal controls, including staff oversight and training, engaging appropriate third party accountants and independent auditors to assist in safeguarding the Charity's assets, and maintaining appropriate levels of insurance coverage.

Public benefit

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit and guidance relating specifically to educational and fee-charging charities when reviewing our aims and objectives and in planning our future objectives. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set.

The University of Chicago Booth School of Business

Strategic and Directors' Report (continued)

Disclosure of information to auditor

The Directors who held office at the date of approval of this Strategic and Directors' Report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

Auditor

Each of the persons who is a Director at the date of approval of this report confirms that:

- so far as the Directors are aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Directors have taken all the steps that they ought to have taken as a Directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

Moore Kingston Smith LLP were appointed as auditor to the Charity in accordance with section 485 of the Companies Act 2006, a resolution proposing that they be re-appointed will be put forward at a General Meeting.

This report was approved by the Board of Directors on March 19, 2024 and signed on its behalf by



M V Rajan
1 Park Row
Leeds
West Yorkshire
LS1 5AB

The University of Chicago Booth School of Business

Statement of Directors' responsibilities in respect of the trustees' annual report and the financial statements

The Directors are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102: *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year. Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period.

In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

The University of Chicago Booth School of Business

Independent auditor's report to the members of The University of Chicago Booth School of Business

Opinion

We have audited the financial statements of The University of Chicago Booth School of Business ('the company') for the year ended 30 June 2023 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard Applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30 June 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

The University of Chicago Booth School of Business

Independent auditor's report to the members of The University of Chicago Booth School of Business

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the trustees' annual report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the trustees' annual report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the trustees' annual report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made;
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

The University of Chicago Booth School of Business

Independent auditor's report to the members of The University of Chicago Booth School of Business

Auditor's Responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK) we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the charitable company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees.
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the charitable company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the charitable company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

The University of Chicago Booth School of Business

Independent auditor's report to the members of The University of Chicago Booth School of Business

The objectives of our audit in respect of fraud, are; to identify and assess the risks of material misstatement of the financial statements due to fraud; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud, through designing and implementing appropriate responses to those assessed risks; and to respond appropriately to instances of fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with both management and those charged with governance of the charitable company.

Our approach was as follows:

- We obtained an understanding of the legal and regulatory requirements applicable to the charitable company and considered that the most significant are the Companies Act 2006, the Charities Act 2011, the Charity SORP, and UK financial reporting standards as issued by the Financial Reporting Council.
- We obtained an understanding of how the charitable company complies with these requirements by discussions with management and those charged with governance.
- We assessed the risk of material misstatement of the financial statements, including the risk of material misstatement due to fraud and how it might occur, by holding discussions with management and those charged with governance.
- We inquired of management and those charged with governance as to any known instances of non-compliance or suspected non-compliance with laws and regulations.
- Based on this understanding, we designed specific appropriate audit procedures to identify instances of non-compliance with laws and regulations. This included making enquiries of management and those charged with governance and obtaining additional corroborative evidence as required.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the charitable company and charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Moore Kingston Smith LLP.

James Saunders (Senior Statutory Auditor)
for and on behalf of Moore Kingston Smith LLP, Statutory Auditor
9 Appold Street
London
EC2A 2AP

27 March 2024

The University of Chicago Booth School of Business

Statement of financial activities (including the income and expenditure account) for the year ended 30 June 2023

| | | Unrestricted | |
|--|-------|---------------------|---------------------|
| | Notes | 2023 | 2022 |
| | | £ | £ |
| Income | | | |
| Charitable activities | 3 | 8,577,936 | 7,209,211 |
| Total income | | <u>8,577,936</u> | <u>7,209,211</u> |
| Expenditure on: | | | |
| Charitable activities | 4 | (16,091,328) | (16,112,541) |
| Total expenditure | 4 | <u>(16,091,328)</u> | <u>(16,112,541)</u> |
| Net expenditure for the year | | (7,513,392) | (8,903,330) |
| Reconciliation of funds: | | | |
| Total deficit on funds brought forward | 10 | <u>(47,100,317)</u> | <u>(38,196,987)</u> |
| Total deficit of funds carried forward | 10 | <u>(54,613,709)</u> | <u>(47,100,317)</u> |

All funds are unrestricted.

The notes on pages 18 to 26 form part of these financial statements.

The University of Chicago Booth School of Business

Balance sheet As at 30 June 2023

| | Notes | 2023 £ | 2022 £ |
|---|-------|---------------------|---------------------|
| Fixed assets | | | |
| Tangible assets | 6 | <u>8,345,880</u> | <u>9,446,766</u> |
| Current assets | | | |
| Debtors | 7 | 3,628,849 | 6,586,243 |
| Cash at bank and in hand | | <u>440,196</u> | <u>486,677</u> |
| | | 4,069,045 | 7,072,920 |
| Creditors: amounts falling due within one year | 8 | <u>(67,028,634)</u> | <u>(63,620,003)</u> |
| Net current liabilities | | <u>(62,959,589)</u> | <u>(56,547,083)</u> |
| Total assets less current liabilities | | <u>(54,613,709)</u> | <u>(47,100,317)</u> |
| Net liabilities | | <u>(54,613,709)</u> | <u>(47,100,317)</u> |
| The funds of the Charity: | | | |
| Unrestricted deficit | 10 | <u>(54,613,709)</u> | <u>(47,100,317)</u> |

All assets and liabilities relate to general unrestricted funds/(deficit).

The notes on pages 18 to 26 form part of these financial statements.

Approved by the Board of Directors on March 19 2024 and signed on its behalf by:



M V Rajan

Company registration number: 05356589

The University of Chicago Booth School of Business

Statement of cashflows

For the year ended 30 June 2023

| | Notes | 2023 £ | 2022 £ |
|---|-------|-----------------|------------------|
| Net cash used in operating activities | | | |
| Cash generated from operations | 12 | 274,260 | 168,669 |
| Interest paid | | (317,915) | (330,110) |
| | | <u>(43,655)</u> | <u>(161,441)</u> |
| Net cash outflow from operating activities | | | |
| | | <u>(43,655)</u> | <u>(161,441)</u> |
| Net cash used in investing activities | | | |
| Purchase of tangible fixed assets | 6 | - | (25,072) |
| | | <u>-</u> | <u>(25,072)</u> |
| Decrease in cash | | | |
| | | <u>(43,655)</u> | <u>(186,513)</u> |
| Cash and cash equivalents at beginning of year | | 486,677 | 673,190 |
| Effect of foreign exchange rate changes | | (2,826) | - |
| | | <u>(2,826)</u> | <u>-</u> |
| Cash and cash equivalents at the end of the year | 13 | <u>440,196</u> | <u>486,677</u> |

The University of Chicago Booth School of Business

Notes to the financial statements (continued)

Year ended 30 June 2023

1. Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

Basis of preparation

The financial statements have been prepared under the historic cost basis of accounting, in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The financial statements are prepared in Sterling, which is the functional currency of the Charity. Monetary amounts in these financial statements are rounded to the nearest £1.

The functional currency of The University of Chicago Booth School of Business is considered to be pounds sterling because that is the currency of the primary economic environment in which the Charity operates.

Going concern

Notwithstanding net liabilities of £54,613,709 as at 30 June 2023 and a loss for the year then ended of £7,513,392, the financial statements have been prepared on a going concern basis which the Directors consider to be appropriate for the following reasons.

The Directors have prepared cash flow forecasts for a period of 12 months from the date of approval of these financial statements which indicate that, taking account of severe but plausible downsides, the charitable company will have sufficient funds, through funding from its immediate parent, the University of Chicago, to meet its liabilities as they fall due for that period.

Those forecasts are dependent on the University of Chicago not seeking repayment of the amounts currently due to the group, which at 30 June 2023 amounted to £60.6 million, and providing additional financial support during that period if needed. The University of Chicago has indicated its intention to continue to make available such funds as are needed by the charitable company, and that it does not intend to seek repayment of the amounts due at the balance sheet date, for the period covered by the forecasts. As with any charitable company placing reliance on other group entities for financial support, the Directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

Consequently, the Directors are confident that the charitable company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

Fund accounting

Unrestricted funds are general funds that are available for use at the Directors' discretion in furtherance of the objectives of the Charity.

Income

Fees receivable and charges for services and use of premises are accounted for in the period in which the service is provided. Investment income represents amounts received in the year from bank interest. Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and the amount can be measured reliably.

Donations receivable for the general purposes of the Charity are credited to Unrestricted Funds on receipt, or if earlier, when the Charity is legally entitled to the income and the amount can be measured reliably.

The University of Chicago Booth School of Business

Notes to the financial statements (continued) Year ended 30 June 2023

1. Accounting policies (continued)

Expenditure

Expenditure is accounted for on an accruals basis. The Charity is VAT registered. The vast majority of its supplies are exempt from VAT being the provision of education and therefore there is no entitlement for the Charity to recover the VAT it incurs. The Charity generally posts all UK costs as gross so the VAT is an additional cost to the business. The Charity also monitors its UK supplies to ensure that they fall within the exemption under the relevant VAT legislation. In addition, the Charity occasionally receives supplies of services from non-UK suppliers and therefore has to account for the reverse charge output VAT on its VAT returns. As the Charity is generally making only exempt supplies it cannot recover this VAT and so is required, through its VAT return, to make a payment to HMRC.

Governance costs comprise the costs of running the Charity, including strategic planning for its future development, external audit, any legal advice for the Charity Directors, and all the costs of complying with constitutional and statutory requirements, such as the costs of Board and Committee meetings and of preparing statutory accounts and satisfying public accountability.

Operating leases

Rentals payable under operating leases are charged to the SOFA on a straight-line basis over the lease term. The benefit of any rent free periods is spread evenly over the lease term.

Pension schemes

The Charity operates a defined contribution pension scheme. Contributions are charged to the SOFA as they become payable in accordance with the rules of the scheme.

Fixed assets

Capitalisation and replacement

Cost relating to the fit out of the building, which includes both improvements and expenditure on furniture, fittings and equipment are capitalised and carried in the balance sheet at cost less depreciation. Assets are only capitalised where these are considered material or costs for enhancements to an existing asset.

Depreciation

Depreciation is provided on all tangible fixed assets from the time they are available for use at rates calculated to write off the cost in equal instalments over the estimated lives of the assets.

The rates of depreciation are as follows:

| | | |
|---|---|----------------------------|
| Leasehold improvements | - | over the term of the lease |
| Audio and visual equipment | - | 20% per annum |
| Computer and telecommunications equipment | - | 20% per annum |
| Furniture, fixtures and equipment | - | 10% to 20% per annum |

Taxation

The University of Chicago Booth School of Business is considered to pass the tests set out in Paragraph 1 Schedule 6 Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

The University of Chicago Booth School of Business

Notes to the financial statements (continued) **Year ended 30 June 2023**

1. Accounting policies (continued)

Foreign currencies

Transactions in foreign currencies are recorded at the rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Sterling at the year-end exchange rates. All differences are taken to the statement of financial activities.

Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's Balance Sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Trade debtors and creditors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due. Creditors are recognised where the Charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors are recognised at their settlement amount after allowing for any trade discounts due.

2. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Charity's accounting policies, which are described in note 1, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The Directors do not consider there are any critical judgements or sources of estimation uncertainty requiring disclosure beyond the accounting policies listed above.

3. Income from charitable activities

Income from charitable activities comprises tuition fees received from students on the degree Executive MBA programs and non-degree Executive Education programs.

The University of Chicago Booth School of Business

Notes to the financial statements (continued) Year ended 30 June 2023

4. Charitable activities

| | 2023 £ | 2022 £ |
|--|-------------------|-------------------|
| Direct costs: | | |
| University Education | 3,105,708 | 6,269,962 |
| Support costs: | | |
| Operating lease rentals – on land and buildings | 3,270,963 | 3,473,090 |
| Interest on promissory loan note | 317,915 | 330,110 |
| Foreign exchange (gains)/losses | (514,979) | 629,993 |
| Depreciation | 1,100,886 | 1,098,712 |
| Support staff costs | 1,728,984 | 1,241,414 |
| Other support costs (including governance costs) | 7,081,851 | 3,069,260 |
| Total expenditure | 16,091,328 | 16,112,541 |
| Governance costs | | |
| Audit services | 17,250 | 27,750 |
| Accountancy | 8,250 | 16,200 |
| | 25,500 | 43,950 |

5. Staff costs

| | 2023 £ | 2022 £ |
|-----------------------|------------------|------------------|
| Wages and salaries | 1,374,567 | 1,036,242 |
| Social security costs | 231,230 | 124,443 |
| Pension contributions | 123,187 | 80,729 |
| | 1,728,984 | 1,241,414 |

Moore Kingston Smith only received fees in respect of Audit services. Total fees exclusive of VAT amounted to £17,250 (2022: RSM UK Audit LLP fees amounted to £27,750).

The average number of employees in the period was 26 (2022: 23). No Directors or persons connected with them received any remuneration, other benefits or reimbursement of expenses from the Charity. Remuneration is received from the University of Chicago in the US. The Directors consider key management personnel to be the directors and Julie Morton and Starr Marcello who are employed by the University of Chicago in the US, with global responsibilities, a portion of which includes the UK Charity. Therefore, no key management personnel remuneration is disclosed.

The University of Chicago Booth School of Business

Notes to the financial statements (continued) Year ended 30 June 2023

5. Staff costs (continued)

The number of higher paid employees was:

| | 2023 No. | 2022 No. |
|--------------------------|-------------|-------------|
| Taxable emoluments band: | | |
| £60,000 - £70,000 | 1 | - |
| £70,000 - £80,000 | 2 | 1 |
| £80,000 - £90,000 | 1 | 1 |
| £90,000 - £100,000 | 1 | 1 |
| £100,000 - £110,000 | 1 | 2 |
| £110,000 - £120,000 | 1 | 1 |
| £130,000 - £140,000 | 2 | - |
| £190,000 - £200,000 | 1 | - |
| Total | 10 | 6 |

6. Tangible fixed assets

| | Leasehold improvements £ | Audio visual equipment £ | Computer and telecom- munications equipment £ | Furniture, fixtures and equipment £ | Total £ |
|------------------------|--------------------------------|-----------------------------------|---|---|------------|
| Cost | | | | | |
| At 1 July 2022 | 9,088,183 | 1,189,349 | 904,905 | 756,972 | 11,939,409 |
| At 30 June 2023 | 9,088,183 | 1,189,349 | 904,905 | 756,972 | 11,939,409 |
| Depreciation | | | | | |
| At 30 June 2022 | 1,376,909 | 540,580 | 403,389 | 171,765 | 2,492,643 |
| Charge for the year | 606,338 | 237,870 | 178,807 | 77,871 | 1,100,886 |
| At 30 June 2023 | 1,983,247 | 778,450 | 582,196 | 249,636 | 3,593,529 |
| Net book values | | | | | |
| At 30 June 2023 | 7,104,936 | 410,899 | 322,709 | 507,336 | 8,345,880 |
| At 30 June 2022 | 7,711,274 | 648,769 | 501,516 | 585,207 | 9,446,766 |

The University of Chicago Booth School of Business

Notes to the financial statements (continued) Year ended 30 June 2023

7. Debtors

| | 2023 £ | 2022 £ |
|---|------------------|------------------|
| Trade debtors | 286,574 | 761,640 |
| Amounts receivable from group companies | 2,097,488 | 4,565,629 |
| Other debtors | 15,450 | 4,999 |
| Prepayments and accrued income | 1,229,337 | 1,253,975 |
| | <u>3,628,849</u> | <u>6,586,243</u> |

8. Creditors: amounts falling due within one year

| | 2023 £ | 2022 £ |
|---------------------------------------|-------------------|-------------------|
| Fees received in advance (see note 9) | 1,088,910 | 1,191,549 |
| Trade creditors | - | 8,694 |
| Other creditors and accruals | 5,538,138 | 6,177,235 |
| Amounts payable to group companies | 60,401,586 | 56,242,525 |
| | <u>67,028,634</u> | <u>63,620,003</u> |

The entire intercompany balance due to the University of Chicago US which amounts to £60,401,586 (2022: £56,242,525) has been included in creditors due in less than one year. Included within this balance is a promissory loan note amounting to £5,298,588 (2022: £5,501,836) on which interest is accruing at 6%. The accrued interest included in the balance is £317,915 (2022: £330,110). The loan note is repayable on demand and The University of Chicago US has indicated it is not intending to demand repayment in the foreseeable future. The remaining balance of £54,789,895 (2022: £50,033,056) relates primarily to the operations of the Europe Campus and payables arising from the ongoing teaching and services agreement and whilst the amount legally remains payable on demand it is considered that recovery is not expected by The University of Chicago US.

9. Fees received in advance

Students are requested to make a sizeable deposit towards their tuition fees in the spring prior to their first quarter session, £3,800 per student. In addition, some students may have paid the remainder of the first quarter tuition, £16,220 by the end of June. Both amounts are taken into income with the commencement of the first quarterly session in September. Consequently, every year, at the end of the fiscal year, there will be an advance fee payment liability on the books.

In addition, many students are subsidised by their employers. Occasionally, we receive more than four quarters of tuition fees paid at one time. This results in a few advance fee payments that may not be applied within a year. Also, on occasion, a student will take a leave from the program, after having paid, with the intent of continuing at a later date. This may also lead to advance fee payments applicable to more than one year in advance.

| | 2023 £ | 2022 £ |
|---------------|------------------|------------------|
| Within 1 year | <u>1,088,910</u> | <u>1,191,549</u> |

The University of Chicago Booth School of Business

Notes to the financial statements (continued) Year ended 30 June 2023

9. Fees received in advance (continued)

The balance represents the accrued liability under the contracts. The movements during the year were:

| | 2023 £ | 2022 £ |
|--|------------------|------------------|
| Balance at 1 July | 1,191,549 | 1,021,407 |
| Fees received in the year | 785,863 | 1,160,765 |
| Amounts recognised in the current year | (888,502) | (990,623) |
| Balance at 30 June | <u>1,088,910</u> | <u>1,191,549</u> |

10. Analysis of charitable deficit

| | 30 June 2022 £ | Income £ | Expenditure £ | 30 June 2023 £ |
|------------------------------|----------------------|------------------|---------------------|----------------------|
| Unrestricted general deficit | <u>(47,100,317)</u> | <u>8,577,936</u> | <u>(16,091,328)</u> | <u>(54,613,709)</u> |
| | 30 June 2021 £ | Income £ | Expenditure £ | 30 June 2022 £ |
| Unrestricted general deficit | <u>(38,196,987)</u> | <u>7,209,211</u> | <u>(16,112,541)</u> | <u>(47,100,317)</u> |

11. Operating lease commitments

At 30 June, the Company had annual commitments under non-cancellable operating leases as follows:

| | 2023 | | | 2022 | | |
|--------------------------|----------------------------|--------------|-------------------|----------------------------|---------------|-------------------|
| | Land and buildings £ | Other £ | Total £ | Land and buildings £ | Other £ | Total £ |
| Leases which expire: | | | | | | |
| Within two to five years | 3,995,366 | 1,425 | 3,996,791 | 3,907,226 | 14,790 | 3,922,016 |
| More than five years | 15,695,011 | - | 15,695,011 | 15,628,906 | - | 15,628,906 |
| | 22,792,154 | - | 22,792,154 | 26,373,778 | - | 26,373,778 |
| | <u>42,482,531</u> | <u>1,425</u> | <u>42,483,956</u> | <u>45,909,910</u> | <u>14,790</u> | <u>45,924,700</u> |

During 2019, a lease was entered into for a new campus building. The initial lease term is 15 years, commencing 1st April 2019.

The University of Chicago Booth School of Business

Notes to the financial statements (continued)

Year ended 30 June 2023

12. Reconciliation of net expenditure to net cash outflow/inflow from operations

| | 2023 £ | 2022 £ |
|--|----------------|----------------|
| Net expenditure | (7,513,392) | (8,903,330) |
| Non-operating cash flows eliminated: | | |
| Finance costs | 317,915 | 330,110 |
| Depreciation charges added back | 1,100,886 | 1,098,712 |
| Unrealised foreign currency gains and losses | 228,563 | - |
| Decrease in debtors | 2,957,394 | 3,827,102 |
| Increase in trade and other creditors | 3,285,533 | 3,645,933 |
| (Decrease)/increase in advance fee contracts | (102,639) | 170,142 |
| Net cash outflow from operations | 274,260 | 168,669 |

13. Analysis of change in net funds

| | 1 July 2022 | Cash Flows | Other non- Cash Changes | Exchange rate movements | 30 June 2023 |
|-----------------------------------|--------------------|------------------|-------------------------------|-------------------------------|--------------------|
| Cash | 486,677 | (49,307) | - | 2,826 | 440,196 |
| Loans falling due within one year | (5,501,836) | (317,915) | 302,155 | 219,008 | (5,298,588) |
| | <u>(5,015,159)</u> | <u>(367,222)</u> | <u>302,155</u> | <u>221,834</u> | <u>(4,858,392)</u> |

The University of Chicago Booth School of Business

Notes to the financial statements (continued) Year ended 30 June 2023

14. Related party transactions

University of Chicago in the US is the parent of the Charity 'Chicago Booth' and, as such, is responsible for the appointment of all management/Directors of Chicago Booth's London Campus, as well as providing the necessary funding and a variety of support services.

| | 2023 £ | 2022 £ |
|--|-------------|-------------|
| Opening balance 1 July balance due from the University of Chicago Foundation in Hong Kong Limited | 4,565,629 | 8,609,188 |
| Repayment of prior campus funding from Hong Kong | (3,024,222) | (3,992,977) |
| | (32,178) | (50,582) |
| Costs incurred on behalf of the Hong Kong campus and recharged | | - |
| Closing balance 30 June balance due from the University of Chicago Foundation in Hong Kong Limited | 1,509,229 | 4,565,629 |
| Opening balance 1 July owed to the University of Chicago | 55,865,003 | 51,791,892 |
| Costs incurred on behalf of Charity by the US and recharged | 149,973 | 975,298 |
| Teaching and services agreement | 3,508,537 | 3,329,073 |
| Accrued interest (income)/cost on build out loan | (12,795) | 26,952 |
| Tuition income received in the US | (1,078,187) | (929,719) |
| Foreign exchange restatement of build out loan due in USD as at 30 June | (203,249) | 671,506 |
| Campus funding in relation to One Bartholomew campus | 2,171,704 | - |
| Closing balance 30 June owed to the University of Chicago | 60,401,586 | 55,865,002 |

Amounts due from group undertakings also includes a balance of £589,371 (2022: £377,522) amount due to group undertakings) due from the University of Chicago Booth School of Business in Singapore.

15. Ultimate controlling undertaking

The Directors consider The University of Chicago, a company registered in The United States of America to be the ultimate controlling undertaking and is the smallest group consolidating the results of this company. Copies of the University's financial statements are available upon request in writing to 5801 South Ellis Avenue, Chicago, Illinois 60637, USA.

The Charity's accounts are consolidated into the parent financial statements as part of the Booth School of Business.